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# IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEBRASKA

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UNITED STATES OF AMERICA,

Case No. 4:140r 3103

PLEA AGREEMENT

v.

DON A. LANGFORD,

Defendant.

IT IS HEREBY AGREED between the United States of America, through its undersigned counsel, Jeffrey H. Knox, Chief, United States Department of Justice, Criminal Division, Fraud Section, David A. Bybee, Henry Van Dyck, and L. Rush Atkinson, Trial Attorneys, and Defendant, **DON A. LANGFORD**, and Efrem M. Grail, counsel for Defendant, as follows:

I

### <u>CHARGES</u>

Defendant agrees to plead guilty to a two-count Information charging Defendant with conspiring to (a) commit wire fraud affecting a financial institution, (b) commit securities fraud, and (c) make false entries in a bank's books, reports, or statements, all in violation of Title 18, United States Code, Section 371 (Count 1), and with knowingly and willfully making a materially false, fictitious, or fraudulent statement or representation in a matter within the jurisdiction of the executive, legislative, or judicial branch of the Government of the United States, in violation of Title 18, United States Code, Section 1001 (Count 2).

Π

### NATURE OF THE OFFENSES

# A. <u>ELEMENTS EXPLAINED</u>

Defendant understands that Count 1 to which Defendant is pleading guilty has the following elements:

1. *First*, there was an agreement by two or more persons to accomplish an unlawful plan;

2. Second, Defendant voluntarily and willfully joined in the agreement, either at the time it was first reached or at some later time while it was still in effect;

3. *Third*, at the time Defendant joined in the agreement, Defendant knew the purpose of the agreement; and

4. *Fourth*, while the agreement was in effect, a person or persons who had joined in the agreement knowingly did one or more acts for the purpose of carrying out or carrying forward the agreement.

Similarly, Defendant understands that Count 2 to which Defendant is pleading guilty has the following elements:

1. *First*, Defendant knowingly and willfully made the statement;

2. Second, the statement was false;

3. *Third*, the statement concerned a material fact;

4. *Fourth*, the statement was made about a matter within the jurisdiction of an agency of the United States, namely the Securities and Exchange Commission ("SEC"); and

5. *Fifth*, Defendant knew the statement was untrue when it was made.

## B. ELEMENTS UNDERSTOOD AND ADMITTED - FACTUAL BASIS

Defendant has fully discussed the facts of this case with defense counsel. Defendant has committed each of the elements of the crimes charged, and admits that there is a factual basis for this guilty plea. The parties agree that the facts in the "factual basis" paragraph of this agreement and the facts alleged in the Information are true and may be considered as "relevant conduct" under U.S.S.G. § 1B1.3 and as the nature and circumstances of the offense under 18 U.S.C. § 3553(a)(1).

The parties agree that all information known by the office of the United States Pretrial Services may be used by the Probation Office in submitting its presentence report, and may be disclosed to the court for purposes of sentencing.

C. FACTUAL BASIS

The following facts are true and undisputed.

1. Defendant admits the factual basis of the Information and is pleading guilty because Defendant is guilty of the charged offenses.

2. During all relevant times, Defendant was the Chief Credit Officer of TierOne Bank, a wholly owned subsidiary of TierOne Corporation, a publicly traded company (collectively "TierOne"). TierOne was regulated by the SEC and by the Office of Thrift Supervision ("OTS").

3. From in or around at least 2009 and continuing through in or around at least April 2010, Defendant conspired with senior executives and other employees at TierOne to conceal TierOne's true financial condition from TierOne's shareholders, regulators, external auditors, and the investing public, including the value of the losses Defendant and his coconspirators estimated TierOne would incur in its loan portfolio and its real estate portfolio, in order to: (a) forestall adverse regulatory action against TierOne; (b) maintain and increase the market price of TierOne's stock; and (c) enrich Defendant and his coconspirators.

4. Defendant and his co-conspirators purposefully misstated the value of TierOne's loan and real estate portfolio by, among other means, (a) using outdated appraisals on collateral and real estate owned property; (b) understating the risk of certain loans; (c) delaying the seeking of new appraisals in order to conceal the current value of the loan collateral; (d) rejecting new appraisals of loan collateral when those appraisals would have caused TierOne to increase its Loan Loss Allowance; and (e) restructuring loan terms to disguise borrowers' inability to make timely interest and principal payments.

5. Defendant and his co-conspirators made misrepresentations, and caused others to make misrepresentations, to TierOne's shareholders, regulators, external auditors, and the investing public about TierOne's financial condition, by (a) submitting and filing reports, records, and memoranda that provided materially false, misleading, and fraudulent descriptions of the value of various bank loans and the value of collateral securing those loans; (b) concealing an internal analysis commissioned by Defendant's co-conspirators and prepared in part by Defendant that would have required TierOne to increase its Loan Loss Allowance; (c) concealing the existence of recent appraisals of collateral; and (d) concealing material information relating to the value of TierOne's real estate portfolio.

6. In furtherance of the conspiracy and to achieve its objects and purposes, at least one of the conspirators committed and caused to be committed, in the District of Nebraska and elsewhere, at least one of the following overt acts, among others:

7. On or about July 30, 2009, Defendant and others caused TierOne to file a Thrift Financial Report with the OTS that misrepresented TierOne's financial condition and performance.

8. On or about August 10, 2009, Defendant and others caused TierOne to file a SEC Form 10-Q for the quarter ending June 30, 2009 that misrepresented TierOne's financial condition and performance.

On or about September 2, 2009, Defendant and others caused a report to be submitted to the OTS that contained false and misleading statements about an approximately
\$20 million loan TierOne had given to fund a residential development in Kansas.

10. In all of the aforementioned actions, Defendant acted knowingly and with the intent to defraud or deceive.

## III

#### PENALTIES

Defendant understands that the crimes to which Defendant is pleading guilty in Count One and Count Two of the Information independently carry the following penalties:

- 1. A maximum 5 years in prison;
- 2. A maximum \$250,000 fine;
- 3. A mandatory special assessment of \$100;
- 4. A term of supervised release of not more than 3 years. Defendant understands that failure to comply with any of the conditions of supervised release may result in revocation of supervised release, requiring Defendant to serve in prison all or part of the term of supervised release; and

5. Possible ineligibility for certain Federal benefits.

# IV

### SCOPE OF AGREEMENT

This plea agreement is limited to the United States Attorney's Office for the District of Nebraska and the Fraud Section of Criminal Division of the United States Department of Justice, and cannot bind any other federal, state or local prosecuting, administrative, or regulatory authorities.

# v

## PARTIES' SENTENCING RECOMMENDATIONS

## A. <u>SENTENCING GUIDELINE CALCULATION</u>

The parties agree that the following sentencing guidelines apply to Defendant's case:

Base offense level	7	2B1.1(a)
Loss	24	2B1.1(b)(1)(M) (more than \$50,000,000)
More than 250 victims	6	2B1.1(b)(2)(C) (more than 250)
Sophisticated means	2	2B1.1(b)(10)
Jeopardizing the safety and		
soundness of a financial Institution	2	2B1.1(b)(16)(B)
Officer of public company	4	2B1.1(b)(19)(A)
Manager or supervisor	2	3B1.1(c)
Acceptance	-3	3E1.1(b)
Total Offense Level	44	
Criminal History Category	Ι	

### B. <u>ACCEPTANCE OF RESPONSIBILITY</u>

Notwithstanding the sentencing guideline agreement in paragraph A above, the United States will <u>not</u> recommend the adjustment for Acceptance of Responsibility if Defendant is in breach of the plea agreement under Section VII, herein.

### C. <u>RESTITUTION</u>

Defendant acknowledges restitution may be ordered as a part of the sentence in this case, and Defendant agrees the Court may order restitution to all victims, not just those pertaining to the count of conviction. Defendant understands that a schedule of payments is merely a minimum schedule of payments and not the only method, nor a limitation on methods, available to the United States to enforce the judgment. If incarcerated, Defendant agrees to participate in the Bureau of Prisons Inmate Financial Responsibility Program, regardless of whether the Court specifically directs participation or imposes a payment schedule. Pursuant to 18 U.S.C. § 3613, whatever monetary penalties are imposed by the Court will be due immediately and subject to immediate enforcement by the United States as provided for in Section 3613. Defendant agrees to provide all Defendant's financial information to the United States and the Probation Officer, and agrees, if requested, to participate in a pre-sentencing debtor exam.

# D. ADJUSTMENTS, DEPARTURES & REDUCTIONS UNDER 18 U.S.C. § 3553

The parties agree the guideline calculation in paragraph A above is correct. Defendant may, however, request or recommend a sentence below the guideline range in this case under the factors set forth in 18 U.S.C. § 3553. The United States may oppose any such downward adjustments, departures, and sentence reductions.

### ٧I

#### WAIVER OF APPEAL AND COLLATERAL ATTACK

Defendant hereby knowingly and expressly waives any and all rights to appeal Defendant's conviction, including all motions, defenses, and objections which Defendant could assert to the charges or to the Court's entry of Judgment against Defendant.

Defendant further knowingly and expressly waives any and all rights to contest Defendant's conviction in any post-conviction proceedings, including any proceedings under 28 U.S.C. § 2255, except:

(a) The right to timely challenge Defendant's conviction and the sentence of the Court should an Appellate Court later find that the charge to which Defendant is agreeing to plead guilty fails to state a crime.

(b) The right to seek post conviction relief based on ineffective assistance of counsel, or prosecutorial misconduct, if the grounds for such claim could not have been known by Defendant at the time Defendant enters the guilty plea contemplated by this plea agreement.

### VII

### BREACH OF AGREEMENT

The following acts by Defendant will constitute a breach of the plea agreement:

- 1. Failing to admit a complete factual basis for the guilty plea at the time it is entered, or
- 2. Denying involvement in the offense, giving conflicting statements about that involvement, or being untruthful with the court, probation officer, or the government, or
- 3. Failing to appear in court, or
- 4. Engaging in additional criminal conduct, or
- 5. Attempting to withdraw the guilty plea, or
- 6. Refusing to abide by any lawful court order, or
- 7. Contesting or assisting any third party in contesting the forfeiture of property seized or forfeited in connection with this case.

If Defendant breaches this plea agreement, at any time, in any way, including, but not limited to, appealing or collaterally attacking the conviction, the United States may prosecute Defendant for any counts, including those with mandatory minimum sentences, dismissed or not charged pursuant to this plea agreement. In any such breach by Defendant and subsequent prosecution, Defendant waives any protections afforded by Section 1B1.8(a) of the Sentencing Guidelines, Rule 11 of the Federal Rules of Criminal Procedure and Rule 410 of the Federal Rules of Evidence, and the United States will be free to use against the defendant, directly and indirectly, in any criminal or civil proceeding any of the information, statements, and materials provided by him pursuant to this plea agreement, including offering into evidence or otherwise using any factual admissions made by Defendant pursuant to this plea agreement. In any such breach by Defendant and subsequent prosecution, the government may also use any statement made by Defendant pursuant to a proffer letter.

## VIII

#### **CIVIL PROCEEDINGS**

The United States may use against Defendant any disclosure(s) Defendant has made pursuant to this agreement in any civil proceeding. Nothing contained in this agreement shall in any manner limit Defendant's civil liability which may otherwise be found to exist, or in any manner limit or prevent the United States from pursuing any applicable civil remedy, including but not limited to remedies regarding asset forfeiture and/or taxation.

#### IX

#### WITHDRAWAL OF GUILTY PLEA

Once accepted by the court, Defendant shall not be allowed to withdraw his guilty plea. The court is not bound to any agreement by the parties as to sentencing except as provided by statute. By signing this agreement, Defendant waives the right to withdraw Defendant's plea of guilty pursuant to Federal Rule of Criminal Procedure 11(d). Furthermore, Defendant understands that if the court rejects the plea agreement, whether or not Defendant withdraws the guilty plea, the United States is relieved of any obligation it had under the agreement and Defendant shall be subject to prosecution for any federal, state, or local crime(s) which this agreement otherwise anticipated would be dismissed or not prosecuted. This agreement may be withdrawn by the United States at any time prior to its being signed by all parties.

## Х

### MODIFICATION OF AGREEMENT MUST BE IN WRITING

The agreement, when signed, ends all plea discussions. No promises, agreements or conditions have been entered into other than those set forth in this agreement, and none will be entered into unless in writing and signed by all parties.

# XI

### DEFENDANT AND COUNSEL FULLY UNDERSTAND AGREEMENT

By signing this agreement, Defendant certifies that Defendant has read it. Defendant has discussed the terms of this agreement with defense counsel and fully understands its meaning and effect. Defendant has had sufficient time to consider the plea agreement.

# XII

## DEFENDANT SATISFIED WITH COUNSEL

Defendant has consulted with counsel and is satisfied with counsel's representation.

1/2014

JEFFREY H. KNOX CHIEF, FRAUD SECTION By:

UNITED STATES OF AMERICA

DAVID A. BYBEE HENRY VAN DYCK L. RUSH ATKINSON CRIMINAL DIVISION, FRAUD SECTION UNITED STATES DEPARTMENT OF JUSTICE

Date

Date

<u>\*/15/14</u> -1...//// Date

DON A. I

DEFENDANT EFREM M. GRAIL

COUNSEL FOR DEFENDANT