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GLENDA R. JERMANOVICH
U.S. Department of Justice
Antitrust Division
450 Golden Gate Avenue
Room 16432, Box 36046
San Francisco, California 94102
(415) 556-6300

# UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

FEDERATED DEPARTMENT STORES, INC., d/b/a I. MAGNIN & CO.; and SAKS & COMPANY, d/b/a SAKS FIFTH AVENUE,

Defendants.

Civil No. 76-858 RHS

Filed: November 3, 1977

Entered: March 10, 1978

### STIPULATION

It is stipulated by and between the undersigned parties, plaintiff United States of America, and defendant Federated Department Stores, Inc., doing business as I. Magnin & Co., by their respective attorneys, that:

1. The parties consent that a final judgment in the form hereto attached may be filed and entered by the Court upon the motion of either party or upon the Court's own motion, at any time after compliance with the requirements of the Antitrust Procedures and Penalties Act [15 U.S.C. \$16] and without further notice to any party or other proceedings, provided that plaintiff has not withdrawn its consent which it may do at any time before the entry of the proposed final judgment by serving notice thereof on

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In the event plaintiff withdraws its consent or if 2 3 the proposed Final Judgment is not entered pursuant to this Stipulation, this Stipulation shall be of no effect whatever and the making of this Stipulation shall be without prejudice 5 6 to plaintiff and defendant in this or any other proceeding. 7 Dated: November 3, 1977 8 9 /s/ David W. Raub DAVID W. RAUB stant Attorney General 10 11 /s/ Glenda R. Jermanovich 12 GLENDA R. JERMANOVICH 13 14 15 16 Attorneys, Department of Justice /s/ Anthony E. Desmond 17 ANTHONY E. DESMOND 18 Attorneys, 19 Department of Justice 20 21 FOR THE DEFENDANT 22 ARNOLD & PORTER 1229 19th Street, NW 23 Washington, D. C. 20036 (202) 872-6750 . 24 **25** By /s/ Jerome I. Chapman 26 JEROME I. CHAPMAN Attorney for Defendant 27 28 29 30 31 32 DOJ

defendant and by filing that notice with the Court.

## UNITED STATES DISTRICT COURT ORIGINAL NORTHERN DISTRICT OF CALIFORNIA 147

UNITED STATES OF AMERICA,

Plaintiff,

CLERK, U. S. DIST. COURT SAM FRAMCISCO

Civil No. 76-858 RHS

FEDERATED DEPARTMENT STORES, INC., d/b/a I. MAGNIN & CO.; and SAKS & COMPANY, d/b/a SAKS FIFTH

Filed: 11/3/77

AVENUE,

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Entered: 3/10/78

Defendants.

## FINAL JUDGMENT

Plaintiff, United States of America, having filed its complaint herein on April 28, 1976, and Defendant Federated Department Stores, Inc., doing business as I. Magnin & Co., having appeared by its attorneys, and the Plaintiff and the Defendant, by their respective attorneys, having consented to the entry of this Final Judgment without trial or adjudication of any issue of fact or law herein and without this Final Judgment constituting evidence or an admission by any party with respect to any such issue;

NOW, THEREFORE, before the taking of any testimony and upon the consent of the parties hereto, it is hereby, ORDERED, ADJUDGED AND DECREED as follows:

This Court has jurisdiction of the subject matter herein and of the parties hereto. The complaint states a claim upon which relief may be granted against the Defendant under Section I of the Sherman Act (15 U.S.C. §1).

As used in this Final Judgment:

"Person" means any individual, corporation,

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partnership, firm, association or other business or legal entity.

- (B) "Women's clothing" means dresses, suits, coats, separates, sportswear, and other items of outer-wear intended to be worn by women, but excluding shoes, furs, millinery, and accessories.
- (C) "Markup" means the difference between the cost price of an item and its retail price.
- (D) "Operation" means a division or component portion of Federated Department Stores, Inc. which sells women's clothing at retail.

#### III

The provisions of this Final Judgment shall apply solely:

- (A) To each of the following operations of Defendant:
  - (1) The I. Magnin & Co. division of the Defendant; or
  - (2) Any operation of the Defendant in any form (including but not limited to subsidiary, branch or division) which shall at any time succeed to the business of the I. Magnin & Co. division, whether by transfer of stock or assets, reorganization or otherwise; and
  - (3) Any operation of the Defendant which engages in the business of selling women's clothing under a trade name incorporating the words "I. Magnin" or any variation thereof.
- (B) To each officer, director, agent, employee, subsidiary, successor or assign of each operation specified in Part III (A) above;

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(C) To all other persons in active concert or participation with any of those specified in Part III (A) or III (B) above who receive actual notice of this Final Judgment by personal service or otherwise.
IV

The Defendant shall require, as a condition of the sale or other disposition of all, or substantially all, of the assets used in any operation specified in Part III (A) above, that the acquiring party agree to be bound by the provisions of this Final Judgment. The acquiring party shall file with the Court, and serve upon the Plaintiff, its consent to be bound by this Final Judgment.

V

- (A) The Defendant is enjoined and restrained from entering into, adhering to, maintaining, furthering or enforcing, directly or indirectly, any agreement, understanding, plan or program with any other person to raise, fix, stabilize or maintain prices, markups or other terms or conditions at which women's clothing is offered for sale at retail.
- (B) The Defendant is enjoined and restrained from acting, either unilaterally or in concert with any other person, directly or indirectly, to induce, coerce or attempt to influence any other retailer to adhere to any manufacturer's suggested or other retail prices or markups for any women's clothing offered for sale at retail.

VI

(A) The Defendant is enjoined and restrained from

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communicating directly or indirectly to any other retailer of women's clothing information concerning:

- (1) The actual or proposed prices, price changes, markups, or markup changes of any women's clothing Defendant offers or proposes to offer for sale at retail;
- (2) The actual or proposed prices, price changes, markups or markup changes of any women's clothing offered or proposed to be offered for sale at retail by any person other than the Defendant;
- (3) Any third person's refusal to adhere to or intention not to adhere to any manufacturer's suggested or other retail prices or markups for any women's clothing offered or proposed to be offered for sale at retail;
- (4) Any third person's refusal to change or intention not to change its prices or markups for any women's clothing offered or proposed to be offered for sale at retail.
- (B) The Defendant is enjoined and restrained from:
  - (1) Soliciting or accepting from any person any list of actual or proposed prices or markups pertaining to any women's clothing where the Defendant knows or has reason to believe that the list was promulgated by any retailer other than the Defendant;
  - or proposed prices or markups pertaining to any women's clothing for the purpose

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of dissemination to any retailer other than Defendant.

- (C) Any written list of actual or proposed prices or markups pertaining to women's clothing which is promulgated and offered to any manufacturer of women's clothing by any operation specified in Part III (A) above shall contain the following legend at the top of each page thereof: "Confidential -- Not for distribution to any retailer outside of Federated Department Stores, Inc."
- (D) Nothing in this Final Judgment shall apply to any communications from the Defendant to the general public concerning prices or markups, nor, except as provided in Part VII below, to any communications or transactions concerning prices, markups or any other subject solely between or among any employees of Federated Department Stores, Inc.

#### VII

The Defendant is ordered and directed to:

(A) Distribute a copy of this Final Judgment to each of its Directors and, for a period of ten (10) years from the date of entry of this Final Judgment, take affirmative steps (including, but not limited to, distribution of this Final Judgment, written directives setting forth corporate compliance policies and meetings to review the terms and obligations of this Judgment) to advise each of its officers, merchandise managers, buyers, assistant buyers, store managers and other employees having managerial or supervisory

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responsibility for the purchasing or pricing of women's clothing offered for sale at retail (i) by any operation specified in Fart III (A) above and (ii) by the Bullock's Northern California division of the Defendant or any operation that succeeds to the business thereof, of their obligations under this Final Judgment and of the criminal penalties for engaging in conduct prohibited in Parts V and VI of this Final Judgment.

- (B) Within sixty (60) days after receipt from the attorney for the Plaintiff, following the entry of this Final Judgment, of a written listing of the names and mailing addresses of persons offering women's clothing for sale at retail in Northern California, distribute a conformed copy of this Final Judgment to each person so listed.
- of entry of this Final Judgment, on each anniversary date thereof, file with this Court and mail to the Plaintiff an affidavit of the person responsible for the performance of the Defendant's obligations under Subsection (A) of this Part VII setting forth all steps that Defendant has taken during the preceding year to discharge such obligations.
- (D) Within ninety (90) days after receipt of the written listing provided for in Subsection (B) of this Part VII, file with this Court and mail to the Plaintiff an affidavit setting forth the

## VIII

- (A) For the purpose of determining or securing compliance with this Final Judgment and for no other purpose, the Defendant shall permit duly authorized representatives of the Department of Justice, on written request of the Attorney General or the Assistant Attorney General in charge of the Antitrust Division, and on reasonable notice to Defendant at its principal office, subject to any legally recognized privilege:
  - (1) Access, during the regular business hours of Defendant, who may have counsel present, to inspect and copy all books, ledgers, accounts, correspondence, memoranda and other records and documents in the possession or under the control of the Defendant which relate to any matters contained in this Final Judgment;
  - (2) Subject to the reasonable convenience of the Defendant, and without restraint or interference from it, to interview any officers or employees of Defendant, who may have counsel present, regarding any matters contained in this Final Judgment.
- (B) For the purpose of determining or securing compliance with this Final Judgment and for no other purpose, the Defendant shall submit such reports in writing, under oath if so requested, with respect to any matters contained in this Final Judgment as may from time to time be

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requested in writing by the Attorney General or the Assistant Attorney General in charge of the Antitrust Division.

- in this Part VIII shall be divulged by a representative of the Department of Justice to any person other than a duly authorized representative of the Executive Branch of the United States, except in the course of legal proceedings to which the United States is a party, or for the purpose of securing compliance with this Final Judgment, or as otherwise required by law.
- (D) If at any time information or documents are furnished by Defendant to Plaintiff, and Defendant represents and identifies in writing the material in any such information or documents of a type described in Rule 26(c)(7) of the Federal Rules of Civil Procedure, and said Defendant marks each pertinent page of such material, "Subject to claim of protection under Rule 26(c)(7) of the Federal Rules of Civil Procedure," then 10 days notice shall be given by Plaintiff to Defendant prior to divulging such material in any legal proceeding (other than a Grand Jury proceeding) to which the Defendant is not a party.

IX

Jurisdiction is retained by this Court for the purpose of enabling any of the parties to this Final Judgment to apply to this Court at any time for such further orders

and directions as may be necessary or appropriate for the construction of or carrying out of this Final Judgment, for the modification of any of the provisions hereof, for the enforcement of compliance herewith, and for the punishment of violations hereof. X

Entry of this Final Judgment is in the public interest.

Dated: 3-10-78

RUBERT H. SCHNACKE

UNITED STATES DISTRICT JUDGE

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