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**From:** Jones, Colleen [/O=PROD ISHEALTH MESSAGING/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=JONESC22]  
**Sent:** 2/1/2013 4:23:55 PM  
**To:** Pickering, Jeffrey S [/O=PROD ISHEALTH MESSAGING/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=PickerJS]; Novickas, Jerry [/O=PROD ISHEALTH MESSAGING/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=NovickaG]  
**Subject:** RE: CONFIDENTIAL

Agree. Jerry-you have figured out the balance between both organizations better than we could have hoped.  
Thank you.

**From:** Pickering, Jeffrey S  
**Sent:** Friday, February 01, 2013 10:13 AM  
**To:** Novickas, Jerry; Jones, Colleen  
**Subject:** RE: CONFIDENTIAL

Thx Jerry – very interesting. Hope the 2013 pipeline happens – should be some oppty for us. Appreciate your continued communication - J

**From:** Novickas, Jerry  
**Sent:** Friday, February 01, 2013 10:05 AM  
**To:** Pickering, Jeffrey S; Jones, Colleen  
**Subject:** CONFIDENTIAL

FYI – I doubt Kevin knows I forwarded this to you

I have been helping Kevin put his presentation together for their corporate LCS meeting next week  
Of interest to you may be Slide 6 – therapy represents 20% of CPS' GPO fees  
- From the incomplete Dec 31 report for Q4 we represented 72% of the CPS therapy fees paid

( I took out the two videos I put together for him to make the attachment smaller )

.. jerry novickas

