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**From:** William Daniels [/O=REGENERON/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=WILLIAM.DANIELS]  
**Sent:** Tuesday, July 24, 2012 7:55:58 PM  
**To:** Robert Krukowski  
**Subject:** FW: Regeneron Projections 2013.xlsx  
**Attachments:** image001.gif; Regeneron Projections 2013.xlsx

See projections for next year. She is stating that her 2013 projection is pretty much our 2012 actuals.

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**From:** Clorinda Walley [mailto: ]  
**Sent:** Tuesday, July 24, 2012 3:33 PM  
**To:** William Daniels  
**Subject:** Regeneron Projections 2013.xlsx

Hi Bil,

Attached please find projection need for 2013.

Regards,

Clorinda

Clorinda Walley  
Executive Director

Direct  
Mobile  
[www.cdfund.org](http://www.cdfund.org)

Chronic Disease Fund  


CDF DTPA 2012 91%

AMD Cancellation Rate 20%

Projected Growth Rate by Disease

AMD 0%

Total New Patient Funding Needed \$ 22,795,604

Total Existing \$ 17,223,736

Total Projected Funding Needed \$ 40,019,341

	Projected New Patients by Quarter 2013			
	1st	2nd	3rd	4th
<b>Age Related Macular Degeneration Patients</b>	2,500	2,500	2,400	2,100
AMD 1 -Projected Funding Per Patient	\$ 2,750	\$ 2,750	\$ 2,750	\$ 2,250
AMD 2 -Projected Funding Per Patient	\$ 3,250	\$ 3,250	\$ 3,250	\$ 2,750
Projected Funding By Quarter	\$ 7,802,198	\$ 7,802,198	\$ 7,490,110	\$ 5,400,000
Cancellation	\$ 1,560,440	\$ 1,560,440	\$ 1,498,022	\$ 1,080,000
Projected Funding Needed By Quarter	\$ 6,241,758	\$ 6,241,758	\$ 5,992,088	\$ 4,320,000
Projected CY Funding	\$ 28,494,505			
Projected CY Funding Minus Cancellations	\$ 22,795,604			

Rollover Patients Estimated Renewals	
<b>Age Related Macular Degeneration Patients</b>	6,200
AMD 1 -Projected Funding Per Patient	\$ 2,750
AMD 2 -Projected Funding Per Patient	\$ 3,250
Projected Funding Needed	\$ 21,529,670
Cancellation	\$ 4,305,934
Projected Renewal Funding	\$ 21,529,670
Projected CY Funding Minus Cancellations	\$ 17,223,736