

Subject: Fwd: discussion materials for 4-30
From: "Adrian Perica" <[REDACTED]@apple.com>
Received(Date): Tue, 30 Apr 2024 22:50:37 +0000
To: "Eddy Cue" <[REDACTED]@apple.com>, "Kate Adams" <[REDACTED]@apple.com>
Cc: "BJ Watrous" <[REDACTED]@apple.com>, "Steve Smith" <[REDACTED]@apple.com>, "Victoria Nassi" <[REDACTED]@apple.com>
Attachment: Apple-Gemini term sheet discussion (4-30-24) [external].pdf
Date: Tue, 30 Apr 2024 22:50:37 +0000

FYI - Google's proposal

> Begin forwarded message:

>

> From: Neal Pancholi <[REDACTED]@google.com>

> Subject: discussion materials for 4-30

> Date: April 30, 2024 at 3:19:18 PM PDT

> To: Adrian Perica <[REDACTED]@apple.com>, Steve Smith <[REDACTED]@apple.com>

> Cc: Donald Harrison <[REDACTED]@google.com>

>

> please find attached.

>

>

> --

>

> Neal J. Pancholi | Director, Global Partnerships - Google Search |
> [REDACTED]@google.com <mailto:[REDACTED]@google.com> |

>

[OBJ]

FYI - Google's proposal

Begin forwarded message:

From: Neal Pancholi <[REDACTED]@google.com>

Subject: discussion materials for 4-30

Date: April 30, 2024 at 3:19:18 PM PDT

To: Adrian Perica <[REDACTED]@apple.com>, Steve Smith <[REDACTED]@apple.com>

Cc: Donald Harrison <[REDACTED]@google.com>

Ex. No.
PXR0257

1:20-cv-03010-APM

1:20-cv-03715-APM

REDACTED PUBLIC VERSION

APLGOOGDOJ-01168945

please find attached.

--

Neal J.
Pancholi |

Director, Global Partnerships - Google
Search |

[REDACTED]@google.com

Term Sheet - Term and Promotion

Term Length

[REDACTED]

Launch Promotion & Promotional Value

- When Apple first introduces third party generative AI services into its products and devices, Apple will promote the Gemini Service for all implementations which provide multimodal responses
- For any generative AI access points on Apple's products and devices where the Gemini Service is able to respond to user prompts and where Apple chooses to use a third party generative AI service, Apple will refer users to Gemini in response to user prompts

[REDACTED]

Google