CONFIDENTIAL

Subject: Re: **Please Read**
Date: Tue, 12 Nov 1996 11:53:56 +0900 From: Shin Sugihara <shin@netcape.com>

Reply-To: shin@netscape.com

Organization: Netscape Communications Japan Ltd.

To: doj@netscape.com

CC: shin@starfish.netscape.com

This is from Japan.

I have heard many times from our partners who have OEM agreement with us

bundle Navigator in their PCs that,

MS threatens them that if they OEM our Navigator, MS tries to increase

royalty license fee for Windows.

This threat has always been done verbally and they never left any evidence.

Thanks Shin

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GOVERNMENT **EXHIBIT** 199

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