Most-Favored-Nation Arrangements in Health Care

Tom McGough
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Hypothetical Hospital System

Revenue Breakdown by Payer Type

- Medicare: 42%
- Medicaid: 15%
- Dominant Insurer: 30%
- Other: 13%
Hypothetical Hospital System

Payer Contributions to Operating Margin

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- Medicare: 42%
- Dominant Insurer: 30%
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Average Cost $
Hypothetical Hospital System

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Average Cost

$