

---

**From:** William Daniels [/O=REGENERON/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=WILLIAM.DANIELS]  
**Sent:** Tuesday, December 03, 2013 2:51:42 PM  
**To:** John Calabro  
**Subject:** FW: Intro to Counsel  
**Attachments:** image001.gif; 2013\_AMD\_ProgramReport\_cw.xlsx

John,  
Please find information you requested on CDF attached and below. I will also forward a second email that will complete all your questions

Regards,  
Bil

---

**From:** Clorinda Walley [mailto: [REDACTED]]  
**Sent:** Monday, November 25, 2013 12:21 PM  
**To:** William Daniels  
**Cc:** Jeffrey S. Tenenbaum; [REDACTED]  
**Subject:** RE: Intro to Counsel

Hi Bil,

Attached please find the AMD Program aggregate report.

As requested below are the programs by disease category and formulary:

AMD: Eylea, Lucentis, Macugen and Visudyne  
DME: Lucentis  
RVO: Eylea, Lucentis and Ozurdex

I have copied Jeff and Lisa from Venable who will provide responses to the following inquiries:

Is CDF under any federal investigation?

Can Venable provide documentation on changes to corporate governance and any other organizational or operational change?

If you have additional questions or requests do not hesitate to contact me, Jeff or Lisa.

Kindest Regards,

Clorinda

Clorinda Walley  
Executive Director

[REDACTED] Direct  
[REDACTED] Mobile  
[www.cdfund.org](http://www.cdfund.org)

Chronic Disease Fund  


Co-Pay Foundation Report

Foundation Name: CDF  
 Disease Area: Age-Related Macular Degeneration  
 Fund Activity Month/Yr Report: 10/13  
 Monthly Funding Cap for Disease Area: \$2000/\$2500  
 Monthly Funding Cap for Disease Area: \$2250/\$2750

| Applications (n)                                      | Jan-13           | Feb-13          | Mar-13          | Apr-13          | May-13          | Jun-13          | Jul-13          | Aug-13          | Sep-13          | Oct-13          | Nov-13          | Total             |
|---|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| New Applications                                      | 2306             | 2340            | 2440            | 2232            | 2149            | 1702            | 1772            | 1659            | 1547            | 1785            | 532             |                   |
| Renewal   | 25729            | 390             | 668             | 537             | 323             | 207             | 186             | 129             | 90              | 86              | 23              |                   |
| <b>Point of Entry (n)</b>                             | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Website   | 493              | 493             | 334             | 407             | 370             | 385             | 452             | 289             | 294             | 337             | 36              |                   |
| Specialty Pharmacy                                    | 38               | 15              | 8               | 7               | 10              | 6               | 6               | 4               | 9               | 7               | 4               |                   |
| Phone (select 1 of 3 options below)                   |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                   |
| Manufacturer's Patient Assistance Program             | 749              | 968             | 1128            | 1022            | 1068            | 846             | 883             | 838             | 717             | 845             | 239             |                   |
| Patient/Caregiver                                     | 7                | 3               | 0               | 0               | 3               | 3               | 6               | 3               | 8               | 28              | 5               |                   |
| Provider  | 1019             | 861             | 970             | 796             | 698             | 462             | 425             | 525             | 519             | 568             | 248             |                   |
| <b>Application Determinants per Month</b>             | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Total New Applications Fully Approved                 | 2102             | 1689            | 2052            | 2072            | 1875            | 1510            | 1701            | 1461            | 1344            | 1353            | 443             |                   |
| Total Temporary Approvals                             | 22               | 20              | 19              | 13              | 24              | 7               | 7               | 7               | 11              | 19              | 15              |                   |
| Total Renewal Applications Approved                   | 24482            | 1207            | 667             | 518             | 294             | 193             | 182             | 136             | 91              | 72              | 28              |                   |
| Total New Applications Denied (Ineligible)            |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                   |
| Total Temporary Approvals Denied (Ineligible)         |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                   |
| Total Renewal Applications Denied (Ineligible)        |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                   |
| Total Determinations                                  | 26729            | 3094            | 2885            | 2747            | 2337            | 1834            | 2007            | 1697            | 1547            | 1550            | 524             |                   |
| Approval Rate on Complete Requests (%)                | 99%              | 94%             | 95%             | 95%             | 94%             | 93%             | 94%             | 95%             | 93%             | 93%             | 93%             |                   |
| Total Number of Applications Pending                  |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 | 8652              |
|   |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 | 178               |
|   |                  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 | 53                |
| <b>Reasons for NoGo/Cancellation (n)</b>              | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Incomplete Application (No ppwk)                      | 121              | 75              | 144             | 123             | 155             | 89              | 105             | 90              | 77              | 135             | 92              | 1206              |
| Income Falls Outside of Criteria (Denied, Ineligible) | 122              | 174             | 147             | 142             | 142             | 119             | 119             | 89              | 100             | 105             | 38              | 1297              |
| Insurance Status (BC and IC)                          | 2                | 3               | 2               | 1               | 2               | 1               | 5               | 2               | 1               | 3               | 1               | 23                |
| Other   | 46               | 45              | 83              | 117             | 187             | 67              | 86              | 58              | 59              | 895             | 44              | 1687              |
| <b>Primary Health Insurance of Approvals (%)</b>      | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Government Sponsored Insurance                        | 97%              | 97%             | 97%             | 97%             | 97%             | 97%             | 97%             | 97%             | 97%             | 96%             | 98%             | 97%               |
| Private Insurance                                     | 3%               | 3%              | 3%              | 3%              | 3%              | 3%              | 3%              | 3%              | 3%              | 4%              | 2%              | 3%                |
| <b>Allocation &amp; Payment Details</b>               | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Number of Patients Allocated Funding                  | 26606            | 2916            | 2738            | 2603            | 2193            | 1710            | 1890            | 1604            | 1446            | 1444            | 486             |                   |
| Total Funds Allocated                                 | \$ 62,631,143.05 | \$ 6,906,735.79 | \$ 6,503,497.91 | \$ 6,262,586.16 | \$ 5,568,773.11 | \$ 4,685,509.80 | \$ 5,442,042.39 | \$ 4,932,866.21 | \$ 4,652,667.24 | \$ 4,530,134.68 | \$ 1,380,873.51 |                   |
| Average Amount Allocated per Patient                  | \$ 2,354.02      | \$ 2,368.57     | \$ 2,375.27     | \$ 2,405.91     | \$ 2,539.34     | \$ 2,740.06     | \$ 2,879.39     | \$ 3,075.35     | \$ 3,217.61     | \$ 3,137.21     | \$ 2,841.30     |                   |
| Number of Dispenses Paid                              | 9327             | 9547            | 13947           | 13327           | 14520           | 14870           | 14579           | 15026           | 11583           | 14759           | 3827            |                   |
| Total Funds Paid Out                                  | \$ 3,038,568.53  | \$ 3,411,684.32 | \$ 5,204,913.05 | \$ 4,702,830.97 | \$ 5,254,754.27 | \$ 5,212,877.17 | \$ 5,192,366.31 | \$ 5,302,126.15 | \$ 4,032,419.20 | \$ 5,092,618.67 | \$ 1,327,467.60 |                   |
| Average Amount Paid-out per Dispense                  | \$ 325.78        | \$ 357.36       | \$ 373.19       | \$ 352.88       | \$ 361.90       | \$ 350.56       | \$ 356.15       | \$ 352.86       | \$ 348.13       | \$ 345.05       | \$ 346.87       |                   |
| <b>Donation Information</b>                           | <b>Jan-13</b>    | <b>Feb-13</b>   | <b>Mar-13</b>   | <b>Apr-13</b>   | <b>May-13</b>   | <b>Jun-13</b>   | <b>Jul-13</b>   | <b>Aug-13</b>   | <b>Sep-13</b>   | <b>Oct-13</b>   | <b>Nov-13</b>   | <b>Total</b>      |
| Credits (Disenrolled)                                 | \$ 180,091.75    | \$ 56,492.14    | \$ 47,230.65    | \$ 60,654.32    | \$ 71,876.17    | \$ 131,418.04   | \$ 333,520.64   | \$ 89,126.01    | \$ 131,844.70   | \$ 4,056,235.34 | \$ 198,483.16   |                   |
| Total Co-Pay Funds Allocated                          | \$ 62,631,143.05 | \$ 6,906,735.79 | \$ 6,503,497.91 | \$ 6,262,586.16 | \$ 5,568,773.11 | \$ 4,685,509.80 | \$ 5,442,042.39 | \$ 4,932,866.21 | \$ 4,652,667.24 | \$ 4,530,134.68 | \$ 1,380,873.51 |                   |
| Funds Allocated minus disenrolled                     | \$ 62,451,051.30 | \$ 6,850,243.65 | \$ 6,456,267.26 | \$ 6,201,931.84 | \$ 5,496,896.94 | \$ 4,554,091.76 | \$ 5,108,521.75 | \$ 4,843,740.20 | \$ 4,520,822.54 | \$ 473,899.34   | \$ 1,182,390.35 | \$ 108,139,856.93 |
| Out of Funding Date                                   |                  |                 |                 |                 |                 |                 |                 |                 |                 | 31-Dec-13       |                 |                   |