

To:

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cc:

Subject:

4Q99EARNINGS.xI

GOVERNMENT **EXHIBIT** 28709 Crim No. H 04-0025

#### **Table 1 - Earnings Summary**

(Unaudited: in milliions except per share data)

		Quarter Decemb			nded er 31,	
	_	1999	1998	_	1999	1998
Revenues	]					
Transportation and Distribution:						
Gas Pipeline Group	\$	181 \$	170	\$	653 \$	653
Portland General		377	327		1,379	1,196
Wholesale Energy Operations and Services		10,774	6,618		37,125	27,725
Retail Energy Services		468	322		1,720	1,072
Exploration and Production (a)		-	230		526	884
Corporate and Other (including intercompany eliminations	s)	(145)	35		(609)	(270)
Total Revenues	\$_	11,655 \$	7,702	\$_	40,794 \$	31,260
After tax results						
Core Businesses	\$	257 \$	190	\$	1,013 \$	783
Retail Energy Services		1	(19)		(57)	(85)
Net Income Excluding Nonrecurring Items	_	258	171	_	956	698
Nonrecurring Items:						
Gain on sale of EOG stock		-	45		345	45
Charges related to MTBE asset		-	(40)		(278)	(40)
Cumulative effect of accounting changes		-	•		(131)	` -
Net income	\$_	258 \$	176	\$_	892 \$	703
Earnings (loss) per share (diluted) (b)	]					
Core Businesses	\$	0.30 \$	0.27	\$	1.25 \$	1.13
Retail Energy Services		-	(0.03)	·	(0.07)	(0.12)
EPS (diluted) excluding nonrecurring items	_	0.30	0.24	_	1.18	1.01
Nonrecurring items:						
Gain on sale of EOG stock		-	0.07		0.45	0.06
Charges related to MTBE asset		_	(0.06)		(0.36)	(0.06)
Cumulative effect of accounting changes		_	-		(0.17)	(0.00)
EPS (diluted)	\$_	0.30 \$	0.25	\$_	1.10 \$	1.01
Average shares outstanding (diluted) (b)		779.1	716.4	_	769.0	695.3

<sup>(</sup>a) Reflects results of Enron Oil & Gas through August 16, 1999, date of share exchange transaction.

<sup>(</sup>b) Shares outstanding and EPS amounts have been restated to reflect the two-for-one common stock split that was effective August 13, 1999.

#### Table 2a - Results by Segment

(Unaudited: in millions, except per share amounts)

	Core Businesses		Retail Energy Services		Non- Recurring		Total	
IBIT:								
Transportation and Distribution:								
Gas Pipeline Group	\$	97	\$	-	\$	-	\$	97
Portland General		105		-		-		105
Wholesale Energy Operations and Services		275		-		-		275
Retail Energy Services		-		2		-		2
Exploration and Production (a)		-		-		-		-
Corporate and Other		(4)		-		-		(4)
IBIT	_	473		2		_	_	475
Interest and Related Charges, net		122		-		-		122
Dividends on Preferred Securities								
of Subsidiaries		20		-		-		20
Minority Interests		41		-		-		41
Income Tax Provision (Benefit)		33		1		-		34
Net Income (Loss)	_	257	•	1	•	-	-	258
Preferred Dividends:								
Second preferred stock		4		-		-		4
Series A and Series B Preferred Stock (b)		20		-		-		20
Earnings (Loss) on Common Stock	\$_	233	\$	1	\$	-	\$ _	234
Average Number of Shares Used: (c)								
Basic								715.3
Diluted	_	779.1	. :	779.1		779.1	=	779.1
Earnings (Loss) per Common Share: (c)								
Basic							S	0.33
Diluted	\$_	0.30	\$	•	\$_	•	\$ [	0.31

- (a) Reflects results of Enron Oil & Gas through August 16, 1999, date of share exchange transaction.
- (b) The Series A and Series B Preferred Stock are antidilutive and therefore have been excluded from the calculation of diluted earnings per share.
- (c) Shares outstanding and EPS amounts have been restated to reflect the two-for-one common stock split that was effective August 13, 1999.

**Table 2b - Results by Segment** (Unaudited: in millions, except per share amounts)

•	Core Businesses		Retail Energy Services	Non- Recurring	_	Total	
IBIT:							
Transportation and Distribution:							
Gas Pipeline Group	\$	84	\$	- \$	-	\$	84
Portland General		84		-	-		84
Wholesale Energy Operations and Service		201		-	-		201
Retail Energy Services		-		(26)	-		(26)
Exploration and Production		31		-	-		31
Corporate and Other		26		-	(39)		(13)
IBIT		426	•	(26)	(39)	_	361
Interest and Related Charges, net		152		-	-		152
Dividends on Preferred Securities							
of Subsidiaries		19		-	-		19
Minority Interests		17		-	-		17
Income Tax Provision (Benefit)		48		(7)	(44)		(3)
Net Income (Loss)	-	190		(19)	5	-	176
Preferred Dividends:							
Second preferred stock		4		-	-		4
Earnings (Loss) on Common Stock	\$_	186	\$	(19)	5	\$	172
Average Number of Shares Used:							
Basic							661.8
Diluted	_	716.4	. :	716.4	716.4	=	716.4
Earnings (Loss) per Common Share:							
Basic						\$	0.26
Diluted	\$_	0.27	\$	(0.03)	0.01	\$ ]	0.25

Note: Shares outstanding and EPS amounts have been restated to reflect the two-for-one common stock split that was effective August 13, 1999.

### Table 2c - Results by Segment

(Unaudited: in millions, except per share amounts)

	Core Businesses		Retail Energy Services	Non- Recurring	-	Total
IBIT:						
Transportation and Distribution:						
Gas Pipeline Group	\$	380	-	\$ -	\$	380
Portland General		305	-	-		305
Wholesale Energy Operations and Services		1,329	-	-		1,329
Retail Energy Services		-	(73)	-		(73)
Exploration and Production (a)		65	-	-		65
Corporate and Other		(22)		13	_	(9)
IBIT		2,057	(73)	13		1,997
Interest and Related Charges, net		652	7	-		659
Dividends on Preferred Securities						
of Subsidiaries		77	-	-		77
Minority Interests		135	-	-		135
Income Tax Provision (Benefit)		180	(23)	(54)	_	103
Income (Loss) before Cumulative Accounting Changes		1,013	(57)	67		1,023
Cumulative Effect of Accounting Changes, net of tax	_			(131)	_	(131)
Net Income (Loss)		1,013	(57)	(64)		892
Preferred Dividends:						
Second preferred stock		17	-	-		17
Series A and Series B Preferred Stock (b)	_	49_			_	49
Earnings (Loss) on Common Stock	\$_	947	(57)	\$ (64)	\$ _	826
Average Number of Shares Used: (c)						705.0
Basic					-	705.3
Diluted	_	769.0	769.0	769.0	=	769.0
Earnings (Loss) per Common Share: (c)						4.45
Basic					\$ .	1.17
Diluted	\$	1.25	(0.07)	\$ (0.08)	\$	1.10

<sup>(</sup>a) Reflects results of Enron Oil & Gas through August 16, 1999, date of share exchange transaction.

<sup>(</sup>b) The Series A and Series B Preferred Stock are antidilutive and therefore have been excluded from the calculation of diluted earnings per share.

<sup>(</sup>c) Shares outstanding and EPS amounts have been restated to reflect the two-for-one common stock split that was effective August 13, 1999.

# Table 2d - Results by Segment

(Unaudited: in millions, except per share amounts)

	Core Businesses		<b>3</b> .	Retail Energy Services		Non- Recurring		Total
IBIT:								
Transportation and Distribution:								
Gas Pipeline Group	\$	351	\$	-	\$	-	\$	351
Portland General		286		-		-		286
Wholesale Energy Operations and Services		968		-		-		968
Retail Energy Services		-		(119)		-		(119)
Exploration and Production		128		-		-		128
Corporate and Other		7		-	_	(39)	_	(32)
IBIT		1,740		(119)		(39)		1,582
Interest and Related Charges, net		546		4		-		550
Dividends on Preferred Securities								
of Subsidiaries		77		-		-		77
Minority Interests		77		-		-		77
Income Tax Provision (Benefit)	_	257		(38)	_	(44)	_	175
Net Income (Loss)		783		(85)		5		703
Preferred Dividends:								
Second preferred stock	. —	17		<u> </u>			_	17_
Earnings (Loss) on Common Stock	\$_	766	. \$	(85)	<b>\$</b> _	5	\$ _	686
Average Number of Shares Used:								
Basic								642.3
Diluted		695.3		695.3	_	695.3	=	695.3
Earnings (Loss) per Common Share:								
Basic							\$	1.07
Diluted	•	4.42		(0.40)			<b>~</b> =	
Director	\$_	1.13	. Ϡ.	(0.12)	<b>ð</b> =	-	<b>Þ</b> =	1.01

Note: Shares outstanding and EPS amounts have been restated to reflect the two-for-one common stock split that was effective August 13, 1999.

Transportation and Distribution

# ENRON CORP. Table 3a - Core Business Highlights

(Unaudited)

		Quarter Ended December 31,			Year Ended December 31,			
	_	1999		1998		1999		1998
Gas Pipeline Group	_		-				_	· · · · · ·
(In Millions)								
Net Revenues	\$	176	\$	167	\$	626	\$	640
Operating Expenses		74		71		264		276
Depreciation & Amortization		14		20		66		70
Equity in Earnings		8		4		38		32
Other Income, net		1		4		46		25
IBIT	\$_	97	\$	84	\$	380	\$ _	351
Total Volumes Transported (BBtu/d) (a)								
Northern Natural Gas		3,738		3,792		3,817		4,046
Transwestern Pipeline		1,460		1,564		1,462		1,646
Florida Gas Transmission		1,538		1,471		1,493		1,328
Northern Border Pipeline		2,406		1,723		2,405		1,766
Portland General								
(In Millions)								
Revenues	\$	377	\$	327	\$	1,379	\$	1,196
Purchased Power & Fuel		179		129		639		451
Operating Expenses		81		65		304		295
Depreciation & Amortization		44		47		181		183
Other Income, net	_	32		(2)		50		19
IBIT	\$_	105	\$_	84	<u> </u> \$	305	\$_	286
Retail Customers (end of period, thousands)	_	719		698	= :	719	: <u>=</u>	698
Electricity Sales (Thousand MWh)								
Residential		2,004		1,449		7,404		5,049
Commercial		1,879		1,815		7,392		5,056
Industrial		1,198		834		4,463		2,641
Total Retail	_	5,081		4,098	•	19,259	•	12,746
Wholesale		3,300	_	2,675		12,612		8,632
Total Sales	_	8,381		6,773	- :	31,871		21,378

<sup>(</sup>a) Reflects 100% of each entity's throughput volumes.

Wholesale Energy Operations and Services

### ENRON CORP.

#### Table 3b - Core Business Highlights

(Unaudited)

	(01)	addited)						
				Ended er 31.	Year Ended December 31,			
	-	1999	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1998	_	1999		1998
Wholesale Energy Operations and Services	$\Box$		-				_	
(In Millions)								
Commodity Sales and Services	\$	161	\$	107	\$	638	\$	411
Energy Assets and Investments		151		140		852		709
Unallocated Expenses		(37)		(46)		(161)		(152)
IBIT	\$_	275	\$	201	\$_	1,329	\$ _	968
•				Estimated Commercial		Percent Complete		
Projects Under Construction	<u>Si</u>	ze/Capacity	<u> </u>	Operation Date	_	at 12/31/99	-	
Pipeline:								
Rolivia-Brazil Pineline Phase I - Rolivia		346 miles		1Q 2000		99%	1	Fable not vet u

Projects Under Construction	Size/Capacity	Commercial Operation Date	Complete at 12/31/99	
Pipeline:				
Bolivia-Brazil Pipeline, Phase I - Bolivia	346 miles	1Q 2000	99%	Table not yet u
Bolivia-Brazil Pipeline, Phase I - Brazil	1,601 miles	2Q 2000	95%	
Cuiaba - Brazil	389 miles	2Q 2000	70%	
Power Plants:				
Barge Power Plants	270 MW	1Q 2000	95%	
EcoElectrica Power, Phase I - Puerto Rico	507 MW	1Q 2000	95%	
Nowa Sarzyna - Poland	116 MW	1Q 2000	99%	
Cuiaba, Phase II - Brazil	75 MW	2Q 2000	95%	
Cuiaba, Phase III - Brazil	255 MW	2Q 2000	75%	
Puerto Quetzal (Barge Mounted) - Guatemala	124 MW	2Q 2000	70%	
Sarlux - Italy	551 MW	2Q 2000	99%	
Sichuan Jialing Electric Power Ltd China	359 MW	4Q 2000	40%	
Gaza - Palestine	140 MW	1Q 2001	2%	
Dabhol, Phase II - India	1,624 MW	4Q 2001	45%	
Other:	•			
EcoElectrica LNG Terminal - Puerto Rico	-	3Q 2000	70%	
Accroven NGL Facility - Venezuela	-	2Q 2001	45%	
LNG Vessel	137,500 Cu Meters	3Q 2001	10%	
Dabhol LNG Terminal - India	-	4Q 2001	30%	

	Quarter	Ended	Year Ended				
	Decemb	er 31,	December 31,				
Commodity Sales and Services	1999	1998	1999	1998			
Physical Volumes (BBtue/d) (a)							
Gas:							
United States	10,219	7,941	8,982	7,418			
Canada	4,406	4,101	4,398	3,486			
Europe	1,604	1,605	1,549	1,243			
Other	26	4	23	8_			
	16,255	13,651	14,952	12,155			
Transport Volumes	693	510	575	559			
Total Gas Volumes	16,948	14,161	15,527	12,714			
Oil	5,877	4,923	5,407	2,960			
Liquids	947	586	753	610			
Electricity (b)	9,433	8,609	10,523	11,024			
Total Physical Volumes (BBtue/d) (a)	33,205	28,279	32,210	27,308			
Electricity Volumes Marketed (Thousand MWh)							
United States	86,666	78,969	378,930	401,843			
Europe & Other	121	242	5,133	529			
Total	86,787	79,211	384,063	402,372			
Financial Settlements (Notional)(BBtue/d)	106,665	79,879	98,528	75,266			

<sup>(</sup>a) Includes third-party transactions of Enron Energy Services.

<sup>(</sup>b) Represents electricity transaction volumes marketed, converted to BBtue/d.