

May 26, 1998

Hewlett-Packard Company  
5301 Stevens Creek Blvd.  
Santa Clara, CA 95052-8059  
USA  
Attention: Marina Morrilla

**MICROSOFT CONFIDENTIAL**

**RE: MICROSOFT WINDOWS INITIAL BOOT PROCESS**

Microsoft General OEM Business Terms Document effective, between Microsoft Licensing, Inc. ("MS") and Hewlett-Packard Company ("COMPANY"), Microsoft license number 1172-5000002311 ("Desktop Operating System Document").

Dear Marina Morrilla:

The purpose of this letter and the attached documents is to describe an alternate process Hewlett Packard Company can employ during the Windows 98 initial boot process to complete the registration and ISP sign-up functions. Please note that if an alternate process is chosen for registration and/or ISP sign-up, the implementation and terms contained in the attached documents must be followed exactly. There are no additional alterations to the initial boot process offered or implied as a result of this communication.

The four documents in this package in addition to this cover letter are:

- 1) Summary letter providing details for the alternate registration and ISP sign-up process
- 2) Attachment #1 to the summary letter providing essential technical details
- 3) Attachment #2 to the summary letter -- the Authorized Registration Center (ARC) Kit
- 4) List of Registration Questions which is a supplement to the ARC Kit

If there are any questions or concerns about the optional alternate processes please contact the account manager assigned to your account.

Sincerely,

Karen Hurlbut  
General Manger OEM Operations  
Microsoft Licensing, Inc.

cc: HP Home Products Division-Webb McKinney, General Manager  
Dale Watanabe, Account Manager  
Microsoft Corporation Law and Corporate Affairs  
Microsoft Corporation License Administration  
OEM Accounting Services Files

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