

**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF TEXAS  
HOUSTON DIVISION**

**UNITED STATES OF AMERICA**

**v.**

**CRIMINAL NO. H-17-005**

**JUAN JOSE HERNANDEZ-  
COMERMA,  
Defendant.**

**PLEA AGREEMENT**

The United States of America, by and through Kenneth Magidson, United States Attorney for the Southern District of Texas and John Pearson, Deputy Chief, and Robert S. Johnson, Assistant United States Attorney, and Andrew Weissmann, Chief of the Fraud Section of the Criminal Division of the United States Department of Justice (“Fraud Section”) and Aisling O’Shea and Jeremy R. Sanders, Trial Attorneys, and the defendant, Juan Jose Hernandez Comerma (“Defendant”), and Defendant’s counsel, pursuant to Rule 11(c)(1)(A) and 11(c)(1)(B) of the Federal Rules of Criminal Procedure, state that they have entered into an agreement, the terms and conditions of which are as follows:

**Defendant’s Agreement**

1. Defendant agrees to plead guilty to Counts One and Two of the Information. Count One charges Defendant with conspiracy to violate the Foreign

Corrupt Practices Act, Title 15, United States Code, Section 78dd-2 (“FCPA”), in violation of Title 18, United States Code, Section 371. Count Two charges Defendant with a violation of the FCPA, Title 15, United States Code, Section 78dd-2. Defendant, by entering this plea, agrees that he is waiving any right to have the facts that the law makes essential to the punishment either charged in the Information or proved to a jury beyond a reasonable doubt.

### **Punishment Range**

2. The statutory maximum penalty for each violation of Title 18, United States Code, Section 371, is imprisonment of not more than five years and a fine of not more than \$250,000 or twice the gross gain or loss. The statutory maximum penalty for each violation of Title 15, United States Code, Section 78dd-2, is imprisonment of not more than five years and a fine of not more than \$250,000 or twice the gross gain or loss. Additionally, Defendant may receive a term of supervised release after imprisonment of up to three years for each violation. *See* Title 18, United States Code, Sections 3571(b)(3), 3571(d), and 3583(b)(2). Defendant acknowledges and understands that if he should violate the conditions of any period of supervised release which may be imposed as part of his sentence, then Defendant may be imprisoned for the entire term of supervised release, without credit for time already served on the term of supervised release prior to such

violation. *See* Title 18, United States Code, Section 3583(e)(3). Defendant understands that he cannot have the imposition or execution of the sentence suspended, nor is he eligible for parole.

### **Mandatory Special Assessment**

3. Pursuant to Title 18, United States Code, Section 3013(a)(2)(A), immediately after sentencing, Defendant will pay to the Clerk of the United States District Court a special assessment in the amount of one hundred dollars (\$100.00) per count of conviction. The payment will be by cashier's check or money order, payable to the Clerk of the United States District Court, c/o District Clerk's Office, P.O. Box 61010, Houston, Texas 77208, Attention: Finance.

### **Immigration Consequences**

4. Defendant recognizes that pleading guilty may have consequences with respect to his immigration status if he is not a citizen of the United States. Defendant understands that if he is not a citizen of the United States, by pleading guilty he may be removed from the United States, denied citizenship, and denied admission to the United States in the future. Defendant's attorney has advised Defendant of the potential immigration consequences resulting from Defendant's plea of guilty.

### **Waiver of Appeal and Collateral Review**

5. Defendant is aware that Title 28, United States Code, Section 1291, and Title 18, United States Code, Section 3742, afford a defendant the right to appeal the conviction and sentence imposed. Defendant is also aware that Title 28, United States Code, Section 2255, affords the right to contest or “collaterally attack” a conviction or sentence after the judgment of conviction and sentence has become final. Defendant knowingly and voluntarily waives the right to appeal or “collaterally attack” the conviction and sentence, except that Defendant does not waive the right to raise a claim of ineffective assistance of counsel on direct appeal, if otherwise permitted, or on collateral review in a motion under Title 28, United States Code, Section 2255. In the event Defendant files a notice of appeal following the imposition of the sentence or later collaterally attacks his conviction or sentence, the United States will assert its rights under this agreement and seek specific performance of these waivers.

6. Defendant waives all defenses based on venue, speedy trial under the Constitution and Speedy Trial Act, and the statute of limitations, in the event that (a) Defendant’s conviction is later vacated for any reason, (b) Defendant violates any provision of this Agreement, or (c) Defendant’s plea is later withdrawn.

7. In agreeing to these waivers, Defendant is aware that a sentence has not yet been determined by the Court. Defendant is also aware that any estimate of the possible sentencing range under the sentencing guidelines that he may have received from his counsel, the United States or the Probation Office, is a prediction and not a promise, did not induce his guilty plea, and is not binding on the United States, the Probation Office or the Court. The United States does not make any promise or representation concerning what sentence the defendant will receive. Defendant further understands and agrees that the United States Sentencing Guidelines are “effectively advisory” to the Court. *See United States v. Booker*, 543 U.S. 220 (2005). Accordingly, Defendant understands that, although the Court must consult the Sentencing Guidelines and must take them into account when sentencing Defendant, the Court is not bound to follow the Sentencing Guidelines nor sentence Defendant within the calculated guideline range.

8. Defendant understands and agrees that each and all waivers contained in the Agreement are made in exchange for the concessions made by the United States in this plea agreement.

#### **The United States’ Agreements**

9. The United States agrees to each of the following:

(a) At the time of sentencing, the United States agrees not to oppose Defendant’s anticipated request to the Court and the United States

Probation Office that he receive a two (2) level downward adjustment pursuant to section 3E1.1(a) of the United States Sentencing Guidelines, should Defendant accept responsibility as contemplated by the Sentencing Guidelines; and

(b) If Defendant qualifies for an adjustment under section 3E1.1(a) of the United States Sentencing Guidelines, the United States agrees not to oppose Defendant's request for an additional one-level departure based on the timeliness of the plea or the expeditious manner in which Defendant provided complete information regarding his role in the offense (if Defendant's offense level is 16 or greater).

**Agreement Binding - Southern District of Texas and Fraud Section Only**

10. The United States Attorney's Office for the Southern District of Texas and the Fraud Section agree that they will not further criminally prosecute Defendant for offenses arising from conduct charged in the Information. This plea agreement binds only the United States Attorney's Office for the Southern District of Texas, the Fraud Section, and Defendant. It does not bind any other United States Attorney's Office or any other component of the Department of Justice. The United States Attorney's Office for the Southern District of Texas and the Fraud Section will bring this plea agreement and the full extent of Defendant's cooperation to the attention of other prosecuting offices, if requested.

**United States' Non-Waiver of Appeal**

11. The United States reserves the right to carry out its responsibilities under guidelines sentencing. Specifically, the United States reserves the right:

- (a) to bring its version of the facts of this case, including its evidence file and any investigative files, to the attention of the Probation Office in connection with that office's preparation of a presentence report;
- (b) to set forth or dispute sentencing factors or facts material to sentencing;
- (c) to seek resolution of such factors or facts in conference with Defendant's counsel and the Probation Office;
- (d) to file a pleading relating to these issues, in accordance with section 6A1.2 of the United States Sentencing Guidelines and Title 18, United States Code, section 3553(a); and
- (e) to appeal the sentence imposed or the manner in which it was determined.

### **Sentence Determination**

12. Defendant is aware that the sentence will be imposed after consideration of the United States Sentencing Guidelines and Policy Statements, which are only advisory, as well as the provisions of Title 18, United States Code, Section 3553(a). Defendant nonetheless acknowledges and agrees that the Court has authority to impose any sentence up to and including the statutory maximum set for the offenses to which Defendant pleads guilty, and that the sentence to be imposed is within the sole discretion of the sentencing judge after the Court has consulted the applicable Sentencing Guidelines. Defendant understands and agrees that the parties' positions regarding the application of the Sentencing Guidelines do not bind the Court and that the sentence imposed is within the discretion of the sentencing judge.

If the Court should impose any sentence up to the maximum established by statute, or should the Court order any or all of the sentences to run consecutively, Defendant cannot, for that reason alone, withdraw a guilty plea, and will remain bound to fulfill all of the obligations under this plea agreement.

### **Rights at Trial**

13. Defendant understands that by entering into this agreement, he surrenders certain rights as provided in this plea agreement. Defendant understands that the rights of a defendant include the following:

(a) Defendant has a right to have the United States Attorney present the charges in the Information to a Grand Jury consisting of not less than sixteen (16) nor more than twenty-three (23) impartial citizens, who would hear the facts of the case as presented by the United States Attorney and witnesses, and then return an indictment against the defendant only if twelve (12) or more members of the Grand Jury found that there was probable cause to believe the defendant committed the crime charged in the Criminal Information.

(b) If Defendant persisted in a plea of not guilty to the charges, Defendant would have the right to a speedy jury trial with the assistance of counsel. The trial may be conducted by a judge sitting without a jury if Defendant, the United States, and the court all agree.

(c) At a trial, the United States would be required to present witnesses and other evidence against Defendant. Defendant would have the opportunity to confront those witnesses and his attorney would be allowed to cross-examine them. In turn, Defendant could, but would not be required to, present witnesses and other evidence on his own behalf. If the witnesses for Defendant would not appear



voluntarily, he could require their attendance through the subpoena power of the court; and

(d) At a trial, Defendant could rely on a privilege against self-incrimination and decline to testify, and no inference of guilt could be drawn from such refusal to testify. However, if Defendant desired to do so, he could testify on his own behalf.

### **Factual Basis for Guilty Plea**

14. Defendant is pleading guilty because he is in fact guilty of the charges contained in Counts One and Two of the Information. If this case were to proceed to trial, the United States could prove each element of the offenses beyond a reasonable doubt. The following facts, among others, would be offered to establish Defendant's guilt:

Abraham Jose Shiera Bastidas ("SHIERA") was the owner of a number of U.S.-based energy companies that supplied equipment and services to Petroleos de Venezuela S.A. ("PDVSA"), the Venezuelan state-owned and state-controlled oil company, or to wholly-owned subsidiaries or affiliates thereof. PDVSA, together with its subsidiaries and affiliates, was responsible for the exploration, production, refining, transportation, and trade in energy resources in Venezuela and provided funding for other operations of the Venezuelan government.

Roberto Enrique Rincon Fernandez ("RINCON") was a resident of the Southern District of Texas and owner of a number of U.S.-based energy companies,

including several companies based in the Southern District of Texas, which also supplied equipment and services to PDVSA. SHIERA and RINCON agreed to work together, in secret, to pay bribes and other things of value to PDVSA officials in order to obtain or retain business with PDVSA.

At all relevant times, Defendant worked as an employee of SHIERA, including serving as the general manager of one of SHIERA's companies. Among other things, Defendant's responsibilities included managing the international contracts for SHIERA's companies, including generating business for these companies with PDVSA by approaching and developing relationships with PDVSA buyers, and ensuring that SHIERA's companies were placed on the bidding panels for PDVSA upcoming projects. In or around October 2009, Defendant became SHIERA's business partner, eventually acquiring a 17% ownership stake in one of SHIERA's companies.

SHIERA, RINCON, and their co-conspirators, including Defendant, made bribe payments and provided other things of value to PDVSA officials in order to obtain or retain business with PDVSA. In exchange for these bribe payments, the PDVSA officials would place SHIERA's and RINCON's companies on the bidding panels for PDVSA contracts, provide SHIERA, RINCON, and their co-conspirators, including Defendant, with inside information concerning the PDVSA bidding

process, and assist SHIERA's and RINCON's companies in receiving payment for previously awarded PDVSA contracts. SHIERA, RINCON, or others working at their direction, made the bribe payments by wiring money from various bank accounts controlled by SHIERA or RINCON, their companies, and their co-conspirators to various bank accounts in the United States and abroad in the names of PDVSA officials, companies controlled by PDVSA officials, and family members, friends, or associates of PDVSA officials.

From 2008 through at least 2012, at SHIERA's direction, Defendant provided a number of things of value to PDVSA officials. These included recreational travel and entertainment for PDVSA officials. They also included offering bribes based on a percentage of any contracts the officials helped to award to SHIERA's companies.

One of the PDVSA officials with whom Defendant and SHIERA reached such a bribery agreement was Alfonzo Eliezer Gravina Munoz ("GRAVINA"), a PDVSA official who was employed by a PDVSA subsidiary in Houston, Texas and was a resident of the Southern District of Texas. In or around 2008, Defendant attended a meeting with SHIERA and GRAVINA at a restaurant in the Southern District of Texas during which SHIERA offered to pay bribes to GRAVINA in exchange for including his companies on PDVSA panel lists. Following this meeting, Defendant

served as the intermediary between SHIERA and GRAVINA by providing GRAVINA with a list of SHIERA's companies to include on PDVSA panels and, once those companies were awarded PDVSA contracts, arranging for one of SHIERA's companies to send a bribe payment to a bank account designated by GRAVINA. For example, on or about September 12, 2012, Defendant caused \$7,782.31 to be transferred from one of SHIERA's companies into a bank account in the Southern District of Texas held jointly in the name of GRAVINA and a relative, in exchange for GRAVINA's assistance in connection with three PDVSA purchase orders awarded to the company co-owned by SHIERA and Defendant.

#### **Breach of Plea Agreement**

15. If Defendant should fail in any way to fulfill completely all of the obligations under this plea agreement, the United States will be released from its obligations under the plea agreement, and Defendant's plea and sentence will stand. If at any time Defendant retains, conceals, or disposes of assets in violation of this plea agreement, or if Defendant knowingly withholds evidence or is otherwise not completely truthful with the United States, then the United States may move the Court to set aside the guilty plea and reinstate prosecution. Any information and documents that have been disclosed by Defendant, whether prior to or subsequent to

this plea agreement, and all leads derived therefrom, will be used against Defendant in any such prosecution.

**Restitution, Forfeiture, and Fines – Generally**

16. This Plea Agreement is being entered into by the United States on the basis of Defendant's express representation that he will make a full and complete disclosure of all assets over which he exercises direct or indirect control, or in which he has any financial interest. Defendant agrees not to dispose of any assets or take any action that would effect a transfer of property in which he has an interest, unless Defendant obtains the prior written permission of the United States.

17. Defendant agrees to make a complete financial disclosure by truthfully executing a sworn financial statement (Form OBD-500 or similar form) within 30 days of signing this plea agreement. Defendant agrees to authorize the release of all financial information requested by the United States, including, but not limited to, executing authorization forms permitting the United States to obtain tax information, bank account records, credit histories, and social security information. Defendant agrees to discuss and answer any questions by the United States relating to Defendant's complete financial disclosure.

18. Defendant agrees to take all steps necessary to pass clear title to forfeitable assets to the United States and to assist fully in the collection of restitution

and fines, including, but not limited to, surrendering title, executing a warranty deed, signing a consent decree, stipulating to facts regarding the transfer of title and the basis for the forfeiture, and signing any other documents necessary to effectuate such transfer. Defendant also agrees to direct any banks which have custody of his assets to deliver all funds and records of such assets to the United States.

19. Defendant understands that forfeiture, restitution, and fines are separate components of sentencing and are separate obligations.

#### **Forfeiture**

20. Defendant stipulates and agrees that the factual basis for his guilty plea supports the forfeiture of proceeds, in the manner set forth below, from PDVSA contracts associated with bribe payments by Defendant or his co-conspirators. Because not all of the relevant records are currently available, it is not practical at this time to determine the amount of forfeiture. Prior to sentencing, Defendant and the United States will attempt to agree upon the specific assets to be forfeited. If they cannot agree, then the Court will be asked to determine a forfeiture amount. Defendant agrees to the imposition of a personal money judgment for that amount against him and in favor of the United States of America. Defendant stipulates and admits that one or more of the conditions set forth in Title 21, United States Code, Section 853(p), exists. Defendant agrees to forfeit any of his property, or his

interest in property, up to the value of any unpaid portion of the money judgment, until the money judgment is fully satisfied.

21. Defendant agrees to waive any and all interest in any asset which is the subject of a related administrative or judicial forfeiture proceeding, whether criminal or civil, federal or state.

22. Defendant consents to the order of forfeiture becoming final as to Defendant immediately following this guilty plea, pursuant to Federal Rule of Criminal Procedure 32.2(b)(4)(A).

23. Subject to the provisions of paragraph 5 above, Defendant waives the right to challenge the forfeiture of property in any manner, including by direct appeal or in a collateral proceeding.

#### **Fines**


24. Defendant understands that under the Sentencing Guidelines the Court is permitted to order Defendant to pay a fine that is sufficient to reimburse the government for the costs of any imprisonment or term of supervised release, if any. Defendant agrees that any fine imposed by the Court will be due and payable immediately, and Defendant will not attempt to avoid or delay payment. Subject to the provisions of paragraph 5 above, Defendant waives the right to challenge the fine in any manner, including by direct appeal or in a collateral proceeding.

**Complete Agreement**

25. This written plea agreement, consisting of 19 pages, including the attached addendum of Defendant and his attorney, constitutes the complete plea agreement between the United States, Defendant, and Defendant's counsel. No promises or representations have been made by the United States except as set forth in writing in this plea agreement. Defendant acknowledges that no threats have been made against him and that he is pleading guilty freely and voluntarily because he is guilty.

26. Any modification of this plea agreement must be in writing and signed by all parties.

Filed at Houston, Texas, on Jan 10,  
2017.

  
\_\_\_\_\_  
Defendant

Subscribed and sworn to before me on Jan 10,  
2017.

DAVID J. BRADLEY, Clerk  
UNITED STATES DISTRICT CLERK

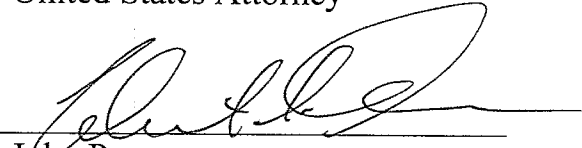
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Deputy United States District Clerk



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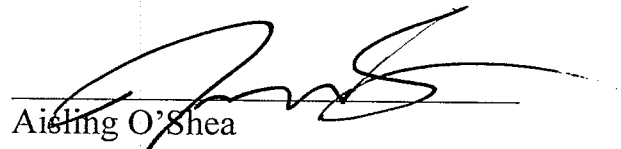
Kenneth Magidson  
United States Attorney


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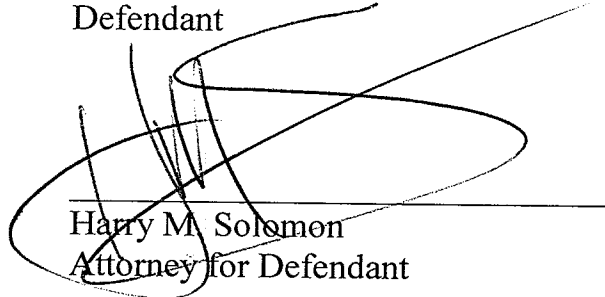
  
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Juan Jose Hernandez Comerma  
Defendant

  
Harry M. Solomon  
Attorney for Defendant

**UNITED STATES DISTRICT COURT  
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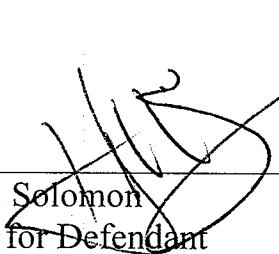
**JUAN JOSE HERNANDEZ-  
COMERMA,**

**Defendant.**

**CRIMINAL NO. H-17-005**


**PLEA AGREEMENT -- ADDENDUM**

I have fully explained to Defendant his rights with respect to the pending Information. These rights and the Information and Plea Agreement have been explained to Defendant in Spanish. I have reviewed the provisions of the United States Sentencing Commission's Guidelines Manual and Policy Statements and I have fully and carefully explained to Defendant the provisions of those Guidelines which may apply in this case. I have also explained to Defendant that the Sentencing Guidelines are only advisory and the court may sentence Defendant up to the maximum allowed by statute per count of conviction. Further, I have carefully reviewed every part of this plea agreement with Defendant. To my knowledge, Defendant's decision to enter into this agreement is an informed and voluntary one.

  
\_\_\_\_\_  
Harry M. Solomon  
Attorney for Defendant

1-10-2017  
\_\_\_\_\_  
Date

I have consulted with my attorney and fully understand all my rights with respect to the Information pending against me. My attorney has fully explained, and I understand, all my rights with respect to the provisions of the United States Sentencing Commission's Guidelines Manual which may apply in my case. I have read and carefully reviewed every part of this plea agreement with my attorney. I understand this agreement and I voluntarily agree to its terms.

  
\_\_\_\_\_  
Juan Jose Hernandez Comerma  
Defendant

01/10/2017.  
\_\_\_\_\_  
Date