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Subject: Notes from the Field  
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> July 29, 1996 [Image]

> Bobby mounts Olympian effort to vault  
> over the media gates of Microsoft  
> [Image]

> Frustrated by the gains of opposing  
> teams, eternal competitor Gates  
> reportedly snapped at reporters  
> hounding him about third-party apps  
> that are adopting Netscape APIs.  
> Microsoft is working on its own  
> browser APIs, but long-time allies  
> are teaming with Netscape before  
> Microsoft can even take the field.  
> The APIs let apps such as word  
> processors connect and print to the  
> Internet. Apparently, agents for  
> Corel are talking to the front office  
> at Netscape, and the two are close to  
> a deal.

> If Bill is right, though, Netscape  
> better score while the field is open.  
> Mr. Microsoft made a point to  
> position Netscape as a "middleware"  
> company. He then reminded the  
> assembled press critters that,  
> historically, middleware companies do  
> not last long. Any lead Netscape has,  
> Microsoft hopes to erase in the home  
> stretch, or -- to quote the coach --  
> "What part of the fact that Microsoft



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> owns Windows don't you understand?"  
> Spoken like the Gipper.

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