Control Number : GOOG-DOJ-AT-02427435

All Custodians: Google

Google Custodian:

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Reduce_AdX_Dynamic_Revshare _Holdback_to_5_.docx

Reduce AdX Dynamic Revshare Holdback to 5%

Owners

Links

Summary

Metrics and Analysis Summary

RASTA Numbers

Rasta Screenshots

Owners

• Max Lin (whlin@google.com)

Links

[LaunchCal] [Existing 10% holdback] [New 5% holdback]

Summary

We would like to reduce the holdback traffic percentage for AdX dynamic revshare (DRS) to 10% from 5%. Large 10% holdback becomes wasteful after we show little buyer and seller change on AdX due to DRS in the holdback studies. Another reason to reduce holdback is to avoid spammy revenue loss alerts from CA experiment RTM monitoring. The existing 10% DRS holdback exceeds rev loss alert often.

Metrics and Analysis Summary

Old 10% holdback and new 5% holdback show similar Rasta metrics and statistical significance. Reducing holdback increases AdX DRS impact percentage by 5% (ARR 6.5M).

RASTA Numbers

On the AdX Buyer x AdX Seller slice where AdX DRS is effective, metrics between 10% and 5% are similar.

Holdback Percentage	MatchedQueries	Revenue
10% (existing)	-6.24%	-7.90%
5% (new and reduced)	-6.58%	-8.09%

Rasta Screenshots

10%

SideRevShareHoldback::HoldbackControl 71175317 Acx_Buyer 1 Adx_Only	7.077,568.616	5.937,344.397	9.076,323.300	7.077,568.616	o	3.8259	1.5343	22.715,411.1180	9.109.673.0599
RevShareHoldback::HoldbackExperiment	6,636.111,227	5,551.995,710	8,634,934,748	6,636.111,227	o	3,9520	1.5111	22,108.192.4053	8,389,726.3597
71175316	-6.24%	-6.49%	-4,86%	-6.24%		4,08%	-1.51%	-2.67%	-7.90%
Asx_Buyer	[-6.246.23] %	[-6.496.49] %	[-4,87, -4,86] %	[-6.246.23] %		[4,05, 4,11] %	[-1.521.50] %	[-2.702.65] %	[-7.917.89] %

5%

	Queries	Impressions	Served Impressions	MatchedQueries LosingQuerie	s VPI Clamped	RPI	Value Clamped	Revenue
Adx_Buyer 1 Adx_Only								
eReducedHoldback::HoldbackExperiment 71175321 Adx_Buyer : Adx_Only	96,914.385 -6.58% [-6.606.55] %	81,305,654 -6,75% [-6,78, -6,72] %	122.319,310 -5.29% [-5.315.26] %	96,914,385 -6,58% 0 [-6,60, -6,55] %	3.7187 4. 10% [3.93 4.27] [k	1.5174 -1.43% [-1.531.34] %	302,351.0146 -2.93% [-3.102.76] %	123,374,0045 - 8 ,09% [-8,18, -7,99] %