

**U.S. Department of Justice** Washington, D.C. 20530

## Report of the Attorney General to the Congress of the United States on the Administration of the

# Foreign Agents Registration Act

of 1938, as amended, for the Calendar Year 1987 REPORT OF THE ATTORNEY GENERAL TO THE CONGRESS OF THE UNITED STATES ON THE ADMINISTRATION OF THE FOREIGN AGENTS REGISTRATION ACT OF 1938, AS AMENDED, FOR THE CALENDAR YEAR 1987

### LISTING ACCORDING TO GEOGRAPHICAL AREA OR NATIONALITY FIELD OF REGISTRANTS WHOSE STATEMENTS WERE IN ACTIVE STATUS AT ANY TIME DURING CALENDAR YEAR 1987

- (T) Indicates termination of entire registration during 1987
- (t) Indicates termination of single foreign principal in a given geographical area during 1987

The dollar figure included for each registrant represents the total amount of money received in the United States in furtherance of the agency purpose by agents working on behalf of the foreign principal. This information is based on the registrant's reporting period rather than the calendar year.

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The list is compiled alphabetically by country; however, it necessarily will include foreign principals which have no association with the government.

The format utilized in this part of the report sets forth the name, address and registration number of the registrant. Following this is set forth the identity of the foreign principal, the nature of the activities engaged in, the amount of monies received and the political propaganda disseminated, if any.

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Alphabetical list of all registrants whose registrations were in active status at any time during the calendar year 1987 as well as the countries in which their foreign principals are located. REPORT OF THE ATTORNEY GENERAL TO THE CONGRESS OF THE UNITED STATES ON THE ADMINISTRATION OF THE FOREIGN AGENTS REGISTRATION ACT OF 1938, AS AMENDED, FOR THE CALENDAR YEAR 1987

#### TO THE SENATE AND HOUSE OF REPRESENTATIVES OF THE

#### UNITED STATES OF AMERICA IN CONGRESS ASSEMBLED:

I have the honor to report on the administration of the Foreign Agents Registration Act of 1938, as amended, pursuant to Section 11 of the Act (22 U.S.C. 621), which requires the Attorney General to report from time to time to the Congress concerning the administration of the Act, as well as the nature, source and content of political propaganda disseminated or distributed by agents of foreign principals registered under the Act.

It has been the policy of the Department since 1950 to prepare a report each year. This report covers the administration and enforcement of the Foreign Agents Registration Act for the calendar year 1987.

The text of this year's report lists according to geographical area or nationality field all registrants who were registered at any time during the calendar year 1987. It includes the identity of the foreign principal(s), a description of the agent's activities, a total figure for monies received, and a description of the political propaganda disseminated.

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#### PURPOSE OF THE ACT

The principal purpose of Congress in enacting the Foreign Agents Registration Act was to ensure that the Government and the people of the United States would be informed of the identity of persons engaging in political activities for or on behalf of foreign governments, foreign political parties and other foreign principals.

The amendments to the Foreign Agents Registration Act were designed to strengthen the basic purpose of the original Act -- i.e., to protect the interests of the United States by requiring complete public disclosure by persons acting for or in the interests of foreign principals where such activities are political in nature. The public disclosure required by the Act permits the Government and the people of the United States to be informed as to the identities and activities of such persons and to be better able to appraise them and the purposes for which they act. These amendments arose in connection with hearings held by the Senate Foreign Relations Committee in its examination of the interrelationships of nondiplomatic agents with the executive and legislative branches of the Government, as well as with our mass media.

Registration under the Act does not imply recognition by the United States Government of either the existence or legality of the foreign principal. Furthermore, registration does not indicate approval by the United States Government of the propaganda material disseminated or of the activities of the registered agent.

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#### STATISTICAL SUMMARY

During the calendar year 1987, the Department received 157 new registration statements and terminated 195 registrations, leaving a total of 786 active registrations on file as of December 31, 1987. Individuals acting as officials or employees or rendering assistance to a registrant for or in the interest of the latter's foreign principal filed 822 short-form registration statements under the Act, bringing the present total of active short-form registration statements to 3,574. There were 453 agreements with new foreign principals reported by agents currently registered under the Act.

In this calendar year, the staff of the Registration Unit reviewed over 1,500 supplemental statements and processed approximately 15,000 pieces of both incoming and outgoing correspondence which involved other government agencies, registrants and the general public.

In 1987, the staff initiated the conversion from a manual to a computerized system of records. All pertinent information filed by current, and some terminated registrants, and short-form registrants, as well as information concerning the foreign principals, has been entered into the system. This Annual Report is based on material generated from this system. Further, the quarterly press releases and mailing of supplemental statement forms to the registrants are generated by this system. The staff is continuing to enter pertinent information filed by those registrants who have terminated their registrations prior to 1986.

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#### ADMINISTRATION AND ENFORCEMENT

#### LITIGATION

In the case of Attorney General v. The Irish People, Inc., 502 F. Supp. 63 (D.D.C. 1980), 684 F.2d 928 (D.C.Cir. 1982), an action was commenced on August 15, 1976, against the defendant charging it with failure to register as an agent of a foreign principal as required by the Foreign Agents Registration Act. The defendant is the nominal owner and publisher of a nationally distributed weekly newspaper The Irish People. The complaint sought a mandatory injunction requiring the defendant to register and otherwise to comply with the Act. After losing a series of motions to dismiss, the defendant filed an answer denying the principal allegations of the complaint, raising a series of affirmative defenses, and asserting several counterclaims alleging violations of certain statutory rights. On our motion, the Privacy Act counterclaim was dismissed. The remaining counterclaim alleged illegal electronic surveillance and sought both monetary and injunctive relief. On August 8, 1980, the United States District Court for the District of Columbia ruled that certain documents to which we had earlier asserted a claim of state secrets privilege, and which the court had held to be privileged, were material to the defense, and must either be produced or the action would be dismissed. The Department filed a motion for reconsideration, based on the court's erroneous application of the principles of criminal law to a civil action and its failure to comply with the Federal Rules of Civil

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Procedure. The court, without elaboration, denied our motion for reconsideration and granted the defendant's motion to dismiss.

The Department appealed this decision to the United States Court of Appeals for the District of Columbia Circuit. On July 2, 1982, the Court of Appeals overturned the dismissal and reinstated the complaint, ruling that the defendant was not entitled to the material. The court also agreed that even if the lower court had not erred on this issue, dismissal of our suit was not justified and some alternative should have been fashioned by the District Court, such as in the so-called Socialist Workers Party case, <u>In re Attorney General of the United States</u>, 596 F.2d 58 (2d Cir. 1979).

The defendant sought rehearing either before the original panel or the entire Court of Appeals. On September 9, 1982, the Court of Appeals denied the defendant's motion. The defendant filed a petition for certiorari with the United States Supreme Court, which we opposed on the basis that it was interlocutory, and on that basis certiorari was denied. <u>Irish People, Inc. v. Attorney General</u>, 459 U.S. 1172 (1983). A subsequent motion for reconsideration was also denied.

Upon remand to the District Court, both sides filed motions for summary judgment. The motions were argued in December 1983, and in July 1984, the Court granted the plaintiff's motion and denied the defendant's except on the issue of the selective prosecution defense. This issue was briefed by both parties and oral argument was held in December 1984.

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On June 14, 1985, the District Court rejected the defendant's selective prosecution defense and granted an injunction requiring the defendant to register under the Act. This decision is reported at 612 F. Supp. 647 (D.D.C. 1985). The defendant noted an appeal, and on July 25, 1986 the Court of Appeals, in a per curiam opinion, affirmed the dismissal of the claim of selective prosecution. The Circuit Court found, however, that sufficient questions of fact had been raised that precluded the granting of summary judgment, and remanded the case to the District Court for trial. This decision is reported at 796 F.2d 520 (D.C.Cir. 1986).

Prior to trial, on March 2, 1987, the government, the defendant, and the Irish Northern Aid Committee, the registered agent of the Irish Republican Army, entered into an agreement under which the Committee would disclose its financial and allied support to the defendant, and the defendant would periodically report on the operation and circulation of its publication. In return the case against the defendant was dismissed, and the litigation concluded.

On October 31, 1986, the United States Attorney for the District of Columbia filed a criminal information against John Peter McGoff charging him with a willful failure to register as an agent of the Republic of South Africa, <u>United States v. John P. McGoff</u>, Crim. No. 86-369 (D.D.C. 1986) as required by the Foreign Agents Registration Act of 1938, as amended. The information alleged that McGoff, the president of Global Communications Corporation and Panax Corporation, holding companies through which he controlled numerous small daily and weekly newspapers

throughout the United States, had failed to file a registration statement with the Attorney General of the United States as required by sections 612(a) and 618(e) of the Act. The filing of the criminal information culminated a four year investigation into allegations which had initially surfaced in the South African media about the existence of a secret Department of Information "slush fund" used to finance South African front organizations and agents throughout the world. The information alleged that McGoff and South Africa secretly formed a joint venture to obtain the now-defunct Washington Star in an effort to promote a positive public image of South Africa, to publicize South Africa's "point of view" within the capital of the United States in an effort to change American policy towards that country, and, finally, to enhance the political and media influence of McGoff so that he could more effectively support various RSA projects in the United States. Defendant McGoff waived indictment by grand jury in May of 1985 in an extended effort to persuade the Department of Justice that the case should be settled civilly rather than by the commencement of the first criminal prosecution in over 20 years charging solely a violation of the Act. When the negotiation process failed the Attorney General approved the filing of the criminal information.

On November 12, 1986, the District Court for the District of Columbia (Judge Charles Richey) ordered that any motion to dismiss the charges on the basis that the prosecution was barred by the statute of limitations had to be filed by the defendant on or before November 24, 1986. To facilitate an early hearing on this matter, the parties stipulated that

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the last alleged act of agency committed by the defendant occurred on June 13, 1979. The statute of limitations started to run on that date unless Section 618(e) of the Act postponed the operation of the statute until an actual registration by the agent occurred. The District Court heard oral argument on the issues raised in the defendant's motion on December 19, 1986. At the conclusion of oral argument, the court ruled, without benefit of a formal written opinion, that, even though the offense of failure to file a registration statement is clearly a continuing offense, the offense is completed and the statute of limitaticus is triggered once the agent's activities have ended. Based on the stipulation that the last alleged act of agency occurred on June 13, 1979, the District Court concluded that the five year statute of limitations (18 U.S.C. Section 3282) barred the prosecution of McGoff since the information had not been filed before June 13, 1984.

On March 18, 1987, the Attorney General authorized the filing of an appeal and oral argument was heard in the United States Court of Appeals for the District of Columbia Circuit on May 18, 1987, before Judges Bork, Re and Starr. On October 13, 1987, the Court of Appeals, with Judge Bork dissenting, affirmed the District Court decision that the statute of limitations commenced in a failure to register situation on the last day that the unregistered agent acted within the United States, <u>United States</u> <u>v. John P. McGoff</u>, 831 F.2d 1071(D.C.Cir. 1987). The Solicitor General decided on November 25, 1987, that the Department would not petition for a rehearing en banc.

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#### OTHER INITIATIVES

The Registration Unit continued to conduct in-depth inspections of a broad spectrum of registrants pursuant to Section 615 of the Act. As a result of such inspections of books and records, it was determined in several cases that disclosures were inadequate, thereby necessitating the submission of amendments to registration statements.

Unit personnel also continued to conduct field and office conferences in order to assist new registrants in fully meeting their reporting obligations under the Act. The Department also has retained the practice of distributing copies of registration statements and supplements to interested departments and agencies of the Federal Government.

submitted, Dick Thornburgh Attorney General

#### ALBANIA

iegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

Agensia Telegrafika (ATA)

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,133.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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#### ALGERIA

Garvey, Schubert & Barer, #3047 (formerly: Garvey, Schubert, Adams & Barer, P.C.) 1011 Western Avenue 10th Floor Seattle, Washington 98104-1023 Sonatrach (t) Registrant provided analysis of existing and proposed legislation, and monitored activities in Congress and administrative agencies in relation to proposed amendments to and/or repeal of the Natural Gas Act and Natural Gas Policy Act and proposed natural gas deregulation legislation. \$4,953.94 for the six month period ending February 9, 1987. Political Propaganda: None Reported Guerra-Mondragon, Gabriel, #3907 (T) 1789 Lanier Place, N.W. Washington, District of Columbia 20009 Sahrawi Arab Democratic Republic (SADR) Registrant met with U.S. Government officials and other interested parties to present the foreign principal's views concerning the conflict with Morocco. Finances: None Reported Political Propaganda: None Reported Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, District of Columbia 20005-2088 Sonatrach - Societe Nationale de Transport et de Commercial (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

#### ANGOLA

American Expressions, Inc., #4035 1325 - 15th Street, N.W. Suite 211 Washington, District of Columbia 20005

UNITA Through Free Angola Information Service

Registrant coordinated visits to the U.S. by Angolan officials.

\$65,000.00 for the two month period ending September 1, 1987.

Registrant disseminated various materials expressing the views of the foreign principal.

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Baenen, Richard Anthony, #3853 1735 New York Avenue, N.W. Suite 600 Washington, District of Columbia 20006

People's Republic of Angola

Registrant met with members of Congress and their staffs to discuss U.S. relations and laws affecting Angola.

\$274,009.48 for the 12 month period ending July 10, 1987.

Registrant disseminated letters and informational materials to U.S. businesses in an effort to discourage passage of legislation that would prevent U.S. trade with Angola.

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

UNITA

The registrant assisted UNITA in attempting to make its case to Congress and the American public that it is a legitimate political organization, assisted UNITA with respect to U.S. media and press strategies, and monitored the progress of legislation to aid UNITA. In addition, the registrant assisted the foreign principal in making contact with U.S. media organizations and with private and academic organizations.

\$483,860.96 for the 12 month period ending December 14, 1987.

The registrant disseminated material regarding information on the political and social infrastructure within Angola, as well as material stating the foreign principal's progress and strategies.

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Denga, Pedro, #4059 7265 West Camelback Road Phoenix, Arizona 85033

National Front for the Liberation of Angola

Registrant attempted to communicate the political objectives of the foreign principal to the American public.

Finances: None Reported

Registrant disseminated letters to U.S. officials expressing the political views of the foreign principal.

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Fenton Communications, Inc., #3857 1755 S Street, N.W. Washington, District of Columbia 20009

Government of Angola

Initial documents filed indicate registrant will provide public relations services to the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

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Fouch-Roseboro & Associates, #3756 (T) 340 North Camden Drive Beverly Hills, California 90210

SONANGOL

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Frente Nacional de Libertacao de Angola, #3591 Post Office Box 77032 Washington, District of Columbia 20013

Frente Nacional de Libertacao de Angola

Registrant was interviewed by a Miami radio celebrity.

Finances: None Reported

Registrant expressed the opinions of the foreign principal before a Miami radio audience.

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Government Relations International, Inc., #3929 1800 K Street, N.W. Suite 631 Washington, District of Columbia 20006

Free Angola Information Service

Registrant attempted to educate the American public with respect to the political situation in Angola and met with U.S. officials on the foreign principal's behalf.

\$149,577.00 for the six month period ending August 9, 1987.

Registrant disseminated literature, delivered speeches and arranged T.V. and radio interviews on behalf of the foreign principal.

Griffin Communications, #3913 713 Park Street, S.E. Vienna, Virginia 22180

Free Angola Information Service (UNITA)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Immobiliaria Caribe Y Pacifico, S.A., #3993 d/b/a Samuel A. Joyner P. O. Box 41836 Tucson, Arizona 85717 National Front for the Liberation of Angola "FNLA" Registrant solicited U.S. financial assistance for the causes of the foreign principal in Angola. Finances: None Reported Registrant disseminated letters and informational materials to U.S. officials and private citizens expressing the political objectives of the foreign principal. \_\_\_\_\_\_ McKee, Clarence V., #3770 (T) 1776 K Street, N.W. Washington, District of Columbia 20006 National Union for the Total Independence of Angola (UNITA) Registrant coordinated and arranged meetings between representatives of the foreign principal and various domestic civic groups and individuals. \$62,981.73 for the six month period ending June 10, 1987. The registrant disseminated information packets on behalf the foreign principal. \_\_\_\_\_ Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005 JDS International Consulting The registrant advised the principal regarding U.S. Legislative and Executive policy towards the Government of Angola in financial, trade and economic matters. Finances: None Reported Political Propaganda: None Reported

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National Union for the Total Independence of Angola (UNITA), #3797 d/b/a Free Angola Information Service, Inc. Post Office Box 65463 Washington, District of Columbia 20036

National Union for the Total Independence of Angola (UNITA)

Registrant contacted U.S. officials and journalist encouraging support for the aims and goals of the foreign principal.

\$1,106,011.79 for the 12 month period ending September 21, 1987.

The registrant disseminated written materials, delivered speeches and arranged television broadcasts expressing the views of the foreign principal.

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NAP International, Inc., #3926 211 North Union Street Suite 200 Alexandria, Virginia 22314

UNITA

Registrant contacted Federal and state government officials and private citizens in an effort to encourage support for the objectives of the foreign principal.

\$200,000.00 for the six month period ending July 12, 1987.

Registrant disseminated materials regarding the political and social situation in Angola as well as literature expressing the views of the foreign principal with respect to pending U.S. legislation.

NM International, Inc., #3927 211 North Union Street Suite 200 Alexandria, Virginia 22314

UNITA

Registrant contacted press and media personnel in an effort to encourage grass roots support for the causes of the foreign principal.

\$200,000.00 for the six month period ending July 12, 1987.

Registrant disseminated literature regarding Angola to the U.S. media.

Sassi, John D., #3789 157 Castle Heights Avenue Pennsville, New Jersey 08070 Sociedade Nacional de Combustiveis de Angola (SONANGOL) Registrant provided consulting services and assisted the foreign principal with the selection of public relations and legislative lobbying firms in the hope of increasing trade between the U.S. and Angola. \$172.139.80 for the 12 month period ending September 4, 1987. Political Propaganda: None Reported Schochet, Kenneth Barry, #4033 1129 - 20th Street, N.W. Suite 500 Washington, District of Columbia 20036 UNITA Initial documents filed indicate registrant intends to express the views of the foreign principal before appropriate U.S. officials. \$19,500.00 for the two month period ending August 27, 1987. Political Propaganda: None Reported \_\_\_\_\_ South/North Development Group, Ltd., #3854 610 - 4th Place, S.W. Washington, District of Columbia 20024 Government of the People's Republic of Angola Registrant arranged the itineraries for visiting Angolan representatives and contacted U.S. Officials on behalf of the foreign principal. \$369,375.24 for the 12 month period ending July 11, 1987. Registrant disseminated materials to public and private citizens expressing the views of the foreign principal regarding the political situation in Angola and legislation pending before Congress.

TKC International, Inc., #3075 444 North Capitol Street, N.W. Suite 711 Washington, District of Columbia 20001

Uniao Nacional para Independencia Total de Angola (UNITA) (t)

Registrant monitored legislation concerning UNITA and contacted members of the administration, members of Congress and their staffs, and various groups with a particular interest in Angola to ascertain and discuss their position on the issue of U.S. aid to UNITA.

\$81,446.59 for the 12 month period ending December 13, 1987.

Registrant sent letters, attaching a newsletter entitled "Free Angola", news articles concerning U.S.-Angola trade, and a book entitled "Savimbi, A Key To Africa" to members of Congress.

#### ANGUILLA

Medhurst & Associates, #3996 1208 Washington Drive Centerport, New York 11721

Department of Tourism, Government of Anguilla

Registrant's public relations activities included disseminating press releases, responding to mail and telephone inquiries and attending travel trade shows.

\$10,000.00 prior to registration; \$25,576.66 for the six month period ending December 19, 1987.

Political Propaganda: None Reported

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#### ANTIGUA\_&\_BARBUDA

Finley Kumble Wagner Heine Underberg Manley Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. 10th Floor Washington, District of Columbia 20036

Government of Antigua & Barbuda

Registrant rendered advice on U.S. laws, regulations and policies concerning trade, trade developments, taxation, import laws, multilateral and bilateral assistance programs, and U.S. diplomatic presence in Antigua, and contacted U.S. Government officials in its efforts to carry out the objectives of the foreign principal.

\$91,080.63 for the 12 month period ending December 29, 1987.

Political Propaganda: None Reported

Government of Antigua & Barbuda Department of Tourism, #2342 610 Fifth Avenue Suite 311 New York, New York 10020

State of Antigua & Barbuda

Registrant's efforts to promote tourism included participating in travel/trade shows, sponsoring familiarization tours and distributing tourist literature to travel agents in major northeastern cities.

\$1,224,442.00 for the 12 month period ending November 9, 1987.

Political Propaganda: None Reported

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Henry Davis Corporation, #2952 2278 Babylon Turnpike Merrick, New York 11566

Antigua & Barbuda Department of Tourism

Registrant made promotional calls and distributed literature to travel agents to promote tourism to Antigua.

\$18,000.00 for the 12 month period ending September 11, 1987.

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Antigua & Barbuda Department of Tourism

Registrant wrote promotional articles for distribution to trade and consumer publications to promote tourism to Antigua and Barbuda.

\$132,188.00 for the 12 month period ending July 9, 1987.

Political Propaganda: None Reported

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Royal Antiguan Beach Resort & Casino

Registrant prepared press releases and advertisements promoting tourism on behalf of its principal.

\$4,000.00 for the six month period ending January 9, 1987.

Political Propaganda: None Reported

#### ARGENTINA

Buiar Grefe International, #3985 Post Office Box 188 Harrington Park, New Jersey 07640-0188

Yacimientos Petroliferos Fiscales (t)

The registrant provided media services to the press in New York, Denver and Houston on behalf of the foreign principal.

\$17,491.95 for the six month period ending November 26, 1987.

The registrant disseminated material through radio and tv broadcasts, advertising campaigns, magazines and newspaper articles.

International Business & Economic Research Corporation, #2944 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037

Camara de la Industria Aceitera de la Republica of Argentina

The registrant assisted Mudge Rose Guthrie Alexander & Ferdon in the preparation of memoranda and briefs for submission in the Section 301 proceeding relating to Argentina's export tax on raw soybeans, soybean meal and soybean oil. In addition, the registrant advised the principal on positions and strategies in preparation for talks between USTR and the Argentine government, as well as performed economic research and analysis.

Finances: None Reported

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037

Camara de la Industria Aceitera de la Republica Argentina

The registrant represented the foreign principal in an investigation by the U.S. Trade Representative pursuant to Section 301 of the Trade Act of 1974 regarding the soybean industry.

\$164,865.14 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Argentine Meat Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169 Aspitarte y Cia The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews. Finances: None Reported Political Propaganda: None Reported Casa Fuentes, S.A.C.I.F.I. The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews. None Reported Finances: Political Propaganda: None Reported Establecimiento Las Marias. S.A. The Tea Council's objective was to increase tea consumption in the

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U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York. New York 10017 COTAL(Confederation of Tourism Organizations for Latin America) (t) Registrant wrote articles to generate publicity for COTAL member countries. \$109,493.00 for the 12 month period ending July 9, 1987. Political Propaganda: None Reported Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153 Banco Central de la Republica Argentina Registrant provided advice to its principal regarding payment of Argentina's international financial obligations, securing news loans and refinancing existing loans. Registrant contacted various banks and members of the U.S. Government regarding these topics. \$1,091,845.00 for the 12 month period ending December 29, 1987. Political Propaganda: None Reported

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#### ARUBA

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036 Government of Aruba The registrant rendered advice on U.S. laws, regulations and policies regarding the U.S./Aruba tax treaty. \$52,050.00 for the ten month period ending December 4, 1987. Political Propaganda: None Reported Aruba Tourism Authority, #2987 (formerly: Aruba Tourist Bureau) 521 Fifth Avenue 12th Floor New York. New York 10175 Government of Aruba Registrant promoted tourism to Aruba through advertising, disseminating films, travel literature and press releases. Registrant also contacted travel agents and participated in travel shows. \$2,978,130.11 for the 12 month period ending December 29, 1987. Political Propaganda: None Reported Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York 10022 Government of Aruba, Tourism Authority in North America To promote tourism to Aruba, the registrant prepared newsletters and press releases, organized press visits and contacted the media on behalf of the foreign principal. \$73,854.93 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported

\_\_\_\_\_ Mark A. Siegel & Associates, Inc., #3865 1030 - 15th Street. N.W. Suite 408 Washington, District of Columbia 20005 Government of Aruba Registrant contacted members and staff of Congress and administration officials, and accompanied Aruban officials to meetings with U.S. Government officials to discuss pre-clearance and pre-inspection issues, a scholarship program for Central America and the Caribbean, and investment opportunities. \$46,504.66 for the 12 month period ending August 1, 1987. Registrant disseminated a newsletter reporting developments in Aruba. Martin, Marshall, Jaccoma & Mitchell Advertising, Inc., #3043 41 Madison Avenue New York, New York 10010 Aruba Tourist Bureau The registrant produced print production advertising and placed the completed work in various domestic publications. \$377,023.99 for the six month period ending January 23, 1987. Political Propaganda: None Reported The Rendon Company, #3906 1439 Rhode Island Avenue, N.W. Washington, District of Columbia 20005 The Government of Aruba Registrant's efforts have been directed towards attracting American investors to commercial projects in Aruba, recruiting American specialists for industrial and technological projects, and promoting the image of Aruba through the media in the U.S. \$85,748.33 for the 12 month period ending November 17, 1987. Registrant disseminated a newsletter and brochures promoting investment in Aruba, and other information.

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Golden Tulip Aruba Caribbean Hotel & Casino

Registrant wrote and distributed press releases and provided the media with information about its principal. Registrant also placed advertisements in U.S. travel trade publications.

\$255,400.00 for the 12 month period ending July 9, 1987.

Political Propaganda: None Reported

## AUSTRALIA

Australian Broadcasting Corporation, #394 1 Rockefeller Plaza Suite 1700 New York, New York 10020

Australian Broadcasting Corporation

Registrant negotiated with concert agencies for contracts with concert artists and symphony orchestras. Registrant also arranged itineraries and appointments for the Commission's visitors to this country and Canada.

\$987,093.55 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Australian Information Service, #418 636 Fifth Avenue New York, New York 10020

Australian Information Service

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Australian Meat & Livestock Corporation, #2611 805 Third Avenue 11th Floor New York, New York 10022

Australian Meat & Livestock Corporation

Registrant liaisoned with Department of Agriculture officials regarding meat import legislation and livestock and meat industry statistics and trends. Registrant also disseminated "In Brief . . . a situation summary of the livestock and meat industries" and "Market Notes for Livestock and Meat."

\$2,340,273.49 for the 12 month period ending September 29, 1987.

Political Propaganda: None Reported

Australian Tourist Commission, #1032 2121 Avenue of the Stars Suite 1200 Los Angeles, California 90067 Australian National Travel Association Travel promotion activities included contacting and disseminating information to travel industry representatives, the publicity media and individuals. Registrant also arranged travel film broadcasts on television and participated in radio interviews. Articles were prepared for newspapers, magazines and travel industry publications. \$6,964,775.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036 The Embassy of Australia The registrant represented the principal and rendered advice on aspects of pending trade legislation, relating to government procurement and non-agricultural fungible products trade. Finances: None Reported Political Propaganda: None Reported Bishop, Cook, Purcell & Reynolds, #3050 1400 L Street, N.W. Washington, District of Columbia 20005-3502 CSR, Ltd. Registrant contacted staff members of the Department of Agriculture and the Office of the Trade Representative as well as various committees of Congress with regard to information and/or legislation which would effect its principal with regard to the marketing of sugar. \$62,911.25 for the 12 month period ending August 17, 1987.

Political Propaganda: None Reported

Patson, Pty, Ltd. (t) Activities: None Reported. \$1,500 for the 12 month period ending August 17, 1987. Political Propaganda: None Reported Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, District of Columbia 20036 The Colonical Sugar Refining Company, Ltd. Registrant served as counsel to the foreign principal, which is the marketing agent for the Queensland Sugar Board. It advised its principal on administrative and legislative proposals relating to the U.S. sugar market. \$17,503.22 for the 12 month period ending December 31, 1987 Political Propaganda: None Reported Cliff Madison Government Relations, Inc., #4060 208-A Justice Court, N.E. Washington, District of Columbia 20002 Qantas Airways, Ltd. Registrant will evaluate the Air Services Agreement which has been signed by the U.S. government and the Australian government and attempt to seek an amendment to that agreement to provide better air service between the two countries. \$50,000.00 prior to registration. Political Propaganda: None Reported Clifford & Warnke, #2564 815 Connecticut Avenue, N.W. Washington, District of Columbia 20006

Australian Meat Board

Registrant monitored various legislative matters as well as administrative actions. Registrant also attended hearings before the Hou Agriculture Dairy, Livestock, and Poultry Subcommittee and other Su committees, and Executive Branch officials regarding issues which related to matters of interest to its principle.

\$150,000.00 for the 12 month period ending September 26, 1987.

Briefing material and other material were distributed to members of Congress, including "Why The Senate Should Reject Country-of-Origin Labeling On Imported Food," and "Why Congress Should Reject A Quota On Lamb Imports."

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Coudert Brothers, #3743 1627 I Street, N.W. 12th Floor Washington, District of Columbia 20006

Commonwealth of Australia

Registrant advised its principal on questions of law regarding contracts between the Commonwealth of Australia and parties in the U.S. and other countries relating to commercial and trade transactions and defense-related procurements.

\$15,700.00 for the 12 month period ending October 2, 1987.

Political Propaganda: None Reported

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Counselors for Management, Inc., #3431 1000 - 16th Street, N.W. Suite 603 Washington, District of Columbia 20036

Energy Resources of Australia

Registrant contacted government officials and public sources to gather information relating to trade and commerce. Registrant monitored the Omnibus Trade Bill of 1987, H.R. 3 and S. 1420.

\$22,250.00 for the 12 month period ending December 22, 1987.

Political Propaganda: None Reported

CHACMA, Inc., #4020 111 Eighth Avenue Suite 1520 New York, New York 10011

Government of Australia, Overseas Information Service

Registrant will supervise and create photographs of Australian Bicentennial preparations in Australia, caption those photographs, distribute them to newspapers or news organizations in the U.S.

Finances: None Reported

Political Propaganda: None Reported

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Debevoise & Plimpton, #3527 875 Third Avenue New York, New York 10022

Westpac Banking Corporation

Registrant researched legal and policy issues relating to legislative proposals that would require the Board of Governors of the Federal Reserve System and the Federal Reserve Bank of New York to deny primary dealer status to any primary dealer owned or controlled by a foreign agent if the parent's country denies equal access for U.S. firms to its government securities markets. The registrant made presentations to Congressional staff members relating to such legislative proposals.

Finances: None Reported

Political Propaganda: None Reported

Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001 Australian Tourist Commission (t)

Registrant promoted travel to Australia through feature articles in trade and consumer publications, group and individual press tours to Australia, and placed spokespeople on radio and T.V. programs.

\$155,626.17 for the 12 month period ending July 29, 1987.

Political Propaganda: None Reported

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Ernest Beyl Public Relations, #3463 874 North Point San Francisco, California 94109

Australian Department of Trade

Registrant distributed news articles, direct mail items and news letters to promote its principal's products. Registrant also assisted journalists visiting Australia on assignment or by invitation of its principal.

\$21,256.67 for the 12 month period ending October 26, 1987.

Political Propaganda: None Reported

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Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

New Era Bookshops

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 Australian Consulate General

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Australian Tourist Commission

Registrant provided printing services on behalf of its principal.

\$544,716.56 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Keene, Shirley & Associates, Inc., #3997 919 Prince Street Alexandria, Virginia 22314

The National Farmers' Federation of Australia

Registrant monitored U.S. legislation concerning trade and agriculture legislation, and other U.S. laws which would have an impact on Australian farmers.

\$15,000.00 prior to registration; \$45,000.00 for the six month period ending December 19, 1987.

Political Propaganda: None Reported

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Australian Information Service, Embassy of Australia (t)

Registrant promoted and distributed the foreign principal's films.

\$1,210.68 for the six month period ending April 19, 1987.

Political Propaganda: None Reported

Qantas Airlines (t) Registrant promoted and distributed films on behalf of the foreign principal. \$2.634.04 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported \_\_\_\_\_ N.W. Ayer & Son, Inc., #3411 d/b/a N.W. Ayer, Inc. 1345 Avenue of the Americas New York, New York 10105 Australian Trade Commission (t) Registrant placed advertisements and provided public relations services on behalf of its principal. \$836,392.47 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported Tourism Australia (Formerly: Australian Tourist Commission) Registrant produced and placed advertisements to promote tourism to Australia. \$2,373,326.06 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported Victorian Tourist Commission Registrant provided advertising and public relations services on behalf of its principal. Finances: None Reported Political Propaganda: None Reported

New South Wales Government Office, #1276 2049 Century Park, East Suite 2250 Los Angeles, California 90067

Government of New South Wales

Registrant's activities to promote industrial development included contacting U.S. companies, disseminating literature, and arranging itineraries for visiting New South Wales businessmen and officials. Registrant also engaged in activities to promote tourism.

\$690,095.94 for the 12 month period ending December 30, 1987.

Registrant disseminated industrial literature to individuals and corporations who were considering business ventures in New South Wales.

New TransCentury Foundation, #3835 (T) 1724 Kalorama Road, N.W. Washington, District of Columbia 20009

Embassy of Australia

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Australian Press & Information Service

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Office of the Commissioner for Gov't. of Victoria Australia, #3266 611 North Larchmont Boulevard Los Angeles. California 90010

Victorian Government of Australia

Registrant promoted investment into the State of Victoria, Australia, including joint ventures with U.S. companies, and assisted Victorian manufacturers in marketing goods in North America.

\$504,854.98 for the 12 month period ending August 6, 1987.

Registrant disseminated brochures and information to U.S. firms seeking to establish operations in Australia.

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Padilla, Speer, Burdick & Beardsley, Inc., #3959 950 Third Avenue New York, New York 10022

The Overseas Telecommunications Commission

Registrant monitored published reports with regard to Intelsat and drafted a news release on appointment of staff member of its principal.

\$5,698.25 for the six month period ending October 15, 1987.

Political Propaganda: None Reported

Queensland Government Representative Office, #3936 611 North Larchmont Boulevard Los Angeles, California 90004

Queensland State Government (Australia)

Registrant's activities include the promotion of tourism as well as encouraging U.S. investors to establish new industries in Queensland.

\$50,000.00 prior to registration.

Registrant placed advertisements and disseminated press releases.

Vickers, Eugene B., #4050 1706 - 23rd Street, South Arlington, Virginia 22202

Australian Wheat Board

Registrant's activities included monitoring policy developments, proposals and activities concerning the U.S. wheat industry and assessing the impact on the Australian wheat industry.

\$1,514.06 prior to registration.

Political Propaganda: None Reported

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### AUSTRIA

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036 Voest-Alpine, A.G. Registrant advised and represented the foreign principal before U.S. Government officials in connection with U.S. limitations on the import of Austrian steel products to the U.S. \$403.17 for the 12 month period ending August 18, 1987. Political Propaganda: None Reported \_\_\_\_\_ Austrian National Tourist Office, #495 Austrian Federal Railways 500 Fifth Avenue New York, New York 10110 Austrian National Tourist Office The registrant participated in travel shows throughout the country and provided information to tourist, travel agents, airlines and tour operators. \$4,017,546.79 for the 12 month period ending 31, 1987. Political Propaganda: None Reported Austrian National Tourist Office, #2457 500 North Michigan Avenue Suite 544 Chicago, Illinois 60611 Austrian National Tourist Office The registrant promoted tourism to Austria by participating in travel shows, providing information to travel agents and tour operators, and lending films and slides on Austria to clubs, television stations, etc. \$136,826.93 for the 12 month period ending September 4, 1987. Political Propaganda: None Reported

Austrian Trade Commission, #625 150 East 52nd Street 32nd Floor New York, New York 10022 Austrian Federal Economic Chamber Registrant promoted the importation of Austrian goods by participating in trade shows, assisting in contract disputes and providing information to American businesses. \$1,486,772.29 for the 12 month period ending November 11, 1987. Political Propaganda: None Reported Austrian Trade Commission, #793 11601 Wilshire Boulevard Suite 2420 Los Angeles, California 90025 Federal Chamber of Economics Registrant promoted trade between the U.S. and Austria by participating in trade shows and providing statisical information to American businessmen. \$692,307.68 for the 12 month period ending October 21, 1987. Political Propaganda: None Reported \_\_\_\_\_ The Austrian Trade Commission in the U.S.A., #3410 4800 San Felipe Street Suite 500 Houston, Texas 77056 Federal Economic Chamber of Austria Registrant arranged bilateral business contacts, distributed commercial and tourist brochures and organized presentations of Austrian products. \$224,026.18 for the 12 month period ending September 20, 1987. Political Propaganda: None Reported

Austrian Trade Commissioner in the U.S., #874 500 North Michigan Avenue Suite 544 Chicago, Illinois 60611 Austrian Federal Chamber of Commerce Registrant promoted trade between Austria and the U.S. by participating in travel shows and providing information to American businesses, firms and importers. The registrant also served as an intermediary in disputes between U.S and Austrian firms. \$850,105.38 for the 12 month period ending August 21, 1987. Political Propaganda: None Reported Berry, Max N., #2216 3213 O Street, N.W. Washington, District of Columbia 20007 Austrian Hard Cheese Association (t) Activities: None Reported \$7,584.50 for the five month period ending March 30, 1987. Political Propaganda: None Reported Doyle, Graf & Mabley, Inc., #3719 375 Hudson Street New York, New York 10014 Austrian Tourist Board The registrant prepared advertising for consumer magazines and newspapers. \$42,150.00 for the 12 month period ending August 9, 1987. Political Propaganda: None Reported

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The Fontayne Group, Inc., #3752 13470 Washington Boulevard Suite 206 Marina del Rey, California 90292 Austrian National Tourist Office Activities: None Reported Finances: None Reported Political Propaganda: None Reported Vienna Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, District of Columbia 20037 Industrial Cooperation & Development Company (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Voest-Alpine, A.G. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Hugh C. Newton & Associates, #2357 214 Massachusetts Avenue, N.W. Suite 520 Washington, District of Columbia 20002 People's Party of Austria (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported ICD Austria, #3620 747 Third Avenue New York, New York 10017 ICD Gesellschaft fuer Industrieansiedlung & Industrielle Kooperation G.M.B.H. Registrant provided the U.S. business community with information promoting U.S. investment in Austria. \$579,000.00 for the 12 month period ending October 16, 1987. Registrant disseminated films, books, pamphlets and advertisements promoting business opportunities in Austria. Jon F. Ash & Associates, #3943 1350 Connecticut Avenue, N.W. Suite 810 Washington, District of Columbia 20036 Austrian Airlines Registrant contacted U.S. Departmental officials regarding aviation matters involving the foreign principal. Finances: None Reported Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York. New York 10036 Dial Austria Instant Reservations, Inc. Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Austrian Press & Information Service Registrant prepared and distributed news releases to newspapers and radio and television stations on behalf of the foreign principal. \$10,350.00 for the 10 month period ending October 12, 1987. Registrant disseminated news releases to the U.S. media on behalf of the foreign principal. Parrish & Company, Inc., #3179 1825 I Street, N.W. Suite 400 Washington, District of Columbia 20006 KTM America, Inc. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Perry, Marilyn Edith, #2731

Perry, Marilyn Edith, #2/31 211 East 70th Street New York, New York 10021

Permanent Mission of Austria to the U.N. Registrant distributed videotapes on behalf of the foreign principal. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Austrian National Tourist Office Registrant promoted and distributed films on behalf of the foreign principal \$12,000.00 for the 12 month period ending August 23, 1987. Political Propaganda: None Reported \_\_\_\_ Rozgon, Danielle, #4048 140 East 40th Street Suite 5F New York, New York 10016 Vienna Tourist Board Initial documents filed indicate that the registrant will publicize the foreign principal's U.S. tour of its "Flying Sculptures". Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Watkins & Blumenthal, #3783 (T) 41 East 68th Street New York, New York 10021 Austrian Trade Commission Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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### BAHAMAS

Aaron D. Cushman & Associates, Inc., #2572
35 East Wacker Drive
Suite 850
Chicago, Illinois 60601
The Free National Movement (t)
Registrant assisted the foreign principal with its political election
campaign in the Bahamas.
\$130,490.84 for the 11 month period ending September 30, 1987.

Political Propaganda: None Reported

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Alcalde, O'Bannon, Rousselot & Wahlquist, #3571 (formerly: Alcalde, Henderson, O'Bannon, & Rousselot, Ltd.) 1901 North Fort Myer Drive 12th Floor Rosslyn, Virginia 22209

Royal Caribbean Cruise Line

The registrant contacted appropriate members of Congress concerning various regulatory policies or legislative initiatives affecting passenger ship lines.

\$70,516.29 for the 12 month period ending September 14, 1987.

Political Propaganda: None Reported

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Bahamas Tourist Office, #2310 d/b/a Bahamas News Bureau Ministry of Tourism Post Office Box N-3701 Nassau, Bahamas BAHAMAS

Bahamas Ministry of Tourism

Registrant participated in conferences, conventions and travel shows, coordinated familiarization trips to the Bahamas for travel agents, and contacted tour operators, travel agents and airlines to encourage travel to the Bahamas.

\$1,972,780.58 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 The Government of the Bahamas (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported Darius International, Inc., #3713 311 East 72nd Street 10th Floor New York, New York 10021 Free National Movement Party Nassau, Commonwealth of the Bahamas (t) Registrant tracked Congressional and executive branch policy positions on the Bahamas, arranged meetings between the foreign principal and U.S. Government officials, and accompanied the foreign principal to these meetings wherein the discussions focused on the political situation in the Bahamas and elections in the Bahamas. \$18,000.00 for the 12 month period ending August 6, 1987. Political Propaganda: None Reported Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001 Bahamas Agricultural & Industrial Corporation (t) Registrant developed and implemented a Bahamas investment opportunities seminar. \$21,376.89 for the 12 month period ending July 29, 1987. Registrant disseminated a news release and photographs regarding the investment seminar "Why Business Opportunities are Better in the

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Bahamas."

Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109

Ministries of Foreign Affairs, Justice, Tourism & Economic Affairs of the Government of the Commonwealth of Bahamas

Registrant provided advice concerning pending criminal matters in the U.S. in which the foreign principal was a named or interested party. Registrant also advised the foreign principal on matters pertaining to the following: Caribbean Basin Initiative, legislation relating to cruise ships, offshore conventions, extradition matters, bilateral drug interdiction program and tourist development.

\$337,731.25 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

N.W. Ayer & Son, Inc., #3411 d/b/a N.W. Ayer, Inc. 1345 Avenue of the Americas New York, New York 10105

Bahamas Ministry of Tourism (t)

Registrant produced and placed advertisements to promote tourism to the Bahamas.

\$8,286,373.85 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

Needham & Grohmann, Inc., #3451 30 Rockefeller Plaza New York, New York 10112

British West Indies Airlines

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Nassau & Paradise Island Promotion Board

The registrant prepared and placed advertisements in various media to promote tourism on behalf of the foreign principal.

\$667,785.00 for the 12 month period ending July 28, 1987.

Political Propaganda: None Reported

Parry & Romani Associates, Inc., #3814 233 Constitution Avenue, N.E. Washington, District of Columbia 20002

The Embassy of the Commonwealth of the Bahamas

Registrant advised the foreign principal concerning political strategy and legislative agenda, and contacted U.S. Department of Commerce officials and members of Congress to discuss the Caribbean Basin Initiative, tourism issues and the drug interdiction program.

Finances: None Reported

Political Propaganda: None Reported

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Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Hotel Corporation of the Bahamas

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Vacations in Paradise

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Wyndham Ambassodor Beach Hotel, Nassau, Bahamas Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Wyndham New Kingston Hotel, Kingston, Jamaica

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Wyndham Royal Bahamian Hotel, Nassau, Bahamas

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Bahamas Cruise Lines

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Paradise Island Tourism Development Association (t) Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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# BANGLADESH

International Development Systems, Inc., #4012 733 15th Street, N.W. Suite 520 Washington, District of Columbia 20005 Bangladesh Garment Manufacturers' & Exporters' Association Registrant prepared briefs for the foreign principal on textile negotiations and advised on technical aspects of U.S. textile trade. Finances: None Reported Political Propaganda: None Reported Reznik, Bruce A., #3748 (T) 1998 National Capital Station Washington, District of Columbia 20013 The People's Republic of Bangladesh Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ S.K.C. & Associates, #3984 900 - 17th Street, N.W. Suite 1100 Washington, District of Columbia 20006 Embassy of Bangladesh (t)

Registrant consulted with Congressional, administration and other American personnel to obtain information regarding the views of the American people concerning relations with Bangladesh, and to enhance the overall relationship of Bangladesh with the U.S.

\$4,500.00 for the six month period ending November 22, 1987.

Political Propaganda: None Reported

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Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

The People's Republic of Bangladesh

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

Finances: None Reported

Political Propaganda: None Reported

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## BARBADOS

Barbados Industrial Development Corp. & Board of Tourism, #1995 800 Second Avenue New York, New York 10017

Barbados Industrial Development Corporation

Registrant promoted industrial investment in Barbados through seminars, direct mail programs and the distribution of literature.

\$815,205.33 for the 12 month period ending November 30, 1987.

Registrant disseminated brochures promoting industrial investment in Barbados.

Barbados Tourist Board

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Registrant promoted tourism to Barbados through presentations and the distribution of literature.

\$4,595,428.48 for the 12 month period ending November 30, 1987.

Political Propaganda: None Reported

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Barbados Labor Party Committee of North America, #3803 251 Seamans Avenue Suite 1E New York, New York 10034

Barbados Labor Party

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Berliner & Maloney, #3512 1101 - 17th Street, N.W. Suite 1004 Washington, District of Columbia 20036 Government of Barbados

Registrant advised the foreign principal on Congressional developments affecting tax, trade, and investment in Barbados, and contacted U.S. Government officials on the issues of port user fees, custom user fees, Carribbean Basin Initiative, and the income tax treaty between the U.S. and Barbados.

\$104,103.34 for the 12 month period ending August 22, 1987.

Registrant disseminated information regarding developments in the Barbados offshore sector, advantages of doing business in Barbados, and tax matters.

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Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001 Barbados Industrial Development Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dewey, Ballantine, Bushby, Palmer & Wood, #3759 1775 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006

Hanschell Inniss, Ltd.

Registrant monitored congressional oversight of the Caribbean Basin Initiative (CBI) and legislative proposals to limit imports of ethanol from CBI countries.

\$3,000.00 for the 12 month period ending November 27, 1987.

Political Propaganda: None Reported

J.H. Hollis & Company, #3966 The Grant Building 44 Broad Street, N.W. #711 Atlanta, Georgia 30303

Barbados Development Bank Registrant contacted businesses in the southeastern U.S. to promote trade with and investment in Barbados. \$22,000.00 for the six month period ending October 30, 1987; \$52,260.64 received prior to registration. Political Propaganda: None Reported Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036 Barbados Export Promotion Corporation (t) Registrant contacted USTR officials to present the views and objectives of the foreign principal in relation to a U.S. request for consultations concerning textiles. \$2,000.00 for the six month period ending August 9, 1986. Political Propaganda: None Reported Marketshare, #3775 (T) 41 Madison Avenue New York, New York 10010 Barbados Board of Tourism Activities: None Reported Finances: None Reported Political Propaganda: None Reported Peter Rothholz Associates, Inc., #2830 380 Lexington Avenue New York, New York 10168

Barbados Board of Tourism Registrant prepared and disseminated materials to promote tourism to Barbados. \$88.450.24 for the 12 month period ending September 16, 1987. None Reported Political Propaganda: \_\_\_\_\_ Barbados Industrial Development Corporation Registrant arranged media tours and produced a newsletter in an effort to promote industrial development in Barbados. \$63,005.68 for the 12 month period ending September 16, 1987. Registrant disseminated a newsletter and press releases on behalf of the foreign principal. Richard & Edward's, Inc., #3649 (T) 750 Third Avenue New York, New York 10017 Barbados Board of Tourism None Reported Activities: Finances: None Reported Political Propaganda: None Reported Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Barbados Board of Tourism Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Trinidad Holiday Inn Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Van Brunt & Company, Advertising-Marketing, Inc., #1704 300 East 42nd Street New York. New York 10017 Barbados Board of Tourism Registrant served as advertising agency on behalf of the foreign principa1. \$353,581.94 for the six month period ending October 1, 1987. Political Propaganda: None Reported Barbados Industrial Development Corporation Registrant served as advertising agency on behalf of the foreign principal. \$180,686.20 for the 12 month period ending October 1, 1987. Registrant produced and placed advertisements directed to the business community to encourage interest in the establishment of businesses and industrial plants in Barbados.

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## BELGIUM

Belgian National Tourist Office, #529 745 Fifth Avenue Room 714 New York, New York 10151 Belgian National Tourist Office Registrant participated in several travel shows and provided travel editors, travel agents, airlines and tour operators with information promoting tourism to Belgium. \$836.189.95 for the 12 month period ending December 17, 1987. Political Propaganda: None Reported Berry, Max N., #2216 3213 O Street, N.W. Washington, District of Columbia 20007 Association of the Chocolate, Biscuit & Confectionery Industry (t) Activities: None Reported \$416.57 for the three month period ending January 30, 1987. Political Propaganda: None Reported Jordan, McGrath, Case & Taylor, Inc., #3182 445 Park Avenue New York. New York 10022 Belgian National Tourist Office Registrant served as a full service advertising agency, creating and placing advertising to promote tourism to Belgium. \$35,193.89 for the 12 month period ending July 1, 1987. Political Propaganda: None Reported 

Kassinger, Theodore W., #3846 (T) The Willard Office Building 1455 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004

Belgian Endive Marketing Board

Registrant contacted an official of the U.S. Trade Representative concerning the status of proposed restrictions on imports of Belgian endives and negotiations between the U.S. and the European Community concerning such restrictions, and provided to the foreign principal information which he gathered relevant to the same subject.

\$8,142.72 for the six month period ending June 24, 1987.

Political Propaganda: None Reported

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Newman & Holtzinger, #2895 1615 L Street, N.W. Suite 1000 Washington, District of Columbia 20036 Belgonucleaire, S.A. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Euratom Supply Agency of the European Communities

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Synatom, Societe Anonyme Activities: None Reported Finances: None Reported Political Propaganda: None Reported

O'Melveny & Myers, #3346 555 - 13th Street, N.W. Suite 500 West Washington, District of Columbia 20004 Conseil Europeen des Federations de L'Industrie Chimique Registrant agreed to research and analyze U.S. law and policy developments affecting trade in chemicals between the U.S. and Europe, and to represent the interests of the foreign principal before U.S. Government officials. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Program Planning Services, Inc., #3454 (T) Post Office Box 311 Fairfax, Virginia 22030 Boelwerf Shipyard Activities: None Reported Finances: None Reported Political Propaganda: None Reported Seyfarth, Shaw, Fairweather & Geraldson, #3122 1111 - 19th Street, N.W. Washington, District of Columbia 20036 FN Moteurs, a division of Fabrique Nationale Herstal, S.A. Registrant provided general legal counsel to the foreign principal in conjunction with its engine production business. \$409,147.38 for the 12 month period ending July 18, 1987, all of which involved non-registrable activity. Political Propaganda: None Reported

Squire, Sanders & Dempsey, #746 1201 Pennsylvania Avenue, N.W. Post Office Box 407 Washington, District of Columbia 20004

Embassy of Belgium

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Registrant provided routine legal services to the principal and advised on international trade matters, commercial law questions and domestic relations issues.

\$12,000.00 for the 12 month period ending December 2, 1987.

Political Propaganda: None Reported

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Government of the Kingdom of Belgium

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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### BELIZE

Berliner & Maloney, #3512 1101 - 17th Street, N.W. Suite 1004 Washington, District of Columbia 20036 Embassy of Belize Registrant advised the foreign principal of Congressional actions affecting trade and tourism, and contacted U.S. officials on the matters of port user fees, custom user fees, CBI, the Anti-Drug Abuse Act, and the U.S. Travel and Tourism Advisory Board. \$6,353.61 for the 12 month period ending August 22, 1987. Registrant disseminated information relating to investment, tourism and tax changes in Belize. Bishop, Bryant & Associates, Inc., #3675 1012 Pennsylvania Avenue, S.E. Washington, District of Columbia 20003 Government of Belize Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_ United Democratic Party of Belize Activities: None Reported Finances: None Reported Political Propaganda: None Reported McMurray & Pendergast, #3501

1575 I Street, N.W. Suite 600 Washington, District of Columbia 20005 Government of Belize

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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#### BERMUDA

AEGIS Insurance Services, Inc., #3932 Harborside Financial Center 700 Plaza Two Jersey City, New Jersey 07311-3994

Associated Electric & Gas Insurance Services, Ltd.

Registrant serves as a managing general insurance agent for the foreign principal. In an effort to minimize the adverse tax consequences of Section 874(g) of the 1986 Tax Act, registrant met with Congressional staff and representatives of the Department of Treasury.

\$2,735,575.00 for the six month period ending July 29, 1987, including fees for non-registrable activities.

Registrant disseminated a letter to the House Ways and Means Committee and the Senate Finance Committee, with comments on the 1987 (tax) Technical Corrections Bill.

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Berman, Bergner & Boyette, Inc., #3801 1016 - 16th Street, N.W. Suite 700 Washington, District of Columbia 20036

Government of Bermuda (t)

Registrant contacted members of the Office of Congressional Relations at the White House and the Chief Counsel of the Senate Finance Committee to discuss the Bermuda-U.S. tax treaty.

\$20,000.00 for the six month period ending March 20, 1987.

Political Propaganda: None Reported

Bermuda Department of Tourism, #430 310 Madison Avenue Suite 201 New York, New York 10017

Government of Bermuda, Department of Tourism

To promote tourism to Bermuda, registrant's four offices in New York, Boston, Chicago and Atlanta disseminated tourist literature, conducted audiovisual and film presentations, participated in travel shows, and made sales calls to travel agents.

\$2,742,670.00 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 The Government of Bermuda (t) Activities: None Reported \$315.78 for the three month period ending November 30, 1986. Political Propaganda: None Reported Davis & Harmon, #4018 1455 Pennsylvania Avenue, N.W. Suite 1200 Washington, District of Columbia 20004 Associated Electric & Gas Insurance Services, Ltd. Registrant agreed to assist the foreign principal in efforts to obtain legislative relief from the provisions of the Branch Level Tax imposed in Section 884 of the Internal Revenue Code. Finances: None Reported Political Propaganda: None Reported FCB/Leber Katz Partners, Inc., #2415 767 Fifth Avenue New York. New York 10153 Government of Bermuda, Department of Tourism To promote tourism to Bermuda, the registrant engaged in market research, performed creative services, made media selections and purchased space for advertisements. \$8,261,172.44 for the 12 month period ending August 28, 1987. Political Propaganda: None Reported

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 Bermuda Department of Tourism Registrant conducted media relations, general promotions and special events. Registrant also prepared and disseminated press kits, promotional materials, photographs and press releases. \$487,265.11 for the 12 month period ending November 10, 1987. Political Propaganda: None Reported LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Ave., N.W. Suite 1100 Washington, District of Columbia 20036 Bank of Bermuda Registrant advised the foreign principal on tax matters and licensing issues. \$48,222.75 for the 12 month period ending September 30, 1987. Political Propaganda: None Reported Government of Bermuda Registrant advised the foreign principal on tax matters and licensing issues. Finances: None Reported Political Propaganda: None Reported Martin, Marshall, Jaccoma & Mitchell Advertising, Inc., #3043 41 Madison Avenue

New York, New York 10010

Elbow Beach Hotel

The registrant produced print production advertising and placed the completed work in various domestic publications.

\$259,016.12 for the six month period ending January 23, 1987.

Political Propaganda: None Reported

Mayer, Brown & Platt, #3076 2000 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006

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Attorneys' Liability Assurance Society, Ltd.

The registrant provided general legal services involving corporate, tax, contractual, reinsurance and insurance regulatory matters.

\$481,310.00 for the 12 month period ending December 13, 1987.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Bermuda Department of Tourism & Trade Development

Registrant promoted and distributed films on behalf of the foreign principal.

\$15,240.87 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

Ragan & Mason, #1678 1156 Fifteenth Street, N.W. Suite 800 Washington, District of Columbia 20005

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The Bermuda Government

Registrant reviewed and researched various matters of interest, including the proposed tax treaty between the U.S. and Bermuda, legislation and other developments affecting airlines serving Bermuda the deductability of convention expenses incurred in Bermuda, and S. 2129, legislation affecting the insurance industry. Registrant contacted U.S. Government officials in connection with these matters, and introduced officials of the Bermuda Government to U.S. officials for discussions.

\$56,889.45 for the 12 month period ending July 3, 1987.

Political Propaganda: None Reported

Department of Tourism and Trade Development

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Sutherland, Asbill & Brennan, #3307 1275 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2404

Government of Bermuda

The registrant rendered legal advice to the government of Bermuda and assisted in the U.S./Bermuda tax convention.

\$36,077.30 for the 12 month period ending November 20, 1987.

Political Propaganda: None Reported

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Tribune Films, Inc., #1810 303 Fifth Avenue Room 1908 New York, New York 10016 Bermuda Department of Tourism

Registrant distributed travel films on behalf of the foreign principal.

\$3,470.94 for the 12 month period ending October 29, 1987.

Political Propaganda: None Reported

Vinson & Elkins, #3758 The Willard Office Building 1455 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-1007

Attorneys' Liability Assurance Society, Ltd. (t)

The registrant rendered legal and legislative services on matters of interest to the foreign principal.

\$15,400.00 for the 12 month period ending May 22, 1987.

Political Propaganda: None Reported

#### BOLIVIA

Alonso, Andres, Jr., #3868 3660 Wilshire Boulevard Suite 1150 Los Angeles, California 90010 Instituto Boliviano de Turismo Activities: None Reported Finances: None Reported Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Government of Bolivia

Registrant represented the foreign principal before the Executive and Legislative Branches of government with respect to pending foreign assistance legislation.

\$115,500.00 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

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Shea & Gardner, #3901
 1800 Massachusetts Ave., N.W.
 Washington, District of Columbia 20036
 Republic of Bolivia (t)
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

# BOPHUTHATSWANA

Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, District of Columbia 20037 The Republic of Bophuthatswana (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Torres, Reinerio, Jr., #3175 (T) 2643 South Arlington Ridge Rd. Arlington, Virginia 22202 Republic of Bophuthatswana Activities: None Reported Finances: None Reported Political Propaganda: None Reported

### BOTSWANA

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

Government of the Republic of Botswana

Registrant agreed to advise and assist the foreign principal in obtaining World Bank/International Finance Corporation financing for a soda ash project in Botswana, including U.S. Government support for the project.

Finances: None Reported

Political Propaganda: None Reported

Agendas International, Inc., #3524 820 Second Avenue Suite 1301 New York, New York 10017

Embassy of Brazil

The registrant provided the foreign principal with monitoring and clipping services concerning science and technology in U.S. major daily newspapers and news magazines. In addition, the registrant provided the principal with a database cataloging of the articles.

\$1,875.00 for the 12 month period ending September 30. 1987.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Banco Central do Brasil

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies concerning economic issues, taxation, banking, criminal law, and securities, and represented the principal in negotiations concerning the restructuring of Brazilian external debt.

\$443,512.50 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

Government of Brazil

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies concerning economics, taxation, banking, criminal law, and securities, and represented the principal in negotiations concerning the restructuring of Brazilian external debt.

Finances: None Reported

Political Propaganda: None Reported

Colby, Baily & Associates, #3663 (T) 2550 M Street, N.W. Suite 450 Washington, District of Columbia 20037 Companhia Siderurgica de Tubarao-CST Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ The Flanagan Group, Inc., #4067 (formerly: Flanagan & Associates, Inc.) 11 Canal Center Plaza Suite 250 Alexandria, Virginia 22314 MULTI-MDLC The registrant is concerned with preserving the vitality and integrity of U.S.-Brazil trading relationships, and will represent the principal in USTR/301 hearings on trade issues, among other things. Finances: None Reported Political Propaganda: None Reported The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, District of Columbia 20005 Embraer Aircraft Corporation (t) Registrant contacted Congressional staff concerning the high percentage of U.S. parts in Embraer airliners, so that this would be considered in the context of trade policy and legislation. \$81,245.26 for the five month period ending October, 1987. Political Propaganda: None Reported

Hoppel, Mayer & Coleman, #3470 1000 Connecticut Avenue, N.W. Suite 410 Washington, District of Columbia 20036 Brazilian National Superintendency of Merchant Marine Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ The Keating Group, Inc., #2478 516 Fifth Avenue New York. New York 10036 Brazilian-American Chamber of Commerce Registrant provided printing services on behalf ot its principal. \$35.719.00 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported L.A. Motley & Company, #3723 1800 K Street, N.W. Suite 1000 Washington, District of Columbia 20006 Associacao de Hotels de Turismo (AHT) The registrant agreed to advise the foreign principal and make representations on the principal's behalf with respect to maintaining and increasing American tourism and the attendant foreign currency earnings for Brazil, among other things. Finances: None Reported Political Propaganda: None Reported

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Associacao Brasileira de Industria de Computadores/Periferic (t)

The registrant represented and advised the foreign principal on matters related to the investigation being conducted by the U.S. Government under Section 301 of the Trade Act of 1974. This included discussions with U.S. Government officials.

\$90,000.00 for the 10 month period ending June 30, 1987.

Political Propaganda: None Reported

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Associacao Brasileira de Sucos (ABRASUCOS)

The registrant provided advice and information to the foreign principal regarding continued access to the U.S. market for Brazilian orange juice and orange juice products, investigations concerning the importation of orange juice, and other economic, legislative or administrative developments of interest to the foreign principal.

\$144,000.00 together with ANIC for the nine month period ending May 31, 1987.

Political Propaganda: None Reported

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Associacao Brasileira dos Produtores e Exportadores de Frang

The registrant agreed to advise the foreign principal and represent the principal in the U.S. with respect to developments affecting Brazilian poultry exports.

Finances: None Reported

Political Propaganda: None Reported

Associacao Industrias de Calcados do Rio Grands do Sul

The registrant provided the foreign principal with an analysis of the political climate and economic atmosphere of the U.S. with respect to footwear.

\$194,880.00 for the 12 month period ending August 15, 1987.

Political Propaganda: None Reported

Associacao Nacional das Industrias de Citricos (ANIC) (t)

The registrant provided advice and information to the foreign principal regarding continued access to the U.S. market for Brazilian orange juice and orange juice products, investigations concerning the importation of orange juice, and other economic, legislative or administrative developments of interest to the foreign principal.

\$144,000.00 together with ABRASUCOS for the nine month period ending May 31, 1987.

Political Propaganda: None Reported

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Associacao Nacional das Industrias de Citricos

The registrant agreed to assist the foreign principal in building a coalition in the U.S. in support of continued free trade in orange juice, to provide advice with respect to the annual review of the suspended antidumping investigation, to assist in ensuring an effective presentation by the Brazilian government to the U.S. Government regarding the free trade of orange juice, and to monitor and report on economic, administrative and legislative developments in the U.S. that may affect the principal.

Finances: None Reported

Political Propaganda: None Reported

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Companhia de Navegacao Maritima Netumar (t)

The registrant monitored developments in U.S. maritime policy and provided advice and information concerning U.S.-Brazilian maritime relations.

\$75,000.00 for the five month period ending January 29, 1987.

Political Propaganda: None Reported

Transbrasil Airlines, Inc.

The registrant consulted with U.S. Government officials and other private parties concerning proposed actions which could impact on the ability of the foreign principal to carry out its intended goals of expanding their operations in the U.S.

\$105,000.00 for the six month period ending August 15, 1987.

Political Propaganda: None Reported

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Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036

Embratur/Brazilian Tourism Authority (t)

The registrant provided general public relations services to the foreign principal, including assistance in establishing a news bureau. In addition, the registrant conducted a media relations campaign for the principal.

Finances: None Reported

Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Banco do Brasil, S.A.

The registrant provided general legal services in connection with the commercial banking business of the foreign principal's New York branch office.

\$166,453.00 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Banco do Estado de Sao Paulo, S.A.

The registrant provided legal services in connection with the commercial banking business of the foreign principal's New York office.

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York. New York 10017 Brazilian National Tourist Agency (t) Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$3,200.00 for the six month period ending October 12, 1987. Political Propaganda: None Reported Skadden, Arps, Slate, Meagher & Flom, #3746 1440 New York Avenue, N.W. Washington, District of Columbia 20005-2107 Sugar & Alcohol Institute (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Willkie, Farr & Gallagher, #3765 3 Lafayette Center 1155 - 21st Street, N.W. #600 Washington, District of Columbia 20036-3302 Associacao Industrias de Calcados do Rio Grande do Sul The registrant monitored legislation that could have an affect on Brazilian footwear. Finances: None Reported Political Propaganda: None Reported

Banco do Brasil, S.A., for the Brazilian Ministry of Finance The registrant reported to the foreign principal on a variety of issues relating to U.S./Brazilian trade.

\$104,298.19 for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

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Brazilian Ethanol Producers' Special Committee (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Companhia Siderurgica de Tubarao (CST)

The registrant reported to the foreign principal on developments in Washington, D.C. affecting the trade of the principal in steel mill products with the U.S. The registrant also advised the principal with respect to intergovernmental consultations under the U.S./Brazil voluntary steel restraint arrangement.

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\$46,487.34 for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

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Companhia Siderurgica Paulista (COSIPA)

The registrant reported to the foreign principal on developments in Washington, D.C. affecting the trade of the principal in steel mill products with the U.S. The registrant also advised the principal with respect to intergovernmental consultations under the U.S./Brazil voluntary steel restraint agreement.

\$89,670.89 for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

# BRITISH\_VIRGIN\_ISLANDS

British Virgin Islands Tourist Board, #3354 370 Lexington Avenue New York, New York 10017

British Virgin Islands Tourist Board

Registrant disseminated information to promote the British Virgin Islands as a tourism destination.

\$364,184.69 for the 12 month period ending October 8, 1987.

Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Pelican Resort & Casino, St. Maarten (t)

Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal.

\$2,600.00 for the 12 month period ending October 12, 1987.

Political Propaganda: None Reported

Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Tradewinds Resort Hotel

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

# BULGARIA

Bulgarian Tourist Office, #2148 161 East 86th Street New York, New York 10028 Bulgarian Association for Tourism & Recreation The registrant promoted tourism to Bulgaria by placing advertisements in travel sections of newspapers and travel magazines, and participating in travel shows. \$84,206.50 for the six month period ending June 24, 1987. Political Propaganda: None Reported Cosmos Parcels Express Corp./Rumanian Export Parcels Corp., #1246 (T) 40 East 49th Street New York, New York 10017 Korecom None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201 Hemus Activities: None Reported Finances: None Reported Political Propaganda: None Reported Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

HEMUS	
Activ	ities: None Reported
Finar	ces: None Reported
Polit	ical Propaganda: None Reported
164 -	onal Remittances, Inc., #1141 1st Street en, New Jersey 07030
COREC	OM, Office for Representations & (t)
Activ	ities: None Reported
Finar	ces: None Reported
Polit	ical Propaganda: None Reported
201 H New 3	rican Precis Syndicate, #2836 ast 42nd Street ork, New York 10017 n Holiday, U.S., Ltd. (t)
Regis	crant placed a newspaper travel advertisement on behalf of t gn principal.
Finar	ces: None Reported
Polit	Lcal Propaganda: None Reported
225 V Suite	eah, #2488 est 34th Street 1505 ork, New York 10122
Zentı	alfoto
	trant disseminated news photographs to various news agencies apers, magazines and book publishers.
forei	trant received \$137,778.00 of which \$10,333.00 was paid to t an press agencies for the reproduction rights of news photo- s. \$127,645.00 was retained in commission by the registrant

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for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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### CAMBODIA

De Lopez, Sangwar, #3165 6425 Carriage Drive Alexandria, Virginia 22310

Front National de Liberation du Peuple Khmer

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Peang-Meth, Abdulgaffar, #3420 13601 Teakwood Lane Germantown, Maryland 20874

> Coalition Government of Democratic Kampuchea (CGDK) Khmer People's National Liberation Front (KPNLF)

On behalf of both foreign principals, the registrant contacted international organizations, governmental authorities and non-governmental organizations outside the U.S., participated in interviews with journalists in Bangkok and prepared newsletters for distribution to the media, including U.S. journalists in Thailand, to generate support for the goal of liberating Cambodia from Vietnamese control. While in the U.S. the registrant met with officials from the Departments of State and Defense for the purpose of briefing them on the current situation of the KPNLP in Cambodia and the KPNLP armed forces.

Finances: None Reported

Political Propaganda: None Reported

Ramsek, Samuel S., #3893 (T) 300 I Street, N.E. Suite 2 Washington, District of Columbia 20002

H.R.H. Prince Norodom Sihanouk President of FUNCINPEC/KAMPUCHEA

Registrant assisted the foreign principal's representative during his visit to Washington, D.C. in December 1986, and disseminated monthly newsletters to keep U.S. officials informed about the situation in Cambodia in order to seek help in urging North Vietnam to withdraw its occupied forces from Cambodia. Finances: None Reported

Political Propaganda: None Reported

### CAMEROON

Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036 Republic of Cameroon (t) Activities: None Reported None Reported Finances: Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Republic of Cameroon (via World Magazine Communications, Inc.) Registrant promoted and distributed films on behalf of the foreign principal. \$25,251.88 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported \_\_\_\_\_ North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Republic of Cameroon (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# CANADA

Aaron D. Cushman & Associates, Inc., #2572 35 East Wacker Drive Suite 850 Chicago, Illinois 60601

Canadian Government Office of Tourism

Registrant will design publicity campaigns to inform people of tourist attractions.

Finances: None Reported

Political Propaganda: None Reported

Allan, John D., #3585 Stelco, Incorporated-IBM Tower 79 Wellington Street, West Toronto, Ontario, Canada M5K 1J4

Stelco, Inc.

Registrant advised the foreign principal of legislation and regulations which could affect the export of Canadian steel mill products to the U.S., and represented the principal's views in opposition to proposals which could adversely affect the principal.

Finances: None Reported

Registrant sent letters to U.S. Government officials concerning steel trade between the U.S. and Canada.

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Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, District of Columbia 20009

Eco Corporation

Registrant agreed to communicate the interests of the foreign principal to the legislative and executive branches of the U.S. Government with respect to legislation and/or administrative action that would impact the use of photodegradable plastics.

Finances: None Reported

Political Propaganda: None Reported

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036 Potash Corporation of Saskatchewan and its Subsidiaries Registrant agreed to provide general legal advice and to represent the foreign principal in a pending antidumping proceeding. Registrant also agreed to contact Congressional and executive branch representatives regarding other aspects of the antidumping proceeding and trade issues.
Finances: None Reported
Political Propaganda: None Reported

Armstrong, John A., #3575 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

The registrant advised and represented the foreign principal on legislation and regulations which could affect the export of Canadian steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Amok, Ltd.

The registrant provided advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$6,241.00 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

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Canadian Forest Industries Council

The registrant provided advice on U.S. laws, regulations and policies and proposed legislation and met with U.S. Government officials regarding possible restrictions on imports of lumber and other limber products from Canada.

\$1,605,567.50 for the 12 month period ending December 4, 1987.

The registrant disseminated public comments on trade legislation to the Senate Finance Committee.

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Canadian Meat Council

The registrant provided advice and representation in connection with appeals to the Court of International Trade from decisions by the International Trade Commission and the Department of Commerce in the countervailing duty investigation with respect to live swine and fresh, chilled frozen pork products from Canada. Registrant opposed legislative proposals to change the countervailing duty law in order to restrict imports of fresh, chilled and frozen pork from Canada.

\$99,236.63 for the 12 month period ending December 4, 1987.

The registrant disseminated material regarding the importation of Canadian pork.

Eldorado Resources, Ltd.

The registrant provided advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$19,693.50 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

Embassy of Canada

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Government of Canada

The registrant rendered advice on U.S. laws, regulations and policies relating to trade and investment.

\$19,275.00 for the five month period ending December 4, 1987.

Political Propaganda: None Reported

Manitoba Energy Authority

The registrant rendered advice on U.S. laws, regulations and policies relating to imports of electricity from Canada.

\$63,089.57 for the 12 month period ending December 4, 1987.

The registrant disseminated material to the USTR regarding imports of Canadian general electric power.

Province of Saskatchewan, Saskatchewan Justice

The registrant rendered advice on U.S. laws, regulations and policies and proposed legislation relating to the imports of potash from Canada.

\$122,008.43 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

Saskatchewan Mining Development Corporation

The registrant provided advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$22,863.94 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

Uranerz Exploration & Mining, Ltd. The registrant provided advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry. \$16,203.00 for the 12 month period ending December 4, 1987. Political Propaganda: None Reported APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036 Amok, Ltd. The registrant assisted Arnold & Porter in representing the principal in opposition to proposed legislation to restrict the importation of uranium from Canada. \$156,450.61 together with Eldorado Resources, Saskatchewan Mining Development Corp., and Uranerz Exploration & Mining, Ltd. for the 12 month period ending December 12, 1987. The registrant disseminated information regarding the importation of uranium from Canada. Canadian Forest Industries Council (t) The registrant assisted Arnold & Porter in representing the principal in opposition to proposed legislation and other efforts to restrict imports of lumber and other forest products from Canada. \$374,648.87 for the 12 month period ending December 20, 1987. The registrant disseminated information regarding the importation of lumber from Canada.

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Canadian Meat Council

The registrant assisted Arnold & Porter in representing the principal

in opposition to legislative proposals to change the countervailing duty law to restrict imports of fresh, chilled and frozen pork from Canada.

\$13,086.75 for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the matters referred to above.

Eldorado Resources, Ltd.

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The registrant assisted Arnold & Porter in representing the principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$156,450.61 together with AMOK, Ltd., Saskatchewan Mining Development Corp., and Uranerz Exploration & Mining, Ltd. for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the importation of uranium from Canada.

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Government of Canada

The registrant rendered advice on U.S./Canada trade issues.

Finances: None Reported

Political Propaganda: None Reported

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Manitoba Energy Authority

The registrant assisted Arnold & Porter in representing the principal and rendering advice on U.S. laws, regulations and policies that may affect or relate to Manitoba electrical power exports to the U.S.

\$44,238.42 for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the matters referred to above.

Saskatchewan Mining Development Corporation

The registrant assisted Arnold & Porter in representing the principal in opposition to proposed legislation to restrict the importation of

#### uranium from Canada.

\$156,450.61 together with AMOK, Ltd., Eldorado Resources, Ltd., and Uranerz Exploration & Mining, Ltd. for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the importation of uranium from Canada.

Uranerz Exploration & Mining, Ltd.

The registrant assisted Arnold & Porter in representing the principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$156,450.61 together with AMOK, Ltd., Eldorado Resources, Ltd., and Saskatchewan Mining Development Corp. for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the importation of uranium from Canada.

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Belch, Donald K., #3555 79 Wellington Street, West Toronto, Ontario, Canada M5K 1J4

The Canadian Tubular Producers' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Stelco, Inc.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Botsford, Charles G., #3268 1730 M Street, N.W. Suite 911

Washington, District of Columbia 20036 Spar Aerospace, Ltd. (t) The registrant monitored R&D programs and appropriations. \$22,000.00 for the 12 month period ending August 12, 1987. Political Propaganda: None Reported Brady & Berliner, #3656 1225 19th Street, N.W. Suite 800 Washington, District of Columbia 20036 Canadian Petroleum Association The registrant represented the foreign principal in connection with matters affecting importation of natural gas/petroleum into the U.S. \$72,678.70 for the 12 month period ending September 8, 1987. Political Propaganda: None Reported The Independent Petroleum Association of Canada Registrant represented the foreign principal in connection with matters affecting importation of natural gas/petroleum into the U.S. \$80,070.35 for the 12 month period ending September 8, 1987. Political Propaganda: None Reported British Columbia Government, #2084 2600 Michelson Street Suite 1050 Irvine, California 92715 Government of the Province of British Columbia, Canada The registrant promoted tourism to British Columbia by distributing literature, showing films, and making presentations to travel agents and the interested public. \$27,120.00 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported

British Columbia House, #1782 100 Bush Street Suite 400 San Francisco, California 94104 Government of British Columbia The registrant provided tourist information to travel agents, tour operators, transportation companies and the general public. \$82,381.40 for the 12 month period ending December 31, 1987. None Reported Political Propaganda: Britt, Raymond L., Jr., #3549 Manufacturers Life Ins. Co. 200 Bloor Street, East Toronto, Canada M4W 1E5 The Manufacturers Life Insurance Company The registrant presented position papers to U.S. Congressmen and Senators on proposed second level branch tax, FIRPTA legislation and proposed dividend paid deduction on behalf of the foreign principal. Finances: None Reported The registrant disseminated the above material to U.S. public officials and legislators on behalf of the foreign principal. \_\_\_\_\_\_ Caine, Terry, #3902 (T) Post Office Box 484 Stillwater, Minnesota 55082 Democratic Progressive Party Overseas Registrant acted as a public relations counsel and publicity agent for the foreign principal which included seeking support from U.S. Government officials for the development of constitutional law and representative government in Taiwan. \$6,357.79 for the six month period ending April 30, 1987. The registrant disseminated press releases, pamphlets and letters to U.S. Government officials and legislators regarding the matters

referred to above.

\_\_\_\_\_ Cameron, Hornbostel & Butterman, #3887 1707 H Street, N.W. Suite 500 Washington. District of Columbia 20006 Canadian Pork Council The registrant represented the foreign principal before U.S. Government agencies regarding the establishment of bilateral free trade between the U.S. and Canada. \$6,515.00 for the 12 month period ending September 25, 1987. Political Propaganda: None Reported \_\_\_\_\_ Campaign Planning, Inc., #3862 4520 East-West Highway Suite 550 Bethesda, Maryland 20814 Government of Canada Subcontracting to Market Opinion Research to develop a broad based action plan for implementation of communications strategy in the U.S. \$10,035.24 for the twelve month period ending July 25, 1987. Political Propaganda: None Reported \_\_\_\_\_ Canadian Coalition on Acid Rain, #3225 (T) 112 St. Clair Avenue, West Suite 504 Toronto, Ontario, Canada M4V 2Y3 Canadian Coalition on Acid Rain Activities: None Reported Finances: None Reported Political Propaganda: None Reported

\_\_\_\_\_\_ Caplin & Drysdale, #3821 (T) 1 Thomas Circle, N.W. Washington, District of Columbia 20005 Alcan Aluminum The registrant met with members of Congress and congressional staff to oppose certain legislative changes to the Internal Revenue Code. \$78,567.25 for the 12 month period ending October 25, 1987. Political Propaganda: None Reported \_\_\_\_\_ Canadian Bankers Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ Chadbourne & Parke, #3490 1101 Vermont Avenue, N.W. Suite 900 Washington, District of Columbia 20005 Lawson Mardon Group Unlimited The registrant provided legal advice to the foreign principal regarding the sale of Mardon subsidiaries in the U.S. Finances: None Reported Political Propaganda: None Reported The Manufacturers Life Insurance Company The registrant monitored developments affecting policy, legislation and regulations which could affect the foreign principal. \$20,636.36 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Clark, Robert A., #3822 (T) 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2 The Algoma Steel Corporation, Ltd. The registrant represented and advised the foreign principal on the status of legislation and/or regulations that could affect Canadian exports of steel mill products to the U.S. None Reported Finances: Political Propaganda: None Reported Colle & McVoy Public Relations, #3960 7900 International Drive Minneapolis, Minnesota 55425 Manitoba Business Development & Tourism The registrant provided the foreign principal with market research information and word processing services in order to assist in the promotion of tourism to Manitoba. \$3,207.50 for the six month period ending October 15, 1987. Political Propaganda: None Reported Cutmore, Ross H., #3981 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2 The Algoma Steel Corporation, Ltd. (t) Registrant advised the foreign principal on the status of legislation and/or regulations that may have an adverse effect on Canadian exports of steel mill products to the U.S. None Reported Finances: Political Propaganda: None Reported

CANAMCO, #3884 (formerly: Abrams, Matthew J.) 1828 L Street, N.W. Suite 660 Washington, District of Columbia 20036 Aerospace Industries Association of Canada Registrant will monitor selected legislative developments that may affect the Canadian aerospace industry, including "Buy America" defense trade legislation, the defense budget, procurement reform, small business and minority set asides, and attempt to influence same. Finances: None Reported Political Propaganda: None Reported Dominion Marine Association The registrant monitored several maritime trade proposals, including provisions on foreign shipping practices in H.R. 3, and congressional resolutions to remove maritime issues from the proposed Canada/U.S. trade agreement (H. Con. Res. 157, S. Con. Res. 69, S. Res. 288). \$25,000.00 for the 12 month period ending September 19, 1987. Political Propaganda: None Reported Da Costa, Mario Navarro, #3863 4301 Columbia Pike Suite 405 Arlington, Virginia 22204 Canadian Society for Defense of Tradition, Family & Property Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3657 1755 Broadway 22nd Floor New York, New York 10019

Tourism Canada

Registrant prepared and disseminated general information about the Canadian tourism industry and Canadian vacation destinations. Registrant also arranged interviews for Canadian officials with U.S. media on tourism topics.

\$296,333.03 for the 12 month period ending September 12, 1987.

Political Propaganda: None Reported

Derus Media Service, Inc., #3799 500 North Dearborn Street Chicago, Illinois 60610

Contemporary Communications, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001

Newfoundland Department of Industrial Development (t)

Registrant arranged speaking engagements, answered mail inquiries and issued press releases to promote investment.

\$82,449.13 for the 12 month period ending July 29, 1987.

Registrant disseminated various material to promote investment opportunities in Newfoundland. \_\_\_\_\_

Dickinson, Norman, #3896 C/O Dow, Lohnes & Albertson 1255 23rd St., N.W., Suite 600 Washington, District of Columbia 20037

Canadian Institute of Steel Construction

The registrant advised the foreign principal on the status of legislation and regulations that affect the Canadian export of fabricated steel products to the U.S., and represented them in connection with legislation on related matters.

Finances: None Reported

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

The Algoma Steel Corporation, Ltd. (t)

The registrant monitored international trade developments, especial in regard to imports of steel mill products, and represented the foreign principal before the USITC, USTR, Customs Service and the Department of Commerce. The registrant also contacted and met with members and staff of Congress to discuss these matters.

\$132,904.27 for the 15 month period ending December 4, 1987.

The registrant disseminated information regarding Canadian steel.

ArrowHead Metals, Ltd.

Activities: None Reported

Finances: None Reported

Canadian Institute of Steel Construction

The registrant monitored international trade developments affecting U.S. imports of fabricated steel products from Canada.

\$23,950.00 for the 12 month period ending September 17, 1987.

The registrant disseminated information on Canadian steel.

The Canadian Tubular Producers' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dofasco, Inc. (t)

The registrant monitored international trade developments affecting U.S. imports of steel mill products from Canada and provided legal advice in connection with international corporate and trade matters.

\$73,220.20 for the 15 month period ending December 4, 1987.

The registrant disseminated material relating to Canadian steel.

Harris Steel Group, Inc. (t)

The registrant monitored international trade developments affecting U.S. imports of Canadian steel mill products from Canada and Canadian investments in U.S. facilities. The registrant also provided legal advice in connection with corporate trade matters.

\$26,306.00 for the 15 month period ending December 4, 1987.

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Lake Ontario Cement, Ltd.

The registrant monitored international trade developments affecting U.S. imports of cement and cement products from Canada. The registrant also provided legal advice in connection with international corporate and trade matters.

\$23,900.00 for the 12 month period ending September 17, 1987.

The registrant disseminated information on Canadian cement.

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Laurel Steel Products, Ltd. (t)

The registrant monitored international trade developments affecting U.S. imports of steel mill products from Canada. The registrant also provided legal advice and met with U.S. Government officials regarding trade matters.

\$24,475.00 for the 15 month period ending December 4, 1987.

The registrant disseminated information regarding Canadian steel.

Ontario Ministry of Industry, Trade & Technology

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Stanley Precision

The registrant monitored international trade developments affecting U.S. imports of steel mill products from Canada.

\$2,454.50 for the five month period ending September 17, 1987.

Stelco, Inc. (t)

The registrant monitored international trade developments affecting U.S. imports of steel mill products from Canada and Canadian investments in U.S. facilities. The registrant also provided legal advice and met with U.S. Government officials regarding trade matters. \$66,434.26 for the 15 month period ending December 4, 1987.

The registrant disseminated information regarding Canadian steel.

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E. Bruce Harrison Company/Southwest, Inc., #4078 7920 Beltline Road Suite 340 Dallas, Texas 75240

Consul General of Canada/Southwest Region

Registrant will arrange speaking engagements for the Consul General, arrange meetings with local business leaders, inform the media of developments in the U.S./Canada trade dialogue and develop printed materials for the Consulate General.

Registrant received \$7,446.56 prior to registration.

Political Propaganda: None Reported

Fierce, Donald L., #3541
 d/b/a Fierce & Associates
 600 New Hampshire Avenue, N.W.
 Suite 1010
 Washington, District of Columbia 20037

Spar Industries

The registrant met with congressional staff of the House and Senate Armed Services Committees to explain the foreign principal's technology. In addition, the registrant monitored legislation regarding space station technology.

\$70,500.00 for the 12 month period ending December 13, 1987.

Fierst, Herbert A., #1590 (T) 610 Ring Building Washington, District of Columbia 20036 Canadian Forest Industries Council The registrant monitored legislative and administrative developments which might affect the foreign principal's export of Canadian forest products to the U.S. \$96,019.97 for the nine month period ending September 30, 1987. Political Propaganda: None Reported Council of the Forest Industries of British Columbia The registrant monitored legislative and administrative developments which might affect the foreign principal's export of Canadian forest products to the U.S. Finances: None Reported Political Propaganda: None Reported Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102 Camp Associates Advertising, Ltd. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Genesee Public Affairs, Inc., #3257 (T) 36 West Main Street Suite 612 Rochester, New York 14614

Lake Ontario Cement, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ginsburg, Feldman & Bress, Chartered, #3106 1250 Connecticut Avenue, N.W. Suite 800 Washington, District of Columbia 20036

Ontario Hydro

Registrant met with Congressional staff and an official at the Department of Commerce in an effort to seek support for U.S. Government policies favoring continuing free trade in electricity.

\$173,289.85 for the seven month period ending November 15, 1987.

Political Propaganda: None Reported

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Government of the Province of Alberta, #1720 333 South Grand Avenue Suite 3535 Los Angeles, California 90071

Government of the Province of Alberta

The registrant promoted U.S. joint venture projects and the manufacture and sale of goods in Alberta, arranged the sale of Alberta made goods in the U.S., and promoted tourism to Alberta by participating in trade shows and making personal contacts with industry representatives.

\$449,603.17 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

Government of the Province of Alberta, Canada

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

\_\_\_\_\_ Government of Alberta, Canada, #3589 5444 Westheimer Suite 1425 Houston. Texas 77056 Government of Alberta. Canada The registrant promoted industrial development, trade and tourism on behalf of the foreign principal. In furtherance of these goals, the registrant participated in various trade shows, encouraged joint venture and other manufacturing options, and distributed tourist literature. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Government of Ontario, Canada, #2087 800 Third Avenue Suite 2800 New York. New York 10022 Government of Ontario The registrant's activities focused on travel promotion. industrial development and marketing. The registrant's other offices in the U.S. advised U.S. companies on the possibilities of establishing joint ventures and branch production facilities in Ontario, assisted buying missions, promoted the sale of Ontario made goods, participated in trade shows, made travel presentations. and organized familiarization trips for travel agents. \$4,690,100.00 for the 12 month period ending October 11, 1987. 3929registrant disseminated booklets on the topic of doing business in Ontario. \_\_\_\_\_ Hansen, Paul W., #3282 6601 Auto Club Road

Minneapolis, Minnesota 55438

Environment Canada

The registrant contacted sportsmen's publications, civic groups and others concerning their possible involvement in acid rain and related pollution concerns, as well as advised the foreign principal on strategies of awareness on these issues.

\$32,664.36 for the 12 month period ending October 6, 1987.

Political Propaganda: None Reported

Harcar, Mary V., #3910 1747 Pennsylvania Avenue, N.W. Suite 704 Washington, District of Columbia 20006

The Manufacturers Life Insurance Company

The registrant provided legal services to the foreign principal regarding proposed changes to the Internal Revenue Code.

\$23,567.50 for the 12 month period ending November 21, 1987.

The registrant disseminated information to U.S. Government officials, members of Congress, and congressional staff regarding proposed changes in the Internal Revenue Code.

Harris, Milton E., #3687 20 Queen Street

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Toronto, Ontario, Canada M5H 3R3

Harris Steel Group, Inc.

Advised on the status of legislation and/or regulations that may have an adverse affect on Canadian exports of steel mill products to the U.S., and on others that may have an impact on Canadian investment in U.S. facilities.

Finances: None Reported

Political Propaganda: None Reported

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Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007 Asbestos Institute (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Canada Cement Lafarge, Ltd.

The registrant provided the foreign principal with general legal and government relations services opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$69,826.35 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

Inland Cement, Ltd. (Genstar Cement, Ltd.) (t)

The registrant provided general legal and government relations services to the foreign principal, opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement from Canada to the U.S.

\$52,594.70 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

Lake Ontario Cement, Ltd.

The registrant provided general legal services and governmental relations services to the foreign principal opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which would inhibit free trade of cement from Canada to the U.S.

\$54,909.30 for the four month period ending December 23, 1987.

Novatel Communications, Ltd.

The registrant provided general legal services relating to Federal Communications Commission matters, contract negotiation, and counseling regarding corporate and tax matters, and legal representation and legislative counseling relating to U.S. trade laws and the Free Trade Agreement negotiations between the U.S. and Canada.

\$465,612.82 for the four month period ending December 23, 1987.

Political Propaganda: None Reported

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St. Lawrence Cement, Inc.

The registrant advised the foreign principal regarding the "Buy America" provision of the U.S. Surface Transportation Assistance Act and represented the principal with respect to opposition to imposition of custom user fees.

\$281,813.25 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

St. Marys Cement, Ltd.

The registrant provided the foreign principal with general legal and government relations services, opposing legislative action to amend the Surface Transportation Assistance Act to include "Buy America" provisions affecting cement, and other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$10,577.79 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

Herring, Barry Alexander, #3581 5400 Fairview Street Burlington, Ontario, Canada L7L5N5 Laurel Steel Products, Ltd.

The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. and on legislation and/or regulations that may have an impact on Canadian investment in U.S. facilities, and related matters.

Finances: None Reported

Political Propaganda: None Reported

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 Asbestos Institute (t)

Activities: None Reported

\$4,092.58 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

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Canadian Forest Industries Council (t)

Activities: None Reported

\$6,528.29 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

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Fisheries Council of Canada (t)

Registrant monitored developments relating to marine mammals, fishing, animal rights and environmental activists and food inspection issues. In this regard, registrant's contacts included the House and Senate Subcommittee on Livestock, Dairy & Poultry.

\$28,248.00 for the 12 month period ending November 10, 1987.

National Sea Products, Ltd. Registrant monitored developments relating to marine mammals, fishing, animal rights and environmental activists and seafood inspection. Registrant also produced and disseminated a radio program. \$37,293.00 for the 12 month period ending November 10, 1987. Political Propaganda: None Reported Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109 Government of Ontario, Ministry of Industry, Trade & Technology Registrant rendered advice on U.S. laws, regulations and policies concerning issues raised in the negotiations of the U.S.-Canada Free Trade Agreement, in action on the Omnibus Trade Bill, in action on trade litigation pending against Canadian interests, and other trade issues. \$48,281.30 for the three month period ending August 18, 1987. Political Propaganda: None Reported Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 Progress Books Activities: None Reported Finances: None Reported Political Propaganda: None Reported

IPSCO Stee1, Inc., #3948 2100 FM, 359 South Post Office Box 1198 Brookshire, Texas 77423 IPSCO, Inc. Registrant will lobby on behalf of the foreign principal on matters that may be of interest to the principal. Finances: None Reported Political Propaganda: None Reported Kirby, Gillick, Schwartz & Tuohey, P.C., #3851 (T) 1220 L Street, N.W. Suite 310 Washington, District of Columbia 20005 Lake Ontario Cement, Ltd. The registrant worked to assure that Buy America restrictions covering cement were not re-instated. This included visits with appropriate congressional staff persons. Finances: None Reported Political Propaganda: None Reported Kissick, William J., #3644 395 Queen Street, West Sault Ste. Marie Ontario, Canada P6A 5P2 The Algoma Steel Corporation, Ltd. The registrant advised the foreign principal in connection with legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. and related matters. Finances: None Reported

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Krentz, Hugh A., #3895 201 Consumers Road Suite 300 Willowdale, Ontario, California M2J 4G8

Canadian Institute of Steel Construction

The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of fabricated steel products to the U.S. and represented them in connection with legislation on related matters.

Finances: None Reported

The registrant disseminated information regarding the import of steel from Canada.

Lobel, Novins, Lamont & Flug, #3978 (T) 1275 K Street, N.W. Suite 770 Washington, District of Columbia 20005

Policy Concepts, Inc.

The registrant researched and advised the foreign principal on issues relating to the impact within the U.S. of the takeover of foreign energy companies by the U.S.

\$235,220.41 for the six month period ending November 11, 1987.

Political Propaganda: None Reported

Lucenti, Gary S., #3982 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2

The Algoma Steel Corporation, Ltd.

The registrant advised the foreign principal on the status of legislation and/or regulations that may have an adverse affect on Canadian exports of steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

MacNamara, Dr. John, #3569 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2

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The Algoma Steel Corporation, Ltd.

The registrant advised and represented the foreign principal on legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Eldorado Resources, Ltd.

Registrant provided the foreign principal with information, analyses, and advice regarding legislation to restrict access to the U.S. marke for uranium hexafluoride, and contacted the staff of members of Congress in opposition to including such provisions in omnibus trade reform legislation.

\$40,713.51 for the 12 month period ending August 9, 1987.

Registrant disseminated issue briefing papers to the Senate Finance Committee in opposition to Section 813 of H.R. 3: Uranium Hexafluoride.

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Market Opinion Research, #3795 (T) 243 West Congress Avenue Detroit, Michigan 48226

The Embassy of Canada

Activities: None Reported

Finances: None Reported

The Government of Canada The registrant developed a plan that outlines messages, audiences and media in the U.S. that offers Canada the most effective means for communicating with Americans about matters of interest to Canada. \$300,000.00 for the six month period ending April 1, 1987. Political Propaganda: None Reported \_\_\_\_\_ Marks, Murase & White, #3419 (T) 2001 L Street, N.W. Suite 750 Washington, District of Columbia 20036 Bibby-Ste. Croix Foundries, Inc. Registrant represented the foreign principal in connection with an issue arising from the implementation of the Department of Commerce's antidumping duty order in Iron Construction Castings from Canada, Docket No. A-122-503 and discussed the implications of a proposed ruling by the Commerce Department with congressional staff personnel. \$20,280.00 for the six month period ending November 4, 1987. Political Propaganda: None Reported Martin, Dennis G., #3937 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5 Dofasco, Inc. The registrant advised and represented the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. Finances: None Reported Political Propaganda: None Reported

Mayer, Brown & Platt, #3076 2000 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006

Dome Petroleum, Ltd.

The registrant engaged in general legal services on behalf of the foreign principal.

\$670,100.00 for the 12 month period ending December 13, 1987.

Political Propaganda: None Reported

Embassy of Canada (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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TransCanada Pipelines, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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McAllister, John H., #3980 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S.

Finances: None Reported

McHenry & Staffier, P.C., #3304 1300 - 19th Street, N.W. Suite 408 Washington, District of Columbia 20036

Foothills Pipe Lines (Yukon), Ltd.

The registrant contacted congressional staff to learn of pending legislation which could affect Canadian natural gas exports.

\$295,593.16 for the 12 month period ending November 16, 1987.

Political Propaganda: None Reported

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Nova, Corporation of Alberta

The registrant contacted members of Congress, congressional staff, and U.S. Government officials regarding U.S.-Canadian trade matters.

Finances: None Reported

Political Propaganda: None Reported

Novacor Chemicals

The registrant contacted members of Congress, congressional staff and U.S. Government officials regarding U.S.-Canadian trade matters.

\$62,942.46 for the 12 month period ending November 16, 1987.

Political Propaganda: None Reported

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Pan-Alberta Gas, Ltd.

The registrant contacted members of Congress, congressional staff, and U.S. Government officials to discuss legislation which could affect Canadian natural gas exports.

\$396,505.22 for the 12 month period ending November 16, 1987.

McMurray & Pendergast, #3501 1575 I Street, N.W. Suite 600 Washington, District of Columbia 20005 Edible Nut Processors Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Melville, James T., #3570 503 Queen Street, East Sault Ste. Marie Ontario, California P6A 5P2 The Algoma Steel Corporation, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Michael Klepper Associates, Inc., #3128 805 Third Avenue New York, New York 10022 Canadian Consulate General, New York Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Milbank, Tweed, Hadley & McCloy, #1839

1 Chase Manhattan Plaza New York, New York 10005 Export Development Corporation (Canada)

The registrant advised and represented the foreign principal in connection with offerings of its debt securities in the U.S. and elsewhere under circumstances involving application of U.S. regulations and, from time to time, concerning other questions of U.S. laws relating to the activities of the foreign principal.

\$80,417.65 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

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Miller & Chevalier, Chartered, #3626 655 - 15th Street, N.W. Suite 900 Washington, District of Columbia 20005-5701

Government of Canada

Registrant provided advice concerning legal issues arising in the context of trade negotiations between the U.S. and Canada; discussion of analysis was held with Executive Branch officials.

\$124,614.40 for the 12 month period ending October 30, 1987.

Registrant prepared and disseminated a legal memorandum concerning the final antidumping and countervailing duty orders agreed to by the U.S. and Canada.

Minnesota Public Radio, #3267 (T) 45 East 8th Street St. Paul, Minnesota 55101

Canadian Broadcasting Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Council of Forest Industries of British Columbia Registrant promoted and distributed films on behalf of the foreign principal. \$328.77 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported

Government of Canada, External Affairs (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ontario Ministry of the Environment

Registrant promoted and distributed films on behalf of the foreign principal.

\$3,329.40 for the 12 month period ending October 19, 1987.

Registrant disseminated a film entitled "Crisis In The Rain."

Ontario Ministry of Industry & Tourism

Registrant promoted and distributed films on behalf of the foreign principal.

\$21,228.27 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

Ontario Science Center Registrant promoted and distributed films on behalf of the foreign principal. \$7,442.40 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported

Morris, Macey, #3832 (T) 11041 Elevator Road Surrey British Columbia, Canada V3V 2R8 Titan Steel & Wire Company, Ltd. Expression of the views of foreign principal in opposition to U.S. Government policy which adversely affects the sales or exports by foreign principal of steel wire and products to the U.S. before government officials, trade associations and journalists. Finances: None Reported Political Propaganda: None Reported National Film Board of Canada, #437 1251 Avenue of the Americas 16th Floor New York, New York 10020-1173 National Film Board of Canada Promotion and distribution through commercial channels of Canadian Government information, documentary and cultural films, filmstrips, and other visual aid materials to the U.S. public. \$893,186.95 for the 12 month period ending December 30, 1987. Political Propaganda: None Reported Nixon, Peter, #3598 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2 The Algoma Steel Corporation, Ltd. The registrant met with members and staff of Congress and other U.S. Government officials to represent the foreign principal's opposition to the application to import quotas on Canadian steel mill products. Finances: None Reported Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Revenue Canada - Customs & Excise Communications Branch Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$3,265.00 for the four month period ending October 12, 1987. Registrant disseminated a news release regarding Canadian customs restrictions on U.S. handguns. Nossaman, Guthner, Knox & Elliott, #4046 100 The Embarcadero 3rd Floor San Francisco, California 94105 British Columbia Hydro & Power Authority Registrant will promote the export of hydroelectric power from British Columbia and lobby to members of Congress on behalf of the foreign principal regarding the availability of hydroelectric power for export. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Nova Scotia Information Centre, #3078 136 Commercial Street Portland, Maine 04101 Nova Scotia Department of Tourism The registrant promoted tourism to Nova Scotia by distributing literature and participating in travel shows and conventions. \$397,047.56 for the 12 month period ending December 18, 1987. Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Connaught Laboratories, Inc.

Registrant represented the foreign principal before the Executive and Legislative Branches of goverment with respect to pharmaceutical related legislation.

\$140,461.15 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

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O'Melveny & Myers, #3346 555 - 13th Street, N.W. Suite 500 West Washington, District of Columbia 20004

Brewers' Association of Canada

Research and analysis of U.S. laws and policies affecting trade in chemicals between the U.S. and Germany, and representation of the interests of this trade association before U.S. Government officials.

Finances: None Reported

Political Propaganda: None Reported

Government of Canada

Registrant agreed to review and advise the Government of Canada on issues relating to the negotiation and implementation of a free trade agreement between the U.S. and Canada.

Finances: None Reported.

Office of the Government of Alberta, #3459 767 Fifth Avenue 27th Floor New York, New York 10153 Department of Federal and Intergovernmental Affairs The registrant distributed information on tourism and commercial opportunities in Alberta, and monitored developments in the U.S. which could affect Alberta. \$565,201.32 for the 12 month period ending October 20, 1987. Political Propaganda: None Reported

Pack, Allen Scott, #3741 Cannelton Holding Company 315 - 70th Street Charleston, West Virginia 25304

The Algoma Steel Corporation, Ltd.

The registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

The registrant disseminated information regarding the Canadian export of steel mill products.

Dofasco Inc.

The registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

Stelco Inc.

The registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

Political Propaganda: None Reported

The Pagonis & Donnelly Group, #3692 1620 I Street, N.W. Suite 202 Washington, District of Columbia 20006

The Algoma Steel Corporation, Ltd.

Advised client on the status of legislation and/or regulations that may affect the export of Canadian steel to the U.S.

\$1,000.00 for the 12 month period ending December 20, 1987 for this and two other Canadian clients.

Political Propaganda: None Reported

Dofasco, Inc.

Advised client on the status of legislation and/or regulations that may have an adverse effect on Canadian exports of steel to the U.S., and representation in opposition to such bills or regulations.

\$1,000.00 for the 12 month period ending December 20, 1987 for work concerning this and two other clients.

Political Propaganda: None Reported

Stelco, Inc.

Advised principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S., and related matters.

\$1,000.00 for the 12 month period ending December 20, 1987 for consulting on this and two other Canadian clients. Political Propaganda: None Reported Pate, DeLane, #3894 5400 Fairview Street Burlington Ontario, California L7L 5N5 Laurel Steel Products, Ltd. Harris Steel Group, Inc. The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. Finances: None Reported Political Propaganda: None Reported Paul A. London & Associates, Inc., #3935 1250 Connecticut Avenue, N.W. Suite 800 Washington, District of Columbia 20036 Hydro-Quebec The registrant reported to the principal on developments concerning trade legislation and the reaction to issues concerning electricity exports from Canada. \$10,950.00 for the six month period ending August 6, 1987. Political Propaganda: None Reported Perley & Hurley, Ltd., #3931 112 St. Clair Avenue, West Suite 401 Toronto, Ontario, Canada M4V 2Y3

Canadian Coalition on Acid Rain

The registrant represented the foreign principal in all aspects concerning acid rain and promoting acid rain control legislation.

\$49,999.98 for the six month period ending July 30, 1987.

Registrant disseminated material concerning acid rain issues.

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Phoenix, Paul J., #3607 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

The registrant advised the foreign principal on legislation and regulations which could affect Canadian export of steel mill products to the U.S., and represented the principal's views on these matters in meetings with members of Congress, and other U.S. Government officials.

Finances: None Reported

The registrant disseminated material concerning the export of Canadian steel mill products.

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Pietroski, Joseph J., #3550 200 Bloor Street, East Toronto, Ontario, Canada M4W 1E5

The Manufacturers Life Insurance Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Prather, Seeger, Doolittle & Farmer, #1815 1600 M Street, N.W. 7th Floor Washington, District of Columbia 20036 The Royal Bank of Canada The registrant engaged in general legal services on behalf of the foreign principal, which included contact with U.S. Government officials. \$39,074.45 for the 12 month period ending November 13, 1987. Political Propaganda: None Reported \_\_\_\_\_\_Quebec Government House, #1787 17 West 50th Street New York, New York 10020-2201 Prime Minister of Quebec Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Quebec Government

The registrant's U.S. offices maintained a wide number of contacts with business, educational, governmental and media representatives in the U.S. concerning Quebec affairs, sponsored cultural events and educational programs, participated in trade shows and similar promotional activities, arranged U.S. visits for Quebec officials, and promoted tourism.

\$420,310.79 for the 12 month period ending December 30, 1987.

Registrant distributed a weekly newsletter dealing with political, economic and cultural news of Quebec.

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Radin & Associates, Inc., #3921 1200 New Hampshire Ave., N.W. Suite 235 Washington, District of Columbia 20036

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Manitoba Energy Authority (t)

The registrant assisted the law firm of Arnold & Porter in rendering advice on matters that may affect or relate to the foreign principal's electrical power exports to the U.S.

\$6,187.50 for the 12 month period ending December 24, 1987.

The registrant disseminated material to U.S. Government officials regarding the matter referred to above.

Riddell, Glenn Wadsworth, #3781 5400 Fairview Street Burlington, Ontario, Canada L7L 5N5

Laurel Steel Products, Ltd. Harris Steel Group

The registrant advised and represented the foreign principals on legislation and/or regulations that could affect Canadian exports of steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

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Riley, Thomas G., #4034 2601 Babcock Road Vienna, Virginia 22180

Fur Institute of Canada (t)

The registrant will provide the foreign principal with public opinion data regarding animal rights issues.

Finances: None Reported

Political Propaganda: None Reported

Roberts & Holland, #3233 30 Rockefeller Plaza 20th Floor New York, New York 10112 Olympia & York (U.S.) Holdings Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Olympia & York Developments, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Olympia & York Equity Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Olympia & York Holding Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Robertson, Robert N., #3983 (T) 503 Queen Street, East Sault Ste. Marie Ontario, Canada P6A 5P2 The Algoma Steel Corporation, Ltd.

The registrant advised the foreign principal on the status of legislation and/or regulations that may have an adverse effect on Canadian exports of steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

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Rogers & Wells, #3428 1737 H Street, N.W. Washington, District of Columbia 20006

Indal, Ltd.

Registrant met with congressional staff and sent letters to members of Congress opposing the foreign investment registration amendment to the Omnibus Trade Bill, the so called "Bryant" amendment.

\$37,921.46 for the six month period ending December 10, 1987.

Political Propaganda: None Reported

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Manufacturer's Life Insurance Company of Canada

Hand delivered letters to members of Congress in opposition to the foreign investment registration amendment to the Omnibus Trade Bill, and met with congressional staff regarding tax legislation.

\$47,643.39 for the 12 month period ending December 10, 1987.

Political Propaganda: None Reported

Romanko, Daniel, #3866 50 O'Connor Street Suite 1414 Ottawa, Ontario, Canada K1P 6L2

The Canadian Steel Producers' Association

The registrant met with Members of Congress and congressional staff to discuss legislation and regulations which would affect members' exports of steel to the U.S.

\$36,000.00 for the 12 month period ending August 7, 1987.

Political Propaganda: None Reported Sacks. Abe. #3827 Grosvenor Building 990-1040 West Georgia Street Vancover, B.C., Canada V6E 4H1 Tree Island Industries, Ltd. The registrant represented and advised the foreign principal on U.S. policy that could affect Canadian exports of wire and wire products to the U.S. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Sawyer Miller Group, #3777 14 East 60th Street New York, New York 10022 The Government of Canada through Market Opinion Research (t) Registrant developed a communications program for the foreign principal. \$74,582.00 for the six month period ending February 12, 1987. Political Propaganda: None Reported Simon, William Douglas, #3729 1330 Burlington Street, East Hamilton, Ontario, California L8H 3J5 Dofasco, Inc. The registrant advised the foreign principal of proposed legislation and/or regulations which could affect the export of Canadian steel mill products to the U.S., and represented the principal's position before U.S Government officials.

Finances: None Reported

Steptoe & Johnson, #3975

1330 Connecticut Avenue, N.W. Washington, District of Columbia 20036

Canadian Sugar Institute

The registrant contacted U.S. Congressional staff persons in order to oppose sugar export subsidy and to oppose Section 897 of the Omnibus Trade legislation.

\$49,171.33 for the six month period ending November 8, 1987.

Political Propaganda: None Reported

Sutherland, Asbill & Brennan, #3307 1275 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2404

Embassy of Canada

The registrant advised the foreign principal on extraterritorial implications of U.S. laws.

\$8,826.50 for the 12 month period ending November 20, 1987.

Political Propaganda: None Reported

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Thompson & Mitchell, #3436 1 Mercantile Center Suite 3400 St. Louis, Missouri 63101

Crown Life Insurance Company

The registrant provided the foreign principal with legislative representation in matters affecting the insurance industry generally. Representation included monitoring legislative developments and engaging in educational activities affecting the insurance industry.

\$60,000.00 for the 12 month period ending July 11, 1987.

Tourism British Columbia, #3380 (formerly: Ministry of Tourism, Government of British Colum) 720 Olive Way Suite 930 Seattle, Washington 98101 Ministry of Tourism, Government of British Columbia The registrant promoted tourism to British Columbia by calling on tour operators, disseminating tourist literature, and by making presentations to consumers. \$72,734.93 for the 12 month period ending December 16, 1987. Political Propaganda: None Reported Varah, Robert C., #3560 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5 Dofasco, Inc. The registrant advised the foreign principal of legislation and regulations which could affect Canadian export of steel mill products to the U.S., and represented the principal's views on these matters in meetings with members and staff of Congress and other U.S. Government officials. Finances: None Reported Political Propaganda: None Reported Verner, Liipfert, Bernhard, McPherson & Hand, Chartered, #3712 901 - 15th Street, N.W. Suite 700 Washington, District of Columbia 20005-2301 J.D. Irving The registrant rendered services on behalf of the foreign principal relating to the importation of Canadian softwood lumber into the U.S., including advising the principal with respect to the softwood lumber case settlement and presenting the company position with respect to exempting certain government funds from countervailing duty proceedings.

\$322,847.15 for the 12 month period ending August 5, 1987.

Political Propaganda: None Reported

Vinson & Elkins, #3758
The Willard Office Building
1455 Pennsylvania Avenue, N.W.
Washington, District of Columbia 20004-1007
Canadian Bank Note Company, Ltd. (t)
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported
Finances: None Reported

Wagner, Hines & Avary, Inc., #3845 (formerly: Wagner & Baroody, Inc.) 1615 L Street, N.W. Suite 750 Washington, District of Columbia 20036

Canadian General Electric

The registrant assisted the foreign principal in its efforts to achieve "Buy America" compliance regarding conduit produced by CGE as it related to Urban Mass Transportation Administration.

\$5,272.00 for the 12 month period ending December 18, 1987.

Political Propaganda: None Reported

Watson, Jack, #3970 Stanley Precision 65 Imperial Street

Hamilton, Ontario, Canada L8L 7V2 Stanley Precision The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Weir, Robert, #3969 Stanley Precision 65 Imperial Street Hamilton, Ontario, Canada L8L 7V2 Stanley Precision The registrant advised the foreign principal of the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S. Finances: None Reported Political Propaganda: None Reported Wellford, Wegman & Hoff, #3278 1701 Pennsylvania Avenue, N.W. Suite 1000 Washington, District of Columbia 20006 Canadian Embassy The registrant monitored legislative developments affecting the Clean Air Act and Environmental Protection Agency regulatory actions, especially as these matters pertain to the problem of acid rain. \$144,415.59 for the 12 month period ending October 6, 1987. The registrant disseminated a newletter regarding the matters referred to above. Department of Natural Resources, Province of Manitoba, Canada The registrant monitored, and contacted congressional staff to discus legislative developments affecting transboundary waters between the

U.S. and Canada, including appropriations and authorization measures for the proposed Garrison Diversion Project.

\$15,530.52 for the 12 month period ending October 6, 1987.

Political Propaganda: None Reported

Ministry of the Environment of the Province of Ontario

The registrant monitored and analyzed environmental legislation and regulatory activities of interest to the Province of Ontario, and discussed these matters with congressional staff.

\$29,874.32 for the 12 month period ending October 6, 1987.

Political Propaganda: None Reported

Wexler, Reynolds, Harrison & Schule, Inc., #3306 1317 F Street, N.W. Suite 600 Washington, District of Columbia 20004

Foothills Pipe Lines (Yukon), Ltd.

The registrant contacted congressional staff and monitored legislation on natural gas.

\$102,304.00 for the 12 month period ending November 20, 1987.

Political Propaganda: None Reported

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Novacor Chemicals, Ltd.

The registrant contacted congressional staff and monitored legislation on natural resource subsidies and the tariff treatment of imported petrochemicals.

\$19,671.88 for the 12 month period ending November 20, 1987.

The registrant corresponded with congressional staff regarding the matters referred to above.

NOVA, an Alberta Corporation

Activities: None Reported

Finances: None Reported Political Propaganda: None Reported Wheeler & Wheeler, #3262 (T) 1729 H Street, N.W. Suite 200 Washington, District of Columbia 20006 Cast North America, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported ------Williams & Jensen, P.C., #3112 1101 Connecticut Avenue, N.W. Suite 500 Washington, District of Columbia 20036 Olympia & York Developments, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Wilson, H. Graham, #3559 1330 Burlington Street, East Hamilton, Ontario, Canada L8N 3J5 Dofasco, Inc. The registrant advised the foreign principal on proposed legislation and regulations which could affect the export of steel mill products from Canada to the U.S. Finances: None Reported Political Propaganda: None Reported

Winston & Strawn, #3869 2550 M Street, N.W. Suite 500 Washington, District of Columbia 20037

Canadian Forest Industries Council

Perform legal services for foreign principal including representation before Executive Branch officials and staff members of the U.S. Senate and House of Representatives regarding policy matters on restrictions on imports of softwood lumber from Canada.

\$416,685.99 for the 12 month period ending August 13, 1987.

The registrant disseminated fact sheets regarding softwood lumber.

Woodward, Douglas A., #3728 (T) Stelco Inc., IBM Tower 79 Wellington Street, West Toronto, Ontario, Canada M5K 1J4

Stelco Inc.

The registrant advised the foreign principal on the status of legislation and/or regulations that may affect Canadian exports of steel mill products to the U.S., and related matters.

Finances: None Reported

### CAPE\_VERDE

Finley Kumble Wagner Heine Underberg Manley Myerson & Casey, #2799
1120 Connecticut Avenue, N.W.
10th Floor
Washington, District of Columbia 20036
Government of Cape Verde
Registrant rendered advice concerning procedures for obtaining a
Foreign Carriers Permit and advice concerning a Bilateral Aviation
Agreement between the Governments of Cape Verde and the U.S.

\$170,580.79 for the 12 month period ending December 29, 1987.

# CAYMAN\_ISLANDS

Berliner & Maloney, #3512 1101 - 17th Street, N.W. Suite 1004 Washington, District of Columbia 20036 Government of the Cayman Islands Activities: None Reported Finances: None Reported Political Propaganda: None Reported Bishop, Cook, Purcell & Reynolds, #3050 1400 L Street, N.W. Washington, District of Columbia 20005-3502 Cayman Airways, Ltd. Registrant contacted the FAA regarding flight operating procedures and landing rights; the Department of Transportation was also contacted regarding requests for new charter and part-charter programs, with companion requests to the U.S. immigration and customs authorities. \$152,692.34 for the 12 month period ending August 17, 1987. Political Propaganda: None Reported Cayman Islands Department of Tourism, #2500 Post Office Box 67 Georgetown, Grand Cayman Cayman Islands, Cayman Islands Government of the Cayman Islands Registrant's eight U.S. offices promoted tourism by distributing brochures, holding seminars and showing a movie about the Cayman Islands to travel agents. \$4,933,240.70 for the 12 month period ending September 4, 1987. Political Propaganda: None Reported

Cayman Islands News Bureau, #2823 (T) Post Office Box 330106 Miami, Florida 33133 Cayman Airways, Ltd. Registrant prepared and distributed numerous press releases to promote tourism to the Cayman Islands. \$3,462.02 for the six month period ending February 12, 1987. Political Propaganda: None Reported Cayman Islands Government, Department of Tourism Registrant's services included the distribution of brochures, posters, press kits and releases concerning tourism news and publicity events. \$5,328.75 for the six month period ending February 12, 1987. Political Propaganda: None Reported Cohen Associates, Ltd., Inc., #4016 250 Catalonia Avenue Suite 702 Coral Gables, Florida 33134 Cayman Airways, Ltd. Registrant agreed to provide public relations and promotional services to the foreign principal. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Cayman Islands Department of Tourism Registrant agreed to provide public relations and promotional services to the foreign principal.

Finances: None Reported

Political Propaganda: None Reported Kaprielian O'Leary Advertising, Inc., #3780 99 Madison Avenue 16th Floor New York, New York 10016 Cayman Islands Department of Tourism Registrant is the exclusive advertising agency for the foreign principal in the U.S. \$240,000.00 for the 12 month period ending August 20, 1987. Political Propaganda: None Reported Merren, Orren, #3412 (T) Post Office Box 53356 Washington, District of Columbia 20009 Cayman Airways, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Cayman Islands Government Activities: None Reported Finances: None Reported Political Propaganda: None Reported Cayman Turtle Farm (1983), Ltd. Activities: None Reported

Finances: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037 EXEL, Ltd. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported R. Duffy Wall & Associates, Inc., #3737 1317 F Street, N.W. Suite 400 Washington, District of Columbia 20004 ACE, Ltd. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Grand Pavilion Hotel & Beach Club Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Rogers & Wells, #3428 1737 H Street, N.W.

Washington, District of Columbia 20006

Interbras Cayman Company (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Sidley & Austin, #3731 One First National Plaza Chicago, Illinois 60603

Government of the Cayman Islands

Registrant provided legal counsel to the foreign principal concerning several legal proceedings in the U.S.

\$130,533.18 for the 12 month period ending September 13, 1987.

Political Propaganda: None Reported

### CHILE

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036 Chilean Exporters' Association (Asociacion de Exportadores de Chile) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, District of Columbia 20036 Corporacion del Cobre, U.S.A. The registrant provided the foreign principal with general legal services and consultation on matters affecting copper/moly imports. \$4,982.73 for the six month period ending May 9, 1987. Political Propaganda: None Reported Corporacion del Cobre, U.S.A., Inc. (CODELCO) (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Corporacion Nacional del Cobre de Chile (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Fundacion Cema-Chile

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Military Mission of Chile

The registrant provided legal advice and counsel relating to normal business and trade transactions and the Mission's functions.

\$7,950.00 for the six month period ending May 9, 1987.

Political Propaganda: None Reported

Corporacion de Fomento de la Produccion, #401 1 World Trade Center Suite 5151 New York, New York 10048

Corporacion de Fomento de la Produccion

The registrant served as a purchasing agent for the foreign principal and as liaison with financial institutions.

\$987,419,000.00 for the 12 month period ending October 1, 1987.

The registrant disseminated a monthly newsletter which reported on the Chilean economy, finances and investments, trade agreements, and industrial progress.

Corporacion del Cobre (U.S.A.), Inc., #3651 (T) 12 East 49th Street New York, New York 10017 Corporacion Nacional del Cobre de Chile Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Chilean Trade Promotion Bureau (t)

Registrant gathered information on the status of considerations for continued Chilean eligibility for GSP, and contacted officials of the office of the U.S. Trade Representative to argue in favor of Chile's continued eligibility.

\$21,000.00 for the six month period ending February 9, 1987.

Political Propaganda: None Reported

Corporacion del Cobre (U.S.A.), Inc.

Registrant provided the foreign principal information, analysis, and advice on proposed legislation to restrict the foreign principal's access to the U.S. market or compel it to enter into negotiations to "voluntarily" restrict its production of copper and legislation that would impose economic sanctions upon Chile.

\$32,006.33 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Embassy of Chile (t) Registrant promoted and distributed films on behalf of the foreign principal. \$8,019.00 for the 12 month period ending October 19,1987. Political Propaganda: None Reported \_\_\_\_\_ Simons, Thomas F., #4029 Moneda 973 - Of. 731 Santiago, Chile Republic of Chile Registrant will lobby, provide information and respond to requests concerning the effect of proposed legislation to the Republic of Chile. Finances: None Reported Political Propaganda: None Reported Worldwide Information Resources, Ltd., #3637 1717 K Street. N.W. Suite 706 Washington, District of Columbia 20006 Embassy of Chile The registrant prepared reports and conducted analyses of current social, economic, political and financial developments affecting Chile on behalf of the Embassy of Chile, and monitored U.S. media coverage of Chile on behalf of the foreign principal. \$110,000.00 for the 12 month period ending July 9, 1987. The registrant prepared and disseminated press releases to news media throughout the U.S. and Puerto Rico regarding the matters referred to above. \_\_\_\_\_

## CHINA

A.I.T. Corporation, #3228 (T) 15 - 3rd Street, N.E. Washington, District of Columbia 20002 Yan Shan Science & Technology Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036

Embassy of the People's Republic of China

Registrant provided general counsel to the foreign principal.

\$34,566.50 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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China Books & Periodicals, Inc., #1350 2929 - 24th Street San Francisco, California 94110

Beijing Review

Registrant received film plates for printing issues of the weekly news magazine, Beijing Review for future distribution.

Registrant received \$1,486.73 from the foreign principal and retained \$1,688.68 in profit for the one month period ending July 31, 1987.

Political Propaganda: None Reported

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China Reconstructs

Registrant printed and distributed China Reconstructs monthly magazine.

Registrant received \$278,000.00 from the foreign principal for printing the magazine for the 12 month period ending July 31, 1987, and retained \$25,791.59 profit.

Registrant disseminated the magazine China Reconstructs.

Guoji Shudian

Registrant imported and sold books, periodicals, records, posters and pictures for profit through three retail outlets.

Registrant sold publications totaling \$918,580.29 retaining, \$76,731.21 profit for the 12 month period ending July 31, 1987.

Registrant disseminated books, magazines and other items, all political in nature, to libraries, educational institutions and individuals.

Renmin Ribao Publishing House

Registrant printed and distributed Renmin Ribao, the official Government newspaper of China, in the U.S. and Canada.

Registrant received \$3,016,708.98 from the foreign principal for printing and distributing the magazine, and retained \$228,301.72 profit for the 12 month period ending July 31, 1987.

Registrant disseminated the newspaper Renmin Ribao.

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China Daily Distribution Corporation, #3457 15 Mercer Street Suite 401 New York, New York 10013

China Daily of Beijing, China

Registrant printed and distributed China Daily newspaper, after receiving photograph negatives of the newspaper which is prepared by the publisher in Beijing. Registrant also solicited paid advertisements for inclusion in the newspaper.

\$657,503.10 for the 12 month period ending October 19, 1987, including subscription fees, advertising income, contract payment, interest income and commission.

China Media Services, Inc., #3793 9700 Reseda Boulevard Northridge, California 91324 China Tourism Audio-Visual Publication Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ China National Tourist Office, #3318 60 East 42nd Street Suite 3126 New York, New York 10165 China International Travel Service Registrant promoted travel and cultural links between China and the U.S. by responding to inquiries about travel in China, contacting tour operators, distributing travel literature, and participating in travel shows. \$174,000.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported Cypress Press (U.S.A.), Inc., #3918 Paramus Place 205 Robin Road, Suite 225 Paramus, New Jersey 07652 Beijing Review Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Finley Kumble Wagner Heine Underberg Manley Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. 10th Floor Washington, District of Columbia 20036 General Administration of Civil Aviation of China (CAAC) Registrant rendered advice on legal issues of tax, customs and other regulatory laws to assist the foreign principal in its bilateral aviation relationship between the People's Republic of China and the U.S. Advice was also rendered concerning the rights and obligations of the parties under the bilateral aviation agreement as it relates to the operations of the international airline of the People's Republic of China. \$7,521.84 for the eight month period ending December 29, 1987. Political Propaganda: None Reported Garvey, Schubert & Barer, #3047 (formerly: Garvey, Schubert, Adams & Barer, P.C.) 1011 Western Avenue 10th Floor Seattle, Washington 98104-1023 China Ocean Shipping Company Registrant provided legal advice concerning regulations applicable to foreign flag carriers engaged in commerce between the U.S. and foreign countries, and represented the foreign principal in proceedings before regulatory and governmental agencies. \$24,979.65 for the 12 month period ending August 9, 1987. Political Propaganda: None Reported Haight, Gardner, Poor & Havens, #3108 195 Broadway New York, New York 10007

General Administration of Civil Aviation of China (CAAC) Registrant advised the foreign principal only with respect to commercial and transportation litigation. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Harmer, John L., #3691 (T) 2953 South 300th, West Salt Lake City, Utah 84115 Poly Technologies, Inc. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 China Media Services, Inc. (t) Registrant placed telephone calls to television station representatives to arrange a meeting with the foreign principal. Finances: None Reported Political Propaganda: None Reported Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, District of Columbia 20005-2088 Embassy of the People's Republic of China Registrant advised the foreign principal on matters of interest, and contacted U.S. Government officials to discuss Congressional interest in the PRC's family planning practices and to advocate the proposed sale of arms to the PRC by the U.S.

\$12,379.00 for the 12 month period ending December 10, 1987.

Political Propaganda: None Reported

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Milbank, Furia Samuels, #3837 (T) 1825 I Street, N.W. Washington, District of Columbia 20006

People's Republic of China

Registrant advised the foreign principal on trade relations with the U.S., including legislative and executive proposals, and monitored the status of omnibus trade legislation.

\$10,000.00 for the six month period ending January 23, 1987.

Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

People's Republic of China

The registrant counseled and advised the foreign principal regarding trade relations between the U.S. and the principal.

\$15,000.00 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

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Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037

China National Textiles Import/Export Corporation (CHINATEX)

The registrant provided legal assistance to Chinatex with regard to bilateral negotiations and consultations on numerous textile and apparel category imports from the People's Republic of China.

\$32,360.00 for the 12 month period ending August 18, 1987.

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 China External Trade Development Council Registrant contacted members of Congress and Administration officials encouraging economic support for China. \$59,760.79 for the four month period ending October 25, 1987. Political Propaganda: None Reported Pierson, Semmes & Finley, #2988 1054 - 31st Street, N.W. Washington, District of Columbia 20007 Council for the Promotion of International Trade (CCPIT) (t) Activities: None Reported None Reported Finances: Political Propaganda: None Reported

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Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

New China Pictures Co.

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Synergy Publishing, Inc., #3615 15 Mercer Street Suite 308 New York, New York 10013 Liao Wang Weekly, Ltd. Registrant arranged for the printing of the weekly magazine from the plate-ready negatives sent by the foreign principal, obtained adver-tising in the U.S. and Canada for inclusion in the magazine, and distributed it. \$83,718.03 for the 12 month period ending September 21, 1987. Political Propaganda: None Reported U.S.-China - Shantou Technology Trade & Investment Resources, #3688 2000 L Street, N.W. Suite 810 Washington, District of Columbia 20036 Administration of Shantou Special Economic Zone Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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#### TAIWAN

Ablondi & Foster, P.C., #3235 2100 Pennsylvania Avenue, N.W. Washington, District of Columbia 20037

Board of Foreign Trade (BOFT)

Registant advised the foreign principal on developments affecting trade and met with Congressional staff to discuss textile and footwear legislation and prepared submissions regarding the U.S. Trade Representative's investigation of worker's rights in the ROC.

\$156,012.63 for the 12 month period ending November 4, 1987.

Political Propaganda: None Reported

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Taiwan Textile Federation

The registrant monitored the progress of textile legislation and advised the principal of Congressional developments with respect to the Textile and Apparel Trade Act of 1987.

\$54,753.18 for the 12 month period ending November 4, 1987.

Political Propaganda: None Reported

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Alan Prigge, Inc., #2497 945 Kinderkamack Road River Edge, New Jersey 07661

Coordination Council for North American Affairs, Taiwan

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, District of Columbia 20036 China Airlines

The registrant provided the foreign principal with general legal services.

\$4,952.52 for the six month period ending May 9, 1987.

Political Propaganda: None Reported

Coordination Council for North America Affairs (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Berman, Bergner & Boyette, Inc., #3801 1016 - 16th Street, N.W. Suite 700 Washington, District of Columbia 20036

China External Trade Development Council

Registrant met with Congressional and administration staff to discuss trade, security and economic relations between Taiwan and the U.S.

\$55,759.36 from the Coordination Council for North American Affairs, for the 12 month period ending September 20, 1987.

Registrant sent letters to Senators Matsunaga and Roth which provided a suggested colloquy concerning Section 304(b) of the Trade Act of 1979.

Corcoran, Thomas G., Jr., #3422 (T) 1511 K Street, N.W.

Washington, District of Columbia 20005

Coordination Council for North American Affairs

Registrant engaged in non-registrable legal representation of the foreign principal.

\$124,179.60 for the 12 month period ending November 29, 1987.

Political Propaganda: None Reported

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Crowell & Moring, #3987 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505

Board of Foreign Trade, ROC

Registrant advised Crowell & Moring International, L.P. on trade issues.

\$7,256.12 from Crowell & Moring International, L.P. for the six month period ending November 29, 1987.

Political Propaganda: None Reported

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Crowell & Moring International, L.P., #3988 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505

Board of Foreign Trade, ROC

Registrant contacted officials at the Departments of Commerce, State and Treasury, the USTR and the Congress to discuss the establishment of a Free Trade Area between the U.S. and Taiwan.

\$125,207.40 for the six month period ending November 29, 1987.

Registrant disseminated information promoting the establishment of a Free Trade Area between the U.S. and Taiwan.

CETDC, Inc., #3652 41 Madison Avenue New York, New York 10010

China External Trade Development Council, Inc. (CETDC)

Registrant participated in and assisted Taiwan manufacturers in participating in trade shows, assisted U.S. and Taiwanese businessmen with trade inquiries, and distributed trade promotional literature.

\$562,567.43 for the 12 month period ending August 28,1987.

Registrant disseminated trade promotional literature.

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 8th Floor Washington, District of Columbia 20005 Republic of China/Coordination Council for North American Affairs (t) Registrant conducted preparatory work for the Republic of China Scholars' Tour, Southern Route, including identification of potential events and associated public relations activities. \$30,000.00 for the six month period ending January 31, 1987. Political Propaganda: None Reported Eisenhower Group, Inc., #3999 340 East Palm Lane Suite 110 Phoenix, Arizona 85004 Board of Foreign Trade, Ministry of Economic Affairs Activities: None Reported Finances: None Reported Political Propaganda: None Reported Emerson, J. Terry, #3979 3700 Maryland Street Alexandria, Virginia 22309 China External Trade Development Council None Reported Activities: \$9000.00 for the six month period ending November 14, 1987.

Political Propaganda: None Reported

Far East Trade Service, Inc., Chicago, #2911 Merchandise Mart Suite 272 Chicago, Illinois 60654 Far East Trade Service, Inc. Registrant assisted U.S. and Taiwan businessmen in establishing contacts with one another, serviced trade groups from Taiwan who were paricipating in U.S. trade shows and disseminated trade information. \$537,872.09 for the 12 month period ending November 8, 1987. Registrant disseminated trade publications to American companies.
Far East Trade Service, Inc., San Francisco, #2985

555 Montgomery Street Suite 603 San Francisco, California 94111-2564

Far East Trade Service, Inc.

Registrant assisted Taiwan businessmen and trade delegations visitin the U.S., participated in and assisted with business conferences and trade shows, and distributed trade publications.

\$400,855.82 for the 12 month period ending December 6, 1987.

Registrant disseminated publications on doing business with Taiwan.

Garrett & Company, #3439 1630 Connecticut Avenue, N.W. Suite 202 Washington, District of Columbia 20009

Taiwan Power Company

Registrant met with members and staff of Congress and representatives of the Coordination Council for North American Affairs in an effort to promote trade with minority owned U.S. businesses, and hosted a delegation of Black Female Leaders to Taiwan to explore possibilities for increased trade. In addition, registrant arranged a dinner by the Ambassador to honor the Black Congressional Caucus, and generally promoted good relations between Taiwan and members of the Caucus. \$156,128.02 for the 12 month period ending August 3, 1987.

Political Propaganda: None Reported

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Halpern Associates, #3790 2 Bala Plaza Suite 300 Bala Cynwyd, Pennsylvania 19085

Institute of International Relations

Registrant organized lectures and seminars at various U.S. colleges and arranged for U.S. journalists to visit Taiwan. The registrant also encouraged writers to publish articles on Taiwan and coordinated the filming of several television programs.

\$244,304.00 for the 12 month period ending September 7, 1987.

Political Propaganda: None Reported

The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, District of Columbia 20005

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China External Trade Development Council

Registrant contacted U.S. and state Government officials and other political leaders on matters of interest to the foreign principal, especially trade issues. Registrant also arranged for U.S. officials and journalists to meet with the representative of the Coordination Council for North American Affairs, and arranged trips to Taiwan for state officials to explore trade possibilities.

\$154,407.18 for the 12 month period ending November 29, 1987.

Registrant disseminated a fact sheet detailing Taiwan's efforts to achieve free and fair trade.

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Government Information Office

Registrant arranged media interviews and other contacts for Taiwan officials, contacted journalists in connection with a "Buy America" trade mission, briefed representatives of the U.S. presidential candidates, and extended invitations to visit Taiwan.

\$199,765.33 for the 12 month period ending November 29, 1987.

Registrant disseminated a newsletter, "China Update", and press releases dealing with various trade issues, including Taiwan's "Buy America" delegation.

Hoog, Thomas W., #4025 d/b/a Hoog & Associates 1877 Broadway Suite 405 Boulder, Colorado 80302 China External Trade Development Council (t) Registrant introduced foreign principal to members of Congress to discuss issues relating to trade and economic legislation affecting the Republic of China. \$5000.00 for the one month period ending September 1, 1987. Political Propaganda: None Reported \_\_\_\_\_\_ Hu, Tsu-Wang, #3791 5509 Nebraska Avenue, N.W. Washington, District of Columbia 20015 Taiwan Footwear Manufacturers' Association The registrant advised the principal on trade and tariff issues affecting footwear marketing in the U.S. \$25,000.00 for the 12 month period ending December 31, 1987. The registrant submitted a statement in opposition to the Textile and Trade Act of 1987 to members of Congress. Hugh C. Newton & Associates, #2357 214 Massachusetts Avenue, N.W. Suite 520 Washington, District of Columbia 20002 Coordination Council for North American Affairs, ROC (t) Activities: None Reported

Finances: None Reported

Intercontinental Communications Corporation, #3313 d/b/a United Americorp d/b/a Harkness & Associates 829 De La Vina. Suite 340 Post Office Box 868 Santa Barbara, California 93102 Intercontinental Communications Corporation (United Americorp) Activities: None Reported Finances: None Reported Political Propaganda: None Reported International Trade & Development Agency, Inc., #3690 2111 Jefferson Davis Highway Arlington, Virginia 22202 China External Trade Development Council Registrant advised the foreign principal on the trade relationship between Taiwan and the U.S, and researched legislation affecting trade. \$119,150.00 for the 12 month period ending December 13, 1987. Political Propaganda: None Reported Kuomintang of China, #282 (Headquarters in America) 844 Stockton Street San Francisco, California 94108 Kuomintang of China Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Liu, Henry H.C., #2889 333 North Michigan Avenue Suite 2329 Chicago, Illinois 60601 The Taiwan Visitors' Association Registrant distributed travel information to travel agents, tourist organizations and individuals, and participated in travel trade shows. On behalf of both principals, the registrant received \$87,470.56 for the 12 month period ending October 20, 1987. Political Propaganda: None Reported The Tourism Bureau of the Republic of China Registrant distributed travel information to travel agents, tourist organizations and individuals, and participated in travel trade shows. On behalf of both principals, the registrant received \$87,470.56 for the 12 month period ending October 20, 1987. Political Propaganda: None Reported Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036 U.S.-Taiwan, ROC Fair Trade Council (t) The registrant provided general public relations services to the foreign principal which included drafting press releases, arranging meetings and breakfasts, and conducting opinion surveys. \$126,691.48 for the one month period ending November 15, 1987. Political Propaganda: None Reported

McKenna, Conner & Cuneo, #4011 1575 I Street, N.W. Washington, District of Columbia 20005

Chinese National Federation of Industries

Registrant assisted the foreign principal in promoting two trade missions, provided advice on U.S. trade policies and arranged meetings with U.S. government officials.

Finances: None Reported

Political Propaganda: None Reported

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Michael K. Deaver & Associates, #3734 (T) 3050 K Street, N.W. Washington, District of Columbia 20007

Jeffrey L.S. Koo

The registrant, as a courtesy, arranged a meeting between Jeffery L.S. Koo, Lee C. Graves, and Secretary of Treasury James A. Baker, III, in order to discuss exchange rates between Taiwan and the U.S.

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Tourism Bureau Republic of China (thru Taiwan Visitors' Association)

Registrant promoted and distributed films on behalf of the foreign principal.

\$18,638.13 for the 12 month period ending October 19, 1987.

National Strategies & Marketing Group, Inc., #4040 1919 Pennsylvania Avenue, N.W. Suite 704 Washington, District of Columbia 20006 Board of Foreign Trade, Ministry of Economic Affairs, ROC Registrant provided information to foreign principal regarding American economic, trade and political matters. Finances: None Reported Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Chinese Cultural Center (Taiwan) Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$5,800.00 for the 12 month period ending October 12, 1987. Political Propaganda: None Reported Coordination Council for North American Activities (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_

NKM Associates, Inc., #3739 52 West King Street Post Office Box 352 Chambersburg, Pennsylvania 17201 Board of Foreign Trade, Ministry of Economic Affairs

The registrant represented the economic and political interests of the Republic of China in contacts with members of Congress, and by organizing conferences, seminars and other forums for delegates from Taiwan and interested U.S. citizens.

\$69,000.00 for the 12 month period ending September 26, 1987.

Registrant distributed articles on the democratization of Taiwan to newspapers and magazines and entered various publications in the Congressional Record.

The Richard V. Allen Company, #3709 905 - 16th Street, N.W. Washington, District of Columbia 20006

Chinese National Association of Industry and Commerce

Registrant met with U.S. Government officials to discuss trade policy and proposed legislation, and advised the foreign principal on details of U.S. trade policy and trends.

\$540,000.00 for the 12 month period ending July 26, 1987.

Political Propaganda: None Reported

Taiwan Footwear Manufacturers' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Rogers International, Inc., #4058 1815 H Street, N.W. Suite 600 Washington, District of Columbia 20006 China External Trade Development Council

Registrant advised principal on international finance and investment policies which affect the Republic of China.

Registrant received \$7,500.00 prior to initial registration on November 13, 1987.

Political Propaganda: None Reported

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Rosenblatt, Peter R., #3518 1001 Connecticut Avenue, N.W. Suite 707 Washington, District of Columbia 20036

Board of Foreign Trade, Ministry of Economic Affairs

The registrant advised the foreign principal on the expansion and improvement of relations between the U.S. and Taiwan. The registrant also met with U.S. Government officials to discuss matters of interest to Taiwan.

\$120,250.75 for the 12 month period ending September 13, 1987.

Political Propaganda: None Reported

Saunders & Company, #3440 1015 Duke Street Alexandria, Virginia 22314

Taiwan Textile Federation

Registrant advised the foreign principal concerning U.S. economic relations, and arranged meetings between officials of the Taiwan Textile Federation and Congressional staff for discussion of various aspects of the U.S.-Taiwan relationship.

\$20,740.64 for the four month period ending August 8, 1987.

Political Propaganda: None Reported

Schiff Hardin & Waite, #3387 1101 Connecticut Avenue, N.W. Washington, District of Columbia 20036

Directorate General of Telecommunications Ministry of Communications Registrant advised the foreign principal on developments in U.S. regulatory agencies and international organizations relating to international telecommunications. \$12,528.01 for the 12 month period ending July 8, 1987. Political Propaganda: None Reported Shaw, Pittman, Potts & Trowbridge, #2580 2300 N Street, N.W. Washington, District of Columbia 20037 Taiwan Power Company Registrant's activities included contacting Govermental officials to discuss the impact of South African sanctions on uranium conversion and enrichment in the U.S. by non-U.S. utilities. \$350,128.25 for the 12 month period ending August 21, 1987. Political Propaganda: None Reported Solter, Myron W., #1970 16001 Partnership Road Poolesville, Maryland 20837 Board of Foreign Trade Ministry of Economic Affairs Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Taiwan Asparagus Canners' Export Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Taiwan Electric Appliance Manufacturers' Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Taiwan Fireworks Manufacturers' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Footwear Exporters' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Taiwan Mushroom Packers' United Export Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Plywood Manufacturers' & Exporters' Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported Taiwan Regional Association of Rubber Industries (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Taiwan Tableware Manufacturing & Export Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Textile Federation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Tong Hsing Electronics Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Stone, Richard B., #3572 4508 Foxhall Crescents, N.W. Washington, District of Columbia 20007

Republic of China Registrant rendered general legal advice to the foreign principal. \$120,000.00 for the 12 month period ending October 2, 1987. Political Propaganda: None Reported Suplizio, Paul E., #3802 4012 Moss Place Alexandria, Virginia 22304 San Fu Chemical Company, Ltd. Activities: None Reported None Reported Finances: Political Propaganda: None Reported Sweeney, William R., Jr., #3989 Washington Resource & Strategy 536 - Seventh Street, S.E. Washington, District of Columbia 20003 China External Trade Development Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported United Friends, Inc., #3083 1511 K Street, N.W. Suite 505 Washington, District of Columbia 20005 Taiwan Asparagus Canners' Export Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Taiwan Electric Appliance Manufacturers' Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Taiwan Maize Importers' Joint Committee Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Taiwan Mushroom Packers' United Export Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Taiwan Soyabean Importers' Joint Committee

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Taiwan Textile Federation

The registrant met with various U.S. Government officials and attended the Washington Seminar for Business and Professional Leaders from Taiwan.

\$118,460.00 for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

Tatung Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Willkie, Farr & Gallagher, #3765 3 Lafayette Center 1155 - 21st Street, N.W. #600 Washington, District of Columbia 20036-3302

AOC International, Inc.

The registrant reported to the foreign principal on the status of legislation pending in Congress which is of interest to the principal.

\$1,248.75 for the three month period ending December 26, 1987.

Political Propaganda: None Reported

Tatung Company

The registrant monitored the status of the Omnibus Trade Bill and advised the foreign principal on the status of developments related to the Generalized System of Preferences.

\$1,433.75 for the three month period ending December 26, 1987.

Political Propaganda: None Reported

# <u>CISKEI</u>

Ciskei Trade Mission, Ltd., Inc., #3891 Post Office Box 99 Adelphia, New Jersey 07710 Republic of Ciskei Activities: None Reported Finances: None Reported Political Propaganda: None Reported Morgan, Gary Russell, #3648 (T) 401 East Douglas Suite 505 Wichita, Kansas 67202 Republic of Ciskei Activities: None Reported Finances: None Reported Political Propaganda: None Reported

#### COLOMBIA

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Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Asocolflores

The registrant rendered advice on U.S. laws, regulations and policies concerning international trade, trade developments and proposed trade legislation. The registrant also represented the principal in anti-dumping and countervailing duty matters.

\$10,630.00 for the seven month period ending December 4, 1987.

The registrant disseminated information to U.S. Government officials regarding the matters referred to above.

Arrive Unlimited Corporation, #3483 (T) 1605 New Hampshire Ave., N.W. Washington, District of Columbia 20009

Republic of Columbia

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

Asocolflores

The registrant assisted Arnold & Porter in representing the principal in opposition to proposed changes in provisions relating to import relief for perishable products.

\$6,148.66 for the five month period ending December 20, 1987.

Political Propaganda: None Reported

Colombian Government Tourist Office, #1285 140 East 57th Street New York, New York 10022

Corporacion Nacional de Turismo de Colombia

The registrant participated in travel shows and provided information to travel agents and tour operators in order to promote tourism to Colombia.

\$325,300.50 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Colombian Information Service, #1979 140 East 57th Street New York, New York 10022

Colombian Center for the Republic of Colombia

Registrant distributed free material and information to businessmen, writers, architects, bankers, representatives of cultural centers and foundations regarding current cultural and economic developments in Colombia.

\$250,000.00 for the 12 month period ending December 1, 1987.

Registrant disseminated a monthly newsletter and several press releases to promote investment in, and trade with, Colombia.

D. Michael Murray, Inc., #3557 d/b/a Murray & Scheer 2715 M Street, N.W. Suite 300 Washington, District of Columbia 20007 National Federation of Coffee Growers of Colombia Registrant contacted members of Congress and their staffs regarding the participation of the U.S. in the International Coffee Agreement. \$93,599.60 for the 12 month period ending August 1, 1987. Political Propaganda: None Reported Daniel J. Edelman, Inc., #3657 1755 Broadway 22nd Floor New York, New York 10019 Republic of Colombia (t) Registrant publicized the inauguration of Virgilio Barco as President of Colombia. None Reported Finances: Political Propaganda: None Reported \_\_\_\_\_ Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007 Asocolflores The registrant represented the foreign principal in countervailing duty and anti-dumping cases, and in general legal and government relations services opposing increased duties on roses, customs user fees, and a Section 301 petition before the USTR alleging subsidization of the Colombian floral industry. \$664,731.99 for the 12 month period ending December 23, 1987. Political Propaganda: None Reported Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 Ascoloflores (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

olland & Knight, #3718 888 17th Street, N.W. Suite 900 Washington, District of Columbia 20006 Aerovias Nacionales de Colombia, S.A. (AVIANCA) Registrant provided legal services and represented the foreign principal before U.S. customs officials. \$228,214.00 for the 12 month period ending August 7, 1987. None Reported Political Propaganda: International Business & Economic Research Corporation, #2944 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037 Asociacion Nacional De Industriales (ANDI) The registrant assisted Mudge, Rose, Guthrie, Alexander & Ferdon in the compilation of economic and other statistical data for use in advising ANDI concerning bilateral textile negotiations between the U.S. and Colombia. \$4,610.00 for the eight month period ending August 9, 1987. None Reported Political Propaganda: \_\_\_\_\_ Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037 Asociacion Nacional de Industriales (ANDI) The registrant provided the foreign principal with advice and consultation on negotiations between the U.S. Government and the Colombian Government concerning a new bilateral textile agreement between the two governments. Finances: None Reported Political Propaganda: None Reported

National Federation of Coffee Growers of Colombia, #2519 140 East 57th Street New York, New York 10022

Federacion Nacional de Cafeteros de Colombia

To promote 100% Colombian coffee, the registrant arranged broadcast advertising, analyzed the coffee market in the U.S. in relation to prices, consumption and trends, and maintained contacts with U.S. roasters and importers, as well as with the USTR on matters relating to the International Coffee Agreement.

16,819,500.00 for the 12 month period ending August 10, 1987.

Political Propaganda: None Reported

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Omnicom Group, Inc., #1066 437 Madison Avenue New York, New York 10022

National Federation of Coffee Growers of Colombia

The registrant was responsible for broadcast and print advertising promoting 100% Colombian Coffee.

\$15,408,899.87 for the 12 month period ending September 16, 1987.

Political Propaganda: None Reported

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Samuel E. Stavisky & Associates, Inc., #3762 1725 DeSales Street, N.W. Suite 804 Washington, District of Columbia 20036

National Federation of Coffee Growers of Colombia

The registrant provided general public relations services to the foreign principal with respect to the International Coffee Agreement and contacted U.S. government officials to discuss coffee developments.

\$135,260.59 for the 12 month period ending December 10, 1987.

Political Propaganda: None Reported

awyer Miller Group, #3777 14 East 60th Street New York, New York 10022

The Government of Colombia through Alvaro Sanchez Mallarino Publicidad

Registrant provided consultation on communications strategies, monitored developments in Washington of interest to the foreign principal, and assisted in organizing the schedules of Colombian Government visitors to Washington.

Finances: None Reported

Political Propaganda: None Reported

Schmeltzer, Aptaker & Sheppard, P.C., #3925 (T) 1800 Massachusetts Ave., N.W. Suite 500 Washington, District of Columbia 20036

Flota Mercante Grancolombiana, S.A.

Registrant represented the legal and legislative interests of the foreign principal before the Federal Maritime Commission and U.S. Congress concerning FMC opinions regarding a Section 19 ruling.

\$3,925.00 for the six month period ending July 9, 1987.

Political Propaganda: None Reported

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Transportada de Liquidos a Granel de Colombia

Registrant represented the principal in an antitrust case in the Court of Appeals for the Second Circuit as well as before the Federal Maritime Commission and the U.S. Congress on a question concerning the coverage of the client under the Shipping Act of 1984.

\$6,991.50 for the six month period ending July 9, 1987.

Political Propaganda: None Reported

Pacific Islands, Washington Office, #3903 1615 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20009

Cook Islands Government

Registrant's activities included general meetings with U.S. Government departments, agencies and the Congress and accompaning the Deputy Prime Minister on courtesy calls to certain offices of the U.S. Government.

\$13,490.00 for the 12 month period ending November 3, 1987.

Political Propaganda: None Reported

# COSTA\_RICA

The Costa Rican Board of Trade, #2370 108 East 66th Street New York. New York 10021

Camara de Azucareros

The registrant was engaged in liaison activities with private organizations, commodity brokers and international organizations concerning the progress of the sugar crop in Costa Rica.

\$34,650.00 for the 12 month period ending August 22, 1987.

Political Propaganda: None Reported

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Textile Association of Costa Rica

The registrant engaged in liaison activities with private organizations, commodity brokers and international organizations concerning matters pertinent to the foreign principal.

\$3,300.00 for the 12 month period ending August 22, 1987.

Political Propaganda: None Reported

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International Development Systems, Inc., #4012 733 15th Street, N.W. Suite 520 Washington, District of Columbia 20005

Costa Rica Private Shirt Industry (t)

Registrant prepared briefs for foreign principal on textile negotiations and advised the principal on technical aspects of U.S. textile trade.

Finances: None Reported

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Government of Costa Rica (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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M. Silver Associates, Inc., #3131 1120 Avenue of the Americas Suite 1810 New York, New York 10036 Instituto Costarricense de Turismo Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Private Pants Industry of Costa Rica

Registrant agreed to prepare briefs for the foreign principal on textile negotiations and to help develop negotiating positions.

Finances: None Reported

Political Propaganda: None Reported

Private Shirt Industry of Costa Rica

Registrant advised the foreign principal on policies to be followed in U.S. Costa Rican negotiations concerning restraints on shirts and discussed the status of these negotiations with U.S. officials, and made informal representations on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

ublic Affairs Analysts, Inc., #3558 342 Madison Avenue Suite 1512 New York, New York 10173

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The Government of the Republic of Costa Rica

The registrant provided the foreign principal with a daily newsclip service and provided logistical assistance to Costa Rican officials during visits to the U.S.

Finances: None Reported

The registrant researched, wrote and designed a Costa Rican fact book for distribution to visiting heads of state, journalists and others.

Rogers & Wells, #3428 1737 H Street, N.W. Washington, District of Columbia 20006

Liga Agricola Industrial de la Cana de Azucar

Lobbying regarding Caribbean Basin Initiative sugar quota legislation, in support of a grandfather exemption for its Punta Morales facility to resume the duty-free entry of imports of Costa Rican ethyl alcohol for fuel use under the Caribbean Basin Economic Recovery Act.

\$47,404.90 for the 12 month period ending December 10,1987.

Political Propaganda: None Reported

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White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Central Bank of Costa Rica

Registrant provided general legal representation in connection with foreign borrowing and the rescheduling of certain foreign indebtedness of the Republic of Costa Rica.

\$123,372.13 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

William Cook Advertising, Inc., #2567 225 Water Street, Suite 1600 Jacksonville, Florida 32202

Costa Rican Tourist Board

The registrant was responsible for the preparation and placement of print advertisements promoting tourism to Costa Rica.

\$41,377.44 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

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Lacsa Airlines

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The registrant was responsible for the preparation and placement of print advertisements promoting tourism to Costa Rica.

\$78,751.45 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

### CURACAO

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 The Institute for Financial & Fiscal Studies of Curacao (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Curacao Tourist Board (Florida), #3209 400 Madison Avenue Suite 311 New York, New York 10017 Government of the Island of Curacao Registrant conducted seminars, participated in travel trade shows, and distributed brochures and literature to promote tourism to Curacao. \$1,060,000.00 for the 12 month period ending September 10, 1987. Political Propaganda: None Reported Lobsenz-Stevens, Inc., #3576 460 Park Avenue, South New York, New York 10016 Curacao Tourist Board Registrant promoted Curacao as a tourist destination through a publicity program targeted to newspapers, magazines, television and other media outlets. Finances: None Reported Political Propaganda: None Reported Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

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#### CYPRUS

Daniel J. Edelman, Inc., #3657 1755 Broadway 22nd Floor New York. New York 10019 Freedom & Justice for Cyprus Trust (t) Registrant mailed a press release to the media promoting the airing of a commercial paid for by the foreign principal, and drafted letters to the editors of major newspapers in response to news coverage of Cyprus. \$20,000.00 for the six month period ending March 12, 1987. Political Propaganda: None Reported \_\_\_\_\_\_ Delihas, James, #3497 (T) d/b/a James Delihas Associates 60 East 42nd Street Suite 541 New York, New York 10165 Republic of Cyprus Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Donald N. Martin & Company, Inc., #1381 630 Fifth Avenue Suite 565 New York, New York 10111 Cyprus Tourism Organization Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Hecht, Spencer & Associates, Inc., #3740 (formerly: Bill Hecht & Associates, Inc.) (formerly: Hecht, Spencer & Oglesby, Inc.) 499 South Capitol Street, S.W. Suite 507 Washington, District of Columbia 20003

Freedom & Justice for Cyprus Trust (t)

Registrant discussed with Members of Congress and their staffs, the political, economic, and social situation in Cyprus, as well as the plight of the refugees from the Turkish occupied area. Registrant also monitored Congressional hearings of interest to Cyprus and responded to inquiries from its principal. The principal was also advised regarding fiscal year 1988 Foreign Operations Appropriations Bill and Foreign Aid and Authorization Bill.

\$85,000.00 for the 12 month period ending September 26, 1987.

Political Propaganda: None Reported

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Manatt, Phelps, Rothenberg & Evans, #3736 (formerly: Manatt, Phelps, Rothenberg, Tunney & Evans) 1200 New Hampshire Ave., N.W. Suite 200 Washington, District of Columbia 20036

Republic of Cyprus

Registrant represented the foreign principal before the Executive and Legislative Branches in an effort to obtain favorable treatment for the foreign principal under various provisions of U.S. foreign assistance legislation, and advised the foreign principal on the illegal transshipment of goods from Turkey to the U.S. via the occupied area of Cyprus.

\$153,018.98 for the 12 month period ending September 20, 1987.

Registrant distributed a fact sheet criticizing proposed cuts in economic support funds appropriated for Cyprus, information on Turkey's use of U.S. origin military equipment on Cyprus, and another fact sheet on Turkish presence in Cyprus. Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Government of Cyprus Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Office of the Turkish Republic of Northern Cyprus, #2619 821 United Nations Plaza 10th Floor New York, New York 10017

R.R. Denktash

Registrant attended all sessions of the United Nations. Registrant also delivered lectures on the dispute over Cyprus, disseminated information, and assisted visiting Turkish-Cypriot dignitaries. Representatives of the registrant met with members and staff of Congress and representatives of the State and Defense Departments to explain the views of the Turkish Cypriots and explain their commitment to the peace initiative of the U.S. Secretary General.

\$1,103,193.18 for the 12 month period ending October 16, 1987.

Registrant distributed a wide variety of information concerning Cyprus, ranging from reporting on the political conflict between the Turkish and Greek spheres to promoting tourism and investment.

Sawyer Miller Group, #3777 14 East 60th Street New York, New York 10022

Freedom and Justice for Cyprus Trust (t)

Registrant monitored developments in Washington and made recommendations to the foreign principal on different issues.

\$328,482.00 for the 12 month period ending August 12, 1987.

Registrant placed advertisements in newspapers and on television which presented the foreign principal's opposition to the current recognized government.

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Susan Davis International, #3444 1818 N Street, N.W. Suite 350 Washington, District of Columbia 20036

Turkish Republic of Northern Cyprus

Registrant contacted members and staff of Congress to present the foreign principal's views on matters of interest, including support for House and Senate Foreign Aid Bills.

\$119,379.38 for the 12 month period ending August 16, 1987.

Registrant disseminated news reprints, memoranda, and other information to U.S. Government officials presenting the Turkish Cypriot view on the Cyprus dispute.

#### CZECHOSLOVAKIA

Bryan, Cave, McPheeters & McRoberts, #3599 1015 - 15th Street, N.W. Suite 1000 Washington, District of Columbia 20005

Ministry of Foreign Trade

Registrant assisted the foreign principal by preparing letters regarding the proposed amendments to the antidumping laws and laws affecting travel restrictions for Czechoslovak officials in the U.S.

\$450.00 for the 12 month period ending December 25, 1987.

Political Propaganda: None Reported

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CEDOK/Czechoslovak Travel Bureau, #1848 10 East 40th Street Suite 1902 New York, New York 10016

Czechoslovak Travel Bureau - CEDOK

Registrant promoted tourism by distributing travel literature, participating in trade shows, and placing advertisements in consumer magazines and newspapers.

\$135,479.20 for the six month period ending June 30, 1987.

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201

Artia

Activities: None Reported

\$100.00 for the 12 month period ending January 8, 1988.

Political Propaganda: None Reported

Imported Publications, Inc., #2459
320 West Ohio Street
Chicago, Illinois 60610
Peace & Socialism Publishers
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Tishova Agenturas Orbis

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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International Remittances, Inc., #1141 164 - 1st Street Hoboken, New Jersey 07030

Tuzex Foreign Trade Corporation

Registrant arranged for food and gift parcels to be imported to individuals in Czechoslovakia.

\$414,871.04 for the 12 month period ending December 30, 1987. Registrant received a commission on the total amount of sales listed for services rendered.

Political Propaganda: None Reported

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Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020

#### CEDOK

The registrant arranged hotel reservations and tours in Czechoslovakia.

\$782.00 for the 12 month period ending September 18, 1987.

Political Propaganda: None Reported

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Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

Czechopress

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Registrant disseminated news photographs to various agencies, newspapers, magazines and book publishers..

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Tuzex Center, division of Omnitrade Industrial Company, Ltd., #2592
775 Washington Avenue
Carlstadt, New Jersey 07072

Tuzex Foreign Trade Corporation

Registrant arranged for gift parcels to be imported to individuals in Czechoslovakia.

\$5,735,506.90 for the 12 month period ending December 31,1987. Registrant received a portion of this total amount for services rendered.

Political Propaganda: None Reported

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### DENMARK

The Danish Tourist Board, #634 (formerly: Danish National Travel Office) 655 Third Avenue Suite 1810 New York, New York 10017 Danish Tourist Board Registrant promoted tourism to Denmark by participating in travel shows and providing information to travel agents and tourists. \$590,000.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Danish Agricultural Council Registrant promoted and distributed films on behalf of the foreign principal. \$32,134.97 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Danish Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported Royal Danish Consulate General, Los Angeles Registrant promoted and distributed films on behalf of the foreign

principal.

\$4,439.01 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

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Royal Danish Consulate General, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$5,416.84 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

Royal Danish Consulate General, Chicago

Registrant promoted and distributed films on behalf of the foreign principal.

\$5,344.18 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

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Ruder Finn, Inc., #1481 301 East 57th Street New York, New York 10022

Nova Industri, A.S.

Registrant coordinated an art exhibit and distributed financial and technical literature regarding the foreign principal's company and developments in the fields of biotechnology and pharmaceuticals.

\$1,211,074.29 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

#### DOMINICAN\_REPUBLIC

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 The Government of the Dominican Republic (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Daniel J. Edelman, Inc., #3634 1420 K Street. N.W. 8th Floor Washington, District of Columbia 20005 Social Christian Reform Party of the Dominican Republic (t) Registrant met with members of the new government and attended the inauguration. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Dominican Tourist Information Center, Inc., #3114 485 Madison Avenue New York, New York 10022 The Government of the Dominican Republic The registrant participated in travel shows and provided information to travel agents and tour operators in order to promote tourism to the Dominican Republic. \$38,9010.00 for the 12 month period ending December 24, 1987. Political Propaganda: None Reported Federal Reformist Party, #3465

3750 Broadway Apartment 6

New York, New York 10032 Directorio Federal Reformista Party Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Kaplan, Russin & Vecchi, #3368 (T) 1215 - 17th Street, N.W. Washington, District of Columbia 20036 American Chamber of Commerce of the Dominican Republic Activities: None Reported Finances: None Reported Political Propaganda: None Reported Marshall L. Hendricks, Esquire, #2848 Post Office Box 30070 Bethesda, Maryland 20814 Santo Domingo de Aviacion, S.A. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Oscar Monegro, President, #1687 Partido Reformista En Nueva Yk 1220 Morris Avenue #1B Bronx, New York 10456 Partido Reformista Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Partido de la Liberacion Dominicana, #2509 3338 Broadway New York, New York 10031 Partido de la Liberacion Dominicana Activities: None Reported \$19,325.00 for the 12 month period ending October 17, 1987. Political Propaganda: None Reported \_\_\_\_\_ Partido de la Liberacion Dominicana, #3664 Lippit 405 Altos Santurce, Puerto Rico 00915 Partido de la Liberacion Dominicana Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Secretaria de Estado de Turismo de Republica Dominicana Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Vicini, Felipe J., #3347 Isabel La Catolica #158 Santo Domingo, Dominican Republic International Sugar Policy Coordinating Commission of D.R. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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# ECUADOR

Political Propaganda: None Reported

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Advocacy International, Ltd., #4041 International Square 1825 I Street, N.W., Suite 400 Washington, District of Columbia 20006 Arab Republic of Egypt, Ministry of Defense Registrant agreed to assist and consult with the foreign principal in connection with Egypt's debt to the U.S. and U.S. policy towards restructuring debts. None Reported Finances: Political Propaganda: None Reported Egyptian Government Tourist Office, #1322 630 Fifth Avenue New York, New York 10020 The Arab Republic of Egypt (Ministry of Tourism) None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022 Egyptian Tourist Authority (North America) Registrant prepared and placed advertisements in various travel magazines and newspapers promoting tourism to Egypt. \$20,548.00 for the 12 month period ending October 22, 1987. Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

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#### EGYPT

Egyptian Government Tourist Office Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Egyptian Tourist Authority Registrant provided public relations and advertising services to promote tourism on behalf of its principal. \$3,150.00 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported \_\_\_\_\_ MISR Travel Activities: None Reported Finances: None Reported Political Propaganda: None Reported MISR Travel, #2815 630 Fifth Avenue Suite 555 New York, New York 10111 Misr Travel Registrant promoted tourism to Egypt by participating in travel shows and distributing tourist literature. \$244,375.01 for the 12 month period ending July 28, 1987. Political Propaganda: None Reported Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400 Washington, District of Columbia 20006

Arab Republic of Egypt Registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Egypt, and to gain support for the FY 1988 Foreign Assistance Authorization Bill and the FY 1988 Foreign Aid Appropriations Bill. \$361,440.00 for the 12 month period ending July 5, 1987. Political Propaganda: None Reported \_\_\_\_\_ North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Egypt Tourist Authority (t) Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$2,000.00 for the 12 month period ending October 12, 1987. Political Propaganda: None Reported Susan Davis International, #3444 1818 N Street, N.W. Suite 350 Washington, District of Columbia 20036 The Government of Egypt Registrant contacted the U.S. Department of Agriculture regarding the amount of dry milk Egypt is eligible to receive from the U.S. \$589.15 for the 12 month period ending August 16, 1987. Political Propaganda: None Reported

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# EL\_SALVADOR

Arrive Unlimited Corporation, #3483 (T) 1605 New Hampshire Ave., N.W. Washington, District of Columbia 20009 Republic of El Salvador Activities: None Reported Finances: None Reported Political Propaganda: None Reported Neill, Mullenholz & Shaw, #3962 815 Connecticut Avenue. N.W. Suite 800 Washington, District of Columbia 20006 Republic of El Salvador (t) The registrant monitored legislation and advised the Embassy regarding immigration legislation. \$5,000.00 for the two month period ending October 2, 1987. Political Propaganda: None Reported TACA International Airlines Registrant provided legal services to the foreign principal regarding legislation pertaining to aviation, customs and taxes. \$18,000.00 for the six month period ending October 16, 1987. Political Propaganda: None Reported O'Connor & Hannan, #2972

1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Asicuacuib Nacional de la Empresa Privada de El Salvador

Registrant arranged for representatives of the foreign principal to meet with members of Congress and Administration officials and discuss economic conditions in El Salvador.

\$12,061.95 for the eight month period ending October 25, 1987.

Political Propaganda: None Reported

### ETHIOPIA

Eritrean People's Liberation Front, #3745 P.O. Box 65685 Washington, District of Columbia 20035

Eritrean People's Liberation Front

Registrant contacted congressional staffers and officials at the United Nations expressing the foreign principal's desire for an independent nation within Ethiopia.

Finances: None Reported

Registrant disseminated letters and informational materials on behalf of the foreign principal.

Perry, Marilyn Edith, #2731
211 East 70th Street
New York, New York 10021
Permanent Mission of Fiji to the United Nations
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

# FINLAND

Alden Films, Business Education Films, Films of the Nations, #2100 Box 449 Clarksburg, New Jersey 08510 Consulate General of Finland Registrant distributed films to schools and adult groups. \$9,933.00 for the 12 month period ending August 12, 1987. Political Propaganda: None Reported Arent, Fox, Kintner, Plotkin & Kahn. #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036 Outokumpu Oy Registrant provided general legal services to the foreign principal and rendered advice and representation in connection with U.S. Government limitations regarding the importation of steel products into the United States. \$15,362.30 for the five month period ending August 18, 1987. Political Propaganda: None Reported TVW Paper Machines. Inc. (t) Registrant provided general legal services to the foreign principal and rendered advice and representation in connection with possible U.S. Government limitations concerning the import of papermaking machinery into the U.S. \$5,330.47 for the six month period ending February 18, 1987. Political Propaganda: None Reported \_\_\_\_\_\_ Berry, Max N., #2216 3213 O Street, N.W. Washington, District of Columbia 20007

Valio Finnish Co-operative Dairies Association

Registrant provided the foreign principal with statistics concerning U.S. cheese imports from Finland.

Finances: None Reported

Political Propaganda: None Reported

Finnish Tourist Board, #573 655 Third Avenue New York, New York 10017

Ministry of Trade & Industry

Registrant promoted tourism to Finland by participating in travel shows, conducting seminars, and providing information to members of the travel media.

\$1,252,284.23 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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Finnish Tourist Board, #4030 1900 Avenue of the Stars Suite 1070 Los Angeles, California 90067

> Finnish Tourist Board (Through the Finnish Tourist Board in New York)

Registrant distributed travel information to travel agents, tour operators and media personnel on behalf of the foreign principal.

\$60,000.00 for the two month period ending August 25, 1987.

Political Propaganda: None Reported

Homer & Durham Advertising, Ltd., #3383 115 Fifth Avenue New York. New York 10003

Finnish Tourist Board Registrant designed and placed print media advertising to attract tourists to Finland. \$9,828.32 for the 12 month period ending December 28, 1987. Political Propaganda: None Reported Karen Weiner Escalera Associates, Inc., #3405 104 Fifth Avenue 11th Floor New York, New York 10011 Finnish Tourist Board Registrant agreed to represent the foreign principal by promoting tourism to Finland. Finances: None Reported Political Propaganda: None Reported Parrish & Company, Inc., #3179 1825 I Street. N.W. Suite 400 Washington, District of Columbia 20006 Oy Wartsila Ab Registrant contacted members of Congress and Executive Branch officials to discuss legislation affecting the sale of Finnish icebreakers in the U.S. \$60,000.00 for the 12 month period ending December 12, 1987. Political Propaganda: None Reported

#### FRANCE

Aeroport de Paris, #2693 1 World Trade Center Suite 2551 New York, New York 10048

Aeroport de Paris

Registrant distributed literature concerning passenger and cargo facilities and services at the Paris airports.

Finances: None Reported

Political Propaganda: None Reported

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Alexander, Jane, #3968 333 A Street, N.E. Washington, District of Columbia 20002

Embassy of France

Registrant served as editor of a newsletter entitled "French Advances in Science and Technology."

\$10,000.00 for the six month period ending October 20, 1987.

Political Propaganda: None Reported

Alsace Development Agency, #3506 1901 Avenue of the Stars Suite 295 Los Angeles, California 90067

L'Association de Development du Bas-Rhin (ADIRA)

Registrant contacted and met with various enterprises in California and other states to advise them of their existence and the services provided by its foreign principal.

\$147,750.00 for the 12 month period ending August 3, 1987.

Registrant disseminated letters and press releases promoting the services of its principal.

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036 The Perrier Group Registrant provided general legal representation to the Perrier Group and advised and represented the principal in connection with potential U.S. Government limitations pertaining to the import of mineral water to the U.S. \$2,913.95 for the 12 month period ending August 18, 1987. Political Propaganda: None Reported Arianespace, Inc., #3673 1747 Pennsylvania Avenue, N.W. Suite 875 Washington, District of Columbia 20006 Arianespace S.A. Registrant provided marketing and sales support for the satellite launch services of its principal. Activities included sales presenta tions and discussions with potential customers. \$595,229.99 for the 12 month period ending October 30, 1987. Registrant wrote to the Chairman, Subcommittee on Space Science and Applications, Committee on Science, Space and Technology, House of Representatives, regarding the position of its principal with respect to launch services by the western world. Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036 Airbus Industrie The registrant rendered advice on U.S. laws, regulations and policies concerning international trade in civil aircraft. \$85,285.00 for the five month period ending December 4, 1987.

Political Propaganda: None Reported

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Berry, Max N., #2216 3213 O Street, N.W. Washington, District of Columbia 20007

Centre National Interprofessional D'Economie Laitiere

Registrant kept the foreign principal informed of quota regulations in the U.S. and FDA problems with respect to certain imports of soft ripened cheese and casein from France.

\$60,000.00 for the 12 month period ending October 30, 1987.

Political Propaganda: None Reported

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Federation du Commerce d'Exportation des Vins et Spiritueux

Registrant kept the foreign principal informed regarding a pending decision by the International Trade Commission which would impose import restrictions and duties on wines imported from France.

\$45,051.64 for the 12 month period ending October 30, 1987.

Political Propaganda: None Reported

Beveridge & Diamond, P.C., #3772 (T) 1333 New Hampshire Ave., N.W. Suite 900 Washington, District of Columbia 20036

Airbus Industrie

On behalf of its principal, the registrant contacted the office of the U.S. Trade Representative and the Department of Commerce regarding trade, the dispute settlement provisos in GATT Round and aircraft matters.

\$74,022.46 for the 12 month period ending July 31, 1987.

Political Propaganda: None Reported

Brasseau Advertising, #3180 527 Third Avenue Suite 309

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New York. New York 10016-9991 French National Railroads Registrant prepared and placed advertisments promoting tourism to France. \$149,317.43 for the 12 month period ending July 15, 1987. Political Propaganda: None Reported \_\_\_\_\_ Busby, Rehm & Leonard, P.C., #2923 1330 Connecticut Avenue, N.W. Suite 200 Washington, District of Columbia 20036 Airbus Industrie Activities: None Reported Finances: None Reported Political Propaganda: None Reported Cogema, Inc., #3587 7401 Wisconsin Avenue Bethesda, Maryland 20814 Compagnie Generale des Matieres Nucleaires, subsidiary of Commissariat a l'Energie Atomique, Intercontrole Registrant acted as agent for the commercial interests of the foreign principal and its affiliates. This included providing information regarding viability of the U.S. uranium industry. \$1,015,748.85 for the 12 month period ending November 17, 1987. Political Propaganda: None Reported DDC Productions, #2974 301 East 22nd Street New York, New York 10010

French Foreign Ministry

Registrant produced and distributed a monthly radio show providing information on political, economic, financial and social conditions in France.

\$15,378.00 for the 12 month period ending November 1, 1987.

A monthly radio program was disseminated to various radio and T.V. stations in the U.S.

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DGA International, Inc., #2621 1818 N Street, N.W. Washington, District of Columbia 20036

Directeur des Relations Internationales de la Delegation Generale pour l'Armement

The registrant advised and assisted its principal in its efforts to promote the purchase of French manufactured military equipment by the U.S. Government and in the preparation of filings, requests for rulings and other contacts with the U.S. Government.

\$167,696.49 for the 12 month period ending October 28, 1987.

Political Propaganda: None Reported

Societe Nationale d'Etude et de Construction de Moteurs d'Aviation

Registrant advised and assisted its principal in formulating a marketing strategy for the sale of military aircraft engines. The principal was informed of legislation, agency requirements and regulations relevant to its objectives.

\$1,347,952.05 for the 12 month period ending October 28, 1987.

Political Propaganda: None Reported

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Societe Nationale des Poudres et Explosifs

Registrant's activities included advising and representing its principal on anti-dumping and countervailing duty matters.

\$308,125.99 for the 12 month period ending October 28, 1987.

Political Propaganda: None Reported

Sofreavia

The registrant represented its principal on matters relating to aircraft noise restrictions, aviation safety, "Buy America" legislation or other requirements concerning the purchase of foreign manufactured transportation equipment and other matters of interests to the French aviation industry before Congress and other U.S. Government agencies.

\$426,909.27 for the 12 month period ending October 28, 1987.

Political Propaganda: None Reported

Edwards, Jack, #3958 3000 First National Bank Bldg. Post Office Box 123 Mobile, Alabama 36601

Societe Nationale d'Etude et de Construction de Moteurs

Registrant provided advice and assistance to its principal in formulating a marketing strategy for the sale of military aircraft engines. Registrant also assisted its principal in establishing contacts with cognizant agencies of the U.S. Government.

\$27,256.66 for the six month period ending October 9, 1987.

Political Propaganda: None Reported

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French Book Office, #3566 853 Broadway New York, New York 10003

> Bureau du Livre Francais, Office of Books & Readings of the French Ministry of Culture

Registrant promoted and distributed French publications in the U.S. Registrant's activities included serving as intermediary to bring together those interested in selling and those interested in buying the publishing rights of French publications, meeting with various U.S. publishers to present French books, and making surveys of the market for French publications in the U.S.

\$32,680.55 for the six month period ending September 13, 1987.

Political Propaganda: None Reported

French Expositions in the U.S., Inc., #1867 810 Seventh Avenue New York, New York 10019 Comite Francais Des Manifestations Economiques A L'Etranger Registrant promoted the sale of French products by participating in trade shows sponsored by various organizations throughout the U.S. \$1,071,616.13 for the 12 month period ending September 12, 1987. Political Propaganda: None Reported \_\_\_\_\_ French Film Office, #2358 745 Fifth Avenue New York. New York 10151 Unifrance Film International. National Center for the Cinema, French Ministry of Culture To promote French films within the U.S., the registrant arranged screenings and special showings of French films. \$240,462.14 for the 12 month period ending July 20, 1987. Political Propaganda: None Reported \_\_\_\_\_ French National Railroads, #335 610 Fifth Avenue New York. New York 10020 Societe Nationale des Chemins de fer Francais Through offices in New York, San Francisco, Beverly Hills, Chicago and Miami, the registrant provided travel information, arranged for the sale of tickets for the French National Railroads and also arranged familiarization trips for travel writers. \$44,437,793.36 for the 12 month period ending December 30, 1987 (from ticket sales). Political Propaganda: None Reported

Fried, Frank, Harris, Shriver & Jacobson, #3473
1001 Pennsylvania Avenue, N.W.
Suite 800
Washington, District of Columbia 20004

Michelin Tire Company

Registrant contacted an official of the Urban Mass Transportation Administration and a Congressional staff member in connection with regulatory restrictions which affect the foreign principal.

\$31,384.04 for the six month period ending November 20, 1987.

Registrant distributed a statement in support of a waiver of a provision of the "Buy America" requirement of the Surface Transportation Act of 1982.

Gold & Liebengood, Inc., #3700 1455 Pennsylvania Avenue, N.W. Suite 950 Washington, District of Columbia 20004

Thomson-CSF, Inc.

Registrant contacted U.S. officials with respect to legislation that would restrict the foreign principal's ability to obtain modernization program contracts for the Voice of America.

\$14,396.44 for the three month period ending July 9, 1987.

Registrant disseminated fact sheets amoung U.S. officials on behalf of the foreign principal.

Hammond, Steven A., #3995 Hughes, Hubbard & Reed 1 Wall Street New York, New York 10005

Bureau Veritas

Registrant's activities included monitoring legislative and/or administrative developments relating to pre-shipment inspections.

Finances: None Reported

Registrant disseminated a Position Paper of Bureau Veritas concerning Proposed Legislation to Regulate Pre-Shipment Inspections (H.R. 3, Section 325).

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Airbus Industrie of North America, Inc. (t)

Registrant contacted the Departments of Commerce and State as well as the U.S. Trade Representative Office regarding European subsidies for civil aircraft. Registrant also monitored trade hearings regarding the impact of pending legislation on the aviation industry.

\$126,323.23 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

Bureau National Interprofessional de Cognac

Registrant arranged interviews for its principal with a U.S. magazine; prepared and disseminated a summary statement. Registrant also prepared an advertisement and an op-ed for media placement. With regard to trade issues, registrant contacted the Departments of State and Commerce, Foreign Agriculture Service, and others.

\$408,314.15 for the 12 month period ending November 10, 1987.

Registrant produced and disseminated a radio program regarding the pending import duty which would affect production by the foreign principal.

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Cote d'Azur Development (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Euromissile

Registrant provided public relations, marketing counsel and graphics

support regarding the MILAN and ROLAND/PALADIN programs and provided information to congressional personnel, media representatives and Department of Defense officials. Registrant also organized as well as conducted a press briefing.

\$101,156.50 for the 12 month period ending November 10, 1987.

Registrant disseminated a press kit to radio and TV stations in Georgia, regarding the Milan 2 anti-tank weapon.

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Free Trade Defense Association (t)

Registrant placed an advertisement in newspapers regarding trade.

Finances: None Reported

Registrant placed an advertisement in three newspapers regarding a "trade crisis" between the U.S. and the European Economic Community with reference to a proposed tariff on certain imports from Europe.

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French Postal Telephone Telegraph Ministry (PTT) (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Soule' (t)

Activities: None Reported

\$7,497.46 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

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Interlocke Associates, #3954
 3050 K Street, N.W.
 Suite 310
 Washington, District of Columbia 20007

Society Francaise Machine de Materiels d'Armenent (SAFMA)

Registrant will provide marketing and public relation services on behalf of its foreign principal.

\$2,000 prior to registration.

Political Propaganda: None Reported

J. Woodman Associates, Inc., #3590 143 Bedford Road Katonah, New York 10536

District of Montpellier

The registrant disseminates printed material to businesses within the U.S. which outlines the Montpellier business climate and the advantages of investing in France in general and in Montpellier in particular.

\$75,000.00 for the 12 month period ending November 30, 1987.

The registrant material regarding investments in the District of Montpellier.

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The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Air France

Registrant provided printing services on behalf of its principal.

\$35,624.00 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Marsteller, Inc., #2469

(formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036

Thomson, S.A. The registrant provided general public relations services to the foreign principal, including, among other things, providing counsel to the principal on corporate and financial matters, monitoring the media, and developing a communications plan for the principal. \$135,437.53 for the 12 month period ending October 23, 1987. Political Propaganda: None Reported Meadows, John S., #2641 2020 K Street Suite 850 Washington, District of Columbia 20006 Aerospatiale Activities: None Reported Finances: None Reported Political Propaganda: None Reported Airbus Industrie

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Sofreavia

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Michelin Tire Corporation, #4037 One Parkway South Greenville, South Carolina 29615

Compagnie Generale des Etablissements Michelin (CGEM) Registrant will lobby on behalf of the foreign principal to amend certain regulatory restrictions which would adversely affect its foreign principal. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ Miller & Chevalier, Chartered, #3626 655 - 15th Street, N.W. Suite 900 Washington, District of Columbia 20005-5701 Republic of France Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 French Government Tourist Office Registrant promoted and distributed films on behalf of the foreign principal. \$8,851.42 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported French National Railroads Registrant promoted and distributed films on behalf of the foreign principal. \$3,841.19 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported

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Roussel UCLAF (Through Inforfilm International) (t) Registrant promoted and distributed the foreign principal's film. \$5,968.26 for the six month period ending April 19, 1987. Political Propaganda: None Reported

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Total Compagnie Francaise des Petroles

Registrant promoted and distributed films on behalf of the foreign principal.

\$2,114.24 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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World Magazine Communication, Inc.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

French Government Tourist Office

Registrant prepared and distributed press releases to U.S. newspapers on behalf of the foreign principal.

\$6,400.00 for the 12 month period ending October 12, 1987.

Political Propaganda: None Reported

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O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Societe Franco-Belge de Materiel de Chemins de Fer Activities: None Reported Finances: None Reported Political Propaganda: None Reported O'Melveny & Myers, #3346 555 - 13th Street. N.W. Suite 500 West Washington, District of Columbia 20004 Association of Telephone, Telegraph and Related Telematics Industries (SI3T) (t) Activities: None Reported \$3,304.61 for the three month period ending December 31, 1987. Political Propaganda: None Reported Parrish & Company, Inc., #3179 1825 I Street. N.W. Suite 400 Washington, District of Columbia 20006 Aerospaciale Helicopter Corporation Registrant contacted Congressmen and Executive Branch officials to market helicopters to the U.S. government. \$60,000.00 for the 12 month period ending December 12, 1987. Political Propaganda: None Reported

Shaw, Pittman, Potts & Trowbridge, #2580
2300 N Street, N.W.
Washington, District of Columbia 20037
The French-American Chamber of Commerce in the United States
Inc.
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported
-----Manurhin, S.A.
Registrant provided representation and advice as well as consulted
with the U.S. Immigration and Naturalization Service regarding
immigration matters.
\$23,057.50 for the 12 month period ending August 21, 1987.

Political Propaganda: None Reported

St. John, Terry, #3294 (T) d/b/a St. John & Associates 2312 West Main

Houston, Texas 77098

Aeroport of Paris Authority

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153 Compagnie Generale des Matieres Nucleaires (COGEMA)

Registrant provided advice to its principal regarding U.S. nuclear fuel laws and regulations, advice on contractual matters with regard to the Department of Energy's uranium enrichment program and contacted government officials concerning these topics.

\$148,764.81 for the 12 month period ending December 29, 1987.

Political Propaganda: None Reported

#### GABON

Friedmann, Hicks & Company, #4028 1400 South Joyce Street Suite B-711 Arlington, Virginia 22202-1834 Republic of Gabon Initial documents filed indicate registrant will solicite U.S. donations and grants for economic development in Gabon. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ John Aycoth & Company, Inc., #3404 (T) 1225 - 19th Street, N.W. Suite 270 Washington, District of Columbia 20036 Republic of Gabon Activities: None Reported Finances: None Reported Political Propaganda: None Reported Legesse Travel & Tourism Consultants, #3240 516 Fifth Avenue Suite 205 New York, New York 10036 Air Gabon Registrant provided general advertising and promotional services to the foreign principal in North America. \$81,817.17 for the 12 month period ending November 18, 1987. Political Propaganda: None Reported وی هم برد برد برد این ها برد برد با ها برد برد باد برد ها هو هو برد باد به مو باد باد ها وو جد ها برد باد باد ه

Gabon Ministry of Tourism

Registrant promoted tourism to Gabon by circulating tourist material

placing advertisements and maintaining liaison with travel trade and media personnel.

\$53,530.00 for the 12 month period ending November 18, 1987.

Political Propaganda: None Reported

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Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400 Washington, District of Columbia 20006

Government of the Republic of Gabon (t)

The registrant contacted members and staff of Congress and officials of the Executive Branch in an effort to strengthen U.S.-Gabonese relations, to encourage increased U.S. assistance to Gabon, and to support the FY 1988 Foreign Assistance Authorization Bill and the FY 1988 Foreign Aid Appropriations Bill.

Finances: None Reported

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Gabon

Registrant provided general legal representation in connection with foreign borrowing by the Republic and state owned entities.

\$396,148.48 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

# GERMAN\_DEMOCRATIC\_REPUBLIC

EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201 Deutscher Buch Export & Import Activities: None Reported \$3,075.00 for the 12 month period ending January 8, 1988. Political Propaganda: None Reported \_\_\_\_\_ Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022 Reiseburo of the German Democratic Republic Registrant prepared and placed advertisements in various travel magazines and newspapers promoting tourism to the German Democratic Republic. \$58,853.61 for the 12 month period ending October 22, 1987. Political Propaganda: None Reported Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 Verlag fur die Frau Activities: None Reported Finances: None Reported Political Propaganda: None Reported International Remittances, Inc., #1141

164 - 1st Street Hoboken, New Jersey 07030

GENEX GmbH · 法 · 网络 · 这个教授的新闻的话,我们的知道我们都能,都能让我确认的我们的问题,可能不 Registrant arranged for food and gift parcels to be imported to individuals in East Germany. 医前端 化分析器 化二氯基基羟基磺基基苯基 \$618,702.93 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported Ogilvie, Taylor & Associates, Inc., #3830 380-2L Rector Place New York. New York 10280 Interwerbung GmbH Registrant prepared and diseminated press releases and entertained iournalists. \$52,142.58 for the 12 month period ending November 11, 1987. None Reported Political Propaganda: Perry, Marilyn Edith. #2731 211 East 70th Street New York, New York 10021 Permanent Mission of the German Democratic Republic to U.N. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122 Zentrale Bildstelle Allgemeiner Deutscher Nachrichtendienst Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers. Registrant received \$137,7178.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July, 21, 1987.

Political Propaganda: None Reported

an a la carte de la seconda de la companya de A.M.K. Berlin, #345508 Cherkel offer a sector back to Article 104 North Michigan Avenue Suite 1200 Chicago, Illinois 60601 AMK Berlin Registrant's activities included promoting trade fairs and similar events through direct mailings, personal sales calls and telephone campaigns. \$69,966.00 for the 12 month period ending September 30, 1987. Political Propaganda: None Reported Getter and a conservation of the second Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036 Hoesch Rohr, A.G. Registrant provided general legal services to the foreign principal and formal representation in connection with U.S. international trade matters. \$11,612.18 for the 12 month period ending August 18, 1987. Political Propaganda: None Reported Hoesch Tubular Products Company Registrant provided general legal services to the foreign principal, and formal representation in connection with U.S. international trade matters. \$22,759.04 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Uranerzbergbau-Gbmh

Registrant provided general legal sesrvices to the foreign principal, and rendered advice and representation in connection with U.S.

Government limitations concerning the import of uranium for use in commercial nuclear power facilities. \$3,595.73 for the 12 month period ending August 18, 1987. Political Propaganda: None Reported AC&R/DHB & Bess Advertising, Inc., #3211 16 East 32nd Street New York. New York 10016 German National Tourist Office: German Convention Bureau Registrant's services included creating and placing advertisements in consumer magazines, newspapers and travel trade journals to promote tourism. \$383,297.27 for the 12 month period ending September 11, 1987. Political Propaganda: None Reported APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036 Lufthansa German Airlines The registrant provided public relations services in connection with the visit of Lufthansa's Chairman of the Board, Heinz Ruhnau, to Washington, D.C. on June 17-19, 1987. Finances: None Reported Political Propaganda: None Reported Barnes, Richardson & Colburn, #2751 1819 H Street, N.W. Washington, District of Columbia 20006 EHA Ventilfabrik Wilhelm Fritz KG Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Benner, Burnett & Coleman, #3654 (formerly: Benner, Burnett & Coleman) 1401 New York Avenue, N.W. Washington, District of Columbia 20005 Intospace GmbH Registrant's activities included contacting NASA regarding launch arrangements. Finances: None Reported Political Propaganda: None Reported Messerschmitt-Bolkow-Blohm GmbH Registrant's services included lobbying with regard to Space Station and space patent law. \$63,261.30 for the twelve month period ending September 7, 1987. Political Propaganda: None Reported Berliner & Maloney, #3512 1101 - 17th Street, N.W. Suite 1004 Washington, District of Columbia 20036 Wolf Kahles (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ \_\_\_\_\_\_ Coie, Perkins, #3753 1110 Vermont Avenue, N.W. Suite 1200 Washington, District of Columbia 20005

Diehl GmbH & Company Registrant counseled its principal with regard to U.S. laws and regulations governing the production and sale of defense articles. Finances: None Reported Political Propaganda: None Reported RAM System GmbH Registrant counseled its principal in connection with certain U.S. laws and regulations governing the production and sale of defense articles. \$1,659.75 for the 12 month period ending November 1, 1987. Political Propaganda: None Reported Collier, Shannon, Rill & Scott, #3694 1055 Thomas Jeff. Street, N.W. Suite 300 Washington, District of Columbia 20007 Petrojam, Ltd. The registrant monitored activities within the legislative and executive branches of the Federal government, and analyzed existing laws and proposed legislation which could affect the interests of the foreign principal in the sale of crude oil, refined products, and ethanol. In addition, the registrant contacted U.S. Government officials on behalf of the principals and prepared legal and economic position papers supporting positions favorable to the foreign principal. \$34,402.73 for the six month period ending December 24, 1987. The registrant disseminated material in the form of publications, letters and speeches to public officials, legislators, government agencies and newspapers concerning issues of importance to the foreign principal. Siemens AG The registrant provided legal advice and analysis on trade issues, monitored activities and represented the foreign principal before

Federal agencies and departments having jurisdiction over international trade issues.

\$119,262.17 for the nine month period ending December 24, 1987.

The registrant disseminated publications, letters and speeches to U.S. Government officials, legislators, U.S. Government agencies and newspapers concerning issues of importance to the principal.

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Crowell & Moring, #3987 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505

Wacker Siltronic Corporation

Registrant assisted Crowell & Moring International, L.P. in advising the foreign principal of developments relating to the Sematech legislation being considered by the U.S. Government.

\$8,579.81 from Crowell & Moring International, L.P. for the six month period ending November 29, 1987.

Political Propaganda: None Reported

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Crowell & Moring International, L.P., #3988 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505

Wacker Siltronic Corporation

Registrant contacted U.S. Government officials at the Department of Commerce, the Department of Defense, the USTR, OMB and in the Congress concerning developments with respect to the semiconductor consortium legislation (Sematech).

\$16,453.66 for the six month period ending November 29,1987.

Registrant disseminated information promoting the foreign principal's participation in Sematech.

Doremus, Porter & Novelli, #4031 1001 - 30th Street, N.W. Washington, District of Columbia 20007

Akademie Fur Fuhrungskrafte Der Deutschen Bundespost Registrant will provide public relations services and communications counseling to its foreign principal. Finances: None Reported Political Propaganda: None Reported Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037 Hapag-Lloyd, A.G. (t) The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. \$146,975.88 for the 12 month period ending September 17, 1987. Political Propaganda: None Reported Durocher & Company, Inc., #4051 100 Renaissance Center Suite 2480 Detroit, Michigan 48243 Consul General, Federal Republic of Germany Registrant will provide public relations services with regard to German-American Day. \$3,500 prior to registration. Political Propaganda: None Reported DDC Productions, #2974 301 East 22nd Street New York, New York 10010

German Information Center

Registrant produced and distributed a monthly radio program on political events relating to Germany.

\$33,660.93 for the 12 month period ending November 1, 1987.

A monthly radio program was disseminated to various radio stations in the U.S.

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DS Simon Productions, Inc., #3973 159 West 85th Street Suite 4C New York, New York 10024-4421

German Information Center

Registrant produced and distributed a three-part news series: Part 1: First American Soccer Player; Part 2: AIDS Diagnostic Kit and Part 3: American Companies in Germany.

\$29,964.77 for the six month period ending November 6, 1987.

Registrant disseminated, via satellite, a video entitled "American Companies in Germany."

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Frankl, Wolfe J., #3173 Berlin Economic Develop. Corp. 767 Third Avenue New York. New York 10017

Berlin Economic Development Corporation

Registrant's activities in promoting its foreign principal as an attractive industrial site included direct mail, personal contacts, meetings and advertising.

\$162,888.35 for the 12 month period ending December 1, 1987.

Registrant placed advertisements in newspapers and business magazines promoting its principal as an ideal site for industrial development.

FCB/Leber Katz Partners, Inc., #2415 767 Fifth Avenue New York, New York 10153

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State of Greater Berlin Registrant served as the advertising agency to promote tourism to Berlin. \$975,767.20 for the 12 month period ending October 9, 1987. Political Propaganda: None Reported \_\_\_\_\_ Gadsby & Hannah, #2914 1 Post Office Square Boston, Massachusetts 02109 Dresdner Bank, A.G. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Gerich, Walter Raymond, #3495 1762 Old Annapolis Road Annapolis, Maryland 21401 Thyssen Nordseewerke GmbH - Thyssen Rheinstahl Technik GmbH As North American Representative of the foreign principal, registrant presented technical and commercial proposals on ship and submarine designs to U.S. Government agencies. \$107,125.00 for the 12 month period ending July 7, 1987. Political Propaganda: None Reported German Federal Railroad. #945 747 Third Avenue New York. New York 10017 Deutsche Bundesbahn (German Federal Railroad) Registrant disseminated films, posters, brochures, placed advertisements and sold railroad tickets. \$15,066,087.74 for the 12 month period ending December 31, 1987 (proceeds of ticket sales less commissions).

Political Propaganda: None Reported

\_\_\_\_\_ German National Tourist Office. #616 747 Third Avenue New York, New York 10017 Deutsche Zentrale fuer Tourismus (German National Tourist Board) Registrant, through offices in New York and Los Angeles, promoted tourism to Germany by providing tourist information to travel writers, agents, schools, libraries and universities. Registrant also invited travel agents and writers on familiarization tours to Germany and participated in promotional events. \$1,982,000.00 for the 12 month period ending December 30, 1987. Political Propaganda: None Reported German State of Rheinland-Pfalz Commerical Office, #3619 1800 West Loop, South Suite 1510 Houston. Texas 77027 The German State of Rheinland-Pfalz Registrant promoted its principal as an ideal industrial location by answering coupon requests of interested American companies, sending brochures and direct meetings. \$162,371.92 for the 12 month period ending October 11, 1987. Registrant disseminated brochures regarding the selection of its principal as an industrial site. \_\_\_\_\_ German-American Chamber of Commerce of Chicago, #1878 104 South Michigan Avenue Suite 600 Chicago, Illinois 60603-5978 Deutsche Messe - und Ausstellungs, A.G. (Hanover Fair) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Duesseldorfer Messegesellschaft GmbH (Duesseldorf Fair)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Messe - und Ausstellungs GmbH

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Messe - und Ausstellungs GmbH (Frankfurt Fair)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Deutscher Industrie - und Handelstag (DIHT)

On behalf of its foreign principals, the registrant provided trade and commercial information to interested companies, and assisted in general trade matters. Registrant also sponsored receptions, luncheons and speeches.

\$265,793.00 for the 12 month period ending October 6, 1987.

Political Propaganda: None Reported

German-American Chamber of Commerce of Los Angeles, Inc., #2563 3250 Wilshire Boulevard Suite 1612 Los Angeles, California 90010 Deutscher Industrie - und Handelstag (German National Chamber of Commerce)

Registrant participated and/or sponsored seminars and a workshop on "How to Approach the German High-Tech Market."

\$285,136.89 for the 12 month period ending September 14, 1987 (includes membership fees, conventions, and other miscellaneous contributions).

Political Propaganda: None Reported

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German-American Chamber of Commerce of New York, Inc., #1812 666 Fifth Avenue New York, New York 10103

Ausstellungs - und Messegesellschaft GmbH Deutsche Messe - und Ausstellungs, A.G. German National Chamber of Commerce Messe - und Ausstellungs GmbH Verband der Deutschen Feinmechanischen - und Optischen Ind.

Registrant reported activities for branch officers located in Atlanta, Houston and Washington, D.C., as well as the headquarters office in New York City. Activities included sponsoring luncheons, receptions, and seminars, and contacting U.S. companies to provide information on investment and trade opportunities.

Finances: None Reported

Political Propaganda: None Reported

German-American Chamber of Commerce of San Francisco, #2433 465 California Street San Francisco, California 94104

Centrale Marketing Gesellschaft der Deutschen Agrarwirtschaft mbH (Central Marketing Board of Agriculture) Deutscher Industrie – und Handelstag (German National Chamber of Commerce)

On behalf of both principals, the registrant co-sponsored conferences and provided trade information to individuals upon request.

Finances: None Reported

Golin/Harris Communications, Inc., #3949 500 North Michigan Avenue Chicago, Illinois 60611 State of Greater Berlin Registrant provided public relations services, including the distribution of news releases, informational brochures and audio/visual presentations to promote tourism to West Berlin. \$305,880.67 for the 12 month period ending September 18, 1987. Political Propaganda: None Reported \_\_\_\_\_ Hapag-Lloyd (America), Inc., #1088 (T) 1 Edgewater Plaza Staten Island, New York 10305 Federal Republic of West Germany Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Hapag-Lloyd, A.G., #3531 1 Edgewater Plaza Staten Island, New York 10305 Hapag-Lloyd, A.G. Registrant engaged in activities in connection with transportation

services, i.e., the operation of sea and river tugs and the operation of vessels engaged in ocean transportation of containerized cargo between the U.S. and various countries in Northern Europe.

Finances: None Reported

Herman Associates, Inc., #2578 488 Madison Avenue New York. New York 10022 The German Federal Railroad The registrant prepared and placed advertisements encouraging travel to West Germany and the use of the German Federal Railroad. \$113,445.78 for the 12 month period ending October 22, 1987. Political Propaganda: None Reported Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 City of Krefeld (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported German National Tourist Office (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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German National Tourist Office

Registrant produced and disseminated a radio program regarding President Reagan's proclamation of German American Day.

Finances: None Reported

State of Baden-Wuerttemberg Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Hyman Fine & Associates, Ltd., #3273 1725 Jefferson Davis Highway Suite 213 Arlington, Virginia 22202 MTU of North America, Inc. for Motoren-und-Turbinen-Union Friedrichshafen GmbH (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Intermarketing, Inc., #3628 400 Madison Avenue 18th Floor New York, New York 10017 Action Press Activities: None Reported Finances: None Reported Political Propaganda: None Reported 

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International Public Relations Company, Ltd., #1967 950 Third Avenue New York, New York 10022 Economic Development Corporation of North Rhine-Westphalia (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

J. Woodman Associates, Inc., #3590 143 Bedford Road Katonah, New York 10536

Baden Wuerttemberg International Trade & Investment Office

The registrant disseminates printed material which outlines the Baden-Wuerttemberg business climate and the advantages of investing in Germany in general and on Baden-Wuerttemberg in particular.

\$90,844.00 for the two month period ending November 30, 1987.

Registrant disseminated pamphlets and other publications to U.S. corporations and individual investors.

J.R. Bechtle & Company, #4019 Four Liberty Square 3rd Floor Boston, Massachusetts 02109

Berlin Economic Development Corporation

Registrant will promote industrial development in New England by contacting and informing the companies of the possibility of doing businss in West Berlin.

Registrant received \$5,000.00 prior to registration.

Registrant's promotional activities will include direct-mailings, company visits and sporadic seminars on topics of financial incentives and investment opportunities.

J.R. Bechtle & Company, #4057 456 Montgomery Street Suite 1010 San Francisco, California 94104 Berlin Economic Development Corporation

Registrant will identify and inform industrial companies on the West Coast regarding business opportunities in West Berlin.

\$3,500.00 prior to registration.

Political Propaganda: None Reported

Kallman, Gerald G., #2897 5 Maple Court Ridgewood, New Jersey 07450-4431

Bavarian Ministry of Economics

Registrant responded to inquiries generated by advertisements placed in business and commercial media with appropriate literature, correspondence and telephone follow-up.

DM19,985.00 for the 12 month period ending November 8, 1987.

Registrant distributed printed material on investment climate in Bavaria; material was disseminated to firms and individuals who responded to ads in magazines and newspapers.

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Kominers, Fort & Schlefer, #3630 1401 New York Avenue, N.W. Suite 1200 Washington, District of Columbia 20005

Commerzbank Aktiengesellschaft

Registrant advised its principal regarding trends and developments in American banking laws.

\$55,039.65 for the 12 month period ending November 1, 1987.

Political Propaganda: None Reported

Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, District of Columbia 20006

## City of Frankfurt

Registrant conducted an information campaign to promote trade with and investment in the City of Frankfurt. Registrant also invited a U.S. Government official on a trip to Frankfurt to showcase the city's leadership in environmental protection and the advances in environmental technology projects carried out by the city.

\$34,524.82 for the 12 month period ending November 9, 1987.

Political Propaganda: None Reported

Leatherwood, Walker, Todd & Mann, #3733 Spartan Centre 101 West St. John Street #302 Spartanburg, South Carolina 29301

Gebr Bode & Company GmbH - Bode Corporation

Registrant provided legal advice and assistance regarding procurement procedures and visited contractors who might be firm contractors in MARV/SMUD program bidding.

\$37,613.44 for the six month period ending March 18, 1987.

Political Propaganda: None Reported

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Michael Klepper Associates, Inc., #3128 805 Third Avenue New York, New York 10022

German Information Center

Activities: None Reported

\$14,970.85 for the 12 month period ending August 3, 1987.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

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Registrant promoted and distributed films on behalf of the foreign principal.

\$19,518.86 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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Dial Berlin Association (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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German Consulate General, Chicago

Registrant promoted and distributed films on behalf of the foreign principal.

\$52,294.30 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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German Consulate General, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$20,733.80 for the 12 month period ending October 19, 1987.

German Consulate General, San Francisco/Los Angeles

Registrant promoted and distributed films on behalf of the foreign principal.

\$43,773.47 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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German Consulate General, Washington, D.C.

Activities: None Reported

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\$8,278.24 for the 12 month period ending October 19, 1988.

Political Propaganda: None Reported

German National Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$24,914.08 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

The City of West Berlin

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Registrant distributed a news release to U.S. newspapers on behalf of the foreign principal.

\$5,200.00 for the 12 month period ending October 12, 1987.

Lufthansa Airlines (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Northup, Graham T., #3963 2333 Highland Avenue Falls Church, Virginia 22046 Commerzbank (t) Registrant lobbied the Congress to accept an amendment to S. 790, a banking bill. \$17,124.24 for the 12 month period ending October 27, 1987. Registrant disseminated letters to public officials regarding S. 790. \_\_\_\_\_ O'Melveny & Myers, #3346 555 - 13th Street, N.W. Suite 500 West Washington, District of Columbia 20004 Verband der Chemischen Industrie e.V. (VCI) The registrant researched and analyzed U.S. law and provided advice on U.S. trade policy developments affecting trade in chemicals between the U.S. and the Federal Republic of Germany. Finances: None Reported Political Propaganda: None Reported P.W. Anderson & Partners, Inc., #3806 2070 Chainbridge Road Suite 500

Vienna, Virginia 22182

City of Hannover, West Germany

Registrant engaged in promotional activities in an effort to persuade American companies to locate in the City of Hannover.

\$162,882.00 for the 12 month period ending October 4, 1987.

Registrant disseminated brochures and pamphlets to promote its principal as an ideal location site.

Prather, Seeger, Doolittle & Farmer, #1815 1600 M Street, N.W. 7th Floor Washington, District of Columbia 20036

Bremer Lagerhaus - Geselschaft (t)

The registrant provided general legal representation with reference to an amendment of 10 U.S.C. Section 2634 relating to the transportation of motor vehicles owned by members of the U.S. Armed Forces and subsequent implementation of the legislation.

\$109,900.83 for the 12 month period ending November 13, 1987.

Political Propaganda: None Reported

The Government of North Rhine Westphalia

The registrant provided general legal services and contacted U.S. Government officials in order to advise the foreign principal on the future of the U.S. Consulate General in Dusseldorf, Federal Republic of Germany.

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Finances: None Reported

Political Propaganda: None Reported

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The Richard V. Allen Company, #3709 905 - 16th Street, N.W. Washington, District of Columbia 20006

LEG-State Development Corporation of Baden - Wuerttemberg (t) Registrant disseminated a summary of remarks from the Conference on U.S.-West German Relations to companies who were represented at the Conference and other interested parties. \$9,591.42 for the six month period ending January 26, 1987. Registrant disseminated the information mentioned above. Rivkin, Radler, Dunne & Bayh, #3711 1575 I Street. N.W. Suite 1025 Washington, District of Columbia 20005 Verband der Hopfenkaufleute und Hopfenveredler (t) Registrant communicated with Congressional, German Embassy and regulatory officials concerning the importation of German hops. \$10,873.21 for the 12 month period ending August 12, 1987. Political Propaganda: None Reported Rogers & Wells, #3428 1737 H Street, N.W. Washington, District of Columbia 20006 Puma U.S.A., Inc. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Rose, Schmidt, Hasley, & DiSalle, #2275 (formerly: Rose, Schmidt, Chapman, Duff & Hasley) 1250 - 24th Street, N.W.

Suite 630 Washington, District of Columbia 20037 AHB Chemie Export Import

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Bundesverband Deutscher Banken E.V.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ruder Finn, Inc., #1481 301 East 57th Street New York, New York 10022

Boehringer Ingelheim Zentrale GmbH

Registrant provided public relations services including the preparation of a publication on behalf of the foreign principal. \$219,393.31 for the ten month period ending September 27, 1987.

Political Propaganda: None Reported

Straus, Richard, #3151 (T)
9209 Bardon Road
Bethesda, Maryland 20814
Federal Republic of Germany
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Taussig-Tomb & Associates, #2217 1655 North Fort Myer Drive Suite 1100 Arlington, Virginia 22209 The Budd Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported Messerschmitt-Bolkow-Blohm (American), Inc. Registrant's activities included discussions with Naval Air Systems Command regarding program for a captive sub-munition dispenser on the Marine Corp FA-18 aircraft. Additional discussions were held concerning a captive dispenser for use on F-16 aircraft and with regard to Modular Stand-Off Weapon System. \$58,548 for the six month period ending May 5, 1987. Political Propaganda: None Reported \_\_\_\_\_ Tendler, Paul Marc, #3181 1090 Vermont Avenue, N.W. Suite 1200 Washington, District of Columbia 20005 Rasch Elektronik Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017 German National Tourist Board

Registrant wrote articles promoting tourism to Germany; these articles were distributed to trade and consumer publications.

\$98,386 for the 12 month period ending July 9, 1987.

Political Propaganda: None Reported

Verstandig & Associates, Inc., #3890 (T) 1455 Pennsylvania Avenue, N.W. Suite 1180 Washington, District of Columbia 20004

John I. Haas Company, Inc./Verband der Hopfenkaufleute und Hopfenveredler e.V.

Registrant contacted various officials of the Executive branch and the German Embassy concerning U.S. policy regarding the importation of German hops.

\$20,000.00 prior to registration.

Political Propaganda: None Reported

Verstandig & Associates, Inc., #3972 (T) 1455 Pennsylvania Avenue, N.W. Suite 1180 Washington, District of Columbia 20004

Verband der Hopfenkaufleute und Hopfenveredler e.V. (Association of Hops Producers and Dealers)

Registrant contacted various officials of the Executive branch and the Embassies of Germany, France and Yugoslavia concerning U.S. policy regarding the importation of German hops.

\$20,000.00 prior to registration; \$110,000.00 for the six month period ending November 4, 1987.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036 Association of German Banks

Registrant agreed to provide legal services in connection with U.S. laws, regulations and policies that may effect or relate to the activities of the constituent members of the Association of German Banks.

Finances: None Reported

Political Propaganda: None Reported

Wilkinson, Barker, Knauer & Quinn, #4075 1735 New York Avenue, N.W. Washington, District of Columbia 20006

Akademie Fur Fuhrungskrafte Der Deutschen Bundespost

Registrant assisted its principal in preparing and organizing a seminar on informing U.S. telecommunications industry on market opportunities in the Federal Republic of Germany.

\$5,000.00 prior to registration.

Political Propaganda: None Reported

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Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, District of Columbia 20037-1420

Deutsche Lufthansa Aktiengesellschaft

Registrant provided advice in connection with civil aviation matters.

\$168,364.90 for the 12 month period ending October 8, 1987.

Political Propaganda: None Reported

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GREAT\_BRITAIN Aaron D. Cushman & Associates, Inc., #2572 35 East Wacker Drive Suite 850 Chicago, Illinois 60601 Video Arts, Ltd. Registrant promoted training films produced by the foreign principal. \$72,372.67 for the 12 month period ending October 7, 1987. Political Propaganda: None Reported Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036 Airship Industries, Ltd. (t) Registrant contacted U.S. Government officials in connection with the foreign principal's interest in being considered a procurement source for certain U.S. airships. \$24,828.50 for the 12 month period ending December 24, 1987. Political Propaganda: None Reported Alcalde, O'Bannon, Rousselot & Wahlquist, #3571 (formerly: Alcalde, Henderson, O'Bannon, & Rousselot, Ltd.) 1901 North Fort Myer Drive 12th Floor Rosslyn, Virginia 22209 The Association of Investment Trust Companies (t)

Activities: None Reported

Finances: None Reported

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Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036

International Computers, Ltd.

Registrant provided general legal services to the foreign principal and monitored and informed the principal of all changes in current U.S. trade laws and regulations in regard to export controls.

\$52,725.69 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

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Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

British-American Arts Association

The registrant rendered advice on U.S. laws, regulations and policies concerning arts exchange programs. One of the registrant's employees served as a member of the Board of Directors of the foreign principal The registrant also assisted the principal with respect to a bank account.

Finances: None Reported

Political Propaganda: None Reported

The Grain & Feed Trade Association

The registrant rendered advice on U.S. laws, regulations and policies concerning the sale of commodity options and futures contracts in the U.S. The registrant also represented the principal before the CFTC in proceedings including options and futures, and before Congress concerning CFTC reauthorization.

Finances: None Reported

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International Commodities Clearing House, Ltd.

The registrant rendered advice on U.S. laws, regulations and policies concerning the Commodities Futures Trading Commission reporting requirements relating to options trading, commodities trading and taxes.

Finances: None Reported

Political Propaganda: None Reported

The International Petroleum Exchange of London, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

The London Commodity Exchange Company, Ltd.

The registrant rendered advice on U.S. laws, regulations and policies

concerning the Commodities Futures Trading Commission reporting requirements relating to options and commodities trading and taxes.

\$104,460.00 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

The London International Financial Futures Exchanged, Ltd.

The registrant rendered advice on U.S. laws, regulations and policies concerning the Commodities Futures Trading Commission reporting requirements relating to options and commodities trading and taxes.

\$2,100.00 for the 12 month period ending December 4, 1987.

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The Metal Market & Exchange Company, Ltd.

The registrant rendered advice on U.S. laws, regulations and policies concerning the sale of commodity options and futures contracts in the U.S. The registant also represented the principal before the CFTC in proceedings including options and futures, and before Congress concerning CFTC reauthorization.

Finances: None Reported

Political Propaganda: None Reported

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Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

Aston Martin Lagonda, Ltd.

The registrant assisted the foreign principal in obtaining a temporary exemption from federal passive restraint system requirements, assisted the principal in efforts to obtain alternate fuel economy standards as a low volume manufacturer under federal corporate average fuel economy standards and assisted the principal in efforts to expand its dealer base for marketing their line of automobiles.

Finances: None Reported

Political Propaganda: None Reported

Botsford, Charles G., #3268 1730 M Street, N.W. Suite 911 Washington, District of Columbia 20036

M.E.L. (t)

The registrant maintained company presence in the U.S. and discussed the foreign principal's capabilities with aerospace companies.

\$7,500.00 for the six month period ending February 12, 1987.

British Information Services, #431 845 Third Avenue New York, New York 10022

Foreign and Commonwealth Office

As an information office, the registrant provided economic, political, social and historical materials, and distributed items regarding the policies and workings of the British Government. Registrant also maintained a reference library and answered individual inquiries on economic, financial and social matters with respect to Great Britain.

\$964,594.92 for the 12 month period ending December 31, 1987.

Press releases, newspapers, pamphlets, films, television and radio programs, fact sheets and speeches were prepared and disseminated by the registrant to libraries, public officials, newspapers, radio and television stations and to the public.

British Tourist Authority, #579 40 West 57th Street New York, New York 10019-4001

British Tourist Authority

In addition to the New York headquarters, branch offices located in Atlanta, Chicago, Los Angeles and Dallas promoted tourism to Great Britain by providing travel literature to the media, travel agents and others. Registrant also participated in travel promotions, business conventions, and trade seminars.

\$3,268,664.00 for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

Burns, Donald Carlton, #3990 1121 L Street Suite 500 Sacramento, California 95814

The British Consulate General Registrant activities included opposing IRA-sponsored legislation before the California Legislature relating to state employee investment practices and adoption of the "MacBride Principals" by American companies doing business in Northern Ireland. Finances: None Reported Political Propaganda: None Reported Byck, Donald M., #3912 (T) 43 Tatum Drive Middletown, New Jersey 07748 Streets Financial, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Chadbourne & Parke, #3490 1101 Vermont Avenue, N.W. Suite 900 Washington, District of Columbia 20005 British Aerospace, Inc. The registrant rendered legal services to the foreign prinicpal. \$4,971.85 for the 12 month period ending December 24, 1987. Political Propaganda: None Reported Burnett & Hallamshire Holdings, PLC (t) The registrant monitored provisions of the House and Senate tax increase bills on behalf of the foreign principal. \$48,738.00 for the two month period ending December 24, 1987. Political Propaganda: None Reported

The Export-Import Bank of Korea (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Conservative Action Pact, Inc., #4100 (T) Overlook III 2859 Paces Ferry Road #610 Atlanta, Georgia 30339 Conservative Action Pact Registrant was organized to raise funds for the Conservative Party in Great Britain. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Davis & Harmon, #4018 1455 Pennsylvania Avenue, N.W. Suite 1200 Washington, District of Columbia 20004 Underwriters at Lloyd's, London Registrant agreed to contact members and staff of Congress and officials at the Treasury Department in an effort to oppose Section 10152 of the Guaranteed Deficit Reduction Reconciliation Act. Finances: None Reported Political Propaganda: None Reported Deckmann Associates, #3552 1725 Washington Road Suite 206 Pittsburgh, Pennsylvania 15241

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WINvest

Registrant contacted U.S. companies who were interested in engaging in overseas manufacturing or service operations.

\$130,140.02 for the 12 month period ending July 23, 1987.

Registrant disseminated pamphlets and letters promoting Europe as an ideal location for overseas operations.

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Dewey, Ballantine, Bushby, Palmer & Wood, #3759 1775 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006

The Dee Corporation, PLC (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Donald N. Martin & Company, Inc., #1381 630 Fifth Avenue Suite 565 New York, New York 10111 British Tourist Authority Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

Dart-M.L., Ltd.

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. The registrant also represented the principal on related matters before the U.S. Federal Maritime Commission and the U.S. Customs Service. \$361.68 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

Elliott, Geoffrey, #3976 149 East 73rd Street New York, New York 10021

Conservatives Abroad

Registrant solicited individual funds for the Party's 1987 general election campaign. Registrant also organized the U.S. visit of the Party Chairman and a fund-raising reception.

No fees or expenses to be received.

Political Propaganda: None Reported

Fenton Communications, Inc., #3857
1755 S Street, N.W.
Washington, District of Columbia 20009

British Labor Party (t)

Activities: None Reported

None Reported

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Political Propaganda: None Reported

Fierce, Donald L., #3541 d/b/a Fierce & Associates 600 New Hampshire Avenue, N.W. Suite 1010 Washington, District of Columbia 20037

Muirhead

Activities: None Reported

Finances: None Reported

Finley Kumble Wagner Heine Underberg Manley Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. 10th Floor Washington, District of Columbia 20036

Association of British Insurers

Registrant rendered advice concerning a proposed amendment to the Federal excise tax on insurance premiums placed abroad, and represented the principal by providing information on the proposed amendment to U.S. Government officials.

\$74,002.25 for the 12 month period ending December 29, 1987.

Registrant disseminated information on the Federal excise tax on insurance and Section 703 of H.R. 3 (the Bryant Amendment) to members of Congress, their staffs, and to officials of the Treasury Department.

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Sir William Lithgow

Registrant rendered advice concerning the inclusion of comprehensive disclosure language in the prospectus for the public sale of securities in the British Gas Corporation, and represented the foreign principal by providing information to members of Congress and their staffs.

\$36,327.44 for the 12 month period ending December 29, 1987.

Political Propaganda: None Reported

Finley, McDermott & Company, #3840 (T) 333 East 46th Street New York, New York 10017

Wrexham Maelor Borough Council

Registrant identified U.S. companies seeking European site locations. Registrant also assisted its principal in organizing a reception held in New York City.

\$6,557.95 for the six month period ending June 5, 1987.

Registrant disseminated letters and other material promoting its principal as an ideal investment site.

Francis, Colin E., #3819 Wales Investment Location 101 Carnegie Center, Suite 211 Princeton, New Jersey 08540

Welsh Development Agency (WINvest)

To promote Wales as an attractive business location, the registrant contacted companies to ascertain their interest in locating in Europe, assisted those companies considering Europe as an industrial location, and attended trade exhibitions and seminars.

\$67,599.89 for the 12 month period ending October 24, 1987.

Registrant disseminated pamphlets and placed advertisements to promote Wales as an ideal location for an overseas location.

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Gaynor, John H.F., #4071 Corporation of Lloyd's Lime Street London, Great Britain EC3M 7HA

Corporation of Lloyd's

Registrant will communicate with members of Congress, their staffs, and the Treasury Department in regard to opposition to Section 10152 of H.R. 3545.

Registrant is a salaried employee of the foreign principal.

Political Propaganda: None Reported

Ginsburg, Feldman & Bress, Chartered, #3106 1250 Connecticut Avenue, N.W. Suite 800 Washington, District of Columbia 20036 Airship Industries (United Kingdom), Ltd. Registrant provided general legal counsel to the foreign principal. \$236,148.85 for the 12 month period ending November 15, 1987.

Goddard, Kenneth S., #4072 Corporation of Lloyd's Lime Street London, Great Britain EC3M 7HA

Corporation of Lloyd's

Registrant will communicate with Members of Congress, their staffs, and the Treasury Department in regard to opposition to Section 10152 of H.R. 3545.

Registrant is a salaried employee of the foreign principal.

Political Propaganda: None Reported

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Graham & James, #3275 2000 M Street, N.W. Suite 700 Washington, District of Columbia 20036

Haynes Publishing Group, PLC

Registrant presented the views of the foreign principal to officials in the U.S. Department of Commerce, the U.S. Trade Representative's office, congressional staff and the American Association of Publishers in opposition to Senate Amendment 569 to the Omnibus Trade and Competitiveness Act of 1987, which would eliminate the exemption from the antidumping and countervailing duty laws for technical publications under the Florence Agreement.

Finances: None Reported

Registrant prepared and disseminated a background memorandum on the Wilson Amendment to the Senate's Omnibus Trade Bill.

Graydon Associates, Inc., #2639 216 Maple Avenue Post Office Box 566 Red Bank, New Jersey 07701 Warrington & Runcorn New Town Development Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007

International Maritime Satellite Organization

The registrant provided legal services and governmental relations services relating to the collection of information from federal agencies, analyzing such information, and preparing periodic reports regarding legal and policy developments affecting international satellite programs and services, including IMMARSAT's existing and future role and responsibility for the provisions of satellite communications facilities.

\$25,744.04 for the six month period ending December 23, 1987.

Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Royal Ordnance, U.S.A. (t)

Activities: None Reported

\$44,141.54 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109

## Underwriters at Lloyd's, London

Registrant agreed to represent the foreign principal on matters directly affecting principal's commercial and financial interests, and to oppose enactment of Section 10152 (relating to certain insurance syndicates) of H.R. 3545, the Omnibus Budget Reconciliation Act of 1987.

Finances: None Reported

Political Propaganda: None Reported

Hyman Fine & Associates, Ltd., #3273 1725 Jefferson Davis Highway Suite 213 Arlington, Virginia 22202

British Aerospace Establishment

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

Inkululeko Publications

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mozambique, Angola & Guine Information Center

Activities: None Reported

Finances: None Reported

Politkino

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Unity Publications (Finchley), Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Inward, Ltd., #3844 1830 Sherman Avenue Evanston, Illinois 60201

Inward, Ltd.

Registrant promoted its principal as an ideal investment site.

\$199,549.36 for the 12 month period ending December 16, 1987.

Registrant disseminated letters, pamphlets and advertising material to promote its principal as an ideal investment site.

Ivins, Phillips & Barker, #3595 (T)
1700 Pennsylvania Avenue, N.W.
Suite 600
Washington, District of Columbia 20006
Sir James Goldsmith
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

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IPAC, Inc., #4008
 450 - 5th Street, N.W.
 Washington, District of Columbia 20001

Pilatus-Britten-Norman, Ltd.

Registrant will act as a consultant to the foreign principal in the sale of its Defender aircraft to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, District of Columbia 20005-2088

Heron International, N.V.

The registrant provided legal services and contacted members of Congress with respect to banking legislation which affected the foreign principal and its U.S. subsidiaries.

\$115,089.00 for the three month period ending December 10, 1987.

A letter was disseminated on behalf of the foreign principal to Congressional staff members.

London Chamber of Commerce & Industry (LCCI) (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Morgan Grenfell & Company, Ltd.

Registrant advised the foreign principal on the provisions of House Joint Resolution 625, the Palau Compact legislation, which affects the foreign principal's ability to obtain a court orderd judgement against Palau. Registrant contacted U.S. Government officials to recommend deletion of the provisions in the Compact which would affect the foreign principal's ability to obtain a court ordered judgement against Palau with regard to outstanding debts owed by Palau.

\$278,233.00 for the 12 month period ending December 10, 1987.

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Global Tours

Registrant provided printing, advertising and public relations services to promote tourism.

\$41,624.79 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Merit Hotels, Ltd. (t)

Registrant performed printing, advertising and public relations services to promote tourism on behalf of its principal.

\$140,213.08 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Kelley, Drye & Warren, #3681 2300 M Street, N.W. Washington, District of Columbia 20037

Marconi Underwater Systems, Ltd. (t)

Registrant provided legal services to the foreign principal with respect to topographic survey matters and advised the foreign principal on U.S. law and policies applicable to such matters.

\$56,812.31 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Kilpatrick & Cody, #3610 2501 M Street. N.W. Suite 500 Washington, District of Columbia 20037

British Airports Authority (t)

Registrant consulted with and advised its principal on miscellaneous questions regarding legal and practical ramifications of airport slot allocations.

\$911.00 for the 12 month period ending August 29, 1987.

Political Propaganda: None Reported

King & Spaulding, #3812 (T) 2500 Trust Company Atlanta, Georgia 30303

BET Public, Ltd., Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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L.A. Motley & Company, #3723 1800 K Street, N.W. Suite 1000 Washington, District of Columbia 20006

J.B.&S. Lees

The registrant monitored developments in U.S. steel policy and attempted to prevent the U.S. Government from taking action inconsistent with the U.S.-E.C. steel agreement which would inhibit imports of steel products from the foreign principal.

\$60,000.00 for the 12 month period ending August 15, 1987.

Political Propaganda: None Reported

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Leva, Hawes, Mason, Martin & Bebchick, #3881 1220 - 19th Street, N.W. Suite 700 Washington, District of Columbia 20036 United Kingdom Defense Export Services Organization Registrant's services included legal research and advice concerning various regulatory, procedural or legislative actions or proposals relating to defense procurement issues of interest to the United Kingdom. \$52,302.50 for the 12 month period ending September 12, 1987. Political Propaganda: None Reported LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Ave., N.W. Suite 1100 Washington, District of Columbia 20036 British Insurance Association (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Underwriters at Lloyd's, London Registrant agreed to represent the foreign principal before U.S. Government officials, to express opposition to Section 10152 of H.R. 3545, and to discuss financial responsibility provisions of various

Finances: None Reported

oil pollution legislation.

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Political Propaganda: None Reported

Lipsen, Hamberger, Whitten & Hamberger, #3586 1725 DeSales Street, N.W. Suite 800 Washington, District of Columbia 20036

Chellingworth & Singer, Ltd.

The registrant monitored and reported on activities impacting the foreign principal's plastic extrusion and metal fabrication business, and advised the principal on business and financial issues and on contracts with the Federal government.

\$15,000.00 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

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Ministry of Defence, United Kingdom

The registrant advised the client on federal defense sales and technology transfer issues and U.S. trade policies, and advised members of Congress on United Kingdom interest in these same areas.

\$12,000.00 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

Vosper Thornycroft (United Kingdom), Ltd.

The registrant advised the foreign principal on possible congressional funding of a minehunting boat and advised members of Congress on the capabilities of such boat.

\$10,000.00 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

London Chamber of Commerce & Industry (LCCI), #3898 Jones, Day, Reavis & Pogue 655 - 15th Street, N.W. Washington, District of Columbia 20005-5701

London Chamber of Commerce & Industry ("LCCI") Registrant contacted Congressmen and Senators or their staffs with reference to the current trade bill. Registrant also met with staff members of the Executive Branch of the U.S. Government as well as the private sector. Finances: None Reported Political Propaganda: None Reported Lord, Alan, #4070 Corporation of Lloyd's Lime Street London, Great Britain Corporation of Lloyd's Registrant will contact members of Congress, their staffs, and the Treasury Department regarding opposition to Section 10152 of H.R. 3545. Registrant is a salaried employee of the foreign principal. Political Propaganda: None Reported Luxton-Jones, Roger Louis, #3356 1100 Louisiana Suite 2600 Houston, Texas 77002 Yorkshire & Humberside Development Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Markham/Novell Communications, Ltd., #3464 (T) d/b/a Guernsey Information Bureau 211 East 43rd Street Suite 1106

New York, New York 10017

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Department of Commerce and Industry States of Guernsey Activities: None Reported Finances: None Reported Political Propaganda: None Reported Mathews & Clark Communications, Inc., #3554 710 Lakeway Suite 170 Sunnyvale, California 94086 WINvest Registrant's services included advising its principal or reseaching information on U.S. companies interested in a manufacturing location in Wales. \$20,143.42 for the six month period ending July 23, 1987. Political Propaganda: None Reported Maurice E. King, Inc., #2902 d/b/a King Associates d/b/a The King Group 3161 Barkentine Road Rancho Palos Verdes, California 90274 British Aerospace Dynamics Group, Hatfield/Lostock Division Registrant provided support and technical assistance and conducted field trials of advanced missile components at the Naval Weapons Center, China Lake, California. Finances: None Reported Political Propaganda: None Reported بین چید می جو می خان خان بین بین بین این که می می بید می بید بین بید بین این که می بین این ا McLoughlin, Alex G., #3742 ICL, Bridge House Putney Bridge London, Great Britain SW6 3JX

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International Computers, Ltd.

Registrant advised its principal regarding proposed changes in current U.S. trade law and regulations.

Registrant is a salaried employee of the foreign principal.

Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Midland Bank, PLC

The registrant performed legal services in connection with advice to the foreign principal concerning regulatory matters in the U.S., corporate reorganizations, tax matters, applications and notifications, operations of branch and subsidiaries in the U.S. and legislative matters concerning establishment of an Edge Act subsidiary.

Finances: None Reported

Political Propaganda: None Reported

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Miller, Peter N., #4073 Lloyd's Lime Street London, Great Britain EC3M 7HA

Underwriters at Lloyd's

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Registrant will represent foreign principal in opposition to enactment of Section 10152 (relating to certain insurance syndicates) of H.R. 3545, Omnibus Budget Reconciliation Act of 1987.

Registrant is a salaried official of the foreign principal.

Political Propaganda: None Reported

Minnesota Public Radio, #3267 (T) 45 East 8th Street St. Paul, Minnesota 55101

British Broadcasting Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 British Post Office (t) Registrant promoted and distributed films on behalf of the foreign principal. \$1,119.42 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported Morgan, Lewis & Bockius, #3794 1800 M Street, N.W. Washington, District of Columbia 20036-5869 Government of the United Kingdom of Great Britain & Northern Ireland Registrant consulted with and advised its principal regarding possible changes in U.S. policies concerning the application of U.S. laws to international business transactions. \$119,417.50 for the 12 month period ending September 12, 1987. Political Propaganda: None Reported \_\_\_\_\_

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

British Tourist Authority Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$2,600.00 for the three month period ending October 12, 1987. Political Propaganda: None Reported NDC, #3476 (formerly: The North of England Development Council) 10 Gould Center 2850 Golf Road, Suite 717 Rolling Meadows, Illinois 60008 The North of England Development Council Registrant responded to inquiries for information and incentives available to businesses locating in the Northern Region of England. \$246,598.01 for the 12 month period ending November 25, 1987. Registrant disseminated brochures promoting the Northern Region of England as an ideal location for businesses. NLP&F, #3480 (T) d/b/a Norman, Lawrence, Patterson & Farrell, Inc. 211 East 43rd Street New York, New York 10017 Guernsey Department of Commerce & Industry Activities: None Reported Finances: None Reported Political Propaganda: None Reported O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Balfour Beatty, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Ogilvy & Mather U.S., a Division of The Ogilvy Group, Inc., #2530 2 East 48th Street New York, New York 10017 British Tourist Authority Registrant served as advertising agency for the foreign principal, and as such, prepared and placed advertising in U.S. newspapers, magazines, and broadcast media to attract tourism to the United Kingdom. \$2,524,882.97 for the 12 month period ending August 12, 1987. Political Propaganda: None Reported \_\_\_\_\_ Parry & Romani Associates, Inc., #3814 233 Constitution Avenue, N.E. Washington, District of Columbia 20002 Pilatus Britten-Norman. Ltd. Registrant contacted members of Congress to promote the sale of the foreign principal's aeroplanes. \$4,000.00 for the four month period ending October 14, 1987. Political Propaganda: None Reported Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037 Unitary Tax Campaign, Ltd. The registrant advised the foreign principal and met with U.S. Government officials with respect to attempting to secure passage of corporate income tax on a world wide unitary basis. \$53,294.69 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 British Tourist Authority Registrant promoted and distributed films on behalf of the foreign principal. \$10,000.00 for the 12 month period ending August 23, 1987. Political Propaganda: None Reported Britrail Travel International, Inc. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Rainbolt, John Vernon, II, #3798 (T) 1355 Lancia Drive McLean, Virginia 22102 The Grain & Feed Trade Association Activities: None Reported Finances: See Entry for London Commodity Exchange Company, Ltd. Political Propaganda: None Reported International Commodities Clearing House, Ltd. Activities: None Reported

Finances: See Entry for London Commodity Exchange Company, Ltd.

Political Propaganda: None Reported

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London Commodity Exchange Company, Ltd.

Activities: None Reported

\$65,000.31 for the six month period ending March 18, 1987 (amount represents receipts from five related foreign principals).

Political Propaganda: None Reported

London International Financial Futures Exchange, Ltd.

Activities: None Reported

Finances: See Entry for London Commodity Exchange Company, Ltd.

Political Propaganda: None Reported

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Metal Market & Exchange Company, Ltd.

Activities: None Reported

Finances: See Entry For London Commodity Exchange Company, Ltd.

Political Propaganda: None Reported

Robert W. Bloch Public Relations, #3876 30 East 60th Street New York. New York 10022-1008

Isle of Man Government - Industry Board

Registrant performed public relations support to its principal to raise the visability of its principal as a favorable place from which to conduct business.

\$55,792.00 for the 12 month period ending August 22, 1987.

Registrant assisted its principal in preparing promotional material.

Rose Communications, Inc., #4003 901 - 15th Street, N.W. Suite 570 Washington, District of Columbia 20005

Johnson Matthey, PLC, Through Johnson Matthey, Inc.

Registrant's activities included advising its principal on the status of U.S. Government policies affecting the import, sale and recycling of platinum group metals.

\$24,875.00 prior to registration.

Political Propaganda: None Reported

Ruder Finn, Inc., #1481

301 East 57th Street New York, New York 10022

Sedgwick Group, PLC

Registrant provided public relations services including the arrangement of meetings between representatives of the foreign principal and U.S. investors.

\$82,785.79 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

Skadden, Arps, Slate, Meagher & Flom, #3746 1440 New York Avenue, N.W. Washington, District of Columbia 20005-2107

British Airports Authority

Registrant provided advice to its principal with regard to United States laws and policies which may affect the interests of the British Airports Authority.

\$105,933.00 for the 12 month period ending October 15, 1987.

Political Propaganda: None Reported



Tolson & Company Advertising, Inc., #3661 300 East 42nd Street New York, New York 10017 British Trade Development Office Registrant designed advertisments and advised its principal which publications should be utilized for the placement of the advertisements. \$546,914.00 for the 12 month period ending September 19, 1987. Political Propaganda: None Reported Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017 Ocean Cruise Lines (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported U.S. Branch Plaid Cymru, #2653 C/O Annette J. Thomas 94 North Franklin Street #6 Wilkes-Barre, Pennsylvania 18701-1303 Plaid Cymru Activities: None Reported Finances: None Reported Political Propaganda: None Reported 

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U.S. Office of the British Broadcasting Corporation, #505 630 Fifth Avenue New York, New York 10111 The British Broadcasting Corporation

Registrant supplied the foreign principal with information regarding activities in the United States for radio and television distribution, and arranged for material produced in Great Britain to be transmitted through radio and television stations in the United States.

\$9,564,417.37 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

Urenco, Inc., #3904 2600 Virginia Avenue, N.W. Suite 610 Washington, District of Columbia 20037

Urenco, Ltd.

Registrant held several meetings with staff members of the Senate Committee of Energy and Natural Resources to discuss S.1846 and related bills pending in the Senate.

Finances: None Reported

Political Propaganda: None Reported

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, District of Columbia 20037-1420

European Communities

Registrant agreed to provide legal advice during negotiations between the Commission of the European Communities and the U.S. Government concerning trade in large civil aircraft.

Finances: None Reported

Political Propaganda: None Reported

Wilson, Elser, Moskowitz, Edelman & Dicker, #3908 600 Maryland Avenue, S.W. Suite 880 Washington, District of Columbia 20024

Morgan Grenfell & Company, Ltd. Registrant engaged in lobbying activities in connection with legislation involving the Republic of Palau. \$120,455.18 for the 12 month period ending November 19, 1987. Political Propaganda: None Reported Wunder & Diefenderfer, #3971 1615 L Street. N.W. Suite 650 Washington, District of Columbia 20036 Airship Industries, Ltd. Registrant agreed to provide legal advice regarding U.S. Government interest in purchasing or leasing airships, to represent the foreign principal before the Congress in connection with any related budget process, and to prepare contracts and bids. \$18,618.00 for the one month period ending October 29, 1987. Political Propaganda: None Reported \_\_\_\_\_ WINvest, a division of Welsh Development Agency, #3671 (formerly: Alan J. Sutton) 710 Lakeway Suite 170 Sunnyvale, California 94086-4013 Welsh Development Agency (WINvest) Registrant met with U.S. companies who are interested in locating a manufacturing business in Europe. \$109,240.00 for the 12 month period ending October 15, 1987. Registrant disseminated press releases and brochures to promote its principal as an ideal manufacturing site. \_\_\_\_\_ Yorkshire & Humberside Development Association, California, #3706 (formerly: Keith White-Hunt) 435 Tasso Street Suite 140 Palo Alto, California 94301

Yorkshire & Humberside Development Association

Registrant provided information on factory sites, financial aid and other business facts to encourage U.S. companies to establish their facilities within the United Kingdom.

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Finances: None Reported

Registrant distributed brochures on the economic environment and infrastructure of its foreign principal.

#### GREECE

Conteas, Nicholas C., #3030 9555 Van Alden Avenue Northridge, California 91324

Ministry of National Economy/Republic of Greece

Registrant provided information on trade matters, Greek products and licensing agreements, and assisted U.S. manufacturers in contacting potential buyers in Greece.

Finances: None Reported

Political Propaganda: None Reported

Greek National Tourist Organization, #2199 611 West Sixth Street Suite 1998 Los Angeles, Canada 90017

Greek National Tourist Organization

Registrant promoted tourism to Greece by distributing literature to tour operators, travel agents and others upon request, and replying to inquiries regarding tourism to Greece.

\$185,872.00 for the 12 month period ending December 9, 1987.

Political Propaganda: None Reported

Hellenic Development Corporation, #3776 610 Fifth Avenue Suite 308 New York, New York 10020

Agricultural Bank of Greece Commercial Bank of Greece Hellenic Industrial Development Bank National Bank of Greece

Registrant, which is owned by the four foreign principals, engaged in activities to identify prospective investors for projects in Greece, and provided information and assistance to the potential investors with regard to the incentives, credit availability and procedures of the investment framework in Greece.

\$588,015.00 received jointly from its four foreign principals for the

12 month period ending December 31, 1987.

Political Propaganda: None Reported

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Manatos & Manatos, #3522 1750 New York Avenue, N.W. Suite 210 Washington, District of Columbia 20006

Embassy of Greece

Registrant provided the foreign principal with information concerning how best to promote the image of Greece in the U.S. and tourism to Greece, briefed officials in Greece on upcoming visits to Greece by members of Congress and congressional staff, and arranged meetings for the General Secretary for Tourism of Greece with various Congressmen with jurisdiction over the issue of tourism.

\$50,000.00 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

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Union of Greek Shipowners (t)

Activities: None Reported

\$20,000.00 for the six month period ending March 28, 1987 for services rendered in prior reporting period.

Political Propaganda: None Reported

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# GREENLAND

Inuit Circumpolar Conference (ICC), #3491 (T)
 429 D Street
 Suite 202
 Anchorage, Alaska 99501
 ICC
 Activities: None Reported
 Finances: None Reported

Political Propaganda: None Reported

### GRENADA

Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York. New York 10001 Grenada Industrial Development Corporation (t) Registrant developed promotional material for its principal's industrial park; registrant also printed brochures, fact sheets and maps. \$21,965.38 for the 12 month period ending July 29, 1987. Registrant prepared promotional material regarding the principal's industrial park. Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036 Embassy of Grenada (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Grenada Tourist Information Office, #2378 141 East 44th Street Suite 701 New York, New York 10017 The Government of Grenada Registrant promoted tourism to Grenada by participating in trade shows, distributing tourist literature, and coordinating familiarization trips to Grenada for travel agents.

\$177,584.42 for the 12 month period ending September 18, 1987.

Political Propaganda: None Reported

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Karen Weiner Escalera Associates, Inc., #3405 104 Fifth Avenue 11th Floor New York, New York 10011 Grenada Tourist Department Registrant provided public relations services to increase tourism to Grenada. Activities included issuing press releases and press kits, coordinating familiarization trips to Grenada and contacting travel writers. \$90,446.43 for the 12 month period ending August 27, 1987. Political Propaganda: None Reported \_\_\_\_\_ Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Grenada Hotel Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

The Clement-Petrocik Company, #2249 14 East 60th Street New York, New York 10022

Martinique & Guadeloupe Tourism

Registrant promoted tourism by issuing press releases to consumer and travel trade publications, preparing itineraries for travel writers to visit the French West Indies, and revising rate sheets, tariffs, hotel guides and other materials for individual hotels.

\$170,782.00 for the 12 month period ending September 18, 1987.

Political Propaganda: None Reported

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### GUATEMALA

Cameron, Bruce P., #4043 1725 - 17th Street, N.W. Apartment 109 Washington, District of Columbia 20009 Presidency of the Republic of Guatemala

The registrant will advise the foreign principal on economic, miliitary, political and commercial issues as they affect the relationship between Guatemala and the U.S. Registrant will also consult with members of Congress and U.S. Government officials.

Finances: None Reported

Registrant will disseminate position papers on pending legislation of concern to Guatemala.

Curtis J. Hoxter, Inc., #2912 745 Fifth Avenue New York, New York 10022

Permanent Mission of Guatemala to the United Nations

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007

Agro-Quimicas de Guatemala, S.A.

The registrant provided legal and government relations services to the foreign principal regarding compliance with federal and state statutes regulating agricultural pesticides imported into the U.S. The registrant also monitored amendments to the Federal Insecticide Fungicide and Rodenticide Act, and legislation affecting patents on chemicals. The registrant also provided advice regarding the Caribbean Basin Initiative.

\$39,587.68 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

C.B.I. Sugar Group, Inc.

The registrant provided general legal and government relations services to the foreign principal opposing additional reductions in quotas for tonnage of sugar allowed to enter the U.S. market, and supporting a partial restoration of the Latin American and Caribbean share of the U.S. sugar market. \$60,093.75 for the 12 month period ending December 23, 1987. Political Propaganda: None Reported \_\_\_\_\_ International Business Communications, #3767 (T) 1912 Sunderland Place, N.W. Washington, District of Columbia 20036 Union del Centro Nacional Activities: None Reported Finances: None Reported Political Propaganda: None Reported Needham & Grohmann, Inc., #3451 30 Rockefeller Plaza New York, New York 10112 Inquat (Guatemala) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Reichler & Appelbaum, #3582 1701 K Street, N.W.

1701 K Street, N.W. Suite 700 Washington, District of Columbia 20006 Republic of Guatemala

The registrant represented the foreign principal in connection with legislation pending in Congress that may affect the interests of the principal, including meeting with U.S. Government officials to discuss these interests.

Finances: None Reported

The registrant engaged in oral communication with U.S. Government officials to discuss issues of interest to Guatemala.

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Shea & Gardner, #3901
 1800 Massachusetts Ave., N.W.
 Washington, District of Columbia 20036
 Republic of Guatemala (t)
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Guinea

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Registrant provided general legal representation in connection with foreign borrowings and project financings by the Republic and by state-owned entities.

\$205,967.98 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

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## GUYANA

John G. Gelinas & Associates, Inc., #2681 576 Fifth Avenue New York, New York 10036

The Cooperative Republic of Guyana (t)

To interest potential trading partners and investors in doing business in and with Guyana, the registrant provided public relations services which included setting up and arranging media interviews and meetings for Guyana officials, and assisting with logistics of visits to Guyana by American journalists. In addition, the registrant monitored the activities of banking institutions.

\$82,950.00 for the 12 month period ending October 8, 1987.

Political Propaganda: None Reported

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Alyse Lynn Booth & Associates, #3870 (T) 334 West 46th Street New York, New York 10036

Mr. Marc Bazin

The registrant provided advice and representation in connection with the foreign principal's candidacy for the presidency of Haiti.

\$5,000.00 for the six month period ending February 15, 1987.

Political Propaganda: None Reported

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The Coalition for a Democratic Haiti, #4007 Grand Central Station Post Office Box 7160 New York, New York 10163-6027

Parti Agricole Industriel National

Registrant will raise funds on behalf of the registrant through various fundraising events and mailings. The registrant will also contact members of Congress and other U.S. Government officials in order to promote Haiti.

Finances: None Reported

Political Propaganda: None Reported

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Demougeot, George, #3874 1612 K Street, N.W. Suite 206 Washington, District of Columbia 20006

The Government of Haiti (t)

The registrant engaged in general representation before the Executive and Legislative Branches of the U.S. Government regarding trade, investment and foreign and international assistance.

\$134,603.49 for the 12 month period ending August 20, 1987.

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037 Parti Agricole Industriel National The registrant represented the foreign principal before the U.S. Congressional and Administration officials with respect to economic, political and civic conditions in Haiti. The registrant also provided legal advice and representation in connection with corporate and tax matters. Finances: None Reported Political Propaganda: None Reported Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036 The Republic of Haiti (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Friends of Marc Bazin, Inc., #3885 (T) C/O A.L. Booth 334 West 46th Street, Suite 2 New York, New York 10036 Marc Bazin The registrant assisted the foreign principal with the Haitian presidential election. None Reported Finances: Political Propaganda: None Reported

Haiti Government Tourist Bureau, #1901 60 East 42nd Street Suite 1365 New York, New York 10017 Republic of Haiti-Off. Nat'1. du Tourisme et de la Propagande The registrant participated in travel shows and provided information to travel agents and tourists in order to promote tourism to Haiti. \$70,200.00 for the 12 month period ending December 16, 1987. Political Propaganda: None Reported Rosenblatt, Peter R., #3518 1001 Connecticut Avenue, N.W. Suite 707 Washington, District of Columbia 20036 National Council of the Government of the Republic of Haiti (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Stroock & Stroock & Lavan, #3816 7 Hanover Square New York, New York 10004 Republic of Haiti Registrant provided legal services in connection with lawsuits commenced in the U.S. by the foreign principal to recover property held by Jean-Claude Duvalier. \$1,054,173.57 for the 12 month period ending October 22, 1987. Political Propaganda: None Reported

#### HONDURAS

Carmen, Carmen & Hugel, Inc., #4066 1667 K Street, N.W. Suite 70 Washington, District of Columbia 20006

Friends of Oswaldo Ramos-Soto - Friends of Democracy, Inc.

Carmen, Carmen & Hugel, Inc. will, through international media and public relations, determine Oswaldo Ramos-Soto's potential success as a candidate for political office in Honduras. Fundraising efforts will also be implemented by the registrant on behalf of the principal.

\$60,000.00 60 days prior to registration.

Political Propaganda: None Reported

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Friends of Democracy, Inc., #4065 10380 Southwest 140th Street Miami, Florida 33176

Oswaldo Ramos-Soto

Registrant will engage in a public relations campaign in an attempt t evaluate the potential candidacy of Oswaldo Ramos-Soto for political office in Honduras and to raise funds and assist in meeting the needs of the people of Honduras.

\$70,000.00 60 days prior to registration.

Political Propaganda: None Reported

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White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Honduras

Registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic of Honduras and by state-owned entities.

Finances: None Reported

Political Propaganda: None Reported

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Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

Asia-North America Eastbound Rate Agreement (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$9,630.37 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

Enquiries Associates, #4045 24 Abbott Road Somerset, New Jersey 08873

Hong Kong Trade Development Council

Registrant will place advertisements in major publications.

\$5,000.00 prior to registration.

Registrant will place special advertising supplements to appear in the New York Times, The Washington Post and the Los Angeles Times.

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Ernest Beyl Public Relations, #3463 874 North Point San Francisco, California 94109

Hong Kong Government Information Services

Registrant's activities included distributing feature stories and press releases on Hong Kong and arranging meetings and briefings for the U.S. media visiting Hong Kong.

\$99,064.36 for the 12 month period ending October 26, 1987.

To promote business in Hong Kong, registrant disseminated news releases, news features, video and audio tapes, and arranged media interviews for visiting Hong Kong officials and executives. French & Company, #3666 The Willard 1455 Penn. Ave., N.W. #1260 Washington, District of Columbia 20004

The Hong Kong Trade Development Council

On behalf of the foreign principal, the registrant opposed legislation and policies that would further restrict Hong Kong's textile, apparel and other imports into the U.S.

\$195,119.09 for the 12 month period ending October 5, 1987.

Political Propaganda: None Reported

Gavin Anderson & Company, #3378 261 Madison Avenue New York, New York 10016

Hong Kong Government

Assisted in the visit of the Governor of Hong Kong to Washington, D.C. and New York City, including work on press briefings, speeches, an "op-ed" article, letter to the editor, and meetings with the editorial staff of some newspapers.

\$10,690.00 for the two month period ending December 15, 1987.

Political Propaganda: None Reported

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George C. Benson, Ltd., #3183 1800 K Street, N.W. Suite 829 Washington, District of Columbia 20006

Perta Oil Marketing, Ltd.

Registrant's consulting services included keeping abreast of developments affecting its principal's operation, and coordinating communications with U.S. Government officials and representatives of domestic companies.

\$156,500.00 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

Government of Hong Kong (Department of Industry), #3421 180 Sutter Street 4th Floor San Francisco, California 94104 Hong Kong Government Industry Department Registrant's activities included disseminating industrial promotional material and economic data pertaining to Hong Kong. \$236,250.00 for the 12 month period ending November 18, 1987. Political Propaganda: None Reported The Government of Hong Kong Industry Department, #3880 680 Fifth Avenue 22nd Floor New York, New York 10019 Hong Kong Government Industry Department Registrant promoted industrial investment in Hong Kong through company visits, seminars and dissemination of promotional material. \$200,000.00 for the 12 month period ending September 11, 1987. Registrant disseminated various pamphlets to promote investment in Hong Kong. Hecht, Spencer & Associates, Inc., #3740 (formerly: Bill Hecht & Associates, Inc.) (formerly: Hecht, Spencer & Oglesby, Inc.) 499 South Capitol Street, S.W. Suite 507 Washington, District of Columbia 20003 Hong Kong Trade & Development Council Registrant met with congressional staff members and members of the Executive Branch to seek information, arrange appointments for its principal, and inform the Legislative Branch on Hong Kong's position on pending legislation affecting U.S.-Hong Kong relations. \$257,294.15 for the 12 month period ending September 26, 1987.

Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Hong Kong Tourist Association

Registrant arranged press familiarization trips to Hong Kong. Registrant also prepared and disseminated press releases regarding the Lunar New Year activities, the airbus service between TAK International Airport and Hong Kong Hotels and conducted media events.

\$147,982.71 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

Hong Kong Tourist Association, #2110 333 North Michigan Suite 2400 Chicago, Illinois 60601

Government of Hong Kong

To promote tourism on behalf of its principal, the registrant distributed promotional material and films, and participated in trade shows and seminars. Registrant's offices are located in San Francisco, New York and Chicago.

\$2,132,492.84 for the 12 month period ending October 29, 1987.

Political Propaganda: None Reported

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Hong Kong Trade Development Council, #2181 673 Fifth Avenue New York, New York 10022

Hong Kong Trade Development Council

Registrant provided information to its principal regarding the market situation in America, assisted in promotional programs, and served as consultant to Hong Kong businessmen. Registrant's offices are located in New York, Los Angeles, Chicago and Dallas.

\$3,100,940.41 for the 12 month period ending July 30, 1987.

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington. District of Columbia 20037

Government of Hong Kong

The registrant advised the foreign principal concerning the status and impact of proposed legislation relating to customs laws, trade law, textile import restrictions, product liability and other trade issues.

\$221,091.01 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Duty Free Shoppers Group, Ltd.

The registrant monitored international trade and customs matters affecting the foreign principal. In addition, the registrant met with representatives of the U.S. Customs Service and members and staff of Congress, in order to advise the foreign principal on matters concerning the supervision of duty free stores and the development of regulations governing duty free stores.

\$421,567.34 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

R. Duffy Wall & Associates, Inc., #3737 1317 F Street, N.W. Suite 400 Washington, District of Columbia 20004 The Hong Kong Trade Development Council (TDC)

Activities: None Reported

Finances: None Reported

Solter, Myron W., #1970 16001 Partnership Road Poolesville, Maryland 20837 Li & Fung (Trading), Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# HUNGARY

Curtis J. Hoxter, Inc., #2912 745 Fifth Avenue New York, New York 10022 National Bank of Hungary Activities: None Reported Finances: None Reported Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 Post Office Box 1943

Birmingham, Alabama 35201

Kultura

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

Kultura Hungarian Trading Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

IBUSZ Hungarian Travel Bureau, #2910 One Parker Plaza Suite 1104 Fort Lee, New Jersey 07024

IBUSZ Travel Bureau, Ltd. Registrant promoted tourism to Hungary by sponsoring seminars and luncheons, participating in trade shows, placing advertisements in travel magazines and distributing tourism brochures. \$453,145.55 for the 12 month period November 7, 1987. Political Propaganda: None Reported Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020 IBUSZ The registrant arranged hotel reservations and tours in Hungary. \$540.00 for the 12 month period ending September 18, 1987. Political Propaganda: None Reported \_\_\_\_\_ **Siegel**, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122 Interfoto MTI Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers. Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987. Political Propaganda: None Reported Sobel Overseas Corporation, #2034 330 East 79th Street New York, New York 10021

#### IBUSZ

On behalf of both principals, registrant arranged for gift parcels to be imported to individuals in Hungary.

\$205,160.00 for both foreign principals for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

National Savings Bank of Hungary

On behalf of both principals, the registrant arranged for gift parcels to be imported to individuals in Hungary.

\$205,160.00 for both foreign principals for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

T. Vagi Associates, Inc., #3040 1130 Post Road Scarsdale, New York 10583

Danubius Hotel & Spa Company

Registrant prepared and distributed a bi-monthly newsletter promoting tourism to Hungary.

\$1500.00 for the 6 month period ending January 7, 1988.

Political Propaganda: None Reported

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Hungarian Tourist Board (0.I.H.)

Activities: None Reported

Finances: None Reported

IBUSZ Hungarian Travel Bureau

Registrant prepared and distributed news bulletins and travel brochures promoting tourism to Hungary.

\$3200.00 for the 6 month period ending January 7, 1988.

Political Propaganda: None Reported

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## ICELAND

David P. Stang, P.C., #3886 (T) 1629 K Street, N.W. Washington, District of Columbia 20006 Government of Iceland Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Government of Iceland, Ministry of Foreign Affairs

Registrant arranged a familiarization trip to Iceland as well as monitored developments relating to marine mammals, fishing and animal rights. Registrant also monitored Department of Commerce hearing regarding marine issues and contacted the National Security Advisor, the Under Secretary of Defense, and a Department of Commerce official regarding whaling restrictions and trade retaliation issues.

\$101,785.00 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

Iceland Tourist Board, #2863 655 Third Avenue New York, New York 10017 Iceland Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Embassy of Iceland

The registrant performed legal services in connection with advice to the principal regarding the requirements of U.S. law with respect to the shipment of supplies from the U.S. to U.S. military forces in Iceland and regarding efforts to alter the then existing law.

\$41,633.17 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Government of Iceland

The registrant advised the foreign principal and met with U.S. Government officials with respect to securing adoption and approval of an international agreement between the U.S. and Iceland regarding carriage of military cargo from the U.S. to Iceland.

\$158,154.35 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Consulate General of Iceland

Registrant promoted and distributed films on behalf of the foreign principal.

\$263.16 for the 12 month period ending August 23, 1987.

### INDIA

Daniel J. Edelman, Inc., #3657 1755 Broadway 22nd Floor New York, New York 10019

Trade Development Authority of India (t)

Registrant provided public relations services to the foreign principal in connection with journalists' trips to India, an Indian food tasting event, an editorial board luncheon for the Indian Ambassador to the U.S., and press interviews for the foreign principal, Indian Government officials and leading industrialists visiting the U.S.

\$278,243.98 for the 12 month period ending September 12, 1987.

Registrant prepared and disseminated press materials to trade and business publications.

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Ganju, Janki N., #2555 d/b/a Public Relations Attaches International, Inc. Post Office Box 9606 Washington, District of Columbia 20016

Embassy of India

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Government of India Tourist Office, Chicago, #2398 230 North Michigan Avenue Chicago, Illinois 60601

Government of India

Registrant served as a sub-office to the Government of India Tourist Office, New York in the promotion of tourism to India. Activities included participation in meetings and functions organized by the American Society of Travel Agents and the Pacific Area Travel Association.

\$72,064.03 for the 12 month period ending December 27, 1987.

Government of India Tourist Office, Los Angeles, #2407 3550 Wilshire Boulevard Suite 204 Los Angeles, California 90010 Government of India Registrant promoted tourism to India through seminars and distribution of tourist publicity materials. \$208,000.00 for the 12 month period ending August 21, 1987. Political Propaganda: None Reported Government of India Tourist Office, New York, #2329 30 Rockefeller Plaza Suite 15 - North Mezzanine New York, New York 10012 Government of India Registrant promoted tourism to India by advertising in major consumer and trade magazines and newspapers, participating in presentations and seminars, distributing travel literature, and arranging familiarization tours to India for travel agents, travel writers, editors, television teams and photographers. \$4,289,244.00 for the 12 month period ending October 5, 1987. Political Propaganda: None Reported Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 People's Publishing House Private, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Indian Investment Centre, #2435 445 Park Avenue New York, New York 10022

Indian Investment Centre

Registrant assisted Indian and foreign businessmen in establishing joint ventures and licensing arrangements in India, contacted American and Indian companies to ascertain their interest in various proposals for joint ventures and licensing arrangements, and participated in conferences throughout the U.S. to discuss investment opportunities, economic trends and technology in India.

\$213,000.00 for the 12 month period ending December 12, 1987.

Registrant disseminated newsletters detailing opportunities for starting industries in India.

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Trade Development Authority of India

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Ave., N.W. Suite 1100 Washington, District of Columbia 20036 The Shipping Corporation of India (t) Activities: None Reported Finances: None Reported

Lintas: New York, Inc., #3850 (formerly: SSC&B, Inc.) 1 Dag Hammarskjold Plaza New York, New York 10017 Lintas: India, Ltd., on behalf of the Trade Development Authority of the Ministry of Commerce of Government of India Registrant placed advertising in print media in the U.S. for the foreign principal. \$160,329.26 for the 12 month period ending July 2, 1987. Political Propaganda: None Reported McCann Direct, Inc., #3922 750 Third Avenue New York. New York 10017 Government of India Tourist Office Registrant provided advertising agency services to the foreign principal, which included the production and placement of advertising designed to promote tourism to India. \$648,931.84 for the 12 month period ending December 29, 1987. Political Propaganda: None Reported North American Precis Syndicate. #2836 201 East 42nd Street New York, New York 10017 Government of India (t) Registrant prepared and distributed news releases to radio stations and newspapers on behalf of the foreign principal. \$1,850.00 for the 12 month period ending October 12, 1987. Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas. California 91302

Government of India Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$3,580.57 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

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Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

Tea Board, India

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$70,223.32 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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Trade Development Authority of India, #2975 445 Park Avenue New York. New York 10022

Trade Development Authority

Registrant performed market research and analysis, and sent trade statistics, commercial, product, market and import information to the foreign principal. Registrant also sponsored visits of business missions to India and participated in trade fairs.

\$903,458.66 for the 12 month period ending October 26, 1987.

Van Brunt & Company, Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017

Air India

Magazine, newspaper, radio and television advertisements were produced and placed by the registrant on behalf of Air India.

\$806,358.76 for the 12 month period ending October 1, 1987.

Political Propaganda: None Reported

Government of India Tourist Office (t)

Registrant produced and placed magazine and newspaper advertisements to promote travel to India.

\$265,056.80 for the six month period ending April 1, 1987.

Political Propaganda: None Reported

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## INDONESIA

George C. Benson, Ltd., #3183 1800 K Street, N.W. Suite 829 Washington, District of Columbia 20006

Indonesian National Oil & Gas Mining Enterprise (Pertamina)

Registrant's consulting services included keeping abreast of developments affecting its principal's operations, and coordinating communications with U.S. Government officials and representatives of domestic companies.

\$155,167.00 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Batam Industrial Development Authority

Registrant organized an investment promotion seminar in New York City for visiting foreign.principal representatives and other officials, conducted media relations to publicize the attractions of Batam, and produced/disseminated an industrial investment brochure.

\$185,700.00 for the 12 month period ending November 10, 1987.

Registrant produced and disseminated a brochure regarding the attractions of Batam Island as an industrial investment location.

National Development Information Office of the Republic of Indonesia

Registrant prepared and disseminated press releases regarding economic policy and development news from Indonesia; researched and prepared information brochures, briefing material regarding international and Indonesia economic issues; and conducted lobbying activities regarding proposed legislation affecting Indonesian export.

\$2,000,000.00 for the six month period ending November 10, 1987.

Registrant prepared and disseminated Indonesia Development News, a newsletter issued on a two-month basis. Registrant also disseminated

a press release regarding the International Monetary Fund approval of a \$609 million loan to Indoesia.

Indonesia Tourist Promotion Office for North America, #2757 3457 Wilshire Boulevard Los Angeles, California 90010

Indonesian Tourist Promotion Board

Registrant promoted tourism to Indonesia through participation in travel exhibitions, distribution of tourist literature, film presentations to travel industry representatives and clubs, and other routine methods.

\$72,400.13 for the 12 month period ending August 15, 1987.

Political Propaganda: None Reported

International Business Communications, #3767 (T) 1912 Sunderland Place, N.W. Washington, District of Columbia 20036

Indonesian World Trade Centre

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Langgons, Jeanmarie, #3683 (T) 2550 East Beardsley Suite 41 Phoenix, Arizona 85024

Jan Walandouw

Activities: None Reported

Finances: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

Republic of Indonesia

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$139,600.50 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Indonesia

Registrant engaged in general legal representation with regard to foreign borrowing, project financing and litigation involving the Organization of Petroleum Exporting Countries and its members. Registrant also conducted general research for Indonesia, seeking fair treatment for the Republic under U.S. foreign assistance legislation.

\$3,481,295.11 for the 12 month period ending September 9, 1987.

## INTERNATIONAL

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036

American Produce Association, Inc.

Registrant advised the foreign principal with respect to the Agricultural Marketing Agreement Act and discriminatory trade barriers.

Finances: None Reported

Political Propaganda: None Reported

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Alpine Tourist Commission, #2052 C/O Swiss Nat'l. Tourist Off. 608 Fifth Avenue New York, New York 10020

Alpine Tourist Commission

Registrant placed advertisements in magazines, distributed brochures and press releases, and sponsored a trip for U.S. journalists to Europe promoting travel to the Alpine region.

\$260,000.00 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

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Arab Information Center, #876 1100 - 17th Street, N.W. Suite 602 Washington, District of Columbia 20036

The League of Arab States

Registrant sought to improve American understanding of the Arab people and political and other developments in the Arab world by lecturing, appearing on radio and television broadcasts, and disseminating information materials.

\$325,000.00 for the 12 month period ending December 30, 1987.

Registrant distributed a monthly magazine, "Arab Perspectives."

Bogle & Gates, #3474

1 Thomas Circle, N.W. Suite 900 Washington, District of Columbia 20005

International Telecommunications Satellite

Registrant provided members of Congress with information regarding global telecommunications systems and advised the foreign principal on related industry developments.

\$7,719.50 for the 12 month period ending November 24, 1987.

Political Propaganda: None Reported

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Busby, Rehm & Leonard, P.C., #2923 1330 Connecticut Avenue, N.W. Suite 200 Washington, District of Columbia 20036

European Confederation of the Footwear Industry

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Caribbean Tourism Association, #991 20 East 46th Street New York, New York 10017

> Bahamas Ministry of Tourism (t) British Virgin Islands Tourist Board (t) Caribbean Tourism Association Grenada Tourist Board (t) Ministry of Natural Resources and Tourism (t) Ministry of Trade, Industry Cooperatives & Consumer Protect. (t)

St. Eustatius (t) St. Lucia Tourist Board (t) Surinam Tourist Development Board (t) Trinidad & Tobago Tourist Board (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_ Clews Communications, Inc., #3889 220 - 7th Street, S.E. Washington, District of Columbia 20003 Miguel Fernandez Registrant provided public relations services to the foreign principal. None Reported Political Propaganda: None Reported Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, District of Columbia 20037 Middle East Airlines Registrant represented the foreign principal before the Department of Transportation on certain applications, authorizations, permits and exemptions. \$9,484.46 for the 12 month period ending December 7, 1987. Political Propaganda: None Reported \_\_\_\_\_ Donald N. Martin & Company, Inc., #1381 630 Fifth Avenue

Suite 565 New York, New York 10111 East Asia Travel Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

European Travel Commission Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

The "8900" Lines Agreement (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$36,100.49 for the 12 month period ending September 17, 1987.

Political Propaganda: None Reported

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Greece-U.S. Atlantic & Gulf Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$1,968.61 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

Mediterranean-North Pacific Coast Freight Conference

The registrant monitored legislation and/or regulations that may have

a commercial impact on the maritime operations of the foreign principal.

\$2,482.11 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

Mediterranean-U.S.A. Freight Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. The registrant also represented the principal on related matters before the U.S. Federal Maritime Commission and the U.S. Customs Service.

\$67,955.01 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

South Europe-U.S.A. Freight Conference

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$57,508.58 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

U.S. Atlantic & Gulf Ports/East Mediterranean & North Africa Freight Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$9,542.80 for the 12 month period ending September 17, 1987.

Political Propaganda: None Reported

U.S. Atlantic & Gulf/Australia-New Zealand Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$25,088.73 for the 12 month period ending September 17, 1987. Political Propaganda: None Reported \_\_\_\_ Doyle, Graf & Mabley, Inc., #3719 375 Hudson Street New York, New York 10014 Alpine Tourist Commission The registrant prepared advertising for consumer magazine and newspaper. \$98,750.00 for the 12 month period ending August 9, 1987. Political Propaganda: None Reported DWJ Associates, Inc., #2947 (T) 295 Madison Avenue New York, New York 10017 Airbus Industries of N. A. The registrant engaged in broadcast consulting in order to promote the services of the foreign principal. \$57,468.00 for the six month period ending February 18, 1987. Political Propaganda: None Reported European Travel Commission, #574 630 Fifth Avenue Suite 565 New York. New York 10111 European Travel Commission On behalf of its member tourism offices, the registrant sponsored several travel shows, provided information to travel agents and tour operators through various trade publications and advertisements in U.S. newspapers in order to promote tourism. \$873,492.00 for the 12 month period ending December 30, 1987. Political Propaganda: None Reported

Gold & Liebengood, Inc., #3700 1455 Pennsylvania Avenue, N.W. Suite 950 Washington, District of Columbia 20004 Ricoh Corporation Registrant monitored legislation on behalf of the foreign principal. \$13,042.08 for the four month period ending July 9, 1987. Political Propaganda: None Reported Graham & James, #3275 2000 M Street, N.W. Suite 700 Washington, District of Columbia 20036 International Association of Independent Tanker Owners (Intertanko) Registrant assisted the foreign principal in the submission of comments to the Senate Finance Committee and discussed proposed tax legislation with Executive Branch officials. \$163.00 for the 12 month period ending September 23, 1987. Political Propaganda: None Reported Hempel, Gordon & Esther, #2638 d/b/a FILMCOMM/Audience Planners 108 West Grand Avenue Chicago, Illinois 60610 Scandinavian Airlines Systems, Inc. Registrant disseminated the foreign principal's travel films. \$2,674.00 for the 12 month period ending December 10, 1987. Political Propaganda: None Reported

Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109

Committee of European National Shipowners' Associations (CENSA)

Registrant advised the foreign principal on legislative developments affecting international shipping, and maritime policy developments.

\$15,945.49 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

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International Committee of Passenger Lines

Registrant communicated with Members of Congress in connection with the vessel inspection program administered by the U.S. Department of Health and Human Services' Center for Disease Control, and render d advice to the foreign principal on U.S. laws, regulations, and policies concerning miscellaneous trade, environmental, customs, maritime, health, and ship security matters; and U.S. tax law and policy affecting foreign shipping interests.

\$65,411.96 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Hunton & Williams, #3650 2000 Pennsylvania Avenue, N.W. Washington, District of Columbia 20036

European Space Agency (ESA)

Activities: None Reported

Finances: None Reported

\_\_\_\_\_ International Telecommunications Satellite Organization (t) None Reported Activities: None Reported Finances: Political Propaganda: None Reported \_\_\_\_\_ Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 International Organization of Journalists Activities: None Reported None Reported Finances: Political Propaganda: None Reported Italian Public Relations Associates - Italpublic S.p.A., #3676 4 Via di Porta Pinciana Rome 00187, Italy International Olive Oil Council - IOOC Registrant provided public relations services to the foreign principal promoting the use of olive oil in the U.S. \$896,404.13 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported Kroloff, Marshall & Associates, #3947 (formerly: George M. Kroloff) 1730 Rhode Island Avenue, N.W. Suite 500 Washington, District of Columbia 20036

Delegation of the Commission of the European Communities

Registrant will research U.S. policy developments that relate to the European Communities.

\$9,500.00 prior to registration.

Political Propaganda: None Reported

McMurray & Pendergast, #3501 1575 I Street, N.W. Suite 600 Washington, District of Columbia 20005

Sugar Association of the Caribbean

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

The Middle East Institute (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$12.36 for the six month period ending April 19,1987.

Political Propaganda: None Reported

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Scandinavian Railways Companies (t)

Activities: None Reported

\$11,508.91 for the two month period ending December, 1986.

Myers Communicounsel, Inc., #3836 (T) 11 Penn Plaza New York, New York 10001 International Olive Oil Council None Reported Activities: Finances: None Reported Political Propaganda: None Reported New York Comm. of International Comm. of Passenger Lines, #2036 74 Trinity Place New York, New York 10006 Bahama Cruise Line. Inc. Carnival Cruise Lines Chandris America Lines, S.A. Costa Line. Inc. Cunard Line Epirotiki Lines, Inc. Gotaas Larsen, Inc. (Eastern Steamship Lines) Holland-American Line Home Lines Norwegian Caribbean Lines (Klosters Rederi) Ocean Cruise Lines. S.A. P&O Lines, Inc. Pearl Cruises of Scandinavia Premier Cruise Lines, Ltd. Royal Caribbean Cruise Line, Inc. Royal Cruise Line, Ltd. Royal Viking Line Scandinavian World Cruises Sitmar Cruises Sun Line The registrant maintained contact with federal and local agencies having authority over maritime matters in order to advise the principals of new and proposed regulations concerning vessel sanitation, navigational safety, water pollution and proposed restrictions on vessels during the migration and feeding season of humpback whales.

Finances: None Reported

North American ASEAN Promotional Chapter, #2744 C/O Singapore Tour. Prom. Brd. 8484 Wilshire Boulevard, #510 Los Angeles, California 90211 ASEAN Permanent Committee on Tourism Registrant advertised and distributed films and pamphlets describing facilities in the five member nations (Malaysia, Singapore, Indonesia, Thailand, and the Philippines) to promote tourism. \$10,000.00 for the 12 month period ending July 4, 1987. Political Propaganda: None Reported \_\_\_\_ North American E. Coast Chapter of the E. Asia Travel Assn., #2423 C/O Japan Tourist Organization 630 Fifth Avenue, Suite 2101 New York, New York 10111 East Asia Travel Association Registrant conducted travel trade shows and distributed travel literature for the purpose of promoting tourism to East Asia. \$26,600.22 for the 12 month period ending November 7, 1987. Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Eurailpass Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Palumbo & Cerrell, Inc., #3888 1629 K Street, N.W. Suite 1100 Washington, District of Columbia 20006

The European Community

The registrant assisted the foreign principal with Congressional relations and advised on strategies to be adopted regarding issues on Capitol Hill affecting the European community.

\$42,000.00 for the 12 month period ending September 26, 1987.

Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, District of Columbia 20004

International Telecommunications Satellite Organization (INTELSAT)

Registrant contacted members of Congress and their staffs to explain Intelsat procedures for coordination of separate international satellite systems and counselled the foreign principal regarding application of international satellite provisions of the Foreign Relations Authorization Act of 1985.

\$59,981.00 for the 12 month period ending September 10, 1987.

Political Propaganda: None Reported

Societe Generale de Surveillance, S.A.

Registrant contacted members of Congress to discuss proposed legislation affecting the conduct of preinspection programs maintained by the laws of several U.S. trading partners.

\$81,1953.00 for the five month period ending September 10, 1987.

Preston, Thorgrimson, Ellis & Holman, #3567 5400 Columbia Seafirst Center 701 Fifth Avenue Seattle, Washington 98104-7011

International Telecommunications Satellite Organization

Registrant contacted appropriate U.S. officials regarding the foreign principal's role in the deregulation of international telecommunications satellite systems.

\$101,613.79 for the 12 month period ending September 9, 1987.

Registrant disseminated letters to U.S. officials regarding global satellite systems.

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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

SAS Scandinavian Airlines

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,355.92 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Caribbean Tourism Association

Activities: None Reported

Finances: None Reported

Sandlund, Peter Gustaf, #2485 1725 I Street, N.W. Suite 315 Washington, District of Columbia 20006

Council of European/Japanese National Shipowners Association

Registrant advised the foreign principal on legislative, administrative and regulatory developments within the U.S. affecting international shipping.

\$174,706.00 for the 12 month period ending July 8, 1987.

Registrant disseminated position papers to U.S. officials on behalf of the foreign principal.

Shaw, Pittman, Potts & Trowbridge, #2580 2300 N Street, N.W. Washington, District of Columbia 20037

Institute of Foreign Bankers

Registrant provided legal representation and contacted the Federal Reserve Board, Federal Deposit Insurance Corporation, the Department of the Treasury and others with regard to issues affecting the interests of its foreign principal.

\$462,500.00 for the 12 month period ending August 21, 1987.

Political Propaganda: None Reported

Shea & Gardner, #3901 1800 Massachusetts Ave., N.W. Washington, District of Columbia 20036

Societe Generale de Surveillance, S.A.

The registrant advised the foreign principal regarding possible U.S. legislation to regulate preshipment inspection companies, and provided representation with respect to matters relating to preshipment inspections.

\$938,526.53 for the 12 month period ending October 30, 1987.

The registrant disseminated information to U.S. Government officials

regarding the matters referred to above.

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SGS Control Services, Inc.

The registrant advised the foreign principal regarding possible U.S. legislation to regulate preshipment inspection companies, represented the principal in an investigation by the U.S. ITC into preshipment inspection programs and advised the pricipal regarding the consideration of preshipment inspection within the GATT framework.

\$13,695.44 for the 12 month period ending October 30, 1987.

Registrant disseminated press releases, letters and/or telegrams to public officials, government agenices and business organizations on the matters referred to above.

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SGS Government Programs, Inc.

The registrant advised the foreign principal regarding possible U.S. legislation to regulate preshipment inspection companies, and represented the principal on other matters relating to preshipment inspections.

Finances: None Reported

Political Propaganda: None Reported

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SGS North America, Inc.

The registrant advised the foreign principal regarding possible U.S. legislation to regulate preshipment inspection companies and represented the principal on other matters relating to preshipment inspection.

Finances: None Reported

Registrant disseminated press releases, letters and/or telegrams to public officials, government agencies and/or business organizations regarding the matters referred to above.

Sontheimer Hazlett, Ltd., #1648 d/b/a St. Maarten Tourist Information Office d/b/a Bonaire Tourist Bureau d/b/a Sontheimer Group 275 Seventh Avenue

New York, New York 10001 The Netherlands Antilles Government The registrant provided public relations council to its principal for the purpose of promoting tourism to St. Maarten, Saba, St. Eustasius and Bonaire. \$465,060.00 for the 12 month period ending July 19, 1987. Political Propaganda: None Reported Tribune Films, Inc., #1810 303 Fifth Avenue Room 1908 New York. New York 10016 Caribbean Tourism Association Registrant distributed travel films on behalf of the foreign principal. \$1,664.25 for the 12 month period ending October 29. 1987. Political Propaganda: None Reported Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017 Lucayan Beach Resort and Casino (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Wachholz, Douglas P., #3487 7002 Bright Avenue

McLean, Virginia 22101

West Indies Rum & Spirits Producers' Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Weil, Russell T., #3472 Kirlin, Campbell & Keating 1 Farragut Sq., South, 2nd F1. Washington, District of Columbia 20006

Council of European & Japanese National Shipowners' Association

Registrant contacted U.S. officials and provided legal advice to the foreign principal with respect to legislation and regulations relating to international ocean shipping and pending investigations at the Federal Maritime Commission.

\$35,552.79 for the 12 month period ending October 11, 1987.

Political Propaganda: None Reported

William J. Dyess Associates, Inc., #3843 4444 Dexter Street, N.W. Washington, District of Columbia 20007

B.V. Stevedore Company Quick Dispatch (t)

The registrant monitored the efforts of the U.S. Department of Defense to amend 10-2634 to permit the Defense Department to ship privately owned vehicles of U.S. forces in Europe through any West European port on a competitive basis rather than through Bremerhaven, FRG, only.

\$5,134.83 for the six month period ending June 10, 1987.

Political Propaganda: None Reported

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Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, District of Columbia 20037-1420 The Commission of the European Communities (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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# H.R.H. - The Ghengis Kubla Khiabar Khan, #2950 C/O Wels & Zerin 245 Park Avenue New York, New York 10167 United Patriots For Justice

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

People's Mojahedin of Iran, Washington, D.C. - Press Office, #4061 National Press Building P.O. Box 27087, Suite 966 Washington, District of Columbia 20038

IRAN

Press Office of the People's Mojahedin of Iran

Registrant agreed to disseminate information concerning Iranian domestic and international affairs on behalf of the foreign principal, which seeks the institution of a democratic government in Iran and an end to the Iraq-Iran war.

Finances: None Reported

Political Propaganda: None Reported

Abdulla, Muhyeddin Rahim, #4047 Post Office Box 2443 Merrifield, Virginia 22116 Kurdistan Democratic Party-Iraq (KDP) Registrant will distribute printed material and press releases to the general public regarding the preservation of the Kurdish culture. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036 Republic of Iraq Registrant arranged for journalists to write articles concerning the Republic of Iraq and Iraq's ambassador to the U.S. \$3,000.00 for the 12 month period ending November 9, 1987. Political Propaganda: None Reported Paul, Hastings, Janofsky & Walker, #3763 1050 Connecticut Avenue, N.W. 12th Floor Washington, District of Columbia 20036 Ambassador Nizar Hamdoon Registrant advised the foreign principal on U.S. policies of interest to the Government of the Republic of Iraq. \$92,402.75 for the 12 month period ending December 16, 1987, including receipts for non-registrable activity. Political Propaganda: None Reported

IRAO

#### IRELAND

Chicago Committee for Progressive Democrats of Ireland, #3842 (T) C/O Holiday Inn of Oak Lawn 4140 West 95th Street Oak Lawn, Illinois 60453

Progressive Democrats Party of Ireland

Registrant intends to solicits funds to aid foreign principal. Presently contemplating a fund-raising dinner.

Finances: None Reported

Political Propaganda: None Reported

Coras Trachtala/Irish Export Board, #2518 10 East 53rd Street New York, New York 10022

Coras Trachtala/Irish Export Board

The registrant offices, located in New York and Chicago, assisted the principal in arranging for visiting Irish exporters to meet with U.S. buyers and for Irish manufacturers to participate in various trade and gift fairs in the U.S. In addition to promoting the export of Irish products, the registrant investigated product licensing opportunities for Irish manufacturers.

\$1,997,027.00 for the 12 month period ending August 6, 1987.

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

Masstock (International), Ltd. (t)

The registrant monitored legislation and policies affecting dairy processing operations in the U.S. and provided legal advice in connection with international corporate and tax matters.

\$97,728.25 for the seven month period ending December 4, 1987.

Political Propaganda: None Reported

Friends of Fianna Fail, Inc., #3596 16 Waters' Edge Rye, New York 10580

Fianna Fail

The registrant sponsored various fund raising meetings, luncheons and dinners in Washington, D.C., New York, Boston and Chicago to solicit contributions for the foreign principal.

Registrant collected \$69,480.24 in contributions and newsletter subscriptions for the 12 month period ending December 8, 1987.

The registrant disseminated letters soliciting membership to Friends of Fianna Fail, Inc., placed advertisements and distributed a newsletter to the general public.

Henneberry, Sean, #4076 (T) Fitzwilliam Court Lesson Close - Lr. Leeson St. Dublin, Ireland

Masstock (International), Ltd.

Registrant expressed view of the foreign principal in opposition to legislation and/or operations in the U.S. before U.S. Congressmen, Senators, Congressional staff, administration and other federal and state government officials etc. and trade associations.

Registrant received \$5,527.07 for airfare, lodging and miscellaneous expenses from August 5, 1986 through October 1, 1986.

Registrant disseminated political propaganda through letters or telegrams to public officials and legislators.

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Hill, Holliday, Connors, Cosmopulos, Inc., #3810 200 Clarendon Street Boston, Massachusetts 02116 Aerlinte Eireann Teoranta Trading (AerLingus)

The registrant prepared and placed advertisements promoting travel to Ireland in newspapers and magazines.

\$446,040.00 for the 12 month period ending October 10, 1987.

Political Propaganda: None Reported

Irish Tourist Board

The registrant prepared and placed advertisements promoting travel to Ireland in newspapers and magazines.

\$839,309.00 for the 12 month period ending October 10, 1987.

Political Propaganda: None Reported

Irish Tourist Board, #536 757 Third Avenue 19th Floor New York, New York 10017

Bord Failte Eireann (Government of Ireland Tourist Board)

Registrant promoted tourism to Ireland by arranging familiarization trips for travel agents and writers, distributing travel brochures, placing advertisements in newspapers and magazines, contacting travel agents and editors, and participating in travel trade shows in various U.S. cities.

\$6,854,700.00 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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IDA Ireland, #1770 140 East 45th Street New York, New York 10017

Irish Development Authority - Irish Government Body

The registrant solicited inquiries from companies and professional advisors concerning manufacturing investment opportunities in Ireland.

\$3,527,009.00 for the 12 month period ending July 10, 1987 (includes funds for offices in New York, Los Angeles, Chicago, Boston,

Houston and Fort Lauderdale).

The registrant disseminated material to U.S. companies concerning manufacturing investment opportunities in Ireland.

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J.J. Grady Company, Inc., #3250 2604 Elmwood Avenue Suite 138 Rochester, New York 14618-2213 Udaras na Gaeltachta, an agency of the Republic of Ireland Registrant contacted U.S. company officials and provided information encouraging U.S. manufacturing companies to locate production facilities in Ireland. Finances: None Reported The registrant contacted corporate executives and explained the benefits available to U.S. investors in Ireland. The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 Shannon Development Registrant provided printing services on behalf of its principal. \$9,895.91 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York. New York 10017 AER Lingus (t)

Registrant placed a newspaper airline advertisement on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Spring O'Brien (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported Savage, Harry A., #3658 d/b/a H.A. Savage Business Communications 1725 Highway 35 Wall, New Jersey 07719 Industrial Development Authority-North America (Rep. of Ireland) Registrant provided public relations support for the foreign principal, arranged media interviews for representatives of the foreign principal to discuss investment incentives and advantages available in Ireland, and disseminated printed material in support of this program. \$59,756.74 for the 12 month period ending September 4, 1987. Registrant disseminated letters and brochures promoting Ireland as an investment site. Shannon Free Airport Development Company, Ltd., #2467 757 Third Avenue New York, New York 10017 Shannon Free Airport Development Company, Ltd. Registrant promoted the use of Shannon Airport by American tourists by placing advertisements in travel magazines, newspapers, and radio broadcasts, sponsorng luncheons and seminars for travel agents, and participating in various U.S. trade shows. \$646,772.41 for the 12 month period ending October 30, 1987. Political Propaganda: None Reported

St. Vincent, Richard L., #3928 1156 Avenue of the Americas New York, New York 10036 Shannon Airport Development Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported Tribune Films, Inc., #1810 303 Fifth Avenue Room 1908 New York, New York 10016 Irish Tourist Board Registrant distributed travel films on behalf of the foreign principal. \$13,708.47 for the 12 month period ending October 29, 1987.

Political Propaganda: None Reported

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## ISRAEL

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036

Salgad International

Registrant contacted U.S. Governmant officials in connection with the foreign principal's interest in being considered as a procurement source for certain DOD mortar contracts, and to gather information on the Worldnet Broadcast System.

\$99,795.70 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Alden Films, Business Education Films, Films of the Nations, #2100 Box 449 Clarksburg, New Jersey 08510

Consulate General of Israel

Registrant distributed films and promotional literature to school and adult groups and to television stations.

\$15,988.00 for the 12 month period ending August 12, 1987.

Registrant distributed seven films, including "Home at Last", "Israel Air Force", and "May Peace Begin With Me."

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Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, District of Columbia 20036 Embassy of Israel

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

The Embassy of the Government of Israel

The registrant rendered advice on U.S. laws, regulations and policies concerning taxation, tariffs, trusts, financing, energy and aviation matters. The registrant also represented the principal in bid protests before the General Accounting Office.

\$29,325.00 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

Israel-America Chamber of Commerce and Industry (1965), Ltd.

The registrant assisted in the organization and management of an Israel-America Trade Conference relating to the second anniversary of the Israel-America Free Trade Agreement.

\$30,000.00 for the two month period ending December 20, 1987.

Political Propaganda: None Reported

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Biederman & Company, Inc., #3540 100 Fifth Avenue New York, New York 10011

Israel Ministry of Tourism, N.A.

Registrant prepared print, radio and television advertisements for the foreign principal.

\$2,298,426.49 for the 12 month period ending December 6, 1987.

Political Propaganda: None Reported

Brousard, Dorron L., #4063 15 Lexington Avenue Cresskill, New Jersey 07626 Government of Israel - Trade Center, Industrial Cooperation Authority Registrant agreed to serve as Deputy Director of the Industrial Cooperation Authority, to maintain contact with and promote further activity with U.S. businesses which have bought/sold to Israel in the past. Finances: None Reported Political Propaganda: None Reported Charney, Leon H., #3579 (T) 1 State Street Plaza New York, New York 10004 Yakhad - The Movement for National Unity Activities: None Reported Finances: None Reported Political Propaganda: None Reported Crowell & Moring, #3987 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505 The Manufacturers' Association of Israel (t) Registrant provided analysis to Crowell & Moring International, L.P. on the Israeli Government's proposed levy on foreign credits. \$3,050.00 from Crowell & Moring International for the six month period ending November 29, 1987. Political Propaganda: None Reported

Crowell & Moring International, L.P., #3988 1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505 Industrial Research & Development Corporation, Ltd. Registrant assisted the foreign principal in efforts to secure funding for its formation. Finances: None Reported Political Propaganda: None Reported

The Manufacturers' Association of Israel (t)

Registrant provided policy analysis to determine the ramifications of the Israeli Government's proposed levy on foreign credits.

\$1,000.00 for the six month period ending November 29, 1987.

Political Propaganda: None Reported

Ministry of Industry & Trade of the Government of Israel (t)

Registrant advised the foreign principal on trade policy issues.

Finances: None Reported

Political Propaganda: None Reported

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Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

Israel Eastbound Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$512.56 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

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Israel Westbound Conference (t)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal.

\$523.86 for the two month period ending September 17, 1987.

Political Propaganda: None Reported

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ZIM Israel Navigation Company, Ltd. (t)

The registrant monitored the status of legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. The registrant also represented the principal in connection with related litigation before the U.S. Federal Maritime Commission and the U.S. Customs Service.

\$9,469.71 for the eight month period ending December 4, 1987.

Political Propaganda: None Reported

Fried, Frank, Harris, Shriver & Jacobson, #3473
1001 Pennsylvania Avenue, N.W.
Suite 800

Washington, District of Columbia 20004

Government of Israel

Registrant advised the Embassy of Israel, the Israel Military Industries, and the Ministry of Defense on the sale and purchase of defense equipment and related procurements, and provided legal representation on procurement related issues.

\$539,461.35 from the Israel Military Industries, and \$253,844.80 from the Ministry of Defense for the 12 month period ending November 20, 1987.

Political Propaganda: None Reported

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Harry Hochman Associates, Inc., #3300 (formerly: Harry W. Hochman Associates, Inc.) (formerly: Hochman Associates, Inc.) 950 Third Avenue 16th Floor

New York, New York 10022 World Zionist Organization - American Section As promotion consultant for "Israel Scene" magazine, registrant conducted a direct mail campaign, supervised sales through agencies, followed-up with newsstand distributors, and engaged in other efforts to increase circulation. \$12,000.00 for the 12 month period ending November 5, 1987. Political Propaganda: None Reported Hoffman, Ira E., **#**3872 (T) 850 Third Avenue New York, New York 10022 Government of Israel Registrant provided legal counsel to the foreign principal, and attended a meeting with Department of Defense officials in connection with a Memorandum of Agreement being negotiated between the U.S. and the Government of Israel. \$32,772.00 for the 12 month period ending August 19, 1987. Political Propaganda: None Reported Israel Government Tourist Office, #620 350 Fifth Avenue New York, New York 10118 Israel Ministry of Tourism Registrant's four offices (New York, Los Angeles, Houston and Chicago) engaged in various activities to promote tourism to Israel, such as distributing literature, participating in travel trade shows and seminars, and arranging familiarization trips for travel agents. \$2,150,000.00 for the six month period ending June 30, 1987. Political Propaganda: None Reported \_\_\_\_\_ Klemow, Marvin G., #2919 1700 North Moore Street Suite 830 Arlington, Virginia 22209

Israel Aircraft Industries, Ltd.

Registrant contacted numerous U.S. officials on matters of interest to the foreign principal, including the Foreign Relations Authorization Bill relating to Lavi Aircraft funding, Kfir aircraft for the U.S. Navy, Kfir sales to Honduras, U.S. policies on arms transfers and licenses for aircraft components, and IAI SDI programs. When the Lavi program was cancelled, registrant accompanied an Israeli official to meetings with Senators and Representatives for discussions of this matter.

\$15,514.93 for the 12 month period ending November 25, 1987.

Political Propaganda: None Reported

Low, Joseph, #3222 580 Fifth Avenue New York, New York 10036 Peace & Civil Liberties Movement Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mershon, W. Russell, #4026 155 East 29th Street Suite 25F New York, New York 10016

Israel Labor Party

Registrant agreed to assist the foreign principal by distributing information, arranging meetings for representatives of the foreign principal with U.S. Government officials and interested citizens, and fundraising.

Finances: None Reported

Political Propaganda: None Reported

Mintz, Victor K., #4038 850 Third Avenue 5th Floor

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New York, New York 10022 Government of Israel, Ministry of Defense Registrant agreed to provide legal advice, assist in negotiations of business contracts, and possibly contact U.S. Government officials on behalf of the foreign principal. Finances: None Reported Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Israel Consulate Registrant promoted and distributed films on behalf of the foreign principal. \$9,191.64 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported North American Precis Syndicate. #2836 201 East 42nd Street New York, New York 10017 Consulate General of Israel Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$2,000.00 for the one month period ending October 12, 1987. Registrant disseminated a news release advocating exchanges of science and technology between the U.S. and Israel. O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Government of Israel Supply Mission

Registrant met with appropriate U.S. departmental and agency officials to discuss U.S. cargo preference statutes.

\$2,984.22 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

Parsons, Richard Michael, #3504 655 - 15th Street, N.W. Suite 320 Washington, District of Columbia 20005

Israel Nature Reserves Authority

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021

Permanent Mission of Israel to the United Nations

Registrant distributed videotapes of a television interview with the Permanent Representative of Israel to the United Nations for broadcast in the U.S.

Finances: None Reported

Political Propaganda: None Reported

Tavori, Avner, #4027 155 East 29 Street Suite 25F New York, New York 10016

Israel Labor Party Registrant agreed to assist the foreign principal in the U.S. by raising funds, providing public relations, and arranging contacts with the American Jewish community and elected officials. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Thomas L. Richmond, Inc., #3875 (T) 888 Seventh Avenue New York. New York 10106 Israel Ministry of Tourism, N.A. None Reported Activities: Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Van Brunt & Company, Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017 El Al Israel Airlines, Ltd. Registrant produced and placed magazine, newspaper, radio and television advertisements on behalf of El Al Israel Airlines. \$1,122,701.12 for the 12 month period ending October 1, 1987. Political Propaganda: None Reported Weitzman, James M., #3613 1120 Connecticut Avenue, N.W. Suite 270 Washington, District of Columbia 20036

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Zvi Zilker, Director-General, Ministry of Communications

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

World Zionist Organization - American Section, Inc., #2278 515 Park Avenue New York, New York 10022

The Executive of the World Zionist Organization, Jerusalem

Registrant's primary function was to increase support for the foreign principal's educational, cultural and religious goals, and the means to achieve this included sponsoring Hebrew language courses, study in Israel, teacher training seminars, lectures and courses on various topics.

\$12,459,847.00 for the 12 month period ending September 30, 1987.

Registrant distributed a monthly magazine, "Israel Scene", and press releases reporting on activities sponsored by the registrant and events relating to Israel.

# ITALY

Bartucci-Samuel, Inc., #3909 1 World Trade Center Suite 7967 New York, New York 10048 International Olive Oil Council Registrant provided public relations on behalf of the foreign principal with respect to the marketing of olive oil in the U.S. \$182,644.20 for the 12 month period ending November 21, 1987. Political Propaganda: None Reported \_\_\_\_ Bonaventure, Robert L., #3177 17601 Beretta Drive Accokeek, Maryland 20607 Pietro Beretta, S.P.A. (t) Registrant assisted the foreign principal in its efforts to market Beretta handguns to the U.S. Army. Finances: None Reported Political Propaganda: None Reported Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, District of Columbia 20037 Alitalia Registrant provided legal services and advised the foreign principal on several matters of interest, including the status of bilateral negotiations between the U.S. and Italian Governments on aviation matters. \$61,959.39 for the 12 month period ending December 7, 1987.

Political Propaganda: None Reported

Fiat, S.P.A. Registrant advised the foreign principal in connection with certain legal matters. \$103,139.14 for the 12 month period ending December 7, 1987. None Reported Political Propaganda: Dorf & Stanton Communications, #3471 111 Fifth Avenue New York, New York 10033 Italian Trade Commission Registrant promoted Italian shoes and leather goods in the U.S. \$296,704.67 for the 12 month period ending November 17, 1987. Political Propaganda: None Reported Gold & Liebengood, Inc., #3700 1455 Pennsylvania Avenue, N.W. Suite 950 Washington, District of Columbia 20004 Beretta, U.S.A. Corporation Activities: None Reported None Reported Finances: Political Propaganda: None Reported Fiat, S.P.A. Registrant contacted U.S. officials with respect to legislation that would restrict the foreign principal's ability to obtain U.S. defense contracts.

\$265,831.31 for the 12 month period ending July 9, 1987.

Registrant disseminated fact sheets amoung U.S. officials on behalf of the foreign principal.

\_\_\_\_\_ Goodell, Charles E., #3453 (T) C/O King & Spalding 1915 I Street, N.W. Washinton, District of Columbia 20006 Fiat, S.P.A. (Through Stroock & Stroock & Lavan) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Haight, Gardner, Poor & Havens, #3108 195 Broadway New York, New York 10007 Meridionalpesca, S.P.A. (t) Registrant assisted the foreign principal in connection with a fine imposed for alleged underlogging of fish caught in U.S. waters. Registrant prepared written materials for submission to the State Department by the foreign principal. Finances: None Reported Political Propaganda: None Reported Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109 Aermacchi. S.P.A. Registrant communicated with U.S. Government officials in connection with the Air Force's primary aircraft trainer program and rendered advice and assistance regarding prospective U.S. business relationships, compiled information concerning the U.S. aerospace/defense market, and provided legal counselling on U.S. laws, regulations, policies and legislation pertaining to military aircraft production and sales.

\$78,415.09 for the six month period ending August 18, 1987.

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Italian Aerospace Industries U.S.A., Inc., #3399 (formerly: Italian Advanced Industries, Inc.) 1235 Jefferson Davis Highway Suite 500 Arlington, Virginia 22202

Aeritalia Societa Aerospaziale Italiana, P.A.

Registrant promoted the products and services of the foreign principal before the Departments of Defense and Energy and within the Executive and Legislative Branches of Government.

\$859,111.00 for the 12 month period ending August 11, 1987.

Political Propaganda: None Reported

Alfa Romeo, S.P.A. (t)

Registrant promoted the products and services of the foreign principal in the automotive/aircraft engine industry to Governnment agencies, private industry and within the Executive and Legislative Branches of Government.

\$54,545.00 for the six month period ending January 1, 1987.

Political Propaganda: None Reported

Ansaldo, S.P.A. (t)

Registrant promoted the products and services of the foreign principal in the energy sector to Government agencies, private industry and within the Executive and Legislative Branches of Government.

\$146,645.00 for the 12 month period ending August 11, 1987.

Political Propaganda: None Reported

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Finmeccanica Societa Finanziaria Meccanica, S.P.A.

Registrant represented the interests of the foreign principal by promoting the products and services of its subsidiary companies before appropriate U.S. public and private entities. \$71,607.00 for the 12 month period ending August 11, 1987.

Political Propaganda: None Reported

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Stabilimenti Meccanici VM, S.P.A.

Registrant promoted the products and services of the foreign principal in the diesel engine sector to U.S. industry, Government agencies and within the Executive and Legislative Branches of Government.

\$98,742.00 for the 12 month period ending August 11, 1987.

Political Propaganda: None Reported

Italian Government Travel Office, #568 630 Fifth Avenue New York, New York 10111 Ente Nazionale Italiano Per Il Turismo Registrant promoted tourism to Italy. \$1,611,436.37 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported Italian Government Travel Office, #1892 500 North Michigan Avenue Suite 1046 Chicago, Illinois 60611 Ente Nazionale Italiano Per Il Turismo (ENIT) Registrant distributed tourist information, participated in travel shows and contacted travel agents and media personnel promoting Italy as a tourist destination. \$571,304.00 for the 12 month period ending November 13, 1987. Political Propaganda: None Reported Italian Government Travel Office (ENIT), #1884

360 Post Street Suite 801 San Francisco, California 94108

Ente Nazionale Italiano Per Il Turismo (ENIT) Registrant provided travel information to the public, travel agents, and press and media representives on behalf of the foreign principal. \$620,917.37 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported \_\_\_\_\_ Italsud Tours, Inc., #3849 P.O. Box 268 Passaic, New Jersey 07055 Regione Puglia Activities: None Reported None Reported Finances: Political Propaganda: None Reported \_\_\_\_ Mazzaglia, Enzo, #3897 (T) 1101 - 15th Street, N.W. Suite 610 Washington, District of Columbia 20005 Selenia Industrie Electroniche Associate, S.P.A. None Reported Activities: Finances: None Reported Political Propaganda: None Reported Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005 Banca Nazaionale del Lavoro The registrant provided legal advice to the foreign principal on commercial banking matters in connection with the principal's branch office in the U.S. \$159,406.77 for the 12 month period ending July 11, 1987. Political Propaganda: None Reported

Miluski, Krystine R.L., #3668 Post Office Box 714 West Dundee, Illinois 60118-0714 Italian Trade Commission Registrant designed and distributed a newsletter promoting Italian housewares shows. \$42,850.00 for the 12 month period ending October 8, 1987. Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Italian Trade Commission Registrant distributed shoe advertisements to U.S. newspapers and radio and television stations on behalf of the foreign principal. \$17,100.00 for the one month period ending October 12, 1987. Political Propaganda: None Reported Italian Wine Council (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Partito Repubblicano Italiano/U.S.A. Sezione Ugo La Malfa, #3939 FDR Station

Post Office Box 6898 New York, New York 10150 Partito Repubblicano Italiano/U.S.A.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Buini & Grandi, S.P.A.

The registrant represented the foreign principal with respect to an attempt to secure approval from the U.S. Defense Security Assistance Agency for credits under the Arms Export Control Act to finance a contract awarded by the Government of the Arab Republic of Egypt.

\$20.31 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

Fiart Cantieri Italiani, S.P.A.

The registrant advised the foreign principal concerning meetings and conferences with Members of Congress and congressional staff regarding a U.S. Navy proposal to move its Naval Support Activity complex located in the Agnano area of Naples.

\$91,967.00 for the 12 month period ending December 30, 1987.

The registrant disseminated material to legislators regarding the matter referred to above.

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Piero Ottinetti Design, #3532 1034 North Sheridan Road Waukegan, Illinois 60085

Italian Institute for Foreign Trade - Rome, Italy

Registrant promoted Italian marble machinery and plastics and rubber processing equipment by preparing and distributing a newsletter entitled "Macplas."

\$32,295.66 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported Preston, Thorgrimson, Ellis & Holman, #3567 5400 Columbia Seafirst Center 701 Fifth Avenue Seattle, Washington 98104-7011 Unionpesca (t) Registrant contacted appropriate U.S. officials regarding domestic fishing regulations affecting Italian fishing vessels operating in U.S. waters. \$3,000.00 for the five month period ending February 27, 1987. Political Propaganda: None Reported Ruder Finn, Inc., #1481 301 East 57th Street New York. New York 10022 Italian Trade Commission Registrant provided public relations to the foreign principal and distributed press kits promoting Italian shoes, wine and food products. \$153,174.65 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported \_\_\_\_\_ Saiedue Trade Fair Registrant arranged for U.S. business executives to attend a trade seminar in Italy. \$79,366.00 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported Simonazzi A&L (t) Activities: None Reported \$1,465.16 for the six month period ending March 27, 1987.

Political Propaganda: None Reported

Stroock & Stroock & Lavan, #3816 7 Hanover Square New York, New York 10004

Fiat, S.P.A.

Registrant provided general legal services to the foreign principal.

\$399,385.06 for the 12 month period ending October 22, 1987.

Political Propaganda: None Reported

# IVORY\_COAST

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 Ivory Coast Department of Tourism Registrant provided printing services on behalf of its principal. \$34,290.84 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported

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### JAMAICA

.F. Sabo Associates, Inc., #3115 575 Lexington Avenue Suite 2200 New York, New York 10022

Government of Jamaica

Registrant provided public relations services to the foreign principal including the preparation of news releases and radio and video tape broadcasts. Registrant also arranged familiarization trips to Jamaica by U.S. journalist.

\$800,000.00 for the 12 month period ending December 27, 1987.

Registrant disseminated newsletters, news releases, photos, films and press clippings on behalf of the foreign principal.

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GreyCom, Inc., #3856 d/b/a GreyCom International 777 Third Avenue 23rd Floor New York, New York 10017

Government of Jamaica, Office of the Prime Minister

Registrant provided public relations services on behalf of the foreign principal.

\$900,000.00 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Jamaica Tourist Board

Registrant provided public relations services on behalf of the foreign principal.

\$600,000.00 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Holland & Knight, #3718 888 17th Street, N.W. Suite 900

Washington, District of Columbia 20006 Air Jamaica, Ltd. Registrant provided legal services to the foreign principal and contacted U.S. officials regarding U.S. aeronautical and customs regulations. \$24,932.00 for the eight month period ending August 7, 1987. Political Propaganda: None Reported Jamaica National Export Corporation Registrant provided legal counsel to the foreign principal and contacted U.S. Departmental officials regarding U.S. trade with Jamaica. \$14,278.84 for the 12 month period ending August 7, 1987. Political Propaganda: None Reported International Alcohols, Ltd., #3953 405 Danbury Road Wilton, Connecticut 06897 Petrojam, Ltd. Activities: None Reported Registrant promoted the distribution of Jamaican produced ethanol in the U.S. Political Propaganda: None Reported International Meetings & Marketing, Inc., #3583 (T) 1726 M Street, N.W. Suite 1002 Washington, District of Columbia 20036 Jamaica Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Jamaica National Export Corporation, #3204 (formerly: Jamaica Trade Commission) 866 Second Avenue New York, New York 10017

Jamaica National Export Corporation

Registrant promoted Jamaican import goods by handling trade inquiries, attending trade shows and assisting business visitors.

\$166,886.36 for the six month period ending February 26, 1987.

Registrant disseminated trade information to U.S. businesses.

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Jamaica Progressive League, Inc., #296 270 West 96th Street New York, New York 10025

People's National Party

Registrant arranged a speech by a representative of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Jamaica Reservation Service, #2941 1320 South Dixie Highway Coral Gables, Florida 33146

Government of Jamaica

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Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Jamaica Tourist Board, Chicago, #2118 36 South Wabash Avenue Suite 1210

Chicago, Illinois 60603 Jamaica Tourist Board Registrant distributed tourist literature to travel agents, steamship companies, airline companies and individuals on behalf of the foreign principal. Registrant also placed newspaper and magazine advertisements promoting Jamaica as a tourist destination. \$516,910.89 for the 12 month period ending December 16, 1987. None Reported Political Propaganda: Jamaica Tourist Board, Florida, #2360 1320 South Dixie Highway Suite 1100 Coral Gables, Florida 33146 Jamaica Tourist Board Registrant contacted airlines, travel agents and group planners, and hosted seminars promoting Jamaica as a tourist destination. \$386,644.54 for the six month period ending July 27, 1987. Political Propaganda: None Reported Jamaica Tourist Board, Los Angeles, #3305 3440 Wilshire Boulevard Suite 1207 Los Angeles, California 90010 Jamaica Tourist Board Registrant contacted travel agents and airline companies encouraging tourism to Jamaica. \$308,000.00 for the 12 month period ending November 18, 1987. Political Propaganda: None Reported Jamaica Tourist Board, New York, #1445 866 Second Avenue New York, New York 10017

Jamaica Tourist Board

Registrant distributed brochures, assisted with familiarization tours, participated in travel shows and contacted travel agents and airline companies promoting tourism to Jamaica.

\$18,693,190.00 for the 12 month period ending November 3, 1987.

Political Propaganda: None Reported

The Jamaican-American Foundation, Inc., #3722 (formerly: Jamaican-American Party Campaign Fund, Inc.) Post Office Box 112-553 Miami, Florida 33111

The Jamaican-American Party

Registrant disseminated information encouraging a closer political relationship between the U.S. and Jamaica.

\$4,200.00 for the 12 month period ending August 21, 1987.

Registrant disseminated letters, leaflets and news releases on behalf of the foreign principal.

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Manatt, Phelps, Rothenberg & Evans, #3736 (formerly: Manatt, Phelps, Rothenberg, Tunney & Evans) 1200 New Hampshire Ave., N.W. Suite 200 Washington, District of Columbia 20036

Government of Jamaica (t)

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Registrant represented the foreign principal before the Executive and Legislative Branches of the U.S. Government in connection with U.S. foreign assistance legislation and the Caribbean Basin Economic Recovery Act.

\$63,000.00 for the 12 month period ending September 20, 1987.

Political Propaganda: None Reported

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Jamaica Broadcasting Corporation (t)

Registrant contacted Federal Communications Commission officials in connection with negotiations between the foreign principal and the

Motion Picture Association of America. Finances: None Reported Political Propaganda: None Reported O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Government of Jamaica Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Jamaican Broadcasting Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Jamaica Hill Estates Resort & Villa Activities: None Reported Finances: None Reported Political Propaganda: None Reported ہے کہ کہ ایک سے سے منا خان کے بین اندے سے سے ہیں ہی سے میں نک نے ایک کے دور ہے سے سے خان کا خان کا خان کا ا Rose Hall Beach Hotel Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported Runaway Bay Hotel Activities: None Reported Finances: None Reported Political Propaganda: None Reported The Sports Spectacular, Jamaica Friendship Committee, #3603 (T) 1653 West 82nd Street Los Angeles, California 90047 Jamaica Ministry of Youth, Sports and Community Development Activities: None Reported Finances: None Reported Political Propaganda: None Reported Spriggs\_& Hollingsworth, #3951 (formerly: Spriggs, Bode & Hollingsworth) 1015 - 15th Street, N.W. Suite 1100 Washington, District of Columbia 20005 PetroJam, Ltd. (t) Initial documents filed indicate registrant will contact U.S. officials with respect to U.S. tariff treatment of ethanol produced in Jamaica. \$10,000.00 for the one month period ending March 23, 1987. Political Propaganda: None Reported Ward, Curtis A., #3938 7603 Georgia Avenue, N.W. Suite 301 Washington, District of Columbia 20012

People's National Party Registrant arranged for representatives of the foreign principal to visit the U.S. and meet with U.S. officials. None Reported Finances: Political Propaganda: None Reported Young & Rubicam, L.P., #3283 (formerly: Young & Rubicam, Inc.) 285 Madison Avenue New York, New York 10017 Jamaica Tourist Board Registrant created, produced and placed advertisements promoting tourism to Jamaica. \$9,188,517.61 for the 12 month period ending October 6, 1987. Political Propaganda: None Reported

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## JAPAN

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, District of Columbia 20036

Fujitsu America, Inc.

Registrant contacted U.S. Government officials to discuss foreign investment in the U.S. and foreign investment provisions in the trade bill.

\$35,089.00 for the four month period ending December 24, 1987.

Political Propaganda: None Reported

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Fujitsu Microelectronics, Inc. - Fujitsu, Ltd.

Registrant provided general legal advice.

Finances: None Reported

Political Propaganda: None Reported

Fujitsu, Ltd.

Registrant provided general legal advice, and advised the foreign principal on a proposed merger.

\$993,031.28 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, District of Columbia 20036

Japan Tuna Fisheries Co-operative

The registrant provided legal research and consultation to the foreign principal regarding laws and regulations applicable to foreign flag vessels that fish in territorial waters of Chile.

\$9,000.00 for the six month period ending May 9, 1987.

Political Propaganda: None Reported

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Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, District of Columbia 20009

Communications Industry Association of Japan

Registrant monitored and provided advice and assistance to the foreign principal with respect to legislation under consideration by Congress regarding possible restraints on imports of telecommunications equipment and negotiations between the Japanese and the U.S. Governments on telecommunications trade issues. The registrant had discussions concerning the above with U.S. officials including Senate and White House personnel.

\$218,203.70 for the 12 month period ending September 9, 1987.

Registrant disseminated position papers to members of Congress concerning Title II of the Trade and International Economic Policy Reform Act of 1987 (H.R.3).

Electronic Industries Association of Japan (EIAJ)

Registrant agreed to provide counsel and advice to the foreign principal with respect to matters of U.S. trade law and policy that affect the Japanese semiconductor industry. In addition, the registrant agreed to represent the foreign principal in its opposition to tariffs imposed by the U.S. on selected Japanese imports in retaliation for alleged non-compliance with the 1986 U.S. - Japan Semiconductor Agreement.

Finances: None Reported

Political Propaganda: None Reported

Japan Machine Tool Builders' Association (JMTBA)

Registrant contacted U.S. Government officials to determine the U.S. position on proceedings against Japanese machine tool imports. The registrant also monitored and reported to the foreign principal on proceedings under Section 232 of the Trade Expansion Act of 1962.

All monies are reported under Japan Metal Forming Machine Builders' Association.

Japan Machinery Exporters' Association (JMEA)

Registrant contacted U.S. Government officials to determine the U.S. position on proceedings against Japanese machine tool imports. The registrant also monitored and reported to the foreign principal on proceedings under Section 232 of the Trade Expansion Act of 1962.

All monies are reported under Japan Metal Forming Machine Builders' Association.

Political Propaganda: None Reported

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Japan Metal Forming Machine Builders' Association (JMFMBA)

Registrant contacted U.S. Government officials to determine the U.S. position on proceedings against Japanese machine tool imports. The registrant also monitored and reported to the foreign principal on proceeding under Section 232 of the Trade Expansion Act of 1962.

\$200,000.00 for the 12 month period ending September 9, 1987 received jointly from JMFMBA, JMEA, and JMTBA.

Political Propaganda: None Reported

Oki Electric Industry Company, Ltd. (t)

Registrant monitored developments relating to retaliatory tariffs imposed by the U.S. against selected Japanese companies in response to alleged non-compliance with the 1986 U.S.-Japan Semiconductor Agreement. The registrant had discussions concerning the above with U.S. Government officials.

\$24,372.70 for the six month period ending September 9, 1987.

Registrant prepared and disseminated a letter attaching a position paper entitled "Possible Interim Solution To Semiconductor Dispute."

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Toshiba Corporation

Registrant agreed to assist in the representation of the foreign principal in connection with proposed U.S. legislation and administrative actions or sanctions related to Toshiba Machine Co. Ltd.'s involvement in the sale and export of high technology milling equipment to the Soviet Union.

Finances: None Reported

Political Propaganda: None Reported

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036

Sony Corporation

Registrant provided general legal services, and advised and represented the foreign principal in connection with U.S. Government export control policy pertaining to the sale of electronic components and equipment.

\$26,773.65 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

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Toyota Motor Corporation

Registrant provided general legal advice and formal representation in connection with U.S. international trade matters, and advised and represented the foreign principal in connection with an application to establish a Foreign Trade Subzone for the purpose of constructing and operating a motor vehicle production facility.

\$458,851.21 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

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Fujitsu, Ltd. & Fujitsu Microelectronics, Inc. (U.S.A.) (t)

The registrant rendered advice on U.S. laws, regulations and policies concerning antitrust, international trade, trade developments, and proposed trade legislation. The registrant also represented the principal in connection with a proposed merger with the Fairchild Semiconductor Corporation.

\$30,236.74 for the 12 month period ending December 4, 1987.

The registrant disseminated information to U.S. Government officials regarding the matters referred to above.

Japan Fair Trade Center

The registrant rendered advice on U.S. laws, regulations and policies concerning international trade, trade developments, and proposed trade legislation. The registrant also represented the principal on anti-dumping matters.

Finances: None Reported

The registrant disseminated information to U.S. Government officials regarding the matters referred to above.

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Arter & Hadden, #3942 1919 Pennsylvania Avenue, N.W. Suite 400 Washington, District of Columbia 20006

ZENCHU, The Central Union of Agricultural Cooperatives

On behalf of the foreign principal, the registrant contacted members of Congress, USTR staff and trade association representatives to discuss trade legislation and issues related to agricultural trade with Japan.

\$67,409.05 for the six month period ending September 3, 1987.

Registrant provided written fact sheets and analysis to Congressional staff and trade associations concerning trade legislation and U.S.-Japan agricultural trade.

APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

Fair Trade Center

The registrant assisted Arnold & Porter in representing the principal and rendering advice in connection with the Omnibus Trade Bill.

\$2,482.50 for the three month period ending December 20, 1987.

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Fujitsu, Ltd. (t)

The registrant assisted Arnold & Porter in representing the principal and rendering advice on U.S. laws, regulations and policies concerning international trade, trade developments and proposed trade legislation.

\$726.25 for the six month period ending October 30, 1987.

Political Propaganda: None Reported

Baron/Canning & Company, Inc., #2270 555 Madison Avenue 12th Floor New York, New York 10022

Electronic Industries Association of Japan

Registrant prepared letters to and disseminated EIAJ publications to government officials, the media, business leaders and think tanks, and reported on the recipients' responses to EIAJ publications.

\$29,655.30 for the 12 month period ending July 23, 1987.

Registrant disseminated publications entitled "Facts & Figures on the Japanese Electronics Industry" and "Japan's Electronics Industry in Perspective."

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Bernhagen & Associates, #3992 10233 - 26th Avenue, S.W. Seattle, Washington 98146

Consulate General of Japan

Registrant provided public relations services to the foreign principal which included arranging speaking engagements for the Consul General with schools, service clubs and other organizations, and arranging meetings for the Consul General with the news media.

\$5,600.00 for the 10 month period ending December 15, 1987.

\_\_\_\_\_ Bozell, Jacobs, Kenyon & Eckhardt, Public Relations, #3778 75 Rockefeller Plaza 6th Floor New York. New York 10219 Hitachi, Ltd. (t) Registrant provided public relations counseling, media monitoring and publicity placement services. Registrant distributed Hitachi publications to investors and the general and trade media and served as Hitachi's liaison with the financial community. \$324,845.81 for the 12 month period ending August 13, 1987. Political Propaganda: None Reported C. Itoh & Company (America), Inc., #4024 (T) 1110 Vermont Avenue, N.W. Washington, District of Columbia 20005 C. Itoh & Company, Ltd. C. Itoh & Company (America), Inc. Registrant contacted Congressional staff members to request that they delay the introduction of legislation that would prevent the foreign principals from exporting certain goods from the U.S. Finances: None Reported Registrant provided a Congressional staff member with a report which outlined the nature of C. Itoh's role as an exporter of record in Toshiba's sale of machine tools to the Soviet Union, and results of investigations concerning transaction. Charles von Loewenfeldt, Inc., #810 4332 Fern Valley Road Medford, Oregon 97504 Consulate General of Japan at San Francisco Registrant conducted research and advised the foreign principal on various projects, and assisted in drafting speeches for the Consul General on the subject of U.S.-Japan cultural and economic relations. \$16,500.00 for the 12 month period ending July 5, 1987.

Political Propaganda: None Reported

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Embassy of Japan

Registrant advised the foreign principal, provided advice and resource materials to educators who teach about Japan, and organized a "Japan Hospitality Suite" program at the National Council for Social Studies meeting in New York.

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\$32,600.00 for the 12 month period ending July 5, 1987.

Political Propaganda: None Reported

Japan Air Lines Company, Ltd.

Registrant advised the foreign principal on promotional and publicity programs.

\$12,000.00 for the 12 month period ending July 5, 1987.

Political Propaganda: None Reported

The Japan Foundation

Registrant prepared announcement brochure and organized judging of applications for the 1987 NCSS/Japan Foundation Study Tour, handled notification of winners and made arrangements for travel to Japan for fifteen social studies educators.

\$7,100.00 for the 12 month period ending July 5, 1987.

Political Propaganda: None Reported

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Japan Institute for Social & Economic Affairs (Keizai Koho Center)

Registrant planned and publicized the 1987 Keizai Koho Center Fellowship program for social studies educators, and made travel arrangements and escorted 24 American teachers and eleven business school deans to Japan, as guests of the foreign principal.

\$63,259.16 for the 12 month period ending July 5, 1987.

Charles E. Butler & Associates, #3544 d/b/a Japan Steel Information Center, New York 60 East 42nd Street Room 541 New York, New York 10165 Japan Iron & Steel Exporters' Association Registrant engaged in general public relations activities to present the view of the Japanese steel industry to the American public. \$112,929.22 for the 12 month period ending December 29, 1987. Registrant disseminated a news release, copies of speeches and a background chart to members of the press. Charles L. Fishman, P.C., #4054 1129 - 20th Street, N.W. Suite 500 Washington, District of Columbia 20036-3403 Nissan Aerospace Division, Nissan Motor Company, Ltd. Registrant agreed to advise the foreign principal on how best to achieve its objective of gaining approval by DOD of some licensed production of the Multiple Launch Rocket System in Japan, and to discuss this objective with appropriate U.S. Government officials. \$5,450 received prior to registration on November 6, 1987. Political Propaganda: None Reported Civic Service, Inc., #3385 Washington Square 1050 Conn. Avenue, N.W. #870 Washington, District of Columbia 20036 International Public Relations Company, Ltd. Registrant provided services consisting of monitoring activities, analysis and preparation of factual reports on matters relating to U.S. policy with respect to Japan in the telecommunications and financial services industries. Registrant assisted the foreign principal in servicing its clients Nippon Telegraph and Telephone Corporation and Mitsubishi Trust and Banking Corporation.

\$304,099.72 for the 12 month period ending December 28, 1987.

On behalf of Nippon Telegraph and Telephone Corporation, registrant disseminated a factual account of the foreign principal's open telecommunications policy.

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Universal Public Relations Company, Inc.

Registrant provided services consisting of reviewing and monitoring activities, analysis of published reports, and preparation of factual reports on matters relating to U.S. Government policy and action with respect to Japan and the world, in the general areas of economic policy, energy and macro-economics, and the U.S. political situation.

\$113,132.42 for the 12 month period ending December 28, 1987.

Political Propaganda: None Reported

Cove, Cooper & Lewis, Inc., #3067 135 East 55th Street New York, New York 10022

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Nissho-Iwai Company, Ltd.

Registrant distributed business magazines on behalf of the foreign principal.

\$9,601.33 for the 12 month period ending November 6, 1987.

Registrant disseminated a magazine entitled "Tradepia International."

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Craig J. Spence & Associates, #3646 (T) 2445 Wyoming Avenue, N.W. Washington, District of Columbia 20008 Japan External Trade Organization (JETRO) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Crowell & Moring, #3987

1001 Pennsylvania Avenue, N.W. Washington, District of Columbia 20004-2505

Toshiba Corporation

Registrant contacted officials at the Department of State, Department of Defense and the National Security Council, members and staff of Congress and the media in an effort to oppose proposed legislation imposing trade sanctions on Toshiba in connection with Toshiba Machine Company, Ltd.'s involvement in the export of high-technology equipment to the Soviet Union.

\$110,998.39 for the six month period ending December 7, 1987.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 8th Floor Washington, District of Columbia 20005

Fuji Photo Film U.S.A., Inc.

Registrant provided public relations counsel to the foreign principal with respect to proposed U.S. trade sanctions against selected Japanese imports in retaliation for alleged violations of the 1986 U.S.-Japan Semiconductor Agreement. Registrant's activities included arranging interviews for representatives of the foreign principal with media and U.S. Government officials, and providing advice with respect to testimony by representatives of the foreign principal before the Department of Commerce Task Force on semiconductor trade retaliation.

\$3,077.23 for the three month period ending July 31, 1987.

Registrant disseminated written materials on behalf of the foreign principal.

Hitachi, Ltd. (t)

Activities: None Reported

Finances: None Reported

Japan Tobacco, Inc.

Registrant monitored developments in the executive and legislative branches of the U.S. Government relating to tobacco and U.S.-Japan trade, and coordinated a news conference in Raleigh, North Carolina and a luncheon for the general news media and association executives.

\$90,904.55 for the 12 month period ending July 31, 1987.

Registrant prepared and distributed news letters and news releases to public officials, news media and civic groups and associations.

Toshiba Corporation through Hakuhodo, Inc. (t)

Registrant monitored developments in the executive and legislative branches of the U.S. Government in response to the diversion of propeller milling equipment to the Soviet Union by Toshiba Machine Corporation.

\$11,660.00 for the six month period ending January 31, 1988.

Political Propaganda: None Reported

Debevoise & Plimpton, #3527 875 Third Avenue New York, New York 10022

International Telecom Japan, Inc.

Registrant researched regulatory, judicial and legislative initiatives that would affect the provision of international telecommunications services between the U.S. and Japan, prepared memoranda on such issues and contacted staff of the executive branch to discuss these issues.

\$6,203.66 for the six month period ending October 5, 1987.

Political Propaganda: None Reported

Sony Corporation

Registrant made presentations to congressional staff and private sector representatives regarding proposals to amend the Copyright Act.

\$205,407.49 for the 12 month period ending October 5, 1987.

Political Propaganda: None Reported

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Dechert, Price & Rhoads, #2777 1500 K Street, N.W. Suite 500 Washington, District of Columbia 20005

Embassy of Japan

Registrant provided research and consultation to the foreign principal on matters relating to U.S. securities regulations and developments in the securities industry.

Finances: None Reported

Political Propaganda: None Reported

Export-Import Bank of Japan

Registrant provided legal research and consultation relating to U.S. trade policy and other matters relevant to the responsibilities and areas of interest of the Export-Import Bank of Japan.

\$26,273.75 for the 12 month period ending October 27, 1987.

Political Propaganda: None Reported

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Dentsu Burson-Marsteller, Inc., #3861 (formerly: DYR Public Affairs, Inc.) (formerly: D/B-M Communications, Inc.) 230 Park Avenue, South New York, New York 10003

JETRO, New York

Registrant edited, produced and disseminated a monthly newsletter entitled "JETRO MONITOR".

\$86,000.00 for the 12 month period ending July 23, 1987.

Registrant disseminated the "JETRO MONITOR" newsletter which covered current economic and trade developments and presented JETRO's perspective on topics that shape economic relations between Japan and the U.S. Derus Media Service, Inc., #3799 500 North Dearborn Street Chicago, Illinois 60610

Japanese Information Service of the Japanese Consulate

The registrant mailed radio scripts for the Japanese Consulate.

\$5,225.00 for the 12 month period ending September 19, 1987.

Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, District of Columbia 20037

Toshiba Corporation

Registrant contacted officials at the Department of State, Department of Defense and the National Security Council, members and staff of Congress and the media in an effort to oppose proposed legislation imposing trade sanctions on Toshiba in connection with Toshiba Machine Co., Ltd.'s involvement in the export of high-technology equipment to the Soviet Union.

\$110,998.39 for the six month period ending December 7, 1987.

Political Propaganda: None Reported

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Donald G. Lerch, Jr. & Company, Inc., #2089 1030 - 15th Street, N.W. Suite 840 Washington, District of Columbia 20005

The Central Union of Agricultural Cooperatives (ZENCHU)

Registrant researched and drafted material for a booklet regarding the top 10 Japanese agricultural imports from the U.S.; coordinated plans and participated in a mission of 10 U.S. agricultural journalists to Japan in April 1987; and scheduled and attended meetings with Congressional offices and the USDA for a visiting Japanese delegation of six Hokkaido dry bean growers in June 1987.

\$30,606.32 for the 12 month period ending October 22, 1987.

Political Propaganda: None Reported

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Embassy of Japan

Registrant provided counseling services to the foreign principal concerning U.S.-Japan agricultural developments, and prepared a report on the U.S.-Japan Agricultural Trade Conference in Richmond, Virginia.

\$15,600.00 for the 12 month period ending October 22, 1987.

Political Propaganda: None Reported

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Japan Economic Institute

Registrant participated in the preparations for the March 31, 1987 conference on U.S.-Japan Agricultural Trade in Richmond, Virginia which was co-sponsored by the Virginia Department of Agriculture and the Japan Economic Institute of America.

\$8,500.00 for the 12 month period ending October 22, 1987.

Registrant promoted U.S.-Japan trade conferences.

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Ehrig & Associates, Inc., #2603 Fourth & Vine Building 8th Floor Seattle, Washington 98121

Consulate General of Japan, Seattle (t)

Registrant advised the Consulate General of Japan regarding Japan-U.S. trade issues, and provided public relations services including arranging speeches to community clubs by representatives of the foreign principal and distributing news releases concerning the "Japan Week" education and entertainment program held in Seattle, Washington, October 6-11, 1986.

\$2,300.00 for the six month period ending March 2, 1987.

Political Propaganda: None Reported

Evans, Walter H., III, #3021 2300 M Street, N.W. Suite 800

Washington, District of Columbia 20037-1934 Embassy of Japan Registrant prepared background memoranda on bilateral economic issues, and briefed Japanese trade officials visiting Washington on current status and outlook for Congressional action on trade law changes. \$15,150.00 for the 12 month period ending November 15, 1987. Political Propaganda: None Reported Finley Kumble Wagner Heine Underberg Manley Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. 10th Floor Washington, District of Columbia 20036 The Embassy of Japan Registrant provided general legal advice on U.S. laws, regulations and policies to the foreign principal. \$2,500.00 for the 12 month period ending December 29, 1987. Political Propaganda: None Reported First Associates, Inc., #3941 4320 Lorcom Lane Arlington, Virginia 22207 Toa Nenryo Kogyo Kabushiki Kaisha Registrant provided consulting services and arranged for tests and evaluations in U.S. Government and private sector laboratories of carbon fiber produced by the foreign principal; assisted in arranging meetings with U.S. companies who use carbon fibers in their products and services; and assisted in developing market assessment and future sales potential for high-performance carbon fibers, marketing plans

Registrant received \$13,174.18 prior to registration and \$19,096.84 for the six month period ending August 25, 1987.

and product development strategies for the use of high-performance

Political Propaganda: None Reported

carbon fibers.

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

JETRO, Los Angeles (t)

The registrant provided general public relations services to the foreign principal, which included preparation of news releases on porcelain, distribution of brochures regarding exhibition fairs for manufacturers and providers of services in the health care field, and monitoring of articles in Los Angeles newspapers regarding U.S./Japan relations.

\$41,402.35 for the 14 month period ending October 30, 1987.

Political Propaganda: None Reported

Tokyu Agency, Inc.

The registrant prepared a press kit announcing the approval for final construction and ownership of the San Bernadino Hotel and Convention Center.

Finances: None Reported

Political Propaganda: None Reported

میں <u>سے بنے اپنے ہیں ہی کہ انتشار جنہ ہیں سے انتشا</u>نات میں چین کہ کہ خدم ہے۔ اور کی کہ انداز اور اس کے انتظار

Fowlkes, Frank Vaughan, #3917 40 Grafton Street Chevy Chase, Maryland 20815

Japan Automobile Manufacturers' Association, Inc.

Registrant visited newspaper editors to ask them to write editorials opposing legislation mandating domestic content requirements for automobiles.

\$13,583.98 for the 12 month period ending December 22, 1987.

Registrant prepared and disseminated letters to newspaper editors regarding the issue of auto-part sales by U.S. firms to Japanese manufacturers, both in Japan and in the U.S. Garvey, Schubert & Barer, #3047 (formerly: Garvey, Schubert, Adams & Barer, P.C.) 1011 Western Avenue 10th Floor Seattle, Washington 98104-1023 Hokuten Trawlers' Association Registrant advised the foreign principal on U.S. fisheries issues, rendered services on commercial and legal matters, and provided legal representation in administrative proceedings.

\$5,684.49 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

Japan Deep Sea Trawlers' Association/Hokuten Trawlers Association

Registrant rendered legal advice concerning substantive and procedural issues involved in the regulation of foreign fishing within the U.S. 200 mile zone, and developed issues and information for presentation to the North Pacific Fishery Management Council. Registrant also presented arguments to appropriate Departments of the U.S. Government.

\$178,491.53 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

Japan Fisheries Association

Registrant monitored and analyzed existing and proposed legislation including proposed amendments to the Magnuson Fishery Conservation and Management Act, and discussed with U.S. Government and industry representatives bilateral negotiations on fisheries trade issues.

\$93,916.99 for the 12 month period ending August 9, 1987.

Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, District of Columbia 20037

All Nippon Airways Company, Ltd.

Registrant contacted appropriate U.S. Government officials regarding U.S.-Japan air routes and U.S.-Japan bilateral aviation revision issues.

\$103,681.50 for the 12 month period ending December 24, 1987.

Registrant disseminated material to U.S. Government officials concerning a program to increase the number of Japanese tourists travelling abroad and the Hawaii-Japan air carrier market.

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Fanuc, Ltd.

Registrant monitored legislation of interest to the foreign principal and contacted members of the legislative and executive branches of the U.S. Government regarding trade and tax legislation.

\$305,402.55 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Hitachi, Ltd.

Registrant contacted U.S. Government officials and advised the foreign principal on issues relating to semiconductors, electronics, trade legistation, trade investigations and Hitachi's image in the U.S.

\$93,750.00 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Japan Aero Engines Corporation/Japan Aircraft Development

Registrant contacted U.S. Government officials regarding the manufacture, sale, and performance of commercial aircraft in the U.S. and elsewhere.

\$180,300.89 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Japan Federation of Construction Contractors, Inc.

Registrant contacted U.S. Government officials regarding U.S.-Japan trade issues and monitored legislative and executive branch activities related to U.S. interests in the Japanese construction market and reported to the foreign principal.

\$112,500.00 for the five month period ending December 24, 1987.

Registrant disseminated to members of Congress the facts and figures concerning U.S. participation in the Japanese construction market and Japanese participation in the U.S. construction market.

Komatsu Corporation

Registrant provided reports to the foreign principal and contacted U.S. Government officials regarding tax reform and trade legislation of interest to the foreign principal.

\$225,000.00 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Kyocera Corporation

Registrant contacted U.S. Government officials and advised the foreign principal on matters relating to tax reform and trade legislation.

\$151,148.92 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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Mazak Corporation

Registrant provided reports to the foreign principal and contacted U.S. Government officials regarding tax reform and trade legislation of interest to the foreign principal.

\$114,500.91 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

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H. William Tanaka, #948 d/b/a Tanaka, Ritger & Middleton 1919 Pennsylvania Avenue, N.W. Suite 303 Washington, District of Columbia 20006

Electronic Industries Association of Japan

Registrant analyzed and reported on U.S. market and industry developments regarding consumer electronic products, semiconductors, and computers, and analyzed all consumer electronics litigation, pending bills and legislative actions involving semiconductors.

\$131,803.20 for the 12 month period ending October 24, 1987.

Registrant distributed a legal brief and statement concerning the U.S.T.R's Section 301 proceedings on semiconductors.

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Embassy of Japan

Registrant rendered general legal and informational services regarding bilaterial trade related problems involving Japan.

\$27,500.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Flat Glass Association of Japan

Registrant monitored U.S. court proceedings involving Japanese glass makers; monitored investigative and regulatory actions by the ITA, ITC, and other government agencies affecting glass products; and monitored international trade developments and congressional activities and reported their potential effect on Japanese flat glass exports.

\$3,500.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Japan Automobile Manufacturers' Association (JAMA)

Registrant advised the foreign principal of business and government developments affecting auto imports.

Finances: None Reported

Political Propaganda: None Reported

Japan Automobile Tire Manufacturers' Association

Registrant provided legal and informational service concerning trade laws governing the marketing of tires in the U.S.

\$45,926.30 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Japan Bearing Industrial Association

Registrant provided general advisory and informational services and monitored trade and regulatory developments involving bearing products.

\$21,128.61 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Japan Export Metal Flatware Industry Association and Japan General Merchandise Exporters' Association

Registrant provided counseling and informational services in connection with marketing stainless steel flatware.

\$3,500.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

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Japan Pottery Exporters' Association

Registrant provided informational services concerning ceramic wares importation.

\$8,500.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

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Japan Trade Center

Registrant furnished legal and informational services relating to the U.S. bicycle industry and policy on the export and import of bicycles and bicycle parts.

\$18,000.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Onoda Cement Company, Ltd.

Registrant provided legal and informational services to the foreign principal regarding antidumping laws involving Japanese exports of cement to the U.S.

\$6,500.00 for the 12 month period ending October 24, 1987.

Political Propaganda: None Reported

Hastings, Jay Donald, #2867 1111 Third Avenue Suite 3305 Seattle, Washington 98101

Federation of Japan Salmon Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

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Federation of Japan Tuna Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Hokuten Trawlers' Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese Fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Japan Deep Sea Trawlers' Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Japan Fisheries Association

Registrant continued to represent the Japanese Fisheries Assn. and member organizations including the Japan Deep Sea Trawlers' Assn., Hokuten Trawlers' Assn., North Pacific Longline Gillnet Assn., Federation of Japan Salmon Fisheries' Cooperative Assn. and the Federation of Japan Tuna Fisheries' before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone.

\$127,667.87 for the 12 month period ending September 14, 1987.

Political Propaganda: None Reported

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Japanese Tanner Crab Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

North Pacific Longline Gillnet Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council the National Marine Fisheries' Service and the Department of State, on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Henry J. Kaufman & Associates, Inc., #3573 (T) 2233 Wisconsin Avenue, N.W. Washington, District of Columbia 20007

ZENCHU, The Central Union of Agricultural Cooperatives

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007 Association for the Advancement of Human Rights in Japan (t)

The registrant provided general legal services and government relations services supporting improved court interpreters' services.

Finances: None Reported

Political Propaganda: None Reported

Daiwa Securities Company, Ltd.

The registrant provided information and analysis of economic trends and issues as they may affect financial markets on behalf of the foreign principal.

\$16,111.25 for the four month period ending December 23, 1987.

Political Propaganda: None Reported

Japan Tobacco, Inc. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mitsubishi Electric Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mitsubishi Electronics, America, Inc. (t)

Activities: None Reported

Finances: None Reported

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Brother Industries, Ltd.

Registrant assisted in promotional activities regarding the opening of its principal's Memphis manufacturing plant, which included contacting media representatives, Tennessee Senator's staff representatives and the Governor's staff representative.

\$50,126.00 for the 12 month period ending November 10, 1987.

Registrant prepared and disseminated press kits, a media advisory, a cover letter, event invitation, fact sheet and backgound information in connection with the opening of an office in Memphis, Tennessee.

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Electronic Industries Association of Japan

Registrant contacted media representatives, arranged and held two press events, arranged taping session with media representatives, and prepared and disseminated a press release regarding the results of a meeting concerning possible legislation to impose quotas on imported semi-conductors.

\$85,196.00 for the 12 month period ending November 10, 1987.

Registrant disseminated a press release, position paper, radio actuality and a summary of testimony in connection with the U.S.-Japan Semiconductor Arrangement of 1986.

Hitachi America, Ltd.

Registrant's activities included contacting staff members of the House Committee on Appropriations and the Office of Management and Budget regarding the construction funding of the Army Corps of Engineers.

\$71,051.00 for the 12 month period ending November 10, 1987.

Hitachi, Ltd.

Registrant's various activities included contacting the Departments of Commerce, Treasury and Transportation regarding transportation symposia in California; prepared and disseminated press releases regarding same. Registrant monitored hearings regarding the 100% tariff imposition on Japanese products containing semiconductors. Registrant also arranged appointments for foreign principal representatives to meet with congressional and administration officials and assisted its principal in establishing its public affairs office in Los Angeles.

\$308,135.44 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

Japan Trade Center (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Makita U.S.A., Inc. (t)

Registrant prepared a press release and statements regarding possible affects of retaliatory tariff in connection with the U.S.-Japan Semiconductor Arrangement of 1986. Registrant also assisted its principal in the preparation of its testimony and supplemental text.

Finances: None Reported

Registrant prepared and disseminated a press release and statements regarding Japanese trade issues and the possible imposition of tariffs on Japanese products.

NEC Corporation

Registrant contacted the office of the Secretary of Defense and the office of the Director of Defense Technology Security Administration regarding the Toshiba trade issue and the banning of its foreign principal's products in the U.S. Registrant also contacted media representatives, monitored issues and provided general counsel regarding the above issues.

\$153,379.89 for the six month period ending November 10, 1987.

Political Propaganda: None Reported

Toyo Kogyo, Ltd. aka: Mazda Motor Corporation

Registrant met with Members of the House Energy and Commerce Committee as well as the Department of Commerce and Congressional staff members regarding auto and autoparts trade legislation. Registrant attended and reported to its principal on the progress of the Senate Finance Committee mark-up for the omnibus trade legislation.

Finances: None Reported

Political Propaganda: None Reported

Hitachi, Ltd., #3855 1850 K Street, N.W.

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Suite 475 Washington, District of Columbia 20006

Hitachi, Ltd.

Registrant monitored developments in the U.S., assisted in the administration of the Hitachi Foundation, and contacted U.S. Government Executive Branch and congressional committees for the purpose of providing and obtaining information regarding Hitachi's business operations.

\$578,000.00 for the 12 month period ending July 18, 1987.

Political Propaganda: None Reported

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Hogan & Hartson, #2244 555 - 13th Street, N.W. Columbia Square Washington, District of Columbia 20004-1109

Embassy of Japan Registrant provided general and legal advice to the foreign principal regarding legislation affecting trade relationships, tax and real estate matters. \$103,298.75 for the 12 month period ending August 18, 1987. Political Propaganda: None Reported \_\_\_\_\_ Hoppel, Mayer & Coleman, #3470 1000 Connecticut Avenue, N.W. Suite 410 Washington, District of Columbia 20036 Japan Tobacco, Inc. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Intermarketing, Inc., #3628 400 Madison Avenue 18th Floor New York, New York 10017 Nihon Agency, Inc. The registrant gathered information on trade shows and conferences held in the U.S. for inclusion in the World Events Guide. \$5,000.00 for the one month period ending November 1, 1987. Political Propaganda: None Reported \_\_\_\_\_ International Business-Government Counsellors, Inc., #3332 818 Connecticut Avenue, N.W. 12th Floor Washington, District of Columbia 20006

Japan Tobacco, Inc.

Registrant assisted the foreign principal in responding to a U.S. Government trade complaint initiated under Section 301 of the Trade Act of 1974, as amended, by providing research, advice and representation of the foreign principal's commercial interests before various U.S. Government departments.

\$35,892.76 for the 12 month period ending August 12, 1987.

Registrant prepared and disseminated a briefing paper entitled "Liberalization of Japan's Cigarette Market."

Sony Corporation of America (t)

Registrant drafted letters concerning international trade issues for the foreign principal to present to its business/trade associations in Washington.

\$1,000.00 for the six month period ending August 12, 1987.

Political Propaganda: None Reported

The International Marketing Center, Ltd., #2698 601 Skokie Boulevard Suite 204 Northbrook, Illinois 60062

JETRO, Chicago

Registrant provided public relations services which included the preparation and dissemination of information to promote trade with Japan, research concerning U.S.-Japanese trade, news media analysis, advice and coordination of JETRO meetings, luncheons, and seminars with key trade clubs, civic organizations and government agencies.

\$52,913.26 for the 12 month period ending November 15, 1987.

Registrant distributed news releases regarding trade exhibits held in the U.S. and Japan.

International Public Relations Company, Ltd., #3839 (T) d/b/a Padilla & Speer, Inc. 950 Third Avenue

New York, New York 10022

Communications Industry Association of Japan Activities: None Reported Finances: None Reported Political Propaganda: None Reported

International Science & Technology Associates, Inc., #3998 11 Beatrice Drive Bryn Mawr, Pennsylvania 19010-2301

Research Development Corporation of Japan

Registrant provided the foreign principal with monitoring and analysis of developments in U.S. science policy, disseminated announcements of research forums held by the foreign principal, and served as the foreign principal's delegate to the 9th NRDO Conference held in Tucson, Arizona.

\$43,060.00 received prior to registration and \$27,263.00 for the six month period ending December 22, 1987.

Political Propaganda: None Reported

Jack H. McDonald Company, #3956 1001 Pennsylvania Avenue, N.W. Suite 625 South Washington, District of Columbia 20004

Hitachi America, Ltd.

The registrant provided the foreign principal with information and analysis of issues developing in the U.S. Government. This activity included contact with members of Congress and congressional staff regarding H.R. 3, the Omnibus Trade legislation.

Finances: None Reported

The registrant disseminated position papers, memoranda, and congressional testimony regarding the matters referred to above.

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Hitachi Sales Corporation of America

The registrant advised the foreign principal of proposed trade and copyright laws, which included contact with members of Congress and

congressional staff.

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\$34,880.00 for the six month period ending October 1, 1987.

The registrant disseminated memoranda, position papers and congressional testimony regarding the matters referred to above.

Japan Automobile Manufacturers' Association, Inc., #3101
1050 - 17th Street, N.W.
Suite 410
Washington, District of Columbia 20036
Japan Automobile Manufacturers' Association, Inc., Tokyo
Registrant contacted U.S. officials and appropriate U.S. agency
personnel regarding the manufacture, import and marketing of
automobiles and automobile trade related matters.
\$823,360.00 for the 12 month period ending October 16, 1987.
Registrant disseminated numerous press releases, fact sheets,

pamphlets and other publications relating to the Japanese automobile industry.

Japan Center for Information & Cultural Affairs (JCIC), #3535 (T) 2-7-7 Hirakawa-Cho Chiyoda-Ku Tokyo, Japan 102

Japan Center for Information & Cultural Affairs

Registrant provided sponsorship to a U.S. television broadcaster for programs concerning Japanese society, culture and current events.

\$3,883,691.00 for the six month period ending April 29, 1987.

Political Propaganda: None Reported

Japan Economic Institute of America, #929 1000 Connecticut Avenue, N.W. Suite 211 Washington, District of Columbia 20036 Government of Japan

Registrant promoted trade and economic relations between Japan and the U.S. by meeting with U.S. Government officials, business leaders, educators, and media representatives; attending conferences and seminars; delivering speeches; and distributing information.

\$826,445.00 for the 12 month period ending December 31, 1987.

Registrant disseminated numerous publications concerning U.S.-Japan bilateral relations and trade.

Japan Iron & Steel Exporters' Association, #3155 3 Lafayette Centre 1155 - 21st Street, N.W. #600 Washington, District of Columbia 20006

Japan Iron & Steel Exporters' Association

Registrant acted as liaison between the Japanese Embassy, the Japanese Ministry of International Trade and Industry (MITI) and the U.S. Department of Commerce in connection with consultations and problems arising under the U.S.-Japan intergovernmental steel arrangement.

\$204,261.93 for the 12 month period ending October 9, 1987.

Political Propaganda: None Reported

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Japan National Tourist Organization, Chicago, #2347 401 North Michigan Avenue Suite 770 Chicago, Illinois 60611

Japan National Tourist Organization

Registrant conducted seminars and travel trade shows for travel agents, distributed a newsletter, and placed newspaper advertisements to encourage travel to Japan.

\$273,557.09 for the 12 month period ending July 3, 1987.

Japan National Tourist Organization, Dallas, #2348 1519 Main Street Suite 200 Dallas, Texas 75201 Japan National Tourist Organization Registrant participated in travel trade shows, distributed news releases, and placed newspaper advertisements in order to promote travel to Japan. \$148,129.97 for the 12 month period ending July 3, 1987. Political Propaganda: None Reported Japan National Tourist Organization, Los Angeles, #2350 624 South Grand Avenue Suite 2640 Los Angeles, California 90017 Japan National Tourist Organization Registrant disseminated news releases, showed films, and participated in travel trade shows and television interviews to promote travel to Japan. \$278,057.39 for the 12 month period ending July 3, 1987. Political Propaganda: None Reported Japan National Tourist Organization, New York, #769 45 Rockefeller Plaza 630 Fifth Avenue, Suite 2101 New York, New York 10111 Japan National Tourist Organization Registrant promoted tourism on behalf of the foreign principal by showing films, placing newspaper advertisements and distributing news releases. \$868,273.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported

Japan National Tourist Organization, San Francisco, #2349 360 Post Street Suite 401 San Francisco, California 94108 Japan National Tourist Organization Registrant participated in fairs and seminars, showed films, placed advertisements and distributed a travel newsletter to promote travel to Japan. \$367,930.72 for the 12 month period ending July 3, 1987. Political Propaganda: None Reported Japan Tobacco, Inc., #3568 1667 K Street, N.W. Suite 330 Washington, District of Columbia 20006 Japan Tobacco Inc. Registrant monitored and reported to its foreign principal on developments in U.S.-Japan economic relations that may have affected the interests of its foreign principal and, in this connection, maintained liaison between the foreign principal and U.S. counsel and advisors. \$955,000.00 for the 12 month period ending September 13, 1987. Political Propaganda: None Reported Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, District of Columbia 20005-2088 Konica U.S.A. Wholly Owned Subsidiary of Konishiroku Photo (t) The registrant provided general corporate legal services on behalf of the foreign principal. \$306,114.00 for the 8 month period ending December 10, 1987. Political Propaganda: None Reported

JETRO, Atlanta, #4069

245 Peachtree Ctr. Ave., N.E. Suite 2102, Marquis One Tower Atlanta, Georgia 30303

Japan External Trade Organization (JETRO)

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., issued and disseminated information to strengthen U.S.-Japan economic relations, and participated in and assisted in conducting trade exhibitions, displays, shows, and fair events.

\$312,000.00 received prior to registration on December 1, 1987.

Political Propaganda: None Reported

JETRO, Chicago, #1850 401 North Michigan Avenue Chicago, Illinois 60611

City of Osaka

Registrant distributed information and publicity materials concerning Japanese merchandise and Japanese companies.

\$169,170.87 for the 12 month period ending Autust 2, 1987.

Political Propaganda: None Reported

Japan External Trade Organization (JETRO)

Registrant conducted research on foreign trade in the U.S. and sponsored and participated in seminars to promote trade between Japan and the U.S.

\$1,232,903.74 for the 12 month period ending August 2, 1987.

Registrant disseminated information on trade for the purpose of strengthening economic relations between the U.S. and Japan.

JETRO, Denver, #4017 1200 - 17th Street Suite 1410 Denver, Colorado 80202 Japan External Trade Organization (JETRO) Registrant conducted research in matters concerning foreign trade between Japan and the U.S., disseminated publications on foreign trade, and participated in trade shows, exhibitions, and seminars. \$140,025.76 received during the eight month period prior to registration on July 28, 1987. Registrant disseminated information designed to strengthen U.S.-Japan economic relations. JETRO, Houston, #2277 1221 McKinney Suite 2360 Houston, Texas 77010 Japan External Trade Organization (JETRO) Registrant conducted market research on trade matters between the U.S. and Japan, and organized trade exhibitions, conferences, and related events. \$642,408.19 for the 12 month period ending September 20, 1987. Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade. JETRO, Japan External Trade Organization, #2820 2050 Stemmons Freeway #153 Post Office Box 58234 Dallas, Texas 75258

Japan External Trade Organization

Registrant handled various trade inquiries, distributed JETRO publications and pamphlets on Japanese economy and trade, and researched the business climate in various areas of the U.S.

\$141,000.00 for the 12 month period ending August 8, 1987.

Political Propaganda: None Reported

JETRO, Los Angeles, #1833 725 South Figueroa Street Suite 1890 Los Angeles, California 90017

Hokkaido Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Japan External Trade Organization (JETRO)

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and disseminated information on the Japanese economy, business, and U.S.-Japan trade relations to American businessmen and public officials, newspapers, libraries, educational institutions, and other interested groups, in the form of films, seminars, speaking engagements, participation in conferences and audio-visual presentations.

\$2,022,765.25 for the 12 month period ending December 14, 1987.

Political Propaganda: None Reported

Kanagawa Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Nagano Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Shizuoka Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Tokyo Metropolitan Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

JETRO, New York, #1643 1221 Avenue of the Americas New York, New York 10020

Fukui Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Fukui.

Finances: None Reported

Hyogo Prefectual Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Hyogo.

Finances: None Reported

Political Propaganda: None Reported

Japan External Trade Organization

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and organized trade exhibitions, displays, shows, fairs, and similar events.

\$5,696,956.92 for the 12 month period ending December 25, 1987.

Registrant disseminated information to strengthen U.S.-Japan economic relations, and distributed publications on foreign trade.

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Osaka Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Osaka.

Finances: None Reported

Political Propaganda: None Reported

JETRO, Puerto Rico, #2468 Calle Cruz #3 Urb. Bellas Lomas, Miradero Mayaguez, Puerto Rico 00708 Japan External Trade Organization

Registrant engaged in economic and market research and disseminated trade information to promote Japanese exports.

\$25,260.43 for the 12 month period ending October 23, 1987.

Political Propaganda: None Reported

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JETRO, San Francisco, #1813 360 Post Street Suite 501 San Francisco, California 94108

Japan External Trade Organization (JETRO)

Registrant sought to promote two-way U.S.-Japan trade through answering various trade inquiries, giving speeches and distributing JETRO publications on Japanese market, economy and trade.

\$917,542.16 for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

Kelley, Drye & Warren, #3681
2300 M Street, N.W.
Washington, District of Columbia 20037

Nippon Kokan K.K. (t)

Registrant provided advice and written presentations of research on commercial opportunities in the U.S., represented the foreign principal in business negotiations, and provided legal advice on those negotiations as well as on governmental developments.

\$292.00 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

Tokyo Electric Company, Ltd.

Registrant advised the foreign principal on U.S. law and policies applicable to the import of goods manufactured by the foreign principal, and represented the foreign principal at meetings with Congressional and administrative officials. \$56,812.31 for the six month period ending November 23, 1987.

Registrant prepared written submissions to the House of Representatives Ways and Means Committee Members explaining why the foreign principal should not be included in any sanctions which might be imposed.

The Klein Partnership, #3878 1201 Louisiana Suite 3178 Houston, Texas 77002-5213

Japan External Trade Organization

Registrant provided public relations services which included speech writing, assisting in organizing conferences and seminars, media relations, and providing the foreign principal with information concerning the economy, business, cultures, etc., of the U.S. and Japan.

\$16,000.00 for the 12 month period ending August 27, 1987.

Political Propaganda: None Reported

Kobe Trade Information Office, #2438 1001 Fourth Avenue Suite 2328 Seattle, Washington 98154

Kobe Municipal Government

Registrant assisted Japanese officials on visits to the U.S. and represented the foreign principal at meetings and product shows.

\$120,737.78 for the 12 month period ending July 2, 1987.

Registrant distributed informational brochures on behalf of the foreign principal.

Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, District of Columbia 20006 Honda Motor Company

Registrant advised Senator Kasten and his staff of the foreign principal's policy on sales and manufacturing in Southeast Asia.

Finances: None Reported

Political Propaganda: None Reported

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Japan Air Lines

Registrant advised the foreign principal regarding U.S.-Japan civil aviation issues.

\$61,457.48 for the 12 month period ending November 9, 1987.

Political Propaganda: None Reported

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Japan Automobile Manufacturers' Association, Inc.

Registrant advised the foreign principal on trade bills pending in Congress, and on U.S. trade policy.

\$101,581.82 for the 12 month period ending November 9, 1987.

Political Propaganda: None Reported

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Manatt, Phelps, Rothenberg & Evans, #3736 (formerly: Manatt, Phelps, Rothenberg, Tunney & Evans) 1200 New Hampshire Ave., N.W. Suite 200 Washington, District of Columbia 20036

NEC Corporation

Registrant contacted U.S. Government officials on behalf of the foreign principal in connection with a Section 301 hearing by the U.S. Trade Representative, and in connection with existing and potential U.S. import sanctions against certain Japanese electronic products currently being exported to the U.S. by the foreign principal.

\$25,000.00 for the five month period ending September 20, 1987.

Registrant disseminated a fact sheet urging the exclusion of an item exported by the foreign principal from a proposed 100% tariff increase.

Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Nissan Motor Company, Ltd.

Registrant advised the foreign principal regarding automotive legislation and engaged in representational activities on behalf of the foreign principal with executive branch officials to influence U.S. policy with respect to objectives and strategy in negotiations with Government of Japan over auto parts and with respect to administration positions on provisions in omnibus trade legislation.

\$221,570.14 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

Toshiba Corporation (t)

Registrant agreed to make inquiries at appropriate U.S. Government agencies regarding press allegations concerning the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

The Manchester Group, Ltd., #4023 1155 - 15th Street, N.W. Suite 302 Washington, District of Columbia 20005

C. Itoh & Company (America), Inc. (Wholly Owned U.S. Subsidiary of C. Itoh & Company, Ltd.) C. Itoh & Company, Ltd.

Registrant provided general business advice and assisted the foreign principal in its worldwide business actitivies. On behalf of the foreign principal, the registrant met with U.S. Government officials in order to respond to allegations concerning the foreign principal's role in Toshiba's shipment of machine tools to the Soviet Union.

Finances: None Reported

Political Propaganda: None Reported

Manufactured Imports Promotion Organization (MIPRO), #3196 2000 L Street, N.W. Suite 616 Washington, District of Columbia 20036

Manufactured Imports Promotion Organization (MIPRO)

Registrant disseminated information to U.S. businesses, corporations and other interested parties concerning Japanese government regulations and other areas of interest which could assist in the expansion or initiation of export trade to Japan.

\$416,002.51 for the 12 month period ending August 5, 1987.

Political Propaganda: None Reported

Marks, Murase & White, #3419 (T) 2001 L Street, N.W. Suite 750 Washington, District of Columbia 20036

Japan Machine Tool Builders' Association

Registrant represented this foreign principal in connection with a proceeding under Section 232 of the Trade Expansion Act of 1962 relating to possible restrictions on imports of certain machine tools.

\$52,500.00 for the six month period ending May 4, 1987, including receipts from the Japan Machinery Exporters' Association and the Japan Metal Forming Machine Builders' Association.

Political Propaganda: None Reported

Japan Machinery Exporters' Association

Registrant represented this foreign principal in connection with a proceeding under Section 232 of the Trade Expansion Act of 1962 relating to possible restrictions on imports of certain machine tools.

All receipts reported under Japan Machine Tool Builders' Association.

Japan Metal Forming Machine Builders' Association

Registrant represented this foreign principal in connection with a proceeding under Section 232 of the Trade Expansion Act of 1962 relating to possible restrictions on imports of certain machine tools. All receipts reported under Japan Machine Tool Builders' Association.

Political Propaganda: None Reported

Sumitomo Electric Industries, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Sumitomo Metal Industries, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Marshall L. Hendricks, Esquire, #2848
Post Office Box 30070
Bethesda, Maryland 20814
International Public Relations Company, Ltd.
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036 Epson America, Inc. The registrant provided general public relations services to the foreign principal which included the dissemination of press releases, and monitoring of legislation of interest to the foreign prinicpal. \$404,889.75 for the two month period ending October 23, 1987. Political Propaganda: None Reported \_\_\_\_\_ Keizaikai Company, Ltd. (t) The registrant provided general public relations services to the foreign principal. \$170,397.37 for the seven month period ending May 15, 1987. Political Propaganda: None Reported Mass Communications, Inc., #2819 (T) 5 Linden Woods Road Norwalk, Connecticut 06851 Consulate General of Japan Registrant reviewed and evaluated films produced by the Japanese Government and attempted to persuade television stations to broadcast these films. \$6,000.00 for the seven month period ending March 31, 1987. Political Propaganda: None Reported Matthews, Joe A., #3616 (T) 3915 Old Oaks Drive

Bryan, Texas 77802

Marubeni Corporation

Registrant maintained liaison with rail transit concerns and apprised the foreign principal of potential projects in the U.S.

\$7,500.00 for the six month period ending March 27, 1987.

Political Propaganda: None Reported

McDermott, Will & Emery, #3533 (T) 1850 K Street, N.W. Suite 500 Washington, District of Columbia 20006

Federation of Japan Salmon Fisheries Cooperative Association

Registrant advised and assisted the foreign principal concerning ongoing administrative proceedings of the National Oceanic and Atmospheric Administration relating to issuance of rules governing the incidental taking of maritime mammals by the Japanese high seas salmon fishing fleet pursuant to the Marine Mammal Protection Act and the North Pacific Fisheries Act.

\$144,064.88 for the six month period ending April 28, 1987.

Political Propaganda: None Reported

Japan Fisheries Association

Registrant assisted the foreign principal concerning a cooperative research program with the Department of Commerce.

\$5,817.33 for the six month period ending April 28, 1987.

Political Propaganda: None Reported

National Common Squid Fishery Association

Activities: None Reported

Finances: None Reported

National Driftnet Fishery Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

National Salmon Drift-Net Fisheries Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Northern Seas Salmon Mothership Council Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Michael Klepper Associates, Inc., #3128 805 Third Avenue New York, New York 10022

Consulate General of Japan

The registrant acted as consultant relating to the American television industry, evaluated Japan's image on American television, prepared quarterly reports on changes within the American television industry and arranged luncheons and appearances.

\$5,100.00 for the three month period ending August 3, 1987.

Michael Solomon Associates, #3923 400 Madison Avenue Suite 1501 New York, New York 10017

Fujitsu, Ltd.

Registrant agreed to provide public relations services to the foreign principal which were to include general public relations consultation; writing and dissemination of press releases, feature articles and the company newsletter; observation and analysis of key issues affecting high-tech industries; and speech writing.

Finances: None Reported

Political Propaganda: None Reported

JETRO, New York

Registrant provided public relations services to the foreign principal, including writing and dissemination of press releases, preparation of brochures, analysis of media coverage of U.S.-Japan trade issues and speech writing.

\$5,650.00 received prior to registration and \$55,840.26 for the six month period ending July 6, 1987.

Registrant disseminated news releases concerning Japan's trade and overseas investment.

Mike Masaoka Associates, Inc., #2521 900 - 17th Street, N.W. Suite 520 Washington, District of Columbia 20006

Embassy of Japan

Registrant wrote and disseminated a newsletter entitled "News From Japan."

\$91,776.00 for the 12 month period ending August 19, 1987.

Registrant disseminated the above mentioned newsletter to public officials, newspapers, editors, civic groups, libraries and educational institutions.

Japan Telescopes Manufacturers' Association

Registrant discussed duty free entry of Japanese telescopes into the U.S. with members and staff of Congress.

\$14,900.00 for the 12 month period ending August 19, 1987.

Political Propaganda: None Reported

Japan Trade Center

Registrant advised the foreign principal of developments concerning general trade legislation and laws and their administration. Also advised the principal of U.S. Government actions affecting trade between U.S. and Japan, and contacted Congressmen concerning current comprehensive trade legislation.

\$38,911.70 for the 12 month period ending August 19, 1987.

Political Propaganda: None Reported

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Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

The Embassy of Japan

The registrant provided advice regarding diverse U.S. legal and policy issues of interest to the foreign principal.

\$10,000.00 for the three month period ending July 11, 1987.

Political Propaganda: None Reported

Japan Forming Machinery Association (t)

Activities: None Reported

Finances: None Reported

Japan Machine Tool Builders' Association (t)

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

\$50,013.16 from Japan Machine Tool Builders' Association, Japan Forming Machine Builders' Association and Japan Machinery Exporters' Association for the six month period ending January 15, 1987.

Political Propaganda: None Reported

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Japan Machinery Exporters' Association (t)

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

\$50,013.16 from Japan Machinery Exporters' Association, Japan Forming Machine Builders' Association, and Japanese Machine Tool Builders' Association for the six month period ending January 15, 1987.

Political Propaganda: None Reported

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Japan Metal Forming Machine Builders' Association (t)

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

\$50,013.16 from Japan Metal Forming Machine Builders' Association, Japan Machinery Exporters' Association, and Japan Machine Tool Builders' Association for the six month period ending January 15, 1987.

Political Propaganda: None Reported

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Japan Tobacco, Inc.

The registrant engaged in general legal services on behalf of the foreign principal.

\$101,282.99 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Miller & Chevalier, Chartered, #3626 655 - 15th Street, N.W. Suite 900 Washington, District of Columbia 20005-5701

Sony Corporation

Registrant's activities included advising its principal concerning legislative action on Section 337 of the Tariff Act of 1930.

\$114,786.71 for the 12 month period ending October 30, 1987.

Political Propaganda: None Reported

Miner, Fraser & Gabriel Public Affairs, Inc., #4022 1025 Connecticut Avenue, N.W. Suite 700 Washington, District of Columbia 20036

Ajinomoto Company, Inc.

Registrant agreed to provide monitoring and research services through various U.S. Governmental agencies regarding food additives and other issues pertaining to food and nutrition.

\$164,038.00 for services rendered to foreign principal prior to registration on August 11, 1987.

Political Propaganda: None Reported

Mintz, Levin, Cohn, Ferris, Glovsky & Popeo, P.C., #3933 1825 Eye Street, N.W. Suite 1201 Washington, District of Columbia 20006

Communications Industry Association of Japan

Registrant monitored legislation regarding trade between the U.S. and Japan, specifically as it affected the import of telecommunications equipment, and contacted U.S. Government officials regarding pending legislation affecting telecommunications trade with Japan.

\$90,000.00 for the six month period ending August 2, 1987.

Registrant disseminated letters to Congressional staff regarding telecommunications trade legislation.

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Japan Foundation

Registrant promoted and distributed films on behalf of the foreign principal.

\$14,225.49 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

Japan Information Center (Consulate of Japan)

Registrant promoted and distributed films on behalf of the foreign principal.

\$35,450.03 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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Japanese National Tourist Organization

Registrant promoted and distributed films on behalf of the foreign principal.

\$6,000.00 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

JETRO, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$15,000.00 for the 12 month period ending October 19, 1987.

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037

Japan Aluminium Federation

The registrant provided legal representation for the foreign principal in dealings with the U.S. Government and U.S. aluminum companies.

\$69,875.99 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

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Japan Lumber Importers' Association

The registrant advised the foreign principal of all developments affecting the export of logs and lumber from the U.S. to Japan.

\$23,936.44 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Toshiba Corporation (Toshiba)

The registrant monitored legislation on issues such as product liability, digital audio tapes, "Buy America" proposals, sanctions for COCOM violations, and the trade bills. The registrant advised the foreign principal concerning the status and impact of the proposed legislation upon the operations of the principal.

\$1,363,578.88 for the three month period ending August 18, 1987.

The registrant disseminated press releases and other material concerning the matters referred to above.

Mundt, MacGregor, Happel, Falconer, Zulauf & Hall, #3407 4200 First Interstate Center Seattle, Washington 98104 North Pacific Longline - Gillnet Association

Registrant provided legal services, prepared comments on proposed fishery management measures, and contacted U.S. Government officials regarding allocations of certain species of fish harvested in U.S. waters to Japan, and liberalization of import quotas and other trade restrictions on U.S. seafood exports to Japan.

\$296,726.78 for the 12 month period ending September 7, 1987.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Embassy of Japan

Registrant distributed news releases to U.S. newspapers and radio and television stations on behalf of the foreign principal.

\$26,000.00 for the four month period ending October 12, 1987.

Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Kawasaki Kisen Kaisha, Ltd.

Registrant contacted U.S. officials to discuss trade legislation of interest to the foreign principal.

\$63,287.50 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

Parry & Romani Associates, Inc., #3814 233 Constitution Avenue, N.E. Washington, District of Columbia 20002 The Association for the Advancement of Human Rights in Japan

Registrant provided consulting services and contacted members of Congress and Congressional staff in support of the passage of S.1853, the Court Interpreters Improvement Act of 1985.

\$84,000.00 for the 12 month period ending October 14, 1987.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Nakajima All Company, Ltd.

The registrant engaged in legal representation of the foreign principal with respect to an antidumping investigation before the International Trade Commission concerning portable electric typewriters from Japan. The registrant also provided the principal with advice concerning the selection of a site for the establishment of a manufacturing facility in the U.S.

\$334,826.38 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

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Paul, Hastings, Janofsky & Walker, #3763 1050 Connecticut Avenue, N.W. 12th Floor Washington, District of Columbia 20036

Fujitsu, Ltd. & Fujitsu Microelectronics, Inc. (t)

Registrant contacted U.S. officials in connection with a Government review of the foreign principal's proposed acquisition of Fairchild Semiconductor Corp.

\$66,479.02 for the six month period ending June 16, 1987.

Political Propaganda: None Reported

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

NEC Corporation (Tokyo) NEC America, Inc. (U.S. subsidiary of NEC Corporation) Registrant rendered general legal services to the foreign principal, and advised the foreign principal concerning legislative and administrative proposals to restrict imports of Japanese telecommunications products. \$917,891.22 for the 12 month period ending August 4, 1987. Registrant distributed to officials of the U.S. Departments of Commerce and State a legal and economic brief opposing restrictions on imports of telecommunications products from Japan. Pettit & Martin, #3815 1800 Massachusetts Ave., N.W. Suite 600 Washington, District of Columbia 20036 Nippon Yusen Kaisha (NYK) Registrant monitored legislative developments regarding auto carriage issues and contacted U.S. Government agency officials and Congressional staff members regarding auto carriage legislation of interest to the foreign principal. \$30,000.00 for the 12 month period ending October 17, 1987. Political Propaganda: None Reported Philip Van Slyck, Inc., #1991 271 Madison Avenue Suite 808 New York, New York 10016 Consulate General of Japan, New York Registrant assisted the foreign principal in the preparation of speeches and a briefing paper. \$79,305.40 for the 12 month period ending September 29, 1987. Political Propaganda: None Reported

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Embassy of Japan

Registrant provided assistance in the preparation of speeches, publications and letters. Registrant also arranged speeches by representatives of the foreign principal.

\$58,869.55 for the 12 month period ending September 29, 1987.

Political Propaganda: None Reported

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Foreign Press Center

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Potash & Company, #3859 1946 Embarcadero Suite 200 Oakland, California 94606

JETRO, San Francisco

Registrant assisted the foreign principal in writing and disseminating press releases for the purpose of making market information available to western firms and promoting U.S. exports to Japan.

\$16,805.89 for the six month period ending July 18, 1987.

Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, District of Columbia 20004 Hitachi America, Ltd.

Registrant agreed to advise the foreign principal on proposed trade legislation.

Finances: None Reported

Registrant disseminated materials to public officials in opposition to the Bryant Amendment to H.R. 3 (Section 703) and in opposition to changes proposed by the ESP Offset Amendment.

Hitachi Sales Corporation of America

Registrant advised the foreign principal on proposed trade and copyright legislation, and contacted members of Congress to discuss a proposal to ban digital audio tape players without antitaping devices.

\$55,832.00 for the five month period ending September 10, 1987.

Registrant prepared and disseminated a position paper to public officials in opposition to the Subcommittee-reported version of H.R. 1384, which would prohibit the sale of digital audio tape (DAT) decks.

Hitachi, Ltd.

Registrant contacted members of Congress to discuss amendments to trade legislation and provided the foreign principal with information on and analysis of issues developing in the U.S. Government which may be significant to Hitachi.

\$37,860.40 for 12 month the period ending September 10, 1987.

Political Propaganda: None Reported

Preston, Thorgrimson, Ellis & Holman, #3567 5400 Columbia Seafirst Center 701 Fifth Avenue Seattle, Washington 98104-7011

AKC Corporation Initial documents filed indicate registrant will contact U.S. officials regarding pending legislation requiring U.S. citizenship for vessel crews operating in U.S. waters. Finances: None Reported Political Propaganda: None Reported Productions by Hirahara, #3556 (T) Post Office Box 4581 Anaheim. California 92803 Japan Trade Center Registrant coordinated the State of Arizona's first trade mission to Japan on November 17-27, 1986, and coordinated the interior design and construction of JETRO's new offices in Los Angeles and Denver. \$39,750.00 for the 14 month period ending October 31, 1986. Political Propaganda: None Reported Ranko International, #2951 390 Fifth Avenue New York, New York 10018 Dentsu PR Center Registrant provided services as the mailing source, translator, interpreter, and consultant for the principal's U.S. clients. \$100,207.88 for the 12 month period ending September 5, 1987. Political Propaganda: None Reported Richard A. Frank Law Offices, #4064 1120 19th Street, N.W. Suite 600 Washington, District of Columbia 20036

Japan Fisheries Association

Registrant agreed to provide advice to the foreign principals and to consult with U.S. Government officials with respect to U.S. Government policies affecting fisheries, and conveying information to government agencies with respect to the views of the foreign principals on such matters.

\$40,327.15 received prior to registration on November 30, 1987.

Political Propaganda: None Reported

Rivkin, Radler, Dunne & Bayh, #3711 1575 I Street, N.W. Suite 1025 Washington, District of Columbia 20005

NYK Line (t)

Activities: None Reported

\$84,054.86 for the six month period ending February 2, 1987.

Political Propaganda: None Reported

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Robinson, Lake, Lerer & Montgomery, #3911 (formerly: Robinson, Lake & Lerer, Inc.) 1667 K Street N.W. Suite 900 Washington, District of Columbia 20006

Japan Auto Parts Industries Association

Registrant monitored legislation and administrative agency activity affecting international trade, prepared memoranda, and advised the foreign principal on appropriate action to be taken with regard to legislative and administrative activities.

\$120,000.00 for the 12 month period ending December 1, 1987.

Political Propaganda: None Reported

Japan Tobacco, Inc. (t)

Registrant gathered information from various U.S. Government sources relative to the interests of the foreign principal, especially in

the area of trade.

\$55,538.74 for the 12 month period ending December 1, 1987.

Political Propaganda: None Reported

Mitsubishi Electric Corporation

Registrant monitored legislation and administrative activity affecting international trade, and advised on the impact of such on the foreign principal.

\$139,598.40 for the 12 month period ending December 1, 1987.

Political Propaganda: None Reported

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Ruder Finn, Inc., #1481 301 East 57th Street New York, New York 10022

Fujitsu, Ltd. (t)

Registrant provided public relations services to the foreign principal including writing and distributing press releases.

\$177,352.61 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

Hoya Corporation (t)

Registrant provided public relations services to the foreign principal including the distribution of press releases and the arrangement of press interviews.

\$21,721.46 for the six month period ending March 27, 1987.

Political Propaganda: None Reported

Japan External Trade Organization (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Japan Tobacco & Salt Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Kodansha, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mitsubishi Motors Corporation

Registrant provided public relations and distributed brochures and news releases on behalf of the foreign principal.

\$57,000.00 for the two month period ending September 27, 1987.

Political Propaganda: None Reported

Nippon Telegraph & Telephone Public Corporation

Registrant provided general public relations services to the foreign principal including press liason activities and the distribution of brochures and news releases.

\$176,097.93 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

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Shin Nihon Kohan (t)

Registrant provided general public relations and distributed a press release on behalf of the foreign principal. \$39,914.98 for the six month period ending March 27, 1987.

Political Propaganda: None Reported

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Sauermann, Donald J., #2369 d/b/a Sauermann Productions 3508 Greenville Avenue Suite 20 Dallas, Texas 75206 Japan National Tourist Organization, Dallas Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Saunders & Company, #3440 1015 Duke Street Alexandria, Virginia 22314

Embassy of Japan

Registrant advised the foreign principal concerning U.S.-Japan economic relations, and arranged meetings between Embassy officials and U.S. Government officials.

\$58,000.00 for the 12 month period ending August 8, 1987.

Political Propaganda: None Reported

Mitsubishi Electric Corporation through Universal Public Relations

Registrant contacted officials at the United States Trade Representative's office in connection with the foreign principal's interests as they related to the U.S.-Canada Free Trade Agreement.

\$39,407.66 for the six month period ending August 8, 1987.

Schnader, Harrison, Segal & Lewis, #3330 1111 - 19th Street, N.W. Suite 1000 Washington, District of Columbia 20036

Toyota Motor Company, Ltd.

Registrant met with the staff of the Senate Commerce Committee and the House Energy and Commerce Committee regarding automobile safety, and emissions legislation, and prepared testimony for and accompanied a representative of the foreign principal who testified at a hearing before the Senate Environment and Public Works Committee to express the foreign principal's views on mobile source related issues under the Clean Air Act.

\$249,453.18 for the 12 month period ending August 5, 1987.

Political Propaganda: None Reported

Sedam & Shearer, P.C., #4049 4020 University Drive Suite 320 Fairfax, Virginia 22030

Toyo Menka Kaisha, Ltd.

Registrant agreed to render legal advice to the foreign principal on international trade and finance matters, and on certain U.S. trade policy issues. Registrant also agreed to represent the foreign principal before the executive branch and U.S. Government agencies regarding international trade and investment matters.

\$400.00 received prior to registration on October 14, 1987.

Political Propaganda: None Reported

Shaw, Pittman, Potts & Trowbridge, #2580 2300 N Street, N.W. Washington, District of Columbia 20037

Federation of Bankers Association of Japan Registrant's proposed activities include advice and representation with regard to banking industry developments affecting its foreign principal. Finances: None Reported Political Propaganda: None Reported Stafford, Burke & Hecker, Inc., #3623 1006 Cameron Street Alexandria, Virginia 22314 Sumitomo Corporation Registrant analyzed the foreign principal's capabilities to perform as a prime or subcontractor in space exploration and development efforts, pointed out business opportunities for which they might qualify, reported on private and governmental activity in space exploration and development, and suggested which people their representatives might visit to outline Sumitomo's capabilities in space efforts. \$90,000.00 for the 12 month period ending October 25, 1987. Political Propaganda: None Reported Steven R. Perles, P.C., #3248 1320 - 19th Street, N.W. Suite 500 Washington, District of Columbia 20036 Japan Fisheries Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Japan Whaling Association

Registrant monitored legislative and executive branch activities related to foreign commercial whaling activities.

\$24,000.00 for the six month period ending June 15, 1987.

Political Propaganda: None Reported

Sweeney, William R., Jr., #3989 Washington Resource & Strategy 536 - Seventh Street, S.E. Washington, District of Columbia 20003

Embassy of Japan

Activities: None Reported

\$7500.00 for the 2 month period ending December 2, 1987.

Political Propaganda: None Reported

Tele-Press Associates, Inc., #2832 321 East 53rd Street New York, New York 10022

Japan Fisheries Association

Registrant contacted U.S. Government officials, conservation groups, regional fishery management councils, and the press, to present the Japanese positions regarding fishery management plans, fishery trade, foreign fishing fees, foreign fishing regulations and fisheries legislation.

\$83,510.18 for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

Japan Whaling Association

Registrant contacted Congressmen and their staffs, government officials, conservation organizations and the press to present the Japanese positions on whaling issues.

\$77,523.31 for the 12 month period ending September 30, 1987.

Registrant prepared and disseminated letters, news releases and position papers to editors, legislators, legislative staff, and government officials. TKC International, Inc., #3075 444 North Capitol Street, N.W. Suite 711 Washington, District of Columbia 20001 International Public Relations Company, Ltd. Registrant monitored, analyzed and reported on general trade problems affecting U.S.-Japan relations, and assisted the foreign principal in servicing its clients, Nippon Telephone and Telegraph, Hitachi and Toyota by tracking legislation concerning U.S. trade policy. \$229,515.92 for the 12 month period ending December 13, 1987. Political Propaganda: None Reported Japan Trade Center Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_

The U.S.-Japan Dialogue of the Year 2001 Committee, #4039 2600 Virginia Avenue, N.W. Suite 512 Washington, District of Columbia 20037

The Year 2001 Committee

Registrant is a branch office of the foreign principal and was established in order to enhance U.S.-Japan relations through communications with U.S. Government officials relating to legislation and actions of the executive branch and government agencies that may affect or relate to the foreign principal.

\$70,150.00 received prior to registration on September 18, 1987.

Political Propaganda: None Reported

Wald, Harkrader & Ross, #3241 (T) 1300 - 19th Street, N.W. Washington, District of Columbia 20036

Japan Fisheries Association

Registrant provided advice to the foreign principal in connection with fisheries issues, and consulted with U.S. Government officials with respect to U.S. fisheries policy and the views of the Japanese fisheries industry.

\$32,632.15 for the six month period ending May 19, 1987.

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153

Matsushita Electric Industrial Company, Ltd.

Registrant's activities included analysis of various international trade issues, including legislation to amend the U.S. antidumping law. Registrant also sought to change the Custom laws and amend Section 337 of the Trade Act of 1930, and contacted Congressional and Executive staff and officials as well as monitored developments regarding legislative proposals on the above issues.

\$190,548.15 for the 12 month period ending December 29, 1987.

Political Propaganda: None Reported

Whitehouse Associates, #2190 d/b/a International Public Relations Company, Ltd. d/b/a Japan Steel Information Center 523 West Sixth Street Suite 804 Los Angeles, California 90014 Consulate General of Japan

Registrant conducted general counseling in public relations, contacted and responded to requests for information from news media and opinion leaders, planned and participated in seminars on Japan, edited speeches and other materials prepared by consular officials, assisted in plans for special events such as Japan Week in the consular district, and assisted news media representatives in their planning for visits to Japan.

\$33,617.51 for the 12 month period ending August 24, 1987.

Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association

Registrant provided general counseling in public relations, reported on western states news coverage of steel issues, distributed a speech reprint and news release on the positions of the Japanese steel industry, and planned and participated in seminars on the Japanese steel industry.

\$57,154.18 for the 12 month period ending August 24, 1987.

Political Propaganda: None Reported

Wilbur F. Monroe Associates, Inc., #2888 2101 Connecticut Avenue, N.W. Suite 31 Washington, District of Columbia 20036

Bank of Japan, New York Representative Office

Registrant prepared reports on economic and financial topics, including changes in U.S. financial markets and regulation thereof, prospects for tax reform, the U.S. budget deficit, and bilateral trade and financial issues arising between the U.S. and Japan.

\$50,419.23 for the 12 month period ending October 20, 1987.

Political Propaganda: None Reported

Government of Japan

Registrant provided information and analyses of U.S. monetary and fiscal policy, developments in the U.S. financial markets and the

U.S. external sector, and exchange rate and trade issues between the U.S. and Japan. Registrant also provided advice concerning particular legislative matters regarding these same subjects.

\$25,273.72 for the 12 month period ending October 20, 1987.

Political Propaganda: None Reported

The Industrial Bank of Japan, Ltd.

Registrant prepared reports concerning international and domestic economic issues such as the Third World debt problem, tax reform, U.S. budget deficits, proposed partnerships between financial institutions and various issues pertaining to the U.S. financial markets.

\$27,557.83 for the 12 month period ending October 20, 1987.

Political Propaganda: None Reported

New Japan Securities International, Inc. (t)

Registrant prepared reports for the foreign principal analyzing the issues involved in the proposed partnership between financial institutions and regulatory and legislative developments affecting the U.S. financial services industry.

\$27,557.83 for the 12 month period ending October 20, 1987.

Political Propaganda: None Reported

Nomura Research Institute

Registrant prepared reports regarding U.S. domestic and international economic issues of interest to the foreign principal.

\$39,098.29 for the 12 month period ending October 20, 1987.

Political Propaganda: None Reported

Williams & Jensen, P.C., #3112 1101 Connecticut Avenue, N.W. Suite 500 Washington, District of Columbia 20036 Nippon Cargo Airlines Company, Ltd. (NCA)

The registrant represented the foreign principal before U.S. Government agencies and the Congress on matters related to the U.S. Japanese bilateral aviation negotiations.

\$43,218.05 for the 12 month period ending December 13, 1987.

Political Propaganda: None Reported

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Willkie, Farr & Gallagher, #3765 3 Lafayette Center 1155 - 21st Street, N.W. #600 Washington, District of Columbia 20036-3302

Fuji Heavy Industries, Ltd.

The registrant advised the foreign principal of developments in connection with intergovernmental discussions and Congressional activity relating to foreign trade zones and the automotive industry, and efforts to reduce Japanese VERs.

\$93,442.38 for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

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Japan Galvanized Iron Sheet Exporters' Association

The registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$123,459.01 together with Japan Iron & Steel Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

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Japan Iron & Steel Exporters' Association

The registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$123,459.01 together with Japan Galvanized Iron Sheet Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

Japan Wire Products Exporters' Association

The registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$123,459.01 together with Japan Iron & Steel Exporters' Association and Japan Galvanized Iron Sheet Exporters' Association for the 12 month period ending December 26, 2987.

Political Propaganda: None Reported

Yamaha Motor Company

The registrant rendered legal services to the foreign prinicpal in connection with responses to Senate and House committee requests relating to safety issues affecting All Terrain Vehicles. The registrant also reported on developments in trade legislation.

\$27,314.23 for the 12 month period ending December 26, 1987.

Political Propaganda: None Reported

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Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, District of Columbia 20037-1420

Sumitomo Metal Industries, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Windels, Marx, Davies & Ives, #4014 1701 Pennsylvania Avenue, N.W. Suite 940 Washington, District of Columbia 20006

### Onkyo Corporation

Registrant agreed to represent the foreign principal in connection with proposed U.S. legislative sanctions against Toshiba Corporation and its subsidiaries related to Toshiba Machine Co., Ltd.'s involvement in the export of high-technology equipment to the Soviet Union.

Finances: None Reported

Political Propaganda: None Reported

### JORDAN

IBTT Consultants, Inc., #3281 (T) 1701 K Street. N.W. Suite 603 Washington, District of Columbia 20006 Hashemite Kingdom of Jordan Activities: None Reported Finances: None Reported Political Propaganda: None Reported The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 The Royal Jordanian Airline ALIA: Registrant provided printing services on behalf of its principal. \$14,095.33 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported \_\_\_\_\_ Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York 10022 Royal Jordanian Airlines, Jordan Ministry of Tourism To promote tourism to Jordan, registrant prepared newsletters and releases, and contacted the media. \$45,592.95 for the six month period ending November 23, 1987. Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Jordan Information Bureau (t) Registrant promoted and distributed films on behalf of the foreign principal. \$7,540.01 for the one month period ending November, 1986. Political Propaganda: None Reported Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400 Washington, District of Columbia 20006 Hashemite Kingdom of Jordan The registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Jordan, to support U.S. aid to Jordan, and to encourage some form of relief or rescheduling of Jordan's FMS debt. \$230,000.00 for the 12 month period ending July 5, 1987. Political Propaganda: None Reported Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Ministry of Information of Jordan Registrant distributed videotapes of an interview with the Crown Prince of Jordan and a documentary film. Finances: None Reported Political Propaganda: None Reported

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## **KENYA**

Ammerman, H. Max, #2664 (T) 3301 New Mexico Avenue, N.W. Suite 252 Washington, District of Columbia 20016 Republic of Kenya Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 Kenya Airways Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ Kenya Tourist Office Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400 Washington, District of Columbia 20006 Government of Kenya

Registrant contacted U.S. Government officials in an effort to gain support for the FY 1988 Foreign Assistance Authorization Bill and the FY 1988 Foreign Aid Appropriations Bill, for some form of relief or rescheduling of Kenya's FMS debt, and for U.S. assistance aimed at relieving Kenya's economic situation.

\$347,922.94 for the five month period ending July 5, 1987.

Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

The Tea Board of Kenya

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$69,308.50 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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# KIRIBATI

Davis, William Jackson, #3448 2309 Empire Grade Santa Cruz, California 95060 Republic of Kiribati Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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### KOREA\_\_REPUBLIC\_OF

Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, District of Columbia 20036

Embassy of Korea

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Armstrong, Rodney E., #2724 d/b/a Armstrong, Byrd & Associates 1730 M Street, N.W. Suite 808 Washington, District of Columbia 20036

Korea Deep Sea Fisheries Association

Registrant maintained contacts with the State Department's Office of Fisheries, the National Oceanic and Atmospheric Administration, and Congressional representatives in an effort to maintain a favorable regulatory climate for the ongoing U.S.-Republic of Korea "joint venture" fisheries operations in the U.S. Exclusive Economic Zone.

\$344,000.00 for the 12 month period ending October 8, 1987.

Political Propaganda: None Reported

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Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036 Government of the Republic of Korea (t) The registrant assisted the principal in connection with a buying mission to the U.S. Finances: None Reported

Political Propaganda: None Reported

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Korea Foreign Trade Association (Formerly Korean Traders Association)

The registrant rendered advice on U.S. laws, regulations and policies and proposed legislation concerning international trade, trade developments, and economic matters.

\$219,066.56 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

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Korean Traders' Association (See Korean Foreign Trade Association) (t)

See Korean Foreign Trade Association

Finances: None Reported

Political Propaganda: None Reported

APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

Government of the Republic of Korea Through Korean Embassy (t)

The registrant assisted Arnold & Porter in connection with a Korean agriculture buying mission to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Korean Foreign Trade Association (Formerly Korean Traders Association)

The registrant assisted Arnold & Porter in monitoring trade legislation and changes in U.S. trade policy as they relate to Korea.

\$79,324.70 for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding matters referred to above.

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Berman, Bergner & Boyette, Inc., #3801 1016 - 16th Street, N.W. Suite 700 Washington, District of Columbia 20036

Government of the Republic of Korea

Registrant monitored legislation of interest to the foreign principal, and assisted the Embassy in attempting to schedule meetings for Korean leaders with members of Congress.

\$81,250.00 for the 12 month period ending September 20, 1987.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

Intercultural Association of Korea (t)

The registrant drafted a strategy for a visit to the U.S. by members and friends of the Association, advised the foreign principal on the trade bill and implications for Korean/U.S. relations, advised the principal on legislation affecting Korea and advised the principal on press coverage of political events in Korea.

\$200,000.00 for the three month period ending July 2, 1987.

Political Propaganda: None Reported

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Korea Silo Company, Ltd. (t)

The registrant advised the foreign principal on the formulation of U.S. trade policy and on the Congressional interest in trade and protectionist legislation.

\$1,000.00 for the two month period ending January 31, 1987.

Political Propaganda: None Reported

Colby, Baily & Associates, #3663 (T) 2550 M Street, N.W. Suite 450 Washington, District of Columbia 20037 Embassy of Korea Activities: None Reported Finances: None Reported Political Propaganda: None Reported Colby, William E., #3957 3028 Dent Place, N.W. Washington, District of Columbia 20007 Embassy of the Republic of Korea (t) Registrant submitted reports to the foreign principal on the political aspects of American economic policy decision making, reporting, analyzing and commenting on American political and economic policies. \$12,750.00 for the six month period ending October 7, 1987. Political Propaganda: None Reported Daniel J. Edelman, Inc., #3634 1420 K Street. N.W. 8th Floor Washington, District of Columbia 20005 Korean Society for the Advancement of Machine Industry (t) Registrant agreed to generate media coverage to educate the U.S. Government and the U.S. public regarding Korea and enhance Korea's image in the U.S. Finances: None Reported Political Propaganda: None Reported

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Ehrig & Associates, Inc., #2603 Fourth & Vine Building 8th Floor Seattle, Washington 98121 Korea National Tourism Corporation Registrant performed promotional services and distributed various materials to promote tourist travel to Korea. \$14,300.00 for the 12 month period ending September 2, 1987. Political Propaganda: None Reported Fierce, Donald L., #3541 d/b/a Fierce & Associates 600 New Hampshire Avenue, N.W. Suite 1010 Washington, District of Columbia 20037 Samsung Corporation (t) The registrant monitored patents legislation and the Defense Science Task Force of Semiconductors on behalf of the foreign principal. \$30,000.00 for the six month period ending July 31, 1987. Political Propaganda: None Reported \_\_\_\_\_ Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, District of Columbia 20037 The Embassy of the Republic of Korea (Commercial Section) (t) Registrant contacted U.S. Government officials regarding Korea-U.S. trade issues and advised the foreign principal on legislative and executive branch activities affecting U.S.-Korea trade relations. \$20,000.00 received jointly from the Embassy and KOSAMI for the four month period ending December 24, 1987. Registrant disseminated to members of Congress a press release announcing a Korea Buying Mission's arrival in the U.S.

Hyundai (Motor America)

Registrant contacted U.S. Government officials regarding Korea-U.S. trade issues, monitored trade legislation and prepared reports for the foreign principal on issues relating to the U.S. automobile market, automobile imports, Canadian Free Trade Agreement, and Korean-U.S. trade issues.

\$62,500.00 for the one month period ending December 24, 1987.

Political Propaganda: None Reported

Korea Society for Advancement of Machine Industry (KOSAMI) (t)

Registrant contacted U.S. Government officials regarding Korea-U.S trade issues and advised the foreign principal on legislative and executive branch activities affecting U.S.-Korea trade relations.

\$20,000.00 received jointly from KOSAMI and the Korean Embassy for the four month period ending December 24, 1987.

Registrant disseminated to members of Congress a press release announcing a Korea Buying Mission's arrival in the U.S.

Samsung Semiconductor & Telecommunication Company, Ltd. (t)

Registrant prepared reports and contacted U.S. Government officials regarding trade investigations and negotiations pertaining to semiconductors and electronics, these officials' positions on U.S.-Korea trade relations, and the foreign principal's image in the U.S.

\$130,934.34 for the 12 month period ending December 24, 1987.

Political Propaganda: None Reported

Hamel & Park, #3955 888 - 16th Street, N.W. Washington, District of Columbia 20006

Korean Air Lines

Registrant contacted U.S. Government officials, officials of the State of Alaska and City of Chicago, members of the U.S. Embassy in Korea, Korean-American organizations and officials of U.S. airlines regarding the Republic of Korea's efforts to seek additional U.S. landing rights under the 1977 Memorandum of Understanding.

\$60,000.00 for the six month period ending September 26, 1987.

Political Propaganda: None Reported

Hess, Clyde Gardner, #3097 Korean Information Service 2320 Massachusetts Ave., N.W. Washington, District of Columbia 20008

Embassy of the Republic of Korea

Registrant prepared press releases, wrote speeches and letters, assisted in the preparation of a monthly newsletter and provided counsel on the conduct of Embassy public affairs.

\$42,000.00 for the 12 month period ending October 1, 1987.

Political Propaganda: None Reported

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Daewoo Electronics Company/Sam Sung Electronics/Lucky Goldstar Company, Ltd. (t)

Activities: None Reported

\$12,500.00 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

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Electronics Industries Association of Korea

Registrant provided pubic relations services on behalf of its principal.

\$91,230.00 for the 12 month period ending November 10, 1987.

Registrant disseminated EIAK Quarterly as well as press kits with regard to "The 1987 Korean Electronics Industry Trade Mission to the United States - June 27 - July 11."

Hyundai (t)

Registrant contacted members of Congress and their staffs regarding its principal's operation in the U.S. Registrant also contacted Senate staff members regarding press events on trade issues and monitored legislation regarding the imported automobile industry and trade developments.

\$126,807.24 for the six month period ending May 10, 1987.

Political Propaganda: None Reported

Korean Air Lines (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Republic of Korea (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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International Business-Government Counsellors, Inc., #3332
818 Connecticut Avenue, N.W.
12th Floor
Washington, District of Columbia 20006

Korea Institute for Industrial Economics & Technology (t)

Registrant provided information and analysis to the foreign principal on U.S. Government and congressional activities that could affect its exports of footwear, textiles, steel, and electronic goods to the U.S.

\$24,300.00 for the 12 month period endng August 12, 1987.

Political Propaganda: None Reported

Korean Traders' Association (t)

Registrant identified for the foreign principal specific manufactured and/or agriculture products and their American manufacturers/suppliers for ten regions in the U.S. to aid in the planning for a Korean buying mission to the U.S.

\$5,000.00 for the three month period ending February 12, 1987.

Political Propaganda: None Reported

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International Trade & Development Agency, Inc., #3690 2111 Jefferson Davis Highway Arlington, Virginia 22202

Republic of South Korea

Registrant advised the foreign principal on the trade relationship between South Korea and the U.S., and researched legislation affecting trade.

\$93,000.00 for the 12 month period ending December 13, 1987.

Political Propaganda: None Reported

Kelley, Drye & Warren, #3681 2300 M Street, N.W. Washington, District of Columbia 20037

Korea Wonyang Fisheries Company, Ltd. (t)

Registrant represented the foreign principal in business negotiations with various U.S. companies, monitored the Magnuson Fisheries Conservation and Management Act, and prepared memoranda on various aspects of U.S. law that have an impact on the operation of a foreign-flag processor vessel in U.S. waters.

Small & Medium Industry Promotion Corporation (SMIPC), USA, #3477
2250 East Devon Avenue
Suite 249
Des Plaines, Illinois 60018

Small and Medium Industry Promotion Corporation

Registrant coordinated joint ventures between U.S. and Korean individual firms, assisted U.S. companies in locating Korean manufacturers for several products, and invited technical experts to Korea for the purpose of assisting in the solution of various manufacturing problems encountered by small and medium size companies in Korea.

\$179,086.29 for the 12 month period ending November 25, 1987.

Political Propaganda: None Reported

Solter, Myron W., #1970 16001 Partnership Road Poolesville, Maryland 20837

Korean Trade Promotion Center

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Wagner, Hines & Avary, Inc., #3845 (formerly: Wagner & Baroody, Inc.) 1615 L Street, N.W. Suite 750 Washington, District of Columbia 20036

Daewoo International America (t)

The registrant research and reported to the foreign principal on American corporations interested in joining with Korean corporations for military construction in Korea. The registrant also monitored the progress of textile bills and reported to the principal on articles in the media and Korean trade and/or Daewoo.

\$50,563.00 for the 12 month period ending December 18, 1987.

Political Propaganda: None Reported

Weatherly & Associates, Inc., #3860 (T) 2109-A North Rolfe Street Arlington, Virginia 22209 Korean Air Lines Registrant assists the airline's legal counsel in obtaining U.S. Government Ratification and implementation of the 1980 Memorandum of Understanding between the U.S. and the Republic of Korea in relation to certain civil aviation matters. Finances: None Reported Political Propaganda: None Reported Yim, Kwan Ha, #4021 Manhattanville College Purchase, New York 10577 Young Sam Kim The Reunification Democratic Party Registrant acted as Mr. Kim's representative in dealing with the government of the United States and the press, and advised Mr. Kim on the developments in the U.S. with respect to U.S-Korean relations. Finances: None Reported Political Propaganda: None Reported

Oppenheimer, Wolff & Donnelly, #3485 1020 - 19th Street, N.W. Suite 400 Washington, District of Columbia 20036 Electronics Industries Association of Korea (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Korea Footwear Exporters' Association

Registrant represented the foreign principal and reported to the foreign principal on matters affecting Korean footwear exports to the U.S.

\$30,000.00 for the 12 month period ending December 16, 1987.

Political Propaganda: None Reported

Small & Medium Industry Bank of Korea (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

Hyundai Heavy Industries Company, Ltd.

Registrant rendered general legal services to the foreign principal, advised and assisted the foreign principal in connection with the administration of the U.S.-Korea steel voluntary restraint agreement (VRA), including contacting officials of the U.S. Department of Commerce and the U.S. Trade Representative to convey Hyundai's opposition to the establishment of a subquota for electrical transmission towers under the U.S. Korea VRA.

\$1,260.71 for the one month period ending August 4, 1987.

Political Propaganda: None Reported

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Korea Federation of Textile Industries (KOFOTI) (t)

Registrant advised the foreign principal regarding the vote in the U.S. House of Representatives to override the President's veto of the Textile and Apparel Trade Enforcement Act, and provided legal assistance in connection with the renegotiation of the U.S.-Korea bilateral textile agreement.

\$46,783.63 for the 12 month period ending August 4, 1987.

Political Propaganda: None Reported

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Samsung Ship Building & Heavy Industries Company, Ltd.

Registrant assisted the foreign principal in connection with a dispute with the U.S. Customs Service concerning the "country of origin" of fabricated structural steel products exported from Korea to the U.S.

Finances: None Reported

Political Propaganda: None Reported

The Richard V. Allen Company, #3709 905 - 16th Street, N.W. Washington, District of Columbia 20006

Seoul Olympic Organizing Committee, thru Burson-Marsteller

Registrant advised the foreign principal on strategic planning and support for the 1988 Games, and contacted U.S. Government officials to encourage them to visit the Olympic facilities in Seoul and to be briefed by Olympic officials.

\$100,000.00 from the Burson-Marsteller Company, through whom registrant has sub-contracted to work for the foreign principal, for the 12 month period ending July 26, 1987.

Political Propaganda: None Reported

Michael K. Deaver & Associates, #3734 (T) 3050 K Street, N.W. Washington, District of Columbia 20007

Daewoo Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

International Cultural Society of Korea

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Korean Cultural Service

Registrant agreed to promote and distribute films on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, District of Columbia 20037

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Korea Iron & Steel Association (t)

The registrant represented the principal in connection with questions arising under the Voluntary Restraint Agreement on steel between the U.S. and Korea. The registrant provided legal advice to the principal with respect to the U.S./Korea bilateral agreement limiting Korean steel exports.

\$23,984.45 for the six month period ending February 18, 1987.

Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Government of South Korea (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Korea National Tourism Corporation (t)

Registrant prepared and distributed a news release to U.S. newspapers on behalf of the foreign principal.

\$2,600.00 for the six month period ending April 12, 1987.

Political Propaganda: None Reported

Republic of Korea (t)

Registrant prepared and distributed news releases to U.S. newspapers on behalf of the foreign principal.

\$4,600.00 for the 12 month period ending October 12, 1987.

Registrant disseminated news releases to U.S. newspapers.

Korean Television Enterprises, Ltd., #3792 625 South Kingsley Drive Los Angeles, California 90005

KBS Enterprises, Ltd.

Registrant broadcast Korean language television programs using air time purchased from a local television station, leased Korean language television programs to Korean companies and individuals in the U.S. who would arrange to broadcast such programs to Korean residents in their area through a local television or cable station, sold video tapes of dramas and other programs produced in the Republic of Korea to Korean companies and individuals in the U.S., and produced Koreanlanguage television programs for the Korean communities in the U.S.

\$396,000.00 from the foreign principal and \$2,693,921.93 from program sales, and advertising sales for the 12 month period ending 9/11/87.

Registrant broadcast, and made available to other Korean language broadcasting companies, KBS programs for the purpose of enhancing patriotism among Korean residents in the U.S. and supplying Korean language programs to them.

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Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Korean Air Lines (t)

Registrant contacted Executive and congressional personnel to present the views and objectives of the foreign principal and to seek implementation of the 1980 Memorandum of Understanding.

\$91,844.76 for the six month period ending February 9, 1987.

Political Propaganda: None Reported

Korean Traders' Association

Registrant advised the foreign principal on the presentation of the GSP review, sought information on the perception of U.S. Government officials on Korean practices, and also justified Korean practices to representatives from USTR and other agencies comprising the Trade Policy Staff Committee.

\$26,799.38 for the 12 month period ending August 9, 1987. Political Propaganda: None Reported Market Opinion Research, #3795 (T) 243 West Congress Avenue Detroit, Michigan 48226 The Government of South Korea, The Embassy of South Korea Activities: None Reported Finances: None Reported Political Propaganda: None Reported Marshall L. Hendricks, Esquire, #2848 Post Office Box 30070 Bethesda, Maryland 20814 Daehankyoyuk Life Insurance Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036 Seoul Olympic Organizing Committee The registrant conducted a public relations campaign for the foreign principal, which included disseminating press releases, organizing informational meetings and advising the principal on relationships with the media. \$102,525.00 for the 12 month period ending October 23, 1987. The registrant disseminated press releases to trade magazines,

business publications and to interested media regarding general Olympic news.

Chicago, Illinois 60601

Korea Trade Promotion Corporation

Registrant provided information and assistance to Korean businessmen visiting the mid-west and introduced them to buyers or suppliers, participated in various trade shows, and conducted market research for the head office in Seoul regarding Korean exports and imports. Registrant also responded to trade inquiries from U.S. businessmen, and assisted both U.S. and Korean traders by locating suitable import/export partners.

\$959,309.62 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Korea Trade Center, Dallas, #2652 World Trade Center 2050 Stemmons Freeway #147 Dallas, Texas 75258-0023

Korea Trade Promotion Corporation

Registrant assisted importers and exporters in identifying sources and markets for their goods, circulated Korean trade periodicals in the U.S., maintained an export sample display, and researched market conditions for Korean businesses.

\$241,964.03 for the 12 month period ending July 16, 1987.

Political Propaganda: None Reported

Korea Trade Center, Los Angeles, #2646 700 South Flower Street Suite 3220 Los Angeles, California 90017

Korea Trade Promotion Corporation

Registrant provided Korean businessmen with information on buyers and sellers in the U.S., provided American businessmen with information on buyers and sellers in Korea, arranged meetings between visiting Korean businessmen and local American businessmen, researched economic update reports for the head offices in Korea, and participated in trade shows.

\$813,324.21 for the 12 month period ending December 19, 1987.

Political Propaganda: None Reported

Korea Trade Center, Miami, #2758 1 Biscayne Tower Suite 3669 Miami, Florida 33131 Korea Trade Promotion Corporation Registrant contacted U.S. traders on behalf of Korean importers and exporters, conducted market research, and provided information on trading with Korea. \$213,494.30 for the 12 month period ending August 28, 1987. Political Propaganda: None Reported Korea Trade Promotion Center, New York, #1619 460 Park Avenue Suite 402 New York, New York 10022 Korean Trade Promotion Corporation Registrant promoted two-way trade between the U.S. and Korea by providing information about Korean export and import commodities, conducting market surveys and organizing participation in various U.S. trade shows. \$1,303,910.84 for the 12 month period ending October 17, 1987. Political Propaganda: None Reported Korean National Tourism Corporation, #3069 205 North Michigan Avenue Suite 2212 Chicago, Illinois 60601 Korean National Tourism Corporation Registrant engaged in activities to promote tourism to Korea, such as distributing brochures and participating in travel trade shows. \$193,434.91 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported

\$10,168.50 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

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Korea Economic Institute, #3327 1030 - 15th Street, N.W. Suite 662 Washington, District of Columbia 20005

Korea Development Institute

Registrant engaged in information activities to promote friendly economic relations between Korea and the U.S. and to expand bilateral trade and investment. Activities involved contacts with Government officials and representatives of private industry.

\$428,455.49 for the 12 month period ending August 1, 1987.

Registrant published and circulated bulletins entitled "Korea's Economy" and "FYI", and disseminated a monthly economic journal entitled "Korea Business World".

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Korea Foreign Trade Association, Inc., #2686 (formerly: Korean Traders' Association) 460 Park Avenue Room 600 New York, New York 10022

Korea Foreign Trade Association (Formerly: Korean Traders Association)

Registrant promoted trade and commerce between the U.S. and Korea by providing information regarding the import and export of goods and by assisting officials and businessmen of both countries.

\$99,594.00 for the 12 month period ending November 1, 1987.

Political Propaganda: None Reported

Korea Foreign Trade Association, Washington Office, #3636
 (formerly: Korean Traders' Association, Washington Office)
 1030 - 15th Street, N.W.
 Suite 776
 Washington, District of Columbia 20005

Korean Traders' Association

Registrant promoted trade and commerce between the U.S. and Korea by collecting information on U.S. and world trading procedures and market trends, conducting research and surveys of U.S. economic and trade systems, providing various facilities to support the overseas activities of member companies, and meeting with U.S. officials to obtain information with respect to U.S. and international trade policy.

\$852,327.16 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Korea National Tourism Corporation, #2544 510 West Sixth Street Suite 323

Los Angeles, California 90014

Korea National Tourism Corporation

Registrant promoted tourism to Korea through participating in travel trade shows and tourism seminars.

\$494,035.09 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

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Korea National Tourism Corporation, #2614 460 Park Avenue Suite 400 New York, New York 10022

Korea National Tourism Corporation

Registrant promoted tourism to Korea by mailing and distributing brochures to travel trade representatives and the general public, and participating in meetings of international tourism organizations, travel trade shows and tourism presentations.

\$306,100.07 for the 12 month period ending October 1, 1987.

Political Propaganda: None Reported

Korea Trade Center, Chicago, #2648 111 East Wacker Drive Suite 519

### KUWAIT

Daoust, Charles Franklin, #3629 d/b/a Kiawah Island Company Post Office Box 22166 Charleston, South Carolina 29413-2166 Kiawah Island Company, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, District of Columbia 20037 Kuwait Airways Registrant represented the foreign principal before the Department of Transportation in connection with certain permits and exemptions. \$6,205.67 for the 12 month period ending December 7, 1987. Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Government of Kuwait

The registrant has consulted with and given advice to the principal with respect to federal income tax matters.

\$3,128.00 for the 12 month period ending July 11, 1987.

Political Propaganda: None Reported

Santa Fe International Corporation, #3841 1000 South Fremont Avenue Alhambra, California 91802 Kuwait Petroleum Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Moua, Bee, #3311

Post Office Box 1280 Leominster, Massachusetts 01453

The Ethnics Liberation Organization in Laos

Registrant corresponded with U.S. officials in an effort to gain humanitarian aid for the freedom fighters in Laos.

Finances: None Reported

Registrant disseminated a letter to U.S. officials encouraging that a representative of the foreign principal be invited to speak before Congress.

## LEBANON

Bannerman, M. Graeme, #3964 d/b/a Bannerman & Associates, Inc. 888 - 16th Street, N.W. Suite 606 Washington, District of Columbia 20006

Embassy of Lebanon

Registrant met with various U.S. Government officials at the Departments of State and Agriculture, the National Security Council, Agency for International Development and the Congress to discuss the economic crisis in Lebanon and the need for emergency food assistance.

\$70,000.00 for the six month period ending October 28, 1987.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

ADCOM Group

The registrant assisted the foreign principal concerning the current state of U.S./Lebanese bilateral relations which included monitoring legislation and the media. In addition, the registrant assisted in the development of strategies for engaging U.S. policymakers on the upcoming Lebanese presidential election, in the arranging of media interviews, and in organizing meetings with U.S. officials.

\$35,183.31 for the four month period ending December 14, 1987.

Political Propaganda: None Reported

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Lebanese Information & Research Center, #2935 1730 M Street, N.W. Suite 807 Washington, District of Columbia 20036

Lebanese Forces

Registrant met with U.S. Government officials, the press and other interested parties to discuss events in Lebanon.

\$446,209.09, including contributions, for the 12 month period ending July 27, 1987.

Registrant disseminated a monthly English language newsletter describing daily developments in Lebanon, a weekly Arabic language newspaper, and periodic press releases.

Meadows, John S., #2641 2020 K Street Suite 850 Washington, District of Columbia 20006 Middle East Airlines Registrant advised its principal of recent developments in U.S. air transport. \$18,045.00 for the 12 month period ending December 17, 1987. Political Propaganda: None Reported Tayoun, Joseph John, #3315 (T) 1229 South 11th Street Philadelphia, Pennsylvania 19147 Major Saad Haddad, Free Lebanon, Merjayoun, Lebanon Activities: None Reported Finances: None Reported Political Propaganda: None Reported Zorthian Associates. #4055 (T) The Towers 4201 Cathedral Ave, N.W. #405E Washington, District of Columbia 20016 Embassy of Lebanon Registrant arranged and escorted officials of the Government of Lebanon to briefings and interviews with the media in the U.S. \$4,303.00 for the one month period ending October 1, 1987. Political Propaganda: None Reported

## LIBERIA

Darius International. Inc., #3713 311 East 72nd Street 10th Floor New York, New York 10021 Liberian Action Party (t) Registrant tracked Congressional and executive branch policy positions on Liberia for the foreign princpal and co-authored an Op-Ed piece with Ellen Johnson-Sirleaf for "The Los Angeles Times" on conditions in Liberia. Finances: None Reported Political Propaganda: None Reported Drotning, Phillip T., #3823 (T) 360 East Randolph Drive Chicago, Illinois 60601 The Government of the Republic of Liberia through John H. Shepherd & Associates, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported John H. Shepherd & Associates, Ltd., #3704 (T) 910 - 17th Street, N.W. Suite 501 Washington, District of Columbia 20006 Republic of Liberia Registrant advised foreign principal of how Liberian elections, human rights policy and other policies are viewed in the U.S., monitored news coverage and assisted in the preparation for trips by Liberians to the U.S. \$250,000.00 for the 12 month period ending July 16, 1987.

Registrant prepared and disseminated news releases to press services and members of Congress.

Liberian Services, Inc., #2719 551 Fifth Avenue New York, New York 10176

Office of Deputy Commissioner of Maritime Affairs, Bureau of Maritime Affairs, Republic of Liberia

Registrant collected fees on behalf of the foreign principal for the purpose of defraying costs of marine investigations and international maritime meetings and conferences. Registrant also received and forwarded to the Office of the Deputy Commissioner of Maritime Affairs requests for publications and/or information relating to Liberian Maritime Law.

\$118,474.23 for the 12 month period ending September 15, 1987.

Registrant disseminated the brochures entitled "Worldwide Seminars on Licensing, Certification and Manning" and "The Liberian Alternative."

Office of the Deputy Commissioner of Maritime Affairs, R.L., #2606 551 Fifth Avenue New York. New York 10176

Bureau of Maritime Affairs, Ministry of Finance, Republic of Liberia

Registrant issued and processed documents for Liberian vessels in accordance with the conditions set forth by Maritime Law.

\$5,086,896.86 for the 12 month period ending September 12, 1987.

Registrant distributed to owners, operators, and officers of Liberian vessels, and to others upon request, copies of the Liberian Maritime Law, Liberian Maritime Regulations, and other information concerning the registration of Liberian vessels.

# Aramtek Corporation, #2810 (T) 122 East 42nd Street New York, New York 10017 Government of Libya Activities: None Reported Finances: None Reported Political Propaganda: None Reported Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Permanent Mission of the Socialist People's Libyan Arab Jamahiriya to the United Nations Activities: None Reported None Reported Finances: Political Propaganda: None Reported Starks, Maurice, #3012 (T) 1814 Metzerott Road Adelphi, Maryland 20783 Socialist People's Libyan Arab Jamahiriya None Reported Activities: Finances: None Reported Political Propaganda: None Reported

LIBYA

# LIECHTENSTEIN

Brennan & Brennan Communications, Inc., #3621 (T) 260 Fifth Avenue New York, New York 10001 The Bank of Liechtenstein Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# LUXEMBOURG

Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001 Grand Duchy of Luxembourg Activities: None Reported Finances: None Reported Political Propaganda: None Reported French & Preston, #3965 79 Madison Avenue 9th Floor New York, New York 10016 Luxembourg Trade Commission The registrant engaged in advertising and general public relations activities on behalf of the foreign principal. Finances: None Reported The registrant engaged in advertising on behalf of the foreign principal. Manning, Selvage & Lee, #4042 79 Madison Avenue New York. New York 10016 Luxembourg Trade Commission The registrant agreed to engage in advertising and to provide public relations services to the foreign principal. \$42,441.68 received 60 days prior to obligation to register. Political Propaganda: None Reported

# MACAO

Solter, Myron W., #1970 16001 Partnership Road Poolesville, Maryland 20837 Macao Firecracker Manufacturers' Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# MALAWI

Duncan, Allen & Talmage, #3503 (formerly: Duncan, Allen & Mitchell) 1575 I Street, N.W. Suite 300 Washington, District of Columbia 20005

Government of Malawi

Registrant provided legal services in connection with duty free treatment of tobacco products imported from Malawi.

\$9,659.15 for the 10 month period ending July 25, 1987.

Political Propaganda: None Reported

Trippe, Jerry Collier, #2243 7720 Mason King Court Manassas, Virginia 22110

Government of Malawi

Registrant met with Congressional staffers regarding U.S. import fees on sugar imported from Malawi.

Finances: None Reported

Political Propaganda: None Reported

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## MALAYSIA

elda Marketing Corporation, #2628 c/o Graham & James One Maritime Plaza, 3rd Floor San Francisco, California 94111 Felda Marketing Corporation Registrant monitored price movements of edible oil and rubber, and sold palm kernel oil, processed palm oil and standard Malaysian rubber through the services of U.S. brokers. \$80,220.85 for the 12 month period ending November 11, 1987. Political Propaganda: None Reported Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 Malaysian Airline System (t) Registrant produced the "Eye on LA" television program. \$16,375.36 for the 12 month period ending November 12, 1987. Political Propaganda: None Reported Palm Oil Registration & Licensing Authority (PORLA) Registrant coordinated and conducted a media tour and symposium in New York, Minneapolis, Chicago, Dallas, San Francisco and Washington, D.C. In connection with pending tropical oil labeling legislation, registrant contacted USTR officials, officials of the Departments of Commerce, Agriculture and State, National Cancer Institute, National

Heart, Lung & Blood Institute and the House and Senate staff.

Finances: None Reported

Registrant disseminated two position papers to members of the House and Senate and a Statement of Testimony regarding tropical oils legislation, H.R. 2148 and S. 1109. Registrant also disseminated press kits regarding the foregoing. Indorf, Hans H., #3915 (T) Post Office Box 331 Fairfax Station, Virginia 22039 Government of Malaysia Registrant monitored developments in the U.S. and provided to the foreign principal background studies on the media, Congress, trade and textile bill (1987), and general responses to enquiries. \$15,000.00 for the six month period ending June 5, 1987. Political Propaganda: None Reported Malaysia Tourist Information Center, #2510 818 West Seventh Street Los Angeles, California 90017-3432 Tourist Development Corporation, Ministry of Culture & Tourism, Government of the Federation of Malaysia Registrant promoted tourism to Malaysia by advertising, distributing brochures and pamphlets, and participating in expositions and media interviews. \$958,981.79 for the 12 month period ending October 17, 1987. Political Propaganda: None Reported Malaysian Industrial Development Authority, #2331 875 North Michigan Avenue Suite 3350 Chicago, Illinois 60611 Malaysian Industrial Development Authority Registrant communicated with U.S. corporations and individuals who were interested in establishing manufacturing operations in Malaysia. \$365,225.00 for the 12 month period ending December 31, 1987. Registrant disseminated economic literature to corporations describing the favorable investment climate in Malaysia.

Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Tourist Development Corporation of Malaysia Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# MALTA

Ernst Associates, Inc., #3946 Central Avenue Box 4735 Metuchen, New Jersey 08840

Government of Malta

Registrant travelled with a group of CEOs to Malta in March, 1987, as well as referred potential business investors to Joseph F. Zerafa at the Permanent Mission to the United Nations of Malta.

\$600.00 for the six month period ending September 13, 1987.

## MAURITIUS

Pierson, Semmes & Finley, #2988 1054 - 31st Street, N.W. Washington, District of Columbia 20007

Mauritius Chamber of Agriculture and Mauritius Sugar Syndicate

Registrant represented the foreign principal before U.S. officials with respect to the U.S. sugar quota program.

\$65,781.76 for the 12 month period ending July 17, 1987.

Registrant disseminated letters to U.S. Goverment officials regarding sugar imports from Mauritius.

Ministry of Commerce, Government of Mauritius (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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#### MEXICO

Aaron D. Cushman & Associates, Inc., #2572 35 East Wacker Drive Suite 850 Chicago, Illinois 60601 Mexican National Tourist Council Registrant is responsible for development and execution of a public relation - publicity program directed towards the Midwestern states of the U.S. Finances: None Reported Political Propaganda: None Reported Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036 Consejo Empresarial Mexicano para Asuntos Internacionales, A.C. The registrant provided advice on U.S. laws, regulations and policies and met with members and staff of Congress in connection with the proposed natural resources legislation. \$119,005.26 for the 12 month period ending December 4, 1987. The registrant disseminated information to U.S. Government officials regarding the matters referred to above. APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036 Consejo Empresarial Mexicano para Asuntos Internacionales. A.C. The registrant assisted Arnold & Porter in representing the principal and rendering advice on U.S. laws, regulations and policies that would affect U.S./ Mexico trade relations, including proposed natural resource legislation. \$58,500.00 for the nine month period ending December 20, 1987. The registrant disseminated information regarding the matters referred to above.

Benchmarks, Inc., #3852 (T) 3248 Prospect Street, N.W. Washington, District of Columbia 20007 Campania Minera de las Cuevas, S.A. Registrant contacted U.S. officials with respect to proposed changes in the U.S. stockpile of fluorspar. \$20,679.38 for the 12 month period ending July 9, 1987. Registrant disseminated a fact sheet on behalf of the foreign principal. Brownstein, Zeidman & Schomer, #3744 1401 New York Avenue, N.W. Suite 900 Washington, District of Columbia 20005 Camara de la Industria de Transformacion de Nuevo Leon (CAINTRA) Registrant contacted U.S. officials regarding natural resourse pricing legislation and other U.S. trade legislation concerning Mexico. \$48,761.65 for the 12 month period ending October 3, 1987. Registrant disseminated comment sheets describing the foreign principal's positions on various bilateral ecomomic issues. Carl Byoir & Associates, Inc., #3170 (T) 380 Madison Avenue New York, New York 10017 State of Yucatan, Mexico (Assets and business of registrant acquired by Hill and Knowlton, Inc., Registration No. 3301) Activities: See Hill and Knowlton, Inc., Registration No. 3301 Finances: See Hill and Knowlton, Inc., Registration No. 3301 Political Propaganda: None Reported

Gast, L.L., #3967 9016 Edgewood Drive Gaithersburg, Maryland 20877 Mexican Department of Agriculture Registrant provided consulting services with respect to Mexico's eligibility to import its meats into the U.S. \$3,000.00 for the six month period ending October 15, 1987. Political Propaganda: None Reported GFE, Ltd., #3705 (T) 1701 K Street, N.W. Suite 705 Washington, District of Columbia 20006 Consejo Empresarial Mexicano para Asuntos Internacionales (CEMAI) Registrant counseled the foreign principal regarding U.S. policies, laws, regulations and bills that would impact on Mexico's oil and gas industry. \$7,386.32 for the six month period ending January 18, 1987. Registrant disseminated information sheets to U.S. businesses. Direcspicer, S.C. Registrant expressed the views of the foreign principal regarding the General System of Preferences before government and business leaders. \$10,739.06 for the six month period ending January 18, 1987. Political Propaganda: None Reported The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200

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Washington, District of Columbia 20005

Presidency of the Republic of Mexico (t)

Registrant contacted Congressional staff to discuss border issues.

\$59,191.59 for the 12 month period ending November 29, 1987.

Registrant disseminated three press releases.

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Department of Economic Development State of Yucatan (Mexico)

Registrant prepared for foreign principal's promotional visit to Atlanta, Georgia, by preparing company guest list, scheduling meetings and arranging itineraries and logistics. Registrant also prepared and distributed promotional material and press releases.

\$202,832.00 for the six month period ending November 10, 1987.

Registrant disseminated a press kit which included Yucatan - Business Opportunities in Mexico's Emerging International Gateway.

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#### FONATUR

Registrant publicized a new resort in Mexico as well as contacted travel press personnel regarding issues concerning its principal. Registrant also responded to media requests for information.

\$334,450.65 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

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Mexican Government Tourism Office (Consejo Nacional de Turismo)

Registrant coordinated press familiarization trips to Mexico for journalists, monitored publications, provided clipping services, and prepared and disseminated press kits, feature articles, background information and press releases.

\$1,124,982.00 for the six month period ending November 10, 1987.

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 Findo de Cultura Internacional, S.A. de C.F. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Jones, B. Calvin, #3800 (T) 3000 South Post Oak Suite 100 Houston, Texas 77056 Estado Chihuahua (State of Chihuahua) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Lewis Company, Ltd., #3834 (T) 4337 Marina City Drive Suite 139 East Marina del Rey, California 90292 Fernando Baeza Melendez Activities: None Reported None Reported Political Propaganda: None Reported Raul Villarreal Activities: None Reported

#### None Reported

### Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Associación Nacional del Fabricantes de Tableros de Madera, A.C. (ANAFATA)

Registrant met with officials of the Office of the U.S. Trade Representative in support of the foreign principal's efforts to gain a competitive need waiver for duty free entry of plywood from Mexico during the general GSP review.

Finances: None Reported

Political Propaganda: None Reported

Canacero

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$2,500.00 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

DeAcero America (Wiresteel Corporation)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

Finances: None Reported

### Hylsa

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$7,615.56 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

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Sidermex International

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$7,304.75 for the 12 month period ending August 9, 1987.

Political Propaganda: None Reported

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Tubos de Acero de Mexico, S.A. (TAMSA)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$2,926.93 for the 12 month period ending August 9, 1987.

Mexican Government Tourist Office, #1754 405 Park Avenue Suite 1002 New York, New York 10022

Mexican Ministry of Tourism

Registrant promoted tourism to Mexico by distributing travel literature, delivering lectures and participating in travel conferences.

\$1,671,995.88 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Mexican Government Tourist Office, #2209 10100 Santa Monica Boulevard Suite 224 Los Angeles, California 90067

Mexican Ministry of Tourism

Registrant arranged and participated in travel shows, placed advertisements, distributed tourism literature and sponsored familiarization trips to Mexico on behalf of the foreign principal.

\$1,283,998.96 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

Mexican Government Tourist Office, #2448 70 East Lake Street Suite 1413 Chicago, Illinois 60601

Mexican National Tourist Office

Registrant promoted tourism to Mexico by participating in travel conferences and lectures and distributing travel literature.

\$222,768.00 for the 12 month period ending December 31, 1987.

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005 Government of Mexico The registrant performed legal services on behalf of the foreign principal. \$12,737.32 for the 12 month period ending July 11, 1987. Political Propaganda: None Reported Moran, Mark E., Esquire, #3945 (formerly: Kindness & Moran) 1129 - 20th Street, N.W. Suite 800 Washington, District of Columbia 20036 Government of Mexico Registrant arranged trips to Mexico by members of the U.S. media. \$31,911.00 for the six month period ending September 9, 1987. Registrant disseminated press releases and fact sheets to U.S. officials and media personnel. North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Mexican Ministry of Tourism (t) Registrant prepared and delivered a news release to U.S. newspapers on behalf of the foreign principal. Finances: None Reported Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Hules Mexicanos, S.A. (t)

Registrant expressed the views of the foreign principal before U.S. officials with respect to the importation of carbon black from Mexico.

\$7,045.99 for the six month period ending April 25, 1987.

Political Propaganda: None Reported

Industrias Negromex, S.A. de C.V. (t)

Registrant met with U.S. officials and kept the foreign principal informed regarding legislative developments affecting the export of carbon black from Mexico into the U.S.

\$9,226.22 for the six month period ending April 25, 1987.

Political Propaganda: None Reported

Mexican Cement Chamber of Commerce

Registrant contacted U.S. officials to express the foreign principal's views regarding the import of cement from Mexico.

\$70,202.00 for the 12 month period ending October 25, 1987.

Political Propaganda: None Reported

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Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Secretaria de Turismo de Mexico Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_ Rogers & Wells, #3428 1737 H Street, N.W. Washington, District of Columbia 20006 Cementos Anahuac del Golfo,S.A. The registrant provided general legal services to the foreign principal and contacted members and staff of Congress to present the views of the foreign principal. \$95,270.95 for the 12 month period ending December 10, 1987. Political Propaganda: None Reported Rose, Schmidt, Hasley, & DiSalle, #2275 (formerly: Rose, Schmidt, Chapman, Duff & Hasley) 1250 - 24th Street, N.W. Suite 630 Washington, District of Columbia 20037 Compania Minera de las Cuevas, S.A. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Industrias Penoles, S.A. de C.V. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Instituto Mexico de la Fluoita, A.C.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mexican Lead Oxide Producers (t)

Registrant provided legal services to the foreign principal in connection with Department of Commerce investigations involving litharge, red lead, and lead stabilizers.

\$61,466.21 for the six month period ending August 24, 1987.

Political Propaganda: None Reported

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Saatchi & Saatchi Advertising, #3605 (formerly: DFS Dorland Worldwide, Inc.) Saatchi & Saatchi Building 375 Hudson Street New York, New York 10014-3620

Fondo Nacional de Fomento al Turismo (FONATUR)

Registrant served as the foreign principal's tourism promotion agency in the U.S.

\$2,206,621.57 for the 12 month period ending July 24, 1987.

Political Propaganda: None Reported

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The Mexican Tourism Council (CONATUR)

Registrant provided advertising services to the foreign principal in connection with the development and promotion of tourism to Mexico.

\$6,520,066.00 for the 12 month period ending July 24, 1987.

Santucci, Tedeschi & Scott, #3291 36 West 5th Street New York, New York 10019 Mexican National Tourist Council Activities: None Reported Finances: None Reported Political Propaganda: None Reported Scanlon, Thomas, J., #3500 3248 Prospect Street, N.W. Washington, District of Columbia 20007 ALFA Industries, S.A. Registrant contacted U.S. officials and kept the foreign principal informed of bilateral textile trade developments between the U.S. and Mexico. \$52,075.67 for the 12 month period ending July 21, 1987. Political Propaganda: None Reported Schmeltzer, Aptaker & Sheppard, P.C., #3925 (T) 1800 Massachusetts Ave., N.W. Suite 500 Washington, District of Columbia 20036 Andino Chemical Shipping Company Registrant represented the legal and legislative interests of the foreign principal before the Federal Maritime Commission and U.S. Congress concerning the coverage of chemical parcel tankers as ocean common carriers under the Shipping Act of 1984. \$6,991.50 for the six month period ending July 9, 1987. Political Propaganda: None Reported

Solter, Myron W., #1970 16001 Partnership Road Poolesville, Maryland 20837 Mexican Shoe Producers Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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# MICRONESIA

Stovall & Spradlin, #3940 2600 Virginia Avenue, N.W. Suite 820 Washington, District of Columbia 20037

Government of the Federated States of Micronesia

Registrant provided executive and legislative representation on behalf of the foreign principal relating to implementation and application of the Compact of Free Association, and in support of the extension of additional grant of funds and technical assistance by the U.S.

\$183,332.33 for the eight month period ending August 25, 1987.

Monaco Government Tourist Office, #2327 845 Third Avenue New York, New York 10022

Direction du Tourisme et des Congres

In order to promote tourism to Monaco, the registrant participated in several travel shows and distributed travel literature.

\$296,397.83 for the 12 month period ending September 21, 1987.

Political Propaganda: None Reported

# MONTSERRAT

Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Vue Pointe Hotel, Old Town

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Montserrat Department of Tourism

To promote tourism to Montserrat, the registrant wrote and distributed press releases and brochures. Registrant also provided the media with information about its principal.

\$19,668.00 for the 12 month period ending July 9, 1987.

Political Propaganda: None Reported

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#### MOROCCO

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Braun & Company, #3825 3580 Wilshire Boulevard Suite 1520 Los Angeles, California 90010

Kingdom of Morocco (t)

Registrant engaged in public relations activities, including the preparation of magazine and newspaper articles, and press releases.

\$592,526.00 for the 12 month period ending November 6, 1987.

Political Propaganda: None Reported

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Davis, Wright, & Jones, #3986 1752 N Street, N.W. Suite 800 Washington, District of Columbia 20036

Moroccan Deep Sea Fishing Association (Association Pour Les Armateurs A La Peche Hauturiere Marocai)

Registrant advised the foreign principal on obtaining a Governing International Fishery Agreement between the U.S. and Morocco.

\$4,000.00 for the six month period ending November 27, 1987.

Political Propaganda: None Reported

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Ginsburg, Feldman & Bress, Chartered, #3106 1250 Connecticut Avenue, N.W. Suite 800 Washington, District of Columbia 20036

Government of Morocco

Activities: None Reported

Finances: None Reported

Moroccan National Tourist Office, #1793 20 East 46th Street Suite 1201 New York, New York 10017 Moroccan National Tourist Office Activities: None Reported Finances: None Reported Political Propaganda: None Reported Moroccan Office for Industrial Development, #3325 (T) 60 East 42nd Street Suite 1133 New York, New York 10165 Office Pour Le Developpement Industriel None Reported Activities: Finances: None Reported Political Propaganda: None Reported Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400

Washington, District of Columbia 20006

Kingdom Of Morocco

Registrant contacted U.S. Government officials in an effort to gain support for the FY 1988 Foreign Assistance Authorization Bill and the FY 1988 Foreign Aid Appropriations Bill, for some form of relief or rescheduling of Morocco's FMS debt, and for U.S. assistance aimed at relieving Morocco's economic situation.

Finances: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York. New York 10017 Government of Morocco (t) None Reported Activities: None Reported Finances: Political Propaganda: None Reported Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, District of Columbia 20004 His Excellency M'Hamed Bargach Embassy of Morocco Registrant contacted members of Congress to discuss FY88 foreign aid appropriations to assist the foreign principal in promoting and maintaining a security assistance program for Morocco from the U.S. in the form of economic and military aid. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ White & Case, #2759 1155 Avenue of the Americas New York, New York 10036 The Kingdom of Morocco Registrant provided general legal representation in connection with foreign borrowing and the rescheduling of certain foreign indebtedness of the Kingdom of Morocco. \$370,234.52 for the 12 month period ending September 9, 1987. Political Propaganda: None Reported

Wunder & Diefenderfer, #3971
 1615 L Street, N.W.
 Suite 650
 Washington, District of Columbia 20036
 Kingdom Of Morocco
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

#### MOZAMBIQUE

Cameron, Bruce P., #4043 1725 - 17th Street, N.W. Apartment 109 Washington, District of Columbia 20009

People's Republic of Mozambique

The registrant will advise the foreign principal on economic, military, political and commercial issues as they affect the relationship between the People's Republic of Mozambique and the U.S. The registrant will also contact members of Congress concerning legislation of interest to the principal.

Finances: None Reported

Registrant will contact officials of the U.S. Government, including members of Congress, to strengthen relations between the U.S. and the People's Republic of Mozambique.

Jatta, Ophelia, #3755 (T) 2400 N Street, N.W. Suite 1020 Washington, District of Columbia 20037

Mozambique Chamber of Commerce Mozambique Goverment

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Schaaf, Thomas W., Jr., #3930 1995 National Capital Station Washington, District of Columbia 20013

Resistencia Nacional Mocambicana (RENAMO)

Registrant expressed the political objectives of the foreign principal to U.S. officials and the American public.

Finances: None Reported

Registrant disseminated press releases and letters on behalf of the foreign principal.

Serapiao, Luis B., #3867 National Capital Station Box 2640 Washington, District of Columbia 20013 Mozambique National Resistance (RENAMO) Registrant met with Congressional staffers to discuss the human rights situation in Mozambique. \$3,401.00 for the 12 month period ending August 8, 1987. Registrant disseminated literature, granted radio and television interviews and presented lectures on behalf of the foreign principal. Trade Management International, Inc., #3735 1000 Potomac Street, N.W. Suite 305 Washington, District of Columbia 20007 Government of Republic of Mozambique Activities: None Reported Finances: None Reported Political Propaganda: None Reported Washington International Associates, Inc., #3905 1326 G Street, S.E. Suite A Washington, District of Columbia 20003 H.E. Armando Khembo dos Santos Registrant kept the foreign principal informed of political developments in the U.S. concerning Mozambique. Finances: None Reported Registrant prepared and disseminated a press release on behalf of the foreign principal.

#### NAMIBIA

Namibia News Bureau, #4005 910 - 17th Street, N.W. Suite 320 Washington, District of Columbia 20006

Transcontinental Consultancy (Pty), Ltd.

Registrant provided consulting services and distributed news releases and other informational materials on behalf of the foreign principal.

\$95,631.55 for the eight month period ending December 30, 1987.

Political Propaganda: None Reported

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Nangoloh, Phil Ya, #3826 (T) C/O SWAPO-Democrats P.O. Box 20487, Columbus St. New York, New York 10023

SWAPO-Democrats

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

South West Africa People's Organization (SWAPO), #1949 C/O Theo-Ben Gurirab 801 Second Avenue, Room 1401 New York, New York 10017

South West Africa People's Organization (SWAPO)

Registrant gave speeches, radio interviews, television interviews and distributed literature encouraging American support for the independence of Namibia.

\$411,301.70 for the 12 month period ending December 30, 1987.

Registrant disseminated press releases and other publications to U.S. officials and private citizens encouraging democratic elections in Namibia.

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## NAURU

Davis, William Jackson, #3448 2309 Empire Grade Santa Cruz, California 95060 Republic of Nauru Registrant served as a scientific advisor to the foreign principal in connection with international conferences regarding the dumping of nuclear waste. \$1,200.00 for the six month period ending February 11, 1987. Political Propaganda: None Reported \_\_\_\_ International Public Relations Company, Ltd., #1967 950 Third Avenue New York, New York 10022 Republic of Nauru Registrant scheduled a news conference at the United Nations before United Nations Correspondents Association Club. Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Preston, Thorgrimson, Ellis & Holman, #3567 5400 Columbia Seafirst Center 701 Fifth Avenue Seattle, Washington 98104-7011 Government of Nauru Registrant contacted U.S. officials regarding various aeronautical issues of concern to the foreign principal. \$96,430.64 for the 12 month period ending September 9, 1987. Political Propaganda: None Reported \_\_\_\_\_ Van Dyke, Jon M., #4056 2515 Dole Street

Honolulu, Hawaii 96822

Republic of Nauru

Registrant provided legal services to the foreign principal.

Finances: None Reported

# NETHERLANDS

Cushman, Darby & Cushman, #4013 (T) 1516 L Street, N.W. 11th Floor Washington, District of Columbia 20036 Holland Sweetener Company, VOF Activities: None Reported Finances: None Reported Political Propaganda: None Reported Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037 Smit-Lloyd, B.V. (t) The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. The registrant also represented the principal on related matters before the U.S. Federal Maritime Commission and the U.S. Customs Service. \$2,073.00 for the four month period ending December 4, 1987. Political Propaganda: None Reported

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Ehrlich-Manes & Associates, Inc., #3103 4901 Fairmont Avenue Bethesda, Maryland 20814

Fokker-VFW International

The registrant created and produced advertising, brochures, and miscellaneous collateral material for the Fokker aircraft.

\$1,367,334.35 for the 12 month period ending October 30, 1987.

Foley & Lardner, #4010

1775 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006-4680

Holland Sweetener Company, VOF

Registrant agreed to provide legal and legislative services to the principal, including the possibility of extending the patent period to cover the time taken by the FDA review process, but based on the research, the principal decided against any legislative effort.

Finances: None Reported

Political Propaganda: None Reported

Gavin Anderson & Company, #3378 261 Madison Avenue New York, New York 10016

Netherlands Industrial Commision

The registrant drafted speeches, created and placed a national advertising campaign, and prepared fact sheets and biographies. In addition, the registrant prepared issues of a newsletter which were disseminated by the foreign principal.

\$327,919.93 for the 12 month period ending December 15, 1987.

The registrant engaged in an advertising campaign, disseminated articles, issued press releases and conducted lectures and speeches on behalf of the foreign principal for the purpose of generating interest in investment in the Netherlands.

Golin/Harris Communications, Inc., #3949 500 North Michigan Avenue Chicago, Illinois 60611

City of Rotterdam

Registrant's activities will include editing two brochures regarding the City of Rotterdam.

Finances: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007 RSV Mining Equipment B.V. The registrant represented the foreign principal before U.S. Customs protesting the valuation of coal mining equipment. Finances: None Reported

Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Central Bureau of Fruit & Vegetable Auctions in Holland

Registrant monitored legislative and regulatory agency activities, including activities of Congress, USDA, FDA, National Academy of Science, and the EPA relating to the marketing of Dutch fruit and vegtable exports to the U.S. In connection with the foregoing, the registrant contacted staff members of Congress, USDA, FDA, EPA, House Agriculture Committee, House Energy and Commerce Subcommittee and others. These contacts were made also regarding pesticide tolerences, food labeling and food inspection standards.

\$18,888.00 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

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The Commodity Board of Ornamental Horticulture (Fo

The Commodity Board of Ornamental Horticulture (Formerly Flower Marketing Council of Holland)

Registrant monitored regulatory activities of Congress and USDA concerning legislation affecting the marketing of Dutch flower bulbs in the U.S. and the regulations regarding plant quarantine. Registrant contacted officials of USDA regarding the foregoing issues.

\$78,548.00 for the 12 month period ending November 10, 1987.

Intermarketing, Inc., #3628 400 Madison Avenue 18th Floor New York, New York 10017

City of Rotterdam

The registrant acted as U.S. representative and consultant for the foreign principal, and promoted trade and tourism to the Netherlands.

\$50,332.88 for the 12 month period ending November 1, 1987.

Political Propaganda: None Reported

The Netherlands Board of Tourism

In order to promote tourism to the Netherlands, the registrant acted as a liaison at tourism seminars.

\$19,999,98 for the 12 month period ending November 1, 1987.

Political Propaganda: None Reported

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The Intervest Agency, Ltd., #3186 71 West 23rd Street Suite 1629 New York, New York 10010

Dr. J.Th. Pronk, Economic Representative/N. Brabant/Nether

Registrant sought investors for North Brabant, met with U.S. corporate executives interested in industrial investment, and assisted investors in meeting the principal's requirements for investing.

\$65,750.00 for the 12 month period ending July 7, 1987.

The registrant disseminated brochures and letters concerning industrial investment to business executives on behalf of the foreign principal.

IPAC, Inc., #4008 450 - 5th Street, N.W. Washington, District of Columbia 20001 Duphar, B.V. Registrant will provide general consultant services in regard to the sale of Duphar's goods and services in the U.S. Registrant received \$50,000.00 prior to registration. Political Propaganda: None Reported \_\_\_\_\_ Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Royal Netherlands Embassy Registrant promoted and distributed films on behalf of the foreign principal. \$36,614.17 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported \_\_\_\_\_ Netherlands Board of Tourism, #619 355 Lexington Avenue 21st Floor New York, New York 10017 Nederlands Bureau voor Toerisme The Board promotes tourism to the Netherlands by advertising, press releases, providing promotional travel, and attending conventions and meetings. \$1,732,850.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported

Netherlands Chamber of Commerce in the U.S., Inc., #456 1 Rockefeller Plaza New York, New York 10020 Central Institute for Trade Information Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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Department of Economic Affairs

In order to promote trade between the U.S. and the Netherlands, the registrant participated in trade shows, hosted several luncheons and provided information to manufacturers, exporters and importers from both countries.

\$11,300.00 for the 12 month period ending October 16, 1987.

Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, District of Columbia 20004

Kluwer, n.v. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tribune Films, Inc., #1810 303 Fifth Avenue Room 1908 New York, New York 10016

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KLM Royal Dutch Airlines (t)

Registrant distributed travel films on behalf of the foreign principal.

\$1,818.35 for the 12 month period ending October 29, 1987.

## NETHERLANDS\_ANTILLES

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, District of Columbia 20009

Curacao International Trust Company, N.V. (CITC) Institute of Financial Fiscal Studies of Curacao (IFFSC)

Registrant advised the foreign principals regarding U.S./Netherlands Antilles fiscal relationships and contacted U.S. Government officials regarding issues pending in the treaty negotiations and technical analysis.

\$291,780.24 received jointly from IFFSC and CITC for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

Cole & Corette, P.C., #2968 1110 Vermont Avenue, N.W. Suite 900 Washington, District of Columbia 20005

Dalmark Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Netherlands/Antilles Government

Registrant accompanied and assisted its principal in meetings with government officials in the process of dealing with bilateral tax treaty issues, particularly assistance in the negotiation of a new tax treaty.

\$286,140.40 for the 12 month period ending October 18, 1987.

Registrant disseminated a memorandum regarding U.S. Tax Treaty - Netherlands/Antilles Priorities.

Tremark Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

King & Spaulding, #3812 (T) 2500 Trust Company Atlanta, Georgia 30303

InterRedec

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006

Government of the Netherlands/Antilles

Registrant met with U.S. officials to present the foreign principal's views regarding U.S. tax and energy policies.

\$281,110.70 for the 12 month period ending October 25, 1987.

Registrant disseminated position papers to U.S. officials on behalf of the foreign principal.

Smith & McMurtrie, #3820 2000 Pennsylvania Avenue, N.W. Suite 10800 Washington, District of Columbia 20006

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Netherlands/Antilles Government

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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# NEW\_CALEDONIA

Dudek Communications, #3944 902 Pennsylvania Avenue, S.E. Suite 2 Washington, District of Columbia 20003

Lyonnaise Marianas America, Inc.

Registrant served as liaison and lobbyist for its principal. Registrant contacted members of Congress, congressional committees and other agencies and monitored their activities.

\$48,569.02 for the 12 month period ending September 9, 1987.

Bronz & Farrell, #1740 2021 K Street, N.W. Suite 306 Washington, District of Columbia 20006

New Zealand Dairy Board

Registrant advised its principal on various problems affecting the importation of dairy products into the United States, with particular emphasis on domestic industry efforts to curb access for various products.

\$19,280.75 for the six month period ending May 22, 1987.

Political Propaganda: None Reported

New Zealand Meat Producers Board

Registrant advised its principal on various problems affecting the importation of meat into the United States, with particular emphasis on the application of meat import legislation and other regulations.

\$46,519.44 for the six month period ending May 22, 1987.

Political Propaganda: None Reported

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Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 8th Floor Washington, District of Columbia 20005

New Zealand Steel, Ltd. (t)

Registrant agreed to monitor related congressional steel legislation and provide government and media relations services.

Finances: None Reported

Political Propaganda: None Reported

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The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 New Zealand Tourist Office Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Lowe Marschalk, Inc., #3670 1345 Avenue of the Americas New York, New York 10105

New Zealand Government Tourist Board

To promote tourism to New Zealand, the registrant developed marketing and media plans, created and placed advertisements and provided various public relations services, including writing and distributing articles, news releases and other publicity material.

\$1,436,890.95 for the 12 month period ending September 29, 1987.

Political Propaganda: None Reported

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

New Zealand Embassy

Registrant promoted and distributed films on behalf of the foreign principal.

\$5,989.95 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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New Zealand Central Reservations Office, #672 6033 West Century Boulevard Suite 1270 Los Angeles, California 90045 New Zealand Government, Tourist & Publicity Department

The registrant distributed tourist literature to steamship and airline agencies, circulated travel films to travel agents, supplied general information on New Zealand, and participated in special promotional programs to encourage travel to New Zealand.

\$346,935.18 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

New Zealand Government Tourist Office, #2307 10960 Wilshire Boulevard Suite 1530 Los Angeles, California 90024

New Zealand Government Tourist & Publicity Department

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

New Zealand Meat Producers' Board, #2526 2 William Street Suite 305 White Plains, New York 10601

New Zealand Meat Producers' Board

The registrant monitored and reported on the meat market in the U.S. relative to the importation of meat, received trade inquiries for New Zealand meat, and assisted trade and farming visitors from New Zealand.

\$403,262.66 for the 12 month period ending July 8, 1987.

Political Propaganda: None Reported

New Zealand Milk Products, Inc., #2463 1269 North McDowell Boulevard Petaluma, California 94952 New Zealand Co-operative Rennet Company, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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New Zealand Dairy Board Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

New Zealand Processed Meats

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

New Zealand Tourist & Publicity Office, #2328 630 Fifth Avenue Suite 530 New York, New York 10111

New Zealand Government Tourist Office

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Peter Rothholz Associates, Inc., #2830 380 Lexington Avenue New York, New York 10168

# New Zealand Government Tourist Office

Registrant counselled the foreign principal and maintained contacts with journalists to promote tourism to New Zealand.

\$38,459.82 for the 12 month period ending September 16, 1987.

### NICARAGUA

Agendas International, Inc., #3524 820 Second Avenue Suite 1301 New York, New York 10017

Embassy of Nicaragua and Mission of Nicaragua to the U.N.

The registrant maintained contact with the press, arranged several meetings and press interviews for visiting dignitaries, researched issues pertaining to the foreign principal and analyzed U.S. laws that have an impact on Nicaragua.

\$369,045.01 for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

Ann E.W. Stone & Associates, #3914 1315 Duke Street Alexandria, Virginia 22314

Nicaraguan Development Council/UNO/FDN, Washington, D.C. (t)

The registrant engaged in the preparation and dissemination of direct mail advertising on behalf of the foreign principal in order to seek contributions to support Nicaraguan Freedom Fighters.

\$58,860.02 for the 12 month period ending December 11, 1987.

The registrant disseminated direct mail packages in order to seek contributions to support Nicaraguan Freedom Fighters.

Colby, Baily & Associates, #3663 (T) 2550 M Street, N.W. Suite 450 Washington, District of Columbia 20037 Opposition Bloc of the South Activities: None Reported Finances: None Reported

The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, District of Columbia 20005

Nicaraguan-American National Foundation

Registrant contacted journalists and media outlets on behalf of the foreign principal.

\$50,797.96 for the one month period ending November 29,1987.

Political Propaganda: None Reported

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Lane & Associates, #4052 515 - 2nd Street, N.E. Washington, District of Columbia 20002

Nicaraguan Development Council

Registrant will act as a fund-raiser of the Nicaraguan Development Council soliciting by mail, telephone and personal meetings with those who exhibit interest in contributing to the Nicaraguan Development Council.

Finances: None Reported

Political Propaganda: None Reported

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Matamoros, Bosco E., #3738 2623 Connecticut Avenue, N.W. Washington, District of Columbia 20008

Nicaraguan Democratic Force (FDN) (t)

The registrant, as the foreign principal's spokesman, promoted the purposes, positions and goals of the FDN and responded to the public, media and government inquiries about the FDN.

\$47,410.66 for the 15 month period ending December 31, 1987.

The registrant disseminated material regarding the FDN's goals and positions on current Nicaraguan-U.S. issues.

Nicaraguan Resistance (U.S.A. Office), #4009 2623 Connecticut Avenue, N.W. Washington, District of Columbia 20008

Nicaraguan Resistance

Registrant will lobby on behalf of the foreign principal to provide better understanding of the situation in Nicaragua and the goals of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Reichler & Appelbaum, #3582 1701 K Street, N.W. Suite 700 Washington, District of Columbia 20006

Republic of Nicaragua

The registrant provided general legal services to the foreign principal in connection with matters affecting the interests of the Republic of Nicaragua.

\$291,500.00 for the 12 month period ending November 9, 1987.

The registrant engaged in oral communications with U.S. Government officials to discuss Nicaragua related matters.

Teller-Sanchez, Leonel Eugenio, #3829 Post Office Box 12111 Arlington, Virginia 22209

Democratic Revolutionary Alliance (ARDE)

Activities: None Reported

Finances: None Reported

United Nicaraguan Opposition, Washington Office, #3831 (T) 2623 Connecticut Avenue, N.W Washington, District of Columbia 20008

United Nicaraguan Opposition

Providing better understanding of the situation in Nicaragua and the goals of UNO on the part of the U.S. government, media and citizenry through providing information and responding to requests for appearances and interviews.

\$19,280.35 for the seven month period ending June 18, 1987.

Political Propaganda: None Reported

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## NIGERIA

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 The Government of Nigeria (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Land, Lemle & Arnold, #3824

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(formerly: Arnold & Lemle) 1701 K Street, N.W. Suite 900 Washington, District of Columbia 20006

Government of Nigeria

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Prather, Seeger, Doolittle & Farmer, #1815 1600 M Street, N.W. 7th Floor Washington, District of Columbia 20036

Federal Republic of Nigeria

The registrant provided general legal representation on economic and other matters arising under domestic and international law on behalf of the foreign principal.

\$92,490.52 for the 12 month period ending November 13, 1987.

## NORTHERN\_IRELAND

h Northern Aid Committee, #2239 Post Office Box 864 Boston, Massachusetts 02143

An Cumann Cabhrach

The registrant organized demonstrations and fund raising events and provided speakers and information on Northern Ireland.

\$368,630.57 was collected on behalf of both principals during the 12 month period ending July 29, 1987. \$150,000.00 was remitted to Ireland.

The registrant disseminated materials reflecting its political positions in addition to subsidizing The Irish People newspaper.

Irish Republican Army

The registrant organized demonstrations and fund raising events and provided speakers and information on Northern Ireland.

\$368,630.57 was collected by the registrant on behalf of both principals during the 12 month period ending July 29, 1987. \$150,000.00 was remitted to Ireland.

The registrant disseminated materials reflecting its political positions in addition to subsidizing The Irish People newspaper.

Jack E. Buttram Company, Inc., #3588 1212 Haywood Road Suite 400 Greenville, South Carolina 29615

Democratic Unionist Party of Northern Ireland

The registrant arranged media contacts and assisted the foreign principal to meet with various members of Congress.

\$7136.20 for the 12 month period ending November 18, 1987.

The registrant disseminated letters and news reprints to various television and news stations and to the general public.

Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036

Industrial Development Board of Northern Ireland

The registrant provided general public relations activities on behalf of the foreign principal in support of economic development and in order to assist in the establishment of a new bureau. The registrant provided counsel and logistical support for the principal in connection with trade shows and produced promotional material for IDB, among other activities.

\$859,195.50 for the 12 month period ending October 23, 1987.

The registrant disseminated material on a variety of issues of interest to the principal.

Oldaker, William C., #3564 1200 New Hampshire Ave., N.W. Suite 200 Washington, District of Columbia 20036

Social Democratic & Labor Party of Northern Ireland

Registrant organized a reception honoring John Hume, a member of Parliment and leader of the SDLP. Registrant also received contributions and transferred the funds to SDLP.

\$29,225 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

Sinnott, Richard L., #3660 2100 Pennsylvania Avenue, N.W. Suite 710 Washington, District of Columbia 20037

## Short Brothers, PLC

Registrant met with members and staff of Congress and the U.S. military to provide information on products manufactured by the foreign principal.

\$24,000.00 for the six month period ending March 19, 1987.

A report listing statistical and demographic employment data about the foreign principal was mailed to various businesses.

#### NORWAY

Alcalde, O'Bannon, Rousselot & Wahlquist, #3571 (formerly: Alcalde, Henderson, O'Bannon, & Rousselot, Ltd.) 1901 North Fort Myer Drive 12th Floor Rosslyn, Virginia 22209

Norwegian Caribbean Lines

The registrant contacted members of Congress concerning various regulatory policies or legislative initiatives affecting passenger ship lines.

\$70,516.29 for the 12 month period ending September 14, 1987.

Political Propaganda: None Reported

Bogle & Gates, #3474 1 Thomas Circle, N.W. Suite 900 Washington, District of Columbia 20005

Crystal Globe, Ltd.

Registrant contacted U.S. officials regarding reflagging legislati affecting Norwegian vessels.

\$24,174.84 for the 12 month period ending November 24, 1987.

Political Propaganda: None Reported

Norwegian Fisheries' Association

Registrant contacted U.S. officials to discuss International Whaling issues and U.S. legislation affecting Norway.

\$2,383.39 for the 12 month period ending November 24, 1987.

Political Propaganda: None Reported

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Graham & James, #3275 2000 M Street, N.W. Suite 700 Washington, District of Columbia 20036 A/S Ivarans Rederi

Registrant represented this foreign principal in a formal proceeding before the Federal Maritime Commission and discussed with various U.S. Government officials U.S. Government policies towards those governments whose shipping policies are adverse to the foreign principal's interests.

\$47,403.00 for the 12 month period ending September 23, 1987.

Political Propaganda: None Reported

International Liaison, Inc., #4032 3413 Chantarene Drive Pensacola. Florida 32507

Norsk Forsvarsteknologi, A.S.

Initial documents filed indicate registrant will represent the foreign principal before the Executive and Legislative Branches of Government with respect to proposed trade sanctions against Norway.

\$70,000.00 for the two month period ending August 27, 1987.

Political Propaganda: None Reported

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Norwegian Tourist Board, #526 (formerly: Norwegian National Travel Office) 655 Third Avenue New York, New York 10017

Norwegian Tourist Board

Registrant distributed literature to the press, travel agencies and general public promoting tourism to Norway.

\$346,071.36 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Norwegian Information Service

Registrant promoted and distributed films on behalf of the foreign principal.

\$14,061.83 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

Winthrop, Stimson, Putnam & Roberts, Washington Office, #3873 1133 Connecticut Avenue, N.W. Washington, District of Columbia 20036

Defense Products Division of Kongsberg Vapenfabrikk A/S

Registrant provided legal representation before the legislative and executive branches of the U.S. government with respect to export regulations affecting the foreign principal.

\$7,642.70 for the 12 month period ending August 21, 1987.

Fact sheets regarding the implementation of export control programs and the Penguin Missile and F16 programs were disseminated to Members of Congress and the Library of Congress.

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KV Forsvar A/S

Registrant provided legal representation before the legislative and executive branches of the U.S. government with respect to export regulations affecting the foreign principal.

Finances: None Reported

Fact sheets regarding the implementation of export control programs and the Penguin Missile and Norwegian F16 programs were disseminated to Members of Congress and the Library of Congress.

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Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

The Government of the Sultanate of Oman

The registrant advised the foreign principal with respect to its political and security relations with the U.S. and contacted U.S. Government officials in order to gather information on U.S. policies and programs toward Oman and views of the U.S./Oman relationship.

\$284,963.00 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

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Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021

Permanent Mission of Oman to the United Nations

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Zorthian Associates, #3638 (formerly: Barry Zorthian) The Towers 4201 Cathedral Ave, N.W. #405E Washington, District of Columbia 20016

Ministry of Information, Sultanate of Oman

Registrant provided public relations services, and responded to inquiries by distributing information relating to the foreign principal.

\$106,220.00 for the 12 month period ending July 14, 1987.

Political Propaganda: None Reported

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PAKISTAN

Cone Communications, #3934 90 Canal Street Boston, Massachusetts 02114

Khurshid Hadi

Registrant agreed to plan and facilitate a media tour for the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Foster & Wilkinson, #3669 1800 K Street, N.W. Suite 1004 Washington, District of Columbia 20006

Export Promotion Bureau, Government of Pakistan

Registrant promoted the commercial and trade interests of the foreign principal through reports on and routine inquiries of U.S. Government officials regarding the administration of existing U.S. trade and other laws and policies.

\$10,000.00 for the 12 month period ending October 10, 1987.

Political Propaganda: None Reported

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Neill & Company, Inc., #3320 900 - 17th Street, N.W. Suite 400 Washington, District of Columbia 20006

Government of Pakistan

Registrant contacted U.S. Government officials in an effort to encourage support for the FY 1988 Foreign Assistnce Authorization Bill and the 1988 Foreign Aid Appropriations Bill, for some form of relief or rescheduling of Pakistan's FMS debt, and for U.S. assistance to relieve Pakistan's economic situation.

\$120,000.00 for the five month period ending July 5, 1987.

## PALESTINE

Andrews Associates, Inc., #4062 (formerly: Mark Andrews) 2550 M Street, N.W. Suite 695 Washington, District of Columbia 20037

Ramzi Dalloul

Registrant agreed to make inquiries about the visa status of the foreign principal, in reference to restrictions placed on his visits to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Palestine Arab Delegation, #1459 Grand Central Station Post Office Box 608 New York, New York 10163

The Arab Higher Committee for Palestine

Registrant conferred with United Nations delegates, and sent letters to U.S. officials.

\$41,296.00 for the 12 month period ending December 26, 1987.

Registrant disseminated letters that had been sent to the U.N. Security Council, President Reagan and Secretary of State Shultz.

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Palestine Information Office, #2891 818 - 18th Street, N.W. Suite 620 Washington, District of Columbia 20006

Palestine Liberation Organization

Registrant distributed printed material and delivered lectures to university groups and others about the Palestinian people and the Palestine Liberation Organization.

\$349,830.00 for the 14 month period ending December 3, 1987.

Registrant gave speeches and lectures, disseminated printed information, and appeared on radio and television broadcasts. Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021

> Permanent Observer of the Palestine Liberation Organization to the United Nations

Registrant distributed videotapes of an interview with the Permanent Observer of the Palestine Liberation Organization to the United Nations for broadcast in the United States.

Finances: None Reported

#### PANAMA

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington. District of Columbia 20036

Caudine Investments, N.V.

The registrant represented the foreign principal and rendered advice to the principal on U.S. laws, regulations and policies relating to taxation.

\$28,565.00 for the six month period ending December 4, 1987.

The registrant disseminated information to U.S. Government officials regarding the matters referred to above.

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 8th Floor Washington, District of Columbia 20005

Government of the Republic of Panama (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Washington, District of Columbia 20037

Government of the Republic of Panama (t)

The registrant monitored Congressional and Administrative developments regarding international trade matters.

Finances: None Reported

Political Propaganda: None Reported

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Harris/Ragan Management Corporation, #3197 9200 Sunset Boulevard Suite 404

Los Angeles, California 90069 The Foreign Policy Association of Panama Registrant will advise its principal on how the image of Panama in the U.S. might be improved. Finances: None Reported Registrant will draft, edit and distribute pamphlets and newsletters. Hecht, Spencer & Associates, Inc., #3740 (formerly: Bill Hecht & Associates, Inc.) (formerly: Hecht, Spencer & Oglesby, Inc.) 499 South Capitol Street, S.W. Suite 507 Washington, District of Columbia 20003 Government of the Republic of Panama (t) Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007

C.B.I. Sugar Group (Through Michael K. Deaver & Associates) (t)

The registrant provided general legal and government relations services to the foreign principal opposing additional reductions in quotas for tonnage of sugar allosed to enter the U.S. market, and supporting a partial restoration of the Latin American and Caribbean share of the U.S. sugar market.

\$60,093.75 for the 12 month period ending December 23, 1987.

Political Propaganda: None Reported

International Business Communications, #3767 (T) 1912 Sunderland Place, N.W. Washington, District of Columbia 20036 Impulso Turistico y Financiera de Panama

The registrant provided general public relations activities on behalf of the foreign principal.

\$14,663.24 for the six month period ending January 3, 1987.

Political Propaganda: None Reported

International Development Systems, Inc., #4012 733 15th Street, N.W. Suite 520

Washington, District of Columbia 20005

Panama Apparel Association (t)

Registrant prepared briefs for foreign principal on textile negotiations and advised on technical aspects of U.S. textile trade.

Finances: None Reported

Political Propaganda: None Reported

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John G. Campbell Consultants, Inc., #4015 9418 Wooded Glen Avenue Burke, Virginia 22015

National Civic Crusade for Panama

Registrant agreed to assist the foreign principal in establishing a democracy in the Republic of Panama and to lobby Congress to promote democracy in Panama.

Registrant received \$24,000.00 prior to registration.

Political Propaganda: None Reported

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The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 United Aviation Services, Inc.

Registrant provided printing services on behalf of its principal. \$34,921.66 for the 12 month period ending November 23, 1987. Political Propaganda: None Reported

 M. Silver Associates, Inc., #3131 1120 Avenue of the Americas Suite 1810 New York, New York 10036 Instituto Panameno de Turismo Activities: None Reported Finances: None Reported Political Propaganda: None Reported

McMurray & Pendergast, #3501 1575 I Street, N.W. Suite 600 Washington, District of Columbia 20005 Compania Azucarera La Estrella Azucarera Nacional Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Michael K. Deaver & Associates, #3734 (T) 3050 K Street, N.W. Washington, District of Columbia 20007 C.B.I. Sugar Group, Inc. Activities: None Reported Finances: None Reported

Public Affairs Resources, Inc., #3994 (formerly: Gomez International, Inc.) 7315 Wisconsin Avenue, N.W. Suite 800 East Bethesda, Maryland 20814

Impulso Turistico y Financiero

Registrant monitored and provided research and information relating to foreign investment, trade, tourism, economic matters, trade missions and other data relating to the Caribbean Basin on behalf of the foreign principal.

\$144,867.26 for the six month period ending December 16, 1987.

Political Propaganda: None Reported

Susan Davis International, #3444 1818 N Street, N.W. Suite 350 Washington, District of Columbia 20036

National Civic Crusade for Panama

Registrant disseminated information to the U.S. Congress concerning political events in Panama, and urged support for S. Res. 239, calling for human rights and democracy in Panama.

\$20,759.48 for the two month period ending August 16, 1987.

Registrant disseminated the information mentioned above.

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Panama

Registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic and by state-owned entities.

\$179,712.47 for the 12 month period ending September 9, 1987.

# PAPUA\_AND\_NEW\_GUINEA

Busby, Rehm & Leonard, P.C., #2923 1330 Connecticut Avenue, N.W. Suite 200 Washington, District of Columbia 20036

Government of Papua New Guinea

Registrant advised and represented the foreign principal in connection with a traffic accident involving the Ambassador.

\$6,000.00 for the six month period ending August 1987.

# PARAGUAY

Shea & Gardner, #3901 1800 Massachusetts Ave., N.W. Washington, District of Columbia 20036 Republic of Paraguay (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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## PHILIPPINES

Caplin & Drysdale, #3821 (T) 1 Thomas Circle, N.W. Washington, District of Columbia 20005

Government of the Philippines

The registrant met with members of Congress and congressional staff in order to discuss changes to the Internal Revenue Code to exempt certain property owned by the foreign principal from taxation on sale.

Finances: None Reported

Political Propaganda: None Reported

Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, District of Columbia 20036

Government of the Philippines

Registrant counseled its principal in connection with restructuring of foreign indebtedness of the government and of public section entities located in the Philippines. Meetings were held with certain Congressmen and the Federal Reserve to advise them of the status of the Philippine debt negotiations.

\$108,231.90 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Ernest Beyl Public Relations, #3463 874 North Point San Francisco, California 94109 Ministry of Tourism, the Philippines (t) Activities: None Reported Finances: None Reported

The Fontayne Group, Inc., #3752 13470 Washington Boulevard Suite 206 Marina del Rey, California 90292 Philippine Airlines Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, District of Columbia 20005

Lucio Tan Group (through Vincent Gaughan, attorney) (t)

Registrant reported informational meetings with media and government officials.

\$7,267.63 for the five month period ending June, 1987.

Political Propaganda: None Reported

Harding, Ralph R., #3434 Watergate Complex 2600 Virginia Ave., N.W. #717 Washington, District of Columbia 20037

Philippine Sugar Commission

Registrant contacted members of Congress, representatives of the Departments of State and Agriculture, and the U.S. Trade Representative on behalf of the foreign principal in order to protect the Philippine sugar interests in the U.S., to increase the Philippine sugar quota to the highest level possible, and to request support of increased aid to the Philippines.

\$362,400.00 for the 12 month period ending July 10, 1987.

Registrant disseminated letters to U.S. Government officials to protect and promote the best interests of the Philippine sugar

industry. International Business Communications, #3767 (T) 1912 Sunderland Place, N.W. Washington, District of Columbia 20036 Government of the Philippines The registrant worked with Philippine Government representatives in order to enhance the outcome of President Aquino's visit to the U.S. and to assist in the coordination of logistical details surrounding the visit. \$44,985.00 for the six month period ending January 3, 1987. Political Propaganda: None Reported Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037 Republic of the Philippines (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Paul, Hastings, Janofsky & Walker, #3763 1050 Connecticut Avenue, N.W. 12th Floor Washington, District of Columbia 20036 Philippine Sugar Regulatory Administration Registrant advised the foreign principal on, and met with U.S. Government officials to discuss, sugar quotas and import duties. \$45,975.00 for the 12 month period ending December 16, 1987. Registrant distributed a briefing paper in support of the advancement of the date of GSP reinstatement of duty-free

treatment for Philippine sugar.

Philippine-U.S. Council, Inc., #3883 950 - 25th Street, N.W. Apartment 315 South Washington, District of Columbia 20037 Philippine-U.S. Council Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

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Reichler & Appelbaum, #3582 1701 K Street, N.W. Suite 700 Washington, District of Columbia 20006

United Coconut Association of the Philippines

The registrant represented the foreign principal in connection with legislation pending in Congress to require labeling of foods containing coconut oil.

\$6,500.00 for the three month period ending November 9, 1987.

The registrant engaged in oral communications with U.S. Government officials to discuss the labeling of foods containing coconut oil.

S.K.C. & Associates, #3984 900 - 17th Street, N.W. Suite 1100 Washington, District of Columbia 20006

Embassy of Philippines

Registrant contacted staff members of the White House and the Department of State to discuss the state of the Philippines.

Finances: None Reported

Sawyer Miller Group, #3777 14 East 60th Street New York, New York 10022

Central Bank, Government of the Philippines

Registrant devised a press strategy for the foreign principal in connection with debt rescheduling, and assisted in drafting press releases.

\$11,994.29 for the six month period ending August 12, 1987.

Political Propaganda: None Reported

Ministry of Information, New Republic of the Philippines (t)

Registrant assisted in the planning for President Aquino's trip to the U.S. in September, 1986.

Finances: None Reported

Political Propaganda: None Reported

Philippine Coconut Authority (PCA)

Registrant agreed to contact U.S. Government officials and the media in order to protect the coconut industry's trade position in the U.S.

Finances: None Reported

Political Propaganda: None Reported

Sykes, Joseph Stuart, #4036 Post Office Box 5532 Walnut Creek, California 94596 Philippine Convention Bureau

Registrant provided marketing consulting services, assisted in the establishment and maintenance of sound working relationships between U.S. field offices of the foreign principal and all possible organizations concerned with the development of tourism travel to the Philippines, and reviewed and edited press releases for the foreign principal.

\$8,000.00 received prior to registration on September 9, 1987.

Political Propaganda: None Reported

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TKC International, Inc., #3075
 444 North Capitol Street, N.W.
 Suite 711
 Washington, District of Columbia 20001
 The Republic of the Philippines (t)
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

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### POLAND

Bryan, Cave, McPheeters & McRoberts, #3599 1015 - 15th Street, N.W. Suite 1000 Washington, District of Columbia 20005

Dalinco Corporation/USA (t)

The registrant provided legal advice and monitored trade legislation.

\$1000.00 for the 8 month period ending August 11, 1987.

The registrant disseminated letters to members of Congress regarding the Omnibus Trade Act of 1987.

Melex USA, Inc. (t)

Registrant provided legal advice and monitored legislation regarding the Omnibus Trade Act of 1987.

\$1000.00 for the 8 month period ending August 11, 1987.

The registrant disseminated letters to Congress regarding trade legislation.

Polfoods Corporation

Registrant provided legal advice and monitored legislation concerning the foreign principal's imports into the U.S.

\$3500.00 for the 12 month period ending December 25, 1987.

The registrant disseminated a letter to members of Congress regarding the Omnibus Trade Act of 1987.

Calvillo, Shevack & Partners, Inc., #1436 1350 Avenue of the Americas New York, New York 10019 Lot Polish Airlines

Registrant prepared and placed advertisements promoting travel to Poland in U.S. newspapers and magazines.

\$79,490.94 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

Polish National Tourist Office

Registrant prepared and placed advertisements promoting travel to Poland in the U.S. newspapers and magazines.

\$26, 014.04 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201

Ars Polona

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

ARS - POLONA Ruch

Activities: None Reported

Finances: None Reported

Pekao Trading Corporation, #817 470 Park Avenue, South New York, New York 10016

Bank Polska Kasa Opieki, S.A.

Registrant arranged for gift parcels to be imported to individuals in Poland, and assisted individuals in transmitting funds for use by the Polish Olympic team and the Committee for the Restoration of the Castle in Warsaw.

\$352,691,412.39 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Polish National Tourist Office, Chicago, #3360 333 North Michigan Avenue Suite 228 Chicago, Illinois 60601

Polish People's Republic State Administration for Tourism

The registrant promoted tourism to Poland by providing tourist information about traveling to and within Poland, documentation required to obtain visas, and money exchange.

\$298,853.38 for the 12 month period ending October 2, 1987.

Political Propaganda: None Reported

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Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

Centralna Agenja Fotograficzna

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

### PORTUGAL

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314 Luso American Foundation for International Relations (t) The registrant assisted the foreign principal in preparing information packets for government meetings and press interviews, coordinated media interviews and meetings with U.S. Government officials. \$117,212.14 for the six month period ending October 1, 1987. The registrant disseminated information regarding the foreign principal. Heyward Associates, Inc., #1639 380 North Street White Plains, New York 10605 Direccao Geral Do Turismo The registrant made arrangements for travel shows, seminars and luncheons, arranged familiarization trips for travel writers, editors and agents, and wrote press releases and travel stories in order to promote tourism to Portugal. \$48,863.55 for the 12 month period ending December 12, 1987. Political Propaganda: None Reported Loiello Associates International, Ltd., #4001 1211 Connecticut Avenue, N.W. Washington, District of Columbia 20009 Luso American Development Foundation The registrant assisted the foreign principal in developing a press and media strategy. The registrant also developed a schedule of activities for a U.S. visit by the board of the foreign principal and by the President of Portugal. Finances: None Reported The registrant disseminated background information and fact sheets on the current political and economic situation in Portugal which were distributed to the press.

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Portuguese National Tourist Office Registrant promoted and distributed films on behalf of the foreign principal. \$13,536.79 for the 12 month period ending October 19, 1987. None Reported Political Propaganda: Portuguese National Tourist Office, #172 570 Fifth Avenue New York, New York 10036 The Government of Portugal, Ministry for Foreign Affairs Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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# PUERTO\_RICO

Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Condado Plaza Hotel & Casino Activities: None Reported Finances: None Reported Political Propaganda: None Reported

## QATAR

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Evans, Walter H., III, #3021 2300 M Street, N.W. Suite 800 Washington, District of Columbia 20037-1934

Embassy of Qatar

Registrant provided general legal advice to the Ambassador and diplomats, communicated with the Qatar Desk Officer at the State Department on Embassy matters, and assisted in the resolution of issues involving Qatar students.

\$44,400.00 for the 12 month period ending November 15, 1987.

Political Propaganda: None Reported

#### ROMANIA

Chima Travel Bureau, Inc., #2608 Wallhaven Building 1650 West Market Street Akron, Ohio 44313 Carpati International Travel Agency Registrant transmitted monies from individuals in the U.S. to relatives in Romania. \$1072.00 for the 12 month period ending September 18, 1987. Registrant receives a 10% commission on the total amount received. Political Propaganda: None Reported Comturist Registrant transmitted monies from individuals in the U.S. to relatives in Romania. \$21,206.30 received for the 12 month period ending September 18, 1987. Registrant receives a 10% commission on the total amount of money transmitted. Political Propaganda: None Reported Cosmos Parcels Express Corp./Rumanian Export Parcels Corp., #1246 (T) 40 East 49th Street New York, New York 10017 Cartimex Activities: None Reported Finances: None Reported Political Propaganda: None Reported . و بود من وی جد وی مد وی مد وی بد نک بد مک بد مک بین من وی خل جد خل بد خل بد خل بد می بد بد وی جد وی مد وی د Romtrans "Prestagent" Activities: None Reported Finances: None Reported

#### Political Propaganda: None Reported

Danube Travel Bureau, Inc., #2616 (formerly: Duna (Danube) Travel Bureau, Inc.) 1575 Second Avenue

New York, New York 10028

Carpati National Tourist Office

On behalf of both principals the registrant arranged for money to be sent to individuals in Romania.

\$2,680.00 received in commission for both principals during the 12 month period ending October 7, 1987.

Political Propaganda: None Reported

Comturist

On behalf of both principals, the registrant arranged for money to be sent to individuals in Romania.

\$2,680.00 received in commission for both principals during the 12 month period ending October 7, 1987.

Political Propaganda: None Reported

Datcu, Martin, #2625 d/b/a Ro-American Trading Company Post Office Box 4246 Long Island City, New York 11104

Agentia Comturist

Registrant arranged for gift parcels to be imported to individuals located in Romania.

\$140.00 for the 12 month period ending November 3, 1987.

Political Propaganda: None Reported

Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036

Embassy of the Socialist Republic of Romania Registrant arranged for journalists to write articles concerning U.S.-Romania trade. \$69,000.00 for the 12 month period ending November 9, 1987. Political Propaganda: None Reported EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201 Ilexim-Press Department Activities: None Reported Finances: None Reported Political Propaganda: None Reported International Remittances, Inc., #1141 164 - 1st Street Hoboken. New Jersey 07030 Carparti, Comturist On behalf of both principals, the registrant arranged for gift and food parcels to be imported to individuals in Romania. \$440.50 received on behalf of Carparti; \$77.75 received for Comturist during the 12 month period ending December 30, 1987. Registrant received a commission from both principals on total amount of sales listed for services rendered. Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ministry of Foreign Trade of the Socialist Republic of Romania

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Romanian Embassy in Sua - Office of the Economic Counselor Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported \_\_\_\_\_ Romanian Foreign Trade Promotion Office, #2447 350 South Figueroa Street Suite 944 Los Angeles, California 90071 Embassy of the Socialist Republic of Romania, Office of the Economic Counselor Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_ Ministry for Foreign Trade of Romania Activities: None Reported Finances: None Reported Political Propaganda: None Reported Ministry for Foreign Trade of the Socialist Republic of Romania Activities: None Reported Finances: None Reported Political Propaganda: None Reported -----Romanian National Tourist Office, #2093 573 Third Avenue New York, New York 10016 The National Tourist Office of the Socialist Republic of Romania

Registrant distributed travel literature and press releases, participated in trade shows in the U.S. and arranged a reception for travel agents, airline companies, journalists and advertising agencies to promote tourism to Romania. \$38,753.88 for the 12 month period ending December 3, 1987.

Political Propaganda: None Reported

Romanian Trade Promotion Office, #3149 515 Tallowood Road Suite 20 Houston, Texas 77024

Romanian Ministry of Foreign Trade and Internat'1. Economic Cooperation/Embassy of the SRR Office of Economic Counselor

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020

Carpati National Tourist Office

Registrant made travel arrangements and arranged for gift parcels to be imported to individuals in Romania.

Finances: None Reported

Political Propaganda: None Reported

Comturist Agency

Registrant arranged for gift parcels to be imported to individuals in Romania and arranged hotel reservations and tours.

\$1859.00 for the 12 month period ending September 18, 1987.

Political Propaganda: None Reported

Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

#### Agerpress

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Space Travel Agency, #2612 (T) 17432 Woodward Avenue Detroit, Michigan 48203

Agentia COMTURIST

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Supuran, Victor, #2451 (T) 1103 Genesee Street Trenton, New Jersey 08610

Agence Comturist Bucharest Romania

On behalf of both principals, registrant arranged for gift parcels to be imported to individuals in Romania.

Registrant a commission on total amount of items purchased. \$122.00 received from Comturist for the 5 month period ending December31,1986.

Political Propaganda: None Reported

Tompos, Andy, #2622 C/O Hungarian Travel Bureau 1603 Second Avenue New York, New York 10028

#### Comturist

Registrant arranged for money to be transmitted to individuals in Romania.

\$1500.00 received in commission for the six month period ending April 28, 1987.

Political Propaganda: None Reported

Vintilla, Victoria A., #2624 d/b/a Arta Travel Service 610 Hanna Building Cleveland, Ohio 44115

Comturist

The registrant arranged for gift parcels to be imported to individuals in Romania.

\$722.67 received in commission for the 12 month period ending October 30, 1987.

## SAN\_MARINO

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Consulate General to W.D.C. from the Republic of San Marino, #3361 1155 - 21st Street, N.W. Suite 400 Washington, District of Columbia 20036

Government of San Marino

Registrant engaged in public relations activities to promote the image of San Marino in the U.S. Registrant attended ceremonial functions in the U.S. and met with Government officials and the media to improve relations between the U.S. and San Marino.

Finances: None Reported

Political Propaganda: None Reported

#### SAUDI\_ARABIA

1250 Connecticut Avenue, N.W. Suite 318 Washington, District of Columbia 20036

King Faisal Foundation

Registrant engaged in public relations activities relating to the 1987 awarding of the King Faisal International Prizes.

\$165,594.53 for the nine month period ending November 6, 1987.

Political Propaganda: None Reported

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Braun & Company, #3825 3580 Wilshire Boulevard Suite 1520 Los Angeles, California 90010

King Faisal Foundation

Registrant conducted public relations activities in connection with the 1987 awarding of the King Faisal International Prizes.

\$165,594.53 for the 12 month period ending November 6, 1987.

Political Propaganda: None Reported

Conner, Stephen N., #2870 (T) Route 1 Box 506

Easton, Maryland 21601 Ministry of Foreign Affairs, Kingdom of Saudi Arabia Activities: None Reported \$50,000.00 for the six month period ending March 17, 1987. Political Propaganda: None Reported Cook Ruef, Inc., #3260 Post Office Box 5845 Columbia, South Carolina 29250 J. Crawford Cook, Registration No. 3191, Agent of Ministry of Foreign Affairs, Kingdom of Saudi Arabia Registrant provided staff and administrative support to J. Crawford Cook in connection with his activities on behalf of the foreign principal, and contacted Congressional staff and Department of State officials to discuss general U.S.-Saudi relations. \$250,000.00 from J. Crawford Cook for the 12 month period ending July 16, 1987. Political Propaganda: None Reported \_\_\_\_\_ Cook, J. Crawford, #3191 d/b/a Crawford Cook & Company Post Office Box 50485 Columbia, South Carolina 29250 Foreign Liaison Bureau Activities: None Reported Finances: None Reported Political Propaganda: None Reported Ministry of Foreign Affairs, Kingdom of Saudi Arabia Registrant met with members and staff of Congress to discuss the suggestion of possible Saudi involvement in the Contra affair. \$520,000.00 for the 12 month period ending July 16, 1987. Political Propaganda: None Reported

Dutton & Dutton, P.C., #2591 1140 Connecticut Avenue, N.W. Suite 801 Washington, District of Columbia 20036 Embassy of Saudi Arabia Registrant advised the foreign principal on the sale of arms to Saudi Arabia, responded to inquiries and assisted in obtaining visas, monitored legislation, and counseled the Embassy on legal and other matters. \$354,369.42 for the 12 month period ending December 12, 1987. Political Propaganda: None Reported Saudi Basic Industries Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Franklin & Sims Trading Corporation, #3063 2439 Pearl Court West Covina, California 91792 Jalawi Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, District of Columbia 20005

The Royal Embassy of Saudi Arabia

Registrant contacted U.S. Government officials, the media and others on issues of interest to the foreign principal, including the sale of weapons to Saudi Arabia. Registrant arranged a social event at the Embassy for the American Council of Young Political Leaders, arranged meetings for Saudi officials with Congress and the media, and publicized Saudi arts and cultural exhibits.

\$1,654,644.04 for the 12 month period ending November 29, 1987.

Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301
Washington Harbour
901 - 31st Street, N.W.
Washington, District of Columbia 20007
Adnan Khashoggi (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Institutional Development Associates, #3828 (T) 8300 Boone Boulevard Suite 500 Vienna, Virginia 22180

Government of Kingdom of Saudi Arabia, Arlington Office

Registrant analyzed technical requirements of the Royal Saudi Naval Forces.

Finances: None Reported

Political Propaganda: None Reported

LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Ave., N.W. Suite 1100 Washington, District of Columbia 20036 Foreign Ministry, Kingdom of Saudi Arabia (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036

Saudi Basic Industries Corporation (SABIC)

The registrant provided general public relations services to the foreign principal, such as maintaining media relations, monitoring trade publications, preparing and distributing press materials, and providing the principal with information concerning the polyethylene market.

\$2,387,794.00 for the 12 month period ending October 23, 1987.

On behalf of the foreign principal, the registrant disseminated press releases to trade magazines and business publications on activities regarding SABIC.

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Michael K, Deaver & Associates, #3734 (T) 3050 K Street, N.W. Washington, District of Columbia 20007

Royal Embassy of Saudi Arabia

Activities: None Reported

\$250,000.00 for the five month period ending February 28, 1987.

Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Ministry of Information of Saudi Arabia Activities: None Reported Finances: None Reported Political Propaganda: None Reported Rose, Schmidt, Hasley, & DiSalle, #2275 (formerly: Rose, Schmidt, Chapman, Duff & Hasley) 1250 - 24th Street, N.W. Suite 630 Washington, District of Columbia 20037 Triad Enterprises Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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### SCOTLAND

Carl Byoir & Associates, Inc., #3170 (T) 380 Madison Avenue New York, New York 10017 Scottish Development Agency Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Clarke & Company, Inc., #4074 380 Stuart Street Boston, Massachusetts 02116

Scottish Development Agency

Registrant's proposed activities includes public relations and counselling, publicity and media relations and strategic plan development, to promote Scotland as an ideal location for investment.

Finances: None Reported

Registrant will prepare and disseminate material to promote its principal as an ideal location for investment.

Clifford & Warnke, #2564 815 Connecticut Avenue, N.W. Washington, District of Columbia 20006

John C. Maxtone-Mailer

Registrant will provide assistance with immigration forms, will monitor legislation and contact members of Congress concerning legislation that would amend the immigration laws to permit its principle to retire permanently in the U.S.

Finances: None Reported

Political Propaganda: None Reported

David M. Grant, Inc., #3900 (T) 750 Third Avenue New York, New York 10017-2703

The Scottish Development Agency

Registrant engaged in public relations activities to publicize the opportunities for investment and/or business ventures in Scotland.

\$67,647.19 for the 10 month period ending June 30, 1987.

Registrant placed advertisements and prepared/disseminated press releases promoting Scotland as an ideal location for investment.

Homer & Durham Advertising, Ltd., #3383 115 Fifth Avenue New York, New York 10003

Scottish Development Agency (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Livingston Development Corporation, #3838 Post Office Box 345 Old Greenwich, Connecticut 06870

Livingston Development Corporation

Registrant mailed pamphlets and brochures to persons or companies which responded to advertisements.

\$10,369.56 for the six month period ending December 3, 1987.

Registrant mailed pamphlets and brochures to individuals or companies who had responded to its principal's advertisements. M. Silver Associates, Inc., #3131 1120 Avenue of the Americas Suite 1810 New York. New York 10036 Highlands & Islands Development Board Activities: None Reported None Reported Finances: Political Propaganda: None Reported MacFarlane & Company, Inc., #3051 1 Park Place 1900 Emery Street, Suite 450 Atlanta, Georgia 30318 Scottish Development Agency Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Morgan, Lewis & Bockius, #3794 1800 M Street, N.W. Washington, District of Columbia 20036-5869

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Scotch Whisky Association

Registrant contacted The Department of Treasury, and the USTR to discuss actions by the U.S. on trade issues affecting importation of distilled spirits into Japan. Registrant also contacted congressional staff and FDA officials regarding health warning labels.

\$73,890.62 for the 12 month period ending September 12, 1987.

Registrant corresponded with certain government officials concerning retaliation against the European Community (EC) regarding EC enlargement.

Rifkind, Pondel & Parsons, #3879 11601 Wilshire Boulevard Suite 760 Los Angeles, California 90025

Scottish Development Agency

Registrant promoted its principal as an ideal location site for U.S. companies and businesses desirous of locating manufacturing plants in Europe.

\$118,550.58 for the 12 month period ending August 28, 1987.

Registrant prepared news releases and arranged media interviews for its principal to publicize the advantages of locating a manufacturing facility in Scotland.

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Scottish Development Agency, #3013 1 Landmark Square Suite 810 Stamford, Connecticut 06901

Scottish Development Agency

The registrant's offices in Houston, San Francisco and Chicago contacted representatives of U.S. business organizations, disseminated economic information, placed advertisements in publications, and sponsored seminars to promote investment in Scotland.

\$1,024,344.09 for the 12 month period ending September 30, 1987.

To promote investment in Scotland, the registrant disseminated press releases, brochures, and placed advertisements in magazines and newspapers.

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# SENEGAL

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Air Afrique

Registrant provided printing services on behalf of its principal.

\$20,532.89 for the 12 month period ending November 23, 1987.

Political Propaganda: None Reported

### <u>SEYCHELLES</u>

Henry J. Kaufman & Associates, Inc., #3573 (T) 2233 Wisconsin Avenue, N.W. Washington, District of Columbia 20007 Republic of Seychelles (through Park Advertising, Ltd.) None Reported Activities: Finances: None Reported Political Propaganda: None Reported Seychelles Tourist Board, #3699 Post Office Box 33018 St. Petersburg, Florida 33733 Seychelles Tourist Board - Government of Seychelles Registrant promoted the tourist interests of the foreign principal by participating in trade shows and distributing brochures. \$43,949.00 for the 12 month period ending July 8, 1987. Political Propaganda: None Reported Teeley-MacDonald Partnership, #3689 (T) C/O David R. MacDonald 815 Connecticut Avenue, N.W. Washington, District of Columbia 20006 Government of the Republic of Seychelles Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# SIERRA\_LEONE

Alvin Rosenbaum Projects, Inc., #3858 (T) 1200 - 18th Street, N.W. Suite 206 Washington, District of Columbia 20036 Government of Sierra Leone Registrant prepared and distributed a press kit regarding the inauguration of the president of Sierra Leone.

\$14,000.00 for the six month period ending January 18, 1987.

Political Propaganda: None Reported

#### SINGAPORE

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, District of Columbia 20036

Neptune Orient Lines, Ltd.

Registrant provided general legal advice and formal representation in connection with U.S. international trade matters, and advised and represented the foreign principal in connection with the reclassification of the foreign principal as a non "controlled carrier."

\$6,123.31 for the 12 month period ending August 18, 1987.

Political Propaganda: None Reported

Berkhemer Kline/Golin Harris, #3952 (formerly: Berkhemer & Kline, Inc.) 261 South Figueroa Suite 250 Los Angeles, California 90012

Singapore Tourist Promotion Board

Registrant provided public relations services to promote tourism to Singapore by obtaining favorable coverage of travel-related activities and attractions in the North American media. The registrant also selected travel writers for possible visits to Singapore and highlighted domestic events in which Singapore cultural groups appeared.

\$46,243.24 for the 12 month period ending September 24, 1987.

Political Propaganda: None Reported

Colby, Baily & Associates, #3663 (T) 2550 M Street, N.W. Suite 450 Washington, District of Columbia 20037

Monetary Authority of Singapore

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Colby, William E., #3957 3028 Dent Place, N.W. Washington, District of Columbia 20007

Monetary Authority of Singapore

Registrant submitted reports to the foreign principal on the political aspects of American economic policy decision making, reporting, analyzing and commenting on American political and economic policies.

\$153,958.03 for the ten month period ending October 7, 1987.

Political Propaganda: None Reported

Graham & James, #3275 2000 M Street, N.W. Suite 700 Washington, District of Columbia 20036

Neptune Orient Lines, Ltd.

Registrant promoted the foreign principal's interest in seeking to influence the interpretation of certain provisions of the Shipping Act of 1984 through telephone calls and meetings with officials of the U.S. Government.

\$67,004.75 for the 12 month period ending September 23, 1987.

Political Propaganda: None Reported

Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York. New York 10022

Singapore Tourist Board

Registrant arranged a reception to introduce the new executive director of the Singapore Tourist Board.

\$2,754.45 for the four month period ending November 23, 1987.

Political Propaganda: None Reported

National Computer Board of Singapore, #3764 55 Wheeler Street Cambridge, Massachusetts 02138

National Computer Board (Singapore)

Registrant served the interests of the foreign principal by fostering relationships between U.S. high technology companies and the Singapore computer industry.

\$92,027.76 for the 12 month period ending December 18, 1987.

Registrant disseminated brochures concerning Singapore's computer services industry development to U.S. businesses.

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Singapore Economic Development Board, #2003 55 East 59th Street 21st Floor New York, New York 10022

Singapore Economic Development Board

Registrant and its other offices located in Chicago, Atlanta, Washington, D.C., Dallas, Los Angeles, Westport, San Jose and New Canaan, promoted direct industrial investment and marketing opportunities in Singapore and provided general assistance to U.S. companies establishing business operations in Singapore.

\$1,147,510.03 for the 12 month period ending August 2, 1987 which included operational expenses for all eight offices located in U.S.

Registrant distributed various publications which described the positive business opportunities available in Singapore to U.S. corporations.

Singapore Tourist Promotion Board, #2414 8484 Wilshire Boulevard Suite 510 Beverly Hills, California 90211 Republic of Singapore

Registrant's two offices located in New York and Beverly Hills, promoted and publicized the tourist attractions of Singapore by distributing informational literature, offering guidance, and responding to inquiries.

\$1,517,901.11 for the 12 month period ending September 27, 1987.

Political Propaganda: None Reported

Singapore Trade Development Board, #2979 350 South Figueroa Street Suite 909 Los Angeles, California 90071

Trade Development Board, Singapore

Registrant provided trade information to the principal and to individuals and companies in Singapore and the U.S., and assisted Singapore companies with participation in trade shows in the U.S.

\$253,068.60 for the 12 month period ending November 27, 1987.

Political Propaganda: None Reported

St. Maxens & Company, #3726 (T)
1140 Connecticut Avenue, N.W.
Suite 201
Washington, District of Columbia 20036

Government of the Republic of Singapore

Registrant provided advice and written analyses to the Government of Singapore on all aspects of the General Review of the U.S. Generalized System of Preferences (GSP).

\$16,000.00 for the six month period ending February 23, 1987.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

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Republic of Singapore

Registrant provided legal representation in connection with the U.S. Government investigation under the Countervailing Duties Section of the Tariff Act of 1930, concerning textile mill products and men's and boy's apparel.

Finances: None Reported

Political Propaganda: None Reported

# SOMALI\_DEMOCRATIC\_REPUBLIC

Coury, William Simon, #3536 805 Peachtree Street Suite 121 Atlanta, Georgia 30308 Somalia Democratic Republic None Reported Activities: Finances: None Reported Political Propaganda: None Reported Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Permanent Mission of the Somali Democratic Republic to U.N. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Somali National Movement. #3640 Post Office Box 1246 Falls Church, Virginia 22041 Somali National Movement Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# SOUTH\_AFRICA

African National Congress of South Africa, #2354 (T) 801 Second Avenue Room 405 New York, New York 10017

African National Congress of South Africa

Registrant delivered speeches, was interviewed by the media, and attended organizational conferences.

\$173,129.17 from contributions, honoraria, and sales of publications and souvenirs.

Registrant disseminated a weekly press briefing, a monthly magazine, and various other statements, declarations and communiques.

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Bolan, Thomas A., #3807 36 West 44th Street Sixth Floor New York, New York 10036

Government of the Republic of South Africa

Registrant advised the foreign principal, and introduced representatives of the Government of South Africa to U.S. Government officials and the media.

\$151,171.60 for the 12 month period ending October 4, 1987.

Political Propaganda: None Reported

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Busby, Rehm & Leonard, P.C., #2923 1330 Connecticut Avenue, N.W. Suite 200 Washington, District of Columbia 20036

Ferro Alloy Producers' Association of South Africa

Registrant provided routine counseling in reference to executive and legislative activities of interest to the foreign principal.

\$721.35 for the 12 month period ending November 27, 1987.

Political Propaganda: None Reported

Douglas, Frederick A., #4053 1250 I Street, N.W. Suite 600 Washington, District of Columbia 20005

Deciduous Fruit Exchange (t)

Registrant agreed to lobby the Congress in an effort to modify or lift trade sanctions prohibiting the import of produce from South Africa.

\$80,000 received prior to registration.

Political Propaganda: None Reported

Ellis Associates, #2617 41 Union Square, West Suite 420 New York, New York 10003

South African Tourist Corporation

Registrant wrote and distributed tourist-feature and news articles, arranged tour itineraries in South Africa for travel writers, and met with feature writers and editors to provide background data.

\$87,508.02 for the 12 month period ending October 15, 1987.

Registrant disseminated materials which deal with South Africa's political situation.

Galland, Kharasch, Morse & Garfinkle, P.C., #4006 1054 - 31st Street, N.W. Suite 200 Washington, District of Columbia 20007

South African Sugar Association

Registrant advised the foreign principal on the Comprehensive Anti-Apartheid Act of 1986, and lobbied Congress and the administration for an exemption from the Act's prohibition on sugar imports into the U.S. from South Africa.

\$25,000.00 received prior to registration.

Registrant disseminated a report to the Senate Foreign Relations

Committee concerning the effect of the U.S. ban on South African sugar on black sugar farmers in South Africa's Natal Province.

International Public Affairs Consultants, Inc., #3730 Post Office Box 9376 Arlington, Virginia 22209

Embassy of South Africa

Registrant counseled and assisted the Embassy in a program to inform the American people of efforts to abolish apartheid and to improve the image of the foreign principal in the U.S. Registrant contacted journalists, religious groups, state officials, business representatives and others to express opposition to sanctions and disinvestment. Registrant also arranged meetings for the Ambassador and visiting South Africans, and contacted U.S. Government officials.

\$418,086.18 for the 12 month period ending September 10, 1986.

Political Propaganda: None Reported

Jay Parker & Associates, Inc., #3227 1001 Connecticut Avenue, N.W. Suite 1135 Washington, District of Columbia 20036

Embassy of South Africa through International Public Affairs Consultants, Inc.

Registrant monitored the black media for information of interest to the foreign principal, and responded to media and general public inquiries about South Africa.

\$74,420.49 for the 12 month period ending October 15, 1987.

Political Propaganda: None Reported

Johnson, Donald G., #3882 Post Office Box 9533 Washington, District of Columbia 20016

Embassy of the Republic of South Africa

Registrant compiled statistical data on news reporting in the U.S. concerning South Africa.

\$14,250.00 for the 12 month period ending September 25, 1987.

Political Propaganda: None Reported Republic of South Africa (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, District of Columbia 20005-2088 South African Sugar Association (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Kilmarx, Robert A., #3833 d/b/a International Analysis Associates 1010 Vermont Avenue, N.W. Suite 814 Washington, District of Columbia 20005 Anderson, Wilson & Partners, Inc. Registrant prepared a monthly newsletter for the foreign principal, setting forth political and economic developments in Washington, D.C., and matters of interest to South African banks and corporations. \$6,298.00 for the eight month period ending November 19, 1987. Political Propaganda: None Reported National Clothing Federation of South Africa (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, District of Columbia 20006

Republic of South Africa

Registrant provided legal advice and assisted the foreign principal with an information program. Registrant also analyzed U.S. press coverage of South Africa and provided research for responses by the Embassy.

\$452,293.11 for the 12 month period ending November 9, 1987.

Political Propaganda: None Reported

Matabane, Madumane Morwamokwene, #3029 African National Congress 6804 Wilburn Drive Capitol Heights, Maryland 20743

African National Congress of South Africa

Registrant spoke at schools, churches and other public forums in the U.S., and participated in radio interviews to discuss the political situation in South Africa.

\$10,800.00 for the 12 month period ending December 12, 1987.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Global News Service

Registrant promoted and distributed films on behalf of the foreign principal.

\$4,216.28 for the five month period ending October 19, 1987.

Political Propaganda: None Reported

Pearson & Pipkin, Inc., #3727 422 - First Street, S.E. Suite 208 Washington, District of Columbia 20003 Embassy of South Africa Registrant monitored and advised the foreign principal on legislative developments and coverage of South Africa in the media. Registrant met with members and staff of Congress and executive branch officials, and arranged meetings for South African officials with Congressional staff and the media to discuss matters of interest. \$326,456.71 for the 12 month period ending August 29, 1987. Registrant disseminated newspaper reprints, transcripts and other information to Congressional offices, civic groups, the media, educational organizations, and other interested parties. Philip J. Hare Law Office, #3974 927 - 15th Street, N.W. Suite 1100 Washington, District of Columbia 20005 Republic of South Africa Registrant provided legal advice and advised the foreign principal on how to improve relations with the U.S. \$72,485.55 for the six month period ending November 7, 1987. Political Propaganda: None Reported Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas. California 91302 Embassy of South Africa Registrant promoted and distributed films on behalf of the foreign principal. \$27,110.33 for the 12 month period ending August 23, 1987. Political Propaganda: None Reported

Riley & Fox, Inc., #3813 1101 - 17th Street, N.W. Suite 606 Washington, District of Columbia 20036

Chamber of Mines of South Africa

Registrant monitored, analyzed and reported to the foreign principal on regulatory and legislative developments in the U.S. of interest to the foreign principal. Registrant also made arrangements for two officials of the foreign principal to meet with officials at the Departments of State and Treasury.

Finances: None Reported

Political Propaganda: None Reported

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Republic of South Africa

Registrant contacted members and staff of Congress, representatives of the American business community and other interested parties to express opposition to sanctions against South Africa and divestment, and to discuss other matters of interest to South Africa. Registrant also assisted in making arrangements for South African visitors to the U.S. and U.S. visitors to South Africa, reviewed and revised information on South Africa, and arranged meetings between South African Embassy officials and executives of American companies doing business in South Africa.

\$411,598.90 for the 12 month period ending October 10, 1987.

Political Propaganda: None Reported

South Africa Foundation, #2111 1225 - 19th Street, N.W. Suite 700 Washington, District of Columbia 20036

South Africa Foundation

Registrant arranged trips to South Africa by U.S. Government officials and various private sector representatives. Registrant also contacted U.S. Government officials, journalists and others to promote an international understanding of South Africa's achievements, problems, and potential. \$292,012.74 for the 12 month period ending November 21, 1987.

Registrant engaged in communication with various authors, editors, newspaper journalists and media representatives, and made appearances before civic, academic and business groups, and on radio and television.

South African Sugar Association (SASA), #3892 C/O Galland, Kharasch & Morse 655 - 15th Street, N.W. Washington, District of Columbia 20005-5701

South African Sugar Association (SASA)

Registrant represented to U.S. Government officials its opposition to U.S. sanctions which would ban sugar imports from South Africa and explained the negative impact which such a sanction would have on South Africa's black sugar farmers.

Finances: None Reported

Registrant disseminated a brochure to the U.S. officials contacted.

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South African Tourism Board, #603 747 Third Avenue New York, New York 10017

South African Tourist Corporation

Registrant conducted an extensive information campaign to encourage tourism to the Republic of South Africa. Registrant also represented the foreign principal at governmental, business and social functions.

Since the promulgation of the Comprehensive Anti-Apartheid Act of 1986, no funds were received by this office. All payments of expenses were executed from South Africa.

Political Propaganda: None Reported

United International Consultants, #3701 1800 Diagonal Road Alexandria, Virginia 22314 Embassy of South Africa

Registrant monitored and advised the foreign principal on developments in the U.S. Congress, the business community and the press, maintained liaison with Congressional staff, arranged meetings for South African Government officials and U.S. Senators, and lobbied the Senate and the House on proposals affecting South Africa.

\$385,330.70 for the 12 month period ending July 10, 1987.

Registrant disseminated information opposing sanctions against South Africa.

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# SOUTH\_MOLUCCAS.\_REPUBLIC\_OF

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Office of the Republic of South Moluccas, #2575 1123 Broadway Suite 723 New York, New York 10010

People of the Republic of South Moluccas

Registrant promoted the interests of South Moluccas to the American public and the United Nations by sending publications and press releases to press agencies and members of the United Nations.

\$13,400.00 for the six month period ending April 9, 1987.

Registrant sent publications and press releases to press agencies and members of the United Nations.

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# SRI\_LANKA

Rogers & Cowan, Inc., Washington Office, #3707 2233 Wisconsin Avenue Suite 500 Washington, District of Columbia 20007 The Democratic Socialist Republic of Sri Lanka (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

Sri Lanka Tea Board

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$119,335.00 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

White & Case, #2759

1155 Avenue of the Americas New York, New York 10036

Democratic Socialist Republic of Sri Lanka

Registrant provided general legal representation in connnection with foreign borrowing and project financing by the Republic of Sri Lanka and other state owned entities.

Finances: None Reported

Political Propaganda: None Reported

# ST.\_CHRISTOPHER\_=\_NEVIS

Harris/Ragan Management Corporation, #3197 9200 Sunset Boulevard Suite 404 Los Angeles, California 90069 Government of St. Christopher Nevis Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Government of St. Christopher-Nevis Activities: None Reported Finances: None Reported Political Propaganda: None Reported

### ST. LUCIA

Development Counsellors International, Ltd., #1421 220 Fifth Avenue 3rd Floor New York, New York 10001 St. Lucia - The National Development Corporation (t) None Reported Activities: Finances: None Reported Political Propaganda: None Reported Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 St. Lucia Tourist Board Registrant contacted media representatives regarding the foreign principal and the St. Lucia's hospital; attended the American Society of Travel Agents convention; coordinated and accompanied media representatives on familiarization trips, conducted monitoring and clipping services, and prepared and disseminated press releases. \$44,000.00 for the 12 month period ending November 10, 1987. Political Propaganda: None Reported St. Lucia National Development Corporation, #2796 820 Second Avenue Suite 914 New York. New York 10017 National Development Corporation The registrant publicized investment opportunities in St. Lucia. \$101,905.43 for the 12 month period ending December 24, 1987. The registrant placed an advertisement in the news media as well as disseminated various brochures including St. Lucia . . . An Ideal Location for your Offshore Apparel Manufacturing Plant. Registrant also disseminated a video tape.

St. Lucia Tourist Board, #2668 41 East 42nd Street Suite 315 New York, New York 10017

St. Lucia Tourist Board

To promote tourism to St. Lucia, the registrant participated in consumer travel and trade shows, made sales calls to travel agents and sponsored familiarization trips to St. Lucia.

\$207,457.85 for the 12 month period ending September 15, 1987.

Political Propaganda: None Reported

Warren/Kremer Advertising, Inc., #3977 2 Park Avenue 18th Floor New York, New York 10016

St. Lucia Tourist Board (t)

Registrant served as the advertising and public relations agency for the St. Lucia Tourist Board.

Finances: None Reported

Political Propaganda: None Reported

# ST.\_\_VINCENT\_AND\_THE\_GRENADINES

Tromson Monroe Advertising, Inc., #2403
40 East 49th Street
New York, New York 10017
Department of Tourism - St. Vincent & The Grenadines
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

# SUDAN

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, District of Columbia 20006 Government of Sudan Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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# SULU\_AND\_NORTH\_BORNEO

Dublirer, Haydon, Straci & Victor, #3961 (formerly: Charles Haydon) 67 Wall Street New York, New York 10005

Baginda Sultan Haji Mohammad Julaspi Kiram

Registrant agreed to provide legal services with respect to the activities of the foreign principal in seeking recognition as the ruler of the Sultanate of Baginda, Sulu and North Borneo.

Finances: None Reported

Political Propaganda: None Reported

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#### SURINAME

Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street, N.W. Suite 1000 Washington, District of Columbia 20036

The Republic of Suriname

Registrant prepared and disseminated press releases concerning Suriname's transformation from military rule to a constitutional democracy.

\$57,082.00 for the six month period ending November 9, 1987.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Suriname

Registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic and state-owned entities.

\$4,944.51 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

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# SWAZILAND

D. Michael Murray, Inc., #3557 d/b/a Murray & Scheer 2715 M Street, N.W. Suite 300 Washington, District of Columbia 20007 Swaziland Sugar Association Registrant monitored legislation dealing with sugar import quotas to the U.S. \$31,320.57 for the 12 month period ending August 1, 1987. Political Propaganda: None Reported

#### SWEDEN

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Asea, A.B.

The registrant represented the principal in opposition to "Buy America" restrictions on federal procurement of extra high voltage electrical equipment in the Energy and Water Development Appropriations Act for FY 1987.

\$68,880.00 for the 12 month period ending December 4, 1987.

The registrant disseminated material in opposition to "Buy America" restrictions on federal procurement of extra high voltage electrical equipment.

Nobel Foundation (t)

Activities: None Reported

\$1,650.00 for the one month period ending January 1, 1987.

Political Propaganda: None Reported

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APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

ASEA, A.B

The registrant assisted Arnold & Porter in representing the principal in seeking a "Buy America" exemption relating to extra high voltage electrical equipment.

\$33,655.00 for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding the matter referred to above.

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Fierce, Donald L., #3541 d/b/a Fierce & Associates 600 New Hampshire Avenue, N.W. Suite 1010

Washington, District of Columbia 20037 ASEA Hagglund The registrant met with U.S. Government officials to discuss the competitive procurement of cranes for the Tactical Auxilary Crane Ship program. \$102,300.00 for the 12 month period ending December 13, 1987. Political Propaganda: None Reported Jon F. Ash & Associates, #3943 1350 Connecticut Avenue, N.W. Suite 810 Washington, District of Columbia 20036 Scandinavian Airlines System Registrant provided consulting services and contacted U.S. officials to discuss bilateral air travel negotiations between the U.S. and Scandinavia. \$21,264.05 for the six month period ending September 5, 1987. Registrant disseminated press releases and other publications expressing the views of the foreign principal with respect to aviation matters. \_\_\_\_\_ Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 European Art School, A.B./E.A.S.A. Registrant promoted and sold the foreign principal's films, consisting of four art programs. \$4,645.75 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported \_\_\_\_\_ Swedish Trade Council Registrant promoted and distributed the foreign principal's films.

\$32,554.86 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

Swedish Trade Council (Formerly Sveriges Exportrad) Registrant promoted and distributed the foreign principal's films. \$32,554.86 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Swedish Tourist Board

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Registrant prepared and distributed a news release to newspapers on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Swedish Information Service

Registrant promoted and distributed films on behalf of the foreign principal.

\$2,991.65 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

Ruder Finn, Inc., #1481 301 East 57th Street New York, New York 10022

AB Volvo Registrant provided public relations services to the foreign principal including the preparation and distribution of news releases. \$185,076.31 for the 12 month period ending September 27, 1987. Political Propaganda: None Reported Swedish Broadcasting Corporation, #1676 12 West 37th Street 7th Floor New York, New York 10018-7404 Sveriges Radio Aktiebolag The registrant placed radio and television broadcasts promoting the cultural aspects of Sweden. \$245,705.48 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported \_\_\_\_\_ Swedish Tourist Office, #68 Swedish Tourist Board) (formerly: 655 Third Avenue New York, New York 10017 Swedish Tourist Board Registrant provided travel and cultural information regarding Sweden to newspapers, magazines and individuals. The registrant also participated in various travel trade shows promoting tourism to Sweden. \$559,970.00 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported Winthrop, Stimson, Putnam & Roberts, Washington Office, #3873

1133 Connecticut Avenue, N.W. Washington, District of Columbia 20036 Jernkontoret (Swedish Steelproducers Association)

Registrant represented the foreign principal before the executive and legislative branchs of goverment in connection with Swedish iron and steel imports into the U.S.

\$100,825.02 for the 12 month period ending August 21, 1987.

Political Propaganda: None Reported

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Uddeholms AB

The registrant provided legal representation before the legislative and executive branches of the U.S. government in connection with Swedish iron and steel imports into the U.S.

\$100,825.02 for the 12 month period ending August 21, 1987.

Political Propaganda: None Reported

## SWITZERLAND

Alcalde, O'Bannon, Rousselot & Wahlquist, #3571 (formerly: Alcalde, Henderson, O'Bannon, & Rousselot, Ltd.) 1901 North Fort Myer Drive 12th Floor Rosslyn, Virginia 22209

BBC Brown, Boveri & Company

The registrant provided counsel and assistance to the foreign principal in contacting members of Congress and U.S. Government agencies concerning various regulatory policies and legislative initiatives affecting the foreign principal.

\$60,561.33 for the 12 month period ending September 14, 1987.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Ambassador of the Swiss Confederation

Registrant rendered advice on U.S. laws, regulations and policies concerning trade, U.S. Government procurement, customs requirements, commodities regulations, tax laws and criminal matters.

\$45,156.70 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

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Bogle & Gates, #3474 1 Thomas Circle, N.W. Suite 900 Washington, District of Columbia 20005

Societe Generale de Surveillance S.A.

Registrant contacted U.S. officials to discuss commercial and preshipment export inspections.

\$11,698.93 for the eight month period ending November 24, 1987.

Political Propaganda: None Reported

Doyle, Graf & Mabley, Inc., #3719 375 Hudson Street New York, New York 10014 Swissair, N.A. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Dr. H. Tschudin Associates, Inc., #3702 215 River Vale Road River Vale, New Jersey 07675 BEDA, Bernese Development Agency The registrant worked to promote the economic development of the Canton of Berne, Switzerland on behalf of the foreign principal. \$30,262.33 for the 12 month period ending July 10, 1987. The registrant disseminated material on behalf of the foreign principal in order to promote direct investments in the Canton of Berne. Switzerland. The Fontayne Group, Inc., #3752 13470 Washington Boulevard Suite 206 Marina del Rey, California 90292 Swiss National Tourist Office Activities: None Reported None Reported Finances: Political Propaganda: None Reported

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Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007 Marc Rich & Company (t) Activities: None Reported \$11,949.87 for the 12 month period ending November 10, 1987. Political Propaganda: None Reported

Societe Generale de Surveillance, S.A.

Registrant's activities included information gathering and lobbying activities with regard to trade legislation. Registrant also contacted the Departments of Commerce and State, Office of Management and Budget and USTR officials regarding inspection regulations and pending legislation.

\$110.086.00 for the 12 month period ending November 10, 1987.

Political Propaganda: None Reported

J. Woodman Associates, Inc., #3590 143 Bedford Road Katonah, New York 10536

KIGA - Canton of St. Gallen, Switzerland

The registrant disseminates printed material to U.S. businesses, which outlines the St. Gallen business climate and the advantages of investing in Switzerland in general and in St. Gallen in particular.

\$79,813.00 for the 12 month period ending November 30, 1987.

The registrant disseminated material regarding investments in the Canton of St. Gallen, Switzerland.

Jack H. McDonald Company, #3956 1001 Pennsylvania Avenue, N.W. Suite 625 South Washington, District of Columbia 20004

Societe Generale de Surveillance, S.A.

The registrant advised SGS on proposed legislation affecting the conduct of preshipment inspection programs maintained by the laws of several U.S. trading partners.

\$18,550.00 for the one month period ending October 1, 1987.

The registrant disseminated position papers, memoranda, and congressional testimony regarding the matters referred to above.

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Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Embassy of Switzerland

Registrant promoted and distributed films on behalf of the foreign principal.

\$4618.08 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

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Swissair (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$562.06 for the 12 month period ending October 19, 1987.

Political Propaganda: None Reported

Multistate Associates, Inc., #3766 (T) 300 North Washington Street Suite 503 Alexandria, Virginia 22314 BBC Brown, Boveri Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Swiss National Tourist Office

Registrant placed a newspaper travel advertisement on behalf of the foreign principal.

\$3,450.00 for the 12 month period ending October 12, 1987.

Political Propaganda: None Reported

Oestreicher, Michael R., #3426 2900 DuBois Tower 511 Walnut Street Cincinnati. Ohio 45202

Karl Dobler, Industry Representative, Canton of Neuchatel

The registrant developed and proposed to the foreign principal a program and written materials to be used to approach U.S. businessmen for the purpose of attracting the businesses to locate their operations in the Canton of Neuchatel, Switzerland.

\$244,189.15 for the 12 month period ending December 8, 1987.

The registrant disseminated material to corporations, businessmen, attorneys, accountants and Swiss Consular officials designed to encourage industrial investment in the Canton of Neuchatel, Switzerland.

Rose, Schmidt, Hasley, & DiSalle, #2275 (formerly: Rose, Schmidt, Chapman, Duff & Hasley) 1250 - 24th Street, N.W. Suite 630 Washington, District of Columbia 20037 Federation of Swiss Watch Industry

Registrant presented comments to the Subcommittee on Trade of the House Ways and Means Committee regarding import tariffs on Swiss watches.

\$9,628.43 for the 12 month period ending August 24, 1987.

Political Propaganda: None Reported

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Royer, Shacknai & Mehle, #3818 1747 Pennsylvania Avenue, N.W. Washington, District of Columbia 20006

Swiss Bankers Association

Registrant monitored congressional activities relating to matters of concern to its principal and provided periodic updates of such vities.

\$76,175.00 for the 12 month period ending October 23, 1987.

Political Propaganda: None Reported

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Smith & Harroff, Inc., #4000 11 Canal Center Plaza Suite 104 Alexandria, Virginia 22314

Societe Generale de Surveillance, S.A.

The registrant provided public affairs consulting services and lobbied on behalf of the foreign principal.

\$92,115.51 for the six month period ending October 31, 1987.

Political Propaganda: None Reported

Swiss National Tourist Office, #55 608 Fifth Avenue New York, New York 10020 Swiss Federal Railroads

To promote tourism to Switzerland, the registrant participated in travel shows, arranged familiarization trips and provided information to travel agents and the general public.

\$2,417,363.82 together with the Swiss National Tourist Office for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Swiss National Tourist Office

To promote tourism to Switzerland, the registrant participated in travel shows, arranged familiarization trips and provided information to travel agents and the general public.

\$2,417,363.82 together with the Swiss Federal Railways for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

Swiss National Tourist Office, #458 250 Stockton Street San Francisco, California 94108

Swiss Government, Department of Commerce

Promotes travel to Switzerland through literature, advertisements, posters, slides, films, and attendance at conferences, seminars and receptions. Selling Eurailpasses. Providing free transportation within Switzerland to writers, reporters, travel agents and editors.

\$649,296.21 for the 12 month period ending December 30, 1987.

Political Propaganda: None Reported

TransSwiss Exports, Ltd., #3899 1800 K Street, N.W. Suite 1120 Washington, District of Columbia 20006 Societe Generale de Surveillance, S.A. (t)

The registrant engaged in consulting services which focused on World Bank related project information and follow-up bearing upon the favorable image of the foreign principal.

\$22,500.00 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

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Verner, Liipfert, Bernhard, McPherson & Hand, Chartered, #3712 901 - 15th Street, N.W. Suite 700 Washington, District of Columbia 20005-2301

Oerlikon-Buhrle, Ltd.

The registrant rendered services relating to the principal's participation in the Army Forward Area Air Defense Line of Sight Forward Heavy Program, and advised and consulted on the preparation of a submission in response to the RFP for the program.

\$334,076.76 for the 12 month period ending August 5, 1987.

Political Propaganda: None Reported

#### SYRIA

Bankers Capital Management, Inc., #4044 601 Milam 6901 Texas Commerce Tower Houston, Texas 77002

Central Bank of Syria

Registrant agreed to coordinate procurement of capital funds from U.S. credit markets; to facilitate the purchase of U.S. manufactured goods by Syria; to investigate incentives available for manufacturers who export goods to Syria; and to obtain approval necessary for U.S. manufacturers to trade with Syria.

Finances: None Reported

Political Propaganda: None Reported

Commercial Bank of Syria

Registrant agreed to coordinate procurement of capital funds from U.S. credit markets; to facilitate the purchase of U.S. manufactured goods by Syria; to investigate incentives available for manufacturers who export goods to Syria; and to obtain approval necessary for U.S. manufacturers to trade with Syria.

Finances: None Reported

Political Propaganda: None Reported

Syrian Arab Republic

Registrant agreed to coordinate procurement of capital funds from U.S. credit markets; to facilitate the purchase of U.S. manufactured goods by Syria; to investigate incentives available for manufacturers who export goods to Syria; and to obtain approval necessary for U.S. manufacturers to trade with Syria.

Finances: None Reported

Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021 Permanent Mission of the Syrian Arab Republic to the U.N.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

### TAHITI

JMB Consultants, Inc., #3808 12233 West Olympic Boulevard Suite 110 Los Angeles, California 90064

Tahiti Tourist Promotion Board (OPATTI)

Registrant distributed travel brochures and participated in travel shows encouraging tourism to Tahiti.

\$770,615.66 for the 12 month period ending October 8, 1987.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Tahiti Tourist Board

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,279.71 for the 12 month period ending August 23, 1987.

Political Propaganda: None Reported

# TANZANIA

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 Sechaba-African National Congress of South Africa Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_ Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169 The Tanzania Tea Authority The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews. \$11,819.50 for the 12 month period ending December 31, 1987. Political Propaganda: None Reported

#### THAILAND

Albrecht, Inc., #3754 (T) 5814 Ogdon Court Bethesda, Maryland 20816 Royal Thai Embassy Activities: None Reported Finances: None Reported Political Propaganda: None Reported -----Arthur D. Little, Inc., #3804 (T) Acorn Park Cambridge, Massachusetts 02140-2390 Board of Investment Government of Thailand Activities: None Reported Finances: None Reported Political Propaganda: None Reported Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jeff. Street, N.W. Suite 700 Washington, District of Columbia 20007 Thai Steel Pipe Association The registrant provided the foreign principal with general legal, government relations and counseling services regarding opposition to legislative action to reduce steel imports to the U.S. from Thailand below present quantities. Finances: None Reported Political Propaganda: None Reported International Trade & Development Agency, Inc., #3690 2111 Jefferson Davis Highway Arlington, Virginia 22202

	Royal Thai Embassy
	Registrant advised the foreign principal on the trade relationship between Thailand and the U.S., and researched legislation affecting trade.
	\$30,000.00 for the 12 month period ending December 13, 1987.
	Political Propaganda: None Reported
L.A	. Motley & Company, #3723 1800 K Street, N.W. Suite 1000 Washington, District of Columbia 20006
	Thai Food Processors' Association (t)
	The registrant reviewed materials pertinent to proposals to increase the duties on canned tuna, which included consultation with U.S. Government officials.
	\$2,500.00 for the four month period ending August 15, 1987.
	The registrant disseminated written testimony to congressional committees regarding H.R. 1515 and S. 1311.
Lou	Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York 10022
	Tourism Authority of Thailand
	To promote tourism to Thailand, the registrant prepared newsletters and press releases, organized press visits and contacted the media on behalf of the foreign principal.
	\$29,833.93 for the 12 month period ending November 23, 1987.
	Political Propaganda: None Reported
Mođ	ern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

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Tourism Authority of Thailand

Registrant promoted and distributed the foreign principal's film. \$2,209.86 for the seven month period ending October 19, 1987. Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 211 East 70th Street New York. New York 10021 Permanent Mission of Thailand to the United Nations Activities: None Reported Finances: None Reported Political Propaganda: None Reported Ruder Finn, Inc., #1481 301 East 57th Street New York. New York 10022 The Board of Investment of the Government of Thailand (t) Registrant provided public relations services to the foreign principal which included distributing newsletters and arranging for travel to Thailand by U.S. businessmen and journalists. \$73,712.36 for the six month period ending March 27, 1987.

Political Propaganda: None Reported

Tourism Authority of Thailand, #1897 5 World Trade Center Suite 2449 New York. New York 10048

Tourism Authority of Thailand

Registrant promoted travel to Thailand by distributing tourist information to travel agencies and others in the travel industry.

\$721,773.14 for the 12 month period ending December 1, 1987.

Political Propaganda: None Reported

Tourism Authority of Thailand, #2178 3440 Wilshire Boulevard Suite 1101 Los Angeles, California 90010

Tourism Authority of Thailand

Registrant promoted travel to Thailand by distributing tourist information to travel agencies and others in the travel industry.

\$346,278.08 for the 12 month period ending December 19, 1987.

Political Propaganda: None Reported

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Willkie, Farr & Gallagher, #3765 3 Lafayette Center 1155 - 21st Street, N.W. #600 Washington, District of Columbia 20036-3302

Asean Federation of Textile Industries (AFTEX)

The registrant reported to the foreign principal on legislative, administrative and other developments potentially affecting ASEAN textile exporters.

Finances: None Reported

Political Propaganda: None Reported

#### TIBET

The Office of Tibet, #1699 107 East 31st Street 4th Floor New York, New York 10016

Dalai Lama

Registrant gave talks and interviews on the problems of Tibet and Tibetan refugees, assisted in handling refugee problems, and facilitated educational opportunities for Tibetan exiles.

\$165,585.09 for the 12 month period ending September 12, 1987 (which includes donations and miscellaneous receipts).

The registrant disseminated a press release and a newsletter to members of Congress, members of the U.N. Mission, newspapers, libraries, press services and educational institutions.

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, District of Columbia 20037-1420

Government of Tibet in Exile

Registrant provided legal advice in connection with matters regarding the status of Tibet and of the Government in Exile.

Finances: None Reported

Political Propaganda: None Reported

David Apter & Associates, #3133 1706 R Street, N.W. Washington, District of Columbia 20009 Republic of Togo, Through Squire, Sanders & Dempsey Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# TONGA

Kelley, Drye & Warren, #3681
2300 M Street, N.W.
Washington, District of Columbia 20037

Kingdom of Tonga (t)

Registrant provided legal services to the foreign principal with respect to fisheries matters.

Finances: None Reported

Political Propaganda: None Reported

### TRANSKEI

Republic of Transkei, Washington Bureau, #3618 1511 K Street, N.W. Suite 1019 Washington, District of Columbia 20005 Republic of Transkei Registrant sought technical assistance to improve Transkei's agricultural potential, educational system and health services. \$452,299.90 for the 12 month period ending October 3, 1987. Registrant sent letters to two members of Congress. Towsey, Kenneth Howard, #3382 (T) 5100 Allan Road Bethesda, Maryland 20816 Government of the Republic of Transkei Registrant advised the foreign principal on matters of interest. \$5,840.13 for the 12 month period ending June 16, 1987. Political Propaganda: None Reported

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#### TRINIDAD\_AND\_TOBAGO

Lobsenz-Stevens, Inc., #3576 460 Park Avenue, South New York, New York 10016

Trinidad & Tobago Office of Tourism (t)

Registrant issued press releases and photographs, organized parties and receptions, and arranged press trips to Trinidad & Tobago to promote Trinidad and Tobago as a tourist destination.

\$8,000.00 for the six month period ending April 27, 1987.

Political Propaganda: None Reported

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M. Silver Associates, Inc., #3131 1120 Avenue of the Americas Suite 1810 New York, New York 10036

Trinidad & Tobago Tourist Board

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, District of Columbia 20036

Neal & Massy Holdings, Ltd.

Registrant provided information to the foreign principal on the status of consideration of its application for a favorable customs ruling on the origin of steel to be produced in Trinidad and Tobago, and made representations to U.S. Government officials.

Finances: None Reported

Political Propaganda: None Reported

Needham & Grohmann, Inc., #3451 30 Rockefeller Plaza New York, New York 10112 Trinidad & Tobago Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported \_\_\_\_\_\_ Trinidad & Tobago Tourist Board, #3231 118-35 Queen's Boulevard Forest Hills, New York 11375 Trinidad & Tobago Tourist Board None Reported Activities: Finances: None Reported Political Propaganda: None Reported Trinidad-Tobago Industrial Development Corporation, #1889 (T) 400 Madison Avenue New York, New York 10017 Trinidad and Tobago Industrial Development Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017 British West Indies Airways (BWIA International) (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

### TRUST\_TERRITORY\_OF\_THE\_PACIFIC\_ISLANDS

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Government of the Republic of the Marshall Islands

The registrant advised and assisted the principal with respect to preparation and negotiation of a mineral development contract, natural resources legislation, and nuclear waste disposal issues. Representation included telephone conferences and meetings with representatives of the Republic of the Marshall Islands, Department of State, Department of Commerce, National Security Council, as well as consultations with members of Congress and congressional staff.

Finances: None Reported

The registrant disseminated material regarding the matters referred to above.

#### TURKEY

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Profilo Holding, A.S.

The registrant rendered advice with respect to various issues relating to Turkish/U.S relations.

\$54,000.00 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

APCO Associates, #3597 3 Lafayette Centre 1155 - 21st Street, N.W. #1000 Washington, District of Columbia 20036

Profilo Holding, A.S.

The registrant assisted Arnold & Porter in rendering advice and representing the foreign principal with respect to various issues relating to Turkish/U.S. relations.

\$27,829.72 for the 12 month period ending December 20, 1987.

The registrant disseminated information regarding matters referred to above.

Hill & Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, District of Columbia 20007

Republic of Turkey

Registrant contacted congressional staff members and staff members of the Departments of State and Defense regarding legislation directly affecting its principal and regarding the Foreign Aid Bill and resolutions.

\$1,022,193.13 for the 12 month period ending November 10, 1987.

Material disseminated by the registrant included Turkey Today, a monthly newsletter published by the Embassy of Turkey, and two position papers prepared by the registrant, regarding security assistance to Turkey. The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 Republic of Turkey None Reported Activities: None Reported Finances: Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Embassy of Turkey Registrant promoted and distributed films on behalf of the foreign principal. \$684.19 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Government of Turkey (t) Registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$9,200.00 for the 12 month period ending October 12, 1987. Political Propaganda: None Reported Turkish Consulate Office of Culture & Information Attache, #498 821 United Nations Plaza 4th Floor New York. New York 10017

Ministry of Culture and Tourism

Registrant's tourist promotion activities included distributing literature, disseminating films, advertising, and attending travel trade meetings.

\$151,452.78 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Central Bank of the Republic of Turkey

Registrant provided general legal representation in connection with proposed restructuring of short term foreign indebtedness of the Republic of Turkey and of commercial banks located in the Republic.

\$1,019,035.98 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

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#### TURKS\_AND\_CAICOS\_ISLANDS

Mailho Company, #3326 (formerly: John S. Mailho Company) 1000 East William Street Suite 100 Carson City, Nevada 89701

Turks & Caicos Island Government

Registrant provides advice on international insurance law and encourages clients to enter into insurance contracts with the foreign principal.

\$75,000.00 for the 12 month period ending July 27, 1987.

Political Propaganda: None Reported

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Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725

Turks & Caicos Tourist Board

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036 BritRail Travel International, Inc. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

# URUGUAY

Torres, Reinerio, Jr., #3175 (T) 2643 South Arlington Ridge Rd. Arlington, Virginia 22202 Press and Information Department, Embassy of Uruguay Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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USSR

Amtorg Trading Corporation, #596 1755 Broadway New York. New York 10019 Foreign Principals: Baltic Sea State Steamship Line Bank for Foreign Trade of the U.S.S.R. Black Sea State Steamship Line Far Eastern State Steamship Line Intourist Ministry of Foreign Trade of the U.S.S.R. Ministry of Maritime Fleet of the U.S.S.R. Northern State Steamship Line The U.S.S.R. Chamber of Commerce The U.S.S.R. Pavilion of Goods V/O Almazjuvelirexport V/O Aviaexport V/O Avtoexport V/O Electronorgtechnica V/O Energomashexport V/O Exportkhleb V/O Exportles V/O Exportljon V/O Licensintorg V/O Machinoexport V/O Machinoimport V/O Mashpriborintorg V/O Mashriiborintorg V/O Medexport V/O Metallurgimport V/O Mezhdunarodnaja Kniga V/O Novoexport V/O Prodintorg V/O Prommashimport V/O Promsyrioimport V/O Raznoexport V/O Raznoimport V/O Sojuzchimexport V/O Sojuzgazexport V/O Sojuzkiipvneshtorg V/O Sojuzkoopvneshtorg V/O Sojuznefteexport V/O Sojuzplodoimport V/O Sojuzpromexport V/O Sojuzpushnina V/O Sojuzvneshstrojimport

Finances:

None Reported \$90,147.14 \$13,142.00 \$46,645.00 \$13,340.00 None Reported None Reported \$860.44 \$2,000.00 \$3.164.77 None Reported \$7,639.65 \$29,625.00 None Reported None Reported \$4,372.50 None Reported \$52,402.82 None Reported \$2,356.00 None Reported \$22,612.34 None Reported None Reported None Reported None Reported None Reported \$1,639.00 \$1,461.77 \$534,188.89 \$225,017.00 \$762.40

V/O Sojuzvneshtrans V/O Sovfracht V/O Stankoimport V/O Strojmaterialintorg V/O Sudoimport V/O Techmashexport V/O Techmashimport V/O Technoexport V/O Technointorg V/O Technopromimport V/O Techsnabexport V/O Techsnabexport V/O Vneshtorgreklama V/O Zapchastexport Total Finances reported: None Reported None Reported \$1,472.50 \$26,918.00 None Reported \$20,500.00 None Reported \$359.07 \$13,550.00 None Reported \$19,971.04 \$35,000.00 \$1,169,147.33

On behalf of all principals, registrant imported goods from the USSR to the U.S. and exported materials from the U.S. to the USSR. Registrant contacted representatives of U.S. companies regarding export and import and purchasing and selling; researched American market for availability of products and distributed catalogs and advertising publications. Registrant received a commission on total amount of contracts secured and materials purchased. The amount listed to the right of each foreign principal is the total amount received for that foreign principal for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

Arau Associates, Inc., #4102 Post Office Box 990 Valley Forge, Pennsylvania 19482

Soviet Life Magazine

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Bell, Linda Jane, #3219 1706 - 18th Street, N.W. Washington, District of Columbia 20009

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Embassy of the U.S.S.R.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Soviet Life Magazine

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Calvillo, Shevack & Partners, Inc., #1436 1350 Avenue of the Americas New York, New York 10019

Aerof1ot

Registrant prepared and placed advertisements in U.S. newspapers, consumer magazines and trade journals.

\$15,020.92 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

Intourist

Registrant prepared and placed advertisements in U.S. newspapers, consumer magazines and trade journals.

\$76,693.14 for the 12 month period ending September 28, 1987.

Political Propaganda: None Reported

Cosmos Parcels Express Corp./Rumanian Export Parcels Corp., #1246 (T) 40 East 49th Street New York, New York 10017 Intourist

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Vneshposyltorg

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201

Mezhdunarodnaja Kniga

Activities: None Reported

\$11,045.00 for the 12 month period ending January 8, 1988.

Political Propaganda: None Reported

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Globe Parcel Service, Inc., #1164 716 Walnut Street Philadelphia, Pennsylvania 19106

U.S.S.R. Company for Foreign Travel t/a Intourist

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Vneshposyltorg

Activities: None Reported

Finances: None Reported Political Propaganda: None Reported Henley, Lillian, #597 1706 - 18th Street, N.W. Washington, District of Columbia 20009 Embassy of the U.S.S.R. Registrant edited copies of Soviet Life magazine. \$26,623.64 for the 12 month period ending November 10, 1987. Political Propaganda: None Reported Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 V/O Mezhdunarodnaya Kniga Registrant imported books and periodicals from principals for resale to American customers. Registrant also prepared and disseminated a catalog listing available publications. Finances: None Reported Political Propaganda: None Reported Intourist, #1240 630 Fifth Avenue Suite 868 New York, New York 10111 Vsesojuznoe Aktzionernoe Obshchestvo "Intourist" Registrant promoted tourism to the U.S.S.R. by placing advertisements in various newspapers and magazines, participating in travel trade shows, arranging press conferences and seminars and providing travel literature to individuals upon request.

\$710,569.94 for the 12 month period ending December 23, 1987

Political Propaganda: None Reported

Major, Barbara Ann, #2824 Soviet Life Magazine 1706 - 18th Street, N.W. Washington, District of Columbia 20009 Embassy of the U.S.S.R. Registrant edited copies of Soviet Life magazine. \$26,975.20 for the 12 month period ending August 19, 1987 Political Propaganda: None Reported McCamish, Ingram, Martin & Brown, P.C., #3817 (T) 600 New Hampshire Avenue, N.W. Suite 915 Washington, District of Columbia 20037 General Department of International Air Services (Aeroflot) Registrant provided legal services with regard to Aeroflot's tax status in New York and Virginia. \$7622.33 for the 15 month period ending July 17, 1987. Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Intourist (t) Registrant promoted and distributed films on behalf of the foreign principal. \$15,968.67 for the 12 month period ending October 19, 1987. Political Propaganda: None Reported

New York Bureau of the Telegraph Agency of the USSR (TASS), #464 50 Rockefeller Plaza New York. New York 10020

Telegraph Agency of the Soviet Union

Registrant transmitted American and United Nations news to the USSR. Correspondents attended meetings of the United Nations Security Council and press conferences at the Department of State and the White House, and provided information on daily news events to the principal. Registrant also acted as an informational liaison between Tass and the American press services.

\$1,303,113.13 for the 12 month period ending September 30, 1987.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Embassy of the Union of Soviet Socialist Republics (t)

Registrant distributed news releases to newspapers and radio and TV stations on behalf of the foreign principal.

\$126,600.00 for the 12 month period ending October 12, 1987.

Registrant disseminated publicity material on behalf of the foreign principal.

NTS-The Alliance of Russian Solidarists, #565 C/O Igor Vechesloff 51 Lorraine Street Hartford, Connecticut 06105 NTS (Narodno-Trudovoy Soyuz) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

Copyright Agency of the U.S.S.R. (VAAP)

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

Fotokhronika Tass

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Novosti Press Agency

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Soviet Life

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

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Styles, Deborah M., #3924 1706 - 18th Street, N.W. Washington, District of Columbia 20009

Soviet Life Magazine

Registrant edited copies of Soviet Life magazine.

\$33,991.24 for the 14 month period ending July 7, 1987. \$19,199.50 was received prior to initial registration on January 7, 1987.

Political Propaganda: None Reported

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Total Circulation Services, Inc., #3126 300 Hudson Street Hackensack, New Jersey 07601

Mezhdunarodnay Kniga (t)

Registrant distributed Soviet magazines and newspapers to newstands in the U.S.

Finances: None Reported

Registrant disseminated Moscow News, Sputnik, Travel to the USSR, Misha, Science in the USSR, Olympic Panorama and Soviet Union to newstands.

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### VANUATU

Office of the Deputy Commissioner of Maritime Affairs/R.V., #3264 Republic of Vanuata 120 Broadway, Suite 1743 New York, New York 10271

Republic of Vanuatu

Registrant promoted the Vanuatu ship registry by informing the shipping industry of the foreign principal's flag vessels by means of letters, telephone calls and visits.

Finances: None Reported

Political Propaganda: None Reported

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### VENEZUELA

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, District of Columbia 20036

Republic of Venezuela

The registrant rendered advice on U.S. laws, regulations and policies concerning bank regulations and represented the foreign principal in negotiations with commercial banks concerning the external finances of the principal.

\$1,379,572.60 for the 12 month period ending December 4, 1987.

Political Propaganda: None Reported

Venezolana de Cementos CA

The registrant provided the foreign principal with advice on U.S. laws, regulations, and policies relating to international trade, possible efforts to restrict imports of cement, and proposed natural resource legislation.

\$109,290.96 for the 12 month period ending December 4, 1987.

The registrant disseminated material in connection with the matters referred to above.

Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, District of Columbia 20036

Petroleos de Venezuela, S.A. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Collier, Shannon, Rill & Scott, #3694 1055 Thomas Jeff. Street, N.W. Suite 300 Washington, District of Columbia 20007 Petroleos de Venezuela, S.A. (Maraven, Lagoven, Corpoven, Pequiven, Intevep, Bariven, Interven)

The registrant monitored activities within the legislative and executive branches of the federal government, and analyzed existing law and proposed legislation which could affect the interests of the foreign principals in the sale of crude oil, refined products, and petrochemicals. In addition, the registrant contacted U.S. Government officials on behalf of the principals and prepared legal and economic position papers supporting positions favorable to the principals.

\$364,671.17 for the 12 month period ending December 24, 1987.

The registrant disseminated material in the form of publications, letters and speeches to public officials, legislators, government agencies and newspapers concerning issues of importance to the foreign principal.

Hoffman, William L., #3847 (T) 516 - 1st Street, S.E. Washington, District of Columbia 20003

Bituplast, C.A.

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Linet, Paul E., #3848 (T) 1 Devonshire Place Suite 1002 Boston, Massachusetts 02109

Bituplast, C.A.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Marsteller, Inc., #2469 (formerly: Burson-Marsteller) 1850 M Street, N.W. Suite 900 Washington, District of Columbia 20036

Petroleos de Venezuela (t)

The registrant provided general public relations services to the foreign principal, which included monitoring the media, attending seminars, providing logistics for conferences, arranging media interviews, and drafting newsletter recommendations.

\$47,278.69 for the eight month period ending June 15, 1987.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

F. Palicio y Cia., S.A.

The registrant reviewed distribution of the assets of the three entities to qualified shareholders and partners, including calculating of shares, acquiring approval of the shareholders, and follow-up distribution of accrued interest.

Finances: None Reported

Political Propaganda: None Reported

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Public Affairs Analysts, Inc., #3558 342 Madison Avenue Suite 1512 New York, New York 10173

Ministry of Information and Tourism, Republic of Venezuela

The registrant provided general public relations services to the foreign principal, including a daily press clip service, and logistical assistance to Venezuela officials visiting the U.S.

\$749,850.00 for the 12 month period ending August 7, 1987.

Political Propaganda: None Reported

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Shea & Gardner, #3901
 1800 Massachusetts Ave., N.W.
 Washington, District of Columbia 20036
 Republic of Venezuela (t)
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

Venezuelan Government Tourist Bureau, #1776 (T)
 7 East 51st Street
 New York, New York 10022

Ministry of Development/Depart of Tourism/Republic of Venez

The registrant engaged in activities to promote tourism to Venezuela, including presenting programs to airlines and travel agents distributing travel literature.

\$47,310.00 for the six month period ending February 3, 1987.

Political Propaganda: None Reported

Amway Corporation, #3338 (T) 7575 East Fulton Road Ada, Michigan 49355 Government of the British Virgin Islands Activities: None Reported Finances: None Reported Political Propaganda: None Reported -----Robinsons, Inc., #3110 Post Office Box 7725 2808 North Orange Avenue Orlando, Florida 32854-7725 Virgin Grand Beach Hotel Activities: None Reported None Reported Finances: Political Propaganda: None Reported

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#### YEMEN

Perry, Marilyn Edith, #2731
211 East 70th Street
New York, New York 10021
Permanent Mission of the Yemen Arab Republic to the U.N.
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

#### YUGOSLAVIA

Edward J. van Kloberg & Associates, Ltd., #3466 1100 - 17th Street. N.W. Suite 1000 Washington, District of Columbia 20036 Yugoslav National Tourist Office (t) Registrant prepared and disseminated news releases concerning Yugoslavia as a travel destination, and arranged for journalists to write articles concerning Yugoslavia's tourist attractions and its hopes to attract foreign investment. \$49,562.88 for the ten month period ending November 9, 1987. Political Propaganda: None Reported \_\_\_\_\_ EBSCO Industries, Inc., #2805 Post Office Box 1943 Birmingham, Alabama 35201 Jugoslovica Kniga Activities: None Reported Finances: None Reported Political Propaganda: None Reported Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022 Yugoslav National Tourist Office (t) The registrant prepared and placed advertisements encouraging travel to Yugoslavia. \$138,184.92 for the 12 month period ending October 22, 1987. Political Propaganda: None Reported 

Siegel, Leah, #2488 225 West 34th Street Suite 1505 New York, New York 10122

Yugofoto

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

Registrant received \$137,778.00 of which \$10,333.00 was paid to the foreign press agencies for the reproduction rights of news photographs. \$127,645.00 was retained in commission by the registrant for the 12 month period ending July 21, 1987.

Political Propaganda: None Reported

Yugoslav National Tourist Office, #915 630 Fifth Avenue Suite 210 New York, New York 10111

Tourist Assn. of Yugoslavia (Turisticki Savez Jugoslavije)

Registrant distributed travel information, placed advertisements, organized familiarization trips for tour operators and travel writers, sponsored trade seminars and participated in travel shows promoting tourism to Yugoslavia.

\$529,099.45 for the 12 month period ending December 31, 1987.

Political Propaganda: None Reported

#### ZAIRE

El-Assad, Nael, #4068 9817 Tibron Court Potomac, Maryland 20854

Republic of Zaire (t)

Registrant contacted members of the American business community encouraging investment in the country of Zaire.

\$75,000.00 for the two month period ending December 4, 1987.

Political Propaganda: None Reported

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Maheu, Robert A., #3920 2523 Cochise Lane Las Vegas, Nevada 89109

Republic of Zaire

Registrant conducted studies and contacted the general public encouraging domestic interest in the country of Zaire.

Finances: None Reported

Political Propaganda: None Reported

SABENA Belgian World Airlines, #3679 (T) 720 Fifth Avenue New York. New York 10019

Department of Environment Conservation of Nature & Tourism

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Weaver International Corporation, #3916 Robert A. Weaver, Jr. & Asso. 915 - 15th Street, N.W. #300 Washington, District of Columbia 20005 Government of the Republic of Zaire

Registrant promoted direct investment and industrial development in the Republic of Zaire.

\$600,000.00 for the 12 month period ending December 18, 1987.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Bank of Zaire

Registrant provided general legal representation in connection with the negotiation of certain loan documents and the restructuring of certain foreign indebtedness of the Republic of Zaire.

Finances: None Reported

Political Propaganda: None Reported

## ZAMBIA

Perry, Marilyn Edith, #2731 211 East 70th Street New York, New York 10021

Permanent Mission of the Republic of Zambia to the United Nations

Registrant distributed videotapes of interviews with the Secretary of Tourism and the Permanent Representative of the Republic of Zambia to the United Nations, and a television program about Namibia for broadcast to the United States.

Finances: None Reported

Political Propaganda: None Reported

Zambia National Tourist Board, #2293 237 East 52nd Street New York, New York 10155

Zambia National Tourist Bureau, Ministry of Information

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

#### ZIMBABWE

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, District of Columbia 20009

Sugar Sales (Pvt.), Ltd.

Registrant monitored regulatory developments affecting sugar quotas, Section 22 fees and duties on imports of raw sugar.

\$13,213.83 for the 12 month period ending September 9, 1987.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, District of Columbia 20037

Minerals Marketing Corporation of Zimbabwe (MMCZ)

The registrant represented the foreign principal in its attempt to have Zimbabwean low carbon ferrochrome and ferrosilicon chrome added to the list of eligible articles under the U.S. Generalized System of Preferences.

\$5,500.00 for the one month period ending December 30, 1987.

Political Propaganda: None Reported

ALPHABETICAL LIST OF ALL REGISTRANTS WHOSE REGISTRATIONS WERE IN ACTIVE STATUS AT ANY TIME DURING THE CALENDAR YEAR 1987 AS WELL AS THE COUNTRIES THEY REPRESENT

(T) Indicates registration terminated during report year

(t) Indicates foreign principal terminated during report year

A.F. Sabo Associates, Inc. JAMAICA

A.I.T. Corporation (T) CHINA

A.M.K. Berlin GERMANY, FEDERAL REPUBLIC OF

Aaron D. Cushman & Associates, Inc. BAHAMAS (t), CANADA, GREAT BRITAIN, MEXICO

Abdulla, Muhyeddin Rahim IRAQ

Ablondi & Foster, P.C. TAIWAN

Advocacy International, Ltd. EGYPT

Aeroport de Paris FRANCE

African National Congress of South Africa (T) SOUTH AFRICA

Agendas International, Inc. BRAZIL, NICARAGUA

Akin, Gump, Strauss, Hauer & Feld INTL, CHINA, CHILE, GREAT BRITAIN (t), ISRAEL, JAPAN

Alan Prigge, Inc. TAIWAN

Albrecht, Inc. (T) THAILAND

Alcalde, O'Bannon, Rousselot & Wahlquist (formerly: Alcalde, Henderson, O'Bannon, & Rousselot, Ltd.) BAHAMAS, GREAT BRITAIN (t), NORWAY, SWITZERLAND Alden Films, Business Education Films, Films of the Nations FINLAND, ISRAEL

Alexander, Jane FRANCE

Allan, John D. CANADA

Alonso, Andres, Jr. BOLIVIA

Alpine Tourist Commission INTL

Alsace Development Agency FRANCE

Alvin Rosenbaum Projects, Inc. (T) SIERRA LEONE

Alyse Lynn Booth & Associates (T) HAITI

American Expressions, Inc. ANGOLA

Ammerman, H. Max (T) KENYA

Amtorg Trading Corporation USSR

Amway Corporation (T) VIRGIN ISLANDS

Anderson & Pendleton, C.A. CHILE, ISRAEL, JAPAN, KOREA, REPUBLIC OF, TAIWAN (t)

Anderson, Hibey, Nauheim & Blair CANADA, JAPAN, NETHERLANDS ANTILLES, ZIMBABWE

Andrews Associates, Inc. (formerly: Mark Andrews) PALESTINE

Ann E.W. Stone & Associates NICARAGUA (t) Arab Information Center INTL, SOUTHERN YEMAN Aramtek Corporation (T) LIBYA Arau Associates, Inc. USSR Arent. Fox. Kintner, Plotkin & Kahn AUSTRIA, CANADA, GREAT BRITAIN, FINLAND, FRANCE, GERMANY, FEDERAL REPUBLIC OF, JAPAN, SINGAPORE Arianespace, Inc. FRANCE Armstrong, John A. CANADA Armstrong, Rodney E. d/b/a Armstrong, Byrd & Associates KOREA, REPUBLIC OF Arnold & Porter ARUBA, BRAZIL, CANADA, COLOMBIA, GREAT BRITAIN, FRANCE, ISRAEL, JAPAN, KOREA, REPUBLIC OF, MEXICO, PANAMA, SWEDEN, SWITZERLAND, TURKEY, VENEZUELA Arrive Unlimited Corporation (T) COLOMBIA, EL SALVADOR Arter & Hadden JAPAN Arthur D. Little, Inc. (T) THAILAND Aruba Tourism Authority (formerly: Aruba Tourist Bureau) ARUBA Australian Broadcasting Corporation AUSTRALIA Australian Information Service AUSTRALIA Australian Meat & Livestock Corporation AUSTRALIA

Australian Tourist Commission AUSTRALIA Austrian National Tourist Office AUSTRIA Austrian National Tourist Office AUSTRIA Austrian Trade Commission AUSTRIA Austrian Trade Commission AUSTRIA The Austrian Trade Commission in the U.S.A. AUSTRIA Austrian Trade Commissioner in the U.S. AUSTRIA AC&R/DHB & Bess Advertising, Inc. GERMANY, FEDERAL REPUBLIC OF AEGIS Insurance Services, Inc. BERMUDA **APCO** Associates AUSTRALIA, CANADA, COLOMBIA, GERMANY, FEDERAL REPUBLIC OF, ISRAEL, JAPAN, KOREA, REPUBLIC OF, MEXICO, SWEDEN, TURKEY Baenen, Richard Anthony ANGOLA Bahamas Tourist Office d/b/a Bahamas News Bureau BAHAMAS Bankers Capital Management, Inc. SYRIA Bannerman, M. Graeme d/b/a Bannerman & Associates, Inc. LEBANON Barbados Industrial Development Corp. & Board of Tourism BARBADOS

Barbados Labor Party Committee of North America BARBADOS Barnes, Richardson & Colburn GERMANY. FEDERAL REPUBLIC OF Baron/Canning & Company, Inc. JAPAN Bartucci-Samuel, Inc. ITALY Belch, Donald K. CANADA Belgian National Tourist Office BELGIUM Bell, Linda Jane USSR Benchmarks, Inc. (T) MEXICO Benner, Burnett & Coleman (formerly: Benner, Burnett & Coleman) GERMANY, FEDERAL REPUBLIC OF Berkhemer Kline/Golin Harris (formerly: Berkhemer & Kline, Inc.) SINGAPORE Berliner & Malonev BARBADOS, BELIZE, CAYMAN ISLANDS, GERMANY, FEDERAL REPUBLIC OF (t), Berman, Bergner & Boyette, Inc. BERMUDA (t), KOREA, REPUBLIC OF, SAUDI ARABIA (t), TAIWAN Bermuda Department of Tourism BERMUDA Bernhagen & Associates JAPAN Berry, Max N. AUSTRIA (t), BELGIUM (t), FINLAND, FRANCE Beveridge & Diamond, P.C. (T) FRANCE

Biederman & Company, Inc. ISRAEL Bishop, Bryant & Associates, Inc. BELIZE Bishop, Cook, Purcell & Reynolds AUSTRALIA, CAYMAN ISLANDS Black, Manafort, Stone & Kelly Public Affairs Company ANGOLA, BERMUDA (t), BAHAMAS (t), CURACAO (t), DOMINICAN REPUBLIC (t), GREAT BRITAIN, KOREA, REPUBLIC OF (t), LEBANON, NIGERIA (t), PORTUGAL (t) Bogle & Gates INTL, NORWAY, SWITZERLAND Bolan, Thomas A. SOUTH AFRICA Bonaventure. Robert L. ITALY Botsford, Charles G. CANADA, GREAT BRITAIN Bozell, Jacobs, Kenyon & Eckhardt, Public Relations JAPAN, SPAIN Brady & Berliner CANADA Brasseau Advertising FRANCE Braun & Company (T) SAUDI ARABIA Braun & Company MOROCCO, SAUDI ARABIA Brennan & Brennan Communications, Inc. (T) LIECHTENSTEIN British Columbia Government CANADA British Columbia House CANADA

British Information Services GREAT BRITAIN British Tourist Authority GREAT BRITAIN British Virgin Islands Tourist Board BRITISH VIRGIN ISLANDS Britt, Raymond L., Jr. CANADA Bronz & Farrell NEW ZEALAND Brousard, Dorron L. ISRAEL Brownstein, Zeidman & Schomer MEXICO Bryan, Cave, McPheeters & McRoberts CZECHOSLOVAKIA, POLAND (t) Buiar Grefe International ARGENTINA Bulgarian Tourist Office BULGARIA Burns, Donald Carlton GREAT BRITAIN Busby, Rehm & Leonard, P.C. INTL, FRANCE, PAPUA AND NEW GUINEA, SOUTH AFRICA Byck, Donald M. (T) GREAT BRITAIN C. Itoh & Company (America), Inc. (T) JAPAN Caine, Terry (T) CANADA Calvillo, Shevack & Partners, Inc. POLAND, USSR Camara Oficial Espanola de Comercio SPAIN

Cameron, Bruce P. GUATEMALA, MOZAMBIQUE Cameron, Hornbostel & Butterman CANADA Campaign Planning, Inc. CANADA Canadian Coalition on Acid Rain (T) CANADA Caplin & Drysdale (T) CANADA, PHILIPPINES Caribbean Tourism Association INTL Carl Byoir & Associates, Inc. (T) MEXICO, SCOTLAND Carmen, Carmen & Hugel, Inc. HONDURAS Cayman Islands Department of Tourism CAYMAN ISLANDS Cayman Islands News Bureau (T) CAYMAN ISLANDS Cedoc Czechoslovak Travel Bureau CZECHOSLOVAKIA Chadbourne & Parke CANADA, GREAT BRITAIN (t) Charles von Loewenfeldt, Inc. JAPAN Charles E. Butler & Associates d/b/a Japan Steel Information Center, New York JAPAN Charles L. Fishman, P.C. JAPAN Charney, Leon H. (T) ISRAEL

Chicago Committee for Progressive Democrats of Ireland (T) IRELAND Chima Travel Bureau, Inc. ROMANIA China Books & Periodicals, Inc. CHINA China Daily Distribution Corporation CHINA China Media Services, Inc. CHINA China National Tourist Office CHINA Ciskei Trade Mission, Ltd., Inc. CISKEI Civic Service, Inc. JAPAN Clark, Robert A. (T) CANADA Clarke & Company, Inc. SCOTLAND Cleary, Gottlieb, Steen & Hamilton AUSTRALIA, PHILIPPINES, VENEZUELA (t) The Clement-Petrocik Company GUADELOUPE & MARTINIQUE Clews Communications, Inc. INTL Cliff Madison Government Relations. Inc. AUSTRALIA Clifford & Warnke AUSTRALIA, SCOTLAND The Coalition for a Democratic Haiti HAITI Cogema, Inc. FRANCE

Cohen Associates, Ltd., Inc. CAYMAN ISLANDS Coie, Perkins GERMANY, FEDERAL REPUBLIC OF Colby, Baily & Associates (T) BRAZIL, KOREA, REPUBLIC OF, NICARAGUA, SINGAPORE Colby, William E. KOREA, REPUBLIC OF (t), SINGAPORE Cole & Corette, P.C. NETHERLANDS ANTILLES Colle & McVoy Public Relations CANADA Collier, Shannon, Rill & Scott NONE, GERMANY, FEDERAL REPUBLIC OF, VENEZUELA Colombian Government Tourist Office COLOMBIA Colombian Information Service COLOMBIA Cone Communications PAKISTAN Conner, Stephen N. (T) SAUDI ARABIA Conservative Action Pact, Inc. (T) GREAT BRITAIN Consulate General to W.D.C. from the Republic of San Marino SAN MARINO Conteas, Nicholas C. GREECE Cook Ruef, Inc. SAUDI ARABIA Cook, J. Crawford d/b/a Crawford Cook & Company SAUDI ARABIA

Coras Trachtala/Irish Export Board IRELAND Corcoran, Thomas G., Jr. (T) TAIWAN Corporacion de Fomento de la Produccion CHILE Corporacion del Cobre (U.S.A.), Inc. (T) CHILE Cosmos Parcels Express Corp./Rumanian Export Parcels Corp. (T) BULGARIA, ROMANIA, USSR The Costa Rican Board of Trade COSTA RICA **Coudert Brothers** AUSTRALIA Counselors for Management, Inc. AUSTRALIA Coury, William Simon SOMALI DEMOCRATIC REPUBLIC Cove, Cooper & Lewis, Inc. JAPAN Craig J. Spence & Associates (T) JAPAN Crowell & Moring GERMANY, FEDERAL REPUBLIC OF, ISRAEL (t), JAPAN, TAIWAN Crowell & Moring International, L.P. GERMANY, FEDERAL REPUBLIC OF, ISRAEL, TAIWAN Curacao Tourist Board (Florida) CURACAO Curtis J. Hoxter, Inc. GUATEMALA, HUNGARY Cushman, Darby & Cushman (T) NETHERLANDS

Cutmore, Ross H. CANADA Cypress Press (U.S.A.), Inc. CHINA CANAMCO (formerly: Abrams. Matthew J.) CANADA CETDC, Inc. TAIWAN CHACMA, Inc. AUSTRALIA D. Michael Murray, Inc. d/b/a Murray & Scheer COLOMBIA, SWAZILAND Da Costa, Mario Navarro CANADA Daniel J. Edelman, Inc. DOMINICAN REPUBLIC (t), JAPAN, KOREA, REPUBLIC OF (t), NEW ZEALAND (t), PANAMA (t), TAIWAN (t) Daniel J. Edelman, Inc. CANADA, COLOMBIA (t), CYPRUS (t), INDIA (t), The Danish Tourist Board (formerly: Danish National Travel Office) DENMARK Danube Travel Bureau, Inc. (formerly: Duna (Danube) Travel Bureau, Inc.) ROMANIA Daoust, Charles Franklin d/b/a Kiawah Island Company KUWAIT Darius International, Inc. BAHAMAS, LIBERIA Datcu, Martin d/b/a Ro-American Trading Company

Appendix I - 12

ROMANIA

David Apter & Associates TOGO David M. Grant, Inc. (T) SCOTLAND David P. Stang, P.C. (T) ICELAND Davis & Harmon BERMUDA, GREAT BRITAIN Davis, William Jackson KIRIBATI, NAURU Davis, Wright, & Jones MOROCCO De Lopez, Sangwar CAMBODIA Debevoise & Plimpton AUSTRALIA, JAPAN Dechert, Price & Rhoads JAPAN Deckmann Associates GREAT BRITAIN Delihas. James (T) d/b/a James Delihas Associates CYPRUS Demougeot, George HAITI Denga, Pedro ANGOLA Dentsu Burson-Marsteller, Inc. (formerly: DYR Public Affairs, Inc.) (formerly: D/B-M Communications, Inc.) JAPAN Derus Media Service, Inc. CANADA, JAPAN Development Counsellors International, Ltd. AUSTRALIA (t), BARBADOS (t), BAHAMAS (t), CANADA (t), GRENADA (t), LUXEMBOURG, ST. LUCIA (t)

Dewey, Ballantine, Bushby, Palmer & Wood BARBADOS, GREAT BRITAIN (t) Dickinson, Norman CANADA Dickstein, Shapiro & Morin INTL, ITALY, JAPAN, KUWAIT Dominican Tourist Information Center, Inc. DOMINICAN REPUBLIC Donald G. Lerch, Jr. & Company, Inc. JAPAN Donald N. Martin & Company, Inc. INTL, CYPRUS, GREAT BRITAIN Doremus, Porter & Novelli GERMANY, FEDERAL REPUBLIC OF Dorf & Stanton Communications ITALY Douglas, Frederick A. SOUTH AFRICA (t) Dow, Lohnes & Albertson INTL, CANADA, IRELAND (t), GREAT BRITAIN, GERMANY, FEDERAL REPUBLIC Q HAITI, HONG KONG (t), ISRAEL (t), NETHERLANDS (t). PANAMA (t) Doyle, Graf & Mabley, Inc. INTL, AUSTRIA, SWITZERLAND Dr. H. Tschudin Associates, Inc. SWITZERLAND Drotning, Phillip T. (T) LIBERIA Dublirer, Haydon, Straci & Victor (formerly: Charles Haydon) SULU AND NORTH BORNEO Dudek Communications NEW CALEDONIA Duncan, Allen & Talmage (formerly: Duncan, Allen & Mitchell) MALAWI

Durocher & Company, Inc. GERMANY. FEDERAL REPUBLIC OF Dutton & Dutton, P.C. SAUDI ARABIA DDC Productions FRANCE, GERMANY, FEDERAL REPUBLIC OF DGA International, Inc. FRANCE DS Simon Productions, Inc. GERMANY, FEDERAL REPUBLIC OF DWJ Associates, Inc. (T) INTL E. Bruce Harrison Company/Southwest, Inc. CANADA Edward J. van Kloberg & Associates, Ltd. CAMEROON (t), GRENADA (t), HAITI (t), IRAQ, SURINAME, ROMANIA, YUGOSLAVIA (t) Edwards, Jack FRANCE Egyptian Government Tourist Office EGYPT Ehrig & Associates, Inc. JAPAN (t), KOREA, REPUBLIC OF Ehrlich-Manes & Associates, Inc. **NETHERLANDS** Eisenhower Group, Inc. TAIWAN E1-Assad, Nael ZAIRE Elliott, Geoffrey GREAT BRITAIN Ellis Associates SOUTH AFRICA

Emerson, J. Terry TAIWAN Enquiries Associates HONG KONG Eritrean People's Liberation Front ETHIOPIA Ernest Beyl Public Relations AUSTRALIA, HONG KONG, PHILIPPINES Ernst Associates, Inc. MALTA European Travel Commission INTL Evans, Walter H., III JAPAN, QATAR EBSCO Industries, Inc. BULGARIA, CZECHOSLOVAKIA, GERMAN DEMOCRATIC REPUBLIC, HUNGARY, POLAND, ROMANIA, USSR, YUGOSLAVIA Far East Trade Service, Inc., Chicago TAIWAN Far East Trade Service, Inc., San Francisco TAIWAN Federal Reformist Party DOMINICAN REPUBLIC Felda Marketing Corporation MALAYSIA Fenton Communications, Inc. ANGOLA, GREAT BRITAIN (t) Fierce, Donald L. d/b/a Fierce & Associates CANADA, GREAT BRITAIN, KOREA, REPUBLIC OF (t), SWEDEN Fierst, Herbert A. (T) CANADA Finley Kumble Wagner Heine Underberg Manley Myerson & Casey ANTIGUA & BARBUDA, CHINA, CAPE VERDE, GREAT BRITAIN, JAPAN, SPAIN

Finley, McDermott & Company (T) GREAT BRITAIN Finnish Tourist Board FINLAND Finnish Tourist Board FINLAND First Associates, Inc. JAPAN The Flanagan Group, Inc. (formerly: Flanagan & Associates, Inc.) BRAZIL Fleishman-Hillard, Inc. CANADA (t), JAPAN Foley & Lardner NETHERLANDS The Fontayne Group, Inc. AUSTRIA, PHILIPPINES, SWITZERLAND Foster & Wilkinson PAKISTAN Fouch-Roseboro & Associates (T) ANGOLA Fow1kes, Frank Vaughan JAPAN Francis, Colin E. GREAT BRITAIN Frankl, Wolfe J. GERMANY, FEDERAL REPUBLIC OF Franklin & Sims Trading Corporation SAUDI ARABIA French & Company HONG KONG French & Preston LUXEMBOURG

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French Book Office FRANCE French Expositions in the U.S., Inc. FRANCE French Film Office FRANCE French National Railroads FRANCE Frente Nacional de Libertacao de Angola ANGOLA Fried, Frank, Harris, Shriver & Jacobson FRANCE, ISRAEL Friedmann, Hicks & Company GABON Friends of Democracy, Inc. HONDURAS Friends of Fianna Fail, Inc. IRELAND Friends of Marc Bazin, Inc. (T) HAITI FCB/Leber Katz Partners, Inc. BERMUDA, GERMANY, FEDERAL REPUBLIC OF Gadsby & Hannah GERMANY, FEDERAL REPUBLIC OF Galland, Kharasch, Morse & Garfinkle, P.C. SOUTH AFRICA Ganju, Janki N. d/b/a Public Relations Attaches International, Inc. INDIA Garrett & Company TAIWAN Garvey, Schubert & Barer (formerly: Garvey, Schubert, Adams & Barer, P.C.) ALGERIA (t), CHINA, JAPAN

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Gast, L.L. MEXICO Gavin Anderson & Company HONG KONG. NETHERLANDS Gaynor, John H.F. GREAT BRITAIN Genesee Public Affairs, Inc. (T) CANADA George C. Benson, Ltd. HONG KONG. INDONESIA Gerich, Walter Raymond GERMANY, FEDERAL REPUBLIC OF German Federal Railroad GERMANY, FEDERAL REPUBLIC OF German National Tourist Office GERMANY, FEDERAL REPUBLIC OF German State of Rheinland-Pfalz Commerical Office GERMANY. FEDERAL REPUBLIC OF German-American Chamber of Commerce of Chicago GERMANY, FEDERAL REPUBLIC OF German-American Chamber of Commerce of Los Angeles, Inc. GERMANY, FEDERAL REPUBLIC OF German-American Chamber of Commerce of New York, Inc. GERMANY. FEDERAL REPUBLIC OF German-American Chamber of Commerce of San Francisco GERMANY, FEDERAL REPUBLIC OF Ginsburg, Feldman & Bress, Chartered CANADA, GREAT BRITAIN, MOROCCO Global U.S.A., Inc. AUSTRIA (t), BOPHUTHATSWANA (t), JAPAN, KOREA, REPUBLIC OF Globe Parcel Service, Inc. USSR Goddard, Kenneth S. GREAT BRITAIN

Gold & Liebengood, Inc. INTL, FRANCE, ITALY Golin/Harris Communications, Inc. GERMANY. FEDERAL REPUBLIC OF, NETHERLANDS Goodell, Charles E. (T) ITALY Government of the Province of Alberta CANADA Government of Alberta, Canada CANADA Government of Antigua & Barbuda Department of Tourism ANTIGUA & BARBUDA Government of Hong Kong (Department of Industry) HONG KONG The Government of Hong Kong Industry Department HONG KONG Government of India Tourist Office, Chicago INDIA Government of India Tourist Office, Los Angeles INDIA Government of India Tourist Office, New York INDIA Government of Ontario, Canada CANADA Government Relations International, Inc. ANGOLA Graham & James INTL, GREAT BRITAIN, NORWAY, SINGAPORE Graydon Associates, Inc. GREAT BRITAIN Greek National Tourist Organization GREECE Grenada Tourist Information Office GRENADA

GreyCom, Inc. d/b/a GreyCom International JAMAICA Griffin Communications ANGOLA Guerra-Mondragon, Gabriel (T) ALGERIA GFE, Ltd. (T) MEXICO H. William Tanaka d/b/a Tanaka, Ritger & Middleton JAPAN H.R.H. - The Ghengis Kubla Khiabar Khan IRAN Haight, Gardner, Poor & Havens CHĪNA, ITALY (t) Haiti Government Tourist Bureau HAITI Halpern Associates TAIWAN Hamel & Park KOREA, REPUBLIC OF Hammond, Steven A. FRANCE The Hannaford Company, Inc. BRAZIL (t), MEXICO (t), NICARAGUA, PHILIPPINES (t), SAUDI ARABIA. TAIWAN Hansen. Paul W. CANADA Hapag-Lloyd (America), Inc. (T) GERMANY, FEDERAL REPUBLIC OF Hapag-Lloyd, A.G. GERMANY, FEDERAL REPUBLIC OF Harcar, Mary V. CANADA

Harding, Ralph R. PHILIPPINES Harmer, John L. (T) CHINA Harris/Ragan Management Corporation PANAMA, ST. CHRISTOPHER - NEVIS Harris, Milton E. CANADA Harry Hochman Associates, Inc. (formerly: Harry W. Hochman Associates, Inc.) (formerly: Hochman Associates, Inc.) ISRAEL Hastings, Jay Donald JAPAN Hecht, Spencer & Associates, Inc. (formerly: Bill Hecht & Associates, Inc.) (formerly: Hecht, Spencer & Oglesby, Inc.) CYPRUS (t), HONG KONG, PANAMA (t) Hellenic Development Corporation GREECE Hempel, Gordon & Esther d/b/a FILMCOMM/Audience Planners INTL Henley, Lillian USSR Henneberry, Sean (T) IRELAND Henry Davis Corporation ANTIGUA & BARBŪDA Henry J. Kaufman & Associates, Inc. (T) JAPAN, SEYCHELLES Herman Associates, Inc. EGYPT, GERMAN DEMOCRATIC REPUBLIC, GERMANY, FEDERAL REPUBLIC OF, YUGOSLAVIA (t) Heron, Burchette, Ruckert & Rothwell CANADA, COLOMBIA, GREAT BRITAIN, GUATEMALA, JAPAN, NETHERLANDS, PANAMA (t), THAILAND

Herring, Barry Alexander CANADA Hess, Clyde Gardner KOREA, REPUBLIC OF Heyward Associates, Inc. PORTUGAL Hill & Knowlton, Inc. BERMUDA, CANADA (t), CHINA (t), COLOMBIA (t), GREAT BRITAIN (t), FRANCE, GERMANY, FEDERAL REPUBLIC OF, HONG KONG, ICELAND, INDONESIA, JAPAN, KOREA, REPUBLIC OF, MEXICO, MALAYSIA, NETHERLANDS, PERU (t), SAUDI ARABIA (t), SPAIN, ST. LUCIA, SWITZERLAND (t), TURKEY, Hill, Holliday, Connors, Cosmopulos, Inc. IRELAND Hitachi, Ltd. JAPAN Hoffman, Ira E. (T) ISRAEL Hoffman, William L. (T) VENEZUELA Hogan & Hartson INTL, BAHAMAS, CANADA, GREAT BRITAIN, ITALY, JAPAN Holland & Knight COLOMBIA, JAMAICA Homer & Durham Advertising, Ltd. FINLAND, SCOTLAND (t) Hong Kong Tourist Association HONG KONG Hong Kong Trade Development Council HONG KONG Hoog, Thomas W. d/b/a Hoog & Associates TAIWAN Hoppel, Mayer & Coleman BRAZIL, JAPAN (t)

Hu, Tsu-Wang TAIWAN Hugh C. Newton & Associates AUSTRIA (t), TAIWAN (t) Hunton & Williams INTL Hyman Fine & Associates, Ltd. GREAT BRITAIN, GERMANY, FEDERAL REPUBLIC OF (t) Iceland Tourist Board ICELAND Immobiliaria Caribe Y Pacifico, S.A. d/b/a Samuel A. Joyner ANGOLA Imported Publications, Inc. INTL, AUSTRALIA, BULGARIA, CANADA, CZECHOSLOVAKIA. GREAT BRITAIN, GERMAN DEMOCRATIC REPUBLIC, HUNGARY, INDIA, MEXICO, POLAND, TANZANIA, USSR Indian Investment Centre INDIA Indonesia Tourist Promotion Office for North America INDONESIA Indorf, Hans H. (T) MALAYSIA Institutional Development Associates (T) SAUDI ARABIA Intercontinental Communications Corporation d/b/a United Americorp d/b/a Harkness & Associates TAIWAN Interlocke Associates FRANCE Intermarketing, Inc. GERMANY, FEDERAL REPUBLIC OF, JAPAN, NETHERLANDS International Alcohols, Ltd. JAMAICA

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International Business & Economic Research Corporation ARGENTINA, COLOMBIA International Business Communications (T) GUATEMALA, INDONESIA, PANAMA, PHILIPPINES International Business-Government Counsellors, Inc. JAPAN, KOREA, REPUBLIC OF (t) International Development Systems, Inc. BANGLADESH, COSTA RICA (t), PANAMA (t) International Liaison, Inc. NORWAY The International Marketing Center, Ltd. JAPAN International Meetings & Marketing, Inc. (T) JAMAICA International Public Affairs Consultants, Inc. SOUTH AFRICA International Public Relations Company, Ltd. GERMANY, FEDERAL REPUBLIC OF (t), NAURU International Public Relations Company, Ltd. (T) d/b/a Padilla & Speer, Inc. JAPAN International Remittances, Inc. BULGARIA (t), CZECHOSLOVAKIA, GERMAN DEMOCRATIC REPUBLIC, ROMANIA International Science & Technology Associates, Inc. JAPAN International Trade & Development Agency, Inc. KOREA, REPUBLIC OF, THAILAND, TAIWAN The Intervest Agency, Ltd. NETHERLANDS Intourist USSR Inuit Circumpolar Conference (ICC) (T) GREENLAND

Inward, Ltd. GREAT BRITAIN Irish Northern Aid Committee NORTHERN IRELAND Irish Tourist Board IRELAND Israel Government Tourist Office ISRAEL Italian Aerospace Industries U.S.A., Inc. (formerly: Italian Advanced Industries, Inc.) ITALY Italian Government Travel Office ITALY Italian Government Travel Office ITALY Italian Government Travel Office (ENIT) ITALY Italian Public Relations Associates - Italpublic S.p.A. INTL Italsud Tours, Inc. ITALY Ivins, Phillips & Barker (T) GREAT BRITAIN IBTT Consultants, Inc. (T) JORDAN IBUSZ Hungarian Travel Bureau HUNGARY ICD Austria AUSTRIA IDA Ireland IRELAND IPAC, Inc. GREAT BRITAIN, NETHERLANDS

IPSCO Steel, Inc. CANADA J. Woodman Associates, Inc. FRANCE, GERMANY, FEDERAL REPUBLIC OF, SWITZERLAND J.H. Hollis & Company BARBADOS J.J. Grady Company, Inc. IRELAND J.R. Bechtle & Company GERMANY, FEDERAL REPUBLIC OF J.R. Bechtle & Company GERMANY, FEDERAL REPUBLIC OF Jack E. Buttram Company, Inc. NORTHERN IRELAND Jack H. McDonald Company JAPAN, SWITZERLAND Jamaica National Export Corporation (formerly: Jamaica Trade Commission) JAMAICA Jamaica Progressive League, Inc. JAMAICA Jamaica Reservation Service JAMAICA Jamaica Tourist Board, Chicago JAMAICA Jamaica Tourist Board, Florida JAMAICA Jamaica Tourist Board, Los Angeles JAMAICA Jamaica Tourist Board, New York JAMAICA The Jamaican-American Foundation, Inc. (formerly: Jamaican-American Party Campaign Fund, Inc.) JAMAICA

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Japan Automobile Manufacturers' Association, Inc. JAPAN Japan Center for Information & Cultural Affairs (JCIC) (T) JĀPAN Japan Economic Institute of America JAPAN Japan Iron & Steel Exporters' Association JAPAN Japan National Tourist Organization, Chicago JAPAN Japan National Tourist Organization, Dallas JAPAN Japan National Tourist Organization, Los Angeles JAPAN Japan National Tourist Organization, New York JAPAN Japan National Tourist Organization, San Francisco JAPAN Japan Tobacco, Inc. JAPAN Jatta, Ophelia (T) MOZAMBIQUE Jay Parker & Associates, Inc. SOUTH AFRICA John Aycoth & Company, Inc. (T) GABON John G. Campbell Consultants, Inc. PANAMA John G. Gelinas & Associates, Inc. GUYANA (t) John H. Shepherd & Associates, Ltd. (T) LIBERIA Johnson, Donald G. SOUTH AFRICA

Jon F. Ash & Associates AUSTRIA, SWEDEN Jones, B. Calvin (T) MEXICO Jones, Day, Reavis & Pogue ALGERIA (t), CHINA, COSTA RICA (t), GREAT BRITAIN, JAPAN (t), SOUTH AFRICA (t) Jordan, McGrath, Case & Taylor, Inc. BELGIUM JETRO, Atlanta JAPAN JETRO, Chicago JAPAN JETRO. Denver JAPAN JETRO, Houston JAPAN JETRO, Japan External Trade Organization JAPAN JETRO, Los Angeles JAPAN JETRO, New York JAPAN JETRO, Puerto Rico JAPAN JETRO, San Francisco JAPAN JMB Consultants, Inc. TAHITI Kallman, Gerald G. GERMANY, FEDERAL REPUBLIC OF Kaplan, Russin & Vecchi (T) DOMINICAN REPUBLIC

Kaprielian O'Leary Advertising, Inc. CAYMAN ISLANDS Karen Weiner Escalera Associates, Inc. FINLAND, GRENADA Kassinger, Theodore W. (T) BELGIŪM The Keating Group, Inc. AUSTRALIA, AUSTRIA, BRAZIL, EGYPT, IRELAND, GREAT BRITAIN, FRANCE, INDIA, IVORY COAST, JORDAN, KENYA, NEW ZEALAND, PANAMA, SENEGAL, TURKEY, UNITED KINGDOM Keene, Shirley & Associates, Inc. AUSTRALIA Kelley, Drye & Warren GREAT BRITAIN (t), JAPAN, KOREA, REPUBLIC OF (t), TONGA (t) Kilmarx. Robert A. d/b/a International Analysis Associates SOUTH AFRICA Kilpatrick & Cody GREAT BRITAIN King & Spaulding (T) GREAT BRITAIN, NETHERLANDS ANTILLES Kirby, Gillick, Schwartz & Tuohey, P.C. (T) CANADA Kissick, William J. CANADA The Klein Partnership JAPAN Klemow, Marvin G. ISRAEL Kobe Trade Information Office JAPAN Kominers, Fort & Schlefer GERMANY, FEDERAL REPUBLIC OF

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Korea Economic Institute KOREA, REPUBLIC OF Korea Foreign Trade Association, Inc. (formerly: Korean Traders' Association) KOREA, REPUBLIC OF Korea Foreign Trade Association, Washington Office (formerly: Korean Traders' Association, Washington Office) KOREA, REPUBLIC OF Korea National Tourism Corporation KOREA, REPUBLIC OF Korea National Tourism Corporation KOREA, REPUBLIC OF Korea Trade Center, Chicago KOREA, REPUBLIC OF Korea Trade Center, Dallas KOREA, REPUBLIC OF Korea Trade Center, Los Angeles KOREA, REPUBLIC OF Korea Trade Center, Miami KOREA. REPUBLIC OF Korea Trade Promotion Center, New York KOREA, REPUBLIC OF Korean National Tourism Corporation KOREA, REPUBLIC OF Korean Television Enterprises, Ltd. KOREA, REPUBLIC OF Krentz, Hugh A. CANADA Kroloff, Marshall & Associates (formerly: George M. Kroloff) INTL Kuomintang of China TAIWAN L.A. Motley & Company BRAZIL, GREAT BRITAIN, THAILAND (t)

Land, Lemle & Arnold (formerly: Arnold & Lemle) NIGERIA Lane & Associates NICARAGUA Lane & Edson, P.C. PERU Langgons, Jeanmarie (T) INDONESIA Law Offices of John P. Sears GERMANY, FEDERAL REPUBLIC OF, JAPAN, SOUTH AFRICA Leatherwood, Walker, Todd & Mann GERMANY, FEDERAL REPUBLIC OF Lebanese Information & Research Center LEBANON Legesse Travel & Tourism Consultants GĀBON Leva, Hawes, Mason, Martin & Bebchick GREAT BRITAIN Lewis Company, Ltd. (T) MEXICO LeBoeuf, Lamb, Leiby & MacRae BERMUDA, GREAT BRITAIN, INDIA (t), SAUDI ARABIA (t) Liberian Services, Inc. LIBERIA Linet, Paul E. (T) VENEZUELA Lintas: New York, Inc. (formerly: SSC&B, Inc.) INDIA Lipsen, Hamberger, Whitten & Hamberger GREAT BRITAIN Liu, Henry H.C. TAIWAN

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Livingston Development Corporation SCOTLAND Lobel, Novins, Lamont & Flug (T) CANADA Lobsenz-Stevens, Inc. CURACAO, TRINIDAD AND TOBAGO (t) Loiello Associates International, Ltd. PORTUGAL London Chamber of Commerce & Industry (LCCI) GREAT BRITAIN Lord, Alan GREAT BRITAIN Lou Hammond & Associates, Inc. ARUBA, JORDAN, SINGAPORE, SPAIN (t), THAILAND Low, Joseph ISRAEL Lowe Marschalk, Inc. NEW ZEALAND Lucenti, Gary S. CANADA Luxton-Jones, Roger Louis GREAT BRITAIN M. Silver Associates, Inc. COSTA RICA, PANAMA, SCOTLAND, TRINIDAD AND TOBAGO MacFarlane & Company, Inc. SCOTLAND MacNamara, Dr. John CANADA Maheu, Robert A. ZAIRE Mailho Company (formerly: John S. Mailho Company) TURKS AND CAICOS ISLANDS

Major, Barbara Ann USSR Malaysia Tourist Information Center MALAYSIA Malaysian Industrial Development Authority MALAYSIA Manatos & Manatos GREECE Manatt, Phelps, Rothenberg & Evans (formerly: Manatt, Phelps, Rothenberg, Tunney & Evans) CYPRUS, JAPAN, JAMAICA (t) Manchester Associates, Ltd. BARBADOS (t), CANADA, CHILE (t), COSTA RICA, JAPAN, KOREA, REPUBLIC OF (t), MEXICO, TRINIDAD AND TOBAGO The Manchester Group, Ltd. JAPAN Manning, Selvage & Lee LUXEMBOURG Manufactured Imports Promotion Organization (MIPRO) JAPAN Mark A. Siegel & Associates, Inc. ARUBA Market Opinion Research (T) CANADA, KOREA, REPUBLIC OF Marketshare (T) BARBADOS Markham/Novell Communications, Ltd. (T) d/b/a Guernsey Information Bureau GREAT BRITAIN Marks, Murase & White (T) CANADA, JAPAN Marshall L. Hendricks, Esquire DOMINICAN REPUBLIC, JAPAN, KOREA, REPUBLIC OF Marsteller. Inc. (formerly: Burson-Marsteller) BRAZIL (t), FRANCE, JAPAN (t), KOREA, REPUBLIC OF,

NORTHERN IRELAND, SAUDI ARABIA, TAIWAN (t), VENEZUELA (t) Martin, Dennis G. CANADA Martin, Marshall, Jaccoma & Mitchell Advertising, Inc. ARUBA, BERMUDA, SPAIN (t) Mass Communications, Inc. (T) JAPAN Matabane, Madumane Morwamokwene SOUTH AFRICA Matamoros, Bosco E. NICARAGUA (t) Mathews & Clark Communications, Inc. GREAT BRITAIN Matthews, Joe A. (T) JAPAN Maurice E. King, Inc. d/b/a King Associates d/b/a The King Group GREAT BRITAIN Mayer, Brown & Platt BERMUDA, CANADA Mazzaglia, Enzo (T) ITALY McAllister, John H. CANADA McCamish, Ingram, Martin & Brown, P.C. (T) USSR McCann Direct, Inc. INDIA McDermott, Will & Emery (T) JAPAN McHenry & Staffier, P.C. CANADA McKee, Clarence V. (T) ANGOLA

McKenna, Conner & Cuneo TAIWAN McLoughlin, Alex G. GREAT BRITAIN McMurray & Pendergast INTL, BELIZE, CANADA, PANAMA Meadows, John S. FRANCE, LEBANON Medhurst & Associates ANGUILLA Melville, James T. CANADA Merren, Orren (T) CAYMAN ISLANDS Mershon, W. Russell ISRAEL Mexican Government Tourist Office MEXICO Mexican Government Tourist Office MEXICO Mexican Government Tourist Office MEXICO Michael K. Deaver & Associates (T) KOREA, REPUBLIC OF, PANAMA, SAUDI ARABIA, TAIWAN Michael Klepper Associates, Inc. CANADA, GERMANY, FEDERAL REPUBLIC OF, JAPAN Michael Solomon Associates JAPAN Michelin Tire Corporation FRANCE Mike Masaoka Associates, Inc. JAPAN Milbank, Furia Samuels (T) CHINA

Milbank, Tweed, Hadley & McCloy ANGOLA, BRAZIL, CANADA, CHINA, GREAT BRITAIN, ICELAND, ITALY, JAPAN, KUWAIT, MEXICO Miller & Chevalier, Chartered CANADA, FRANCE, JAPAN Miller, Peter N. GREAT BRITAIN Miluski, Krystine R.L. ITALY Miner, Fraser & Gabriel Public Affairs, Inc. JAPAN Minnesota Public Radio (T) CANADA, GREAT BRITAIN Mintz, Levin, Cohn, Ferris, Glovsky & Popeo, P.C. JAPAN Mintz, Victor K. ISRAEL Modern Talking Picture Service, Inc. INTL (t), AUSTRALIA (t), BERMUDA, CANADA, CHILE (t), CAMEROON, DENMARK, GREAT BRITAIN (t), FRANCE, GERMANY, FEDERAL REPUBLIC OF, ISRAEL, JAPAN, JORDAN (t), KOREA, REPUBLIC OF, NETHERLANDS, NEW ZEALAND, PORTUGAL, SOUTH AFRICA, SWEDEN, SWITZERLAND, THAILAND, TURKEY, TAIWAN, USSR (t) Monaco Government Tourist Office MONACO Moran, Mark E., Esquire (formerly: Kindness & Moran) MEXICO Morgan, Gary Russell (T) CISKEI Morgan, Lewis & Bockius GREAT BRITAIN, SCOTLAND Moroccan National Tourist Office

MOROCCO

Moroccan Office for Industrial Development (T) MOROCCO Morris, Macey (T) CANADA Moua. Bee LAOS Mudge, Rose, Guthrie, Alexander & Ferdon ARGENTINA, CHINA, COLOMBIA, HONG KONG, JAPAN, KOREA, REPUBLIC OF (t) Multistate Associates, Inc. (T) SWITZERLAND Mundt, MacGregor, Happel, Falconer, Zulauf & Hall JAPAN Myers Communicounsel, Inc. (T) INTL MISR Travel EGYPT N.W. Ayer & Son, Inc. d/b/a N.W. Ayer, Inc. AUSTRALIA, BAHAMAS Namibia News Bureau NAMIBIA Nangoloh, Phil Ya (T) NAMIBIA National Computer Board of Singapore SINGAPORE National Federation of Coffee Growers of Colombia COLOMBIA National Film Board of Canada CANADA National Strategies & Marketing Group, Inc. TAIWAN National Union for the Total Independence of Angola (UNITA) d/b/a Free Angola Information Service, Inc. ANGOLA

Needham & Grohmann, Inc. BAHAMAS, GUATEMALA, TRINIDAD AND TOBAGO Neill & Company, Inc. EGYPT, GABON (t), JORDAN, KENYA, MOROCCO, PAKISTAN Neill, Mullenholz & Shaw EL SALVADOR Netherlands Board of Tourism **NETHERLANDS** Netherlands Chamber of Commerce in the U.S., Inc. NETHERLANDS New South Wales Government Office AUSTRALIA New TransCentury Foundation (T) AUSTRALIA New York Bureau of the Telegraph Agency of the USSR (TASS) USSR New York Comm. of International Comm. of Passenger Lines INTL New Zealand Central Reservations Office NEW ZEALAND New Zealand Government Tourist Office NEW ZEALAND New Zealand Meat Producers' Board NEW ZEALAND New Zealand Milk Products, Inc. NEW ZEALAND New Zealand Tourist & Publicity Office NEW ZEALAND Newman & Holtzinger BELGIUM Nicaraguan Resistance (U.S.A. Office) NICARAGUA Nixon. Peter CANADA

North American ASEAN Promotional Chapter INTL North American E. Coast Chapter of the E. Asia Travel Assn. INTL North American Precis Syndicate AUSTRALIA, AUSTRIA, BRAZIL (t), BULGARIA (t), CANADA, CAMEROON (t), EGYPT (t), IRELAND (t), GREAT BRITAIN, FRANCE, GERMANY, FEDERAL REPUBLIC OF (t), INDIA (t), ISRAEL, ITALY, JAPAN, KOREA, REPUBLIC OF (t), MOROCCO (t), MEXICO (t), ROMANIA, SWEDEN, SWITZERLAND, TURKEY (t), TAIWAN (t), USSR (t), BRITISH VIRGIN ISLANDS (t) Northup, Graham T. GERMANY, FEDERAL REPUBLIC OF Norwegian Tourist Board (formerly: Norwegian National Travel Office) NORWAY Nossaman, Guthner, Knox & Elliott CANADA Nova Scotia Information Centre CANADA NAP International, Inc. ANGOLA NDC (formerly: The North of England Development Council) GREAT BRITAIN NKM Associates, Inc. TAIWAN NLP&F (T) d/b/a Norman, Lawrence, Patterson & Farrell, Inc. GREAT BRITAIN NM International. Inc. ANGOLA NTS-The Alliance of Russian Solidarists USSR O'Connor & Hannan ARGENTINA, BOLIVIA, CANADA, CHINA, CYPRUS, ECUADOR (t), GREAT BRITAIN, EL SALVADOR, FRANCE, ISRAEL, JAPAN, JAMAICA, MEXICO, NETHERLANDS ANTILLES,

ST. CHRISTOPHER - NEVIS, SUDAN O'Melveny & Myers BELGIUM, CANADA, FRANCE (t), GERMANY, FEDERAL REPUBLIC OF Oestreicher, Michael R. SWITZERLAND Office of the Commissioner for Gov't. of Victoria Australia AUSTRALIA Office of the Deputy Commissioner of Maritime Affairs/R.V. VANUATU Office of the Deputy Commissioner of Maritime Affairs, R.L. LIBERIA Office of the Government of Alberta CANADA Office of the Republic of South Moluccas SOUTH MOLUCCAS, REPUBLIC OF Office of the Turkish Republic of Northern Cyprus CYPRUS The Office of Tibet TIBET Ogilvie, Taylor & Associates, Inc. GERMAN DEMOCRATIC REPUBLIC Ogilvy & Mather U.S., a Division of The Ogilvy Group, Inc. GREAT BRITAIN Oldaker, William C. NORTHERN IRELAND Omnicom Group, Inc. COLOMBIA Oppenheimer, Wolff & Donnelly KOREA, REPUBLIC OF Oscar Monegro, President DOMINICAN REPUBLIC P.W. Anderson & Partners, Inc. GERMANY, FEDERAL REPUBLIC OF Pacific Islands, Washington Office COOK ISLANDS

Pack, Allen Scott CANADA Padilla, Speer, Burdick & Beardsley, Inc. AUSTRALIA The Pagonis & Donnelly Group CANADA Palestine Arab Delegation PALESTINE Palestine Information Office PALESTINE Palumbo & Cerrell, Inc. INTL Parrish & Company, Inc. AUSTRIA (t), FINLAND, FRANCE Parry & Romani Associates, Inc. BAHAMAS, GREAT BRITAIN, JAPAN Parsons, Richard Michael ISRAEL Partido de la Liberacion Dominicana DOMINICAN REPUBLIC Partido de la Liberacion Dominicana DOMINICAN REPUBLIC Partito Repubblicano Italiano/U.S.A. Sezione Ugo La Malfa ITALY Pate, DeLane CANADA Patton, Boggs & Blow CAYMAN ISLANDS (t), CURACAO (t), GREAT BRITAIN, HONG KONG, ICELAND, ITALY, JAPAN, OMAN, PHILIPPINES (t), SPAIN, TRUST TERRITORY OF THE PACIFIC ISLANDS, **VENEZUELA. ZIMBABWE** Paul A. London & Associates, Inc. CANADA Paul, Hastings, Janofsky & Walker

IRAQ, JAPAN (t), PHILIPPINES

Paul, Weiss, Rifkind, Wharton & Garrison BOTSWANA, JAPAN, KOREA, REPUBLIC OF (t) Peang-Meth, Abdulgaffar CAMBODIA Pearson & Pipkin, Inc. SOUTH AFRICA Pekao Trading Corporation POLAND People's Mojahedin of Iran, Washington, D.C. - Press Office IRAN Perley & Hurley, Ltd. CANADA Perry, Marilyn Edith AUSTRIA, FIJI, GERMAN DEMOCRATIC REPUBLIC, ISRAEL, JORDAN, LIBYA, MALAYSIA, OMAN, PALESTINE, SAUDI ARABIA, SOMALI DEMOCRATIC REPUBLIC, SYRIA, THAILAND, YEMEN, ZAMBIA Peter Rothholz Associates, Inc. BARBADOS, NEW ZEALAND Pettit & Martin JAPAN Philip J. Hare Law Office SOUTH AFRICA The Philip Manuel Resource Group, Ltd. PERU Philip Van Slyck, Inc. JAPAN Philippine-U.S. Council, Inc. PHILIPPINES Phoenix, Paul J. CANADA Piero Ottinetti Design ITALY Pierson, Semmes & Finley CHINA (t), MAURITIUS

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