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7 8	IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF ARIZONA PRESCOTT DIVISION
9	UNITED STATES OF AMERICA,)
10) Case No. CV05-3073-PCT-EHC Plaintiff,
11	v.)
12	ELIZABETH A. GARDNER and) ORDER OF
13	FREDRIC A. GARDNER, each individually and d/b/a BETHEL) PERMANENT INJUNCTION)
14	ARAM MĬNISTRIES,) Defendants.)
15	The United States seeks a permanent injunction against the defendants, Elizabeth
16	A. Gardner and Fredric A. Gardner, each individually and doing business as Bethel Aram
17	Ministries or through any other entity, from promoting an alleged tax-fraud scheme,
18	namely, their corporation sole program. Having reviewed the record in this case,
19	including the parties' motions for summary judgment and supporting papers, the Court
20	makes the following findings of fact and conclusions of law and enters this permanent
21	injunction against the defendants. ¹
22	Findings of Fact
23	Defendants Elizabeth A. Gardner and Fredric A. Gardner reside in Dewey,
24	Arizona, and are married to each other. The Gardners market a program or arrangement
25	involving the use of trusts, limited liability companies ("LLC"), and, primarily, an entity
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27 28	¹ To the extent any of the findings of fact is construed to be a conclusion of law, it is adopted as such. To the extent any of the conclusions of law is construed to be a finding of fact, it is adopted as such.

known as a "corporation sole." The Gardners register the corporations sole and LLCs they establish with the State of Nevada.

The Gardners conduct their business and promote their programs through Bethel Aram Ministries. The Gardners are the founders of Bethel Aram Ministries and are its two pastors. They are two of the three persons on its Council of Elders. Bethel Aram's third elder (David Bordon) has no role in the corporation sole/trust/LLC program. Half of Bethel's income is derived from helping persons establish corporations sole.

Elizabeth's own corporation sole is the overseer or administrator of Bethel Aram. Elizabeth has the final say on Bethel Aram's affairs. When dealing with Bethel Aram Ministries, persons or customers communicate only with the Gardners. The Gardners' residence is titled under Bethel Aram Ministries, and Bethel pays all of the Gardners' personal bills. Bethel Aram and the Gardners also share phone numbers.

The Gardners' website focuses on the purported differences between a 26 U.S.C. § 501(c)(3) corporation and a corporation sole. Elizabeth gives educational speeches on the differences between them. The Gardners tell customers that the corporations sole they establish do not have to qualify under 26 U.S.C. § 501(C)(3) in order to enjoy tax-exempt status. The Gardners falsely state that a person can make donations to the person's corporation sole and then deduct the donation on his or her federal income tax return.

The Gardners advise persons for whom they have established a corporation sole to title their homes under the corporation sole. The Gardners state that this offers property tax relief and provides protection from "probate systems, liens, creditors, and judgments."

The Gardners advertise that a customer who has a corporation sole can assign his income to the entity and thereby transform taxable individual income into nontaxable income of the corporation sole. For instance, the Gardners advise persons who have a corporation sole and also earn income through independent businesses to form an LLC and operate the business through the LLC. The Gardners state that a trust should be created to serve as the "majority member" of the LLC, with the individual businessman

holding a minority interest although serving as the LLC's "managing member." They tell persons that the business income can then be passed through to the trust, which then can donate the income to the businessman's corporation sole. According to the Gardners, the funds are transferred tax free. This results in the businessman channeling business income into a purportedly tax-exempt corporation sole.

In an example given by Elizabeth at a public speaking event, Elizabeth states that if a businessman follows the advice given above and operates a business through an LLC, in which he has a 10% interest and a trust has a 90% interest, then whatever income is earned by the business will be distributed to the individual (10%) and to the trust (90%). Thus, if the business earns \$100,000 of business income, \$10,000 will go to the individual and \$90,000 to the trust. Elizabeth states that the individual can donate 50% (or \$5,000) of his share to his corporation sole and the trust can donate all of its share (\$90,000) to the corporation sole. The end result, according to Elizabeth in her presentation, is that the individual is only taxed on \$5,000 and the remaining income (\$95,000) is assigned to the corporation sole tax free.

Another version of this example is found in Elizabeth's book titled "Corporation Sole vs. 501(c)(3) Corporation." In this book, the Gardners contend "a benefit of the corporation sole is its ability to support the ministry with income earned outside the ministry by the corporation sole office and at the same time drastically reduce your income taxes."

In fact, however, it is not proper to "assign" income from an individual taxpayer to a corporation sole (or a trust) without first paying the federal taxes on the income. *See Pflueger v. Commissioner*, 840 F.2d 1379, 1381 (7th Cir. 1988). It is well-settled that a taxpayer must include compensation from personal services in his gross income even though by assignment the taxpayer has attempted to divert collection of that income to another. *Helvering v. Eubank*, 311 U.S. 122 (1940); *Lucas v. Earl*, 281 U.S. 111 (1930). This result is the same whether the assignment occurs before or after the income is

earned. An assignment of income by a taxpayer is plainly ineffective to shift his tax liability. *Lucas v. Earl*, 281 U.S. at 114-15; *United States v. Newell*, 239 F.3d 917, 919-20 (7th Cir. 2001). The Gardners' statements that a person can assign his income to a corporation sole (through the use of an LLC and trust), even if it is established for a religious purpose, and not owe federal income tax on it are false and fraudulent.

In addition, a taxpayer cannot deduct "contributions" he makes to even a legitimate religious organization or other charity which that the taxpayer owns and controls. Code § 170(c)(2)(C); *United States v. Estate Pres. Servs.*, 202 F.3d 1093, 1101-1102 (9th Cir. 2000); Rev. Rul. 78-232, 1978-1 C.B. 69. The Gardners' assertions to the contrary (*i.e.*, that a person is entitled to a deduction for donations made to that person's corporation sole) are untrue and unsupported by the law. Likewise, a person cannot donate his income to a corporation sole and have the entity pay his personal expenses (*e.g.*, house maintenance) tax free.

The Gardners' promotional literature lists the following purported benefits of the corporation sole program:

- No tax return filing requirements of any kind.
- The government is unable to interfere in any way and the corporation sole is not subject to any government agency, including the IRS.
- The corporation sole has complete immunity from disclosure to the government.
- The corporation sole is only subject to the "private government" of those who create it.
- There are no withholding or self-employment taxes; and all workers are no longer classified as employees, but instead as ministers of the corporation sole.
- The corporations sole can do and operate as any individual can.

The Gardners tell customers that if the IRS makes inquiries "to notify them that you are a corporation sole. This will end their inquiry." The statements made by the Gardners with respect to the so-called tax benefits of a corporation sole are false.

As explained in an IRS Revenue Ruling, ordinarily, a "corporation sole' is a corporate form authorized under certain state laws to enable bona fide religious leaders to hold property and conduct business for the benefit of a religious entity." Rev. Rul. 2004-27, 2004-12 I.R.B. 625; Bryan A. Garner, *A Dictionary of Modern Usage Legal Usage*, 225 (2d ed. 1995) (a corporation sole is a succession of persons holding an ecclesiastical or monarchical office). This helps ensure the continuation of ownership of the church's property, though the property may be held in the name of the titular head. A corporation sole may own property and enter into contracts, but only for the purposes of the religious entity and not for the incorporator's personal benefit. Rev. Rul. 2004-27, 2004-12 I.R.B. 625. The Gardners' statements to their customers twist the concept of what a true corporation sole is and the purpose it serves. A taxpayer cannot avoid federal income tax responsibilities by forming a corporation sole (or a trust or LLC) and nominally transferring his assets and assigning his income to that entity. A taxpayer conducting his financial affairs through the subterfuge of the corporation sole form does not free himself from his federal tax obligations.

Furthermore, the corporation sole is not meant to be used for passing property to a corporation sole founder's heirs tax free. Property of the corporation sole is supposed to pass to the corporation sole's successors to further benefit the religious entity. Rev. Rul. 2004-27, 2004-12 I.R.B. 625. The Gardners realize this but circumvent this requirement by advising persons (the corporation sole founders or officeholders) to form a trust and have the corporation sole donate its property to the trust upon the founder's death. The trust's beneficiaries are the founder's heirs. This gets around the corporation sole's alleged purpose of ensuring continuity of ownership of property dedicated to the benefit of a religious organization.

Corporations sole are recognized under the laws of some states. For example, Nevada, where the Gardners register their corporations sole, recognizes the corporation sole as an entity which may be established "for acquiring, holding or disposing of church

or religious society property for the benefit of religion, for works of charity, and for public worship []." Nev. Rev. Stat. 84.010. Whatever its purpose under state law, however, the corporation sole does not receive special status under the federal tax laws unless the requirements of IRC § 501(c)(3) are met. There is no law that supports the notion that a corporation sole can be used to reduce or eliminate an individual's federal tax liability. *See* Rev. Rul. 2004-27.

The Gardners market their program through conferences, phone calls, booklets and on the Internet, including at their website www.corpsole.org. The Gardners' website was started by the Gardners about four years ago and is devoted to promoting their corporation sole program.

According to the defendants' website, Elizabeth Gardner is a certified paralegal specializing in contracts, business organizations, litigation and trial practice. She is the author of several books, including *Corporation Sole vs.* 501(c)(3) *Corporation* and *How to Protect Everything You Own in this Life and After*. Elizabeth says she has attended a Bible college and an Internet school. She claims she has obtained a doctorate in theology, and a degree from the Arizona Paralegal Institute.

Also according to their website, Fredric Gardner is a certified estate planner, financial planner and accountant. Other material states that Fredric has "special training in Business and Charitable Planning and will help you form your Canon Law Trust." Fredric attended Kent State University. The Gardners are experienced business persons in that they are the former owners and operators of a bookstore. They have the educational and business background to know that the statements they make in connection with the so-called tax benefits of their program are false.

Fredric has a role in the corporation sole program but mainly concentrates on the trust and LLC portion of the program. Elizabeth handles most of the corporation sole program.

Elizabeth claims to have learned about corporations sole and tax issues through self-study. She has authored a book on the differences between a § 501(c)(3) corporation and a corporation sole. Fredric learned about corporations sole while assisting Elizabeth in her "research."

The suggested "donation" that the Gardners charge customers for a corporation sole is \$1,200. The suggested donation for a trust is \$800 and that for an LLC is \$500. The Gardners have organized or set up more than 300 corporations sole for individuals located throughout the United States. They have established about ten LLCs.

The IRS has notified the Gardners that it is investigating their program. Elizabeth is aware of the legal problems faced by other corporation sole promoters. Nonetheless, the Gardners' program continues.

The corporation sole program has been identified in the IRS's annual consumer alert of fraudulent tax schemes that taxpayers are urged to avoid. *See* http://www.irs.gov/newsroom/article/0,,id=136337,00.html. (The corporation sole scam has dropped off the more recent "dirty dozen" lists because the IRS has "noticed less activity in [this] scam[] over the past year following court cases against a number of promoters." http://www.irs.gov/newsroom/article/0,,id=154293,00.html. *See also* "IRS Warns of 'Corporation Sole' Tax Scam," IRS News Release, IR-2004-42 (Mar. 29, 2004); Rev. Rul. 2004-29, 2004-1 C.B. 627, Rev. Rul. 2004-27, 2004-1 C.B. 625.)

Conclusions of Law

Section 7408 of the Internal Revenue Code (26 U.S.C.; the "Code") authorizes a court to enjoin persons who have engaged in conduct subject to penalty under Code § 6700 from engaging in further such conduct or any other conduct subject to penalty under the Code if the Court finds that injunctive relief is appropriate to prevent recurrence of the conduct.

Code § 6700 imposes a penalty on any person who organizes or participates in the sale of a plan or arrangement and in connection therewith makes a statement with respect

to the allowability of any deduction or credit, the excludability of any income, or the securing of any tax benefit by participating in the plan or arrangement that the person knows or has reason to know is false or fraudulent as to any material matter.

Based on the evidence presented by the parties, the Court finds that the defendants are engaging in conduct in violation of Code § 6700. The defendants make material statements regarding the tax benefits of their program that they know or have reason to know are false or fraudulent. Injunctive relief is appropriate to prevent the recurrence of that conduct. The harm caused by the Gardners is grave. Their customers have been harmed by the program because they have paid defendants significant sums to establish legal entities that are worthless with regard to tax benefits. The United States is harmed because defendants' customers who follow their advice are not paying the correct amount of taxes to the United States Treasury. The public is harmed because the IRS is forced to devote its resources to identifying and attempting to recover revenue lost as a result of the defendants' program.

The extent of the defendants' participation in the abusive program is broad. The Gardners promote themselves as knowledgeable about the program. They are attempting to wrench tax statutes out of context to encourage a willful misreading of the law. The conduct is recurrent and they have never renounced the promised tax aspects of their program despite ample notice that they are wrong. Absent an injunction there is no indication that the Gardners will cease engaging in violations of the tax code.

Accordingly, the Court finds that the defendants should be permanently enjoined under Code § 7408.

Code § 7402(a) authorizes a court to issue injunctions as may be necessary or appropriate for the enforcement of the internal revenue laws. The Court further finds that the defendants have engaged in conduct that interferes with the enforcement of the internal revenue laws, and that injunctive relief against the defendants, and any business or entity through which they operate, and anyone acting in concert with them, is

appropriate to prevent the recurrence of that conduct pursuant to the Court's powers under Code § 7402(a).

Accordingly,

Based on the foregoing findings and for good cause shown,

IT IS ORDERED granting the United States' Motion for Summary Judgment (Dkt. 36) and **denying** Defendants' Motion for Summary Judgment (Dkt. 41).

IT IS FURTHER ORDERED, ADJUDGED AND DECREED that:

- 1. The defendants, Elizabeth A. Gardner and Fredric A. Gardner, individually and doing business as any entity, and their representatives, agents, servants, employees, attorneys, and those persons in active concert or participation with him, are permanently enjoined from, directly or indirectly:
 - (a) Organizing, promoting, marketing, or selling corporations sole or any tax shelter, plan or arrangement, that advises, assists, or encourages taxpayers to attempt to violate the internal revenue laws or unlawfully evade the assessment or collection of their federal tax liabilities;
 - (b) Making false or fraudulent statements about the allowability of any deduction or credit, the excludability of any income, or the securing of any tax benefit by the reason of participating in such tax shelters, plans or arrangements;
 - (c) Encouraging, instructing, advising or assisting others to violate the tax laws, including to evade the payment of taxes; and
 - (d) Engaging in conduct subject to penalty under 26 U.S.C. § 6700, *i.e.*, by making or furnishing, in connection with the organization or sale of a shelter, plan, or arrangement, a statement the defendants know or have reason to know to be false or fraudulent as to any material matter under the federal tax laws.
- 2. The defendants, at their own expense, are to take the following action and file with the Court a certificate of compliance stating that they have done so within 20 days of entry of this injunction order:
 - (a) Serve on the United States a list identifying (with names, mailing and email addresses, phone numbers and social security and any other taxidentification numbers) all persons who have purchased their programs, including their corporation sole program;
 - (b) Provide a copy of this injunction order to each individual who has purchased their programs, including their corporation sole program;

- (c) Remove from their websites, including www.corpsole.org, all false commercial speech and materials designed to incite others to imminently violate the law, to display prominently at the top of the first page of those websites a complete copy of this injunction order, and to maintain the websites for one year with a complete copy of the injunction order so displayed throughout that time;
- 3. The United States shall be permitted to engage in post-judgment discovery to monitor compliance with this injunction order.
- 4. The Court shall retain jurisdiction over this action for purposes of implementing and enforcing this Final Judgment.

DATED this 21st day of March, 2008.

Earl H. Carroll
United States District Judge