

**From:** Mario Giamei, Jr.  
**Sent:** Wednesday, March 28, 2012 9:43 AM  
**To:** afuchs@franklinsurgicalcenter.com  
**Subject:** RE: NECC quote for FRANKLIN SURGICAL CENTER

Absolutely should send the app again with it

M-

Mario G. Giamei Jr. *NECC (New England Compounding Center) Regional Sales Manager Toll Free: (800) 994-6322 Cell Phone: (508) 454-0219 Fax: (888) 820-0583 [mgiamei@medicalsalesmgmt.com](mailto:mgiamei@medicalsalesmgmt.com) [www.neccrx.com](http://www.neccrx.com)*

*NECC - A vital resource for sterile and non-sterile compounding medications.*

-----Original message-----

**From:** Amy Fuchs <AFuchs@Franklinsurgicalcenter.com>  
**To:** "Mario Giamei, Jr." <mgiamei@medicalsalesmgmt.com>  
**Sent:** Wed, Mar 28, 2012 13:19:00 GMT+00:00  
**Subject:** RE: NECC quote for FRANKLIN SURGICAL CENTER

Hi Mario!

Thank you for the info.. I faxed over the credit application yesterday...  
Can I fax over the mitomycin order?

Amy

-----Original Message-----

From: Mario Giamei, Jr. [<mailto:mgiamei@medicalsalesmgmt.com>]  
Sent: Tuesday, March 27, 2012 1:34 PM  
To: Amy Fuchs  
Subject: RE: NECC quote for FRANKLIN SURGICAL CENTER

Amy,

Sorry for the delay on this, but it has been a crazy day here. As for my long winded answer, we follow USP 797 guidelines. The steroids are core products and as such are tested for sterility, endotoxin and quantitative values. I have enclosed a sample of the testing done from the actual facility we use on a recent lot testing. I can provide the most recent lot testings as well should you require them. The products I have quoted to you are all dated with 180 days beyond use dates with the exception of the mitomycin. We do however quarantine each lot until the testing is complete and satisfactory before we release any product for distribution. Based on testing time, I would safely put the use dates at four to five months but we do not encourage ordering for the long term, which is why I generally try to figure out monthly volumes for you. Please let me know if need additional information.

Regards,

Mario

From: Amy Fuchs [mailto:AFuchs@Franklinsurgicalcenter.com]  
Sent: Tuesday, March 27, 2012 10:51 AM  
To: Mario Giamei, Jr.  
Subject: RE: NECC quote for FRANKLIN SURGICAL CENTER

What are the expiration dates on the steroids? Please forward me the pharmacy's protocol on sterility testing and all of the guidelines you follow?

Thank you!

Amy

From: Mario Giamei, Jr. [mailto:mgiamei@medicalsalesmgmt.com]  
Sent: Tuesday, March 27, 2012 10:22 AM  
To: Amy Fuchs  
Subject: RE: NECC quote for FRANKLIN SURGICAL CENTER

Hi Amy,

Glad to hear . Here is the order form and set up form. Just fill these out and fax together to the same number and you should be fine. Any questions please call me as I will be in the office today thru Thursday to be of assistance. Also I would fax it in with a note regarding the procedure date. Probably would not send in until Thursday or Friday as it would be pushing the expiration date on this one, When you fax it, you should get a confirmation call within the first three to four hours. If you do not get the call, please contact me.

Regards,  
Mario

From: Amy Fuchs [mailto:AFuchs@Franklinsurgicalcenter.com]  
Sent: Tuesday, March 27, 2012 10:08 AM  
To: Mario Giamei, Jr.  
Subject: RE: NECC quote for FRANKLIN SURGICAL CENTER

Hi Mario-

I would like to order a syringe of Mitomycin for April 9th. How do I go about ordering it?

Thanks

Amy

From: Mario Giamei, Jr. [mailto:mgiamei@medicalsalesmgmt.com]  
Sent: Friday, March 23, 2012 4:48 PM  
To: afuchs@franklinsurgicalcenter.com  
Subject: NECC quote for FRANKLIN SURGICAL CENTER

Hi Amy,

It was a pleasure to meet you yesterday. I am glad we got to sit down and chat. As we discussed, the products listed below are tested in accordance with USP guidelines. The mitomycin of course is not tested as the short shelf life does not allow it to be tested which is normal for this product. I can forward you any testing data you need so please don't hesitate to ask. Also again please remember these steroids are truly preservative free. I have attached a website report from several years ago. <http://www.livingwaves.com/arachnoiditis/depo.htm>

Omnipaque 300 5ml PF

.....Our price to you  
is \$15 per vial when you order 100 vials or more.

Methylprednisolone 80 mg/ml 1ml PF .....Our price to  
you is \$8 per vial when you order 100 vials or more.

Methylprednisolone 40 mg/ml 1ml PF..... Our  
price to you is \$8 per vial when you order 75 vials or more.

Triamcinolone 40mg/ml 1ml  
PF.....Our price to you is \$10 per  
vial when you order 10 vials or more.

Betamethasone repository 6mg/ml 2ml PF.....Our price  
to you is \$16 per vial when you order 10 vials or more.

Betamethasone sodium phosphate 6mg/ml 2ml PF.....Our price to you  
is \$16 per vial when you order 10 vials or more.

Mitomycin 40mg/40 ml in 60 ml syringe PF refrigerated.....Our price to  
you is \$200 per syringe.

I will be in touch soon.

Regards,

Mario

Mario G Giamei Jr.  
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