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MICHIGAN SOCIETY OF ASSOCIATION EXECUTIVES

August 1, 2014

Chief, Litigation III Section
Antitrust Division
U.S. Department of Justice
450 5th Street NW, Suite 4000
Washington, DC 20001

Dear Chief,

As an organization of associations that understands the importance of advancing members and the industry, we respect Broadcast Music, Inc (BMI) and the American Society of Composers, Authors and Publishers (ASCAP) and their purpose.

While the Department of Justice is going through the current decree, we encourage the review and the elimination of the minimum fees being charged on licensing agreements. For large organizations the minimum fees are surpassed. However, on small organizations where the license allows for a 6 cent per person charge and they have 300 people at the event, the organization should owe \$18.00. However, they still have to pay the minimum fees (\$150 to BMI and \$121 to ASCAP) that organizations both large and small are charged. If all organizations could pay the correct amount without the minimum, or the minimum be lowered to \$50, it would be more equitable for all sizes of organizations. Small organizations are paying more than their fair share under the current contracts.

Thank you for the consideration on this subject,



Cheryl Ronk, CAE
President

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