

From: gkamil@msn.com [mailto:gkamil@msn.com]
Sent: Saturday, October 22, 2005 4:24 PM
To: ATR-Real Estate Workshop
Cc: lking@realtors.org; john.dibiase@pwar.com; gkamil@mrisk.com
Subject: Competition Policy and the Real Estate Industry- Call to
action

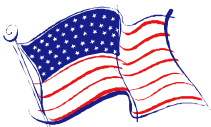
Dear Real estate Workshop Committee/NAR & PWAR representatives,

Thanks for the opportunity to share my thoughts with you and I hope
your
efforts are rewarded.

Respectfully,

George

George Kamil
Realtor
Jobin Realty
703.966.4163
gkamil@mrisk.com



GEORGE KAMIL

5710 Pickwick Road.
Centreville, VA 20121

Phone: (703) 966.4163 | gkamil@mrisc.com

October 22, 2005

Dear FTC & U.S. DOJ Committee,

I hope all is well. My wish is to have your support to save the Real Estate industry and protect the agents' careers. As a practitioner for 5 years, I feel my business is affected by unfair competition from entities such as:

1. <http://www.forsalebyowner.com>, as an example,
2. <http://www.helpusell.com>, and others of the like,
3. Agents list sellers' properties for a Fee in MLS and direct buyers to deal with sellers directly. What kind of message is this sending to the market? Those who like the use of the Internet as a media should use an online auction system. I pay to subscribe to my Regional MLS system.
4. Real Estate attorneys support/encourage both buyers & sellers and complete transactions to avoid real estates agents' engagement.
5. Discount brokerages offer reduced services for cheap. I don't think they doing anyone a favor.
6. Businesses buy sellers' properties for less to turn around and make a profit for their own, e.g. "We buy houses"!

I hope you make every effort to put things in perspective so that the Real Estate industry survives and continues doing the right thing for the community.

Best,

George,

George Kamil
Realtor
Jobin Realty
703.966.4163
gkamil@mrisc.com