

Enron Broadband Services 2000 Goals

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2000 Enron Strategic Goals

Enron Broadband Services

Goal: Achieve scheduled rollout of the Enron Intelligent Network as evidenced by 15,000 fiber miles, 1,500 servers and 13 pooling points.

Status: Complete

- 18,448 fiber miles have been constructed.
- 20 pooling points have been completed in the US and 1 completed in Europe.
- Converted to a significantly more powerful server fleet and deployed 350 servers, which exceeded the targeted content delivery.

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2000 Enron Strategic Goals

Enron Broadband Services

Goal: Achieve volumetric targets for broadband intermediation (5,000 DS-3 months) and bandwidth services (\$200 million of total contract value).

Status: Complete

- Closed transactions representing 5,700 DS-3 months.
- Signed services contracts significantly in excess of \$200 million.

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2000 Enron Strategic Goals

Enron Broadband Services

Goal: Complete a full outsourcing of bandwidth management for two significant customers.

Status: Complete

- **Blockbuster - a 20-year exclusive with \$900 million in ultimate contract value.**
- **i2, a global provider of e-commerce services.**

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2000 Enron Strategic Goals

Enron Broadband Services

Goal: Develop a platform for a communications business in India by executing a software joint venture and having a data center in operation by the end of 2000.

Status: In Progress

- **Mumbai data center under construction - will be operational in late December 2000.**
- **Joint venture finalized with MSEB and Global Telesystems to develop fiber optical network along MSEB ROW. All operative documents completed. Awaiting internal EBS approvals.**

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