FILED

UNITED STATES DISTRICT COURT WESTERN DISTRICT OF TEXAS AUSTIN DIVISION

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WESTERN DISTRICT COURT WESTERN DISTRICT OF TEXAS
BY DEPUTY
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)	CRIMINAL NO. 1:12-CR-314-SS
)	SUPERSEDING
)	<u>INDICTMENT</u>
)	[Violation: 18 U.S.C. § 371 - Conspiracy to
)	Commit Wire, Mail and Securities Fraud; 18 U.S.C. §§ 1343 and 2 - Wire Fraud; and
)	18 U.S.C. §§ 1348 and 2 - Securities Fraud]
))))))

THE GRAND JURY CHARGES:

General Allegations

At all relevant times to this Superseding Indictment:

Relevant Individuals and Entities

- 1. ArthroCare Corporation ("ArthroCare") was a Delaware corporation headquartered in Austin, Texas.
- 2. Among other products, ArthroCare sold medical devices that used its patented technology, called Coblation, to physicians and surgery centers. Coblation technology was designed to be used by physicians in surgical procedures to remove soft tissue in a way that was minimally invasive.
- 3. ArthroCare sold medical devices directly to physicians, surgery centers and other end-users through its sales representatives and sales agents. In addition, ArthroCare sold

medical devices to distributors, who would then resell ArthroCare's products to physicians, surgery centers, and other end-users.

- 4. ArthroCare's stock was traded publicly on NASDAQ, a national securities exchange, and its stock was registered with the United States Securities and Exchange Commission ("SEC") pursuant to Section 12(b) of the Securities Exchange Act of 1934.
- 5. Distributor 1 was a privately owned Oklahoma corporation, which was incorporated in 1988. Distributor 1 was located at 4550 Deason Drive, Edmond, Oklahoma. Distributor 1 primarily sold ArthroCare's ENT products, and acted at various times as a sales agent and distributor for ArthroCare. Distributor 1 consisted of two individuals: the owner and one employee, and was operated out of the personal residence of the owner.
- 6. DiscoCare, Inc. ("DiscoCare") was a privately owned Delaware corporation, which was incorporated in 2005. DiscoCare was located at 2047 Palm Beach Lakes, Suite 200, West Palm Beach, Florida. ArthroCare was DiscoCare's only supplier. At various times, DiscoCare was ArthroCare's largest single distributor of medical devices. On December 31, 2007, ArthroCare acquired DiscoCare.
- 7. Distributor 2 was a privately owned California corporation, which was incorporated in 1982. Distributor 2 acted as a distributor of ArthroCare's medical devices.
- 8. Distributor 3 was a privately owned Pennsylvania corporation, which was incorporated in 1981. Distributor 3 acted as a distributor of ArthroCare's medical devices.
- 9. From 2001 until December 2008, David Applegate was employed by ArthroCare. In approximately February 2004, Applegate became the Vice President in charge of ArthroCare's Spine division. As the Vice President in charge of the Spine division, all

marketing staff in the Spine division reported to Applegate. In 2006, all sales staff in the Spine division also began reporting to Applegate. In April 2008, Applegate was promoted to Senior Vice President.

The Defendant

- 10. From 1997 until December 2008, Defendant JOHN RAFFLE was employed by ArthroCare. From approximately June 2001 until approximately May 2006, RAFFLE was Vice President of Corporate Development and Legal Affairs. From approximately May 2006 until December 2008, RAFFLE was the Senior Vice President of Strategic Business Units. As Senior Vice President of Strategic Business Units, all marketing and sales staff in the United States reported to RAFFLE.
- 11. As an ArthroCare employee, **RAFFLE** received bonuses and stock options that were tied to the financial performance of ArthroCare.

The Federal Securities Laws and SEC Rules and Regulations

12. The SEC was an independent agency of the United States government that was charged by law with preserving honest and efficient markets in securities. The federal securities laws, regulations, and rules were designed to ensure that the financial information of publicly traded companies was accurately recorded and disclosed to the investing public. As a publicly traded company, ArthroCare and its directors, officers, and employees were required to comply with the federal securities laws, regulations and rules. Under the federal securities laws and regulations, ArthroCare was required, among other things, to file with the SEC annual reports (known as SEC Forms 10-K), quarterly reports (known as SEC Forms 10-Q), and other periodic reports that included accurate and reliable financial statements.

The Scheme to Defraud

A. Overview of the Scheme

- 13. Between in or about December 2005 through in or about December 2008, RAFFLE, Applegate and others, known and unknown, devised, intended to devise, and executed a scheme to defraud ArthroCare's shareholders and members of the investing public by (a) inflating falsely ArthroCare's earnings by tens of millions of dollars, (b) failing to disclose the terms of purported sales between ArthroCare and some of its largest distributors, and (c) concealing millions of dollars in commission payments that ArthroCare paid to its distributors, and rebates it paid to its customers.
- through a series of end-of-quarter transactions involving ArthroCare's distributors. After **RAFFLE** and Applegate determined the type and amount of product to be shipped to distributors based on ArthroCare's need to meet sales forecasts, rather than the distributors' need for the products, **RAFFLE**, Applegate and others caused ArthroCare to ship millions of dollars worth of ArthroCare's medical devices to its distributors at the end of quarters. ArthroCare would then report these shipments as sales in its quarterly and annual filings at the time of the shipment, enabling the company to meet or exceed internal and external earnings forecasts.
- 15. In fact, as **RAFFLE** and Applegate knew, ArthroCare's distributors agreed to accept shipment of millions of dollars of product because ArthroCare had agreed to: (a) provide the distributors extended payment terms, (b) pay the distributors substantial, upfront cash commissions, (c) allow the distributors to return the product, (d) in some cases, allow the distributors to make payments to ArthroCare only after the distributor actually sold the product to end-users, and (e) in some cases, acquire the distributor and the excess inventory so that the

ArthroCare to inflate falsely its revenue by tens of millions of dollars, as ArthroCare was prohibited from counting such shipments as sales under the accounting rules governing revenue recognition and also under ArthroCare's internal revenue recognition policy. In addition, ArthroCare failed to disclose the conditions related to the shipment of the product in its quarterly and annual filings, and instead claimed in its filings that that it was following the revenue recognition rules. In essence, RAFFLE and Applegate caused ArthroCare to park tens of millions of dollars of its inventory with its distributors, while causing ArthroCare to inform investors that it had actually sold the product.

16. At the beginning of each month, ArthroCare was obligated to pay commissions to distributors on ArthroCare's purported sales to the distributor from the prior month. The commission payments were calculated as a flat percentage of the purported sales to the distributors. ArthroCare's finance and accounting staff informed RAFFLE and other ArthroCare sales staff that under the relevant accounting rules ArthroCare was required to offset revenue by the amount of these commission payments, thereby reducing ArthroCare's revenue. To avoid that revenue reduction, RAFFLE mischaracterized, and caused others to mischaracterize, the payments due to distributors as marketing fees and expenses. RAFFLE thereby caused ArthroCare to conceal approximately \$4 million in commissions from being disclosed by ArthroCare, and fraudulently inflated ArthroCare's revenue by the same amount.

B. Purpose of the Scheme

17. The purposes of the scheme were to (a) conceal from ArthroCare's shareholders, the investing public and ArthroCare's internal accountants and external auditors the true nature of the purported sales and commissions to ArthroCare's distributors, (b) cause ArthroCare to

make materially false and fraudulent representations to its shareholders and the investing public about ArthroCare's financial condition in order to maintain and increase the market price of ArthroCare's stock, and (c) enrich RAFFLE, Applegate and others through the continued receipt of compensation and the appreciation of their own ArthroCare stock.

C. False Inflation of ArthroCare's Earnings

- 18. Shareholders of ArthroCare stock, stock market analysts and members of the investing public tracked ArthroCare's earnings per share or "EPS." EPS was considered a key determinant of a company's share price because it reflected a company's profitability.

 ArthroCare reported its EPS each quarter in Forms 10-Q, and each year in Forms 10-K, which were filed with the SEC.
- 19. Prior to ArthroCare's financial reporting for each quarter and for each year, stock market analysts issued forecasts for the company's EPS. The average of the analysts' predictions about ArthroCare's EPS was referred to as the "consensus EPS."
- 20. **RAFFLE**, Applegate and other senior executives at ArthroCare closely tracked the consensus EPS for each quarter and each year.
- 21. For each financial reporting period from December 2005 through December 2007, ArthroCare purportedly met or exceeded the stock market analysts' consensus EPS. For 2005, the consensus EPS for ArthroCare was \$0.89; ArthroCare reported an EPS of \$0.89. For 2006, the consensus EPS for ArthroCare was \$1.16; ArthroCare reported an EPS of \$1.18. For 2007, the consensus EPS for ArthroCare was \$1.50; ArthroCare reported an EPS of \$1.50.
- 22. As described in Paragraphs 14 and 15 above, **RAFFLE**, Applegate and others directed the end-of-quarter shipments to ArthroCare's distributors in order to overcome quarterly

revenue shortfalls and to meet the consensus EPS. RAFFLE, Applegate and others concealed the true nature of the purported sales on the end-of-quarter shipments from ArthroCare's internal accountants and external auditors so that ArthroCare could recognize as revenue the purported sales in ArthroCare's publicly filed financial statements and so that ArthroCare would meet the consensus EPS.

(i) <u>Distributor 1</u>

- 23. From the Third Quarter 2006 through the Second Quarter 2008, **RAFFLE** caused ArthroCare to ship its products to Distributor 1, the vast majority of which occurred at or near quarter-end, based on the volume of business ArthroCare needed to meet its company-wide revenue numbers.
- 24. At RAFFLE's direction, ArthroCare shipped product to Distributor 1 that Distributor 1 did not need and, in one case, even order. Between the Third Quarter of 2006 and the Second Quarter of 2008, ArthroCare shipped Distributor 1 a total of approximately \$4 million worth of ArthroCare products at RAFFLE's direction. Distributor 1's excess inventory over this period grew to over \$2 million worth of product, which represented over a year's worth of its inventory.
- 25. In return, **RAFFLE** provided Distributor 1 with: (a) extended payment terms, (b) up-front sales commissions, which were paid by ArthroCare to Distributor 1 months before Distributor 1 had to make payments to ArthroCare, and (c) an agreement that Distributor 1 did not have to pay for any product until it sold the product to end users.
- 26. **RAFFLE** and others allowed ArthroCare to file public financial statements that did not disclose to the investing public that it was offering these terms to Distributor 1.

27. In 2008, in order to conceal the excess inventory being held by Distributor 1 and the fact that Distributor 1 had not paid ArthroCare for the excess inventory, **RAFFLE** attempted to have ArthroCare acquire Distributor 1 and purchase Distributor 1's excess inventory.

(ii) DiscoCare

- 28. DiscoCare was another distributor that **RAFFLE**, Applegate and others used to cover shortfalls in ArthroCare's revenue and to meet the consensus EPS.
- 29. DiscoCare purported to specialize in obtaining reimbursement for medical devices from ArthroCare's Spine division from insurance companies, after the device was used to perform a surgical procedure on a patient.
- 30. At **RAFFLE** and Applegate's direction, ArthroCare shipped product to DiscoCare that far exceeded DiscoCare's needs. Between the Fourth Quarter of 2005 and the Fourth Quarter of 2007, ArthroCare purported to sell DiscoCare a total of approximately \$37 million worth of ArthroCare product.
- 31. In return, **RAFFLE** and Applegate agreed that DiscoCare would: (a) receive extended payment terms of up to 360 days (as compared to ArthroCare's standard 30 days payment term), (b) receive over \$11 million in up-front sales commissions, which were termed a "service fee", and which ArthroCare paid to DiscoCare up to a year before DiscoCare had to pay ArthroCare anything, (c) be able to return product it did not want, and (d) not be required to pay for any product until it sold the product to end users.
- 32. **RAFFLE**, Applegate and others allowed and caused ArthroCare to file public financial statements that did not disclose to the investing public that DiscoCare: (a) received extended payment terms of up to 360 days (as compared to ArthroCare's standard 30 days

payment term), (b) received over \$11 million in up-front sales commissions, which were termed a "service fee," and which ArthroCare paid to DiscoCare up to a year before DiscoCare had to pay ArthroCare anything, (c) could return product it did not want, and (d) did not have to pay ArthroCare for products until it sold the products to end users.

- 33. To allow certain shipments to DiscoCare to count as additional revenue, ArthroCare changed its revenue recognition policies that dictated when it could recognize sales as revenue, and then **RAFFLE**, Applegate, and others violated those policies without informing ArthroCare's external auditors.
- 34. While DiscoCare began as a separate entity from ArthroCare, **RAFFLE**, Applegate and others at ArthroCare gradually assumed control of almost every aspect of DiscoCare's operation. As a result, **RAFFLE**, Applegate and others at ArthroCare were able to dictate the terms and conditions for purported sales to ArthroCare, and to use DiscoCare's purported purchases of ArthroCare's products as a way to falsely inflate ArthroCare's earnings.
- 35. Throughout the relationship, DiscoCare purchased product from ArthroCare like a distributor, but DiscoCare itself had no sales staff. DiscoCare relied on ArthroCare sales staff to actually market and sell ArthroCare's products.
- 36. In June 2007, at ArthroCare's suggestion, ArthroCare set up a warehouse located in Sanford, Florida that purportedly belonged to DiscoCare. In reality, ArthroCare employees under the direction of **RAFFLE** and Applegate managed and controlled the warehouse, which contained DiscoCare's purported inventory. **RAFFLE** and Applegate used the warehouse as a place to ship and store large amounts of product so that the shipments could be recorded as sales to DiscoCare. ArthroCare deducted part of the cost of the warehouse from the service fee it paid

DiscoCare, meaning that DiscoCare did not have any out-of-pocket expenses related to the warehouse.

- 37. By October 2007, ArthroCare had hired all of DiscoCare's employees, who purportedly continued to work for DiscoCare. The former DiscoCare employees received their paychecks and benefits directly from ArthroCare. ArthroCare deducted the cost of the employees from the service fee it paid to DiscoCare, meaning that DiscoCare did not have any out-of-pocket expenses related to its former employees.
- 38. At **RAFFLE** and Applegate's direction, an ArthroCare employee would at times draft purchase orders that purported to come from DiscoCare, but which were based on the amount of sales ArthroCare needed to hit revenue forecasts. DiscoCare staff would then sign the purchase orders without making any changes.
- 39. Because ArthroCare continued to ship to DiscoCare more product than there were patients who were actually undergoing surgery with the product, and because DiscoCare could not receive reimbursement from insurance companies for product that was not used during surgery, DiscoCare's account receivable with ArthroCare began to grow dramatically. From June 2007 to December 2007, DiscoCare's account receivable to ArthroCare the amount DiscoCare owed to ArthroCare more than doubled, to over \$26 million.
- 40. To conceal the fact that DiscoCare owed ArthroCare a substantial amount of money on the unused inventory, **RAFFLE** and others, with Applegate's knowledge, caused ArthroCare to acquire DiscoCare on December 31, 2007.
- 41. In order to inflate falsely ArthroCare's revenue during the period leading up to the acquisition, **RAFFLE** and Applegate caused ArthroCare to ship to DiscoCare more product than

ever before. All of ArthroCare's shipments of product to DiscoCare in the Fourth Quarter of 2007 came with extended payment terms, which meant that DiscoCare was not obligated to make any payments on those sales until after ArthroCare acquired DiscoCare.

- 42. In addition, in order to inflate falsely ArthroCare's revenue immediately prior to the DiscoCare acquisition, RAFFLE and Applegate directed ArthroCare employees to "jam" DiscoCare's case database with the names of potential patients with back problems. ArthroCare then shipped DiscoCare spine wands for each of those patients without regard to whether the patients were even likely to have back surgery with an ArthroCare wand. To control further DiscoCare's purported purchase of the spine wand shipments that were made immediately prior to the acquisition, and to ensure that a specific number of wands were shipped to DiscoCare so that ArthroCare would meet its revenue numbers, Applegate instructed DiscoCare employees not to remove any of the patient cases that had been "jammed" into the database.
- 43. Between December 2005 and December 2007, ArthroCare reported over \$37 million in revenue in its publicly-filed financial statements based on purported sales to DiscoCare. During the same period, DiscoCare's actual net cash payments to ArthroCare were less than \$50,000.

(iii) "Son of DRS"

44. In order to falsely inflate revenue in the Third Quarter and Fourth Quarter of 2007, **RAFFLE** and others, with Applegate's knowledge, began a new program at ArthroCare called "Son of DRS." Under the Son of DRS program, ArthroCare shipped medical devices from its Sports division to its customers for free, and then invoiced DiscoCare. ArthroCare recorded revenue once the product was shipped free of charge and DiscoCare had been invoiced for the product. Instead of parking inventory at the DiscoCare warehouse, **RAFFLE** and others,

with Applegate's knowledge, caused the inventory to be parked at end-users, while simultaneously invoicing DiscoCare. However, as **RAFFLE** and Applegate knew, DiscoCare did not know that it was being invoiced under the "Son of DRS" program for millions and millions of dollars worth of ArthroCare products, and therefore, could not possibly have purchased the products.

- 45. To maximize inflated revenue from this scheme, **RAFFLE** and others caused ArthroCare to invoice DiscoCare at prices of more than twice the normal list price, which made it virtually impossible for DiscoCare to benefit financially from the purported sales.
- 46. Under the Son of DRS program, ArthroCare's sales representatives, not DiscoCare employees, interacted with the customers. ArthroCare shipped the product directly to customers free of charge. DiscoCare never received the physical product. ArthroCare provided DiscoCare with payment terms of 210 days, which meant that (a) all of the invoices came due after ArthroCare acquired DiscoCare, and (b) DiscoCare was never actually required to make any payments under the program.
- 47. Between August and November 2007, **RAFFLE** and others, with Applegate's knowledge, caused ArthroCare to falsely report over \$7 million in revenue in its publicly filed financial statements based on purported sales to DiscoCare under this program.

D. Concealing Commissions and Rebates

- 48. RAFFLE and others also fraudulently inflated ArthroCare's revenue by (1) mischaracterizing commission payments to distributors as fees for purported marketing services and (2) mischaracterizing rebates paid to surgery centers as purported research grants. This enabled ArthroCare to record the gross amount of the purported sales to distributors and surgery centers as revenue, rather than only recognizing the net revenue of the sale, which would not have included the commission or rebate.
- 49. First, in 2006 and 2007, **RAFFLE** caused ArthroCare to restructure its contracts with three distributors Distributor 1, Distributor 2 and Distributor 3 to disguise commissions as marketing fees. However, in reality the "fees" ArthroCare owed to Distributor 1, Distributor 2 and Distributor 3 were all commissions, calculated as a flat percentage of the amount of the purported sales to the distributor in the applicable quarter.
- 50. **RAFFLE** instructed other ArthroCare employees to mislead ArthroCare's internal accountants about the fact that the "marketing fees" were really disguised commission payments, and caused ArthroCare to file false quarterly and annual reports with the SEC that reported over \$4 million in fake revenue based on these misrepresentations, including:
 - (a) \$881,146 based on sales to Distributor 1, which was reported in ArthroCare'sSEC filings from Third Quarter 2006 to First Quarter 2008;
 - (b) \$2,071,850 based on sales to Distributor 2, which was reported in ArthroCare's SEC filings from the Third Quarter 2006 to First Quarter 2008; and
 - (c) \$1,482,700 based on sales to Distributor 3, which was reported in ArthroCare's SEC filings from the First Quarter 2007 to First Quarter 2008.

51. Second, in 2007 RAFFLE and others created and implemented a sales promotion in order to fraudulently inflate ArthroCare's revenue on purported sales made directly to surgery centers. Under the promotion created by RAFFLE, if a surgery center purchased a certain quantity of ArthroCare products the surgery center would receive (a) an immediate cash rebate of 50 percent off the sales price which it received before paying ArthroCare anything for the products, and (b) extended payment terms of 180 days. RAFFLE disguised these rebate payments as purported "research grants" under the guise that the surgery center was performing data gathering on the use of ArthroCare products even though he knew that ArthroCare did not need or want the data gathered by the surgery centers.

E. <u>The Victims</u>

- 52. Between December 2005 and December 2008, ArthroCare's shareholders held more than 25 million shares of ArthroCare stock.
- 53. On July 21, 2008, after ArthroCare announced publicly that it would be restating its previously reported financial results from the Third Quarter 2006 through the First Quarter 2008, the price of ArthroCare shares dropped from approximately \$40.03 to approximately \$23.21 per share. On December 19, 2008, after ArthroCare announced publicly that it had identified accounting errors and possible irregularities in its revenue recognition practices going back to 2005, the price of ArthroCare shares dropped from approximately \$16.23 to approximately \$5.92 per share.

THE CHARGES

COUNT ONE Conspiracy to Commit Wire, Mail and Securities Fraud (18 U.S.C. § 371)

- 54. Paragraphs 1 through 53 of this Superseding Indictment are realleged and incorporated by reference as though fully set forth herein.
- 55. Between approximately December 2005, the exact date being unknown to the Grand Jury, through at least December 2008, in the Western District of Texas and elsewhere, the defendant **JOHN RAFFLE** did knowingly and willfully conspire and agree with David Applegate, and others known and unknown to the Grand Jury, to commit certain offenses against the United States, namely:
 - (a) wire fraud, that is, to knowingly and with intent to defraud, devise and intend to devise a scheme and artifice to defraud, and to obtain money and property by means of materially false and fraudulent pretenses, representations, and promises, knowing that they were false and fraudulent when made, and transmitting and causing certain wire communications to be transmitted in interstate and foreign commerce, for the purpose of executing the scheme and artifice, in violation of Title 18, United States Code, Section 1343;
 - (b) mail fraud, that is, having devised and intending to devise a scheme and artifice to defraud, and for obtaining money and property by means of false and fraudulent pretenses, representations, and promises, for the purpose of executing such scheme and artifice to defraud and attempting to do so, did knowingly: (i) place in any post office and authorized depository for mail matter, any matter and thing whatever to be sent and delivered by the Postal Service; (ii) deposit and cause to be deposited any

matter and thing whatever to be sent and delivered by any private and commercial interstate carrier; and (iii) cause to be delivered by mail and private and commercial interstate carrier, according to the direction thereon, any such manner and thing, in violation of Title 18, United States Code, Section 1341, and;

(c) securities fraud, that is, to knowingly and intentionally execute a scheme and artifice

(i) to defraud any person in connection with any security of ArthroCare, an issuer

with a class of securities registered under § 12 of the Securities Exchange Act of 1934

(Title 15, United States Code, § 781), and (ii) to obtain, by means of materially false

and fraudulent pretenses, representations, and promises, any money and property in

connection with the purchase and sale of any security of ArthroCare, an issuer with a

class of securities registered under § 12 of the Securities Exchange Act of 1934 (Title

15, United States Code, § 781), in violation of Title 18, United States Code, Section

1348.

Purpose of the Conspiracy

56. The Grand Jury realleges and incorporates by reference Paragraph 17 of this Superseding Indictment as a description of the purpose of the conspiracy.

MANNER AND MEANS

57. The Grand Jury realleges and incorporates by reference Paragraphs 13 through 16 and 18 through 51 of this Superseding Indictment as a description of the manner and means of the conspiracy.

OVERT ACTS

In furtherance of the conspiracy and to achieve its objects and purposes, at least one of the conspirators committed and caused to be committed, in the Western District of Texas and elsewhere, at least one of the following overt acts, among others:

- 58. On or about June 25, 2007, **RAFFLE** sent an email to Applegate in which he suggested that ArthroCare would be required to purchase DiscoCare in order to cover up DiscoCare's rapidly expanding accounts receivable balance to ArthroCare.
- 59. On July 23, 2007, **RAFFLE** emailed several ArthroCare employees directing them not to discuss with ArthroCare finance staff the true nature of the commission payments to Distributor 1.
- 60. On or about August 15, 2007, **RAFFLE** sent an email to Applegate in which he explained that he would use what became the Son of DRS program to make the revenue number for that quarter.
- 61. On or about September 27, 2007, **RAFFLE** and Applegate caused ArthroCare to ship 200 MD Spine Wands to the DiscoCare warehouse.
- 62. On or about September 28, 2007, **RAFFLE** and Applegate caused ArthroCare to ship 100 MD Spine Wands to the DiscoCare warehouse.
- 63. On or about November 27, 2007, **RAFFLE** sent an email to Applegate in which he told Applegate that ArthroCare should sell as much product as possible to DiscoCare just before the acquisition.
- 64. On or about December 20, 2007, **RAFFLE** sent an email to ArthroCare's general counsel in which he stated that the acquisition of DiscoCare was "not a typical acquisition; not

even close. We basically have an agency agreement with [DiscoCare] now, and everything that they have done, has been done either in cooperation with us, or at our direction.... This is really a termination of the agreement dressed up as an acquisition for accounting purposes."

- 65. On or about December 22, 2007, Applegate sent an email to ArthroCare sales managers in the Spine Division to inform them that they would be receiving shipment of ArthroCare product at their personal residences.
- 66. On or about December 26, 2007, Applegate sent an email to the DiscoCare staff in which he directed them not to reject potential cases for reimbursement that they would otherwise reject.
- 67. On or about December 31, 2007, **RAFFLE** and others caused ArthroCare to acquire DiscoCare.
- 68. On or about February 29, 2008, **RAFFLE** and Applegate caused ArthroCare to file a Form 10-K for 2007 that materially misrepresented ArthroCare's quarterly and annual sales, revenues, expenses and earnings.
- 69. On or about March 24, 2008, **RAFFLE** and others caused ArthroCare to ship to Distributor 1 in Oklahoma products from ArthroCare's warehouse in Ohio.
- 70. On or about May 12, 2008, **RAFFLE** and Applegate caused ArthroCare to file a Form 10-Q for the First Quarter 2008 that materially misrepresented ArthroCare's quarterly and annual sales, revenues, expenses and earnings.
- 71. On or about May 30, 2008, **RAFFLE** and others caused ArthroCare to ship to Distributor 1 in Oklahoma products from ArthroCare's warehouse in Ohio.

72. In July 2008, while ArthroCare was conducting an internal investigation,

RAFFLE directed ArthroCare executives to draft misleading emails describing the purported work done by the distributors to earn the marketing fees, which he then forwarded to ArthroCare's internal accountants.

All in violation of Title 18, United States Code, Section 371.

COUNTS TWO THROUGH TEN Wire Fraud (18 U.S.C. §§ 1343 and 2)

- 73. Paragraphs 1 through 53 and 58 through 72 of this Superseding Indictment are realleged and incorporated by reference as though fully set forth herein.
- 74. Between approximately December 2005, the exact date being unknown to the Grand Jury, through December 2008, in the Western District of Texas and elsewhere, the defendant, **JOHN RAFFLE**, aided and abetted by others known and unknown to the Grand Jury, did knowingly and with intent to defraud devise a scheme and artifice to defraud, and to obtain money and property by means of materially false and fraudulent pretenses, representations and promises, knowing that the pretenses, representations, and promises were false and fraudulent when made.

PURPOSE OF THE SCHEME AND ARTIFICE

75. The Grand Jury realleges and incorporates by reference Paragraph 17 of this Superseding Indictment as a description of the purpose of the scheme and artifice.

THE SCHEME AND ARTIFICE

76. The Grand Jury realleges and incorporates by reference Paragraphs 13 through 16 and 18 through 51 of this Superseding Indictment as a description of the scheme and artifice.

USE OF THE WIRES

77. On or about the dates specified as to each count below, the defendant, for the purpose of executing the aforesaid scheme and artifice to defraud, and attempting to do so, did knowingly transmit and cause to be transmitted, by means of wire communications in interstate and foreign commerce, certain writings, signs, signals, pictures and sounds, as more particularly described below:

Count	Approximate Date	Description of Wire Communication
2	November 15, 2007	Email between RAFFLE in Texas and ArthroCare employee in Ohio routed through ArthroCare's servers in California
3	May 29, 2008	Email between RAFFLE in Texas and Distributor 1 in Oklahoma routed through ArthroCare's servers in California
4	May 30, 2008	Email between RAFFLE in Texas and Distributor 1 in Oklahoma routed through ArthroCare's servers in California
5	June 5, 2008	Email between RAFFLE in Texas and ArthroCare employees routed through ArthroCare's servers in California
6	June 29, 2008	Email between RAFFLE in Texas and ArthroCare employee in Michigan routed through ArthroCare's servers in California
7	June 30, 2008	Email between RAFFLE in Texas and ArthroCare employees routed through ArthroCare's servers in California
8	July 10, 2008	Email between RAFFLE in Texas and ArthroCare employees routed through ArthroCare's servers in California
9	July 11, 2008	Email between RAFFLE in Texas and ArthroCare employees routed through ArthroCare's servers in California
10	July 14, 2008	Email between RAFFLE in Texas and ArthroCare employees routed through ArthroCare's servers in California

In violation of Title 18, United States Code, Sections 1343 and 2.

COUNTS ELEVEN THROUGH THIRTEEN Securities Fraud (18 U.S.C. §§ 1348 and 2)

- 78. Paragraphs 1 through 53 and 58 through 72 of this Superseding Indictment are realleged and incorporated by reference as though fully set forth herein.
- On or about the dates set forth below, each such date constituting a separate count of this Indictment, within the Western District of Texas and elsewhere, defendant **JOHN RAFFLE** did knowingly and intentionally execute a scheme and artifice (i) to defraud any person in connection with any security of ArthroCare, an issuer with a class of securities registered under § 12 of the Securities Exchange Act of 1934 (Title 15, United States Code, § 781), and (ii) to obtain, by means of materially false and fraudulent pretenses, representations, and promises, any money and property in connection with the purchase and sale of any security of ArthroCare, an issuer with a class of securities registered under § 12 of the Securities Exchange Act of 1934 (Title 15, United States Code, § 781), to wit, **RAFFLE**, Applegate and others made, and caused to be made, false and misleading representations to ArthroCare's shareholders and members of the investing public about ArthroCare's quarterly and annual sales, revenues, expenses and earnings.

Count	Approximate Date	SEC Filing	-
11	October 29, 2007	SEC Form 10-Q for Third Quarter 2007	
12	February 29, 2008	SEC Form 10-K for 2007	
13	May 12, 2008	SEC Form 10-Q for First Quarter 2008	

In violation of Title 18, United States Code, Sections 1348 and 2.

FORFEITURE ALLEGATION

80. As the result of committing wire, mail and securities fraud offenses, in violation of Title 18, United States Code, Sections 1343, 1348 and 2, and, as alleged in Counts One through Thirteen of this Superseding Indictment, **JOHN RAFFLE**, the defendant, shall forfeit to the United States pursuant to 18 U.S.C. § 981(a)(1)(c) and 28 U.S.C. § 2461, all property, real and personal, that constitutes or is derived from proceeds traceable to the commission of the offenses alleged in Counts One through Thirteen of this Superseding Indictment.

Substitute Asset Provision

- 81. If any of the above described forfeitable property, as a result of any act or omission of the defendant:
 - (a) cannot be located upon the exercise of due diligence;
 - (b) has been transferred or sold to, or deposited with, a third person;
 - (c) has been placed beyond the jurisdiction of the Court;
 - (d) has been substantially diminished in value;
 - (e) or has been commingled with other property which cannot be subdivided without difficulty;

it is the intent of the United States, pursuant to 21 U.S.C. § 853(p), to seek forfeiture of any other property of said defendant up to the value of the above forfeitable property.

Title 18, United States Code, Sections 981 and 1343; Title 28, United States Code, Section 2461.

A TRUE BILL:

ORIGINAL SIGNATURE REDACTED PURSUANT TO E-GOVERNMENT ACT OF 2002

JEFFREY H. KNOX

Chief

Fraud Section, Criminal Division

U.S. Department of Justice

By: .

Benjamin D. Singer

Deputy Chief

Fraud Section, Criminal Division

U.S. Department of Justice

14 J-R-K

By:

Henry P. Van Dyck

Trial Attorney

Fraud Section, Criminal Division

U.S. Department of Justice

Sealed										
Unsealed	X		Per	sona	l Data S	Sheet	USA	AO#	2011R18	8795
_		UNITE	ED ST	ATE	ES DIST	RICT C	COUR	T		
		WES	STER	N DI		Γ OF TE				
						ELATEI				NO
					C	ASE NO	· <u> </u>	<u> </u>	15/4	
County:	ΓRAVIS		USTIN	<u> </u>	Divis	ion	Judge:	SPA	RKS	
Date: 5/21	1/2012	Mag Ct.#	! 			SSN:			FBI #:	
Case No.:	1:12-CR	R-314-SS		_	Assista	nt U. S. At	torney:		JAMIN D. S RY P. VAN	
Defendant:	JOHN	RAFFLE				Dat	e of Birtl	h:		
Address:										
Citizenship:		United	l States	X		Mexica	n		Other	
Interpreter Ne	eded:	Yes		No	X	L	anguage			
Defense Attor	ney:	Glenn C. Co	olton				Employe	ed SN	NR Denton U	US LLP
Address of At	torney:								Appointe	d
Defendant is:		In Jail		Wher	e:				_	
		On Bond	X	Amt	of Bond	\$100,	000.00	Wher	e:	
Date of Arrest	t:			_			Benc	h Warr	ant Needed	NO
Prosecution By:					Inf	ormation _			Indictme	ent X
Offense (Code	e & Descri	ption):	Secui	rities F	raud; Cou	ints 2-10 -	18 U.S.C	C. § 134	nmit Wire, I 43 and 2 - W - Securities	Vire
Offense Is:				Felony	/ X	Mise	demeano	r _		
Maximum Ser	ntence:	20 yrs im	prisonn	nent; u		000 fine; C			Counts 2-10 Up to 25 yrs	
Penalty is Mar	ndatory:				Yes			No		
Remarks:										