

Resent-Date: Tue, 6 Aug 1996 11:44:00 -0700 (PDT)
Date: Tue, 06 Aug 1996 11:43:57 -0700
From: Jim Barksdale <jimb@netscape.com>
Organization: Netscape Communications
MIME-Version: 1.0
To: jbstaff@netscape.com
Subject: [Fwd: [Fwd: [Fwd: [Fwd: microsoft]]]]
Resent-From: jbstaff@netscape.com
X-Mailing-List: <jbstaff@netscape.com> archive/latest/1005
X-Loop: jbstaff@netscape.com
Precedence: list
Resent-Sender: jbstaff-request@netscape.com

as discussed, it's now time to act

Content-Type: message/rfc822
Content-Transfer-Encoding: 7bit
Content-Disposition: inline

REDACTED

Received: from [205.217.240.84] (lr1-port4.mcom.com [205.217.240.84]) by netscape.com (8.7.5/8.7.3) with SMTP id HAA25619 for <jimb>; Fri, 2 Aug 1996 07:04:11 -0700 (PDT)

REDACTED

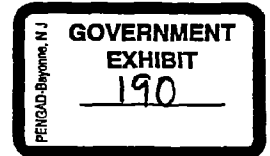
Message-Id: <v02130501ae27c88663e3@205.217.240.84>
Mime-Version: 1.0
Content-Type: text/plain; charset="us-ascii"
Date: Fri, 2 Aug 1996 07:00:35 -0800
To: jimb@netscape.com

REDACTED

Subject: [Fwd: [Fwd: [Fwd: microsoft]]]
X-Mozilla-Status: 0001

>Date: Thu, 01 Aug 1996 22:02:17 -0700
>From: pmarca@netscape.com (Marc Andreessen)
>Organization: The Home Office
>MIME-Version: 1.0
>To: roberta@netscape.com
>Subject: [Fwd: [Fwd: [Fwd: microsoft]]]
>
>Return-Path: <mikem@netscape.com>
>Received: from mcccue.mcom.com ([207.1.145.192]) by hedgehog.mcom.com
> (Netscape Mail Server v1.1) with SMTP id AAA20942;
> Thu, 1 Aug 1996 19:20:23 -0700
>Message-ID: <320166CE.E63@netscape.com>
>Date: Thu, 01 Aug 1996 19:24:14 -0700
>From: Mike McCue <mikem@netscape.com>
>Reply-To: mikem@netscape.com
>Organization: Netscape
>X-Mailer: Mozilla 3.0b6 (Win95; I)
>MIME-Version: 1.0
>To: pmarca <pmarca>, quincy <quincy>, pcurrie
>Subject: [Fwd: [Fwd: microsoft]]
>Content Type: message/rfc822
>Content-Transfer-Encoding: 7bit
>Content-Disposition: inline
>
>Return-Path: <list@glacier.mcom.com>
>Received: from glacier.mcom.com ([205.217.233.39]) by hedgehog.mcom.com
> (Netscape Mail Server v1.1) with ESMTMP id AAA15865;
> Thu, 1 Aug 1996 18:19:23 -0700
>Received: (from list@localhost) by glacier.mcom.com (8.7.3/8.7.3) id
>SAA29922; Thu, 1 Aug 1996 18:19:19 -0700 (PDT)

HIGHLY CONFIDENTIAL



SEARCHED BY [unclear] SERIALIZED BY [unclear]

NSC071489
CONFIDENTIAL

>Resent-Date: Thu, 1 Aug 1996 18:19:19 -0700 (PDT)
 >Sender: warren@netscape.com
 >Message-ID: <320157F3.16DC@netscape.com>
 >Date: Thu, 01 Aug 1996 18:20:51 -0700
 >From: Warren Harris <warren@netscape.com>
 >Organization: Netscape
 >X-Mailer: Mozilla 3.0b6 (X11; I; SunOS 5.4 sun4m)
 >MIME-Version: 1.0
 >To: rickf@poptart.mcom.com, eckart@poptart.mcom.com, alexed@poptart.mcom.com
 >CC: clienteng@poptart.mcom.com
 >Subject: [Fwd: microsoft]
 >Content-Type: multipart/mixed; boundary="-----473A1C1F209F"
 >Resent-Message-ID: <*ILxcb.0.RJ7.KUL0o*@glacier>
 >Resent-From: clienteng@netscape.com
 >X-Mailing-List: <clienteng@netscape.com> archive/latest/2994
 >X-Loop: clienteng@netscape.com
 >Precedence: list
 >Resent-Sender: clienteng-request@netscape.com
 >

>Here's some sad info from a friend who's just figuring out Microsoft's
 >tactics...

>
 >Content-Type: message/rfc822
 >Content-Transfer-Encoding: 7bit
 >Content-Disposition: inline
 >
 >Return-Path: rebele@riddler.com
 >Received: from maleman.mcom.com (maleman.mcom.com [198.93.92.3]) by
 >urchin.netscape.com (8.7.5/8.7.3) with SMTP id RAA26780 for
 ><warren@urchin.mcom.com>; Thu, 1 Aug 1996 17:33:03 -0700 (PDT)
 >Received: from ns.netscape.com (ns.netscape.com.mcom.com [198.95.251.10])
 >by maleman.mcom.com (8.6.9/8.6.9) with ESMTF id RAA27740 for
 ><warren@netscape.com>; Thu, 1 Aug 1996 17:31:51 -0700
 >Received: from Sol.Riddler.COM (sol.riddler.com [204.213.224.2]) by
 >ns.netscape.com (8.7.3/8.7.3) with ESMTF id RAA00190 for
 ><warren@netscape.com>; Thu, 1 Aug 1996 17:30:59 -0700 (PDT)
 >Received: from zambata ([205.158.51.226]) by Sol.Riddler.COM (8.7.5/8.7.3)
 >with SMTP id UAA07661 for <warren@netscape.com>; Thu, 1 Aug 1996 20:31:08
 >-0400 (EDT)
 >Date: Thu, 1 Aug 1996 20:31:08 -0400 (EDT)
 >Message-Id: <199608020031.UAA07661@Sol.Riddler.COM>
 >X-Sender: rebele@riddler.com
 >X-Mailer: Windows Eudora Light Version 1.5.2
 >Mime-Version: 1.0
 >Content-Type: text/plain; charset="us-ascii"
 >To: warren@netscape.com
 >From: Andy Rebele <rebele@riddler.com>
 >Subject: microsoft
 >

HIGHLY CONFIDENTIAL

>
 >i just talked to a friend from compaq who is the product manager in charge
 >of presario. she makes the decisions as to what products to put in. she
 >said that they want to use netscape as the only browser, but that microsoft
 >hard-coded explorer into windows 97 so that they are unable to remove it.
 >she also said that when she was in early discussions with them they told her
 >that they didn't care what compaq wanted to do, that they would just put it
 >in windows and compaq would have to live with that.
 >
 >also, she said that ms requires them to reveal their product plans early so
 >that they can get the right drivers written, and then they turn around and
 >take features from the compaq product plans and make them parts of the
 >minimum hardware specification for windows, so that all the hardware vendors
 >become as undifferentiated as microsoft can manage.

**NSC071490
 CONFIDENTIAL**

>
>in terms of activex, she said that she thought that activex was going to be
>the standard, and that compaq is trying to optimize their machines for
>activex. i asked why not java and she said that ms was going to use activex
>for every app talking with other apps, not just internet stuff, so they have
>no choice. it sounds like the OLE/activex distinction is going away, and
>that the hardware vendors (at least compaq) are seeing activex winning the
>internet war because of ms' dominance over the other parts of the computer.
>
>in my own experience, i saw a colleague try to view a gif yesterday from his
>windows95 machine. it has the default (on new machines) viewer for gifs as
>internet explorer, and when he doubleclicks on the gif it brings up a dialog
>which has as the default "use ms explorer as your standard internet
>browser". it's a devious way of getting people to unconsciously switch
>internet browsers when they're just trying to innocently view a picture.
>
>this all bothers me because it's anticompetitive.
>
>andy

REDACTED

HIGHLY CONFIDENTIAL

CONFIDENTIAL

NSC071491
CONFIDENTIAL