# SPECIAL COMPENSATION AND MANAGEMENT DEVELOPMENT COMMITTEE MEETING

**September 14, 2001** 



# CONFIDENTIAL

EC37349A0031052

GOVERNMENT EXHIBIT

Orim No. U.04.25 (9.2)

#### SEPARATION AGREEMENT for REBECCA CARTER

### $SVP-Board\ Communications\ \&\ Secretary-Enron\ Corp.$

	Amount
Separation Payment per Standard Employment Contract	\$ 560,000
Annual Bonus for 2001 Performance	300,000
Medical Premiums	15,000
Total Payout	\$875,000

#### Notes:

- Effective Date of Separation January 31, 2002
- Employment Contract Payment will be paid in a lump sum
- Executive will be allowed to keep computer at home

#### UNANIMOUS CONSENT STOCK GRANT

#### Stan Horton - Chairman & CEO, Enron Transportation Services Company

- On August 13, 2001, a grant of restricted stock was approved for Stan Horton to be granted on the date approved by the Compensation Committee or the date an employment agreement was executed.
- 37,500 shares of restricted stock were approved. The value of the shares on the date of grant, August 20, 2001 (date employment agreement was executed) was \$36.25 per share or \$1,359,375 which represents a \$140,625 shortfall from the approved \$1.5mm value.
- Management requests the approval of an additional 3,880 shares of restricted stock with standard vesting to make up the shortfall.

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# Renewed Employment Agreements Award Analysis

					Stock O	ptions <sup>3</sup>	Restricted	l Stock <sup>4</sup>
<u>Executive</u>	Current Contract <u>Expiration Date</u>	Proposed Contract <u>Extension Date</u>	Signing Bonus <sup>1</sup>	Retention Bonus <sup>2</sup>	Grant Value	# of Options	Grant Value	Up to # of Shares
Rick Buy	Expired	4/1/2004	\$ 400,000	\$ 400,000	\$ 500,000	45,455	\$ 500,000	20,000
Rick Causey	7/31/2002	7/31/2004	\$ 300,000	\$ 300,000	\$ 750,000	68,185	\$ 750,000	30,000
Steve Kean	10/31/2002	10/31/2004	\$ 250,000	\$ 250,000	\$ 500,000	45,455	\$ 500,000	20,000
Mark Koenig	12/31/2001	12/31/2004	\$ 150,000	\$ 150,000	\$ 200,000	18,185	\$ 200,000	8,000
Total			\$ 1,100,000	\$ 1,100,000	\$ 1,950,000	177,280	\$ 1,950,000	78,000

<sup>&</sup>lt;sup>1</sup> Signing Bonus will be given in cash with provision that the Executive repay in full if voluntary termination occurs within 12 months of contract signing.

<sup>&</sup>lt;sup>2</sup> Retention Bonus will be given in cash 12 months after contract signing with provision that the Executive repay in full if voluntary termination occurs within 12 months of bonus payment.

<sup>&</sup>lt;sup>3</sup> Stock Options will be granted on the later of the day the Comp. Committee approves the grant or the date on which the Executive's contract extension is signed and will vest 15% on date of grant, 15% on each 6 month anniversary and the final 10% on the 3 year anniversary of the grant date.

<sup>&</sup>lt;sup>4</sup> Restricted Stock will be granted on the later of the day the Comp. Committee approves the grant or the date on which the Executive's contract extension is signed and 1/3 of the shares will vest on each anniversary of the grant date.

#### MARK FREVERT VICE CHAIRMAN

	Current	2001 Market Dafa @75 <sup>th%ile</sup> (Vice Chairman)
Base Salary	\$ 520,000	\$ 839,000
2000 Bonus	2,500,000	1,571,000
2001 LTIP	3,725,000	6,365,000
<b>Total Direct Compensation</b>	\$6,745,000	\$8,775,000

#### Notes:

- (a) \$35, unvested 01/02 = \$600,000
- Current Contract expiration 05/31/03

	Recommendation
Contract Term	Extend to 05/31/04
Base Salary	\$600,000
Annual Bonus	Eligible in January 2002
<b>Equity Grant:</b>	
Stock Options <sup>2</sup>	\$5,500,000 in value (approximately 500,000 options – granted in
	traunches of 125,000 on later of date the Comp. Committee
	approves the grant or the date on which the Executive's contract
	extension is signed, 125,000 on 10/1/01, 125,000 on 11/1/01,
	125,000 on 12/1/01)
Restricted Stock <sup>3</sup>	\$2,000,000 in value (approximately 80,000 shares – granted on
	later of date the Comp. Committee approves the grant or the
	date on which the Executive's contract extension is signed)

- (1) Discussed and approved by Chuck Essick, Towers Perrin.
- (2) Stock Options will vest 15% on date of grant, 15% on each 6 month anniversary and the final 10% on the 3 year anniversary of the grant date.
- (3) Restricted Stock will vest over three years with 1/3 of the shares vesting on each anniversary of the date of grant.

#### ANDY FASTOW EVP & CFO

	Current	2001 Market Data @75 <sup>th%ile</sup> (Top Financial)
Base Salary	\$ 400,000	\$ 550,000
2000 Bonus	1,300,000	1,050,000
2001 LTIP	4,000,000	4,000,000
Total Direct Compensation	\$5,700,000	\$5,600,000

#### Notes:

- (a) \$35, unvested 09/01 = \$2,600,000
- Current Contract expiration 02/28/03

	Recommendation
Contract Term	Extend to 02/28/05
Base Salary	\$500,000
Annual Bonus (Target)	\$1,000,000 - \$1,500,000
Retention Payment	\$250,000
Long-Term Incentive Plan (Annual Target)	\$3,450,000
Target Annual Compensation	\$5,700,000

#### Additional Terms and Conditions Requested

- (1) Retention Payment of \$250,000 will be paid on the 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> anniversary date of the Executive's contract extension signing
- (2) Target Annual Compensation to be paid to Executive each year
- (3) Involuntary Termination occurs for any of the following:
  - a. Employee is not appointed to Office of the Chairman as Vice Chairman or CFO reporting to Ken Lay within one-year of contract extension signing and remaining in position until expiration of contract (?)
  - b. Target Annual Compensation is not paid to employee in any year
  - c. If at any time fewer than 80% of the members of the Board of Directors (of ENE or any survivor company) were members of the ENE Board of Directors on 2/1/01
- (4) If Involuntary Termination occurs Executive will receive the following:
  - a. Cash payment equal to the aggregate value of Target Annual Compensation for remaining term of contract but not less than one year
  - b. Non-compete through term but not less than one year

# FOR MEMBERS OF THE COMPENSATION COMMITTEE ONLY LTIP DISCUSSION KEN LAY – CHAIRMAN AND CEO

## MARKET AND TOTAL DIRECT COMPENSATION (TDC) SUMMARY

	2001 TDC <sup>1</sup>	2001 Market	2002 Projected TDC <sup>2</sup>
Base	975,000	1,317,000	1,000,000
Bonus	7,000,000	3,000,000	4,000,000
LTIP	22,825,000	20,600,000	20,000,000
Total	\$30,800,000	\$24,917,000	\$25,000,000

<sup>&</sup>lt;sup>1</sup> LTIP Reflects \$16,000,000 granted January 2001 and \$6,825,000 existing 2001 value granted previous to 2001.

<sup>&</sup>lt;sup>2</sup> LTIP assumes \$10mm of signing equity granted in August 2001 of which \$5,000,000 is attributable to 2002. Grants or other long-term value through January 2002, included as 2002 total direct compensation.

# **Ken Lay Insurance Swap Analysis**

#### Scenario 1

# Enron Purchases Policies and Awards back to Ken with Vesting vs Enron Stock Award

	Ken's Policy	Linda's Policy	Policy Total	Enron Stock
CURRENT SITUATION			·	
- Tax Basis	5,000,000	5,000,000	10,000,000	
- Current Market Value	2,459,475	2,232,092	4,691,567	
- Current Floor Value	5,819,795	5,420,890	11,240,685	
EXCHANGE POLICY FOR CASH		T 000 000	40,000,000	
- Purchase Price / Current Fair Market Value	5,000,000	5,000,000	10,000,000	
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AWARD BY ENRON				
- Value of Award	5,000,000	5,000,000	10,000,000	10,000,000
VESTING	7 455 474	6 044 172	14,399,344	14,399,344
- Assumed Value in 4.25 years (12/31/05)	7,455,171	6,944,173	14,099,044	(4,000,011
Enron Issues				
Enron Tax Deduction on Benefit Payments (162m)		1.4	No	No
Dilution to Common Shares Outstanding			No	Yes
ENE Taxes on Build-up while ENE owns policy (like any of	her investment)		Yes	No
Ken Lay Issues	<u> </u>		Vaa	No
Initial Liquidity for Insurance	e e e e e e e e e e e e e e e e e e e		Yes	
Cash Flow at Vesting for Tax Liability			No	Yes
Cash Flow begins appr. 2007 or when annuity starts			Yes	No
Full Vesting at Earliest of 12/31/2005, Death, Retirement, I	Disability		Yes	Yes

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# Enron Purchases Policies and Awards back to Ken with Vesting vs Enron Stock Award

	Ken's Policy	Linda's Policy	<b>Policy Total</b>	Enron Stock
CURRENT SITUATION				
- Tax Basis	5,000,000	5,000,000	10,000,000	•
- Current Market Value	2,459,475	2,232,092	4,691,567	
- Current Floor Value	5,819,795	5,420,890	11,240,685	
EXCHANGE POLICY FOR CASH				
- Purchase Price / Current Fair Market Value	2,459,475	2,232,092	4,691,567	
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AWARD BY ENRON - Value of Award	2,459,475	2,232,092	4,691,567	4,691,567
- Value of Award	2,100,110			
VESTING		0.044.472	14,399,344	14,399,344
- Assumed Value in 4.25 years (12/31/05)	7,455,171	6,944,173	14,399,344	14,000,044
	,			
Enron Issues			No	No
Enron Tax Deduction on Benefit Payments (162m)			No	Yes
Dilution to Common Shares Outstanding			No	
ENE Taxes on Build-up while ENE owns policy (like any	other investment)		Yes	No
Karal automor				
Ken Lay Issues			Yes	No
Initial Liquidity for Insurance			No	Yes
Cash Flow having ones 2007 or when appulity starts			Yes	No
Cash Flow begins appr. 2007 or when annuity starts	t Disability		Yes	Yes
Full Vesting at Earliest of 12/31/2005, Death, Retiremen	i, Disability		• • • •	

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