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14 UNITED STATES DISTRICT COURT
15 NORTHERN DISTRICT OF CALIFORNIA
16 SAN FRANCISCO DIVISION

17 UNITED STATES OF AMERICA

No. CR 11-00795 CRB

18 v.

PLEA AGREEMENT

19 GARY ANDERSON,

20 Defendant.

21 The United States of America and Gary Anderson (“defendant”) hereby enter into the
22 following Plea Agreement pursuant to Rule 11(c)(1)(B) of the Federal Rules of Criminal
23 Procedure (“Fed. R. Crim. P.”):

24 RIGHTS OF DEFENDANT

- 25 1. The defendant understands his rights:
- 26 (a) to be represented by an attorney;
 - 27 (b) to be charged by Indictment;
 - 28 (c) to plead not guilty to any criminal charge brought against him;

1 (d) to have a trial by jury, at which he would be presumed not guilty of the
2 charge and the United States would have to prove every essential element of the charged offense
3 beyond a reasonable doubt for him to be found guilty;

4 (e) to confront and cross-examine witnesses against him and to subpoena
5 witnesses in his defense at trial;

6 (f) not to be compelled to incriminate himself;

7 (g) to appeal his conviction, if he is found guilty; and

8 (h) to appeal the imposition of sentence against him.

9 AGREEMENT TO PLEAD GUILTY AND WAIVE CERTAIN RIGHTS

10 2. The defendant knowingly and voluntarily waives the rights set out in Paragraph
11 1(b)-(g) above. The defendant also knowingly and voluntarily waives the right to file any
12 appeal, any collateral attack, or any other writ or motion, including but not limited to an appeal
13 under 18 U.S.C. § 3742 or a motion under 28 U.S.C. § 2241 or 2255, that challenges the
14 sentence imposed by the Court if that sentence is consistent with or below the Sentencing
15 Guidelines range stipulated by the parties in Paragraph 9 of this Plea Agreement, regardless of
16 how the sentence is determined by the Court. This agreement does not affect the rights or
17 obligations of the United States as set forth in 18 U.S.C. § 3742(b). Nothing in this paragraph,
18 however, shall act as a bar to the defendant perfecting any legal remedies he may otherwise have
19 on appeal or collateral attack respecting claims of ineffective assistance of counsel or
20 prosecutorial misconduct. Pursuant to Fed. R. Crim. P. 7(b), the defendant will waive indictment
21 at arraignment and plead guilty to a two-count Information to be filed in the United States
22 District Court for the Northern District of California. Count One of the Information charges the
23 defendant with participating in a conspiracy to suppress and restrain competition by rigging bids
24 to obtain title to selected real estate offered at San Mateo County, California public real estate
25 foreclosure auctions in the Northern District of California, in unreasonable restraint of interstate
26 trade and commerce, in violation of the Sherman Act, 15 U.S.C. § 1, beginning as early as July
27 2010 and continuing until in or about October 2010. Count Two of the Information charges the

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1 defendant with conspiracy to commit mail fraud in violation of 18 U.S.C. § 1349, in San Mateo
2 County, California from as early as July 2010 until in or about October 2010.

3 3. The defendant, pursuant to the terms of this Plea Agreement, will plead guilty to
4 the criminal charges described in Paragraph 2 above and will make a factual admission of guilt to
5 the Court in accordance with Fed. R. Crim. P. 11, as set forth in Paragraph 4 below. The United
6 States agrees that at the arraignment, it will stipulate to the release of the defendant on his
7 personal recognizance, pursuant to 18 U.S.C. § 3142, pending the sentencing hearing in this case.

8 FACTUAL BASIS FOR CHARGED OFFENSES

9 4. I agree that I am guilty of the offenses to which I will plead guilty, and I agree
10 that the following facts are true:

11 (a) As to Count One of the Information:

12 Beginning as early as July 2010 and continuing until in or about October 2010 (“relevant
13 period”), the defendant participated in a conspiracy to rig bids to obtain selected real estate at
14 public real estate foreclosure auctions held in San Mateo County, California, located in the
15 Northern District of California. The primary purpose of this conspiracy was to suppress and
16 restrain competition to obtain title to selected real estate offered at San Mateo County public real
17 estate foreclosure auctions at non-competitive prices. During the relevant period, the defendant
18 and his co-conspirators agreed not to bid against one another and to allocate title to the selected
19 real estate among themselves. To carry out their conspiracy, the defendant and his
20 co-conspirators refrained from or stopped bidding on selected auctioned real estate.

21 During the relevant period, the business activities of the defendant and his
22 co-conspirators were within the flow of, and substantially affected, interstate trade and
23 commerce. For example, mortgage holders located in states other than California received
24 proceeds from the public real estate foreclosure auctions that were subject to the bid-rigging
25 conspiracy.

26 During the relevant period, the conspiratorial activities described above took place in the
27 Northern District of California, and the real estate that was the subject of this conspiracy was
28 located in this District.

1 (b) As to Count Two of the Information:

2 During the relevant period, the defendant and his co-conspirators willfully and knowingly
3 agreed to devise and intended to devise and to participate in a scheme or artifice to defraud
4 financial institutions, homeowners, and others, and to obtain money and property by means of
5 materially false and fraudulent pretenses, representations, and promises. The scheme to defraud
6 entailed making payoffs to obtain title to selected real estate at fraudulently suppressed prices,
7 receiving payoffs and diverting money to co-conspirators and away from the mortgage holders
8 and others with a legal interest in select properties sold at public real estate foreclosure auctions
9 in San Mateo County, California (“mortgage holders”). Among other things, the defendant and
10 his co-conspirators executed a deceptive scheme by negotiating payoffs with one or more co-
11 conspirators not to compete; in some instances, falsely participating in foreclosure auctions to
12 create the appearance that they were bidding competitively when, in fact, they were not;
13 purchasing selected real estate at fraudulently suppressed prices; paying co-conspirators monies
14 that otherwise would have gone to mortgage holders; taking steps to conceal both the fact that
15 payoffs were made and the amount of the payoffs; making and causing to be made false and
16 misleading statements on records of public auctions regarding the total purchase price of selected
17 real estate sold at public foreclosure auctions; and causing the fraudulently suppressed purchase
18 price to be reported and paid to the mortgage holders.

19 The defendant and others, for the purpose of executing the conspiracy described above
20 and attempting to do so, knowingly used and caused to be used the United States Postal Service
21 or private or commercial interstate carriers. For example, trustees used the United States mail
22 and Federal Express to transmit Trustee’s Deeds Upon Sale and other title documents to
23 participants in the conspiracy. These mailings were foreseeable to the defendant in the ordinary
24 course of business.

25 During the relevant period, the real estate that was the subject of this conspiracy was
26 located in the Northern District of California.

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POSSIBLE MAXIMUM SENTENCE

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2 5. The defendant understands that the statutory maximum penalty that may be
3 imposed against him upon conviction for a violation of Count One, 15 U.S.C. § 1, is:

4 (a) a term of imprisonment for ten years (15 U.S.C. § 1);

5 (b) a fine in an amount equal to the greatest of (1) \$1 million, (2) twice the
6 gross pecuniary gain the conspirators derived from the crime, or (3) twice the gross pecuniary
7 loss caused to the victims of the crime by the conspirators (15 U.S.C. § 1; 18 U.S.C. § 3571(b)
8 and (d)); and

9 (c) a term of supervised release of not more than three years following any
10 term of imprisonment. If the defendant violates any condition of supervised release, the
11 defendant could be required to serve up to an additional two years in prison (18 U.S.C.
12 § 3559(a)(3); 18 U.S.C. § 3583(b)(2) and (e)(3); and United States Sentencing Guidelines
13 (“U.S.S.G.,” “Sentencing Guidelines,” or “Guidelines”) § 5D1.2(a)(2)).

14 6. The defendant understands that the statutory maximum penalty that may be
15 imposed against him upon conviction for a violation of Count Two, 18 U.S.C. § 1349, is:

16 (a) a term of imprisonment for thirty years (18 U.S.C. § 1349);

17 (b) a fine of not more than \$1 million; and

18 (c) a term of supervised release of not more than five years following any
19 term of imprisonment. If the defendant violates any condition of supervised release, the
20 defendant could be required to serve up to an additional three years in prison (18 U.S.C.
21 § 3559(a)(2); 18 U.S.C. § 3583(b)(1) and (e)(3); and U.S.S.G. § 5D1.2(a)(1)).

22 7. In addition, the defendant understands that:

23 (a) pursuant to U.S.S.G. § 5E1.1 or 18 U.S.C. § 3663(a)(3), the Court may
24 order him to pay restitution to the victims of the offense; and

25 (b) pursuant to 18 U.S.C. § 3013(a)(2)(A), the Court is required to order the
26 defendant to pay a \$100 special assessment upon conviction for each charged crime, totaling
27 \$200.

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SENTENCING GUIDELINES

8. The defendant understands that the Sentencing Guidelines are advisory, not mandatory, but that the Court must consider the Guidelines in effect on the day of sentencing, along with the other factors set forth in 18 U.S.C. § 3553(a), in determining and imposing sentence. The defendant understands that the Guidelines determinations will be made by the Court by a preponderance-of-the-evidence standard. The defendant understands that although the Court is not ultimately bound to impose a sentence within the applicable Guidelines range, its sentence must be reasonable, based upon consideration of all relevant sentencing factors set forth in 18 U.S.C. § 3553(a). Pursuant to U.S.S.G. § 1B1.8, the United States agrees that self-incriminating information that the defendant provides to the United States pursuant to this Plea Agreement will not be used to increase the volume of affected commerce or loss attributable to the defendant or in determining the defendant's applicable Guidelines range, except to the extent provided in U.S.S.G. § 1B1.8(b).

SENTENCING AGREEMENT

9. The United States and the defendant agree that the following Sentencing Guidelines apply:

(a)	For Count One (15 U.S.C. § 1 – San Mateo County):	
i.	Base Offense Level, U.S.S.G. § 2R1.1(a):	12
ii.	Conduct involved agreement to submit non-competitive bids, U.S.S.G. § 2R1.1(b)(1):	+1
iii.	Volume of Commerce (stipulated to be not less than \$1,387,463), U.S.S.G. § 2R1.1(b)(2)(A):	+2
iv.	Fine calculated as one to five percent of the volume of commerce (stipulated to be not less than \$1,387,463), but not less than \$20,000, U.S.S.G. § 2R1.1(c)(1):	\$20,000 to \$69,373
	Total:	15

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1	(b)	For Count Two (18 U.S.C. § 1349 – San Mateo County):	
2	i.	Base Offense Level, U.S.S.G. § 2B1.1(a)(1):	7
3	ii.	Loss > \$30,000, U.S.S.G. § 2B1.1(b)(1)(D):	+6
4	iii.	Fine, U.S.S.G. § 5E1.2(c)(3):	\$3,000 to \$30,000
5		Total:	13

6 Pursuant to U.S.S.G. § 3D1.3(b), the counts involve offenses of the same general type to which
7 different Guidelines apply; therefore, the offense Guideline to be applied is the highest offense
8 level.

9 10. The United States agrees that it will make a motion, pursuant to U.S.S.G. § 3E1.1,
10 for a downward adjustment of two levels for acceptance of responsibility due to the defendant's
11 timely notification of his intention to enter a guilty plea. Therefore, the ultimate Guidelines
12 calculations result in a combined offense level of 13 and a fine of \$20,000 to \$69,373.

13 11. The defendant understands that the Court will order him to pay a special
14 assessment of \$100 per count (\$200 total) pursuant to 18 U.S.C. § 3013(a)(2)(A) in addition to
15 any fine imposed. The parties agree that there exists no aggravating or mitigating circumstance
16 of a kind, or to a degree, not adequately taken into consideration by the U.S. Sentencing
17 Commission in formulating the Sentencing Guidelines justifying a departure pursuant to
18 U.S.S.G. § 5K2.0.

19 12. The Mandatory Victim Restitution Act requires the Court to order restitution to
20 the victims of certain offenses. The government and the defendant agree to recommend that the
21 Court order the defendant to pay restitution in the amount of \$1,000 pursuant to U.S.S.G.
22 § 5E1.1(a). The defendant understands that this Plea Agreement is voidable by the government
23 if he fails to pay the restitution as ordered by the Court. The defendant further agrees that he will
24 not seek to discharge any restitution obligation or any part of such obligation in any bankruptcy
25 proceeding.

26 13. The United States and the defendant are not aware of any information that would
27 affect the defendant's Criminal History Category. If no other information were discovered, the

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1 defendant's Criminal History Category would be I. The parties understand that the defendant's
2 Criminal History Category is determined by the Court.

3 14. The defendant understands that the sentence to be imposed on him is within the
4 sole discretion of the sentencing judge. The United States cannot and does not make any
5 promises or representations as to what sentence the defendant will receive. However, the United
6 States will inform the Probation Office and the Court of (a) this Agreement; (b) the nature and
7 extent of the defendant's activities in this case and all other activities of the defendant that the
8 United States deems relevant to sentencing; and (c) the nature and extent of the defendant's
9 cooperation with the United States. In so doing, the United States may use any information it
10 deems relevant, including information provided by the defendant both prior and subsequent to
11 the signing of this Agreement. The United States reserves the right to make any statement to the
12 Court or the Probation Office concerning the nature of the criminal violations charged in the
13 attached Information, the participation of the defendant therein, and any other facts or
14 circumstances that it deems relevant. The United States also reserves the right to comment on or
15 to correct any representation made by or on behalf of the defendant and to supply any other
16 information that the Court may require.

17 15. If the United States determines that the defendant has provided substantial
18 assistance in any Federal Proceeding, as defined in Paragraph 18 of this Plea Agreement, and has
19 otherwise fully complied with all of the terms of this Plea Agreement, it will file a motion,
20 pursuant to U.S.S.G. § 5K1.1, advising the sentencing judge of all relevant facts pertaining to
21 that determination and requesting the Court to sentence the defendant in light of the factors set
22 forth in U.S.S.G. § 5K1.1(a)(1)-(5). The defendant acknowledges that the decision whether he
23 has provided substantial assistance in any Federal Proceeding and has otherwise complied with
24 the terms of this Plea Agreement is within the sole discretion of the United States. It is
25 understood that, should the United States determine that the defendant has not provided
26 substantial assistance in any Federal Proceeding, or should the United States determine that the
27 defendant has violated any provision of this Plea Agreement, such a determination will release
28 the United States from any obligation to file a motion pursuant to U.S.S.G. § 5K1.1, but will not

1 entitle the defendant to withdraw his guilty plea once it has been entered. The defendant further
2 understands that, whether or not the United States files a motion pursuant to U.S.S.G. § 5K1.1,
3 the sentence to be imposed on him remains within the sole discretion of the sentencing judge.

4 16. Subject to the ongoing, full, and truthful cooperation of the defendant described in
5 Paragraph 18 of this Plea Agreement, and before sentencing in the case, the United States will
6 fully advise the Court and the Probation Office of the fact, manner, and extent of the defendant's
7 cooperation and his commitment to prospective cooperation with the United States' investigation
8 and prosecutions, all material facts relating to the defendant's involvement in the charged
9 offenses, and all other relevant conduct. To enable the Court to have the benefit of all relevant
10 sentencing information, the United States may request, and the defendant will not oppose, that
11 sentencing be postponed until his cooperation is complete.

12 17. The United States and the defendant understand that the Court retains complete
13 discretion to accept or reject either party's sentencing recommendation. The defendant
14 understands that, as provided in Fed. R. Crim. P. 11(c)(3)(B), if the Court does not impose a
15 sentence consistent with either party's sentencing recommendation, he nevertheless has no right
16 to withdraw his plea of guilty.

17 DEFENDANT'S COOPERATION

18 18. The defendant will cooperate fully and truthfully with the United States in the
19 prosecution of this case, the conduct of the current federal investigation of violations of federal
20 antitrust and related criminal laws involving the purchase of real estate at public foreclosure
21 auctions in the Northern District of California, any other federal investigation resulting
22 therefrom, and any litigation or other proceedings arising or resulting from any such
23 investigation to which the United States is a party ("Federal Proceeding"). The ongoing, full,
24 and truthful cooperation of the defendant shall include, but not be limited to:

25 (a) producing all non-privileged documents, including claimed personal
26 documents, and other materials, wherever located, in the possession, custody, or control of the
27 defendant, requested by attorneys and agents of the United States;

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1 (b) making himself available for interviews, not at the expense of the United
2 States, upon the request of attorneys and agents of the United States;

3 (c) responding fully and truthfully to all inquiries of the United States in
4 connection with any Federal Proceeding, without falsely implicating any person or intentionally
5 withholding any information, subject to the penalties of making false statements (18 U.S.C.
6 § 1001) and obstruction of justice (18 U.S.C. § 1503, *et seq.*);

7 (d) otherwise voluntarily providing the United States with any non-privileged
8 material or information, not requested in (a)-(c) of this paragraph, that he may have that is related
9 to any Federal Proceeding; and

10 (e) when called upon to do so by the United States in connection with any
11 Federal Proceeding, testifying in grand jury, trial, and other judicial proceedings fully, truthfully,
12 and under oath, subject to the penalties of perjury (18 U.S.C. § 1621), making false statements or
13 declarations in grand jury or court proceedings (18 U.S.C. § 1623), contempt (18 U.S.C.
14 §§ 401-402), and obstruction of justice (18 U.S.C. § 1503, *et seq.*).

15 GOVERNMENT'S AGREEMENT

16 19. Subject to the full, truthful, and continuing cooperation of the defendant described
17 in Paragraph 18 of this Plea Agreement, and upon the Court's acceptance of the guilty plea
18 called for by this Plea Agreement and the imposition of sentence, the United States will not bring
19 further criminal charges against the defendant for any act or offense committed before the date of
20 this Plea Agreement that was undertaken in furtherance of an antitrust conspiracy or in violation
21 of any related criminal law involving the purchase of real estate at public foreclosure auctions in
22 the Northern District of California ("Relevant Offense"). The non-prosecution terms of this
23 paragraph do not apply to civil matters of any kind, to any violation of the federal tax or
24 securities laws, or to any crime of violence.

25 20. The defendant understands that he may be subject to administrative action by
26 federal or state agencies other than the United States Department of Justice, Antitrust Division,
27 based upon the conviction resulting from this Plea Agreement, and that this Plea Agreement in
28 no way controls whatever action, if any, other agencies may take. However, the United States

1 agrees that, if requested, it will advise the appropriate officials of any governmental agency
2 considering such administrative action of the fact, manner, and extent of the cooperation of the
3 defendant as a matter for that agency to consider before determining what administrative action,
4 if any, to take.

5 REPRESENTATION BY COUNSEL

6 21. The defendant has reviewed all legal and factual aspects of this case with his
7 attorney and is fully satisfied with his attorney's legal representation. The defendant has
8 thoroughly reviewed this Plea Agreement with his attorney and has received satisfactory
9 explanations from his attorney concerning each paragraph of this Plea Agreement and
10 alternatives available to the defendant other than entering into this Plea Agreement. After
11 conferring with his attorney and considering all available alternatives, the defendant has made a
12 knowing and voluntary decision to enter into this Plea Agreement.

13 VOLUNTARY PLEA

14 22. The defendant's decision to enter into this Plea Agreement and to tender a plea of
15 guilty is freely and voluntarily made and is not the result of force, threats, assurances, promises,
16 or representations other than the representations contained in this Plea Agreement. The United
17 States has made no promises or representations to the defendant as to whether the Court will
18 accept or reject the recommendations contained within this Plea Agreement.

19 VIOLATION OF PLEA AGREEMENT

20 23. The defendant agrees that, should the United States determine in good faith,
21 during the period that any Federal Proceeding is pending, that the defendant has failed to provide
22 full and truthful cooperation, as described in Paragraph 18 of this Plea Agreement, or has
23 otherwise violated any provision of this Plea Agreement, the United States will notify the
24 defendant or his counsel in writing by personal or overnight delivery or facsimile transmission,
25 and may also notify his counsel by telephone, of its intention to void any of its obligations under
26 this Plea Agreement (except its obligations under this paragraph), and the defendant shall be
27 subject to prosecution for any federal crime of which the United States has knowledge, including
28 but not limited to, the substantive offenses relating to the investigation resulting in this Plea

1 Agreement. The defendant may seek Court review of any determination made by the United
2 States under this paragraph to void any of its obligations under the Plea Agreement. The
3 defendant agrees that, in the event that the United States is released from its obligations under
4 this Plea Agreement and brings criminal charges against the defendant for any Relevant Offense,
5 the statute of limitations period for such offense shall be tolled for the period between the date of
6 the signing of this Plea Agreement and six months after the date the United States gave notice of
7 its intent to void its obligations under this Plea Agreement.

8 24. The defendant understands and agrees that in any further prosecution of him
9 resulting from the release of the United States from its obligations under this Plea Agreement
10 based on the defendant's violation of the Plea Agreement, any documents, statements,
11 information, testimony, or evidence provided by him to attorneys or agents of the United States,
12 federal grand juries, or courts, and any leads derived therefrom, may be used against him in any
13 such further prosecution. In addition, the defendant unconditionally waives his right to challenge
14 the use of such evidence in any such further prosecution, notwithstanding the protections of Fed.
15 R. Evid. 410.

16 ENTIRETY OF AGREEMENT

17 25. This Plea Agreement constitutes the entire agreement between the United States
18 and the defendant concerning the disposition of the criminal charges in this case. This Plea
19 Agreement cannot be modified except in writing, signed by the United States and the defendant.

20 26. The undersigned attorneys for the United States have been authorized by the
21 Attorney General of the United States to enter this Plea Agreement on behalf of the United
22 States.

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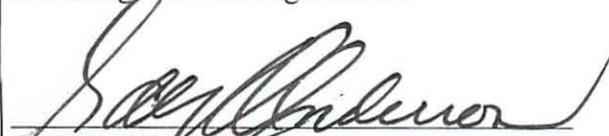
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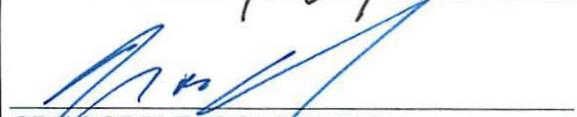
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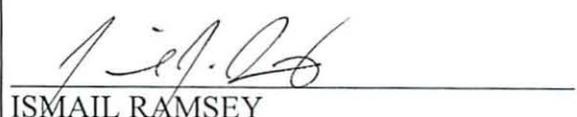
1 27. A facsimile signature shall be deemed an original signature for the purpose of
2 executing this Plea Agreement. Multiple signature pages are authorized for the purpose of
3 executing this Plea Agreement.

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5 _____
6 GARY ANDERSON
7 Defendant

8 Dated: 2/15/12

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10 _____
11 GREGORY E. GOLDBERG
12 Counsel for Defendant Gary Anderson
13 Holland & Hart LLP
14 555 Seventeenth Street, Suite 3200
15 Denver, CO 80202-3979

16 Dated: 2/15/12

17 
18 _____
19 ISMAIL RAMSEY
20 Counsel for Defendant Gary Anderson
21 Ramsey & Ehrlich LLP
22 803 Hearst Avenue
23 Berkeley, CA 94710

24 Dated: 2/15/12



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Trial Attorneys
U.S. Department of Justice
Antitrust Division

Dated: 2/15/12