

1 JEANE HAMILTON (CSBN 157834)
ALBERT B. SAMBAT (CSBN 236472)
2 MICHAEL A. RABKIN (ILRN 6293597)
U.S. Department of Justice
3 Antitrust Division
4 450 Golden Gate Avenue
Box 36046, Room 10-0101
5 San Francisco, CA 94102
Telephone: (415) 934-5300
6 jeane.hamilton@usdoj.gov

7 Attorneys for the United States

FILED

OCT 07 2016

SUSAN Y. SOONG
CLERK, U.S. DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND

8 UNITED STATES DISTRICT COURT
9 NORTHERN DISTRICT OF CALIFORNIA
10 OAKLAND DIVISION

11 UNITED STATES OF AMERICA)

12 v.)

13 DANLI LIU,)

14 Defendant.)

No. CR 12-00611 PJH

PLEA AGREEMENT

16
17 The United States of America and DANLI LIU (“defendant”) hereby enter into the
18 following Plea Agreement pursuant to Rule 11(c)(1)(B) of the Federal Rules of Criminal
19 Procedure (“Fed. R. Crim. P.”):

20 **RIGHTS OF DEFENDANT**

21 1. The defendant understands her rights:

22 (a) to be represented by an attorney;

23 (b) to be charged by Indictment;

24 (c) to plead not guilty to any criminal charge brought against her;

25 (d) to have a trial by jury, at which she would be presumed not guilty of the
26 charge and the United States would have to prove every essential element of the charged offense
27 beyond a reasonable doubt for her to be found guilty;

1 (e) to confront and cross-examine witnesses against her and to subpoena
2 witnesses in her defense at trial;

3 (f) not to be compelled to incriminate herself;

4 (g) to appeal her conviction, if she is found guilty; and

5 (h) to appeal the imposition of sentence against her.

6 **AGREEMENT TO PLEAD GUILTY AND WAIVE CERTAIN RIGHTS**

7 2. The defendant knowingly and voluntarily waives the rights set out in Paragraph
8 1(b)-(g) above. The defendant also knowingly and voluntarily waives the right to file any
9 appeal, any collateral attack, or any other writ or motion, including but not limited to an appeal
10 under 18 U.S.C. § 3742 or a motion under 28 U.S.C. § 2241 or § 2255, that challenges the
11 sentence imposed by the Court if that sentence is consistent with or below the United States
12 Sentencing Guidelines range stipulated by the parties in Paragraph 9 of this Plea Agreement,
13 regardless of how the sentence is determined by the Court. This Agreement does not affect the
14 rights or obligations of the United States as set forth in 18 U.S.C. § 3742(b). Nothing in this
15 paragraph, however, will act as a bar to the defendant perfecting any legal remedies she may
16 otherwise have on appeal or collateral attack respecting claims of ineffective assistance of
17 counsel or prosecutorial misconduct. Pursuant to Fed. R. Crim. P. 7(b), the defendant will waive
18 indictment and plead guilty to Count One of the Information filed in this case. Count One of the
19 Information charges the defendant with participating in a conspiracy to suppress and restrain
20 competition by rigging bids to obtain selected properties offered at public real estate foreclosure
21 auctions in Alameda County in the Northern District of California (the “Alameda County
22 selected properties”), in unreasonable restraint of interstate trade and commerce, in violation of
23 the Sherman Antitrust Act, 15 U.S.C. § 1, beginning as early as April 2009 and continuing until
24 in or about March 2010 (“relevant period”).

25 3. The defendant will plead guilty to the criminal charge described in
26 Paragraph 2, above, pursuant to the terms of this Plea Agreement and will make a factual
27 admission of guilt to the Court in accordance with Fed. R. Crim. P. 11, as set forth in Paragraph
28 4 below.

1 **FACTUAL BASIS FOR OFFENSE CHARGED**

2 4. The defendant agrees that she is guilty of the offense to which she will plead
3 guilty and agrees that the following facts are true:

4 During the relevant period, the defendant participated in a conspiracy to rig bids to obtain
5 the Alameda County selected properties. The primary purpose of this conspiracy was to
6 suppress and restrain competition to purchase the Alameda County selected properties at
7 noncompetitive prices. To carry out their conspiracy, the defendant and her co-conspirators
8 agreed not to compete to purchase the Alameda County selected properties, designated which
9 conspirator would win the Alameda County selected properties at the public auctions for the
10 group of conspirators, and refrained from or stopped bidding on the Alameda County selected
11 properties at the public auctions.

12 During the relevant period, the business activities of the defendant and her
13 co-conspirators were within the flow of, and substantially affected, interstate trade and
14 commerce. For example, mortgage holders located in states other than California received
15 proceeds from the public real estate foreclosure auctions that were subject to the bid-rigging
16 conspiracy.

17 During the relevant period, the conspiratorial activities described above took place in the
18 Northern District of California, and the real estate that was the subject of this conspiracy was
19 located in this District.

20 **POSSIBLE MAXIMUM SENTENCE**

21 5. The defendant understands that the statutory maximum penalty which may be
22 imposed against her upon conviction for a violation of Section One of the Sherman Antitrust Act,
23 15 U.S.C. § 1, is:

- 24 (a) a term of imprisonment for ten (10) years (15 U.S.C. § 1);
25 (b) a fine in an amount equal to the greatest of (1) \$1 million, (2) twice the
26 gross pecuniary gain the conspirators derived from the crime, or (3) twice the gross pecuniary
27 loss caused to the victims of the crime by the conspirators (15 U.S.C. § 1; 18 U.S.C. § 3571(b)
28 and (d)); and

1 (c) a term of supervised release of three (3) years following any term of
2 imprisonment. If the defendant violates any condition of supervised release, the defendant could
3 be required to serve up to an additional two (2) years in prison (18 U.S.C. § 3559(a)(3); 18
4 U.S.C. § 3583(b)(2) and (e)(3); and United States Sentencing Guidelines (“U.S.S.G.,”
5 “Sentencing Guidelines,” or “Guidelines”) §5D1.2(a)(2)).

6 6. In addition, the defendant understands that:

7 (a) pursuant to U.S.S.G. §5E1.1 or 18 U.S.C. § 3663(a)(3), the Court may
8 order her to pay restitution to the victims of the offense; and

9 (b) pursuant to 18 U.S.C. § 3013(a)(2)(A), the Court is required to order the
10 defendant to pay a \$100 special assessment upon conviction for the charged crime.

11 **SENTENCING GUIDELINES**

12 7. The defendant understands that the Sentencing Guidelines are advisory, not
13 mandatory, but that the Court must consider, in determining and imposing sentence, the
14 Guidelines Manual in effect on the date of sentencing unless that Manual provides for greater
15 punishment than the Manual in effect on the last date that the offense of conviction was
16 committed, in which case the Court must consider the Guidelines Manual in effect on the last
17 date that the offense of conviction was committed. The Court must also consider the other
18 factors set forth in 18 U.S.C. § 3553(a) in determining and imposing sentence. The defendant
19 understands that the Guidelines determinations will be made by the Court by a preponderance of
20 the evidence standard. The defendant understands that although the Court is not ultimately
21 bound to impose a sentence within the applicable Guidelines range, its sentence must be
22 reasonable, based upon consideration of all relevant sentencing factors set forth in 18 U.S.C.
23 § 3553(a). Pursuant to U.S.S.G. §1B1.8, the United States agrees that self-incriminating
24 information that the defendant provides to the United States pursuant to this Plea Agreement will
25 not be used to increase the volume of affected commerce attributable to the defendant or in
26 determining the defendant’s applicable Guidelines range, except to the extent provided in
27 U.S.S.G. §1B1.8(b).

SENTENCING AGREEMENT

8. The United States and the defendant agree that the following Sentencing Guidelines apply for Count One (15 U.S.C. § 1):

(a)	Base Offense Level, U.S.S.G. §2R1.1(a):	12
(b)	Conduct involved agreement to submit noncompetitive bids, U.S.S.G. §2R1.1(b)(1):	+1
(c)	Volume of commerce (stipulated to be \$1,445,571), U.S.S.G. §2R1.1(b)(2)(A):	+2
	Total:	15

Fine calculated as one to five percent of the volume of commerce (stipulated to be \$1,445,571), but not less than \$20,000, U.S.S.G. §2R1.1(c)(1): \$20,000 to \$72,278

9. The United States agrees that it will make a motion, pursuant to U.S.S.G. §3E1.1, for a downward adjustment of two levels for acceptance of responsibility due to the defendant's timely notification of her intention to enter a guilty plea. Therefore, the total Guidelines calculations result in an adjusted offense level of 13, for a jail term of 12 to 18 months and a fine of \$20,000 to \$72,278. The United States agrees to recommend a fine between \$5,000 and \$50,000.

10. The defendant understands that the Court will order her to pay a special assessment of \$100 pursuant to 18 U.S.C. § 3013(a)(2)(A), in addition to any fine imposed. The parties agree that there exists no aggravating or mitigating circumstance of a kind, or to a degree, not adequately taken into consideration by the U.S. Sentencing Commission in formulating the Guidelines justifying a departure pursuant to U.S.S.G. §5K2.0.

11. The government and the defendant agree to recommend that the Court order the defendant to pay restitution in the amount of \$21,889 pursuant to U.S.S.G. §5E1.1(a). The defendant understands that this Plea Agreement is voidable by the government if she fails to pay the restitution as ordered by the Court. The defendant further agrees that she will not seek to discharge any restitution obligation or any part of such obligation in any bankruptcy proceeding.

1 12. The United States and the defendant are not aware of any information that would
2 affect the defendant's Criminal History Category. If no other information were discovered, the
3 defendant's Criminal History Category would be I. The parties understand that the defendant's
4 Criminal History Category is determined by the Court.

5 13. The defendant understands that the sentence to be imposed on her is within the
6 sole discretion of the sentencing judge. The United States cannot and does not make any
7 promises or representations as to what sentence the defendant will receive. The United States
8 will inform the Probation Office and the Court of (a) this Agreement, (b) the nature and extent of
9 the defendant's activities in this case and all other activities of the defendant that the United
10 States deems relevant to sentencing, and (c) the nature and extent of the defendant's cooperation
11 with the United States. In so doing, the United States may use any information it deems relevant,
12 including information provided by the defendant both prior and subsequent to the signing of this
13 Agreement. The United States reserves the right to make any statement to the Court or the
14 Probation Office concerning the nature of the criminal violation charged in the Information, the
15 participation of the defendant therein, and any other facts or circumstances that it deems relevant.
16 The United States also reserves the right to comment on or to correct any representation made by
17 or on behalf of the defendant and to supply any other information that the Court may require.

18 14. If the United States determines that the defendant has provided substantial
19 assistance in any Federal Proceeding, as defined in Paragraph 17 of this Plea Agreement, and has
20 otherwise fully complied with all of the terms of this Plea Agreement, it will file a motion,
21 pursuant to U.S.S.G. §5K1.1, advising the sentencing judge of all relevant facts pertaining to that
22 determination and requesting the Court to sentence the defendant in light of the factors set forth
23 in U.S.S.G. §5K1.1(a)(1)-(5). The defendant acknowledges that the decision whether she has
24 provided substantial assistance in any Federal Proceeding and has otherwise complied with the
25 terms of this Plea Agreement is within the sole discretion of the United States. It is understood
26 that, should the United States determine that the defendant has not provided substantial
27 assistance in any Federal Proceeding, or should the United States determine that the defendant
28 has violated any provision of this Plea Agreement, such a determination will release the United

1 States from any obligation to file a motion pursuant to U.S.S.G. §5K1.1, but will not entitle the
2 defendant to withdraw her guilty plea once it has been entered. The defendant further
3 understands that, whether or not the United States files a motion pursuant to U.S.S.G. §5K1.1,
4 the sentence to be imposed on her remains within the sole discretion of the sentencing judge.

5 15. Subject to the full, truthful, and continuing cooperation of the defendant, as
6 defined in Paragraph 17 of this Plea Agreement, and prior to sentencing in this case, the United
7 States will fully advise the Court and the Probation Office of the fact, manner, and extent of the
8 defendant's cooperation and her commitment to prospective cooperation with the United States'
9 investigation and prosecutions, all material facts relating to the defendant's involvement in the
10 charged offense, and all other relevant conduct. To enable the Court to have the benefit of all
11 relevant sentencing information, the United States may request, and the defendant will not
12 oppose, that sentencing be postponed until the defendant's cooperation is complete.

13 16. The United States and the defendant understand that the Court retains complete
14 discretion to accept or reject either party's sentencing recommendation. The defendant
15 understands that, as provided in Fed. R. Crim. P. 11(c)(3)(B), if the Court does not impose a
16 sentence consistent with either party's sentencing recommendation, she nevertheless has no right
17 to withdraw her plea of guilty.

18 **DEFENDANT'S COOPERATION**

19 17. The defendant will cooperate fully and truthfully with the United States in the
20 prosecution of this case, the conduct of the current federal investigation of violations of federal
21 antitrust and related criminal laws involving the purchase of properties at public real estate
22 foreclosure auctions in the Northern District of California, any other federal investigation
23 resulting therefrom, and any litigation or other proceedings arising or resulting from any such
24 investigation to which the United States is a party ("Federal Proceeding"). The ongoing, full,
25 and truthful cooperation of the defendant shall include, but not be limited to:

26 (a) producing all documents, including claimed personal documents, and
27 other materials, wherever located, not protected under the attorney-client privilege or the work-
28

1 product doctrine in the possession, custody, or control of the defendant, that are requested by
2 attorneys and agents of the United States in connection with any Federal Proceeding;

3 (b) making herself available for interviews, not at the expense of the United
4 States, upon the request of attorneys and agents of the United States in connection with any
5 Federal Proceeding;

6 (c) responding fully and truthfully to all inquiries of the United States in
7 connection with any Federal Proceeding, without falsely implicating any person or intentionally
8 withholding any information, subject to the penalties of making a false statement or declaration
9 (18 U.S.C. §§ 1001, 1623), obstruction of justice (18 U.S.C. § 1503, *et seq.*), or conspiracy to
10 commit such offenses;

11 (d) otherwise voluntarily providing the United States with any material or
12 information not requested in (a) - (c) of this paragraph and not protected under the attorney-client
13 privilege or work-product doctrine that she may have that is related to any Federal Proceeding;
14 and

15 (e) when called upon to do so by the United States in connection with any
16 Federal Proceeding, testifying in grand jury, trial, and other judicial proceedings fully, truthfully,
17 and under oath, subject to the penalties of perjury (18 U.S.C. § 1621), making a false statement
18 or declaration in grand jury or court proceedings (18 U.S.C. § 1623), contempt (18 U.S.C. §§
19 401-402), and obstruction of justice (18 U.S.C. § 1503, *et seq.*).

20 **GOVERNMENT'S AGREEMENT**

21 18. Subject to the full, truthful, and continuing cooperation of the defendant, as
22 defined in Paragraph 17 of this Plea Agreement, and upon the Court's acceptance of the guilty
23 plea called for by this Plea Agreement and the imposition of sentence, the United States agrees
24 that it will not bring further criminal charges against the defendant for any act or offense
25 committed before the date of signature of this Plea Agreement that was undertaken in furtherance
26 of an antitrust conspiracy or in violation of any related criminal law involving the purchase of
27 properties at public real estate foreclosure auctions in the Northern District of California
28 ("Relevant Offenses"). The nonprosecution terms of this paragraph do not apply to (a) any acts

1 of perjury or subornation of perjury (18 U.S.C. §§ 1621-22), making a false statement or
2 declaration (18 U.S.C. §§ 1001, 1623), obstruction of justice (18 U.S.C. § 1503, *et seq.*),
3 contempt (18 U.S.C. §§ 401-402), or conspiracy to commit such offenses; (b) civil matters of
4 any kind; (c) any violation of the federal tax or securities laws or conspiracy to commit such
5 offenses; or (d) any crime of violence.

6 19. The defendant understands that she may be subject to administrative action by
7 federal or state agencies other than the United States Department of Justice, Antitrust Division,
8 based upon the conviction resulting from this Plea Agreement, and that this Plea Agreement in
9 no way controls whatever action, if any, other agencies may take. However, the United States
10 agrees that, if requested, it will advise the appropriate officials of any governmental agency
11 considering such administrative action of the fact, manner, and extent of the cooperation of the
12 defendant as a matter for that agency to consider before determining what administrative action,
13 if any, to take.

14 **REPRESENTATION BY COUNSEL**

15 20. The defendant has reviewed all legal and factual aspects of this case with her
16 attorney and is fully satisfied with her attorney's legal representation. The defendant has
17 thoroughly reviewed this Plea Agreement with her attorney and has received satisfactory
18 explanations from her attorney concerning each paragraph of this Plea Agreement and
19 alternatives available to the defendant other than entering into this Plea Agreement. After
20 conferring with her attorney and considering all available alternatives, the defendant has made a
21 knowing and voluntary decision to enter into this Plea Agreement.

22 **VOLUNTARY PLEA**

23 21. The defendant's decision to enter into this Plea Agreement and to tender a plea of
24 guilty is freely and voluntarily made and is not the result of force, threats, assurances, promises,
25 or representations other than the representations contained in this Plea Agreement. The United
26 States has made no promises or representations to the defendant as to whether the Court will
27 accept or reject the recommendations contained within this Plea Agreement.
28

1 **VIOLATION OF PLEA AGREEMENT**

2 22. The defendant agrees that, should the United States determine in good faith,
3 during the period that any Federal Proceeding is pending, that the defendant has failed to provide
4 full, truthful, and continuing cooperation, as defined in Paragraph 17 of this Plea Agreement, or
5 has otherwise violated any provision of this Plea Agreement, the United States will notify
6 counsel for the defendant in writing by personal or overnight delivery, email, or facsimile
7 transmission and may also notify counsel by telephone of its intention to void any of its
8 obligations under this Plea Agreement (except its obligations under this paragraph), and the
9 defendant will be subject to prosecution for any federal crime of which the United States has
10 knowledge, including, but not limited to, the substantive offenses relating to the investigation
11 resulting in this Plea Agreement. The defendant may seek Court review of any determination
12 made by the United States under this paragraph to void any of its obligations under this Plea
13 Agreement. The defendant agrees that, in the event that the United States is released from its
14 obligations under this Plea Agreement and brings criminal charges against the defendant for any
15 Relevant Offense, the statute of limitations period for such offense will be tolled for the period
16 between the date of signature of this Plea Agreement and six (6) months after the date the United
17 States gave notice of its intent to void its obligations under this Plea Agreement.

18 23. The defendant understands and agrees that in any further prosecution of her
19 resulting from the release of the United States from its obligations under this Plea Agreement
20 because of the defendant's violation of this Plea Agreement, any documents, statements,
21 information, testimony, or evidence provided by her to attorneys or agents of the United States,
22 federal grand juries, or courts, and any leads derived therefrom, may be used against her. In
23 addition, the defendant unconditionally waives her right to challenge the use of such evidence in
24 any such further prosecution, notwithstanding the protections of Fed. R. Evid. 410.

25 **ENTIRETY OF AGREEMENT**

26 24. This Plea Agreement constitutes the entire agreement between the United States
27 and the defendant concerning the disposition of the criminal charges in this case and supersedes
28 and replaces in its entirety any prior plea agreement between the parties concerning the


1 disposition of the criminal charges in this case. This Plea Agreement cannot be modified except
2 in writing, signed by the United States and the defendant.


3 25. The undersigned attorneys for the United States have been authorized by the
4 Attorney General of the United States to enter this Plea Agreement on behalf of the United
5 States.

6 26. A facsimile or PDF signature will be deemed an original signature for the purpose
7 of executing this Plea Agreement. Multiple signature pages are authorized for the purpose of
8 executing this Plea Agreement.

9
10 
11 DANLI LIU
12 Defendant

13 Dated: 10/7/2016


JEANE HAMILTON
ALBERT B. SAMBAT
MICHAEL A. RABKIN
Trial Attorneys
U.S. Department of Justice
Antitrust Division

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15 
16 LAUREL HEADLEY
17 Arguedas, Cassman & Headley LLP
18 Counsel for Defendant Danli Liu

Dated: 10/7/2016

19 Dated: October 7, 2016