
From: Lafmin C Morgan/PharmUS/GSK[lafmin.c.morgan@gsk.com]
To: Stan X Hull/PharmUS/GSK@GSK[stan.x.hull@gsk.com]
CC: Sharon L Sharo/RTP/PSF/GSK@GSK[Sharon.L.Sharo@gsk.com]
BCC:
Date Sent: 6/11/2007 7:51:16 AM
Subject: Re: Fw: P&T committee testimony

Sharon,

If you have not already done so, please put forward Spirit Awards for all of the folks that worked to make this possible.

Stan X Hull/PharmUS
08-Jun-2007 17:33

To
Sharon L Sharo/RTP/PSF/GSK@GSK, Lafmin C Morgan/PharmUS/GSK@GSK
cc

Subject
Fw: P&T committee testimony

FYI,
This is why these spirit awards were put forward.
Stan

Stan Hull
Tel: 919-483-7427
Fax: 919-315-3183
Cell: 919-302-3408

----- Forwarded by Stan X Hull/PharmUS/GSK on 06/08/2007 05:32 PM -----

John F DelGiorno/PharmUS
Sent by: Karen A Pottebaum
11-May-2007 10:42 State Government Affairs A-3442 3-8883

To
Stan X Hull/PharmUS/GSK@GSK, Steve F Stefano/PharmUS/GSK@GSK
cc

Subject
Re: Fw: P&T committee testimony

Steve & Stan,

The following GSK folks were instrumental in causing OH Medicaid to table for at least three months the idea of a step edit on Advair.

Would you like me to request the Spirit Awards?

How much do you have in mind?

May I split these between your cost centers?

Thanks for your support!

Joe Marchant - SGA
John Dumford - Medical Center Representative
Todd Edwards - Regional Medical Scientist
Tracy Fischer - Regional Medical Scientist
Bob Lewis - Market Development Manager
Charley Williams - SGA

John F DelGiorno/PharmUS
Sent by: Karen A Pottebaum
07-May-2007 10:35 State Government Affairs A-3442 3-8883

To
Dan M Keeney/RTP/PSF/GSK@GSK
cc

Subject
Re: Fw: P&T committee testimony

Dan,

Please provide me with a list of those who made significant contributions to this project. Thanks.

Stan X Hull/PharmUS
05-May-2007 09:30

To
John F DelGiorno/PharmUS/GSK@GSK
cc
Dan M Keeney/RTP/PSF/GSK@GSK, Karen A Pottebaum/PharmUS/GSK@GSK, Steve F Stefano/PharmUS/GSK@GSK
Subject
Re: Fw: P&T committee testimony

John,
I think this is a result of great teamwork. I would support Spirit Awards for the main team members.
Let me know how you would like to progress.
Thanks,
Stan

Stan Hull
Tel: 919-483-7427
Fax: 919-315-3183
Cell: 919-302-3408

John F DelGiorno/PharmUS
Sent by: Karen A Pottebaum
26-Apr-2007 11:20 State Government Affairs A-3442 3-8883

To
Stan X Hull/PharmUS/GSK@GSK, Steve F Stefano/PharmUS/GSK@GSK
cc
Dan M Keeney/RTP/PSF/GSK@GSK

Subject
Re: Fw: P&T committee testimony

Stan and Steve,
A truly great win in Ohio. Several GSK people did outstanding work to get this result. I suggest Spirit Awards for those that led the fight, starting with Joe Marchant.

The battle is not over but this is a significantly positive start.

John F. DelGiorno
Vice President
State Government Affairs

Dan M Keeney/RTP/PSF
25-Apr-2007 13:16

To
John F DelGiorno/PharmUS/GSK@GSK
cc

Subject
Fw: P&T committee testimony

John,

The second of two messages rec'd so far re: OH Medicaid.

Dan Keeney
Area Vice President
State Government Affairs
GlaxoSmithKline
Tel 608-935-3902
Fax 414-386-7922
Cell 608-574-6068

Success is a team sport.

----- Forwarded by Dan M Keeney/RTP/PSF/GSK on 25-Apr-2007 01:16 PM -----

"Dan Jones" <djones@capitol-consulting.net>
25-Apr-2007 11:30

Please respond to djones@capitol-consulting.net

To
"Daniel M. Keeney" <dan.m.keeney@gsk.com>, "Charles. G. Williams"
<charles.g.williams@gsk.com>
cc

Subject
Fw: P&T committee testimony

Tracy's recap below
Dan Jones
Capitol Consulting Group, Inc.
37 West Broad Street
Suite 820
Columbus, OH 43215
614-224-3855 office
614-224-3872
djones@capitol-consulting.net

-----Original Message-----

From: "Tracy Intihar" <tracy@intiharcommunications.com>
Date: Wed, 25 Apr 2007 15:13:55
To: "Alderson, Mitch" <Mitch.Alderson@ohr.state.oh.us>
Cc: "Dan Jones" <djones@capitol-consulting.net>
Subject: Re: P&T committee testimony

Dr John parsons did testify. He kicked it off by saying that despite a lot of work, he could not secure a 10 minute slot so asked GSK for their time. Said he is not being paid a dime.

He was a great witness and did a great job explaining why this step edit goes agst guidelines, creates an unnecessary burden to docs and is dangerous for patients. He really did a great job.

The P and T committee tabled the proposal until July to get more data and have more discussion. So this is not over.

Thanks again for your work on Dr Parsons behalf. I know he appreciates it.

Tracy

-----Original Message-----

From: "Alderson, Mitch" <Mitch.Alderson@ohr.state.oh.us>
Date: Tue, 24 Apr 2007 16:49:16
To: "Alderson, Mitch" <Mitch.Alderson@ohr.state.oh.us>,
<djones@capitol-consulting.net>, "Tracy Intihar"
<tracy@intiharcommunications.com>
Cc: "Barger, Brad" <Brad.Barger@ohr.state.oh.us>
Subject: RE: P&T committee testimony

Okay, I just spoke with Margaret and she said that "yes"...this would go to JCARR in September.

Mitchell L. Alderson
Legislative Aide
State Rep. Jon Peterson
Ohio House of Representatives
614.644.6711

-----Original Message-----

From: Alderson, Mitch
Sent: Tuesday, April 24, 2007 4:41 PM
To: 'djones@capitol-consulting.net'; Tracy Intihar
Subject: RE: P&T committee testimony

Dan & Tracy,
Not certain, but a little more specific info from Margaret's response might help shed some further light for us:

She said according to OAC, there will be a filing in July, followed by public testimony in August.

Does this help?

I just left a voicemail on Margaret's line to call me as soon as she gets my message- either tonight or first thing in the morning.

Mitch

Mitchell L. Alderson
Legislative Aide
State Rep. Jon Peterson
Ohio House of Representatives
614.644.6711

-----Original Message-----

From: Dan Jones [mailto:djones@capitol-consulting.net]
Sent: Tuesday, April 24, 2007 4:30 PM
To: Tracy Intihar; Alderson, Mitch

Subject: Re: P&T committee testimony

Sounds like this will go to JCARR?

Is that what she is saying?

Dan Jones
Capitol Consulting Group, Inc.
37 West Broad Street
Suite 820
Columbus, OH 43215
614-224-3855 office
614-224-3872
djones@capitol-consulting.net

-----Original Message-----

From: "Tracy Intihar" <tracy@intiharcommunications.com>
Date: Tue, 24 Apr 2007 16:26:46
To: <Dan.M.Keeney@gsk.com>, <Joseph.X.Marchant@gsk.com>, <charles.g.williams@gsk.com>, <John.S.Dumford@gsk.com>
Cc: "Dan Jones" <djones@capitol-consulting.net>
Subject: RE: P&T committee testimony

Below is a detailed from a follow-up conversation Peterson's aide had with Margaret.

Tracy

From: Alderson, Mitch [mailto:Mitch.Alderson@ohr.state.oh.us]
Sent: Tuesday, April 24, 2007 4:20 PM
To: Tracy Intihar; Barger, Brad
Cc: Jon Peterson
Subject: RE: P&T committee testimony
Importance: High

Hi Tracy,

I just spoke with Margaret Scott concerning the Medicaid P&T Committee tomorrow. She provided me with the following info:

*While tomorrow's proceedings are open to the public for attendance, the folks providing testimony are by invitation only

*The folks tomorrow include mainly, if not only, drug manufacturers

*According the Ohio Administrative Code, public hearings will be held in mid to late August.

*Dr. Parsons is more than welcome to testify at the public hearings in August on this matter

*Dr. Parson is more than welcome to contact Margaret directly (614.752.4613) anytime to discuss the matter

*Margaret encourages Dr. Parson to attend the meeting tomorrow to see the plan unveiling

*There is a lot of mis-information floating around- they are not taking away drugs but rather encouraging appropriate use

I hope this info helps. Please let us know if there is anything we can do for you. Also, let us know how it goes tomorrow.

Thanks,

Mitch

Mitchell L. Alderson

Legislative Aide

State Rep. Jon Peterson

Ohio House of Representatives

614.644.6711