

From: lschlecte@voyager.net [mailto:lschlecte@voyager.net]  
Sent: Friday, October 21, 2005 11:33 AM  
To: ATR-Real Estate Workshop  
Cc: FTCDOJworkshop@realtors.org  
Subject: Real Estate Is Competitive

To Whom It May Concern:

The MLS is a cooperative, broker-to-broker offer of cooperation and compensation that help both brokers and customers buy and sell homes. It is not a public utility, nor should it be.

The beauty of the MLS is that it allows real estate brokerages of every size to compete on a level playing field. It gives all of us access to an inventory of property listings that we are able to show and sell to our clients.

The MLS doesn't discriminate. All MLS members are treated equally, regardless of their size or their business model, and yet the rights of property owners and their listing brokers are respected. The rules of the MLS achieve a delicate balance between respecting the rights of listing brokers so they will continue to be willing to contribute their inventory of listings and permitting cooperating brokers the ability to show those listings and be assured of receiving compensation if they bring about a successful sale.

Thank you for your attention to this matter.

Laura

Check out our ad on the back of the Friday 5 Minute Cit Pat

Laura Dwyer Schlecte  
Prudential Premier Properties  
761 W. Michigan Ave  
Suite P  
Jackson, Michigan 49201  
(734)718.8306 cell phone  
(800)466.3476 office  
(517)780.3830 direct line  
[www.LauraRealEstate.com](http://www.LauraRealEstate.com)