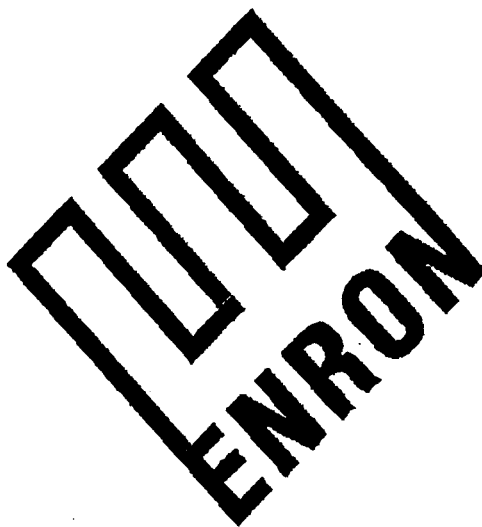


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**Enron Corp.
3rd Quarter 2001 Financial Review**



September 14, 2001

GOVERNMENT
EXHIBIT
7645
Crim No. H-04-0025

EC 001943242



ENRON
EARNINGS RELEASE - EXTERNAL FORMAT
(All items in Dollars, except as noted)

Current Forecast and
Hard Look

	Third Quarter 2001					3Q 2000
	Plan	Latest Forecast	Hard Look through 97	(Dollar) Forecast	Transactions Identified	Overage / (Additional Required)
Transmission & Distribution						
Enron Transportation Services	\$ 61.7	\$ 61.7	\$ 63.0	\$ 1.3	\$ -	\$ 1.3
Restated Current		(2.5)	(2.5)			
Total Transmission & Distribution	\$ 61.7	\$ 59.2	\$ 60.5	\$ 1.3	\$ -	\$ 1.3
Wholesale Energy Operations & Services						
Americas	165.8	165.8	1.0	(184.8)	184.8	-
Europe	80.2	63.9	(173.1)	(207.0)	187.0	(60.0)
CATS/Margaux	-	(13.7)	(13.7)	-	-	-
Global Markets	65.3	66.3	(100.6)	(108.2)	116.2	(60.0)
Industrial Markets	22.7	22.7	(19.5)	(30.2)	20.2	(10.0)
Net Works	56.4	(8.1)	(13.0)	(4.9)	-	(4.9)
EEDS	13.5	13.5	3.5	(10.0)	-	6.6
Enron Principal Investments	-	(71.8)	(106.4)	(33.6)	-	(33.6)
Other Wholesale	0.5	(16.5)	(27.1)	(10.6)	-	(10.6)
Subtotal	424.4	271.1	(444.3)	(715.3)	516.2	(194.1)
Global France	40.9	56.5	(22.2)	(70.8)	35.0	(43.8)
Global ESP	0.4	16.2	17.6	2.4	-	2.4
Prepaids	(44.7)	(53.8)	(68.6)	-	-	-
Other	85.5	(31.5)	(34.5)	(2.8)	-	(2.8)
Total Wholesale Energy Ops. & Services	\$ 505.5	\$ 238.5	\$ (539.9)	\$ (784.3)	\$ 551.2	\$ (243.3)
Global Assets	60.4	(7.9)	(7.9)	-	55.8	55.8
Enron Energy Services	67.9	61.9	(96.7)	(106.7)	160.7	27.0
Enron Broadband Services	(36.4)	(91.9)	(107.5)	(116.9)	-	(20.6)
Corporate and Other						
Acquir	(20.7)	(21.0)	(21.0)	-	-	(24.3)
Enron Renewable Energy Corp	0.2	5.9	9.8	-	-	3.3
Chen Fuels	(4.5)	(16.4)	(1.5)	13.9	-	(6.1)
Enron Investment Partners	(0.1)	1.6	1.6	-	-	-
Corporate & Other Expenses	(96.5)	(115.9)	(110.9)	5.0	-	(100.1)
Structured Transactions	4.5	4.0	4.0	-	-	-
Total Corporate & Other	(167.3)	(148.8)	(118.0)	\$ 22.8	\$ -	(127.2)
Overview	26.9	\$ 45.9	\$ -	(645.9)	\$ -	\$ 608.4
INCOME BEFORE INT., M.L. & INC. TAXES	996.9	\$ 91.9	(791.9)	(1,892.9)	785.8	(626.0)
Interest Expense, Net	68.4	201.1	201.1	-	-	247.0
Dividends on Preferred Stock of Subsidiaries	17.6	20.4	20.4	-	-	18.7
Minority Interest	17.5	33.2	33.2	-	-	35.5
PRE-TAX INCOME	475.2	\$ 463.3	(1,446.6)	(1,892.9)	784.8	\$ 344.2
Income Tax Expense	114.0	131.1	(251.2)	(382.3)	184.1	(72.5)
NET INCOME - RECURRING	\$ 361.2	\$ 412.2	\$ (785.4)	\$ (1,210.6)	\$ 582.8	\$ 251.7
Non-recurring loss	-	(785.7)	(785.7)	-	-	-
TOTAL NET INCOME	\$ 361.2	\$ (373.5)	\$ (1,566.1)	\$ (1,210.6)	\$ 582.8	\$ 251.7
DILUTED EPS						
Recurring	\$ 0.41	\$ 0.45	\$ (0.87)	\$ (1.32)	\$ 0.83	\$ 0.34
Non-recurring		(0.34)	(0.34)	-	-	-
TOTAL DILUTED EPS	\$ 0.41	\$ (0.29)	\$ (1.21)	\$ (1.32)	\$ 0.83	\$ 0.34
Avg shares outstanding - Diluted	885.0	913.5	913.5	913.5	913.5	808.6
Effective Tax Rate - Recurring Earnings	24.0%	24.0%	24.0%	24.0%	24.0%	19.5%

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EC 001943243



ENRON
EARNINGS RELEASE - EXTERNAL FORMAT
(dollars of Enron, except as noted)

Hard Look Changes
8/20 to 9/7

Third Quarter 2001				
	Hard Look through 8/20	Hard Look through 9/7	Change	Comments
Transmission & Distribution				
Enron Transportation Services	\$ 83.0	\$ 83.0	\$ -	
Portland General	(2.6)	(2.6)	-	
Total Transmission & Distribution	<u>80.4</u>	<u>80.4</u>	<u>-</u>	
Wholesale Energy Operations & Services				
Americas	81.6	1.0	(80.6)	Gas Trading (\$7.2MM), Power Trading (\$14.4MM), O&M \$5.1MM, Tariff Risk Mgmt \$1.5MM, FTA (\$33.1MM), Other (\$2.8MM)
Europe	(100.2)	(173.1)	(12.9)	Nordic Power (\$3.2MM), Credit (\$3.2MM), EES \$1.9MM
CATSMargaux	(13.7)	(13.7)	-	Gas Trading (\$8.1MM), Metals \$4.2MM, Expenses (\$2.2MM)
Global Markets	(102.9)	(100.9)	2.0	Crude & Products (\$3.6MM), Commissions \$3.3MM
Industrial Markets	(14.7)	(16.5)	(0.8)	Global Risk Markets \$1.8MM
Net Works	(13.0)	(13.0)	-	Steel Trading (\$0.7MM), Pulp & Paper Trading (\$0.3MM)
EEOS	3.6	3.5	-	
Enron Principal Investments	(105.4)	(105.4)	-	
Other Wholesale	(17.9)	(27.1)	(9.2)	Project George
Subtotal	(372.7)	(444.2)	(71.5)	
Global Finance	(22.3)	(22.3)	-	
Global E&P	10.4	17.6	7.2	Additional Month (September) of Production
Property	(84.6)	(84.6)	-	
Other	(31.5)	(34.3)	(2.8)	
Total Wholesale Energy Ops. & Services	<u>(471.9)</u>	<u>(539.0)</u>	<u>(67.1)</u>	
Global Assets	(7.8)	(7.8)	-	
Enron Energy Services	(99.7)	(99.7)	-	
Enron Broadband Services	(187.8)	(187.8)	-	
Corporate and Other				
Aztec	(21.0)	(21.0)	-	
Enron Renewable Energy Corp	9.8	9.8	-	
Clean Fuels	(1.5)	(1.5)	-	
Corporate & Other Expenses	(110.2)	(108.3)	1.9	
Total Corporate & Other	<u>(133.9)</u>	<u>(118.0)</u>	<u>15.9</u>	
Overview	-	-	-	
INCOME BEFORE INT., MLI & INC. TAXES	(729.9)	(791.9)	(62.1)	
Interest Expense, Net	201.1	201.1	-	
Dividends on Preferred Stock of Subsidiaries	20.4	20.4	-	
Minority Interest	33.2	33.2	-	
PRE-TAX INCOME	(645.9)	(1,944.8)	(1,298.9)	
Income Tax Expense	(228.3)	(201.2)	27.1	
NET INCOME - RECURRING	<u>(748.3)</u>	<u>(1,743.6)</u>	<u>(995.3)</u>	
Non-recurring loss	(843.9)	(763.7)	80.2	Aztec Additional Items (\$102MM), EES Credit Losses (\$19.5MM), EES Severance (\$3.2MM)
TOTAL NET INCOME	<u>\$ (1,592.2)</u>	<u>\$ (1,944.8)</u>	<u>\$ (352.6)</u>	
DILUTED EPS				
Recurring	\$ (0.82)	\$ (0.87)	\$ (0.05)	
Non-recurring	(0.71)	(0.84)	(0.13)	
TOTAL DILUTED EPS	<u>\$ (1.53)</u>	<u>\$ (1.71)</u>	<u>\$ (0.18)</u>	
Avg shares outstanding - Diluted	913.5	913.5	0	
Effective Tax Rate - Recurring Earnings	24.0%	24.0%	0%	

Enron's financial statements are prepared in accordance with U.S. GAAP.

EC 001943244



ENRON
EARNINGS RELEASE - EXTERNAL FORMAT
(Millions of Dollars, except as noted)

Forecast Changes
8/30 to 9/7

Third Quarter 2001

	Forecast 8/30	Forecast 9/7	Change	Comments
Transmission & Distribution				
Enron Transportation Services	\$ 81.7	\$ 81.7	\$ -	
Portland General	(2.0)	(2.0)	-	
Total Transmission & Distribution	79.7	79.7	-	
Wholesale Energy Operations & Services				
Americas	185.8	185.8	-	
Europe	93.9	93.9	-	
CATS/Mergers	(13.7)	(13.7)	-	
Global Markets	65.3	65.3	-	
Industrial Markets	22.7	22.7	-	
Net Works	(8.1)	(8.1)	-	
EEOS	13.5	13.5	-	
Enron Principal Investments	(71.8)	(71.8)	-	
Retail Risk Management	-	-	-	
Other Wholesale	(18.5)	(18.5)	-	
Subtotal	271.1	271.1	-	
Global Finance	56.5	56.5	-	
Global E&P	15.2	15.2	-	
Prepays	(53.8)	(53.8)	-	
Other	(31.5)	(31.5)	-	
Total Wholesale Energy Ops. & Services	255.5	255.5	-	
Global Assets	(7.8)	(7.8)	-	
Enron Energy Services	61.0	61.0	-	
Enron Broadband Services	(91.0)	(91.0)	-	
Corporate and Other				
Azurix	(21.0)	(21.0)	-	
Enron Renewable Energy Corp	5.9	5.9	-	
Clean Fuels	(15.4)	(15.4)	-	
Corporate & Other Expenses	(110.5)	(110.5)	-	
Total Corporate & Other	(140.0)	(140.0)	-	
Overview	643.0	643.0	-	
INCOME BEFORE INT., M.I. & INC. TAXES	891.0	891.0	-	
Interest Expense, Net	201.1	201.1	-	
Dividends on Preferred Stock of Subsidiaries	20.4	20.4	-	
Minority Interest	33.2	33.2	-	
PRE-TAX INCOME	546.3	546.3	-	
Income Tax Expense	131.1	131.1	-	
NET INCOME - RECURRING	\$ 415.2	\$ 415.2	\$ -	
DILUTED EPS				
Recurring	\$ 0.45	\$ 0.45	\$ -	
Non-recurring	(0.71)	(0.84)	(0.13)	
TOTAL DILUTED EPS	\$ (0.26)	\$ (0.39)	\$ (0.13)	
Avg shares outstanding - Diluted	913.5	913.6	0.1	
Effective Tax Rate - Recurring Earnings	24.0%	24.0%	0.0%	
				Azurix Additional Items (\$0.11), EBS Credit Losses (\$0.02)

EC 001943245

ENRON

3rd Quarter 2001

Effect of Non-Recurring Items

(Millions of Dollars)

Non-Recurring

	Pre-tax Amount	After-tax Amount	EPS
Recurring Earnings	\$ 546.3	\$ 415.2	\$ 0.45
NON-RECURRING ITEMS:			
Azurix asset sales (A)	(300.0)	(300.0)	(0.33)
EBS			
Severance	(50.0)	(32.5)	(0.04)
Inventory	(54.0)	(35.1)	(0.04)
Write-down content	(160.0)	(104.0)	(0.11)
Credit Losses	(147.0)	(95.6)	(0.10)
EES Severance	(5.0)	(3.3)	-
New Power Co. @ \$4.00/share (B)	(305.0)	(198.3)	(0.22)
Total All Non-Recurring Items	(1,021.0)	(768.7)	(0.84)
Total Earnings After All Non-Recurring Items	\$ (474.7)	\$ (353.5)	\$ (0.39)

(A) Does not include (\$105 MM) for Buenos Aires

(B) Assuming not covered with recurring earnings

EC 001943246

Transportation & Distribution

3rd Quarter 2001

\$ in millions

ETS

	2nd Current Estimate	Hard Look Through 9/7				Over / (Under) 2CE	2000 Act
		NNG	TW	Other Ops	Total		
Revenues	\$ 131.7	\$ 75.7	\$ 49.9	\$ 6.1	\$ 131.7	\$ -	\$ 129.8
Cost of Sales	-	-	-	-	-	-	10.2
Gross Margin	131.7	75.7	49.9	6.1	131.7	-	119.6
Operating Expenses	76.9	65.6	10.9	0.4	76.9	-	79.3
Operating Income	54.8	10.1	39.0	5.7	54.8	-	40.3
Equity Earnings							
Trailblazer, Overthrust	0.9	-	-	0.9	0.9	-	1.0
Citrus	9.6	-	-	9.6	9.6	-	19.4
Northern Border	2.8	-	-	2.8	2.8	-	2.2
EOTT	4.3	-	-	4.3	4.3	-	5.0
Gains on Sales	-	-	-	-	-	-	-
Other Income	9.3	0.1	-	10.5	10.6	1.3	15.1
IBIT	\$ 81.7	\$ 10.2	\$ 39.0	\$ 33.8	\$ 83.0	\$ 1.3	\$ 83.0

Note: Hard look is defined here as the most accurate estimate of earnings and expenses for the entire quarter, considering all probable increases and decreases

EC 001943247

\$ in millions

3rd Quarter

	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	2000
Revenues	813.6	813.6	-	728.6
Cost of Sales	788.8	788.8	-	522.5
Gross Margin	24.8	24.8	-	206.1
Operating Expenses	(30.7)	(30.7)	-	(144.7)
Other Income	3.3	3.3	-	12.5
IBIT	<u>\$ (2.6)</u>	<u>\$ (2.6)</u>	<u>\$ -</u>	<u>\$ 73.9</u>

Note: Hand look is defined here as the most accurate estimate of earnings and expenses for the entire quarter, considering all probable increases and decreases

EC 001943248

Wholesale Services

3rd Quarter 2001

\$ in millions

Americas

		3rd Quarter		
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified
				Overage / (Additional Required Earnings)
IBIT	\$ 185.8	\$ 1.0	\$ (184.8)	\$ 184.8
				\$ 346.9

Detail of 3rd Qtr Items

Trading				
Gas	\$ (33.5)		\$ -	
Power	167.2		-	
Other	43.0		-	
Total Trading	176.7		-	
Originations	22.0		184.8 (A)	
Assets & Investments	(1.3)		-	
Expenses	(196.4)		-	
IBIT	\$ 1.0		\$ 184.8	

(A) See detail on following page

Note: Hard look is defined here as quarter-to-date earnings/losses combined with the estimated expenses for the full quarter

Wholesale Services
3rd Quarter 2001
 \$ in millions

Americas - Detail of Originations

<u>Deal</u>	<u>Amount</u>
Vitro	\$ 14.0
Central Maine Power	5.0
Miracle / Cornhusker	6.4
EES VPP	6.5
PSCo.	4.7
Project Moore (Finance)	2.0
Project Periscope (Gas)	2.0
Pastoria Reserve	1.4
CNR (Exec/Finance)	2.0
Blowfish	1.5
Other	139.3
Total	\$ 184.8

EC 001943250

Wholesale Services

3rd Quarter 2001

\$ in millions

Europe

		3rd Quarter		
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified
				Overage / (Additional Required Earnings)
IBIT	\$ 80.2	\$ (186.8)	\$ (267.0)	\$ 187.0
				\$ (80.0)
				\$ 51.5

Detail of 3rd Qtr Items

Trading				
Gas	\$ (17.5)	\$	-	
Power	(21.4)		-	
Metals	13.6		-	
Other	12.7		-	
Total Trading	(12.6)		-	
Originations	-		187.0 (A)	
Assets & Investments	(5.5)		-	
Expenses	(168.7)		-	
IBIT	\$ (186.8)		\$ 187.0	

(A) See detail on following page

Note: Hard look is defined here as quarter-to-date earnings/losses combined with the estimated expenses for the full quarter

EC 001943251

Wholesale Services

3rd Quarter 2001

\$ in millions

Europe - Detail of Originations

<u>Deal</u>	<u>Amount</u>
J Block	\$ 8.0
TPL Gas Package	5.0
ETOL-Enron Direct	7.0
ETOL-Wind Project	10.0
Derby Cogen	5.0
Kemper	5.0
Anker Coal 1	2.0
Calpine	5.0
EDF Auctions	2.0
CNCC	5.0
Other	133.0
Total	<u>\$ 187.0</u>

EC 001943252

Wholesale Services

3rd Quarter 2001

\$ in millions

Global Markets

3rd Quarter				
2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified	Overage / (Additional Required Earnings)
\$ 65.3	\$ (100.9)	\$ (166.2)	\$ 116.2	\$ (50.0)
IBIT				\$ (11.6)

Detail of 3rd Qtr Items

Trading				
Crude & Products	\$ (52.8)		\$ -	
Coal & Emissions	4.1		-	
Weather	2.3		-	
Financial	2.5		-	
Other	(0.2)		-	
Total Trading	(44.1)		-	
Originations	5.8		116.2 (A)	
Assets & Investments	2.2		-	
Expenses	(64.8)		-	
IBIT	\$ (100.9)		\$ 116.2	

(A) See detail on following page

Note: Hard look is defined here as quarter-to-date earnings/losses combined with the estimated expenses for the full quarter

Wholesale Services
3rd Quarter 2001
 \$ In millions

Global Markets - Detail of Originations

<u>Deal</u>	<u>Amount</u>
GAF / Farmland	\$ 50.0
Timber II	50.0
EcoElectrica	20.0
Westlake - Ethylene spread to Ethane	6.0
Westlake - HDPE to ethane spread	6.0
Formosa - Polyethylene	7.5
Formosa - Polypropylene	7.5
British Energy	3.0
NipSCO	3.0
Other	(36.8)
Total	\$ 116.2

Wholesale Services

3rd Quarter 2001

\$ in millions

Industrial Markets

		3rd Quarter		
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified
				Overage / (Additional Required Earnings)
IBIT	\$ 22.7	\$ (15.5)	\$ (38.2)	\$ 28.2
				\$ (10.0)
				\$ -

Detail of 3rd Qtr Items

Trading					
Pulp & Paper					
Lumber	\$ (0.4)	\$			
Steel	(1.4)				
Europe	7.1				
Total Trading	0.1				
	5.4				
Originations					
				28.2 (A)	
Assets & Investments					
Garden State Paper	(1.4)				
Stadacona	5.0				
Other	(0.8)				
Total Assets & Investments	2.8				
Expenses					
IBIT	(23.7)				
	\$ (15.5)				
				\$ 28.2	

(A) See detail on following page

Note: Hard look is defined here as quarter-to-date earnings/losses combined with the estimated expenses for the full quarter

EC 001943255

Wholesale Services

3rd Quarter 2001

\$ in millions

Industrial Markets - Detail of Originations

<u>Deal</u>	<u>Amount</u>
S&M	\$ 4.5
Mondadori	0.4
Greif Brothers	0.5
Borcelik	1.0
Regale	0.5
Steel Dynamics	2.0
Atlas	7.0
Pope & Talbot	3.0
National Steel	0.3
Defusco-US	0.8
Other	8.2
Total	<u>\$ 28.2</u>

EC 001943256

Wholesale Services

3rd Quarter 2001

\$ in millions

Principal Investments

	3rd Quarter			
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Overage / (Additional Required Earnings)
IBIT	\$ (71.8)	\$ (105.4)	\$ (33.6)	\$ (33.6)
				2000 Act
				\$ -

Detail of 3rd Qtr Items

Assets & Investments			
Public Portfolio	(58.8) (A)	-	
Private Valuation	(34.5) (A)	-	
Asset / Accrual Margin	(6.3) (A)	-	
Total Assets & Investments	(99.6)	-	
Expenses	(5.8)	-	
IBIT	\$ (105.4)	\$ -	\$ -

(A) See detail on following page

Note: Hard look is defined here as the most accurate estimate of earnings and expenses for the entire quarter, considering all probable increases and decreases

EC 001943257

Wholesale Services

3rd Quarter 2001

\$ in millions

Principal Investments - Detail

Public Portfolio		
Hanover Compressor Common	\$	(35.0)
Copel	\$	(19.0)
Paladin		(6.4)
Other		1.6
Total	\$	(58.8)
Private Valuation		
AMPS		(10.0)
Visual Bridge (leC)		(9.5)
Solo Energy		(5.7)
Financial Settlements Matrix		(3.5)
Aristasoft		(3.0)
Mshow		(2.9)
IAM.COM		(1.0)
Hornbeck-Leevac Merlin Loan	\$	3.3
Venoco		1.1
Other		(3.3)
Total	\$	(34.5)
Asset/Accrual Margin		
Facility Costs		(6.3)
Total	\$	(6.3)

EC 001943258

Wholesale Services

3rd Quarter 2001

\$ in millions

Global Finance

3rd Quarter				
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified
IBIT	\$ 56.5	\$ (22.3)	\$ (78.8)	\$ 35.0
				Overage / (Additional Required Earnings)
				2000 Act
				\$ (43.8)
				\$ 2.9

Detail of 3rd Qtr Items

JEDI Management Fees				
Condor	\$ 5.0			\$ -
Stock Book	(2.8)			-
Raptor	(20.0)			-
Other	-			35.0 (A)
Total Assets & Investments	(0.5)			-
	(18.3)			35.0
Expenses				
IBIT	(4.0)			-
	\$ (22.3)			\$ 35.0

(A) Currently unable to recognize this income due to market conditions of New Power Company stock. Looking for possible structured solutions to cover this shortfall.

Note: Hard look is defined here as the most accurate estimate of earnings and expenses for the entire quarter, considering all probable increases and decreases

EC 001943259

Global Assets and Services

3rd Quarter 2001

\$ in millions

EGAS

	3rd Quarter			
	2nd CE	Hard Look through 97	Over / (Under) 2CE	Transactions Identified
IBIT	\$ (7.9)	\$ (7.8)	\$ -	\$ 55.0
				Overage / (Additional Required Earnings)
2000 Act				\$ 55.0
				\$ 35.6

Detail of 3rd Qtr Items

Assets & Investments		
Elektro (elec. dist.-Brazil)	\$ (13.0) (A)	\$ -
TGS (gas pfi-Argentina)	7.8	-
Promigas (gas pfi-Colombia)	3.8	-
Vengas (LPG Distribution -Venezuela)	6.5	-
Puerto Quezaz (power plant - Guatemala)	5.0	-
DPC (power plant-India)	(18.9) (B)	-
Chengdu (power plant-China)	5.9	-
BLMI (power plant-Panama)	2.8	-
BPC (power plant-Philippines)	4.1	-
Elektro Annex 5	-	25.0 (C)
Elektro Regulatory Recoveries	-	20.0 (D)
Other	9.2	-
Total Assets & Investments	<u>13.0</u>	<u>45.0</u>
Trading		
South America Merchant Trading	7.5	10.0 (E)
Total Trading	<u>7.5</u>	<u>10.0</u>
Expenses	<u>(28.3)</u>	<u>-</u>
IBIT	<u>\$ (7.8)</u>	<u>\$ 55.0</u>

(A) Due to power rationing and FX

(B) Second current estimate included additional reserve of \$11.4MM, additional legal costs of \$0.0MM, and additional G&A costs (include severance) of \$1.5MM

(C) Clause included in the privatization of the Brazilian electric distribution system which allows, under certain circumstances, compensation from the generators for reduced demand. Large political issue in Brazil. AES's Eletropaulo booked Annex 5 in their second quarter earnings.

(D) Working with outside Brazilian lawyers on legal letter to support booting the receivable. Issue has been complicated by the turmoil in the Brazilian electricity sector.

(E) Petrobras Marketing - possible MTM opportunity that could close in 3rd quarter.

Note: Hard look is defined here as the most accurate estimate of earnings and expenses for the entire quarter, considering all probable increases and decreases

EC 001943260

Retail Services 3rd Quarter 2001

\$ In millions

EES

	3rd Quarter				2000 Act
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified	Overage / (Additional Required Earnings)
Gross Margin					
Gas and Power Sales					43.3
Power MTM/Originations		47.2		141.6 (A)	52.5
Facilities Services		31.8		-	34.7
Outsource & Other		-		-	(13.2)
International		10.7		19.1 (B)	31.1
Total Gross Margin	250.7	89.7	(161.0)	160.7	148.4
Operating Expenses	(179.7)	(171.9)	7.8	-	(143.9)
New Power Co.					
Monetizations					
Equity Losses	(10.0)	(17.5)	(7.5)	-	30.0
Other Income	-	-	-	-	-
IBIT	\$ 61.0	\$ (99.7)	\$ (160.7)	\$ 160.7	\$ (7.5)
					\$ 27.0

(A) Estimated MTM income to be realized from Deals in EES Deal Pipeline before close of Q3. See detail on following page.

(B) EES International MTM will be realized from numerous smaller deals in EES Europe and EES Canada under the Enron Direct business model.

EC 001943261

Wholesale Services

3rd Quarter 2001

\$ in millions

Energy Services - Potential Originations

<u>Deal</u>	<u>Amount</u>
ANC Rexam	\$ 12.7
Quebecor DSM Projects	10.0
Harrah's Casino DSM	1.0
The Limited	3.0
Precision Baker	4.0
Sysco	4.0
Mao-Cali	3.0
Park Place	5.0
Bail Corp.	1.8
Equity Office Properties	2.0
CCC	4.7
Home Depot	3.0
Other	87.4
Total	<u>\$ 141.6</u>

Broadband Services 3rd Quarter 2001

\$ in millions

EBS

		3rd Quarter		
	2nd CE	Hard Look through 9/7	Over / (Under) 2CE	Transactions Identified
				Overage / (Additional Required Earnings)
				2000 Act
IBIT	\$ (91.0)	\$ (107.8)	\$ (16.8)	\$ (16.8)
				\$ (20.0)

Detail of 3rd Qtr Items

Trading				
Bandwidth	\$ (8.8)			\$ -
Dram Chips	0.1			-
Advertising	-			-
Other	3.6			-
Total Trading	(5.1)			-
Expenses	(102.7)			-
IBIT	\$ (107.8)			\$ -

Note: Hard look is defined here as quarter-to-date earnings/losses combined with the estimated expenses for the full quarter

EC 001943263

10-11-1961

- 1) Increase due to increased corporate aviation usage.
- 2) Increased in 3rd quarter due to timing of items. Estimate for the total year is on plan.
- 3) Increase due to timing of benefits recognized in 2nd quarter.
- 4) Increase in amount retained at Corporate due to fewer participants resulting in lower billings to business units.
- 5) Increase is due to Azurix costs and Madosa expense, offset by MMF billing to PGG.

EC 001943264

Enron Corp
2001 Cash Flow Estimate

	June YTD Actuals	3rd Quarter Estimate	4th Quarter Estimate	Full Year
Funds Flow from Operations				
Changes in Working Capital	1,804.4	147.2	948.4	2,900.0
Cash Flow from Operations	(3,142.3)	478.7	693.2	(1,972.4)
	(1,337.9)	623.9	1,641.7	927.6
Proceeds from Sale of Assets				
Capital Exp & Equity Investments	1,423.2	293.8	296.8	2,013.7
	(2,563.4)	(496.1)	(550.0)	(3,729.4)
	(1,160.2)	(202.3)	(353.2)	(1,715.7)
Cash Flow	(2,498.1)	421.5	1,288.5	(788.1)
Cash Flow from Financing				
Increase/(Dec) in Debt	2,251.2	(775.7)	(1,149.7)	325.8
Dividends Paid	(258.4)	(143.1)	(138.8)	(538.2)
Other Financing	(24.3)	-	1.5	(22.8)
	1,970.6	(918.8)	(1,287.0)	(235.2)
	(527.5)	(497.2)	1.5	(1,023.3)
Increase/(Decrease) in Cash Balances				
Opening Debt Balance	10,229.5	12,812.1	12,034.3	10,229.5
Increase from Cash Flow	2,251.2	(775.7)	(1,149.7)	325.8
Other Changes	331.4	(2.1)	-	329.3
Ending Debt Balance	12,812.1	12,034.3	10,884.6	10,884.6

EC 001943265

Enron Corp
Funds Flow from Operations
2001 Third Quarter

	June YTD Actuals	3rd Quarter 2001 Estimate			Sept YTD Estimate
		Current View *	Identified Transactions	Total	
Transportation & Distribution					
Enron Transportation Services	162.7	73.4	-	73.4	236.1
Portland General Group	113.8	25.1	-	25.1	138.9
	<u>276.5</u>	<u>98.6</u>	<u>-</u>	<u>98.6</u>	<u>375.0</u>
Wholesale	832.2	(379.9)	500.0 **	120.1	952.4
Enron Energy Services	49.2	70.5	-	70.5	119.6
Enron Global Assets & Services	33.9	(2.1)	-	(2.1)	31.8
Enron Renewable Energy	7.1	12.4	-	12.4	19.5
Clean Fuels	48.3	0.7	-	0.7	49.0
Corporate & Other	606.4	(153.0)	-	(153.0)	404.2
Total	<u>1,804.4</u>	<u>(362.8)</u>	<u>500.0</u>	<u>147.2</u>	<u>1,951.6</u>

* Based on view of funds flow without any prepaids, overviews or any other major transaction, and allocation of May's Credit-Link-Note
 ** Scheduled prepay

EC 001943266

Enron Corp
Changes in Working Capital
2001 Third Quarter

	June YTD Actuals	Current View*	3rd Quarter 2001 Estimate		Sept YTD Estimate
			Identified Transactions	Total	
Transportation & Distribution					
Enron Transportation Services	(38.8)	49.5	-	49.5	10.7
Portland General Group	(240.6)	33.5	-	33.5	(207.0)
	(279.4)	83.0	-	83.0	(196.4)
Wholesale					
	(2,245.6)	(997.3)	1,325.0 **	327.7	(1,918.0)
Enron Energy Services					
Enron Energy Services	(156.1)	(1.8)	-	(1.8)	(157.9)
Enron Global Assets & Services	(76.7)	(50.8)	-	(50.8)	(127.5)
Enron Renewable Energy	(118.0)	96.9	-	96.9	(21.2)
	(19.5)	27.2	-	27.2	7.7
Corporate & Other					
Corporate & Other	(403.1)	(5.5)	-	(5.5)	(252.4)
Total	<u>(3,142.3)</u>	<u>(848.3)</u>	<u>1,325.0</u>	<u>476.7</u>	<u>(2,665.6)</u>

* Based on current view of working capital without any major transactions included

** \$500 A/R sale and \$480 LC posted in place of cash margin currently on deposit

EC 001943267

Enron Corp
Cash Flow From Operating Activities
2001 Third Quarter

	June YTD Actuals	Current View	3rd Quarter 2001 Identified Transactions	Total	Sept YTD Estimate
Transportation & Distribution					
Enron Transportation Services	123.9	122.9	-	122.9	246.8
Portland General Group	(126.8)	58.6	-	58.6	(68.1)
	(2.9)	181.6	-	181.6	178.7
Wholesale	(1,413.4)	(1,377.2)	1,825.0	447.8	(965.6)
Enron Global Assets & Services					
Enron Energy Services	(107.0)	68.7	-	68.7	(38.3)
Enron Renewable Energy	(42.8)	(52.9)	-	(52.9)	(95.7)
Clean Fuels	(110.9)	109.3	-	109.3	(1.6)
	28.8	27.9	-	27.9	56.7
Corporate & Other	203.3	(158.5)	-	(158.5)	44.9
Total	(1,337.9)	(1,201.1)	1,825.0	623.9	(714.0)

EC 001943268

Enron Corp
Cash Flow from Investing Activities
2001 Third Quarter YTD vs Full Year Plan

	June YTD Actuals	3rd Qtr Estimate	Sept YTD Estimate	Full Year 2001 Plan
Transportation & Distribution				
Enron Transportation Services	(79.9)	(58.6)	(136.5)	(150.1) ⁽¹⁾
Portland General Group	(98.0)	(48.7)	(146.8)	-
	(177.9)	(105.3)	(283.2)	(150.1)
Wholesale				
Enron America ⁽²⁾	(1,167.6)	39.8	(1,127.8)	(395.9)
Europe	(20.5)	(28.6)	(47.1)	(161.9)
CATS & Margaux	(126.1)	(12.1)	(138.1)	-
Middle East	(2.0)	-	(2.0)	-
Enron Global Markets	(74.9)	(6.2)	(81.1)	(77.2)
Enron Industrial Markets	(229.0)	(3.8)	(232.8)	(446.0)
Enron Networks	(62.2)	(34.6)	(96.8)	(131.5)
EEOS	(4.4)	(1.5)	(5.9)	(5.5)
Enron Broadband Services	(100.0)	(39.0)	(139.0)	(750.4)
Enron Global Finance	(1.2)	0.2	(1.0)	-
Enron Global Exploration & Product	(4.9)	(0.6)	(5.5)	(1.6)
	(1,792.8)	(84.4)	(1,877.2)	(1,970.0)
Enron Global Assets & Services				
Enron Energy Services	(104.7)	(136.3)	(241.1)	(328.7)
Enron Renewable Energy	(35.1)	(16.7)	(51.7)	(123.7)
Clean Fuels	(28.2)	(78.8)	(105.0)	(23.9) ⁽¹⁾
	(4.9)	(0.2)	(5.1)	(17.8)
Corporate & Other				
	(441.8) ⁽³⁾	(74.5)	(516.2)	(1,202.0) ⁽⁴⁾
Total	(2,583.4)	(496.1)	(3,079.5)	(3,816.2)

(1) Plan anticipated sale in first half of 2001

(2) June YTD includes \$347 related to Silve intangibles and \$487 for Silve restructuring

(3) June YTD includes \$326 for Azurix privatization and \$78 for Enron Building South

(4) Plan assumed repurchase of Rawhide for \$740

EC 001943269

Enron Corp
Proceeds on the Sale of Assets
2001 Third Quarter YTD vs Full Year Plan

	June YTD Actuals	3rd Qtr Estimate	Sept YTD Estimate	Full Year 2001 Plan
Transportation & Distribution				
Enron Transportation Services	3.4	150.0 (1)	153.4	7.5
Portland General Group	-	-	-	1,600.0 (2)
	<u>3.4</u>	<u>150.0</u>	<u>153.4</u>	<u>1,607.5</u>
Wholesale				
Enron America	1,217.2 (3)	38.1	1,255.4	818.0 (4)
Enron Global Markets	10.2	(10.2)	-	-
Enron Principal Investing	-	104.9	104.9	-
Enron Broadband Services	15.9	0.1	16.1	67.2
Enron Global Exploration & Production	2.0	0.0	2.0	600.0 (5)
	<u>1,245.4</u>	<u>133.0</u>	<u>1,378.4</u>	<u>1,485.2</u>
Enron Global Assets & Services				
Enron Energy Services	85.8	10.8	96.6	3,068.4 (6)
Enron Renewable Energy	50.0	(0.0)	50.0	83.0
Clean Fuels	-	-	-	700.0 (7)
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Corporate & Other	38.6	-	38.6	-
	<u>1,423.2</u>	<u>293.8</u>	<u>1,716.9</u>	<u>6,944.1</u>
Total				

(1) EOTT FAS140

(2) Planned sale of PGE is 1st Qtr 2001

(3) Sale of Peakers \$846, HPL \$326 and Pastoria \$45

(4) Includes planned sale of Peakers for \$600

(5) Planned sale of EGEP India Assets

(6) Includes planned sale of Elektro \$2,000, Gas LDCs \$470, Hainan \$152 and Copel \$135.

(7) Planned Sale

EC 001943270

Includes ONLY Banking Activity Monitored in Houston

Enron Corp.

Net Cash Source / (Use)

Quarter to Date and Month to Date
3rd Quarter 2001

	Total Q3 to Date	September Through 9/10	August	July
Enron Transportation Services				
Portland General Electric	107.2	7.6	28.3	71.3
Total Distribution	107.2	7.6	28.3	71.3
Enron North America				
Enron South America	266.7	479.1	(76.7)	(135.7)
Total Americas	266.7	479.1	(76.7)	(135.7)
Europe				
Global Markets	(119.2)	(59.9)	(123.0)	63.7
Industrial Markets	31.0	29.4	40.0	(38.4)
Networks	(12.0)	(4.5)	2.9	(10.4)
Other	(71.7)	(6.7)	(33.7)	(31.3)
Total Traditional Wholesale	(1.5)	(0.3)	(1.1)	(0.2)
Enron Broadband Services	93.2	437.1	(191.6)	(152.3)
EGEP	(51.0)	(3.8)	(32.8)	(14.4)
Other Wholesale (EE&CC)	2.5	6.8	(4.7)	0.4
Total Wholesale	203.2	(26.1)	142.4	88.9
Enron Energy Services	247.9	414.0	(86.7)	(79.4)
Enron Global Assets	(105.6)	45.7	(59.3)	(92.0)
Corp*	168.5	15.9	87.3	63.3
Other	(1,192.6)	(1,073.1)	(872.9)	753.4
Total Enron**	(776.6)	(589.9)	(903.3)	718.6

ONLY includes cash movement monitored from Houston.

Does NOT include Canada, London or any other banking center.

Certain items such as payroll that is paid by Corp on behalf of a business unit has NOT been allocated to the business units.

*Includes a \$937 MM outflow in September from Corporate related to a debt service payment for floating bonds.

**Includes an inflow in the month of July of \$915 MM and an outflow in the month of August of \$915 MM, all related to the Martin refinancing.

EC 001943271

Enron Corp
Total Capital Deployed
2001 June Year-to-Date

	As of June 30, 2001		As of Dec 31, 2000	
	June 2001 Capital Deployed	Off Balance Sheet Assets**	Total Cap Deployed Incl. Off B/S	Total Cap Deployed Incl. Off B/S
Transportation & Distribution				
Enron Transportation Services	2,663.8	-	2,663.8	2,697.0
Portland General Group	3,443.3	-	3,443.3	3,180.6
	<u>6,107.1</u>	<u>-</u>	<u>6,107.1</u>	<u>5,877.6</u>
Wholesale				
Americas	5,566.5	19.0	5,585.5	2,812.0 (1)
Enron Global Markets	651.6	-	651.6	714.0
Enron Europe	1,280.6	361.0	1,641.6	1,655.5
Middle East (Europe)	22.8	-	22.8	49.6
Global Exploration & Production	432.1	-	432.1	449.0
Enron Global Finance	2,228.5	-	2,228.5	1,428.5 (2)
Enron Industrial Markets	443.7	-	443.7	(54.0)
EEOS	8.1	-	8.1	158.0
Enron Broadband Services	963.0	92.0	1,055.0	938.0
Enron Net Works	202.9	-	202.9	(7.0)
Wholesale - Other	-	-	-	-
Wholesale - EES	932.4	-	932.4	- (3)
Eliminations & Other	1.7	-	1.7	6.3
	<u>12,733.8</u>	<u>472.0</u>	<u>13,205.8</u>	<u>8,150.0</u>
Enron Energy Services				
Enron Global Assets	747.2	102.0	849.2	1,732.0
Enron Renewable Energy Corp	6,893.9	153.0	7,050.0	6,995.1
	653.2	-	653.2	544.0
Corporate & Other*	2,133.6	1,450.0	3,583.6	4,919.4
Total	<u>29,268.9</u>	<u>2,177.0</u>	<u>31,445.9</u>	<u>28,218.0</u>

* Corporate & Other includes Azurix, HPL Fair Value and Clean Fuels.

** Off balance sheet capital includes contingent equity, FAS 125/140, corporate guarantees, and residual value guarantees as of 12/31/00.

(1) Impact of margin activity.

(2) Includes N/R from sale of JEDI shares previously owned by Enron.

(3) Included in EES-Retail.

EC 001943272