IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA, et al.)
Plaintiffs,)) Case: 1:10-cv-00139
v.) Assigned to: Collyer, Rosemary M.
TICKETMASTER ENTERTAINMENT, INC.)))
and)
LIVE NATION, INC.)
Defendants.))

John R. Read, Esquire Chief, Litigation III Section Antitrust Division United States Department of Justice 450 Fifth Street, NW Suite 2000 Washington, D.C. 20530

It's My Party, Inc. ("I.M.P."), It's My Amphitheatre, Inc. ("I.M.A."), Seth Hurwitz, Frank Productions, Inc., Sue McLean and Associates, Metropolitan Talent, Inc., each of which promotes, and/or operates or books venues for, popular music concerts, and the National Consumers League¹ (collectively, the "Objectors") herewith object to the Proposed Consent

¹ The National Consumers League (NCL) is part of the coalition of consumer groups, independent promoters, ticket sellers and 50 members of Congress opposing the merger between Ticketmaster and Live Nation. Despite our coalition's efforts, the Department of Justice went forward in approving the merger. While it joins in these objections, the NCL also notes that, as a consumer organization, it believes the merger should not have been approved and that further concentration of the live performance ticketing industry will ultimately prove harmful to consumers, who will see a steady rise in the cost of concerts and other live events, and an increase in vaguely defined fees and charges, which have dramatically pushed up the price of tickets over the past decade. Indeed, the average price of a ticket to one of the top 100 tours soared to \$62.57 in 2009 from \$25.81 in 1996, according to Pollstar, far outpacing inflation. (David Segal, *Calling Almost Everyone's Tune*, N.Y. Times, April 23, 2010.)

Indeed, since the merger's approval in late January of 2010, Live Nation Entertainment, Inc. flexed its dominance. It bid on virtually every artist touring in 2010 and the booking agents for popular artists, such as Rascal Flatts, Brad Paisley, Iron Maiden, 311 and Jimmy Buffett, did not even solicit competitive offers for this 2010 summer concert

Judgment between the plaintiffs in the above-captioned action and Live Nation, Inc. ("Live Nation") and Ticketmaster Entertainment, Inc. ("Ticketmaster").

PRELIMINARY STATEMENT

The Department of Justice ("DOJ") and several state Attorneys General (collectively, the "Government") have challenged the merger of Live Nation and Ticketmaster to form Live Nation Entertainment, Inc. ("LNE") on the grounds that this merger would substantially lessen competition in the market for the provision of primary, remote ticketing services in the United States. The Government has resolved this challenge by agreeing to a Proposed Consent Judgment (the "Consent Judgment") whose principal terms require Ticketmaster to grant a perpetual license to its ticketing software and divest its entire Paciolan business to independent companies. The stated purpose of these divestitures is to create two independent firms capable of competing with LNE, particularly in the market for the remote, primary sale of tickets to what the Government characterizes as major concert venues.

The Objectors challenge the Consent Judgment because the proposed remedial relief will not achieve the stated goal of facilitating effective competition with LNE in the primary, remote sale of tickets to popular music concerts at major concert venues. The Consent Judgment does not take into account LNE's domination of the promotion of popular music concerts by major artists and control of venues capable of hosting concerts by major artists. The vast majority of all popular music concerts by major artists will be promoted by LNE and held at LNE controlled venues at which its remote, primary ticketing services will be utilized without violating the

season. This conduct has already impacted ticket prices and ticket servicing fees. For instance, the top ticket price for the Lady Gaga tour has increased by approximately 133% in the last three months.

NCL supports efforts to stop this merger because of its contribution to the increased concentration of the live event industry in the hands of a few powerful forces and the resulting decrease in customer services and increase in prices to consumers.

Consent Judgment. The companies to which Ticketmaster's ticketing software and Paciolan business are divested will be unable to compete effectively to provide remote, primary ticketing services for popular music concerts and LNE will remain the dominant competitor in the market. LNE is already exercising this market domination to eviscerate the remedial relief imposed under the Consent Judgment. The continuation of the merged company's dominant position in the market will have significant anticompetitive consequences, including continued supracompetitive ticketing services fees and charges.

If the Government remains unwilling to challenge the merger, additional remedial measures are necessary. To create meaningful competition in the market for remote, primary sales of tickets to popular music concerts, LNE should be precluded from: (i) promoting more than seventy-five percent (75%) of major popular music artists' tours; (ii) tying or bundling its promotional services and venue services; (iii) tying or bundling the appearance of major popular music artists at one LNE controlled venue to the artist's appearance in LNE controlled venues in different geographic markets; and (iv) retaliating against or penalizing any artist who elects to utilize a rival promoter or venue during the course of a LNE sponsored national or multi-appearance tour. LNE should also be required to return at the request of any promoter or venue any customer or other competitive information Ticketmaster maintained from concerts for which it provided ticketing services for the promoter or venue. These remedial measures will facilitate the ability of independently owned and operated venues, which will likely utilize rival ticketing companies, to compete for the artists who drive the live music industry.

SUPPLEMENTAL MARKET ANALYSIS

A. The Popular Music Concert Industry

While the Government's Complaint and Competitive Impact Statement analyze the live entertainment industry, they focus upon the specific market for the remote, primary sale of tickets to music concerts. However, the implementation of effective remedial action for the

anticompetitive effects the Government has recognized will result from the Live Nation —

Ticketmaster merger requires a deeper analysis of the promotional and venue services markets.

This analysis establishes that Live Nation had far greater pre-merger power in those markets than the Government recognizes and that the merger has enhanced LNE's dominance in these markets. This market domination will strangle nascent competition in the market for remote primary ticketing services.

The popular music concert industry has its roots in the technical innovations that led to the growth of the radio and television industry and a consumer mass market for quality recorded music. To drive record sales, record companies sponsored concert tours across the country. Radio airplay, exposure on nationally broadcast television shows, such as *American Bandstand* and *The Ed Sullivan Show*, and record sales led to nationwide notoriety for highly talented artists performing the genre of music in vogue at the time. As artists' popularity grew, they began to attract substantial audiences for their live performances.

The style of music in vogue has evolved over time. In the 1950s, popular music was evolving into "rock n' roll" (or just "rock"), a blend of rhythm and blues and country music.

This musical genre became widely popular among teens and young adults in the 1950s. Rock artists became so popular that they attracted substantial audiences for their live performances and touring provided them with a significant source of revenue. As a result, artists began to tour independently of their recording companies. For several decades, only rock or folk (as this style of music gained wide popularity in the 1960s) qualified as popular music when measured by record sales, concert attendance or the amount and breath of radio play. Recently, rock music has splintered into different genres, including classic (of the style from the 1960s through 1970s), "hard" (less melodic) and alternative rock, and into a general category of "pop" (electric guitar and organ and drum dominated music). Additionally, country music has spread from its roots in the south and southwest of the United States to gain mainstream acceptance throughout the

country (*see*, CNNMoney.com, *Cashville USA*² (Ex. "A" hereto)), and the hip-hop and rap styles of music developed and became popular among teens and preteens. Other styles or genres of music, including jazz, blues and gospel, while capable of drawing significant numbers of fans, are popular only in one region of the country or among a segment of the population, so that they draw mass audiences, at most, only in limited areas or for only a few performances a year. Similarly, symphony orchestra performances and opera appeal to a small segment of the population, require unique venues,³ and promoters are not usually involved with these events.

As the Government recognizes (Complaint, ¶¶ 15-19), a separate defined market developed for what are referred to hereinafter as "popular music concerts by major artists" with "popular music" defined as that genre of music of broad popularity and "major artists" defined as those artists performing in a popular music genre with sufficient talent to generate a mass audience. Local entrepreneurs began to promote concerts, which entailed advertising and marketing the concert in their region or city and often assuming the financial risk of the concert. As the industry developed, artists engaged a booking agent to schedule and route a tour. Booking agents would contact local promoters in each city or region in which the artist was considering appearing and solicit bids to promote the concert in their area. Initially, concerts were held in theatres utilized for plays or other such facilities and, as rock and folk artists grew in popularity, expanded to indoor sports arenas with seating for up to 30,000 fans and, in some instances, in outdoor sports stadiums with seating capacities in excess of 60,000 fans. Independent companies were formed to provide remote (at locations other than the venue hosting the concert) ticket sales.

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Found at http://money.cnn.com/magazines/fortune/fortune_archive/2007/01/22/8397980/index.htm

³ As symphonies are generally performed with no or minimal amplification, they are generally only conducted at concert halls with highly tuned acoustics. Symphony orchestras may perform summer concerts at general music venues, usually amphitheatres, but do not have a sufficient breath of appeal to draw mass audiences to multiple performances and do not appeal to most popular music fans.

As the popular music concert market developed, facilities designed and intended for use solely as venues for live popular music concerts were constructed throughout the country, primarily in large urban areas. The most prevalent type of venue constructed for live popular music concerts are outdoor amphitheatres, with a seating capacity generally between 8,000 and 25,000 fans spread over designated seating areas (usually under cover) and large lawn areas. These facilities have become the dominant venues for popular music concerts because, as they are constructed to host music concerts, they have good sight lines, acoustics (although not to the level of a symphony hall) and staging. Conversely, arenas and stadiums are primarily constructed for sporting events and are generally not desirable venues in which to view a concert.⁴ Amphitheatres also enjoy the advantages that: (a) fans enjoy attending concerts outdoors and mingling in the lawn section before and during the concert; (ii) they are more flexible than arenas and certainly stadiums in the size of the shows they can handle because they are less costly to operate, lawn seating allows amphitheatres to approach the seating capacity of indoor sports arenas while fans at less popular shows spread out in the lawn areas making the show seem to have a larger attendance; and (iii) attendance at amphitheatres tends to be higher because fans of limited means can purchase a lawn ticket at a reduced price and still obtain a good vantage by arriving early and are not locked into undesirable seats.

The artist is the bedrock of the popular music concert industry as it is the artist that draws the fans. It is commonly recognized that there are less than one hundred artists who can attract an average of 8,000 to 30,000 fans during a national concert tour. In its World Industry Report, *Promoters of Performing Arts, Sports and Similar Events with Facilities in the US*, IBISWorld states that, in 2005, the top 100 tours comprised 67% of the total domestic concert revenues. LNE recognizes the limited number of major artists and has centered its entire business model

⁴ An artist might prefer an indoor venue if the performance includes a light show or has special stage requirements.

This may occur only a few times a year.

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around controlling them. As its Brad Wavra, Senior Vice-President of Live Nation's Touring Division, stated: "[t]here are only a handful of great artists out there that can do 10,000; 12,000; 15,000 tickets in 40 cities across the country. Everybody knows who they are, they're historic artists, legendary artists. So, when they're on a touring cycle, you know, we all want to get them to come play for us." (Transcript of Artist House Music's Interview of Brad Wavra, Ex. "B" hereto.)

B. <u>Live Nation Conquerors Popular Music Concerts By Major Artists</u>

In approximately 1997, SFX Entertainment, Inc. ("SFX") began acquiring local concert promoters to develop a promotional company of national scope. For example, SFX acquired Bill Graham Presents, Electric Factory Concerts, Fey Concerts, Pace Concerts, Cellar Door and the promotional companies of Jules Belkin and Don Law. As it expanded nationally, SFX introduced a fundamental change in the market for concert promotion by promoting multi-appearance concert tours. Local promoters struggled to compete against SFX because it submitted offers for the entire tour, which promoters operating in only one city or region found difficult to match. At a competitive disadvantage, local promoters were unable to survive and became ripe for acquisition.

In 2000, Clear Channel Communications, Inc. acquired SFX and changed the name of the Company to Clear Channel Entertainment. Clear Channel Entertainment continued to acquire promoters on the way to building a promotional company of national scale and expanded to the point that it could promote artists' entire national tours. Clear Channel Entertainment also acquired control of concert venues either by purchasing them, entering into long term lease relationships or executing management and/or exclusive booking agreements. Clear Channel Entertainment directed artists that it promoted to appear at venues it owned, leased, managed or exclusively booked.

This business practice placed promoters at an ever increasing competitive disadvantage because it was impossible for local promoters to bid against national tour offers. As Clear Channel Entertainment generally would not allow artists promoted by its competitors to appear at its venues, promoters were also denied access to venues at which to produce concerts. Independent venue owners and operators were placed at a competitive disadvantage as well because they were denied the ability to compete to provide venue services to artists Clear Channel Entertainment promoted. Facing an insurmountable competitive disadvantage, many more promoters and venue owners became ripe for acquisition by Clear Channel Entertainment.

Several antitrust actions were filed against Clear Channel Communications and Clear Channel Entertainment claiming that they had unlawfully acquired monopoly power in the market for the promotion of popular music concerts and engaged in numerous anticompetitive actions to maintain and exploit this power. *Nobody In Particular Presents Inc v. Clear Channel Communications Inc.*, 311 F. Supp. 2d 1048 (D. Colo. 2004); *In Re Live Concert Litigation*, 247 F.R.D. 98 (C.D. Cal. 2007); *JamSports & Entm't, LLC v. Paradama Prods.*, 382 F. Supp. 2d 1056 (N.D. Ill. 2005). In *Nobody in Particular Presents*, the Court held that plaintiffs had established a genuine issue of material fact in support of their claims that Clear Channel had used its monopoly power in the market for the broadcast of rock music to force artists to utilize Clear Channel Entertainment's promotional services. The Court found that plaintiffs had established, at least, a *prima facie* case that Clear Channel refused to advertise concerts promoted by anyone other than Clear Channel Entertainment and to provide crucial radio play to artists who utilized rival promoters.

In the wake of these claims, Clear Channel spun Live Nation off into a separate, publicly traded company in 2005. At that time, Live Nation was the largest promoter of live popular music concerts in the United States. Recognizing the central importance of control of the artist, Live Nation soon developed a business plan of controlling the entire interface between popular

music artists and their fans by integrating concert promotion, the operation of music concert venues, merchandising, sponsorships and ancillary rights. This plan is openly discussed in Live Nation internal documents, such as the attached flow chart in which Live Nation touts its "model transformation" as "Branded Vertically Integrated Live." (Ex. "C" hereto.) In a separate document, Live Nation refers to its vertical integration of the concert industry as "Creating the Artist-to-Fan Platform." (Ex. "D" hereto.)

In furtherance of this business plan, Live Nation expanded the number of national tours it promotes, offering national tour deals to all or substantially all of the highest grossing artists touring in any one year. To induce artist participation in these tours, Live Nation offered supra competitive shares of the concert revenues, at times paying artists more than 100% of the ticket sales. It insisted on control of the entire tour and that the artist appear only in venues that Live Nation controlled through ownership, lease, management or exclusive booking contracts. It was crucial for the artists to appear at Live Nation controlled venues not only to implement its plan to control the "artist-to-fan" platform, but also because Live Nation profits only upon concession sales, parking fees and merchandising fees. Live Nation's Chief Executive Officer admitted while testifying before the Antitrust Sub-Committee of the Senate Judiciary Committee that Live Nation loses money on concert promotion and profits only through sales at its venues. House Judiciary Subcommittee on Courts and Competition Policy Holds Hearing on the Proposed Merger Between Ticketmaster and Live Nation, Cong. p. 60 (Feb. 26, 2009) (statement of Michael Rapino, President and CEO of Live Nation Worldwide).⁵

To obtain further control over major artists, Live Nation has entered into multi-year agreements to manage every aspect of an artist's career, capture all revenue streams associated

⁵ "We [Live Nation] do 1,000 concerts at our 50 amphitheaters. We will lose \$70 million at the door. That means the price of the talent versus the ticket price. That's 10 million tickets being sold. So in theory, if I had any control on those ticket prices, you would assume I would charge seven more dollars a ticket to cover my \$70 million loss. The artist takes the door and we end up making the money on the peanut, popcorn, parking and ticket rebates."

therewith and control every market comprising or ancillary to the live music concert industry. Acknowledging this strategy, Live Nation Chief Executive Officer Michael Rapino stated that Live Nation was "acquiring more rights for a longer time period with locked-in pricing, cross-collateralized for risk reduction." (Live Nation Q1 2008 Earnings Call Transcript.) Live Nation has entered into these "360° degree management contracts" with Madonna, U2, Jay-Z, Nickelback and Shakira. As part of these agreements, Live Nation assumes the management of artists' careers and controls whatever revenues they generate, locking up the artist for a number of years.

Live Nation continued Clear Channel's acquisition spree, acquiring promoters and venues and entering into management and exclusive booking arrangements with venues.

Notably, when HOB Entertainment, Inc. threatened Live Nation's primacy by expanding its House of Blues themed dinner and music clubs nationwide and purchasing amphitheatres, Live Nation acquired it. It was reported that this acquisition closed many of the gaps in Live Nation's national tour routing. Live Nation also acquired, entered into long term leases and executed management or exclusive booking agreements at numerous amphitheatres, concert halls, music theatres and other such venues. (See, MSN.com, PR Newswire, Live Nation Continues Top 20 Market Expansion with Agreement to Operate Bayfront Amphitheater in Miami, Florida – 16th Largest Market in United States (Ex. "E" hereto).) LNE presently owns, leases, manages or exclusively books 111 venues in the United States, including some of the most prestigious, such as The Fillmore in San Francisco and the Hollywood Palladium. (See Live Nation 2009 10K.)

Live Nation also expanded its reach internationally by acquiring promoters and venues in Europe. On August 21, 2008, Live Nation formed a partnership with Corporación Interamericana de Entretenimiento SAB de C.V. ("CIE"), the largest concert promoter in Latin

⁶ Available at http://news.moneycentral.msn.com/printarticle.aspx?feed=PR&date=2008-812&id=9017679).

America. CIE owns nearly all the major concert halls and arenas in Mexico, and a large percentage of those in Brazil and other large South American markets. The *Wall Street Journal Online* reported that this partnership gives Live Nation the exclusive right to book world tours into CIE venues. *See* Ethan Smith, *Live Nation Reaches Deal with Big Concert Promoter*, WALL St. J., Aug. 21, 2008, available at http://online.wsj.com. Live Nation's international expansion, particularly its relationship with CIE, enhanced its control by affording it the ability to promote artists' world tours or using the ability to play CIE venues as leverage in negotiating national tours or appearances at Live Nation venues in the United States.

Live Nation now dominates the markets for promoting and providing venue services for popular music concerts by major artists. Based upon data from Pollstar, which the Government recognizes as a "leading source of concert industry information" (Competitive Impact Statement, p. 4 n.2), Live Nation promoted at least 70% of the live popular music concert tickets sold by major artists in the United States in 2008. Based on Live Nation's public disclosures and an analysis of Pollstar data, Live Nation controls 40 of the 48 in excess of 15,000 fan capacity amphitheatres and has a monopoly of or the only amphitheatre in 18 of the largest 25 designated market areas in the United States. There are several areas of the country in which there are no popular music promoters other than Live Nation or appropriately sized venues other than those controlled by Live Nation.

As the Government recognizes, in approximately 2007, Live Nation licensed technology to enable it to conduct the remote sale of concert and other event tickets. This action threatened Ticketmaster's existing dominance in the market for the remote sale of event tickets because, as the Government also recognizes, Live Nation had a captive market for its remote ticketing services (the venues it controlled) and was better positioned to overcome the significant existing

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⁷ This analysis is based upon current information and represents Live Nation's minimum share of this market.

⁸ A designated market area, or DMA, as designated by Nielsen Media Research, Inc.

barriers to entry into this market. Realizing that Live Nation would compete against it in the remote sale of event tickets, Ticketmaster laid the foundation to compete against Live Nation in the market for the promotion of concerts. The obvious plan was to put Ticketmaster in position to protect its remote ticketing business by offering integrated services (at least artists, historical concert information and ticketing services) to artists and venues.

A significant step in developing this capability was Ticketmaster's acquisition of majority control of Front Line Management ("Front Line"), one of the largest artist management companies in the country, which boasts a staple of marquee artists, ranging in age from Miley Cyrus to Willie Nelson. Front Line managed artists also include Van Halen, Neil Diamond, Christina Aguilera, Kid Rock, Maroon 5, the Kings of Leon, Jimmy Buffett, Aerosmith and Guns-n-Roses. (David Siegel, *Calling Almost Everyone's Tune*, N.Y. Times Reprints, April 23, 2010.) Front Line's Chief Executive Officer is Irving Azoff, who is recognized as one of the most influential recording artist managers in the world. (*Id.*) Ticketmaster's control of Front Line's artists threatened Live Nation because it could deny Live Nation access to a substantial number of the less than a hundred artists who could command an audience large enough to sell out or fill its amphitheatres and other larger capacity venues.

Within just a few months of this acquisition, Live Nation and Ticketmaster agreed to merge. While the Government characterizes this merger as a move by Ticketmaster "to eliminate Live Nation entirely as a competitor" (Competitive Impact Statement, p. 11), Live Nation, in fact, was the dominant party in the merger and it acted to eliminate Ticketmaster (as it has eliminated so many previous competitors) as a threat to its control of the interface between popular music artists and their fans. At the very least, while the merger eliminated a competitor in the market for remote ticketing services, it also eliminated a competitor in the market for providing venue services.

PROPOSED FINAL JUDGMENT

On January 25, 2010, the Government filed a civil antitrust Complaint seeking to enjoin the proposed merger between Live Nation and Ticketmaster because its primary effect would be to "lessen competition substantially for primary ticketing services to major concert venues located in the United States." (Competitive Impact Statement, pp. 1-2.) In support of this claim for relief, the Government alleged that Ticketmaster "dominated primary ticketing, including primary ticketing for major concert venues, for over two decades." (Amended Complaint, ¶ 21.) The Government contended that, as a result of this dominance, Ticketmaster was able to charge consumers supra competitive ticketing fees which did not decrease even though Ticketmaster's costs were declining as a result of the introduction of selling tickets over the Internet. (*Id.*, ¶ 22.)

The Government defined the market as the "provision of primary ticketing services to major concert venues" even though Ticketmaster provided remote ticketing services to events other than music concerts because the "set of customers most likely to be affected by the merger of Ticketmaster and Live Nation are major concert venues." (Amended Complaint, ¶ 37.) It noted that the "merged firm's promotion and artist management businesses provide an additional challenge that small ticketing companies will now have to overcome. The ability to use its content as an inducement was the point that Live Nation touted as the basis on which Live Nation could challenge Ticketmaster in ticketing." (*Id.*, ¶ 43.)

The Government simultaneously filed the Consent Judgment which would preclude Live Nation and Ticketmaster from completing their merger until they complied with the remedial action specified therein. As a general matter, Ticketmaster was required to license the Ticketmaster operational software to Anschutz Entertainment Group, Inc. ("AEG") (or another acceptable licensee) and divest Ticketmaster's entire Paciolan business to Comcast Spectacor, L.P. (or another acceptable acquirer). The stated purpose of this remedial action is to create viable competitors to LNE in the market for providing primary remote ticketing services,

particularly in providing these services to major music venues. The Proposed Consent Judgment also imposes remedial measures intended to assist these entities in competing against the merged entity. These measures include prohibiting the merged entity from retaliating against any venue, such as by refusing to host concerts at any venue, that selects another primary remote ticketing service.

However, the Consent Judgment does not address Live Nation's ability, as recognized in the Amended Complaint, to drive the use of its primary, remote ticketing business through the control of other markets. The prohibition of LNE retaliating against concert venues utilizing other ticketing services provides no meaningful protection because, with the exception of stadiums and arenas that are not primarily used as concert venues, Live Nation already directs the artists it promotes, and now manages, to the music venues it owns, leases, manages or exclusively books. LNE does not have to retaliate against anyone to induce those venues to utilize its (Ticketmaster's) primary, remote ticketing service. It either controls or already has substantial influence over this decision. As Live Nation dominated, and LNE has even greater control over, the promotion of popular music concerts and venues used for popular music concerts by major artists, LNE will dominate the primary remote ticketing services market as well. LNE will have no reason to reduce the excessive service fees Ticketmaster charged. Indeed, it would appear that LNE will use supra competitive ticketing service fees as another source to off-set the supra competitive payments it makes to artists.

The Proposed Consent Judgment does nothing to prohibit this conduct. To the contrary, it facilitates this action by expressly permitting LNE to bundle its services. For this reason, the remedial action the Government has negotiated will not prevent the competitive harm it sought to address. In fact, the merged entity has continued to direct artists to the venues it controls for the upcoming 2010 season. For these reasons, if the Live Nation/Ticketmaster merger is to be permitted, additional remedial action must be required.

ARGUMENT

A. A Consent Order That Provides for Ineffective Remedial Action Should Not Be Approved

The determination of whether the Consent Judgment should be approved will be based on whether it is in the "public interest." 15 U.S.C. § 16(e)(1). In making this assessment, a court may not substitute its judgment for the Government's as to the nature or scope of the claims brought in the first instance. *United States v. Microsoft Corp.*, 56 F.3d 1448 (D.C.Cir.1995). For this reason, while the Objectors believe that the Live Nation and Ticketmaster merger will substantially reduce competition in the market for providing promotional and venue services to popular music artists, and contend that Live Nation's conduct is independently actionable, 9 they have not addressed these issues.

Conversely, the court is not merely a "judicial rubber stamp[]"; it is required to make "an independent determination as to whether or not entry of a proposed consent decree is in the public interest." *Id.*, at 1458 (quoting H.R.REP. NO. 1463, 93d Cong., 2d Sess. 8 (1974), and S.REP. NO. 298, 93d Cong. 1st Sess. 5 (1974), reprinted in 1974 U.S.C.C.A.N. 6535, 6538, 6539.) The independent nature of judicial review of a consent judgment is further evidenced in the Senate debate of the Tunney Act: "[The Act] will make our courts an independent force rather than a *rubber stamp* in reviewing consent decrees, and it will assure that the courtroom rather than the backroom becomes the final arbiter in antitrust enforcement." (The Antitrust Procedures and Penalties Act of 1974: Hearings on S. 782 and S. 1088 Before the Subcomm. on Antitrust and Monopoly of the Senate Comm. on the Judiciary, 93d Cong. 1 (1973) (opening remarks of Senator Tunney).) *See also, United States v. GTE*, 603 F. Supp. 730, 740 n.42 (D.

⁹ I.M.P. and I.M.A. have filed a Complaint against Live Nation asserting antitrust and state law unfair competition claims. *It's My Party, Inc. v. Live Nation, Inc.*, United States District Court for the District of Maryland, Northern Division, Civil Action No. 1:09 Civ. 00547 JFM.

D.C. 1984) ("([I]n light of the history and purpose of the Tunney Act, it is abundantly clear that the courts were not to be mere rubber stamps, accepting whatever the parties might present").

In making this determination, the Tunney Act provides that the Court "may consider," *inter alia*:

(1) the competitive impact of such judgment, including termination of alleged violations, provisions for enforcement and modification, duration or relief sought, anticipated effects of alternative remedies actually considered, and any other considerations bearing upon the adequacy of such judgment . . .

15 U.S.C. § 16(e). A court should "hesitate" in the face of specific objections from directly affected third parties before concluding that a proposed final judgment is in the public interest. *United States v. Microsoft Corp.*, *supra*, 56 F.3d at 1462. Additionally,

The court should pay "special attention" to the clarity of the proposed consent decree and to the adequacy of its compliance mechanisms in order to assure that the decree is sufficiently precise and the compliance mechanisms sufficiently effective to enable the court to manage the implementation of the consent decree and resolve any subsequent disputes.

United States v. Thompson Corp., 949 F.Supp. 907, 914 (D. D.C. 1996).

In *Thompson*, in response to objections by competitors, the Court refused to approve a consent judgment permitting the merger of Thompson Corporation and West Publishing unless additional remedial action was implemented with respect to West's claim of copyright protection for its star pagination system. In so ruling, the Court held the remedial actions specified in the proposed consent judgment did not adequately address the anticompetitive concerns the government raised in its complaint with West's assertion of copyright protection for the star pagination system.

The Court should give serious consideration to the position of the Objectors - competitors of Live Nation in both concert promotion and venue operation - - that the
government plaintiffs' proposed remedial relief will not address the substantial reduction in
competition in the market for providing primary ticketing services they have concluded will

result from the merger of Live Nation and Ticketmaster. Indeed, as the Government is still permitted to demand additional remedial action, it should give serious consideration to Objections filed by entities with substantial knowledge of the relevant markets and in unique positions to assess whether anyone will be able to compete effectively against Live Nation in the primary remote ticketing market before finalizing the Proposed Consent Judgment. A consent judgment that is ineffective in remediating the competitive harm the Government sought to address is not in the public interest.

B. LNE's Dominance over the Market for Concert Promotion and Venue Services Will Strangle Competition in the Market for Primary Remote Ticket Sales at Major Music Venues

Even though it affirmatively alleges that the customers most directly affected by the merger are major concert venues, and that LNE's promotion and artist management business poses an additional challenge that rival ticketing companies will have to overcome, the Government provides an, at best, perfunctory analysis of Live Nation's pre-merger share of the market for concert promotion and venue services. It claims that Live Nation owns or operates 70 major concert facilities throughout the United States (Competitive Impact Statement, p. 5) and does not examine the extent to which Live Nation's controls the available venues in the geographic markets in which it competes. It further claims that Live Nation promoted shows represent 33% of the concert revenues at major concert venues in 2008.

However, Live Nation's public disclosures establish that it owns, leases, manages or exclusively books at least¹⁰ 111 music concert venues. As is set forth previously, prior to the merger, Live Nation had monopoly control of amphitheatres with a more than 15,000 seating capacity in the United States and controls the only venue or a monopoly of the music venues in 18 of the largest 25 designated market areas. Given this dominance of the market, as is

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¹⁰ It is unknown whether Live Nation's public disclosures identify all venues it exclusively books.

recognized by Trent Reznor, the lead singer for Nine Inch Nails, artists must deal with Live Nation on concert tours:

NIN [Nine Inch Nails] decides to tour this summer. We arrive at the conclusion outdoor amphitheaters are the right venue for this outing, for a variety of reasons we've throughly [sic] considered.* In the past, NIN would sell the shows in each market to local promoters, who then "buy" the show from us to sell to you. Live Nation happens to own all the amphitheaters and bought most of the local promoters - so if you want to play those venues, you're being promoted by Live Nation.

The footnote provides:

I fully realize by playing those venues we are getting into bed with all these guys. I've learned to choose my fights and at this point in time it would be logistically too difficult to attempt to circumvent the venues / promoter / ticketing infrastructure already in place for this type of tour.

Moreover, measuring Live Nation's market power in concert promotion based on revenue generated from ticket sales from what the Government terms major concert venues is inherently flawed as market power should be measured in the number of tickets sold. Promoters are typically ranked in the industry, as is reflected in Pollstar's rankings, based on the number tickets sold for concerts they promote. Furthermore, as with many service providers in this industry, ticketing companies are not paid by the entity that engages them (in this case, venues owners or operators), but rather they charge concert goers service fees per ticket. It accordingly was the consumer that bore the burden of Ticketmaster's dominance of the primary remote sale of concert tickets through the payment of supra competitive service fees per ticket. As the competitive harm is reflected in service fees per ticket, the measure of Live Nation's market power should be the percentage of the total number of tickets sold.

Even if the calculation of market power were based on revenues, the Government's analysis substantially minimizes Live Nation's pre-merger share of the market. Live Nation is in the business of promoting music concerts and, once again, the Government recognized that the merger will most acutely affect major concert venues. Nevertheless, the Government appears to

have calculated Live Nation's share of the promotional market by comparing the revenues it earned promoting concerts to the total revenues of the top 500 highest grossing venues. (Competitive Impact Statement, p. 4, n.2.) While the Government does not list what it considered to be the top 500 grossing venues, Pollstar data establishes that facilities clearly within the top 500 grossing venues have reported significant revenue for events that were not music concerts. Those events include circuses (both traditional [Ringling Brothers and Barnum & Bailey] and Cirque de Soleil style performances), plays, ice shows, ballet, opera and performances by comedians, magicians, symphony orchestras and the Blue Man Group. (A list of some of the events reported in Pollstar is attached hereto and marked Ex. "F".) These events are plainly not music concerts and are not substitutes for fans of major popular music artists.

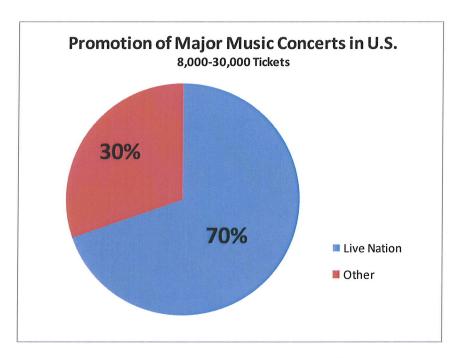
The events included within the Pollstar data also include performances by gospel, jazz, blues and other musicians, which are not fairly characterized as popular music and are also not adequate substitutes for fans of major popular music artists. The vast majority of fans only enjoy specific genres of music as is evidenced, for instance, by the segregation of radio stations among music genres. Further, Billboard magazine ranks songs according to their genre. (*See*, Ex. "G" hereto.) Fans will generally not attend a concert featuring a genre they do not enjoy. For this reason, in *Nobody in Particular Presents*, *supra*, the court held that the plaintiffs had established a triable issue of fact as to whether there was a distinct market for rock music and concerts. 311 F.Supp.2d at 1082-83. There is not a cross-elasticity of demand between popular music and jazz, blues and particularly gospel (that are usually attended only by fans with strong religious beliefs), and the option of attending these types of concerts will not impede LNE's ability to maintain supra competitive ticketing service fees in popular music concerts.

Moreover, as the Government recognizes (Competitive Impact Statement, p. 4 n. 2), the top 500 grossing venues include clubs and music theatres. These facilities have limited seating capacities. In its Annual Report on Form 10K for the year ending December 31, 2008, Live

Nation recognizes that music theatres typically have a seating capacity of between 1,000 and 6,500 and clubs have a seating capacity of less than 1,000 fans. With rare exceptions, artists appear at these kinds of venues because they do not have sufficient popularity, due either to their being a developing act or the genre of music they perform, to draw an audience for a larger amphitheatre, arena or stadium. Fans not only focus on the style or genre of music, but they also have favorite artists within a genre, and will generally not attend a concert by an artist they do not enjoy. By definition, artists appearing at music theatres and clubs do not have sufficient popularity to compete effectively against the substantially more popular artists appearing at amphitheatres, arenas and stadiums.

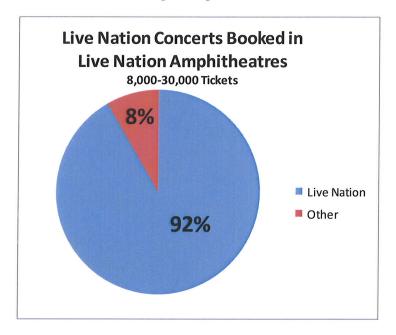
On the other end of the spectrum, owners of modern arenas and stadiums prefer artists whose fan base is sufficiently affluent to pay for the expensive tickets to luxury suites. There are only a few select performers with sufficient popularity among affluent fans to draw an audience large enough for a 25,000 seating capacity arena, let alone a 60,000 seating capacity stadium, and most well recognized popular music artists appear at amphitheatres and other venues specifically designed for music concerts with seating capacities of between 8,000 and 30,000 fans. Based on Pollstar data, there were only five artists that appeared in an amphitheatre or other venue used primarily for music concerts who also appeared at a typical sports arena during the same tour (other than in a festival or multi-artist concert) in 2008.

Based on this analysis, the proper measure of Live Nation's market power in the promotion of music concerts is determined by calculating its percentage share of the tickets sold for promoting popular music concerts by major artists (with an average attendance of between 8,000 to 30,000 fans). Based upon Pollstar data, Live Nation was the promoter for 70% of the tickets sold within this market in 2008:



Additionally, Live Nation dwarfs other promoters. Its most significant competitor is AEG Live, which promoted only 43% of the total amount of tickets to the events tracked by Pollstar worldwide that Live Nation promoted in 2008 and focuses primarily on arena shows. Live Nation's next largest competitor is MSG Entertainment which promoted just 7% of the tickets for events tracked by Pollstar worldwide that Live Nation promoted in 2008 and is believed to promote only at New York's Madison Square Gardens. Simply stated, Live Nation dominates the promotion of popular music concerts by major acts, particularly those appearing in amphitheatres.

The evidence is overwhelming that Live Nation funnels the acts it promotes to the venues it controls. As set forth previously, Live Nation's business model is to control the entire interface between the artist and their fans. Live Nation pays artists more than the entire amount of the ticket sales, loses money on concert promotion and profits only on concession, parking and merchandise sales and, therefore, requires artists it promotes to appear at its venues. Once again based upon Pollstar data and Live Nation's publicly disclosed information, 92% of the concerts it promoted at amphitheatres were held at venues owned, leased or managed by Live Nation or at which it has exclusive booking arrangements:



In defending Live Nation's then exclusive booking arrangement with the New York State Fair, James Koplik, Chairman of Live Nation's Northeast Region, stated that artists on Live Nation promoted national tours, who appeared at the New York State Fair, would not have done so if Live Nation did not have exclusive booking rights there. (*See* Jim Koplik, *Live Nation is Committed to Successful State Fair*, available at http://blog.syracuse.com (posted August 26, 2008).)

There are numerous examples of this conduct. In discussing whether No Doubt would play Merriweather Post Pavillion during its 2009 Summer tour, the act's agent, Mitch Okmin, of

M.O.B. Agency, stated that No Doubt could not play Merriweather because "if [it is a] L[ive] N[ation] deal, it will be at the bad traffic place." (later identified as Nissan Pavilion, a Live Nation venue). (Ex. "H".) He similarly said in discussing the 2010 summer tour that No Doubt cannot play any other venue where there is a Live Nation amphitheatre, stating "if [there is a] LN shed we play it." (Ex. "I".) Marty Diamond of Paradigm, expressed similar sentiment. responding that to the extent Coldplay enters into a Live Nation tour for the summer of 2009, there was no chance "whatsoever" that they would be able to play Merriweather. (Ex. "J".) Rob Beckham, from the William Morris Agency, represents Rascal Flatts and Brad Paisley, and similarly advised that with respect to "any hard ticket date, [Live Nation] has the right of first refusal. They have never not taken a date." As to whether he was permitted to book in non-Live Nation venues, Mr. Beckham stated that the Live Nation contract is "exclusive" and he is only permitted to book non-Live Nation venues in "non competitive markets." (Ex. "K".) Mitch Okmin echoed this response, stating that, as a result of Live Nation tours, his "involvement now is markets where there are no Live nation sheds." (Ex. "L".) Even though artists would often prefer to appear at independent venues, Live Nation makes it next to impossible for them to do so. Indeed, Steve Kaul, of the Agency Group, who promotes Nickelback, stated that, although he wanted to book the band at Merriweather, he was precluded from doing so by the terms of Nickelback's 360 deal with Live Nation. (Ex. "M".) Mr. Kaul went on to acknowledge that Live Nation behaves like this in order to "cross [collateralize] the dates and protect their profits against some weak markets." (Ex. "N".)

Live Nation also utilizes its control of the market for venue services in one geographic region to compel artists to appear at a Live Nation controlled venue in an area where it faces competition. For instance, in response to solicitations for 311 to appear at Merriweather Post Pavilion during the 2008 concert season, the band's booking agent advised that refusing to play

Nissan would put the band's Virginia Beach appearance at a Live Nation venue at risk. (Ex. "O".)

In those few instances in which an artist nevertheless insists upon playing a competing venue, Live Nation requires the competing promoter and/or venue operator to pay a tribute in terms of sharing a percentage of the profits from this concert with Live Nation. I.M.P. was required to pay Live Nation 25% of the entire concert gross in order to promote the Warped Tour from 2006 through 2009, Iron Maiden in 2008 and John Mayer in 2008. (Exs. "P" and "Q".) In order for The Fray to play Merriweather in 2009, I.M.P. was required to pay Live Nation \$3 per ticket, because 25% of the concert proceeds were no longer deemed sufficient. (Ex. "R".) Live Nation also imposes a penalty upon artists for playing another venue.

It cannot reasonably be contended that Live Nation will utilize any ticketing service other than its own at the 111 music concert venues it controls. This does not violate the Consent Judgment as drafted because Live Nation is controlling or has influence over this decision at the venues it controls. It does not have to retaliate in order to implement its ticketing services for the venues it controls.

Without access to Live Nation controlled venues, rival ticketing companies will not be able to penetrate the market for remote, primary ticket sales to music concert venues. As LNE controls the only or a monopoly of the venues in numerous markets, including 18 of the 25 largest designated marketing areas in the country, rival ticketing companies will not have access to venues in those markets. Whatever minimal market penetration rival ticketing companies achieve will not inhibit Live Nation's ability to charge supra competitive ticketing service fees. Even where there is a comparable music venue in a geographic region in which Live Nation controls a venue, LNE's control of the artists will deny a competing facility access to artists of sufficient popularity to provide a meaningful alternative to artists appearing at the Live Nation venue. Fans have a limited amount to spend on concerts, generally wish to purchase tickets only

to concerts featuring their favorite artists and will not usually purchase tickets for concerts by artists whose music they do not enjoy. Unless a rival venue can offer a slate of concerts by artists of sufficient popularity that fans wish to attend as much as the artists appearing at a Live Nation venue, the rival cannot provide meaningful competition.

The impact of Live Nation's market dominance on rival venues' ability to attract artists is illustrated by comparing the difference in the nature of artists appearing at the Mann Music Center ("Mann") in Philadelphia before and after Live Nation obtained exclusive booking rights at the Susquehanna Bank Center, a competing venue located in Camden, New Jersey. As illustrated by the attached concert schedule (Ex. "S"), the Mann went from booking highly popular artists, such as James Taylor, who generally sold out the facility, to booking acts of limited or niche popularity. Further, Metropolitan Talent abandoned its booking arrangement at the Marvin Sands-Constellation Brands Performing Arts Center ("CMAC") in upstate New York because it could not attract artists in competition with the Darien Lake Performing Arts Center that is booked exclusively by Live Nation.

LNE will be even more dominant than Live Nation. Control of Front Line's stable of artists gives LNE the ability to feed those artists to its promotional business. As LNE will continue to insist that the artists it promotes appear at the venues it controls, uniting Live Nation's promotional and Front Line's artist management businesses will deny rival venues a meaningful opportunity to compete for an even greater percentage of popular artists, and consequently further limit rival ticketing services' ability to inhibit the merged entity's ability to charge supra competitive service fees. Additionally, Ticketmaster has long maintained an extensive customer database that is effectively utilized to solicit fans for concerts at venues to which it provides ticketing services. As no other ticketing service has such an extensive database, the promise of access to it will be a powerful inducement for rival venues to utilize the merged entity's ticketing services.

As soon as the Proposed Consent Judgment was filed, LNE flexed its muscle. It bid on virtually every artist touring in 2010 and the booking agents for popular artists, such as Rascal Flatts, Brad Paisley, Iron Maiden, 311 and Jimmy Buffett, did not even solicit competitive offers for the upcoming 2010 summer concert season. This conduct has already impacted ticket prices and ticket servicing fees. For instance, the top ticket price for the Lady Gaga tour has increased by approximately 133% in the last three months.

C. The Consent Judgment Should Not Be Adopted without Further Remedial Relief

Competition in the market for the primary remote ticketing of music concerts will not be restored to levels where LNE will be unable to charge supra competitive service fees unless Live Nation's ability to funnel the concerts it promotes to the venues it controls is curtailed. While the Objectors believe that Live Nation's tying promotional services to artists appearing at Live Nation's venues constitute independent violations of the antitrust laws, it is well-established that antitrust remedies may prohibit conduct beyond what would necessarily violate the antitrust law. United States v. Loew's, 371 U.S. 38, 53 (1962); X Areeda, Elhauge & Hovenkamp, Antitrust LAW ¶ 1758, at 349 (1996). All that is necessary is that the relief ordered be reasonably necessary "to cure the ill effects of the illegal conduct, and assure the public freedom from its continuance, and it necessarily must fit the exigencies of the particular case." Ford Motor Co. v. United States, 405 U.S. 562, 575 (1972).

The DOJ's Policy Guide to Merger Remedies provides that conduct remedies are appropriate where the merged firm must modify its behavior for any structural relief that has been ordered to be effective. (*Antitrust Division Policy Guide to Merger Remedies*, p. 18, U.S. Department of Justice, Antitrust Division, October 2004.) To render the divestiture remedies required by the Consent Order effective, LNE should be enjoined from in any manner requiring or inducing artists it manages or promotes to appear at venues it controls, insisting (other than in

circumstances where the merged entity has entered into a legitimate co-promotional arrangement) that rival promoters or venue owners share any part of the revenue or profits they earn on concerts with LNE and/or from in any manner penalizing an artist for using a rival promoter or appearing at a competing venue. This remedy will assist those remaining venues still competing with LNE to obtain artists of the same level of popularity as the artists appearing at Live Nation venues, giving consumers in those areas a meaningful choice between concert venues - - a choice that will limit LNE's ability to charge supra competitive service charges because fans will have the ability to attend equally desirable concerts in competing venues with lower service charges.

The additional remedial measure of prohibiting the merged entity from promoting or hosting more than seventy-five percent of an artist's tour should be adopted. This additional remedy is necessary because of the subtle, often undetectable, efforts LNE may utilize to persuade or pressure Front Line's artists and other artists it promotes to appear at the venues it controls. This is a particular concern given Irving Azoff's power in the concert industry. Conversely, an objective standard is easily policed.

LNE should also be required to return at the request of any promoter or venue owner all data relating to concerts for which Ticketmaster provided the ticketing and to delete any such information from its electronically stored data and files. This remedy will reduce the competitive advantage LNE would otherwise enjoy over rival ticketing service companies as a result of its possession of an extensive customer database. It will also deny LNE access to information provided in confidence to Ticketmaster and with the reasonable expectation that a direct competitor would not be given access to this information.

CONCLUSION

In sum, establishing additional ticketing services capabilities is meaningless unless there is someone to whom these services can be provided. This will not occur unless LNE's control over the management and promotion of major popular music artists, and where they appear, is addressed. Otherwise, the vast majority of major popular music artists will be promoted by LNE and appear at LNE controlled venues and rival remote ticketing providers, much less, rival promoters and venue owners or operators, will not be able to compete. Fans will have to pay supra competitive ticket prices, service fees, concessions prices, parking charges and merchandising fees to attend concerts by their favorite artists at LNE venues. A wholly ineffective consent judgment is simply not in the public interest. To that end, we suggest the aforementioned remedies in order to render the consent judgment effective in the manner in which it was intended.

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League

Dated: May 3, 2010

Exhibit A

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Cashville USA

Country has become a surprise profit center for the music business, drawing new labels and artists to town, says Fortune's Tim Arango.

By Tim Arango, Fortune writer

January 29 2007: 5:41 PM EST

(Fortune Magazine) — It's the Tuesday after Thanksgiving, and a handful of country music's biggest names have gathered backstage at the Mercy Lounge, an upstairs club in the Cannery Row section of Nashville. The cramped space has a post-collegiate feel: Pizza boxes are piled high on the kitchen counter, and a tin tub full of ice and beer sits in the corner near the bar.

The occasion is the induction of veteran country star John Anderson into the Muzik Mafia. Anderson has enjoyed several No. 1 hits during his career, and the Muzik Mafia is a collective of country artists that began gathering for jam sessions five years ago and has appeared on MTV Network's Country Music Television (CMT).



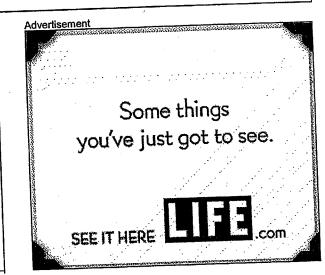
Saturday Night Lights: Nashville's Honky Tonk row on a Saturday night last fall.

More from Fortune

Buffett backs Goldman Sachs
Debt roulette: Is Portugal next?
The race to kill the ratings agencies

FORTUNE 500 Current Issue Subscribe to Fortune Backstage, John Rich, one-half of the duo Big & Rich and a Muzik Mafia founder, is talking about the fun he's having in the studio recording AC/DC covers. Gretchen Wilson, whose best-known hit song is "Redneck Woman," is holding court in the kitchen.

Around
midnight Jon
Bon Jovi and
Richie
Sambora
saunter in. The
veteran



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MMoney.com

rockers have been in Nashville almost nonstop since August, following the band's worldwide tour. They are recording a country album. But it is not just the dulcet tones of the dobro that have lured the Jersey boys south of the Mason-Dixon Line: It is also the ka-ching of the cash register.

A real cash cow

Since Napster launched in mid-1999 and sent the record industry into a tailspin, country music has more than held its own: According to Nielsen SoundScan data, country album sales grew more than 12 percent between 2000 and 2005, a time that saw the overall industry decline more than 20 percent.

Through mid-December, sales were up 2 percent, which is impressive when compared with a 20 percent slide in sales of rap albums. Rascal Flatts was the bestselling band last year in any genre, boasting a better debut week than rapper Jay-Z's comeback album. "[Country] is a growth stock in an industry that has no growth in traditional sales," says Andrew Lack, chairman of music giant SonyBMG.

There are other indicators of country's financial heat. Erstwhile rap mogul Lyor Cohen, CEO of Warner Music U.S (Charts)., whose contributions to pop culture include nurturing the careers of Public Enemy, Jay-Z and Ja Rule, is hunting for an executive to open a new Nashville outpost under the Atlantic Records banner.

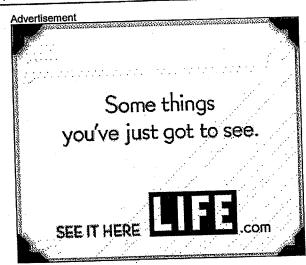
CBS faces the music

"When I started going to Nashville in the 1970s, it was a very different economic

model for country music than it is today," says attorney Joel Katz, arguably the leading dealmaker on the scene. "What was happening 30 to 35 years ago was there was a double standard compared to what pop artists would be paid in New York. Now a country artist gets paid the same as, if not more than, a pop artist in 2006."

Katz works out of an office in Atlanta rife with the bric-a-brac collected during three decades as an entertainment lawyer - a signed Yogi Berra shin guard, a Grammy award, and a photo of him with the record producer Dallas Austin. Austin had a brush with notoriety last summer when *The New York Times* reported how Katz had teamed with Utah Senator Orrin Hatch - a sometime songwriter who is also a Katz client - to secure Austin's freedom from a prison in Dubai, where he had been arrested for cocaine possession.

Katz may work 250 miles away in Atlanta, but he is in the thick of Music City commerce. He represents artists ranging from George Strait to Willie Nelson as well as many of the top-label executives, including the heads of



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the Nashville divisions of Universal Music, Warner Bros. and SonyBMG, and the general manager of Country Music Television.

He is not surprised that the major labels and rock artists are looking toward the Nashville skyline to boost sales. "It's very profitable - in an industry that needs revenue and profitability," he says.

Part of the allure is country's lower cost base, which brings fatter margins to the table - a fact that country executives say has e arned them respect from their bicoastal bosses at a time of industry penny-pinching. According to estimates from one label executive, the average country album costs \$300,000 to \$350,000 to record, compared with \$500,000 to \$1.5 million for a pop record. To market an album in country costs about \$500,000 to \$1 million, about half what a pop album runs.

While record companies don't break out financials for their Nashville divisions, one major country label is poised to earn roughly \$40 million on revenue of close to \$120 million this year, or a hefty 33 percent profit margin, according to a source familiar with the label's finances. By contrast, this source said, a rock label would be "thrilled" to earn a 15 percent margin.

Career building

Another reason for country's success is the genre's ability to sell CDs, not just downloadable singles. When Joe Galante, the head of SonyBMG Nashville, visits local malls, he notices that the floors of cars in the parking lot are still littered with CDs. "In the pop world they're more worried about ringtones and downloads," he says. "That's

not the worry here. The thing we're worried about is building careers."

Career building is not just talk. When I was in town, I sat in a meeting at Capitol Records Nashville at which the label's CEO, Mike Dungan, and his staff were puzzling over ways to revive the sagging fortunes of Eric Church - a country rocker in the mold of one of the label's biggest stars, Keith Urban. After raves from critics, Church's album - which came out in July - failed to sell well. Instead of dropping the artist, Dungan and his team were cooking up ideas to reach the female demo.

Jon Bon Jovi has noticed the mellower feeling of the local scene. "Nights like last night you just don't see elsewhere," he says of the Muzik Mafia jam session as he sips a sugarfree Red Bull at Blackbird Studios, where he's putting the finishing touches on his album. "These are all artists with record deals. And people are getting drunk, telling jokes, getting on stage."

Last year the band got a sense of country's potential with the song "Who Says You Can't



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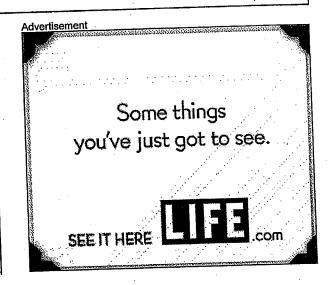
Go Home," a duet with Jennifer Nettles of Sugarland. The genesis of Bon Jovi's crossover project was an appearance with Nettles on CMT's Crossroads, which pairs country hitmakers with artists from other genres. The song hit the top of the country charts.

"If you point to how CMT has changed the business, we've stirred the pot a bit," says Brian Philips, head of CMT. Crossroads is the top-rated show at the network, which has seen its ratings go up 74 percent among viewers aged 18 to 49 in the past five years.

After the success of "Who Says You Can't Go Home," Bon Jovi wanted to record a whole album like it. "[The album] is us with a little more twang to it," he says. Fittingly, the album's producer is Dann Huff, a Nashville native, who returned to Music City in 1990 after he gave up trying to become a rock star in Los Angeles. He now is the go-to guy for artists looking for crossover appeal (and someone who has the bandwidth to produce albums for both Megadeth and Faith Hill simultaneously).

Even for a band like Bon Jovi, which still has a massive fan base - some 2.2 million fans bought tickets during last year's tour - going country is a way to extend their reach. Says Huff: "As long as they're not perceived to be pandering to country, they have a shot at getting some new fans." Which, for the band and its record label, should mean even more money in the bank.

Neglected Napster: No buyer in sight



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Exhibit B

TRANSCRIPTION OF ARTISTS HOUSE MUSIC'S INTERVIEW OF BRAD WAVRA, SENIOR VP OF LIVE NATION'S TOURING DIVISION- DATED FEBRUARY 2007

Live Nation is the largest concert promoter in the entire world. We have offices in 20 Countries, we've got thousands of employees and we produce over 28,000 concert events around the world. I'm a Senior Vice President of the Touring Division. So, my job is to go out and develop relationships with managers and artists for acts that, we believe, are strong enough to sell tickets on a tour-wide basis. A tour being multiple dates, 20, 30, 40 dates in a touring cycle and, if we feel an artist has got that kind of capability then its to our advantage to be the promoter on all those dates. So my job is to establish those relationships and figure out the business model that makes sense financially and ultimately try to secure the artist to come play for Live Nation. The direct relationship is with the agent, they in general have the artist signed as clients, but, ultimately, the manager is the center of power in that triangle between the agent, the promoter and the manager. He is the one whose got the ultimate decision because he's in control of the supply chain, the artist's talent. So having a relation with both is very effective.

I'll tell you what, I chased the good artists and the bad artists chased us. That's kind of a defining moment there. It's not quite that black and white, but no, the good artists then there are only a handful of great artists out there that can do 10,000; 12,000; 15,000 tickets in 40 cities across the country. Everybody knows who they are, they're historic artists, legendary artists. So, whey they're on a touring cycle, you know, we all want to get them to come play for us. Then you've got the artist that would like to have the touring guys involved because they find it to be effective for them, a safe place for them, etc., etc., and that's a decision that then we make whether we want to be in business with an artist on the B and C level artist, one that can sell 6, 7 and 8,000 tickets or do we hold out our skill set for the bigger artists that we know will sell 15 to 20,000 tickets.

We've got 20 major offices around the United States and inside everyone of those offices are the best talent in the entertainment business, as far as we're concerned. There staffed with bookers and marketers and technical production people that execute these events on a daily basis. These are offices that were cultivated at the inception of basically concert business that we know of now they are from the legendary first promoters in America, Bill Graham's got an office San Francisco, there is an office in, I'm talking about all, Detroit's got cellar door and Belkin's production in Cleveland and Belzner productions in New York. These are the people that define the business in the late '70s, early '70s and these offices have been running ever since. These people were cultivated from the first promoters, if you want to call them such, the first promoters in America and people have been working there ever since.

I'm from Milwaukee and we had a night club in Milwaukee back in the old days called The Stone Toed Night Club and this is were Bob Segar used to play club dates and Taj Mahal and Climax Blues Band and those type of things and when I was 17 I was a bartender in a 21 year old club, you know, I loved the music, the loved the scene and started handing out flyers and doing street marketing and then one thing led to another. The company I worked for then bought a small theater, bought an amphitheater and I just grew organically. I started doing flying on cars at 2 a.m. in Milwaukee night clubs and eventually came to run an amphitheater and from

there just one thing led to another. It wasn't planned, I studied economics from the University of Wisconsin, Eau Claire.

Yeah, I see a business model being some kind of a hybrid combination and then Live Nation has explored that opportunity already. We worked a deal out with Jeff Kwatinetz, that's at the Firm, the band Korn and EMI Records, do the deal, I don't know all the particulars but there is a relationship on Korn Incorporated, where each of us has a piece and ultimately all the revenues from publishing and album sales and touring, and merchandizing, all go into some big pot and ultimately it divides itself up, so right now everybody making the decision in the Korn world is making a decision all on the same page. There's not a -- we're not dealing with disconnected goals. The goal is to create the biggest image, the biggest pot of revenue for Korn, and it comes from a variety of sources.

Garage bands will get a - pretend to know the full process, but I'm going to surmise most of it, you know. A band gets out there, they get together, they play in a garage, you know. They play some gigs, they get some fans locally. They may lay a tape down. They send it out to agents, record company executives, and anybody who's in the music business hoping that somebody with a kind ear will listen to it more than once and, you know, record companies everybody's looking for new talent, especially if they're good and exciting and cutting edge, so if the band's got that kind of groove, than somebody's going to find them. They're going to get signed to a label, the label is going to, you know, recommend that they be associated with some kind of a manager, some kind of an agent, some kind of a business manager, so they can put some sense to the creativity that defines a band. The business and the creative sense sometimes don't live hand in hand. So, as the band is the artist, and their job is to be the most creative, most influential artist of their time, they should surround themselves with professionals that know how the business of music operates. And so, there is a network of managers, lawyers and attorneys that work with each other and ultimately they get signed to a bigger agency. The bigger agencies will work with the record label and determine when to make that first big record and put that record into rotation. Work the radio stations to get the air play and at some point in time in that process, they will want to go on tour in a proper way, whether it be a club tour, a theater tour, a small arena tour, a big arena tour, and that's when we would get involved at that point in time, when they decide to tour. We've got a lot of agents/buyers in our company that work them from the 100 seat night clubs to 300, to 500, to 1,000 seat clubs and to the theaters that will take them to that entire process at some point in time when the band is big enough, you know, it will end up in my lap, because I'm not that guy on the street down there, you know? But, we've got kids that have passion for their music and, you know, want to bring these new bands to the fans, and so that's what they do all day. They're the ones that really need to be applauded, because they're the ones that grow this business.

We might consult the agent and the manager, you know, we'll say okay, the record's coming out on X number of X dates, so we want to go on tour by Y. How many days a week can you play? Two days on, one day off, two days on, one day off. We know we can travel X amount of miles between cities, so you say where do you want to start? Where do you want to rehearse? Start here. California! Now, let's figure out where we can route ourselves, you know, we'll fit in the touring schedule. Depending on how the artists perform, whether they're capable of doing two in a row, three in a row. Some guys can do six days in a row without resting their

voice. Some can do a day on, and have to have a day off, so all those things take into consideration on how you build a tour.

Booking agent is a lot more than just, I mean, we collaborate. I mean the booking agencies themselves have a wealth of knowledge. Bands of comparable size, jaundra, you know, they've got relationships with club owners, etc. They provide a great service to these artists. They get them private, you know, gigs, not just paid for gigs. They get them relationships with corporate sponsor. I mean, they provide a great service to these bands and, you know, getting a band noticed being signed to one of the major agencies of William Morris or at CAA, or at ICM, or at Monoray, you know, gets them some juice. It gets them noticed out there, so being with an agent is a great thing for a band. Certainly the formative stages, you know, you're begging for opening act slots on major headliners tours. Well, the agency that represents big bands like AC/DC, Madonna, and you know, and Eric Clapton, they're more than likely going to have better knowledge in knowing how to reach that manager, that agent to say, okay, what about my little band and my agent, you know, at the same agency, how about you putting them on your show? They can get the music in front of the artist's hands. The relationship between the small act and the big agency in getting on a big tour, which helps you leapfrog your career along that much faster is important to a band.

You're not going to make any money just hanging around, be there. Be on the street. Be at the clubs. Find that kid that's spinning the music that's got some vibe going on, you know, and study, go to school for it, you know? Learn about the business, I mean, you know? You can't just be a pot-smoking dope head and figure out you're going to survive in the music business, you know? I'm going to say to you, you got to first go to school and get your head around what it takes to be in the business, then you got to be passionate for it, because it's not an easy business to get into. So if you've got the passion, and you've got the discipline, and you're patient, and you're persistent, you can succeed in this business. You know, that's really what it takes. Every manager, every agent, every band, they love a kid whose passionate about their band, their music. And that's, you know, that's where I find that we are most effective, because when you're marketing or working with somebody, you've got some passion for. So, they're programs all over the place, you know? There's high school programs that deal in the music business -- there's universities. Certainly there is key universities that got people out there, but a lot of it's just, you know, reaching out and be willing to come in and work. The best - like I said, the one thing I want to get across is people that want to get into this business, first of all, you're going to come into it, you're not going to get paid well. It's going to take you a long time to get yourself established, but that's the process, because you don't need part-timers. This is you're dealing with the live - the essence of a lot of these individuals out there when you are talking about their music. It's the way you communicate with the world, so if you're not committed, then find something else, but if you really love it, you can find a way, you just have to go do it.

Commitment. Full commitment, that's what I look for. You look in that artist's eyes and you want to know are they committed to their craft? Are they willing to pay the price? Cause if you're in it for the fluff, and you're in it for the girls, and you're in it for the dope, you are a dope and you are going to end up, you know, not succeeding. You got to be passionate about your craft and be willing to put in the time. I've worked with many artists that, you know, seem like they're doing it part-time, and it just bums me out, because it seems like, you know, if they really

were committed to them, their head's not into the game. When I look in the eyes of those poor guys that really are committed to it, and can't quite get it. So, he's got to have that delicate balance between talent and commitment to the craft.

Live Nations was the largest concert promoting company in the entire world. We have offices in twenty countries, we've got thousands of employees and we produce over 28,000 concert events around the world.

I'm a Senior Vice President of the Touring Division, so my job is to go out and develop relationships with managers and artists for acts that we believe are strong enough to sell tickets on a tour-wide basis – tour being multiple dates – 20, 30, 40 dates in a touring cycle, and if we feel an artist has got that kind of capability, then it's to our advantage to be the promoter on all of those dates. So my job is to establish those relationships and figure out the business model that makes sense financially, and ultimately try to secure the artist to come play for Live Nation.

The direct relationship is with the agent. They in general have the artist signed as clients. But ultimately the manager, you know, is the center of power in that triangle between the agent, the promoter and the manager. He's is the one whose got the ultimate decision, because he's in control of the supply chain – the artist talent. So having a relationship with both is very effective.

Go to:

http://www.artistshousemusic.org/node/5369/4992

Exhibit C

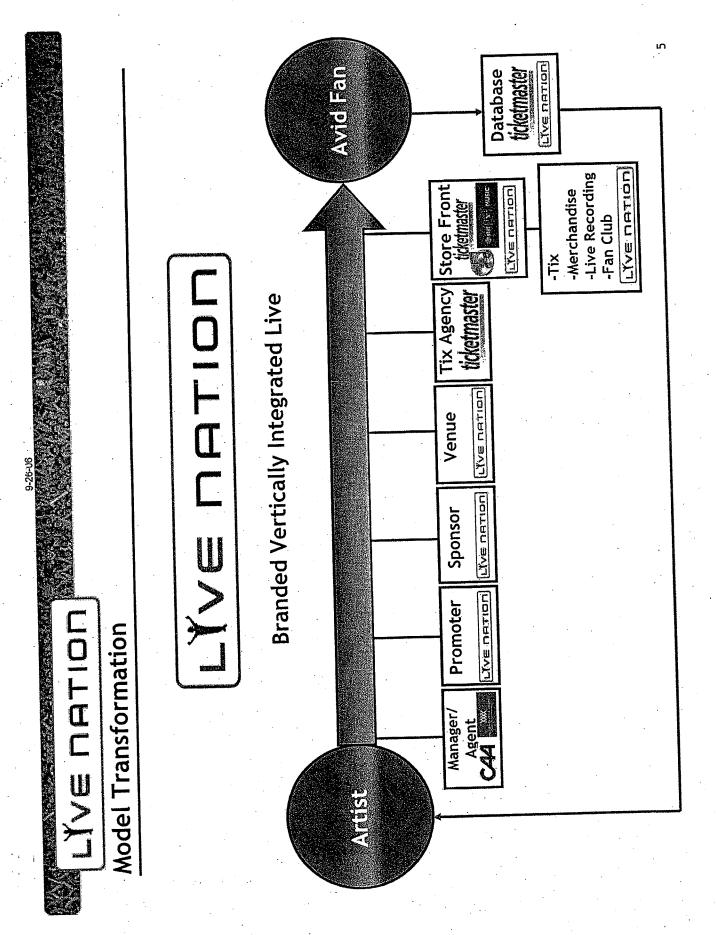


Exhibit D

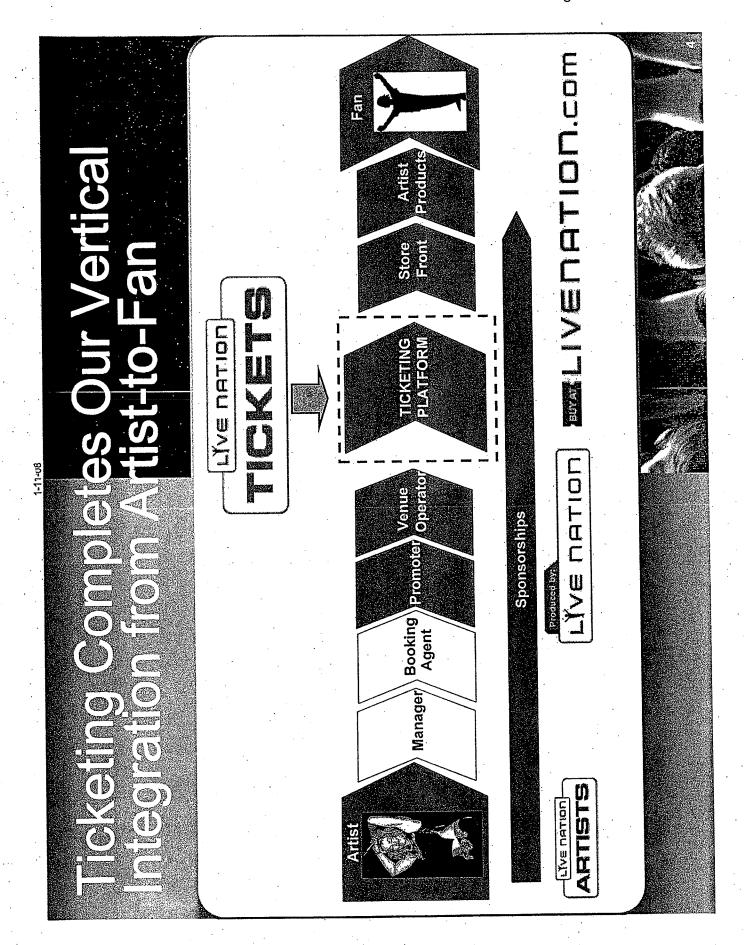


Exhibit E

Live Nation Continues Top 20 Market Expansion With Agreement to Bayfront Park Amphitheater in Miami, Florida - 16th Largest Marke United States

August 12, 2008 9:00 AM ET

MIAMI, Aug. 12 /PRNewswire-FirstCall/ -- Live

Nation LYV announced today that the City of Miami and the Bayfront

Park Management Trust have awarded the company a long-term

contract to operate, manage and exclusively book one of the country's

most beautiful outdoor venues, Miami's 6,000 capacity Bayfront Park

Amphitheater. Located within Bayfront Park in the heart of downtown

Miami, the Bayfront Park Amphitheater overlooks the city skyline as well

as Biscayne Bay.

(Logo: http://www.newscom.com/cgi-bin/prnh/20070220/LATU096LOGO)

"With its location right on Biscayne Bay, the Bayfront Park Amphitheater is a beautiful and unique place to see concerts," said Neil Jacobsen, President of Live Nation Miami. "The amphitheater perfectly

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In 1957, Bill and Carol Angle investife savings with Warren Buffett. To shares in his company are worth a million. According to Forbes, another, Malcolm Chace, piled up \$850 You know the Berkshire miracle cacome along more than once in a lisuppose you could do even half as One stock looks uncannily similar. Berkshire Hathaway.

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complements our Florida venue portfolio which now enables us to nurture bands at all stages of their career a from the 2,700 capacity Fillmore at Jackie Gleason to the 2,800 capacity Pompano Beach Amphitheatre and c capacity Mizner Park Amphitheater in Boca Raton, through to Bayfront Park and finally to our 19,000 capacity Amphitheatre in West Palm Beach and 20,000 capacity Ford Amphitheatre in Tampa. We have been aggressin strategy to build a diverse venue portfolio in this area, which is the number 16 market in the United States and Nielsen Media. I want to thank the Bayfront Park Management Trust and the City of Miami for placing their the Nation. We look forward to bringing the people of Miami an eclectic variety of world class musical talent for mixture."

As part of the deal, Live Nation will make a number of upgrades to the venue, which operates year round. The house is being refurbished with state-of-the-art production capabilities. In addition, modern seating will repla current bench seating, and there are also plans to include a number of corporate boxes featuring private table service. Food and beverage upgrades include both facility improvements and added points of sale in addition enhancements to the overall menu. The venue will be closed while renovations are being made and is expect June of 2009.

"The partnership with Live Nation will bring new life to our beautiful Bayfront Park, adding to our transformat Miami's downtown into a cultural and urban hub," said Mayor of the City of Miami, Manny Diaz. "We join othe municipalities who have partnerships with Live Nation, such as San Bernardino County in Southern California focus on the cultural growth of our cities. The state-of-the art upgrades to the amphitheater and the added to will provide will benefit all of the residents of Miami."

"We believe this partnership between the City, the Trust and Live Nation creates the opportunity for high qua entertainment in the park and will ensure the long-term success of Bayfront and our ability to fund the larges

planting effort the City has ever considered," said Miami City Commissioner Marc Sarnoff, Chairman of the Ba Management Trust. "This will be a great start to the evolution of the park and surrounding areas."

"The Trust views this as a winning partnership," said Timothy Schmand, Executive Director of the Bayfront Pa Trust. "We believe Live Nation's investment in the amphitheater coupled with their ability to bring talent to the energize Bayfront Park and all of downtown."

ABOUT LIVE NATION:

Live Nation is the future of the music business. With the most live concerts, music venues and festivals in the most comprehensive concert search engine on the web, Live Nation is revolutionizing the music industry: ons Headquartered in Los Angeles, California, Live Nation is listed on the New York Stock Exchange, trading unde "LYV." Additional information about the company can be found at www.livenation.com under the "About Us" s

ABOUT BAYFRONT PARK MANAGEMENT TRUST:

The Miami City Commission created the Bayfront Park Management Trust in 1987 to "direct, manage and ma of Bayfront Park for the purposes of ensuring maximum community utilization and enjoyment."

SOURCE Live Nation

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Exhibit F

- 1. Salute to Vienna
- 2. Ringling Brothers & Barnum Bailey Circus
- 3. Disney High School Musical The Ice Tour
- 4. Cats
- 5. Dancing with Monique
- 6. Royal Philharmonic
- 7. Rent
- 8. Cirque de Soleil
- 9. Jackie Mason
- 10. Louisville Orchestra
- 11. Trans-Siberian Orchestra
- 12. Fred Willard
- 13. Dave Tapley & Cavalcade of Stars
- 14. The Phantom of the Opera
- 15. Annie
- 16. Mickey Rooney
- 17. Moiseyev Dance Company
- 18. Broadway on Ice
- 19. Menopause the Musical
- 20. Howie Mandell
- 21. The Producers
- 22. Band of the Coldstream Guards
- 23. Blue Man Group
- 24. B.B. King
- 25. Melissa Manchester

- 26. The Vermont Comedy Divas
- 27. Bill Cosby
- 28. Santa Rosa Symphony
- 29. Ring of Fire
- 30. Jeff Dunham
- 31. Glenn Miller Orchestra
- 32. Royal Scots Dragon Guards
- 33. Rain A Tribute to the Beatles
- 34. Itzhak Perlman
- 35. Pinchas Zuckerman
- 36. Reduced Shakespeare Company
- 37. Wonderful Wizard of Song
- 38. Yo La Tenga
- 39. George Carlin
- 40. Joffrey Ballet
- 41. Chinese New Year Spectacular
- 42. Rent Now
- 43. Cedric the Entertainer
- 44. Dr. Laura
- 45. Chinese Golden Dragon Acrobats
- 46. Long Beach Symphony Pops
- 47. Haaitian Independence Festival
- 48. Doodlebops Live
- 49. East Village Opera Co.
- 50. Satisfaction

- 51. The Flying Karamazov Brothers
- 52. Marcus Rocus Albany Symphony Orchestra
- 53. State Symphony Orchestra of Mexico
- 54. Riverdance
- 55. The Drowsey Chaperone
- 56. Evita
- 57. Tokyo String Quartet
- 58. The Devil Wears Prada
- 59. David Copperfield
- 60. International Guitar Night
- 61. Bill Gaither & Friends "Homecoming"
- 62. Brian Regan
- 63. Larry the Cable Guy
- 64. Hairspray
- 65. Jazz at Lincoln Center Orchestra
- 66. 101 Years of Broadway
- 67. El Paso Symphony Orchestra
- 68. Wanda Sykes
- 69. Jackie Mason
- 70. Shanghai Circus
- 71. Stars on Ice
- 72. Madame Butterfly
- 73. Gallagher
- 74. My Sinatra Starring Cary Hoffman
- 75. Paco Pena Flamingo Ensemble

- 76. Irving Mayfield & The New Orleans Jazz Orchestra
- 77. Dance Kaleidoscope
- 78. The Four Freshman
- 79. Monty Python's Spamalot
- 80. Dirty Rotten Scoundrels
- 81. African Children's Choir
- 82. Go Diego Go
- 83. Gypsy
- 84. Jerry Seinfeld
- 85. Shrine Circus
- 86. STOMP
- 87. Disney Live
- 88. Younder Mountain String Band
- 89. Steve Lawrence & Eydie Gorme
- 90. Dana Carvey
- 91. Lady Smith Black Mambazo
- 92. Marvin Hamlisch
- 93. Sweeney Todd
- 94. World Wrestling
- 95. Michael Flatley's "The Lord of the Dance"
- 96. Philobolus Dance co.
- 97. Cat Power Appaloosa
- 98. Moiseyev Dance Company
- 99. Atlanta Ballet
- 100. Wayne Brady

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- 101. Chris Rock
- 102. Trinity Irish Dancers
- 103. Israel Chamber Orchestra
- 104. St. Petersburg Ballet
- 105. Twelve Angry Men
- 106. Tony-n-Tina's Wedding
- 107. Jersey Boys
- 108. Celtic Women
- 109. Miss Saigon
- 110. Moulin Rouge
- 111. National Symphony Orchestra
- 112. The Amazing Kreskin
- 113. The Wedding Singer
- 114. Three Ways to Get a Husband
- 115. Russian National Orchestra
- 116. African Footprint
- 117. Great American Trailer Park Musical
- 118. Harlem Gospel Choir
- 119. Comedy Countdown
- 120. NBC's "Last Comic Standing"
- 121. The Harlem Globetrotters
- 122. Championship Of Comedy
- 123. Joel McHale
- 124. The World Famous Lipizzaner Stallions
- 125. Dancing With The Stars

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 52 of 137

- 126. Jesus Christ Superstar
- 127. Cirque Dreams "Jungle Fantasy"
- 128. Spring Awakening
- 129. Radio City Christmas Spectacular
- 130. COTA Christmas
- 131. The Flying Karamazov Brothers
- 132. Yonder Mountain String Band
- 133. Cirque du Soleil "Wintuk"
- 134. Pink Floyd Laser Spectacular
- 135. Circurious
- 136. Moscow Ballet "Great Russian Nutcracker"
- 137. Cheech & Chong
- 138. Hip Hop Harry
- 139. Rob Becker's "Defending the Caveman"
- 140. Playhouse Disney Live!
- 141. Forbidden Broadway
- 142. Walking With Dinosaurs
- 143. Heeb Storytelling
- 144. Santa Claus-Ter-F@%! Christmas / Todd Wright
- 145. A Christmas Carol
- 146. The Nutcracker
- 147. My Son The Waiter A Jewish Tragedy
- 148. The Von Trapp Children
- 149. Michael Flatley's "Lord Of The Dance"
- 150. Bustout Burlesque

- 151. Sinbad
- 152. The Divine Performing Arts Chinese Spectacular
- 153. George Lopez
- 154. Charlie Brown & Friends Christmas / David Benoit
- 155. Vienna Boys Choir
- 156. All Is Calm The Christmas Truce Of 1914
- 157. A Christmas Celtic Sojourn with Brian O'Donovan
- 158. Disney On Ice
- 159. Irish Christmas In America
- 160. Variety Shac
- 161. Fort Wayne Philharmonic
- 162. Sesame Street Live
- 163. Land Of The Sweets Burlesque
- 164. Oprah Winfrey presents "The Color Purple"
- 165. Louisville Youth Orchestra
- 166. Virginia Beach Choral
- 167. The Florida Orchestra
- 168. Ralph's World
- 169. Killers Of Comedy
- 170. Mike Super Magic & Illusion
- 171. Stella
- 172. Christmas Music Spectacular
- 173. Christmas Mariachi Festival
- 174. Artie Lange
- 175. Smooth Jazz Christmas / Dave Koz

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 54 of 137

- 176. Liza Minnelli
- 177. Chicago Jazz Orchestra
- 178. Jeff Foxworthy
- 179. KFOG Concert For Kids
- 180. The Irish Tenors
- 181. Soweto Gospel Choir
- 182. Chicago Blues Reunion
- 183. Movin' Out
- 184. Kathy Griffin
- 185. Grease
- 186. Chitty Chitty Bang Bang
- 187. Mamma Mia
- 188. Robin Williams
- 189. Canadian Brass
- 190. Carlota Santana Dance Company
- 191. Cinderella's Christmas
- 192. Chelsea Handler
- 193. Millan The Dog Whisperer
- 194. Elgin Symphony Orchestra
- 195. Glenn Beck
- 196. It's A Wonderful Life
- 197. Ballet Folklorico IMBA
- 198. Dick Fox's Golden Boys Frankie Avalon/Fabian/Bobby Rydell
- 199. Opera Tampa
- 200. Merry-Achi Christmas

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 55 of 137

- 201. Ron White
- 202. The Lion King
- 203. The Australian Pink Floyd Show
- 204. Franklin The Turtle Live!
- 205. Incredible Ice Holiday
- 206. Sisters Christmas Catechism
- 207. Frost/Nixon
- 208. Legally Blonde
- 209. Bette Midler
- 210. Mary Oliver
- 211. Mighty Voices Of Joy
- 212. Nunsense
- 213. Hi-5
- 214. Dom Irrera
- 215. Ballet Virginia International
- 216. The Best Christmas Pageant Ever
- 217. Bellydance Superstars
- 218. Bill Engvall
- 219. Kentucky Opera
- 220. Wizard Of Oz
- 221. DJ Skribble
- 222. The Young American Comedy Tour
- 223. Australia's Thunder From Down Under
- 224. Squid Precision Drumming
- 225. Avenue Q

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- 226. The Clara Ward Singers
- 227. The Symphony Orchestra Of Virginia Beach
- 228. Tango Fire
- 229. Anita Renfroe
- 230. Mannheim Steamroller
- 231. Rocknoceros
- 232. Rubberband Dance Group
- 233. Seussical The Musical
- 234. Sylvia Browne
- 235. James Van Praagh
- 236. Underoath
- 237. Bob Newhart
- 238. Quad City Symphony
- 239. The Wiggles
- 240. TNA Wrestling
- 241. Video Games Live
- 242. The Memoirs of Abraham Lincoln
- 243. Washington Sax Quartet
- 244. Philadelphia Mummers Show of Shows
- 245. Orlando Philharmonic Orchestra

Exhibit G

Songs in the Christianscribe Sichastseakers iLike.com Lala.com Join Billboard Log In Connect

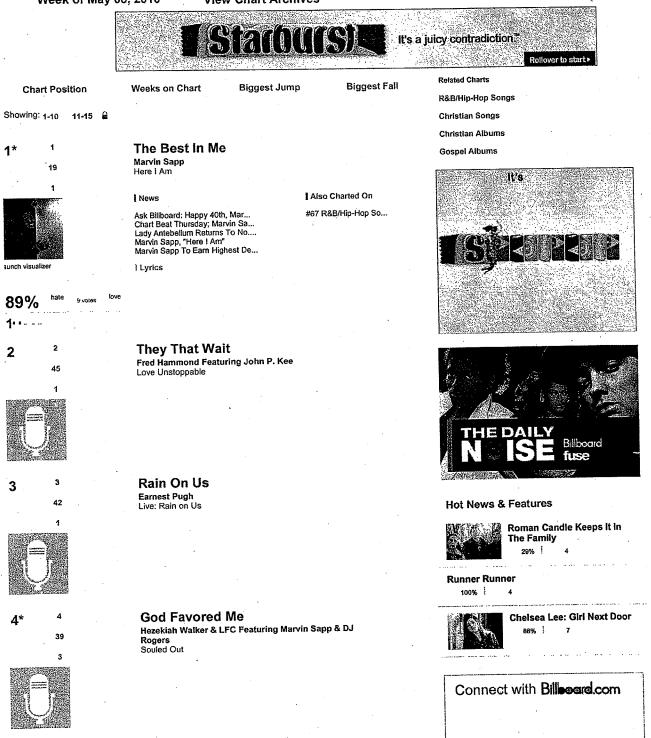
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Gospel Songs

The week's most popular gospel songs, ranked by radio airplay detections as measured by Nielsen BDS.

Week of May 08, 2010

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I Want To Say Thank You 5* Lisa Page Brooks Featuring Royal Priesthood **Encore** 6 James Fortune & FIYA Епсоге 20 **Grace** BeBe & CeCe Winans 10 All I Need Brian Courtney Wilson 55 Just Love 9 11 Close To You BeBe & CeCe Winans 50 **Resting On His Promise** 10* Youthful Praise Featuring J.J. Hairston Resting on His Promise 24 Showing: 1-10 11-15 💂

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Latin Pop Songs

The week's most popular Latin pop songs, ranked by radio airplay audience impressions as measured by Nielsen B... more

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Chart Position			Weeks on Chart	Biggest Jump	Biggest Fall
Showing	ı: 1•10	11-20		•	
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The Family

Roman Candle Keeps It In

Chelsea Lee: Girl Next Door

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Mientes

Camila



Mientes

! Lyrics



3*

Mi Nina Bonita

Chino Y Nacho



Mí Niña Bonita

24

Colgando En Tus Manos

Carlos Baute Con Marta Sanchez De Mi Puño y Letra



5*

Guapa

Diego Torres

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Te Pido Perdon Tito "El Bambino" El Patrón: La Victoria Bachata En Fukuoka Juan Luis Guerra Y 440 Bien O Mal Julieta Venegas Otra Cosa 7 Dile Al Amor 9 Aventura The Last 25 Stand By Me 10* Prince Royce Prince Royce 10

Showing: 1-10 11-20 🔒

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Pop Songs

The week's hottest pop songs, ranked by mainstream top 40 radio airplay detections as measured by Nielsen BDS.

Week of May 08, 2010

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.57				Chart Beat Wednesday: Chart Highlights: Pop, C Rihanna's Fashion Evolu POTW: Taylor Swift, Jen MGMT Top Billboard 20	ountry ution: P nniter H	#2 Hot 100 #2 R&B/Hip-Hop So #2 Dance/Club Pla #1 Radio Songs #7 Digital Songs
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Weeks on Chart

Biggest Jump

Biggest Fall

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Showing: 1-10 11-20 21-30 31-40 41-50 🗟

Everything To Me

Digital Songs

Still Standing



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Chart Beat Wednesday: Top 40 M... MGMT's Top Debut on Billboard ... Monica, "Still Standing" Chart Beat Thursday: Justin Bi... Justin Bieber Tops Billboard 2...

Also Charted On #44 Hot 100 #17 Radio Songs #21 Ringtones

72%

38..

2* 11

Rude Boy

Rihanna Rated R



3*

20

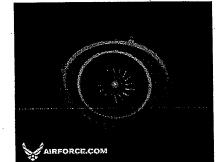
My Chick Bad

Ludacris Featuring Nicki Minaj Battle of the Sexes [Clean]

Neighbors Know My Name Trey Songz Ready

Gospel Songs Radio Songs

Rap Songs



Music Blog

Diddy Visits Lil Wayne in Prison

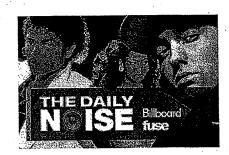
Trina Advises Nicki Minaj on the Music Biz

Rick Ross Çalls Himself a 'Victim' -- Say What!

Stacey Dash Calls Game 'Intelligent' - Say What!

Ryan Phillippe Says He Raps Like Lil Wayne -Say What!

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Over 5* Drake Hey Daddy (Daddy's Home) 6 Usher Featuring Plies Raymond v Raymond Nothin' On You B.o.B Featuring Bruno Mars 14 8* Un-Thinkable (I'm Ready) Alicia Keys The Element of Freedom 16 9* Lil Freak Usher Featuring Nicki Minaj Raymond v Raymond There Goes My Baby 10* Usher There Goes My Baby 16

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Showing: 1-10 11-20 21-30 31-40 41-50 🙀

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Rap Songs

The week's most popular rap songs, ranked by mainstream R&B/hlp-hop and rhythmic radio airplay audience impres... more

Week of May 08, 2010

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It's solid.

Chart Position Showing: 1-10 11-15 🙀

14

Weeks on Chart

Biggest Jump

Biggest Fall

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R&B/Hip-Hop Songs

R&B/Hip-Hop Albums

Digital Songs

Ringtones

Rap Albums

1*

I Also Charted On

#1 Hot 100

Nothin' On You

B.o.B Featuring Bruno Mars

#7 R&B/Hip-Hop Songs #4 Pop Songs #2 Radio Songs #1 Digital Songs

66%

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2*

My Chick Bad

Ludacris Featuring Nicki Minaj Battle of the Sexes [Clean]

Over Drake

Say Something

Timbaland Featuring Drake Shock Value II



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BedRock 5 Young Money Featuring Lloyd We Are Young Money [Clean] **How Low** 6 Ludacris Battle of the Sexes [Clean] 24 Beamer, Benz, Or Bentley Lloyd Banks Featuring Juelz Santana 8 Steady Mobbin' Young Money Featuring Gucci Mane We Are Young Money [Clean] 26 9* I'm Back **Roger That** 10* Young Money We Are Young Money [Clean] Showing: 1-10 11-15

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* Titles with the greatest airplay and sales gains this week.

Billboard.com Albumsans

Songs in the Christian scribe, sicleats eakers Alhums

iLike.com newahant

s, Rock Songs, Rap Songs, R&B/Hip-Hop Songs, Pop Songs, Radio Songs, Folk Albums, টান্টেরটারের, মরে গ্রেড

Lala.com Chart

Biggest Fall

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More

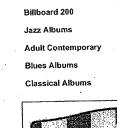
Jazz Songs

The week's most popular smooth jazz songs, ranked by radio airplay detections as measured by Nielsen BDS.

Week of May 08, 2010

View Chart Archives

Chart Position	Weeks on Chart Biggest Jump
Showing: 1-10 11-15 📦	
1 1 22	Take Me There Jackiem Joyner Lil' Man Soul
aunch visualizer hate 4 votes love	
100%	
2 23.	Ritmo De Otono Bernie Williams Featuring Dave Koz Moving Forward
2	
3* 6 26	Sunday Morning Euge Groove Sunday Moming
4 * ⁸	Bossa Blue Chris Standring Blue Bolero



Related Charts





Hot News & Features



Roman Candle Keeps It In The Family

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5 Richard Elliot Rock Steady 6 Till You Come To Me Spencer Day Vagabond 26 Brother Earl Paul Brown + Marc Antoine Foreign Xchange 15 Christiane 8* Rick Braun All It Takes **Bogota By Bus** 9* Jesse Cook The Rumba Foundation 29 Chasing Pirates 10 Norah Jones The Fall 28

Retro Boy

* Titles with the greatest airplay and sales gains this week.

More Features

Showing: 1-10 11-15 🔬

All features

Songs in the

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Chart Position

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Biggest Fall

1

Showing: 1-10 11-20 21-25

Between The Lines

Stone Temple Pilots

! News

Chart Beat Thursday: Loretta L ... Chart Beat Thursday: Robin Wil...
Stone Temple Pilots, "Between ...
Stone Temple Pilots: The Billb...
Stone Temple Pilots, Weiland T... Also Charted On

#1 Alternative So.. #58 Canadian Hot 1...



Music Blog

Dan Duggins, Former Hot Rod Circuit Drummer, Suffers Stroke

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Hot News & Features



Roman Candle Keeps It in The Family

Runner Runner 100%

62%

2

2

Your Decision

Alice In Chains Black Gives Way to Blue



3* 12

The Good Life Three Days Grace Life Starts Now

Savior Rise Against

Appeal to Reason

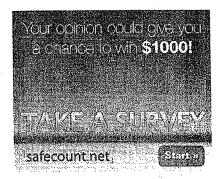


1901 5* Phoenix Wolfgang Amadeus Phoenix Uprising 6 Muse The Resistance Resistance Muse The Resistance 8 Cryin' Like A Bitch! Godsmack The Oracle 9 10 Give Me A Sign (Forever And ... Breaking Benjamin 15 Dear Agony 10 (If You're Wondering If I Wa... Weezer 36 Raditude



Chelsea Lee: Girl Next Door

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Showing: 1-10 11-20 21-25 🗟

* Titles with the greatest airplay and sales gains this week.

More Features

All features

Exhibit H

Daryll Eaton- CAA

AIM IM with deaton@caa.com3/12/07 3:45 PM

SH: VR

4:05 PM

DE: I will call you shortly...

DE: Warped is done. only one WDC play at meriweather. Same deal as last year

with Ted, but only one show.

SH: excellent

SH: thank you

SH: VR on V?

Mitch Okmin- The M.O.B. Agency

AIM IM with mobster41112/8/08 2:46 PM

SH: mitchy

3:09 PM

MO: hey set

MO: h

MO: what up

3:39 PM

SH: what's up with no doubt

MO: im waiting on word

MO: jim working out LN deal

MO: im not really involved in the process

MO: but I will be involved after they do the deal

MO: im hangin in there

SH: have you asked him about merriweather

MO: weird for sure

MO: vep

SH: and

MO: if LN deal it will be at the bad traffic place

SH: where do you think he would play if there was not an LN deal

MO: not sure

MO: but he would have more than 1 offer on his desk

SH: what could I offer to get his attention

MO: I dont know

MO: I dont know what nissan offer is

MO: but the entire deal has some participation in ancillary shit

MO: that part is secret from me, and I dont know what it is, or commish it

3:49 PM

SH: if he wanted to, could he break Merriweather out from th deal and still get what he wants from the rest of the tour?

MO: I mentioned that

MO: I dont think he wants to rock the boat

MO: deal not done yet, from what I know...

SH: well ask him what makes it worth his while to keep dc out of that deal

Exhibit I

MO: whats the most u can pay

SH: no

SH: tell me what it would take

MO: 1

MO: will tell him we talked MO: he wont say anything...

MO: or he will say it will effect all the other markets...

MO: or he will say an # that u wont do SH: well let's see which of those he says

Mitch Okmin- The M.O.B. Agency

AIM IM with mobster4111/12/09 7:38 PM

SH: no doubt? MO: no doubt

SH: what is the story MO: u know the story

MO: y ask

SH: I don't

MO: sure u do

MO: take a guess

SH: LN tour?

MO: very good

SH: done? MO: yeah

SH: Nissan?

MO: yep

SH: what about playing Merriweather as well

MO: no time in routing

MO: no 3 in row

SH: when is nissan

MO: best chance is that this does well and we go around again

SH: did you ever ask him question about how much I could pay where it didn't

affect his LN deal

MO: or if u woulda gave me huge offer for v fest and we skip the market on this

one

MO: I ask

MO: he gave no answer

SH: are they all LN venues

MO: I wish u gave me that big v fest offer

MO: if there is a shed they r playing it

MO: I tried the v fest thing

SH: there is no V Fest yet

MO: i know.

SH: are they playing any other venues where there is an LN shed

MO: no

MO: if LN shed we play it

Exhibit J

From:

Marty Diamond <mdiamond@paradigmagency.com>

Sent:

Friday, February 1, 2008 9:21 AM

To:

Seth Hurwitz < leseth@aol.com>

Subject:

Re: Give it to me straight doc

None whatsoever'

Sent wirelessly via BlackBerry from T-Mobile.

----Original Message----

From: Seth Hurwitz

Date: Fri, 01 Feb 2008 08:15:38

To:

Subject: Re: Give it to me straight doc

> 99 percent

And if that happens, I will have no shot at doing DC?

Exhibit K

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 79 of 137

From:

Rob Beckham < RBeckham@wma.com>

Sent:

Tuesday, November 21, 2006 2:45 PM

To:

Seth Hurwitz <leseth@aol.com>

Subject:

Re: Rascal Flatts

no, we can book non competitive markets. They are playing baltimore in feb fvi

"Seth Hurwitz" 11/21/2006 01:43 PM

To "Rob Beckham" cc

Subject Re: Rascal Flatts

> yes, they are exclusive

so you are not allowed to book anywhere but Live Nation venues?

This message contains information which may be confidential and privileged. Unless you are the addressee (or authorized to receive for the addressee), you may not use, copy, re-transmit, or disclose to anyone the message or any information contained in the message. If you have received the message in error, please advise the sender by reply e-mail @WMA.com, and delete the message. E-mail communication is highly susceptible to spoofing, spanming, and other tampering, some of which may be harmful to your computer. If you are concerned about the authenticity of the message or the source, please contact the sender directly.

Exhibit L

From:

Mitch Okmin <mobster411@verizon.net>

Sent:

Tuesday, October 31, 2006 1:14 PM

To:

Seth Hurwitz < leseth@aol.com >

Subject:

Re: is there a Gwen tour?

I dont know the answer, its up to Live Nation guys, and Im sure they will put it in their shed, my involvement now is markets where there are no Live nation sheds....

Mitch Okmin
MOB AGENCY
323-653-0427
Mobster411@verizon.net
PLEASE NOTE NEW EMAIL ADDRESS: MOBSTER411@VERIZON.NET
On Oct 31, 2006, at 6:11 AM, Seth Hurwitz wrote:

- >> Looks like there will be....and Jim is selling the tour to Live
- >> Nation....Im trying to hang in there...
- > will I have an opportunity to bid on it for this market?

Exhibit M

SH: when is date here

MO: arenas only where no sheds like bakersfield, fresno, minneapolis and

SH: what would've happened if he told them he wanted to play merriweather

MO: not for me to tell them

MO: im barely involved

MO: I told jim

SH: what do you think would've happened if he tried to play merriweather

MO: I dont know

SH: when is the date

MO: Im sure they would want dc included

MO: mid iune

MO: I dont know what else to tell u

SH: wasn't there a traffic issue somewhere that he looked bad with

MO: not really for that gwen show

MO: yeah I know

Steve Kaul- Agency Group

AIM IM with stevektag2/2/09 3:34 PM

SH: ssshhhteeeve

SK: hi seth

SH: what's new

SK:same old shit

3:39 PM

SH: nickelback?

SK: working on their tour routing now

SH: will you be allowed to play merriweather as well

SK: maybe you should send me your offer as that could help

SH: good

SH: what should I offer

SK: \$600,000 VS 95% of gross less the \$8.00 per ticket you take off the top

3:50 PM

SH: tkts?

6:43 PM

SH: tkt prices?

SK: The ticket prices for the few April sheds are \$81 gross P1, \$61 p2, and \$35 gross lawn

SH: lawn was 39 gross 2 yrs ago

SK: I assume with your shed having a smaller pavillion we could get away with \$85 gross for

most of the covered and maybe \$40 lawn like we did a couple of years ago

SH: ok by me

6:50 PM

SH: well I'm in just need to write it up

SH: you spoken with mgmt about this?

SK: i will

SH: should we hold a date?

6:59 PM

SK: maybe 7/29

SK: I am still adjusting the routing so things could change

7:05 PM

SH: got your rap ready?

Jonathan Adelman- Paradigm

AIM IM with jonathanadelman2/17/09 12:52 PM

SH: on the fray...

SH: can I realease others than 16?

JA: yes

SH: how's that lookin

JA: ask me tomorrow

SH: why what happens then

JA: hopefully i will have more info on the ituation

SH: where is it at now

JA: in livenation hands

SH: what does that mean

SH: for them to decide?

JA: for them to come back with revied offer

JA: revised

SH: revised for Fray playing Merriweather?

JA: yup

SH: what are they saying now

JA: they want nissan

SH: and you told them you want to play Merriweather

JA:⁻yup

SH: so...they are lowering their tour offer?

JA: well see

SH: is that what they're saying

JA: donr know

SH: right now they have a tour offer in, or just several of their buildings

JA: tour offer

SH: and you've told to revise without Nissan

JA: amongst other changes

SH: what do you think they'll do

JA: no clue

SH: did they ever say no nissan...no tour offer

JA: didnt get that far. will see what they say

SH: ok

SH: how does mgr feel about it

Jonathan Adelman- Paradigm

AIM IM with jonathanadelman2/23/09 7:48 PM

JA: live nation came back with \$3 ticket, they do not want to to a percentage deal.

7:58 PM

SH: on a conf call

SH: listen...every one of these type situations have been settled by me being

forced to pay them 25%

SH: ask them

JA: i asked, they dont want to do a percentage deal.

SH: why not

JA: they were not happy with the results.

JA: seth. trying to help you get this date.

SH: I know but they want me to pay them more money than they know I will

SH: they want me to refuse

SH: if I refuse do I lose the show?

JA: if they threaten to pull the deal then yes. you lose

SH: well let's try it

SH; unless you are telling me we are at that point

JA: yes. we are at that point. its do or die

SH: so...if I don't pay them \$3 per ticket I lose the show

JA: yes

SH: and if I do we're confirmed?

JA: yes

SH: fine

JA: and we go onsale march 13/14 or 20/21

SH: can we try \$2?

JA: i will ask and settle on 2.50 if we can get away with it. if not then i'm pulling

the trigger tonight

SH: go ahead and ask...do your best pls

SH: try for \$2 or 25% as usual

SH: I think if you tell them that choice they won't want to blow it either

8:12 PM

JA: \$3.00 per ticket, we are confirmed

JA: sorry

JA: they said no lower

SH: who are you dealing with

JA: perry/ ryan

JA: then it goes to garner/franks

SH: can I at leat raise the lawn tkt...right now it's where it was last time

JA: i have to ask the fray camp. they wanted to lower it!

8:33 PM

SH: when you say they were not happy with the results of 25%...what does that

JA: they said they didnt make enough \$\$

SH: you mean on previous shows?

JA: ves

SH: did they give you examples?

JA: no.

SH: they made 50K on Iron Maiden

8:40 PM

SH: what do you think of all this

JA: at this point i need to get this done and onsale. deal with the \$3 and let them

have it tomorrow

SH: did you call em back?

JA: yes

JA: told them we are confirmed in DC

SH: well it doesn't sound like I have a choice if I want to play the Fray

JA: at this point the choice has been made. we are good

SH: well thank you for fighting to keep me in, even at this price

SH: but you don't like this either do you

Chip Hooper- Paradigm

AIM IM with chiphooper13/9/09 8:33 PM

SH:?

CH: Are you in the office...

SH: mexico.

SH: what's up

SH: could try cell but it's spotty

SH: we good?

CH: Almost

SH: cool

SH: I guess

SH: you need me?

SH: you were typing something.

SH: fucking mosquitos are eating me up

SH: gotta shut down

CH: yes, i just need to finish this call

CH: we need to talk

SH: ok

SH: why what's up

CH: Phish

CH: want to chat for a sec

SH: try cell

SH: any issues?

CH: yes a big issue

SH: what's that

SH: come on already

8:52 PM

SH: I gotta go to dinner

CH: calling now

CH: ringing

8:56 PM

SH: man you scared me there for a minute

CH: I've got your back

SH: you really do

SH: thank you so much

CH: you're welcome

SH: caroline says thanks

SH: man that is so exciting

SH: an event

SH: how were they

CH: They were truly amazing

SH: can't wait

SH I actually came to like them

CH: They are the most real band alive

SH: give me the Big C email

SH: having fish for dinner to celebrate

CH: you are confirmed on August 15

SH: wow

SH: send email

SH: ending the day on this note

CH: I didn't get yours yet

SH: says it went

SH but it's coming from mexico

CH: I'll send it as soon as I get it, remember don't say anything to anyone until we all get our shit together regarding the announcement, etc., plus tomorrow l want to gover all of the details.

SH: you got it

Steve Kaul-Agency Group

AIM IM with stevektag3/10/09 11:01 AM

SH: what happened to playing the best venue

SH: and them having that choice

SK: I tried to get them to play your venue - sorry it didnt happen - if sales are stong in the market perhaps we can take another look for this summer

SH: where would they have played had there been no 360 deal

SH: if sales suck there, I will not get a show because people don't want to go to

SH: are you done responding?

SK: yes

Steve Kaul- Agency Group

AIM IM with stevektag3/11/09 8:55 AM

SH: propoganda means untruths

SK: i got a low verbal score on my sats

SH: you called the nissan stuff propoganda

SK: im sure it's all true

SH: hundreds of pages of newspapers & blogs saying the same thing isn't propoganda

SK: yes your are right

SH: i got no gripe with you, I hope you know that

SK: i do - I wish LN didnt give the band millions of dollars but I need to deal with the situation even if I don't like it

SH: if they hadn't done this deal, we'd be doing Merriweather again wouldn't we SK: I would have tried to get them to play the venue again - but there is a choice in the market and bands have made bad decisions in the past so who knows

SH: not too many choose that place...that's why they do these deals...to force people to play where they wouldn't otherwise

SK: there many other reasons too

SH: I am talking about why LN needs to do them

Exhibit N

SH: I understand the band's benefits

SH: that's what they offer the bands to get them to do it

SK: I know - LN also get's to cross the dates and protect their profits against some weak markets

- overall I think that may be the most compelling reason

SH: that makes sense

SH: but the bottom line is that they still need to get bands to play venues they

would not otherwise

SH: and that's my gripe with them

SH: in fact, I think it's illegal

SK: I think we played all of their venues before anyway

SH: they could still cross the venues they get

SH: without having to force people to play the other ones

SH: but they want it all

SH: the good news is, that's what's killing them

SK: yup - your in a good place - even if you don't win every battle - you still own the market

SH: I am very happy with our schedule & sales so far

SH: had a few LN deals that we got dates on...Fray, NIN

SH: anyway, you're a good guy, you tried, and none of this lessens my opinion of

SH: it's not like you became a weasel first chance you got

SH: like some people

SH: I will take care of this situation for all of us

Ken Fermaglich- Agency Group

AIM IM with kenftag5/8/09 10:58 AM

SH: what's your count

KF: 1000 tix in 30 minutes

KF: waiting for another update

KF: 80% pavilion sales

KF: 20% lawn

11:11 AM

kenfTAG has gone offline.

kenfTAG is now online.

11:21 AM

SH: what was presale

KF: presale through citibank was at 419 with \$32,000 in the bank as of EOD yesterday

KF; it was a 3 day presale "

KF: exclusive for Citibank only with no radio station

KF: involvement and very limited

SH: so that plus the 1000

KF: i don't htink so

KF: I think its a lump sum

KF: but I will check

1:17 PM

kenfTAG has gone offline.

1:29 PM

kenfTAG is now online.

1:33 PM

kenfTAG has gone offline.

1:42 PM

Exhibit O

From:

John Harrington <john@varietyart.com>

Sent:

Thursday, February 2, 2006 1:30 PM

To:

seth hurwitz seth <leseth@aol.com>

Subject:

Re: 311?

On 2/2/06 9:36 AM, "Seth Hurwitz" <leseth@aol.com> wrote:

>> Time period is Aug 24 or 25

> holding both dates for you

> have you discussed Merriweather with the band?

>

Seth,

Will discuss. Don?t think we would pull from Ted. Our Virginia Beach date would go out the window if we did merriweather but I will pass on all offers. \$35.00 gross ticket. Will let you know support as soon as I lock it down. Management for band is Adam Raspler. His number is 323-654-4094. Regards John

John Harrington Variety Artist's Int'l 1924 Spring Street Paso Robles, CA 93446 P: 805 237 4275 F: 805 237 4283

Exhibit P

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7363	Back	07/01/09	\$23241.00)

WARPED TOUR Settlement w/ LIVE NATION

Event date: June 15, 2006 Merriweather Post Pavilion

INCOME:

Gross receipts (includes Parking) Less Tax

Less Donation

TM Rebate

Merch House Share

F&B House Share

Warped vendor water sales

Tour reimbursable

NET INCOME

EXPENSES: Talent

Advertising

Event expenses

License Fees

NET EXPENSES

OVERAGE+/LOSS-

25% to LIVE NATION

\$2,899.75

Case 1:10-60-00139-RMC Document 13-1

dba MERRIWEATHER POST PAVILION
10475-LITTLE PATUXENT PKWY
COLUMBIA, MD 21044
410-715-5550 Filed 06/21/10 Page 95 of 137 THECOLUMBIABANK 65-233/550 7/5/2006 \$**2,899.75 PAY TO THE LIVE NATION ORDER OF TWO SIGNATURES REQUIRED OVER \$1000 LIVE NATION G 7800 Cellar Door Drive Bristow, VA 20136 Attn: Ted Mankin MEMO: Warped Tour Settlement 3630 I.M.A., INC. dba MERRIWEATHER POST PAVILION 7/5/2006 2,899.75 LIVE NATION · Warped Tour 6.15.06 Talent 2,899.75 Operation Account 01 Warped Tour Settlement 3630 I.M.A., INC. dba MERRIWEATHER POST PAVILION 7/5/2006 2,899.75 LIVE NATION Warped Tour 6.15.06 Talent

2,899.75

WARPED TOUR Settlement w/ LIVE NATION

Event date: July 25, 2007 Merriweather Post Pavilion

INCOME:

Gross receipts (includes Parking)

Less Tax

Less Donation

TM Rebate

Merch House Share

F&B House Share

NET INCOME

EXPENSES:

Talent

Advertising

Event Staff (sec/ush/tt/bo/ops/parking)

Housekeeping.

Rentals (fence, bike rack, spots, fork lifts, boards, towers)

Union

Other Production (video, runners, vehicles)

Catering (shop list, drinks, PBR, lighter fluid, ice, AS party)

Services (masseuse, concierge)

Insurance

Miscellaneous (permit, dj. photographer)

License Fees

NET EXPENSES

OVERAGE+/LOSS-25% to LIVE NATION

\$57,131

3-1 Filed 06/21/10 Page 97 of 137 T⊩ECOLL MEIABANK Case 1.10-cy-00139-RMC Document 13-1 dba MERRIWEATHER POST PAVILION 10475 LITTLE PATUZENT PKWY COLUMBIA, MD 21044 410-715-5550 65-233/550 8/9/2007 -\$ **57,131.00 PAY TO THE LIVE NATION ORDER OF Fifty-Seven Thousand One Hundred Thirty-One and 00/100* **DOLLARS** 4 LIVE NATION TWO SIGNATURES REQUIRED OVER \$1000 7800 Cellar Door Drive Bristow, VA 20136 Attn: Ted Mankin MEMO: WARPED TOUR -Settlement 5049 I.M.A., INC. dba MERRIWEATHER POST PAVILION LIVE NATION 8/9/2007 57,131.00 Warped Tour Settlement Talent' 57,131.00 Operation Account 01 WARPED TOUR -Settlement . 1 5049 I.M.A., INC. dba MERRIWEATHER POST PAVILION LIVE NATION 8/9/2007 57,131.00 Warped Tour Settlement Talent

Operation Account 01 WARPED TOUR -Settlement

57,131.00

WARPED TOUR Settlement w/ LIVE NATION

Event date: July 16, 2008 Merriweather Post Pavilion

INCOME:

Gross receipts (includes Parking)

Less Tax

Less Charity @ \$.25

Other

TM Rebate

Merch House Share

F&B House Share

NET INCOME

EXPENSES:

Talent

Advertising (incl. Internet Marketing per deal)

Event Staff (sec/ush/tt/bo/ops/parking)

Housekeeping

Rentals (fence, bike rack, spots, forklifts, towers, bkstg AC, tables, chairs)

Union

Other Production (video, runners, vehicles)

Catering

Services (masseuse, concierge)

Insurance

Miscellaneous (permit, dj, photographer)

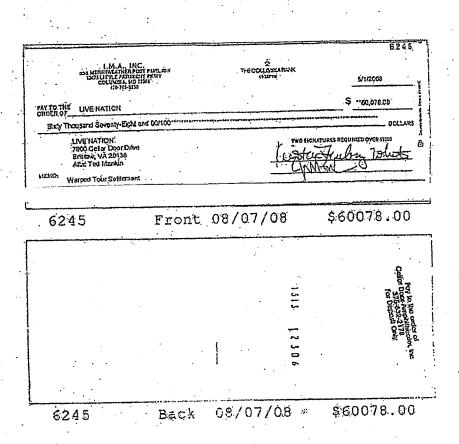
Other

License Fees

NET EXPENSES

OVERAGE+/LOSS-25% to LIVE NATION

\$60,078



WARPED TOUR Settlement w/ LIVE NATION

Event date: July 14, 2009 Merriweather Post Pavilion total paid attendance:

INCOME:

Gross receipts (includes Parking)

Less Tax

Less Charity @ \$.25

Other

TM Rebate

Merch House Share

F&B House Share

NET INCOME

EXPENSES:

Talent

Advertising (incl. Internet Marketing per deal)

Event Staff (sec/ush/tt/bo/ops/parking)

Housekeeping

Rentals (fence, bike rack, spots, forklifts, towers, bkstg AC, tables, chairs)

Other Production (video, runners, vehicles)

Catering

Services (masseuse, concierge)

Miscellaneous (permit, dj. photographer)

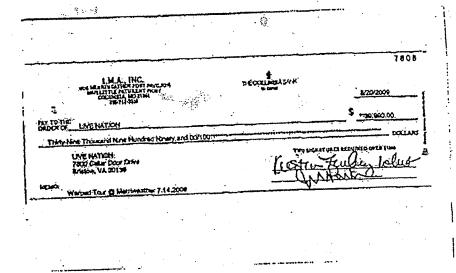
Other

License Fees

NET EXPENSES

OVERAGE+/LOSS-25% to LIVE NATION

\$39,990



- FRE OUTSIT AND

4 Do not andorse or write below this, I

IRON MAIDEN Settlement w/ LIVE NATION

Event date: June 18, 2008 Merriweather Post Pavillon

INCOME:

Gross receipts (includes Parking)

Less Tax

Less Donation

TM Repate estimate

Merch House Share

F&B House Share

NET INCOME

EXPENSES:

Talent :

Advertising

Event Staff (sec/ush/tt/bo/ops/parking)

Housekeeping

Rentals (fence, bike rack, spots, fork lifts, boards, towers)

Other Production (video, runners, vehicles)

Catering

Services (masseuse, concierge)

Insurance

Miscellaneous (permit, dj. photographer)

License Fees

NET EXPENSES

OVERAGE+/LOSS-25% to LIVE NATION \$50,220

Exhibit Q

From:

Marcie Cardwell <marcie@macpresents.com>

Sent:

Friday, November 28, 2008 11:40 AM

To:

LeSeth@aol.com

Subject:

Re: John Mayer

No

marcie a. cardwell

mac presents

615.662.3522

---- Original Message ----

From: Seth Hurwitz <leseth@aol.com>

To: Marcie Cardwell

Sent: Fri Nov 28 10:30:24 2008

Subject: John Mayer

was that a LN tour?

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 106 of 137 2009 16:10 FAX 4107155560 MERRIWEATHER POST 12/04/2009 16:10 FAX 4107155580

Jean S. Parker

From: Sent: To: Subject: Attachments: Jean S. Parker [jeanp@930.com]
Wednesday, July 30, 2008 8:00 PM
'Mankin, Ted'
Live Nation: settlement JOHN MAYER
JohnMayer071308.LiveNation.settlement.xls

JOHN MAYER Settlement w/ LIVE NATION

Event date: July 13, 2008 Merriweather Post Pavilion

INCOME:

Gross receipts (includes Parking)

Less Tax

Less Donation

Less Auction to JOHN MAYER

TM Rebate

Merch House Share

F&B House Share

NET INCOME

EXPENSES:

Talent

Advertising

Event Staff (sec/ush/tt/bo/ops/parking)

Housekeeping

Rentals (fence, bike rack, spots, fork lifts, boards, towers)

Linion

Other Production (video, runners, vehicles)

Catering

Services (masseuse, concierge)

Insurance

Miscellaneous (permit, dj. photographer)

Lawn repair

License Fees

NET EXPENSES

OVERAGE+/LOSS-25% to LIVE NATION

\$24,454

4.00

Case 1:10-cv-00139-RMC Document 13-1 Filed 06/21/10 Page 108 of 137 THECOLUMBIA BANK

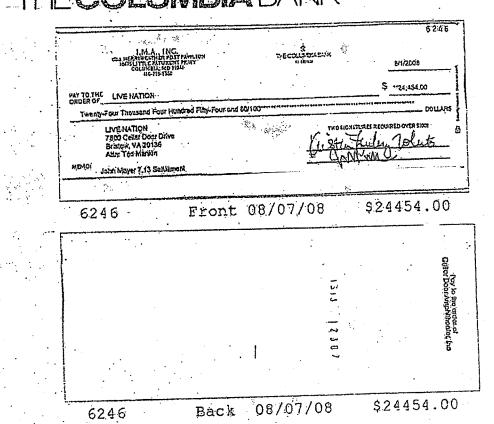


Exhibit R

SH: got your rap ready?

Jonathan Adelman- Paradigm

AIM IM with jonathanadelman2/17/09 12:52 PM

SH: on the fray...

SH: can I realease others than 16?

JA: yes

SH: how's that lookin

JA: ask me tomorrow

SH: why what happens then

JA: hopefully i will have more info on the ituation

SH: where is it at now

JA: in livenation hands

SH: what does that mean

SH: for them to decide?

JA: for them to come back with revied offer

JA: revised

SH: revised for Fray playing Merriweather?

SH: what are they saying now

JA: they want nissan

SH: and you told them you want to play Merriweather

SH: so...they are lowering their tour offer?

JA: well see

SH; is that what they're saying

JA: donr know

SH: right now they have a tour offer in, or just several of their buildings

JA: tour offer

SH: and you've told to revise without Nissan

JA: amongst other changes

SH: what do you think they'll do

JA: no clue

SH: did they ever say no nissan...no tour offer

JA: didnt get that far. will see what they say

SH: ok

SH: how does mgr feel about it

Jonathan Adelman- Paradigm

AIM IM with jonathanadelman2/23/09 7:48 PM

JA: live nation came back with \$3 ticket, they do not want to to a percentage deal.

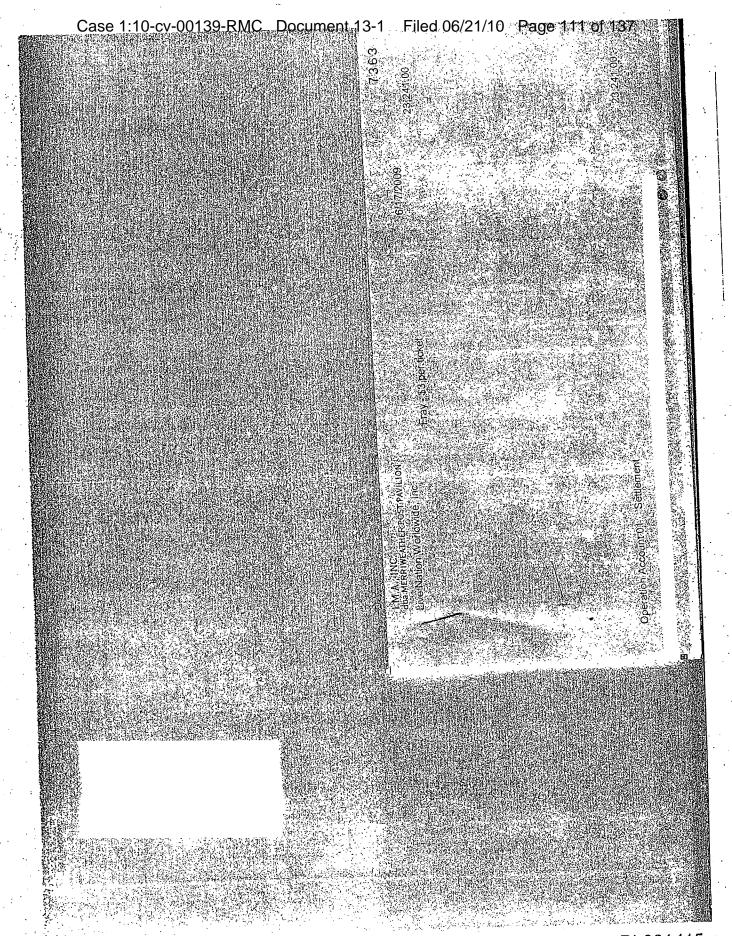
7:58 PM

SH: on a conf call

SH: listen...every one of these type situations have been settled by me being

forced to pay them 25%

SH: ask them



Jean S. Parker

From: Sent:

Jean S. Parker [jeanp@930.com] Wednesday, June 17, 2009 12:11 AM 'leselh@aol.com' settlement: Fray settlement: fray 061609.xls

To:

Subject: Stackments:

- Mark, tour accountant, asked about:

 1. The \$3/tix fee due Live Nation;
 2. The \$8k due Dega for catering.

I said it was an all-in deal plus neither of these was on the contract or other deal addendum.

... jean

Jean S. Parker

From:

Sent:

Seth Hurwitz [leseth@aol.com] Wednesday, June 17, 2009 1:57 PM

To:

Jean Parker

Subject:

FW: The Fray - Merriweather Post Pavillon show

need to send them the catering and \$3 per tkt

make them separate checks

revise show report

---- Forwarded Message

From: Jonathan Adelman < jadelman@paradigmagency.com>

Date: Wed, 17 Jun 2009 13:53:03 -0400

To: Seth Hurwitz < leseth@aol.com>

Subject: The Fray - Merriweather Post Pavilion show

Pls make the check payable to: Live Nation Worldwide, Inc.

Mail to:

Live Nation Attn: Tracy Sanchez 9348 Civic Center Dr Beverly Hills, CA 90210

End of Forwarded Message

Exhibit S

MANN CENTER FOR 1,7c PERFORMING ARTS PERFORMANCE HISTORY

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MANN CENTER FOR 1.1.C PERFORMING ARTS PERFORMANCE HISTORY

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MANN CENTER FOR)...c PERFORMING ARTS PERFORMANCE HISTORY

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MANN CENTER FOR 11.12 PERFORMING ARTS PERFORMANCE HISTORY

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MANN CENTER FOR 1,1,2 PERFORMING ARTS PERFORMANCE HISTORY

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MANN CENTER FOR ...¢ PERFORMING ARTS PERFORMANCE HISTORY

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cander Nevsky" Film with Philadelphia Orchestra 1988 Film Dylan 1988 Contemporary e Hornsby 1988 Contemporary by, Stills, Nash 1988 Contemporary	(ander Nevsky" Film with Philadelphia Orchestra 1988 Dylan 1988 e Hornsby 1988 by, Stills, Nash 1988 Rozelberg 1988			- martine to the transfer and the second designation of the second des	12
1988 Contemporary	1988 1988 1988	1988	1988	Film	20
1988 Contemporary	1988 1988 1988	"Alexander Nevsky" Film with rulladelplina Orthograph	1988	Contemporary	Ο
1988 Contemporary	1988	Bob Dylan	1988	Contemporary	f _i 1
988 Contemporary	1988	Bruce Hornsby	1988	Contemporary	13
		Crosby, Stills, Nash	1988	Contemporary	7

MANN CENTER FOR ... FPERFORMING ARTS PERFORMANCE HISTORY

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	1988 C	Contemporary
	O 886	Contemporary
Walter Hawkins Family		Contemporary
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		Contemporary
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a Orchestra	1	emporary
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	1988	
Royal National Ballet of Spain	T	nporary
Sade) 8861	
		THE REPORT OF A COMMITTEE OF THE PROPERTY OF T
Squeeze and the Smithereens	1988	
Steve Wynwood		
Tiffany		to to a market of the boundary of the control of th
11.1840		
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11 C - 14 1	707	The state of the s
1 Odis		
10,000 Maniacos Contant Dorder :	-	Contemporary
Al Jarreau / Take Six		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Amy Grant	1989	Contemporary
Average White Band/Rare Earth/War/Bad Finger	6861	
Bee Gees	1989	The state of the s
Carole King	1989	V. H. I. H.
Cher	1989	Contemporary
Don Henley / Edie Brickell	1989	
Elvis Costello	6861	THE COLUMN TWO IS NOT
Fine Young Cannibals /De La Soul / The Mint Juleps	1989	
Jackson Browne	1989	Contemporary
Jefferson Airplane	1989	Contemporary
Jimmy Buffet / Neville Brothers	1989	Contemporary
Kenny G	1989	Contemporary
Legends of Motown - Temptations/Dramatics/Diue Notes	1989	Contemporary
Little Feat / Melissa Etheridge	1989	Contemporary
New Kids on The Block	1989	Contemporary
New Order / Public Image Limited /Sugarcubes	1989	Contemporary
Pat Metheny		
Philadelphia Orchestra		Contemporary
Phyllis Hyman		

MANN CENTER FOR 1,1,2 PERFORMING ARTS PERFORMANCE HISTORY

ARITEST AND	2	
REM / Inrowing Muses		Contemporary
Rick Astley / Martika	1989	Contemporary
Ringo Starr and His All Star Band	_	Contemporary
Rod Stewart	1989	
Stevie Nicks	T	A SECTION OF THE PROPERTY OF T
Stop The Violence	1989	
The Kinks / John Eddie		
Tom Petty & The Hearthbreakers /The Replacements		OC
1990	1990	Contemporary
Allman Brothers	1990	THE REPORT OF THE PROPERTY OF
Anita Baker	1990	
B - 52 's	1990	The same section of the same o
Bonnie Raitt	1990	
Crosby, Stills, Nash	1990	Contemporary
Garrison Keillor	1990	
James Taylor	1990	. Edition to the control of the cont
Jimmy Buffett	1990	The state of the s
Kenny G / Michael Bolton	1990	The state of the s
Little Reat	1990	
Metropolitan Male Ensemble		3) W
Philadelphia Orchestra		Contemporary
Rickle Lee Jones		Contemporary
Richard Marx	1990	
Sinead O' Connor	1000	
Steve Miller Band	1990	
Stevie Ray Vaughan/Joe Cocker	. 0661	
Tears For Fears	1990	
The Moody Blues	0661	Contemporary
Tracey Chapman	1990	
<u>UB40</u>		
	.!	- A DESCRIPTION OF THE PARTY OF
1691	1661	TO SERVICE THE PROPERTY OF THE
Allman Brothers	1661	The second of th
Bob Weir & Rob Wasserman	1661	Contemporary
Bonnie Raitt	1991	The state of the s
Bugs Bunny on Broadway	1991	Contemporary
Doobie Brothers	1991	Contemporary
Elvis Costello	1991	Contemporary
Freddy Jackson	1991	Contemporary
Gospel Show		

MANN CENTER FOR The PERFORMING ARTS PERFORMANCE HISTORY

3.2	YEAR	SERLES	
	1661	Contemporary	
Huey Lewis And The News	1661	Contemporary	
Indigo Girls	1661	Contemporary	
Jazz Explosion	1661	Contemporary	
Jimmy Buffett	1661	Contemporary	
Manheim Steamroller	1661	Contemporary	
Michael Bolton	1661	Contemporary	
Music of Andrew Lloyd Weber/ Michael Crawford	1661	Contemporary	
Nelson	1991	POA	
Philadelphia Orchestra	1661	Contemporary	
XAS	1661	Contemporary	
The Moody Blues	1661	Contemporary	
The Steve Miller Band	1991	Dance	
White Oak Dance Project	1001	Contemporary	
Ziggy Marley And The Melody Makers			
1992	1992	Contemporary	
Allman Brothers / Tom Cochrane	1000	Contemporary	
Blues Fest - B.B. King / Buddy Guy / Dr. John/ The Fabulous Thunderbirds	1772	Contemporary	
Blues Notes (Stylistics	7%(1	Controlled	
ness rose of the Wassesman/Rringe Cockburn/Michelle Cockburn	1992	Contemporary	
Boo Wiel & Kou Wassimment and Booker Roberta Flack, & Dionne Warwick	1992		
Caring in Concert - Duit Daving sen, circ.	1992	Contemporary	
Crosby, Stills, Mash	1992	Contemporary	
Dolly Parton / Mike Reid	1992	Contemporary	
Emerson / Lake, & Palmer/Bonham	1992	Contemporary	
En Vogue / Arrested Development	1992		
Gerald Levert	1992	Contemporary	
Harry Connick, Jr.	1992	Contemporary	
Indigo Girls	1992	Contemporary	
James Taylor	1992	Contemporary	
Jimmy Buffett / Evangeline	1992	Contemporary	
Joe Cocker / Neville Brothers	1992	Contemporary	
Layert	1992	Contemporary	
Lynrd Skynrd / Delbert McClinton	1992	Contemporary	
Morrisey	1992	Contemporary	
Natalie Cole / Ottmar Liebert & Luna Negra	1992	Contemporary	
Parliament Funkadelic / Ohio Players	1992	POA	
Philadelphia Orchestra	1992	Contemporary	
Philly Pops - Leonard Bernstein 1 ribute	1992	Contemporary	
Philly Pops - The Pops on Broadway	1992	Contemporary	
Santana / Phish	1992	Contemporary	
Sounds of Freedom : Aretha Franklin, Charles Dutoit, rillia, O'Cli.			

MANN CENTER FOR 1 nd PERFORMING ARTS PERFORMANCE HISTORY

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With printing the state of the	Ì	Contemporary	С
u ilic diliculus	1992	Contemporary	as
WIOQ / Monster Rock Concert		Contemporary	şe
		Contemporary	1
WXPN Benefit - Five Star Night	1007	Contemporary	Tį?
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1002	1002	Contemposal	V-
4.1 Yourgan / David Sanhorn		Ontoning	0(
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Aliman Brothers	1	Contemporary	3
Barry Manilow		Contemporary	9-
Butthole Surfers & Stone Temple Pilots	1993	Contemporary	R
Carol King		Contemporary	M
David Crosby & Graham Nash	1993	Contemporary	C
Def Leppard	1993	Contemporary	
Duran, Duran	1993	Contemporary	Do
Dwiehr Yokum	1993	Contemporary	рC
Lether Tull (Procol Harum	1993	Contemborary	ur
VIII	2001	Ontendon Data Control of the Control	η
John Frince	5661	Controlled	er
Kenny G/Peabo Bryson	1993	Contemporary	nt
Kinks	1993	Contemporary	1:
Mary Chapin Carpenter	1993	Contemporary	<u>3</u> -
Midnight Oil, Hot House Flowers, Ziggy Marley	1993	Contemporary	1
Mondy Blues	1993	THE RESERVE THE PROPERTY OF TH	i
integral Integral Dot Metheny	200		Fi
I AL PROTECTION	1993		le
Philadelphia Orchestra	1993	THE RESERVE THE PROPERTY OF STREET AS A STREET OF STREET OF STREET, THE PROPERTY OF STREET, THE PROPER	d
Phish	1993	Contemporary	0
Sade	1993	Contemporary	6/:
Spin Doctors	1993	Contemporary	21
Steve Miller	1993	Contemporary	/1
Travis Tritt	1993	Contemporary	0
1113 - 40	1993	THE PROPERTY OF THE PROPERTY O	
WIOO / Monster 5	11993	THE PARTY OF THE P	Pa
WXPN Benefit	1993	POA	g
POA 6/21/93: Lawrence Foster, conductor; Stephen Kovacevich, plano			e ′
Allenous	11993	POd	12
Nolan Miller, horn; Bernard Garfield, basson	1993	A CARACTER STATE OF THE STATE O	4
nchas Zukerman, violili, zama zro	1993		of
POA 6/28/93: Charles Dutoit, conductor; Itzhak Perlman, violin	1993	Control and an about the man a security of the	1
DOA 6/30/93: Charles Dutoit, conductor; Vo-Yo Ma, cello	1993		37
POA 711/93: Charles Dutoit, conductor; Jard Van Nes, mezzo-soprano; Richard Mai gisoni, cenor	1993		7
no a visios. Vini Temirkanov, conductor	2,,,,		
FOA 1/3/23: Luit Form:			

MANN CENTER FOR ... É PERFORMING ARTS PERFORMANCE HISTORY

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Doc Severinsen, trumpet 1993 1 1993 1 1 1993 1 1 1 1 1 1 1 1 1	
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1993 1993 1993 1993 1993 1994	
7/28/93; Ion Marin, conductor; Yuri Dashiney, Yuria 1/938 7/29/93; Charles Dutolt, conductor; Chantal Juillet, violin 1/938 7/29/93; Charles Dutolt, conductor; Chantal Juillet, violin 1/934 an Brothers - H.O.R.D.E./Cycomotogoat, Pride & Glory, God Street Wine, The Authority, Big 1/994 Todd & The Monsters, Screamin' Cheeta Wheelies, Blues Traveler, Rusted Root 1/994 Fleetwood Mac (2 Performances) 1/994 Costello/Crash Test Dummies 1/994 y Connick, Jr./LeRoy Jones Quintet 1/994 coints/Kristen Hall 1/994 son Browne/John Hlatt 1/994 ss Brown 1/994 ss Taylor 1/994 ss Etheridge/Billy Filgrim 1/994 ss Etheridge/Billy Filgrim 1/994 ss Etheridge/Billy Pilgrim 1/994 h 1/994 wh Blues (2 performances) 1/994 nr Daltrey	
an Brothers - H.O.R.D.E./Cycomotogoat, Pride & Glory, God Street Wine, The Authority, Big an Brothers - H.O.R.D.E./Cycomotogoat, Pride & Glory, God Street Wine, The Authority, Big 1994 Todd & The Monsters, Screamin' Cheeta Wheelies, Blues Traveler, Rusted Root ie Rait/Bruce Hornsby (2 performances) Fleetwood Mac (2 Performances) Fleetwood Mac (2 Performances) Costello/Crash Test Dummies y Connick, Jr./LeRoy Jones Quintet y Spyd y Blues (2 performances) h High Hillian dy Blues (2 performances) h High Hillian h High Hillian h High Hillian h High High High High High High High Hig	
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MANN CENTER FOR LIGHT PERFORMING ARTS PERFORMANCE HISTORY

1993 Barry White/Gerald Levert/Chante Moore	995	Contemporary	Ca
A CONTRACTOR OF THE PROPERTY O	995	Contemporary	ıs
	1995	Contemporary	e 1
c: Mossiolom Trans Moseon Immerio is Immerio & Brother Man	1995	Contemporary	:10
	995	Contemporary)-c
Congressional Medal of Indion	1995	Contemporary	V
ie Chaffelds, Chris Isaak	1995	Contemporary	00
	1995	Contemporary	113
	1995	Contemporary	39
on/BT Express	1995	Contemporary	-R
Blues Traveler, Ziggy Marley, Morphine, God Street Wine, Wilco,			M
	1995	Contemporary	C
Fence	1995	Contemporary	
	1995	Contemporary	Do
	1995	Contemporary	C
J Whoeler/Ruffalo Tom	1995	Contemporary	ur
	1995	Contemporary	ne
	1995	Contemporary	nt
Tar interiority care.	1995	Contemporary	1
na/Ieff Beck & Keb Mo	1995	Contemporary	3-
& Ron Sexsmith	1995	Contemporary	1
	1995	Contemporary	. I
1/Jayhawks/Mathew Sweet & Victoria Williams	1995	Contemporary	Fii
	1995	Contemporary	ec
	1995	Contemporary) t
		The second state of the second sections and the second sec)6/
1996			2
POA 6/14/96; "Potemkin" Film - Vassily Sinaisky, conductor	1996	PUA	1/1
Brooks & Dunn	1996	Contemporary	0
Celine Dion/Soul Attorneys	1996	Contemporary	
Chieftains/Nanci Griffith	1996	Contemporary	P 2
Donna Summer/Sarge	1996	Contemporary	ag
smith	1996	Contemporary	е
obby Womack	1996	Contemporary	12
	1996	Contemporary	26
	1996	Contemporary	O
nonosom	9661	Contemporary	f 1
Vina Crimson/Vernu Reid	1996	Contemporary	3
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MANN CENTER FOR LINE PERFORMING ARTS PERFORMANCE HISTORY

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A COLUMN TO A COLUMN TO THE STATE OF THE STA	1007	Contemporary	156
020	007	Contamorary	3
Indigo Girls (5/30/97)	122	Contourne	
(1.6)	1881	Contemporary	
	997	Contemporary	1 -0
weeky with Fireworks; Charles Dutoit, conductor; Jean-Philippe Collard, piano	1997	POA	
	1661	Contemporary	- U
(40)	1661	Contemporary	U
(1814)	1997	Contemporary	٠,
ter (8/2/97)	1997	Contemporary	9-1
Sheryl Crow (o.10/27)			₹M
8661	000	DA A Chaliche	
e Raphel Smith	886	POA - Colladado	
	8661	Contemporary	
	1998	Singer / Songwriter/ Guitarist	фC
Criffar	1998	POA - Tenor (POA and Mann Debut)	iui
Ily Deali Gillicy	1998	Contemporary	
The state of the s	1998	POA - Soprano	eı
A PROPERTY OF THE PROPERTY OF	1998	The Philly Pops Guest Artist	
cters	1998	Jazz @ The Mann	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1998	Contemporary	3-1
	1998	Contemporary	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
ıny Lang	1998	POA - Conductor	
01t	8661	POA - Violin (POA and Mann Debut)	
	1998		ed
	1998	Jazz at the Mann	0
mandala, 17 141 mm. 1. Taran andre area and area area.	8661	Contemporary	O/
uman League/Howard Jones	1998	Contemporary	∠ I
	1998	Contemporary	/11
Dar Williams	1998	Jazz at the Mann - Piano	0
Dave Brubeck	1998	POA - Conductor	
David Alan Miller	1998	The Philly Pops Guest Conductor (Mann Debut)	- 6
Doc Severinsen	1998	POA - Conductor (POA and Mann Debut)	g
Emil De Cou	1998	Jazz at the Mann - Conductor	3
Grover Mitchell with Count Basie Orchestra	8661	POA - Piano (Mann Debut)	12
Helen Huang	1998	POA - Soprano	
Henriette Schellenberg	1998	POA - Violin (Mann Debut)	OI
Hilary Hahn	1998	POA - Conductor (POA and Mann Debut)	
Ivan Fischer	1998	POA - Conductor	37
Tames DePreist			

MANN CENTER FOR 1 THE PERFORMING ARTS PERFORMANCE HISTORY

TAITO,	YEAR	SERRES
		WXPN - Narrator for Trout Fishing
Kathy O'Connell	8661	POA - Conductor (POA and Mann Debut)
		POA - Violin
Kyoko Takezawa		0 (1/2/1/2)
		rok - volili
azz Orchestra w/Wynton Marsalis	Ī	Walli Debut
	022	I CA - Colludion (main Door)
rich		POA - Flanto
36		POA - Conductor (rok allu Malli Decui)
	1998	One of the first content of th
	1998	Jazz at the Mann Guest Singer (Mann Debut)
	8661	POA - Piano (POA and Mann Debut)
<u> </u>	1998	POA - Piano (POA and Mann Debut)
Nelson Freire	1008	DOA - Piano
Orli Shaham	1008	O A Linitar
Pepe Romero	0200	TOTAL DESCRIPTION OF THE PROPERTY OF THE PROPE
		I ne rnily rops
Tormon	:	The second secon
The state of the s	1998	Jazz @ The Mann
THE PARTY OF THE P		ment to the state of the second and the second and the second and the second se
Richard Thompson/Dar Williams/Bruce Coourn	8661	Dance
Riverdance	0001	Contomoran
Onnor	0.00	Output and Many Debut
AND THE PERSON NAMED ASSESSMENT AND ADDRESS OF THE PERSON NAMED ADDRESS OF THE PERSON NAMED AND ADDRESS OF THE PERSON NAMED AN	1998	- FIZIDO (IVIZIDI UVOGA)
TALLE OF THE PARTY	1998	POA
The second of th	1998	Contemporary
IG O'CORROL	1998	POA - Conductor (POA and Mann Debut)
Thomas Dausgaard	1008	Family Concert
Trout Fishing in America	1000	ann Debut
Trout Fishing in America	1770	to the control of the
Van Cilinra	1998	Mine I I I Martin and Control of the
11/	1998	Jazz at the Mann - Conductor
Wylltoll Malsans Wizhroni Control		21
1000		COLUMN TO THE PARTY OF THE PART
AC Charin Compared and Shawn Colvin	1999	
Mary Chapter and Commercial Carlos and Carlo	6661	THE PARTY OF THE P
Natalle Merchault	1999	Jazz at the Mann
George Benson and Boney James	1999	Contemporary
Seal	1999	
Charles Dutoit, Conductor; Emanuel Ex, Flano	1999	40d
James Depreist, Conductor; Nadja Salerno-Sonnenberg, Violin	1000	
Marin Alsop, Conductor; Audra McDonald, Soprano	1000	emnorary
Ani DiFranco and Maceo Parker	1222	The state of the s
r este B Dunner Conductor: Kishna Davis, Soprano	6661	T L
Total of Pulling Conditions Real Say Plano	1999	PVOA
James Derreist, Collution, Trazil 237, Times	1999	
Bobby McFerrin, Conductor		

MANN CENTER FOR This PERFORMING ARTS PERFORMANCE HISTORY

ARTISTA	A		200
Company of the control of the contro		at the Mann	C
Sal an Digarran Con-	-	THE PARTY OF THE P	a
Zdenek Macai, Conductor; John Kumara zaraci, zama	1999	POA	SE
Itzhak Periman, Conductor and Violini, Mayan Ferminan, Amerikan	1999	POA	1
Zdenek Macal, Conductor; Pascal Koge, Flano	6661	Contemporary	:
Bad Company: Ten Years Ater		the second course according to the second se	0
Roberto Abbado, Conductor; Joshua Bell, Violin	1000	νου στο του στ Του στο του στ	-C
Andre Raphel Smith, Conductor; Gregory DeTurck, Pianist		TO THE PARTY OF TH	:V-
Roherto Abbado, Conductor	6661	YOU TO A LA	0(
Thomas Danseaard, Conductor; Horacio Gutierrez, Piano) 1
Thomas Carage Conductor: Peter Serkin, Plano	1999	The property of the property o	3
Claring Particulary	-	at I he Wlann	9-
Rosenial y Chones	1999	THE THE PARTY OF T	RI
Charles Duton, Continueur	1999	POA	VΙ
Charles Dutoif, Conductor, Leguinas ravaros, vronn	6661	Contemporary	Ç
Whitney Houston	1999		
Charles Dutoit, Conductor. Frederica von Stade	1999		D(
Charles Dutoit, Conductor; "Buzz" Aldrin, Narrator	1999	POA	OC
			ur
A Battle of the Swing Bands with George Gee's Jump, Jive and Wailers, Bill Elliott Swing Orchestra,	0001	ion of The Mann	ne
City Rhythm Orchestra	666		n
1 D. Drivaing with Rafty Buckley	1999		ŗ
A Broadway Evening with The Many Descript Orchestra	1999	1111	13
Maryin Hamlisch With the Maint resuration chestra	1999	Free Education	}- '
World Rhythms			1
	1000	Ingrant The Mann	Ţ
The Ellington Experience with Diane Schuur and Duke Ellington Orchestra	1000		-iĮ
An Evening with Celia Cruz	1000		ec
Konny Rogers and Anne Murray	6661	The state of the s	1 (
Nepury Negron Burner Land Chris Botti	6661	The state of the s)6
Al oalitau Dave Nog Cinio	1999	Pops (Ø. 1 he Iviann	/2
Sarah Brighman	1999	THE PERSON NAMED IN COLUMN TO THE PERSON NAMED AND ADDRESS OF	21,
Riverdance	1999	Contemporary	/1
B.B. King Blues Festival		TO THE PARTY OF TH	Ō
000 kg		the state of the s	P
DNAZ	2000	and the control of th	a
Houston Grand Opera	2000	W. C. C. Charles and Company of the Control of the	gέ
Aquila Theatre Company	2000	z @ The Mann Series - Sherrie/Drum	1
Sherrie Maricle & Diva	2000	The state of the s	12
Vanessa Rubin	2000	.11	9
Odetta	2000	a to the state of	of
Flora Purim & Airto	2000		1
Mavis Staples	2000		37
Kelto Matsui	2007		7
Poring Carter Opinitet	7007		
10 E 11 E			

MANN CENTER FOR Tric PERFORMING ARTS PERFORMANCE HISTORY

	טטטכן	Inquirer Jazz @ The Mann Series	
Sonia Sanchez, Poet	0007	9(
Cesaria Ryona	0000	9 (6	
Compar Counds	2000	O The Mann Smoot Welc Amer	
Company or beautiful to the control of the control	7000	Cospet (20 1110 Main Chingo Well Amer	
Double Foblics	2000	Gospel (a) The Mann - Surrock Wels. Amer.	- 1
Wilmington Chester Mass Chon	2000	Gospel @ The Mann - Sunoco welc. Amer.	0
Tri-State Mass Choir	2000	Gospel @ The Mann - Sunoco Welc. Amer.	
Gabriel Hardeman Delegation	2000	Gospel @ The Mann - Sunoco Welc. Amer.	V
Metropolitan Male Ensemble	2000	PECO Pops @ The Mann	0
Burt Bacharach	2000	PECO Pops @ The Mann/Romantic Broadway	
Michael Reinstein & Linda Eder with MFO	2000	Performed piece he composed for Michael Feinstein	
John Bucchino/Pianist & Composer	2000	PECO Pons @ The Mann	
Tony Bennett with special guest Diana Krall	2002	PECO Pons @ The Mann	RN
Corrison Keillor with MFO	0000	DECO Dans @ The Mann	·
D Jothe Defens with MRO	0007	√ .	
Bernauette reteis with the	2000	-(Contemporary	
Sarah Brightman willi wilo	2000	Contemporary Schmatz	
Andre Rieu	2000	Contemporary	
Indigo Girls	2000	Contemporary- Concert with PET Sounds as encore	:
An Evening with Brian Wilson with full orch	2000	Broadway	
BENT	0000	Contemporary	
Savage Garden	0007	Contourned	nt_
2001	2001	Broadway (a) The Mann	- May 20
Fiddler on the Roof	2001	Arts in The Park	June I - June 7
Donce Theatre of Harlem	1000	Brea Hampation Concert	unr-I
Dance Theorems of Harlem (Onen Rehearsal)	1007	FIED LOUISING	June 15 - June 16
Dance I nearre of mariem (Open remain	2001	Arts in the Park	Jui/_61
Houston Grand Opera Carineii	2001	Jazz (a) The Mann	21-Jun
Lincoln Center Jazz Orchestra	2001	Arts in The Park	25-Inn
Aquila Theatre Company "Much Ado About Nothing	2001	POA	m1-70
Opening Night - Emmanuel Krivine and Yo-Yo Ma	2001	POA	un 22
Master & Student - Itzhak Perlman and Ilya Gringoits	2001	POA	- CC
A Romantic Evening - Emmanuel Krivine and Jean-Yves I moauder	2001	Pops @ The Mann	[m] [
Donny Osmond	10001	Sunoco Welcome America	Inf-I
Shirley Caesar	2001	POA	nn (- 7
Tafin Fiesta - Raymond Harvey and Manuel Barrueco	2001	ΨVd	000 C - C
American Pirtures - Johnn Falletta and Nadja Sonnenberg	2001	VOC	Jnf-S
Sbonio Molodies - Rossen Milanov and Lella Josefowicz	7000	Dong O The Mann	Jul-7
Symptomic intensive a recovery	7001	3)	nr-6
Irish Tenors -1 He Bulls taland Concert	2001	PVA	11-Juk
All Kachmaninoir - Lucites Inaca and record	2001	POA	12-Jul
A Little Night Music - raul Gennigham	2001	POA	5nf-91
A 1 14th Night Music - Paul Cemignani		*Ca	

MANN CENTER FOR 1,7,2 PERFORMING ARTS PERFORMANCE HISTORY

	TOOL		10 7.1
	2001	POA	1.1 01
Musical Stuty 1000K - Oct. go Sangines 3, married Andre Watts	2001	POA	1.7-cc
CZECII & Muligalian Classics Carlos Iranius	2001	POA	Inc-67
A Broadway Evening - David Atali Philler and David Choung	2001	POA	25-Jul
A Finnish Festival - Katael Brunbeek de Burgos and rekka reussisto	2001	POA	26-Jul
The Resurrection Symphony - Ratael Brunbeck de Burgos	2001	Pops @ The Mann	27-Jul
Harry Belafonte	2001	Contemporary	29-Jul
Chicago	2001	Free Education Concert	30-Jul
Jazz Rhythms and Expressions	2001	Contemporary	2-Aug
Trey Anastasio	2001	Contemporary	3-Aug
Bela Fleck - Keb Mo' and the Flecktones	2001	Pres Education Concert	6-Aug
Voices of our Children: An American Treasure	2001	Pons @ The Mann	8-Aug
Natalie Cole	2001	Contemporary	9-Aug
Lyle Lovett and Shawn Colwin	2001	Contemporary	11-Aug
Case and Alicia Keys	2001	Rese Education Concert	13-Aug
Celebration of International Dance	1007	Done @ The Mann	14-Aug
Ray Charles	1000	Rese Education Concert	20-Aug
Broadway our Way	2001	1 I.V. LABORING	21-Aug
Yes with The Mann Festival Orchestra	1007	Contemporary	27-Aug
Icrael Philharmonic Orchestra - Zubin Mehta	2001	Arts in the rark	Sen 5 - Sen 9
Disardance : The Show	2001	Broadway (a) I he Mann	
Mived values: The control of the con	2001	Pops @ The Mann	71 50
Marvill naministi and Unida Deci	2001	Pops @ The Mann	John 17
Dell Velecti	2001	Arts in The Park	0.00
Savoy Company's 100 Years of Gilbert & Sullivan	2001	Pops @ The Mann	28-Sep
Капау ілемтан			
POUC		a a a a company de management	JOHN OI
2002	2002	Rental	J. Mord
Feter Nero and the runny to up to to	2002	Contemporary	31-1414
Indigo Girls - Opening act. N. S. Chorce	2002	Contemporary	Int-I
John Princ & Dar Williams	2002	Contemporary	Tinc-o
Mannheim Steamroller	2002	Contemporary	
Harry Connick, Jr.	2002	Arts in the Park	June 14 & June 15
The Gershwins' Porgy and Bess	2002	Arts in the Park	unf-81
H.M.S. Pinafore - N.Y. Gilbert and Sullivan Players			
The Mellon Jazz Festival - Natalie Cole, Chuck Mangione, Eddie Faimieri I La rei iecta, ixciii.)	2002	Ja22	22-Jul
Garrett Quartet	2002	Renta	78-Jun
Shut Up and Dance	2002	Contemporary	29-Jur
Down from the Mountain - O' Brother, Where Art Thou?	7007	Dijidalahio Orchestra	nf-l
Opening Night - Andrew Litton and Itzhak Perlman	7007	Philadelphia Orchestra	3-Ju
American Pageant - JoAnn Falletta and Christopher O'Riley	2002	Philadelphia Orchestra	5-Ju
S. T. F. F. Firstion Loan Falletta and Han-Na Chang	4004		

MANN CENTER FOR Trie PERFORMING ARTS PERFORMANCE HISTORY

	VEAR	SERIES	
	2002	Philadelphia Orchestra	lnf-01
	2002	Philadelphia Orchestra	Inf-II
r and 121mon barto	2002	The Young People's Concert Series	12-Jul
	2002	Dhilodalnhia Orchastra	16-Jul
Bugs Bunny on Broadway - George Daugherty	2002	Filladolphila Olynbada	17-Jul
nd Alon Goldstein	7007	Philadelphia Orchestra	10.101
ra	2002	Philadelphia Orchestra	Inf-01
	2002	Arts in the Park	107-07
	2002	Contem	Inf-17
The second secon	2002	Philadelphia Orchestra	23-Jul
	2002	Philadelphia Orchestra	24-Jul
	2002	Philadelphia Orchestra	25-Jul
Emmanuel Krivine, Kalienstein-Lafeud-Konilison VIIO	2002	Contemporary	July 26 & July 27
	2002	The Young People's Concert Series	29-Jul
Celebration of International Dance - Young reopie's Cource to Series	2002	Poos	31-Jul
Art Garfunkel with the Mann Festival Orchestra	2002	Pons	3-Aug
Roberta Flack and Isaac Hayes	2002	The Voing People's Concert Series	5-Aug
Play Ball! And Urban Moves - Young People's Concert Series	7007	The Voing Deonle's Concert Series	7-Aug
Hop - Scotch To Hip-Hop - Young People's Concert Series	7007	The roung rounds contact and a second	8-Aug
Bela Fleck and The Flecktones - Special guest Keller Williams	7007	Contemporary	11-Aug
Ray Charles and Regina Belle	2002	Pops	0
Onera Meets Broadway - Frederica von Stade, Samuel Ramey and David Alan Miller with The			13.A110
Chambar Orchestra of Philadelphia	2002	Arts in the Park	9 1 7 7 1 mg
The state of the s	2002	The Young People's Concert Series	14-Aug
Weight Anthony Kearns and Ronan Tynan with	1 2002	Pops	IS-Aug
The Irish Tenors - Kindar Wright, Auduloup wear usy are controlled.	2002	Arts in the Park	gnV-07
pps Esplanade Orchestra - Kellii Luckiiai i	2002	Pons	21-Aug
Tony Bennett 7000	2002	Confemborary	22-Aug
Unlimited Sunshine 2002 - CAKE, The Flaming Lips, De La Soul, Modest Moust, Minry	2002	Contemporary	23-Aug
Diana Krall	2002	Confermonant	28-Aug
B.B. King Blues Fest - B.B. King, Susan Tedeschi and The Fabulous I hunderbirds	2002	Decodrision	Sept. 5 - Sept. 8
RENT	7007	Diodway	Sept. 12 - Sept 15.
Michael Flatley's Lord of the Dance	7007	DICALWAY	
2003			
Movie intuition of pirece of 1 of control of the co	2003	Arts in the Park	9
Floetry and Angie Stone	2003	Arts in the Park	
Figure I Court of Company		· · · · · · · · · · · · · · · · · · ·	
Danye Graves with special guests Patti LaBelle and Take 6: A Jazz, Gospel and Classical Spectacular	(2003	Arts in the rark	
North Votes with very special guest Gillian Welch	2003	Contemporary	
Ren Herner and Jack Johnson with very special guest Kid Koala	2003	Contemporary	
Dell Mary for and state of the state of Penzance	2003	Arts in the Park	
Abort bergeret with the work with the Mol	2003	Contemporary	
Jackson Browne, Stever Earle & Life Dunce, 1800 1800			

MANN CENTER FOR LILE PERFORMING ARTS PERFORMANCE HISTORY

	2003	Arts in the Park	
Mormon Tabernacie Choir Tinda Baranith special Cheef Brank Wildhorn and The Mann Festival Orchestra	2003	PECO Pops	
Lilida Eucli With Special Ovices remine	2003	Contemporary	
Pin Man Canna, All Nam Rock Concert Experience	2003	Contemporary	
Dute Intal Cough, Anniver Accessoring	2003	Contemporary	
John Hight & The Collects, Nover City Bailey Bailey Collection of the Mann Festival Orchestra	2003	PECO Pops	Marie de las tras e de la companya d
Wichael Felistell Will special guest valle from the Four Tops, The Whispers, The O' Jays	2003	Contemporary	
I the World of Factor of State	2003	Contemporary	
INEW DOLL JEEL RESHIVALINE INTROCEPTION CONFESSION	2003	PECO Pops	
Tallice ITO Tenois	2003	Contemporary	
Postillo I Dans Denorada Orchaetra with Keith Lockhart, conductor: Baby Boomer Bash	2003	Arts in the Park	
Photon I observed to contract the state of t	2003	Contemporary	
nall allo dates, result of Selections of Andre Watts	2003	Philadelphia Orchestra	
Opening right, Octava occurrence and Soroh Chang	2003	Philadelphia Orchestra	
Musical Magic: Mailo Venago and Conic Tortie	2003	Philadelphia Orchestra	
All-Detulover it institute of the state of t	2003	Philadelphia Orchestra	
John Williams Salutes the Silver Syctem Forms on the Silver Sychology	2003	Philadelphia Orchestra	
Young Artist Debut Night: Koberto Ministan and This Domeroe	2003	Philadelphia Orchestra	
Spanish Sunset: Koberto Minczuk, repe Koniero and The Komeros	2003	Philadelphia Orchestra	
All-Beethoven II: Hans Graf and Itzhak Perlman	2003	Philadelphia Orchestra	:
All-Rachmaninoff: Hans Graf and Garrick Ohisson	5000	Dilindalmhia Orchaetra	:
Italian Serenade: Rossen Milanov and Stuart Neill	COV2	Fillabelpina Olympara	
Tobalizonely with Fireworks: Rossen Milanov and Michael Ludwig	2003	Philadelphia Orchestra	
LUIANOVAN, WILL TICHTOTTO	2003	Philadelphia Orchestra	
New World: Neemer Jar value variette Storiet	2003	The Young People's Concert Series	
The Monkey King: The Fridadelphia Chinese Operationary Chapter Soulen Hand Orchestra	2003	The Young People's Concert Series	.,,
	2003	The Young People's Concert Series	
rum & Dance Ensemble, Lamence	2003	The Young People's Concert Series	
Play Ball! The Rock School for Dance Education	2002	The Voling People's Concert Series	
The Tower of Power: Freedom Theatre Performing Arts Training School	2002	10.10mg - office	
2007			4-Jun
x x 1 0 41 Dlangal, Canalal Greet Edwin McCain	2004	PECO Pops	R-Inn
Hootie & tite bilwills: Special graves terrible and the Mikado	2004	Arts in the Park	nil Ct
Albert Bergeret With New York Gilbert Services and Authory Hamilton	2004	Contemporary	15.7
Maze Featuring Frankle Beverly Will Gerald Level Canada Angulary Transmission	2004	PECO Pops	ac cr
Doobie Brothers: Special Guest Little Feat	2004	Contemporary	nnf-81
Indigo Girls: Special Guest Cordero - Perfect World 1 Our	2007	Contemporary	un(-6]
	+007	CONTOURNED TO THE CONTOUR THE	
Carmina Burana: Rossen Milanov, Janice Chandler-Eterne, Stephen Powell, Kichard Iroxen,		D. Laberto Ourhertro	24-Jun
Philadelphia Singers Chorale, Keystone State Boychoir	4007	rinadolphia di diboara	25-Jun
Sery Defer Framnfon Nelson	2004	Contemporary	28-Jun
XI CLUTTIAN POSITION	2004	Contemporary	29-Ju
Harry Conneck of			1

MANN CENTER FOR THE PERFORMING ARTS PERFORMANCE HISTORY

	7000	Dr. Lo dankin Orchestra	Inf-9
	<u>t</u>	Philade Dilla Ciciona	
Buss Bunny on Broadway: George Daugherty	1002	This delania Creates	7-Jul
	2004	l'illiadelpilia di dissua	8-Jul
Nancy Wilson, Stewart Goodyear	2004	Philadelphia Orchestra	111.0
	2004	PECO Pops	
Philadelphia Singers	:		2
the Kings Symphony; John Maucell, respective State 203 cites.	2004	Philadelphia Orchestra	Inc-C1
A COLUMN TO THE PROPERTY OF TH	2004	Philadelphia Orchestra	Inc-+1
nua ben	2004	Contemporary	InC-SI
EM.	2004	Philadelphia Orchestra	lnf-61
	2004	Arts in the Park	20-Jul
D. J. Datemo	2004	Dhiladelphia Orchestra	21-Jul
ark Mcvey, Kocky Falerra	1007	Dhilodalahia Orahatta	22-Jul
The state of the s	±007	Dhiladelplia Orchestra	27-Jul
ker	±007	Philadelphia Orchestra	28-Jul
	2004	rilladelpilla Orbiostia	29-Jul
ale	2004	Philadelphia Ordiesua	8-Aug
	2004	Contemporary	9-Aug
	2004	PECU Pops	10-Ans
	2004	Arts in the Park	12. A.10
The Boston Pops: Patth Prince, welly Localize	2004	PECO Pops	13 A 116
	2004	Contemporary	10 V V V
	2004	Contemporary	1.4.LC
Michael W. Smith, Mercy Me: With Special Guest David Crowder	2004	Contemporary (Jazz)	8nV-17
George Benson, Will Downing	2004	Arts in the Park	gnV-57
Les Ballets Africains: Italo Zambo, artistic director	2004	Contemporary	4-Sep
Norah Jones: Special Guest Amos Lee	1007	Vouna Peonle's Concert Series	16-Jul
The Return of the Monkey King: The Philadelphia Chinese Opera Society	+007		
International Dance Voyage: Universal African Dance & Drum Ensemble,	7000	Voung People's Concert Series	23-Ju
Couls School of Irish Dance. Point Breeze Performing Arts Dance Ensemble	2004	V Boarloh Conget Series	30-Ju
Colyn Carlot of the Colon for Dance Education	2004	Young People's Cultural Scripe	4-Aug
g Arts Training Program	2004	Young People's Concert Solics	
A Moment of Shahing, Frederick Arts Youth Jazz & Percussion Band, Mateo Jimenez,	_	Varies	11-Au
Time for Three	2004	I unig r copies comes and a series are a series and a ser	
X III.		The state of the s	
2008	2005	Arts in the Park	21-Ma x
Giney Kings Live - Back to Our "Roots"	2005	DECT Page	22-Ma
Allow Prones & Union Station	2002		4-Jun
D. D. Charles Control of the Robert Cray Band	2002	Contemporary	22-Juk
D.D. Ning, special grown A I forreatt Boney, James, Cassandra Wilson	2005	Contemporary (Jack)	24-Jun
Hot Summer Mgins reasoning in our many	2005	Contemporary	25-Juf
Lynyrd Skynyrd	2005	Contemporary	26-Jup
Mark Knopiler	2005	Sunoco Welcome America	27-Ju
Donnie McClurkin	2005	Contemporary	

MANN CENTER FOR J., c PERFORMING ARTS PERFORMANCE HISTORY

2005 Opening Niht: Andrew Litton, conductor, Sarah Chang, violin Opening Niht: Andrew Litton, conductor, Sarah Chang, violin, Nicolas Kendall, violin, Ranaan Me 2005 Time for Three: Rossen Milanov, conductor, Zachary DePue, violin, Nicolas Kendall, violin, Ranaan Me 2005		Philadelphia Orchestra	
l, violin, Ranaan Me			Jinf-Z
		Philadelphia Orchestra	8-Jul
		Philadelphia Orchestra	12-Jul
		Philadelphia Orchestra	13-Jul
Andrew von Oeyen Dedutt Asiter Protity configuration 2005		Philadelphia Orchestra	15-[11]
That's Amorei: Asher Fisch, conductor, Sarvanor energy Keittin Lusk, vocalist		Philadelphia Orchestra	16.141
Lord of the Rings Symphony: Markus muley, conductor, remaining 2005		PECO Pops	10,111
Michael McDonald: Special Guest: Joan Usborne		Philadelphia Orchestra	3.1.00
enwirth, vocalist		Philadelphia Orchestra	17
		Philadelphia Orchestra	11117
flute		Philadelphia Orchestra	111 7 C
		Philadelphia Orchestra	Rini ac
		Philadelphia Orchestra	2/3
JV, conductor, Lisa Daim as of		Arts in the Park	August 2 / 2 / 2 / 2 / 2 / 2 / 2 / 2 / 2 / 2
		Contemporary	4-Aug
		PECO Pops	Bn V-A
nda Eder		Arts in the Park	10-Aug
ומו במרטר בעוות במרט	2005	Contemporary	
		PECO Pops	8nV-7
n-Luc Ponty, Special Guest Joe Sample		Arts in the Park	- 13-Aug
illoerto)	2005	PECO Pons	lo-Aug
	2000	Contemporary	20-Aug
THE REPORT OF THE PARTY OF THE	2002	DECOMMENDATION OF THE PROPERTY	25-Aug
erial Guest The Four Tops	2002	Conformation	26-Aug
	5007	Collicing and a second a second and a second	30-Aug
	2005	Contemporary	
Bob Weir, Katdog, Bruce normaly of the comment	:	The state of the s	2-Jui
(u	2005	Young People's Concert Series	11.Ju
	2005	Young People's Concert Series	22-14
ulli bisomosi a company and a	2002	Young People's Concert Series	11.20
	2005	Young People's Concert Series	8-A110
I Ensemble, Mt. Carmel String Ensemble, Sankofa	2005	Young People's Concert Series	
0444 0111190 0	1		14 and 15
	2006	Young People's Concert Series	alla
The Dolfonies	2006	Contemporary	201
in, Grace Little, The Intruders, The Blue Notes, The Delignor	2006	Philadelphia Orchestra	110.02 Gil C
	2006	Philadelphia Orchestra	3.1 00
Ax, piano	2006	Philadelphia Orchestra	O'1 66
, violin	2006	Arrs in the Park	
	2006	Contemporary	mr-47
	2000	Dhiladalphia Orchestra	nr-07
conductor, Stewart Goodyear, piano	2000	T Illiauvipina Cronson	

MANN CENTER FOR 1116 PERFORMING ARTS PERFORMANCE HISTORY

A WARREN TO THE PART OF THE PA	YEAR	SERIES	7. Tun
D. A. Leaven Andream Tifton conductor. David Kim, violin	2006	Philadelphia Orchestra	O ani -80
Brahms and Beethoven: Andrew Littory, Symmetry, State Brahms and Beethoven: Andrew Co. No. Ma.	2006	Philadeiphia Orchestra	2a
30th Annivesary Gala: Rossen Milanov, conductor, 10-10 ixa Calo.	2006	Philadelphia Orchestra	Se unr-67
Beethoven and Bernstein: Kossen Milanov, Compactor, Lance Compactor, State of Compactor,	2006	To the second	1 11-2
Sunoco Welcome America (5 WA); Smirey career,		Arts in the Park	:1
Gipsy Kings		Contemporary	0-
Anita Baker	2006	Young People's Concert Series	·C\
The 5 Browns		Philadelphia Orchestra	V-(11 C)
,	2006	Philadelphia Orchestra)()
Tchaikovsky with Fireworks: Gregory vadja, conductor, Joyce rangs frames		Philadelphia Orchestra	13
Il wai to conductory a con	2006	Philadelphia Orchestra	39:14
Bugs Bunny on Broadway: George Daugnerty, Continued	2006	Contemporary	-K
Bonnie Raitt and Keb Mo	2006	Philadelphia Orchestra	IM:
Dyorak and Bartok: Andrey Boreyko, continuous, Janes Emos, 1900.	2006	Philadelphia Orchestra	Circo
	2006	Philadelphia Orchestra	This oc
An Evening of Carmen; James Carrigan, Conductor, Denis Choral Singers	2006	Philadelphia Orchestra	
Beethoven's 9th; Rossen Milanov, conductor, rintarcipina Circles	2006	Peco Pops	CI CC
Patti LaBelle and Charlie Wilson	2006	Contemporary	Jun 1.75
Joe, Keyshia Cole, Eric Roberson, vivian Green	2006	Peco Pops	e iii ye
Ian Anderson		Peco Pops	nt in ye
Linda Eder and Michael Feinstein	2006	Young People's Concert Series	1111 20
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PLAY! A Video Game Symptions	2006	Arts in the Park	21 1.11
Oz with Orchestra (Cancelled)	2006	Young People's Concert Series	2.A.10
Rhapsody of Rock: The Kock School for Dailer Education	2006	Peco Pops	1 4 5 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
The Irish Tenors	2006	Contemporary	Con A -7
George Benson, Al Jarreau, and Kaul Mulour Schlevolver Rallet Linda Goss. Storyteller	2006	Young People's Concert Series	C 011 ▼ 8
can Dance & Drum Ensemble, Allical Sulfrance Banes,	2006	Peco Pops	10-A10
Tony Bennett	2006	Contemporary	19-Aug
Peter Nero and the Philly Fops	2006	Contemporary	24-Aug
George Clinton, Onto Players, Abstract Danu	2006	Arts in the Park	0
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2007	2007	Contemporary (Live Nation)	3 5-14-14
Damien Rice	2007	Contemporary	۷
Peter Nero and the Philly Pops - Jennifer Holliday	2007	Young Peopls's Concert Series	Julie Calluc
Kids Kickin' II @ The Mann - Russian American Kids Circus	2007	Jazz	30 1 9 1 9 1 9 1 9 1 9 1 9 1 9 1 9 1 9 1
Jazz at Lincoln Center Orchestra (Lincoln Center Jazz Orchestia)	2007	Contemporary	0.11-61
John Prine with Special Guest Patty Griffin	2007	Peco Pops	
Lyle Lovett and k.d. Lang	2007	Peco Pops	13mr-c7
Celtic Woman			<i>(</i>

MANN CENTER FOR Your PERFORMING ARTS PERFORMANCE HISTORY

Second Final Content of Parts Activation	2007 Philadelphia Orthestra 27-Jun 2007 Philadelphia Orthestra 32-Jun 2007 Arts in the Park July 10 and 11 2007 Arts in the Park July 10 and 11 2007 Arts in the Park In-Jul 2007 Contemporary In-Jul 2007 Philadelphia Orthestra IS-Jul 2007 Philadelphia Orthestra IS-Jul 2007 Philadelphia Orthestra IS-Jul 2007 Philadelphia Orthestra 23-Jul 2007 Contemporary (Live Nation) 20-Jul 2007 Young People's Concert Series 2-Aug 2007 Young People's Concert Series 2-Aug 2007 Co	Oder Descen Milanov, conductor, Arianna Zuckerman, soprano, Jernnifer Hines, mezzo-		capacidado C. 1.1.1. 1. 1. 18	26-Jun C
to Dot Thiladelphia Ordestra 28-Jun July 12 and 13 2007 Arts in the Park July 12 and 13 2007 Arts in the Park July 12 and 13 2007 Contemporate Series 17-July 12 and 13 2007 Philadelphia Ordestra 18-Jul 12 and 13 2007 Philadelphia Ordestra 18-Jul 12 and 18-Jul	Decomposition Contemporary (Live Nation) to Joy - Mosen Tharn, tenor. Stephen Powell, baritone, The Philadelphia Singers	2007	Philadelpnia Oldicsua		
2007 Philadephia Occisera 2007	Conference Norice, Christ Wellerstein, edit 2007 Printadephia Contestra July 10 and 11 Behits Boys Choir, Sandtown Children of Praise 2007 Arts in the Park July 12 and 13 Behits Boys Choir, Sandtown Children of Praise 2007 Proise Septes Contest Series 18-Jul and 15-Jul	and, Steven Armery Possen Milanov, conductor, Itzhak Perlman, violin	2007	Philadelphia Orchesua	
2007 Arts in the Park 15-14 2007 Arts in the Park 15-14 1007 Contemporary 15-14 1008 2007 Foundation 1009 Foundation 15-14 100	2007 Arts in the Park 1007 Arts in the Park 105-13 aghia Boys Choir, Sandtown Children of Praise 2007 Contemporary 15-14 2007 Train in the Park 1007 Phone Pores 17-14 2007 Train of Contemporary 1007 Philadelphia Contests 17-14 Allanov, conductor, Midori, voluin 2007 Philadelphia Contests 17-14 Allanov, conductor, Midori, voluin 2007 Philadelphia Contests 17-14 An Voung Park Anna 2007 Philadelphia Contests 25-14 An Voung Accordance, Midori, voluin 2007 Philadelphia Contests 25-14 An Contemporary, Talko Masia Master Drummers 2007 Philadelphia Contests 25-14 Accondance, Christopher O'Riloy, piano 2007 Philadelphia Contests <td< td=""><td>nan Fulys memersoning recommendation Morlo conductor. Alisa Wellerstein, cello</td><td>2007</td><td>Philadelphia Orchestra</td><td>0 and 1</td></td<>	nan Fulys memersoning recommendation Morlo conductor. Alisa Wellerstein, cello	2007	Philadelphia Orchestra	0 and 1
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