```
Jim Barksdale,8/6/96 10:43 AM,[Fwd: [Fwd: [Fwd: [Fwd: microsoft]]]]
   >Resent-Date: Thu, 1 Aug 1996 18:19:19 -0700 (PDT)
   >Sender: warren@netscape.com
                                                                                            GOVERNMENT
   >Message-ID: <320157F3.16DC@netscape.com>
                                                                                               EXHIBIT
   >Date: Thu, 01 Aug 1996 18:20:51 -0700
   >From: Warren Harris <warren@netscape.com>
   >Organization: Netscape
   >X-Mailer: Mozilla 3.0b6 (X11; I; SunOS 5.4 sun4m)
   >MIME-Version: 1.0
  >To: rickf@poptart.mcom.com, eckart@poptart.mcom.com, alexed@poptart.mcom.com
  >CC: clienteng@poptart.mcom.com
  >Subject: [Fwd: microsoft]
  >Content-Type: multipart/mixed; boundary="-----473A1C1F209F"
  >Resent-Message-ID: <"ILxcb.0.RJ7.KUL0o"@glacier>
  >Resent-From: clienteng@netscape.com
  >X-Mailing-List: <clienteng@netscape.com> archive/latest/2994
  >X-Loop: clienteng@netscape.com
  >Precedence: list
  >Resent-Sender:.clienteng-request@netscape.com
 >Here's some sad info from a friend who's just figuring out Microsoft's
 >tactics...
 >Content-Type: message/rfc822
 >Content-Transfer-Encoding: 7bit
  >Content-Disposition: inline
 >Return-Path: rebele@riddler.com
 >Received: from maleman.mcom.com (maleman.mcom.com [198.93.92.3]) by
 >urchin.netscape.com (8.7.5/8.7.3) with SMTP id RAA26780 for
 ><warren@urchin.mcom.com>; Thu, 1 Aug 1996 17:33:03 -0700 (PDT)
 >Received: from ns.netscape.com (ns.netscape.com.mcom.com [198.95.251.10])
 >by maleman.mcom.com (8.6.9/8.6.9) with ESMTP id RAA27740 for
 ><warren@netscape.com>; Thu, 1 Aug 1996 17:31:51 -0700
 >Received: from Sol.Riddler.COM (sol.riddler.com [204.213.224.2]) by
 >ns.netscape.com (8.7.3/8.7.3) with ESMTP id RAA00190 for
 ><warren@netscape.com>; Thu, 1 Aug 1996 17:30:59 -0700 (PDT)
>Received: from zambata ([205.158.51.226]) by Sol.Riddler.COM (8.7.5/8.7.3)
>with SMTF id UAA07661 for <warren@netscape.com>; Thu, 1 Aug 1996 20:31:08
 >Date: Thu, 1 Aug 1996 20:31:08 -0400 (EDT)
 >Message-Id: <199608020031.UAA07661@Sol.Riddler.COM>
 >X-Sender: rebele@riddler.com
>X-Mailer: Windows Eudora Light Version 1.5.2
                                                                     HIGHLY CONFIDENTIAL
>Mime-Version: 1.0
>Content-Type: text/plain; charset="us-ascii"
>To: warren@netscape.com
>From: Andy Rebele <rebele@riddler.com>
>Subject: microsoft
>i just talked to a friend from compaq who is the product manager in charge
>of presario. she makes the decisions as to what products to put in. she
>said that they want to use netscape as the only browser, but that microsoft
>hard-coded explorer into windows 97 so that they are unable to remove it.
>she also said that when she was in early discussions with them they told her
>that they didn't care what compaq wanted to do, that they would just put it
>in windows and compaq would have to live with that.
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>also, she said that ms requires them to reveal their product plans early so

>that they can get the right drivers written, and then they turn around and >take features from the compaq product plans and make them parts of the >minimum hardware specification for windows, so that all the hardware vendors

>become as undifferentiated as microsoft can manage.

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>in terms of activex, she said that she thought that activex was going to be
>the standard, and that compaq is trying to optimize their machines for
>activex. i asked why not java and she said that ms was going to use activex
>for every app talking with other apps, not just internet stuff, so they have
>no choice. it sounds like the OLE/activex distinction is going away, and
>that the hardware vendors (at least compaq) are seeing activex winning the
>internet war because of ms' dominance over the other parts of the computer.

>in my own experience, i saw a colleague try to view a gif yesterday from his >windows95 machine. it has the default (on new machines) viewer for gifs as >internet explorer, and when he doubleclicks on the gif it brings up a dialog >which has as the default "use ms explorer as your standard internet >browser". it's a devious way of getting people to unconsciously switch >internet browsers when they're just trying to innocently view a picture.

>this all bothers me because it's anticompetitive.

>andy

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