

Sent: Tue, 28 Jul 2020 02:38:33 +0000
Subject: DJ3385DAS - 2020/07/28
To: "Jeff Chen Redacted@samsungnext.com>" Redacted@samsungnext.com>, "Patrick Chang Redacted @partner.samsungnext.com>" <Redacted @partner.samsungnext.com>

Patrick Chang

07/28/2020 02:38:33 AM

Emily mentioned she brought it up during de direct

Patrick Chang

07/28/2020 02:38:37 AM

And this was shot down

Patrick Chang

07/28/2020 02:47:15 AM

But I believe we need de's intervention here since this is ultra time sensitive. When Jim was here, in the last negotiations, he carved out for me branch in app content search. The current agreement is looking like google will own all search on device. Samsung is allowed to do search as long as it doesn't not connect to the internet or ping a server. Only look at things on device such as messages, settings, etc. This will completely kill all potential for any branch search and other future services. I think this is imperative that de talks to Patrick chomet and jay Kim about seeing if they can carve something out for branch. They're doing it for Redacted India has the opportunity to generate Redacted In year 1 and us minimum of Redacted We believe this can be close to Redacted annually. But all this will be killed if this google agreement happens

Patrick Chang

07/28/2020 02:47:30 AM

The agreement is finalizing by August 1st

Jeff Chen

07/28/2020 02:51:14 AM

emily brought up at de directs?

Patrick Chang

07/28/2020 02:51:30 AM

She said she did ? Maybe she didn't

Jeff Chen

07/28/2020 02:52:24 AM

is this about branch or in general a bad idea

Patrick Chang

07/28/2020 02:52:36 AM

Bad for branch and bad in general

Patrick Chang

07/28/2020 02:53:02 AM

Ex. No.
UPX0663
1:20-cv-03010-APM

Redacted

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Patrick Chang

07/28/2020 02:53:10 AM

Redacted

Jeff Chen

07/28/2020 02:53:25 AM

so if you guys feel strongly, emily/brendon and you or just you should bring this up to david if you feel strongly about this

Jeff Chen

07/28/2020 02:55:00 AM

in the end he'll ask you guys the questions for details so no use in me being the middle man

Jeff Chen

07/28/2020 02:55:24 AM

unless brendon and emily disagree with you?

Patrick Chang

07/28/2020 02:56:23 AM

Yea. Emily agreed this is a de. Still trying to get brendon on the same page

Patrick Chang

07/28/2020 02:56:35 AM

He's been mia as Harry and I have been trying to sound the alarms

Patrick Chang

07/28/2020 02:56:44 AM

This agreement is becoming finalized in a few days

Jeff Chen

07/28/2020 02:57:00 AM

i'll say this - i dont recall this ever being brought up

Jeff Chen

07/28/2020 02:57:26 AM

so a iam happy to start a chat with you, emily and brendon

Jeff Chen

07/28/2020 02:57:43 AM

saying that if you all feel strongly then bring it up with david

Jeff Chen

07/28/2020 02:57:48 AM

and force the issue

Jeff Chen

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07/28/2020 02:59:17 AM

in the end if you feel so strongly you should feel free to go to david as well

Jeff Chen

07/28/2020 02:59:23 AM

you know that

Jeff Chen

07/28/2020 03:00:06 AM

especially if this is bigger picture than Branch

Jeff Chen

07/28/2020 03:31:28 AM

saw the email chain you added me to

Jeff Chen

07/28/2020 03:31:44 AM

i pinged emily and brendon separately asking what they want to do

Patrick Chang

07/28/2020 03:34:32 AM

ok

Jeff Chen

07/28/2020 03:35:03 AM

i still think the positioning is more about what's right for samsung but necessarily for branch deal

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