Exhibit B

Pg ID 2753 5:15-cv-12311-JEL-DRG Doc #1081 ReFiled 08/07/17 and 2 of 5 Fojtasek, Georgia R. (Volume II) (DOJ CONFIDENTIAL) 12-12-2014

229

UNITED STATES DEPARTMENT OF JUSTICE ANTITRUST DIVISION WASHINGTON, D.C. 20530

IN THE MATTER OF:		Civil Investigative
		Demand Number 27879
MICHIGAN HOSPITAL MARKETING.		
	/	

Lansing, Michigan Friday, December 12, 2014

Volume 2 of 30(b)(6) Confidential Video Deposition of:

GEORGIA R. FOJTASEK,

on behalf of Allegiance Health, was called for oral examination by counsel for the Michigan Department of Attorney General, pursuant to Notice, at the Michigan Department of Attorney General, G. Mennen Williams Building, 525 West Ottawa Street, 7th floor conference room, Lansing, Michigan, before Michele E. French, RMR, CRR, of Capital Reporting Company, a Notary Public in and for the State of Michigan, beginning at 12:02 p.m., when were present on behalf of the respective parties:

311

- 1 the strategy you've described?
- 2 A I believe it would tick off the orthopedic
- 3 surgeons there and potentially risk not only referrals
- 4 but the viability of our hand clinic.
- 5 Q So does that mean you think it would be
- 6 contrary to the strategy you've described?
- 7 A Yes.
- 8 Q Have you ever asked Mr. Anderson whether the
- 9 orthopedic surgeons in Hillsdale would be ticked off
- 10 from Dr. Ekpo speaking in Hillsdale?
- 11 A I don't recall that I've asked him that.
- 12 Q So you recall having this conversation with
- 13 Mr. Gardner about Ekpo speaking in Hillsdale, but you
- 14 don't recall a conversation with Mr. Anderson about
- 15 whether Dr. Ekpo could?
- MR. BURNS: Objection as to form.
- 17 THE WITNESS: I don't recall that, no.
- 18 BY MR. GABRIELSE:
- 19 Q During that conversation with Mr. Gardner,
- 20 did you tell him that he should check with
- 21 Mr. Anderson of whether it might be viable?
- 22 A I don't -- I don't recall that, no.
- 23 O Is there a reason -- strike that.
- 24 Would you like to know whether the
- 25 orthopedic surgeons would object to Dr. Ekpo speaking

312 in Hillsdale? 2 Objection as to form. MR. BURNS: THE WITNESS: You know, my perspective is 3 beyond that. I have a long history with Hillsdale. know what our strategy is, and I don't -- I don't need to go find out the specifics. And there's enough history of them getting whipped up, ticked off. we have a strategy that's working. We're building market share in that area. 10 BY MR. GABRIELSE: How do you know you're building market share 11 Q 12 in that area? 13 We have Market Share Reports. Α When is the last time you've revisited this 14 Q 15 strategy towards Hillsdale? 16 Α Can you clarify what you mean "revisited"? Considered whether it was effective. 17 0 18 Α Well, we get the -- every six months, 19 generally, a Market Share Report, and then --2.0 Q Who is "we"? 21 Α So the Executive Team --22 0 Okay. 2.3 -- as we look at our balanced scorecard 24 progress. And...there was a thought that just went

through my mind.

25

5:15-cv-12311-JEL-DRG Doc# 108-3 Filed 08/07/17 Pg 5 of 5 Pg ID 2756

Capital Reporting Company Fojtasek, Georgia R. (DOJ CONFIDENTIAL) 12-12-2014

1	CERTIFICATE OF NOTARY
2	
3	STATE OF MICHIGAN SS
4	COUNTY OF INGHAM
5	
6	I, MICHELE E. FRENCH, a Notary Public in and for the
7	above county and state, do hereby certify that the
8	above deposition was taken before me at the time and
9	place hereinbefore set forth; that the witess was by
10	me first duly sworn to testify to the truth, and
11	nothing but the truth; that the foregoing questions
12	asked and answers made by the witness were duly
13	recorded by me stenographically and reduced to
14	computer transcription; that this is a true, full and
15	correct transcript of my sLenographic notes so taken;
16	and that I am not related to, nor of counsel to either
17	party nor interested in the event of this cause.
18	
19	Dated: December 24, 2014
20	
21	
22	11 12 1
23	Michael Ruel Car 2001 TWD CDD
24	Michele E. French, CSR-3091, RMR, CRR Notary Public, Ingham County, Michigan
25	My Commission Expires: December 2, 2017