

From: Cummins, Bruce [JAN]
Sent: Tuesday, September 16, 2003 5:21 PM
To: Chartier, Charles A. [JANUS]
Subject: RE: Physician Lists Obtained from Omnicare Sites
Chuck,

Here's the lists I was able to generate through ElderCare.



Spreadsheet to
Collect Physi...

Bruce

-----Original Message-----

From: Chartier, Charles A. [JANUS]
Sent: Wednesday, September 10, 2003 9:58 AM
To: Zavasky, Thomas [JAN]; Malloy, James [JAN]; Shellem, Joe [JAN]; Prince, Craig [JANUS]; Lerman, Tom [JAN]; Sherrill, Denny [JAN]; Green, Nesbut [JANUS]; Kaneriy, Hareh [JAN]; Bradley, Howard M. [JAN]; Miller, Michael R. [JANUS]; Morris, Blaine [JAN]; Cummins, Bruce [JAN]; DeFlorio, MaryJo [JANUS]; Osbon, Carey [JANUS]; Lawrence, Matthew [JAN]; Cooper, Susan [JAN]; Latta, John [JAN]; Meyer, Dean [JANUS]; Dass, Rajiv [JANUS]; Schwans, Roxanne [JAN]; Wilhelm, Mark [OMP]
Cc: Butler, Dave [JANUS]; Farley, Brett [JAN]; Bender, Philip [JAN]; Taylor, Cathie [JANUS]
Subject: Physician Lists Obtained from Omnicare Sites
Importance: High

Managers and Directors,

I am in need of your assistance. As you are well aware, the Health Care Compliance regulated environment in which we work has numerous regulations with which we must comply to continue to sell our products. It has come to our attention that we need to be able to document that we are in compliance with all agreements we have written. As you know, we have a Consulting and Services Agreement with Omnicare that provides for the monthly data we receive. Part of that same agreement includes a requirement for Omnicare to provide quarterly lists of high prescribers of competitive products against our strategic brands.

Here is where I need your assistance. In order to demonstrate that we do receive this physician information, I need you to provide me with any lists you have received over the course of this year that have been provided by your Omnicare sites. While, I recognize that these are often gained randomly, we need to collect everything we have received this year to demonstrate that we indeed are receiving these names, just not from corporate and not on a regular interval, i.e., quarterly.

So, scour your files for these lists. I know some are written on scratch pads and other "unofficial" materials. I need you to send me a copy of the list if it is hard copy. If it is e-mail or in a form that cannot be copied, please enter it on the attached spreadsheet under the appropriate product. I appreciate your help in pulling this data together. If you have any questions in regard to this request, give me a call. **I need to have all this information by Tuesday, September 16, 2003.** Thanks for your help.

Chuck
Data.xls >>

<< File: Spreadsheet to Collect Physician

Chuck Chartier
Long -Term Care Account Director

REDACTED

cchartier1@janus.jnj.com