



Agribusiness Association of Iowa

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Legal Policy Section
Antitrust Division
U.S. Department of Justice
450 5th Street, NW.
Suite 11700
Washington, DC 20001

To Whom It May Concern:

On behalf of the Agribusiness Association of Iowa (AAI), our nation's largest agribusiness association, I am writing this letter to share AAI's views on competition and contribute to the public record for the United States Department of Justice and the United States Department of Agriculture's public workshops on competition in the agricultural sector.

The membership of AAI is broad and diverse. AAI is composed of companies that work in the fields of grain handling, fertilizer, ag chemical, insurance, equipment, seed production, and finance. AAI currently has more than 1000 businesses as members.

The agricultural sector's marketplace consists of a wide variety of choices for consumers. In the past decade significant technological advances have created and expanded stewardship choices and opportunities for farmers.

Retailers offer products that are desirable to producers. Farmers choose fertilizer/crop protection/seed/equipment based on what they believe will give them the greatest return. Advancements in fertilizer delivery, crop protection, and biotechnology have produced positive results for farmers that have benefited agribusiness customers and consumer's worldwide.

As the Department of Justice holds meetings across the United States to review competition in the agriculture economy, AAI believes it is important to recognize that agribusiness strives to advance environmental stewardship and conservation while expanding crop production to protect and serve consumers worldwide. Without the significant advancements in all fields related to crop production, agribusiness will not be able to meet humanity's growing demands.

Thank you for your time and consideration.

Sincerely,

Mark Reisinger, CEO
Agribusiness Association of Iowa