

Report of the Attorney General to the

Congress of the United States on the Administration of the

Foreign Agents Registration Act

of 1938, as amended, for the Calendar Year 1986 REPORT OF THE ATTORNEY GENERAL TO THE CONGRESS OF THE UNITED STATES ON THE ADMINISTRATION OF THE FOREIGN AGENTS REGISTRATION ACT OF 1938, AS AMENDED, FOR THE CALENDAR YEAR 1986

LISTING ACCORDING TO GEOGRAPHICAL AREA OR NATIONALITY FIELD OF REGISTRANTS WHOSE STATEMENTS WERE IN ACTIVE STATUS AT ANY TIME DURING CALENDAR YEAR 1986

- (T) Indicates termination of entire registration during 1986
- (t) Indicates termination of single foreign principal in a given geographical area during 1986

The dollar figure included for each registrant represents the total amount of money received in the United States in furtherance of the agency purpose by agents working on behalf of the foreign principal. This information is based on the registrant's reporting period rather than the calendar year.

The list is compiled alphabetically by country; however, it necessarily will include foreign principals which have no association with the government.

The format utilized in this part of the report sets forth the name, address and registration number of the registrant. Following this is set forth the identity of the foreign principal, the nature of the activities engaged in, the amount of monies received and the political propaganda disseminated, if any.



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Alphabetical list of all registrants whose registrations were in active status at any time during the calendar year 1986 as well as the countries in which their foreign principals are located.

REPORT OF THE ATTORNEY GENERAL TO THE CONGRESS OF THE UNITED STATES ON THE ADMINISTRATION OF THE FOREIGN AGENTS REGISTRATION ACT OF 1938, AS AMENDED, FOR THE CALENDAR YEAR 1986

TO THE SENATE AND HOUSE OF REPRESENTATIVES OF THE UNITED STATES OF AMERICA IN CONGRESS ASSEMBLED:

I have the honor to report on the administration of the Foreign Agents Registration Act of 1938, as amended, pursuant to Section 11 of the Act (22 U.S.C. 621), which requires the Attorney General to report from time to time to the Congress concerning the administration of the Act, as well as the nature, source and content of political propaganda disseminated or distributed by agents of foreign principals registered under the Act.

It has been the policy of the Department since 1950 to prepare a report each year. This report covers the administration and enforcement of the Foreign Agents Registration Act for the calendar year 1986.

The text of this year's report lists according to geographical area or nationality field all registrants who were registered at any time during the calendar year 1986. It includes the identity of the foreign principal(s), a description of the agent's activities, a total figure for monies received, and a description of the political propaganda disseminated.

The principal purpose of Congress in enacting the Foreign Agents Registration Act was to ensure that the Government and the people of the United States would be informed of the identity of persons engaging in political activities for or on behalf of foreign governments, foreign political parties and other foreign principals.

The amendments to the Foreign Agents Registration Act were designed to strengthen the basic purpose of the original Act -- i.e., to protect the interests of the United States by requiring complete public disclosure by persons acting for or in the interests of foreign principals where such activities are political in nature. The public disclosure required by the Act permits the Government and the people of the United States to be informed as to the identities and activities of such persons and to be better able to appraise them and the purposes for which they act. These amendments arose in connection with hearings held by the Senate Foreign Relations Committee in its examination of the interrelationships of nondiplomatic agents with the executive and legislative branches of the Government, as well as with our mass media.

Registration under the Act does not imply recognition by the United States Government of either the existence or legality of the foreign principal. Furthermore, registration does not indicate approval by the United States Government of the propaganda material disseminated or of the activities of the registered agent.

During the calendar year 1986, the Department received 155 new registration statements and terminated 98 registrations, leaving a total of 824 active registrations on file as of December 31, 1986. Individuals acting as officials or employees or rendering assistance to a registrant for or in the interest of the latter's foreign principal filed 1129 short-form registration statements under the Act, bringing the present total of active short-form registration statements to 8,354. There were 281 agreements with new foreign principals reported by agents currently registered under the Act.

In this calendar year, the staff of the Registration Unit reviewed over 1,500 supplemental statements and processed approximately 15,000 pieces of both incoming and outgoing correspondence which involved other government agencies, registrants and the general public.

ADMINISTRATION AND ENFORCEMENT

LITIGATION

In the case of <u>Attorney General v. The Irish People, Inc.</u>, 502 F. Supp. 63 (D.D.C. 1980), 684 F.2d 928 (D.C.Cir. 1982), an action was commenced on August 15, 1976, against the defendant charging it with failure to register as an agent of a foreign principal as required by the Foreign Agents Registration Act. The defendant is the nominal owner and

publisher of a nationally distributed weekly newspaper The Irish People. The complaint sought a mandatory injunction requiring the defendant to register and otherwise to comply with the Act. After losing a series of motions to dismiss, the defendant filed an answer denying the principal allegations of the complaint, raising a series of affirmative defenses, and asserting several counterclaims alleging violations of certain statutory rights. On our motion, the Privacy Act counterclaim was dismissed. The remaining counterclaim alleged illegal electronic surveillance and sought both monetary and injunctive relief. On August 8, 1980, the United States District Court for the District of Columbia ruled that certain documents to which we had earlier asserted a claim of state secrets privilege, and which the court had held to be privileged, were material to the defense, and must either be produced or the action would be dismissed. The Department filed a motion for reconsideration, based on the court's erroneous application of the principles of criminal law to a civil action and its failure to comply with the Federal Rules of Civil Procedure. The court, without elaboration, denied our motion for reconsideration and granted the defendant's motion to dismiss.

The Department appealed this decision to the United States Court of Appeals for the District of Columbia Circuit. On July 2, 1982, the Court of Appeals overturned the dismissal and reinstated the complaint, ruling that the defendant was not entitled to the material. The court also agreed that even if the lower court had not erred on this issue, dismissal of our suit was not justified and some alternative should have been fashioned by the District Court, such as in the so-called Socialist

Workers Party case, <u>In re Attorney General of the United States</u>, 596 F.2d 58 (2d Cir. 1979).

The defendant sought rehearing either before the original panel or the entire Court of Appeals. On September 9, 1982, the Court of Appeals denied the defendant's attempt. The defendant filed a petition for certiorari with the United States Supreme Court. We opposed the petition on the basis that it was interlocutory and on that basis certiorari was denied. A subsequent motion for reconsideration was also denied.

Upon remand to the District Court, both sides filed motions for summary judgment. The motions were argued in December 1983, and in July 1984, the Court granted the plaintiff's motion and denied the defendant's except on the issue of the selective prosecution defense. This remaining issue was briefed by both parties and oral argument was held in December of that year.

On June 14, 1985, the District Court rejected the defendant's remaining defense and granted an injunction requiring the defendant to register under the Act. This decision is reported at 612 F. Supp. 647 (D.D.C. 1985). The defendant noted an appeal (No. 85-5883), and on July 25, 1986 the Court of Appeals in a per curiam opinion affirmed the dismissal of the claim of selective prosecution. The Circuit Court found, however, that there were sufficient questions of fact that precluded the granting of summary judgment and remanded the case to the District Court for trial. This decision is reported at 796 F. 2d 520 (D.C. Cir. 1986).

The District Court set a trial date in April of 1987.

In connection with our administration of Section 4 of the Act with respect to three films distributed by the National Film Board of Canada (NFBC), two civil actions were filed by members of the public, including a film distributor and a State Senator, alleging that their first amendment rights were violated by enforcement of the Act against the NFBC. The civil actions, styled <u>Mitchell Block, et al. v. William French Smith, et al.</u> (Civil Action No. 83-0672), and <u>Barry Keene v. William French</u> <u>Smith, et al.</u> (Civil Action No. 583-287 RAR), were filed in the District Court for the District of Columbia and the District Court for the Eastern District of California, respectively. The actions sought declaratory and injunctive relief against the application of the provisions of the Act to the NFBC films on First Amendment and other grounds.

The NFBC has been registered with the Department under the Act since 1947 for its dissemination of films from Canada. On January 13, 1983, following a review of five films out of some fifty titles being disseminated for the first time by NFBC, the Department advised NFBC that three of the films, <u>Acid from Heaven</u>, <u>Acid Rain, Requiem or Recovery</u> and <u>If You Love This Planet</u>, constituted political propaganda as defined in the Act. Consequently, the NFBC was advised to add the statutory disclaimer to the films disclosing its relationship with its foreign principal, the fact of registration and the fact that registration does not indicate approval by the U.S. Government.

On March 24, 1983, plaintiff California State Senator Barry Keene filed a civil action alleging that he wished to exhibit the films but was deterred from doing so because any connection with material "denigrated" by the Government as "foreign political propaganda" would be injurious to him. In the Keene case, the preliminary injunction against enforcement of the Act was published as Keene v. Smith, 569 F. Supp. 1513 (E.D. Cal. 1983), and was made permanent in an opinion styled Keene v. Meese, 619 F. Supp. 1111 (E.D. Cal. 1985). In the second opinion, Judge Raul A. Ramirez found that Congress intentionally used the term "political propaganda" to denigrate, and thus suppress, the speech to which it applied. The Attorney General appealed this ruling to the Supreme Court in the fall of The case was argued on December 2, 1986 with the Government 1985. asserting that the Act's use of the term "political propaganda" is neutral, even handed, and without pejorative connotation and therefore is constitutionally permissible.

On March 9, 1983, several plaintiffs, not including the NFBC, filed a civil action in the District Court for the District of Columbia against the application of the provisions of the Act to the three films distributed by the NFBC. On May 23, 1983, the Government filed its motion to dismiss, or in the alternative, for summary judgment.

In the <u>Block</u> case, Judge Charles R. Richey granted the Government's motion to dismiss the complaint for lack of standing in an opinion published as <u>Block v. Smith</u>, 583 F. Supp. 1288 (D.D.C. 1984). Oral argument on plaintiff's appeal was heard on February 12, 1985 in the U.S. Court of Appeals for the District of Columbia Circuit, before the panel of Judges Bork, Scalia and Wright. On June 18, 1986, the Court in a

unanimous decision by Judge Scalia, reversed the District Court's finding of no standing, and on the merits rejected plaintiff-appellee's statutory and constitutional challenges to the Act, and directed the lower court to enter judgment for the government in an opinion styled <u>Block v. Meese</u>, 793 F.2d 1303 (D.C. Cir. 1986). The Supreme Court denied certiorari in the case, 106 S.Ct. 3335 (1986).

On October 31, 1986, the United States Attorney for the District of Columbia filed a criminal information against John Peter McGoff charging him with a willful failure to register as an agent of the Republic of South Africa, United States v. John P. McGoff, Crim. No. 86-369 (D.D.C. 1986) as required by the Foreign Agents Registration Act of 1938, as amended. The information alleged that McGoff, the president of Global Communications Corporation and Panax Corporation, holding companies through which he controlled numerous small daily and weekly newspapers throughout the United States, had failed to file a registration statement with the Attorney General of the United States as required by sections 612(a) and 618(e) of the Act. The filing of the criminal information culminated a four year investigation into allegations which had initially surfaced in the South African media about the existence of a secret Department of Information "slush fund" used to finance South African front organizations and agents throughout the world. The information alleged that McGoff and South Africa secretly formed a joint venture to obtain the now-defunct Washington Star in an effort to promote a positive public image of South Africa, to publicize South Africa's "point of view" within the capital of the United States in an effort to change American policy towards that country, and, finally, to enhance the political and media

influence of McGoff so that he could more effectively support various RSA projects in the United States. Defendant McGoff waived indictment by grand jury in May of 1985 in an extended effort to persuade the Department of Justice that the case should be settled civilly rather than by the commencement of the first criminal prosecution in over 20 years charging solely a violation of the Act. When the negotiation process failed the Attorney General approved the filing of the criminal information.

On November 12, 1986, the District Court for the District of Columbia (Judge Charles Richey) ordered that any motion to dismiss the charges on the basis that the prosecution was barred by the statute of limitations had to be filed by the defendant on or before November 24, 1986. To facilitate an early hearing on this matter, the parties stipulated that the last alleged act of agency committed by the defendant occurred on June 13, 1979. The statute of limitations started to run on that date unless §618(e) of the Act postponed the operation of the statute until an actual registration by the agent occurred. The District Court heard oral argument on the issues raised in the defendant's motion on December 19, 1986. At the conclusion of oral argument, the court ruled, without benefit of a formal written opinion, that, even though the offense of failure to file a registration statement is clearly a continuing offense, the offense is completed and the statute of limitations is triggered once the agent's activities have ended. Based on the stipulation that the last alleged act of agency occurred on June 13, 1979, the District Court concluded that the five year statute of limitations (18 U.S.C. §3282) barred the prosecution of McGoff since the information had not been filed before June 13, 1984.

At the conclusion of the year, the merits of authorizing an appeal in this case were under consideration.

OTHER INITIATIVES

The Registration Unit continued to conduct in-depth inspections of a broad spectrum of registrants pursuant to Section 615 of the Act. As a result of such inspections of books and records, it was determined in several cases that disclosures were inadequate, thereby necessitating the submission of amendments to registration statements.

Unit personnel also continued to conduct field and office conferences in order to assist new registrants in fully meeting their reporting obligations under the Act. The Department also has retained the practice of distributing copies of registration statements and supplements to interested departments and agencies of the Federal Government.

Respectfully submitted,

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EDWIN MEESE III Attorney General

ALBANIA

Leah Siegel, #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Agensia Telegrafika ATA

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Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

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Political Propaganda: None Reported

ALGERIA

Garvey, Schubert, Adams & Barer, #3047 A Partnership of Professional Corporations 10th Floor Waterfront Place Building 1011 Western Avenue Seattle, Washington 98104

Sonatrach

The registrant provided analysis of existing and proposed legislation, and represented the foreign principal before Congress and administrative agencies in relation to proposed amendments to and/or repeal of the Natural Gas Act and Natural Gas Policy Act and proposed natural gas deregulation legislation.

\$181,246.55 for the 12 month period ending August 9, 1986.

Registrant presented position papers to members of Congress and agency personnel.

Gabriel Guerra - Mondragon, #3907 1789 Lanier Place, N.W. Washington, D.C. 20009

Sahrawi Arab Democratic Republic (S.A.D.R.)

Registrant introduced a representative of the foreign principal to U.S. Government officials, to present its views concerning the conflict with Morocco.

Finances: None Reported

Registrant disseminated a briefing paper.

Jones, Day, Reavis & Pogue, #3427 Metropolitan Square 655 15th Street, N.W. Washington, D.C. 20005-5701

Sonatrach (t)

Registrant monitored and advised the foreign principal on proceedings before the Economic Regulatory Administration and the Federal Energy Regulatory Commission. \$256,896.00 for the 12 month period ending December 10, 1986.

Political Propaganda: None Reported

ANGOLA

Richard Anthony Baenen, #3853 1735 New York Avenue, N.W. Washington, D.C. 20006

Sonango1

Initial documents filed indicate registrant agreed to express the views of the foreign principal before appropriate U.S. Government officials.

Finances: None Reported

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

National Union for the Total Independence of Angola (U.N.I.T.A.)

The registrant assisted U.N.I.T.A. in attempting to make its case to Congress and the American public that it is a legitimate political organization, assisted U.N.I.T.A. with respect to U.S. media and press strategies, and monitored the progress of legislation to aid U.N.I.T.A. In addition, the registrant assisted the foreign principal in making contact with U.S. media organizations and with private and academic organizations.

\$599,990.00 for the 12 month period ending December 14, 1986.

The registrant disseminated material regarding information on the political and social infrastructure within Angola, as well as material stating the foreign principal's positions, progress and strategies.

Fenton Communications, Inc., #3857 250 West 57th Street New York, New York 10107

Government of Angola

Registrant arranged press interviews for a visiting representative of the foreign principal and arranged a trip for U.S. journalists traveling to Angola. \$149,972.21 for the six month period ending December 31, 1986.

Registrant prepared and distributed press kits on behalf of the foreign principal.

Fouch-Roseboro & Associates, #3756 9465 Wilshire Boulevard Suite 530 Los Angeles, California 90212

Sonango1

Registrant arranged a travel itinerary for representatives of the foreign principal attending Martin Luther King day in Atlanta, Georgia, and provided public relations services on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Frente Nacional De Libertacao De Angola, #3591 P.O. Box 77032 Washington, D.C. 20013-7832

Angola

Registrant met with Congressional staff members and contacted radio stations in Miami on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Griffin Communications, #3913 713 Park Street Vienna, Virginia 22180

Free Angola Information Service

Registrant provided public relations consulting services to the foreign principal.

#3,082.87 for the two month period ending December 10, 1986.

Registrant prepared and distributed a newsletter entitled <u>Kwacha</u> News, on behalf of the foreign principal.

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Government of the People's Republic of Angola/SONANGOL (t)

Registrant contacted members of Congress and their staffs as well as officials of the executive branch with respect to the policies and objectives of the Angolan Government and its stance with regard to negotiations over the continued presence of foreign troops in Angola. Registrant also contacted officials at the Department of State and CIA concerning the US role in finding a permanent solution to problems in South Africa. Registrant participated in a fact finding visit to Angola.

\$20,000.00 for the six month period ending May 10, 1986.

Material disseminated by the registrant included a radio program on "Washington Spotlight," and an information kit consisting, in part, of press clips on Angola.

Clarence V. McKee, #3707 1776 K Street, N.W. Washington, D.C. 20006

National Union for the Total Independence of Angola (UNITA)

The registrant arranged meetings receptions, interviews and speeches for the President of UNITA for the purpose of informing the American public of his objectives in Angola.

\$171,420.48 for the 12 month period ending December 10, 1986.

Registrant assisted in the preparation and distribution of newsletters on behalf of the foreign principal.

Milbank, Tweed, Hadley and McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

JDS International Consulting

The registrant agreed to counsel and advise the foreign principal regarding U.S. legislative and administrative policies and proposals involving foreign direct investment in Angola, the Angolan petroleum industry and Angolan participation in the World Bank. The registrant also agreed to advise the principal with respect to other areas on which the Angolan government, through JDS International Consulting, expresses its interest.

Finances: None Reported

Political Propaganda: None Reported

National Union for the Total Independence of Angola ("UNITA"), #3797 P.O. Box 65463 Washington, D.C. 20035-5463

UNITA

Registrant contacted U.S. officials encouraging support for the aims and goals of the foreign principal, with specific intentions of influencing the defeat of the Lee-Hamilton Amendment to the Intelligence Authorization Bill before the U.S. Congress. Registrant also arranged the itineraries for representatives of the foreign principal traveling within the United States.

\$565,518.00 for the six month period ending September 21, 1986.

The registrant disseminated written materials, delivered speeches and arranged radio and television broadcasts expressing the views of the foreign principal.

John D. Sassi, #3789 d/b/a JDS International Consulting 157 Castle Heights Avenue Pennsville, New Jersey 08070

Sonango1

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The registrant acted as a liaison between American firms offering public relations and legislative lobbying services and representatives of the foreign principal for the purpose of increasing trade between the U.S. and Sonangol. \$220,000.00 for the eight month period ending September 4, 1986.

Political Propaganda: None Reported

South/North Development Group, Ltd., #3854 610 Fourth Place, S.W. Washington, D.C. 20024

People's Republic of Angola

Registrant arranged itineraries for visiting Angolan representatives and contacted U.S. officials regarding legislation of interest to the foreign principal.

\$199,970.oo for the six month period ending December 31, 1986.

Registrant disseminated letters to U.S. officials regarding the political situation in South Africa.

TKC International, Inc., #3075
 444 North Capitol Street, N.W.
 Suite 711
 Washington, D.C. 20001

Uniao Nacional Para Independencia total de Angola (UNITA)

The registrant monitored legislation concerning UNITA and contacted members of the administration, members of Congress and their staffs, and various groups with a particular interest in Angola to ascertain and discuss their position on the issue of U.S. aid to UNITA.

\$277,000.00 for the nine month period ending December 13, 1986.

The registrant sent letters and the news bulletin entitled "Free Angola" to members of Congress.

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ANGUILLA

Caribbean Tourism Association, #991

See "International"

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Anguilla Department of Tourism

Registrant prepared and distributed news releases and sent photos to travel, trade and consumer media to promote tourism to Anguilla.

\$57,976.97 for the 12 month period ending July 9, 1985.

Political Propaganda: None Reported

ANTIGUA & BARBUDA

Eastern Caribbean Tourist Association, #2472

See "International"

Finley, Kumble, Wagner, Heine, Underberg, Manley, Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. - 10th Floor Washington, D.C. 20036

Government of Antigua and Barbuda

The registrant rendered advice on U.S. laws, regulations and policies concerning trade, trade developments, taxation, import laws, multilateral and bilateral assistance programs, the status of U.S./Antigua treaties, and preparation for bilateral negotiations. The registrant met with U.S. Government officials to discuss U.S. economic assistance for Antigua, and to discuss and plan Deputy Prime Minister Lester Bird's visit to the U.S. in March 1986. The registrant accompanied the Deputy Prime Minister in meetings with members of Congress and officials of U.S. Government agencies.

\$10,986.26 for the 12 month period ending December 29, 1986.

Political Propaganda: None Reported

Government of Antigua and Barbuda Department of Tourism, #2342 610 Fifth Avenue New York, New York 10020

State of Antigua and Barbuda

Registrant's efforts to promote tourism included participating in travel/trade shows, sponsoring familiarization tours and distributing tourist literature to travel agents in major northeastern cities.

\$999,010.85 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Henry Davis Corporation, #2952 2278 Babylon Turnpike Merrick, New York 11566

Antigua and Barbuda Department of Tourism

The registrant made promotional calls and distributed literature to travel agents to promote tourism to Antigua.

\$18,000.00 for the 12 month period ending September 11, 1986.

Political Propaganda: None Reported

Hill and Knowton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Government of Antigua and Barbuda (t)

Registrant placed inquiry calls to Congressional staff members concerning textile legislation.

Finances: None Reported

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Antigua and Barbuda Department of Tourism

Registrant wrote promotional articles for trade and consumer publications to promote tourism to Antigua and Barbuda.

\$12,000.00 for the six month period ending July 9, 1986.

Political Propaganda: None Reported

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ARGENTINA

International Business & Economic Research Corporation, #2944
2121 K Street, N.W.
Suite 700
Washington, D.C. 20037
Camara de la Industria Aceitera de la Republica Argentina (CIARA)

The registrant engaged in research and analysis of the U.S. and Argentine soybean and soybean processing industries in conjunction with another registered agent, Mudge Rose Guthrie Alexander & Ferdon.

Finances: None Reported

Political Propaganda: None Reported

Mudge Rose Guthrie Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, D.C. 20037

Camara de la Industria Aceitera de la Republica Argentina (CIARA)

The registrant represented the foreign principal in an investigation by the U.S. Trade Representative pursuant to Section 301 of the Trade Act of 1974 regarding the soybean industry.

\$40,000.00 for the two month period ending August 18, 1986.

Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

Aspitarte y Cia

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of orgin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$3,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Casa Fuentes, S.A.C.I.F.I.

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of orgin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

Finances: None Reported

Political Propaganda: None Reported

Establecimiento Las Marias S.A.

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of orgin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

Finances: None Reported

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

COTAL (Confederation of Tourism Organizations for Latin America)

Registrant agreed to promote tourism to Argentina by preparing and disseminating press releases, newsletters and other promotional material.

Finances: None Reported

Political Propaganda: None Reported

Van Brunt and Company Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017

Aerolineas Argentinas

The registrant's promotional activities on behalf of the airline included the production and placement of advertisements.

Finances: None Reported

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153

Banco Central De la Republica Argentina

Registrant provided legal advice and met with various U.S. Government officials and bank representatives to discuss the payment of Argentina's international financial obligations, the securing of new loans from commercial banks, and the refinancing of existing public and private sector loans.

\$1,725,116.00 for the 12 month period ending December 29, 1986.

Political Propaganda: None Reported

ARUBA

Aruba Tourist Bureau, #2987 1270 Avenue of the Americas Suite 2212 New York, New York 10020

Government of the Island Territory of Aruba

Registrant promoted tourism to Aruba through advertising; disseminating films, travel literature and press releases; contacting travel agents; and participating in travel shows.

\$1,283,850.77, including miscellaneous receipts, for the 12 month period ending December 29, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York 10022

The Government of Aruba

In order to promote tourism to Aruba, the registrant prepared newsletters and press releases, organized press visits and contacted the media on behalf of the foreign principal.

\$10,185.92 for the one month period ending November 23, 1986.

Political Propaganda: None Reported

Mark A. Siegel and Associates, Inc., #3865 '400 North Capitol Street, Suite 368 Washington, D.C. 20001

Government of Aruba

Registrant agreed to provide general representation and consultation services, and to assist the foreign principal in applying for funds from the U.S. for such programs as Aruba may be qualified.

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Finances: None Reported

Political Propaganda: None Reported

Martin, Sturtevant, Silverman & Marshall, Inc., #3043 555 Madison Avenue New York, New York 10022 Aruba Tourist Bureau Registrant prepared and placed tourist advertisements in various U.S. newspapers and magazines. \$848,976.98 for the 12 month period ending July 23, 1986. Political Propaganda: None Reported The Rendon Company, #3906 1439 Rhode Island Avenue, N.W. Washington, D.C. 20005 Government of Aruba Registrant agreed to assist the foreign principal by attracting American investors to commercial projects in Aruba, recruiting American specialists for industrial and technological projects, and promoting the image of Aruba through the media in the U.S. \$15,497.06 received prior to registration. Political Propaganda: None Reported Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017 Golden Tulip Aruba Caribbean Hotel & Casino Registrant agreed to provide advertising and public relations services to develop tourism for the Hotel. Finances: None Reported Political Propaganda: None Reported

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AUSTRALIA

Australian Broadcasting Commission, #394 1 Rockefeller Plaza New York. New York 10020

Australian Broadcasting Commission, Sydney

The registrant negotiated with concert agencies for contracts with concert artists and symphony orchestras. Registrant also arranged itineraries and appointments for the Commission's visitors to this country and Canada.

\$2,124,492.41 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Australian Information Service, #418 636 Fifth Avenue New York, New York 10020 Australian Information Service, Department of Administrative Services Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Australian Meat and Live-Stock Corporation, #2611 805 Third Avenue, 11th Floor New York, New York 10022

Australian Meat and Live-Stock Corporation

The registrant participated in meetings with the Department of Agriculture regarding statistical measurement of meat quota imports in the U.S. Other discussions were had with Government officials to discuss industry trends in the U.S. and Australia. Registrant disseminated <u>In Brief . . . a situation summary of the livestock and</u> meat industries and <u>Market Notes for Livestock and Meat</u>.

\$526,558.96 for the 12 month period ending September 29, 1986 (includes miscellaneous receipts).

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Political Propaganda: None Reported
Australian Tourist Commission, #1032 3550 Wilshire Boulevard, Suite 1740 Los Angeles, California 90010

Australian Tourist Commission, Victoria

Travel promotion activities included contacting and disseminating information to travel industry representatives, the publicity media and individuals. Registrant also arranged travel film broadcasts on television and participated in radio interviews. Articles were prepared for newspapers, magazines and travel industry publications.

\$3,911,224.45 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Bishop, Liberman, Cook, Purcell & Reynolds, #3050 1200 Seventeenth Street, N.W. Washington, D.C. 20036

CSR, Ltd.

Registrant contacted staff members of the International Trade Commission, officials of the U.S. Department of Agriculture, and White House and OMB representatives to obtain information on legislation or other actions which would affect the foreign principal as a sugar marketing agent in the United States.

\$27,500.00 for the 12 month period ending August 17, 1986.

Political Propaganda: None Reported

Patson Pty., Ltd.

Activities: None Reported

\$1,500.00 for the 12 month period ending August 17, 1986.

Political Propaganda: None Reported

Cleary, Gottlieb, Steen and Hamilton, #508 1752 N Street, N.W. Washington, D. C. 20036

CSR, Ltd.

The registrant served as counsel to the foreign principal, which is the marketing agent for the Queensland Sugar Board, and advised the

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principal on administrative and legislative proposals relating to the United States sugar market.

\$31,484.62 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Clifford and Warnke, #2564 815 Connecticut Avenue, N.W. Washington, D. C. 20006

Australian Meat and Live-Stock Corporation

Registrant monitored various legislative matters as well as administrative and judicial actions. Registrant advised the principal on meat quotas, U.S. trade policy, farm policy, antitrust laws and maritime laws.

\$200,000.00 for the 12 month period ending September 26, 1986.

Registrant presented oral and written comments on the proposed beef promotion and research order appearing in the March 14, 1986 Federal Register.

Coudert Brothers, #3743 One Farragut Square South Washington, D.C. 20006

Commonwealth of Australia

Registrant provided advice on questions of U.S. law regarding contracts between the Commonwealth of Australia and parties in the United States, and relating to commercial and trade transactions and defense-related procurements.

\$44,964.24 for the 12 month period ending October 2, 1986.

Political Propaganda: None Reported

Counselors for Management, Inc., #3431 1000 16th Street, N.W., Suite 603 Washington, D.C. 20036

Energy Resources of Australia Ltd.

The registrant gathered information from government officials and publicly available sources regarding the Continuing Resolution, 1985,

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Title III, Section 305 (Uranium enrichment criteria) and <u>Western</u> Nuclear v. Huffman.

\$56,434.70 for the 12 month period ending December 22, 1986.

Political Propaganda: None Reported

Development Counsellors International Ltd., #1421 733 Third Avenue New York, New York 10017

Australian Tourist Commission

The registrant promoted travel to Australia by placing feature articles in trade and consumer publications, coordinating group and individual press tours to Australia and arranging for Australian spokesmen to appear on radio and television programs.

\$130,312.73 for the 12 month period ending July 29, 1986.

Political Propaganda: None Reported

Ernest Beyl Public Relations, Inc., #3463 874 North Point, The Penthouse San Francisco, California 94109

Australian Trade Commission

Registrant distributed news articles, newsletters, direct mail items, photographs and radio business news. Registrant also assisted journalists visiting Australia by recommending an itinerary and briefing them on Australia.

\$23,410.65 for the 12 month period ending October 26, 1986.

Political Propaganda: None Reported

Ford & Vlahos, #3252 (T) Alcoa Building, Suite 1313 One Maritime Plaza San Francisco, California 94111

Commonwealth of Australia

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The registrant's services included efforts to arrange the sale of C-130A Hercules aircraft to interested parties.

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Finances: None Reported

Political Propaganda: None Reported

Garvey, Schubert, Adams & Barer, P.C., #3047 A Partnership of Professional Corporations 10th Floor Waterfront Place Building 1011 Western Avenue Seattle, Washington 98104 Energy Resources of Australia, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Graydon Associates, Inc., #2639 P.O. Box 566 Red Bank, New Jersey 07701

Government of South Australia, Department of State Development (t)

Registrant contacted individuals who responded to its mailing campaign.

\$6,110.00 for the six month period ending June 30, 1986.

Political Propaganda: None Reported

New Era Bookshops

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

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The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036 Australian Consulate General Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Australian Tourist Commission

Registrant produced and printed Destination Australia.

\$203,079.37 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Australian Information Service (Embassy of Australia)

Registrant promoted and distributed films on behalf of the foreign principal.

\$9,269.45 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Australian Tourist Commission (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,875.77 for the three month period ending January 4, 1986.

Political Propaganda: None Reported

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Qantas Airlines

Registrant promoted and distributed films on behalf of the foreign principal.

\$3,131.57 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

N.W. Ayer & Son Inc., #3411 d/b/a NW Ayer Incorporated 1345 Avenue of the Americas New York, New York 10105

Australian Tourist Commission

Registrant served as the advertising agency of the foreign principal to promote tourism to Australia.

\$5,145,039.70 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Australian Trade Commission

Registrant served as the advertising agency of the foreign principal.

\$22,863.00 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

New South Wales Government, #1276 2049 Century Park East, Suite 2250 Los Angeles, California 90067

Government of New South Wales

The registrant's activities to promote industrial development included contacting American companies, disseminating literature, and arranging appointments and itineraries for visiting New South Wales businessmen and officials. Registrant also engaged in activities to promote tourism.

\$683,116.47 for the 12 month period ending December 31, 1986 (includes miscellaneous receipts).

Registrant disseminated <u>Development Projects in New South Wales Australia</u>, <u>Assistance For Development in New South Wales Australia</u>, and <u>Handbook</u> for Industrialists.

New TransCentury Foundation, #3835 1724 Kalorama Road, N.W. Washington, D.C. 20009

Embassy of Australia

Registrant prepared a plan to promote business migration to Australia from the U.S. and Canada.

\$8,507.50 prior to registration; \$8,507.50 for the six month period ending November 23, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Australian Press and Information Service (t)

Registrant prepared and distributed travel articles to U.S. newspapers on behalf of the foreign principal.

\$1,900.00 for the nine month period ending October 12, 1986.

Political Propaganda: None Reported

Office of the Commissioner for the Government of Victoria Australia, #3266 3550 Wilshire Boulevard, Suite 1736 Los Angeles, California 90010

Victorian Economic Development Corporation, Government of Victoria

The registrant contacted business groups, associations, corporations and individuals interested in investment in Victoria. Registrant also assisted Victoria manufacturers in marketing goods in North America.

\$238,894.72 for the 12 month period ending August 6, 1986.

Material disseminated by the registrant included <u>Invest in Australia</u>, Australia in the 80's, and <u>Business Destination</u>, <u>Melbourne</u>, <u>Victoria</u>.

AUSTRIA

AHW Advertising, Inc., #3545 (T) 295 Northern Boulevard Great Neck, New York 11021 Austrian Trade Commission in the United States, New York Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Alpine Tourist Commission, #2052

See "International"

Arent, Fox, Kintner, Plotkin & Kahn, #2661 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

Voest-Alpine A.G.

The registrant advised and represented the foreign principal before U.S. Government officials in connection with U.S. limitations on the import of Austrian steel products to the U.S.

\$204,912.07 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Austrian National Tourist Office, Midwest Office, #2457 500 North Michigan Avenue Suite 544 Chicago, Illinois 60611

Austrian National Tourist Office

The registrant promoted tourism to Austria by participating in travel shows, providing information to travel agents and tour operators, and lending films and slides on Austria to clubs, private parties, schools, television stations, etc.

\$64,333.21 for the 12 month period ending September 4, 1986.

Austrian National Tourist Office, Inc., Austrian Federal Railways, #495 500 Fifth Avenue New York, New York 10110

Austrian National Tourist Office

The registrant participated in travel shows throughout the country and provided information to tourists, travel agents, airlines and tour operators.

\$2,429,985.87 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Austrian Trade Commissioner in the United States, Midwest Office, #874 500 N. Michigan Avenue Suite 544 Chicago, Illinois 60611

Austrian Federal Chamber of Commerce

To promote trade between Austria and the U.S., the registrant participated in several trade shows and provided information to American businessmen, firms and importers. The registrant also served as intermediary in disputes between U.S. and Austrian firms.

\$745,520.65 for the 12 month period ending August 21, 1986.

Political Propaganda: None Reported

Austrian Trade Commission in the U.S., Southern Region Office, #3410 4800 San Felipe Road Suite 500 Houston, Texas 77056

Federal Economic Chamber of Austria

The registrant arranged bilateral business contacts, distributed commercial and tourist brochures to interested parties in the U.S., and organized presentations of Austrian products.

\$448,561.01 for the 12 month period ending September 20, 1986.

Political Propaganda: None Reported

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Austrian Trade Commissioner - West Coast Office, #793 World Savings Center 11601 Wilshire Boulevard Suite 2420 Los Angeles, California 90025

Federal Chamber of Economics

The registrant promoted trade between the U.S. and Austria by participating in several trade shows and providing information to American businessmen, firms and importers in the form of market analyses, economic studies and Austrian trade data.

\$509,088.39 for the 12 month period ending October 21, 1986.

Political Propaganda: None Reported

Austrian Trade Commissioner, #625 845 Third Avenue New York, New York 10022

Austrian Federal Economic Chamber

The registrant promoted the importation of Austrian goods by participating in trade shows and providing information to American businessmen, firms and importers. The registrant also contacted American firms with offers for source of supply and intervened in contract disputes between Austria and the U.S.

\$1,699,211.95 for the 12 month period ending November 11, 1986.

Political Propaganda: None Reported

Max N. Berry, #2216 3213 O Street, N.W. Washington, D. C. 20006

Austrian Hard Cheese Association (OEHEG)

Registrant advised OEHEG of developments concerning cheese quota licenses for U.S. importers of Austrian cheese.

\$6,222.95 for the 12 month period ending October 30, 1986 from the Austrian Food Center Corporation.

Political Propaganda: None Reported

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European Travel Commission, #574

See "International"

The Fontayne Group, Inc., #3752 13470 Washington Boulevard Marina del Rey, California 90292

Austrian National Tourist Office

The registrant developed and placed a ski promotion campaign in trade and consumer magazines, and created invitations for an Austrian event at the Rome convention to which U.S. travel agents and travel writers were invited.

\$29,341.92 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

Vienna Tourist Board

The registrant developed a promotional campaign in connection with the Vienna Choir Boys in order to promote travel to Vienna, Salzburg and Innsbruck. In connection with this, the registrant wrote and distributed a press kit, organized industry receptions and set up interviews with tourism officials.

\$102,000.00 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

Global USA, Inc., #3489 1823 Jefferson Place, N.W. Washington, D.C. 20036

Industrial Cooperation and Development Co. and Voest-Alpine AG

Registrant monitored legislation relating to export control, technology transfer enforcement and East-West relations, which could impact on the foreign principal.

\$137,087.47 for the 12 month period ending December 24, 1986.

The registrant disseminated a paper entitled "New Austrian Export Control Law Benefits Austrian Companies" to U.S. Government officials. Henderson, Friedlich, Graf & Doyle, Inc., #3719 600 Third Avenue New York, New York 10016 Austrian Tourist Board Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Hugh C. Newton & Associates, #2357 618 South Lee Street Alexandria, Virginia 22314

Peoples Party of Austria (t)

Registrant disseminated press releases, reprints and other information to the media to counter charges made against Dr. Kurt Waldheim during his campaign for the presidency of Austria. Registrant also arranged radio and television interview appearances for Waldheim's son to defend his father.

\$15,000.00 for the two month period ending June, 1986.

Registrant disseminated press releases, reprints and other information to the media.

ICD Austria, #3620 405 Lexington Avenue New York, New York 10174

> ICD Gesellschaft fuer Industrieansiedlung and Industrielle Kooperation G.m.b.H.

The registrant provided the U.S. business community with information promoting U.S. investment in Austria.

\$779,025.00 for the 12 month period ending October 16, 1986.

The registrant disseminated films, books, pamphlets, and advertisements regarding business opportunities in Austria.

Jurgen Hartmann Corporation, #2395 (T) 342 Madison Avenue New York, New York 10017 Austrian National Tourist Office The registrant placed travel advertisements on behalf of the foreign principal to promote tourism to Austria. \$13,136.25 for the six month period ending May 30, 1986. Political Propaganda: None Reported The Keating Group, #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036 Dial Austria Registrant provided printing services on behalf of the foreign principal. \$833.56 for the 12 month period ending November 23, 1986. Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709 Austrian Federal Chancellery (t) Registrant promoted and distributed films on behalf of the foreign principal. \$19,411.20 for the eight month period ending June, 1986. Political Propaganda: None Reported Parrish and Company, #3179 1825 Eye Street, N.W. Suite 400 Washington, D.C. 20006

KTM America, Inc.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022 Permanent Mission of Austria to the United Nations The registrant distributed videotapes on behalf of the foreign principal. Finances: None Reported Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Austrian National Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$12,000.00 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Watkins & Blumenthal, Inc., #3783
41 East 68th Street
New York, New York 10021
Austrian Trade Commission
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

BAHAMAS

Aaron D. Cushman and Associates, Inc., #2572
35 East Wacker Drive
Suite 850
Chicago, Illinois 60601

The Free National Movement

The registrant provided counsel to the foreign principal on matters relating to political, social and communication events, including assistance in scientific polling and surveying, and in establishing communication between the principal and domestic and foreign media outlets.

\$10,000.00 for the one month period ending October 7, 1986.

Political Propaganda: None Reported

Bahamas Tourist Office, #2310 d/b/a Bahamas News Bureau The Ministry of Tourism P.O. Box N-3701 Nassau, Bahamas

Bahamas Ministry of Tourism

The registrant participated in conferences, conventions and travel shows, coordinated familiarization trips to the Bahamas for travel agents, and contacted tour operators, travel agents and airlines to encourage travel to the Bahamas.

\$2,003,890.57 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Government of the Bahamas (t)

The registrant provided general advice with respect to U.S.-Bahama relations, advised the foreign principal on legislation of interest to the Bahamas, advised the principal regarding the Mutual Legal Assistance Treaty and the Extradition Treaty, assisted the government in securing communications equipment for narcotics interdiction purposes, assisted the principal in developing a strategy concerning its stand on the Haitian Repatriation Treaty, and advised the government with regard to tourism development in the Caribbean. The registrant met with U.S. Government officials regarding these matters.

\$800,000.00 for the nine month period ending September 1, 1986.

The registrant disseminated material to U.S. Government officials regarding drug interdiction program funding and the drug abuse problem in the Bahamas.

Caribbean Tourism Association, #991

See "International"

Darius International, Inc., #3713 311 E 72nd Street 10th Floor New York, New York 10021

Free National Movement Party, The Commonwealth of the Bahamas

The registrant agreed to advise the foreign principal on U... policies towards the Bahamas and on fundraising techniques. The registrant also agreed to arrange meetings between the foreign principal and members of Congress and/or the press and to research and provide advice on the proper methods to gain U.S. attention to the Bahamian election process to insure an honest and fair vote.

\$6,000.00 for the two month period ending August 6, 1986.

The registrant disseminated briefing materials to members of Congress and the executive branch which contained a background information statement for the Free National Movement and press clippings regarding drug trafficking in the Bahamas and the issue of the integrity of Lynden Pindling and his associates.

Hogan and Hartson, #2244

815 Connecticut Avenue Washington, D.C. 20006

Ministry of Tourism of the Government of the Commonwealth of the Bahamas

Registrant provided advice concerning pending criminal matters in the U.S. in which the foreign principal was a named or interested party.

Registrant also advised the foreign principal on matters pertaining to the following: Caribbean Policy Proposals, legislation relating to cruise ships, offshore conventions, extradition matters, IRS regulations and tourist development.
\$64,067.50 for the 12 month period ending August 18, 1986.
Political Propaganda: None Reported

Needham & Grohmann, Iuc., #3451 30 Rockefeller Plaza New York, New York 10112

Nassau & Paradise Island Promotion Board

The registrant prepared and placed advertisements in various media to promote tourism on behalf of the foreign principal.

\$525,252.61 for the 12 month period ending July 28, 1986.

Political Propaganda: None Reported

N.W. Ayer & Son Inc., #3411 d/b/a NW Ayer Incorporated 1345 Avenue of the Americas New York, New York 10105

Bahamas Ministry of Tourism

The registrant provided public relations and advertising services to promote tourism to the Bahamas.

\$9,340,162.99 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Bahamas Cruise Lines

Registrant provided public relations services to promote tourism via cruises to the Bahamas.

Finances: None Reported

Political Propaganda: None Reported

Lucayan Beach Resort and Casino

Registrant printed advertisements to promote tourism.

Finances: None Reported

Political Propaganda: None Reported

Paradise Island Tourism Development Association

Registrant served as the advertising agency for the foreign principal and provided counsel on marketing and merchandising.

Finances: None Reported

Political Propaganda: None Reported

Bruce A. Reznik, #3748 P.O. Box 1998 Washington, D.C. 20013

The People's Republic of Bangladesh

Registrant consulted with the foreign principal regarding U.S. aid programs to Bangladesh.

Finances: None Reported

Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

The People's Republic of Bangladesh

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$5,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

BARBADOS

Barbados Industrial Development Corporation, Barbados Board of Tourism, #1995 800 Second Avenue New York, New York 10017 Barbados Board of Tourism Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Barbados Industrial Development Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Barbados Labor Party Committee of North America, #3803 251 Seamans Avenue, Suite 1E New York, New York 10034

Barbados Labor Party

The initial registration statement indicated that the registrant would attempt to raise funds to assist Barbadians living in North America.

Finances: None Reported

Political Propaganda: None Reported

Berliner & Maloney, #3512 1101 17th Street, N.W. Suite 1004 Washington, D.C. 20036

Government of Barbados

Registrant provided advice regarding treaty negotiations with the U.S. and the drafting of incentive legislation for investments under the treaties. Registrant also contacted U.S. Government officials on behalf of the foreign principal, to discuss tax and trade matters, and U.S. market access of goods from Barbados.

\$59,434.85 for the 12 month period ending August 22, 1986.

Registrant disseminated releases, memoranda and letters addressing such issues as the tax treaty between Barbados and the U.S., investments in Barbados, comments on the Tax Reform Act of 1986, and proposed amendments to the Risk Retention Amendment Act of 1986.

Caribbean Tourism Association, #991

See "International"

Development Counsellors International Ltd., #1421 733 Third Avenue, Suite 2100 New York, New York 10017

Barbados Industrial Development Corporation

Registrant publicized and informed U.S. businessmen about opportunities in Barbados via feature articles in magazines, interviews with the press, press releases and a newsletter.

\$27,792.67 for the 12 month period ending July 29, 1986.

Registrant disseminated press releases promoting Barbados as an investment site, and a newsletter, Barbados Business Report.

Dewey, Ballantine, Bushby, Palmer & Wood, #3759 1775 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Hanschell Inniss, Ltd.

Registrant monitored Congressional actions of interest to the foreign principal, including oversight of the Caribbean Basin Initiative and proposals to limit imports of ethanol from CBI countries.

\$6,210.77 for the 12 month period ending November 27, 1986.

Political Propaganda: None Reported

Marketshare, #3775 41 Madison Avenue New York, New York 10010

Barbados Board of Tourism

Registrant served as public relations counsel for the foreign principal, issued press releases, organized press trips, and provided information to the media.

\$65,174.58 for the six month period ending August 7, 1986.

Political Propaganda: None Reported

Peter Rothholz Associates, Inc., #2830 380 Lexington Avenue New York, New York 10168

Barbados Board of Tourism

Registrant agreed to prepare and disseminate material to promote tourism.

Finances: None Reported

Political Propaganda: None Reported

Barbados Industrial Development Corporation

Registrant agreed to provide public relations services to promote industrial development and investment.

Finances: None Reported

Political Propaganda: None Reported

Richard & Edwards Inc., #3649 750 Third Avenue New York, New York 10017 Barbados Board of Tourism Activities: None Reported Finances: None Reported

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Political Propaganda: None Reported

Tribune Films, Inc., #1810
 303 Fifth Avenue
 New York, New York 10016
 Barbados Tourist Board (t)
 Registrant distributed travel films on behalf of the foreign
 principal.
 Finances: None Reported
 Political Propaganda: None Reported

Van Brunt & Company Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017 Barbados Board of Tourism Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Barbados Industrial Development Corporation

Registrant served as advertising agency on behalf of the foreign principal.

\$117,227.23 for the 12 month period ending October 1, 1986.

The registrant produced and placed advertisements directed to the business community to encourage interest in the establishment of businesses and industrial plants in Barbados.

Central Bank of Barbados

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Heywood Barbados Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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BELGIUM

Belgian National Tourist Office, #529 745 Fifth Avenue New York, New York 10022

Belgian National Tourist Office

The registrant participated in several travel shows and provided travel editors, travel agents, airlines and tour operators with information promoting tourism to Belgium.

\$582,122.00 for the 12 month period ending December 17, 1986.

Political Propaganda: None Reported

Max N. Berry, #2216 3213 O Street, N.W. Washington, D.C. 20007

> Association of the Chocolate, Biscuit and Confectionery Industries of the EEC (CAOBISCO)

The registrant represented the foreign principal before the International Trade Commission and the Trade Policy Staff Committee regarding U.S. quotas on certain candies.

\$14,230.12 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Jordan, Case, Taylor & McGrath, Inc., #3182 445 Park Avenue New York, New York 10022

Belgian National Tourist Office

Registrant served as a full service advertising agency, creating and placing advertising to promote tourism to Belgium.

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\$97,714.54 for the 12 month period ending July 1, 1986.

Political Propaganda: None Reported

Theodore W. Kassinger, #3848 The Willard Office Building 1455 Pennsylvania Avenue, N.W. Washington, D.C. 20004-1007

Belgian Endive Marketing Board

The registrant agreed to represent the foreign principal in connection with possible U.S. restrictions on imports of endives. The registrant agreed to perform legal services which would include analysing statutes, regulations, administrative decisions, and government policy announcements; preparing memoranda, letters, and other documents relative to the proposed import restrictions; gathering information and reporting to the foriegn principal on status of proposals; and engaging in oral and written communications with U.S. Government officials.

Finances: None Reported

Political Propaganda: None Reported

Newman & Holtzinger, P.C., #2895 Suite 1000 1615 L Street, N.W. Washington, D.C. 20036

Belgonucleaire, S.A.

The registrant provided general legal services including advice and counsel concerning the proposed participation of Western European nations in research and development activities relating to the Strategic Defense Initiative and legislative and regulatory developments affecting the nuclear industry.

\$15,871.53 for the 12 month period ending November 4, 1986.

Political Propaganda: None Reported

Euratom Supply Agency of the European Communities, Belgium

Activities: None Reported

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Finances: None Reported Political Propaganda: None Reported Synatom, Societe Anonyme Activities: None Reported Finances: None Reported Political Propaganda: None Reported Program Planni ; Services, Inc., #3454 (T) P.O. Box 1 Fairfax, virginia 22030 Boelwerf Shipyard Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Gicom Puba

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Seyfarth, Shaw, Fairweather & Geraldson, #3122 1111 19th Street, N.W. Washington, D.C. 20036

FN Moteurs, a division of Fabrique Nationale Herstal, S.A.

The registrant provided general legal counsel to the foreign principal in conjunction with its engine production business.

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\$223,928.45 for the 12 month period ending July 18, 1986, all of which involved non-registrable activity.

Political Propaganda: None Reported

(Consortium) Joint Venture S.A. Enterprises Jan De Nul and Dragomar, S.p.A. (t)

The registrant represented the foreign principal in litigation in the U.S. and provided general legal counsel to the foreign principal in conjunction with its marine dredging business.

\$3,422.50 for the 12 month period ending July 18, 1986, for non-registrable activity.

Political Propaganda: None Reported

Squire, Sanders and Dempsey, #746 1201 Pennsylvania Avenue, N.W. Washington, D.C. 20004

Embassy of Belgium

Registrant provided routine legal services to the principal and advised on international trade matters, commercial law questions and domestic relations issues.

\$15,000.00 for the 12 month period ending December 2, 1986.

Political Propaganda: None Reported

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BELIZE

Berliner & Maloney, #3512 1575 I Street, N.W., Suite 695 Washington, D.C. 20005

Embassy of Belize

Registrant advised the foreign principal of trade matters and tax legislation that would affect Belize. Registrant also arranged and attended a meeting between a U.S. Congressman and representatives of the foreign principal.

\$4,214.21 for the 12 month period ending August 22, 1986.

Registrant wrote and disseminated articles and letters relating to investment and tourism in Belize.

Bishop, Byrant and Associates, #3675 1012 Pennsylvania Avenue, S.E. Washington, D.C. 20003

Government of Belize

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

United Democratic Party of Belize

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

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Gadsby & Hannah, #2914 One Post Office Square Boston, Massachusetts 02109

Government of Belize

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

McMurray & Pendergast, #3501
1575 Eye Street, N.W.
Suite 600
Washington, D.C. 20005
Government of Belize
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

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BERMUDA

Bermuda Department of Tourism, #430 310 Madison Avenue, Suite 201 New York, New York 10017

Bermuda Department of Tourism

To promote tourism to Bermuda, registrant's four offices in New York, Boston, Chicago and Atlanta disseminated tourist literature, conducted audiovisual and film presentations, participated in travel shows, and made sales calls to travel agents.

\$2,922,516.04 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Black, Manafort, Stone & Atwater, Inc., #3710 (T) 324 North Fairfax Street Alexandria, Virginia 22314

United Bermuda Party

The registrant advised the foreign principal on its efforts to elect Parliamentary candidates by conferring with party leaders.

\$48,531.34 for the six month period ending January 30, 1986.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

Government of Bermuda

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The registrant advised and assisted the foreign principal concerning efforts to obtain Senate ratification of the proposed bilateral tax treaty between the U.S. and Bermuda.

\$60,068.00 for the four month period ending December 14, 1986.

Political Propaganda: None Reported

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FCB/Leber Katz Partners, Inc., #2415 (formerly: Foote, Cone & Belding Advertising, Inc.) 101 Park Avenue New York, New York 10178-0065 Government of Bermuda, Department of Tourism To promote tourism to Bermuda, the registrant engaged in market research, performed creative services, made media selections and purchased space for advertisements. \$5,204,193.52 for the 12 month period ending August 28, 1986.

Political Propaganda: None Reported

LeBoeuf, Lamb, Leiby & MacRae, #2768 1333 New Hampshire Avenue, N.W. Washington, D.C. 20036

The Bank of Bermuda/The Government of Bermuda

The registrant advised the foreign principal, and assisted in negotiations with U.S. Government officials on a tax treaty between Bermuda and the U.S.

\$28,233.39 for the six month period ending September 30, 1986.

Political Propaganda: None Reported

Martin, Sturtevant, Silverman & Marshall, Advertising, Inc., #3043 555 Madison Avenue New York, New York 10022

Elbow Beach Hotel

The registrant produced print advertising for U.S. publications in order to promote the Elbow Beach Hotel.

\$269,736.41 for the four month period ending July 23, 1986.

Political Propaganda: None Reported

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Mayer, Brown & Platt, #3076 231 South La Salle Street Chicago, Illinois 60604

The Attorney's Liability Assurance Society, Ltd.

The registrant provided general legal services involving corporate, tax, contractual, reinsurance and insurance regulatory matters. In addition, the registrant contacted U.S. Congressional staff in order to request changes in the Internal Revenue Code involving offshore insurance companies.

\$204,010.00 for the four month period ending December 13, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Bermuda Department of Tourism & Trade Development

Registrant promoted and distributed films on behalf of the foreign principal.

\$22,591.85 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Pierson, Ball & Dowd, #3201 (T) 1200 18th Street, N.W. Washington, D.C. 20036

International Futures Exchange (Bermuda) Limited

Registrant's services included general representation and advice regarding corporate and commercial matters.

Compensation for services are paid by Intex Holdings (Bermuda) Limited, another foreign principal.

Political Propaganda: None Reported

Intex Holdings (Bermuda) Limited

Registrant's services included general representation and counsel on U.S. law.

\$192,000.00 for the 12 month period ending August 20, 1986.

Political Propaganda: None Reported

Ragan & Mason, #1678 900 17th Street, N.W. Washington, D.C. 20006

The Bermuda Government

The registrant reviewed and researched various matters of interest, including aspects of treaty obligations of Bermuda with various countries, airlines serving Bermuda, the Caribbean Basin Initiative, the deductability of convention expenses incurred in Bermuda, and S.2129, legislation affecting the insurance industry.

\$57,281.80 for the 12 month period ending July 3, 1986.

Registrant sent letters and memoranda to members and staff of Congress concerning S.2129.

Robert S. Royer, #3353 (T) 1747 Pennsylvania Avenue, N.W. Washington, D.C. 20006

International Futures Exchange (Bermuda) Limited

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Intex Holdings (Bermuda) Limited

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Sutherland, Asbill & Brennan, #3307 1666 K Street, N.W. Suite 800 Washington, D.C. 20006

Embassy of Bermuda

The registrant provided general legal advice to the foreign principal and represented the Government of Bermuda in negotiations with the U.S. on matters relating to U.S. taxation of Bermudian residents and other foreign persons.

\$91,053.32 for the seven month period ending November 20, 1986.

Political Propaganda: None Reported

Tribune Films, Inc., #1810 303 Fifth Avenue New York, New York 10016

Bermuda Department of Tourism

Registrant distributed travel films on behalf of the foreign principal.

\$5,374.00 for the 12 month period ending October 29, 1986.

Political Propaganda: None Reported

Vinson & Elkins, #3758 The Willard Office Building 1455 Pennsylvania Avenue, N.W. Washington, D.C. 20004-1007

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Attorneys' Liability Assurance Society, Ltd.

The registrant rendered legal and legislative services on matters of interest to the foreign principal.

\$27,210.35 for the four month period ending November 22, 1986.

The registrant disseminated material concerning taxation to U.S. shareholders in foreign insurance companies to U.S. public officials.

BOLIVIA

Andres Alonso, Jr., #3868 3660 Wilshire Boulevard Los Angeles, California 90010

Instituto Boliviano de Turismo

The registrant agreed to seek investors for various projects in Bolivia.

Finances: None Reported

Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Government of Bolivia

Registrant represented the foreign principal before the executive and legislative branches of the U.S. Government regarding pending foreign assistance legislation.

\$40,042.34 for the one month period ending October 25, 1986.

Political Propaganda: None Reported

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Republic of Bolivia

The registrant agreed to provide general legal services to the foreign principal relating to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SGS Control Services, Inc.

Finances: None Reported

Political Propaganda: None Reported

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BONAIRE

Bonaire Tourist Information Office, #2392 (T) 1466 Broadway, Suite 903 New York, New York 10036

Government of Bonaire

To promote tourism, the registrant contacted travel agents, dive shop owners, cruise ship operators and airline officials.

\$64,969.59 for the seven month period ending June 30, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

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Sontheimer Hazlett, Ltd., d/b/a Sontheimer Group through Mallory Factor, Inc., St. Maarten Tourist Information Office and Bonaire Tourist Bureau, #1648 275 Seventh Avenue New York, New York 10001

Bonaire Government Tourist Bureau

Registrant provided public relations services to promote tourism on behalf of Bonaire.

\$20,000.00 for the six month period ending July 19, 1986.

Political Propaganda: None Reported

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REPUBLIC OF BOPHUTHATSWANA

Global USA, Inc., #3489 1823 Jefferson Place, N.W. Washington, D.C. 20036

Republic of Bophuthatswana (t)

Registrant monitored Congressional and public attitudes towards the foreign principal.

\$112,500.00 for the 12 month period ending December 24, 1986.

Registrant disseminated informational brochures to television and radio stations.

Reinerio Torres, Jr., #3175 2643 South Arlington Ridge Road Arlington, Virginia 22202 Republic of Bophuthatswana Activities: None Reported Finances: None Reported

BRAZIL

Agendas International, #3524 820 Second Avenue Suite 1302 New York, New York 10017

Embassy of Brazil

The registrant provided the foreign principal with a daily synthesis and analysis of the media coverage of President Jose Sarney's visit to the U.S. in September, 1986.

Finances: None Reported

Political Propaganda: None Reported

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009

Instituto Brasileiro de Siderurgia

Registrant provided advice to the foreign principal and contacted U.S. officials regarding U.S. policy toward the importation of Brazilian steel.

\$165,813.92 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Banco Central do Brasil

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies concerning taxation, banking, foreign sovereign immunity, execution of judgments and the Bretton Woods Agreement Act, and represented the principal in negotiations concerning the restructuring of Brazilian external debt.

\$655,925.39 for the 12 month period ending December 4, 1986.

Government of Brazil

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Embratur/Brazilian Tourism Authority

The registrant provided general public relations services to the foreign principal, including assistance in establishing a news bureau. In addition, the registrant conducted a media relations campaign for the principal.

Finances: None Reported

Political Propaganda: None Reported

Colby, Bailey & Associates, #3663 (formerly: Colby, Bailey, Werner & Associates) 2550 M Street, N.W. Suite 405 Washington, D.C. 20037

Associacao das Industrias de Calcados do Rio Grande do Sul (ADICAL) (t)

The registrant provided the foreign principal with background analysis of a footwear injury case and lobbied executive and legislative branch officials against imposition of quotas or tariffs on footwear imports from Brazil.

\$60,000.00 for the six month period ending March 22, 1986.

The registrant sent a background paper on Brazilian footwear to staffers of the House Ways and Means Committee and members of the Committee on Banking, Housing & Urban Affairs and the Senate Committee on Finance. Companhia Siderurgica de Tubarao (CST)

The registrant provided the foreign principal with background analysis of bilateral negotiations on steel import quotas and lobbied executive branch officials in favor of an expanded quota on slab steel imports from Brazil.

\$59,900.00 for the 12 month period ending September 22, 1986.

Political Propaganda: None Reported

Hoppel, Mayer & Coleman, #3470 1000 Connecticut Avenue, N.W. Suite 410 Washington, D.C. 20036

Brazilian National Superintendency of Merchant Marine (SUNAMAM)

The registrant provided legal services and advice in connection with the U.S. Government positions on bilateral maritime agreements.

\$2,219.76 for the 12 month period ending November 20, 1986.

Political Propaganda: None Reported

The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036

Brazilian-American Chamber of Commerce

Registrant provided advertising services on behalf of the foreign principal.

\$24,762.02 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

L.A. Motley and Company, #3723 1800 K Street, N.W. Suite 1000 Washington, D.C. 20006

Associacao Brasileira da Industria de Computadores e Perifericos (ABICOMP)

The registrant represented and advised ABICOMP on matters related to the investigation being conducted by the U.S. Government under Section 301 of the Trade Act of 1974. This included discussions with U.S. Government officials.

\$60,000.00 for the eight month period ending August 15, 1986.

The registrant disseminated material to U.S. Government agencies regarding statistics on Brazilian and U.S. computer industries and trade.

Associacao Brasileria de Sucos (ABRASUCOS) Associacao Nacional das Industrias de Citricos (ANIC)

The registrant provided advice and information to the foreign principal regarding continued access to the U.S. market for Brazlian orange juice and orange juice products, investigations concerning the importation of orange juice, and other economic, legislative or administrative developments of interest to the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Associacao Das Industrias De Calcados Do Rio Grande Do Sul

The registrant provided the foreign principal with an analysis of the political climate and economic atmosphere of the U.S.

\$89,900.00 for the 12 month period ending August 13, 1986.

Political Propaganda: None Reported

Companhia de Navegacao Maritima (NETUMAR)

The registrant monitored developments in U.S. maritime policy and provided advice and information concerning U.S.-Brazil maritime relations.

\$15,000.00 for the one month period ending August 15, 1986.

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Banco do Brasil

Registrant provided general legal services in connection with the commercial banking business of the foreign principal's New York branch office.

\$361,554.00 for the 12 month period ending July 11, 1986.

Political Propaganda: None Reported

Banco do Estado de Sao Paulo

Registrant provided legal services in connection with the commercial banking business of the foreign principal's New York office.

Finances: None Reported

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Consulate of Brazil, San Francisco (t) Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Rogers & Wells, #3428 200 Park Avenue New York, New York 10166

Interbras Cayman Company (owned by Interbras, a Brazilian corporation) (t)

The registrant communicated with federal agency officials and members of Congress to present the foreign principal's views concerning the tariff on fuel grade/alcohol. \$412,677.49 for the 12 month period ending December 10, 1986.

Political Propaganda: None Reported

Skadden, Arps, Slate, Meagher & Flom, #3746
919 18th Street, N.W.
Washington, D.C. 20006

Sugar & Alcohol Institute

Registrant provided legal services in connection with settlement of disputes between Brazil and the U.S. regarding the trading of ethanol. Registrant also met with Department of Commerce staff regarding the pending investigation of imports of ethanol.

Finances: None Reported

Political Propaganda: None Reported

Transnational, Inc., #3779 1511 K Street, N.W. Washington, D.C. 20005

> Associação das Industrias de Calcodos do Rio Grande do Sul (ADICAL)

The registrant gathered and analyzed information pertaining to trade policy which could affect ADICAL's members. The registrant also attempted to influence U.S. import policy regarding the importation of shoes.

\$20,000.00 for the six month period ending August 18, 1986.

Political Propaganda: None Reported

Companhia Siderurgica de Tubarao (CST) Instituto Latinoamericano del Fierro y el Acero (ILFA)

The registrant contacted Congressional and executive branch officials with respect to the administration's steel program. The registrant also assisted in the organization of a dinner for Congressional staff.

\$8,500.00 for six month period ending August 18, 1986.

The registrant disseminated materials to public officials, legislators and government agencies regarding imported steel products in the U.S.

Willkie, Farr & Gallagher, #3765 818 Connecticut Avenue, N.W. Washington, D.C. 20006 Associacao Brasileira de Ferroligas (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Associacao Comercial e Industrial de Novo Hamburgo (t)

Registrant monitored legislation that would restrict footwear imports into the U.S.

Finances: None Reported

Political Propaganda: None Reported

Associacao Industrias de Calcados do Rio Grande do Sol

Registrant monitored legislation that could affect Brazilian footwear.

\$10,410.35 for the 12 month period ending December 26, 1986.

Political Propaganda: None Reported

Banco Do Brasil

Registrant reported to the foreign principal on a variety of issues relating to U.S.-Brazil trade.

\$136,000.97 for the 12 month period ending December 26, 1986.

Brazilian Ethanol Producers Special Export Committee

The registrant reported to the foreign principal on pending litigation affecting Brazilian ethanol.

Finances: None Reported

Amway Corporation, #3338 (T) 7575 East Fulton Road Ada, Michigan 49355 Government of the British Virgin Islands Registrant contacted a member of the executive branch to discuss the political situation and the election in the British Virgin Islands. Finances: None Reported Political Propaganda: None Reported

British Virgin Islands Tourist Board, #3354 (formerly: British Virgin Islands Information & Reservations) 370 Lexington Avenue New York, New York 10017

British Virgin Islands Tourist Board

The registrant disseminated information to promote the British Virgin Islands as a tourism destination.

\$283,190.30 for the 12 month period ending October 8, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

BULGARIA

Bulgarian Tourist Office, #2148 161 East 86th Street New York, New York 10028

Government of Bulgaria (Committee for Tourism)

The registrant promoted tourism to Bulgaria by placing advertisements in travel sections of newspapers and travel magazines, and participating in travel shows.

\$188,607.30 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Cosmos Parcels Express Corporation, Rumanian Export Parcels Corp., #1246 (T) 40 East 49th Street New York, New York 10017

Korecom

Registrant arranged for gift parcels to be imported to individuals located in Bulgaria.

Finances: None Reported

Political Propaganda: None Reported

Ebsco Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Hemus

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

Finances: None Reported

Hemus

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986 the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Leah Siegel, #2488

d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Zentralfoto

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

CAMBODIA

DeLopez Sangwar, #3165 6911 Richmond Highway, Suite 410 Alexandria, Virginia 22306

Front National De Liberation Du Peuple Khmer

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Abdulgaffar Peang-Meth, #3420 13601 Teakwood Lane Germantown, Maryland 20874

> Coalition Government of Democratic Kampuchea Khmer People's National Liberation Front

On behalf of both foreign principals, the registrant contacted international organizations, governmental authorities and non-governmental organizations outside the U.S., participated in interviews with journalists in Bangkok and prepared a newsletter for distribution to the media, including U.S. journalists in Thailand, to generate support for the goal of liberating Cambodia from Vietnamese control.

Finances: None Reported

Political Propaganda: None Reported

Samuel S. Ramsek, #3893 300 "I" Street, N.E. Suite #2 Washington, D.C. 20002

> His Royal Highness Prince Norodom Sihanouk President of FUNCINPEC/KAMPUCHEA

The registrant agreed to keep U.S. officials informed about the situation in Cambodia in order to seek help in urging North Vietnam to withdraw its occupied forces from Cambodia.

Finances: None Reported

CAMEROON

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Government of Cameroon (t)

The registrant, in conjunction with Coopers & Lybrand, provided the foreign principal with general public relations services which included routine media activities, the dissemination of press releases and the compilation of press kits.

\$29,925.00 for the two month period ending April 18, 1986.

The registrant disseminated press releases in connection with the visit of President Biya to the U.S.

Edward J. van Kloberg & Associates, Ltd., #3466 1100 17th Street, N.W. Suite 1000 Washington, D.C. 20036

Republic of Cameroon

The registrant served the foreign principal by monitoring the progress of investment-joint venture projects between American investors and Cameroonian businessmen following the visit of the Trade and Investment Mission from Cameroon to the U.S. in November 1985, and continued efforts on bill collection and payment of outstanding debts incurred during the trade mission.

\$1,389.23 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Keene, Monk & Associates, Inc., #3721 (T) 919 Prince Street Alexandria, Virginia 22314

Cameroon Sugar Company, Inc.

The registrant contacted two U.S. Government officials to evaluate the possibility of sugar from Cameroon being imported into the U.S. Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709 Republic of Cameroon (Via World Magazine Communciations, Inc.) Registrant promoted and distributed films on behalf of the foreign principal. \$21,171.40 for the 12 month period ending October 19, 1986. Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Republic of Cameroon through van Kloberg & Associates (t)

The registrant distributed news releases to U.S. newspapers and radio and TV stations on behalf of the foreign principal.

\$5,977.37 for the 12 month period ending October 12, 1986.

The registrant disseminated publicity material to U.S. newspapers and radio and TV stations on behalf of the foreign principal.

CANADA

Aaron D. Cushman and Associates, Inc., #2572
35 East Wacker Drive
Suite 850
Chicago, Illinois 60601
Government of Canada (t)
The registrant engaged in a public relations/publicity program on
behalf of the foreign principal to promote tourism to Canada.
\$7,750.34 for the six month period ending December 7, 1985.
Political Propaganda: None Reported

Matthew J. Abrams, #3884 CANAMCO 1828 L Street, N.W. Suite 660 Washington, D.C. 20036

Dominion Marine Association

Registrant agreed to seek legislative changes to Sec. 13031 (customs user fees) of Public Law 99-272 (Consolidated Omnibus Budget Reconciliation Act of 1985), and to give related policy advice.

Finances: None Reported

Political Propaganda: None Reported

John D. Allan, #3585 Stelco Inc. IBM Tower 79 Wellington Street West Toronto, Ontario M5K 1J4 Canada

Stelco Inc.

Registrant advised the foreign principal of legislation and regulations which could affect the export of Canadian steel mill products to the U.S., and represented the principal's views in opposition to proposals which could adversely affect such exports in meetings with members and staff of Congress, and other U.S. Government officials. Finances: None Reported

Registrant sent letters to U.S. Government officials concerning steel trade between the U.S. and Canada.

APCO Associates, #3597 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Amok, Ltd.

The registrant assisted Arnold & Porter with respect to its representation of the foreign principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$36,558.03 from Arnold & Porter in connection with activities on behalf of AMOK, Ltd., Eldorado Resources, Saskatchewan Mining Development Corporation, Uranerz Exploration and Mining, Ltd. for the 12 month period ending December 20, 1986.

The registrant disseminated material which was in opposition to U.S. policy proposals to restrict the importation of uranium from Canada.

Canadian Forest Industries Council

The registrant assisted Arnold & Porter in representing the foreign principal in connection with proposed legislation concerning efforts to restrict imports of lumber and other forest products from Canada.

\$912,093.75 for the 12 month period ending December 20, 1986.

The registrant disseminated memoranda to public officials, legislators, government agencies, newspapers, editors and associations, concerning efforts to restrict imports of lumber and other forest products from Canada.

Canadian Meat Council

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Registrant assisted Arnold & Porter with respect to its representation of the foreign principal in connection with actions of the U.S. Government that may affect or relate to imports of pork products from Canada.

\$17,424.89 for the 12 month period ending December 20, 1986.

The registrant disseminated material to public officials, legislators, government agencies, newspapers, editors and

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associations concerning efforts to restrict imports of fresh, chilled and frozen pork from Canada.

Eldorado Resources Limited

Registrant assisted Arnold & Porter with respect to its representation of the foreign principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$36,558.03 from Arnold & Porter in connection with activities on behalf of AMOK, Ltd., Eldorado Resources, Saskatchewan Mining Development Corporation, Uranerz Exploration and Mining, Ltd., in addition to \$2,554.00 for the 12 month period ending December 20, 1986.

The registrant disseminated material which was in opposition to U.S. policy proposals to restrict the importation of uranium from Canada.

Saskatchewan Mining Development Corporation

Registrant assisted Arnold & Porter with respect to its representation of the foreign principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$36,558.03 from Arnold & Porter in connection with activities on behalf of AMOK, Ltd., Eldorado Resources, Saskatchewan Mining Development Corporation, Uranerz Exploration and Mining, Ltd. for the 12 month period ending December 20, 1986.

The registrant disseminated material which was in opposition to U.S. policy proposals to restrict the importation of uranium from Canada.

Urunerz Exploration and Mining Limited

Registrant assisted Arnold & Porter with respect to its representation of the foreign principal in opposition to proposed legislation to restrict the importation of uranium from Canada.

\$36,558.03 from Arnold & Porter in connection with activities on behalf of AMOK, Ltd., Eldorado Resources, Saskatchewan Mining Development Corporation, Uranerz Exploration and Mining, Ltd. for the 12 month period ending December 20, 1986.

The registmant disseminated material which was in opposition to U.S. policy proposals to restrict the importation of uranium from Canada.

Arent, Fox, Kintner, Plotkin and Kahn, #2661 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

Nova Scotia Natural Resources, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

John A. Armstrong, #3575 Dofasco Inc. 1330 Burlington Street East Hamilton, Ontario, Canada L&N 3J5

Dofasco Inc.

Registrant advised and represented the foreign principal on legislation and regulations which could affect the export of Canadian steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Amok, Ltd.

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$11,749.34 for the 12 month period ending December 4, 1986.

The registrant disseminated a brief opposing restrictions on uranium imports, a paper discussing the U.S. uranium industry in an international context, and amendments to the antidumping law proposed for inclusion in the Omnibus Trade Bill. Canadian Forest Industries Council

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies and proposed legislation and met with U.S. Government officials regarding possible restrictions on imports of lumber and other lumber products from Canada.

\$2,190,861.44 for the 12 month period ending December 4, 1986.

The registrant disseminated a memorandum on the Commerce Department's preliminary decision in the Canadian soft wood lumber case.

Canadian Meat Council

The registrant rendered advice and provided representation in connection with appeals to the Court of International Trade from decisions by the International Trade Commission and the Department of Commerce in the countervailing duty investigation with respect to live swine and fresh, chilled and frozen pork products from Canada. Registrant opposed legislative proposals to change the countervailing duty law in order to restrict imports of fresh, chilled and frozen pork from Canada.

\$98,049.60 for the 12 month period ending December 4, 1986.

The registrant disseminated material regarding the importation of Canadian pork.

Eldorado Resources, Limited

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$41,897.22 for the 12 month period ending December 4, 1986.

The registrant disseminated a brief opposing restrictions on uranium imports, a paper discussing the U.S. uranium industry in an international context, and amendments to the antidumping law proposed for inclusion in the Omnibus Trade Bill.

Embassy of Canada (t)

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Activities: None Reported

\$28,261.96 for the seven month period ending July, 1986.

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Political Propaganda: None Reported

Manitoba Energy Authority

The registrant rendered advice on U.S. laws, regulations, and policies relating to imports of electricity from Canada.

Finances: None Reported

Political Propaganda: None Reported

Province of Saskatchewan - Saskatchewan Justice

The registrant rendered advice on U.S. laws, regulations, policies and proposed legislation relating to imports of potash from Canada.

Finances: None Reported

Political Propaganda: None Reported

Saskatchewan Mining Development Corporation

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$43,165.76 for the 12 month period ending December 4, 1986.

The registrant disseminated a brief opposing restrictions on uranium imports, a paper discussing the U.S. uranium industry in an international context, and amendments to the antidumping law proposed for inclusion in the Omnibus Trade Bill.

Urunerz Exploration and Mining Limited

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The registrant provided the foreign principal with advice on U.S. laws, regulations and policies affecting or relating to the principal and met with U.S. Government officials regarding the uranium industry.

\$35,247.98 for the 12 month period ending December 4, 1986.

The registrant disseminated a brief opposing restrictions on uranium imports, a paper discussing the U.S. uranium industry in an

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international context, and amendments to the antidumping law proposed for inclusion in the Omnibus Trade Bill.

Donald K. Belch, #3555 Stelco Inc. IBM Tower 79 Wellington Street West Toronto, Ontario, Canada M5K 1J4 Canadian Tubular Producers Association (t) Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Stelco Inc.

Registrant advised the foreign principal of legislation and regulations which could affect Canadian export of steel mill products to the U.S., and represented the foreign principal's views on these matters in meetings with members and staff of Congress and other U.S. officials.

Finances: None Reported

The registrant disseminated articles on the steel trade to U.S. public officials on behalf of the foreign principal.

Charles G. Botsford, #3268 1730 M Street, N.W., Suite 515 Washington, D.C. 20036

SPAR Aerospace Limited

The registrant monitored R&D programs and appropriations.

\$15,000.00 for the 12 month period ending August 12, 1986.

Political Propaganda: None Reported

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Brady and Berliner, #3656 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006

The Independent Petroleum Association of Canada

The registrant represented the foreign principal in connection with matters affecting the importation of natural gas/petroleum into the United States.

\$32,986.00 for the 12 month period ending September 8, 1986.

Political Propaganda: None Reported

British Columbia Government, #2084 Ambassador Hotel Arcade #34 3400 Wilshire Boulevard Los Angeles, California 90010

Government of the Province of British Columbia

Registrant promoted tourism to British Columbia by distributing literature, showing films, and making presentations to travel agents and the interested public.

\$24,336.00 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

British Columbia House, #1782 100 Bush Street, Suite 400 San Francisco, California 94104

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Government of British Columbia

Registrant provided tourist information to travel agents, tour operators, transportation companies and the general public.

\$88,422.27 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

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Raymond L. Britt, Jr., #3549 200 Bloor Street East Toronto, Ontario M4W 1E5 The Manufacturers Life Insurance Company Registrant presented position papers to U.S. Congressmen and Senators on proposed second level branch tax, FIRPTA legislation, S.1445 of IRC and proposed dividend paid deduction on behalf of the foreign principal. Finances: None Reported The registrant disseminated the above material to U.S. public officials and legisiators on behalf of the foreign principal.
Cameron, Hornbostel & Butterman, #3887 1707 H Street, N.W. Suite 500

Washington, D.C. 20006

Canadian Pork Council

The registrant agreed to prepare written and/or oral statements on behalf of the foreign principal to be presented to U.S. Government agencies regarding the establishment of bilateral free trade beween the United States and Canada.

\$2,895.00 prior to registration.

Political Propaganda: None Reported

Campaign Planning, Inc., #3862 5300 Ridgefield Road Bethesda, Maryland 20816

The Government of Canada

The registrant agreed to assist Market Opinion Research in the development of a broad based action plan for implementation of a communications strategy in the United States to enable the principal to communicate with Americans concerning the significance of the United States - Canadian economic and cultural relationship.

Finances: None Reported

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Political Propaganda: None Reported

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Canadian Coalition on Acid Rain, #3225 112 St. Clair Avenue W., Suite 504 Toronto, Ontario M4V 2Y3

Canadian Coalition on Acid Rain

Registrant conducted a public education and lobbying campaign in the U.S. on the issues of transboundary pollution and acid rain. In lectures, private meetings and through the distribution of printed materials, representatives of the registrant have promoted awareness of and concern for these issues to the press, U.S. Government officials and other groups concerned with acid rain.

\$231,659.20 in donations for the 12 month period ending October 13, 1986. (Other funds from the Canadian Government were for use in Canada only.)

Registrant disseminated numerous reprints, scientific studies and similar materials dealing with acid rain to public officials, newspapers and others, and engaged in radio and television broadcasts.

Caplin & Drysdale, Chartered, #3821 One Thomas Circle, N.W. Washington, D.C. 20005

Alcan Aluminum Limited

The registrant met with members of Congress and Congressional staff to oppose certain legislative changes to the Internal Revenue Code.

\$28,658.37 for the six month period ending October 15, 1986.

Political Propaganda: None Reported

Canadian Bankers Association

The registrant met with U.S. Government officials, members of Congress and Congressional staff to oppose certain legislative changes to the Internal Revenue Code and to support modifications of the changes.

\$14,881.98 for the six month period ending October 15, 1986.

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Political Propaganda: None Reported

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Chadbourne & Parke, #3490 30 Rockefeller Plaza New York, New York 10112

Lawson Mardon Group Limited

The registrant provided legal advice to the foreign principal regarding the sale of Mardon subsidiaries in the U.S.

\$161.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Manufacturers Life Insurance Company

Registrant monitored developments affecting policy, legislation and regulations which could affect the foreign principal.

\$4,327.70 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Robert A. Clark, #3822 503 Queen Street East Sault Ste. Marie, Ontario Canada P6A 5P2

The Algoma Steel Corporation, Ltd.

The registrant represented and advised the foreign principal on the status of legislation and/or regulations that could affect Canadian exports of steel mill products to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Counselors for Management, Inc., #3431 900 17th Street, N.W. Suite 504 Washington, D.C. 20006

Kidd Creek Mines, Ltd.

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Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3657 1775 Broadway New York, New York 10019

Tourísm Canada

Registrant agreed to publicize general information about Canada to promote the Canadian tourist industry.

Finances: None Reported

Political Propaganda: None Reported

Mario Navarro da Costa, #3863 4301 Columbia Pike Apartment 405 Arlington, Virginia 22204

The Canadian Society for the Defense of Tradition, Family and Property

The registrant agreed to gather information for the foreign principal on issues pertinent to the principal's concerns, such as U.S. policy on communist and socialist governments, private property and free enterprise, family-oriented matters and other issues affecting the defense of traditional Christian values.

Finances: None Reported

Political Propaganda: None Reported

Derus Media Service, Inc., #3799 500 North Dearborn Street Chicago, Illinois 60610

Contemporary Communications

The registrant mailed news features on tourism in British Columbia to U.S. newspapers.

Finances: None Reported

Political Propaganda: None Reported

Development Counsellors International, Ltd., #1421 733 Third Avenue New York, New York 10017

Government of Newfoundland, Department of Industrial Development

The registrant publicized and informed U.S. businessmen about opportunities in Newfoundland. Registrant also arranged speaking engagements and answered mail inquiries.

\$41,424.86 for the 12 month period ending July 29, 1986.

The registrant issued a press release concerning business opportunities with regard to the construction of the Hibernia offshore oil project.

Norman Dickinson, #3896 201 Consumers Road Suite 300 Willowdale, Ontario Canada M2J 4G8

Canadian Institute of Steel Construction

The registrant agreed to advise the foreign principal on the status of legislation and/or regulations that could affect Canadian exports of fabricated steel products to the United States, and to represent the principal in connection with such legislation and/or regulations.

Finances: None Reported

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 Twenty-third Street, N.W. Washington, D.C. 20037

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Algoma Steel Corporation, Limited

The registrant monitored international trade developments, especially in regard to imports of steel mill products, and represented the foreign principal before the USITC, USTR, Customs Service and the Department of Commerce. The registrant also contacted and met with members and staff of Congress, administration officials, journalists and U.S. customers of the foreign principal to express opposition to import restrictions on steel mill products from Canada under the President's Steel Program.

\$430,432.80 for the 12 month period ending September 17, 1986.

Registrant disseminated information regarding Canadian steel.

ArrowHead Metals Ltd. (t)

Registrant monitored and reported to the foreign principal developments affecting U.S. imports of coinage blanks from Canada. Registrant also represented the foreign principal in connection with a U.S. Government procurement, and resulting litigation concerning the supply of coinage blanks to the U.S. Mint.

\$11,235.00 for the six month period ending March 17, 1986.

Political Propaganda: None Reported

Canadian Institute of Steel Construction

The registrant monitored international trade developments affecting U.S. imports of steel mill products from Canada, and provided representation in connection with international trade litigation before the office of the U.S. Trade Representative and the U.S. International Trade Commission.

\$25,825.00 for the one month period ending September 17, 1986.

The registrant disseminated material regarding U.S. imports of steel mill products from Canada.

The Canadian Tubular Producers Association

Registrant monitored and reported on international trade developments affecting U.S. imports of tubular steel products from Canada, and provided legal representation on international trade and corporate matters. In addition, registrant met with and contacted U.S. Government officials, representatives of U.S. trade associations and customers of the foreign principal, to express opposition to legislation which would adversely affect the sale or export of tubular steel mill products to the U.S.

\$3,500.00 for the 12 month period ending September 17, 1986.

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Political Propaganda: None Reported

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Dofasco Inc.

The registrant monitored international trade developments, especially in regard to imports of steel mill products, and represented the foreign principal before the USITC, USTR, Customs Service and the Department of Commerce. The registrant also contacted and met with members and staff of Congress, administration officials, journalists and U.S. customers of the foreign principal.

\$112,178.37 for the 12 month period ending September 17, 1986.

Registrant disseminated information supporting an exemption from import restrictions for Canadian steel.

Harris Steel Group Inc.

Registrant advised the foreign principal on international trade developments affecting U.S. imports of steel mill products and on Canadian investments in U.S. facilities, and provided legal advice on international trade and corporate matters. In addition, registrant met with and contacted members and staff of Congress and representatives of the U.S. Trade Representative to discuss U.S. -Canada steel trade and negotiation of a U.S.-Canada free trade agreement.

\$31,600.00 for the 12 month period ending September 17, 1986.

The registrant disseminated material regarding U.S. imports of steel mill products.

Lake Ontario Cement

The registrant agreed to advise the foreign principal on the status of legislation and/or regulations that could affect Canadian exports of cement and cement products to the U.S. and to represent the principal in connection with such matters.

Finances: None Reported

Political Propaganda: None Reported

Laurel Steel Products Limited

The registrant monitored international trade developments, especially in regard to imports of steel mill products, and represented the foreign principal before the U.S. Customs Services and the USTR. The registrant also contacted and met with members and staff of Congress and U.S. customers of the foreign principal to express opposition to import restrictions on steel mill products from Canada.

\$26,625.00 for the 12 month period ending September 17, 1986.

Registrant disseminated information supporting an exemption from import restrictions for Canadian steel.

Ontario Ministry of Industry, Trade and Technology (t)

Registrant monitored and reported to the foreign principal any developments in international trade affairs which could affect the export of goods and services from Ontario to the U.S.

\$32,225.00 for the ten month period ending July 23, 1986.

Political Propaganda: None Reported

Stelco Inc.

The registrant monitored international trade developments, especially in regard to imports of steel mill products, and represented the foreign principal before the USITC, USTR, Customs Service and the Department of Commerce. The registrant also contacted and met with members and staff of Congress, administration officials, journalists and U.S. customers of the foreign principal to express opposition to import restrictions on steel mill products from Canada under the President's Steel Program.

\$171,733.68 for the 12 month period ending September 17, 1986.

Registrant disseminated information supporting an exemption from import restrictions for Canadian steel.

Donald L. Fierce, #3541 600 New Hampshire Avenue, N.W. Suite 1010 Washington, D.C. 20037

Spar Industries

The registrant met with Congressional staff of the House and Senate Armed Services Committees to explain the foreign principal's technology.

\$30,500.00 for the 12 month period ending December 13, 1986.

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Political Propaganda: None Reported

Herbert A. Fierst, #1590 610 Ring Building Washington, D.C. 20036

Canadian Forest Industries Council

Registrant monitored legislative and administrative developments which might affect the foreign principal's export of Canadian forest products to the United States.

\$132,797.84 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Council of Forest Industries of British Columbia

Registrant monitored legislative and administrative developments which might affect the foreign principal's export of Canadian forest products to the United States.

Finances: None Reported

Political Propaganda: None Reported

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

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Camp Associates Advertising

The registrant engaged in promoting tourism to Canada by supplying news-bureau type support for special promotions offered by Tourism Canada. This included coordination of media events and trade shows.

\$133,225.04 for the six month period ending August 5, 1986.

Garvey, Schubert, Adams & Barer, P.C., #3047 A Partnership of Professional Corporations 10th Floor, Waterfront Place Building 1011 Western Avenue Seattle, Washington 98164 Kidd Creek Mines, Ltd. Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Genesee Public Affairs, Inc., #3257 36 West Main Street, Suite 612 Rochester, New York 14614

Lake Ontario Cement Limited

The registrant continued discussions with the Canadian cement industry and Washington attorneys regarding "Buy America," and met with U.S. Government officials to discuss the 1986 Highway Bill and "Buy America."

\$2,300.00 for the 12 month period ending July 9, 1986.

Political Propaganda: None Reported

Government of Ontario, Canada, #2087 800 Third Avenue, 28th Floor New York, New York 10022

Government of Ontario

Registrant's activities focused on travel promotion, industrial development and marketing. Registrant's eight offices in the U.S. advised U.S. companies on the possibilities of establishing joint ventures and branch production facilities in Ontario, assisted buying missions, promoted the sale of Ontario made goods, participated in trade shows, made travel trade presentations, and organized familiarization trips for travel agents.

\$3,876,352.00 for the 12 month period ending October 11, 1986.

Registrant disseminated booklets on the topic of doing business in Ontario.

Government of the Province of Alberta, #3589 5444 Westheimer, Suite 1425 Houston, Texas 77056

Government of Alberta, Canada

The registrant promoted industrial development, trade and tourism on behalf of the foreign principal. In furtherance of these goals, registrant participated in various trade shows, encouraged joint venture and other manufacturing options, and distributed tourist literature.

Finances: None Reported

Political Propaganda: None Reported

Government of the Province of Alberta, #1720 333 S. Grand Avenue, #3535 Los Angeles, California 90071

Department of Economic Development, Department of Small Business and Tourism

Registrant promoted U.S. joint venture projects and the manufacture and sale of goods in Alberta, arranged the sale of Alberta made goods in the U.S., and promoted tourism to Alberta by participating in trade shows and making personal contacts with industry representatives.

\$57,787.18 for the six month period ending June 30, 1986.

Political Propaganda: None Reported

Paul Walden Hansen, #3282 6601 Auto Club Road Minneapolis, Minnesota 55438

Environmental Protection Service, Environment Canada

The registrant contacted sportsmen's publications, civic groups and others concerning their possible involvement in acid rain and related pollution concerns, and advised the foreign principal on strategies to increase awareness of these issues.

\$31,584.10 for the 12 month period ending October 6, 1986.

Mary V. Harcar, #3910 1747 Pennsylvania Avenue, N.W. Suite 704 Washington, D.C. 20006

The Manufacturers Life Insurance Company

The registrant agreed to monitor and evaluate policies, legislation and regulations which could affect the foreign principal's life insurance business interests.

Finances: None Reported

Political Propaganda: None Reported

Milton E. Harris, #3687 20 Queen Street West Toronto, Ontario Canada M5H 3R3

Harris Steel Group, Inc.

Registrant met with members and staff of Congress, and representatives of the U.S. Trade Representative, to express opposition to legislation and regulations which could adversely affect Canadian exports of steel mill products to the U.S. or Canadian investment in U.S. facilities.

Finances: None Reported

Registrant disseminated letters to U.S. public officials regarding Canadian exports of steel mill products to the U.S.

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

Asbestos Institute (t)

The registrant provided general legal and government relations services to the foreign principal regarding proposed legislation in California which would modify permissible exposure levels for workers exposed to asbestos.

\$12,046.99 for the eight month period ending December 23, 1986.
Canada Cement Lafarge Ltd.

The registrant provided the foreign principal with general legal and government relations services opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$56,149.73 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Genstar Cement, Ltd.

The registrant provided general legal and government relations services to the foreign principal, opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$40,070.72 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Lake Ontario Cement, Ltd. (t)

The registrant provided the foreign principal with general legal and government relations services, opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$19,138.93 for the six month period ending June 4, 1986.

Political Propaganda: None Reported

St. Lawrence Cement, Inc.

The registrant advised the foreign principal regarding the "Buy America" provision of the U.S. Surface Transportation Assistance Act of 1982, and represented principal with respect to opposition to imposition of custom user fees.

\$163,098.98 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

St. Mary's Cement, Ltd.

The registrant provided the foreign principal with general legal and government relations services, opposing legislative action to amend the Surface Transportation Act to include "Buy America" provisions affecting cement, and any other proposed legislation which could inhibit free trade of cement from Canada to the U.S.

\$25,204.67 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Barry A. Herring, #3581 Laurel Steel Products Ltd. 5400 Fairview Street Burlington, Ontario, Canada L7L 5N5

Laurel Steel Products Ltd.

Registrant met with members and staff of Congress and other U.S. Government officials to express the foreign principal's opposition to import restrictions on Canadian steel mill products, and advised the foreign principal on this matter.

Finances: None Reported

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (See: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Asbestos Institute

The registrant provided public relations counselling to the foreign principal, drafted press releases and contacted the media with regard to EPA hearings on asbestos regulation.

\$3,129.13 for the four month period ending October 22, 1986.

The registrant prepared and disseminated news releases regarding EPA hearings and proposals concerning asbestos.

Canadian Forest Industries Council

The registrant provided counseling on public relations with regard to the lumber issue and wrote and distributed news releases on behalf of the foreign principal in response to various trade legislation proposals.

\$79,844.62 for the 11 month period ending October 22, 1986.

The registrant prepared and disseminated press releases concerning Canadian wood product trade issues.

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 930 31st Street, N.W. Washington, D.C. 20007

Asbestos Institute

Registrant wrote and disseminated news releases regarding the EPA ban on asbestos products.

\$72,728.69 for the 13 month period ending December 31, 1986.

Material disseminated by the registrant included releases entitled "Asbestos Institute Holds Press Conference on Negative Impact of EPA's Proposed Ban on Asbestos" and "Canada's Asbestos Institute Says EPA Standard 'Unjustified' cites International Precedents."

Canadian Asbestos Information Center (t)

Registrant contacted staff at the Departments of Commerce, Labor and Interior, OMB officials and Executive Branch staff to monitor policies affecting asbestos regulation and to discuss environmental control of asbestos use. Registrant also wrote and produced a radio segment featuring the Asbestos Information Association of North America, wrote and disseminated a press release to the media, and placed media calls concerning the EPA ban on asbestos products.

\$60,150.09 for the seven month period ending December 31, 1986.

Registrant disseminated a radio program via satellite regarding asbestos use.

Canadian Forest Industries Council (t)

Registrant provided media relations services for the foreign principal concerning the Section 301 countervailing duty case at the Commerce Department. Registrant also prepared and disseminated press releases regarding this issue.

\$50,555.42 for the seven month period ending December 31, 1986.

Registrant disseminated various news releases covering an ITC ruling on Canadian - produced wood shingles and shakes, and the "myth" of subsidized Canadian lumber.

Government of Canada, Department of External Affairs (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Progress Books

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Robert A. Kay, #3677 (T) 260 Eighth Street Toronto, Ontario Canada M8V 3E1

ArrowHead Metals Ltd.

Registrant advised the foreign principal on the status of U.S. legislation and regulations which could affect the export of coinage blanks from Canada to the U.S. Finances: None Reported

Political Propaganda: None Reported

Kirby, Gillick, Schwartz & Tuohey, P.C., #3851
1220 L Street, N.W., Suite 310
Washington, D.C. 20005
Lake Ontario Cement, Ltd.
Registrant agreed to contact members of Congress and Congressional
staff in an effort to assure that Buy America restrictions are not
re-instated.
Finances: None Reported

Political Propaganda: None Reported

William J. Kissick, #3644 503 Queen Street East Sault Ste. Marie, Ontario Canada P6A 5P2

The Algoma Steel Corporation, Limited

Registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and met with members and staff of Congress and executive branch official to express opposition to such legislation and regulations.

Finances: None Reported

Political Propaganda: None Reported

The Canadian Tubular Producers Association (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Hugh A. Krentz, #3895 201 Consumers Road Suite 300 Willowdale, Ontario Canada M2J 4G8

Canadian Institute of Steel Construction

The registrant agreed to advise the foreign principal on the status of legislation and/or regulations that could affect Canadian exports of fabricated steel products to the United States, and to represent the principal in connection with such legislation and/or regulations.

Finances: None Reported

Political Propaganda: None Reported

John Macnamara, #3569 503 Queen Street East Sault Ste. Marie, Ontario Canada P6A 5P2

The Algoma Steel Corp., Ltd.

Registrant met with members and staff of Congress to express opposition to quotas on steel mill products imported from Canada, and advised the foreign principal on U.S. policy which could affect Canadian steel mill product exports.

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1155 Fifteenth Street, N.W. Suite 811 Washington, D.C. 20005

Eldorado Resources Limited

The registrant provided the foreign principal with information, anlyses, and advice regarding legislation to restrict access to the U.S. market for uranium hexaflouride, and contacted the staff of members of Congress in opposition to including such provisions in omnibus trade reform legislation.

Finances: None Reported

The registrant disseminated issue briefing papers to U.S. Government officials and formal comments to the Senate Finance Committee in opposition to Section 817 of H.R. 4800: Uranium Hexaflouride.

Marks, Murase & White, #3419 (formerly: Wender, Murase & White) 1120 20th Street, N.W. Suite 650 Washington, D.C. 20036

Bibby - Ste. Croix Foundries Inc. (t)

The registrant represented the foreign principal in an antidumping proceeding before the Department of Commerce, and contacted Congressional staff personnel to discuss the implications of the Department's final determination of sales at less than fair value.

\$2,028.00 for the three month period ending May 4, 1986.

Political Propaganda: None Reported

Market Opinion Research, Inc., #3795 243 West Congress Detroit, Michigan 48226

The Government of Canada

The registrant developed a plan for the foreign principal that outlines messages, audiences and media in the U.S. that offer Canada the most effective means for communicating with Americans about matters of interest to Canada.

\$159,750.00 for the six month period ending September 12, 1986.

Political Propaganda: None Reported

Mason, Perrin & Kanovsky, #3757 (formerly: Leff & Mason) 1020 Nineteenth Street, N.W. Washington, D.C. 20036

The Manufacturers Life Insurance Company

Registrant monitored and represented the foreign principal in connection with legislation and regulations which affect the foreign principal and its business interests. \$41,941.00 for the 12 month period ending October 1, 1986.

Registrant disseminated letters regarding the tax bill.

Matt Reese & Associates, Inc., #3697 (T)
1925 North Lynn Street, Suite 1140
Rosslyn, Virginia 22209
Embassy of Canada
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Mayer, Brown and Platt, #3076 231 South La Salle Street Chicago, Illinois 60604

Dome Petroleum Limited

Registrant engaged only in non-registrable legal services on behalf of the foreign principal.

\$423,199.00 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

Embassy of Canada

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

TransCanada PipeLines Limited

Registrant engaged only in non-registrable legal services on behalf of the foreign principal.

\$1,875.00 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

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McHenry & Staffier, P.C., #3304 1300 Nineteenth Street, N.W. Suite 408 Washington, D.C. 20036

Foothills Pipe Lines (Yukon) Ltd.

Registrant contacted Congressional staff to learn of pending legislation which could affect Canadian natural gas exports.

\$388,797.87 for the 12 month period ending November 16, 1986, including fees for non-registrable activities.

Political Propaganda: None Reported

NOVA, AN ALBERTA CORPORATION

Registrant contacted Congressional staff to express opposition to legislation which would impose countervailing duties on imported petrochemicals.

Finances: None Reported

Political Propaganda: None Reported

Novacor Chemicals Ltd.

Registrant contacted Congressional staff to express opposition to legislation which would impose countervailing duties on imported petrochemicals.

\$58,600.09 for the 12 month period ending November 16, 1986.

Political Propaganda: None Reported

Pan Alberta Gas Ltd.

Registrant contacted Congressional staff to learn of pending legislation which could affect Canadian natural gas exports.

\$391,803.44 for the 12 month period ending November 16, 1986, including fees for non-registrable activities.

Political Propaganda: None Reported

McMurray & Pendergast, #3501
1575 Eye Street, N.W.
Suite 600
Washington, D.C. 20005
Edible Nut Processors
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

James T. Melville, #3570 503 Queen Street East Sault Ste. Marie, Ontario Canada P6A 5P2

The Algoma Steel Corp., Ltd.

Registrant advised and represented the foreign principal on legislation and regulations which could affect Canadian steel mill exports to the U.S.

Finances: None Reported

Political Propaganda: None Reported

Michael K. Deaver and Associates, #3734 3050 K Street, N.W. Suite 450 Washington, D.C. 20007

Embassy of the Government of Canada (t)

Registrant contacted U.S. Government officials on trade and other matters of interest to the foreign principal.

\$100,289.56 for the nine month period ending June, 1986.

Political Propaganda: None Reported

Michael Klepper Associates, Inc., #3128 805 Third Avenue New York, New York 10020

Canadian Consulate General, New York

Registrant produced video news releases on the lumber industry in North America.

\$15,430.00 for the 12 month period ending August 4, 1986.

Political Propaganda: None Reported

Milbank, Tweed, Hadley and McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Export Development Corporation of Canada

The registrant advised and represented the foreign principal in connection with offerings of its debt securities in the U.S. and elsewhere under circumstances involving application of U.S. regulations and, from time to time, concerning other questions of U.S. laws relating to the activities of the foreign principal.

\$96,381.33 for the 12 month period ending July 11, 1986.

Political Propaganda: None Reported

Ministry of Tourism, Government of British Columbia, #3380 720 Olive Way Seattle, Washington 98101

Ministry of Tourism, Government of the Province of British Columbia

Registrant promoted tourism to British Columbia by calling on tour operators, disseminating tourist literature, and making presentations to consumers.

\$62,059.29 for the 12 month period ending December 16, 1986.

Political Propaganda: None Reported

Minnesota Public Radio Inc., #3267 45 East 8th Street St. Paul, Minnesota 55101

Canadian Broadcasting Corporation

Registrant marketed programs produced by the Canadian Broadcasting Corporation.

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Council of Forest Industries of British Columbia

Registrant promoted and distributed films on behalf of the foreign principal.

\$413.86 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Government of Canada, External Affairs (thru L.M. Media Marketing Services, Ltd.) (t)

The registrant distributed the foreign principal's public service announcements on Expo 86 in Vancouver.

\$18,941.25 for the three month period ending July, 1986.

Political Propaganda: None Reported

Ontario Ministry of the Environment

Registrant promoted and distributed films on behalf of the foreign principal.

\$3,745.88 for the 12 month period ending October 19, 1986.

Registrant disseminated a film entitled "Crisis In The Rain."

Ontario Science^V Center

Registrant promoted and distributed films on behalf of the foreign principal.

\$8,112.45 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Province of Ontario, Ministry of Tourism and Recreation

Registrant promoted and distributed films on behalf of the foreign principal.

\$21,641.53 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Quebec Government (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,219.40 for the four month period ending February, 1986.

Political Propaganda: None Reported

Macey Morris, #3832 11041 Elevator Road Surrey, British Columbia Canada V3V 2R8

Titan Steel & Wire Co., Ltd.

The registrant represented and advised the foreign principal on the status of U.S. Government policies that could affect Canadian exports of steel wire products to the U.S.

Finances: None Reported

The registrant disseminated letters to U.S. public officials regarding Canadian exports of steel wire.

National Film Board of Canada, #437 1251 Avenue of the Americas, 16th Floor New York, New York 10020

National Film Board of Canada

Registrant promoted and distributed Canadian Government films and other visual aid materials through offices in New York and Chicago. Generally informational, documentary or cultural in content, the films were sold or rented to a wide range of viewers.

\$1,359,321.79 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Peter Nixon, #3598 503 Queen Street East Sault Ste. Marie Ontario, Canada P6A 5P2

The Algoma Steel Corporation Ltd.

Registrant met with members and staff of Congress and other U.S. Government officials to represent the foreign principal's opposition to the application to import quotas on Canadian steel mill products.

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Public Relations Branch Revenue Canada C & E (t)

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Nova Scotia Tourist Information Office, #3078 129 Commercial Street Portland, Maine 04101 Nova Scotia Department of Tourism Registrant promoted tourism to Nova Scotia by distributing literature and participating in travel shows and conventions. \$331,241.14 for the 12 month period ending December 18, 1986. Political Propaganda: None Reported

Office of the Government of Alberta, Canada, #3459 27 Floor - 767 Fifth Avenue New York, New York 10153

Government of the Province of Alberta

Registrant distributed information on tourism and commercial opportunities in Alberta, and monitored developments in the U.S. Government which could affect Alberta.

\$488,228.91 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

Allen Scott Pack, #3741 Cannelton Industries Inc. 1250 One Valley Square Charleston, West Virginia 25301

The Algoma Steel Corporation Limited

The registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

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Political Propaganda: None Reported

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Dofasco, Inc.

The registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

Political Propaganda: None Reported

Stelco Inc.

Registrant advised the foreign principal on legislation and regulations which could have an adverse effect on Canadian exports of steel mill products to the U.S., and expressed opposition to such legislation and regulations to U.S. Government officials and others.

Finances: None Reported

Political Propaganda: None Reported

O'Melveny & Myers, #3346 1800 M Street, N.W. Washington, D.C. 20036

Brewers' Association of Canada

Registrant provided research and analysis of federal and state law and advice on United States trade policy developments affecting trade in beer between the United States and Canada. Contacts were made with U.S. Government officials on behalf of the foreign principal.

\$29,476.34 for the 12 month period ending September 12, 1986.

Political Propaganda: None Reported

The Pagonis & Donnelly Group, #3692 1620 I Street, N.W., Suite 603 Washington, D.C. 20006

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The Algoma Steel Corporation, Limited

Registrant advised the foreign principal on the status of legislation and regulations that could adversely affect the Canadian export of steel mill products to the U.S., and met with executive branch officials to present opposition to such legislation and regulations. Registrant received \$5,018.00 from Dow, Lohnes & Albertson, another registrant, for representation of three foreign principal during the six month period ending December 20, 1986.

Political Propaganda: None Reported

Dofasco Inc.

Registrant advised the foreign principal on the status of legislation and regulations that could adversely affect the Canadian export of steel mill products to the U.S., and met with executive branch officials to present opposition to such legislation and regulations.

Registrant received \$5,018.00 from Dow, Lohnes & Albertson, another registrant, for representation of three foreign principal during the six month period ending December 20, 1986.

Political Propaganda: None Reported

Stelco Inc.

Registrant advised the foreign principal on the status of legislation and regulations that could adversely affect the Canadian export of steel mill products to the U.S., and met with executive branch officials to present opposition to such legislation and regulations.

Registrant received \$5,018.00 from Dow, Lohnes & Albertson, another registrant, for representation of three foreign principal during the six month period ending December 20, 1986.

Political Propaganda: None Reported

DeLone Pate, #3894 35745 Terrace Court Farmington Hill, Michigan 48018

> Laurel Steel Products Limited Harris Steel Group Inc.

The registrant agreed to advise and represent the foreign principal on legislation and/or regulations that could affect Canadian exports of steel mill products to the United States, and on legislation and/or regulations that could have an impact on Canadian investment in U.S. facilities.

Finances: None Reported

Paul J. Phoenix, #3607 1330 Burlington Street East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

Registrant advised the foreign principal of legislation and regulations which could affect Canadian export of steel mill products to the U.S., and represented the foreign principal's views on these matters in meetings with members and staff of Congress and other U.S. officials.

Finances: None Reported

Registrant sent letters to members of Congress concerning steel trade between the U.S. and Canada.

Joseph J. Pietroski, #3550 200 Bloor Street East Toronto, Ontario, Canada M4W 1E5

The Manufacturers Life Insurance Company

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Prather Seeger Doolittle & Farmer, #1815
1600 M Street, N.W.
7th Floor
Washington, D.C. 20036
Royal Bank of Canada
Activities: None Reported
\$54,641.14 for the 12 month period ending November 13, 1986.
Political Propaganda: None Reported

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Quebec Government House, #1787 17 West 50th Street New York, New York 10020

> Government of Quebec; Departments of International Relations; External Trade; Tourism; Agriculture, Fisheries and Food; Cultural Communities & Immigration; and Science and Technology

Registrant's eight U.S. offices maintained a wide number of contacts with business, educational, governmental and media representatives in the U.S. concerning Quebec affairs, sponsored cultural events and educational programs, participated in trade shows and similar promotional activities, arranged U.S. visits for Quebec officials, and promoted tourism.

\$409,691.35 for the 12 month period ending December 31, 1986.

Registrant distributed <u>Quebec Update</u>, a weekly newsletter dealing with political, economic and cultural news of Quebec.

Radin & Associates, Inc., #3921 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Manitoba Energy Authority

The registrant a_B reed to assist Arnold & Porter in rendering advice on matters that could affect or relate to Manitoba electrical power exports to the United States.

Finances: None Reported

Political Propaganda: None Reported

Glenn Wadsworth Riddell, #3781 5400 Fairview Street Burlington, Ontario Canada L7L 5N5

> Laurel Steel Products Limited Harris Steel Group

The registrant advised and represented the foreign principals on legislation and/or regulations that could affect Canadian exports of steel mill products to the U.S.

Finances: None Reported

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Political Propaganda: None Reported

Roberts & Holland, #3233 30 Rockefeller Plaza New York, New York 10112

0 & Y Equity Corporation

Registrant rendered legal services in connection with federal, state and local tax matters.

Finances: None Reported

Political Propaganda: None Reported

Olympia & York Developments Limited

Registrant rendered legal services in connection with federal, state and local tax matters.

Finances: None Reported

Political Propaganda: None Reported

Olympia & York (U.S.) Holdings Corp.

Registrant rendered legal services in connection with federal, state and local tax matters.

Finances: None Reported

Political Propaganda: None Reported

Daniel Romanko, #3866 50 O'Connor Street Suite 1414 Ottawa, Ontario Canada K1P 6L2

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Canadian Steel Producers Association

The registrant agreed to advise the foreign principal on trade policy and related matters.

\$6,000.00 received 60 days prior to registrant's obligation to register.

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Abe Sacks, #3827 Grosvenor Building 990-1040 West Georgia Street Vancouver, British Columbia Canada V6E 4H1 Tree Island Steel Co., Ltd. The registrant represented and advised the foreign principal on U.S. policy that could affect Canadian exports of wire and wire products to the U.S. Finances: None Reported Political Propaganda: None Reported The Sawyer Miller Group, #3777 60 East 55th Street New York, New York 10019 The Government of Canada through Market Opinion Research The registrant agreed to help develop a communications program for the foreign principal. Finances: None Reported Political Propaganda: None Reported Jan Schneider and Law Offices of Jan Schneider, #3546 1155 Connecticut Avenue, N.W. Suite 1000 Washington, D.C. 20036 Government of Canada Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Sidney L. Jaffe

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Paul Seidenman, #3475 (T) d/b/a Paul Seidenman Communications Apartment 813 Number 3 Pooks Hill Road Bethesda, Maryland 20814 Embassy of Canada Activities: None Reported Finances: None Reported Political Propaganda: None Reported

William Douglas Simon, #3729 1330 Burlington Street East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

Registrant advised the foreign principal of proposed legislation or regulations which could affect the export of Canadian steel mill products to the U.S., and represented the foreign principal's opposition to restrictive developments to appropriate U.S. officials.

Finances: None Reported

The registrant disseminated letters to U.S. public officials regarding Canadian exports of steel mill products to the U.S.

Snyder, Ball, Kriser and Associates, Inc., #3655
499 South Capitol Street, S.W., #520
Washington, D.C. 20003
Island Research and Development Company (t)
Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Island Technologies Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Sutherland, Asbill & Brennan, #3307 1666 K Street, N.W., Suite 800 Washington, D.C. 20006

Embassy of Canada

Registrant advised the foreign principal on extraterritorial implications of U.S. laws.

\$54,060.32 for the 12 month period ending November 20, 1986.

Political Propaganda: None Reported

Thompson & Mitchell, #3436 One Mercantile Center, Suite 3400 St. Louis, Missouri 63101

Crown Life Insurance Company

Registrant provided legal representation and met with members and staff of Congress to discuss general insurance matters, tax reform and other issues of concern to Canadian insurance companies.

\$36,000.00 for the 12 month period ending July 11, 1986.

Political Propaganda: None Reported

TKC International, Inc., #3075
 444 North Capital Street
 Suite 711
 Washington, D.C. 20001

Canadian Embassy (t)

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Activities: None Reported

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Finances: None Reported

Political Propaganda: None Reported

Robert C. Varah, #3560 1330 Burlington Street East Hamilton, Ontario, Canada L8N 3J5 Canadian Tubular Producers Association (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Dofasco Inc.

Registrant advised the foreign principal of legislation and regulations which could affect Canadian export of steel mill products to the U.S., and represented the foreign principal's views on these matters in meetings with members and staff of Congress and other U.S. officials.

Finances: None Reported

The registrant disseminated material to U.S. public officials regarding the Canadian export of steel mill products to the U.S.

Verner, Liipfert, Bernhard, McPherson and Hand, Chartered, #3712 1660 L Street, N.W. Suite 1000 Washington, D.C. 200036

J.D. Irving, Ltd.

The registrant monitored pending legislation and the proceedings of the International Trade Commission (ITC), and gathered information on competitive and economic factors affecting the importation of Canadian softwood lumber. The registrant also assisted the foreign principal in presenting its position to members of Congress with respect to proposed legislation involving the importation of softwood lumber from Canada.

\$152,980.90 for the 12 month period ending August 5, 1986.

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Political Propaganda: None Reported

Vinson & Elkins, Washington Office, #3758 The Willard Office Building 1455 Pennsylvania Avenue, N.W. Washington, D.C. 20004-1007

Canadian Bank Note Company, Ltd. (t)

Registrant represented the foreign principal in connection with legislation concerning the importation of lottery materials for use in state lotteries.

Finances: None Reported

Registrant disseminated material to Congressmen regarding the business of state lotteries.

Canadian Security Printers, Ltd.

Registrant represented the foreign principal in connection with legislation concerning the importation of lottery materials for use in state lotteries.

Finances: None Reported

Registrant disseminated material to Congressmen regarding the business of state lotteries.

Wagner & Baroody, Inc., #3845 1615 L Street, N.W. Suite 750 Washington, D.C. 20036

Canadian General Electric

The registrant assisted the foreign principal in its efforts to receive a contract award for installation of hydro-motor generators at the Richard B. Russell Dam and Lake Project.

\$24,336.01 for the six month period ending December 18, 1986.

Political Propaganda: None Reported

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Washington Bureau for the Representation of the Societies for Defense of Tradition, Family and Property, Inc., #3662 (T) Suite 405 4301 Columbia Pike Arlington, Virginia 22204

The Canadian Society for the Defense of Tradition, Family and Property

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Wellford, Wegman & Hoff, #3278 1775 Pennsylvania Avenue, N.W., Suite 450 Washington, D.C. 20006

Canadian Embassy

Registrant monitored legislative developments affecting the Clean Air Act and Environmental Protection Agency regulatory actions, especially as these matters pertain to the problem of acid rain. Registrant contacted U.S. Government officials to discuss the pending Clean Air Act Authorization.

\$98,675.00 for the 12 month period ending October 6, 1986 and \$1,325.00 in reimbursed expenses.

Political Propaganda: None Reported

Ministry of the Environment of the Province of Ontario

Registrant monitored and analyzed environmental legislation and regulatory activities of interest to the Province of Ontario, and discussed these matters with Congressional staff.

\$29,925.00 for the 12 month period ending October 6, 1986 and \$804.15 in reimbursed expenses.

Political Propaganda: None Reported

Province of Manitoba, Department of Natural Resources

Registrant monitored, and contacted Congressional staff to discuss legislative developments affecting transboundary waters between the U.S. and Canada, including appropriations and authorization measures for the proposed Garrison Diversion Project.

\$41,040.00 for the 12 month period ending October 6, 1986 and \$1,046.38 in reimbursed expenses.

Political Propaganda: None Reported

xler, Reynolds, Harrison & Schule, Inc., #3306
1317 F Street, N.W., Suite 600
Washington, D.C. 20004

Foothills Pipe Lines (Yukon) Ltd.

Registrant contacted Congressional staff and monitored legislation on natural gas.

\$71,655.00 for the 12 month period ending November 20, 1986.

Political Propaganda: None Reported

NOVA, An Alberta Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Novacor Chemicals Ltd.

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Registrant contacted Congressional staff and monitored proposed legislation on natural resource subsidies and the tariff treatment of imported petrochemicals.

\$14,950.00 for the 12 month period ending November 20, 1986.

Registrant corresponded with Congressional staff regarding the matters referred to above.

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Wheeler & Wheeler, #3262
1729 H Street, N.W.
Washington, D.C. 20006
Cast North America Ltd.
Registrant engaged in legal representation of the foreign principal
before the Interstate Commerce Commission and State and Federal
Courts.
\$18,135.00 for the 12 month period ending July 24, 1986.
Political Propaganda: None Reported

Williams and Jensen, P.C., #3112
 1101 Connecticut Avenue, N.W.
 Suite 500
 Washington, D.C. 20036
 Olympia and York Developments Limited
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

H. Graham Wilson, #3559 1330 Burlington Street East Hamilton, Ontario, Canada L8N 3J5

Dofasco, Inc.

Registrant advised the foreign principal on proposed legislation and regulations which could affect the export of steel mill products from Canada to the U.S.

Finances: None Reported

Political Propaganda: None Reported

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Winston & Strawn, #3869 2550 M Street, N.W. Suite 500 Washington, D.C. 20037

Canadian Forest Industries Council

The registrant agreed to provide legal services for the foreign principal and to represent the principal before executive branch officials and staff, as well as members and staff of Congress with respect to issues affecting imports of softwood lumber and other related products from Canada.

Finances: None Reported

Political Propaganda: None Reported

Douglas A. Woodward, #3728 IBM Tower 79 Wellington Street West Toronto, Canada M5K 1J4

Stelco, Inc.

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The registrant advised the foreign principal on proposed legislation or regulations which could affect the export of Canadian steel mill products to the U.S., and represented the foreign principal's opposition to restrictive developments to appropriate U.S. officials.

Finances: None Reported

Political Propaganda: None Reported

CAPE VERDE

Finley, Kumble, Wagner, Heine, Underberg, Manley, Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. Washington, D.C. 20036

Government of Cape Verde

The registrant rendered advice concerning procedures for obtaining a Foreign Carriers Permit and advice concerning a Bilateral Aviation Agreement between the Governments of Cape Verde and the U.S.

\$10,000.00 for the two month period ending December 29, 1986.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

EXEL Limited (t)

The registrant rendered advice on U.S. laws, regulations, policies and proposed legislation concerning taxation. The registrant also represented the principal in opposition to proposed legislation to impose a tax on foreign insurance companies insuring U.S. risks.

\$35,466.80 for the three month period ending December 4, 1986.

Political Propaganda: None Reported

Berliner & Maloney, #3512 1101 17th Street, N.W., #1004 Washington, D.C. 20036 Government of the Cayman Islands Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Bishop, Liberman, Cook, Purcell & Reynolds, #3050 1200 17th Street, N.W. Washington, D.C. 20036

Cayman Airways Ltd.

The registrant contacted the Department of Transportation on behalf of the foreign principal to urge the U.S. Government to perform its regulatory functions in a manner favorable to the foreign principal.

\$92,776.24 for the 12 month period ending August 17, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

Cayman Islands Department of Tourism, #2500 P.O. Box 67 Grand Cayman, Cayman Islands, B.W.I. Government of the Cayman Islands Registrant's U.S. offices promoted tourism by distributing brochures, holding seminars and showing a movie about the Cayman Islands to travel agents. \$3,978,860.11 for the 12 month period ending September 4, 1986. Political Propaganda: None Reported Cayman Islands News Bureau, Inc., #2823 P.O. Box 330106 3326 Mary Street, 5th Floor Coconut Grove, Miami, Florida 33133 Cayman Airways, Ltd. The registrant prepared and distributed numerous press releases to promote tourism to the Cayman Islands. \$25,232.50 for the 12 month period ending August 12, 1986. Political Propaganda: None Reported Cayman Islands Government, Department of Tourism The registrant's services included the distribution of brochures, posters, press kits and releases concerning tourism news and publicity events. \$31,225.06 for the 12 month period ending August 12, 1986. Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Government of the Cayman Islands

Registrant contacted officials of the Departments of State and Treasury concerning the signing of the Mutual Legal Assistance Treaty (MLAT). Registrant conducted media monitoring and tracking of the ratification process of MLAT and attended the MLAT signing ceremony. Registrant produced and distributed media advisories, press releases, press kits, and an audio release covering the MLAT signing on behalf of the foreign principal. In addition, the registrant contacted and met with Senate and House staff members, House Energy and Commerce Committee Members, and members of the House Subcommittee on Commerce, Transportation and Tourism regarding the Risk Retention Act Amendments.

\$249,375.59 for the 12 month period ending November 10, 1986.

Registrant disseminated press kits, and a radio segment on "Capitolink." The main topic discussed was the signing of the Cayman-U.S. Legal Assistance Treaty.

Kaprielian O'Leary Advertising, #3708 1995 Broadway New York, New York 10023

Cayman Islands Department of Tourism

Registrant is the exclusive advertising agency for the foreign principal in the U.S.

\$125,000.00 for the six month period ending August 20, 1986.

Political Propaganda: None Reported.

Orren Merren, #3412 P.O. Box 53356 Washington, D.C. 20009

> Portfolio of Agriculture, Lands and Natural Resources, Cayman Islands Government

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Cayman Turtle Farm (1983) Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Cayman Airways Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

EXEL Limited

The registrant represented the foreign principal with respect to attempts to secure a transition relief provision in the Tax Reform Act of 1986 that would impose shareholder level tax on certain captive insurance companies.

\$50,000.00 for the three month period ending December 31, 1986.

Political Propaganda: None Reported

Sidley & Austin, #3731 1722 Eye Street, N.W. Washington, D.C. 20006

The Government of the Cayman Islands

The registrant provided legal counsel and representation with regard to the negotiation of a Mutual Assistance Treaty between the U.S. and Great Britain on criminal matters concerning the Cayman Islands. \$27,267.09 for the 12 month period ending September 13, 1986.

Political Propaganda: None Reported

Anderson & Pendleton, #2696 1000 Connecticut Avenue, N.W. Suite 707 Washington, D. C. 20036 The Army Mission of Chile

The registrant provided legal services on behalf of the foreign principal.

\$15,900.00 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Corporacion del Cobre (U.S.A.), Inc. (CODELCO) (T)

Registrant provided general legal services on behalf of the foreign principal, and provided information on legislation affecting Chilean copper and the Interagency Task Force on Copper.

\$11,550.71 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Corporacion Nacional del Cobre de Chile (t)

The registrant provided general legal services to the foreign principal. The registrant also monitored legislation regarding reductions of copper imports.

\$10,514.03 for the 12 month period ending November 9, 1986.

The registrant disseminated speeches to U.S. Government officials on behalf of the principal.

Fundacion CEMA-CHILI

Registrant engaged in general legal services on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

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CHILE
APCO Associates, #3597 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036 Corporation National del Cobre de Chile (Codelco) (t) The registrant assisted Arnold & Porter with respect to its representation of Codelco in opposition to proposed legislation to restrict imports of copper from Chile. \$3,499.23 for the 12 month period ending December 20, 1986. Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Corporacion Nacional del Cobre del Chile (CODELCO) (t)

Activities: None Reported

\$22,966.52 for the 12 month period ending December 4, 1986.

Political Propaganda: None Reported

Embassy of Chile (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Corporacion de Fomento de la Produccion, #401 One World Trade Center Suite 5151 New York, New York 10048

Corporacion de Fomento de la Produccion de Chile

Registrant served as a purchasing agent for the foreign principal, and as liaison with financial institutions. \$400,271,000.00 for the 12 month period ending October 1, 1986.

Registrant disseminated a monthly newsletter which reported on the Chilean economy, finances and investments, trade agreements, and industrial progress.

Corporacion Del Cobre, #3651 12 East 49th Street New York, New York 10017

Corporacion Nacional del Cobre de Chile

The registrant advised the foreign principal of legislation and executive branch developments as they related to the U.S. market for copper, participated in trade association meetings, and sold copper and copper by-products.

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1155 15th Street, N.W. Suite 1000 Washington, D.C. 20005

Chilean Trade Promotion Bureau

The registrant gathered information on the status of considerations for continued Chilean eligibility for GSP, and contacted officials of the office of the U.S. Trade Representative to argue in favor of Chile's continued eligibility.

Finances: None Reported

Political Propaganda: None Reported

Corporacion del Cobre (U.S.A.) Inc.

The registrant contacted Congressional staff to dissuade Congress from restricting access to the U.S. copper market.

\$39,531.72 for the 12 month period ending August 9, 1986.

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The registrant disseminated an issue brief on amendments to Section 201 of the Trade Act to U.S. Government officials.

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709 Embassy of Chile Registrant promoted and distributed the foreign principal's film. \$2,655.09 for the six month period ending October 19, 1986. Political Propaganda: None Reported

Worldwide Information Resources, Ltd., #3637 1717 K Street, N.W. Suite 706 Washington, D.C. 20006

The Embassy of Chile

The registrant prepared reports and conducted analyses of current social, economic, political and financial developments affecting Chile on behalf of the Embassy of Chile, and monitored U.S. media coverage of Chile on behalf of the foreign principal.

\$150,000.00 for the 12 month period ending July 9, 1986.

CHINA

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Avenue, N.W., Suite 400 Washington, D.C. 20036

Embassy of the People's Republic of China

Registrant provided general counsel to the foreign principal and contacted Congressional staff regarding ratification of the U.S.-China tax treaty.

\$51,969.55 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

AIT Corporation, #3228 15 3rd Street, N.E. Washington, D.C. 20002 Yan Shan Science & Technology Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported

China Books & Periodicals, Inc., #1350 2929 24th Street San Francisco, Californía 94110

China Reconstructs

Registrant printed and distributed China Reconstructs monthly magazine.

Registrant received \$280,699.50 from the foreign principal for printing the magazine for the 12 month period ending July 31, 1986, and retained \$14,808.79 profit.

Registrant disseminated the magazine China Reconstructs.

Guozi Shudian

Registrant imported and sold books, periodicals, records, posters and pictures for profit through three retail outlets.

Registrant sold publications totaling \$911,486.53, retaining \$55,293.45 profit for the 12 month period ending July 31, 1986.

Registrant disseminated books, magazines and other items, all political in nature, to libraries, educational institutions and individuals.

Renmin Ribao Publishing House

Registrant printed and distributed Renmin Ribao, the official Government newspaper of China, in the U.S. and Canada.

Registrant received \$2,248,726.45 from the foreign principal for printing and distributing the magazine, and retained \$200,747.23 profit for the 12 month period ending July 31, 1986.

Registrant disseminated the newspaper Renmin Ribao.

China Daily Distribution Corporation, #3457 15 Mercer Street, Suite 401 New York, New York 10013

China Daily of Beijing, China

Registrant printed and distributed China Daily newspaper, after receiving photograph negatives of the newspaper which is prepared by the publisher in Beijing. Registrant also solicited paid advertisements for inclusion in the newspaper.

\$519,416.41 for the 12 month period ending October 19, 1986, including subscription fees, advertising income, contract payment, interest income and commission.

Political Propaganda: None Reported

China International Travel Service, Inc., #3318 d/b/a China National Tourist Office 60 East 42nd Street, Suite 465 New York, New York 10165

China International Travel Service

Registrant promoted travel and cultural links between China and the U.S. by responding to inquiries about travel in China, contacting

tour operators, distributing travel literature, and participating in travel shows.

\$186,500.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

China Media Services, Ltd., #3793 9700 Reseda Boulevard Northridge, California 91324

> National Tourism Administration/China Tourism Audio-Visual Publication Company

Registrant produced a video tape promoting tourism.

\$47,500.00 from Gray & Company for the six month period ending September 11, 1986.

Political Propaganda: None Reported

Cypress Press (USA), Inc., #3918 Paramus Place, Suite 225 205 Robin Road Paramus, New Jersey 07652

Beijing Review

Registrant agreed to supervise the transmission, printing, distribution, promotion and other activities relating to the North American edition of <u>Beijing Review</u>, a weekly magazine in English.

Finances: None Reported

Political Propaganda: None Reported

Garvey, Schubert, Adams & Barer, #3047 A Partnership of Professional Corporations 10th Floor, Waterfront Place Building 1011 Western Avenue Seattle, Washington 98164

China Ocean Shipping Company

Registrant provided legal advice concerning regulations applicable to foreign flag carriers engaged in commerce between the United States and foreign countries, and represented the foreign principal in proceedings before regulatory and governmental agencies.

\$73,380.20 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Haight, Gardner, Poor & Havens, #3108 One State Street Plaza New York, New York 10004

General Administration of Civil Aviation of China

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

John L. Harmer, #3691 (T) P.O. Box 721 Bountiful, Utah 84010-0721

Poly Technologies, Inc.

Registrant traveled to the People's Republic of China to meet with representatives of Poly Technologies, Inc. to discuss his relationship with the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

China Media Services, Inc.

Registrant compiled media lists and produced a press release concerning the "Treasures of China" film production, in addition to preparing letters to and meeting with potential corporate sponsors for the film project.

Finances: None Reported

Registrant issued a press release regarding the upcoming documentaries of "Treasures of China."

International Business and Economic Research Corporation, #2944
2121 K Street, N.W.
Suite 700
Washington, D.C. 20037

China National Textiles Import and Export Corporation (CHINATEX) (t)

The registrant prepared statistical information concerning textile and apparel trade between China and the United States. The registrant also counseled the foreign principal on the technical aspects of the U.S. textile agreements program.

\$20,411.17 for the six month period ending February 9, 1986.

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005-5701

Embassy of the People's Republic of China

Registrant advised the foreign principal on matters of interest, and contacted U.S. Government officials to discuss Congressional interest in the PRC's family planning practices and to advocate the proposed sale of arms to the PRC by the U.S.

\$30,924.50 for the 12 month period ending December 10, 1986.

Political Propaganda: None Reported

Milbank, Tweed, Hadley and McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Embassy of the People's Republic of China

The registrant counseled and advised the foreign principal regarding trade relations between the U.S. and the People's Republic of China, including proposals involving the application of countervailing duties and antidumping proceedings. The registrant also monitored the status of omnibus trade legislation pending in Congress.

\$20,000.00 for the six month period ending July 11, 1986.

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, D.C. 20037 China National Textile Import & Export (Chinatex) The registrant provided legal assistance to Chinatex with regard to bilateral negotiations and consultations on numerous textile and apparel category imports from the People's Republic of China. \$34,770.00 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Pierson Semmes and Finley, #2988 1054 31st Street, N.W. Washington, D. C. 20007

> People's Republic of China, and China Council for the Promotion of International Trade (CCPIT) (t)

Registrant represented the foreign principals in trademark matters.

Finances: None Reported

Political Propaganda: None Reported

Leah Siegel, #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

New China Pictures Company

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Surrey & Morse, #2649 (T)
 1250 Eye Street, N.W.
 Washington, D.C. 20005
 Embassy of the People's Republic of China
 The registrant firm merged with Jones, Day, Reavis & Pogue effective
 January 1, 1986.
 Finances: None Reported
 Political Propaganda: None Reported

Synergy Publishing, Inc., #3615 15 Mercer Street, Suite 404 New York, New York 10013

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Liao Wang Weekly, Limited

Registrant arranged for the printing of the weekly magazine from the plate ready negatives sent by the foreign principal, obtained advertising in the U.S. and Canada for inclusion in the magazine, and distributed it.

\$343,605.40 for the 12 month period ending September 21, 1986, from sales of the magazine and advertising.

Political Propaganda: None Reported

U.S. China-Shantou Technology Trade Investment Resources, Ltd., #3688 818 Connecticut Avenue, N.W., Third Floor Washington, D.C. 20006

Administration of the Shantou Special Economic Zone

Registrant contacted U.S. Government officials and representatives of U.S. businesses to promote trade, industrial development and investment in the Shantou Special Economic Zone. Representatives of the registrant spoke at trade seminars.

\$70,000.00 for the 12 month period ending December 7, 1986.

Registrant disseminated information to publicize and promote the Shantou Special Economic Zone.

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TAIWAN

Ablondi & Foster, P.C., #3235 1776 K Street, N.W. Suite 604 Washington, D.C. 20006

Board of Foreign Trade, Republic of China

Registrant advised the foreign principal on developments affecting trade and trade legislation, and represented the foreign principal in matters before the U.S. Trade Representative.

\$105,673.58 for 12 month period ending November 4, 1986.

Political Propaganda: None Reported

Taiwan Textile Federation

Registrant analyzed and monitored the progress of textile legislation, and met with Congressional staff to express the foreign principal's concerns with the legislation.

\$17,486.20 for the 12 month period ending November 4, 1986.

Political Propaganda: None Reported

Alan Prigge, Inc., #2497 954 Kinderkamack Road River Edge, New Jersey 07661

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Coordination Council for North American Affairs

The registrant advised the foreign principal on relations with radio and television stations.

\$40,489.75 for the 12 month period ending August 25, 1986.

The registrant disseminated letters and videotapes to the media regarding the foreign principal.

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Alcade, Henderson, O'Bannon & Rousselot, #3571 1901 North Fort Myer Drive Arlington, Virginia 22209

China Airlines (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

The Fountain Trading Company, Ltd. (t)

The registrant provided counsel and assistance in contacting members of Congress in support of the pricipal's views on taxes affecting its investments in the U.S.

\$10,019.00 for the six month period ending March 14, 1986.

Political Propaganda: None Reported

Anderson and Pendleton, #2696 1000 Connecticut Avenue, N.W. Suite 707 Washington, D.C. 20036

China Airlines

The registrant provided general legal services to the foreign principal which included representing the foreign principal's applications before the Federal Aviation Administration.

\$10,099.95 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Coordination Council for North American Affairs (t)

Activities: None Reported

Finances: None Reported

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Berman, Bergner & Boyette, Inc., #3801 1016 16th Street, N.W., Suite 700 Washington, D.C. 20036

China External Trade Development Council

Registrant met with Congressional and administration staff to discuss trade, security and economic relations between Taiwan and the U.S.

\$30,438.04 from the Coordination Council for North American Affairs, for the six month period ending September 20, 1986.

Registrant sent a memorandum to Senator Lugar about the possibility of visiting Taiwan.

CETDC, Inc., #3652 41 Madison Avenue, 14th Floor New York, New York 10010

China External Trade Development Council

Registrant participated in and assisted Taiwan manufacturers in participating in trade shows, assisted U.S. and Taiwanese businessmen with trade inquiries, and distributed trade promotional literature.

\$396,801.12 for the 12 month period ending August 28, 1986.

Registrant disseminated trade promotional literature.

Thomas G. Corcoran, Jr., #3422 1511 K Street, N.W. Washington, D.C. 20005

Coordination Council for North American Affairs

Registrant engaged in non-registrable legal representation of the foreign principal.

\$125,083.75 for the 12 month period ending November 29, 1986.

Daniel J. Edelman, Inc., #3634 1730 Pennsylvania Avenue, N.W. Suite 460 Washington, D.C. 20006

Republic of China/Coordination Council for North American Affairs

The registrant agreed to provide public relations services to the foreign principal by means of disseminating information and arranging briefings, meetings and interviews between the foreign principal and interested opinion leaders and concerned U.S. citizens.

Finances: None Reported

Political Propaganda: None Reported

Far East Trade Service, Inc., #2911 Branch Office in Chicago Merchandise Mart Suite 272 Chicago, Illinois 60654

Far East Trade Service, Inc., Taiwan

Registrant assisted U.S. and Taiwan businessmen in establishing contacts with one another, serviced trade groups from Taiwan who were participating in U.S. trade shows, and disseminated trade information.

\$600,105.35 for the 12 month period ending November 8, 1986.

Political Propaganda: None Reported

Far East Trade Service, Inc., #2985 Branch Office in San Francisco 555 Montgomery Street, Suite 403 San Francisco, California 94111-2564

Far East Trade Service, Inc.

Registrant assisted Taiwan businessmen and trade delegations visiting the U.S., participated in and assisted with business conferences and trade shows, and distributed trade publications and other information to U.S. importers.

\$375,984.16 for the 12 month period ending December 6, 1986.

Registrant disseminated publications on doing business with Taiwan.

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Garrett & Company, #3439 1630 Connecticut Avenue, N.W. Suite 202 Washington, D.C. 20009

Taiwan Power Company

The registrant met with members and staff of Congress and black farmers to arrange and promote grain exports by U.S. black farmers to Taiwan. In addition, the registrant arranged dinners by the Ambassador to honor members of the Black Congressional Caucus, and generally promoted good relations between Taiwan and members of the Caucus.

\$165,427.75 for the 12 month period ending August 3, 1986.

Political Propaganda: None Reported

The Hannaford Company, Inc., #2850 655 Fifteenth Street, N.W. Suite 200 Washington, D.C. 20005

China External Trade Development Council

Registrant contacted U.S. and state Government officials and other political leaders on matters of interest to the foreign principal, especially trade issues. Registrant also arranged for U.S. officials to meet with the representative of the Coordination Council for North American Affairs, and arranged trips to Taiwan for state officials to explore trade possibilities.

\$136,007.91 for the 12 month period ending November 29, 1986.

Political Propaganda: None Reported

Government Information Office

The registrant arranged media interviews and other contacts for Taiwan officials, contacted state officials in connection with a "Buy America" trade mission, and publicized press conferences to announce a joint-venture uranium mine agreement with a Colorado based energy company, and Taiwan's five year purchase agreement to buy U.S. grain.

\$201,623.03 for the 12 month period ending November 29, 1986.

Registrant disseminated a newsletter, <u>China Update</u>, press information kits for the ROC "Buy America" trade mission, and releases on the joint-venture and purchase agreements.

Tou Tien Metal (Taiwan) Co., Ltd. (t)

Registrant monitored developments at the Department of Commerce concerning a complaint against the foreign principal filed by U.S. manufacturers of enamelled cookware.

\$31,568.52 for the five month period ending November 29, 1986.

Political Propaganda: None Reported

Hugh C. Newton & Associates, #2357 618 South Lee Street Alexandria, Virginia 22314

Republic of China, Coordination Council for North American Affairs

Registrant contacted and met with journalists to provide them with background material and news relating to Taiwan.

\$36,000.00 for the 12 month period ending July 17, 1986.

Registrant disseminated printed materials dealing with China's concerns about relations with the U.S., and developments in the Mainland.

Intercontinental Communications Corp., #3313 d/b/a United Americorp d/b/a Harkness & Associates, Inc. P.O. Box 868 Santa Barbara, California 93102 Jimmy C.C. Chen Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Eugene Huang

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Nancy T.L. Liu

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

International Trade and Development Agency, Inc., #3690 2111 Jeff Davis Highway Arlington, Virginia 22202

China External Trade Development Council

Registrant advised the foreign principal on the trade relationship between Taiwan and the U.S., and researched legislation affecting trade.

\$100,850.00 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

Kuomintang of China, Headquarters in America, #282 844 Stockton Street San Francisco, California 94108 Kuomintang of China, Central Committee Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Henry H. C. Liu, #2889 333 N. Michigan Avenue Suite #2329 Chicago, Illinois 60601

> The Taiwan Visitors Association Tourism Bureau of the Republic of China

Registrant distributed travel information to travel agents, tourist organizations and individuals, and participated in travel trade shows.

\$116,584.66 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Tourism Bureau Republic of China (thru Taiwan Visitors Association)

Registrant promoted and distributed films on behalf of the foreign principal.

\$15,221.93 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

NKM Associates, Incorporated, #3739 P.O. Box 352 550 Cleveland Avenue Chambersburg, Pennsylvania 17201

Board of Foreign Trade, Ministry of Economic Affairs

The registrant represented the economic and political interests of the Republic of China in contacts with members of Congress, and by organizing conferences, seminars and other forums for delegates from Taiwan and interested U.S. citizens.

\$67,250.00 for the 12 month period ending September 26, 1986.

Political Propaganda: None Reported

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The Richard V. Allen Company, #3709 905 Sixteenth Street, N.W. Washington, D.C. 20006 Chinese National Association of Industry and Commerce/ Taiwan Footwear Manufacturers' Association Registrant met with U.S. Government officials on matters of interest to the foreign principal, including the Taiwan sugar quota, imported footwear, trade policy and proposed legislation, and the GSP. \$520,000.00 for the 12 month period ending July 26, 1986. Political Propaganda: None Reported

Peter R. Rosenblatt, #3518 1001 Connecticut Avenue, N.W. Suite 707 Washington, D.C. 20036

Board of Foreign Trade, Ministry of Economic Affairs

The registrant advised the foreign principal on expansion and improvement of relations between the U.S. and Taiwan. The registrant also met with U.S. Government officials to discuss matters of interest to Taiwan.

\$12,204.05 for the 12 month period ending September 13, 1986.

Political Propaganda: None Reported

Schiff Hardin & Waite, #3387 1101 Connecticut Avenue, N.W. Suite 600 Washington, D.C. 20036

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Directorate General of Telecommunications, Ministry of Communications

Registrant advised the foreign principal on developments in U.S. regulatory agencies and international organizations relating to international telecommunications.

\$9,337.01 for the 12 month period ending July 8, 1986.

Political Propaganda: None Reported

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Myron Solter, #1970 16001 Partnership Road Poolesville, Maryland 20836

> Taiwan Manufacturers of Acrylic Sheet (Hsin Hwa Chemical Co., Ltd.; Chi Mei Industrial Co., Ltd.; and Jiuh Mei Enterprise Co., Ltd.)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Mushroom Packers United Export Corporation (TMPUEC)

Activities: None Reported

\$11,995.00 for the 12 month period ending September 22, 1986.

Political Propaganda: None Reported

Taiwan Regional Association of Rubber Manufacturers

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Textile Federation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Richard B. Stone, #3572 4508 Foxhall Crescents, N.W. Washington, D.C. 20007

Board of Foreign Trade

Registrant rendered general legal advice to the foreign principal.

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\$120,000.00 for the 12 month period ending October 2, 1986.

Political Propaganda: None Reported

Thadd Garrett & Associates, Inc., #2973 2021 K Street, N.W. Suite 312 Washington, D.C. 20006 Coordination Council for North American Affairs Activities: None Reported Finances: None Reported Political Propaganda: None Reported

United Friends, Inc. #3083 Suite 505 1511 K Street, N.W. Washington, D.C. 20005

Taiwan Flour Mills Association (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Footwear Manufacturers Association (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Taiwan Textile Federation

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Registrant attended meetings of the Management-Labor Textile Advisory Committee and the Importers and Retailers Textile Advisory Committee at the Department of Commerce.

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\$144,815.59 for the 12 month period ending July 21, 1986.

Registrant submitted statements in opposition to S.680 to the Subcommittee on Trade of the Senate Finance Committee.

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Ciskei Trade Mission Limited, Inc., #3891 P.O. Box 99 Adelphia, New Jersey 07710

Republic of Ciskei

Registrant agreed to represent the interests of the foreign principal in economic, humanitarian and political matters.

Finances: None Reported

Political Propaganda: None Reported

Donald G. Johnson Company, #3341 (T) 3710 Corey Place, N.W. Washington, D.C. 20016

Republic of Ciskei

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Gary Russell Morgan, #3648 410 E Douglas Suite 505 Wichita, Kansas 67202

Republic of Ciskei

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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COLOMBIA

Arrive Unlimited Corporation, #3483 1715 Q Street, N.W. Washington, D.C. 20004

Embassy of Colombia

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Colombian Government Tourist Office, #1285 140 East 57th Street New York, New York 10022

Corporacion Nacional de Turísmo de Colombia

Registrant participated in travel shows and provided information to travel agents and tour operators to promote tourism to Colombia.

\$470,411.95 for 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Colombian Information Service, #1979 140 East 57th Street New York, New York 10022

Colombian Center of the Republic of Colombia

The registrant sponsored exhibits, held luncheons and operated a library in an effort to encourage investment in and tourism to Colombia, and to develop Colombian exports.

\$313,000.00 for the 12 month period ending December 1, 1986.

Registrant disseminated a monthly newsletter and several press releases to promote investment in and trade with Columbia.

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D. Michael Murray, Inc., #3557 (dba Murray and Scheen) 2715 M Street, N.W. Washington, D.C. 20007 National Federation of Coffee Growers of Colombia Registrant advised the foreign principal and contacted members of Congress and their staffs regarding the International Coffee Agreement. \$10,000.00 for the one month period ending August 1, 1986. Political Propaganda: None Reported Daniel J. Edelman, Inc., #3657 1775 Broadway New York, New York 10019 Republic of Colombia Registrant publicized the inauguration of Virgilio Barco as President of Colombia. Finances: None Reported

Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

ASOCOLFLORES

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The registrant represented the foreign principal in countervailing duty and anti-dumping cases, and in general legal and government relations services opposing increased duties on roses, customs user fees, and a Section 301 petition before the USTR alleging subsidization of the Colombian floral industry.

\$366,874.36 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

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Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

ASOCOLFLORES (Asociation Colombiana de Exportadones de Flores)

Registrant drafted correspondence and contacted Department of Commerce officials in connection with efforts to change the sampling method used by the Department for the importation of flowers from Colombia.

Finances: None Reported

Political Propaganda: None Reported

Holland & Knight, #3718 600 North Florida Avenue Tampa, Florida 33602

Aerovias Nacionales de Colombia, S.A. (AVIANCA)

Registrant served as legal counsel and provided representation before regulatory and legislative agencies on behalf of the foreign principal.

\$422,003.00 for the 12 month period ending August 7, 1986.

Political Propaganda: None Reported

National Federation of Coffee Growers of Colombia, #2519 Colombian Center 140 East 57th Street New York, New York 10022

Federacion Nacional de Cafeteros

To promote 100% Colombian coffee, registrant arranged broadcast advertising, analyzed the coffee market in the U.S. in relation to prices, consumption and trends, and maintained contacts with U.S. roasters and importers, as well as with the U.S. Trade Representative on matters relating to the International Coffee Agreement.

\$15,336,663.81 for the 12 month period ending August 10, 1986.

Political Propaganda: None Reported

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Omnicom Group, Inc., #1066 (formerly: Doyle Dane Bernbach, Inc.) 437 Madison Avenue New York, New York 10022 National Federation of Coffee Growers of Colombia Registrant was responsible for broadcast and print advertising promoting 100% Colombian Coffee. \$14,139,509.27 for the 12 month period ending September 16, 1986. Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Colombia Information Committee

On behalf of the foreign principal, the registrant provided general public relations counsel and arranged speeches by representatives of the foreign principal.

\$117,500.00 for the 12 month period ending September 27, 1986.

The registrant prepared and disseminated articles and background information to U.S. Government officials, private companies and trade associations on behalf of the foreign principal.

Flota Mercante Grancolombiana

On behalf of the foreign principal, the registrant provided general public relations services which included setting up interviews between the foreign principal's executives and the media, coordinating receptions and preparing and distributing earnings releases.

\$119,948.65 for the 12 month period ending September 27, 1986.

The registrant prepared and disseminated press materials regarding prospects for Colombian economic development and trade to U.S. Government officials, private companies and trade associations. Samuel E. Stavisky and Associates, Inc., #3762 1725 DeSales Street, N.W. Suite 804 Washington, D.C. 20036

National Federation of Coffee Growers of Colombia

The registrant provided general public relations services to the foreign principal with respect to the International Coffee Agreement and contacted U.S. Government officials to discuss coffee developments.

\$126,746.53 for the 12 month period ending December 10, 1986.

The registrant lectured and disseminated information to U.S. public officials defending the policies and practices of the International Coffee Agreement and promoting the extension of the Agreement.

The Sawyer Miller Group, #3777 60 West 55th Street New York, New York 10019

Alvaro Sanchez Mallarino Publicidad

The registrant agreed to provide consultation on communications strategies and the training of personnel as required.

Finances: None Reported

Political Propaganda: None Reported

Washington Bureau for the Representation of the Societies for the Defense of Tradition, Family and Property, Inc., #3662 (T) Suite 405 4301 Colombia Pike Arlington, Virginia 22204

Sociedad Colombiana de Defensa de la Tradicion, familia y propriedad

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Pacific Islands Washington Office, #3903 444 North Capitol Street, N.W., #316 Washington, D.C. 20001

Cook Islands Government

Registrant agreed to serve as liaison with governmental departments, agencies and Congress with regard to issues of importance in the Pacific region.

Finances: None Reported

COSTA RICA

Caribbean Tourism Association, #991

See "International"

Costa Rican Board of Trade, #2370 108 East 66th Street New York, New York 10021

Camara de Azycareris de Costa Rica

The registrant was engaged in liaison activities with private organizations, commodity brokers and international organizations concerning the progress of the sugar crop in Costa Rica.

\$24,300.00 for the 12 month period ending August 22, 1986.

Political Propaganda: None Reported

Textile Association of Costa Rica

The registrant was engaged in liaison activities with private organizations, commodity brokers and international organizations concerning matters pertinent to the foreign principal.

\$14,400.00 for the 12 month period ending August 22, 1986.

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005-5701

Government of Costa Rica, Ministry of Foreign Trade

Registrant monitored U.S. Government actions of interest to the foreign principal, including trade laws, regulations and agreements affecting Costa Rica.

\$9,610.00 for the four month period ending December 10, 1986.

M. Silver Associates, Inc., #3131 1120 Avenue of the Americas New York, New York 10036

Instituto Costarricense de Turismo (t)

The registrant provided public relations services to the foreign principal by preparing feature stories and press releases for release to the press, radio and TV, and arranging familiarization trips for journalists.

\$99,519.89 for the 12 month period ending July 15, 1986.

Political Propaganda: None Reported

Public Affairs Analysts, Inc., #3558 Suite 1819 One Dag Hammarskjold Plaza New York, New York 10017

Government of the Republic of Costa Rica

The registrant provided the foreign principal with a daily newsclip service, researched, wrote and designed a Costa Rican fact book, and counseled the registrant by way of regular visits to San Jose, Costa Rica.

Finances: None Reported

Political Propaganda: None Reported

Rogers & Wells, #3428 200 Park Avenue New York, New York 10166

Liga Agricola Industrial de la Cana de Azucar (LAICA)

The registrant submitted written testimony to the House Ways and Means Committee and the Senate Finance Committee, and met with Congressional staff regarding legislative proposals, specifically H.R. 1566, 1567, 1720 and 4094, which the registrant believed could undermine the integrity of the Caribbean Basin Initiative, and with respect to a provision in the tax bill regarding ethanol imports.

\$15,000.00 for the ten month period ending December 10, 1986.

White and Case, #2759 1155 Avenue of the Americas New York, New York 10036 Central Bank of Costa Rica Registrant provided general legal representation in connection with foreign borrowing and the rescheduling of certain foreign indebtedness of the Republic of Costa Rica. \$107,997.48 for the 12 month period ending September 9, 1986. Political Propaganda: None Reported

The William Chasey Organization, #3809 855 La Jolla Corona Court La Jolla, California 92037

Coalition for the Promotion of Costa Rica.

The registrant agreed to promote trade, tourism, travel and investment for the foreign principal.

\$5,000.00 received 60 days prior to the registrant's obligation to register.

Political Propaganda: None Reported

William Cook Advertising, Inc., #2567 1700 American Heritage Life Building Jacksonville, Florida 32202

Costa Rican Tourist Board

The registrant was responsible for the preparation and placement of print advertisements promoting tourism to Costa Rica.

\$42.00 for the 12 month period ending September 28, 1986.

Political Propaganda: None Reported

Lasca Airlines

The registrant was responsible for the preparation and placement of advertising promoting schedules, fares and package tours to Costa Rica.

\$13,136.05 for the 12 month period ending September 28, 1986.

CURACAO

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Institute for Financial and Fiscal Studies of Curacao

The registrant advised and assisted the foreign principal in its efforts to obtain favorable treatment in the Senate version of H.R. 3838, the Tax Reform Act of 1986. The registrant also assisted the principal in negotiations on a proposed new bilateral tax treaty between the U.S. and the Netherlands Antilles.

\$130,678.70 for the eight month period ending December 14, 1986.

The registrant disseminated material outlining the foreign principal's concerns pertaining to the tax bill.

Caribbean Tourism Association, #991

See "International"

Curacao Tourist Board, #3209 400 Madison Avenue, Suite 311 New York, New York 10017

Government of the Island of Curacao

The registrant conducted seminars, participated in travel trade shows, and distributed brochures and literature to promote tourism to Curacao.

\$1,250,000.00 for the 12 month period ending September 10, 1986.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Chippendale Investment Co.

The registrant advised the foreign principal with regard to proposed U.S. tax law changes being considered by the House/Senate Conference

Committee which could affect the real property investments of the principal and its affiliates.

\$46,488.56 for the eight month period ending December 31, 1986.

Bill Hecht and Associates, Inc., #3740 499 South Capitol Street, S.W. Washington, D.C. 20003

Freedom and Justice for Cyprus Trust

Registrant's proposed activities included researching and monitoring legislative and administrative activities as they affect the foreign principal, as well as assisting the foreign principal in scheduling appointments with members of Congress and the executive branch.

Finances: None Reported

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3657 1775 Broadway New York, New York 10019

Freedom and Justice for Cyprus Trust

Registrant agreed to track attitudes of the U.S. Government, the press and the UN regarding the Cyprus conflict.

Finances: None Reported

Political Propaganda: None Reported

James Delihas, #3497 60 East 42nd Street Suite 541 New York, New York 10165

Republic of Cyprus Trade Center

Registrant promoted trade between the U.S. and Cyprus, and assisted Cypriot manufacturers with their participation in U.S. trade shows.

\$3,350.00 for the six month period ending July 13, 1986.
Donald N. Martin & Company, Inc., #1381
630 Fifth Avenue
New York, New York 10111
Cyprus Tourism Organization
The registrant placed advertisements in various consumer newspapers
on behalf of the foreign principal.
\$2,125.56 for the six month period ending January 29, 1986.
Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Manatt, Phelps, Rothenberg, Tunney & Evans, #3736 1200 New Hampshire Avenue, N.W. Suite 200 Washington, D.C. 20036

The Republic of Cyprus

The registrant represented the foreign principal before the executive and legislative branches in an effort to obtain favorable treatment for the foreign principal under various provisions of U.S. foreign assistance legislation.

\$254,645.92 for the 12 month period ending September 20, 1986.

Registrant distributed a commentary on peace negotiations for Cyprus; and a fact sheet criticizing proposed cuts in economic support funds appropriated for Cyprus.

Office of the Representative of the Turkish Republic of Northern Cyprus, #2619 821 United Nations Plaza, 10th Floor New York, New York 10017

R.R. Denktash

Registrant attended all sessions of the United Nations. Registrant also delivered lectures on the dispute over Cyprus, disseminated information, and assisted visiting Turkish-Cypriot dignitaries. Representatives of the registrant met with members and staff of Congress and representatives of the State and Defense Departments, and accompanied President Denktash to his meetings with U.S. Government officials.

\$501,129.22 for the 12 month period ending October 16, 1986.

Registrant distributed information concerning Cyprus and the problems between the Turkish and Greek spheres on Cyprus.

Sawyer/Miller Group, #3777 60 West 55th Street New York, New York 10019

Freedom and Justice for Cyprus Trust

The registrant agreed to work in an effort to track the attitudes of the U.S. Government, the press and the U.N. regarding the Cyprus conflict, and to devise a strategy towards presenting the true positions of the Turkish Cypriot opposition to the current recognized government.

Finances: None Reported

Political Propaganda: None Reported

Susan Davis & Associates, #3444 1818 N Street, N.W., #350 Washington, D.C. 20036

Turkish Republic of Northern Cyprus

Registrant contacted members and staff of Congress to present the foreign principal's views on matters of interest.

\$60,000.00 for the 12 month period ending August 16, 1986.

Registrant disseminated news reprints and memoranda to U.S. Government officials presenting the Turkish Cypriot view on the Cyprus dispute.

Zoltan Michael Szaz, #3187 7209 Monticello Boulevard Springfield, Virginia 22100

Office of the Turkish State of North Cyprus

Activities: None Reported

Finances: None Reported

Bryan, Cave, McPheeter & McRoberts, #3599
1015 15th Street, N.W.
Suite 1000
Washington, D.C. 20005
Ministry of Foreign Trade of the Czechoslovak Socialist Republic
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Cedok Czechoslovak Travel Bureau, #1848 10 East 40th Street, Suite 1902 New York, New York 10016

Cedok, Czechoslovak Travel Bureau

Registrant promoted tourism by distributing travel literature, participating in trade shows, and placing advertisements in consumer magazines and newspapers.

\$325,962.66 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Artia

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

\$235.00 for the 12 month period ending July 8, 1986.

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610 Artia Peace & Socialism Publishers Tishova Agenturas Orbis (Press Agency Orbis) On behalf of the three principals, the registrant imported books and periodicals for resale to American customers. During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principals at a discount rate and resold materials at a higher rate for profit. Political Propaganda: None Reported International Remittances, Inc., #1141 17 Battery Place, Suite 2233 New York, New York 10004 Tuzex Center, Division of Omnitrade Industrial Co., Ltd. Registrant arranged for food and gift parcels to be imported to individuals in Czechoslovakia. \$126,525.53 for the six month period ending June 30, 1986. Registrant received a commission on the total amount of sales listed for services rendered. Political Propaganda: None Reported Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020

CEDOK

The registrant arranged hotel reservations and tours in Czechoslovakia.

Finances: None Reported

Political Propaganda: None Reported

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Leah Siegel #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Czechopress

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Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Tuzex Center, Division of Omnitrade Industrial Co., Ltd., #2592 135 Dupont Street Plainview, New York 11803

Tuzex Foreign Trade Corporation

Registrant arranged for gift parcels to be imported to individuals in Czechoslovakia.

\$5,567,106.77 for the 12 month period ending December 31, 1986. Registrant received a portion of this total amount for services rendered.

Political Propaganda: None Reported

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DENMARK

Billig, Sher & Jones, P.C., #3279 (T) 2033 K Street, N.W. Suite 300 Washington, D.C. 20006 A.P. Moller-Maersk Line Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Danish Tourist Board, #634 655 Third Avenue New York, New York 10017

Danish Tourist Board

The registrant promoted tourism to Denmark by participating in travel shows and providing information to travel agents and tourists.

\$530,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

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Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Danish Agriculture Council

Registrant promoted and distributed films on behalf of the foreign principal.

\$17,691.47 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Royal Danish Consulate General - Chicago

Registrant promoted and distributed films on behalf of the foreign principal.

\$5,280.61 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Royal Danish Consulate General - Los Angeles

Registrant promoted and distributed films on behalf of the foreign principal.

\$8,363.28 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Royal Danish Consulate General - New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$4,965.50 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Novo Industri A/S

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Registrant coordinated exhibits and seminars, and disseminated technical literature informing the American public of the foreign principal's developments in the fields of biotechnology and pharmaceuticals.

\$413,407.49 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

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DOMINICA

Caribbean Tourism Association, #991

See "International"

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DOMINICAN REPUBLIC

Black, Manafort, Stone & Kelley Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Government of the Dominican Republic (t)

The registrant provided advice to the foreign principal with respect to sugar quotas and textile regulations affecting imports from the Dominican Republic. In addition, the registrant assisted the principal in its efforts to obtain U.S. foreign aid assistance and contacted U.S. Government officials regarding these matters.

\$211,626.26 for the seven month period ending July 3, 1986.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1730 Pennsylvania Avenue, N.W. Suite 460 Washington, D.C. 20006

Social Christian Reform Party of the Dominican Republic

The registrant arranged for a press conference for representatives of the foreign principal to discuss the electoral process in the Dominican Republic. Registrant also disseminated background information on the Dominican Republic to the media.

Finances: None Reported

Political Propaganda: None Reported

Dominican Tourist Information Center, Inc., #3114 485 Madison Avenue New York, New York 10022

Government of the Dominican Republic

The registrant participated in travel shows and provided information to travel agents and tour operators to promote tourism to the Dominican Republic.

\$460,370.77 for the 12 month period ending December 24, 1986.

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Political Propaganda: None Reported

Federal Reformist Party, #3465 3750 Broadway Suite 6 New York, New York 10032 Dr. Joaquin Balaguer, President of the Partido Reformista The registrant was involved in political campaigning on behalf of the foreign principal. Finances: None Reported Political Propaganda: None Reported Kaplan Russin & Vecchi, #3368 1215 17th Street, N.W. Washington, D.C. 20036 American Chamber of Commerce of the Dominican Republic Activities: None Reported Finances: None Reported Political Propaganda: None Reported Partido de la Liberacion Dominicana, #2509 c/o Alberto Aybar 589 Amsterdam Avenue Apt. 5-H New York, New York 10024

Partido de la Liberacion Dominicana

Activities: None Reported

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\$19,800.00 for the 12 month period ending October 17, 1986.

Political Propaganda: None Reported

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Partido Quisqueyano Democrata, #3672 (T) 514 Summit Avenue Union City, New Jersey 07087 Partido Quisqueyano Democrata Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Partido Reformista En Nueva York, #1687 1259 St. Nicholas Avenue New York, New York 10032

Partido Reformista

Registrant held meetings for the purpose of organizing elections.

Finances: None Reported

Political Propaganda: None Reported

Felipe J. Vicini, #3347
Isabel La Catolica, 158
Santo Domingo, Dominican Republic
Dominican Sugar Commission
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

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ECUADOR

Jurdem Associates, Inc., #3768 (T) 18 East 53rd Street New York, New York 10022

Central Bank of Ecuador

Registrant prepared a press release concerning Ecuador debt renegotiation on behalf of the foreign principal.

\$6,808.08 for the six month period ending July 14, 1986.

The registrant disseminated a press release concerning Ecuador debt renegotiation to newspapers and editors on behalf of the foreign principal.

O'Connor & Hannah, #2972 1919 Pennsylvania Avenue, N.W., #800 Washington, D.C. 20006

Government of Ecuador

Registrant advised the foreign principal of developments affecting their interests, and represented the foreign principal before the executive and legislative branches of the U.S. Government concerning proposed foreign assistance legislation.

\$145,445.10 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Republic of Ecuador

The registrant agreed to provide general legal services to the foreign principal related to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SES Control Services, Inc.

Finances: None Reported

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Political Propaganda: None Reported

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Egyptian Government Tourist Office, #1322 630 Fifth Avenue New York, New York 10020 Ministry of Tourism Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Herman Associates, Inc., #2758 488 Madison Avenue New York, New York 10022

Egyptian Tourist Authority

Registrant prepared and placed advertisements in various travel magazines and newspapers promoting tourism to Egypt.

\$27,754.30 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Arab Information Center (League of Arab States) (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

International Business & Economic Research Corporation, #2944

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See "International"

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The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036 MISR Travel The registrant produced and placed advertisements to promote travel. \$21,297.75 for the 12 month period ending November 23, 1986. Political Propaganda: None Reported MISR Travel, #2815 630 Fifth Avenue, Suite 555 New York, New York 10111 MISR Travel (Ministry of Tourism) Registrant promoted tourism to Egypt by participating in travel shows and distributing tourist literature. \$296,315.00 for the 12 month period ending July 28, 1986. Political Propaganda: None Reported

Neill and Company, Inc., #3320 900 17th Street, N.W., Suite 400 Washington, D.C. 20006

The Arab Republic of Egypt

Registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Egypt, and to gain support for legislation providing economic and military assistance to Egypt.

\$540,000.00 for the 12 month period ending July 5, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Egypt Tourist Authority (t)

Registrant distributed news releases to the U.S. press on behalf of the foreign principal.

\$1,950.00 for the nine month period ending October 12, 1986.

Political Propaganda: None Reported

Susan Davis & Associates, #3444 1712 New Hampshire Avenue, N.W. Washington, D.C. 20009 The Government of Egypt Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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ETHIOPIA

Eritrean Peoples Liberation Front, #3745 2715 Ordway Street, N.W., #1 Washington, D.C. 20008

Eritrean Peoples Liberation Front

The registrant contacted officials at the United Nations expressing the foreign principal's desire for an independent nation within Ethiopia.

Finances: None Reported

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Registrant disseminated letters on behalf of the foreign principal.

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Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Permanent Mission of Fiji to the United Nations

Registrant distributed videotapes of an interview with the Permanent Representative of Fiji to the United Nations for broadcast in the United States.

Finances: None Reported

Political Propaganda: None Reported

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FINLAND

Alden Films, Business Education Films, Films of the Nations - Division of Paulicia Enterprises, Inc., #2100 (formerly: Jerome Schpiro) 7820 20th Avenue Brooklyn, New York 11214 Consulate General of Finland Registrant distributed films to schools and adult groups. \$9,674.68 for the 12 month period ending August 12, 1986. Political Propaganda: None Reported

Arent, Fox, Kintner, Plotkin, and Kahn, #2661
1050 Connecticut Avenue, N.W.
Washington, D.C. 20036

TVW Paper Machines, Inc.

The registrant provided general legal services to the foreign principal and rendered advice and representation in connection with U.S. Government limitations concerning the import of papermaking machinery to the U.S.

\$22,204.31 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Max N. Berry, #2216 3213 O Street, N.W. Washington, D.C. 20007

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Valio Finnish Co-operative Dairies' Association

The registrant kept the foreign principal informed of problems and statistics concerning cheese imports.

\$20,217.29 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

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David Haworth Associates, Inc., #3653 (T) 2550 M Street, N.W. Suite 525 Washington, D.C. 20037 Finnfacts Institute Activities: None Reported Finances: None Reported Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Finnish Tourist Board, #573 655 Third Avenue New York, New York 10017

Ministry of Trade and Commerce of Finland

In order to promote tourism to Finland, the registrant participated in travel shows, conducted seminars, and provided information to travel agents, travel editors and travel associations and clubs.

\$611,364.60 for 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Homer & Durham Advertising, Ltd, #3383 115 Fifth Avenue New York, New York 10003

Finnish Tourist Board

The registrant designed and placed print media advertising to attract tourists to Finland.

\$112,863.79 for the 12 month period ending December 28, 1986.

Political Propaganda: None Reported

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1825 Eye Street, N.W. Suite 400 Washington, D.C. 20006 Oy Wartsila Ab Registrant contacted members of Congress and their staff aides, and members of the executive branch to discuss matters affecting the sale of Finnish icebreakers in the United States. \$42,544.22 for the six month period ending December 12, 1986. Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue New York, New York 10022 Permanent Mission of Finland to the United Nations Registrant distributed broadcast video tapes of a television program on behalf of the foreign principal.

Finances: None Reported

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Parrish and Company, Inc., #3179

Political Propaganda: None Reported

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FRANCE

Aeroport de Paris, #2693 (Paris Airport Authority) One World Trade Center Suite 2551 New York, New York 10048

Aeroport De Paris (Paris Airport Authority)

Registrant contacted industrial firms, cargo agents, airline companies and freight forwarders, distributed brochures, and placed advertisements promoting tourism and the use of Paris airports and their facilities.

Finances: None Reported

Political Propaganda: None Reported

Alsace Development Agency, #3506 1901 Avenue of the Stars Suite 295 Los Angeles, California 90067

l'Association de Developpement du Bas-Rhin ("ADIRA")
le Comite d'action pour le progres economique et social
haut-rhinos ("CAHR")

Registrant contacted prospective investors to advise them of the existence and purpose of the Alsace Development Agency and the services provided by their principals.

\$136,350.00 for the 12 month period ending August 3, 1986.

The registrant disseminated various brochures which discussed the advantages of commercial and industrial investment in Alsace.

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

The Perrier Group

The registrant provided general legal representation to the Perrier Group and advised and represented the principal in connection with U.S. Government limitations pertaining to the import of mineral water to the U.S. \$28,462.39 for the 12 month period ending August 18, 1986.

Registrant sent letters to U.S. legislators in connection with the above activities.

Max N. Berry, #2216 3213 O Street, N.W. Washington, D. C. 20006

Centre National Interprofessional D'Economie Laitiere (C.N.I.E.L.)

Registrant informed C.N.I.E.L. of new cheese quota regulations in the U.S. and FDA problems with respect to certain imports of soft ripened cheese and casein from France. The registrant also represented the foreign principal before the Trade Policy Staff Committee concerning U.S. restrictions on European imports.

\$55,000.00 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

Federation du Commerce d'Exportation des Vins et Spiritueux

The registrant kept the foreign principal informed regarding an appeal before the U.S. Court of International Trade concerning a favorable decision by the International Trade Commission that imported table wines from France and Italy should not be faced with a countervailing duty or antidumping case because complainants had no standing. Registrant also represented the foreign principal before the Trade Policy Staff Committee regarding possible U.S. Trade Restrictions.

\$94,406.97 for the 12 month period ending October 30, 1986.

Political Propaganda: None Reported

Beveridge and Diamond, P.C., #3772 1333 New Hampshire Avenue, N.W. Washington, D.C. 20036

Airbus Industrie

Registrant contacted various officials in the executive branch regarding export control issues, Civil Aircraft Agreement issues and trade legislation.

\$98,234.19 for the six month period ending July 31, 1986.

Political Propaganda: None Reported

Brasseau Advertising, Ltd., #3180 1140 Broadway - Suite 406 New York, New York 10001

French National Railroads

Registrant prepared and placed advertisements promoting tourism to France.

\$49,083.00 for the 12 month period ending December 15, 1986.

Political Propaganda: None Reported

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Thomson, S.A.

The registrant provided general public relations services to the foreign principal, including, among other things, providing counsel to the foreign principal on corporate and financial matters, monitoring the media, and developing a long-term communications plan for the principal.

\$180,499.86 for the 12 month period ending October 23, 1986.

Political Propaganda: None Reported

John E. Chapoton, #3717 (T) 1101 Connecticut Avenue, N.W. Suite 900 Washinton, D.C. 20036

Paribas Asset Management Incorporated

Registrant represented the principal before members and staff of the Congressional tax-writing committees and officials of the U.S. Treasury Department in connection with proposed legislation, Section 11.0 of H.R. 1800 and S.814, the Technical Corrections Act of 1985.

\$30,672.43 for the six month period ending February 7, 1986.

Political Propaganda: None Reported

Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, D.C. 20036

Peugeot S.A. (t)

The registrant provided legal services as requested by the foreign principal which included representing the foreign principal at meetings with U.S. Government officials regarding two pending court cases.

\$191,992.71 for six month period ending June 30, 1986.

Political Propaganda: None Reported

COGEMA, Inc., #3587 2550 M Street, N.W. Suite 400 Washington, D.C. 20037

> Compagnie Generale des Matieres Nucleaires, subsidiary of Commissariat A l'Energie Atomique

The registrant acted as agent for the commercial interests of the foreign principal and its affiliates and represented its own interest and the interests of the foreign principal in matters of U.S. domestic and foreign policy relating to all aspects of the nuclear fuel cycle.

\$8,390,873.55 for the 12 month period ending November 17, 1986.

Political Propaganda: None Reported

DDC Productions, Inc., #2974 301 East 22nd Street New York, New York 10010

French Foreign Ministry

Registrant produced and distributed a monthly news radio program and video cassettes providing information on political, economic, financial and social conditions in France.

\$19,758.00 for the 12 month period ending November 1, 1986.

A monthly news program was disseminated to various radio and T.V. stations in the United States.

DGA International, Inc., #2621 1818 N Street, N.W. Washington, D. C. 20036

> Le Directeur des Affaires Internationales de la Delegation Generale pour L'Armement

Registrant advised the principal on U.S. legislation and regulations affecting the purchase of French military equipment, and assisted in promoting the U.S. Government purchase of such equipment by contacting relevant agencies and branches of the U.S. Government.

\$111,517.28 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

Societe Nationale des Poudres et Explosits (SNPE)

The registrant's activities included advising the foreign principal on anti-dumping and countervailing duty matters.

\$911,840.76 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

Societe Nationale d'Etude et de Construction de Moteurs d'Aviation (SNECMA)

The registrant advised and assisted the foreign principal in a marketing strategy for the sale of military aircraft engines. The registrant kept SNECMA advised of legislation, requirements and regulations relevant to the principal's objectives and assisted in the establishment of contacts between the principal and U.S. Government officials.

\$1,277,428.38 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

Sofreavia

Registrant contacted members of Congress and various Government officials to discuss the principal's position on aircraft noise, aviation safety, "Buy America" legislation, and other matters of interest affecting the French aviation industry.

\$305,181.88 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

French Book Office, #3566 (Le Bureau Du Livre Francais) 853 Broadway New York, New York 10003

> Bureau du Livre Francais, Office of Books and Readings of the French Ministry of Culture and Office of Technical and Scientific Cultural Affairs of the French Ministry of Foreign Relations

The registrant promoted and distributed French publications in the U.S. The registrant's activities included serving as intermediary to bring together those interested in selling and those interested in buying the publishing rights of French publications, meeting with various U.S. publishers and presenting to them French books, and making surveys of the market for French publications in the U.S.

\$90,767.12 for the 12 month period ending September 13, 1986.

Political Propaganda: None Reported

French Expositions in the United States, Inc., #1867 40 West 57th Street, Suite 2100 New York, New York 10019

Comite Francais Des Manifestations Economiques A l'Entranger

Registrant promoted the sale of French products by participating in trade shows sponsored by various organizations throughout the United States.

\$625,026.00 for the 12 month period ending September 12, 1986.

French Film Office, #2358 (Office de Cinema Francais) 745 Fifth Avenue New York, New York 10151

> Unifrance Film International, National Center for the Cinema, French Ministry of Culture

Registrant promoted the use of French films in the United States by arranging screenings and special showings. The registrant also distributed press releases relating to the showing of French films in the U.S.

\$200,000.00 for the 12 month period ending July 20, 1986.

Political Propaganda: None Reported

French Industrial Development Agency, #2368
610 Fifth Avenue
New York, New York 10020
Delegation A L'Amenagement Du Territoire Et A L'Action Regionale
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

French National Railroads, #335 610 Fifth Avenue, Room 616 New York, New York 10020

Societe Nationale des Chemins de fer Francais

Through offices in New York, San Francisco, Beverly Hills, Chicago and Miami, the registrant provided travel information, arranged for the sale of tickets for the French National Railroads and participated in trade shows, seminars and conferences in various U.S. cities. Registrant also arranged familiarization trips for travel editors.

\$31,465,210.88 for the 12 month period ending December 31, 1986, from ticket sales.

Charles E. Goodell, #3453 c/o King & Spalding 1730 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Thomson-CSF, Inc.

The registrant sent materials to the Deputy Secretary of Defense with reference to the Mobile Subscriber Equipment.

\$52,845.00 for the 12 month period ending September 17, 1986.

Political Propaganda: None Reported

Philippe Guerin, #3539 (T) 30 Avenue Hoche 75008 Paris, France

Moet-Hennessy S.A.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (See: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Euromissile

The registrant provided public relations counselling and marketing advice in the U.S. for the Roland anti-aircraft missile system and the Milan anti-tank missile system and provided information to Congressional staff personnel and members of the Department of Defense concerning the two Euromissile programs.

\$169,986.39 11 month period ending October 22, 1986.

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc. #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Cote d'Azur Development (t)

Registrant met with members of Congress, Congressional staff members, and State Department officials concerning the State Department proposal to close the U.S. consulate in Nice, France. Registrant also placed media calls, and sent out press materials concerning this matter.

\$27,203.62 for 13 month period ending December 31, 1986.

Political Propaganda: None Reported

Fougerolle

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

French PTT (t)

Registrant organized a one-day press briefing in Washington, D.C., featuring French Telecommunications Minister Longuel. Registrant also wrote and disseminated letters and media advisories regarding the outcome of the briefing.

Finances: None Reported

Political Propaganda: None Reported

Soule

Registrant contacted Department of Transportation officials regarding Expo '86, and produced and disseminated a media advisory, an electronic press release and a press release concerning foreign principal's participation in Expo '86 in Vancouver, British Columbia, Canada.

\$34,084.28 for the 12 month period ending December 31, 1986.

Registrant disseminated press releases regarding the SK-The Automated Continuous People Mover, sometimes called a horizontal elevator, which operated at Expo '86.

J. Woodman Associates, Inc., #3590 143 Bedford Road Katonah, New York 10536 District of Montpellier The registrant promoted business investment by U.S. companies in the District of Montpellier and did this through direct mailings. Finances: None Reported The registrant disseminated material in order to promote investment in the District of Montpellier. John S. Meadows Consultants, Inc., #2641 2020 K Street, N.W. Washington, D. C. 20006 Aerospatiale SOFRA Activities: None Reported Finances: None Reported Political Propaganda: None Reported The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036 Air France Registrant provided printing services on behalf of the foreign

\$47,577.04 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

principal.

Miller & Chevalier, Chartered, #3626 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005 Republic of France The registrant provided legal representation to the foreign principal in connection with <u>The Larsen Agency, Inc. v. Office de Development du Tourisme</u> and related litigation. \$15,00.00 for the 12 month period ending October 31, 1986. Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

French Government Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$2,141.55 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

French National Railroads

Registrant promoted and distributed films on behalf of the foreign principal.

\$3,914.29 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Roussel, UCLAF (thru Inforfilm International)

Registrant promoted and distributed the foreign principal's film.

\$5,747.19 for the six month period ending October 19, 1986.

Political Propaganda: None Reported

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Total Compagnie Francaise Des Petroles Registraut promoted and distributed the foreign principal's film. \$111.55 for the six month period ending October 19, 1986. Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017 Foods and Wines from France, Inc. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

French Government Tourist Office (t)

The registrant prepared and distributed publicity material in the form of press releases to U.S. radio stations on behalf of the foreign principal.

\$1,600.00 for the 12 month period ending October 12, 1986.

Political Propaganda: None Reported

O'Melveny & Myers, #3346 1800 M Street, N.W. Washington, D.C. 20036

Association of Telephone, Telegraph and Related Telematics Industries (SI3T)

Registrant contacted members of the Senate Committee on Finance, House Ways and Means Committee and the Department of Commerce to represent the interests of the French telecommunications equipment industry in connection with S.942, the Telecommunication Trade Act of 1985, and similar or related legislation.

\$8,608.92 for the six month period ending September 12, 1986.

Parrish and Company, Inc., #3179 1825 Eye Street, N.W. Suite 400 Washington, D.C. 20006

Aerospatiale Helicopter Corporation

Registrant contacted Congressmen and officials of the executive branch to market helicopters to the U.S. Government.

\$30,000.00 for the 12 month period ending December 12, 1986.

Political Propaganda: None Reported

Zodiac of North America

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Port of Le Havre Authority, #2710 One World Trade Center Suite 2549 New York, New York 10048

French Government Ministry of Equipment, Port of Le Havre Authority

Registrant contacted or visited shipping and industrial companies in the United States to encourage investment and trade at the Port of Le Havre.

\$144,120.76 for 12 month period ending July 22, 1986.

Political Propaganda: None Reported

Rogers & Wells, #3428 200 Park Avenue New York, New York 10166

Paribas Corporation (t)

The registrant engaged in general corporate, regulatory and legal work on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 E. 59th Street New York, New York 10022

Aeroport de Paris

Registrant contacted the media publicizing the foreign principal's developments in airport administration.

\$40,000.00 for the ten month period ending September 27, 1986.

Political Propaganda: None Reported

Russom & Leeper, #3377 350 Pacific Avenue San Francisco, California 94111 Aeroport De Paris Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Terry St. John (St. John & Associates), #3294 2312 W. Main Houston, Texas 77098

Aeroport of Paris Authority

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Shaw, Pittman, Potts & Trowbridge, #2580
1800 M Street, N.W.
Washington, D.C. 20036
French-American Chamber of Commerce
Activities: None Reported

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Finances: None Reported

Political Propaganda: None Reported

Matra-Manurhin International, Inc.

Registrant provided legal services in connection with the furtherance of the foreign principal's commercial and trade activities.

\$47,336.25 for the 12 month period ending August 21, 1986.

Political Propaganda: None Reported

Van Brunt & Company Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017

French Government Tourist Office

Magazine and newspaper advertisements were produced and placed by the registrant to promote the tourism interests of the principal.

\$20,000.00 for the six month period ending April 1, 1986.

Political Propaganda: None Reported

French West Indies Tourist Board

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153

Compagnie Generale des Matieres Nucleaires ("Congema")

The registrant's services to the foreign principal included advice concerning U.S. nuclear fuel laws and regulations, including proposed legislation and other matters concerning the U.S. Department of Energy's uranium enrichment program.
Finances: None Reported

Political Propaganda: None Reported

John Aycoth & Company, Inc., #3404 1701 K Street, N.W. Suite 1000 Washington, D.C. 20006 Republic of Gabon Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Legesse Travel & Tourism Consultants, Ltd., #3240 300 Madison Avenue New York, New York 10017

Ministry of Tourism

Registrant promoted tourism to Gabon by circulating tourist pamphlets, brochures, and fact sheets, and maintaining liaison with travel trade and media.

\$147,051.00 for the 12 month period ending November 18, 1986.

Political Propaganda: None Reported

Air Gabon

Registrant provided general advertising and promotional services to the foreign principal in North America.

\$59,005.00 for the 12 month period ending November 18, 1986.

Political Propaganda: None Reported

Neill and Company, Inc., #3320 900 17th Street, N.W. Suite 400 Washington, D.C. 20006

Government of Gabon

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The registrant contacted members and staff of Congress and officials of the executive branch in an effort to strengthen U.S.-Gabonese

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relations, to encourage increased U.S. assistance to Gabon, and to support the FY 1986/87 Foreign Assistance Authorization Bill and the FY 1987 Foreign Aid Appropriations Bill.

\$250,000.00 for the 12 month period ending July 5, 1986.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Gabon

Registrant provided general legal representation in connection with foreign borrowing by the Republic and state owned entities.

\$546,101.17 for the 12 month period September 9, 1986.

Political Propaganda: None Reported

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Daniel J. Edelman, Inc., #3657
1775 Broadway
New York, New York 10019
Interwerbung GmbH (t)
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Deutscher Buch Export

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

\$2,275.00 for the 12 month period ending July 8, 1986.

Political Propaganda: None Reported

Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022

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Reiseburo of the German Democratic Republic

Registrant prepared and placed advertisements in various travel magazines and newspapers promoting tourism to the German Democratic Republic.

\$39,987.00 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

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Deutscher Buch-Export und Import, Verlag fur die Frau

On behalf of both principals, the registrant imported books and periodicals for resale to American customers.

During the 12 month reporting period ending September 12, 1986, the registrant purchased books and periodicals from both principals at a discount rate and resold materials at a higher rate for profit. \$335.00 for the 12 month period ending September 12, 1986.

Political Propaganda: None Reported

International Remittances, Inc., #1141 17 Battery Place, Suite 2233 New York, New York 10006

GENEX GmbH

Registrant arranged for food and gift parcels to be imported to individuals in East Germany.

\$253,147.73 for the six month period ending June 30, 1986. Registrant received a commission on the total amount of sales listed for services rendered.

Political Propaganda: None Reported

Ogilvie, Taylor & Associates, Inc., #3105 (T) c/o Daniel J. Edelman, Inc. 1775 Broadway New York, New York 10019

Interwerbung GmbH

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ogilvie Taylor & Associates, Inc., #3830 355-25L South End Avenue New York, New York 10280

Interwerbung GmbH

The registrant wrote press releases and placed advertisements to promote trade with U.S. firms.

\$21,000.00 prior to registration; \$40,000.00 for the six month period ending November 8, 1986.

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue New York, New York 10022

Permanent Mission of the German Democratic Republic to the United Nations

Registrant distributed video tapes of interviews with the Ambassador of the German Democratic Republic and the German Democratic Permanent Representative to the United Nations for broadcast in the United States.

Finances: None Reported

Political Propaganda: None Reported

Leah Siegel, #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Zentrale Bildstelle

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

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AC&R Advertising, #3211 16 East 32nd Street New York, New York 10016

> German National Tourist Office German Convention Bureau

Registrant's services included creating and placing advertisements in consumer magazines, newspapers and travel trade journals to promote tourism, and in convention trade journals to encourage companies to hold their conventions in Germany.

\$571,410.80 for the 12 month period ending September 11, 1986.

Political Propaganda: None Reported

Alpine Tourist Commission, #2052

See "International"

AMK Berlin, #3455 1625 K Street, N.W. Suite 500 Washington, D.C. 20006

AMK Berlin - Ausstellungs - Messe - Kongress

The registrant's services included promoting trade fairs and similar events through direct mailings, personal sales calls and telephoné campaigns. Registrant also attended various exhibitions and conferences.

\$116,326.00 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

Hoesch Rohr AG

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The registrant provided general legal services to the foreign principal, and advised and represented the principal, including meeting with U.S.

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Government officials, in connection with U.S. Government limitations concerning the import of steel pipes and tubes.

\$57,021.18 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Hoesch Tubular Products Company

The registrant provided general legal services to the foreign principal, and rendered advice and representation in connection with U.S. Government limitations concerning the import of steel pipes and tubes.

\$19,463.34 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Uranerzbergbau-GmbH

The registrant provided general legal services to the foreign principal, and rendered advice and representation in connection with U.S. Government limitations concerning the import of uranium for use in commercial nuclear power facilities.

\$14,661.79 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Barnes, Richardson & Colburn, #2751 1819 H Street, N.W. Washington, D.C. 20006

EHA Ventilfabrik Wilhelm Fritz KG

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Benner, Burnett & Coleman, #3654 1401 New York Avenue, N.W. Washington, D.C. 20005

Messerschmitt - Bolkow-Blohm, GmbH

Registrant counseled the foreign principal regarding telecommunications, export control and remote sensing. Registrant also engaged in lobbying activities with regard to space stations and space patents in H.R. 4316.

\$67,818.64 for the 12 month period ending September 7, 1986.

Political Propaganda: None Reported

Billing, Sher & Jones, P.C., #3279 (T) 2033 K Street, N.W. Suite 300 Washington, D.C. 20006

Hapag-Lloyd, A.G.

The registrant performed a variety of legal services for the foreign principal, conversed with and presented written statements to members of the U.S. Congress and Congressional committees in opposition to legislation which would authorize port user fees to be imposed on vessel operators to finance dredging projects, sent letters to Congressional committees regarding proposals to establish new "customs user fees" on vessel operators, and sent letter to three members of Congress advising them of a ruling request which Hapag-Lloyd had filed with the U.S. Customs Service and requesting their support therefor.

\$3,000.00 for the seven month period ending May 29, 1986.

Political Propaganda: None Reported

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

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LEG State Development Corp. (t)

The registrant, through a subcontract with the Richard V. Allen Co., provided general public relations services to the foreign principal which included creating a media advisory, arranging interviews and attending a symposium.

\$1,664.19 for the one month period ending June 15, 1986.

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DDC Productions, Inc., #2974 301 East 22nd Street New York, New York 10010

German Information Center

The registrant produced and distributed a monthly radio program which reported political events relating to Germany.

\$35,837.00 for the 12 month period ending November 1, 1986.

A monthly news program "Germany Today" was disseminated to various radio stations in the U.S.

Delia Associates, #3351 (T) d/b/a Lower Saxony Liaison Office P.O. Box 338 Whitehouse, New Jersey 08888

State of Lower Saxony

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Landeshauptstadt Hannover (City of Hannover)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 Twenty-Third Street, N.W. Suite 500 Washington, D.C. 20037

Hapag-Lloyd, A.G.

The registrant monitored and reported on developments regarding legislation and/or regulations that could have a commercial impact on the maritime operations of the foreign principal.

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\$36,174.25 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy that could have a commercial impact on the maritime operations of the foreign principal.

European Travel Commission, #574

See "International"

Wolfe J. Frankl, #3173 767 Third Avenue New York, New York 10017

Berlin Economic Development Corporation

The registrant contacted U.S. companies to promote West Berlin as an industrial location, and placed advertisements in business magazines.

\$133,311.12 for the 12 month period ending December 1, 1986.

The registrant placed a number of advertisements in various publications.

Gadsby and Hannah, #2914 One Post Office Square Boston, Massachusetts 02109

Dresdner Bank AG

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Registrant provided advice regarding legislative and judicial developments in U.S. banking laws. Registrant also represented the foreign principal regarding preparation and filing of an application to the Federal Reserve Board for approval of a corporate acquisition by a subsidiary of Dresdner Bank.

\$19,759.80 for the 12 month period ending November 12, 1986.

Political Propaganda: None Reported

Walter Raymond Gerich, #3495 1762 Old Annapolis Road Annapolis, Maryland 21401

> Thyssen Nordseewerke GmbH Thyssen Rheinstahl Technik GmbH

As North American Representative of the foreign principal, registrant presented technical and commercial proposals on ship and submarine designs to U.S. Government agencies.

\$99,700.00 for the 12 month period ending July 7, 1986.

Political Propaganda: None Reported

German American Chamber of Commerce of Chicago, #1878 104 South Michigan Avenue Chicago, Illinois 60603-5978

Deutscher Industrie-und Handelstag (German National Chamber of Commerce) Messe und Ausstellungs m.b.H Duesseldorfer Messegesellschaft Ausstellungs-und Messeges m.b.H Cologne International Trade Fairs

On behalf of all foreign principals, the registrant provided trade and commercial information to interested companies, and assisted in general trade matters. Registrant also sponsored luncheons, receptions and a seminar.

\$223,051.84 for the 12 month period ending October 6, 1986 (includes membership dues, trade fairs and conventions).

Political Propaganda: None Reported

German American Chamber of Commerce of Los Angeles, Inc., #2563 3250 Wilshire Boulevard, Suite 1112 Los Angeles, California 90010

Deutscher Industrie-und Handelstag (German National Chamber of Commerce)

Registrant provided general information on trade, investments, tariff rates, customs procedures and other commercial inquiries.

\$227,090.00 for the 12 month period ending September 14, 1986 (includes membership fees, conventions, and other miscellaneous contributions).

Political Propaganda: None Reported

German American Chamber of Commerce, Inc., #1812 666 Fifth Avenue New York, New York 10103

Deutscher Industrie-und Handelstag, Bonn (German National Chamber of Commerce) Messe-und Ausstellungs - Ges.m.b.H.Koeln Ausstellungs-und Messegesellschaft m.b.H. Deutsche Messe-und Ausstellungs-AG Hannover Verband der Deutschen Feinmechanischen und Optischen Industrie

Registrant reported activities for branch offices located in Atlanta, Houston and Washington, D.C. as well as the headquarters office in New York City. Activities on behalf of all principals included sponsoring luncheons, receptions, and seminars, and contacting U.S. companies to provide information on investment opportunities, trade and currency developments, German and EC/ECE standards and regulations and German consumer products.

\$4,235,243.00 for the 12 month period ending November 4, 1986 (includes membership dues, subscriptions, German Fair representations and other miscellaneous receipts).

Political Propaganda: None Reported

German American Chamber of Commerce of the Pacific Coast, #2433 465 California Street San Francisco, California 94104

Deutscher Industrie-und Handelstag (German National Chamber of Commerce) Centrale Marketing Gesellschaft der Deutschen Agrarwirtschaft mbH (Central Marketing Board of Agriculture)

On behalf of both principals, the registrant co-sponsored a conference and luncheon meeting, and provided trade information to individuals 'upon request.

\$243,899.85 for the 12 month period ending December 12, 1986 (includes membership dues and miscellaneous receipts).

Political Propaganda: None Reported

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German Federal Railroad, General Agency for North America, #945 747 Fifth Avenue New York, New York 10017

Deutsche Bundesbahn (German Federal Railroad)

Registrant disseminated films, posters, and brochures, placed advertisements and sold railroad tickets.

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\$7,343,408.56 for the 12 month period ending December 31, 1986 (proceeds of ticket sales less commissions).

Political Propaganda: None Reported

German National Tourist Office, #616 747 Third Avenue New York, New York 10017

Deutsche Zentrale fuer Tourismus (German National Tourist Board)

Registrant, through offices in New York and Los Angeles, promoted tourism to Germany by providing tourist information to travel writers, agents, schools, libraries and universities. Registrant also invited travel agents and writers on familiarization tours to Germany and participated in promotional events.

\$1,984,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

The German State of Rheinland-Pfalz-Commercial Office, #3619 1800 West Loop South, Suite 1510 Houston, Texas 77027

Rheinland-Pfaelzische Gesellschaft fuer Wirtschaftsfoerderung mbH

The registrant promoted the economic development of the foreign principal by answering coupon requests, mailing brochures and discussing individual questions regarding the selection of an industrial location.

\$118,177.43 for the 12 month period ending October 11, 1986 (includes miscellaneous receipts).

The registrant disseminated booklets promoting Rheinland-Pfalz as an investment site.

Hapag-Lloyd (America) Inc., #1088 One Edgewater Plaza Staten Island, New York 10305

Federal Republic of West Germany

Registrant arranged and supervised the transportation of military cargo on German flag vessels from the United States to German North Sea ports.

Payment is made directly to the steamship companies operating the German flag vessels.

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Political Propaganda: None Reported

Hapag-Lloyd, A.G., #3531 One Edgewater Plaza Staten Island, New York 10305

Hapag-Lloyd, A.G.

Registrant met with various U.S. Government officials regarding shipping concerns including ocean carriage of freight.

Payment is made directly to the steamship companies operating the German flag vessels.

Political Propaganda: None Reported

Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022

German Federal Railroad

Registrant prepared and placed advertisements encouraging travel to West Germany and the use of the German Federal Railroad.

\$94,641.67 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (See: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Messerschmidt-Bulkow-Blohm, GMBh (t)

The registrant met with a member of the Senate Armed Services Committee Staff and the House Appropriations Committee to discuss the Milan weapons system.

\$15,702.25 for the 12 month period ending November 17, 1986.

Political Propaganda: None Reported

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Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

City of Krefeld

Registrant interviewed Dieter Putzhofen, the Mayor of Krefeld, for a radio program, CapitoLink.

Finances: None Reported

Registrant disseminated via satellite an interview with the Mayor of Krefeld.

German National Tourist Office

Registrant produced a travelogue video to be used for the foreign principal's tourism purposes concerning Heidelberg's celebration of King Ludwig's birthday. Registrant also produced radio programs regarding the University of Heidelberg's 600th Anniversary and Germany's Fairy Tale Road, and placed media calls to promote these radio segments.

Finances: None Reported

Political Propaganda: None Reported

State of Baden-Wuerttemberg

Registrant's public relations activities included broadcast productions on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Hyman Fine and Associates, Ltd., #3273 1725 Jefferson Davis Highway, Suite 209 Arlington, Virginia 22202

MTU of North America Inc. (t)

The registrant contacted staff of Congressional Committees, employees of the Department of Defense, the Office of Management and Budget, the Department of State and U.S. aerospace and defense companies for the purpose of assisting in publicizing the capabilities of MTU 880 series

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diesel engines as they may qualify for incorporation in land, water, and amphibious vehicles and craft which are being developed by the Department of Defense. Registrant also made inquiries to determine the potential for Navy interest in the MTU 880.

\$11,313.67 for the 12 month period ending September 2, 1986.

Political Propaganda: None Reported

Ingalls, Associates, Inc., Advertising, #3119 (T)
Two Copley Place
Boston, Massachusetts 02116

Berlin Economic Development Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Intermarketing, Inc., #3628 101 Park Avenue Suite 401 New York, New York 10178-0065

Action Press

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The registrant provided the foreign principal with general public relations services in order to promote trade and tourism to West Germany.

Finances: None Reported

Political Propaganda: None Reported

International Public Relations Company, Ltd., #1967 950 Third Avenue New York, New York 10022

Economic Development Corporation of North Rhine-Westphalia

Registrant developed plans and concepts designed to attract investment to West Germany, and contacted respondents to advertisments.

\$43,469.14 for the 12 month period ending September 14, 1986.

Registrant placed an advertisement in <u>Electronic News</u> outlining the advantages of locating in Germany.

Gerald G. Kallman, #2897 5 Maple Court Ridgewood, New Jersey 07450

Bavarian Ministry of Economics

The registrant prepared and placed advertisements in business and trade publications and distributed investment literature to individuals who responded to the advertisements.

DM 40,161.31 for the 12 month period ending November 8, 1986.

Political Propaganda: None Reported

Kominers, Fort, Schlefer & Boyer, #3630
1776 F Street, N.W.
Washington, D.C. 20006

Commerzbank Aktiengesellschaft

Registrant informed the foreign principal regarding trends and developments in the American banking industry and legislative interests regarding same.

\$40,000.00 for the 12 month period ending November 1, 1986.

Political Propaganda: None Reported

Leatherwood, Walker, Todd & Mann, #3733 (formerly: McQueen, Lehman & Pretty, P.A.) 101 West St. John Street Suite 302, Spartan Center Spartanburg, South Carolina 29301

Gebr. Bode & Co., GmbH

Registrant provided legal counsel and advice regarding government contracting activities, business and tax law matters.

Finances: None Reported

Political Propaganda: None Reported

Bode Corporation

Registrant provided legal counsel and advice regarding government contracting activities, business and tax law matters.

\$71,802.02 for the 12 month period ending September 18, 1986.

Political Propaganda: None Reported

Michael Klepper Associates, Inc., #3128 805 Third Avenue New York, New York 10022

German Information Center

The registrant produced a two part video news release on the 25th anniversary of construction of the Berlin Wall.

\$13,000.00 for the one month period ending August 3, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Bayer, A.G. (via Intermedia Filmvertrieb)

Registrant promoted and distributed the foreign principal's film.

\$1,980.84 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Consulate General of the Federal Republic of Germany (Atlanta)

Registrant promoted and distributed films on behalf of the foreign principal.

\$14,647.40 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Dial Berlin Association (t)

Registrant broadcast the foreign principal's film on the Modern Satellite Services unit.

\$1,720.00 for the one month period ending August 1986.

Political Propaganda: None Reported

German Consulate General, Chicago

Registrant promoted and distributed films on behalf of the foreign principal.

\$63,283.97 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

German Consulate General, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$21,553.44 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

German Consulate General, San Francisco/Los Angeles

Registrant promoted and distributed films on behalf of the foreign principal.

\$40,459.25 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

German Consulate General, Washington, D.C.

Registrant promoted and distributed films on behalf of the foreign principal.

\$11,016.48 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

German National Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$26,449.24 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Borman Williams for Dusseldorf Trade Fair Company (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

P.W. Anderson & Partners, Inc., #3806 2070 Chain Bridge Road, Suite 500 Vienna, Virginia 22180

City of Hannover

Registrant contacted various companies to persuade them to establish operations in the city of Hannover.

\$25,000 prior to registration; \$25,245.00 for the six month period ending October 4, 1986.

Registrant disseminates the following pamphlets: <u>The Kronsberg</u> <u>Commercial Park - Why American Businesses are Locating in Hannover, West</u> <u>Germany; Hannover West Germany - Europe's Emerging Technology Center;</u> <u>Medical Park Hannover; and Tops in High Tech - Hannover - Economic</u> <u>Center.</u>

Perkins Coie, #3753 1110 Vermont Avenue, N.W. Suite 1200 Washington, D.C. 20005

Ram System GmbH

Registrant provided legal and other services in connection with U.S. laws and regulations governing the production and sale of defense articles. \$68,701.34 for the 12 month period ending November 1, 1986.

Political Propaganda: None Reorted

Diehl GmbH & Company

Registrant provided legal and other services in connection with U.S. laws and regulation governing the production and sale of defense articles.

\$5,130.49 for the 12 month period ending ending November 1, 1986.

Political Propaganda: None Reorted

Prather Seeger Doolittle & Farmer, #1815 1600 M Street, N.W. Washington, D.C. 20036

Bremer Lagerhaus-Gesellschaft

The registrant engaged in general legal representation regarding a proposed amendment to 10 U.S.C. § 2634 concerning the transportation of motor vehicles owned by members of the U.S. Armed Forces. This activity included contact with U.S. Government officials.

\$35,744.65 for the seven month period ending November 13, 1986.

The registrant sent letters to U.S. Government officials regarding the matter referred to above.

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

German National Tourist Office - New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$167.54 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

German National Tourist Office - Los Angeles

Registrant promoted and distributed films on behalf of the foreign principal.

\$2,820.77 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

The Richard V. Allen Company, #3709 905 Sixteenth Street, N.W. Washington, D.C. 20006

LEG-State Development Corporation of Baden - Wuerttemberg

Registrant organized a one day conference attended by U.S. and Baden -Wuerttemberg business leaders and U.S. Government officials to exchange ideas on trade, investment, and research and development opportunities in Baden - Wuerttemberg. Registrant also hosted a dinner in honor of representatives of the foreign principal.

\$29,980.00 for the six month period ending July 26, 1986.

Political Propaganda: None Reported

Rivkin, Radler Dunne & Bayh, #3711 1575 Eye Street, N.W. Suite 1025 Washington, D.C. 20005

Verband der Hopfenkawfleute und Hopfenveredler, e.V.

The registrant agreed to communicate with Congressional, German Embassy and regulatory officials concerning the importation of German hops.

Finances: None Reported

Political Propaganda: None Reported

Rogers and Wells, #3428 200 Park Avenue New York, New York 10166

PUMA USA, Inc. (t)

The registrant engaged in general corporate, regulatory and legal work on behalf of the foreign principal.

\$11,929.54 for the 12 month period ending December 10, 1986. Political Propaganda: None Reported - Alexandra da esta en la compañía de la compañía d Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, D.C. 20006 City of Frankfurt Registrant conducted an information campaign to promote trade with and investment in the City of Frankfurt. \$29,789.50 for the 12 month period ending November 9, 1986. Political Propaganda: None Reported Sprenger, Olson and Shutes, P.A., #2963 (T) 325 Ridgewood Avenue Minneapolis, Minnesota 55403 i an in in Embassy of the Federal Republic of Germany Activities: None Reported Finances: None Reported Political Propaganda: None Reported Richard Straus, #3151 9209 Bardon Road Bethesda, Maryland 20814 Embassy of the Federal Republic of Germany The registrant's services included analysing and studying the image of the U.S. in German language textbooks, the image of Germany in American language textbooks and rendering advisory opinions on this and related matters. \$4,500.00 for the six month period ending March 26, 1986. Political Propaganda: None Reported

Taussig-Tomb and Associates, #2217 1655 N. Ft. Myer Drive Suite 1100 Arlington, Virginia 22209 The Budd Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Messerschmitt Bolkow Blohm, GmbH (MBB)

Registrant arranged for and participated in annual meetings and exhibits, and completed arrangements for and participated in the captive flight tests of the new modular dispenser systems.

\$93,480.00 for the 12 month period ending November 5, 1986.

Political Propaganda: None Reported

Paul Marc Tendler, #3181 1110 Vermont Avenue, N.W., Suite 840 Washington, D.C. 20005

Rasch Elektronik

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc. #2403 40 East 49th Street New York, New York 10017

German National Tourist Office

Registrant prepared and distributed promotional articles and provided the media with information on Germany.

\$111,628.87 for the 12 month period ending July 9, 1986.

Political Propaganda: None Reported

Verstandig & Associates, Inc., #3890 (T)
1455 Pennsylvania Avenue, N.W., Suite 1180
Washington, D.C. 20004

John I. Haas, Co., Inc.; Verband der Hopfenkau fleute und Hopfenveredler e.V.

Registrant contacted various officials in the executive branch as well as the German Embassy regarding U.S. policy in connection with the importation of German hops.

\$20,000.00 prior to registration; \$80,000.00 for the six month period ending March 25, 1986.

Political Propaganda: None Reported

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, D.C. 20037-1420

Deutsche Lufthansa Aktiengesellschaft

Registrant represented the foreign principal in litigation and provided legal advice in connection with contractual matters.

\$84,823.05 for the 12 month period ending October 8, 1986.

Political Propaganda: None Reported

Federal Republic of Germany (t)

The registrant provided legal advice in connection with negotiation of an agreement between the Federal Republic of Germany and the U.S. Government.

Finances: None Reported

Political Propaganda: None Reported

A-K Associates, Inc., #3782 (T) 1800 K Street, N.W., Suite 1105 Washington, D.C. 20006
Unitary Taxation Campaign, Ltd.
Registrant met with Congressional staff and the press to encourage change in the unitary method of taxation.
\$9,959.96 for the six month period ending August 20, 1986.
Registrant prepared and disseminated Unitary Tax Briefing Book.

Aaron D. Cushman and Associates, Inc., #2572 35 East Wacker Drive Suite 850 Chicago, Illinois 60601

Video Arts Limited

The registrant engaged in a public relations/publicity/marketing program for advertising, publicity, direct mail and trade show counsel in order to promote training films produced by the foreign principal.

\$112,328.90 for the 12 month period ending October 7, 1986.

Political Propaganda: None Reported

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Avenue, N.W., Suite 400 Washington, D.C. 20036

Airship Industries Limited

Registrant contacted U.S. Government officials in connection with the foreign principal's interest in being considered a procurement source for certain U.S. airships.

\$1,000.00 for the two month period ending December 24, 1986.

Political Propaganda: None Reported

Alcalde, Henderson, O'Bannon & Rosselot, #3571
1901 North Fort Myer Drive
Arlington, Virginia 22209
The Association of Investment Trust Companies (t)
The registrant contacted members of Congress in support of the
foreign principal's views regarding taxes affecting its investments
in the United States.
\$99,821.28 for the 12 month period ending September 14, 1986.
The registrant prepared and circulated a fact sheet, "Foreign

Arent, Fox, Kintner, Plotkin & Kahn, #2661
Washington Square
1050 Connecticut Avenue, N.W.
Washington, D.C. 20036-5339

Investment in Real Property Tax Act of 1980."

International Computers Limited

Registrant provided general legal services to the foreign principal and monitored and informed the principal of all changes in current U.S. trade laws and regulations in regard to export controls.

\$84,122.51 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Julian Arkell, #3786 (T) 42-46 Weymouth Street London WIA 2B6 United Kingdom

London Chamber of Commerce and Industry

Registrant participated in briefing sessions with the Deputy U.S. Trade Representative, Senate Finance Committee and the House Committee on Ways and Means to discuss various aspects of trade between the U.S. and the United Kingdom.

Finances: None Reported

Political Propaganda: None Reported

Arnold and Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D. C. 20036

British American Arts Association (U.K.), Ltd.

Registrant rendered advice on U.S. laws, regulations and policies concerning arts exchange programs. One of registrant's employees served as a member of the Board of Directors of the foreign principal. The registrant also assisted the principal with respect to a bank account.

Finances: None Reported

Political Propaganda: None Reported

The Grain and Feed Trade Association

The registrant rendered advice on U.S. laws, regulations and policies concerning the sale of commodity options and futures contracts in the U.S. The registrant also represented the principal before the CFTC in proceedings including options and futures, and before Congress concerning CFTC reauthorization.

\$12,444.77 together with London Commodity Exchange Company, Ltd., London International Financial Futures Exchange, Ltd., International Commodities Clearing House, Ltd., and the Metal Market & Exchange Company, Ltd., for the nine month period ending December 4, 1986.

The registrant disseminated material concerning commodity options and futures contracts in the U.S.

International Commodities Clearing House, Ltd.

Registrant rendered advice on U.S. laws, regulations and policies concerning the Commodities Futures Trading Commission reporting requirements relating to options trading, commodities trading and taxes.

\$12,444.77 together with London Commodity Exchange Company, Ltd., London International Financial Futures Exchange, Ltd., the Grain and Feed Trade Association and the Metal Market and Exchange Company, Ltd. for the 12 month period ending December 4, 1986.

The registrant disseminated material concerning commodity options and futures contracts in the U.S.

London Commodity Exchange Company, Ltd.

Registrant rendered advice on U.S. laws, regulations and policies concerning the Commodities Futures Trading Commission reporting requirements relating to options and commodities trading and taxes.

\$6,009.91 together with London Financial Futures and International Commodities Clearing House for the 12 month period ending December 4, 1986.

The registrant disseminated material concerning commodity options and futures contracts in the U.S.

The London International Financial Futures Exchange Limited

Registrant rendered advice on U.S. laws, regulations and policies concerning the Commodities Futures Trading Commission reporting requirements relating to options and commodities trading and taxes.

\$17,443.84 together with London Commodity Exchange Company, Ltd., International Commodities Clearing House, Ltd., the Grain and Feed Trade Association and the Metal Market and Exchange Company, Ltd. for the 12 month period ending December 4, 1986.

The registrant disseminated material concerning commodity options and futures contracts in the U.S.

The Metal Market and Exchange Company, Ltd.

The registrant rendered advice on U.S. laws, regulations and policies concerning the sale of commodity options and futures contracts in the U.S. The registrant also represented the principal before the CFTC in proceedings including options and futures, and before Congress concerning CFTC reauthorization.

\$12,444.77 together with London Commodity Exchange Company, Ltd., London International Financial Futures Exchange, Ltd., International Commodities Clearing House, Ltd., and the Grain and Feed Trade Association for the nine month period ending December 4, 1986.

The registrant disseminated material concerning commodity options and futures contracts in the U.S.

Bishop, Liberman, Cook, Purcell & Reynolds, #3050 1200 Seventeenth Street, N.W. Washington, D.C. 20036

Unitary Tax Campaign Limited (t)

Registrant's activities involved working toward enactment of H.R. 3980 and S.1974, which would limit the U.S. Government's ability to tax income to domestic corporations from foreign sources until such time as the income is subject to federal income tax.

\$35,950.00 for the six month period ending August 17, 1986.

Political Propaganda: None Reported

Charles G. Botsford, #3268 1730 M Street, N.W., Suite 515 Washington, D.C. 20036

M.E.L.

The registrant maintained company presence in the U.S. and discussed the foreign principal's capabilities with aerospace companies.

\$18,000.00 for the 12 month period ending August 12, 1986.

Political Propaganda: None Reported

British Information Services, #481 845 Third Avenue New York, New York 10022

Foreign and Commonwealth Office

As an information service, the registrant provided economic, political, social and historical materials, and distributed items regarding the policies and workings of the British Government. The registrant also supplied radio material and video cassettes, on commercial and other subjects regarding Great Britain to U.S. radio and television networks, maintained a reference library and answered individual inquiries on economic, financial and social matters with respect to Great Britain.

\$898,615.04 for the 12 month period ending December 30, 1986.

Press releases, daily and weekly newspapers, pamphlets, background materials, editorial summaries, films, television and radio programs, fact sheets, lectures and speeches were prepared and disseminated by the registrant to libraries, public officials, press associations, newspapers, civic groups, radio and television stations, foreign government offices in the U.S., businessmen, financial institutions and to the general public on request.

British Tourist Authority, #579 40 West 57th Street New York, New York 10019

British Tourist Authority

In addition to the New York headquarters, branch offices located in Atlanta, Chicago, Los Angeles and Dallas promoted tourism to Great Britain by providing travel literature to U.S. media, travel agents and others upon request, and participating in travel promotions, business conventions, and trade seminars.

\$2,914,203.00 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

Terrence M. Browne, #3785 (T) Hill House 1 Little New Street London EC4A 3TR United Kingdom

London Chamber of Commerce and Industry

Registrant participated in briefing sessions with the Deputy U.S. Trade Representative, Senate Finance Committee and the House Committee on Ways and Means to discuss various aspects of trade between the U.S. and the United Kingdom.

Finances: None Reported

Political Propaganda: None Reported

Donald M. Byck, #3912 43 Tatum Drive Middletown, New Jersey 07748

Streets Financial Ltd., on behalf of the Government of the Isle of Man

Registrant's activities consisted of logistical services for a visiting delegation of Isle of Man businessmen and officials.

\$27,053.02 received prior to registration.

Political Propaganda: None Reported

Cadwalader, Wickersham & Taft, #3665 1333 New Hampshire Avenue, N.W. Washington, D.C. 20036 Government of the Isle of Man Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Chadbourne & Parke, #3490 30 Rockefeller Plaza New York, New York 10012

British Aerospace, Inc.

The registrant rendered legal services to the foreign principal.

\$437.46 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Burnett & Hallamshire Holdings Plc.

The registrant monitored the Tax Reform Act of 1986 on behalf of the foreign principal.

\$157.10 for the six month period ending December 24, 1986.

Political Propaganda: None Reported

Deckmann Associates, #3552 1725 Washington Road Suite 206 Pittsburgh, Pennsylvania 15241

Wales Investment Location (WINvest)

The registrant wrote letters, placed telephone calls, arranged meetings and distributed literature for the purpose of inducing U.S. manufacturers to set up manufacturing operations in Wales. \$136,311.85 for the 12 month period ending July 23, 1986.

Political Propaganda: None Reported

Dewey, Ballantine, Bushby, Palmer & Wood, #3759
1775 Pennsylvania Avenue, N.W.
Washington, D.C. 20006

The Dee Corporation PLC

Registrant advised the foreign principal and contacted U.S. Government representatives in connection with provisions in the Senate tax reform bill affecting dual resident corporations.

\$44,590.71 for the seven month period ending November 27, 1986.

Political Propaganda: None Reported

Donald N. Martin & Company, Inc., #1381 630 Fifth Avenue, Suite 565 New York, New York 10111

British Tourist Authority

Registrant coordinated the production of a magazine supplement, which ran in the New York Times, promoting tourism to Great Britain.

\$192,934.63 for the six month period ending July 29, 1986.

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 Twenty-third Street, N.W. Suite 500 Washington, D.C. 20037

Dart-M.L., Ltd.

Registrant monitored and reported on developments regarding legislation and/or regulations that could have a commercial impact on the maritime operations of the foreign principal.

\$286.83 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy that could have a commercial impact on the principal's maritime operations.

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European Travel Commission, #574

See "International"

Fenton Communications, Inc., #3857 250 West 57th Street New York, New York 10107

British Labor Party

Registrant arranged press briefings and television and radio interviews for a representative of the foreign principal.

\$2,500.00 for the one month period ending December 31, 1986.

Political Propaganda: None Reported

Finley, Kumble, Wagner, Heine, Underberg, Manley, Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. Washington, D.C. 20036

Association of British Insurers

Registrant met with executive branch officials, Congressmen and members of the House Ways and Means Committee regarding proposed amendments to the federal excise tax on insurance premiums placed abroad.

\$190,187.65 for the 12 month period ending December 29, 1986.

Registrant disseminated position papers to U.S. officials regarding proposed U.S. legislation impacting on British insurance companies and the U.S.-U.K. Treaty.

Sir William Lithgow

The registrant rendered advice concerning the inclusion of comprehensive disclosure language in the prospectus for the public sale of securities in the British Gas Corporation, and represented the foreign principal by providing information to members of Congress and their staffs.

Finances: None Reported

The registrant disseminated to members of Congress and their staffs a factual summary concerning the sale of British Gas stock in the U.S. and a draft of a suggested letter to the SEC Chairman.

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Finley, McDermott & Co., #3840 333 East 46th Street New York, New York 10017

Wrexham Maelor Borough Council

Registrant promoted Wrexham as an attractive site for U.S. businesses to locate.

\$29,304.00 for the six month period ending December 5, 1986.

Political Propaganda: None Reported

Colin E. Francis, #3819 Wales Investment Location 101 Carnegie Center, Suite 211 Princeton, New Jersey 08540

Winvest, a division of the Welsh Development Agency

Registrant promoted Wales as an attractive business location. Registrant also made arrangements for visitors from Wales.

\$46,162.27 prior to registration; \$28,796.20 for the six month period ending October 24, 1986.

Political Propaganda: None Reported

Ginsburg, Feldman & Bress, Chartered, #3106 1250 Connecticut Avenue, N.W., Suite 806 Washington, D.C. 20036

Airship Industries (U.K.) Ltd.

Registrant provided general legal counsel to the foreign principal.

\$78,579.10 for the 12 month period ending November 15, 1986.

Political Propaganda: None Reported

Graydon Associates, Inc., #2639 P.O. Box 566 Red Bank, New Jersey 07701

Warrington & Runcorn New Town Development Corporation

Registrant mailed survey forms and reprints of ads to offices of U.S companies, received replies from mailings, categorized them and

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followed through by telephone calls to determine individual interests.

\$261,248.95 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Hill and Knowlton, #2740 (T) (See: Hill and Knowlton, #3301) 420 Lexington Avenue New York, New York 10017

Royal Ordnance, USA

The registrant provided public relations counselling and marketing advice in the United States for Royal Ordnance U.S. programs. The registrant discussed the status of the 81 mm mortar and M 119 light weight gun with members of the House Armed Services Committee and provided information concerning Royal Ordnance U.S. programs to Congressional staff personnel and members of the Department of Defense.

\$125,410.28 for the nine month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Royal Ordnance

Registrant maintained liaison with Department of Defense officials on the status of the foreign principal's programs including the 81mm mortar and the 105 mm light gun. Registrant provided guidance and public relations assistance regarding advertising and display design for the U.S. Marine Corps and the Association of the U.S. Army conventions. Registrant wrote, designed and placed advertisements in U.S. trade and defense publications regarding the foreign principal's products. Registrant prepared a media information kit for the foreign principal regarding their products. Registrant also prepared a video regarding the Electronic Cutting Tape (ECT) product for the foreign principal.

\$111,956.79 for the seven month period ending December 31, 1986.

Political Propaganda: None Reported

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Hyman Fine and Associates, Ltd., #3273 1725 Jefferson Davis Highway, Suite 209

Arlington, Virginia 22202

British Aerospace Establishment

Registrant provided the foreign principal with information on the AV-8B, AV-8Bt, the T-45 (HAWK) and various missile and other programs by maintaining contacts with members of the House and Senate Armed Services Committees, the House and Senate Defense Appropriations Subcommittees, Congressional staff and Navy, Marine Corps, Secretary of Defense, and private contractor personnel.

\$39,877.64 for the 12 month period ending September 2, 1986.

Political Propaganda: None Reported

Dowty Group, Ltd.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Inkululeko Publications

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Inward, Ltd., #3844 1830 Sherman Avenue Evanston, Illinois 60201

Inward, Ltd.

Registrant's activities consisted of the promotion of investment in the North West of England. \$13,648.85 received prior to registration; \$67,000.00 for the six month period ending December 16, 1986.

Registrant disseminated two booklets entitled North West England -Region of Excellence and Health Care in North West England - Region of Excellence.

Ivins, Phillips & Barker, Chartered, #3595
1700 Pennsylvania Avenue, N.W.
Suite 600
Washington, D.C. 20006

Sir James Goldsmith

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005-5701

London Chamber of Commerce and Industry

Registrant analyzed U.S. trade policy of interest to the foreign principal, and briefed U.S. Government officials on trade between the U.S. and U.K., advocating minimized restrictions and maximized opportunities for trade cooperation.

Finances: None Reported

Political Propaganda: None Reported

Morgan Grenfell & Co. Limited

Registrant advised the foreign principal on the provisions of House Joint Resolution 625, the Palau Compact legislation, which affects the foreign principal's ability to obtain a court ordered judgment against Palau. Registrant contacted U.S. Government officials to recommend deletion of the provisions in the Compact which would affect the foreign principal's ability to obtain a court ordered judgment against Palau with regard to outstanding debts owed by Palau.

\$104,358.50 for the two month period ending December 10, 1986.

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Political Propaganda: None Reported

The Keating Group, #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036 BritRail Travel International, Inc. Registrant provided clipping services and summarized clips. \$4,309.21 for the 12 month period ending November 23, 1986. Political Propaganda: None Reported

Merit Hotels Ltd.

Registrant agreed to provide public relations and advertising services on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Kelley Drye & Warren, #3681 1330 Connecticut Avenue, N.W. Washington, D.C. 20036

Marconi Underwater Systems, Ltd.

The registrant provided legal services to the foreign principal with respect to topographic survey matters and advised the foreign principal on U.S. law and policies applicable to such matters.

\$7,280.11 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

Kilpatrick & Cody, #3610 3100 Equitable Building 100 Peachtree Street Atlanta, Georgia 30043

British Airports Authority

The registrant provided advice regarding Department of Transportation actions pertaining to international aviation. Registrant also

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responded to miscellaneous matters regarding the Bermuda II agreement, airline slot rules, and buy-sell proposals.

\$11,160.79 for the 12 month period ending August 29, 1986.

Political Propaganda: None Reported

L.A. Motley and Company, #3720 1800 K Street, N.W. Suite 1000 Washington, D.C. 20006

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J.B. & S Lees Company

The registrant monitored developments in U.S. steel policy and attempted to prevent the U.S. Government from taking action inconsistent with the U.S. - E.C. steel agreement which would inhibit imports of steel products from the foreign principal.

\$15,000.00 for the five month period ending August 15, 1986.

Political Propaganda: None Reported

Watson Laing, #3787 (T) Fairfield Avenue, DATCHET Berkshire, SL 39 NQ, England

London Chamber of Commerce and Industry

Registrant participated in briefing sessions with the Deputy U.S. Trade Representative, Senate Finance Committee and the House Committee on Ways and Means to discuss various aspects of trade between the U.S. and the United Kingdom.

Finances: None Reported

Political Propaganda: None Reported

Law Offices of Paul H. Delaney, Jr., #3724 (T) 1120 20th Street, N.W. Suite 710 South Washington, D.C. 20036

Bowater Industries plc

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Registrant's activities included efforts to obtain revision or repeal of the United States Foreign Investment in Real Property Tax Act.

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\$25,128.87 for the six month period ending February 21, 1986.

Political Propaganda: None Reported

Francis Norman Lawson, #3553 34 Maple Street Summit, New Jersey 07901 Winvest

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Avenue, N.W. Suite 1100 Washington, D.C. 20036 The Association of British Insurers Activities: None Reported

\$4,230.00 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

Leva, Hawes, Mason & Martin, #3881 1220 19th Street, N.W. Suite 700 Washington, D.C. 20036

United Kingdom Defense Export Services Organization

Registrant's proposed activities included legal research and advice regarding regulatory, procedural or legislative actions or proposals relating to defense procurement issues.

Finances: None Reported

Political Propaganda: None Reported

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David William Logan, #3751 (T) 40 Edwards Avenue Sausalito, California 94965 Peter Luff, Financial Director Social Democratic Party (SDP) Registrant's activities included organizing and increasing the membership of the Social Democratic Party among British residents in the U.S. Registrant acted as spokesman and solicited donations. \$800.00 received as donations for the 12 month period ending October 30, 1986. Registrant disseminated a press release describing SDP and soliciting contributions. London Chamber of Commerce and Industry, #3898 69 Cannon Street London EC4N 5AB United Kingdom London Chamber of Commerce and Industry Registrant agreed to contact the executive and legislative branches of the U.S. Government and private business sector to study ways to resolve trade problems between the U.S. and the United Kingdom/European Community. Finances: None Reported Political Propaganda: None Reported Roger Louis Luxton-Jones, #3356 Suite 2600 1100 Louisiana Houston, Texas 77002 Yorkshire and Humberside Development Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Matthews and Clark Communications, #3554 410 Cambridge Avenue Palo Alto, California 94306

WINvest (Wales Investment Location)

The registrant continued to provide consulting services, primarily by providing research or background information on U.S. companies interested in a manufacturing location in Wales.

\$17,880.72 for the six month period ending January 23, 1986.

Political Propaganda: None Reported

Maurice E. King, Inc., #2902 d/b/a King Associates 3161 Barkentine Road Rancho Palos Verdes, California 90274

British Aerospace Dynamics Group, Hatfield/Lostock Division

Registrant advised and assisted the principal on technical matters and field trials of advanced missile components.

Finances: None Reported

Political Propaganda: None Reported

Alex G. McLoughlin, #3742 ICL House London 5W15 1SW, England

International Computers Limited

Registrant contacted certain staff members of the executive branch to discuss the framing of U.S. Government policy and regulations implementing Presidential Executive Order 12532.

\$50,000.00 (salary) for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

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Milbank, Tweed, Hadley and McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005 British Petroleum Company, Ltd. (t) Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Minnesota Public Radio Inc., #3267

St. Paul, Minnesota 55101

45 East 8th Street

British Broadcasting Corporation

Registrant marketed programs produced by the British Broadcasting Corporation.

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

British Post Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$31,669.70 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Morgan, Lewis & Bockius, #3794 1800 M Street, N.W. Washington, D.C. 20036

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Government of the United Kingdom of Great Britain and Northern Ireland

Registrant advised the foreign principal with regard to possible changes in U.S. policy concerning the application of U.S. laws to international business transactions.

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\$84,557.22 for the six month period ending September 12, 1986.

Political Propaganda: None Reported

North of England Development Council (The), #3476 10 Gould Center, Suite 717 2850 Gulf Road Rolling Meadows, Illinois 60008

The North of England Development Council

Registrant promoted the North of England area as a base for industrial investment. Registrant held and participated in seminars and conducted mail and other advertising programs.

\$189,248.00 for the six month period ending May 25, 1986.

Booklets disseminated by the registrant included <u>Engineering in the</u> North of England - The Essential Technology and <u>North of England</u> Forms on Investment.

Ogilvy & Mather U.S., a division of The Ogilvy Group, #2530 2 East 48th Street New York, New York 10017

British Tourist Authority

Registrant prepared and placed advertisements in United States newspapers, magazines and broadcast media to encourage tourism to the United Kingdom.

\$2,264,818.48 for the 12 month period ending August 12, 1986.

Political Propaganda: None Reported

O'Melveny & Myers, #3346 1800 M Street, N.W. Washington, D.C. 20036

British Steel Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Unitary Tax Campaign

The registrant advised the foreign principal and met with U.S. Government officials with respect to attempting to secure passage of a legislative proposal which would prohibit state imposition of corporate income tax on a world wide unitary basis.

\$44,385.42 for the ten month period ending December 31, 1986.

The registrant disseminated oral and written Congressional testimony on the matter referred to above.

Richard M. Peel, #3788 (T) 10 Carteret Street Queen Anne's Gate London SWI United Kingdom

London Chamber of Commerce and Industry

Registrant participated in briefing sessions with the Deputy U.S. Trade Representative, Senate Finance Committee and the House Committee on Ways and Means to discuss various aspects of trade between the U.S. and the United Kingdom.

Finances: None Reported

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

British Tourist Authority, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$10,000.00 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

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John Vernon Rainbolt, II, #3798 1355 Lancia Drive McLean, Virginia 22102

The Grain and Feed Trade Association

Registrant contacted the Senate Agriculture Committee, the Commodity Futures Trading Commission and Congressional staff members regarding the foreign principal's interest in S.2045 (Futures Trading Act of 1986).

Finances: None Reported

Registrant submitted a statement to the Chairman of the Senate Committee on Agriculture, Nutrition and Forestry with regard to S.2045.

International Commodities Clearing House, Ltd.

Registrant contacted the Senate Agriculture Committee, the Commodity Futures Trading Commission and Congressional staff members regarding the foreign principal's interest in S.2045 (Futures Trading Act of 1986).

Finances: None Reported

Registrant submitted a statement to the Chairman of the Senate Committee on Agriculture, Nutrition and Forestry with regard to S.2045.

London Commodity Exchange Company, Ltd.

Registrant contacted the Senate Agriculture Committee, the Commodity Futures Trading Commission and Congressional staff members regarding the foreign principal's interest in S.2045 (Futures Trading Act of 1986).

Finances: None Reported

Registrant submitted a statement to the Chairman of the Senate Committee on Agriculture, Nutrition and Forestry with regard to S.2045. London International Financial Futures Exchange, Ltd.

Registrant contacted the Senate Agriculture Committee, the Commodity Futures Trading Commission and Congressional staff members regarding the foreign principal's interest in S.2045 (Futures Trading Act of 1986).

Finances: None Reported

Registrant submitted a statement to the Chairman of the Senate Committee on Agriculture, Nutrition and Forestry with regard to S.2045.

Metal Market & Exchange Company, Ltd.

Registrant contacted the Senate Agriculture Committee, the Commodity Futures Trading Commission and Congressional staff members regarding the foreign principal's interest in S.2045 (Futures Trading Act of 1986).

Finances: None Reported

Registrant submitted a statement to the Chairman of the Senate Committee on Agriculture, Nutrition and Forestry with regard to S.2045.

Robert W. Block Public Relations, #3876 509 Madison Avenue Suite 1210 New York, New York 10022

Government of the Isle of Man

Registrant's proposed activities include promoting greater awareness among U.S. businesses of the favorable business climate in the Isle of Man.

Finances: None Reported

Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Sedgwick Group

Registrant provided public relations services encouraging investment in the foreign principal's insurance brokerage business.

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\$65,733.27 for the two month period ending September 27, 1986.

Political Propaganda: None Reported

Skadden, Arps, Slate, Meagher & Flom, #3746
919 18th Street, N.W.
Washington, D.C. 20006

British Airport Authority

Registrant provided legal advice regarding U.S. laws and policies which affect the principal.

\$80,617.00 for the 12 month period ending October 11, 1986.

Political Propaganda: None Reported

Surrey & Morse, #2649 (T) 1250 Eye Street, N.W. Washington, D.C. 20005

London Chamber of Commerce

The registrants firm merged with Jones, Day, Reavis & Pogue effective January 1, 1986.

Finances: None Reported

Political Propaganda: None Reported

Morgan Grenfell & Co., Ltd.

Activities: None Reproted

Finances: None Reported

Political Propaganda: None Reported

Charles H. Sutcliffe, #3551 (T) 15474 Via Vazuero Monte Sereno, California 95030

WINvest

Registrant served as consultant to Alan J. Sutton providing information on product developments and market data.

\$15,000.00 for the six month period ending January 23, 1986.

Political Propaganda: None Reported

Alan J. Sutton, #3671
710 Lakeway, Suite 170
Sunnyvale, California 94086-4013
WINvest, a division of the Welsh Development Agency
Registrant met with U.S. businessmen who are interested in developing
market opportunity for their companies in Europe.
\$102,690.00 for the 12 month period ending October 15, 1986.
Registrant disseminated Introducing Wales and Wales - Facts for

Joseph F. Timilty, #3548 (T) 20 Greenlodge Street Canton, Massachusetts 02021

Industry.

West Yorkshire Metropolitan County Council

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Yorkshire Humberside Development Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tolson & Company Advertising, Inc., #3661 300 East 42nd Street New York, New York 10017

The British Trade Development Office

Registrant designed and placed advertisements to promote the principal as a favorable site for investments.

\$724,336.00 for the 12 month period ending September 19, 1986.

Registrant placed several advertisements promoting Great Britain as a favorable site in which to locate or expand.

United States Branch Plaid Cymru, #2653 c/o Annette J. Thomas 94 N. Franklin Street Apartment 6 Wilkes-Barre, Pennsylvania 18701 Plaid Cymru, South Wales Activities: None Reported Finances: None Reported Political Propaganda: None Reported

United States Office of the British Broadcasting Corporation, #505 630 Fifth Avenue New York, New York 10020

The British Broadcasting Corporation

Registrant supplied the foreign principal with information regarding activities in the United States for radio and television distribution, and arranged for material produced in Great Britain to be transmitted through radio and television stations in the United States.

\$4,347,456.54 for the six month period ending June 30, 1986.

Political Propaganda: None Reported

Urenco, Inc., #3904 2600 Virginia Avenue Washington, D.C. 20037

Urenco Limited

Registrant agreed to promote the interests of the foreign principal with regard to nuclear fuel cycle services. Activities include contacting government officials and members of Congress and advising the principal on U.S. nuclear policies.

Finances: None Reported

Political Propaganda: None Reported

Wald, Harkrader & Ross, #3241 1300 19th Street, N.W. Washington, D.C. 20036

Government of the United Kingdom (t)

Registrant advised the foreign principal on matters relating to U.S. laws on international airline flights.

\$62,774.55 for the six month period ending May 19, 1986.

Political Propaganda: None Reported

T. Ian Weatherhead, #3784 (T) 69 Cannon Street London EC4N 5AB United Kingdom

London Chamber of Commerce and Industry

Registrant participated in briefing sessions with the Deputy U.S. Trade Representative, Senate Finance Committee and the House Committee on Ways and Means to discuss various aspects of trade between the U.S. and the United Kingdom.

\$11,748.00 prior to registration; 7,500 for the six month period ending August 28, 1986.

Registrant disseminated a leaflet entitled "London Chamber of Commerce and Industry North American Committee of the LCCI Mission To-Washington D.C."

Yorkshire & Humberside Development Association, #3706 (formerly: Keith White-Hunt) 635 Waverley Street Palo Alto, California 940311

Yorkshire & Humberside Development Association

Registrant promoted the advantages of the Yorkshire and Humberside region as a site for potential investment by U.S. companies seeking to expand into the European market.

\$225,000.00 for the six month period ending September 19, 1986.

Publications disseminated by the registrant included <u>Yorkshire and</u> <u>Humberside - Britain Means Business</u> and <u>Electronics in Yorkshire and</u> Humberside.

Wilson, Elser, Moskowitz, Edelman & Dicker, #3908 600 Maryland Avenue, S.W., Suite 880 Washington, D.C. 20024

Morgan Grenfell & Co., Limited

Registrant agreed to seek a review and modification to H.J. Res. 626 as it relates to creating immunity from suit for the Republic of Palau in the U.S. District Court.

Finances: None Reported

GREECE

AC&R Advertising, Inc., #3211 16 East 32nd Street New York, New York 10016

Greek National Tourist Office (t)

To promote tourism to Greece, registrant prepared magazine, television, newspaper and trade advertisements, and met with airlines, cruiselines and tour operators.

\$82,479.35 for the six month period ending March 11, 1986.

Political Propaganda: None Reported

Nicholas C. Conteas, #3030 9555 Van Alden Avenue Northridge, California 91324

Ministry of National Economy/Republic of Greece

Registrant provided information on trade matters, Greek products and licensing agreements, and assisted U.S. manufacturers in contacting potential buyers in Greece.

Finances: None Reported

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1730 Pennsylvania Avenue, N.W. Suite 460 Washington, D.C. 20006

Republic of Greece (t)

The registrant wrote and distributed a news release concerning the hijacking of an Egyptian airliner from Athens in November 1985.

\$48,614.73 final payment for services rendered for the eight month period ending July 31, 1986.

Political Propaganda: None Reported

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European Travel Commission, #574

See "International"

Greek National Tourist Organization, #2199 611 West Sixth Street, Suite 1998 Los Angeles, California 90017

Greek National Tourist Organization

Registrant promoted tourism to Greece by distributing literature to tour operators, travel agents and others upon request. Registrant also arranged newspaper, radio and television interviews and participated in travel trade conferences.

\$111,336.00 for the six month period ending December 9, 1986.

Political Propaganda: None Reported

Hellenic Development Corporation, #3776 610 Fifth Avenue New York, New York 10020

> Agricultural Bank of Greece Commerical Bank of Greece Hellenic Industrial Development Bank National Bank of Greece

The registrant, which is owned by the four foreign principals, engaged in activities to identify prospective investors for projects in Greece, and provided information and assistance to the potential investors with regard to the incentives, credit availability and procedures of the investment framework in Greece.

\$806,467.00 for the 28 month period ending December 31, 1986.

Political Propaganda: None Reported

Manatos & Manatos, #3522 1750 New York Avenue, N.W. Suite 210 Washington, D.C. 20006

Union of Greek Shipowners

The registrant represented the foreign principal before the executive and legislative branches regarding the impact of the reciprocal tax exemption of the tax reform act on shipping companies doing business in American ports.

\$12,666.35 for the six month period ending September 28, 1986.

The registrant prepared and disseminated a question and response sheet and a fact sheet concerning the impact of the reciprocal tax exemption to U.S. Government officials.

Embassy of Greece

The registrant provided the foreign principal with information concerning how best to promote tourism to Greece, and assisted in coordinating the visit to the U.S. of Margaret Papandreou to contribute to the positive image of Greece in the U.S.

\$100,000.00 for the ten month period ending September 28, 1986.

The registrant disseminated a press kit regarding Margaret Papandreou, the wife of the Prime Minister of Greece.

Murden and Company, Inc., #2703 (T) 477 Madison Avenue New York, New York 10022 Union of Greek Shipowners Activities: None Reported Finances: None Reported Political Propaganda: None Reported

GREENLAND .

Inuit Circumpolar Conference, #3491 P.O. Box 204 3900 Nuuk Greenland

Inuit Circumpolar Conference

Activities: None Reported

Finances: None Reported

GRENADA

Joseph W. Canzeri, #3633 3213 P Street, N.W. Washington, D.C. 20007 The New National Party Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

Errol G. Chisom, #3289 1025 Vermont Avenue, #710 Washington, D.C. 20005 Embassy of Grenada Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Edward J. vanKloberg & Associates, Ltd., #3466 1100 17th Street, N.W. Suite 1000 Washington, D.C. 20036 Embassy of Grenada

The registrant placed an article about Prime Minister Blaize in the Journal of Commerce.

Finances: None Reported

Grenada Tourist Information Office, #2378 820 2nd Avenue, Suite 1100A New York, New York 10017

Government of Grenada

Registrant's promotional activities included participating in trade shows, distributing tourist literature, and coordinating familiarization trips to Grenada for travel agents.

\$112,529.08 for the 12 month period ending September 18, 1986.

Political Propaganda: None Reported

Karen Weiner Escalera Associates, Inc., #3405
555 Madison Avenue, Suite 1420
New York, New York 10022

Grenada Department of Tourism

The registrant provided public relations services to increase tourism to Grenada. Activities included issuing press releases and press kits, coordinating familiarization trips to Grenada and contacting travel writers.

\$85,017.42 for the 12 month period ending August 27, 1985.

GUADELOUPE AND MARTINIQUE

Caribbean Tourism Association, #991

See "International"

Clement-Petrocik Company, #2249 14 East 60th Street New York, New York 10022

Martinique and Guadeloupe Tourism

Registrant promoted tourism by issuing press releases to consumer and travel trade publications, preparing itineraries for members of the press to visit the French West Indies, and revising rate sheets, tariffs, hotel guides and other materials for individual hotels.

\$126,541.00 for the 12 month period ending September 18, 1986.

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

Agro-Quimicas de Guatemala, S.A.

The registrant provided legal and government relations services to the foreign principal regarding compliance with federal and state statutes regulating agricultural pesticides imported into the U.S. The registrant also monitored amendments to the Federal Insecticide, Fungicide and Rodenticide Act, and legislation affecting patents on chemicals. The registrant also provided advice regarding the Caribbean Basin Initiative.

\$91,484.00 for the ten month period ending December 23, 1986.

Political Propaganda: None Reported

Curtis J. Hoxter, Inc., #2912 745 Fifth Avenue New York, New York 20022 The Government of Guatemala Activities: None Reported Finances: None Reported Political Propaganda: None Reported

International Business Communications, #3767 1912 Sunderland Place, N.W. Washington, D.C. 20036-1608

Union del Centro Nacional

The registrant agreed to distribute political information and to engage in media relations and political counseling on behalf of the foreign principal.

Finances: None Reported

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Republic of Guatemala

The registrant agreed to provide general legal services to the foreign principal related to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SGS Control Services, Inc.

Finances: None Reported

GUERNSEY

Markham/Novell Communications, Ltd., d/b/a Guernsey Information Bureau, #3464 211 East 43rd Street, Suite 1106 New York, New York 10017

Department of Commerce and Industry

Registrant met and corresponded with the media and business community to promote the Isle of Guernsey as a manufacturing site.

\$28,248.00 for the seven month period ending November 30, 1986.

Registrant disseminated an informational packet to companies to promote industrial development on behalf of the foreign principal.

NLP&F, #3480 211 East 43rd Street New York, New York 10017 Department of Commerce & Industry Activities: None Reported Finances: None Reported Political Propaganda: None Reported

GUINEA

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Guinea

The registrant provided general legal representation in connection with foreign borrowings and project financings by the Republic and by state-owned entities.

\$81,404.44 for the 12 month period September 9, 1986.

John G. Gelinas Associates, Inc., #2681 576 Fifth Avenue New York, New York 10036

The Cooperative Republic of Guyana

To interest potential trading partners and investors in doing business in and with Guyana, the registrant provided public relations services which included setting up and arranging media interviews and meetings for Guyana officials, and assisting with logistics of visits to Guyana by American journalists. In addition, the registrant monitored the activities of banking institutions.

\$130,000.00 for the 12 month period ending October 8, 1986.

In order to promote trade with Guyana, the registrant arranged newspaper interviews.

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Alyse Booth Associates, Inc., #3870 409 West 44th Street New York, New York 10036

Marc Bazin

The registrant agreed to organize a fundraising organization for the foreign principal's candidacy for President of Haiti.

\$5,000.00 received 60 days prior to the registrant's obligation to register.

Political Propaganda: None Reported

Benford Associates, Inc., #3703 (T) 1464 Whippoorwill Way Mountainside, New Jersey 07092

Haiti National Office of Tourism

The registrant rendered general public relations services to the foreign principal in order to promote tourism to Haiti.

Finances: None Reported

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

George G. Demougeot, #3874 1612 K Street, N.W. Suite 206 Washington, D.C. 20006

The Government of Haiti

The registrant agreed to provide advice and counsel to the foreign principal on all matters of concern to the principal with respect to its relationship with the U.S. Government.

Finances: None Reported

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HAITI

Political Propaganda: None Reported

Edward J. van Kloberg & Associates, Ltd., #3466 1100 17th Street, N.W. Suite 1000 Washington, D.C. 20036 The Republic of Haiti, Embassy The registrant agreed to arrange interviews with American journalists for members of the Haitian cabinet and the Embassy staff. Finances: None Reported Political Propaganda: None Reported

Friends of Marc Bazin, Inc., #3885 409 West 44th Street New York, New York 10036

Marc Bazin

The registrant agreed to engage in a fundraising campaign in support of the foreign principal's candidacy for President of Haiti.

\$5,000.00 received during the 60 days prior to the date of registrant's obligation to register.

Political Propaganda: None Reported

Garrett & Company, #3439 1630 Connecticut Avenue, N.W., Suite 202 Washington, D.C. 20009

Republic of Haiti (t)

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

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1270 Avenue of the Americas New York, New York 10020
Office National du Tourisme et des Relations Publiques
To promote tourism to Haiti, the registrant participated in travel shows and provided information to travel agents and tourists.
\$124,516.00 for the 12 month period ending December 16, 1986.
Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Government of Haiti (t)

Haiti Government Tourist Bureau, #1901

Registrant contacted officials of the State Department, White House and the National Security Council regarding the status of the diplomatic post for Haitian officials during the government crisis of the foreign principal, and assisted in drafting public statements concerning the crisis. Registrant assisted with the organization of a benefit dinner for the Citadelle project following the opening of the Citadelle exhibit at the OAS.

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Government of Haiti through Gray and Company (t)

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

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Haiti National Offices of Tourism through Benford Associates (t)

The registrant distributed news releases to U.S. newspapers on behalf of the foreign principal.

\$2,350.00 for the 12 month period ending October 12, 1986.

The registrant disseminated publicity material to U.S. newspapers on behalf of the foreign principal.

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Republic of Haiti (t)

Registrant rendered general representation services to the foreign principal. To determine U.S. attitudes towards Haiti, registrant contacted public relations firms, members of Congress and their staffs concerning issues pertinent to Haiti.

\$121,975.00 for the seven month period ending July 4, 1986.

Political Propaganda: None Reported

Stroock, Stroock & Lavan, #3816 7 Hanover Square New York, New York 10004

Republic of Haiti

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Registrant provided legal counsel and contacted U.S. officials regarding the foreign principal's proceedings against Jean-Claude Duvalier.

\$428,217.71 for the three month period ending October 22, 1986.

Political Propaganda: None Reported

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White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Honduras

The registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic of Honduras and by state-owned entities.

\$87,273.30 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

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Bill Hecht and Associates, Inc., #3740 499 South Capitol Street, S.W. Washington, D.C. 20003

Hong Kong Trade Development Council

Registrant researched and monitored legislative proposals and administration initiatives concerning bilateral and multi-lateral trade of interest to Hong Kong. Registrant met with members of Congress, their personal and committee staffs and with officers and employees of the executive branch to seek information, arrange appointments for representatives of the principal, and inform lawmakers and decision makers of Hong Kong's position on pending legislation and its effect on U.S.-Hong Kong relations.

\$255,843.22 for the 12 month period ending September 26, 1986.

Political Propaganda: None Reported

Ernest Beyl Public Relations, Inc., #3463 874 North Point, The Penthouse San Francisco, California 94109

Hong Kong Government Information Services

Registrant disseminated feature/news releases, audio tapes and videotapes to promote the view that Hong Kong's stability and prosperity will continue, and that the territory is a good place to do business and a receptive area for U.S. investment of money or technology.

\$111,345.79 for the 12 month period ending October 26, 1986.

Registrant disseminated Monthly Hong Kong Roundup, which reported on finance, commerce, trade and investment. Registrant also disseminated feature articles and video tapes.

Ernest Wittenberg Associates, Inc., #3773 (T) 1616 H Street, N.W. Washington, D.C. 20006

British Crown Imports, Inc.

Registrant counselled and advised its principal on media relations and public relations aspects of textile import legislation.

\$3,000.00 for the six month period ending August 4, 1986.
Hong Kong Trade Development Council

Registrant's activities included distributing a press release on a news briefing, and arranging interviews for Hong Kong committee members with Forbes, The Washington Post, U.S. News & World Report and other periodicals.

\$29,942.73 for the six month period ending August 4, 1986.

Registrant disseminated a press release advising the media of a briefing on Hong Kong and the United States.

French & Company, #3666
The Willard
1455 Pennsylvania Avenue, Suite 1260
Washington, D.C. 20004

The Hong Kong Trade Development Council

The registrant contacted members of the House and Senate and officials of the executive branch with regard to pending and potential textile import restraint legislation, and with regard to proposed changes in the treatment accorded Hong Kong under the U.S. General System of Preferences.

\$229,453.48 for the 12 month period ending and October 5, 1986.

Registrant prepared and disseminated a position paper on the General System of Preferences and Hong Kong.

George C. Benson, Ltd. #3183 1800 K Street, N.W., Suite 829 Washington, D.C. 20006

Perta Oil Marketing Limited ("Perta")

The registrant's consulting services included informing "Perta" of developments affecting its operation, and coordinating communication and contacts between representatives of "Perta" and United States officials.

\$224,985.00 for the 12 month period ending December 24, 1986.

The Government of Hong Kong Industry Department, #3421 180 Sutter Street San Francisco, California 94104

Government of Hong Kong Industry Department

The registrant promoted the benefits of locating manufacturing facilities in Hong Kong.

\$247,700.00 for the 12 month period ending November 18, 1986.

Political Propaganda: None Reported

Government of Hong Kong Industry Department, #3880 126 East 56th Street 14th Floor New York, New York 10022

Hong Kong Government Industry Department

Registrant agreed to serve as the U.S. industrial promotion office to promote the establishment of manufacturing facilities in Hong Kong.

\$80,000.00 prior to registration on September 11, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc. #2740 (T) (See: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Hong Kong Tourist Association (HKTA)

The registrant prepared press information kits for distribution to travel editors; researched, wrote and distributed news releases to various travel media; edited releases prepared by the foreign principal for distribution to various U.S. media; and provided general responses to media inquiries and obtained feature coverage of festivals, new hotels, special interest tours, fashion, shopping and other Hong Kong attractions and special events.

\$219,437.59 for the 11 month period ending October 22, 1986.

Political Propaganda: None Reported

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Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007
Hong Kong Tourist Association
Registrant provided information to travel media writers and arranged, organized and escorted familiarization trips for media representatives. Registrant also prepared slides, photographs and press releases regarding the trips.
\$53,087.32 for the seven month period ending December 31, 1986.
Political Propaganda: None Reported

Hong Kong Tourist Association, #2110 421 Powell Street Suite 200 San Francisco, California 94102

Government of Hong Kong

In its efforts to promote tourism on behalf of the principal, the registrant distributed promotional material and films, and participated in trade shows and seminars. Registrant's offices are located in San Francisco, New York and Chicago.

\$1,717,104.21 for the 12 month period ending October 29, 1986 (includes bank interest).

Political Propaganda: None Reported

Hong Kong Trade Development Council, #2181 548 5th Avenue New York, New York 10036

Hong Kong Trade Development Council

Registrant provided information to the foreign principal regarding the market situation in America, assisted in promotional programs, and provided consultant services to Hong Kong and American businessmen. Registrant's offices are located in New York, Los Angeles, Chicago and Dallas; the Miami office closed March 31, 1986.

\$2,916,717.03 for the 12 month period ending July 19, 1986.

Political Propaganda: None Reported

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MacMeekin and Cutler, #3747 (T) 1331 H Street, N.W. Suite 901 Washington, D.C. 20005

Yangtzekiang Garment Manufacturing Co., Ltd.

Registrant monitored activities of the executive and legislative branches with regard to textile laws and regulations, specifically S680, the Textiles and Apparel Act, and HR 2225 regarding the Marianas and Guam.

\$1,948.00 for the three month period ending January 29, 1986.

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, D.C. 20037

Government of Hong Kong

Registrant provided legal advice and representation to the foreign principal with respect to trade related matters of concern to Hong Kong.

\$193,356.19 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Joint Committee of Hong Kong Knitwear Associations (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

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Duty Free Shoppers (DFS) Group, Ltd.

The registrant monitored international trade and customs matters affecting the foreign principal. In addition, the registrant met with representatives of the U.S. Customs Service and members and staff of Congress, in order to advise the foreign principal on matters concerning the supervision of duty free stores and the development of regulations governing duty free stores.

\$424,799.47 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

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HUNGARY

Curtis J. Hoxter, Inc., #2912 745 Fifth Avenue New York, New York 10022 National Bank of Hungary Activities: None Reported Finances: None Reported Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Kultura

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

IBUSZ Hungarian Travel Bureau, #2910 630 Fifth Avenue, Suite 520 New York, New York 10020

IBUSZ Travel Bureau, Ltd.

Registrant promoted tourism to Hungary by sponsoring seminars and luncheons, participating in trade shows, placing advertisements in travel magazines and distributing tourism brochures.

\$515,831.95 for the 12 month period ending November 7, 1986.

Political Propaganda: None Reported

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Kultura

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986 the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020

IBUSZ

The registrant arranged hotel reservations and tours in Hungary.

\$221.40 for the 12 month period ending September 18, 1986.

Political Propaganda: None Reported

Leah Siegel, #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Interfoto, MTI

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Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

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Sobel Overseas Corporation, #2034
 330 East 79th Street
 New York, New York 10021
 "IBUSZ", Touring, Travel, Transport & Purchasing Company
 National Savings Bank of Hungary
 On behalf of both principals, registrant arranged for gift parcels to
 be imported to individuals in Hungary.
 \$197,942.00 for the 12 month period ending July 11, 1986.
 Political Propaganda: None Reported

T. Vagi Associates, Inc., #3040 1130 Post Road Scarsdale, New York 10583

Danubius Hotel and Spa Company

Registrant prepared and distributed a bi-monthly newsletter promoting tourism to Hungary.

\$3,000.00 for the 12 month period ending July 17, 1986.

Political Propaganda: None Reported

Hungarian Tourist Board (0.I.H.)

The registrant promoted tourism to Hungary by placing travel advertising and arranging travel show exhibits.

Finances: None Reported

Political Propaganda: None Reported

IBUSZ Hungarian Travel Bureau

Registrant prepared and distributed news bulletins and travel brochures promoting tourism to Hungary.

\$1,425.00 for the 12 month period ending July 17, 1986.

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Political Propaganda: None Reported

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Malev Hungarian Airlines (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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ICELAND

European Travel Commission, #574

See "International"

David P. Stang, P.C., #3886 (T) 1629 K Street, N.W. Suite 601 Washington, D.C. 20006

Government of Iceland

The registrant assisted the Government of Iceland in facilitating U.S. Senate consideration of a treaty between the U.S. and Iceland concerning the carriage of military cargo.

\$9,275.00 for the one month period ending October 20, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Government of Iceland, Ministry of Foreign Affairs

Registrant prepared and distributed media advisories and contacted media representatives regarding the Reykjavik summit preparations. Registrant also monitored the news media and provided advice concerning media relations surrounding the summit.

Finances: None Reported

Political Propaganda: None Reported

Iceland Tourist Board, #2863 655 Third Avenue New York, New York 10017

Iceland Tourist Board

To promote tourism to Iceland, the registrant provided travel information to the general public and to travel agents.

\$80,000.00 for the 12 month period ending August 15, 1986.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Government of Iceland

The registrant advised the foreign principal and met with U.S. Government officials with respect to securing adoption and approval of an international agreement between the U.S. and Iceland regarding carriage of military cargo from the U.S. to Iceland.

\$33,000.00 for the three month period ending December 31, 1986.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Consulate General of Iceland

Registrant promoted and distributed films on behalf of the foreign principal.

\$418.54 for the 12 month period ending August 23, 1986.

INDIA

Daniel J. Edelman, Inc., #3657 1775 Broadway New York, New York 10019

Trade Development Authority of India

Registrant highlighted India's key export products, i.e., siek, leather, cotton, spices, etc., to promote the volume of trade between India and the U.S.

Finances: None Reported

Political Propaganda: None Reported

Janki N. Ganju, #2555 Public Relations Attaches Int., Inc. Post Office Box 9606 Washington, D.C. 20016

Embassy of India

The registrant supplemented the Embassy's information program by arranging meetings, lectures and dinners for the Ambassador at various civic and political gatherings. The registrant also provided public relations services during the state visit of India's Prime Minister to New York, and arranged for press meetings for the visiting Ministers of External Affairs, Finance and Petroleum.

\$42,000.00 for the 12 month period ending July 31, 1986.

Political Propaganda: None Reported

Government of India Tourist Office, #2398 230 North Michigan Avenue Chicago, Illinois 60601

Government of India

Registrant served as a sub-office to the Government of India Tourist Office, New York in the promotion of tourism to India. Activities included participation in meetings and functions organized by the American Society of Travel Agents and the Pacific Area Travel Association.

\$75,800.00 for the 12 month period ending December 27, 1986.

Government of India Tourist Office, #2407 3550 Wilshire Boulevard, Suite 204 Los Angeles, California 90010

Government of India

Registrant promoted tourism to India through seminars and distribution of tourist publicity materials.

\$260,000.00 for the 12 month period ending August 21, 1986.

Political Propaganda: None Reported

Government of India Tourist Office, #2329 30 Rockefeller Plaza Suite 15, North Mezzanine New York, New York 10020

Government of India

The registrant promoted tourism to India by advertising in major consumer and trade magazines and newspapers, participating in presentations and seminars, distributing travel literature, and arranging familiarization tours to India for travel agents, travel writers, editors, television teams and photographers.

\$506,500.00 for the 12 month period ending October 5, 1986.

Political Propaganda: None Reported

Howard J. Rubenstein Associates, Inc., #3761 (T) 1345 Avenue of the Americas New York, New York 10105

Government of India

The registrant publicized India through the preparation and dissemination of news and feature articles to media outlets including newspapers, magazines, television and radio.

\$162,013.61 for the 11 month period ending November 30, 1986.

The registrant disseminated material concerning foreign investment in India to the news media. The registrant also prepared miscellaneous press releases, media advisories and fact sheets on Indo-U.S. business collaborations, herbal cosmetics, education, technology, science and other topics related to projecting India as a modern nation.

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

People's Publishing House Private, Limited

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Indian Investment Centre, #2435 445 Park Avenue New York, New York 10022

Indian Investment Centre

Registrant assisted Indian and foreign businessmen in establishing joint ventures and licensing arrangements in India, contacted American and Indian companies to ascertain their interest in various proposals for joint ventures and licensing arrangements, and participated in conferences throughout the United States to discuss investment opportunities, economic trends and technology in India.

\$265,000.00 for the 12 month period ending December 12, 1986.

Registrant disseminated newsletters detailing opportunities for starting industries in India.

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Trade Development Authority of India

Registrant printed catalogues and business reply cards.

\$3,595.84 for the 12 month period ending November 23, 1986.

LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Avenue, N.W. Suite 1100 Washington, D.C. 20036

The Shipping Corporation of India, Ltd.

Registrant responded to inquiries regarding the status of proposed legislation amending the cargo preference laws pertaining to relief cargoes.

\$5,654.24 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

McCann Direct, Inc., #3922 485 Lexington Avenue New York, New York 10017

Government of India Tourist Office

The registrant provided advertising agency services to the foreign principal, which included the production and placement of advertising designed to promote tourism to India.

\$383,129.35 received prior to registration on December 29, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Government of India through Howard Rubenstein and Associates

The registrant prepared and distributed press releases to radio stations and newspapers on behalf of the foreign principal.

\$29,298.43 for the 12 month period ending October 11, 1986.

Registrant distributed publicity materials to U.S. newspapers and radio stations on behalf of the foreign principal.

Marilyn Edith Perry, #2731 405 Park Avenue New York, New York 10022

Permanent Mission of India to the United Nations

Registrant distributed broadcast video tapes of television programs on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

India Government Tourist Office, Los Angeles

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,745.83 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

India Government Tourist Office, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,950.89 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

SSC&B, Inc., #3850

One Dag Hammarskjold Plaza New York, New York 10017

Lintas India Limited on behalf of the Trade Development Authority of the Ministry of Commerce of the Government of India

The registrant agreed to supply advertising agency services in the U.S. to the foreign principal.

Finances: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017 Tea Board, India The Tea Council's objective was to increase tea consumption in the United States without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews, and distribution of films. \$72,935.26 for the 12 month period ending December 31, 1986. Political Propaganda: None Reported

Trade Development Authority of India, #2975 445 Park Avenue New York, New York 10022

Trade Development Authority

Registrant performed market research and analysis, and sent trade statistics, commercial, product, market and import information to the foreign principal. The registrant also sponsored visits of business missions to India and participated in trade fairs.

\$559,485.00 for the 12 month period ending October 26, 1986.

Political Propaganda: None Reported

Van Brunt & Company Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017

Air India

Magazine, newspaper, radio and television advertisements were produced and placed by the registrant on behalf of Air India.

\$916,010.17 for the 12 month period ending October 1, 1986.

Government of India Tourist Office

Registrant produced and placed magazine and newspaper advertisements to promote travel to India.

\$315,704.48 for the 12 month period ending October 1, 1986.

INDONESIA

George C. Benson, Ltd., #3183 1800 K Street, N.W., Suite 829 Washington, D.C. 20006

Indonesian National Oil & Gas Mining Enterprises ("Pertamina")

The registrant kept informed regarding developments affecting the operations of "Pertamina," and discussed petroleum policies with United States officials.

\$120,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (See: Hill and Knowlton, Inc. #3301) 420 Lexington Avenue New York, New York 10017

Batam Industrial Development Authority

The registrant assisted the foreign principal in developing an international investment promotion program including research on potential investors, development of information materials and client counsel.

\$30,950.00 for the four month period ending October 22, 1986.

Political Propaganda: None Reported

National Development Information Office of the Republic of Indonesia

The registrant monitored trade-related developments in the U.S., and consulted on and carried out economic development information programs and investment promotion activities for the foreign principal. In addition, the registrant produced a monthly newsletter, disseminated news and feature releases to newspapers, magazines and broadcast media, and responded to media, business and financial community inquiries.

\$2,011,000.00 for the 11 month period ending October 22, 1986.

Registrant produced and distributed <u>Indonesia Development News</u> and press releases relating to economic news.

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Batam Industrial Development Authority

Registrant assisted in developing an international investment promotion program, which included research on potential investors, development of information materials (including an 8-page brochure for a worldwide business audience), and the preparation of mailing lists and a press release.

Finances: None Reported

Political Propaganda: None Reported

National Development Information Office of the Republic of Indonesia

Registrant's activities included publication of a monthly newsletter, dissemination of feature releases, and monitoring, researching and reporting to the foreign principal on international issues affecting the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Indonesia Tourist Promotion Board for North America, #2757
 (formerly: John Senduk)
 3457 Wilshire Boulevard
 Los Angeles, California 90010

Department of Tourism, Indonesia

Registrant promoted tourism to Indonesia through participation in travel exhibitions, distribution of tourist literature, film presentations to travel industry representatives and clubs, and other routine methods.

\$64,196.21 for the 12 month period ending August 15, 1986.

International Business Communications, #3767 1912 Sunderland Place, N.W. Washington, D.C. 20036-1608

Indonesian World Trade Center

The registrant agreed to arrange a visit to the United States for the primary representative of the foreign principal for the purpose of establishing business contacts and informing public sector officials of the development of Indonesia as a growing Asian trade power.

Finances: None Reported

Political Propaganda: None Reported

Jeanmarie Langgons, #3683 (T) 2550 East Beardsley #41 Phoenix, Arizona 85024

Jan Walandouw

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

North American ASEAN Promotional Chapter for Tourism, #2744

See "International"

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017

Republic of Indonesia

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews, and distribution of films.

\$310,827.50 for the 12 month period ending December 31, 1986.

White and Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Indonesia

Registrant engaged in general legal representation with regard to foreign borrowing, project financing and litigation involving the Organization of Petroleum Exporting Countries and its members. Registrant also conducted general research for Indonesia, seeking fair treatment for the Republic under U.S. foreign assistance legislation. The registrant also assisted the foreign principal in its relations with the executive branch with respect to Indonesia becoming a signator to the Subsidies Code, information pertaining to the Jenkins Bill (and related textile legislation), and international trade issues.

\$4,653,317.03 for the 12 month period ending September 9, 1986.

INTERNATIONAL

Alcalde, Henderson, O'Bannon & Rousselot, #3571 1901 North Fort Myer Drive Arlington, Virginia 22209

Norwegian Caribbean Lines

The registrant contacted appropriate members of Congress concerning the impact that proposed Customs User Fees would have on passenger ship lines.

\$67,587.96 for the 12 month period ending September 14, 1986.

Political Propaganda: None Reported

Royal Caribbean Cruise Line

The registrant contacted appropriate members of Congress concerning the impact that proposed Customs User Fees would have on passenger ship lines, and port user and port maintenance fees.

\$66,254.62 for the 12 month period ending September 14, 1986.

Political Propaganda: None Reported

Alpine Tourist Commission, #2052 c/o Dr. Helmut Klee, Chairman Swiss National Tourist Office 608 Fifth Avenue New York, New York 10020

> Alpine Tourist Commission (Association of the National Tourist Offices of Austria, Germany (Federal Republic of), Italy, Switzerland and Yugoslavia)

Registrant placed advertisements in magazines, distributed brochures and press releases, and sponsored a trip for U.S. journalists to Europe in order to promote travel to the Alpine region.

\$174,394.00 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Arab Information Center, #876 747 Third Avenue, 25th Floor New York, New York 10017

The League of Arab States

Through five offices in the United States, registrant sought to improve American understanding of the Arab people and political and other developments in the Arab world by lecturing, appearing on radio and television broadcasts, and disseminating informational materials.

\$901,084.43 for the 12 month period ending December 30, 1986.

Registrant distributed a monthly magazine, various books and reprints, press releases and other materials covering the whole range of issues in the Middle East.

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Inter-American Development Bank (IDB)

The registrant rendered advice on U.S. laws, regulations, policies, and proposed legislation concerning taxation, and represented the principal in opposition to proposed changes to Section 894 of the Internal Revenue Code.

\$14,060.60 for the four month period ending December 4, 1986.

Political Propaganda: None Reported

International Bank for Reconstruction and Development (IBRD)

The registrant rendered advice on U.S. laws, regulations, policies, and proposed legislation concerning taxation, and represented the principal in opposition to proposed changes to Section 894 of the Internal Revenue Code.

\$12,676.01 for the four month period ending December 4, 1986.

International Telecommunications Satellite Organization (INTELSAT) (t)

The registrant rendered advice on U.S. laws, regulations, policies and proposed legislation concerning taxation and contracts. The registrant represented the principal in opposition to proposed changes to Section 894 of the Internal Revenue Code, and represented the principal in a lawsuit, <u>International Telecommunications</u> <u>Satellite Organization v. Lexington Insurance Company</u>, Civ. No. 86-2913, United States District Court for the District of Columbia.

\$10,671.11 for the five month period ending December 4, 1986.

The registrant disseminated material in opposition to proposed changes to Section 894 of the Internal Revenue Code.

Billig, Sher & Jones, P.C., #3279 (T) Suite 300 2033 K Street, N.W. Washington, D.C. 20006

Barber Blue Sea Line

Activities. None Reported

Finances: None Reported

Political Propaganda: None Reported

Dart-M.L., Ltd.

The registrant performed a variety of legal services for the foreign principal, and conversed with, wrote letters to, and presented written statements to members of Congress and Congressional committees concerning proposals to establish port user fees on vessel operators.

Finances: None Reported

Political Propaganda: None Reported

The "8900" Lines Agreement

The registrant performed a variety of legal services and conversed with, wrote letters to, and presented written statements to members of Congress and Congressional committees concerning proposals to establish port user fees on vessel operators.

\$2,000.00 for the eight month period ending June 4, 1986.

Political Propaganda: None Reported

Greece/U.S. Atlantic & Gulf Conference

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Israel/U.S. North Atlantic Ports Westbound Freight Conference

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mediterranean/U.S.A. Freight Conference

The registrant performed a variety of legal services for the foreign principal, and conversed with, wrote letters to, and presented written statements to members of Congress and Congressional committees concerning proposals to establish port user fees on vessel operators.

\$2,000.00 for the eight month period ending June 4, 1986.

Political Propaganda: None Reported

Mediterranean-North Pacific Coast Freight Conference

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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New Zealand/U.S. Atlantic & Gulf Shipping Lines Rate Agreement

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

North Atlantic/Israel Freight Conference

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

North Atlantic Mediterranean Freight Conference

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

United Arab Shipping Co.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

U.S. Atlantic & Gulf/Australia-New Zealand Conference

The registrant performed a variety of legal services for the foreign principal. In addition, the registrant conversed with, wrote letters to, and presented written statements to members of Congress and Congressional committees concerning proposals to establish port user fees on vessel operators.

\$2,000.00 for the eight month period ending June 4, 1986.

Political Propaganda: None Reported

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U.S. Atlantic & Gulf Ports/Eastern Mediterranean and North Africa Freight Conference

The registrant performed a variety of legal services for the foreign principal, and conversed with, wrote letters to, and presented written statements to members of Congress and Congressional committees concerning proposals to establish port user fees on vessel operators.

\$1,000.00 for the eight month period ending June 4, 1986.

Political Propaganda: None Reported

Bogle and Gates, #3474 One Thomas Circle, N.W. Suite 900 Washington, D.C. 20005

International Telecommunications Satellite

Registrant advised the foreign principal on issues relating to global telecommunications systems.

\$6,087.10 for the 12 month period ending November 24, 1986.

Political Propaganda: None Reported

Busby, Rehm and Leonard, P.C. #2923 1330 Connecticut Avenue, N.W., Suite 200 Washington, D.C. 20036

European Confederation of the Footwear Industry

Registrant provided routine counseling in reference to executive and legislative activities of interest to the foreign principal.

\$11,469.85 for the 12 month period ending November 25, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991 20 East 46th Street New York, New York 10017

> Caribbean Tourism Association (members: Anguilla, Aruba, Bahamas, Barbados, Belize, Bonaire, British Virgin Islands, Cayman Islands, Curacao, Dominica, Grenada, Guadeloupe/St.Barts/St. Martin, Haiti,

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Jamaica, Martinique, Montserrat, Puerto Rico, St. Kitts/Nevis, St. Lucia, St. Vincent and the Grenadines, Surinam, Trinidad & Tobago, Turks and Caicos Islands, U.S. Virgin Islands, Saba, St. Eustatius

Registrant promoted tourist travel to the Caribbean through publicity releases, distribution of tourist literature and participation in travel trade shows and seminars.

\$1,351,219.98 for the 12 month period ending December 31, 1986, (includes membership dues, trade show income, and miscellaneous receipts).

Political Propaganda: None Reported

Colby Bailey & Associates, #3663 2550 M Street, N.W. Suite 450 Washington, D.C. 20037

> Instituto Latinoamericano del Fierro y el Acero (ILFA) (Latin American Iron and Steel Institute) (t)

The registrant contacted officials of the U.S. Trade Representative, Departments of Commerce, State and Treasury, the White House and staff employees of Congress seeking greater flexibility in administration of Latin American steel quotas.

\$21,651.89 for the ten month period ending September 22, 1986.

A position paper concerning the case against restrictions on Latin American steel trade was distributed to public officials.

DWJ Associates, Inc., #2947 295 Madison Avenue New York, New York 10017

Airbus Industries of North America

The registrant engaged in broadcast consulting in order to promote the services of Airbus Industries of North America.

\$91,474.22 for the six month period ending February 18, 1986.

Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, D.C. 20037

Middle East Airlines

Registrant represented the foreign principal before the Department of Transportation on certain applications, authorizations, permits, etc., including representation in proceedings concerning revocation of the foreign principal's authority to operate in the U.S.

\$37,181.46 for the 12 month period ending December 7, 1986.

Political Propaganda: None Reported

Donald N. Martin and Company, #1381 630 Fifth Avenue, Suite 610 New York, New York 10111

European Travel Commission

The registrant placed broadcast and print advertisements, and organized travel shows, conferences and luncheon meetings to promote travel to Europe.

\$640,748.04 for the 12 month period ending July 29, 1986.

Political Propaganda: None Reported

Dow, Lohnes & Albertson, #3452 1255 Twenty-Third Street, N.W. Suite 500 Washington, D.C. 20037

The "8900" Lines

The registrant monitored and reported on developments regarding legislation and/or regulations that could have a commercial impact on the maritime operations of the foreign principal.

\$12,674.93 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy developments that could have a commercial impact on the maritime operations of the foreign principal.

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Mediterranean/U.S.A. Freight Conference

The registrant monitored and reported on developments regarding legislation and regulations that could have a commercial impact on the maritime operations of the foreign principal.

\$23,334.14 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy developments that could have a commercial impact on the maritime operations of the principal.

U.S. Altantic & Gulf/Australia - New Zealand Conference

The registrant monitored and reported on developments regarding legislation and regulations that could have a commercial impact on the maritime operations of the foreign principal.

\$7,294.92 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy developments that could have a commercial impact on the maritime operations of the principal.

U.S. Altantic & Gulf Ports/Eastern Mediterranean and North African Freight Conference

The registrant monitored and reported on developments regarding legislation and/or regulations that could have a commercial impact on the maritime operations of the foreign principal.

\$3,174.91 for the two month period ending September 17, 1986.

The registrant disseminated material regarding U.S. policy developments that could have a commercial impact on the maritime operations of the principal.

Doyle, Graf, Mabley, Inc., #3719 (formerly: Henderson, Friedlich, Graf & Doyle) 600 Third Avenue New York, New York 10016

Alpine Tourist Commission

Activities: None Reported

Finances: None Reported

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Eastern Caribbean Tourist Association, #2472 (T) 509 East 51st Street New York, New York 11203

> Eastern Caribbean Tourist Association (Governments of St. Kitts and Nevis, Antigua & Barbuda, Montserrat, St. Lucia, St. Vincent and The Grenadines)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

European Travel Commission, #574 c/o British Tourist Authority 40 West 57th Street New York, New York 10019

> European Travel Commission, Dublin (members: Austria, Belgium, Cyprus, Denmark, Finland, France, Federal Republic of Germany, Great Britain, Greece, Iceland, Ireland, Italy, Luxembourg, Malta, Monaco, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey and Yugoslavia)

> To promote tourism to Europe, the registrant sponsored several travel shows, and provided information to travel agents and tour operators through various trade publications and advertisements in U.S. newspapers.

> For the 12 month period ending December 31, 1986, registrant received \$786,944.31 from the foreign principal, and \$75,620.00 from various members of the Commission and tourist industry for research study, luncheons and conferences. (Total \$862,564.31)

Political Propaganda: None Reported

Gadsby & Hannah, #2914 One Post Office Square Boston, Massachusetts 02109

Sugar Association of the Caribbean

Activities: None Reported

Finances: None Reported

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Graham & James, #3275 1050 17th Street, N.W. Washington, D.C. 20036

International Association of Independent Tanker Owners (Intertanko)

The registrant assisted the foreign principal in the submission of comments to the Senate Finance Committee and discussed proposed tax legislation with executive branch officials.

\$8,622.19 for the seven month period ending September 23, 1986.

Political Propaganda: None Reported

Gordon and Esther Hempel, #2639 d/b/a Film Comm/Audience Planners 108 West Grand Avenue Chicago, Illinois 60610

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Scandinavian Airlines Systems, Inc.

Registrant disseminated the foreign principal's travel films.

\$2,684.25 for the 12 month period ending December 10, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Airbus Industrie of North America

Registrant contacted officials and staff of the Departments of Commerce and State, the Office of the USTR and the FAA to obtain information on FAA airworthiness regulations concerning jet aircraft engines and to discuss the 1985-86 aviation negotiations. Registrant also briefed Departments of State and Transportation officials regarding foreign principal's product design.

\$81,599.04 for the three month period ending December 31, 1986.

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Euromissile

Registrant contacted staff members of the House Armed Services and Senate Appropriation Committees regarding legislation to fund U.S. Army research and the development of Milan II missiles. Registrant also provided public relations counsel and marketing advice regarding the Milan and Roland Euromissile programs and provided information regarding the programs to Congressional staff members and DOD officials.

\$52,687.97 for the seven month period ending December 31, 1986.

Political Propaganda: None Reported

INTELSAT (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Karl A. Hochschwender, #3625 (T) d/b/a Palatine Associates P.O. Box 1466 Princeton, New Jersey 08542 Association of Plastics Manufacturers of Europe Activities: None Reported \$252.00 for the six month period ending April 30, 1986. Political Propaganda: None Reported

Hogan and Hartson, #2244 815 Connecticut Avenue Washington, D.C. 20006

Council of European and Japanese National Shipowners' Associations (CENSA)

Registrant advised the foreign principal on legislative developments affecting international shipping, and maritime policy developments.

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\$44,250.00 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

International Committee of Passenger Lines

Registrant represented the foreign principal before appropriate U.S. officials regarding international passenger cruise matters.

\$16,250.00 for the nine month period ending August 18, 1986.

Political Propaganda: None Reported

Hunton & Williams, #3650 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006

European Space Agency

Registrant contacted the Department of Transportation regarding the development of the Phase III Shuttle pricing policy and represented the foreign principal with regard to the Trade Act of 1974.

\$24,783.18 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

International Telecommunications Satellite Organization (INTELSAT)

Activities: None Reported

\$63,981.40 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

International Organization of Journalists

Registrant imported books and periodicals from principal for resale to American customers. During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Mozambique, Angola and Guine Information Center

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1985, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Italian Public Relations Associates - Italpublic S.p.A., #3676 4, Via di Porta Pinciana Rome 00187, Italy

International Olive Oil Council - IOOC

The registrant engaged in a promotional campaign on behalf of the foreign principal to increase the use of olive oil in the U.S. The registrant's activities included providing informational material to food editors of newspapers and magazines, and arranging radio and TV advertisements.

\$414,939.28 for the six month period ending March 27, 1986.

Political Propaganda: None Reported

J.M.B. Consultants, Inc., #3808 12233 West Olympic Boulevard Los Angeles, California 90064

Air Polynesie

Registrant provided information to travel agents and airlines concerning flight schedules to French Polynesia.

Finances: None Reported

Political Propaganda: None Reported
John S. Meadows Consultants, Inc., #2641 2020 K Street, N.W. Washington, D.C. 20006

Airbus Industrie

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Middle East Airlines

The registrant advised the foreign principal of U.S. developments in the aviation field.

\$18,097.73 for the 12 month period ending December 17, 1986.

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Air Afrique

Registrant designed and printed promotional material on behalf of the foreign principal.

\$23,193.05 for the six month period ending November 23, 1986.

Political Propaganda: None Reported

McMurray & Pendergast, #3501
1575 Eye Street, N.W.
Suite 600
Washington, D.C. 20005
Sugar Association of the Caribbean
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

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Michael K. Deaver and Associates, #3734 3050 K Street, N.W. Suite 450 Washington, D.C. 20007

C.B.I. Sugar Group, Inc. (t)

Registrant contacted officials of the Departments of State and Treasury and the U.S. Trade Representative on behalf of the foreign principal in connection with implementation of the sugar import provisions of the 1985 Food Security Act.

\$300,000.00 for the 12 month period ending July, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

The Middle East Institute

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,270.45 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Scandinavian State Railways Companies

Registrant promoted and distributed films on behalf of the foreign principal.

\$34,216.16 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Myers Communicounsel, Inc., #3836 11 Penn Plaza New York, New York 10001

International Olive Oil Council

Registrant placed advertising on radio and television stations and in newspapers on behalf of the foreign principal.

\$178,055.23 for the two month period ending May 23, 1986.

Political Propaganda: None Reported

Neill & Company, Inc., #3320 900 17th Street, N.W. Suite 400 Washington, D.C. 20006

International Telecommunications Satellite Organization (INTELSAT) (t)

Registrant contacted U.S. Government officials to encourage support of INTELSAT's role in international communications and to gain support for the FY 1985 Omnibus Supplemental Appropriations Bill and the FY 1986 State Department Authorization Bill.

\$38,480.00 for the four month period ending November, 1985.

Political Propaganda: None Reported

New York Committee of International Committee of Passenger Lines, #2036 74 Trinity Place New York, New York 10006

> Carnival Cruise Lines, Chandris American Lines, Costa Line, Cunard Line, Eastern Cruise Lines, Epirotiki Lines, Holland America Cruises, Home Lines, Norwegian Caribbean Cruise Lines, P&O Cruises, Royal Caribbean Cruise Line, Royal Viking Line, Sitmar Cruises, Sun Line, Bahama Cruise Line, Inc., Scandinavian World Cruises, Ocean Cruise Lines, Pearl Cruises of Scandinavia, Premier Cruise Lines, Ltd., Royal Cruise Lines, Ltd.

> Registrant maintained contact with federal and local agencies having authority over maritime matters in order to advise the principals of new and proposed regulations concerning vessel sanitation, navigational safety, water pollution and proposed restrictions on vessels during the migration and feeding season of humpback whales.

\$176,250.00 for 12 month period ending July 25, 1986.

Political Propaganda: None Reported

North American ASEAN Promotional Chapter for Tourism, #2744 c/o Singapore Tourist Promotion Board 8484 Wilshire Boulevard Suite 510 Los Angeles, California 90211 ASEAN Permanent Committee on Tourism Department of Tourism Registrant advertised and distributed films and pamphlets describing facilities in the five member nations (Malaysia, Singapore, Indonesia, Thailand, and the Philippines) to promote tourism. Finances: None Reported Political Propaganda: None Reported

North American East Coast Chapter of the East Asia Travel Association, #2423 c/o Japan National Tourist Organization 630 Fifth Avenue New York, New York 10111

East Asia Travel Association

Registrant conducted travel trade shows and distributed travel literature for the purpose of promoting tourism to East Asia.

\$39,985.89 for the 12 month period ending November 7, 1986.

Political Propaganda: None Reported

Palumbo & Cerrell, Inc., #3888 1629 K Street, N.W. Suite 1100 Washington, D.C. 20006

The European Community (EC)

The registrant agreed to assist the foreign principal with Congressional relations and to advise the principal on strategies to be adopted regarding issues on Capitol Hill. The registrant also agreed to make introductions to assist the principal in improving its access to members of Congress and other influential political figures.

Finances: None Reported

Political Propaganda: None Reported

Patton, Boggs, and Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037 Menendez, Garcia y. Cia., Ltd., Por Larranaga, and F. Palicio y. Cia., S.A. Registrant reviewed distribution of the assets of the three entities to qualified shareholders and partners, including calculating of shares, acquiring approval of the shareholders, and follow-up distribution of accrued interest. \$316,668.36 for the 12 month period ending December 31, 1986. Political Propaganda: None Reported

Powell, Goldstein, Frazer and Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Flooor Washington, D.C. 20004

International Telecommunications Satellite Organization (INTELSAT)

The registrant contacted members of Congress and their staffs to discuss with them developments at meetings of the Intelsat Assembly of Parties and Board of Governors and to explain Intelsat procedures for coordination of separate international satellite systems.

\$129,852.13 for the 12 month period ending September 10, 1986.

Political Propaganda: None Reported

Preston, Thorgrimson, Ellis & Holman, #3567 2000 IBM Building P.O. Box 2927 Seattle, Washington 98111

International Telecommunications Satellite Organization (INTELSAT)

Registrant contacted appropriate U.S. officials regarding deregulation of international telecommunications satellite systems.

\$111,266.61 for the 12 month period ending September 9, 1986.

Registrant disseminated letters to U.S. officials regarding global satellite systems.

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 SAS Scandinavian Airlines Registrant promoted and distributed films on behalf of the foreign principal. \$1,432.15 for the 12 month period ending August 23, 1986. Political Propaganda: None Reported

Peter Gustaf Sandlund, #2485 1725 Eye Street, N.W., Suite 315 Washington, D.C. 20006

Council for European and Japanese National Shipowners' Associations

Registrant advised the principal on legislative, administrative and regulatory activities of the U.S. Government, and contacted U.S. officials to provide principal's comments.

\$179,608.00 for the 12 month period ending July 8, 1986.

Comments and letters regarding the foreign principal's position were disseminated to appropriate U.S. officials.

Shaw, Pittman, Potts and Trowbridge, #2580
1800 M Street, N.W.
Washington, D.C. 20036

Institute of Foreign Bankers

Registrant provided legal representation and contacted appropriate U.S. officials regarding foreign banking issues of interest to the foreign principal.

\$541,862.31 for the 12 month period ending August 21, 1986.

Political Propaganda: None Reported

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

SGS Control Services Inc.

The registrant agreed to undertake all legal services related to the request for a Section 301 investigation against Ecuador, Guatemala, Jamaica, Paraguay and Venezuela.

\$13,373.03 received 60 days prior to registration.

Political Propaganda: None Reported

SGS North America, Inc.

The registrant agreed to undertake all legal services related to the request 'for a Section 301 investigation against Ecuador, Guatemala, Jamaica, Paraguay and Venezuela.

Finances: None Reported

Political Propaganda: None Reported

Tribune Films, Inc., #1810 303 Fifth Avenue New York, New York 10016

Caribbean Tourism Association

Registrant distributed travel films on behalf of the foreign principal.

\$943.70 for the 12 month period ending October 29, 1986.

Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Ocean Cruise Lines

Registrant prepared and disseminated press releases and special consumer articles to promote travel.

Finances: None Reported

Douglas P. Wachholz, #3487 918 F Street, N.W., Suite 312

Washington, D.C. 20004

West Indies Rum and Spirits Producers' Association ("WIRSPA")

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Russell T. Weil, #3472 One Farragut Square South Washington, D.C. 20006

Council of European & Japanese National Shipowners' Association (CENSA)

The registrant provided legal advice on legislation and regulations relating to international ocean shipping and pending investigations at the Federal Maritime Commission, and contacted U.S. officials regarding implementation of pertinent legislation.

\$43,520.07 for the 12 month period ending October 11, 1986.

Political Propaganda: None Reported

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, D.C. 20037-1420

The Commission of the European Communities (t)

Registrant provided legal advice in connection with international trade matters, including legal issues arising under the U.S.-EC Steel Arrangement.

\$59,097.88 for the 12 month period ending October 8, 1986 (includes payment for exempt activities).

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Mr. Babak Farzaneh (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

H.R.H. The Khaibar Khan, #2950 c/o Wels & Zerin 245 Park Avenue New York, New York 10167

United Patriots for Justice

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

IRAN

Mohammed Said Dosky, #2543 (T) d/b/a U.S. Branch of the Kurdistan Democratic Party 10580 Main Street Fairfax, Virginia 22030 Kurdistan Democratic Party

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Edward J. van Kloberg & Associates, Ltd., #3466 1100 17th Street Suite 1000 Washington, D.C. 20036

Republic of Iraq

The registrant's public relations services to the foreign principal including arranging interviews for the Ambassador of Iraq with the media, placing articles in news publications and drafting a speech and a letter for the Ambassador.

\$9,000.00 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Paul, Hastings, Janofsky & Walker, \$3763 1050 Connecticut Avenue, N.W., Suite 1200 Washington, D.C. 20036

Ambassador Nizar Hamdoon

Registrant advised the foreign principal on U.S. policies of interest to the Government of the Republic of Iraq.

\$113,522.90 for the 12 month period ending December 16, 1986, including receipts for non-registrable activity.

Political Propaganda: None Reported

IRAQ

Zoltan Michael Szaz, #3187 7209 Monticello Boulevard Springfield, Virginia 22100

Embassy of the Republic of Iraq

Registrant arranged a luncheon for handicapped Iraqi ex-POWs by the American Foreign Policy Institute. Registrant also arranged for these persons to meet with the Senate and House Subcommittees on the Middle East and Human Rights, and with Senator Symm's staff.

\$2,467.04 for the three month period ending July 7, 1987.

Political Propaganda: None Reported

IRELAND

Chicago Committee for Progressive Democrats of Ireland, #3842 c/o Holiday Inn of Oak Lawn 4140 West 95th Street Oak Lawn, Illinois 60453

Progressive Democrats Party of Ireland (t)

Registrant held a fund raising reception for Desmond O'Malley, founder of the PDP.

Registrant collected \$18,160.00

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Friends of Fianna Fail, Inc., #3596 c/o Joseph N. Malone 4542 Cottonwood Drive Ann Arbor, Michigan 48104

Fianna Fail

Registrant arranged dinners in New York and Boston and a luncheon in Chicago for a representative of the foreign principal, a political party, to speak. Meetings were also held in Washington, D.C., New York and Boston.

Registrant collected \$64,059.00 in contributions and newsletter subscriptions for the 12 month period ending December 8, 1986.

Registrant disseminated a newsletter dealing with activities of the registrant and programs of the foreign principal.

Hill, Holliday, Connors, Cosmopulos, Inc., #3810 200 Clarendon Street Boston, Massachusetts 02116

> Aer Lingus Irish Tourist Board

Registrant developed and placed advertising promoting tourism to Ireland.

Registrant received \$271,400.00 from Aer Lingus and \$53,300.00 from the Irish Tourist Board for the six month period ending October 9, 1986.

Political Propaganda: None Reported

Industrial Development Authority, Ireland, #1770 140 East 45th Street New York, New York 10017

Industrial Development Authority of Ireland

The registrant solicited inquiries from companies and professional advisors concerning manufacturing investment opportunities in Ireland.

\$1,405,610.00 for the six month period ending January 10, 1986 (includes funds for offices in New York, Los Angeles, Chicago, Houston and Ft. Lauderdale).

The registrant disseminated material to U.S. companies concerning manufacturing investment opportunities in Ireland.

Irish Export Board, #2518 28th Floor 10 East 53rd Street New York, New York 10022

Coras Trachtala/Irish Export Board

The registrant offices, located in New York and Chicago, assisted the principal in arranging for visiting Irish exporters to meet with U.S. buyers and for Irish manufacturers to participate in various trade and gift fairs in the U.S. In addition to promoting the export of Irish products, the registrant investigated product licensing opportunities for Irish manufacturers.

\$1,881,001.00 for the 12 month period ending August 6, 1985.

Political Propaganda: None Reported

Irish Tourist Board, #536 757 Third Avenue 19th Floor New York, New York 10019

Bord Failte Eireann (Government of Ireland Tourist Board)

Registrant promoted tourism to Ireland by arranging familiarization trips for travel agents and writers, distributing travel brochures, placing advertisements in newspapers and magazines, contacting travel agents and editors, and participating in travel trade shows in various U.S. cities.

\$8,421,070.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

J.J. Grady Company, Inc. (The), #3250 3047 West Henrietta Road Rochester, New York 14623

Udaras na Gaeltachta

Registrant contacted U.S. company officials and provided information encouraging U.S. manufacturing companies to locate production facilities in Ireland.

Finances: None Reported

The registrant contacted corporate executives and explained the benefits available to U.S. investors in Ireland.

The Keating Group, Inc., #2478 561 Fifth Avenue New York, New York 10036

Shannon Development

Registrant designed and printed two promotional brochures.

\$20,909.50 for the 12 month period ending November 2.3, 1986.

Political Propaganda: None Reported

Harry A. Savage, #3658 d/b/a H.A. Savage Business Communications 38 West 32nd Street New York, New York: 10001

Industrial Development Authority of Ireland

Registrant provided public relations support for the foreign principal, arranged media interviews for representatives of the foreign principal to discuss investment incentives and advantages available in Ireland, and disseminated printed material in support of this program. \$82,869.15 for the 12 month period ending September 4, 1986.

Registrant disseminated letters and brochures promoting Ireland as an investment site.

Shannon Free Airport Development Company, Ltd., #2467
757 Third Avenue
New York, New York: 10017

Shannon Airport

Registrant promoted the use of Shannon Airport by American tourists by placing advertisements in travel magazines, newspapers, and radio broadcasts, sponsoring luncheons and seminars for travel agents, and participating in trade shows throughout the United States.

\$668,887.03 for the 12 month period ending October 31, 1986.

Political Propaganda: None Reported

Transcontinental Financial & Trading Corporation, #3156 (T)
1000 Executive Parkway
Suite 104
St. Louis, Missouri 63141
Udaras na Gaeltachta
Activities: None Reported
Finances: None Reported

Political Propaganda: None Reported

Tribune Films, Inc., #1810 303 Fifth Avenue New York, New York 10016

Irish Tourist Board

Registrant distributed travel films on behalf of the foreign principal.

\$12,874.95 for the 12 month period ending October 29, 1986.

Political Propaganda: None Reported

ISRAĖL

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Avenue, N.W., Suite 400 Washington, D.C. 20036 Salgad International Registrant provided legal services to the foreign principal. \$59,083.41 for the 12 month period ending December 24, 1986. Political Propaganda: None Reported

Alden Films, Business Education Films, Films of the Nations - Division of Paulicia Enterprises, Inc., #2100 (formerly: Jerome Schpiro) 7820 - 20th Avenue Brooklyn, New York 11214

Consulate General of Israel

Registrant distributed films and promotional literature to school and adult groups and to television stations.

\$23,314.00 for the 12 month period ending August 12, 1986.

Registrant distributed seven films, including <u>Home at Last</u>, Israel Air Force, and May Peace Begin With Me.

Anderson & Pendleton, #2696 1000 Connecticut Avenue, N.W. Suite 707 Washington, D.C. 20036 Embassy of Israel

The registrant engaged in consultation and legal services essential to the foreign principal's routine business affairs.

Finances: None Reported

Political Propaganda: None Reported

Arnold and Porter, #1750
 1200 New Hampshire Avenue, N.W.
Washington, D.C. 20036
Embassy of the Government of Israel
Registrant rendered advice on U.S. laws, regulations and policies
concerning taxation, tariffs, trusts, financing, energy and aviation
matters. The registrant also represented the principal in bid
protests before the General Accounting Office.
\$374,065.00 for the 12 month period ending December 4, 1986.
Political Propaganda: None Reported

Biederman & Company, Inc., #3540 100 Fifth Avenue New York, New York 10011

Israel Ministry of Tourism, N.A.

Registrant prepared print, radio and television advertisements for the foreign principal.

\$5,100,636.49 for the 12 month period ending December 6, 1986.

Political Propaganda: None Reported

Leon H. Charney, #3579 One State Street Plaza New York, New York 10004

YAKHAD - The Movement for National Unity, and Ezer Weizman

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Cole & Corette, A Professional Corporation, #2968 1110 Vermont Avenue, N.W. Suite 900 Washington, D.C. 20005

World Zionist Organization - Jerusalem (t)

The registrant met with members of the House Ways and Means Committee and the Senate Finance Committee in an effort to effect an amendment to the Internal Revenue Code, § 7701(e), which would permit certain exchange visitors to the U.S. to retain their non-resident alien status for tax purposes during their entire stay in the U.S.

\$3,553.15 for the six month period ending April 18, 1986.

Political Propaganda: None Reported

Fried, Frank, Harris, Shriver & Jacobson, #3473 1001 Pennsylvania Avenue, N.W. Washington, D.C. 20004-2505

Government of Israel, Embassy of Israel

Registrant advised the principal on the sale and purchase of defense equipment and related procurements, and provided legal representation on procurement related issues.

Finances: None Reported

Political Propaganda: None Reported

Government of Israel, Israel Military Industries

Registrant advised the principal on the sale and purchase of defense equipment and related procurements, and provided legal representation on procurement related issues.

\$2,947.67 for the 12 month period ending November 20, 1986.

Political Propaganda: None Reported

Government of Israel, Ministry of Defense

Registrant advised the principal on the sale and purchase of defense equipment and related procurements, and provided legal representation on procurement related issues.

Finances: None Reported

Political Propaganda: None Reported

Tadiran Electronic Industries, Inc. (t)

Registrant represented the foreign principal before the Department of Defense to negotiate a special security clearance for a U.S. subsidiary of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Harry W. Hochman Associates, Inc., #3300 120 East 56th Street New York, New York 10022

World Zionist Organization - American Section

Registrant is a promotion consultant for <u>Israel Scene</u> magazine, and as such conducted a direct mail campaign, supervised sales through agencies, followed-up with newsstand distributors, and engaged in other efforts to increase circulation.

\$12,000.00 for the 12 month period ending November 5, 1986.

Political Propaganda: None Reported

Ira E. Hoffman, #3872
Government of Israel, Ministry of
Defense Mission to the U.S.A.
850 Third Avenue
New York, New York 10022
Government of Irsael, Ministry of Defense Mission to the U.S.A.
Registrant agreed to serve as Counsel to the foreign principal.
Finances: None Reported
Political Propaganda: None Reported

Israel Ministry of Tourism, #620 350 Fifth Avenue New York, New York 10018

Israel Ministry of Tourism

Registrant's four offices (New York, Los Angeles, Houston and Chicago) engaged in various activities to promote tourism to Israel, O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006 The Government of Israel Supply Mission Registrant met with appropriate U.S. Departmental officials to discuss regulations relating to the implementation of the cargo preference statutes of the United States. Finances: None Reported Political Propaganda: None Reported

Richard Michael Parsons, #3504 655 - 15th Street, N.W., Suite 320 Washington, D.C. 20005

Hammat Gader Hot Springs

Registrant provided legal advice and representation regarding exportation of American alligators from breeding operations at Hammat Gader.

\$7,786.21 for the 12 month period ending August 3, 1986.

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

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Permanent Mission of Israel to the United Nations

Registrant distributed videotapes of a television interview with the Permanent Representative of Israel to the United Nations for broadcast in the U.S.

Finances: None Reported Political Propaganda: None Reported

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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Israel Government Tourist Office Registrant promoted and distributed films on behalf of the foreign principal. \$1,065.73 for the 12 month period ending August 23, 1986. Political Propaganda: None Reported Ruder & Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022 Israel Trade Commission (ITC) (t) The registrant provided general public relations assistance, arranged speaking engagements for the Trade Commissioner before U.S. business groups and prepared a newsletter dealing with U.S. economic conditions. \$27,804.90 for the nine month period ending June 15, 1986. Political Propaganda: None Reported Thomas L. Richmond, Inc., #3875 (T) 570 Seventh Avenue New York, New York 10018 Israel Ministry of Tourism Registrant prepared a guide to assist the foreign principal's regional directors in their dealings with the media, and requested American tourists returning from Israel to write to their local newspaper describing their travel in Israel. \$37,098.12 for the two month period ending October 31, 1986. Political Propaganda: None Reported

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such as distributing literature, participating in travel trade shows and seminars, and arranging familiarization trips for travel agents. \$2,235,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Jan Schneider and Law Offices of Jan Schnedier, #3546 1155 Connecticut Avenue, N.W. Suite 1000 Washington, D.C. 20036 Israel Can Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Marvin G. Klemow, #2919 Suite 1923, 1700 North Moore Street Arlington, Virginia 22209

Israel Aircraft Industries, Ltd.

Registrant contacted various U.S. officials on matters of interest to the foreign principal, including the Foreign Relations Authorization Bill relating to Lavi aircraft funding, Kfir aircraft for the USMC, aircraft sales to Honduras, overhaul and maintenance contracts and general marketing of products and services to the Department of Defense.

\$15,734.52 for the 12 month period ending November 25, 1986.

Political Propaganda: None Reported

Joseph Low, #3222 580 Fifth Avenue New York, New York 10036

Peace and Civil Liberties Movement

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1155 15th Street, N.W. Suite 1000 Washington, D.C. 20005 Kitan Consolidated, Inc. (t) Registrant contacted U.S. officials regarding import restrictions on textiles from Israel. \$15,000.00 for the 12 month period ending August 9, 1986. Political Propaganda: None Reported Marketshare, #3775 41 Madison Avenue New York, New York 10010 Israel Ministry of Tourism (t) Registrant served as public relations counsel, issued press releases and arranged media contacts for representatives of the foreign principal. \$7,808.28 for the six month period ending August 7, 1986. Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709 Israel Consulate Registrant promoted and distributed films on behalf of the foreign principal. \$19,120.05 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

James Warren, #2770 145 East 32nd Street New York, New York 10016 SHLOMZION - Organization for furtherance of Zionism Activities: None Reported Finances: None Reported

World Zionist Organization - American Section, Inc., #2278 515 Park Avenue New York, New York 10022

Political Propaganda: None Reported

The Executive of the World Zionist Organization

Registrant's primary function was to increase support for the foreign principal's educational, cultural and religious goals, and the means to achieve this included sponsoring Hebrew language courses, study in Israel, teacher training seminars, lectures and courses on various topics.

\$13,061,002.00 for the 12 month period ending September 30, 1986.

Registrant distributed a monthly magazine, <u>Israel Scene</u>, and press releases reporting on activities sponsored by the registrant and events relating to Israel.

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ITALY

Alpine Tourist Commission, #2052

See "International"

Bartucci-Samuel, Inc., #3909 1 World Trade Center New York, New York 10048

Italpublic

Registrant agreed to provide public relations on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Robert L. Bonaventure, #3177 Beretta USA Corporation 17601 Indian Head Highway Accokeek, Maryland 20607

Pietro Beretta, S.P.A.

The registrant provided assistance to the foreign principal concerning a pending U.S. Army procurement of handguns, including analysis of issues and technical consultations with U.S. Army staff.

Finances: None Reported

Political Propaganda: None Reported

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Selenia S.p.A. (t)

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The registrant counseled the foreign principal on how to announce the opening of its Washington, D.C. office, and reviewed press materials for the principal.

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Finances: None Reported

Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, D.C. 20037

Alitalia

Registrant provided legal services and advised the foreign principal on several matters of interest, including the status of bilateral negotiations between the U.S. and Italian Governments on aviation matters. Registrant also introduced a representative of the foreign principal to the Deputy Secretary of State, and assisted with a visit to Rome by a delegation of Georgia businessmen.

\$87,194.94 for the 12 month period ending December 7, 1986.

Political Propaganda: None Reported

Fiat S.p.A.

Registrant met with members and staff of Congress and officials of the Department of Defense on proposed legislation affecting the foreign principal's contracts with the Defense Department.

\$155,571.57 for the seven month period ending December 7, 1986.

Political Propaganda: None Reported

Dorf & Stanton Communications, Inc., #3471 111 Fifth Avenue New York, New York 10003

Italian Trade Commission

The registrant provided public relations services for Italian leather goods and the Italian Shoe Center, which included preparing press materials, placing advertisements on television and radio stations and coordinating press trips to Italy.

\$196,782.49 for the six month period ending May 17, 1986.

Political Propaganda: None Reported

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European Travel Commission, #574

See "International"

Charles E. Goodell, #3453 1730 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Fiat, S.p.A.

Registrant agreed to provide advice and assistance with regard to U.S. Government policies and regulations.

Finances: None Reported

Political Propaganda: None Reported

Haight, Gardner, Poor & Havens, #3108 One State Street Plaza New York, New York 10004

MERIDIONALPESCA, S.p.A.

Registrant assisted the foreign principal in connection with a fine imposed for alleged underlogging of fish caught in U.S. waters. Registrant prepared written materials for submission to the State Department by the foreign principal.

Finances: None Reported

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Political Propaganda: None Reported

Italian Advanced Industries, Inc., #3399 1235 Jefferson Davis Highway, Suite 500 Arlington, Virginia 22202

> Aeritalia Societa Aerospaziale Italiana p.A. (owned by Finmeccanica Societa Finanziaria Meccanica S.p.A.)

The registrant promoted the products and services of the foreign principal in the field of aerospace to U.S. industry, Governmental agencies and within the executive and legislative branches of Government. The registrant also attended professional seminars and symposiums.

\$1,138,202.74 for the 12 month period ending August 11, 1986.

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Alfa Romeo S.p.A. (owned by Finmeccanica Societa Finanziaria Meccanica S.p.A.)

The registrant promoted the products and services of the foreign principal in the automotive/aircraft engine sector to U.S. industry, Governmental agencies and within the executive and legislative branches of Government. The registrant also attended professional seminars and symposiums.

\$132,496.72 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

Ansaldo S.p.A. (owned by Finmeccanica Societa Finanziaria Meccanica S.p.A.)

The registrant promoted the products and services of the foreign principal in the energy sector to U.S. industry, Governmental agencies and within the executive and legislative branches of Government. The registrant also attended professional seminars and symposiums.

\$134,035.55 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

Finmeccanica Societa Finanziaria Meccanica S.p.A. (a holding company that coordinates and controls mechanical engineering interests of, and is owned by, the Institute for Industrial Reconstruction (IRI))

The registrant represented the companies of the Finmeccanica holding group by promoting products and services for Alfa Romeo in the automotive/aircraft engine sector; Ansaldo in the energy sector; Stabilimenti Meccanici VM in the diesel engine sector; and Aeritalia in the field of aerospace.

\$131,516.43 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

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Stabilimenti Meccanici VM S.p.A. (owned by Finmeccanica Societa Finanziaria Meccanica S.p.A.)

The registrant promoted the products and services of the foreign principal in the diesel engine sector to U.S. industry, Governmental agencies and within the executive and legislative branches of Government. The registrant also attended professional seminars and symposiums.

\$138,608.34 for the 12 month period ending August 11, 1986.

Political Propaganda: None Reported

Italian Government Travel Office, #1892 500 N. Michigan Avenue Chicago, Illinois 60611

Ente Nazionale Italiano Per Il Turismo

To promote tourism to Italy, the registrant distributed tourist information, and contacted travel agents and the media.

\$252,318.94 for the 12 month period ending November 13, 1986.

Political Propaganda: None Reported

Italian Government Travel Office, #568 630 Fifth Avenue New York, New York 10111

Ente Nazionale Italiano Per Il Turismo

To promote tourism to Italy, the registrant provided information to the public, travel agents, and press and media representatives, and arranged the placement of TV commercials.

3,783,462.96 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Italian Government Travel Office, #1884 360 Post Street, Suite 801 San Francisco, California 94108

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Ente Nazionale Italiano Per Il Turismo

To promote tourism to Italy, the registrant provided information to the public, travel agents and travel writers and participated in several promotional events. \$780,367.71 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Italsud Tours, Inc., #3849 790 Bloomfield Avenue Clifton, New Jersey 07012 Regione Puglia Registrant pomoted tourism to Italy. Finances: None Reported

Political Propaganda: None Reported

Mandabach & Simms, Inc., #3507 (T) 111 N. Canal Street Chicago, Illinois 60606 Italian Institute for Foreign Trade Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Enzo Mazzaglia, #3897 1101 15th Street, N.W. Washington, D.C. 20005

Selenia Industrie Elettroniche Associate S.P.A.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported



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Milbank, Tweed, Hadley and McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005 Banca Nazionale Del Lavoro Registrant provided legal advice to the foreign principal on commercial banking matters in connection with the principal's branch office in the United States. \$183,272.32 for the 12 month period ending July 11, 1986. Political Propaganda: None Reported Krystine R. L. Miluski, #3668 120 South Riverside Plaza Chicago, Illinois 60606 Italian Trade Commission The registrant designed, produced and distributed a newsletter/brochure and prepared a magazine advertisement promoting Italian Housewares Shows. \$32,528.00 for the 12 month period ending October 8, 1986. Political Propaganda: None Reported North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017 Italian Wine Council through Delaney Public Relations (t) The registrant distributed news releases to U.S. newspapers on behalf of the foreign principal. \$2,576.80 for the 12 month period ending October 12, 1986.

The registrant disseminated publicity material to U.S. newspapers on behalf of the foreign principal.

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Patton Boggs & Blow, #2165 2550 M street, N.W. Washington, D.C. 20037

Buini E. Grandi, S.p.A.

The registrant represented the foreign principal with respect to an attempt to secure approval from the U.S. Defense Security Assistance Agency for credits under the Arms Export Control Act to finance a contract awarded by the Government of the Arab Republic of Egypt.

\$1,186.48 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Fiart Cantieri Italiani

The registrant advised the foreign principal concerning meetings and conferences with members of Congress and Congressional staff regarding a U.S. Navy proposal to move its Naval Support Activity complex located in the Agnano area of Naples.

\$30,000.00 for the nine month period ending December 31, 1986.

The registrant disseminated material to legislators regarding the matter referred to above.

Piero Ottinetti Design, #3532 1034 N. Sheridan Waukegan, Illinois 60085

Italian Institute for Foreign Trade - Rome, Italy

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The registrant promoted Italian marble machinery and Italian plastics and rubber processing machinery by preparing and distributing a newsletter entitled "MacPlas."

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\$23,459.00 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Preston, Thorgrimson, Ellis & Holman, #3567 2000 IBM Building Seattle, Washington 98111

Unionpesca

Registrant contacted appropriate U.S. officials regarding domestic fishing regulations affecting Italian fishing vessels operating in U.S. waters.

\$15,576.14 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

Ruder Finn & Rotman Inc., #1481 110 East 59th Street New York, New York 10022

Italian Trade Commission

The registrant engaged in market research studies of the bathroom fixtures industries on behalf of the foreign principal.

\$17,406.00 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Saiedue Trade Fair

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Simonazzi A&L

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Registrant provided trade publicity services relating to the foreign principal's equipment in the food and beverage industry.

Finances: None Reported

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Snyder, Ball, Kriser and Associates, Inc., #3655 499 South Capitol Street, S.W., #520 Washington, D.C. 20003

Italian Advanced Industries, Inc. (t)

Registrant contacted U.S. Government officials to discuss the procurement of marine diesel engines for U.S. Navy ships, and overseas (Italy) maintenance and repair for U.S. military aircraft.

\$28,000.00 for the nine month period ending September 8, 1986.

Political Propaganda: None Reported

Stroock, Stroock & Lavan, #3816 7 Hanover Square New York, New York 10004

Fiat, S.P.A.

The registrant provided general legal services and contacted U.S. officials regarding legislation that would prevent the awarding of government contracts to the foreign principal.

\$272,576.43 for the six month period ending October 22, 1986.

Political Propaganda: None Reported

Van Brunt and Company Advertising-Marketing, Inc., #1704 300 East 42nd Street New York, New York 10017

Italian Trade Commission, New York

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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IVORY COAST

Jacobson/Wallace, Inc., #2478 516 Fifth Avenue New York, New York 10036

Ivory Coast Department of Tourism

Registrant provided printing services on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

Ivory Coast Department of Tourism

Registrant prepared and printed brochures promoting tourism to the Ivory Coast.

\$8,000.00 for the six month period ending November 23, 1986.

Political Propaganda: None Reported

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JAMAICA

A.F. Sabo Associates, Inc., #3115 575 Lexington Avenue, Suite 2200 New York, New York 10022

Government of Jamaica

The registrant provided public relations services to the foreign principal, including the preparation of radio and video tape broadcasts dealing primarily with the political and economic situations in Jamaica.

\$266,666.70 for the 12 month period ending December 27, 1986.

Material disseminated by the registrant included <u>JNIP News</u>, a monthly newsletter, news releases, and captioned photos.

Caribbean Tourism Association, #991

See "International"

James H. Chisholm, #3714 100 North Biscayne Boulevard Miami, Florida 33132

Jamaica American Party

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

GreyCom Inc., #3856 d/b/a GreyCom International 777 Third Avenue New York, New York 10017

Government of Jamaica

Registrant agreed to provide public relations services on behalf of the foreign principal.

Finances: None Reported
Political Propaganda: None Reported

Jamaica Tourist Board

Registrant agreed to provide public relations services on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Holland & Knight, #3718 600 North Florida Avenue Tampa, Florida 33602

Jamaica National Export Corporation (JNEC)

Registrant contacted U.S. Departmental officials regarding U.S. trade with Jamaica.

\$16,214.50 for the 12 month period ending August 7, 1986.

Political Propaganda: None Reported

International Meetings & Marketing, Inc., (1MMI), #3583
1400 K Street, N.W., Suite 750
Washington, D.C. 20005

Jamaica Tourist Board

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Registrant promoted tourism to the Island of Jamaica.

\$30,000.00 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Jamaica National Investment Promotion, Ltd., #3216 866 Second Avenue New York, New York 10017

Jamaica National Investment Promotion, Ltd.

The registrant provided information to the U.S. business community and participated in trade fairs and expositions in order to encourage investment in Jamaica. \$1,682,768.09 for the 12 month period ending September 26, 1986.

Political Propaganda: None Reported

Jamaica Progressive League, #296
853 Broadway
New York, New York 10003
The People's National Party
The registrant solicited contributions and other material to assist
the foreign principal.
Contributions in the amount of \$5,250.00 were forwarded to the foreign principal.
Political Propaganda: None Reported

Jamaica Reservation Service, Ltd., #2941 1320 South Dixie Highway, Suite 900B Coral Gables, Florida 33146

Government of Jamaica

Registrant assisted American tourists traveling to Jamaica.

\$588,620.00 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Jamaica Tourist Board, #3305 3440 Wilshire Boulevard Suite 1207 Los Angeles, California 90010

Jamaica Tourist Board, Kingston

The registrant called on travel agents, group planners and airlines encouraging tourism to Jamaica.

\$272,073.88 for the 12 month period ending November 18, 1986.

Jamaica Tourist Board, #2118 36 South Wabash Avenue Chicago, Illinois 60603

Jamaica Tourist Board, Kingston

Promotional activities included the dissemination of tourist literature to travel agents, steamship companies, airlines and individuals. The registrant also promoted Jamaica's tourist attractions through magazine and newspaper advertisements.

\$557,010.45 for the 12 month period ending December 16, 1986.

Political Propaganda: None Reported

Jamaica Tourist Board, #2360 1320 S. Dixie Highway, Suite 1100 Coral Gables, Florida 33146

Jamaica Tourist Board

The registrant contacted airlines, travel agents and group planners to promote Jamaica as a tourist destination.

\$670,338.21 for the 12 month period ending July 27, 1986 (includes miscellaneous receipts).

Political Propaganda: None Reported

Jamaica Tourist Board, #1445 866 Second Avenue New York, New York 10017

Jamaica Tourist Board, Kingston

The registrant responded to inquiries, distributed brochures, assisted with familiarization tours, participated in travel/trade shows and contacted travel agents and airlines to promote Jamaica as a tourist destination.

\$8,905,497.86 for the 12 month period ending November 3, 1986.

Jamaica Trade Commission, #3204 866 Second Avenue New York, New York 10017

Jamaica National Export Corporation

The registrant's promotional activities included handling trade inquiries, attending trade shows, assisting business visitors and distributing a directory of Jamaican exporters.

\$332,231.70 for the 12 month period ending August 26, 1986.

Political Propaganda: None Reported

Jamaican American Party Campaign Fund Inc., #3722 c/o Chisholm & Company 100 N. Biscayne Boulevard Miami, Florida 33132

Jamaica American Party

Registrant disseminated information encouraging a closer political relationship between the foreign principal and the United States.

Finances: None Reported

Registrant placed advertisements and disseminated pamphlets, press releases, and articles on behalf of the foreign principal.

Manatt, Phelps, Rothenberg, Tunney & Evans, #3736 1200 New Hampshire Avenue, N.W. Suite 200 Washington, D.C. 20036

The Government of Jamaica

Registrant represented the foreign principal before the executive and legislative branches of the U.S. Government on trade proposals which would restrict the importation of ethanol and textiles, and advised the foreign principal on certain aspects of FDIC control of assets of a Jamaican Bank.

\$126,000.00 for the 12 month period ending September 20, 1986.

Jamaica Broadcasting Corporation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Jamaica Ministry of Information (t)

The registrant provided general public relations services to the foreign principal which included disseminating news and press releases and radio tapes to the media.

\$873,655.54 for the six month period ending March 31, 1986.

Political Propaganda: None Reported

Jamaica Tourist Board (t)

To promote tourism to Jamaica, the registrant prepared and distributed press releases, facilitated interviews with Jamaican officials, organized press trips and arranged broadcast communications activities in radio and television.

\$1,215,368.74 for the seven month period ending April 30, 1986.

Political Propaganda: None Reported

Samuel B. Crispin and Associates, Inc., #3424 464 South Dixie Highway, Suite 200 Coral Gables, Florida 33146

Jamaica National Investment Promotions, Ltd.

Registrant provided advertising services to the foreign principal promoting economic development in Jamaica.

Finances: None Reported

Political Propaganda: None Reported

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Sports Spectacular, Inc./Jamaica Friendship Committee, U.S. & Abroad, #3603 1653 West 82nd Street Los Angeles, California 90047 Ministry of Youth, Sports, Community Development Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Surrey & Morse, #2649 (T) 1250 Eye Street, N.W. Washington, D.C. 20005

Jamaica Bauxite Mining Limited

The registrant firm merged with Jones, Day, Reavis & Pogue effective January, 1986.

Finances: None Reported

Political Propaganda: None Reported

Young & Rubicam, Inc., #3283 285 Madison Avenue New York, New York 10017

Jamaica Tourist Board

The registrant served as the advertising agency on behalf of the principal promoting tourism to Jamaica.

\$6,535,766.11 for the 12 month period ending October 6, 1986.

JAPAN

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Avenue, N.W., Suite 400 Washington, D.C. 200036

Fujitsu Limited

Registrant represented the foreign principal in an anti-dumping investigation, and advised on a proposed merger.

\$291,026.75 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Fujitsu Microelectronics, Inc.

Registrant represented the foreign principal in an anti-dumping investigation.

Finances: None Reported

Political Propaganda: None Reported

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009

Communication Industries Association of Japan

The registrant monitored and provided advice and assistance to the foreign principal with respect to legislation pending before the Congress on telecommunications, and the position of the United States Government on reciprocity in foreign trade. Registrant also had discussions concerning the above with U.S. officials including Senate and White House personnel.

\$280,207.55 for the 12 month period ending September 9, 1986.

Registrant disseminated position papers to members of Congress.

Electronics Industry Association of Japan (t)

The registrant represented the foreign principal in an administrative proceedings under Section 301 of the Trade Act of 1974 against Japanese semiconductor trade practices. The registrant also contacted U.S. Government officials in connection with the above referenced administrative proceeding.

\$125,325.82 for the eight month period ending September 9, 1986.

The registrant prepared and disseminated a legal memorandum entitled "Section 301 Proceeding on Semiconductors from Japan: An Anaylsis of the Company-by-Company Approach" to public officials, businesses and lawyers.

Japan Machinery Exporters' Association Japan Metal Forming Machine Builders Japan Machine Tool Builders' Association

The registrant contacted U.S. Government officials to determine the U.S. position on proceedings against Japanese machine tool imports. The registrant also monitored and reported to the foreign principal on proceedings under Section 232 of the Trade Expansion Act of 1962.

\$250,000.00 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

Anderson & Pendleton, #2696 1000 Connecticut Avenue, N.W. Suite 707 Washington, D.C. 20036

Federation of Japan Tuna Fisheries Cooperative Associations

The registrant provided general legal services to the foreign principal.

\$2,526.03 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Arent, Fox, Kintner, Plotkin & Kahn, #2661 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

Sony Corporation

The registrant provided general legal services, and advised and represented the foreign principal in connection with U.S. Government export control policy pertaining to the sale of electronic components and equipment. Finances: None Reported

The registrant sent letters to U.S. Government officials enclosing a memorandum concerning the COCOM List Review and modification of the General Exceptions parameters to ECCN 1572 A.

Toyota Motor Corporation

The registrant provided general legal advice and formal representation in connection with U.S. international trade matters, and advised and represented the foreign principal in connection with an application to establish a Foreign Trade Subzone for the purpose of constructing and operating a motor vehicle production facility.

\$111,869.30 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Fujitsu Limited

The registrant rendered advice on U.S. laws, regulations and policies concerning antitrust, international trade, trade developments, and proposed trade legislation. The registrant also represented the principal in connection with a proposed merger with the Fairchild Semiconductor Corporation.

\$14,602.19 for the one month priod ending December 4, 1986.

Political Propaganda: None Reported

Baron/Canning & Company, Inc., #2270 540 Madison Avenue New York, New York 10022

Electronic Industries Association of Japan

The registrant advised the foreign principal of the status of the Micron anti-dumping petition against seven Japanese firms, monitored all legislation pertaining to the foreign principal, and acted as liaison between the trade media and the foreign principal.

\$31,025.25 for the 12 month period ending July 23, 1986.

The registrant disseminated publications entitled "Facts & Figures on the Japanese Electronics Industry" and "Japan's Electronics Industry in Perspective" and a release entitled "U.S.-Japan Telecommunications, Electronics Industry Officials Meet on Trade Issues."

Bozell, Jacobs, Kenyon & Eckhardt Public Relations, #3778 6 East 43rd Street New York, New York 10017

Hitachi, Ltd.

The registrant provided public relations counseling, media monitoring and publicity placement services. The registrant distributed Hitachi publications to investors and the general and trade media and served as Hitachi's liaison with the financial community.

The registrant received \$313,738.71 prior to registration and \$140,000.00 for the six month period ending August 13, 1986.

The registrant wrote and distributed news releases concerning the foreign principal's activities in the U.S. to the general and trade media.

Charles E. Butler & Associates, #3544 d/b/a Japan Steel Information Center 60 East 42nd Street Suite 541 New York, New York 10165

Japan Iron and Steel Exporters' Association

The registrant engaged in general public relations activities to present the view of the Japanese steel industry to the American public.

\$101,840.27 for the 12 month period ending December 29, 1986.

The registrant disseminated news releases and a film entitled, "A New Era in Steelmaking" on behalf of the foreign principal.

Charles von Loewenfeldt, Inc., #810 1333 Gough Street, #6F San Francisco, California 94109

Government of Japan through Consulate General of Japan, San Francisco

Registrant conducted research and advised the foreign principal on various projects, and assisted in drafting speeches for the Consul General on the subject of U.S. - Japan cultural and economic relations.

\$5,400.00 for the 12 month period ending July 5, 1986.

Political Propaganda: None Reported

Government of Japan through Embassy of Japan

Registrant advised the foreign principal, provided assistance to educators who teach about Japan, and organized a "Japan Hospitality Suite" program at the National Council for Social Studies annual meeting in Washington, D.C. Registrant also coordinated a visit to Japan by social studies educators selected by the National Council for Social Studies/Japan Foundation Japan Study Tour.

\$34,000.00 for the 12 month period ending July 5, 1986.

Registrant prepared and disseminated a brochure for the purpose of soliciting applications by U.S. educators to participate in a study tour of Japan.

Japan Airlines Company, Ltd.

Registrant advised the foreign principal on promotional and publicity programs.

\$12,350.00 for the 12 month period ending July 5, 1986.

Political Propaganda: None Reported

The Japan Foundation

The registrant organized judging of applications for the 1986 NCSS/Japan Foundation Study Tour in August, handled notification of winners and made arrangements for travel to Japan for fifteen social studies educators.

\$3,500.00 for the one month period ending July 5, 1986.

Political Propaganda: None Reported

Japan Institute for Social and Economic Affairs

Registrant made travel arrangements and escorted 24 American teachers and seven business school deans to Tokyo, as guests of the foreign principal. \$122,839.22 for the 12 month period ending July 5, 1986, including \$93,639.22 in reimbursed expenses.

Political Propaganda: None Reported

Civic Service, Inc., #3385 Washington Square, Suite 870 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

International Public Relations Company, Ltd.

The registrant monitored developments in U.S. policy with respect to Japan in the telecommunications and financial services industries. The registrant assisted the foreign principal in servicing its clients Nippon Telegraph and Telephone Corporation (NTT) and Mitsubishi Trust and Banking Corporation (MTB) by providing advice and recommendations regarding the general promotion of a better understanding of NTT's position on telecommunications in the U.S. and MTB's position on banking in the U.S.

\$334,584.95 for the 12 month period ending December 28, 1986.

The registrant sent letters and a Nippon Telegraph and Telephone Corporation news release to U.S. Government officials in order to encourage awareness in the U.S. Government of Japan's open telecommunications market.

Universal Public Relations Company, Inc.

The registrant provided monitoring services on matters relating to U.S. Government policy and action with respect to Japan and the world, in the general areas of economic policy, energy and macro-economics, and the U.S. political situation.

\$97,035.90 for the ten month period ending December 28, 1986.

Political Propaganda: None Reported

Colby Bailey & Associates, #3663 2550 M Street, N.W. Suite 450 Washington, D.C. 20037

Embassy of Japan (t)

The registrant collected information and provided the foreign principal with four reports concerning international debt and monetary problems. \$6,000.00 for the eight month period ending September 22, 1986.

Political Propaganda: None Reported

Cove, Cooper, Lewis, Inc., #3067 135 E 55th Street New York, New York 10022 Japan External Trade Organization (JETRO) (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Nissho-Iwai Company, Ltd.

Registrant distributed business magazines on behalf of the foreign principal.

\$5,133.83 for the 12 month period ending November 6, 1986.

Registrant disseminated a magazine entitled "Tradepia International."

Craig J. Spence Associates, Inc., #3646 2445 Wyoming Avenue, N.W. Washington, D.C. 20008

Japan External Trade Organization

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

DYR Public Affairs, Inc., #3861 1114 Avenue of the Americas New York, New York 10036-7785

JETRO New York

The registrant produced and disseminated a monthly newsletter entitled "JETRO MONITOR".

\$59,000.00 received prior to registration on July 23, 1986.

The registrant disseminated the "JETRO Monitor" newsletter which covered current economic and trade developments and presented JETRO's perspective on topics that shape economic relations between Japan and the U.S.

Daniel J. Edelman, Inc., #3634 1730 Pennsylvania Avenue, N.W. Suite 460 Washington, D.C. 20006

Hitachi, Ltd.

The registrant conducted a press conference in April 1986 to announce the goals of an Hitachi procurement team visit to the United States.

Finances: None Reported

The registrant prepared and distributed news releases and a press kit to the news media.

Japan Tobacco, Inc.

The registrant agreed to provide public relations services which would include public relations counseling, government relations, media relations and monitoring of Congressional tobacco legislation.

Finances: None Reported

The registrant prepared and distributed news letters, news releases and a press kit to public officials, news media and civic groups and associations.

Debevoise & Plimpton, #3527 875 Third Avenue New York, New York 10022

Sony Corporation

Registrant made presentations to Congressional staff and private sector representatives regarding proposals to amend the Copyright Act.

\$177,813.62 for the 12 month period ending October 5, 1986.

Dechert, Price & Rhoads, #2777 Suite 1100 1730 Pennsylvania Avenue, N.W. Washington, D. C. 20006

Embassy of Japan

Registrant provided research and consultation to the foreign principal on matters relating to U.S. securities regulations and developments in the securities industry.

Finances: None Reported

Political Propaganda: None Reported

Export-Import Bank of Japan

Registrant provided legal research and consultation relating to U.S. trade policy and other matters relevant to the responsibilities and areas of interest of the Export-Import Bank of Japan.

\$24,000.00 for the 12 month period ending October 27, 1986.

Political Propaganda: None Reported

Donald Lerch, Jr. and Co., Inc., #2089 1030 15th Street, N.W., Suite 840 Washington, D. C. 20005

The Central Union of Agricultural Cooperatives (Zenschu)

The registrant reviewed USDA, farm and commodity organizations' speeches, newsletters and public reports for information of interest to Zenchu, and arranged meetings to introduce the Zenchu Washington representative to USDA personnel and farm and commodity group leaders.

\$12,000.00 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Japanese Government through Embassy of Japan

The registrant provided counseling services to the foreign principal concerning U.S.-Japan agricultural developments, and prepared a report on the U.S.-Japan Agricultural Trade Conference in Witchita, Kansas.

\$15,600.00 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Japanese Government through Japan Economic Institute

The registrant participated in the preparations for the November 15, 1985 conference on U.S.-Japan Agricultural Trade in Witchita, Kansas, which was co-sponsored by the Kansas State Department of Agriculture and the Japan Economic Institute of America. The registrant also participated in plans for a U.S.-Japan Agricultural Trade Conference in Seattle, Washington, co-sponsored by the foreign principal and the Washington State Department of Agriculture.

\$8,500.00 for the 12 month period ending October 22, 1986.

Registrant promoted U.S.-Japan trade conferences.

Donald N. Martin & Company, Inc., #1381 630 Fifth Avenue Suite 610 New York, New York 10111

East Asia Travel Association

The registrant assisted in the production of "Pearls of East Asia," a magazine supplement which was placed in <u>The Los Angeles Times</u> and the Chicago Tribune.

\$39,420.00 for the 12 month period ending July 24, 1986.

Political Propaganda: None Reported

Ehrig and Associates, #2603 8th Floor 4th and Vine Building Seattle, Washington 98121 . Consulate General of Japan, Seattle

> Registrant advised the Consulate General of Japan regarding Japan-U.S. trade issues, and provided public relations services including arranging speeches and TV and radio interviews, by representatives of the foreign principal.

\$6,900.00 for the 12 month period ending September 2, 1986.

Walter H. Evans, III, #3021 Suite 300 2550 M Street, N.W. Washington, D.C. 20037 Embassy of Japan Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Finley, Kumble, Wagner, Heine, Underberg, Manley, Myerson & Casey, #2799 1120 Connecticut Avenue, N.W. Washington, D.C. 20036

Embassy of Japan

The registrant provided general legal advice on U.S. laws, regulations and policies to the foreign principal.

\$17,500.00 for the 12 month period ending December 29, 1986.

Political Propaganda: None Reported

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

Japan External Trade Organization

The registrant provided general public relations services to the foreign principal, which included preparation of news releases on porcelain, distribution of brochures regarding exhibition fairs for manufacturers and providers of services in the health care field, and monitoring of articles in Los Angeles newspapers regarding U.S.-Japan relations.

\$1,750.00 for the one month period ending August 5, 1986.

Frank Vaughan Fowlkes, #3917 40 Grafton Street Chevy Chase, Maryland 20815

Japan Automobile Manufacturers Association, Inc.

The registrant agreed to research and prepare material for dissemination to reporters and newspaper editorial boards regarding the issue of auto-part sales by U.S. firms to Japanese manufacturers, both in Japan and in the U.S.

Finances: None Reported

Political Propaganda: None Reported

Garvey, Schubert, Adams & Barer, P.C., #3047 A Partnership of Professional Corporations 10th Floor, Waterfront Place Building 1011 Western Avenue Seattle, Washington 98104

Japan Deep Sea Trawlers Association/Hokuten Trawlers Association

Registrant rendered legal advice concerning substantive and procedural issues involved in the regulation of foreign fishing within the United States 200 mile zone, and developed issues and information for presentation to the North Pacific Fishery Management Council. Registrant also presented arguments to appropriate Departments of the U.S. Government.

\$243,360.98 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Japan Fisheries Association

The registrant monitored and analyzed existing and proposed legislation including proposed amendments to the Magnuson Fishery Conservation and Management Act and proposed Exclusive Economic Zone legislation.

\$157,113.84 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

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Global USA, lnc., #3489 1875 Eye Street, N.W. Suite 400 Washington, D.C. 20036

Fanuc, Ltd.

Registrant monitored legislation of interest to the foreign principal by contacting members of the legislative and executive branches of the U.S. Government.

\$200,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Hitachi, Ltd.

Registrant contacted U.S. officials and advised the foreign principal on issues relating to semiconductors, electronics, trade investigations and Hitachi's image in the U.S.

\$225,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Japan Aero Engines Corporation/Japan Aircraft Development

Registrant contacted U.S. Government officials regarding the manufacture, sale, and performance of commercial aircraft in the U.S. and elsewhere.

\$175,677.47 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Komatsu, Ltd.

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Registrant provided reports to the foreign principal and contacted U.S. officials regarding tax reform and trade legislation of interest to the foreign principal.

\$250,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

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Kyocera Corporation

Registrant contacted U.S. officials and advised the foreign principal on matters relating to tax reform and trade legislation.

\$150,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Mazak Corporation

Registrant provided reports to the foreign principal and contacted U.S. Government officials regarding tax reform and trade legislation of interest to the foreign principal.

\$200,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

All Nippon Airways

Registrant contacted appropriate U.S. Government officials regarding U.S.-Japan air routes and U.S.-Japan bilateral aviation revision issues.

\$200,000.00 for the 12 month period ending December 24, 1986.

Political Propaganda: None Reported

Jay Donald Hastings, #2867 111 Third Avenue, Suite 3305 Seattle, Washington 98101

Federation of Japan Salmon Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

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Finances: None Reported

Political Propaganda: None Reported

Federation of Japan Tuna Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Hokuten Trawlers Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Japan Deep Sea Trawlers Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

\$4,436.49 for the 12 month period ending September 14, 1986.

Political Propaganda: None Reported

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Japan Fisheries Association

Registrant continued to represent the Japanese fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

\$108,834.79 for the 12 month period ending September 14, 1986.

Political Propaganda: None Reported

Japanese Tanner Crab Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

North Pacific Longline Gillnet Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council the National Marine Fisheries Service and the Department of State, on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

Finances: None Reported

Political Propaganda: None Reported

Hendricks & McCool, #2848 234 East 72nd Street New York, New York 10021

International Public Relations Company, Ltd. (Tokyo)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Henry J. Kaufman & Associates, #3573 (T) 2233 Wisconsin Avenue, N.W. Washington, D.C. 20007 Zenchu - The Central Union of Agricultural Cooperatives Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

All Nippon Airways Co., Ltd. (t)

The registrant provided government relations services to the foreign principal regarding the monitoring of U.S./Japan trade negotiations through contacts with the U.S. Department of Transportation and U.S. Department of State.

\$9,553.68 for the one month period ending January 31, 1986.

Political Propaganda: None Reported

Association for the Advancement of Human Rights in Japan

The registrant provided general legal and government relations services to the foreign principal supporting passage of S.1853, the Court Interpreter's Improvement Act of 1985.

\$14,000.00 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Japan Tobacco, Inc. (t)

The registrant gathered information from various U.S. Government sources relating to the manufacture, sale and trade of tobacco on behalf of the foreign principal.

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\$101,616.14 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Mitsubishi Electric Corp. (t)

The registrant tracked legislation and administrative agency activities affecting international trade on behalf of the foreign principal, and advised the principal on possible action with regard to legislative or administrative activities.

\$109,623.72 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (see: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Japan Trade Center

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mazda Motor Corporation

The registrant contacted government officials and Congressional staff to discuss auto trade policy.

\$29,709.95 for the 11 month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Electronic Industries Association of Japan (t)

Registrant produced the December issue of the Japan Semiconductor Bulletin and continued to monitor on-going media and legislative

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developments on trade policy issues regarding electronics, semi-conductors, telecommunications, textiles, multilateral trade negotiations and the 301 complaint.

\$225,962.23 for the six month period ending May 10, 1986.

Registrant disseminated the Japan Semiconductor Bulletin.

Hitachi America, Ltd.

Registrant contacted members of Congress and their staffs regarding legislation affecting a contract dispute with the U.S. Corps of Engineers. Registrant further monitored Energy and Water Appropriations legislation through contacts with the Appropriations Committee.

\$60,813.99 for the 13 month period ending December 31, 1986.

Political Propaganda: None Reported

Japan Trade Center

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Liberal Democratic Party of Japan (t)

Registrant arranged meetings for the foreign principal's officials visiting the U.S., specifically the academic and scientific communities in Cambridge, Massachusetts, for which the registrant organized a two-day Boston program. Registrant accompanied visiting officials of the foreign principal to Capitol Hill to introduce them to U.S. legislators and the legislative process.

Finances: None Reported

Pcolitical Propaganda: None Reported

Mazda Motor Corporation

Registrant met with members of the House Energy and Commerce Committee and the Department of Commerce regarding pending trade legislation. Registrant also met with an official of the U.S. Trade Representative's office regarding U.S./Japanese trade policy issues. \$14,895.41 for the seven month period ending December 31, 1986.

Political Propaganda: None Reported

Minebea Company (t)

Activities: None Reported

\$85,846.01 for the six month period ending May 10, 1986.

Political Propaganda: None Reported

Hitachi, Ltd., Washington Office, #3855 1275 K Street, N.W. Suite 1125 Washington, D.C. 20005

Hitachi, Ltd.

The registrant agreed to monitor developments in the U.S., assist in the administration of the Hitachi Foundation, and contact U.S. Government executive branch and Congressional committees for the purpose of providing and obtaining information regarding Hitachi's business operations.

\$90,400.00 prior to registration on July 18, 1986.

Political Propaganda: None Reported

Hogan & Hartson, #2244 815 Connecticut Avenue, N.W. Washington, D. C. 20006

Embassy of Japan

Registrant provided general and legal advice to the foreign principal regarding legislation affecting trade relationships, tax and real estate matters.

\$82,613.75 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

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Intermarketing, Inc., #3628
101 Park Avenue
Suite 401
New York, New York 10178-0065
Kinki Nippon Tourist Co.
The registrant conducted research for a U.S. convention guidebook on
behalf of the foreign principal.
\$3,164.00 for the six month period ending November 1, 1986.
Political Propaganda: None Reported

International Business-Government Counsellors, Inc., #3332
1625 Eye Street, N.W.
Suite 719
Washington, D.C. 20006

Japan Tobacco, Inc.

The registrant assisted the foreign principal in responding to a U.S. Government trade complaint initiated under Section 301 of the Trade Act of 1974, as amended, by providing research, advice and representation of the foreign principal's commercial interests before various U.S. Government departments.

\$119,114.45 for the 12 month period ending August 12, 1986.

The registrant prepared and disseminated a briefing paper entitled "Liberalization of Japan's Cigarette Market."

International Marketing Center, Ltd., #2698
 601 Skokie Boulevard
 Suite 503
 Northbrook, Illinois 60062

JETRO, Chicago

The registrant provided public relations services which included the preparation and dissemination of information to promote trade with Japan, research concerning U.S.-Japanese trade, news media analysis, advice and coordination of JETRO meetings, luncheons, and seminars with key trade clubs, civic organizations and government agencies throughout 12 midwestern states.

\$46,096.54 for the 12 month period ending November 15, 1986.

Registrant distributed news releases regarding trade exhibits held in the U.S. and Japan.

International Public Relations Co., Ltd. (California), d/b/a Padilla and Speer, Inc., #3839 950 Third Avenue New York, New York 10022

Communications Industry Association of Japan

The registrant provided media relations support to reaffirm the openness of the Japanese telecommunications market, and monitored the American press.

\$30,000.00 for the six month period ending December 4, 1986.

Political Propaganda: None Reported

Japan Automobile Manufacturers Association, Inc., #3101 1050 17th Street, N.W., Suite 410 Washington, D.C. 20036

Japan Automobile Manufacturers Association, Inc., Tokyo

Registrant contacted U.S. officials and appropriate U.S. agency personnel regarding automobile and automobile trade related matters.

\$821,280.00 for the 12 month period ending October 16, 1986.

Registrant disseminated numerous press releases, fact sheets, pamphlets and other publications relating to the Japanese automobile industry.

Japan Center for Information and Cultural Affairs, #3535 2-7-7 Hirakawa-Cho Chiyoda-Ku Tokyo, Japan 102

Government of Japan

The registrant made arrangements to provide sponsorship to U.S. television broadcasters for programs concerning Japanese society, culture and current events.

\$2,391,603.00 for the 12 month perid ending October 28, 1986.

Japan Economic Institute of America, #929 1000 Connecticut Avenue, N.W. Washington, D.C. 20036

Government of Japan

Registrant promoted trade and economic relations between Japan and the United States by meeting with U.S. Government officials, business leaders, educators, and media representatives; attending conferences and seminars; delivering speeches; and distributing information.

\$817,239.00 for the 12 month period ending December 31, 1986.

Registrant disseminated numerous publications concerning U.S.-Japan bilateral relations and trade.

Japan Iron and Steel Exporters' Association, #3155 818 Connecticut Avenue, Suite 1100 Washington, D.C. 20006

Japan Iron and Steel Exporters' Association, Tokyo

The registrant acted as liaison between the Japanese Embassy, the Japanese Ministry of International Trade and Industry (MITI) and the U.S. Department of Commerce in connection with implementation of the U.S.-Japan intergovernmental steel arrangement.

\$194,830.00 for the 12 month period ending October 9, 1986.

Political Propaganda: None Reported

Japan National Tourist Organization, #2347 333 North Michigan Avenue Chicago, Illinois 60601

Japan National Tourist Organization

Registrant conducted seminars and travel trade shows for travel agents, distributed a newsletter, and placed newspaper advertisements to encourage travel to Japan.

\$252,501.20 for the 12 month period ending July 3, 1986.

Japan National Tourist Organization, #2348 1519 Main Street, Suite 200 Dallas, Texas 75201

Japan National Tourist Organization

Registrant participated in travel trade shows, distributed news releases, and placed newspaper advertisements in order to promote travel to Japan.

\$144,252.32 for the 12 month period ending July 3, 1986.

Political Propaganda: None Reported

Japan National Tourist Organization, #2350 624 South Grand Avenue, Suite 2640 Los Angeles, California 90017

Japan National Tourist Organization

Registrant disseminated news releases, showed films, and participated in travel trade shows and television interviews to promote travel to Japan.

\$246,670.85 for the 12 month period ending July 3, 1986.

Political Propaganda: None Reported

Japan National Tourist Organization, #769 Rockefeller Plaza, 630 Fifth Avenue New York, New York 10111

Japan National Tourist Organization

The registrant promoted international tourism on behalf of the foreign principal by showing films, placing newspaper advertisements and distributing news releases.

\$864,146.83 for the 12 month period ending December 31, 1986.

Japan National Tourist Organization, #2349 360 Post Street, Suite 401 San Francisco, California 94108

Japan National Tourist Organization

Registrant participated in fairs and seminars, showed films, placed advertisements and distributed a travel newsletter to promote travel to Japan. \$362,045.50 for the 12 month period ending July 3, 1986.

Political Propaganda: None Reported

Japan Tobacco Inc., #3568 1667 K Street, N.W. Suite 330 Washington, D.C. 20006

Japan Tobacco Inc.

The registrant monitored developments relating to a pending investigation by the Office of the United States Trade Representative (Docket 301-50) and maintained liaison between the foreign principal and U.S. counsel and advisers.

\$1,486,333.00 for the 12 month period ending September 13, 1986.

Political Propaganda: None Reported

JETRO, Chicago, #1850 401 North Michigan Avenue Chicago, Illinois 60611

Japan External Trade Organization (JETRO)

Registrant conducted research on foreign trade in the United States and sponsored and participated in seminars to promote trade between Japan and the United States.

\$1,304,167.56 for the 12 month period ending August 2, 1986.

Registrant disseminated information on trade for the purpose of strengthening economic relations between the U.S. and Japan.

City of Osaka (formerly: Osaka Municipal Government)

Registrant distributed information and publicity materials concerning Japanese merchandise and Japanese companies.
\$194,422.60 for the 12 month period ending August 2, 1986.

Political Propaganda: None Reported

JETRO, Houston, #2277 1221 McKinney Street Suite 1810 Houston, Texas 77010 Japan External Trade Organization Registrant conducted market research on trade matters between the United States and Japan, and organized trade exhibitions, conferences, and related events. \$625,196.03 for the 12 month period ending September 20, 1986. Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade. JETRO, Japan External Trade Organization, #2820 2050 Stemmons Freeway Dallas, Texas 75234 Japan External Trade Organization Registrant displayed ornamental items and educational posters for visitors and distributed trade pamphlets. \$108,000.00 for the 12 month period ending August 8, 1986. Political Propaganda: None Reported JETRO, Los Angeles, #1833 555 South Flower Street Los Angeles, California 90071 Japan External Trade Organization Tokyo Metropolitan Government Office Shizouka Prefectural Government Kanagawa Prefectural Government Hokkaido Prefectural Government Nagano Prefectural Government

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and maintained a trade information desk available to the public for the purpose of enhancing U.S.-Japan trade relations.

\$1,552,721.70 for the 12 month period ending December 14, 1986.

Registrant disseminated information on the Japanese economy, business, and U.S.-Japan trade relations to American businessmen and public officials, newspapers, libraries, educational institutions, and other interested groups, in the form of films, seminars, speaking engagements, participation in conferences and audio-visual presentations.

JETRO, New York, #1643 1221 Avenue of the Americas New York, New York 10020

Japan External Trade Organization

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and organized trade exhibitions, displays, shows, fairs, and similar events.

\$5,541,812.52 for the 12 month period ending December 25, 1986.

Registrant disseminated information to strengthen U.S.-Japan economic relations, and distributed publications on foreign trade.

Osaka Prefectual Government Hyogo Prefectual Government Fukui Prefectual Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefectures of Osaka, Hyogo, and Fukui.

Finances: None Reported

Political Propaganda: None Reported

JETRO, Puerto Rico, #2468 Calle Cruz No. 3 Bellas Lomas Miradero Mayaguez, Puerto Rico 00708

Japan External Trade Organization

Registrant engaged in economic and market research and disseminated trade information to promote Japanese exports.

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\$30,592.89 for the 12 month period ending October 23, 1986.

Political Propaganda: None Reported

JETRO, San Francisco, #1813 360 Post Street, Suite 501 San Francisco, California 94108

Japan External Trade Organization (JETRO)

Registrant sought to promote two-way U.S.-Japan trade through answering various trade inquiries and giving speeches.

\$810,931.70 for the 12 month period ending September 30, 1986.

Registrant distributed several JETRO publications including Focus Japan, CITEC Newsletter and the Journal of Japan Industry.

Kelley Drye & Warren, #3681 1330 Connecticut Avenue, N.W. Washington, D.C. 20036

Nippon Kokan K.K.

The registrant provided advice and written presentations of research on commercial opportunities in the U.S., represented the foreign principal in business negotiations, and provided legal advice on those negotiations as well as on governmental developments.

\$2,800.13 for the ten month period ending November 23, 1986.

Political Propaganda: None Reported

The Klein Partnership, #3878 440 Louisiana Suite 420 Houston, Texas 77002-1634

Japan External Trade Organization (JETRO, Houston)

The registrant agreed to provide the foreign principal with public relations services which were to include speech writing, organizing and assisting in conferences and seminars, and developing and enhancing editorial contact with appropriate publications.

Finances: None Reported



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Political Propaganda: None Reported

Kobe Trade Information Office, #2438 645 Dexter Horton Building 710 2nd Avenue Seattle, Washington 98104

Kobe Municipal Government

Registrant assisted Japanese officials on visits to the U.S. and represented the foreign principal at meetings and product shows.

\$241,281.90 for the 12 month period ending July 2, 1986.

Registrant distributed informational brochures on behalf of the foreign principal.

Manatos & Manatos, Inc., #3522 1750 New York Avenue, N.W. Suite 210 Washington, D.C. 20006 Japan Embassy (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Manchester Associates, Ltd., #3046
1155 15th Street, N.W., Suite 1000
Washington, D.C. 20005

Nissan Motor Company

Registrant advised the foreign principal regarding automotive legislation and engaged in representational activities on behalf of the foreign principal with executive branch officials to influence U.S. policy with respect to objectives and strategy in negotiations with the Government of Japan over auto parts.

\$233,122.51 for the 12 month period ending August 9, 1986.

Manufactured Imports Promotion Organization, #3196 2000 L Street, N.W. Suite 808 Washington, D.C. 20036

Manufactured Imports Promotion Organization

Registrant disseminated information to U.S. businesses, corporations and other interested parties concerning Japanese Government regulations and other areas of interest which could assist in the expansion or initiation of export trade to Japan.

\$390,887.98 for the 12 month period ending August 5, 1986.

Political Propaganda: None Reported

Marks Murase & White, #3419 (formerly: Wender, Murase & White) 1120 Twentieth Street, N.W., Suite 650 Washington, D.C. 20036

Fujinon, Inc. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Japan Machine Tool Builders' Association Japan Machinery Exporters' Association Japan Metal Forming Machine Builders' Association

The registrant represented these foreign principals in connection with a pending proceeding under Section 232 of the Trade Expansion Act of 1962 relating to possible restrictions on imports of certain machine tools, engaged in oral communications with the press regarding issues relating to machine tool imports, and called to the attention of certain American companies which are consumers of Japanese machine tools the contents of a report on machine tools prepared by the Congressional Research Service.

\$9,576.09 for the 12 month period ending November 4, 1986.

The registrant disseminated a Congressional Research Service Report to officers of U.S. companies which purchase machine tools. •

Japan Tobacco, Inc. (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Sumitomo Electric Industries, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Sumitomo Metal Industries, Inc. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mass Communications, Inc., #2819 5 Linden Woods Road Norwalk, Connecticut 06851

Consulate General of Japan

Registrant reviewed and evaluated films produced by the Japanese Government and attempted to persuade television stations to broadcast these films. Registrant also arranged radio interviews for two Japanese officials and sent a video cassette to television stations which contained background information for the economic summit meeting held in Tokyo in May 1986.

\$21,000.00 for the 12 month period ending August 3, 1986.

Joe A. Matthews, #3616 3915 Old Oaks Drive Bryan, Texas 77802 Marubeni Corporation Registrant maintained liaison with rail transit concerns and apprised the foreign principal of potential projects in the U.S. \$30,000.00 for the 12 month period ending September 27, 1986. Political Propaganda: None Reported

McDermott, Will & Emery, #3533 1850 K Street, N.W. Washington, D.C. 20006

Federation of Japan Salmon Fisheries Cooperative Association

The registrant advised and assisted the foreign principal concerning ongoing administrative proceedings of the National Oceanic and Atmospheric Administration relating to issuance of rules governing the incidental taking of maritime mammals by the Japanese high seas salmon fishing fleet pursuant to the Marine Mammal Protection Act and the North Pacific Fisheries Act.

\$117,827.33 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

Japan Fisheries Association

The registrant assisted the foreign principal concerning a cooperative research program with the Department of Commerce.

\$22,712.04 for the 12 month period ending October 28, 1986.

Political Propaganda: None Reported

National Common Squid Fishery Association

Activities: None Reported

Finances: None Reported

National Driftnet Fishery Association Activities: None Reported Finances: None Reported Political Propaganda: None Reported

National Salmon Drift-Net Fishery Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Northern Seas Salmon Mothership Council

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mike Masaoka Associates, Inc., #2521 900 17th Street, N.W., Suite 320 Washington, D.C. 20006

Japan Telescopes Manufacturers Association

Registrant discussed duty free entry of Japanese telescopes into the U.S. with members and staff of Congress.

\$11,900.00 for the 12 month period ending August 19, 1986.

Political Propaganda: None Reported

Japan Trade Center

Registrant advised the foreign principal of developments concerning general trade legislation and laws and their administration. Also advised the principal of U.S. Government actions affecting trade between U.S. and Japan, and contacted numerous Congressmen to advise against protectionist legislation.

\$72,429.08 for the 12 month period ending August 19, 1986.

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Political Propaganda: None Reported

Embassy of Japan Registrant disseminated a newsletter entitled "News From Japan". \$90,746.00 for the 12 month period ending August 19, 1986. Registrant disseminated the above mentioned newsletter.

Milbank, Tweed, Hadley and McCloy, #1839 l Chase Manhattan Plaza New York, New York 10005

Japan Farming Machine Builders' Association

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

Finances: None Reported

Political Propaganda: None Reported

Japan Machinery Exporters' Association

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

Finances: None Reported

Political Propaganda: None Reported

Japan Machine Tool Builders' Association

The registrant gathered information and counseled the foreign principal in connection with a pending investigation under Section 232 of the Trade Expansion Act of 1962.

Finances: None Reported

Japan Tobacco, Inc. The registrant gathered information and counseled the foreign principal in United States Trade Representative Docket No. 301-50, Japan's Practice with Respect to the Manufacture, Importation and Sale of Tobacco Products. Finances: None Reported Political Propaganda: None Reported

Miller & Chevalier, Chartered, #3626 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005

Sony Corporation

Registrant represented the foreign principal concerning proposed legislation to eliminate the "injury" requirement in 19 U.S.C. § 1337 and met with Congressional staff to discuss its written comments.

\$46,817.00 for the six month period ending October 31, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Consulate General of Japan (Japan Information Center)

Registrant promoted and distributed films on behalf of the foreign principal.

\$34,651.39 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

The Japan Foundation

Registrant promoted and distributed films on behalf of the foreign principal.

\$12,307.61 for the 12 month period ending October 19, 1986.

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Japan National Tourist Organization

Registrant promoted and distributed films on behalf of the foreign principal.

\$11,316.76 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

JETRO, New York (formerly: Japan Trade Center)

Registrant promoted and distributed films on behalf of the foreign principal.

\$20,059.39 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, D.C. 20037

Electronics Industry Association of Japan (EIAJ) (t)

The registrant represented the interests of EIAJ and has appeared before U.S. Government agencies and communicated with U.S. Government officials on behalf of EIAJ.

\$303,236.72 for the ten month period ending June 30, 1986.

The registrant disseminated legal memoranda to public officials on behalf of the foreign principal.

Japan Aluminum Federation

The registrant provided legal representation for the foreign principal in dealings with the U.S. Government and U.S. aluminum companies.

\$186,647.29 for the nine month period ending August 18, 1986.

Political Propaganda: None Reported

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Japan Lumber Importers Association

The registrant advised the foreign principal of all developments affecting the export of logs and lumber from the United States to Japan.

\$4(),347.29 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Mundt, MacGregor, Happel, Falconer, Zulauf & Hall, #3407 4200 First Interstate Center Seattle, Washington 98104-1105

North Pacific Longline-Gillnet Association

The registrant provided legal services, prepared comments on proposed fishery management measures, and contacted U.S. Government officials regarding the timing and distribution of fishing allocations. The registrant also represented the foreign principal in connection with the establishment of cooperative scientific, technological, and economic development programs with the U.S. Government and industry.

\$276,275.39 for the 12 month period ending September 7, 1986.

Political Propaganda: None Reported

New Energy Development Organization, #3393 (T) Suite 924 1800 K Street, N.W. Washington, D.C. 20006

Government 'of Japan, Ministry of International Trade & Industry

The registrant gathered and exchanged information on new energy sources such as coal, solar energy and geothermal energy.

\$198,000.00 for the 12 month period ending July 28, 1986.

Political Propaganda: None Reported

OSC America, Inc., #3732 (T) 27-08 42nd Road Long Island City, New York 11101

Government of Japan

The registrant agreed to function as a mailing center, on behalf of the foreign principal.

. • \$37,429.46 for expenses and commission for the 12 month period ending September 16, 1986.

The registrant distributed the publication entitled "Open to the World" to U.S. businesses and individuals.

O'Connor & Hannan, #2872 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Kawaski Kisen Kaisha, Ltd.

Registrant contacted members of the House of Representatives and the Senate to present the views of the foreign principal regarding legislation that would require Japanese imports to be transported on U.S. Flagships.

\$35,084.06 for the eight month period ending October 25, 1986.

Political Propaganda: None Reported

Parry and Romani Associates, Inc., #3814 233 Constitution Avenue, N.E. Washington, D.C. 20002

The Association for the Advancement of Human Rights in Japan

The registrant provided consulting services and contacted members of Congress and Congressional staff in support of the passage of S.1853, the Court Interpreters Improvement Act of 1985.

\$71,966.00 for the six month period ending October 14, 1986.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Nakajima All Co., Ltd.

The registrant engaged in legal representation of the foreign principal with respect to an antidumping investigation before the International Trade Commission concerning portable electric typewriters from Japan. The registrant also provided the principal with advice concerning the selection of a site for the establishment of a manufacturing facility in the U.S.

\$27,093.75 for the three month period ending December 31, 1986.

Political Propaganda: None Reported

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

> NEC Corporation (Tokyo) NEC America, Inc. (U.S. subsidiary of NEC Corporation)

The registrant rendered general legal services to the foreign principal, and advised the foreign principal concerning legislative and administrative proposals to restrict imports of Japanese telecommunications products.

\$578,885.29 for the 12 month period ending August 4, 1986.

The registrant distributed to members of Congress, Congressional staff, administration officials, and business and opinion leaders a legal and economic brief opposing restrictions on imports of telecommunications products from Japan.

Steven R. Perles, P.C., #3248 Suite 500 1320 19th Street, N.W. Washington, D.C. 20036

Japan Whaling Association

Registrant monitored Congressional and executive branch activities concerning commercial whaling.

\$30,000.00 for the 12 month period ending December 15, 1986.

Political Propaganda: None Reported

Japan Fisheries Association

Registrant monitored Congressional and executive branch activities impacting on Japanese commercial fishing.

Finances: None Reported

Petit & Martin, #3815 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Nippon Yusen Kaisha (NYK) Line

The registrant monitored legislative developments regarding auto carriage issues and contacted U.S. Government agency officials and Congressional staff members regarding auto carriage legislation of interest to the foreign principal.

\$32,467.50 for the six month period ending October 17, 1986.

Political Propaganda: None Reported

Philip van Slyck Inc., #1991 Suite 2205 21 East 40th Street New York, New York 10016

Government of Japan through the Consulate General of Japan, New York

Registrant assisted the foreign principal in the preparation of speeches, press materials and other publications.

\$103,721.69 for the 12 month period ending September 29, 1986.

Political Propaganda: None Reported

Government of Japan through the Embassy of Japan

Registrant provided assistance in the preparation of speeches, publications and letters. Registrant also arranged speeches by representatives of the foreign principal.

\$60,972.46 for the 12 month period ending September 29, 1986.

Political Propaganda: None Reported

Foreign Press Center

Registrant alerted the foreign principal regarding the visit to Japan of a U.S. journalist. The foreign principal arranged several industrial visits at the journalist's request.

Finances: None Reported

Political Propaganda: None Reported

Daniel J. Piliero II, P.C., #3680 (T) 1750 Pennsylvania Avenue, N.W. Suite 1201 Washington, D.C. 20006

Fujinon, Inc.

Registrant assisted the foreign principal in its efforts to supply the U.S. Coast Guard with Fujinon's gyro-stabilized stabiscope binoculars and with gyro-stabilized binoculars with new night vision capabilities.

\$4,560.57 for the six month period ending May 21, 1986.

Political Propaganda: None Reported

Potash & Company, #3859 77 Jack London Square Suite L Oakland, California 94607

JETRO, San Francisco

The registrant assisted the foreign principal in writing and disseminating press releases for the purpose of making market information available to western firms and promoting U.S. exports to Japan. \$23,407.38 for the nine month period ending December 31, 1986.

Political Propaganda: None Reported

Powell, Goldstein, Frazer and Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, D.C. 20004

Hitachi, Ltd.

The registrant provided the foreign principal with current and systematic information on and analysis of issues developing in the U.S. Government which may be significant to Hitachi.

\$107,761.63 for the period ending September 10, 1986.

Political Propaganda: None Reported

Production by Hirahara, #3556 (T) P.O. Box 4581 Anaheim, California 92803 Japan Trade Center Registrant coordinated the State of Arizona's first trade mission to Japan on November 17-27, 1986, and coordinated the interior design and construction of JETRO's new offices in Los Angeles and Denver. \$39,750.00 for the 14 month period ending October 31, 1986. Political Propaganda: None Reported Ranko International, #2951 390 Fifth Avenue New York, New York 10018 Dentsu Public Relations Center - Liaison Office Registrant provided services as the mailing source, translator, interpreter, and consultant for the principal's U.S. clients. \$142,407.51 for the 12 month period ending September 5, 1986. Registrant disseminated a monthly newsletter of Daiichi Kangyo Bank for the foreign principal.

Rivkin, Kadler, Dunne & Bayh, #3711 1575 I Street, N.W. Suite 1025 Washington, D.C. 20005

NYK Line

The registrant monitored legislative developments regarding auto carriage issues and contacted U.S. Government agency officials and Congressional staff members regarding auto carriage legislation of interest to the foreign principal.

\$98,290.95 for the 12 month period ending August 2, 1986.

Robinson, Lake & Lerer, Inc., #3911 1667 K Street, N.W. Suite 900 Weshington, D.C. 20006 Japan Tobacco, Inc. The registrant agreed to gather information from various U.S. Government sources relative to the interests of the foreign principal, especially in the area of trade. \$10,827.37 received prior to registration on December 1, 1986. Political Propaganda: None Reported _______ Mitsubishi Electric Corporation The registrant agreed to track legislation and administrative activity affecting international trade, and to advise on the impact of such on the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Ruder, Finn & Rotman, Inc., #1481 110 East 59th Street New York, New York 10022

Fujitsu Limited

The registrant provided general public relations services to the foreign principal which included writing and distributing press releases and monitoring U.S. media coverage of high technology industry.

\$169,667.42 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Hoya Corporation

The registrant provided general public relations services to the foreign principal including the distribution of press releases and the arrangement of press interviews.

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\$138,906.52 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Japan External Trade Organization (JETRO)

Registrant provided general public relations services to the foreign principal which included preparing and disseminating news releases, writing speeches and reports, promoting trade programs, arranging media interviews and corresponding with government, business and the media concerning the principal.

\$39,341.29 for the 12 month period ending September 27, 1986.

Registrant prepared and disseminated information concerning the foreign principal to U.S. Government officials, private companies and trade associations on behalf of the principal.

Japan Tobacco & Salt Public Corp.

Registrant provided general public relations services to the foreign principal, monitored matters of interest and gathered legislative information.

\$52,242.23 for the 12 month period ending September 27, 1986.

Registrant prepared and disseminated news releases on behalf of the foreign principal.

Kodansha Ltd.

Registrant distributed questionnaires to librarians and compiled a report on the survey results.

\$5,000.00 for the five month period ending September 27, 1986.

Political Propaganda: None Reported

Nippon Telegraph & Telephone Public Corporation

The registrant provided general public relations services to the foreign principal, attended seminars and workshops, coordinated receptions and arranged editorial meetings, produced and disseminated news releases, wrote speeches, scheduled speaking engagements, researched and gathered information and arranged media interviews.

\$181,338.13 for the 12 month period ending September 27, 1986.

Registrant disseminated a corporate newsletter to the U.S. media, Government agencies and private industry.

Shin-Nihon Kohan

Registrant provided general public relations counsel and distributed a press release on behalf of the foreign principal.

\$49,934.85 for the five month period ending September 27, 1986.

Political Propaganda: None Reported

Donald J. Sauermann, #2369 d/b/a Sauermann Productions 3508 Greenville Avenue Dallas, Texas 75206

Japan National Tourist Organization, Dallas

Registrant placed tourism advertising in Texas newspapers.

\$2,295.20 for the 12 month period ending August 15, 1986.

Political Propaganda: None Reported

Saunders and Company, #3440 1015 Duke Street Alexandria, Virginia 22314

Embassy of Japan

Registrant advised the foreign principal concerning U.S.-Japan economic relations, and arranged meetings between Embassy officials and U.S. Government officials.

\$42,000.00 for the 12 month period ending August 8, 1986.

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Schnader, Harrison, Segal & Lewis, #3330
1111 19th Street, N.W.
Suite 1000
Washington, D.C. 20036
Toyota Motor Corporation
Registrant met with the staff of the Senate Commerce Committee and
the House Energy and Commerce Committee regarding automobile safety,
theft and fuel economy legislation.
\$232,913.43 for the 12 month period ending August 5, 1986.
Political Propaganda: None Reported

The Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, D.C. 20006

Japan Air Lines

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Registrant advised the foreign principal regarding U.S.-Japan civil aviation issues.

\$62,005.19 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Japan Automobile Manufacturers Association, Inc.

Registrant advised the foreign principal on relevant trade bills pending in Congress, and on U.S. trade policy.

\$101,485.09 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Stafford, Burke & Hecker, Inc., #3623 1006 Cameron Street Alexandria, Virginia 22314

Sumitomo Corporation

The registrant analyzed the foreign principal's capabilities to perform as a prime or subcontractor in space exploration and development efforts, pointed out business opportunities for which

they might qualify, reported on private and governmental activity in space exploration and development; and suggested which people their representatives might visit to outline Sumitomo's capabilities in space efforts.

\$120,000.00 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Sutherland, Asbill & Brennan, #3307 1666 K Street, N.W., Suite 800 Washington, D.C. 20006

Embassy of Japan (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

H. William Tanaka, #948
d/b/a Tanaka, Ritger & Middleton
Suite 303
1919 Pennsylvania Avenue, N.W.
Washington, D.C. 20006

Electronic Industries Association of Japan

The registrant analyzed and reported on U.S. market and industry developments respecting consumer electronic products, semiconductors, and computers, and analyzed all consumer electronics litigation and lobbying and other activities involving semiconductors.

\$280,000.00 for the 12 month period ending October 24, 1986.

Registrant distributed legal briefs concerning the U.S.T.R.'s Section 301 proceedings on semiconductors.

Flat Glass Association of Japan

Registrant provided general information bearing on U.S.-Japan trade and provided legal services in matters relating to anti-dumping laws, custom laws, and saftey matters that affect Japanese flat glass imports.

\$3,500.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Government of Japan through Embassy of Japan

The registrant rendered general legal and informational services respecting developments in bi-laterial trade related problems involving Japan.

\$32,500.00 for the 12 month period ending October 24, 1986.

Polítical Propaganda: None Reported

Government of Japan through Japan Trade Center

Registrant furnished legal and informational services relating to the U.S. bicycle industry and policy on the export and import of bicycles and bicycle parts.

\$16,500.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

The Japan Automobile Manufacturers Association

Registrant advised the foreign principal of business and government developments affecting auto imports.

\$94,000.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

The Japan Automobile Tire Manufacturers Association

Registrant provided legal and informational service concerning trade laws governing the marketing of tires in the U.S.

\$40,487.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Japan Bearing Industrial Association

Registrant provided general advisory and informational services to the foreign principal. Registrant also provided legal advice regarding the I.T.C.'s Section 332 proceeding on bearings.

\$17,406.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Japan Export Metal Flatware Industry Association and Japan General Merchandise Exporters' Association

Registrant provided counseling services in connection with marketing stainless steel flatware.

\$3,500.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Japan Pottery Exporters' Association

Registrant provided informational services concerning ceramic wares importation.

\$7,000.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Onoda Cement Company, Ltd.

Registrant provided legal and informational services to the foreign principal regarding antidumping laws involving Japanese exports of cement to the U.S.

\$5,500.00 for the 12 month period ending October 24, 1986.

Political Propaganda: None Reported

Tele-Press Associates, Inc., #2832 342 East 79th Street New York, New York 10021

Japan Fisheries Association

Registrant contacted U.S. Government officials to present the Japanese positions regarding fishery management plans, fishery trade, foreign fishing fees, foreign fishing regulations and fisheries legislation.

\$115,208.56 for the 12 month period ending September 30, 1986.

Registrant prepared and disseminated position papers on behalf of the foreign principal.

Japan Whaling Association

Registrant contacted Congressmen and their staffs, government officials, conservation organizations and the press to present the Japanese positions on whaling issues.

\$64,928.02 for the 12 month period ending September 30, 1986.

Registrant prepared and disseminated position papers on behalf of the foreign principal.

Universal Marine Consultants, Ltd. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Teramura International, Inc., #3716 (T) 1625 K Street, N.W. Suite 901 Washington, D.C. 20006 Hitachi, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

TKC International, Inc., #3075
Suite 711
444 North Capitol Street, N.W.
Washington, D.C. 20001

International Public Relations Company, Ltd.

The registrant monitored, analyzed and reported on general trade problems affecting U.S.-Japan relations, and assisted the foreign principal in servicing its clients, Nippon Telephone and Telegraph, Hitachi and Toyota by tracking legislation concerning U.S. trade policy. .

\$218,77.1.05 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

Japan Trade Center

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mitsubishi Rayon Company, Ltd. (t)

Activities: None Reported

Finances: Nome Reported

Political Propaganda: None Reported

Wald, Harkrader & Ross, #3241 1300 19th Street, N.W. Washington, D.C. 20036

Japan Fisheries Association

The registrant provided advice to the foreign principal in connection with fisheries issues, and consulted with U.S. Government officials with respect to U.S. fisheries policy and the views of the Japanese fisheries industry.

\$57,697.41 for the 12 month period ending November 19, 1986.

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153

Matsushita Electric Industrial Co., Ltd.

Registrant's activities consisted of analysing various international trade issues, including private antidumping remedies, diversionary dumping, the multiple dumping offender rule, and legislative proposals regarding the above issues.

\$20,647.00 for the six-month period ending December 29, 1986.

Political Propaganda: None Reported

Jack P. Whitehouse, #2190
Whitehouse Associates, Inc.
d/b/a International Public Relations Company, Ltd.-California
523 West Sixth Street
Suite 804
Los Angeles, California 90014

Consulate General of Japan, Los Angeles

Registrant conducted general public relations activities, contacted newspaper editors and business leaders, prepared and distributed news releases and planned, conducted and participated in seminars and special events.

\$11,752.52 for the 12 month period ending August 24, 1986.

Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association

The registrant provided general counseling in public relations, reported on western states news coverage of steel issues, prepared and distributed speeches and news releases on the positions of the Japanese steel industry, and planned and participated in seminars on the Japanese steel industry.

\$57,384.84 for the 12 month period ending August 24, 1986.

Political Propaganda: None Reported

Whitman & Ransom, #3296 (T)
522 Fifth Avenue
New York, New York 10036
Japan External Trade Organization (JETRO)
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

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Wilbur F. Monroe Associates, Inc., #2888 Suite 31 2101 Connecticut Avenue, N.W. Washington, D.C. 20008

Bank of Japan, New York Representative Office

The registrant prepared reports on economic and financial topics, including changes in U.S. financial markets and regulation thereof, prospects for tax reform, the U.S. budget deficit, and bilateral trade and financial issues arising between the U.S. and Japan.

\$50,658.16 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

Government of Japan

The registrant provided information and analyses of U.S. monetary and fiscal policy, developments in the U.S. financial markets and the U.S. external sector, and exchange rate and trade issues between the U.S. and Japan. The registrant also provided advice concerning particular legislative matters regarding these same subjects.

\$24,262.46 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

The Industrial Bank of Japan, Ltd.

Registrant prepared reports concerning international and domestic economic issues such as the Third World debt problem, tax reform, U.S. budget deficits, proposed partnerships between financial institutions and various issues pertaining to the U.S. financial markets.

\$30,867.56 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

New Japan Securities International Inc.

The registrant prepared reports for the foreign principal analyzing the issues involved in the proposed partnership between financial institutions.

Finances: None Reported

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Political Propaganda: None Reported

Nomura Research Institute

Registrant prepared reports regarding U.S. domestic and international economic issues of interest to the foreign principal.

\$37,529.05 for the 12 month period ending October 20, 1986.

Political Propaganda: None Reported

Nomura Securities International, Inc. (t)

The registrant conducted a study on certain legislative issues and their ramifications.

\$20,000.00 for the six month period ending April 20, 1986.

Political Propaganda: None Reported

Williams & Jensen, P.C., #3112 1101 Connectict Avenue, N.W. Suite 500 Washington, D.C. 20036

Nippon Cargo Airlines Co., Ltd.

The registrant represented the foreign principal before U.S. Government agencies and the Congress on matters related to the U.S. Japanese bilateral aviation negotiations.

\$70,191.72 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

Willkie, Farr & Gallagher, #3765 818 Connecticut Avenue, N.W. Washington, D.C. 20006

> Japan Iron & Steel Exporters' Association Japan Galvanized Iron Sheet Exporters' Association Japan Wire Products Exporters' Association

Registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry. \$214,853.19 for the 12 month period ending December 26, 1986.

The registrant disseminated material to public officials regarding the activity referred to above.

Yamaha Motor Corporation, U.S.A.

The registrant advised the foreign principal on proposed legislation concerning the creation of a presumption of injury in a dumping case in the event that there had been dumping findings in other countries. The registrant also provided general legal advice to the principal on commercial matters.

\$188,565.77 for the eight month period ending December 26, 1986.

The registrant disseminated material to public officials concerning the proposed legislation referred to above.

Wilmer, Cutler and Pickering, #3355 2445 M Street, N.W. Washington, D.C. 20037-1420

Sumitomo Metal Industries, Ltd. (t)

Registrant advised the foreign principal on proposed international trade legislation and the application of U.S. customs laws.

\$76,266.48 for 12 month period ending October 8, 1986 (includes payment for exempt activities).

IBTT Consultants, Inc., #3281
1701 K Street, N.W., Suite 603
Washington, D.C. 20006
Hashemite Kingdom of Jordan
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

ALIA

Registrant printed promotional material for the foreign principal.

\$55,562.70 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Jordan Information Bureau

Registrant promoted and distributed films on behalf of the foreign principal.

\$20,728.81 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Neill & Company, Inc., #3320 900 17th Street, N.W. Washington, D.C. 20006

Hashemite Kingdom of Jordan

The registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Jordan, to support U.S. aid

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to Jordan, and to encourage support for the President's proposal to sell advanced weaponry to Jordan.

\$220,000.00 for the 12 month period ending July 5, 1986.

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Ministry of Information of Jordan

Registrant distributed videotapes of an interview with the Crown Prince of Jordan and a documentary film.

Finances: None Reported

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Political Propaganda: None Reported

H. Max Ammerman, #2664 3301 New Mexico Avenue, N.W. Suite 250 Washington, D. C. 20016

Republic of Kenya

Registrant monitored legislation and contacted U.S. Government officials on behalf of the foreign principal.

KENYA

\$2,891.00 for the 12 month period ending August 25, 1986.

Political Propaganda: None Reported

The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace, Inc.) 516 Fifth Avenue New York, New York 10036

Kenya Airways (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Kenya Tourist Office

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Fred Rosen and Associates for The Nation Newspaper (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017

The Tea Board of Kenya

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The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews, and distribution of films.

\$70,278.25 for the 12 month period ending December 31, 1986.

REPUBLIC OF KOREA

Anderson & Pendleton, #2696 1000 Connecticut Avenue, N.W. Suite 707 Washington, D.C. 20036

Embassy of Korea

The registrant engaged in consultation and legal services essential to the foreign principal's routine business affairs.

\$2,475.00 for the six month period ending November 9, 1986.

Political Propaganda: None Reported

APCO Associates, #3597 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Government of the Republic of Korea (t)

The registrant assisted Arnold & Porter in representing the principal in connection with arrangements for Korean buying missions to various states.

Finances: None Reported

Political Propaganda: None Reported

Korean Traders Association

The registrant assisted Arnold & Porter in representing the principal in connection with arrangements for Korean buying missions to various states.

Finances: None Reported

The registrant disseminated materials regarding Korean buying missions.

Armstrong, Byrd & Associates, Inc., #2724 1875 Connecticut Avenue, N.W., Suite 1110 Washington, D.C. 20009

Korea Deep Sea Fisheries Association

Registrant maintained contacts with the State Department's Office of Fisheries, the National Oceanic and Atmospheric Administration, and Congressional representatives in an effort to increase the quantity and regularity of fisheries allocations to Korea in the U.S. Exclusive Economic Zone.

\$398,733.94 for the 12 month period ending October 8, 1986.

Political Propaganda: None Reported

Arnold & Porter, #1750

1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Government of the Republic of Korea (t)

The registrant rendered advice on U.S. laws, regulations and policies concerning international trade, trade developments and proposed trade legislation. The registrant also provided data and rendered advice to the principal on economic and other matters.

Finances: None Reported

Political Propaganda: None Reported

Korea Traders Association

The registrant rendered advice on U.S. laws, regulations and policies and proposed legislation concerning international trade, trade developments, and economic matters.

\$128,781.21 for the 12 month period ending December 4, 1986.

Baron/Canning & Company, Inc., #2270 540 Madison Avenue

New York, New York 10022

Republic of Korea

The registrant monitored all legislative activities pertaining to the Republic of Korea, especially in regard to trade, and invited media to and participated in the U.S.-Korea Society Conference.

\$20,300.00 for the 12 month period ending July 23, 1986.

Political Propaganda: None Reported

Berman, Bergner & Boyette, Inc., #3801 1016 16th Street, N.W., Suite 700 Washington, D.C. 20036

Government of the Republic of Korea

Registrant monitored legislation of interest to the foreign principal, and assisted the Embassy in attempting to schedule meetings for Korean leaders with members of Congress.

Finances: None Reported

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

Korea Silo Co., Ltd.

The registrant advised the foreign principal on the formulation of U.S. trade policy and on the Congressional interest in trade and protectionist legislation.

\$2,000.00 for the three month period ending December 14, 1986.

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Seoul Olympic Organizing Committee

The registrant, in conjunction with The Richard V. Allen Co., conducted a public relations campaign for the foreign principal which included disseminating press releases, organizing informational meetings and advising the principal on relationships with the media.

\$900,000.00 for the nine month period ending October 23, 1986.

The registrant disseminated press releases to trade magazines, business publications and to interested media regarding general Olympic news.

Chadbourne & Parke, #3490 30 Rockefeller Plaza New York, New York 10112

The Export-Import Bank of Korea (t)

The registrant monitored and advised the foreign principal of developments in the U.S. which could affect trade between Korea and the U.S.

Finances: None Reported

Political Propaganda: None Reported

Colby Bailey & Associates, #3663 2550 M Street, N.W. Suite 450 Washington, D.C. 20037

Embassy of Korea

The registrant provided the foreign principal with analysis of available data regarding financial, commercial, political, economic and sociological developments in the U.S., monitored Congressional hearings, and met with various business, trade and professional leaders to discuss possibilities of improving trade relations.

\$34,250.00 for the eight month period ending September 22, 1986.

Political Propaganda: None Reported

Ehrig and Associates, #2603 4th and Vine Building, 8th Floor Seattle, Washington 98121

Korea National Tourism Corporation

Registrant performed promotional services and distributed various materials to promote tourist travel to Korea.

\$12,000.00 for the 12 month period ending September 2, 1986.

Political Propaganda: None Reported

Electronic Industries Association of Korea (EIAK), #3871 (T) 1030 15th Street, N.W. Suite 620 Washington, D.C. 20005

Electronic Industries Association of Korea

The registrant represented the interests of the association's member companies in the U.S., monitored trade issues of interest, analyzed information collected and prepared reports for EIAK's Seoul office.

\$13,391.99 for the one month period prior to registration and the two month period ending October 10, 1986.

Political Propaganda: None Reported

Ernest Wittenberg Associates, Inc., #3773 (T) 1616 H Street, N.W. Washington, D.C. 20006

Samsung America, Inc.

Registrant's proposed activities included information gathering regarding U.S. semiconductor imports and the U.S. Japan trade agreement.

Finances: None Reported

Donald L. Fierce, #3541 600 New Hampshire Avenue, N.W. Suite 1010 Washington, D.C. 20037

Samsung Corporation

The registrant monitored patents legislation and the Defense Science Task Force of Semiconductors on behalf of the foreign principal.

\$12,200.00 for the six month period ending December 13, 1986.

Political Propaganda: None Reported

Global USA, Inc., #3489 1823 Jefferson Place, N.W. Washington, D.C. 20036

Samsung Semiconductor and Telecommunications Company, Ltd.

The registrant prepared reports and contacted U.S. Government officials regarding trade investigations and negotiations pertaining to semiconductors and electronics, these officials' positions on U.S.-Korea trade relations, and the foreign principal's image in the U.S.

\$210,000.00 for the seven month period ending December 24, 1986.

Political Propaganda: None Reported

Hendricks & McCool, #2848 Riddell Building, Suite 1304 1730 K Street, N.W. Washington, D.C. 20006

Daehankyoyuk Life Insurance Company

Activities: None Reported

Finances: None Reported

Clyde Gardner Hess, #3097 Korean Information Office 1717 Massachusetts Avenue, N.W. Washington, D.C. 20036

Embassy of the Republic of Korea

The registrant prepared press releases, wrote speeches and letters, assisted in the preparation of a monthly newsletter and provided counsel on the conduct of Embassy public affairs.

\$42,000.00 for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #2740 (T) (See Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Daewoo International Corporation

The registrant monitored activity in the Congress and the executive branch affecting trade policy and textile issues, and provided information on these topics to the foreign principal. The registrant also escorted a representative of Daewoo to meetings with U.S. Government officials to discuss trade policy issues.

\$50,000.00 for the 11 month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Daewoo Electronics Company/Sam Sung Electronics/Lucky Goldstar Company, Ltd. (t)

Registrant contacted Department of Treasury officials regarding currency alignments. Registrant met with Navy officials regarding foreign principal's shipbuilding for the U.S. Navy, and gathered information of general aspects of U.S. trade policy for the foreign principal. Registrant and representatives of the foreign principal met with Department of Commerce officials regarding Korean exports. \$20,000.00 for the 13 month period ending December 31, 1986.

Political Propaganda: None Reported

Electronic Industries Association of Korea

Registrant contacted officials of the Department of Commerce regarding a trade mission, technology transfer issues, semi-conductor exports, and computer marketing openings. Registrant contacted U.S. Trade Representative officials regarding GSP graduation and the progress of bilateral trade negotiations. Registrant also prepared and disseminated a quarterly newsletter.

\$100,000.00 for the seven month period ending December 31, 1986.

Registrant disseminated <u>EIAK Quarterly</u> to introduce the foreign principal's industry to the U.S.

Hyundai (Motor America)

Registrant contacted Congressional staff members, Department of Commerce officials, U.S. Trade Representative officials and staff members of the International Trade Commission concerning auto industry trade issues.

\$308,273.60 for the 13 month period ending December 31, 1986.

Registrant produced, promoted and disseminated audio and video releases, and prepared and disseminated a press release concerning the principal's contribution to the erection of a monument for U.S. veterans of the Korean War.

Korea Air Lines (t)

Registrant contacted officials of the U.S. Trade Representative, the Departments of Transportation and State and members of Congress regarding the Republic of Korea's efforts to seek additional U.S. landing rights under the 1980 Memorandum of Understanding. Registrant also contacted officials at the Office of the USTR and Department of Commerce regarding the U.S. policy on cargo handling.

\$294,801.76 for the 13 month period ending December 31, 1986.

Political Propaganda: None Reported

Republic of Korea

Registrant contacted the Office of the USTR concerning the GSP issue in Korea and officials at the CIA and White House regarding US-Korea relations. Registrant also contacted staff members at the Department of Commerce and the Office of the USTR concerning general trade issues of interest to the foreign principal.

\$129,283.18 for the 13 month period ending December 31, 1986.

Political Propaganda: None Reported

International Business-Government Counsellors, Inc., #3332
1625 Eye Street, N.W.
Suite 708
Washington, D.C. 20006

Korea Institute for Industrial Economics and Technology (KIET)

The registrant provided information and analysis to the foreign principal on U.S. Government and Congressional activities that could affect its exports of footwear, textiles, steel, and electronic goods to the U.S.

\$28,410.00 for the 12 month period ending August 12, 1986.

Political Propaganda: None Reported

Kelley Drye & Warren, #3681 1330 Connecticut Avenue, N.W. Washington, D.C. 20036

Korea Wonyang Fisheries Company, Ltd.

The registrant represented the foreign principal in business negotiations with various U.S. companies, monitored the Magnuson Fisheries Conservation and Management Act, and prepared memoranda on various aspects of U.S. law that have an impact on the operation of a foreign-flag processor vessel in U.S. waters.

\$7,745.25 for the 12 month period ending November 23, 1986.

Korean Economic Institute of America, #3327 1030 15th Street, N.W. Suite 662 Washington, D.C. 20005

Korean Development Institute

The registrant engaged in information activities to promote friendly economic relations between Korea and the U.S. and to expand bilateral trade and investment. Activities involved contacts with Government officials and representatives of private industry.

\$33,729.12 for the 12 month period ending August 1, 1986.

The registrant published and circulated the monthly bulletin Korea's Economy. The registrant prepared and disseminated a study entitled "U.S. Trade Policy Regarding Textiles and Apparel."

Korea National Tourism Corporation, #3069 230 North Michigan Avenue, Suite 1500 Chicago, Illinois 60601

Korea National Tourism Corporation

Registrant engaged in activities to promote tourism to Korea, such as distributing brochures and participating in travel trade shows.

\$307,262.94 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

Korea National Tourism Corporation, #2544 510 West 6th Street Suite 323 Los Angeles, California 90014

Korea National Tourism Corporation

Registrant promoted tourism to Korea through participating in trade shows and tourism seminars.

\$328,169.48 for the 12 month period ending October 25, 1986.

Korea National Tourism Corporation, #2614 460 Park Avenue Suite 400 New York, New York 10022

Korea National Tourism Corporation

Registrant promoted tourism to Korea by mailing and distributing brochures to travel trade representatives and the general public, and participating in meetings of international tourism organizations, travel trade shows and tourism presentations.

\$290,705.62 for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

Korea Trade Center, #2760 (T) Newmarket Business Park, Suite 222 2161 Newmarket Parkway Marietta, Georgia 30067

Korea Trade Promotion Corporation

Registrant promoted trade between the U.S. and Korea by answering inquiries from U.S. businessmen who were interested in doing business with Korea, assisting U.S. businessmen in making contacts in Korea, researching the import/export potential of various products, and studying patterns of U.S. trade.

\$174,695.56 for the nine month period ending June 30, 1986.

Political Propaganda: None Reported

Korea Trade Center, #2648 111 East Wacker Drive Suite 519 Chicago, Illinois 60601

Korea Trade Promotion Corporation

Registrant provided information and assistance to Korean businessmen visiting the mid-west and introduced them to buyers or suppliers, participated in various trade shows, and conducted market research for the head office in Seoul regarding Korean exports and imports. The registrant also responded to trade inquiries from U.S. businessmen, and assisted both U.S. and Korean traders by locating suitable import/export partners.
\$927,360.49 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Korea Trade Center, #2652 2050 Stemmons Freeway Suite 155 Dallas, Texas 75258 Korea Trade Promotion Corporation Registrant assisted importers and exporters in identifying sources and markets for their goods, circulated Korean trade periodicals in the U.S., maintained an export sample display, and researched market conditions for Korean businesses. \$222,176.46 for the 12 month period ending July 16, 1986. Political Propaganda: None Reported

Korea Trade Center, #2646 700 South Flower Street Suite 3220 Los Angeles, California 90017

Korea Trade Promotion Corporation

Registrant provided Korean businessmen with information on buyers and sellers in the U.S., provided American businessmen with information on buyers and sellers in Korea, arranged meetings between visiting Korean businessmen and local American businessmen, researched economic update reports for the head offices in Korea, and participated in trade shows.

\$795,158.47 for the 12 month period ending December 19, 1986.

Political Propaganda: None Reported

Korea Trade Center, #2758 One Biscayne Tower Suite 1984 Miami, Florida 33131

Korea Trade Promotion Corporation

Registrant contacted U.S. traders on behalf of Korean importers and exporters, conducted market research, and provided information on trading with Korea. \$218,117.45 for the 12 month period ending August 28, 1986.

Political Propaganda: None Reported

Korea Trade Promotion Center, #1619 460 Park Avenue Suite 402 New York, New York 10022

Korea Trade Promotion Corporation

Registrant promoted two-way trade between the U.S. and Korea by providing information about Korean export and import commodities, conducting market surveys and organizing participation in various U.S. trade shows.

\$1,115,397.91 for the 12 month period ending October 17, 1986.

Political Propaganda: None Reported

Korean Television Enterprises, Ltd., #3792 625 South Kingsley Drive Los Angeles, California 90005

KBS Enterprises, Ltd.

The registrant broadcast Korean language television programs using air time purchased from a local television station, leased Korean language television programs to Korean companies and individuals in the United States who would arrange to broadcast such programs to Korean residents in their area through a local television or cable station, sold video tapes of dramas and other programs produced in the Republic of Korea to Korean companies and individuals in the United States, and produced Korean-language television programs for the Korean communities in the United States.

The registrant received \$198,000.00 from the foreign principal and \$779,463.68 from program sales, video royalty and television advertising sales for the six month period ending September 11, 1986.

The registrant broadcast, and made available to other Korean language broadcasting companies, KBS programs for the purpose of enhancing patriotism among Korean residents in the U.S. and supplying Korean language programs to them. Korean Traders Association, Inc., #2686 460 Park Avenue Room 555 New York, New York 10022 Korean Traders Association Registrant promoted trade and commerce between the U.S. and Korea by providing information regarding the import and export of goods and by assisting officials and businessmen of both countries. \$118,298.00 for the 12 month period ending November 1, 1986. Political Propaganda: None Reported

Korean Traders Association, Washington Office, #3636
1030 15th Street, N.W.
Suite 776
Washington, D.C. 20005

Korean Traders Association, Seoul

The registrant promoted trade and commerce between the U.S. and Korea by collecting information on U.S. and world trading procedures and market trends, conducting research and surveys of U.S. economic and trade systems, providing various facilities to support the overseas activities of member companies, and meeting with U.S. officials to obtain information with respect to U.S. and international trade policy.

\$749,887.60 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Latham, Watkins & Hills, #3678 (T) 1333 New Hampshire Avenue, N.W. Suite 1200 Washington, D.C. 20036

Daewoo Industrial Co., Ltd.

The registrant represented the foreign principal in a dispute with the U.S. Customs Service arising out of the importation of steel products and in an antidumping proceeding involving color TV's, and provided general counseling with respect to the foreign principal's business in the U.S.

\$600,156.81 for the four month period ending March 6, 1986.

Political Propaganda: None Reported

Malmgren, Inc., #3608 (T)
 1120 20th Street, N.W.
 Washington, D.C. 20036
 Korean Traders Association (KTA)
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1155 Fifteenth Street, N.W. Suite 811 Washington, D.C. 20005

Korean Air Lines

The registrant contacted executive and Congressional personnel to present the views and objectives of the foreign principal and to seek implementation of the 1980 Memorandum of Understanding.

Finances: None Reported

Political Propaganda: None Reported

Korean Traders Association

The registrant advised the foreign principal on the presentation of the GSP review, sought information on the perception of U.S. Government officials on Korean practices, and made oral representation to USTR supporting the position that Korean trade practices met the criteria necessary for competition need waivers.

\$22,876.17 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Market Opinion Research, Inc., #3795 243 West Congress Detroit, Michigan 48226 The Government of South Korea The registrant, as a subcontractor to Michael K. Deaver and Associates, completed a survey of American attitudes toward South Korea and other matters related to foreign trade. \$55,000.00 for the six month period ending September 16, 1986. Political Propaganda: None Reported

Michael K. Deaver and Associates, #3734 3050 K Street, N.W., Suite 450 Washington, D.C. 20007

Daewoo Corporation

Registrant represented the foreign principal's interests to representatives of the Treasury Department, the U.S. Trade Representative and the Agency for International Development, and to Congressional staff. Matters of interest included a U.S. Customs Service case against the foreign principal, legislation restricting the importation of drilling rigs, and commodity transfer arrangements with A.I.D. The registrant also hosted a luncheon for the Chairman of the foreign principal.

\$188,500.00 for the 12 month period ending September 18, 1986.

Political Propaganda: None Reported

International Cultural Society of Korea

Registrant advised and represented the foreign principal on various trade issues, including an anti-dumping case before the Department of Commerce, Section 301 cases concerning insurance and intellectual property protection, Korea's status under the GSP, textile issues, and trade legislation and negotiations. Registrant's efforts included contacts with representatives of the U.S. Trade Representative, the National Security Council, Department of Commerce and Congressional staff.

\$476,391.67 for the eight month period ending September 18, 1986.

Political Propaganda: None Reported

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Korea Broadcasting Advertising Corporation (t)

Registrant contacted U.S. Government officials, including representatives of the Departments of State and Commerce, the U.S. Trade Representative and the National Security Council, on matters of interest to the foreign principal. Registrant represented the foreign principal in connection with trade cases under Section 301 of the Trade Act of 1974, and an anti-dumping case at the Department of Commerce.

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Korean Cultural Service (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Korean National Tourism Corporation (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,624.00 for the two month period ending December, 1985.

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, D.C. 20037

Korea Iron & Steel Association (KOSA)

Registrant provided general legal services to the foreign principal and represented the principal in connection with actions under Section 201 of the Trade Act of 1974.

\$299,627.57 for the 12 month period ending August 18, 1986.

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Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017 Korea National Tourism Corporation (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Oppenheimer Wolff & Donnelly, #3485 (fomerly: Oppenheimer Wolff Foster Shepard & Donnelly) 1020 19th Street, N.W. Suite 400 Washington, D.C. 20036

Electronics Industries Associations of Korea

The registrant provided advice relating to a color television dumping case and other trade-related legal matters.

\$25,000.00 for the 12 month period ending December 16, 1986.

Political Propaganda: None Reported

Korea Footwear Exporters Association

The registrant represented the foreign principal before the International Trade Commission in a Section 201 case and on other trade-related legal matters.

\$30,000.00 for the 12 month period ending December 16, 1986.

The registrant disseminated a position paper opposing imposition of quotas on footwear under Sections 201-203 of the Trade Act of 1974, as amended.

Small and Medium Industry Bank of Korea

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The registrant represented the foreign principal before the Internal Revenue Service on tax matters arising out of U.S.-Korean Income Tax Convention.

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\$404.70 for the 12 month period ending December 16, 1986.

Political Propaganda: None Reported

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

Korea Federation of Textile Industries

The registrant advised the foreign principal regarding implementation of the U.S. textile import restraint program and the requirements of the Multi-Fiber Arrangement (MFA) and the U.S. Korea bilateral textile agreement. The registrant also advised and assisted the foreign principal in connection with its opposition to legislation which would restrict textile exports from Korea.

\$119,673.23 for the 12 month period ending August 4, 1986.

Political Propaganda: None Reported

Korea Iron & Steel Association (t)

The registrant rendered services and assistance to the foreign principal in connection with its opposition to pending "Buy American" legislation applicable to offshore oil and gas drilling platforms installed on U.S. outer continental shelf, and represented the foreign principal in antidumping and countervailing duty cases before the International Trade Commission.

Finances: None Reported

Political Propaganda: None Reported

Samsung Ship Building & Heavy Industries Co. Ltd.

The registrant agreed to advise and assist the foreign principal in connection with the determination of the U.S.-Customs Service of the "country of origin" of Samsung's exports of certain fabricated structural steel products to the United States.

Finances: None Reported

Political Propaganda: None Reported

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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Korea National Tourist Office, Los Angeles (t) Registrant promoted and distributed films on behalf of the foreign principal. \$2,291.90 for the four month period ending December, 1985. Political Propaganda: None Reported

The Richard V. Allen Company, #3709 905 Sixteenth Street, N.W. Washington, D.C. 20006

Seoul Olympic Organizing Committee

Registrant contacted the Secretaries of State and Treasury to express opposition to a proposed excise tax on television and radio contracts for broadcast of the Olympic Games, advised the foreign principal on strategic planning and support for the 1988 Games, and contacted U.S. Government officials about representing the foreign principal.

\$100,000.00 from the Burson-Marsteller Company, through whom registrant has sub-contracted to work for the foreign principal.

Political Propaganda: None Reported

Small and Medium Industry Promotion Corporation (SMIPC) -USA Office, #3477 2250 East Devon Avenue, Suite 249 Des Plaines, Illinois 60018

Small and Medium Industry Promotion Corporation, Seoul, Korea

The registrant coordinated joint ventures between U.S. and Korean individual firms, assisted U.S. companies in locating Korean manufacturers for several products, and invited technical experts to Korea for the purpose of assisting in the solution of various manufacturing problems encountered by small and medium size companies in Korea.

\$162,510.50 for the 12 month period ending November 25, 1986.

Political Propaganda: None Reported

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Wagner & Baroody, Inc., #3845 1615 L Street, N.W. Suite 750 Washington, D.C. 20036

Daewoo Corporation/Daewoo International America

The registrant researched and reported to the foreign principal on American corporations interested in joining with Korean corporations for military construction in Korea. The registrant also monitored the progress of textile bills and reported to the principal on articles in the media and Korean trade and/or Daewoo.

\$37,500.00 for the six month period ending December 18, 1986.

Political Propaganda: None Reported

Weatherly & Associates, Inc., #3860 (T) 2109A North Rolfe Street Arlington, Virginia 22209

Korean Air Lines

The registrant agreed to assist the foreign principal (through Gray & Co., registration no. 3301) in obtaining U.S. Government ratification and implementation of the 1980 Memorandum of Understanding between the U.S. and the Republic of Korea in relation to civil aviation matters.

\$10,300.00 received prior to registration on July 17, 1986.

Political Propaganda: None Reported

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KUWAIT

Charles Franklin Daoust, #3629 d/b/a Kiawah Island Company P.O. Box 12910 Charleston, South Carolina 29412 Kiawah Island Company Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, D.C. 20037

Kuwait Airways

Registrant represented the foreign principal before the Department of Transportation in connection with certain permits and exemptions.

\$12,997.62 for the 12 month period ending December 7, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007 Kuwait Petroleum Corporation (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Government of Kuwait

The registrant represented the foreign principal before agencies of the U.S. Government in connection with taxation of income derived by the foreign principal, which included giving advice in connection with alternatives available for resolving disputes with the IRS.

\$28,122.91 for the 12 month period ending July 11, 1986.

Political Propaganda: None Reported

Santa Fe International Corporation, #3841 1000 South Freemont Avenue Alhambra, California 91802

Kuwait Petroleum Corporation

Registrant contacted members and staff of Congress to express their views and the views of the foreign principal, the parent company of the registrant, on proposed changes to Sec. 892 of the Internal Revenue Code.

Finances: None Reported

Political Propaganda: None Reported

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LAOS

Bee Moua, #3311 P.O. Box 1280 Leominster, Massachusetts 01453

The Ethnics Liberation Organization in Laos

The registrant sought U.S. humanitarian aid for the Lao freedom fighters.

Finances: None Reported

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Political Propaganda: None Reported

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LEBANON

Lebanese Information and Research Cent r, #2935 1926 Eye Street, N.W. Washington, D. C. 20006

Lebanese Forces

Registrant met with U.S. Government officials, the press and other interested parties to discuss events in Lebanon.

\$41,895.00 in contributions for the 12 month period ending July 27, 1986.

Registrant disseminated a monthly English language newsletter describing daily developments in Lebanon, a weekly Arabic language newspaper, and periodic press releases.

Joseph John Tayoun, #3315 1229 S. 11th Street Philadelphia, Pennsylvania 19147 Major Saad Haddad, Free Lebanon Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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REPUBLIC OF LIBERIA

AIH International, Inc., #3674 7005 Hector Road McLean, Virginia 22101

Government of the Republic of Liberia

The registrant provided the foreign principal with information concerning the World Bank's position on Liberian Palm Oil contracts, and counsel on matters of campaigns, elections, election imagery, off shore fishery business, economic zones, lumber products, rubber products, mining efforts, transportation, and communication.

\$45,000.00 for the 12 month period ending November 2, 1986.

Political Propaganda: None Reported

Darius International Inc., #3713 311 East 72nd Street, #10B New York, New York 10021

Liberian Action Party

The registrant agreed to provide counsel and advice to the foreign principal on U.S. attitudes towards the Liberian Government and Opposition Party. The registrant also agreed to arrange meetings for the foreign principal with the press, members of Congress and the executive branch, to encourage free and fair elections in Liberia.

Finances: None Reported

The registrant issued a press release regarding the visit to the $U.S_e$, of Ellen Johnson Sirleof, a member of the Liberian Action Party.

Phillip T. Drotning, #3823 360 East Randolph Drive Chicago, Illinois 60601

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The Government of the Republic of Liberia through John H. Shepherd & Associates, Ltd.

The registrant agreed to assist John H. Shepherd & Associates, Ltd. (registration no. 3704) in fostering Liberia's economic development by conducting research, exploring economic development opportunities in Liberia, and identifying business organizations that may be interested in pursuing such opportunities.

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Finances: None Reported

Political Propaganda: None Reported

John H. F. Hoving, d/b/a The Hoving Group, #3720 (T) 910 17th Street, N.W., Suite 318 Washington, D.C. 20006

The Republic of Liberia chrough John H. Shepherd & Associates, Inc.

The registrant assisted John H. Shepherd & Associates, Ltd. (registration no. 3704) in promoting and in fostering Liberia's economic development by contacting members of Congress and their staffs with respect to House Resolution #367 and Senate Resolution #291, U.S. assistance to the Republic of Liberia and general issues of U.S. policy to Liberia.

\$69,599.52 for the 12 month period ending August 19, 1986.

The registrant assisted John H. Shepherd & Associates in the preparation of memoranda to be distributed to U.S. Government officials concerning why U.S. assistance to Liberia should be continued at the present levels.

John H. Shepherd & Associates, Ltd., #3704 910 17th Street, N.W. Suite 501 Washington, D.C. 20006

The Republic of Liberia

The registrant monitored and analyzed U.S. press coverage of Liberia, assisted in the preparation for the trip by a Liberian delegation to the U.S. in January - February 1986, and contacted U.S. Government officials concerning U.S. assistance to Liberia.

\$100,000.00 for the six month period ending January 16, 1986.

Political Propaganda: None Reported

Keene, Monk & Associates, Inc., #3721 (T) 919 Prince Street Alexandria, Virginia 22314

The Government of the Republic of Liberia through John H. Shepherd & Associates, Ltd.

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The registrant advised the foreign principal on U.S. perception of Liberia and the effect of Liberian policies on U.S. public opinion, contacted U.S. Government officials with respect to U.S. assistance to the Republic of Liberia and general issues of U.S. policy to Liberia, and assisted in arrangements for the March 1986 trip of Liberian officials to the U.S.

\$69,806.81 for the 12 month period ending August 19, 1986.

Letters regarding House Resolution 367 and recent developments in the Republic of Liberia, and memoranda entitled "Liberia: Reasons Why United States Assistance To Liberia Should Be Continued At Present Levels" and "Liberia: Country At A Crossroads" were disseminated to U.S. Government officials.

Liberian Services, Inc., #2719 548 Fifth Avenue New York, New York 10036

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Ministry of Finance, Republic of Liberia

Registrant collected fees on behalf of the foreign principal for the purpose of defraying costs of marine investigations and international maritime meetings and conferences. Registrant also received and forwarded to the Office of the Deputy Commissioner of Maritime Affairs requests for publications and/or information relating to Liberian Maritime Law.

\$104,922.52 for the 12 month period ending September 15, 1986.

The registrant disseminated the brochures entitled "Worldwide Seminars on Licensing, Certification and Manning" and "The Liberian Alternative."

Office of Deputy Commissioner of Maritime Affairs, R.L., #2606 548 Fifth Avenue New York, New York 10036

Bureau of Maritime Affairs, Ministry of Finance, Republic of Liberia

Registrant issued and processed documents for Liberian vessels in accordance with the conditions set forth by Maritime Law.

\$5,133,827.02 for the 12 month period ending September 12, 1986.

Registrant distributed to owners, operators, and officers of Liberian vessels, and to others upon request, copies of the Liberian Maritime Law, Liberian Maritime Regulations, and other information concerning the registration and operation of Liberian vessels.

LIECHTENSTEIN

Brennan & Brennan Communications, Inc., #3621 (T) 95 Madison Avenue New York, New York 10016

Bank in Liechtenstein

The registrant contacted the media to obtain news and feature coverage of Liechtenstein's attractions to tourists and business firms, and to promote interest in visiting the Metropolitan Museum of Art in New York to see the Prince's art exhibit from fall 1985 through March 1986.

\$54,035.66 for the 12 month period ending October 18, 1986.

Political Propaganda: None Reported

The Fontayne Group, Inc., #3752 13460 Washington Boulevard Suite 206 Marina Del Rey, California 90292

Government of the Principality (t)

The registrant provided general public relations services to the foreign principal, including representation in connection with an art exhibit at the Metropolitan Museum of Art in New York, and preparation and distribution of a press kit.

Finances: None Reported

Political Propaganda: None Reported

LUXEMBOURG

European Travel Commission, #574

See "International"

MALAWI

Duncan, Allen and Mitchell, #3503 1575 Eye Street, N.W. Suite 300 Washington, D.C. 20005

Government of Malawi

Initial documents filed indicate registrant agreed to contact U.S. officials regarding a duty free treatment of cigar filler tobacco imported from Malawi.

Finances: None Reported

Political Propaganda: None Reported

Jerry C. Trippe, #2243 Sunrise Technology Park 12343D Sunrise Valley Drive Reston, Virginia 22091

Government of Malawi

Registrant had discussions with appropriate U.S. officials regarding U.S. import fees on sugar from Malawi.

\$18,930.00 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

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MALAYSIA

Felda Marketing Corporation, #2628 Ferry Building Room 3009 San Francisco, California 94111

Felda Marketing Corporation

Registrant monitored price movements of edible oil and rubber, and sold palm kernel oil, processed palm oil and standard Malaysian rubber through the services of U.S. brokers.

\$117,195.63 for the 12 month period ending November 11, 1986.

Political Propaganda: None Reported

Hans H. Indorf, #3915 P.O. Box 331 Fairfax Station, Virginia 22039

Government of Malaysia

The registrant agreed to monitor developments in the U.S. which could affect specific interests of Malaysia, to give assistance on matters of bilateral trade arrangements and investment opportunities in either country, and to bring about a greater appreciation of Malaysia's views and positions.

\$15,000.00 received prior to registration on December 5, 1986.

Political Propaganda: None Reported

Lowe Marschalk, Inc., #3670 (formerly: The Marschalk Company, Inc.) 1345 Avenue of the Americas New York, New York 10105

Tourist Development Corporation of Malaysia (t)

In its efforts to promote tourism, registrant developed marketing and media plans, created and placed advertisements and distributed news releases.

\$61,155.94 for the six month period ending March 29, 1986.

Political Propaganda: None Reported

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Malaysian Industrial Development Authority, #2331 875 North Michigan Avenue Chicago, Illinois 60611

Malaysian Industrial Development Authority

Registrant communicated with U.S. corporations and individuals who were interested in establishing manufacturing operations in Malaysia.

\$365,934.92 for the 12 month period ending December 31, 1986.

Registrant disseminated economic literature to corporations describing the favorable investment climate in Malaysia.

Malaysian Tourist Information Centre, #2510

5th Floor - Transamerica Pyramid Building 600 Montgomery Street San Francisco, California 94111

Tourist Development Corporation, Ministry of Trade and Industry, Federation of Malaysia

Registrant promoted tourism to Malaysia by advertising, distributing brochures and pamphlets, and participating in expositions and media interviews.

\$621,049.36 for the 12 month period ending October 17, 1986.

Political Propaganda: None Reported

North American ASEAN Promotional Chapter for Tourism, #2744

See "International"

MALTA

European Travel Commission, #574

See "International"

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Marilyn Edith Perry, #2731 405 Park Avenue Suite 1102 New York, New York 10022

Permanent Mission of Malta to the United Nations

The registrant continued to distribute for broadcast videotapes of a television program on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

MARTINIQUE

Caribbean Tourism Association, #991

See "International"

MAURITIUS

Marilyn Edith Perry, #2731 405 Park Avenue New York, New York 10022

Permanent Mission of Mauritius to the United Nations

Registrant distributed a television video broadcast on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Pierson Semmes and Finley, #2988 1054 31st Street, N.W. Washington, D.C. 20007

Mauritius Chamber of Agriculture and Mauritius Sugar Syndicate

The registrant represented the foreign principal before U.S. Departmental officials with respect to the U.S. sugar import quota program.

\$59,822.29 for the 12 month period ending July 17, 1986.

Registrant disseminated letters to U.S. Government officials proposing ways in which the 1986 Farm Bill could be implemented without reducing sugar imports from Mauritius.

Ministry of Commerce, Government of Mauritius

Registrant assisted the foreign principal in connection with bilateral textile consultations with the U.S.

\$7,540.79 for the 12 month period ending July 17, 1986.

Political Propaganda: None Reported

MEXICO

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Consejo Empresarial Mexicano para Asunto Internacionales, A.C.

The registrant provided the foreign principal with advice on U.S. laws, regulations and policies, and met with members and staff of Congress in connection with proposed natural resources legislation.

\$34,325.51 for the 12 month period ending December 4, 1986.

Political Propaganda: None Reported

Benchmarks, Inc., #3852 3248 Prospect Street, N.W. Washington, D.C. 20007

Campania Minera de las Cuevas

Initial documents filed indicate registrant agreed to contact U.S. officials regarding the impact any changes in the U.S. stockpile of strategic minerals would have on the Mexican fluorspar industry.

Finances: None Reported

Political Propaganda: None Reported

Brownstein Zeidman and Schomer, #3744 1401 New York Avenue, N.W. Suite 900 Washington, D.C. 20005

Camara de la Industria de Transformacion de Nuevo Leon (CAINTRA)

The registrant made representations to members and staff of Congress regarding natural resource pricing legislation, protection of intellectual property rights, foreign investment rights, and U.S. import restrictions on Mexican textiles.

\$30,212.50 for the 12 month period ending October 3, 1986.

Registrant disseminated a briefing booklet describing the foreign principal's positions on various economic related issues. Clews Communications, Inc., #3889 220 7th Street, S.E. Washington, D.C. 20003

Rodolfo Elizondo

Initial documents filed indicate registrant agreed to provide public relations services in connection with the foreign principal's testimony before the Organization of American States.

Finances: None Reported

Political Propaganda: None Reported

Miguel Fernandez

Initial documents filed indicate registrant agreed to provide public relations services in connection with the foreign principal's testimony before the Organization of American States.

\$1,550.00 for the two month period ending September 26, 1986.

Political Propaganda: None Reported

DFS-Dorland Worldwide, Inc., #3605 (formerly: Dancer Fitzgerald Sample, Inc.) 405 Lexington Avenue New York, New York 10174

Fondo Nacional de Fomento al Turismo (FONATUR)

The registrant served as the foreign principal's advertising agency in the U.S. in connection with the development and promotion of tourism to Mexico. \$3,357,124.18 for the 12 month period ending July 24, 1986.

Political Propaganda: None Reported

The Mexican Ministry of Tourism (SECTUR)

The registrant served as the foreign principal's advertising agency in the U.S. in connection with the development and promotion of tourism to Mexico.

\$19,421,804.59 for the 12 month period ending July 24, 1986.

Political Propaganda: None Reported

GFE, Ltd, #3705 1701 K Street, N.W. Suite 705 Washington, D.C. 20006

Conseji Empresarial Mexicana para Asuntos Internacionales (CEMAI)

The registrant rendered advice on U.S. policies, laws, regulations and bills that would impact on Mexico's oil and gas industry.

\$11,881.00 for the 12 month period ending July 18, 1986.

Registrant disseminated statements to the U.S. Senate Subcommittee on International Trade regarding natural resource legislation.

DESC Comercio Exterior, S.A. de C.V. Direcspicer, S.C. (both subsidiaries of DESC Sociedad de Fomento Industrial S.A. de C.V., a Mexican industrial company) (t)

The registrant represented the foreign principals in administrative proceedings, and contacted U.S. officials regarding natural resource legislation and its possible effects on the U.S. and Mexican economies.

\$37,253.16 for the six month period ending July 18, 1986.

Registrant disseminated a statement regarding U.S. natural resource legislation to U.S. officials.

Direcspicer, S.C.

Registrant appeared before the Trade Policy staff and contacted U.S. officials on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

The Hannaford Company, Inc., #2850 655 Fifteenth Street, N.W. Suite 200 Washington, D.C. 20005

Office of the Presidency, United Mexican States

Registrant contacted administration officials, members and staff of Congress, and journalists to discuss the visit of the President of Mexico to the U.S., Mexican efforts against illegal drugs, Mexican elections and other issues of interest to the foreign principal. Registrant also arranged interviews for visiting Mexican officials.

\$419,643.04 for the 12 month period ending November 29, 1986.

Registrant disseminated information on Mexican efforts against illegal drugs, including a meeting between the President of Mexico and U.S. members of Congress on a fact-finding visit, on Mexico's handling of their debt and other economic issues, and on the President's trip to Washington, D.C.

Hill and Knowlton, Inc., #2740 (T) (see: Hill and Knowlton, Inc., #3301) 420 Lexington Avenue New York, New York 10017

Fondo Nacional de Fomento al Turismo (FONATUR)

The registrant provided marketing promotion and publicity for FONATUR Mexico resorts to tourism industry, travel media, tourism real estate developers and consumers in North America and worldwide.

\$192,647.58 for the 11 month period ending October 22, 1986.

Political Propaganda: None Reported

Secretaria De Turismo De Mexico

The registrant provided marketing communications, travel publicity and trade promotion of Mexico as a tourist destination for U.S. consumers.

\$1,950,000.00 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Department of Economic Development, State of Yucatan

Registrant provided counsel regarding investment promotion in the U.S. and Europe and organized an investment promotion mission to Sweden for a delegation by the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

FONATUR

Registrant coordinated a press luncheon to advise the media and travel industry of a new Continental Airlines flight from Houston to Ixtapa, Mexico. Registrant also prepared press releases and escorted media representatives to the event.

Finances: None Reported

Political Propaganda: None Reported

Secretaria de Turismo de Mexico

Registrant responded to media requests for information, photography, and press familiarization trips to Mexico, and provided marketing counsel for tourism related issues. Registrant prepared speeches and presentations for Mexican Government tourism officers to deliver in selected U.S. cities, and assisted in the preparation of a travel show.

\$150,000.00 for the seven month period ending December 31, 1986.

Political Propaganda: None Reported

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

Fondo de Cultura Internacional S.A. de C.F.

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

B. Calvin Jones, #3800 3000 South Oak Houston, Texas 77056

State of Chihauhau

Registrant agreed to provide public relations encouraging business and tourism in the state of Chihauhau.

Finances: None Reported

Political Propaganda: None Reported

The Lewis Company, Ltd., #3834 (T) 4337 Marina City Drive Marina Del Rey, California 90292

Fernandao Baeza Melendez

Registrant provided public relations services promoting the foreign principal's political campaign for office in Mexico. ...

\$6,000.00 for the six month period ending November 21, 1986.

Registrant disseminated press releases to U.S. newspapers and radio and television stations on behalf of the foreign principal.

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Manchester Associates, Ltd., #3046

1155 Fifteenth Street, N.W. Suite 811 Washington, D.C. 20005

Associacion National del Fabricantes de Tableros de Madera A.C. (ANAFATA)

The registrant met with officials of the Office of the U.S. Trade Representative in support of the foreign principal's efforts to gain a competitive need waiver for duty free entry of plywood from Mexico during the general GSP review.

\$2,995.00 for the nine month period ending August 9, 1986.

Political Propaganda: None Reported

Canacero

The registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

De Acero S.A. De C.V. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Deacero America

The registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal. \$1,645.47 for the nine month period ending August 9, 1986.

Political Propaganda: None Reported

Hylsa

The registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$2,873.37 for the nine month period ending August 9, 1986.

Political Propaganda: None Reported

Instituto Mexicano De Commercio Exterior (t)

The registrant provided the foreign principal with informational reports concerning U.S. trade policy towards Mexico.

\$26,854.31 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Ministry of Commerce & Industrial Development of Mexico (SECOFI) (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Sidermex International

The registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal. \$4,936.43 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Tubos De Acero de Mexico, S.A. (TAMSA)

The registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made oral representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce with the objective of convincing them to implement the U.S.-Mexican steel agreement in ways advantageous to the foreign principal.

\$10,379.62 for the 12 month period ending August 9, 1986.

Political Propaganda: None Reported

Marketshare, #3775 41 Madison Avenue New York, New York 10010

Calinda Quality Hotels (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mexican Government Railway System, #413 (T) 1500 Broadway, Suite 810 New York, New York 10036

> National Railways of Mexico Mexican Tourist Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mexican Government Tourism Office, #2209
10100 Santa Monica Boulevard
Los Angeles, California 90067
Mexican Ministry of Tourism
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Mexican Government Tourism Office, #2271 2707 North Loop West Suite 450 Houston, Texas 77008 Mexican Ministry of Tourism

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mexican National Tourist Council, #2448 Two Illinois Center, Suite 1413 233 North Michigan Avenue Chicago, Illinois 60611

Mexican Ministry of Tourism

The registrant promoted tourism to Mexico by distributing literature, delivering lectures and participating in travel conferences.

\$115,973.20 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Mexican National Tourist Council, #1754 405 Park Avenue, Suite 1002 New York, New York 10022

Mexican Ministry of Tourism

The registrant promoted tourism to Mexico by distributing literature, delivering lectures and participating in travel conferences.

\$169,456.40 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Michael K. Deaver and Associates, #3734 3050 K Street, N.W., Suite 450 Washington, D.C. 20007

Ministry of Commerce and Industrial Development, Government of Mexico (t)

Registrant contacted officials of the Commerce and Treasury Departments, and representatives of the U.S. Trade Representative and the Customs Service on matters of interest to the foreign principal, including the application of the Generalized System of Preferences to Mexico, GATT accession by Mexico, oil import fees and World Bank lending.

\$62,500.00 for the four month period ending May 1986.

Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 1 Chase Manhattan Plaza New York, New York 10005

Government of Mexico

The registrant provided legal services to the foreign principal with respect to civil actions in which the foreign principal was involved.

\$310,391.28 for the 12 month period ending July 11, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017 Mexican General of Communication Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported
O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Hules Mexicanos, S.A.

The registrant advised the foreign principal on legislative developments affecting the export of carbon black from Mexico to the U.S., monitored trade bills, and met with appropriate U.S. officials to present the foreign principal's position.

\$27,982.69 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Industrias Negromex, S.A. de c.v.

The registrant advised the foreign principal on legislative developments affecting the export of carbon black from Mexico to the U.S., monitored trade bills, and met with U.S. officials to present the foreign principal's position.

\$9,891.82 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Mexican Cement Chamber of Commerce

Registrant advised the foreign principal on legislative developments affecting the export of cement from Mexico to the U.S., monitored trade bills, and met with U.S. officials to present the foreign princpal's views.

\$160,857.93 for the 12 month period ending October 25, 1986.

Political Propaganda: None Reported

Plaia & Schaumberg, Chartered, #3223 (T) 1019 19th Street, N.W. PH-II Washington, D.C. 20036

Instituto Mexicano de Comercio Exterior (IMCE)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Rogers & Wells, #3428 200 Park Avenue New York, New York 10166

Cementos Anahuac del Golfo, S.A.

The registrant provided legal services and contacted members and staff of Congress to present the views of the foreign principal in opposition to the natural resources provision of proposed trade legislation.

\$75,603.37 for the 12 month period ending December 10, 1986.

Political Propaganda: None Reported

Rose, Schmidt, Chapman, Duff & Hasley, #2275 1825 Eye Street, N.W. Suite 300 Washington, D.C. 20006

Mexican Lead Oxide Producers

Registrant represented the foreign principal in connection with countervailing duty investigations on litharge, red lead, and lead stabilizers initiated by the Department of Commerce.

\$89,101.81 for the 12 month period ending August 24, 1986.

Political Propaganda: None Reported

Santucci Tedeschi & Scott, #3291 36 West 56th Street New York, New York 10019

Mexican National Tourism Council

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Thomas J. Scanlon, #3500 3248 Prospect Street, N.W. Washington, D.C. 20007

AIFA Industries

Registrant met with Department of State officials to discuss bilateral textile trade issues between the U.S. and Mexico.

\$39,068.82 for the five month period ending July 21, 1986.

Political Propaganda: None Reported

Industrias Synkro, S.A. (t)

Activities: None Reported

Finances: None Reported

MONACO

European Travel Commission, #574

See "International"

Monaco Government Tourist Office, #2327 845 Third Avenue New York, New York 10022

Monaco Government Tourist Office

To promote tourism to Monaco, the registrant participated in several travel shows and distributed travel literature.

\$262,800.00 for the 12 month period ending September 21, 1986.

MONTSERRAT

Caribbean Tourism Association, #991

See "International"

Eastern Caribbean Tourist Association, #2472

See "International"

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

Montserrat Tourist Bureau

Registrant prepared and distributed press releases, posters and brochures to promote tourism to Montserrat.

\$15,062.79 for the 12 month period ending July 9, 1986.

Political Propaganda: None Reported

MOROCCO

Berliner & Maloney, #3512 1101 17th Street, N.W. Suite 1004 Washington, D.C. 20036

Kingdom of Morocco (t)

Registrant published an article entitled "Investment Opportunities in Morocco Under the U.S. - Morocco Bilateral Investment Treaty and Tourism Agreement."

\$3,269.14 from Gray and Company for the six month period ending February 22, 1986.

Registrant disseminated an article on investment in Morocco.

Braun & Company, #3825 3580 Wilshire Boulevard Suite 1520 Los Angeles, California 90010

Kingdom of Morocco

Registrant prepared and disseminated magazine and newspaper articles, press releases, pamphlets and other publications.

\$360,000.00 for the six month period ending November 3, 1986.

Political Propaganda: None Reported

Ginsburg, Feldman and Bress, Chartered, #3106 1250 Connecticut Avenue, N.W., Suite 800 Washington, D.C. 20036

Government of Morocco

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Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

The Kingdom of Morocco (t)

Registrant provided public relations activities to improve and increase awareness of the foreign principal in the U.S., including increased tourism and expanded military assistance from the U.S.; provided media relations counselling to the foreign principal's Embassy and officials; assisted in drafting, editing and distributing various manuscripts, op ed pieces, speeches and papers; arranged interviews with members of the press for Moroccan officials; conducted media training session for the foreign principal; and organized the U.S. visit of Moroccan Parliamentary leaders and related social events.

Finances: None Reported

Press releases disseminated included "Morocco Denounces use of False Passports by Terrorists" and "Prominent Americans to Testify on Moroccan Monument Legislation."

Moroccan National Tourist Office, #1793 20 East 46th Street, #503 New York, New York 10017

Moroccan National Tourist Office

Registrant promoted tourism to Morocco.

\$185,088.81 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Moroccan Office for Industrial Development, #3325 60 East 42nd Street, Suite 1133 New York, New York 10165

Office Pour le Developpement Industriel

Registrant promoted trade between the U.S. and Morocco, and encouraged U.S. investment in Morocco.

\$51,057.81 for the 12 month period ending July 26, 1986.

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Registrant disseminated materials about trade shows in Morocco, and encouraging investment in and trade with Morocco.

Neill & Company, Inc., #3320 900 17th Streat, N.W. Washington, D.C. 20006

Kingdom of Morocco (t)

The registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Morocco, and to support U.S. aid to Morocco.

\$90,000.00 for the 10 month period ending May, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 E. 42nd Street New York, New York 10017

Government of Morocco through Gray & Company (t)

The registrant distributed news releases to U.S. newspapers on behalf of the foreign principal.

\$6,705.72 for the 12 month period ending October 12, 1986.

The registrant disseminated publicity material to U.S. newspapers on behalf of the foreign principal.

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

The Kingdom of Morocco

The registrant provided general legal representation in connection with foreign borrowing and the rescheduling of certain foreign indebtedness of the Kingdom of Morocco.

\$131,092.97 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

MOZAMBIQUE

Ophelia Jatta, #3755 2400 N Street, N.W., #496 Washington, D.C. 20037

> Mozambique Government Mozambique Chamber of Commerce

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Mozambique National Resistence, #3493 (T) P.O.' Box 13122 Philadelphia, Pennsylvania 19101

Mozambique National Resistence

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dr. Luis B. Serapiao, #3867 214 Massachusetts Avenue, N.E. Washington, D.C. 20002

Resistencia Nacional Mocambicana

The registrant agreed to educate the American public regarding the social and political situation in Mozambique.

Finances: None Reported

Trade Management International, Ltd., #3735 1000 Potomac Street, N.W. Washington, D.C. 20007

Government of the Republic of Mozambique

Registrant coordinated a visit by the President of Mozambique to the U.S.

\$12,368.75 for the 12 month period ending September 19, 1986.

Political Propaganda: None Reported

Washington International Associates, Inc., #3905 1326 G Street, S.E. Washington, D.C. 20003

H.E. Armando dos Santos

Initial documents filed indicate registrant agreed to prepare and distribute press releases on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

NAMIBIA

South West African People's Organization, #1949 SWAPO Observer Mission to the United Nations 801 Second Avenue Room 1401 New York, New York 10017

South West Africa People's Organization of Namibia

Registrant met with various support groups, spoke at universities and participated in radio and television interviews to provide updates on the negotiations for the independence of Namibia.

\$194,940.00 from the United Nations Fund for Namibia, and \$3,223.50 from honorariums and donations for the six month period ending June 30, 1986.

Registrant disseminated various communiques and brochures concerning the political situation in Namibia.

U.S.-Namibia (South West Africa) Trade & Cultural Council, Inc., #3146 910 17th Street, N.W., Suite 820 Washington, D.C. 20006

Government of South West Africa/Namibia

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dr. William Jackson Davis, #3448 The Thimann Laboratories University of California Santa Cruz, California 95064

Republic of Nauru

The registrant assisted the foreign principal in preparing for various international conferences for the purpose of protecting its ocean waters from radioactive wastes.

\$1,600.00 for the 12 month period ending February 11, 1986.

Political Propaganda: None Reported

Preston, Thorgrimson, Ellis & Holman, #3567 2000 IBM Building P.O. Box 2927 Seattle, Washington 98111

Republic of Nauru

Registrant contacted U.S. officials regarding various aeronautic issues and conducted business transactions on the foreign principal's behalf.

\$178,802.67 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

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NEPAL

Products of Nepal, #3433 (T) 230 Fifth Avenue Suite 500 New York, New York 10001

Government of Nepal

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The registrant maintained an office and showroom to encourage trade between the U.S. and Nepal.

\$100,000.00 for the twelve month period ending July 4, 1986.

Political Propaganda: None Reported

Billig, Sher & Jones, P.C., #3279 (T) 2033 K Street, N.W. Suite 300 Washington, D.C. 20006

Nedlloyd Lines

The registrant performed a variety of legal services for the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Davis, Whitner & Associates, Inc., #3708 (T) 1800 N Kent Street Suite 1104 Arlington, Virginia 22209

Akzo, N.V.

The registrant advised the foreign principal of business opportunities relating to the importation of the aramis fiber, Twaron, and monitored U.S. Government decisions relating to the principal.

\$40,000.00 for the six month period ending January 31, 1986.

Political Propaganda: None Reported

Ehrlich-Manes & Associates, #3103 4901 Fairmont Avenue Bethesda, Maryland 20814

Fokker - VFW International

To promote sales of the Fokker aircraft, the registrant created and produced print advertisements.

\$1,248,955.46 for the 12 month period ending October 31, 1986.

Political Propaganda: None Reported

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European Travel Commission, #574

See "International"

Gavin Anderson & Company, #3378 261 Madison Avenue 28th Floor New York, New York 10016

Netherlands Industrial Commission

The registrant drafted speeches, created and placed a national advertising campaign, and prepared fact sheets and biographies. In addition, the registrant prepared issues of a newsletter which were disseminated by the foreign principal.

\$248,613.35 for the 12 month period ending December 15, 1986.

The registrant engaged in an advertising campaign, disseminated articles, issued press releases and conducted lectures and speeches on behalf of the foreign principal for the purpose of generating interest in investment in the Netherlands.

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

RSV Mining Equipment

The registrant represented the foreign principal before U.S. Customs protesting the valuation of coal mining equipment.

\$10,364.10 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Intermarketing, Inc., #3628 101 Park Avenue Suite 401 New York, New York 10178-0065

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Golden Tulip Hotels International

The registrant promoted the Golden Tulip Hotels International for the principal.

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Finances: None Reported

Political Propaganda: None Reported

Municipality of Rotterdam

The registrant acted as U.S. representative and consultant for the foreign principal, and promoted trade and tourism to the Netherlands.

\$21,018.00 for the six month period ending November 1, 1986.

Political Propaganda: None Reported

The Netherlands Board of Tourism

The registrant promoted tourism to the Netherlands.

\$15,000.00 for the six month period ending November 1, 1986.

Political Propaganda: None Reported

Rotterdam Distriport

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

The InterVest Agency, Ltd., #3186 71 West 23rd Street Suite 1429 New York, New York 10010

North Brabant, Province of the Netherlands

Registrant sought investors for North Brabant, met with U.S. corporate executives interested in industrial investment, and assisted investors in meeting the principal's requirements for investing.

\$31,350.00 for the 12 month period ending July 7, 1986.

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Registrant disseminated brochures and letters concerning industrial investment to business executives on behalf of the foreign principal.

Kaye, Scholer, Fierman, Hays & Handler, #3221 (T) 1575 Eye Street, N.W. Washington, D.C. 20005

Elsevier Science Publishers BV

Registrant advised the foreign principal regarding existing and proposed U.S. laws and regulations concerning U.S. Government information policy and pricing of information products.

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Services, Inc. #1803 5000 Park Street North St. Petersburg, Florida 33709

Royal Netherlands Embassy

Registrant promoted and distributed films on behalf of the foreign principal.

\$40,357.11 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Netherlands Board of Tourism, #619 (formerly: Netherlands National Tourist Office) 355 Lexington Avenue New York, New York 10017

National Bureau Voor Tourism

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To promote tourism to the Netherlands, the registrant participated in several travel shows and provided information to travel agents and tour operators.

\$1,525,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Netherlands Chamber of Commerce in the U.S., Inc., #456 One Rockefeller Plaza New York, New York 10020

Netherlands Government

To promote trade between the U.S. and the Netherlands, the registrant participated in trade shows, hosted several luncheons and provided information to manufacturers, exporters and importers from both countries.

\$865,500.00 for the 12 month period ending October 16, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Amsterdam Stock Exchange through Gavin Anderson & Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1110 Vermont Avenue, N.W. Washington, D.C. 20005

Kluwer, n.v.

The registrant monitored tax legislation and provided the foreign principal with information and analysis of provisions in the legislation of interest to Kluwer, U.S.A.

\$2,628.25 for the seven month period ending September 10, 1986.

'Political Propaganda: None Reported

Tribune Films, Inc., #1810 303 Fifth Avenue New York, New York 10016

KLM Royal Dutch Airlines

Registrant distributed travel films on behalf of the foreign principal.

\$1,896.20 for the 12 month period ending October 29, 1986.

Political Propaganda: None Reported

William J. Dyess Associates, #3843 4444 Dexter Street, N.W. Washington, D.C. 20007

BV Stevedore Company Quick Dispatch

The registrant agreed to monitor the efforts of the U.S. Department of Defense to amend 10-2634 to permit the Defense Department to ship privately-owned vechicles of U.S. forces in Europe through any West European port on a competitive basis rather than through Bremerhaven, FRG, only. The registrant is to assure that this item does not become lost in the legislative process.

Finances: None Reported

Alcalde, Henderson, O'Bannon & Rousselot, #3571 1901 North Ft. Myer Drive Arlington, Virginia 22209

Government of the Netherlands Antilles (t)

Activities: None Reported

\$32,950.04 for the six month period ending March 14, 1986.

Political Propaganda: None Reported

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009

> Institute of Financial Fiscal Studies of Curacao (IFFSC) Curacao International Trust Company, N.V. (CITC)

The registrant advised the foreign principal regarding U.S./Netherlands Antilles fiscal relationships and contacted U.S. Government officials regarding ongoing tax treaty negotiations and pending legislative proposals impacting the Netherlands Antilles.

\$162,799.00 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

Benford Associates, Inc., #3703 (T) 1464 Whippoorwill Way Mountainside, New Jersey 07092

St. Eustatius Department of Tourism

In order to promote tourism to St. Eustatius, the registrant contacted travel writers and editors, sent out press releases and contacted the media on behalf of the foreign principal.

\$2,000.00 for the three month period ending July 24, 1986.

Cole & Corette, P.C., #2968 1110 Vermont Avenue, N.W. Suite 900 Washington, D.C. 20005

Government of Netherlands Antilles

The registrant represented and advised the foreign principal on negotiation of a bilateral tax treaty. In this connection, registrant conferred with the Joint Committee on Taxation, Committee on Foreign Relations and the Department of Treasury.

\$447,618.69 for the 12 month period ending October 18, 1986.

Political Propaganda: None Reported

Netherlands Antilles Economic Mission, #2477 (T) 1114 Avenue of the Americas 28th Floor New York, New York 10036

Government of the Netherlands Antilles

In its efforts to attract industry and investment to the Netherlands Antilles, the registrant provided information on trade and economic situations to businessmen and distributed promotional literature.

\$189,082.67 for the 11 month period ending October 31, 1986.

Brochures disseminated by the registrant included <u>Investment</u> <u>Opportunities Netherlands Antilles</u> and <u>Doing Business in the</u> <u>Netherlands Antilles</u>; registrant also disseminated newsletters.

Royer, Shacknai & Mehle, #3818 1747 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Transcontinental Services Group, N.V. (t)

Registrant agreed to represent the foreign principal's interests regarding the Tax Reform Bill, H.R. 3838, as it affects foreign investment companies.

Finances: None Reported

Smith & McMurtrie, #3820
2000 Pennsylvania Avenue, N.W.
Suite 10800
Washington, D.C. 20006

Government of the Netherlands Antilles

Registrant counselled and advised the foreign principal on U.S. policies; registrant agreed to assist in the promotion of trade and tourism to the Netherlands Antilles.

\$55,000 prior to registration on April 24, 1986.

Bronz and Farrell, #1740 2021 K Street, N.W. Suite 306 Washington, D. C. 20006

New Zealand Dairy Board

The registrant advised the principal regarding problems affecting the importation of dairy products into the United States, with particular emphasis on domestic industry efforts to curb access for various products.

\$39,575.57 for the six month period ending May 22, 1986.

Political Propaganda: None Reported

New Zealand Meat Producers Board

The registrant advised the principal regarding problems affecting the importation of meat into the United States.

\$50,860.53 for the six month period ending May 22, 1986.

Political Propaganda: None Reported

The Keating Group, Inc., #2478 (formerly: Jacobson/Wallace) 516 Fifth Avenue New York, New York 10036

New Zealand Tourist Office

Registrant provided printing services to the foreign principal.

\$9,455.00 for the six month period ending November 23, 1986.

Lowe Marschalk, Inc., #3670
 (formerly: The Marschalk Company, Inc.)
 1345 Avenue of the Americas
 New York, New York 10105
 New Zealand Government Tourist Bureau
 In its efforts to promote tourism, registrant developed marketing and
 media plans, created and placed advertisements and distributed news
 releases.
 \$1,060,065.56 for the 12 month period ending September 29, 1986.
 Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

New Zealand Embassy

Registrant promoted and distributed films on behalf of the foreign principal.

\$10,457.77 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

New Zealand Central Reservations Office, #672 Alcoa Building, Suite 960 One Maritime Plaza San Francisco, California 94111

New Zealand Government, Tourist and Publicity Department

The registrant distributed tourist literature to steamship and airline agencies, circulated travel films to travel agents, supplied general information on New Zealand, and participated in special promotional programs to encourage travel to New Zealand.

\$62,340.24 for the six month period ending June 30, 1986.

New Zealand Meat Producers Board, #2526 2 William Street, Suite 305 White Plains, New York 10601

New Zealand Meat Producers Board

The registrant monitored and reported on the meat market in the United States relative to the importation of meat, received trade inquiries for New Zealand meat, and assisted trade and farming visitors from New Zealand.

\$327,540.12 for the 12 month period ending July 8, 1986.

Political Propaganda: None Reported

New Zealand Milk Products, Inc., #2463 1269 North McDowell Boulevard Petaluma, California 94952

New Zealand Dairy Board

The registrant provided marketing services as the selling agent of New Zealand dairy products exported to the United States. The registrant also provided technical assistance to food processing companies utilizing its products.

\$178,725,535.00 sales, \$146,044,997.00 net receipts on consignment sales for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

New Zealand Co-Operative Rennet Co., Ltd.

Registrant acts as agent for the sale of New Zealand calf rennet in the United States.

\$1,716,746.00 for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

New Zealand Processed Meats, Ltd.

Registrant promoted the sale of frozen ground mutton in the United States market.

\$520.00 for the 12 month period ending October 1, 1986.

Political Propaganda: None Reported

N w Zealand Tourist Office, #2307 10960 Wilshire Boulevard Suite 1530 Los Angeles, California 90024 Government of New Zealand, Tourist and Publicity Department Activities: None Reported Finances: None Reported Political Propaganda: None Reported

New Zealand Tourist and Publicity Office, #2328 630 Fifth Avenue Suite 530 New York, New York 10111 Government of New Zealand, Tourist and Publicity Department Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Peter Rothholz Associates, Inc., #2830 380 Lexington Avenue New York, New York 10017

New Zealand Government Tourist Office

The registrant counselled the foreign principal and maintained contacts with journalists to promote tourism to New Zealand.

\$52,645.78 for the 12 month period ending September 16, 1986.

NICARAGUA

Agendas International, #3524 820 Second Avenue Suite 1302 New York, New York 10017

Embassy of Nicaragua and Mission of Nicaragua to the U.N.

The registrant maintained contact with the press, arranged several meetings and press interviews for visiting dignitaries, researched issues pertaining to the foreign principal and analyzed U.S. laws that have an impact on Nicaragua.

\$360,755.02 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

Ann E.H. Stone (Association #2014

Ann E.W. Stone & Associates, #3914 108 North Alfred Street Alexandria, Virginia 22314

Nicaraguan Development Council UNO/FDN

The registrant produced, edited and distributed Urgentgram packages on behalf of the foreign principal in order to seek contributions to support Nicaraguan Freedom Fighters.

\$5,000.00 received 60 days prior to registration.

The registrant disseminated Urgentgram packages in order to seek contributions to support Nicaraguan Freedom Fighters.

Colby Bailey & Associates, #3663 2550 M Street, N.W. Suite 450 Washington, D.C. 20037

> Bloque Opositor del Sur (B.O.S.) (Opposition Bloc of the South)

The registrant agreed to provide a reporting service covering developments in the Congress, the administration and the media, and to advise the foreign principal on tactics and strategies to pursue for maximum positive effect in Washington, D.C. The registrant also agreed to contact key individuals in Washington in order to increase awareness of the foreign principal and support for it. Finances: None Reported

Political Propaganda: None Reported

Democratic Revolutionary Alliance (ARDE) (See: Leonel Eugenio Teller-Sanchez)

Bosco E. Matamoros, #3738 1000 Thomas Jefferson Street, N.W. Suite 605 Washington, D.C. 20037

Nicaraguan Democratic Force (FDN)

The registrant, as the foreign principal's spokesman, promoted the purposes, positions and goals of the FDN and responded to public, media and government inquiries about the FDN.

\$12,500.00 for the six month period ending March 26, 1986.

The registrant disseminated material regarding the FDN's goals and positions on current Nicaraguan/U.S. issues.

Reichler & Appelbaum, #3582 888 17th Street, N.W. Suite 1101 Washington, D.C. 20006

The Republic of Nicaragua

The registrant provided general legal services to the foreign principal in connection with matters affecting the interests of the Republic of Nicaragua including representation in courts of law and before administrative agencies and executive branch departments.

\$323,000.00 for the 12 month period ending November 9, 1986.

The registrant engaged in oral communication with U.S. Government officials to discuss Nicaragua's desire for improved relations between the U.S. and Nicaragua.

Leonel Eugenio Teller-Sanchez, #3829 Democratic Revolutionary Alliance (ARDE) P.O. Box 12111 Arlington, Virginia 22209

Democratic Revolutionary Alliance (ARDE)

The registrant agreed to represent the foreign principal to counter the communist propaganda campaign concerning Nicaragua, in order to facilitate the establishment of a democratic society in Nicaragua.

Finances: None Reported

Political Propaganda: None Reported

United Nicaraguan Opposition, #3831 2623 Connecticut Avenue, N.W. Washington, D.C. 20008

United Nicaraguan Opposition

The registrant represented the foreign principal before Congress and the administration in support of U.S. policy advocating democracy in Nicaragua.

\$91,708.79 for the six month period ending November 14, 1986.

The registrant disseminated material to public officials, legislators, Government agencies, broadcasters, newspapers, editors, civic groups and private individuals advocating democracy in Nicaragua. Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Government of Nigeria (t)

The registrant advised the foreign principal on aspects of the U.S. economic assistance program, discussed with U.S. officials matters pertaining to food aid policy, the Credit Commodity Corporation and other food aid mechanisms. The registrant also developed a strategy to interest U.S. officials in allocating U.S. economic and food assistance to Nigeria.

Finances: None Reported

Political Propaganda: None Reported

Prather Seeger Doolittle & Farmer, #1815 1600 M Street, N.W. Washington, D.C. 20036

The Government of the Federal Republic of Nigeria

Registrant rendered general legal representation on economic matters arising under domestic and international law. Registrant also contacted appropriate U.S. officials regarding the rescheduling of Nigerian public and private debts.

\$50,415.28 for the 12 month period ending November 13, 1986.

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Industrial Development Board for Northern Ireland

The registrant agreed to provide general public relations activities on behalf of the foreign principal in support of economic development and in the establishment of a news bureau. In addition, the registrant will counsel and provide logistical support for possible IDB participation in trade shows and industry speaker opportunities, and produce promotional material for IDB.

Finances: None Reported

Political Propaganda: None Reported

Irish Northern Aid Committee, #2239 4951 Broadway New York, New York 10034

> Irish Republican Army An Cumann Cabhrach

The registrant organized demonstrations and fund raising events and provided speakers and information on Northern Ireland.

\$228,170.47 was collected by the registrant during the twelve month period ending July 29, 1986 of which \$114,302.83 was remitted to Ireland.

The registrant disseminated materials reflecting its political positions in addition to subsidizing The Irish People newspaper.

William C. Oldaker, #3564 1140 19th Street, N.W. Suite 900 Washington, D.C. 20036

Social Democratic and Labor Party of Northern Ireland

Registrant solicited and collected funds for the foreign principal.

\$20,690.00 in contributions for the 12 month period ending September 9, 1986. Political Propaganda: None Reported

Richard L. Sinnott, #3660 Suite 900 One Thomas Circle, N.W. Washington, D.C. 20005

Short Brothers Limited

Registrant met with members and staff of Congress and the U.S. military to provide information on products manufactured by the foreign principal.

\$48,000.00 for the twelve month period ending September 19, 1986.

NORWAY

Billig, Sher & Jones, P.C., #3279 (T) 2033 K Street, N.W., Suite 300 Washington, D.C. 20006

Barber West African Line

The registrant performed a variety of legal services for the foreign principal, and conversed with and presented written statements to members of Congress and Congressional committees in opposition to legislation which would authorize port user fees to be imposed on vessel operators to finance dredging projects.

Finances: None Reported

Political Propaganda: None Reported

Bogle and Gates, #3474 One Thomas Circle Suite 900 Washington, D.C. 20005

Norwegian Fishermen's Association

Registrant maintained contact with members of Congress and their staffs and officials of the Departments of State and Commerce regarding issues pertinent to the International Whaling Commission and U.S. legislation which affects Norway.

\$11,140.86 for the 12 month period ending November 24, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Graham & James, #3275 1050 17th Street, N.W. Suite 1200 Washington, D.C. 20036

A/S Ivarans Rederi

The registrant represented this foreign principal in a formal proceeding before the Federal Maritime Commission and discussed with various U.S. Government officials U.S. Government policies towards those governments whose shipping policies are adverse to the foreign principal's interests.

\$46,359.45 for the 12 month period ending September 23, 1986.

Political Propaganda: None Reported

Raymond Reginald Miles, #3443 (T) Barber Steamship Lines, Inc. 17 Battery Place New York, New York 10004 Barber Blue Sea

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Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

InfoFilm & Video A.S. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Knudsen Moore Schoppher for Norseland Foods Inc. (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Norwegian Tourist Board, #526 655 Third Avenue New York, New York 10017

Norwegian Tourist Board

The registrant engaged in travel promotional work and distributed travel information to the American public, travel bureaus and American and Norwegian press.

\$299,517.61 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Norwegian Information Service

Registrant promoted and distributed films on behalf of the foreign principal.

\$17,405.69 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Washington Resources, Inc., #3695 2550 M Street, N.W. Suite 405 Washington, D.C. 20037

A/S Elektrisk Bureau

The registrant provided consulting services to the foreign principal in connection with a bid for a U.S. Government contract with the FAA regarding a voice switching control system.

\$6,424.71 for the 12 month period ending December 17, 1986.

Political Propaganda: None Reported

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Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Government of the Sultanate of Oman

The registrant advised the foreign principal with respect to its political and security relations with the United States and contacted U.S. Government officials in order to gather information on U.S. policies and programs toward Oman and views of the U.S.-Oman relationship.

\$293,904.78 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Embassy of the Sultanate of Oman

Registrant distributed broadcast videotapes on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Permanent Mission of Oman to the United Nations

Registrant distributed videotapes of a television interview with Oman's Ambassador to the United States.

Finances: None Reported

Political Propaganda: None Reported

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Barry Zorthian, #3638 Apt. 405E - The Towers 4201 Cathedral Avenue, N.W. Washington, D.C. 20016

Ministry of Information, Sultanate of Oman

Registrant provided public relations services, and responded to inquiries by distributing information relating to the foreign principal.

\$100,000.00 for the 12 month period ending July 14, 1986.

Political Propaganda: None Reported

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Foster & Wilkinson, #3669 1828 L Street, N.W. Suite 660 Washington, D.C. 20036

Export Promotion Bureau, Government of Pakistan

The registrant promoted the commercial and trade interests of the foreign principal by arranging appointments between Pakistan officials and businessmen and U.S. Government officials, and contacting U.S. Government officials regarding the administration of existing U.S. trade laws and policies.

\$12,000.00 for the 12 month period ending October 10, 1986.

Political Propaganda: None Reported

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PALESTINE

The Palestine Arab Delegation, #1459 P.O. Box 608 Grand Central Station New York, New York 10163 The Arab Higher Committee for Palestine Registrant conferred with United Nations delegates. \$37,296.00 for the 12 month period ending December 26, 1986. Registrant disseminated a statement that had been submitted to the U.N. General Assembly.

Palestine Information Office, #2891 818 18th Street, N.W., Suite 620 Washington, D.C. 20006

Palestine Liberation Organization

Registrant distributed printed material and delivered lectures to university groups and others about the Palestinian people and the Palestine Liberation Organization.

\$322,000.00 from the Palestine National Fund the 12 month period ending October 24, 1986.

In addition to delivering lectures, registrant disseminated a bi-weekly Arabic news bulletin.

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Permanent Observer of the Palestine Liberation Organization to the United Nations

Registrant distributed videotapes of an interview with the Permanent Observer of the Palestine Liberation Organization to the United Nations for broadcast in the United States.

Finances: None Reported

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Political Propaganda: None Reported

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Bill Hecht and Associates, Inc., #3740 499 South Capitol Street, S.W. Washington, D.C. 20003

Government of the Republic of Panama

Registrant's activities included information gathering and monitoring Congressional and administrative activities, and familiarization visits with members and staff of Congress, and with officers and employees of the executive branch of the U.S. Government.

\$254,756.95 for the 12 month period ending September 26, 1986.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1730 Pennsylvania Avenue, N.W. Suite 460 Washington, D.C. 20006

Government of the Republic of Panama

The registrant wrote and distributed news releases and background materials to the news media and briefed journalists on U.S.-Panamanian relations.

Finances: None Reported

The registrant wrote and distributed a press release on the Panama Canal Delegation's visit to Washington, D.C. in April 1986 which voiced the delegation's views on more Panamanian executives at the canal and the possible effects of Gramm-Rudman budget cuts.

Dow, Lohnes & Albertson, #3452 1255 Twenty-third Street, N.W. Suite 500 Washington, D.C. 20037

The Government of the Republic of Panama

The registrant monitored and reported on Congressional/administration tax reform proposals regarding the taxation of international transportation income.

\$23,736.00 for the two month period ending September 17, 1986.

Gadsby & Hannah, #2914
 One Post Office Square
 Boston, Massachusetts 02109
 Compania Azucarera La Estrella
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

Azucarera Nacional

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, D.C. 20007

CBI Sugar Group, Inc.

The registrant provided general legal and government relations services to the foreign principal opposing additional reductions in quotas for tonnage of sugar allowed to enter the U.S. market, and supporting a partial restoration of the Latin American and Carribean share of the U.S. sugar market.

\$77,500.00 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

International Business Communications, #3767 1912 Sunderland Place, N.W. Washington, D.C. 20036-1608

Impulso Turistico y Financiero de Panama

The registrant agreed to provide general public relations activities on behalf of the foreign principal, and to evalate the communications capability of government spokespersons, recommend improvements, obtain reference materials and provide other assistance. The registrant also agreed to arrange for interviews, speeches and other events for designated Panamanians who visit the United States.

Finances: None Reported

Political Propaganda: None Reported

The Keating Group, Inc., #2478 516 Fifth Avenue New York, New York 10036

United Aviation Services, Inc.

Registrant printed a promotional brochure, inserts and mailing envelopes.

\$17,500.00 for the six month period ending November 23, 1986.

Political Propaganda: None Reported

Lipsen, Hamberger, Whitten & Hamberger, #3586 1725 DeSales Street, N.W. Washington, D.C. 20036

Republic of Panama

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

M. Silver Associates, Inc., #3131 1120 Avenue of the Americas New York, New York 10036

'Instituto Panemeno de Turismo

Registrant's activities included preparing and placing stories and photos, and promoting Panama's vacation package programs.

\$114,438.56 for the 12 month period ending July 15, 1986.

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Political Propaganda: None Reported

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Manchester Associates, Ltd., #3046 1155 Fifteenth Street, N.W. Suite 811 Washington, D.C. 20005 National Investment Council of Panama Activities: None Reported Finances: None Reported Political Propaganda: None Reported

McMurray & Pendergast, #3501
1575 Eye Street, N.W.
Suite 600
Washington, D.C. 20005
Compania Azucarera La Estrella; Azucarera Nacional
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

White and Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Panama

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The registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic and by state-owned entities.

\$101,117.12 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

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PARAGUAY

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Republic of Paraguay

The registrant agreed to provide general legal services to the foreign principal related to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SGS Control Services, Inc.

Finances: None Reported

Political Propaganda: None Reported

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Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Government of Peru (t)

The registrant provided the foreign principal with advice on the U.S. position on steel quotas, air transport agreements, oil nationalization and foreign assistance. In addition, the registrant monitored the status of FY 1986 foreign assistance legislation and coordinated press activities for the President's United Nations appearance.

Finances: None Reported

Political Propaganda: None Reported

Lane and Edson, P.C., #3286 2300 M Street, N.W. Washington, D.C. 20037

Republic of Peru, Peruvian Embassy

Registrant provided legal services to the foreign principal in an effort to obtain favorable legislation or administrative regulations which would: implement the United Nations Convention on the Means of Prohibiting and Preventing the Illicit Import, Export and Transfer of Ownership of Stolen Property; implement an Executive Agreement Between the Republic of Peru and the United States of America for the Recovery and Return of Stolen Archaeological, Historical and Cultural Properties; and otherwise limit importation into the U.S. of objects illegally exported from Peru.

Finances: None Reported

Political Propaganda: None Reported

The Philip Manuel Resource Group, Ltd., #3919 1747 Pennsylvania Avenue, N.W. Suite 701 Washington, D.C. 20006

Compania Peruana de Vapores, S.A.

The registrant agreed to monitor and advise the foreign principal in regard to matters pending before federal agencies and departments involving shipping practices of the Republic of Peru.

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Finances: None Reported

Political Propaganda: None Reported

Prather, Seeger, Doolittle & Farmer, #1815 1600 M Street, N.W. Washington, D.C. 20036

Aero Peru (t)

Activities: None Reported

\$23,583.72 for the 12 month period ending November 13, 1986.

Political Propaganda: None Reported

White and Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Peru

The registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic and state-owned entities.

\$86,389.57 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

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Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Chamber of Philippine Manufacturers, Exporters and Tourism Associations (t)

The registrant provided general advice and counsel with respect to U.S. trade legislation and regulations affecting imports from the Philippines, advised the foreign principal with respect to the role of the U.S. Overseas Private Investment Corporation and other government agencies as they relate to the Philippines and advised the principal regarding U.S. media and press strategies.

\$257,773.35 for the six month period ending June 14, 1986.

The registrant disseminated background information on Philippine society to the U.S. media and U.S. Government officials.

Cory Aquino Campaign Fund, #3769 (T) P.O. Box 5 Ballardvale Station Andover, Massachusetts 01810

Corazon Aquino

The registrant raised funds in the U.S. for the presidential campaign of Corazon Aquino.

The registrant collected and transmitted \$4,029.00 to the foreign principal.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3657 1775 Broadway New York, New York 10019

New Republic of the Philippines

Registrant agreed to publicize general information about the Philippines.

Finances: None Reported

Political Propaganda: None Reported

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Ernest Beyl Public Relations Inc., #3463 874 North Point, The Penthouse San Francisco, California 94109

Ministry of Tourism, The Philippines

Registrant arranged press conferences and interviews with the travel media for the visiting Minister of Tourism.

\$3,271.18 for the six month period ending October 26, 1986.

Political Propaganda: None Reported

Ralph R. Harding, #3434 Watergate Complex, Suite 717 2600 Virginia Avenue, N.W. Washington, D.C. 20037

Philippine Sugar Commission

The registrant contacted members of Congress, representatives of the Departments of State and Agriculture, and the U.S. Trade Representative on behalf of the foreign principal in order to protect the Philippine sugar interests in the U.S., to increase the Philippine sugar quota, and to reduce the sugar duty from the maximum to the minimum.

\$399,900.00 for the 12 month period ending July 10, 1986.

The registrant disseminated letters to U.S. Government officials to protect and promote the best interests of the Philippine sugar industry.

International Business Communications, #3767 1912 Sunderland Place, N.W. Washington, D.C. 20036-1608

Government of the Philippines

The registrant agreed to work with Philippine Government representatives in order to enhance the outcome of President Aquino's visit to the United States and to assist in the coordination of logistical details surrounding the visit.

Finances: None Reported

Political Propaganda: None Reported

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See "International"

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, D.C. 20037

Republic of the Philippines

The registrant advised the foreign principal concerning U.S. Government obligations pursuant to a 1983 Memorandum of Agreement on Military Bases to procure Philippine goods and services to the maximum extent feasible.

Finances: None Reported

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Political Propaganda: None Reported

Paul, Hastings, Janofsky & Walker, #3763 1050 Connecticut Avenue, N.W., Suite 1200 Washington, D.C. 20036

Philippine Sugar Regulatory Administration

Registrant advised the foreign principal on, and met with U.S. Government officials to discuss, sugar quotas and import duties.

\$5,000.00 for the three month period ending December 16, 1986.

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Registrant distributed a briefing paper in support of an increase in the Philippine sugar quota.

Philippine-U.S. Council, Inc., #3883 2550 M Street, N.W. Suite 300 Washington, D.C. 20037

Philippine-U.S. Council

The registrant planned to take an active role in promoting and facilitating trade between U.S. and Philippine companies and other projects that might benefit the Philippines.

\$106,190.00 was collected from U.S. corporations prior to registration on September 17, 1986.

The registrant prepared and placed supplements in the <u>Washington Post</u> and the <u>New York Times</u> which described the Philippine economy, and tourism and business development.

The Sawyer Miller Group, #3777 60 West 55th Street New York, New York 10019

Campaign of Corazon Aquino

The registrant contacted U.S. media and legislative and governmental officials to promote and explain the campaign of Corazon Aquino in the Philippines. The registrant also selected materials for press-briefing kits.

\$15,000.00 receieved prior to registration on February 12, 1986.

Political Propaganda: None Reported

Ministry of Information, New Republic of the Philippines

The registrant assisted in the planning for promotion of investment opportunities in the Philippines, advised on the foreign principals communications and assisted in the planning for President Aquino's trip to the U.S. in September, 1986.

\$38,433.19 for the three month period ending August 12, 1986.

Political Propaganda: None Reported

TKC International, Inc., #3075
 444 North Capitol Street, N.W.
 Suite 711
 Washington, D.C. 20001

The Republic of the Philippines, Embassy (t)

The registrant provided advice and counsel relative to the visit of President Aquino to the U.S., monitored legislation concerning the Philippines and contacted the administration and members of Congress relating to legislation to provide foreign economic services to the Philippine Government.

Finances: None Reported

Political Propaganda: None Reported

POLAND

Bryan, Cave, McPheeters & McRoberts, #3599 1015 15th Street, N.W., Suite 1000 Washington, D.C. 20005

Polfoods Corporation

Registrant monitored legislation concerning the foreign principal's imports into the U.S.

\$6,250.00 for the 12 month period ending December 25, 1986.

The registrant disseminated a written statement on trade reform legislation to the public.

Calvillo, Shevack & Partners, #1436 1350 Avenue of the Americas New York, New York 10019

Lot Polish Airlines

Registrant prepared and placed advertisements promoting travel to Poland in U.S. newspapers and magazines.

\$107,821.77 for the 12 month period ending September 28, 1986.

Political Propaganda: None Reported

Polish National Tourist Office

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

ARS Polona

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

ARS Polona-Ruch

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Pekao Trading Corp., #817 470 Park Avenue, South New York, New York 10016

Bank Polska Kasa Opieki, S.A.

Registrant arranged for gift parcels to be imported to individuals in Poland, and assisted individuals in transmitting funds for use by the Polish Olympic team and the Committee for the Restoration of the Castle in Warsaw.

\$176,493,807.96 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Polish National Tourist Office, #2086 (T) 500 Fifth Avenue New York, New York 10110

Orbis Tourist Board

Registrant distributed travel literature to tour operators, travel agents and others upon request; participated in travel trade shows and fairs; and placed advertisements in the print and broadcast media promoting tourism to Poland. \$214,431.00 for the six month period ending April 4, 1986.

Political Propaganda: None Reported

Polish National Tourist Office, #3360 333 North Michigan Avenue Chicago, Illinois 60601

Orbis Tourist Board

The registrant promoted tourism to Poland by providing tourist information about traveling to and within Poland, documentation required to obtain visas, and money exchange.

\$141,501.00 for the 12 month period ending October 2, 1986.

Political Propaganda: None Reported

Leah Siegel, #2488

d/b/a Sovfoto, Eastfoto Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Centralna Agenja Fotograficzna

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

PORTUGAL

European Travel Commission, #574

See "International"

Heyward Associates, Inc., #1639 38 Greenridge Avenue White Plains, New York 10605

Direccao Geral Do Turismo

To promote tourism to Portugal, the registrant made arrangements for travel shows, seminars and luncheons, arranged familiarization trips for travel writers, editors and agents, and wrote press releases and travel stories.

\$33,530.20 for the 12 month period ending December 12, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Portuguese National Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$15,617.16 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Portuguese National Tourist Office, #172 548 Fifth Avenue New York, New York 10036 Government of Portugal Activities: None Reported Finances: None Reported Political Propaganda: None Reported Washington Bureau of the Representation of the Societies for the Defense of Tradition, Family and Property, Inc., #3662 (T) Suite 405 4301 Colombia Pike Arlington, Virginia 22204 Centro Cultural Reconquista Activities: None Reported Finances: None Reported Political Propaganda: None Reported

QATAR

Walter H. Evans, III, #3021
Suite 300
2550 M Street, N.W.
Washington, D.C. 20037
Embassy of the State of Qatar
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

ROMANIA

Chima Travel Bureau, Inc., #2608 1650 West Market Street Akron, Ohio 44313

Carpati International Travel Agency

Registrant transmitted monies from individuals in the United States to relatives in Romania.

Finances: None Reported

Political Propaganda: None Reported

Comturist

Registrant transmitted monies from individuals in the United States to relatives in Romania.

Finances: None Reported

Political Propaganda: None Reported

Cosmos Parcels Express Corporation, Rumanian Export Parcels Corporation, #1246 (T) 40 East 49th Street New York, New York 10017

Romtrans

Registrant arranged for gift parcels to be imported to individuals located in Romania.

Finances: None Reported

Political Propaganda: None Reported

Marin Datcu

d/b/a Ro-American Trading Co., #2625 45-59 47th Street Woodside, New York 11377

Comturist Romania

Registrant arranged for gift parcels to be imported to individuals located in Romania.

\$125.00 for the 12 month period ending November 3, 1986.

Political Propaganda: None Reported

Duna (Danube) Travel Bureau, Inc., #2616 1575 Second Avenue New York, New York 10028

Carpati National Tourist Office, Comturist

On behalf of both foreign principals, registrant arranged for money to be sent to individuals in Romania.

\$2,333.90 received in commission during the 12 month period ending October 7, 1986.

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Ilexim - Press Department

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Edward J. van Kloberg & Associates, Ltd., #3466 1100 17th Street, N.W. Suite 1000 Washington, D.C. 20036

Embassy of the Socialist Republic of Romania

The registrant arranged for a journalist to write an article concerning U.S.-Romania trade and compiled and disseminated information concerning Romania's Most Favored Nation status to all members of Congress.

\$7,812.95 for the 12 month period ending November 9, 1986.

The registrant disseminated information concerning Romania's "Most Favored Nation" trading status to all members of the U.S. Congress.

International Remittances, Inc., #1141 17 Battery Place, Suite 2233 New York, New York 10004

Carpati, Comturist

On behalf of both principals, the registrant arranged for food and gift parcels to be imported to individuals in Romania.

\$50.00 received on behalf of Carpati; \$190.00 received on behalf of Comturist during the six month period ending June 30, 1986. Registrant received a commission from both principals on total amount of sales listed for services rendered.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Romanian National Tourist Office (t)

Registrant promoted and distributed films on behalf of the foreign principal.

\$170.81 for the eight month period ending June, 1986.

Political Propaganda: None Reported

Romanian Foreign Trade Promotion and Cooperation Office, Chicago, #2446 105 West Madison Street, Suite 1505 Chicago, Illinois 60602 Romanian Government, Ministry of Foreign Trade Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Romanian Foreign Trade Promotion Office, #2447 350 S. Figueroa Street Suite 944 Los Angeles, California 90071 Romanian Government Ministry of Foreign Trade Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Romanian National Tourist Office, #2093 573 Third Avenue New York, New York 10016

The Ministry of Tourism of the Socialist Republic of Romania

Registrant distributed travel literature and press releases, participated in trade shows in the U.S. and arranged a reception for travel agents, airline companies, journalists and advertising agencies to promote tourism to Romania.

\$39,505.70 for the 12 month period ending December 3, 1986.

Political Propaganda: None Reported

Romanian Trade Promotion Office, #3149 Americana Building 811 Dallas Street, Suite 911 Houston, Texas 77002

> Romanian Ministry of Foreign Trade and International Economic Cooperation

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Rona Travel Bureau, Inc., #2609 3457 West 6th Street Los Angeles, California 90020

Carpati, Romanian National Tourist Office

Registrant made travel arrangements and arranged for gift parcels to be imported to individuals in Romania.

Finances: None Reported

Political Propaganda: None Reported

Comturist

Registrant arranged for gift parcels to be imported to individuals in Romania and arranged hotel reservations and tours.

\$1,346.40 for the 12 month period ending September 18, 1986.

Political Propaganda: None Reported

Leah Siegel, #2488

d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Agerpress

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Space Travel Agency, #2612 17432 Woodward Avenue Detroit, Michigan 48203

Comturist

Registrant arranged for gift parcels to be imported to individuals in Romania.

\$9,107.10 for the 12 month period ending September 29, 1986.

Political Propaganda: None Reported

Victor Supuran, #2451 d/b/a Victory Travel Agency 12405 Myterra Way Herndon, Virginia 22070 Agency Comturist Bucharest, Romania National Travel Office - Carpati On behalf of both principals, registrant arranged for gift parcels to be imported to individuals in Romania. Registrant received a commission on total amount of items purchased. \$376.90 received from Comturist for 12 month period ending August 20, 1986. Political Propaganda: None Reported Endre Tompos, #2622 c/o Hungaria Travel Bureau 1603 Second Avenue New York, New York 10028 Comturist Registrant arranged for money to be transmitted to individuals in Romania. \$2,000.00 received in commission for the 12 month period ending October 28, 1986. Political Propaganda: None Reported Victoria A. Vintilla, #2624 d/b/a Arta Travel Service 610 Hanna Building Cleveland, Ohio 44115 Comturist The registrant arranged for gift parcels to be imported to individuals in Romania. \$541.95 received in commission for the 12 month period ending October 30, 1986.

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Caribbean Tourism Association, #991

See "International"

Caribbean Tourism Association, #991

See "International"

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Caribbean Tourism Assoc	lation,	#991
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See "International"

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Caribbean Tourism Association, #991

See "International"

Eastern Caribbean Tourist Association, #2472

See "International"

Harris/Ragan Management Corporation, #3197 9200 Sunset Boulevard, Suite 404 Los Angeles, California 90069 Government of the State of St. Kitts-Nevis Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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ST. LUCIA

Black, Manafort, Stone & Kelly Public Affairs, Company, #3600 211 North Union Street Alexandria, Virginia 22314

The Government of St. Lucia (t)

The registrant monitored legislative activity regarding U.S. foreign assistance to St. Lucia, assisted the government of St. Lucia with respect to public/private funding of a geothermal steam to electricity project and assisted the foreign principal in its efforts to attract U.S. business investment in St. Lucia.

\$299.12 for the six month period ending June 14, 1986.

Political Propaganda: None Reported

Caribbean Tourism Association, #991

See "International"

Development Counsellors International Ltd., #1421 733 Third Avenue New York, New York 10017 St. Lucia National Development Corporation (t) Registrant placed an advertisement in <u>The Wall Street Journal</u>. \$36,234.29 for the six month period ending July 29, 1986. Political Propaganda: None Reported

Eastern Caribbean Tourist Association, #2472

See "International"

St. Lucia National Development Corporation, #2796 41 East 42nd Street, Suite 315 New York, New York 10017

National Development Corporation

The registrant publicized investment opportunities in St. Lucia.

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\$160,815.49 for the 12 month period ending December 24, 1986.

Registrant placed advertisements in various publications and disseminated brochures such as Profit Opportunities in St. Lucia . . A Businessman's Guide and St. Lucia, The Perfect Place for Your Offshore Electronics Plant. Registrant also circulated a video tape, "The Land, The Light, The People."

St. Lucia Tourist Board, #2668
41 East 42nd Street, Suite 315
New York, New York 10017

St. Lucia Tourist Board

To promote tourism to St. Lucia, the registrant distributed tourist literature and answered tourism inquiries.

\$204,565.11 for the 12 month period ending September 15, 1986.

Political Propaganda: None Reported

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ST. MARTIN

Caribbean Tourism Association, #991

See "International"

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Sontheimer Hazlett, Ltd., d/b/a Sontheimer Group through Mallory Factor, Inc., St. Maarten Tourist Information Office and Bonaire Tourist Bureau, #1648 275 Seventh Avenue New York, New York 10001 St. Maarten Tourist Information Office Registrant provided public relations services to promote tourism to St. Martin. \$225,060.00 for the 12 month period ending July 19, 1986. Political Propaganda: None Reported

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ST. VINCENT AND THE GRENADINES

Caribbean Tourism Association, #991

See "International"

Eastern Caribbean Tourist Association, #2472

See "International"

Tromson Monroe Advertising, Inc., #2403 40 East 49th Street New York, New York 10017

St. Vincent Board of Tourism

Registrant prepared and distributed press releases and placed advertisements to promote tourism to St. Vincent.

\$30,497.03 for the six month period ending January 9, 1986.

Political Propaganda: None Reported
Consulate General to Washington, D.C., from the Republic of San Marino, #3361 2033 M Street, N.W. Washington, D.C. 20036

Government of the Republic of San Marino

Registrant engaged in public relations activities to promote the image of San Marino in the U.S. The registrant attended ceremonial functions in the U.S. and met with U.S. Government officials and the media to improve relations between the U.S. and San Marino.

\$81,141.91 for the 12 month period ending October 22, 1986.

SANTO DOMINGO

Hendricks & McCool, #2848 Riddell Building Suite 1304 1730 K Street, N.W. Washington, D.C. 20006 Santo Domingo De Aviacion, S.A. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Berman, Bergner & Boyette, Inc., #3801 1016 16th Street, N.W., Suite 700 Washington, D.C. 20036

Kingdom of Saudi Arabia

Registrant contacted Senate staff and officials at the White House and the Department of State in connection with a proposed sale of arms to Saudi Arabia. Registrant also provided general government relations services, including preparation for a Congressional delegation trip to Saudi Arabia.

\$100,000.00 for the six month period ending September 20, 1986.

Political Propaganda: None Reported

Billig, Sher & Jones, P.C., #3279 (T) 2033 K Street, N.W. Suite 300 Washington, D.C. 20006

The National Shipping Company of Saudi Arabia

The registrant provided general legal services to the foreign principal.

Finances: None Reported

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Political Propaganda: None Reported

Braun & Company, #3609 3055 Wilshire Boulevard Suite 540 Los Angeles, California 90010 Ministry of Information, Kingdom of Saudi Arabia Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Saudi Basic Industries Corporation (SABIC)

The registrant provided general public relations services to the foreign principal, such as maintaining media relations, monitoring trade publications, preparing and distributing press materials, and providing SABIC with information concerning the polyethylene market.

\$1,491,678.36 for the 12 month period ending October 23, 1986.

On behalf of the foreign principal, the registrant disseminated press releases to trade magazines and business publications on activities regarding SABIC.

Stephen N. Conner, #2870 Route 1, Box 506 Easton, Maryland 21601

Ministry of Foreign Affairs, Kingdom of Saudi Arabia

Registrant advised the foreign principal regarding matters of mutual interest to the U.S. and the foreign principal, including the proposed sale of military equipment to Saudi Arabia and developments in the Middle East.

Finances: None Reported

Political Propaganda: None Reported

J. Crawford Cook, #3191 d/b/a Crawford Cook & Co. Post Office Box 50485 Columbia, South Carolina 29250

Foreign Liaison Bureau

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Ministry of Foreign Affairs, Kingdom of Saudi Arabia

Registrant met with members and staff of the Senate to discuss the proposed sale of arms to to Saudi Arabia.

\$705,000.00 for the 12 month period ending July 16, 1986.

Political Propaganda: None Reported

Cook Ruef, Inc., #3260 Post Office Box 5845 Columbia, South Carolina 29250

> J. Crawford Cook, registration #3191, agent of Ministry of Foreign Affairs and Foreign Liaison Bureau, Kingdom of Saudi Arabia

Registrant provided staff and administrative support to J. Crawford Cook in connection with his activities on behalf of the foreign principal, and met with Congressional staff and Department of State officials to discuss Middle East policy and proposed arms sales to Saudi Arabia.

\$300,000.00 from J. Crawford Cook for the 12 month period ending July 16, 1986.

Political Propaganda: None Reported

Dutton & Dutton, P.C., #2591 1140 Connecticut Avenue, N.W. Suite 801 Washington, D.C. 20036

Royal Embassy of Saudi Arabia

Registrant advised the foreign principal and its consultants on the sale of arms to Saudi Arabia, and assisted in the preparation of pamphlets on this topic. Registrant also responded to inquiries and assisted in obtaining visas, monitored legislation of interest to the foreign principal, and counseled the Embassy on legal and other matters.

\$303,909.45 for the 12 month period ending December 12, 1986.

Political Propaganda: None Reported

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The Hannaford Company, Inc., #2850 655 - 15th Street, N.W. Suite 200 Washington, D.C. 20005

Royal Embassy of Saudi Arabia

Registrant contacted U.S. Government officials, the media and others on issues of interest to the foreign principal, including the sale of weapons to Saudi Arabia and an Embassy reception for Afghan resistance leaders.

\$325,457.93 for the 12 month period ending November 29, 1986.

Registrant disseminated information to members and staff of Congress and to the media in support of the sale of weapons to Saudi Arabia.

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

H.R.H. Prince Talal bin Abdul Aziz Al Saud (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Embassy of Saudi Arabia (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Adnan Khashoggi (t)

Registrant contacted staff members of the House Committee on Foreign Affairs and Senate Intelligence Commitee regarding plans for a Congressional investigation of the Iran/Contra issue, and distributed a press statement on this issue prepared by the foreign principal.

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Finances: None Reported

Registrant disseminated a statement prepared by the foreign principal.

Institutional Development Associates, Ltd., #3828
8300 Boone Blvd., Suite 500
Vienna, Virginia 22180-9998
Government of the Kingdom of Saudi Arabia
Registrant analyzed technical requirements of the Royal Saudi Naval
Forces.
\$27,245.00 for the six month period ending November 8, 1986.
Political Propaganda: None Reported

LeBoeuf, Lamb, Leiby & MacRae, #2868 1333 New Hampshire Avenue, N.W. Suite 1100 Washington, D.C. 20036

Foreign Ministry of the Royal Kingdom of Saudi Arabia

Registrant monitored and advised the foreign principal on matters of interest.

Finances: None Reported

Political Propaganda: None Reported

Paul J. Manafort, Jr., #3594 324 North Fairfax Street Alexandria, Virginia 22314

The Government of Saudi Arabia

The registrant contacted officials of the Department of State, the White House and Congressional staff to discuss the proposed arms sale to Saudi Arabia.

\$250,412.12 for the six month period ending June 4, 1986.

Political Propaganda: None Reported

542

Michael K. Deaver and Associates, #3734 3050 K Street, N.W., Suite 450 Washington, D.C. 20007 Royal Embassy of Saudi Arabia Registrant monitored legislative developments of interest to the foreign principal. \$250,000.00 for the seven month period ending September 18, 1986. Political Propaganda: None Reported North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017 Royal Embassy of Saudi Arabia through Hannaford International (t) Activities: None Reported Finances: None Reported Political Propaganda: None Reported Omnicom Group, Inc., #1066 (formerly: Doyle Dane Bernbach, Inc.) 437 Madison Avenue

New York, New York 10022

Saudi Arabian Development Committee (t)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Ministry of Information of Saudi Arabia

Registrant produced and distributed videotapes of an interview with the Minister of Information.

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Finances: None Reported

Political Propaganda: None Reported

Rogers & Cowan, Inc: Washington, #3707 2550 M Street, N.W., Suite 305 Washington, D.C. 20037 H.R.H. Princess Haifa bint Faisal Activities: None Reported Finances: None Reported Political Propaganda: None Reported

SCOTLAND

Carl Byoir & Associates, Inc., #3170 380 Madison Avenue New York, New York 10017

Scottish Development Agency

Registrant prepared and distributed news releases, arranged a familiarization visit, and organized press conferences for the purpose of attracting investments to Scotland.

\$10,594.88 for the six month period ending May 24, 1986.

Registrant prepared and disseminated a number of press releases regarding Scotland and investment opportunities in choosing Scotland as a location site.

David M. Grant Inc., #3900 750 Third Avenue New York, New York 10017-2703

The Scottish Development Agency

Registrant agreed to conduct a public relations program to promote business opportunities in Scotland.

Finances: None Reported

Political Propaganda: None Reported

Development Counsellors International, Ltd., #1421 733 Third Avenue New York, New York 10017

Glenrothes Development Corporation (t)

The registrant publicized and informed U.S. businessmen about investment opportunities in Scotland.

\$2,895.00 for the 12 month period ending July 29, 1986.

Homer & Durham Advertising, Ltd. #3383 115 Fifth Avenue New York, New York 10003 Scottish Development Agency Registrant designed and placed advertisements in trade newspapers and magazines to encourage U.S. businesses to locate in Scotland. \$243,521.98 for the 12 month period ending December 28, 1986. Registrant placed advertisements in Fortune, Business Journal and other periodicals.
Livingston Development Corporation, #3838 P.O. Box 345

Old Greenwich, Connecticut 06870

Livingston Development Corporation

Registrant promoted Livingston as an attractive site for U.S. companies seeking to set up a European facility.

\$10,722.04 for the six month period ending December 3, 1986.

Political Propaganda: None Reported

M. Silver Associates, Inc., #3131 1120 Avenue of the Americas New York, New York 10036

Highlands and Islands Tourist Board

The registrant provided public relations services to the foreign principal, which included organizing familiarization trips for members of the press and writing and disseminating press releases to promote tourism to Scotland.

\$46,586.60 for the 12 month period ending July 15, 1936.

MacFarlane and Company, Inc., #3051 Suite 450, One Park Place Atlanta, Ge rgia 30318

Scottish Development Agency

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Morgan, Lewis & Bockius, #3794 1800 M Street, N.W. Washington, D.C. 20036

Scotch Whiskey Association

Registrant met with Government officials to discuss action by the U.S. to reduce barriers to the importation of distilled spirits into Japan.

\$9,312.55 for the six month period ending September 12, 1986.

Registrant prepared a memorandum, "Japan's Discriminating Treatment of Imported Distilled Spirits," which detailed Japan's discriminatory treatment of imported distilled spirits and suggested changes to open the Japanese market to imported distilled spirits.

Rifkind Pondel & Parsons, #3879 11601 Wilshire Boulevard Suite 760 Los Angeles, California 90025

Scottish Development Agency

Registrant agreed to publicize Scotland as an important location for foreign operations by U.S. businesses and to increase exposure of the foreign principal principal to provide services to American businesses.

Finances: None Reported

Scottish Development Agency, New York, #3013 1 Landmark Square Suite 810 Stamford, Connecticut 06901

Scottish Development Agency

The registrant's offices in Houston, San Francisco and Chicago contacted representatives of U.S. business organizations, disseminated economic information, placed advertisements in U.S. publications and sponsored various lectures and seminars to promote investment in Scotland.

\$1,030,332.27 for the 12 month period ending September 30, 1986.

Brochures describing the opportunities available in Scotland for U.S. investors were disseminated to U.S. companies, consultants, newspapers and individuals. Material disseminated included <u>Scottish</u> <u>Oil Directory 1985</u> and <u>Scottish Development Agency Annual Report 85</u> <u>Agency of Change</u>.

SEYCHELLES

Henry J. Kaufman and Associates, #3573 (T) 2233 Wisconsin Avenue, N.W. Washington, D.C. 20007

Seychelles Tourist Board

Registrant produced and placed advertisements to promote tourism to the Seychelles.

\$21,945.78 for the 12 month period ending October 17, 1986.

Political Propaganda: None Reported

Reichler & Appelbaum, #3582 888 17th Street, N.W. Suite 1101 Washington, D.C. 20006 Republic of Seychelles (t) Activities: None Reported \$499.75 for the five month period ending November 9, 1986. Political Propaganda: None Reported

Seychelles Tourist Board, #3699 P.O. Box 33018 St. Petersburg, Florida 33733

Seychelles Tourist Board

Registrant promoted the tourist interests of the foreign principal by participating in trade shows and distributing brochures.

\$125,850.00 for the 12 month period ending July 8, 1986.

Teeley-Macdonald Partnership, #3689 (T) 815 Connecticut Avenue, N.W. Washington, D.C. 20006

Republic of Seychelles

Registrant advised the foreign principal on matters of interest, and introduced representatives of the foreign principal to U.S. Government officials and others.

\$72,000.00 for the 12 month period ending December 31, 1986.

Alvin Rosenbaum Projects, Inc., #3858 1200 18th Street, N.W. Washington, D.C. 20036

Government of Sierra Leone

Registrant provided public relations on behalf of the foreign principal.

\$14,000.00 for the six month period ending July 18, 1986.

Registrant disseminated a press kit publicizing the inauguration of the new President of Sierra Leone.

Darius International Inc., #3713 311 East 72nd Street, #10B New York, New York 10021

Government of Sierra Leone (t)

The registrant provided public relations services to (former) President Siaka Stevens, which included briefing and arrangements for press coverage of his visits to Washington, Boston, and West Memphis.

\$30,625.00 for the 12 month period ending August 6, 1986.

The registrant prepared and disseminated a press kit to the media and public officials announcing the inauguration of newly elected President Joseph Momoh and new Sierra Leone initiatives for economic development which promoted economic reforms in Sierra Leone.

SINGAPORE

Arent, Fox, Kintner, Plotkin & Kahn, #2661 1050 Connecticut Avenue, N.W. Washington, D.C. 20036

Neptune Orient Lines Ltd.

The registrant provided general legal advice and formal representation in connection with U.S. international trade matters, and advised and represented the foreign principal in connection with the classification of the foreign principal as a non "controlled carrier."

\$56,902.14 for the 12 month period ending August 18, 1986.

Political Propaganda: None Reported

Bracy Williams & Company, #3612 (T) 1000 Connecticut Avenue, N.W. Suite 304 Washington, D.C. 20036

Singapore Airlines Limited

The registrant monitored Congressional and executive branch activities that could affect the foreign principal and provided public relations services in connection with Singapore's sponsorship of a National Symphony Ball.

\$56,514.77 for the six month period ending March 14, 1986.

Political Propaganda: None Reported

Colby, Bailey & Associates, #3663 (formerly: Colby, Bailey, Werner & Associates) 2550 M Street, N.W. Suite 405 Washington, D.C. 20037

Monetary Authority of Singapore

The registrant collected information relating to the political factors affecting American economic policy, analyzed this information in weekly and quarterly reports and forwarded key public documents on the subject to assist the foreign principal in assessing the impact of U.S. economic policy on the Government of Singapore's economic interests. \$155,478.67 for the 12 month period ending September 22, 1986.

Political Propaganda: None Reported

Graham & James, #3275 1050 17th Street, N.W. Suite 1200 Washington, D.C. 20036 Neptune Orient Lines, Ltd.

> The registrant promoted the foreign principal's interest in seeking to influence the interpretation of certain provisions of the Shipping Act of 1984 and in having the "controlled-carrier exemption" provision of the Shipping Act expanded, through telephone calls and meetings with officials of the U.S. Government.

\$198,356.55 for the 12 month period ending September 23, 1986.

Political Propaganda: None Reported

Michael K. Deaver and Associates, #3734 3050 K Street, N.W., Suite 450 Washington, D.C. 20007

Government of Singapore (t)

Registrant represented the foreign principal in connection with a possible free trade agreement, textile and bilateral trade issues, and multilateral trade negotiations.

Finances: None Reported

Political Propaganda: None Reported

National Computer Board of Singapore, #3764 55 Wheeler Street Cambridge, Massachusetts 02138

National Computer Board

The registrant served the interests of the foreign principal by fostering relationships between U.S. high technology companies and the Singapore computer industry.

\$137,829.15 for the 12 month period ending December 18, 1986.

The registrant disseminated brochures concerning Singapore's computer services industry development to U.S. businesses.

North American (ASEAN) Promotional Chapter for Tourism, #2744

See "International"

St. Maxens & Company, #3726
1140 Connecticut Avenue, N.W.
Suite 201
Washington, D.C. 20036

Government of the Republic of Singapore

The registrant provided advice and written analyses to the Government of Singapore on all aspects of the General Review of the U.S. Generalized System of Preferences (GSP).

\$68,000.00 for the 12 month period ending on August 23, 1986.

Political Propaganda: None Reported

Singapore Economic Deve:lopment Board, #2003 745 Fifth Avenue, Suite 1509 New York, New York: 10151

Singapore Economic Development Board

Registrant promoted direct industrial investment and marketing opportunities in Singapore and provided general assistance to U.S. companies establishing business operations in Singapore.

\$3,901,512.50 for the 12 month period ending August 2, 1986 which included operational expenses for offices located in Chicago, Atlanta, Washington, D.C., Houston/Dallas, Los Angeles, San Jose and New Cana an.

Registrant distributed various publications which described the positive business opportunities available in Singapore to U.S. corporations.

Singapore Tourist Promotion Board, #2414
251 Post Street
San Francisco, California 94108
Republic of Singapore
Registrant's two offices, located in New York and San Francisco,
promoted and publicized the tourist attractions of Singapore by
distributing informational literature, offering guidance, and
responding to inquiries.
\$993,125.01 for the 12 month period ending September 27, 1986.
Political Propaganda: None Reported

Singapore Trade Development Board, #2979 350 South Figueroa Street, Suite 272 Los Angeles, California 90071

Trade Development Board, Singapore

Registrant provided trade information to the principal and to individuals and companies in Singapore and the U.S., and assisted Singapore companies with participation in trade shows in the U.S.

\$284,243.82 for the 12 month period ending November 27, 1986.

Political Propaganda: None Reported

White and Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Singapore

Registrant provided legal representation in connection with the U.S. Government investigation under the Countervailing Duties Section of the Tariff Act of 1930, concerning textile mill products and men's and boy's apparel.

Finances: None Reported

SOMALI DEMOCRATIC REPUBLIC

William S. Coury, #3536 805 Peachtree Street, N.E. Atlanta, Georgia 30308

Somali Democratic Republic

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Permanent Mission of the Somali Democratic Republic to the United Nations

Registrant distributed for broadcast in the United States a television program on Somali refugee problems.

Finances: None Reported

Political Propaganda: None Reported

Ibrahim Meygag Samater, #3640 P.O. Box 1246 Falls Church, Virginia 22041

Somali National Movement

Registrant organized committees for persons interested in discussing the political situation in Somalia.

\$5,643.00 collected in donations during the 12 month period ending July 18, 1986.

Zoltan Michael Szaz, #3187 7209 Monticello Boulevard Springfield, Virginia 22100

Government of the Democratic Republic of Somalia

The registrant contacted members and staff of Congress regarding U.S. aid to Somalia, and testified before the House Subcommittee on Foreign Operations.

Finances: None Reported

Registrant testified before Congress on behalf of the foreign principal.

REPUBLIC OF SOUTH AFRICA

African National Congress of South Africa, #2354 c/o Johnston Makitini 801 2nd Avenue, #405 New York, New York 10017

African National Congress of South Africa

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Thomas A. Bolan, #3807 39 East 68th Street New York, New York 10021

Government of the Republic of South Africa

Registrant advised the foreign principal, and introduced representatives of the Government of South Africa to U.S. Government officials and the media.

\$225,000.00 for the seven month period ending October 4, 1986.

Political Propaganda: None Reported

Busby, Rehm and Leonard, P.C., #2923 1330 Connecticut Avenue, N.W. Suite 200 Washington, D.C. 20036

Ferro Alloy Producers Association of South Africa

Registrant provided routine counseling in reference to executive and legislative activities of interest to the foreign principal.

\$687.00 for the 12 month period ending November 27, 1986.

Ellis Associates, #2617 304 East 42nd Street New York, New York 10017

South African Tourist Corporation

Registrant wrote and distributed tourist-feature and news articles, arranged tour itineraries in South Africa for travel writers, and met with feature writers and editors to provide background data.

\$101,391.90 for the 12 month period ending October 15, 1986.

Political Propaganda: None Reported

International Gold Corporation, Ltd., #3482 (T) 900 Third Avenue New York, New York 10022

International Gold Corporation of South Africa

Registrant engaged in private and non-political activities in furtherance of the trade and commerce of the foreign principal.

\$5,257,045.89 for the six month period ending June 15, 1986.

Political Propaganda: None Reported

International Public Affairs Consultants, Inc., #3730 P.O. Box 9376 Arlington, Virginia 22209

Embassy of South Africa

Registrant counseled and assisted the Embassy in a program to inform the American people of efforts to abolish apartheid and to improve the image of the foreign principal in the U.S. Registrant contacted journalists, religious groups, state officials, business representatives and others to express opposition to sanctions and disinvestment. Registrant also arranged meetings for the Ambassador and visiting South Africans, and contacted U.S. Government officials.

\$446,169.66 for the 12 month period ending October 10, 1986.

Jay Parker & Associates, Inc., #3227 1001 Connecticut Avenue, N.W., Suite 1135 Washington, D.C. 20036
Embassy of South Africa, through International Public Affairs Consultants, Inc.
Registrant identified Americans interested in fact finding missions and responded to media and general public inquiries about South Africa.
\$90,404.02 for the 12 month period ending October 15, 1986.
Registrant wrote and distributed two articles about South Africa.
Donald G. Johnson, #3882 P.O. Box 9533 Washington, D.C. 20016
Republic of South Africa
Registrant agreed to work with Riley and Fox, Inc., and United International Concultants, both registered under FARA to improve

International Consultants, both registered under FARA, to improve relations between the U.S. and South Africa.

\$9,000.00 received prior to registration.

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 Metropolitan Square 655 Fifteenth Street, N.W. Washington, D.C. 20005-5701

South African Sugar Association (t)

Registrant advised the foreign principal concerning U.S. Government actions involving sugar imports and exports, and contacted U.S. Government officials to relay the foreign principal's opposition to proposed sanctions legislation.

\$49,201.00 for the 12 month period ending December 10, 1986.

Madumane Morwamokwene Matabane, #3029 6804 Wilburn Drive Capitol Heights, Maryland 20743

African National Congress of South Africa

Registrant spoke at schools, churches and other public forums in the U.S., participated in radio and television interviews and met with two members of Congress to discuss the political situation in South Africa.

\$10,800.00 for the 12 month period ending December 12, 1985.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Embassy of South Africa (t)

Registrant prepared and distributed news releases to U.S. radio stations on behalf of the foreign principal.

\$4,265.00 for the 12 month period ending October 12, 1986.

The registrant disseminated informational material to U.S. radio stations.

Pearson & Pipkin, Inc., #3727 422 First Street, S.E. Washington, D.C. 20003

Embassy of South Africa

Registrant monitored and advised the foreign principal on legislative developments and coverage of South Africa in the media. Registrant also arranged meetings for South African officials with Congressional staff and the media.

\$191,812.63 for the 12 month period ending August 29, 1986.

Registrant disseminated newspaper reprints, transcripts and other information.



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Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Embassy of South Africa Registrant promoted and distributed films on behalf of the foreign principal. \$30,011.37 for the 12 month period ending August 23, 1986. Political Propaganda: None Reported

South African Tourist Corporation

Registrant promoted and distributed films on behalf of the foreign principal.

\$57,751.17 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Riley & Fox, Inc., #3813 1101 - 17th Street, N.W., Suite 606 Washington, D.C. 20036

Republic of South Africa

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Registrant contacted members and staff of Congress, representatives of the American business community and other interested parties to express opposition to sanctions against South Africa and divestment. Registrant also assisted in making arrangements for South African visitors to the U.S. and U.S. visitors to South Africa, reviewed and revised information on South Africa, and arranged meetings between South African Embassy officials and executives of American companies doing business in South Africa.

\$285,598.91 for the six month period ending October 10, 1986.

Registrant disseminated a statement about the effect of sanctions on South Africa's attempt to purchase wheat from the U.S. to Congressional staff members.

Law Offices of John P. Sears, #3584 818 Connecticut Avenue, N.W. Washington, D.C. 20006

Republic of South Africa

Registrant provided legal advice and assisted the foreign principal with an information program. Registrant also contacted, and arranged meetings for representatives of the foreign principal with, U.S. Government officials on topics of interest to South Africa including proposed sanctions against South Africa.

\$508,994.60 for the 12 month period ending November 9, 1986.

Political Propaganda: None Reported

Smathers, Hickey & Smathers, #3099 (T)
Suite 400
1700 K Street, N.W.
Washington, D.C. 20006

Republic of South Africa

Registrant contacted U.S. Government officials and advised the principal on matters of foreign and domestic policy towards South Africa, and researched various U.S. laws.

Finances: None Reported

Political Propaganda: None Reported

South Africa Foundation, #2111 1225 19th Street, N.W. Suite 620 Washington, D.C. 20036

South Africa Foundation

Registrant arranged trips to South Africa by U.S. Government officials and various private sector representatives. Registrant also contacted U.S. Government officials to promote an international understanding of South Africa's achievements, problems, and potential.

\$244,956.00 for the 12 month period ending November 21, 1986.

The registrant engaged in communication with various authors, editors, newspaper journalists and media representatives, and made

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appearances before civic, academic and business groups, and on radio and television.

South African Sugar Association, #3892 8th Floor, Norwich Union House Durban Club Place Durban 4001 RSA

South African Sugar Association

Registrant represented to U.S. Government officials its opposition to U.S. sanctions which would ban sugar imports from South Africa and transfer its sugar quota.

Finances: None Reported

Political Propaganda: None Reported

South African Tourism Board, #603 747 Third Avenue New York, New York 10017

The Board of Control, South African Tourist Corporation

Registrant conducted an extensive information campaign to encourage tourism to the Republic of South Africa. Registrant also represented the foreign principal at governmental, business and social functions.

\$2,185,112.86 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Surrey & Morse, #2649 (T) 1250 Eye Street, N.W. Washington, D.C. 20005

South African Sugar Association

The registrant firm merged with Jones, Day, Reavis and Pogue effective January 1, 1986.

Finances: None Reported

Political Propaganda: None Reported

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United International Consultant, #3701 1800 Diagonal Road Alexandria, Virginia 22314

Embassy of South Africa

The registrant monitored and advised the foreign principal on developments in the U.S. Congress, the business community and the press, maintained liaison with Congressional staff, arranged meetings for South African Government officials and U.S. Senators, and lobbied the Senate on proposals affecting South Africa.

\$482,183.96 for the 12 month period ending July 10, 1986.

Political Propaganda: None Reported

Office of the Republic of South Moluccas, #2575 1123 Broadway, Room 809 New York, New York 10010 Republic of South Moluccas Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Suite 900 Washington, D.C. 20036 Government of Catalonia (t) The registrant provided public relations services for the foreign principal during President Jordi Pujol's visit to the U.S. which included arranging interviews and meetings for President Pujol with the major business and trade press. The registrant also provided support arrangements for seminars and lectures; given by President Pujol. \$25,000.00 for the one month period ending May 15, 1986. The registrant disseminated press releases in connection with the activities referred to above. Camara Oficial Espanola De Comercio En Puerto Ricco, #2400

SPAIN

Camara Oficial Espanola De Comercio En Puerto Rico, #2400 P.O. Box 894 San Juan, Puerto Rico 00902

Spanish Ministry of Commerce of Madrid

To promote trade between the U.S. and Spain, the registrant participated in trade shows, held luncheons and dinners and provided information to American firms.

\$122,461.80 for the 12 month period ending December 27, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Burson-Marsteller, #2469 1850 M Street, N.W.

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Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York .10022 Ministry of Transport, Tourism & Communication, Government of Spain In order to promote tourism to Spain, the registrant prepared newsletters and press releases, organized press visits and contacted the media on behalf of the foreign principal.
\$77,775.64 for the 12 month period ending November 23, 1986. Political Propaganda: None Reported
Martin Sturtevant Silverman & Marshall Advertising, Inc., #3043 555 Madison Avenue New York, New York 10022 National Tourist Office of Spain

Registrant created and placed advertisements to promote tourism on behalf of the foreign principal.

\$1,492,349.12 for the 12 month period ending July 23, 1986.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165

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See "International"

Spanish National Tourist Office, # 2322 St. George and Hypolita Streets St. Augustine, Florida 32084 Ministry of Commerce and Tourilsm Activities: None Reported Finances: None Reported Political Propaganda: None Reported

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Ceylon (Sri Lanka) Tourist Board, #2301 (T) 609 Fifth Avenue, Suite 714 New York, New York 10017

Ceylon Tourist Board

Registrant promoted and publicized Ceylon as a tourist destination throughout the U.S. by contacting members of the travel industry, distributing tourist literature, advertising and conducting tourism seminars.

\$103,300.00 for the six month period ending January 2, 1986.

Political Propaganda: None Reported

The Desley Group, #3811 (T) 32 West 40th Street, #3C New York, New York 10018

Ceylon (Sri Lanka) Tourist Board

The registrant prepared advertising materials and media plans for the promotion of tourism to Sir Lanka.

\$295,479.12 for the three year period prior to registration on April 14, 1986.

Political Propaganda: None Reported

Rogers & Cowan, Inc: Washington, #3707 2550 M Street, N.W., Suite 305 Washington, D.C. 20037

The Democratic Socialist Republic of Sri Lanka

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

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Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017 Sri Lanka Tea Board The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews, and distribution of films. \$132,703.00 for the 12 month period ending December 31, 1986. Political Propaganda: None Reported Tribune Films, Inc., #1810 303 Fifth Avenue New York, New York 10016 Ceylon Tourist Board (t) Registrant distributed travel films on behalf of the foreign principal. \$489.90 for the three month period ending January, 1986. Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Democratic Socialist Republic of Sri Lanka

The registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic of Sri Lanka and other state owned entities.

Finances: None Reported

Political Propaganda: None Reported

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SUDAN

Neill & Company, Inc., #3320 900 17th Street, N.W. Suite 400 Washington, D.C. 20006

The Government of the Democratic Republic of Sudan (t)

Registrant contacted U.S. Government officials to encourage aid to Sudan and to gain support of the FY 1986-87 Foreign Assistance Authorization Bill and the FY 1986 Foreign Aid Appropriations Bill.

Finances: None Reported

Political Propaganda: None Reported

Public Affairs Analysts, Inc., #3558 342 Madison Avenue, Suite 1512 New York, New York 10173 The Office of the President of the Sudan (t) The registrant provided a daily newsclip service to the foreign principal. Finances: None Reported Political Propaganda: None Reported
SURINAM

Caribbean Tourism Association, #991

See "International"

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Republic of Surinam

The registrant provided general legal representation in connection with foreign borrowing and project financing by the Republic and state-owned entities.

\$10,984.45 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

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SWAZILAND

D. Michael Murray, #3557 2550 M Street, N.W. Suite 695 Washington, D.C. 20037

Swaziland Sugar Association

The registrant apprised the foreign principal as to legislative developments affecting the exportation of sugar from Swaziland to the U.S.

\$37,687.71 for the six month period ending February 2, 1986.

Political Propaganda: None Reported

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APCO Associates, #3597 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

ASEA A.B.

The registrant assisted Arnold & Porter in representing the principal in connection with proposed legislation applying Buy-America restrictions to extra high voltage equipment.

\$10,211.10 for the ten month period ending December 20, 1986.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

ASEA AB

The registrant represented the principal in opposition to "Buy America" restrictions on federal procurement of extra high voltage electrical equipment in the Energy and Water Development Appropriations Act for FY 1987.

\$94,071.19 for the eleven month period ending December 4, 1986.

The registrant disseminated material in opposition to "Buy America" restrictions on federal procurement of extra high voltage electrical equipment in the Energy and Water Developments Appropriations Act for FY 1987.

Nobel Foundation

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The registrant represented the principal in connection with proposed tax legislation that would subject the Nobel prize to United States income taxation. In doing this, the registrant contacted U.S. Government officials.

\$7,261.39 for the 12 month period ending December 4, 1986.

The registrant disseminated memoranda to public officials on the taxation of Nobel prizes.

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European Travel Commission, #574

See "International"

Donald L. Fierce, #3541 600 New Hampshire Avenue, N.W. Suite 1010 Washington, D.C. 20037

ASEA Hagglund

The registrant met with U.S. Government officials to discuss the competitive procurement of cranes for the Tactical Auxilary Crane Ship program.

\$19,500.00 for the 12 month period ending December 13, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

European Art School AB EASA

Registrant promoted and sold the foreign principal's films, consisting of four art programs.

\$15,238.03 for the three month period ending October 19, 1986.

Political Propaganda: None Reported

Scand-Video AB (t)

Registrant promoted and distributed the foreign principal's films.

\$10,100.00 for the two month period ending December, 1985.

Political Propaganda: None Reported

Sveriges Exportrad (Export Council of Sweden)

Registrant promoted and distributed the foreign principal's films.

\$25,723.00 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302 Swedish Information Service Registrant promoted and distributed films on behalf of the foreign principal. \$5,072.26 for the 12 month period ending August 23, 1986. Political Propaganda: None Reported

Swedish Broadcasting Corporation, #1676 825 Third Avenue New York, New York 10024

Sveriges Radio Aktiebolag

The registrant placed radio and television broadcasts promoting the cultural aspects of Sweden.

\$261,268.50 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Swedish Tourist Board, #68 655 Third Avenue New York, New York 10017

Swedish Tourist Board

To promote tourism to Sweden, the registrant participated in travel shows and provided information to travel agents and the general public.

\$395,000.00 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Volvo North Ameican Corporation, #3864 (T) Volvo Drive Rockleigh, New Jersey 07647

AB Volvo

Registrant monitored legislation of interest to the foriegn principal.

Finances: None Reported

Political Propaganda: None Reported

Winthrop, Stimson, Putnan & Roberts, #3873 1155 Connecticut Avenue, N.W. Washington, D.C. 20036

Jernkontoret (Swedish Ironmasters Association)

Initial registration documents indicate the registrant agreed to represent the foreign principal before the legislative and executive branches of the U.S. Government in connection with Swedish iron and steel imports into the United States.

\$6,825.29 for the two month period ending August 21, 1986.

Alcalde, Henderson, O'Bannon & Rousselot, #3571 1901 North Fort Myer Drive Arlington, Virginia 22209

BBC Brown, Boveri & Company

In an attempt to amend Section 506 of Public Law 99-141, registrant communicated the foreign principal's concerns over the increased "Buy American" differential for the procurement of EHV equipment from TVA and the Power Marketing Administrations to the members and staff of the Energy and Water Development Subcommittee, Appropriations Committee.

\$104,758.23 for the 12 month period ending September 14, 1986.

The registrant disseminated objections to Section 506 of Public Law 99-141 regarding "Buy American" differential for procurement of extra high voltage equipment from the Tennessee Valley Authority and the Power Marketing Administrations to U.S. Government officials on behalf of the foreign principal.

Alpine Tourist Commission, #2052

See "International"

Arnold and Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D. C. 20036

Ambassador of the Swiss Confederation

Registrant rendered advice on U.S. laws, regulations and policies concerning trade, U.S. Government procurement, customs requirements, commodities regulations, tax laws and criminal law matters.

\$19,172.78 for the 12 month period ending December 4, 1986.

Doyle, Graf, Mabley, Inc., #3719 (formerly: Henderson, Friedlich, Graf & Doyle) 600 Third Avenue New York, New York 10016

Swissair

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

The Fontayne Group, Inc., #3752 13470 Washington Blvd. Marina del Rey, Californía 90292

Swiss National Tourist Office

The registrant planned and implemented an Eastern media tour for a group of Swiss tourism officials in order to promote travel to Switzerland.

Finances: None Reported

Political Propaganda: None Reported

Dr. H. Tschudin Associates, Inc., #3702 215 River Vale Road River Vale, New Jersey 07675

BEDA, Bernese Development Agency

The registrant agreed to work to promote the economic development of the Canton of Berne, Switzerland on behalf of the foreign principal.

\$40,963.17 for the six month period ending July 10, 1986.

The registrant disseminated material on behalf of the foreign principal in order to promote direct investments in the Canton of Berne, Switzerland. Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Marc Rich and Company AG

Registrant produced and disseminated a press release concerning a lawsuit, and provided media counsel to the foreign principal concerning a news article placement in U.S. magazines.

\$94,870.19 for the 13 month period ending December 31, 1986.

Political Propaganda: None Reported

Societe Generale de Surveillance, S.A.

Registrant contacted staff and officials of the White House, Committees on Ways and Means and Foreign Affairs, the Congress, the Departments of Commerce, Transportation, State and Defense, Office of Management and Budget, and the U.S. Trade Representative's Office regarding the Section 301 action filed against five Latin American countries using the SGS export inspection service. Written materials regarding this issue were disseminated to selected agency officials.

\$2,500.00 for the seven month period ending December 31, 1986.

Political Propaganda: None Reported

J. Woodman Associates, Inc., #3590 143 Bedford Road Katonah, New York 10536

KIGA - Canton of St. Gall, Switzerland

The registrant implemented marketing exercises aimed at electronic growth sectors of industries for investment in the Canton of St. Gall, Switzerland.

\$63,322.85 for the 12 month period ending November 30, 1986.

The registrant disseminated material regarding investments in the Canton of St. Gall, Switzerland.

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Embassy of Switzerland

Registrant promoted and distributed the foreign principal's films.

\$4,702.74 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Swissair

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,137.17 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Tourist Office of St. Moritz (t)

Registrant promoted and distributed a film via the Modern Satellite Network and Modern Cable Network.

\$2,425.91 for the two month period ending December, 1985.

Political Propaganda: None Reported

Multistate Associates, Inc., #3766 300 North Washington Street Suite 315 Alexandria, Virginia 22314

BBC Brown, Boveri Company

The registrant agreed to attempt to amend Public Law 99-141, Energy and Water Appropriation FY '86, with respect to its "Buy American" provision.

\$169,976.01 for the 12 month period ending June 30, 1986.

Michael R. Oestreicher, #3426 2900 Dubois Tower 511 Walnut Street Cincinnati, Ohio 45202

Industry Representative of the Canton of Neuchatel, Switzerland

The registrant developed and proposed to the foreign principal a program and written materials to be used to approach U.S. businessmen for the purpose of attracting them to locate their operations in the Canton of Neuchatel, Switzerland.

\$244,587.42 for the 12 month period ending December 8, 1986.

The registrant disseminated material to corporations, businessmen, attorneys, accountants and Swiss Consular officials designed to encourage industrial investment in the Canton of Neuchatel, Switzerland.

Rogers & Wells, #3428 200 Park Avenue New York, New York 10166

Swissair (t)

The registrant contacted U.S. Government officials regarding the foreign principal's efforts to obtain authority to land at Atlanta and Houston.

\$30,396.19 for the four month period ending June 10, 1986.

Political Propaganda: None Reported

Rose, Schmidt, Chapman, Duff & Hasley, #2275 1825 Eye Street, N.W. Washington, D.C. 20006

Federation of the Swiss Watch Industry

Registrant presented comments to the Subcommittee on Trade of the House Ways and Means Committee regarding import tariffs on Swiss watches.

\$17,392.46 for the six month period ending August 24, 1986.

Political Propaganda: None Reported

Royer, Shacknai & Mehle, #3818 1747 Pennsylvania Avenue, N.W. Washington, D.C. 20006

Swiss Bank rs Association

Registrant monitored congressional activities relating to matters of concern to the foreign principal.

\$10,850.00 for the six month period ending October 23, 1986.

Political Propaganda: None Reported

Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Societe Generale de Surveillance, S.A.

The registrant agreed to provide general legal services for the foreign principal related to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SGS Control Services, Inc., an affiliate of the principal.

Finances: None Reported

Political Propaganda: None Reported

Stafford, Burke & Hecker, Inc., #3623 1006 Cameron Street Alexandria, Virgina 22314-2491

Machine Tool Works, Oerlikon-Buhrle, Ltd. (t)

The registrant analyzed the foreign principal's capabilities to perform as a prime or subcontractor in providing armament for U.S. military aricraft, pointed out business opportunities for which they might qualify, reported on governmental and private activity in the development of military armament, and suggested people who their personnel might wish to visit to outline their capabilities in the armament field.

\$6,250.00 for the six month period ending April 25, 1986.

Swiss National Tourist Office, #55 608 Fifth Avenue New York, New York 10020 Swiss National Tourist Office and Swiss Federal Railways To promote tourism to Switzerland, the registrant participated in travel shows, arranged familiarization trips and provided information to travel agents and the general public. \$2,441,574.06 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Swiss National Tourist Office, #458 250 Stockton Street San Francisco, California 94108

Swiss National Tourist Office

To promote tourism to Switzerland, the registrant participated in travel shows, arranged familiarization trips and provided information to travel agents and the general public.

\$362,445.07 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

Trans Swiss Exports, #3899 1800 K Street, N.W. Suite 1120 Washington, D.C. 20006

Societe Generale de Surveillance, S.A. (S.G.S.)

The registrant agreed to assist the foreign principal in its public relations effort in the Washington, D.C. area. This activity may include communications with members of Congress and Congressional staff to discuss the S.G.S. program as it pertains to U.S. exporters and/or U.S. Government interests.

\$3,000.00 received 60 days prior to registrant's obligation to register.

Political Propaganda: None Reported

Verner, Liipfert, Bernhard, McPherson and Hand, Chartered, #3712
1660 L Street, N.W.
Suite 1000
Washington, D.C. 20036

Oerlikon-Buhrle, Ltd., Military Products Division

The registrant rendered services to the foreign principal relating to the Canadian purchase of the principal's air-defense anti-tank system, as well as the possible purchase of the system for the U.S. Armed Services. This included meeting with U.S. Government officials regarding the system.

\$165,893.29 for the eight month period ending August 5, 1986.

TAHITI

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Tahiti Tourist Board

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,037.10 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

J.M.B. Consultants, Inc., #3808 12233 West Olympic Boulevard Los Angeles, California 90064

Tahiti Tourist Promotion Board

Registrant distributed travel brochures and participated in travel shows encouraging tourism to Tahiti.

\$1,080,405.42 for the eight month period ending October 8, 1986.

TANZANIA

Sechaba Publications

Registrant imported books and periodicals from principal for resale to American customers.

During the 12 month period ending September 12, 1986, registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017

The Tanzania Tea Authority

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews, and distribution of films.

Finances: None Reported

THAILAND

Albrecht Incorporated, #3754 5814 Ogden Court Bethesda, Maryland 20816

The Royal Thai Embassy

The registrant provided information and/or advice to the foriegn principal in connection with U.S.-Thai trade and economic issues.

Finances: None Reported

Political Propaganda: None Reported

Arthur D. Little, Inc., #3804 (T) Acorn Park Cambridge, Massachusetts 02140

Board of Investment, Government of Thailand

The registrant assisted in the identification of product areas and companies suitable for investment in Thailand, the data collection and analysis on investment opportunities in Thailand and on potential U.S. investors, and in the organization of meetings between the foreign principal and Thai private sector representatives with U.S. company officials.

\$2,204,139.41 for the 27 month period ending December 31, 1986.

Political Propaganda: None Reported

Colby, Baily & Associates, #3663 (formerly: Colby, Baily, Werner & Associates) 2550 M Street, N.W. Suite 405 Washington, D.C. 20037

Royal Thai Embassy (t)

The registrant provided analyses of political, financial, commercial and sociological developments in the U.S. relevant to the foreign principal's interests, and contacted various business, trade and professional leaders to discuss possibilities of improving trade relations.

\$18,000.00 for the 12 month period ending September 22, 1986.

The registrant sent a memorandum on trade issues and investment between Thailand and the U.S. to all members of the Senate Finance Committee and the Senate Foreign Relations Committee.

Lou Hammond & Associates, Inc., #3682 39 East 51st Street New York, New York 10022

Tourism Authority of Thailand

In order to promote tourism to Thailand, the registrant prepared newsletters and press releases, organized press visits and contacted the media on behalf of the foreign principal.

\$8,702.78 for the 12 month period ending November 23, 1986.

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Tourism Authority of Thailand (thru East Asian Tourist Association) (t)

Registrant promoted and distributed the foreign principal's film.

\$2,000.00 for the six month period ending June, 1986.

Political Propaganda: None Reported

North American (ASEAN) Promotional Chapter for Tourism, #2744

See "International"

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Permanent Mission of Thailand to United Nations

Registrant distributed videotapes of an interview with the Permanent Representative of Thailand to the United Nations.

Finances: None Reported

Political Propaganda: None Reported

Ruder Finn & Rotman, #1481 110 East 59th Street New York, New York 10022

Government of Thailand (Board of Investment)

Registrant provided general public relations services to the principal which included distributing newsletters and information kits, arranging media interviews and conducting investment luncheons.

\$469,737.81 for the 12 month period ending September 27, 1986.

Political Propaganda: None Reported

Tourism Authority of Thailand, #2178 3440 Wilshire Boulevard, Suite 1101 Los Angeles, California 90010

Tourism Authority of Thailand

Registrant promoted travel to Thailand by distributing tourist information to travel agencies and others in the travel industry.

\$184,391.90 for the 12 month period ending December 19, 1986.

Political Propaganda: None Reported

Tourism Authority of Thailand, #1897 Five World Trade Center Suite 2449 New York, New York 10048

Tourism Authority of Thailand

Activities: None Reported

Finances: None Reported

The Office of Tibet, #1699 801 Second Avenue New York, New York 10017

The Dalai Lama, India

Registrant gave talks and interviews on the problems of Tibet and Tibetan refugees, assisted in handling refugee problems, and facilitated educational opportunities for Tibetan exiles.

\$993,969.26 for the 12 month period ending September 12, 1986 (includes donations and miscellaneous receipts).

Political Propaganda: None Reported

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, D.C. 20037-1420

Government of Tibet in Exile

The registrant provided legal advice in connection with matters regarding the status of Tibet and of the Government in Exile.

Finances: None Reported

David Apter & Associates, Inc., #3133
1625 K Street, N.W., Suite 102
Washington, D.C. 20006
Republic of Togo (through Squire, Sanders and Dempsey)
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

TRANSKEI

Republic of Transkei, Washington Bureau, #3618 1511 K Street, N.W., Suite 733 Washington, D.C. 20005

Republic of Transkei

Registrant contacted members and staff of Congress to encourage the elimination of Transkei from proposed sanctions against South Africa, and gave speeches to solicit aid for the improvement of Transkei's health, education and agriculture programs.

\$347,167.17 for the 12 month period ending October 3, 1986.

Political Propaganda: None Reported

Kenneth Howard Towsey, #3382 5110 Allan Road Bethesda, Maryland 20816

Government of the Republic of Transkei

Registrant contacted members and staff of Congress to urge special consideration of Transkei in connection with the imposition of sanctions against South Africa. Registrant also studied the availability of USAID assistance for Transkei projects, and sought community development assistance from the private sector.

\$14,099.71 for the 12 month period ending December 16, 1986.

Registrant sent letters to Senators regarding the impact sanctions against South Africa would have on Transkei.

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TRINIDAD & TOBAGO

Caribbean Tourism Association, #991

See "International"

Lobsenz-Stevens Inc., #3576 460 Park Avenue New York, New York 10016

Trinidad & Tobago Office of Tourism

Registrant issued press releases and photographs, organized parties and receptions, and arranged press trips to Trinidad & Tobago to promote Trinidad and Tobago as a tourist destination.

\$72,000.00 for the 12 month period ending October 27, 1986.

Political Propaganda: None Reported

M. Silver Associates, Inc. #3131 1120 Avenue of the Americas New York, New York 10036

Trinidad & Tobago Tourist Board

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1155 Fifteenth Street, N.W. Suite 811 Washington, D.C. 20005

Neal & Massy Holdings Ltd.

The registrant provided information to the foreign principal on the status of consideration of its application for a favorable customs ruling on the origin of steel to be produced in Trinidad and Tobago, and made representations to U.S. Government officials.

Finances: None Reported

Political Propaganda: None Reported

McCann-Erickson, Inc., #3060 (T) 485 Lexington Avenue New York, New York 10017 Trinidad & Tobago Tourist Board Registrant provided media planning and advertising services on behalf of the foreign principal. \$499,362.03 for the 12 month period ending September 19, 1986. Political Propaganda: None Reported

Trinidad & Tobago Industrial Development Corporation, #1889 (T) 400 Madison Avenue Suite 803 New York, New York 10017

Trinidad & Tobago Industrial Development Corporation

To promote the economic and industrial interests of the foreign principal, the registrant disseminated brochures and information to individuals and various companies.

\$120,629.31 for the six month period ending April 30, 1986.

The registrant disseminated brochures on investment opportunities in Trinidad & Tobago.

Trinidad & Tobago Tourist Board, #3231 200 S.E. First Street Miami, Flordia 33131

Trinidad & Tobago Tourist Board

Through offices in New York and Miami, the registrant made sales calls, circulated promotional films, distributed tourism literature and responded to mail and telephone requests.

\$1,765,661.98 for the 12 month period ending October 20, 1986, of which \$1,096,213.52 was received by the New York Office and \$669,448.46 was received by the Miami office.

Political Propaganda: None Reported

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Tromson Monroe Advertising, Inc., #2403
 40 East 49th Street
 New York, New York 10017
 Trinidad and Tobago Airways a/b/a BWIA International
 Registrant provided public relations and sales promotion aimed at the
 travel trade and consumer media.
 Finances: None Reported
 Political Propaganda: None Reported

TURKEY

APCO Associates, #3597
 1200 New Hampshire Avenue, N.W.
Washington, D.C. 20036
Profilo Holding A.S.
Activities: None Reported
 \$4,290.00 for the 12 month period ending December 20, 1986.
Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Profilo Holding A.S.

The registrant rendered advice to the foreign principal with respect to various issues relating to Turkish/U.S. relations.

\$13,000.00 for the 12 month period ending December 4, 1986.

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Hill and Knowlton, Inc., #3301 (formerly: Gray and Company Public Communications International, Inc., #3301) Washington Harbour 901 31st Street, N.W. Washington, D.C. 20007

Republic of Turkey

Registrant contacted several members of Congress, staff members of the House Foreign Affairs Committee, Senate Appropriations Committee, the House Armed Services Committee, Post Office and Civil Service Committees, staff members of the Senate Select Committee on Intelligence, and various executive branch officials, to explain the

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foreign principal's position and determine the status of the Foreign Aid bill and other legislation affecting the foreign principal (including S.J. Res. 101). Registrant also arranged meetings with members and staff of Congress on behalf of the foreign principal's Ambassador to the U.S., and coordinated travel plans to Turkey for members of Congress and their staffs.

\$586,375.00 for the 13 month period ending December 31, 1986.

Registrant disseminated a "Washington Spotlight" radio show via satellite, regarding foreign aid to Turkey and a press release entitled "Turkish Cultural Exhibitions to Visit U.S. in 1987." Registrant also disseminated a newsletter, Turkey Today.

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Embassy of Turkey

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,174.49 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

Turkish Consulate General Office of the Culture and Information Attache, #498 821 United Nations Plaza, 4th Floor New York, New York 10017

Ministry of Culture and Tourism

Registrant's tourist promotion activities included distributing literature, disseminating films, advertising, and attending travel trade meetings.

\$185,750.47 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

White and Case, #2759

1155 Avenue of the Americas New York, New York 10036

Central Bank of the Republic of Turkey

Registrant provided general legal representation in connection with proposed restructuring of short term foreign indebtedness of the Republic of Turkey and of commercial banks located in the Republic. The registrant also advised the foreign principal with respect to certain trade and commercial matters affecting the foreign principal that were under consideration by the legislative and executive branches of the U.S. Government, contacted members of the executive branch on behalf of the foreign principal to monitor progress of pending matters, advised the foreign principal as to the means by which it could try to obtain favorable treatment under proposed policies, and assisted the foreign principal with respect to certain negotiations with the executive branch.

\$605,464.10 for the 12 month period ending September 9, 1986.

TURKS & CAICOS ISLANDS

Caribbean Tourism Association, #991

See "International"

John S. Mailho Company, #3326 2527 North Carson, Suite 205 Carson City, Nevada 89701

Turks & Caicos Government

The registrant explained nuances of international insurance law highlighting Turks & Caicos insurance law versus various U.S. insurance laws.

Finances: None Reported

Amtorg Trading Corp., #596 750 Third Avenue New York, New York 10017 Foreign Principals: Finances: V/O "Machinoimport" V/O "Technopromimport" V/O "Stankoimport" V/O "Raznoexport" V/O "Raznoimport" V/O "Exportljon" V/O "Promsyrioimport" V/O "Sojuzpromexport" V/O "Sojuznefteexport" V/O "Technoexport" V/O "Exportles" V/O "Sojuzpushnina" V/O "Prodintorg" V/O "Avtoexport" V/O "Techmashimport" V/O "Machinoexport" V/O "Medexport" V/O "Licensintorg" V/O "Mashpriborintorg" V/O "Prommashimport" V/O "Sudoimport" V/O "Techsnabexport" V/O "Novoexport" V/O "Aviaexport" V/O "Sojuzplodoimport" V/O "Techmashexport" V/O "Almazjuvelirexport" V/O "Sojuzchimexport" V/O "Exportkhleb" V/O "Metallurgimport" V/O "Electronorgtechnica" V/O "Sovinflot" V/O "Sovfracht" V/O "Energomashexport" V/O "Vneshtorgreklama" V/O "Traktoroexport" V/O "Avtopromimport" V/O "Vneshtechnica" V/O "Zapchastexport" V/O "Sojuzvneshtrans" V/O "Sojuzvneshstrojimport" V/O "Strojmaterialintorg" V/O "Technointorg"

None Reported \$500.00 None Reported \$7,480.17 None Reported None Reported None Reported None Reported \$2,800.00 None Reported None Reported \$307,603.50 None Reported \$48,055.59 \$86,035.81 None Reported None Reported \$102,124.01 \$3,706.49 \$649.65 None Reported None Reported \$31,483.90 \$7,433.19 \$3,093.62 \$8,178.30 \$201,050.80 \$61,069.99 \$574.73 \$1,000.00 \$4,377.75 None Reported None Reported None Reported \$98.63 \$135,820.81 \$3,000.00 None Reported \$35,000.00 \$1,095.68 None Reported \$40,544.52 \$35,453.33

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V/O "Technoproimport"	None Reported
V/O "Mebelintorg"	None Reported
V/O "Vneshposyltorg"	None Reported
V/O "Vneshtorgbank"	None Reported
V/O "Sojuzgazexport"	None Reported
V/O "Stancanada"	None Reported
Torgovo-Promishlennaja Palata	\$3,035.00
Santurian's car	\$9,367.97
Filyrsky's car	\$33.40
Borzunov's car	\$346.00
Abashkin's car	\$1,800.00

Total:

\$1,162,967.43

On behalf of all principals, registrant imported goods from the USSR to the U.S. and exported materials from the U.S. to the USSR. Registrant contacted representatives of U.S. companies regarding export and import and purchasing and selling; researched American market for availability of products and distributed catalogs and advertising publications. Registrant received a commission on total amount of contracts secured and materials purchased. The amount listed to the right of each foreign principal is the total amount received for that foreign principal for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

Arau & Goldberg, #3285 42 South 15th Street Philadelphia, Pennsylvania 19102

Soviet Life

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Linda Jane Bell, #3219 1706 Eighteenth Street, N.W. Washington, D.C. 20009

Embassy of the USSR

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Activities: None Reported

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Finances: None Reported

Political Propaganda: None Reported

Cavillo, Shevack & Partners, #1436 1350 Avenue of the Americas New York, New York 10019

Aeroflot

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Intourist

Registrant prepared and placed advertisements in U.S. newspapers, consumer magazines and trade journals.

\$53,661.60 for the 12 month period ending September 28, 1986.

Political Propaganda: None Reported

Cosmos Parcels Express Corporation/Rumanian Export Parcels Corporation, #1246 (T) 40 East 49th Street New York, New York 10017

Vneshposyltorg

Registrant arranged for gift parcels to be imported to individuals located in the U.S.S.R.

Finances: None Reported

Political Propaganda: None Reported

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Mezhdunarodnaja Kniga (USSR Trade Representative)

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Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal. \$7,800.00 for the 12 month period ending July 8, 1986.

Political Propaganda: None Reported

Globe Parcel Service, Inc., #1164 716 Walnut Street Philadelphia, Pennsylvania 19106 Vneshposyltorg Activities: None Reported Finances: None Reported

Political Propaganda: None Reported

Lillian Henley, #597 1706 18th Street, N.W. Washington, D.C. 20009

Embassy of the USSR

Registrant edited copies of Soviet Life magazine.

\$28,347.00 for the 12 month period ending November 10, 1986.

Political Propaganda: None Reported

Imported Publications, Inc., #2459 320 West Ohio Street Chicago, Illinois 60610

Mezhdunarodnaya Kniga

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Registrant imported books and periodicals from principal for resale to American customers. Registrant also prepared and disseminated a catalog listing available publications.

During the 12 month period ending September 12, 1986, the registrant purchased books and periodicals from principal at a discount rate and resold materials at a higher rate for profit.

Political Propaganda: None Reported

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Intourist, The USSR Company for Foreign Travel
Information Office in the U.S.A., #1240
630 Fifth Avenue, Suite 868
New York, New York 10111

Intourist

Registrant promoted tourism to the U.S.S.R. by placing advertisements in various newspapers and magazines, participating in travel trade shows, arranging press conferences and seminars and providing travel literature to individuals upon request.

\$698,336.17 for the 12 month period ending December 23, 1986.

Political Propaganda: None Reported

Barbara Ann Major, #2824 Soviet Life Magazine 1706 18th Street, N.W. Washington, D.C. 20009

Embassy of the USSR

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street North St. Petersburg, Florida 33709

Intourist

Registrant promoted and distributed films on behalf of the foreign principal.

\$16,514.03 for the 12 month period ending October 19, 1986.

Political Propaganda: None Reported

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New York Bureau of the Telegraph Agency of the USSR (TASS), #464 50 Rockefeller Plaza New York, New York 10020

Telegraph Agency of the USSR (TASS)

Registrant transmited American and United Nations news to the USSR. Correspondents attended meetings of the United Nations Security Council and press conferences at the Department of State and the White House, and provided information on daily news events to principal. Registrant also acted as an informational liaison between Tass and the American press services.

\$1,398,235.48 for the 12 month period ending September 30, 1986.

Political Propaganda: None Reported

North American Precis Syndicate, Inc., #2836 201 East 42nd Street New York, New York 10017

Embassy of the Union of the Soviet Socialist Republics

The registrant distributed news releases to U.S. newspapers and radio and TV stations in the U.S. on behalf of the foreign principal.

\$21,150.00 for the 12 month period ending October 12, 1986.

The registrant disseminated publicity material on behalf of the foreign principal.

NTS-Radio Free Russia, #565 c/o Igor Vechesloff 51 Lorraine Street Hartford, Connecticut 06105

> Narodno Trudovoy Soyuz (National Alliance of Russian Solidarists), Underground Headquarters; Frankfurt/Main, Germany

Activities: None Reported

Finances: None Reported

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Political Propaganda: None Reported

Leah Siegel, #2488

d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Room 1008 New York, New York 10036

Copyright Agency of the USSR

Activities of the registrant included contact with various U.S. publishers and magazines for placement of Soviet works in U.S. publications. Registrant also contacted U.S. theatres to request the showing of Soviet plays.

\$181,871.00 from 13 foreign principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Fotokhronika Tass

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 received from 13 foreign principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Novosti Press Agency

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 received from 13 foreign principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Soviet Life

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

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\$181,871.00 received from 13 foreign principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Total Circulation Services, Inc., #3126 300 Hudson Street Hackensack, New Jersey 07601

Mezhdunarodnay Kniga

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Registrant distributed Soviet magazines and newspapers to newsstands in the United States.

Finances: None Reported

Registrant disseminated <u>Moscow News</u>, <u>Sputnik</u>, <u>Travel to the USSR</u>, <u>Misha, Science in the USSR</u>, <u>Olympic Panorama</u> and <u>Soviet Union</u> to newsstands.

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Patric Wayne Watters, #3295 P.O. Box 20241 Salt Lake City, Utah 84120

United Kingdom of Coralland

Registrant contacted a U.S. State Department official offering information about the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

URUGUAY

Reinerio Torres, Jr., #3175 2643 South Arlington Ridge Road Arlington, Virginia 22202 Embassy of Uruguay Activities: None Reported Finances: None Reported Political Propaganda: None Reported Office of the Deputy Commissioner of Maritime Affairs, #3264 120 Broadway, Suite 3114 New York, New York 10271

Republic of Vanuatu

Registrant promoted the Vanuatu ship registry by informing the shipping industry of the foreign principal's flag vessels by means of letters, telephone calls and visits.

Finances: None Reported

Political Propaganda: None Reported

VENEZUELA

Arnold & Porter, #1750 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Republic of Venezuela

The registrant rendered advice on U.S. laws, regulations and policies concerning bank regulations and represented the foreign principal in negotiations with commercial banks concerning the external finances of the principal.

\$1,007,050.48 for the 12 month period ending December 4, 1986.

Political Propaganda: None Reported

Venezolana de Cementos CA

The registrant provided the foreign principal with advice on U.S. laws, regulations, and policies relating to international trade, possible efforts to restrict imports of cement, and proposed natural resource legislations.

\$24,726.29 for the 12 month period ending December 4, 1986.

The registrant disseminated material in connection with matters referred to above.

Burson-Marsteller, #2469 1850 M Street, N.W. Suite 900 Washington, D.C. 20036

Petroleos de Venezuela S.A.

The registrant provided general public relations services to the foreign principal, which included monitoring the media, attending seminars, providing logistics for conferences, arranging media interviews, and drafting newsletter recommendations.

\$203,971.37 for the 12 month period ending October 23, 1986.

Finances: None Reported

Political Propaganda: None Reported

Cleary, Gottlieb, Steen and Hamilton, #508 1752 N Street, N.W. Washington, D.C. 20036

Petroleous de Venezuela, S.A.

Registrant advised the foreign principal on the effects of the proposed tax reform bill relative to the principal's plans to make two major acquisitions in the United States.

\$10,568.79 for the six month period ending December 31, 1986.

Political Propaganda: None Reported

Collier, Shannon, Rill & Scott, #3694 1055 Thomas Jefferson Street, N.W. Washington, D.C. 20007

> Petroleos de Venezuela, S.A.; (Maraven, S.A., Lagoven, S.A., Corpoven, S.A., Pequiven, S.A., Intevep, S.A., Bariven, S.A., Interven, S.A., Meneven, S.A. (t))

The registrant monitored activities within the legislative and executive branches of the federal government, and analyzed existing law and proposed legislation which could affect the interests of the foreign principals in the sale of crude oil, refined products, and petrochemicals. In addition, the registrant contacted U.S. Government officials on behalf of the principals and prepared legal and economic position papers supporting positions favorable to the principals.

\$346,043.51 for the 12 month period ending December 24, 1986.

The registrant disseminated material in the form of publications, letters and speeches to public officials, legislators, government agencies and newspapers concerning issues of importance to the foreign principal.

William L. Hoffman, #3847 516 First Street, S.E. Washington, D.C. 20003

Bituplast c.a.

The registrant promoted legislation to affect the tariff classification of imported roofing products manufactured by the foreign principal.

\$13,739.98 for the six month period ending December 25, 1986.

Political Propaganda: None Report d

Paul E. Linet, #3848 (T) One Devonshire Place Suite 1002 Boston, Massachusetts 02109

Bituplast, c.a.

The registrant promoted legislation to amend the tariff schedules of the U.S. by creating a new tariff provision to cover modified bitumen roofing products manufactured by Bituplast for export to the U.S.

\$32,246.82 for the six month period ending December 25, 1986.

The registrant disseminated material to public officials, legislators and private companies concerning a tariff provision to cover modified bitumen roofing products.

Patton, Boggs & Blow, #2165

See "International"

Public Affairs Analysts, Inc., #3558 Suite 1819 One Dag Hammarskjold Plaza New York, New York 10017

Ministry of Information & Tourism

The registrant provided general public relations services to the foreign principal, including a daily press clip service, logistical assistance to Venezuela officials visiting U.S., researching, writing and designing of a Venezuela Fact Book and counseling by way of regular monthly visits to Caracas.

\$750,536.00 for the 12 month period ending August 7, 1986.

The registrant disseminated material entitled "A 21-Point Program for Economic Recovery" to public officials and to members of the U.S. banking/investment community on behalf of the foreign principal. Shea & Gardner, #3901 1800 Massachusetts Avenue, N.W. Washington, D.C. 20036

Republic of Venezuela

The registrant agreed to provide general legal services for the foreign principal related to the request for a Section 301 investigation. The principal receives services from the registrant as a result of the registrant's agreement with SGS Control Services, Inc.

Finances: None Reported

Political Propaganda: None Reported

Venezuelan Government Tourist Bureau, #1776 a/k/a Venezuelan Government Tourist and Information Center 7 East 51st Street New York, New York 10022

Venezuela Tourist Corporation

Registrant engaged in activities to promote tourism to Venezuela, including presenting programs to airlines and travel agents and distributing travel literature.

\$94,620.00 for the 12 month period ending August 3, 1986.

Political Propaganda: None Reported

YUGOSLAVIA

Alpine Tourist Commission, #2052

See "International"

EBSCO Industries, Inc., #2805 P.O. Box 1943 Birmingham, Alabama 35203

Jugoslovica Kniga

Registrant processed subscriptions for periodical publications and placed advertisements in catalogs on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

European Travel Commission, #574

See "International"

Herman Associates, Inc., #2578 488 Madison Avenue New York, New York 10022

Yugoslav National Tourist Office

The registrant prepared and placed advertisements encouraging travel to Yugoslavia.

\$166,812.25 for the 12 month period ending October 22, 1986.

Political Propaganda: None Reported

Public Service Audience Planners, #2452 5107 Douglas Fir Road Calabasas, California 91302

Yugoslav National Tourist Office

Registrant promoted and distributed films on behalf of the foreign principal.

\$1,560.35 for the 12 month period ending August 23, 1986.

Political Propaganda: None Reported

Leah Siegel, #2488 d/b/a Sovfoto, Eastfoto, Am-Rus Literary Agency 25 West 43rd Street, Suite 1008 New York, New York 10036

Yugofoto

Registrant disseminated news photographs to various news agencies, newspapers, magazines and book publishers.

\$181,871.00 from 13 principals for the 12 month period ending July 21, 1986. Registrant received a portion of the total fee paid to foreign press agencies for the reproduction rights of news photographs.

Political Propaganda: None Reported

Yugoslav National Tourist Office, #915 630 Fifth Avenue New York, New York 10111

Tourist Association of Yugoslavia (Turisticki Savez Jugoslavije)

Registrant distributed travel information, placed advertisements, organized familiarization trips for tour operators and travel writers, sponsored trade seminars and participated in travel shows promoting tourism to Yugoslavia.

\$603,520.09 for the 12 month period ending December 31, 1986.

Political Propaganda: None Reported

REPUBLIC OF ZAIRE

Duncan, Allen and Mitchell, #3503
1575 Eye Street, N.W.
Suite 300
Washington, D.C. 20005
La Generale des Carriers et des Mines (GECAMINES)
Registrant provided general legal services.
\$30,909.77 for the 12 month period ending July 25, 1986.
Political Propaganda: None Reported

Republic of Zaire

Registrant arranged meetings between representatives of the foreign principal and U.S. officials.

Finances: None Reported

Political Propaganda: None Reported

Robert A. Maheu, #3920 2523 Cochise Lane Las Vegas, Nevada 89109

Republic of Zaire

Registrant agreed to provide public relations services, encouraging U.S. investment and economic development in Zaire.

\$150,000.00 for the two month period ending December 19, 1986.

Political Propaganda: None Reported

Robert A. Weaver, Jr. & Associates, Inc., #3298 (T) The Pilot House at Lewis Wharf Boston, Massachusetts 02110

Nguza Karl-I-Bond

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Societe Anonyme Belge d'Exploitation de la Navigation Aerienne (SABENA), a/k/a SABENA Belgian World Airlines, #3679 720 Fifth Avenue New York, New York 10019

Republic of Zaire

The registrant promoted travel to Zaire by providing tourist information and distributing promotional materials supplied by the foreign principal to travel professionals and tour operators.

650,000 Belgian Fr. for the 12 month period ending November 8, 1986.

Political Propaganda: None Reported

Weaver International Corporation, #3916 The Pilot House at Lewis Wharf Boston, Massachusetts 02110

Government of the Republic of Zaire

Registrant provided public relations services, encouraging U.S. investment and industrial development in the Republic of Zaire.

\$120,000.00 for the three month period ending December 18, 1986.

Political Propaganda: None Reported

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036

Bank of Zaire

Registrant provided general legal representation in connection with the negotiation of certain loan documents and the restructuring of certain foreign indebtedness of the Republic of Zaire.

Finances: None Reported

Political Propaganda: None Reported

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ZAMBIA

Marilyn Edith Perry, #2731 405 Park Avenue, Suite 1102 New York, New York 10022

Permanent Mission of the Republic of Zambia to the United Nations

Registrant distributed videotapes of interviews with the Secretary of Tourism and the Permanent Representative of the Republic of Zambia to the United Nations, and a television program about Namibia for broadcast in the United States.

Finances: None Reported

Political Propaganda: None Reported

Zambia National Tourist Bureau, #2293 237 East 52 Street New York, New York 10155

Zambia National Tourist Bureau

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

ZIMBABWE

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009

Sugar Sales (Pvt.) Ltd.

Registrant monitored regulations affecting the importation of raw sugar from Zimbabwe.

\$12,562.00 for the 12 month period ending September 9, 1986.

Political Propaganda: None Reported

ALPHABETICAL LIST OF ALL REGISTRANTS WHOSE REGISTRATIONS WERE IN ACTIVE STATUS AT ANY TIME DURING THE CALENDAR YEAR 1986 AS WELL AS THE COUNTRIES THEY REPRESENT

(T) Indicates registration terminated during 1986

(t) Indicates foreign principal terminated during 1986

AC&R ADVERTISING Federal Republic of Germany, Greece (t)

AC&R PUBLIC RELATIONS, INC. Greece

A.F. SABO ASSOCIATES, INC. Jamaica

AHW ADVERTISING, INC. (T) Austria

AIH INTERNATIONAL, INC. Liberia

AIT CORPORATION China

A-K ASSOCIATES, INC. (T) Great Britain

ALVIN ROSENBAUM PROJECTS, INC. Sierra Leone

AMK BERLIN Federal Republic of Germany

APCO ASSOCIATES Korea, Canada, Chile (t), Turkey, Sweden

AARON D. CUSHMAN & ASSOCIATES, INC. Canada (t), Great Britain, Bahamas

ABLONDI & FOSTER, P.C. Taiwan

ABRAMS, MATTHEW J. Canada

ADVANCE INTERNATIONAL CORPORATION Panama

AEROPORT DE PARIS France AFRICAN NATIONAL CONGRESS OF SOUTH AFRICA South Africa

AGENDAS INTERNATIONAL Nicaragua, Brazil

AKIN, GUMP, STRAUSS, HAUER & FELD China, Israel, Great Britain, Japan

ALAN PRIGGE, INC. Taiwan

ALBRECHT INCORPORATED Thailand

ALCALDE, HENDERSON, O'BANNON & ROUSSELOT Great Britain (t), Switzerland, Taiwan (t), International, Netherlands Antilles (t)

ALDEN FILMS, BUSINESS EDUCATION FILMS, FILMS OF THE NATIONS-DIVISION OF PAULICIA ENTERPRISES, INC. (formerly: SCHPIRO, JEROME) Israel, Finland

ALDEN, TAYLOR & ASSOCIATES Australia

ALLAN, JOHN D. Canada

ALONSO, ANDRES Bolivia

ALPINE TOURIST COMMISSION International

ALSACE DEVELOPMENT AGENCY France

ALYSE BOOTH ASSOCIATES, INC. Haiti

AMMERMAN, H. MAX Kenya

AMTORG TRADING CORPORATION USSR

AMWAY CORPORATION (T) British Virgin Islands

ANDERSON, HIBEY, NAUHEIM & BLAIR Japan, Netherlands Antilles, Zimbabwe, Brazil ANDERSON & PENDLETON Chile, Japan, Taiwan, Israel, Korea ANN E.W. STONE & ASSOCIATES Nicaragua ARAB INFORMATION CENTER International ARAU & GOLDBERG USSR ARENT, FOX, KINTNER, PLOTKIN & KAHN Canada, Finland, Japan, Austria, France, West Germany, Great Britain, Singapore ARKELL, JULIAN (T) Great Britain ARMSTRONG, JOHN A. Canada ARMSTRONG, RODNEY E., d/b/a ARMSTRONG, BYRD & ASSOCIATES Korea ARNOLD & PORTER Chile (t), Korea, Venezuela, Switzerland, Israel, Great Britain, Mexico, Brazil, Sweden, Canada, Turkey, International, Cayman Islands (t), Japan ARRIVE UNLIMITED, INC. Colombia ARTHUR D. LITTLE, INC. (T) Thailand ARUBA TOURIST BUREAU Aruba AUSTRALIAN BROADCASTING COMMISSION Australia AUSTRALIAN INFORMATION SERVICE Australia AUSTRALIAN MEAT AND LIVE-STOCK CORPORATION Australia AUSTRALIAN TOURIST COMMISSION, LOS ANGELES Australia AUSTRIAN NATIONAL TOURIST OFFICE, INC. AUSTRIAN FEDERAL RAILWAYS Austria

AUSTRIAN NATIONAL TOURIST OFFICE, MIDWEST OFFICE Austria AUSTRIAN TRADE COMMISSION IN THE U.S., SOUTHERN REGION OFFICE Austria AUSTRIAN TRADE COMMISSIONER IN THE UNITED STATES, MIDWEST OFFICE Austria AUSTRIAN TRADE COMMISSIONER, NEW YORK OFFICE Austria AUSTRIAN TRADE COMMISSIONER, WEST COAST OFFICE Austria **B2 COMMUNICATIONS** Ivory Coast BAENEN, RICHARD ANTHONY Angola BAHAMAS TOURIST OFFICE, d/b/a BAHAMAS NEWS BUREAU Bahamas BARBADOS INDUSTRIAL DEVELOPMENT CORPORATION BARBADOS BOARD OF TOURISM Barbados BARBADOS LABOR PARTY COMMITTEE OF NORTH AMERICA Barbados BARNES, RICHARDSON & COLBURN Federal Republic of Germany BARON/CANNING & COMPANY, INC. Japan, Korea BARTUCCI-SAMUEL, Inc. Italy BELCH, DONALD K. Canada BELGIAN NATIONAL TOURIST OFFICE Belgium BELL, LINDA JANE USSR BENCHMARKS, INC. Mexico

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BENFORD ASSOCIATES, INC. (T) Haiti, Netherlands Antilles BENNER, BURNETT & COLEMAN Federal Republic of Germany BERLINER & MALONEY Barbados, Belize, Cayman Islands, Morocco (t) BERMAN, BERGNER & BOYETTE, INC. Taiwan, Saudí Arabia, Korea BERMUDA DEPARTMENT OF TOURISM Bermuda BERRY, MAX N. Austria, France, Finland, Belgium BEVERIDGE AND DIAMOND, P.C. France BIEDERMAN & CO. INC. Israel **BILANOW, DR. KAZIMIERZ** Poland BILL HECHT AND ASSOCIATES, INC. Hong Kong, Panama, Cyprus BILLIG, SHER & JONES, P.C. (T) International, Denmark, Federal Republic of Germany, Netherlands, Norway, Saudi Arabia BISHOP, BRYANT AND ASSOCIATES, INC. Belize BISHOP, LIBERMAN, COOK, PURCELL & REYNOLDS Great Britain (t), Australia, Cayman Islands, Great Britain BLACK, MANAFORT, STONE & ATWATER, INC. (T) Bermuda BLACK, MANAFORT, STONE AND KELLY PUBLIC AFFAIRS COMPANY Bahamas (t), St. Lucia (t), Dominican Republic (t), Philippines (t), Nigeria (t), Angola, Peru (t), Korea, Bermuda, Curacao BOGLE & GATES Norway, International BOLAN, THOMAS A. South Africa

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BONAIRE TOURIST INFORMATION OFFICE (T) Bonaire

BONAVENTURE, ROBERT L. Italy

BOTSFORD, CHARLES G. Canada, Great Britain

BOZELL, JACOBS, KENYON, ECKHARDT PUBLIC RELATIONS Japan

BRACY WILLIAMS & COMPANY (T) Singapore

BRADY AND BERLINER Canada

BRASSEAU ADVERTISING, LTD. France

BRAUN & COMPANY Saudi Arabia

BRAUN & COMPANY Morocco

BRENNAN & BRENNAN COMMUNICATIONS, INC. (T) Liechtenstein

BRITISH COLUMBIA GOVERNMENT Canada

BRITISH COLUMBIA HOUSE Canada

BRITISH INFORMATION SERVICES Great Britain

BRITISH TOURIST AUTHORITY Great Britain

BRITISH VIRGIN ISLANDS TOURIST BOARD (formerly: BRITISH VIRGIN ISLANDS INFORMATION & RESERVATIONS) British Virgin Islands

BRITT, RAYMOND L., JR. Canada

BRONZ & FARRELL New Zealand

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BROWN, TERRENCE M. (T) Great Britain BROWNSTEIN ZEIDMAN AND SCHOMER Mexico BRYAN, CAVE, MCPHEETERS & MCROBERTS Poland, Czechoslovakia BULGARIAN TOURIST OFFICE Bulgaria BURSON-MARSTELLER Saudi Arabia, Venezuela, France, Brazil, Northern Ireland, Federal Republic of Germany (t), Italy (t), Korea, Cameroon (t), Spain (t) BUSBY, REHM AND LEONARD, P.C. International, Republic of South Africa BYCK, DONALD M. Great Britain CETDC, INC. Taiwan CADWALADER, WICKERSHAM & TAFT Great Britain CALVILLO, SHEVACK & PARTNERS Poland, USSR CAMARA OFICIAL ESPANOLA DE COMERCIO EN PUERTO RICO Spain CAMERON, HORNBOSTEL & BUTTERMAN Canada CAMPAIGN PLANNING, INC. Canada CANADIAN COALITION ON ACID RAIN Canada CANZERI, JOSEPH W. Grenada **CAPLIN & DRYSDALE CHARTERED** Canada CARIBBEAN TOURISM ASSOCIATION International

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CARL BYOIR & ASSOCIATES, INC. Scotland, Mexico CAYMAN ISLANDS DEPARTMENT OF TOURISM Cayman Islands CAYMAN ISLANDS NEWS BUREAU, INC. Cayman Islands CEDOK CZECHOSLOVAK TRAVEL BUREAU Czechoslovakia CEYLON TOURIST BOARD (T) Sri Lanka CHADBOURNE & PARKE Great Britain, Canada, Korea (t) CHAPOTON, JOHN E. (T) France CHARLES E. BUTLER ASSOCIATES, d/b/a JAPAN STEEL INFORMATION CENTER Japan CHARLES VON LOEWENFELDT, INC. Japan CHARNEY, LEON H. Israel CHIMA TRAVEL BUREAU, INC. Romania CHINA BOOKS & PERIODICALS, INC. China CHINA DAILY DISTRIBUTION CORPORATION China CHINA INTERNATIONAL TRAVEL SERVICE, INC. d/b/a CHINA NATIONAL TOURIST OFFICE China CHINA MEDIA SERVICES, LTD. China CHISHOLM, JAMES H. Jamaica CHISOM, ERROL G. Grenada

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CISKEI TRADE MISSION LIMITED, INC. Ciskei CIVIC SERVICE INTERNATIONAL, INC. Japan CLARK, ROBERT A. Canada CLEARY, GOTTLIEB, STEEN & HAMILTON Australia, France (t), Venezuela CLEMENT-PETROCIK COMPANY Guadeloupe & Martinique CLEWS COMMUNICATIONS, INC. Mexico CLIFFORD AND WARNKE Australia COGEMA, INC. France COLBY, BAILEY & ASSOCIATES (formerly: COLBY, BAILEY, WERNER & ASSOCIATES) Brazil, Singapore, Thailand (t), Nicaragua, Korea, Japan (t), International (t) COLE AND CORETTE, P.C. Netherlands Antilles, Israel (t) COLLIER, SHANNON, RILL & SCOTT Venezuela COLOMBIA INFORMATION SERVICE Colombia COLOMBIAN GOVERNMENT TOURIST OFFICE Colombia CONNER, STEPHEN N. Saudi Arabia CONSULATE GENERAL TO WASHINGTON, D.C. FROM THE REPUBLIC OF SAN MARINO Republic of San Marino CONTEAS, NICHOLAS C. Greece COOK, J. CRAWFORD, d/b/a CRAWFORD COOK & CO. Saudi Arabia

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COOK RUEF, INC. Saudi Arabia CORCORAN, THOMAS G., JR. Taiwan CORPORACION DE FOMENTO DE LA PRODUCCION Chile CORPORACION DEL COBRE (U.S.A) INC. Chile CORY AQUINO CAMPAIGN FUND (T) Philippines COSMOS PARCELS EXPRESS CORPORATION, RUMANIAN EXPORT PARCELS CORPORATION Bulgaria, Romanía, USSR COSTA RICAN BOARD OF TRADE (THE) Costa Rica COUDERT BROTHERS Australia COUNSELORS FOR MANAGEMENT, INC. Australia, Canada COURY, WILLIAM SIMON Somalia COVE, COOPER, LEWIS, INC. Japan CRAIG J. SPENCE ASSOCIATES, INC. Japan CURACAO TOURIST BOARD, NEW YORK Curacao CURTIS J. HOXTER, INC. Guatemala, Hungary CYPRESS PRESS (USA), Inc. China DDC PRODUCTIONS, INC. France, Federal Republic of Germany DFS-DORLAND WORLDWIDE, INC. (formerly: DANCER FITZGERALD SAMPLE, INC.) Mexico

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DGA INTERNATIONAL, INC. France DWJ ASSOCIATES, INC. International DYR PUBLIC AFFAIRS, INC. Japan D. MICHAEL MURRAY, INC. Swaziland, Colombia DA COSTA, MARIO NAVARRO Canada DANIEL J. EDELMAN, INC. (Washington, D.C.) Greece (t), Panama, Japan, Dominican Republic, Republic of China DANIEL J. EDELMAN, INC. (New York) Germany (t), Panama (t), Colombia, Canada, Cyprus, Philippines, India DANIEL J. PILIERO II, P.C. (T) Japan DANISH TOURIST BOARD Denmark DAOUST, CHARLES FRANKLIN d/b/a KIAWAH ISLAND COMPANY Kuwait DARIUS INTERNATIONAL, INC. Liberia, Sierra Leone, Bahamas DATCU, MARIN, d/b/a RO-AMERICAN TRADING COMPANY Romania DAVID APTER & ASSOCIATES, INC. Togo DAVID HAWORTH ASSOCIATES, INC. (T) Finland DAVID M. GRANT, INC. Scotland DAVID P. STANG, P.C. (T) Iceland DAVIS & MCLEOD South Africa

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DAVIS, WILLIAM J. Nauru

DAVIS, WHITNER & ASSOCIATES, INC. (T) Netherlands

DEBEVOISE & PLIMPTON Japan

DECHERT, PRICE & RHOADS Japan

DECKMAN ASSOCIATES Great Britain

DELIA ASSOCIATES, d/b/a LOWER SAXONY LIAISON OFFICE (T) Federal Republic of Germany

DELIHAS, JAMES Cyprus

DELOPEZ, SANGWAR Cambodia

DEMOUGEOT, GEORGE Haiti

DERUS MEDIA SERVICE, INC. Canada

THE DESLEY GROUP (T) Sri Lanka

DEVELOPMENT COUNSELLORS INTERNATIONAL, LTD. Canada, Scotland (t), Australia, Barbados, St. Lucia (t)

DEWEY BALLANTINE BUSHBY PALMER & WOOD Barbados, Great Britain

DICKINSON, NORMAN Canada

DICKSTEIN, SHAPIRO & MORIN Kuwait, International, Italy

DOMINICAN TOURIST INFORMATION CENTER, INC. Dominican Republic

DONALD G. JOHNSON COMPANY, INC. Republic of Ciskei

DONALD LERCH, JR. & CO., INC. Japan

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DONALD N. MARTIN & COMPANY, INC. Cyprus, International, Japan, British Tourist Authority DORF & STANTON COMMUNICATIONS, INC. Italy DOSKY, MOHAMMED SAID (T) Iraq DOW, LOHNES & ALBERTSON Canada, Great Britain, Panama, Federal Republic of Germany, International DOYLE DANE BERNBACH, INC. (See: OMNICOM GROUP) DOYLE GRAF MABLEY INC. (formerly: HENDERSON, FRIEDLICH, GRAF & DOYLE, INC.) Austria, International, Switzerland DROTNING, PHILLIP T. Liberia DUNA (DANUBE) TRAVEL BUREAU, INC. Romania DUNCAN, ALLEN AND MITCHELL Zaire, Malawi DUTTON & DUTTON, P.C. Saudi Arabia EASTERN CARIBBEAN TOURIST ASSOCIATION International EBSCO INDUSTRIES, INC. Romania, Czechoslovakia, Poland, Hungary, German Democratic Republic, USSR, Yugoslavia, Bulgaria EDWARD J. VAN KLOBERG & ASSOCIATES, LTD. Cameroon, Iraq, Romania, Grenada, Haiti EGYPTIAN GOVERNMENT TOURIST OFFICE Arab Republic of Egypt EHRIG & ASSOCIATES Japan, Korea EHRLICH-MANES & ASSOCIATES Netherlands ELECTRONIC INDUSTIRES ASSOCIATION OF KOREA (EIAK) Korea

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ELLIS ASSOCIATES South Africa ERITREAN PEOPLES LIBERATION FRONT Ethiopia ERNEST BEYL PUBLIC RELATIONS, INC. Hong Kong, Australia, Philippines ERNEST WITTENBERG ASSOCIATES, INC. Canada ERNEST WITTENBERG ASSOCIATES, INC. (T) Korea, Hong Kong EUROPEAN TRAVEL COMMISSION International EVANS, WALTER H. III Japan, Qatar FAR EAST TRADE SERVICE, INC., CHICAGO Taiwan FAR EAST TRADE SERVICE, INC., SAN FRANCISCO Taiwan FCB/LEBER KATZ PARTNERS, INC. (formerly: FOOTE, CONE & BELDING ADVERTISING, INC.) Bermuda FEDERAL REFORMIST PARTY Dominican Republic FELDA MARKETING CORPORATION Malaysia FENTON COMMUNICATIONS, INC. Great Britain, Angola FIERCE, DONALD L. Canada, Sweden, Korea FIERST, HERBERT A. Canada FINLEY, MCDERMOTT & CO. Great Britain FINNISH TOURIST BOARD Finland FINLEY, KUMBLE, WAGNER, HEINE, UNDERBERG, MANLEY, MYERSON & CASEY Antigua, Japan, Great Britain, Cape Verde

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FLEISHMANN-HILLARD, INC. Canada, Japan FLORIDA SYSTEMS MANAGEMENT, INC. Bahamas FONTAYNE GROUP, INC. (THE) Liechtenstein (t), Austria, Switzerland FOOTE, CONE & BELDING ADVERTISING, INC. (see: FCB/LEBER KATZ PARTNERS, INC.) FORD & VLAHOS (T) Australia FOSTER & WILKINSON Pakistan FOUCH-ROSEBORO & ASSOCIATES Angola FOWLKES, FRANK VAUGHAN Japan FRANCIS, COLIN E. Great Britain FRANKL, WOLFE J. Federal Republic of Germany FRENCH & COMPANY Hong Kong FRENCH BOOK OFFICE France FRENCH EXPOSITIONS IN THE UNITED STATES, INC. France FRENCH FILM OFFICE France FRENCH INDUSTRIAL DEVELOPMENT AGENCY France FRENCH NATIONAL RAILROADS France FRENTE NACIONAL DE LIBERTACAO DE ANGOLA Angola FRIED, FRANK, HARRIS, SHRIVER AND JACOBSON Israel

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FRIENDS OF FIANNA FAIL, INC. Ireland FRIENDS OF MARC BAZIN, INC. Haiti GFE, LTD. Mexico GADSBY AND HANNAH Federal Republic of Germany, Panama, Belize, International GANJU, JANKI N. India GARRETT & COMPANY Taiwan, Haiti (t) GARVEY, SCHUBERT, ADAMS & BARER China, Japan, Australia, Canada, Algeria GAVIN ANDERSON & COMPANY Netherlands GENESEE PUBLIC AFFAIRS, INC. Canada GEORGE C. BENSON, LTD. Hong Kong, Indonesia GERICH, WALTER RAYMOND Federal Republic of Germany GERMAN AMERICAN CHAMBER OF COMMERCE, INC. (NEW YORK) Federal Republic of Germany GERMAN AMERICAN CHAMBER OF COMMERCE OF CHICAGO Federal Republic of Germany GERMAN AMERICAN CHAMBER OF COMMERCE OF LOS ANGELES, INC. Federal Republic of Germany GERMAN AMERICAN CHAMBER OF COMMERCE OF THE PACIFIC COAST, INC. Federal Republic of Germany GERMAN FEDERAL RAILROAD, GENERAL AGENCY FOR NORTH AMERICA Federal Republic of Germany GERMAN NATIONAL TOURIST OFFICE Federal Republic of Germany GERMAN STATE OF RHEINLAND - PFALZ - COMMERCIAL OFFICE Federal Republic of German

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GINSBURG, FELDMAN & BRESS, CHARTERED Morocco, Great Britain GLOBAL USA, INC. Japan, Bophuthatswana, Austria, Korea GLOBE PARCEL SERVICE, INC. USSR GOLD AND LIEBENGOOD, INC. South Africa GOODELL, CHARLES E. France, Italy GOVERNMENT OF ANTIGUA AND BARBUDA DEPARTMENT OF TOURISM Antigua and Barbuda GOVERNMENT OF HONG KONG INDUSTRY DEPARTMENT (THE), SAN FRANCISCO Hong Kong GOVERNMENT OF HONG KONG INDUSTRY DEPARTMENT, NEW YORK Hong Kong GOVERNMENT OF INDIA TOURIST OFFICE, CHICAGO India GOVERNMENT OF INDIA TOURIST OFFICE, LOS ANGELES India GOVERNMENT OF INDIA TOURIST OFFICE, NEW YORK India GOVERNMENT OF ONTARIO, CANADA Canada GOVERNMENT OF THE PROVINCE OF ALBERTA (HOUSTON) Canada GOVERNMENT OF THE PROVINCE OF ALBERTA Canada GRAHAM & JAMES Singapore, Norway, International GRAY AND COMPANY PUBLIC COMMUNICATIONS INTERNATIONAL, INC. (Merged into Hill & Knowlton, Inc.) (See Hill & Knowlton, Inc., #3301) GRAYDON ASSOCIATES, INC. Great Britain, Australia (t) GREEK NATIONAL TOURIST ORGANIZATION Greece

GRENADA TOURIST INFORMATION OFFICE Grenada GREY COM INC. d/b/a GREYCOM INTERNATIONAL Jamaica **GRIFFIN COMMUNICATIONS** Agnola GUERIN, PHILIPPE (t) France GUERRA-MONDRAGON, GABRIEL Algeria DR. H. TSCHUDIN ASSOCIATES, INC. (see: DR. HUGO TSCHUDIN ASSOCIATES, INC.) HAIGHT, GARDNER, POOR & HAVENS China, Italy HAITI GOVERNMENT TOURIST BUREAU, NEW YORK Haiti HANNAFORD COMPANY, INC. (THE) Taiwan, Saudi Arabia, Mexico HANSEN, PAUL WALDEN Canada HAPAG-LLOYD, A.G. Federal Republic of Germany HAPAG-LLOYD (AMERICA), INC. Federal Republic of Germany HARCAR, MARY V. Canada HARDING, RALPH R. Philippines HARMER, JOHN L. (T) China HARRIS, MILTON E. Canada HARRIS/RAGAN MANAGEMENT CORPORATION St. Kitts-Nevis HARRY W. HOCHMAN ASSOCIATES, INC. Israel

HASTINGS, JAY DONALD Japan HELLENIC DEVELOPMENT CORPORATION Greece HEMPEL, GORDON J. & ESTHER F., d/b/a FILM COMM/AUDIENCE PLANNERS International HENDERSON, FRIEDLICH, GRAF & DOYLE, INC. (see: DOYLE, GRAF, MABLEY, INC.) HENDRICKS & MCCOOL Japan, Korea, Santo Domingo HENLEY, LILLIAN USSR HENRY DAVIS CORPORATION Antigua and Barbuda HENRY J. KAUFMAN & ASSOCIATES, INC. (T) Japan, Republic of Seychelles HERMAN ASSOCIATES, INC. Yugoslavia, German Democratic Republic, Federal Republic of Germany, Egypt HERON, BURCHETTE, RUCKERT & ROTHWELL Canada, Netherlands, Colombia, Japan, Panama, Guatemala HERRING, BARRY A. Canada HESS, CLYDE GARDNER Korea HEYWARD ASSOCIATES, INC. Portugal HILL, CHRISTOPHER AND PHILLIPS, P.C. Italy HILL & KNOWLTON, INC. (T) (see: HILL & KNOWLTON, INC., #3301) Indonesia, Hong Kong, Japan, Canada, France, Mexico, Federal Republic of Germany, Korea, Great Britain HILL & KNOWLTON, INC., #3301 (formerly: GRAY AND COMPANY PUBLIC COMMUNICATIONS INTERNATIONAL, INC.) Kuwait (t), International, Saudi Arabia (t), Haiti (t), Japan, Turkey, Canada (t), France, Arab Republic of Egypt (t), Korea, Morocco (t), Iran (t), Cayman Islands, Switzerland, Angola (t), Antigua and Barbuda (t), China, Federal Republic of Germany, Colombia, Iceland, Indonesia, Hong Kong, Mexico, Great Britain

HITACHI, LTD., WASHINGTON OFFICE Japan HOCHSCHWENDER, KARL A. (T) International HOEY, JOHN J. International HOFFMAN, IRA E. Israel HOFFMAN, WILLIAM L. Venezue1a HOGAN & HARTSON International, Japan, Bahamas HOLLAND & KNIGHT Jamaica, Colombia HOMER & DURHAM ADVERTISING, LTD. Scotland, Finland HONG KONG TOURIST ASSOCIATION Hong Kong HONG KONG TRADE DEVELOPMENT COUNCIL Hong Kong HOPPEL, MAYER & COLEMAN Brazil HOVING, JOHN H. F., d/b/a THE HOVING GROUP (T) Liberia HOWARD J. RUBENSTEIN ASSOCIATES, INC. (T) India HUGH C. NEWTON & ASSOCIATES Taiwan, Austria (t) DR. HUGO TSCHUDIN ASSOCIATES, INC. Switzerland HUNTON & WILLIAMS International HYMAN FINE AND ASSOCIATES, LTD. Great Britain, Federal Republic of Germany (t)

IBTT CONSULTANTS, INC. Jordan IBUSZ HUNGARIAN TRAVEL BUREAU Hungary ICD-AUSTRIA Austria ICELAND TOURIST BOARD Iceland IMPORTED PUBLICATIONS, INC. India, USSR, Bulgaria, Hungary, Poland, Great Britain, Canada, German Democratic Republic, Czechoslovakia, Mexico, Australia, International, Tanzania INDIAN INVESTMENT CENTRE India INDORF. HANS H. Malaysia INDUSTRIAL DEVELOPMENT AUTHORITY, IRELAND Ireland INGALLS, ASSOCIATES, INC., ADVERTISING (T) Federal Republic of Germany INSTITUTIONAL DEVELOPMENT ASSOCIATES, LTD. Saudi Arabia INTERCONTINENTAL COMMUNICATIONS CORPORATION, d/b/a UNITED AMERICORP, d/b/a HARKNESS & ASSOCIATES, INC. Taiwan INTERMARKETING, INC. Japan, Netherlands, Federal Republic of Germany INTERNATIONAL BUSINESS AND ECONOMIC RESEARCH CORPORATION (IBERC) China (t), Argentina INTERNATIONAL BUSINESS COMMUNICATIONS Panama, Philippines, Guatemala, Indonesia INTERNATIONAL BUSINESS-GOVERNMENT COUNSELLORS, INC. Korea, Japan INTERNATIONAL GOLD CORPORATION LIMITED (T) South Africa

INTERNATIONAL MARKETING CENTER, LTD. Japan

INTERNATIONAL MEETINGS & MARKETING, INC. (IMMI) Jamaica

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. South Africa

INTERNATIONAL PUBLIC RELATIONS COMPANY, LTD. Federal Republic of Germany

INTERNATIONAL REMITTANCES, INC. Czechoslovakia, Romania, German Democratic Republic

INTERNATIONAL TRADE AND DEVELOPMENT AGENCY, INC. Taiwan

INTERVEST AGENCY, LTD., THE Netherlands

INTOURIST, THE USSR COMPANY FOR FOREIGN TRAVEL INFORMATION OFFICE IN THE U.S.A. USSR

INUIT CIRCUMPOLAR CONFERENCE Greenland

INWARD, LTD. Great Britain

IRISH EXPORT BOARD Ireland

IRISH NORTHERN AID COMMITTEE Northern Ireland

IRISH TOURIST BOARD Ireland

ISRAEL GOVERNMENT TOURIST OFFICE Israel

ITALIAN ADVANCED INDUSTRIES, INC. Italy

ITALIAN AEROSPACE INDUSTRIES (USA), INC. Italy

ITALIAN GOVERNMENT TRAVEL OFFICE, CHICAGO Italy

ITALIAN GOVERNMENT TRAVEL OFFICE, NEW YORK Italy
ITALIAN GOVERNMENT TRAVEL OFFICE, SAN FRANCISCO Italy ITALIAN PUBLIC RELATIONS ASSOCIATES - ITALPUBLIC S.p.A. International ITALSUD TOURS, INC. Italy IVINS, PHILLIPS & BARKER, CHARTERED Great Britain J.J. GRADY COMPANY, INC., (THE) Ireland J.M.B. CONSULTANTS, INC. Tahiti, International J. WOODMAN ASSOCIATES, INC. Switzerland, France JACK E. BUTTRAM COMPANY, INC. Northern Ireland JACOBSON/WALLACE, INC. (see: THE KEATING GROUP, INC.) JAMAICA NATIONAL INVESTMENT PROMOTION, LTD. Jamaica JAMAICA PROGRESSIVE LEAGUE Jamaica JAMAICA RESERVATION SERVICE, LTD. Jamaica JAMAICA TOURIST BOARDS Jamaica Separate offices in: Chicago Coral Gables New York Los Angeles JAMAICA TRADE COMMISSION Jamaica JAMAICAN AMERICAN PARTY CAMPAIGN FUND INC. Jamaica JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. Japan JAPAN CENTER FOR INFORMATION AND CULTURAL AFFAIRS

Japan

JAPAN ECONOMIC INSTITUTE OF AMERICA Japan JAPAN EXTERNAL TRADE ORGANIZATION, JETRO, DALLAS OFFICE Japan JAPAN IRON AND STEEL EXPORTERS' ASSOCIATION Japan JAPAN NATIONAL TOURIST ORGANIZATION Japan Separate offices in: Chicago Los Angeles New York Dallas Honolulu San Francisco JAPAN TOBACCO, INC. Japan JATTA, OPHELIA Mozambique JAY PARKER AND ASSOCIATES, INC. South Africa JETRO Japan Separate offices in: New York Chicago Puerto Rico Houston San Francisco Los Angeles JOHN AYCOTH & COMPANY, INC. Gabon JOHN D. BRADY AND ASSOCIATES, INC. Guatemala JOHN G. GELINAS ASSOCIATES, INC. Guyana JOHN H. SHEPHERD & ASSOCIATES Liberia JOHN S. MAILHO COMPANY Turks & Caicos Islands JOHN S. MEADOWS CONSULTANTS INC. France, International

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JOHNSON, DONALD G. (T) Ciskei JOHNSON, DONALD G. South Africa JONES, B. CALVIN Mexíco JONES, DAY, REAVIS & POGUE Algeria (t), South Africa (t), Great Britain, China, Costa Rica JORDAN, CASE, TAYLOR & MCGRATH, INC. Belgium JURDEM ASSOCIATES, INC. (T) Ecuador JURGEN HARTMANN CORPORATION (T) Austria KALLMAN, GERALD G. Federal Republic of Germany KAPLAN, RUSSIN & VECCHI Dominican Republic KAPRIELIAN O'LEARY ADVERTISING Cayman Islands KAREN WEINER ESCALERA ASSOCIATES, INC. Grenada KASSINGER, THEODORE W. Belgium KAY, ROBERT A. (T) Canada KAYE, SCHOLER, FIERMAN, HAYS & HANDLER (T) Netherlands KEATING GROUP, INC., (THE) Great Britain, Egypt, Australia, Kenya (t), New Zealand, Brazil, Austria, France, Ivory Coast, International, India, Ireland, Panama, Jordan KEENE, MONK & ASSOCIATES, INC. (T) Liberia, Cameroon **KELLEY DRYE & WARREN** Korea, Japan, Great Britain

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KHAIBAR KHAN, H.R.H. (THE) Iran KILPATRICK & CODY Great Britain KIRBY, GILLICK, SCHWARTZ & TUOHEY, P.C. Canada KIRKPATRICK & LOCKHART South Africa KISSICK, WILLIAM J. Canada KLEMOW, MARVIN G. Israel KLEIN PARTNERSHIP (THE) Japan KOBE TRADE INFORMATION OFFICE Japan KOMINER, FORT, SCHLEFER & BOYER Federal Republic of Germany KOREA ECONOMIC INSTITUTE OF AMERICA Korea KOREA MACHINERY CORPORATION, d/b/a KOREA MACHINE TOOL CENTER (T) Korea KOREA NATIONAL TOURISM CORPORATION, CHICAGO Korea KOREA NATIONAL TOURISM CORPORATION, LOS ANGELES Korea KOREA NATIONAL TOURISM CORPORATION, NEW YORK Korea KOREA TRADE CENTERS Korea Separate offices in: Los Angeles Atlanta (t) Chicago Miami Dallas

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KOREA TRADE PROMOTION CENTER Korea KOREAN TELEVISION ENTERPRISES, LTD. Korea KOREAN TRADERS ASSOCIATION, INC. Korea KOREAN TRADERS ASSOCIATION, WASHINGTON OFFICE Korea KRENTZ, HUGH A. Canada KUOMINTANG OF CHINA, HEADQUARTERS IN AMERICA Taiwan L.A. MOTLEY AND COMPANY Brazil, Great Britain LAING, WATSON (T) Great Britain LANE AND EDSON, P.C. Peru LANGGONS, JEANMARIE (T) Indonesia LATHAM, WATKINS & HILLS (T) Korea LATTEY, GORDON Antigua LAW OFFICES OF PAUL H. DELANEY, JR. (T) Great Britain LAWSON, FRANCIS NORMAN Great Britain LEATHERWOOD, WALKER, TODD & MANN Federal Republic of Germany LEBANESE INFORMATION AND RESEARCH CENTER Lebanon LEBOEUF, LAMB, LEIBY & MACRAE Saudi Arabia, India, Great Britain, Bermuda LEE EDWARDS & ASSOCIATES, INC. Taiwan

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M. SILVER ASSOCIATES, INC. Trinidad & Tobago, Scotland, Costa Rica (t), Panama MACFARLANE & COMPANY, INC. Scotland MACMEEKIN AND CUTLER Hong Kong MACNAMARA, JOHN Canada MAHEU, ROBERT Zaire MAJOR, BARBARA ANN USSR MALAYSIAN INDUSTRIAL DEVELOPMENT AUTHORITY Malaysia MALAYSIAN TOURIST INFORMATION CENTRE Malaysia MALMGREN, INC. (T) Korea MANAFORT, PAUL J. Saudi Arabia MANATOS & MANATOS, INC. Japan (t), Greece MANATT, PHELPS, ROTHENBERG, TUNNEY & EVANS Cyprus, Jamaica MANCHESTER ASSOCIATES, LTD. Japan, Chile, Israel, Mexico, Korea, Trinidad & Tobago, Canada MANDABACH & SIMMS, INC. (T) ltaly MANUFACTURED IMPORTS PROMOTION ORGANIZATION Japan MARK A. SIEGEL AND ASSOCIATES, INC. Aruba MARKETSHARE Barbados, Mexico (t), Israel (t) MARKET OPINION RESEARCH, INC. Canada, Korea

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MCHENRY & STAFFIER, P.C. Canada MCKEE, CLARENCE V. Angola MCLOUGHLIN, ALEX G. Great Britain MCMURRAY & PENDERGAST Belize, Panama, International, Canada MCQUEEN, LEHMAN & PRETTY, P.A. (see: LEHMAN & PRETTY) MELVILLE, JAMES T. Canada MERREN, ORREN Cayman' Islands MEXICAN GOVERNMENT RAILWAY SYSTEM (T) Mexico MEXICAN GOVERNMENT TOURISM OFFICE/MEXICAN NATIONAL TOURIST COUNCIL Mexico Separate offices in: Chicago Houston Los Angeles New York MICHAEL K. DEAVER AND ASSOCIATES Canada (t), International (t), Korea, Singapore (t), Saudi Arabia, Mexico (t) MICHAEL KLEPPER ASSOCIATES, INC. Canada, Federal Republic of Germany (West) MIKE MASAOKA ASSOCIATES, INC. Japan MILBANK, TWEED, HADLEY AND MCCLOY Brazil, Great Britain (t), Mexico, Canada, Italy, Kuwait, Japan, Angola MILES, RAYMOND REGINALD (T) Norway MILLER & CHEVALIER, CHARTERED France, Japan

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PACK, ALLEN SCOTT Canada

PACKAGE EXPRESS AND TRAVEL AGENCY, INC. USSR

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PALESTINE ARAB DELEGATION (THE) Palestine

PALESTINE INFORMATION OFFICE Palestine

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PARTIDO QUISQUEYANO DEMOCRATA (T) Dominican Republic

PARTIDO REFORMISTA EN NUEVA YORK Dominican Republic

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ROMANIAN FOREIGN TRADE PROMOTION OFFICE, LOS ANGELES Romania

ROMANIAN NATIONAL TOURIST OFFICE Romania

ROMANIAN TRADE PROMOTION OFFICE, HOUSTON Romania

ROMANKO, DANIEL Canada

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ROSENBLATT, PETER R. Taiwan

ROUSS & O'ROURKE Mexico

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SAVAGE, HARRY A., d/b/a H.A. SAVAGE BUSINESS COMMUNICATIONS Ireland SAWYER MILLER GROUP Canada, Colombia, Philippines, Cyprus SCANLON, THOMAS J. Mexico SCHIFF HARDIN & WAITE Taiwan SCHNADER, HARRISON, SEGAL & LEWIS Japan SCHNEIDER, JAN AND LAW OFFICES OF JAN SCHNEIDER Canada, Israel SCHPIRO, JEROME d/b/a ALDEN FILMS, BUSINESS EDUCATION FILMS, FILMS OF THE NATIONS-DIVISION OF PAULICIA ENTERPRISES, INC. (see: ALDEN FILMS) SCOTTISH DEVELOPMENT AGENCY Scotland SEARS, JOHN P., THE LAW OFFICE OF South Africa, Japan, Federal Republic of Germany SEIDENMAN, PAUL, d/b/a PAUL SEIDENMAN COMMUNICATIONS (T) Canada SENDUK, JOHN (INDONESIA TOURIST PROMOTION BOARD FOR NORTH AMERICA) Indonesia SERAPIAO, LUIS B. Mozambique SEYCHELLES TOURIST BOARD Republic of Seychelles SEYFARTH, SHAW, FAIRWEATHER & GERALDSON Belgium SHANNON FREE AIRPORT DEVELOPMENT CO., LTD. Ireland SHAW, PITTMAN, POTTS & TROWBRIDGE International, France SHEA & GARDNER Bolivia, Ecuador, Guatemala, Paraguay, Switzerland, Venezuela, International

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TORRES, REINERIO JR. Uruguay, Bophuthatswana

TOTAL CIRCULATION SERVICES, INC. USSR

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TOURISM AUTHORITY OF THAILAND, NEW YORK Thailand

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TRADE DEVELOPMENT AUTHORITY OF INDIA India

TRADE MANAGEMENT INTERNATIONAL, LTD. Mozambique

TRANSCONTINENTAL FINANCIAL & TRADING CORPORATION Ireland

TRANSNATIONAL, INC. Brazil

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VICINI, FELIPE J. Dominican Republic

VINSON & ELKINS, WASHINGTON OFFICE Canada (t), Bermuda

VINTILLA, VICTORIA A., d/b/a ARTA TRAVEL SERVICE Romania

VOLVO NORTH AMERICA CORPORATION (T) Sweden

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WAGNER & BAROODY Canada, Korea

WALD, HARKRADER & ROSS Japan, Great Britain (t)

WARREN, JAMES Israel

WASHINGTON BUREAU FOR THE REPRESENTATION OF THE SOCIETIES FOR THE DEFENSE OF TRADITION, FAMILY AND PROPERTY, INC. (T) Canada, Colombia, Portugal

WASHINGTON INTERNATIONAL ASSOCIATES, INC. Mozambique

WASHINGTON RESOURCES, INC. Norway

WATKINS & BLUMENTHAL, INC. Austria

WATTERS, PATRICK WAYNE United Kingdom of Coralland

WEATHERHEAD, T. IAN (T) Great Britain



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WILLKIE FARR AND GALLAGHER Japan, Brazil

WILMER, CUTLER & PICKERING Federal Republic of Germany, International (t), Japan (t), Tibet

WILSON, ELSER, MOSKOWITZ, EDELMAN & DICKER Great Britain

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