

- 1 7. PeopleSoft, Inc. (“PeopleSoft”) is a Delaware corporation with its principal executive
2 office in Pleasanton, California.
- 3 8. PeopleSoft provides organizations with enterprise software applications and offers related
4 consulting services in the United States and abroad.
- 5 9. Oracle has initiated a tender offer for the shares of PeopleSoft.
- 6 10. Human Resources Management software (HRM) and Financial Management Systems
7 software (FMS) are types of enterprise applications software.
- 8 11. Most organizations (including corporations, federal, state, and local government agencies,
9 and non-profit organizations) automate their financial management and human resource
10 functions.
- 11 12. Employee records and benefits administration are some of the more common business
12 functions addressed by HRM programs sold by software vendors.
- 13 13. General ledger, accounts payable, and accounts receivable are some of the more common
14 business functions addressed by FMS programs sold by software vendors.
- 15 14. Many FMS and HRM software customers go through an extensive procurement process to
16 identify qualified vendors and receive proposals for software solutions. The procurement
17 process typically lasts from six to eighteen months and involves extensive interaction with
18 software vendors, third party consultants, and others.
- 19 15. References from similarly situated customers are used in marketing FMS and HRM
20 solutions to certain customers.
- 21 16. Oracle sells HRM and FMS solutions throughout the United States and around the world.
- 22 17. PeopleSoft sells HRM and FMS solutions throughout the United States and around the
23 world.
- 24 18. SAP sells HRM and FMS solutions throughout the United States and around the world.

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