



From: Stephen Schwarzbach
PM

03/30/2001 03:10

To: Wes Colwell/Enron@EnronXGate
cc: Mark E Lindsey/GPGFIN/Enron@ENRON

Subject: 1Q Earnings Schedules

Wes,
Mark wanted me to forward you the latest 1Q schedules. Let us know if you have any questions.
Steve



Fcst 3_30_WC.xls

**GOVERNMENT
EXHIBIT**
6621
Crim No. H-04-0025



ENRON

EARNINGS RELEASE - EXTERNAL FORMAT

(Millions of Dollars, except as noted)

	First Quarter			2000 Actual	01 vs 00 Growth
	Plan	2001 Update	Forecast		
Transmission & Distribution					
Enron Transportation Services	\$ 130.0	\$ -	\$ 130.0	\$ 127.9	
Portland General	100.0	(43.8)	56.2	105.3	
Total Transmission & Distribution	230.0	(43.8)	186.2	233.2	-20%
Wholesale Energy Operations & Services					
Americas	265.5	555.6	821.1	137.5	
Europe	80.5	-	80.5	67.7	
Global Markets	45.0	-	45.0	50.0	
Industrial Markets	8.5	-	8.5	-	
Net Works	(4.4)	-	(4.4)	(14.2)	
Global Assets	88.1	(43.2)	44.9	67.5	
Other Wholesale	(0.8)	(19.2)	(20.0)	-	
Subtotal	482.3	493.2	975.6	308.5	
Global Finance	49.5	(37.5)	12.0	104.4	
Global E&P	4.7	10.3	15.0	4.1	
Retail Risk Management	-	(200.0)	(200.0)	-	
Prepays	(35.1)	-	(35.1)	(22.9)	
Other	105.5	(115.7)	(10.2)	29.8	
Total Wholesale Energy Ops. & Services	606.9	150.3	757.2	423.9	79%
Enron Energy Services	48.5	(8.9)	39.6	11.3	250%
Enron Broadband Services	(35.0)	-	(35.0)	(0.3)	
Corporate and Other					
Azurix	(17.1)	(14.4)	(31.5)	(6.0)	
Enron Renewable Energy Corp	(10.0)	(8.0)	(18.0)	11.9	
Clean Fuels	(16.3)	0.2	(16.1)	(3.3)	
Enron Investment Partners	(0.1)	-	(0.1)	(0.4)	
Corporate & Other Expenses	(61.6)	(20.0)	(81.6)	(35.7)	
Structured Transactions	4.0	-	4.0	6.8	
Reclass from/to Wholesale	-	-	-	(17.4)	
Total Corporate & Other	(101.1)	(42.2)	(143.3)	(44.1)	
Overview	22.4	(22.4)	-	-	
INCOME BEFORE INT., M.I. & INC. TAXES	771.7	33.0	804.7	612.7	31%
Interest Expense, Net	203.2	5.2	208.4	161.1	29%
Dividends on Preferred Stock of Subsidiaries	18.4	-	18.4	18.1	
Minority Interest	23.8	13.4	37.2	34.9	
PRE-TAX INCOME	526.3	14.4	540.7	398.6	36%
Income Tax Expense	126.3	3.5	129.8	72.2	
NET INCOME - RECURRING	\$ 400.0	\$ 10.9	\$ 410.9	\$ 326.4	26%
DILUTED EPS					
Recurring	\$ 0.45	\$ 0.02	\$ 0.47	\$ 0.38	24%
Non-recurring	-	-	-	-	
TOTAL DILUTED EPS	\$ 0.45	\$ 0.02	\$ 0.47	\$ 0.38	
Avg shares outstanding - Diluted	885.0		875.7	851.9	
Effective Tax Rate - Recurring Earnings	24.0%		24.0%	18.1%	

ENRON
2001 OPERATING & STRATEGIC PLAN
ENRON AMERICAS
SUPPLEMENTAL INFORMATION

(Millions of Dollars)

	<u>1st Qtr</u>	<u>Year</u>
Schedule C Reserves - 3/1/01	\$ 1,100.0	\$ 1,100.0
Specific Reserves -		
California Credit	(400.0) (a)	(400.0)
Specific Transactions	(150.0)	(150.0)
Volatility	(192.0)	- (b)
Gain on Sale of Peakers	-	430.0
Raptor Credit	(75.0)	-
HPL	-	(100.0)
EES Tariff	(225.0)	(225.0)
Overperformance-ENA	<u>498.0</u>	<u>498.0</u>
Available for Earnings	\$ 556.0	\$ 1,153.0
To cover overview & additional EPS	<u>(556.0)</u>	<u>(915.0)</u>
Net remaining (Raptor cover, etc.)	<u><u>\$ -</u></u>	<u><u>\$ 238.0</u></u>

Current Status: Assumes ENA will hit original Q2, Q3 & Q4 plan (IBIT \$692.4 million)

a) Assumes 30% recovery on ~\$550 million of negative CTC receivable.

b) Assumes any amount funded with "new money".