Control Number : GOOG-DOJ-AT-02427435

All Custodians : Google

Google Custodian :

Date/Time Created : 8/11/2021 7:01 PM

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Reduce\_AdX\_Dynamic\_Revshare \_Holdback\_to\_5\_.docx

# Reduce AdX Dynamic Revshare Holdback to 5%

**Owners** 

Links

Summary

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**RASTA Numbers** 

Rasta Screenshots

### **Owners**

Max Lin (whlin@google.com)

### Links

• [LaunchCal] [Existing 10% holdback] [New 5% holdback]

# Summary

We would like to reduce the holdback traffic percentage for AdX dynamic revshare (DRS) to 10% from 5%. Large 10% holdback becomes wasteful after we show little buyer and seller change on AdX due to DRS in the holdback studies. Another reason to reduce holdback is to avoid spammy revenue loss alerts from CA experiment RTM monitoring. The existing 10% DRS holdback exceeds rev loss alert often.

# Metrics and Analysis Summary

Old 10% holdback and new 5% holdback show similar Rasta metrics and statistical significance. Reducing holdback increases AdX DRS impact percentage by 5% (ARR 6.5M).

#### **RASTA Numbers**

On the AdX Buyer x AdX Seller slice where AdX DRS is effective, metrics between 10% and 5% are similar.

Holdback Percentage	MatchedQueries	Revenue		
10% (existing)	-6.24%	-7.90%		
5% (new and reduced)	-6.58%	-8.09%		

#### Rasta Screenshots

### 10%

SideRevShareHoldback::HoldbackControl 71175317 Abx_Buyer 1 Adx_Only	7.077,568.616	5.937,344.397	9.076,323.300	7.077,568.616	0	3.8259	1.5343	22.715,411.1180	9.109.673.0599
RevShareHoldback::HoldbackExperiment 71175316 Asx_Buyer	6,636.111,227 -6.24% [-6.246.23] %	5,551,995,710 -6.49% [-6.49, -6.49] %	8,634.934,748 -4.86% [-4.874.86] %	6,636.111,227 -6.24% [-6.246.23] %	0	3,9520 4,08% [4,05, 4,11] %	1.5111 -1.51% [-1.521.50] %	-2.67%	-7.90%

## 5%

	Queries	Impressions	Served Impressions	MatchedQueries LosingQue	ries VPI Clamped	RPI	Value Clamped	Revenue
Adx_Buyer 1 Adx_Only								
eReducedHoldback::HoldbackExperiment	96,914.385	81,305.654	122.319,310	96,914.385	3.7187	1.5174	302,351.0146	123,374.0045
71175321	-6.58%	-6.75%	-5.29%	-6.58% 0	4.10%	-1.43%	-2.93%	-8.09%
Acx_Buyer 1 Adx_Only	[-6.60, -6.55] %	[-6.78, -6.72] %	[-5.31, -5.26] %	[-6.60, -6.55] %	[3.93 4.27] %	[-1.53, -1.34] %	[-3.10, -2.76] %	[-8.18, -7.99] %