Control Number :	GOOG-DOJ-AT-02427435
All Custodians :	Google
Custodian :	Google
Date/Time Created :	8/11/2021 7:01 PM
Date/Time Sent :	
MODIFICATION DATE :	8/11/2021 7:01 PM
File Name :	Reduce_AdX_Dynamic_Revshare _Holdback_to_5docx

Reduce AdX Dynamic Revshare Holdback to 5%

<u>Owners</u>

<u>Links</u>

<u>Summary</u>

<u>Metrics and Analysis Summary</u> <u>RASTA Numbers</u> Rasta Screenshots

Owners

• Max Lin (whlin@google.com)

Links

• [LaunchCal] [Existing 10% holdback] [New 5% holdback]

Summary

We would like to reduce the holdback traffic percentage for AdX dynamic revshare (DRS) to 10% from 5%. Large 10% holdback becomes wasteful after we show little buyer and seller change on AdX due to DRS in the holdback studies. Another reason to reduce holdback is to avoid spammy revenue loss alerts from CA experiment RTM monitoring. The existing 10% DRS holdback exceeds rev loss alert often.

Metrics and Analysis Summary

Old 10% holdback and new 5% holdback show similar Rasta metrics and statistical significance. Reducing holdback increases AdX DRS impact percentage by 5% (ARR 6.5M).

RASTA Numbers

On the AdX Buyer x AdX Seller slice where AdX DRS is effective, metrics between 10% and 5% are similar.

Holdback Percentage	MatchedQueries	Revenue		
10% (existing)	-6.24%	-7.90%		
5% (new and reduced)	-6.58%	-8.09%		

Rasta Screenshots

10%

SideRevShareHoldback::HoldbackControl 71175317 Acx_Buyer1 Adx_Only	7.077,568.616	5.9 37,344.397	9.076,323.300	7.077,568.616	0	3.8259	1.5343	22.715,411.1180	9.10 9.67 3.0599
RevShareHoldback::HoldbackExperiment 71175316 Abx_Buyer1Abx_Only	6,636.111,227 -6.24% [-6.246.23] %	5,551.995,710 -6.49% [-6.496.49] %	8,634.934,748 -4.86% [-4.874.86] %	6,636.111,227 -6.24% [-6.246.23] %	0	3.9520 4.08% [4.05: 4.11] N	1.5111 -1.51% [-1.521.50] %	22,108.192.4053 -2.67% [-2.702.65] %	-7.90%

5%

	Queries	Impressions	Served Impressions	MatchedQueries LosingQueries	VPI Clamped	RPI	Value Clamped	Revenue
Abx_Buyer 1 Abx_Only								
eReducedHoldback::HoldbackExperiment 71175321 Acx_Buyer1Acx_Only	96,914.385 -6.58% [-6.606.55] %	81,305.654 -6.75% [-6.786.72] %	122.319,310 -5.29% [-5.315.26] %	96,914.385 -6.58% 0 [-6.606.55] %	3.7187 4. 10% [3.93 4.27] N	1.5174 -1.43% [-1.531.34] %	302,351.0146 -2.93% [-3.102.76] %	123,374.0045 - 8 .09% [-8.18, -7.99] %