# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

UNITED STATES OF AMERICA : Criminal No.: 00 Cr. 1081

v. : Filed: October 5, 2000

SOTHEBY'S HOLDINGS, INC., : Violation: 15 U.S.C. § 1

Defendant. :

-----X

#### **INFORMATION**

The United States of America, acting through its attorneys, charges:

1. Sotheby's Holdings, Inc. ("Sotheby's"), a corporation organized and existing under the laws of the State of Michigan, is made a defendant herein.

I.

#### DESCRIPTION OF THE OFFENSE

2. Beginning at least as early as April 1993 and continuing until at least

December 1999, the exact dates being unknown to the United States, Sotheby's and coconspirators entered into and participated in a combination and conspiracy to suppress and
eliminate competition by fixing auction commission rates charged to sellers ("sellers'
commissions") in the United States and elsewhere. The combination and conspiracy engaged in by
Sotheby's and co-conspirators was in unreasonable restraint of interstate and foreign trade and
commerce in violation of Section 1 of the Sherman Act (15 U.S.C. § 1).

- 3. The charged combination and conspiracy consisted of a continuing agreement, understanding, and concert of action among Sotheby's and co-conspirators, the substantial term of which was to fix sellers' commissions in the United States and elsewhere.
- 4. For the purpose of forming and carrying out the charged combination and conspiracy, Sotheby's and co-conspirators did those things that they combined and conspired to do, including, among other things:
  - (a) participating in meetings and conversations in the United States and elsewhere to discuss sellers' commissions;
  - (b) agreeing to raise pricing by fixing sellers' commissions;
  - (c) agreeing to publish non-negotiable sellers' commission schedules;
  - (d) agreeing to the order in which each co-conspirator would publish its nonnegotiable sellers' commission schedule;
  - (e) issuing sellers' commission schedules in accordance with the agreements reached;
  - (f) exchanging customer information for the purpose of monitoring and enforcing adherence to the non-negotiable sellers' commission schedules;
  - (g) agreeing not to make interest-free loans on consignments from sellers; and
  - (h) not making charitable contributions as part of the pricing to sellers.

#### **BACKGROUND**

- 5. Auction houses generally accept goods on consignment from individuals and entities for sale at auctions. As payment for auction services, auction buyers and sellers make payments to auction houses. The sellers' payments are generally known as sellers' commissions and are a percentage of the sale price of the goods sold at auction houses.
- 6. During the period covered by this Information, Sotheby's revenues from sellers' commissions were in excess of \$225 million in the United States.

III.

#### **DEFENDANT AND CO-CONSPIRATORS**

- 7. During the period covered by this Information, Sotheby's was a corporation organized and existing under the laws of the State of Michigan, with a principal place of business in New York, New York. Sotheby's, together with its subsidiaries, was, among other things, an auctioneer of art, antiques and collectibles.
- 8. Various corporations and individuals, not made defendants herein, participated as co-conspirators in the offense charged herein and performed acts and made statements in furtherance thereof.
- 9. Whenever in this Information reference is made to any act, deed, or transaction of any corporation, such allegation shall be deemed to mean that the corporation engaged in such act, deed, or transaction by or through its officers, directors, agents, employees, or other representatives while they were actively engaged in the management, direction, control, or transaction of its business or affairs.

#### TRADE AND COMMERCE

- 10. During the period covered by this Information, Sotheby's and co-conspirators sold a substantial quantity of goods in a continuous and uninterrupted flow of interstate and foreign trade and commerce to customers located in states or countries other than states and countries in which the auctions were held.
- 11. During the period covered by this Information, the activities of Sotheby's and coconspirators that are the subject of this Information were within the flow of, and substantially affected, interstate and foreign trade and commerce.

### JURISDICTION AND VENUE

12. The aforesaid combination and conspiracy was formed and carried out, in part, within the Southern District of New York within the five years preceding the filing of this Information.

## IN VIOLATION OF TITLE 15, UNITED STATES CODE, SECTION 1 $\,$

<i>(4)</i> <b>(3)</b>
"/s/"
RALPH T. GIORDANO
Chief, New York Office
JOHN J. GREENE
66 / <sub>1</sub> 222
"/s" PATRICIA L. JANNACO
PATRICIA L. JANNACO
"/s/"
DEBRA C. BROOKES
KEVIN B. HART
Attorneys, Antitrust Division
U.S. Department of Justice
26 Federal Plaza, Room 3630
New York, New York 10278
(212) 264-0650