UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

ENTERCOM COMMUNICATIONS CORP. and CBS CORPORATION

Defendants.

Civil Action No.: 1:17-cv-02268

Judge James E. Boasberg

JOINT MEMORANDUM IN SUPPORT OF MOTION TO MODIFY FINAL JUDGMENT AND ENTER AMENDED FINAL JUDGMENT

Pursuant to Section XIII of the Final Judgment entered in this matter on January 31, 2018 ("Final Judgment") (Dkt. 13), Plaintiff, United States of America ("United States"), and Defendant, Entercom Communications Corp. ("Entercom"), jointly move this Court to modify the Final Judgment and enter an Amended Final Judgment. A proposed Amended Final Judgment is attached hereto as Exhibit 1. For the Court's convenience, a redline comparison of the January 31, 2018, Final Judgment and the proposed Amended Final Judgment is attached hereto as Exhibit 2. Defendant CBS Corporation ("CBS") has reviewed the proposed Amended Final Judgment and does not oppose this motion or the proposed modifications.

I. BACKGROUND

On November 1, 2017, the United States filed a civil antitrust Complaint, alleging that Entercom's proposed acquisition of CBS Radio, Inc. likely would substantially lessen competition in the sale of radio advertising to advertisers targeting English-language listeners in Boston, Sacramento, and San Francisco in violation of Section 7 of the Clayton Act, 15 U.S.C.

§ 18. At the same time the Complaint was filed, the United States also filed a proposed Final Judgment. Entercom was allowed to consummate its acquisition of CBS Radio, but the proposed Final Judgment required it to divest certain radio stations in each of those three markets to remedy the anticompetitive effects of the transaction. Specifically, the proposed Final Judgment required Entercom to divest certain radio stations to iHeartMedia, Inc. ("iHeart") and Beasley Broadcast Group, Inc. ("Beasley"), and to enter into transition agreements with Bonneville International Corporation ("Bonneville") that subsequently resulted in the sale of radio stations to Bonneville. The United States approved iHeart, Beasley, and Bonneville as divestiture buyers. As stated above, this Court entered the Final Judgment on January 31, 2018.

II. SECTION XII OF THE FINAL JUDGMENT AND THE PROPOSED MODIFICATION

Section XII of the Final Judgment states that "defendants may not . . . (3) enter into any time brokerage agreement, local marketing agreement, joint sales agreement, or other cooperative selling arrangement with respect to the Divestiture Assets" and further states that "Entercom may not enter into any shared services agreement or conduct other business negotiations jointly with [iHeart, Beasley, or Bonneville] with respect to the Divestiture Assets" (together, "Collaboration Agreements").

Section XII is a broad provision that prevents Entercom from entering into all Collaboration Agreements with respect to the radio stations divested to iHeart, Beasley, or Bonneville, including both local advertising Collaboration Agreements and national advertising Collaboration Agreements.

¹ See Final Judgment § V.

² See Final Judgment §§ IV-V.

In the radio industry, local advertisers typically focus on one local market, whereas national advertisers seek to place national or multi-city ads for specific advertising campaigns (e.g., a twenty-city buy). As a result, national advertisers require radio time on different stations and station groups in different geographic markets for each campaign. Because there are few broadcast radio companies that own and operate radio stations that have the geographic scope to support a national advertising campaign, most radio companies, standing alone, typically do not compete for national advertising business.

At the time the Final Judgment was entered, Entercom itself did not compete effectively for national advertising contracts because it lacked the geographic scope and sales infrastructure to support a national advertising campaign. Subsequently, Entercom began to develop a national sales infrastructure and platform. As part of that plan, it seeks to collaborate with other radio companies to be able to provide a package of radio stations around the country to support national advertising campaigns. Such collaborations can be procompetitive and legal. Radio audiences and companies seeking to place national radio advertisements could benefit from the arrangement.

Consequently, as set forth in the proposed Amended Final Judgment, the United States and Entercom have agreed to modify the first paragraph of Section XII of the Final Judgment as follows:

After the Divestiture Assets have been divested to Acquirers acceptable to the United States in its sole discretion, and during the term of the Amended Final Judgment: Entercom may not (1) reacquire any part of the Divestiture Assets, (2) acquire any option to reacquire any part of the Divestiture Assets or to assign the Divestiture Assets to any other person, or (3) provide financing or guarantees of financing with respect to the Divestiture Assets. Entercom further may not, without the prior written consent of the United States, (1) enter into any time brokerage agreement, local marketing agreement, joint sales agreement, other cooperative selling arrangement, or any shared services agreement with respect to the Divestiture Assets, or (2) conduct other business negotiations jointly with the Acquirer(s) with respect to the Divestiture Assets. Entercom must apply for prior written consent of the United States for approval for such agreement(s) or changes

to any such agreement(s). Approval by the United States is within the United States' sole discretion. In the event that the United States approves such an agreement, and before that agreement can take effect, Entercom must put in place information firewalls to prevent the disclosure, sharing, or use of confidential information between Acquirers and Entercom with respect to the operations of the Divestiture Assets. Such firewalls or changes to any such firewalls must first be approved by the United States in its sole discretion.

The proposed modification would allow Entercom to enter into procompetitive Collaboration Agreements if the United States has been provided an opportunity to review the terms and assess their likely competitive impact, and provide written approval of the proposed agreement. The additional provision to require information firewalls, also subject to the prior review and written consent of the United States, will prevent any potentially anticompetitive sharing of confidential information between Entercom and Acquirers.

Because CBS no longer owns or operates any broadcast radio stations, the revised Section XII of the Amended Final Judgment will have no effect on CBS.

III. LEGAL STANDARD & JURISDICTION

On January 31, 2018, the Court held that entry of the Final Judgment was in the public interest and entered its Order.³ This Court has jurisdiction to modify the Final Judgment pursuant to Section XIII of the Final Judgment,⁴ Federal Rule of Civil Procedure 60(b)(5), and the Court's

³ Final Judgment § XVI ("Entry of this Final Judgment is in the public interest.").

⁴ Final Judgment § XIII ("This Court retains jurisdiction to enable any party to this Final Judgment to apply to this Court at any time for further orders and directions as may be necessary or appropriate to carry out or construe this Final Judgment, to modify any of its provisions, to enforce compliance, and to punish violations of its provisions.").

inherent authority to enforce its lawful orders, including "the power to construe and interpret the language of the judgment" and to modify a decree of injunctive relief.⁶

Where, as here, the United States has consented to a proposed modification of a judgment, the issue before the Court is whether the modification is in the public interest. *United States v. W. Elec. Co., Inc.*, 900 F. 2d 283, 305 (D.C. Cir. 1990). The "district court may reject an uncontested modification only if it has exceptional confidence that adverse antitrust consequences will result." *United States v. W. Elec. Co., Inc.*, 993 F.2d 1572, 1577 (D.C. Cir. 1993).

IV. THE AMENDED FINAL JUDGMENT IS IN THE PUBLIC INTEREST

The Amended Final Judgment is in the public interest because it serves the purpose of the Final Judgment by enhancing the possibility of increased competition for national advertisements on radio stations in Boston, San Francisco, and Sacramento.⁷

The United States works to ensure that consent decrees remain flexible and relevant to changing economic conditions.⁸ The Final Judgment already recognizes the importance of

⁵ Heartland Hosp. v. Thompson, 328 F. Supp. 2d 8, 12 (D.D.C. 2004).

⁶ New York v. Microsoft, 531 F. Supp. 2d 141, 167 (D.D.C. 2008) (finding that in addition to authority under a final judgment, "[t]he Court may also modify the Final Judgments under its power in 'equity to modify a decree of injunctive relief,' which the D.C. Circuit has described as 'long-established, broad, and flexible.'" (quoting *United States v. W. Elec. Co.*, 46 F.3d 1198, 1202 (D.C. Cir. 1995)).

⁷ The divestitures and other prohibitions on Defendant's conduct in the Final Judgment were designed to "protect competition" for advertisers on radio stations in Boston, San Francisco, and Sacramento. See Justice Department Requires Divestitures of Radio Stations in Boston, San Francisco and Sacramento as Part of Entercom's Acquisition of CBS Radio, U.S. DEP'T OF JUSTICE (Nov. 1, 2017), https://www.justice.gov/opa/pr/justice-department-requires-divestitures-radio-stations-boston-san-francisco-and-sacramento.

⁸ See generally Makan Delrahim, Assistant Attorney Gen., Keynote Address at American Bar Association's Antitrust Fall Forum (Nov. 16, 2017), https://www.justice.gov/opa/speech/assistant-attorney-general-makan-delrahim-delivers-keynote-address-american-bar; Makan Delrahim, Assistant Attorney Gen., Remarks at the Antitrust Division's Second Roundtable on Competition and Deregulation (Apr. 26, 2018),

preserving flexibility in its administration by reserving to the United States the ability to shorten the term of the Final Judgment from ten to five years.⁹

It is a generally accepted principle of antitrust law that certain collaborations among competitors may be procompetitive. *See NCAA v. Bd. of Regents of the Univ. of Okla.*, 468 U.S. 85, 103 (1984) (noting that prior Supreme Court precedent "squarely holds that a joint selling arrangement may be so efficient that it will increase sellers' aggregate output and thus be procompetitive"); *United States v. Visa U.S.A. Inc.*, 163 F. Supp. 2d 322, 399 (S.D.N.Y. 2001) ("[A]ntitrust laws permit horizontal entities to combine their skills to create a product that could not be created separately, and such ventures may employ reasonable restraints to make the joint venture more efficient."). The United States Department of Justice's and Federal Trade Commission's Antitrust Guidelines for Collaborations Among Competitive" because "[p]articipants may combine complementary technologies, know-how, or other assets to enable the collaboration to produce a good more efficiently or to produce a good no one participant could alone produce." The United States has reviewed and approved proposals of such collaborations

https://www.justice.gov/opa/speech/assistant-attorney-general-makan-delrahim-delivers-remarks-antitrust-divisions-second.

⁹ Final Judgment § XV ("Unless this Court grants an extension, this Final Judgment shall expire ten (10) years from the date of its entry, except that after five years from the date of its entry, this Final Judgment may be terminated upon notice by the United States to the Court and the Parties that the divestitures have been completed and that the continuation of the decree no longer is necessary or in the public interest.").

¹⁰ Fed. Trade Comm'n & U.S. Dep't of Justice, Antitrust Guidelines for Collaborations Among Competitors 13, at 3.31(a) (Apr. 2000).

in the past¹¹ and routinely retains discretion in final judgments to approve divestiture buyers and terms to enable commercial success of divestiture buyers.¹²

Allowing the United States to approve certain procompetitive Collaboration Agreements is consistent with the scope and intent of the Final Judgment.

V. ADDITIONAL PUBLIC NOTICE OF THE AMENDED FINAL JUDGEMENT IS UNNECESSARY

OF JUSTICE (Aug. 8, 2006),

https://www.justice.gov/archive/atr/public/press_releases/2006/217689.htm (approving joint marketing venture because it would create a "new competitor for national accounts"); *Justice Department Clears Way For Sales Agency Agreement On Endoscopy Accessory Products*, U.S. DEP'T OF JUSTICE (Aug. 29, 2001),

https://www.justice.gov/archive/atr/public/press_releases/2001/8970.htm (approving a joint marketing and sales agreement where "the proposed collaboration could produce procompetitive benefits that [the parties] could not produce separately").

¹¹ See e.g. Letter from Molly S. Boast, Acting Assistant Attorney General for the Antitrust Division, to James R. Weiss, Esq., K&L Gates LLP, U.S. DEP'T OF JUSTICE (Sept. 8, 2009), https://www.justice.gov/atr/response-reliance-networks-request-business-review-letter (approving cooperation agreement with expected efficiencies generated by coordinated information technology efforts, operations, and sales and marketing); *Justice Department Will Not Oppose Proposal To Form Textile Rental And Laundry Services Joint Venture*, U.S. DEP'T

¹² See e.g. United States v. Ticketmaster Entm't, Inc., No. 1:10-cv-00139-RMC, 2020 WL 1061445, at *5-*6, *11 (D.D.C. Jan. 28, 2020) (providing the United States sole discretion to approve divestiture buyers and divestiture agreement terms, require audits, and ensure divestiture buyers are enabled to successfully compete); United States v. Bayer AG, No. 18-1241, 2019 WL 1431903, at *11-*13 (D.D.C. Feb. 8, 2019) (providing the United States sole discretion to approve extensions of supply and tolling agreements between defendants and divestiture buyer); United States vs. Nexstar Broad. Grp., Inc., No. 1:16-cv-01772-JDB, 2016 WL 8458470, at *3-*4 (D.D.C. Nov. 16, 2016) (providing the United States sole discretion to approve divestiture buyers, the terms of any transition services agreement, and to require that divestiture buyers "have the intent and capability (including the necessary managerial, operational, technical, and financial capability) of competing effectively"); FED. TRADE COMM'N, No. 191-0068, ANALYSIS OF AGREEMENT CONTAINING CONSENT ORDERS TO AID PUBLIC COMMENT, IN THE MATTER OF DTE ENERGY COMPANY, ENBRIDGE INC., AND NEXUS GAS TRANSMISSION, LLC, 3 (Sept. 13, 2019), https://www.ftc.gov/system/files/documents/cases/07 dte-enbridge aapc redacted.pdf (acknowledging that "joint ventures and other competitor collaborations frequently occur" in the relevant product market and providing a prior approval provision which "gives Respondents the opportunity to advocate for these arrangements and the [FTC] Commission to evaluate any attendant restrictions on a case-by-case basis").

In this case, prior to the entry of the Final Judgment, the United States complied with the procedures of the Antitrust Procedures and Penalties Act ("APPA" or "Tunney Act"), 15 U.S.C. § 16.¹³ The Tunney Act requires, among other things, that "[a]ny proposal for a consent judgment submitted by the United States" be filed with the Court and published in the *Federal Register*, as well as in newspapers of general circulation, at least 60 days prior to the effective date of such judgment. The Tunney Act further requires that any written comments relating to the proposed consent judgment, and any responses by the United States to those comments, be filed with the Court and published in the *Federal Register* prior to entry of the proposed consent judgment. In this matter, there were no public comments. The Tunney Act procedures are designed to facilitate a public interest determination "[b]efore entering any consent judgment proposed by the United States." The language of the Tunney Act, however, does not require that modifications to a consent judgment be subject to these same procedures. Accordingly, consistent with the recent practice of this Court, the United States does not propose to publish the proposed Amended Final Judgment for notice and public comment.

¹³ Certificate of Compliance with Provisions of the Antitrust Procedures and Penalties Act (Jan. 20, 2018) (Dkt. 12-2).

¹⁴ 15 U.S.C. § 16(b)-(c).

¹⁵ *Id.* § 16(d).

¹⁶ *Id.* § 16(e)(1).

¹⁷ The procedures mandated by the Tunney Act govern federal district courts' consideration of "[a]ny proposal for a consent judgment submitted by the United States," 15 U.S.C. § 16(b), and are designed to facilitate a public interest determination "[b]efore entering any consent judgment proposed by the United States," 15 U.S.C. § 16(e)(1).

¹⁸ Courts in this district have modified final judgments without requiring a public notice and comment period. *See, e.g., United States v. Ticketmaster Entm't, Inc.*, No. 1:10-cv-00139, 2020 WL 1061445 (D.D.C. Jan. 28, 2020) (extending the term of the Final Judgment and adding language on retaliation conditioning); *United States v. Verizon Commc'ns, Inc.*, No. 1:08-cv-01878, 2011 WL 1882488 (D.D.C. Apr. 8, 2011) (extending the term of transition services agreements); *United States v. Cemex, S.A.B. de C.V.*, No. 1:07-cv-00640, 2007 WL 7315362

The proposed Amended Final Judgment does not materially change the essence and purpose of the Final Judgment. As stated above, the proposed modification to the Final Judgment enhances the possibility of increased competition for national radio advertising. It does not release Entercom from any of its obligations under the Final Judgment, and the United States retains the ability to enforce the Final Judgment. Finally, the Court previously found the underlying Final Judgment to be in the public interest. For these reasons, the proposed modifications are not the type of modifications that would trigger the need for a second public comment period for this Court to determine that the proposed modifications are in the public interest.

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⁽D.D.C. Nov. 28, 2007) (substituting a 40-year lease of real property for a sale of that property); *United States v. Halliburton Co.*, No. 1:98-cv-2340, slip op. (D.D.C. Mar. 13, 2000) (substituting access to one test well for access to a different test well), *available at* https://www.justice.gov/atr/case-document/file/498246/download. Two courts outside of this district have further held that the Tunney Act is not applicable to judgment termination proceedings, suggesting that those courts would not view the Tunney Act as applicable to minor judgment modifications. *See, e.g., United States v. Am. Cyanamid Co.*, 719 F.2d 558, 565 n.7 (2d Cir. 1983); *United States v. General Motors Corp.*, 1983-2 Trade Cas. (CCH) ¶ 65,614, at ¶ 69,093 (N.D. Ill. 1983). *But see United States v. Western Elec. Co.*, 900 F. 2d 283, 289 (D.C. Cir. 1990) (in which the parties voluntarily agreed to apply Tunney Act procedures to the modification at issue).

VI. CONCLUSION

For the foregoing reasons, the United States and Entercom respectfully request that the Court enter the proposed Amended Final Judgment submitted with this motion.

Dated: August 7, 2020

Respectfully submitted,

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VI. CONCLUSION

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UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

No. 17-2268

ENTERCOM COMMUNICATIONS CORP. and CBS CORPORATION

Defendants.

[PROPOSED] AMENDED FINAL JUDGMENT

WHEREAS, Plaintiff, United States of America, filed its Complaint on November 1, 2017, the United States and defendants Entercom Communications Corp. and CBS Corporation, by their respective attorneys, consented to the entry of the Final Judgment, which was entered by the Court on January 31, 2018 (Dkt. 13) ("2018 Final Judgment"), without trial or adjudication of any issue of fact or law, and without the 2018 Final Judgment constituting any evidence against or admission by any party regarding any issue of fact or law;

AND WHEREAS, the 2018 Final Judgment required defendants to make certain divestitures for the purpose of remedying the loss of competition alleged in the Complaint, and those divestitures were completed on September 21, 2018;

AND WHEREAS, the United States and defendants have consented to the entry of the Amended Final Judgment in order to amend Section XII of the 2018 Final Judgment, which will apply only to defendant Entercom;

AND WHEREAS, defendants agree to be bound by the provisions of the Amended Final Judgment pending its approval by the Court;

NOW THEREFORE, before any testimony is taken, without trial or adjudication of any issue of fact or law, and upon consent of the parties, it is ORDERED, ADJUDGED, AND DECREED:

I. <u>Jurisdiction</u>

This Court has jurisdiction over the subject matter of and each of the parties to this action. The Complaint states a claim upon which relief may be granted against defendants under Section 7 of the Clayton Act, as amended (15 U.S.C. § 18).

II. Definitions

As used in the Amended Final Judgment:

- A. "Entercom" means defendant Entercom Communications Corp., a Pennsylvania corporation headquartered in Bala Cynwyd, Pennsylvania, its successors and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- B. "CBS" means defendant CBS Corporation, a Delaware corporation headquartered in New York City, New York, its successors and assigns, and its subsidiaries, including CBS Radio, Inc., divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees. CBS includes ViacomCBS Inc.
- C. "Acquirers" means Beasley, iHeartMedia, or another entity to which Entercom divests any Divestiture Assets.
- D. "Beasley" means Beasley Broadcast Group, Inc., a Delaware Corporation, headquartered in Naples, Florida, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.

- E. "Bonneville" means Bonneville International Corporation, headquartered in Salt Lake City, Utah, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- F. "2018 Final Judgment" means the Final Judgment entered by this Court on January 31, 2018 in *United States v. Entercom Communications Corp*, Case No. 17-2268.
- G. "iHeartMedia" means iHeartMedia, Inc., a Delaware Corporation, headquartered in San Antonio, Texas, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- H. "DMA" means Designated Market Area as defined by A.C. Nielsen Company and used by the *Investing in Radio BIA Market Report 2016* (1st edition). DMAs are ranked according to the number of households therein and are used by broadcasters, advertisers, and advertising agencies to aid in evaluating radio audience size and composition.
 - I. "LMA" means a local marketing agreement.
 - J. "Divestiture Assets" means
 - 1. The following broadcast radio stations owned by CBS:
 - a. WBZ AM, located in the Boston, Massachusetts DMA ("WBZ AM");
 - b. WBZ FM, located in the Boston, Massachusetts DMA ("WBZ FM");
 - c. WZLX FM, located in the Boston, Massachusetts DMA ("WZLX FM");
 - d. KMVQ FM, located in the San Francisco, California DMA ("KMVQ FM");
 - e. KNCI FM, located in the Sacramento, California DMA ("KNCI FM");

- f. KYMX FM, located in the Sacramento, California DMA ("KYMX FM");
- g. KZZO FM, located in the Sacramento, California DMA ("KZZO FM"); and
- h. KHTK AM, located in the Sacramento, California DMA ("KHTK AM").
- 2. The following broadcast radio stations owned by Entercom:
 - a. WRKO AM, located in the Boston, Massachusetts DMA ("WRKO AM");
 - b. WKAF FM, located in the Boston, Massachusetts DMA ("WKAF FM");
 - c. KOIT FM, located in the San Francisco, California DMA ("KOIT FM")
 - d. KUFX FM, located in the San Francisco, California DMA ("KUFX FM"); and
 - e. KBLX FM, located in the San Francisco, California DMA ("KBLX FM").
- 3. All of the assets, tangible or intangible, necessary for the operations of the Divestiture Radio Stations and LMA Radio Stations as viable, ongoing commercial broadcast radio stations, except as otherwise agreed to in writing by the United States Department of Justice, including, but not limited to, all real property (owned or leased), all broadcast equipment, office equipment, office furniture, fixtures, materials, supplies, and other

tangible property; all licenses, permits, authorizations, and applications therefore issued by the Federal Communications Commission ("FCC") and other government agencies related to the stations; all contracts (including programming contracts and rights), agreements, network agreements, leases, and commitments and understandings of defendants; all trademarks, service marks, trade names, copyrights, patents, slogans, programming materials, and promotional materials relating to the stations (subject to the CBS Brands License Agreements contained in the Agreement and Plan of Merger, dated February 2, 2017, between CBS, CBS Radio, Inc., and Entercom); all customer lists, contracts, accounts, credit records, and all logs and other records maintained by defendants in connection with the stations.

- K. "Divestiture Radio Stations" means WBZ AM, WBZ FM, WRKO AM, WKAF FM and WZLX FM.
- L. "LMA Radio Stations" means KOIT FM, KMVQ FM, KUFX FM, KBLX FM, KNCI FM, KYMX FM, KZZO FM and KHTK AM.
- M. "Relevant Employee" means the personnel involved in the operations of the Divestiture Assets.

III. Applicability

- A. The Amended Final Judgment applies to Entercom and CBS as defined above, and all other persons in active concert or participation with any of them who receive actual notice of the Amended Final Judgment by personal service or otherwise.
- B. If, prior to complying with Section V and Section VI of the Amended Final Judgment, defendants sell or otherwise dispose of all or substantially all of their assets or of lesser business units that include the Divestiture Assets, defendants shall require the purchaser to be bound by the provisions of the Amended Final Judgment. Entercom need not obtain such an agreement from the acquirers of the assets divested pursuant to the Amended Final Judgment.

IV. LMA

Entercom is ordered and directed, after the Court's approval of the Hold Separate Stipulation and Order in this matter, to enter into an LMA(s) with respect to the LMA Radio Stations with Bonneville, the terms of which are subject to the approval of the United States in its sole discretion. Pursuant to the terms of the LMA(s), Entercom will cede to Bonneville the sole right and ability to program and sell advertising on the LMA Radio Stations. The LMA(s) shall last no longer than one year or, with respect to each LMA Radio Station, upon the consummation of a final agreement to divest that station to an Acquirer. Without limiting defendants' obligations under Section IX, Bonneville will program each of those radio stations as an independent, ongoing, economically viable, competitive business, with programming and advertising sales held entirely separate, distinct, and apart from those of defendants' other operations. Entercom and Bonneville may not amend the LMA(s) without the prior approval of the United States, in its sole discretion.

V. <u>Divestitures</u>

- A. Entercom is ordered and directed, within ninety (90) calendar days after the signing of the Hold Separate Stipulation and Order in this matter or five (5) calendar days after notice of the entry of the 2018 Final Judgment by the Court, whichever is later, to divest the Divestiture Radio Stations in a manner consistent with the Amended Final Judgment to an Acquirer or Acquirers acceptable to the United States, in its sole discretion. The United States, in its sole discretion, may agree to one or more extensions of this time period not to exceed ninety (90) calendar days in total, and shall notify the Court in such circumstances.
- B. Entercom is ordered and directed, within one hundred and eighty (180) calendar days after the signing of the Hold Separate Stipulation and Order in this matter, to divest the LMA Radio Stations in a manner consistent with the Amended Final Judgment to an Acquirer or Acquirers acceptable to the United States, in its sole discretion. The United States, in its sole discretion, may agree to one or more extensions of this time period not to exceed one hundred and eighty (180) calendar days in total, and shall notify the Court in such circumstances.
- C. With respect to divestiture of the Divestiture Assets by Entercom or the trustee appointed pursuant to Section VI of the Amended Final Judgment, if applications have been filed with the FCC within the period permitted for divestiture, seeking approval to assign or transfer licenses to the Acquirer(s) of the Divestiture Assets, but no order or other dispositive action by the FCC on such applications has been issued before the end of the period permitted for divestiture, the period permitted for divestiture shall be extended no later than ten (10) business days after the FCC order consenting to the assignment of the Divestiture Assets to the Acquirers has become final.

- D. Entercom shall use its best efforts to accomplish the divestitures ordered by the Amended Final Judgment as expeditiously as possible, including using their best efforts to obtain all necessary FCC approvals as expeditiously as possible. The Amended Final Judgment does not limit the FCC's exercise of its regulatory powers and process with respect to the Divestiture Assets. Authorization by the FCC to conduct the divestiture of a Divestiture Asset in a particular manner will not modify any of the requirements of the Amended Final Judgment.
- E. In the event that Entercom is attempting to divest any of the Divestiture Assets to an Acquirer other than Beasley (WBZ FM) or iHeartMedia (WBZ AM, WRKO AM, WKAF FM, and WZLX FM):
 - (1) Entercom promptly shall make known, by usual and customary means, the availability of the Divestiture Assets;
 - (2) Entercom shall inform any person making inquiry regarding a possible purchase of the Divestiture Assets that they are being divested pursuant to the Amended Final Judgment and provide that person with a copy of the Amended Final Judgment;
 - (3) Except with written permission from the United States, Entercom shall offer to furnish to all prospective acquirers, subject to customary confidentiality assurances, all information and documents relating to the Divestiture Assets customarily provided in a due diligence process except such information or documents subject to the attorney-client privilege or work-product doctrine; and
 - (4) Entercom shall make available such information to the United States at the same time that such information is made available to any other person.

- F. Defendants shall provide the Acquirer(s) and the United States information relating to the personnel necessary to the operation or management of the Divestiture Assets to enable the Acquirer(s) to make offers of employment. Defendants will not interfere with any negotiations by the Acquirer(s) to employ any defendant employee whose primary responsibility is the operation or management of the Divestiture Assets.
- G. From the date of the filing of the Complaint in this matter, defendants may enter into an agreement with an Acquirer or Bonneville pursuant to which defendants may not solicit to hire, or hire, certain Relevant Employees. Any such agreement is subject to the approval of the United States, in its sole discretion.
- H. Entercom shall permit prospective acquirers of the Divestiture Assets to have reasonable access to personnel and to make inspections of the physical facilities of each of the Divestiture Radio Stations; access to any and all environmental, zoning, and other permit documents and information; and access to any and all financial, operational, or other documents and information customarily provided as part of a due diligence process.
- I. Entercom shall warrant to the Acquirer(s) that each Divestiture Radio Station or LMA Radio Station will be operational on the date of sale.
- J. Defendants shall not take any action that will impede in any way the permitting, operation, or divestiture of each of the Divestiture Radio Stations or LMA Radio Stations.
- K. Entercom shall warrant to the Acquirers that there are no material defects in the environmental, zoning, or other permits pertaining to the operation of each Divestiture Radio Station or LMA Radio Station, and that, following the sale of each of the Divestiture Assets, defendants will not undertake, directly or indirectly, any challenges to the environmental, zoning,

or other permits relating to the operation of each Divestiture Radio Station or LMA Radio Station.

- L. Unless the United States otherwise consents in writing, the divestiture pursuant to Section V, or by Divestiture Trustee appointed pursuant to Section VI of the Amended Final Judgment, shall include the entire Divestiture Assets and shall be accomplished in such a way as to satisfy the United States, in its sole discretion, that each Divestiture Radio Station or LMA Radio Station can and will be used by the Acquirer(s) as part of a viable, ongoing commercial radio broadcasting business. Divestiture of the Divestiture Assets may be made to one or more Acquirers, provided that in each instance it is demonstrated to the sole satisfaction of the United States that the Divestiture Assets will remain viable, and the divestiture of such assets will achieve the purposes of the Amended Final Judgment and remedy the competitive harm alleged in the Complaint. The divestitures, whether pursuant to Section V or Section VI of the Amended Final Judgment:
 - (1) shall be made to Acquirers that, in the United States' sole judgment, has the intent and capability (including the necessary managerial, operational, technical, and financial capability) of competing effectively in the commercial radio broadcasting business; and
 - (2) shall be accomplished so as to satisfy the United States, in its sole discretion, that none of the terms of any agreement between an Acquirer and defendants gives defendants the ability unreasonably to raise any Acquirer's costs, to lower any Acquirer's efficiency, or otherwise to interfere in the ability of any Acquirer to compete effectively.

VI. Appointment of Divestiture Trustee

- A. If defendants have not divested each of the Divestiture Radio Stations within the time period specified in Section V(A) or each of the LMA Radio Stations within the time period specified in Section V(B), defendants shall notify the United States of that fact in writing. Upon application of the United States, the Court shall appoint a Divestiture Trustee selected by the United States and approved by the Court to effect the divestiture of the Divestiture Assets.
- B. After the appointment of a Divestiture Trustee becomes effective, only the Divestiture Trustee shall have the right to sell the Divestiture Assets. The Divestiture Trustee shall have the power and authority to accomplish the divestiture to an Acquirer(s) acceptable to the United States at such price and on such terms as are then obtainable upon reasonable effort by the Divestiture Trustee, subject to the provisions of Sections V, VI, and VII of the Amended Final Judgment, and shall have such other powers as this Court deems appropriate. Subject to Section VI(D) of the Amended Final Judgment, the Divestiture Trustee may hire at the cost and expense of Entercom any investment bankers, attorneys, or other agents, who shall be solely accountable to the Divestiture Trustee, reasonably necessary in the Divestiture Trustee's judgment to assist in the divestiture. Any such investment bankers, attorneys, or other agents shall serve on such terms and conditions as the United States approves, including confidentiality requirements and conflict of interest certifications.
- C. Defendants shall not object to a sale by the Divestiture Trustee on any ground other than the Divestiture Trustee's malfeasance. Any such objections by defendants must be conveyed in writing to the United States and the Divestiture Trustee within ten (10) calendar days after the Divestiture Trustee has provided the notice required under Section VII.

- D. The Divestiture Trustee shall serve at the cost and expense of Entercom pursuant to a written agreement, on such terms and conditions as the United States approves, including confidentiality requirements and conflict of interest certifications. The Divestiture Trustee shall account for all monies derived from the sale of the assets sold by the Divestiture Trustee and all costs and expenses so incurred. After approval by the Court of the Divestiture Trustee's accounting, including fees for its services yet unpaid and those of any professionals and agents retained by the Divestiture Trustee, all remaining money shall be paid to Entercom and the trust shall then be terminated. The compensation of the Divestiture Trustee and any professionals and agents retained by the Divestiture Trustee shall be reasonable in light of the value of the Divestiture Assets and based on a fee arrangement providing the Divestiture Trustee with an incentive based on the price and terms of the divestiture and the speed with which it is accomplished, but timeliness is paramount. If the Divestiture Trustee and Entercom are unable to reach agreement on the Divestiture Trustee's or any agents' or consultants' compensation or other terms and conditions of engagement within 14 calendar days of appointment of the Divestiture Trustee, the United States may, in its sole discretion, take appropriate action, including making a recommendation to the Court. The Divestiture Trustee shall, within three (3) business days of hiring any other professionals or agents, provide written notice of such hiring and the rate of compensation to Entercom and the United States.
- E. Defendants shall use their best efforts to assist the Divestiture Trustee in accomplishing the required divestitures. The Divestiture Trustee and any consultants, accountants, attorneys, and other agents retained by the Divestiture Trustee shall have full and complete access to the personnel, books, records, and facilities of the business to be divested, and defendants shall develop financial and other information relevant to such business as the

Divestiture Trustee may reasonably request, subject to reasonable protection for trade secret or other confidential research, development, or commercial information or any applicable privileges. Defendants shall take no action to interfere with or to impede the Divestiture Trustee's accomplishment of the divestitures.

- F. After its appointment, the Divestiture Trustee shall file monthly reports with the United States and, as appropriate, the Court setting forth the Divestiture Trustee's efforts to accomplish the divestitures ordered under the Amended Final Judgment. To the extent such reports contain information that the Divestiture Trustee deems confidential, such reports shall not be filed in the public docket of the Court. Such reports shall include the name, address, and telephone number of each person who, during the preceding month, made an offer to acquire, expressed an interest in acquiring, entered into negotiations to acquire, or was contacted or made an inquiry about acquiring, any interest in and of the Divestiture Radio Stations or LMA Radio Stations, and shall describe in detail each contact with any such person. The Divestiture Trustee shall maintain full records of all efforts made to divest the Divestiture Assets.
- G. If the Divestiture Trustee has not accomplished the divestitures ordered under the Amended Final Judgment within six months after its appointment, the Divestiture Trustee shall promptly file with the Court reports setting forth (1) the Divestiture Trustee's efforts to accomplish the required divestitures, (2) the reasons, in the Divestiture Trustee's judgment, why the required divestitures have not been accomplished, and (3) the Divestiture Trustee's recommendations. To the extent such reports contain information that the Divestiture Trustee deems confidential, such reports shall not be filed in the public docket of the Court. The Divestiture Trustee shall at the same time furnish such reports to the United States, which shall have the right to make additional recommendations consistent with the purpose of the trust. The

Court thereafter shall enter such orders as it shall deem appropriate to carry out the purpose of the Amended Final Judgment, which may, if necessary, include extending the trust and the term of the Divestiture Trustee's appointment by a period requested by the United States.

H. If the United States determines that the Divestiture Trustee has ceased to act or failed to act diligently or in a reasonably cost-effective manner, it may recommend the Court appoint a substitute Divestiture Trustee.

VII. <u>Notice of Proposed Divestitures</u>

- A. Within two (2) business days following execution of a definitive divestiture agreement, Entercom or the Divestiture Trustee, whichever is then responsible for effecting the divestiture required herein, shall notify the United States of any proposed divestiture required by Section V or Section VI of the Amended Final Judgment. If the Divestiture Trustee is responsible, it shall similarly notify defendants. The notice shall set forth the details of the proposed divestiture and list the name, address, and telephone number of each person not previously identified who offered or expressed an interest in or desire to acquire any ownership interest in the Divestiture Assets, together with full details of the same.
- B. Within fifteen (15) calendar days of receipt by the United States of such notice, the United States may request from defendants, the proposed Acquirer(s), any other third party, or the Divestiture Trustee, if applicable, additional information concerning the proposed divestiture(s), the proposed Acquirer(s), and any other potential Acquirer. Defendants and the Divestiture Trustee shall furnish any additional information requested within fifteen (15) calendar days of the receipt of the request, unless the parties shall otherwise agree.
- C. Within thirty (30) calendar days after receipt of the notice or within twenty (20) calendar days after the United States has been provided the additional information requested

from defendants, the proposed Acquirer(s), any third party, and the Divestiture Trustee, whichever is later, the United States shall provide written notice to defendants and the Divestiture Trustee, if there is one, stating whether or not it objects to the proposed divestiture. If the United States provides written notice that it does not object, the divestiture may be consummated, subject only to defendants' limited right to object to the sale under Section VI(C) of the Amended Final Judgment. Absent written notice that the United States does not object to the proposed Acquirer(s) or upon objection by the United States, a divestiture proposed under Section V or Section VI shall not be consummated. Upon objection by defendants under Section VI(C), a divestiture proposed under Section VI shall not be consummated unless approved by the Court.

VIII. Financing

Defendants shall not finance all or any part of any purchase made pursuant to Section V or Section VI of the Amended Final Judgment.

IX. Hold Separate

Until the divestitures required by the Amended Final Judgment have been accomplished, defendants shall take all steps necessary to comply with the Hold Separate Stipulation and Order entered by this Court. Defendants shall take no action that would jeopardize the divestitures ordered by this Court.

X. Affidavits

A. Within twenty (20) calendar days of the filing of the Complaint in this matter, and every thirty (30) calendar days thereafter until the divestiture has been completed under Section V or Section VI, defendants shall deliver to the United States an affidavit as to the fact and manner of their compliance with Section V or Section VI of the Amended Final Judgment. Each

such affidavit shall include the name, address, and telephone number of each person who, during the preceding thirty (30) calendar days, made an offer to acquire, expressed an interest in acquiring, entered into negotiations to acquire, or was contacted or made an inquiry about acquiring, any interest in any of the Divestiture Radio Stations, and shall describe in detail each contact with any such person during that period. Each such affidavit shall also include a description of the efforts defendants have taken to solicit buyers for and complete the sale of each of the Divestiture Radio Stations, including efforts to secure FCC or other regulatory approvals, and to provide required information to prospective acquirers, including the limitations, if any, on such information. Assuming the information set forth in the affidavit is true and complete, any objection by the United States to information provided by defendants, including any limitations on information, shall be made within fourteen (14) calendar days of receipt of such affidavit.

- B. Within twenty (20) calendar days of the filing of the Complaint in this matter, defendants shall deliver to the United States an affidavit that describes in reasonable detail all actions defendants have taken and all steps defendants have implemented on an ongoing basis to comply with Section IX of the Amended Final Judgment. Each such affidavit shall also include a description of the efforts defendants have taken to complete the sale of each of the Divestiture Radio Stations, including efforts to secure FCC or other regulatory approvals. Defendants shall deliver to the United States an affidavit describing any changes to the efforts and actions outlined in defendants' earlier affidavits filed pursuant to this section within fifteen (15) calendar days after the change is implemented.
- C. Defendants shall keep all records of all efforts made to preserve and divest the Divestiture Assets until one year after such divestiture has been completed.

XI. Compliance Inspection

- A. For the purposes of determining or securing compliance with the Amended Final Judgment, or of any related orders such as the Hold Separate Stipulation and Order, or of determining whether the Amended Final Judgment should be modified or vacated, and subject to any legally recognized privilege, from time to time authorized representatives of the United States Department of Justice, including consultants and other persons retained by the United States, shall, upon written request of an authorized representative of the Assistant Attorney General in charge of the Antitrust Division, and on reasonable notice to defendants, be permitted:
 - (1) access during defendants' office hours to inspect and copy, or at the option of the United States, to require defendants to provide hard copy or electronic copies of, all books, ledgers, accounts, records, data and documents in the possession, custody or control of defendants, relating to any matters contained in the Amended Final Judgment; and
 - (2) to interview, either informally or on the record, defendants' officers, employees, or agents, who may have their individual counsel present, regarding such matters. The interviews shall be subject to the reasonable convenience of the interviewee and without restraint or interference by defendants.
- B. Upon the written request of an authorized representative of the Assistant Attorney General in charge of the Antitrust Division, defendants shall submit written reports or responses to written interrogatories, under oath if requested, relating to any of the matters contained in the Amended Final Judgment as may be requested.

- C. No information or documents obtained by the means provided in this section shall be divulged by the United States to any person other than an authorized representative of the executive branch of the United States, except in the course of legal proceedings to which the United States is a party (including grand jury proceedings), or for the purpose of securing compliance with the Amended Final Judgment, or as otherwise required by law.
- D. If at the time information or documents are furnished by defendants to the United States, defendants represent and identify in writing the material in any such information or documents to which a claim of protection may be asserted under Rule 26(c)(l)(G) of the Federal Rules of Civil Procedure, and defendants mark each pertinent page of such material, "Subject to claim of protection under Rule 26(c)(l)(g) of the Federal Rules of Civil Procedure," then the United States shall give defendants ten (10) calendar days' notice prior to divulging such material in any legal proceeding (other than a grand jury proceeding).

XII. No Reacquisition and Other Prohibited Activities

After the Divestiture Assets have been divested to Acquirers acceptable to the United States in its sole discretion, and during the term of the Amended Final Judgment: Entercom may not (1) reacquire any part of the Divestiture Assets, (2) acquire any option to reacquire any part of the Divestiture Assets or to assign the Divestiture Assets to any other person, or (3) provide financing or guarantees of financing with respect to the Divestiture Assets. Entercom further may not, without the prior written consent of the United States, (1) enter into any time brokerage agreement, local marketing agreement, joint sales agreement, other cooperative selling arrangement, or any shared services agreement with respect to the Divestiture Assets, or (2) conduct other business negotiations jointly with the Acquirer(s) with respect to the Divestiture Assets. Entercom must apply for prior written consent of the United States for approval for such

agreement(s) or changes to any such agreement(s). Approval by the United States is within the United States' sole discretion. In the event that the United States approves such an agreement, and before that agreement can take effect, Entercom must put in place information firewalls to prevent the disclosure, sharing, or use of confidential information between Acquirers and Entercom with respect to the operations of the Divestiture Assets. Such firewalls or changes to any such firewalls must first be approved by the United States in its sole discretion.

The shared services prohibition does not preclude Entercom from continuing or entering into any non-sales-related shared services agreement that is approved in advance by the United States in its sole discretion.

If Entercom reaches an agreement to divest the Divestiture Assets to the Acquirers, Entercom may also enter into an agreement, approved in advance by the United States in its sole discretion, under which Entercom cedes to the Acquirer the sole right and ability to program one or more of the Divestiture Assets after the Court's approval of the Hold Separate Stipulation and Order in this matter, provided that any such time brokerage agreement must expire upon the termination of a final agreement to divest the Divestiture Assets to the Acquirer or upon the consummation of a final agreement to divest the Divestiture Assets to the Acquirer.

XIII. Retention of Jurisdiction

This Court retains jurisdiction to enable any party to the Amended Final Judgment to apply to this Court at any time for further orders and directions as may be necessary or appropriate to carry out or construe the Amended Final Judgment, to modify any of its provisions, to enforce compliance, and to punish violations of its provisions.

XIV. Enforcement of Amended Final Judgment

The United States retains and reserves all rights available to it under applicable law to enforce the provisions of the Amended Final Judgment, including its right to seek an order of contempt from this Court. Any civil contempt action, any motion to show cause, or any similar action brought by the United States regarding an alleged violation of this order shall be evaluated under a preponderance of the evidence standard.

XV. Expiration of Amended Final Judgment

Unless this Court grants an extension, the Amended Final Judgment shall expire on January 31, 2028, except that on or after January 31, 2023, the Amended Final Judgment may be terminated upon notice by the United States to the Court and the Parties that the divestitures have been completed and that the continuation of the decree no longer is necessary or in the public interest.

XVI. Public Interest Determination

Entry of the Amended Final Judgment is in the public interest. The parties previously complied with the requirements of the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16, including making copies available to the public of the 2018 Final Judgment, the Competitive Impact Statement, and any comments thereon, and the United States' response to comments. Based upon the record before the Court, entry of the Amended Final Judgment is in the public interest.

Date:		
	United States District Judge	_

UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA,

Plaintiff.

v.

No. 17-2268

ENTERCOM COMMUNICATIONS CORP. and CBS CORPORATION

Defendants.

[PROPOSED] AMENDED FINAL JUDGMENT

WHEREAS, Plaintiff, United States of America, filed its Complaint on November 1, 2017, the United States and defendants Entercom Communications Corp. and CBS Corporation, by their respective attorneys, have-consented to the entry of thisthe Final Judgment, have-consented to the entry of thisthe Final Judgment, which was entered by the Court on January 31, 2018 (Dkt. 13) ("2018 Final Judgment"), without trial or adjudication of any issue of fact or law, and without thisthe 2018 Final Judgment constituting any evidence against or admission by any party regarding any issue of fact or law;

AND WHEREAS, defendants agree to be bound by the provisions of this 2018 Final Judgment pending its approval by the Court;

AND WHEREAS, the essence of this Final Judgment is the prompt and certain divestiture of certain rights or assets by the defendants to assure that competition is not substantially lessened;

AND WHEREAS, the United States requires required defendants to make certain divestitures for the purpose of remedying the loss of competition alleged in the Complaint; and those divestitures were completed on September 21, 2018;

AND WHEREAS, the United States and defendants have represented consented to the United States that the divestitures required below can and entry of the Amended Final Judgment in order to amend Section XII of the 2018 Final Judgment, which will be made, and that apply only to defendant Entercom;

AND WHEREAS, defendants will later raise no claim of hardship or difficulty as grounds for asking the Court to modify any of the divestiture agree to be bound by the provisions contained below of the Amended Final Judgment pending its approval by the Court;

NOW THEREFORE, before any testimony is taken, without trial or adjudication of any issue of fact or law, and upon consent of the parties, it is ORDERED, ADJUDGED, AND DECREED:

I. Jurisdiction

This Court has jurisdiction over the subject matter of and each of the parties to this action. The Complaint states a claim upon which relief may be granted against defendants under Section 7 of the Clayton Act, as amended (15 U.S.C. § 18).

II. Definitions

As used in this the Amended Final Judgment:

- A. "Entercom" means defendant Entercom Communications Corp., a Pennsylvania corporation headquartered in Bala Cynwyd, Pennsylvania, its successors and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- B. "CBS" means defendant CBS Corporation, a Delaware corporation headquartered in New York City, New York, its successors and assigns, and its subsidiaries, including CBS

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Radio, Inc., divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees. <u>CBS includes ViacomCBS Inc.</u>

- C. "Acquirers" means Beasley, iHeartMedia, or another entity to which Entercom divests any Divestiture Assets.
- D. "Beasley" means Beasley Broadcast Group, Inc., a Delaware Corporation, headquartered in Naples, Florida, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- E. "Bonneville" means Bonneville International Corporation, headquartered in Salt Lake City, Utah, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- F. "2018 Final Judgment" means the Final Judgment entered by this Court on January 31, 2018 in *United States v. Entercom Communications Corp*, Case No. 17-2268.
- F.G. "iHeartMedia" means iHeartMedia, Inc., a Delaware Corporation, headquartered in San Antonio, Texas, its successor and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.
- G.H. "DMA" means Designated Market Area as defined by A.C. Nielsen Company and used by the *Investing in Radio BIA Market Report 2016* (1st edition). DMAs are ranked according to the number of households therein and are used by broadcasters, advertisers, and advertising agencies to aid in evaluating radio audience size and composition.
 - H.I. "LMA" means a local marketing agreement.
 - LJ. "Divestiture Assets" means
 - 1. The following broadcast radio stations owned by CBS:

- a. WBZ AM, located in the Boston, Massachusetts DMA ("WBZ AM");
- b. WBZ FM, located in the Boston, Massachusetts DMA ("WBZ FM");
- c. WZLX FM, located in the Boston, Massachusetts DMA ("WZLX FM");
- d. KMVQ FM, located in the San Francisco, California DMA ("KMVQ FM");
- e. KNCI FM, located in the Sacramento, California DMA ("KNCI FM");
- f. KYMX FM, located in the Sacramento, California DMA ("KYMX FM");
- g. KZZO FM, located in the Sacramento, California DMA ("KZZO FM"); and
- h. KHTK AM, located in the Sacramento, California DMA ("KHTK AM").
- 2. The following broadcast radio stations owned by Entercom:
 - a. WRKO AM, located in the Boston, Massachusetts DMA ("WRKO AM");
 - b. WKAF FM, located in the Boston, Massachusetts DMA ("WKAF FM");
 - c. KOIT FM, located in the San Francisco, California DMA ("KOIT FM")
 - d. KUFX FM, located in the San Francisco, California DMA ("KUFX FM"); and

- e. KBLX FM, located in the San Francisco, California DMA ("KBLX FM").
- 3. All of the assets, tangible or intangible, necessary for the operations of the Divestiture Radio Stations and LMA Radio Stations as viable, ongoing commercial broadcast radio stations, except as otherwise agreed to in writing by the United States Department of Justice, including, but not limited to, all real property (owned or leased), all broadcast equipment, office equipment, office furniture, fixtures, materials, supplies, and other tangible property; all licenses, permits, authorizations, and applications therefore issued by the Federal Communications Commission ("FCC") and other government agencies related to the stations; all contracts (including programming contracts and rights), agreements, network agreements, leases, and commitments and understandings of defendants; all trademarks, service marks, trade names, copyrights, patents, slogans, programming materials, and promotional materials relating to the stations (subject to the CBS Brands License Agreements contained in the Agreement and Plan of Merger, dated February 2, 2017, between CBS, CBS Radio, Inc., and Entercom); all customer lists, contracts, accounts, credit records, and all logs and other records maintained by defendants in connection with the stations.

J.K. "Divestiture Radio Stations" means WBZ AM, WBZ FM, WRKO AM, WKAF FM and WZLX FM.

K.L. "LMA Radio Stations" means KOIT FM, KMVQ FM, KUFX FM, KBLX FM, KNCI FM, KYMX FM, KZZO FM and KHTK AM.

<u>L.M.</u> "Relevant Employee" means the personnel involved in the operations of the Divestiture Assets.

III. Applicability

- A. This The Amended Final Judgment applies to Entercom and CBS as defined above, and all other persons in active concert or participation with any of them who receive actual notice of this the Amended Final Judgment by personal service or otherwise.
- B. If, prior to complying with Section V and Section VI of thisthe Amended Final Judgment, defendants sell or otherwise dispose of all or substantially all of their assets or of lesser business units that include the Divestiture Assets, defendants shall require the purchaser to be bound by the provisions of thisthe Amended Final Judgment. Entercom need not obtain such an agreement from the acquirers of the assets divested pursuant to thisthe Amended Final Judgment.

IV. <u>LMA</u>

Entercom is ordered and directed, after the Court's approval of the Hold Separate

Stipulation and Order in this matter, to enter into an LMA(s) with respect to the LMA Radio

Stations with Bonneville, the terms of which are subject to the approval of the United States in
its sole discretion. Pursuant to the terms of the LMA(s), Entercom will cede to Bonneville the
sole right and ability to program and sell advertising on the LMA Radio Stations. The LMA(s)
shall last no longer than one year or, with respect to each LMA Radio Station, upon the
consummation of a final agreement to divest that station to an Acquirer. Without limiting
defendants' obligations under Section IX, Bonneville will program each of those radio stations as

an independent, ongoing, economically viable, competitive business, with programming and advertising sales held entirely separate, distinct, and apart from those of defendants' other operations. Entercom and Bonneville may not amend the LMA(s) without the prior approval of the United States, in its sole discretion.

V. <u>Divestitures</u>

- A. Entercom is ordered and directed, within ninety (90) calendar days after the signing of the Hold Separate Stipulation and Order in this matter or five (5) calendar days after notice of the entry of this the 2018 Final Judgment by the Court, whichever is later, to divest the Divestiture Radio Stations in a manner consistent with this the Amended Final Judgment to an Acquirer or Acquirers acceptable to the United States, in its sole discretion. The United States, in its sole discretion, may agree to one or more extensions of this time period not to exceed ninety (90) calendar days in total, and shall notify the Court in such circumstances.
- B. Entercom is ordered and directed, within one hundred and eighty (180) calendar days after the signing of the Hold Separate Stipulation and Order in this matter, to divest the LMA Radio Stations in a manner consistent with this the Amended Final Judgment to an Acquirer or Acquirers acceptable to the United States, in its sole discretion. The United States, in its sole discretion, may agree to one or more extensions of this time period not to exceed one hundred and eighty (180) calendar days in total, and shall notify the Court in such circumstances.
- C. With respect to divestiture of the Divestiture Assets by Entercom or the trustee appointed pursuant to Section VI of thisthe Amended Final Judgment, if applications have been filed with the FCC within the period permitted for divestiture, seeking approval to assign or transfer licenses to the Acquirer(s) of the Divestiture Assets, but no order or other dispositive action by the FCC on such applications has been issued before the end of the period permitted

for divestiture, the period permitted for divestiture shall be extended no later than ten (10) business days after the FCC order consenting to the assignment of the Divestiture Assets to the Acquirers has become final.

- D. Entercom shall use its best efforts to accomplish the divestitures ordered by this the Amended Final Judgment as expeditiously as possible, including using their best efforts to obtain all necessary FCC approvals as expeditiously as possible. This The Amended Final Judgment does not limit the FCC's exercise of its regulatory powers and process with respect to the Divestiture Assets. Authorization by the FCC to conduct the divestiture of a Divestiture Asset in a particular manner will not modify any of the requirements of this the Amended Final Judgment.
- E. In the event that Entercom is attempting to divest any of the Divestiture Assets to an Acquirer other than Beasley (WBZ FM) or iHeartMedia (WBZ AM, WRKO AM, WKAF FM, and WZLX FM):
 - (1) Entercom promptly shall make known, by usual and customary means, the availability of the Divestiture Assets;
 - (2) Entercom shall inform any person making inquiry regarding a possible purchase of the Divestiture Assets that they are being divested pursuant to thisthe Amended Final Judgment and provide that person with a copy of thisthe Amended Final Judgment;
 - (3) Except with written permission from the United States, Entercom shall offer to furnish to all prospective acquirers, subject to customary confidentiality assurances, all information and documents relating to the Divestiture Assets customarily provided in a due diligence process except such information or

- documents subject to the attorney-client privilege or work-product doctrine; and
- (4) Entercom shall make available such information to the United States at the same time that such information is made available to any other person.
- F. Defendants shall provide the Acquirer(s) and the United States information relating to the personnel necessary to the operation or management of the Divestiture Assets to enable the Acquirer(s) to make offers of employment. Defendants will not interfere with any negotiations by the Acquirer(s) to employ any defendant employee whose primary responsibility is the operation or management of the Divestiture Assets.
- G. From the date of the filing of the Complaint in this matter, defendants may enter into an agreement with an Acquirer or Bonneville pursuant to which defendants may not solicit to hire, or hire, certain Relevant Employees. Any such agreement is subject to the approval of the United States, in its sole discretion.
- H. Entercom shall permit prospective acquirers of the Divestiture Assets to have reasonable access to personnel and to make inspections of the physical facilities of each of the Divestiture Radio Stations; access to any and all environmental, zoning, and other permit documents and information; and access to any and all financial, operational, or other documents and information customarily provided as part of a due diligence process.
- Entercom shall warrant to the Acquirer(s) that each Divestiture Radio Station or
 LMA Radio Station will be operational on the date of sale.
- J. Defendants shall not take any action that will impede in any way the permitting, operation, or divestiture of each of the Divestiture Radio Stations or LMA Radio Stations.

- K. Entercom shall warrant to the Acquirers that there are no material defects in the environmental, zoning, or other permits pertaining to the operation of each Divestiture Radio Station or LMA Radio Station, and that, following the sale of each of the Divestiture Assets, defendants will not undertake, directly or indirectly, any challenges to the environmental, zoning, or other permits relating to the operation of each Divestiture Radio Station or LMA Radio Station.
- L. Unless the United States otherwise consents in writing, the divestiture pursuant to Section V, or by Divestiture Trustee appointed pursuant to Section VI of this the Amended Final Judgment, shall include the entire Divestiture Assets and shall be accomplished in such a way as to satisfy the United States, in its sole discretion, that each Divestiture Radio Station or LMA Radio Station can and will be used by the Acquirer(s) as part of a viable, ongoing commercial radio broadcasting business. Divestiture of the Divestiture Assets may be made to one or more Acquirers, provided that in each instance it is demonstrated to the sole satisfaction of the United States that the Divestiture Assets will remain viable, and the divestiture of such assets will achieve the purposes of this the Amended Final Judgment and remedy the competitive harm alleged in the Complaint. The divestitures, whether pursuant to Section V or Section VI of this the Amended Final Judgment:
 - (1) shall be made to Acquirers that, in the United States' sole judgment, has the intent and capability (including the necessary managerial, operational, technical, and financial capability) of competing effectively in the commercial radio broadcasting business; and
 - (2) shall be accomplished so as to satisfy the United States, in its sole discretion, that none of the terms of any agreement between an Acquirer and defendants

gives defendants the ability unreasonably to raise any Acquirer's costs, to lower any Acquirer's efficiency, or otherwise to interfere in the ability of any Acquirer to compete effectively.

VI. Appointment of Divestiture Trustee

- A. If defendants have not divested each of the Divestiture Radio Stations within the time period specified in Section V(A) or each of the LMA Radio Stations within the time period specified in Section V(B), defendants shall notify the United States of that fact in writing. Upon application of the United States, the Court shall appoint a Divestiture Trustee selected by the United States and approved by the Court to effect the divestiture of the Divestiture Assets.
- B. After the appointment of a Divestiture Trustee becomes effective, only the Divestiture Trustee shall have the right to sell the Divestiture Assets. The Divestiture Trustee shall have the power and authority to accomplish the divestiture to an Acquirer(s) acceptable to the United States at such price and on such terms as are then obtainable upon reasonable effort by the Divestiture Trustee, subject to the provisions of Sections V, VI, and VII of thisthe

 Amended Final Judgment, and shall have such other powers as this Court deems appropriate.

 Subject to Section VI(D) of thisthe Amended Final Judgment, the Divestiture Trustee may hire at the cost and expense of Entercom any investment bankers, attorneys, or other agents, who shall be solely accountable to the Divestiture Trustee, reasonably necessary in the Divestiture

 Trustee's judgment to assist in the divestiture. Any such investment bankers, attorneys, or other agents shall serve on such terms and conditions as the United States approves, including confidentiality requirements and conflict of interest certifications.
- C. Defendants shall not object to a sale by the Divestiture Trustee on any ground other than the Divestiture Trustee's malfeasance. Any such objections by defendants must be

conveyed in writing to the United States and the Divestiture Trustee within ten (10) calendar days after the Divestiture Trustee has provided the notice required under Section VII.

- D. The Divestiture Trustee shall serve at the cost and expense of Entercom pursuant to a written agreement, on such terms and conditions as the United States approves, including confidentiality requirements and conflict of interest certifications. The Divestiture Trustee shall account for all monies derived from the sale of the assets sold by the Divestiture Trustee and all costs and expenses so incurred. After approval by the Court of the Divestiture Trustee's accounting, including fees for its services yet unpaid and those of any professionals and agents retained by the Divestiture Trustee, all remaining money shall be paid to Entercom and the trust shall then be terminated. The compensation of the Divestiture Trustee and any professionals and agents retained by the Divestiture Trustee shall be reasonable in light of the value of the Divestiture Assets and based on a fee arrangement providing the Divestiture Trustee with an incentive based on the price and terms of the divestiture and the speed with which it is accomplished, but timeliness is paramount. If the Divestiture Trustee and Entercom are unable to reach agreement on the Divestiture Trustee's or any agents' or consultants' compensation or other terms and conditions of engagement within 14 calendar days of appointment of the Divestiture Trustee, the United States may, in its sole discretion, take appropriate action, including making a recommendation to the Court. The Divestiture Trustee shall, within three (3) business days of hiring any other professionals or agents, provide written notice of such hiring and the rate of compensation to Entercom and the United States.
- E. Defendants shall use their best efforts to assist the Divestiture Trustee in accomplishing the required divestitures. The Divestiture Trustee and any consultants, accountants, attorneys, and other agents retained by the Divestiture Trustee shall have full and

complete access to the personnel, books, records, and facilities of the business to be divested, and defendants shall develop financial and other information relevant to such business as the Divestiture Trustee may reasonably request, subject to reasonable protection for trade secret or other confidential research, development, or commercial information or any applicable privileges. Defendants shall take no action to interfere with or to impede the Divestiture Trustee's accomplishment of the divestitures.

- F. After its appointment, the Divestiture Trustee shall file monthly reports with the United States and, as appropriate, the Court setting forth the Divestiture Trustee's efforts to accomplish the divestitures ordered under this the Amended Final Judgment. To the extent such reports contain information that the Divestiture Trustee deems confidential, such reports shall not be filed in the public docket of the Court. Such reports shall include the name, address, and telephone number of each person who, during the preceding month, made an offer to acquire, expressed an interest in acquiring, entered into negotiations to acquire, or was contacted or made an inquiry about acquiring, any interest in and of the Divestiture Radio Stations or LMA Radio Stations, and shall describe in detail each contact with any such person. The Divestiture Trustee shall maintain full records of all efforts made to divest the Divestiture Assets.
- G. If the Divestiture Trustee has not accomplished the divestitures ordered under thisthe Amended Final Judgment within six months after its appointment, the Divestiture Trustee shall promptly file with the Court reports setting forth (1) the Divestiture Trustee's efforts to accomplish the required divestitures, (2) the reasons, in the Divestiture Trustee's judgment, why the required divestitures have not been accomplished, and (3) the Divestiture Trustee's recommendations. To the extent such reports contain information that the Divestiture Trustee deems confidential, such reports shall not be filed in the public docket of the Court. The

Divestiture Trustee shall at the same time furnish such reports to the United States, which shall have the right to make additional recommendations consistent with the purpose of the trust. The Court thereafter shall enter such orders as it shall deem appropriate to carry out the purpose of the Amended Final Judgment, which may, if necessary, include extending the trust and the term of the Divestiture Trustee's appointment by a period requested by the United States.

H. If the United States determines that the Divestiture Trustee has ceased to act or failed to act diligently or in a reasonably cost-effective manner, it may recommend the Court appoint a substitute Divestiture Trustee.

VII. Notice of Proposed Divestitures

- A. Within two (2) business days following execution of a definitive divestiture agreement, Entercom or the Divestiture Trustee, whichever is then responsible for effecting the divestiture required herein, shall notify the United States of any proposed divestiture required by Section V or Section VI of thisthe Amended Final Judgment. If the Divestiture Trustee is responsible, it shall similarly notify defendants. The notice shall set forth the details of the proposed divestiture and list the name, address, and telephone number of each person not previously identified who offered or expressed an interest in or desire to acquire any ownership interest in the Divestiture Assets, together with full details of the same.
- B. Within fifteen (15) calendar days of receipt by the United States of such notice, the United States may request from defendants, the proposed Acquirer(s), any other third party, or the Divestiture Trustee, if applicable, additional information concerning the proposed divestiture(s), the proposed Acquirer(s), and any other potential Acquirer. Defendants and the Divestiture Trustee shall furnish any additional information requested within fifteen (15) calendar days of the receipt of the request, unless the parties shall otherwise agree.

C. Within thirty (30) calendar days after receipt of the notice or within twenty (20) calendar days after the United States has been provided the additional information requested from defendants, the proposed Acquirer(s), any third party, and the Divestiture Trustee, whichever is later, the United States shall provide written notice to defendants and the Divestiture Trustee, if there is one, stating whether or not it objects to the proposed divestiture. If the United States provides written notice that it does not object, the divestiture may be consummated, subject only to defendants' limited right to object to the sale under Section VI(C) of thisthe Amended Final Judgment. Absent written notice that the United States does not object to the proposed Acquirer(s) or upon objection by the United States, a divestiture proposed under Section V or Section VI shall not be consummated. Upon objection by defendants under Section VI(C), a divestiture proposed under Section VI shall not be consummated unless approved by the Court.

VIII. Financing

Defendants shall not finance all or any part of any purchase made pursuant to Section V or Section VI of thisthe Amended Final Judgment.

IX. Hold Separate

Until the divestitures required by this the Amended Final Judgment have been accomplished, defendants shall take all steps necessary to comply with the Hold Separate Stipulation and Order entered by this Court. Defendants shall take no action that would jeopardize the divestitures ordered by this Court.

X. Affidavits

A. Within twenty (20) calendar days of the filing of the Complaint in this matter, and every thirty (30) calendar days thereafter until the divestiture has been completed under Section

V or Section VI, defendants shall deliver to the United States an affidavit as to the fact and manner of their compliance with Section V or Section VI of this the Amended Final Judgment. Each such affidavit shall include the name, address, and telephone number of each person who, during the preceding thirty (30) calendar days, made an offer to acquire, expressed an interest in acquiring, entered into negotiations to acquire, or was contacted or made an inquiry about acquiring, any interest in any of the Divestiture Radio Stations, and shall describe in detail each contact with any such person during that period. Each such affidavit shall also include a description of the efforts defendants have taken to solicit buyers for and complete the sale of each of the Divestiture Radio Stations, including efforts to secure FCC or other regulatory approvals, and to provide required information to prospective acquirers, including the limitations, if any, on such information. Assuming the information set forth in the affidavit is true and complete, any objection by the United States to information provided by defendants, including any limitations on information, shall be made within fourteen (14) calendar days of receipt of such affidavit.

B. Within twenty (20) calendar days of the filing of the Complaint in this matter, defendants shall deliver to the United States an affidavit that describes in reasonable detail all actions defendants have taken and all steps defendants have implemented on an ongoing basis to comply with Section IX of this the Amended Final Judgment. Each such affidavit shall also include a description of the efforts defendants have taken to complete the sale of each of the Divestiture Radio Stations, including efforts to secure FCC or other regulatory approvals. Defendants shall deliver to the United States an affidavit describing any changes to the efforts and actions outlined in defendants' earlier affidavits filed pursuant to this section within fifteen (15) calendar days after the change is implemented.

C. Defendants shall keep all records of all efforts made to preserve and divest the Divestiture Assets until one year after such divestiture has been completed.

XI. Compliance Inspection

- A. For the purposes of determining or securing compliance with thisthe Amended
 Final Judgment, or of any related orders such as the Hold Separate Stipulation and Order, or of
 determining whether the Amended Final Judgment should be modified or vacated, and subject to
 any legally recognized privilege, from time to time authorized representatives of the United
 States Department of Justice, including consultants and other persons retained by the United
 States, shall, upon written request of an authorized representative of the Assistant Attorney
 General in charge of the Antitrust Division, and on reasonable notice to defendants, be permitted:
 - (1) access during defendants' office hours to inspect and copy, or at the option of the United States, to require defendants to provide hard copy or electronic copies of, all books, ledgers, accounts, records, data and documents in the possession, custody or control of defendants, relating to any matters contained in thisthe Amended Final Judgment; and
 - (2) to interview, either informally or on the record, defendants' officers, employees, or agents, who may have their individual counsel present, regarding such matters. The interviews shall be subject to the reasonable convenience of the interviewee and without restraint or interference by defendants.
- B. Upon the written request of an authorized representative of the Assistant Attorney

 General in charge of the Antitrust Division, defendants shall submit written reports or responses

to written interrogatories, under oath if requested, relating to any of the matters contained in thisthe Amended Final Judgment as may be requested.

- C. No information or documents obtained by the means provided in this section shall be divulged by the United States to any person other than an authorized representative of the executive branch of the United States, except in the course of legal proceedings to which the United States is a party (including grand jury proceedings), or for the purpose of securing compliance with this the Amended Final Judgment, or as otherwise required by law.
- D. If at the time information or documents are furnished by defendants to the United States, defendants represent and identify in writing the material in any such information or documents to which a claim of protection may be asserted under Rule 26(c)(l)(G) of the Federal Rules of Civil Procedure, and defendants mark each pertinent page of such material, "Subject to claim of protection under Rule 26(c)(l)(g) of the Federal Rules of Civil Procedure," then the United States shall give defendants ten (10) calendar days' notice prior to divulging such material in any legal proceeding (other than a grand jury proceeding).

XII. No Reacquisition and Other Prohibited Activities

After the Divestiture Assets have been divested to Acquirers acceptable to the United States in its sole discretion, and during the term of the Amended Final Judgment:

defendantsEntercom may not (1) reacquire any part of the Divestiture Assets, (2) acquire any option to reacquire any part of the Divestiture Assets or to assign the Divestiture Assets to any other person, (3 or (3) provide financing or guarantees of financing with respect to the Divestiture Assets. Entercom further may not, without the prior written consent of the United States, (1) enter into any time brokerage agreement, local marketing agreement, joint sales agreement, or other cooperative selling arrangement with respect to the Divestiture Assets, or (4) provide

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enter into, or any shared services agreement with respect to the Divestiture Assets. Entercom may not conduct other business negotiations jointly with the Acquirer(s) with respect to the Divestiture Assets. Entercom must apply for prior written consent of the United States for approval for such agreement(s) or changes to any such agreement(s). Approval by the United States is within the United States' sole discretion. In the event that the United States approves such an agreement, and before that agreement can take effect, Entercom must put in place information firewalls to prevent the disclosure, sharing, or use of confidential information between Acquirers and Entercom with respect to the operations of the Divestiture Assets. Such firewalls or changes to any such firewalls must first be approved by the United States in its sole discretion.

The shared services prohibition does not preclude defendants Entercom from continuing or entering into any non-sales-related shared services agreement that is approved in advance by the United States in its sole discretion.

If defendants reachEntercom reaches an agreement to divest the Divestiture Assets to the Acquirers, defendantsEntercom may also enter into an agreement, approved in advance by the United States in its sole discretion, under which a defendantEntercom cedes to the Acquirer the sole right and ability to program one or more of the Divestiture Assets after the Court's approval of the Hold Separate Stipulation and Order in this matter, provided that any such time brokerage agreement must expire upon the termination of a final agreement to divest the Divestiture Assets to the Acquirer or upon the consummation of a final agreement to divest the Divestiture Assets to the Acquirer.

XIII. Retention of Jurisdiction

This Court retains jurisdiction to enable any party to thisthe Amended Final Judgment to apply to this Court at any time for further orders and directions as may be necessary or appropriate to carry out or construe thisthe Amended Final Judgment, to modify any of its provisions, to enforce compliance, and to punish violations of its provisions.

XIV. Enforcement of Amended Final Judgment

The United States retains and reserves all rights available to it under applicable law to enforce the provisions of this the Amended Final Judgment, including its right to seek an order of contempt from this Court. Any civil contempt action, any motion to show cause, or any similar action brought by the United States regarding an alleged violation of this order shall be evaluated under a preponderance of the evidence standard.

XV. Expiration of Amended Final Judgment

Unless this Court grants an extension, this the Amended Final Judgment shall expire ten (10) years from the date of its entryon January 31, 2028, except that on or after five years from January 31, 2023, the date of its entry, this Amended Final Judgment may be terminated upon notice by the United States to the Court and the Parties that the divestitures have been completed and that the continuation of the decree no longer is necessary or in the public interest.

XVI. Public Interest Determination

Entry of thisthe Amended Final Judgment is in the public interest. The parties have previously complied with the requirements of the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16, including making copies available to the public of thisthe 2018 Final Judgment, the Competitive Impact Statement, and any comments thereon, and the United States' response to comments. Based upon the record before the Court, which includes the Competitive Impact

Statement and any comments and respon of the Amended Final Judgment is in the	ses to comments filed with the Court, entry of this entry public interest.	
Date: 1/31/18	Court approval subject to procedures of Antitrust Procedures and Penalties Act, 15 U.S.C. § 16	
<u>/s/ J. Boasberg</u> Date:		
	United States District Judge	