

THESE ARE MY THOUGHTS ON THE REAL ESTATE PRACTICES TODAY. THE LARGER AGENCIES
HERE ARE DEFINITELY IN VIOLATION OF THE "FAIR TRADE ACT" IN MY OPINE AND THAT
HAS ALSO BEEN EXPRESSED BY KEN KAPLAN, SENIOR COUNSEL OF CAR (CALIFORNIA).
THEY USE "HOLD DON'T SHOW" TO EFFECTIVELY TAKE LISTINGS OFF THE MARKET
UNBEKNOWN TO THE SELLER AND COMPLETELY DISCOURAGE MULTIPLE OFFERS AND BACK-UP
OFFERS. THEY ALSO DO NOT PRESENT OFFERS TIMELY AND ALLOW A BUYER'S AGENT TO
BE PRESENT. NOT GOOD WHEN YOU ARE A STRICT "SINGLE AGENT BROKER" AS I HAVE
BEEN FOR THE LAST 29 YEARS!!!

THANKS FOR YOUR TIME AND CONSIDERATION.

BEST REGARDS,

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