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File

UNITED STATES DISTRICT COURT

CENTRAL DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

Civil No. 81-0011-DWW

ALLIED FINANCE ADJUSTERS
CONFERENCE, INC.,

Defendant.

Defendant.

COMPLAINT

The United States of America, plaintiff, by its attorneys, acting under the direction of the Attorney General of the United States, brings this action to obtain equitable relief against the defendant, and alleges as follows:

I

JURISDICTION AND VENUE

- 1. This complaint is filed under Section 4 of the Sherman Act (15 U.S.C. §4) in order to prevent and restrain the continuing violation or recurrence by the defendant of Section 1 of the Act (15 U.S.C. §1).
- 2. The defendant, Allied Finance Adjusters Conference, Inc., maintains an office, transacts business and is found within the Central District of California.

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DEFENDANT

 Allied Finance Adjusters Conference, Inc. ("Allied") is made a defendant. Allied is an incorporated trade association which has its principal place of business in Westminster, California. Its membership consists of approximately 200 individuals engaged in the business of providing independent repossession services in various cities throughout the United States.

III

CO-CONSPIRATORS

Various individuals and business entities, not made defendants, have participated as co-conspirators with the defendant and have performed acts and made statements in furtherance of the violations alleged.

IV

TRADE AND COMMERCE

- "Repossessors," or adjusters as they are sometimes 5. called, provide services for banks, credit unions and other lenders that seek to recover merchandise sold under security agreement where the debtor has forfeited possessory rights by defaulting on loan terms. Repossessors act as agents for lenders and furnish a variety of services to them, including tracing of property, collection and adjustment of loans, as well as repossession, sale or return of collateral.
- 6. Automobiles and other automotive vehicles are the property most often reclaimed by repossessors. Subject to transportation costs, repossessors can and do travel

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considerable distances and cross state lines to repossess property in other states where they meet appropriate licensing standards. Repossessors are in actual or potential competition with all other repossessors who have the ability to serve all or any part of their service area.

- 7. Allied has members throughout the United States. It publishes and distributes to lenders a directory of its members and the areas which they offer to serve. Only Allied members are permitted to be listed in its directory. Allied bonds its members and offers to mediate problems between them and clients who use the directory. Membership in Allied confers an economic benefit because of the substantial advertising value of its directory which facilitates referrals to Allied members from potential out-of-area clients.
- 8. A substantial flow of payments across state lines from lenders to Allied members is generated by Allied's activi-Thousands of copies of Allied's directory are circulated annually across state lines. The above-described activities of Allied and its members are in, and affect, interstate commerce.

VIOLATION ALLEGED

Beginning at least as early as 1975, the exact date being unknown to the plaintiff, and continuing to the date of the filing of this complaint, the defendant and co-conspirators have engaged in a combination and conspiracy in unreasonable restraint of trade and commerce in violation of Section 1 of the Sherman Act (15 U.S.C. §1). This violation may continue or recur unless the relief prayed for is granted.

- 10. The combination and conspiracy has consisted of a continuing agreement, understanding and concert of action among the defendant and co-conspirators to eliminate price and other forms of competition in the trade and commerce in repossession services.
- 11. In formulating and effectuating the combination and conspiracy the defendant and co-conspirators did those things which they combined and conspired to do including, among other things, the following:
 - (a) Agreed to, prepared, published in the Allied directory, disseminated and encouraged members
 - to adhere to fee schedules for repossession services;
 - (b) Restricted membership in Allied to one member in each designated geographical area;
 - (c) Restricted the area in which each Allied member could advertise and operate;
 - (d) Required that each member maintain no more than three full-time offices in any one state;
 - (e) Required that no member offer an affiliation or employment to another member's associate or employee without first receiving the written consent of that member; and
 - (f) Established arbitrary and unreasonable membership restrictions.

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EFFECTS

- 12. This combination and conspiracy has had the following effects, among others:
 - (a) Competition in the provision of independent repossession services has been restrained;
 - (b) Prices for the provision of independent repossession services of Allied members have been artificially fixed, raised, maintained and stabilized;
 - (c) Access by members of Allied to certain geographic markets has been restrained;
 - (d) Customers of Allied members have been deprived of the opportunity to purchase independent repossessor services in an open and competitive market; and
 - (e) Competition between and among Allied members in the provision of independent repossession services has been restrained.

PRAYER

WHEREFORE, plaintiff prays:

1. That the Court decree that the defendant has engaged in an unlawful combination and conspiracy in unreasonable restraint of interstate trade and commerce in violation of Section 1 of the Sherman Act.

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- 2. That the defendant Allied be enjoined from, in any manner, continuing, maintaining or renewing the illegal combination and conspiracy and from adopting or following any policy or practice having a similar purpose or effect.
- 3. That the defendant Allied, and all those acting in concert with it, be enjoined from:
 - (a) Agreeing to, preparing, publishing, disseminating or encouraging members or any other persons to adhere to any fee schedule or suggested fee for repossession services;
 - (b) Taking any action to restrict any or all members of Allied as to any fee they may charge, the geographic area they may service, the advertising of the geographic area they may service, the number of home offices they maintain or the persons they may seek to employ;
 - (c) Establishing any limit to the number of persons who may be Allied members in any given geographic area; and
 - (d) Maintaining, enacting and enforcing any rules or engaging in any practices which have the actual or potential effect of unreasonably restricting membership admissions.
- 4. That plaintiff have such other relief as the Court may deem just and proper.

2 Dated: 3 4 5 6 Assistant Attorney General 7 8 9 10 11 12 13 CHARLES / JEROME 14 15 16 17 18 Attorneys, Department of Attorneys, Department of 19 Justice Justice 20 21 22 23 ANDREA ORDIN 24 United States Attorney Attorney, Department 25 Department of Justice of Justice Antitrust Division 26 U.S. Department of Justice 10th & Pennsylvania Ave., N. 27 Washington, D.C. 20530 (202) 633-3082 28

5. That the plaintiff recover the costs of this suit.

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