

From: willieo@onebox.com [mailto:willieo@onebox.com]  
Sent: Friday, November 11, 2005 6:08 PM  
To: ATR-Real Estate Workshop  
Subject: Real Estate is Very Competitive

Real estate is a model of fierce competition. I have to compete represent and attain sellers and buyers on a daily basis. Sometimes I am coming against people who don't work as hard to earn trust and show value to the client. I thank God everyday for my ability to work smart and take care of my family. MLS's are cooperatives and not public utilities. The new {LD policy is a win-win for consumers and Realtors.  
Sincerely, Willie Overton

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