UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

UNITED STATES OF AMERICA,

Plaintiff,

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70 Civ. 1312 (I.B.W.)

HEALTHCO, INC.,

Defendant.

CONSENTAMENDED FINAL JUDGMENT

Plaintiff, United States of America, having filed its complaint herein, on April 2, 1970, and after a full trial on all issues and the Court having rendered its opinion, findings of fact and conclusions of law herein on January 14, 1975 and having entered a Final Judgment herein on April 3, 1975, and Plaintiff and Defendant, by their respective attorneys, having consented to the making and entry of this Amended Final Judgment;

NOW, THEREFORE, it is hereby ORDERED. ADJUDGED AND DECREED as follows:

I

This Court has jurisdiction of the subject matter herein and the parties hereto.

The effect of the acquisitions by Healthco, Inc. (Healthco) of the assets of General Dental Supply Co., Inc. (General),
M.A. Sechter Dental Equipment & Supply Co., Inc. (Sechter),
Hebard Dental Supply Co., Inc. (Hebard Dental) and Hebard-Metro
Dental Co., Inc. (Hebard-Metro) may be substantially to lessen competition in the sale of dental equipment by dental dealers in Metropolitan New York, in violation of Section 7 of the Clayton
Act (15 U.S.C. § 18), as amended.

As used in this Amended Final Judgment:

- (A) "Dental equipment" shall mean dental units, dental chairs, dental X-ray units, dental cabinets and dental lighting equipment.
- (B) "Manufacturers' lines" shall mean those items of dental equipment manufactured by the following companies:
 - 1. Ritter Company, Rochester, New York
 - 2. S.S. White Company, Philadelphia, Pennsylvania
 - 3. General Electric Company Dental X-ray Division, Milwaukee, Wisconsin
 - 4. Weber Company, Canton, Ohio
 - 5. Valtronic Corporation, Bronx, New York
 - 6. Dental Eze Company, Des Moines, Iowa
 - 7. Costal Dynamics Corporation, Santa Monica, California
 - 8. Chayes Dental Company, Danbury, Connecticut
 - 9. Mid-West American Dental Manufacturing Company, Chicago, Illinois
 - 10. American Cabinet Company, Two Rivers, Wisconsin
 - 11. Phillips Medical Systems, Shelton, Connecticut
 - 12. Pelton & Crane Company, Charlotte, North Carolina
 - 13. Star Dental Manufacturing Company, Philadelphia, Pennsylvania
- (C) "Dental Equipment Specialists" shall mean those employees of Healthco who are now employed to sell manufacturers lines of equipment at Healthco's dental dealerships located in New York City (Rower Dental Supply); Hackensack, New Jersey (M. A. Sechter Dental Supply); Syosset, Long Island, New York (Hebard-Metro Dental Supply); and White Plains, New York (Hebard Dental Supply) or the successors of those employees who may be so employed on the date of the divestiture ordered in Section IV of this Amended Final Judgment.

The provisions of this Amended Final Judgment shall apply to defendant, its officers, directors, agents and employees, and to each of its subsidiaries, successors, and assigns, and to each of their respective officers, directors, agents and employees, and to all other persons in active concert or participation with any of them who receive actual notice of this Amended Final Judgment.

IV

Defendant is ordered and directed within twelve (12) months from the date of entry of this Amended Final Judgment to divest itself of The Dental Equipment Corporation to be established pursuant to Section V of this Amended Final Judgment. will furnish Plaintiff with a copy of the contract of sale and the name and address of the proposed purchaser at least thirty (30) days prior to the closing date of the proposed divestiture. Plaintiff shall have thirty (30) days from the date of its receipt of such information in which to either approve or object in writing to the proposed divestiture. If Plaintiff objects, the proposed divestiture shall not be consummated unless Plaintiff's objection is withdrawn or unless Defendant obtains the approval of the Court. If Plaintiff does not object, it shall so notify Defendant in writing within thirty (30) days after receipt of the notification of the proposed divestiture. The time period set forth in this Section IV in which Defendant is required to complete divestiture shall be tolled from the date Plaintiff receives notification of the proposed divestiture until completion of any proceeding in this Court relating to the proposed divestiture.

V

(A) Within one hundred-twenty (120) days from the entry of this Amended Final Judgment, defendant is directed to offer to establish and sell a Dental Equipment Corporation constituted as follows:

- 1. The building currently occupied by Healthco's Rower Division located at 331 West 44th Street, New York and all facilities there maintained to operate the dental equipment service and repair department at that building.
- 2. All employees who as of the date of the Final Judgment were employed as service and repair personnel at Healthco's Rower Division.
- 3. All Dental Equipment Specialists employed by Healthco as of the date of entry of the Final Judgment.
- 4. A list of all those dentists who were dental equipment customers assigned to each Dental Equipment Specialist as of the date of entry of the Final Judgment.
- 5. Transfer to said Corporation rights to sell and distribute the dental equipment lines referred to above and Healthco is directed to use its best efforts to facilitate the buyer's ability to obtain such manufacturers' lines.
- (B) Healthco shall make known the availability for sale of the Dental Equipment Corporation to be divested by the usual and ordinary means for the sale of a business.
- (C) Healthco is enjoined and restrained from reacquiring the Dental Equipment Corporation or assets divested pursuant to this Amended Final Judgment, provided, however, that Healthco may retain a bona fide security interest in such Corporation or assets given to secure the payment of the purchase price therefor, and if Healthco should thereafter reacquire the Corporation or assets, Healthco is ordered to divest such reacquired Corporation or assets in accordance with the provisions of this Amended Final Judgment within one (1) year from such reacquisition.

VI

Upon the written request submitted to Healthco by the buyer of the Dental Equipment Corporation established pursuant to this Amended Final Judgment, Healthco is directed and ordered for a

period of two (2) years from the date of divestiture to refrain from soliciting sales of the manufacturers' lines of dental equipment from those customers of Dental Equipment Specialists contained in the customer list prepared pursuant to Section V(A)(4) of this Amended Final Judgment.

VII

Healthco is enjoined and restrained for a period of five (5) years from the date of entry of this Amended Final Judgment from acquiring directly or indirectly, any financial interest in a dental dealership which sells manufacturers' lines of dental equipment, as defined herein, located within Metropolitan New York without prior approval of this Court and upon notice to this Court and upon notice to the plaintiff.

VIII

Within ninety (90) days of entry of this Amended Final Judgment and for every two (2) months thereafter, Healthco shall file written reports with the plaintiff setting forth steps taken to comply with Sections IV and V of this Amended Final Judgment.

IX

For the purpose of determining or securing compliance with this Amended Final Judgment, duly authorized representatives of the Department of Justice shall, upon written request of the Attorney General or the Assistant Attorney General in charge of the Antitrust Division, and on reasonable notice to the defendant made to its principal office, be permitted, subject to any legally recognized privilege, and subject to the presence of counsel if so desired;

(1) Access during its office hours to all books, ledgers, accounts, correspondence, memoranda, and other records and documents in the possession of or under the control of the defendant relating to any matters contained in this Amended Final Judgment; and

Subject to the reasonable convenience of defendant and without restraint or interference from it to interview officers or employees of defendant regarding any such matters.

Defendant, upon such written request of the Attorney General or the Assistant Attorney General in charge of the Antitrust Division, shall submit such written reports to the Department of Justice with respect to any matter contained in this Amended Final Judgment as may be requested from time to time. tion obtained by the means provided in this Section IX shall be divulged by any representative of the Department of Justice to any person other than a duly authorized representative of the Executive Branch of the plaintiff, except in the course of legal proceedings to which the United States of America is a party for the purpose of determining or securing compliance with this Amended Final Judgment or as otherwise required by law.

Jurisdiction is retained by this Court for the purpose of enabling any of the parties to this Amended Final Judgment to apply to this Court at any time for such further orders and directions as may be necessary or appropriate for the construction or carrying out of this Amended Final Judgment, for the modification of any of the provisions thereof, for the enforcement of compliance therewith, and for the punishment of violations thereof.

XI

Each party shall bear its own costs in this matter.

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ENTERED - 3/29/76

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