

**From:** Mario Giamei, Jr.  
**Sent:** Tuesday, May 22, 2012 6:25 PM  
**To:** kwitherell@fairchildmed.org  
**Subject:** Re: Quote for Fairchild Medical Center 475 Bruce St # 500 Yreka, CA

Hi Karin,

On both products, we start out at 180 days from date of compounding. However, we quarantine each lot for 14 days for testing before releasing them. However due to variance in ordering patterns across our patient roster, I would always recommend that you order no more than a two month supply. If on the triamcinolone for example, you think it would last you longer than two months please let me know and I will work out a solution on that one. Please don't hesitate to get back to me with any questions on this.

Mario

Sent from my iPad

On May 22, 2012, at 3:08 PM, "Karen Witherell" <[kwitherell@fairchildmed.org](mailto:kwitherell@fairchildmed.org)> wrote:

It was great meeting you also. Would it be possible to get exp. dates on the Triamcinolone and Hydroxyprogesterone?

Thank you,

Karin Witherell  
Fairchild Medical Center  
530-841-6291  
[kwitherell@fairchildmed.org](mailto:kwitherell@fairchildmed.org)

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**From:** Mario Giamei, Jr. [[mgiamei@medicalsalesmgmt.com](mailto:mgiamei@medicalsalesmgmt.com)]  
**Sent:** Tuesday, May 22, 2012 12:40 PM  
**To:** Karen Witherell  
**Subject:** Quote for Fairchild Medical Center 475 Bruce St # 500 Yreka, CA

Hi Karin,

It was great to finally meet you in person. I can't believe the way you have to fly around the pharmacy but you seem to make it all work. I was getting tired just watching you. Here is the pricing on the products we discussed yesterday. Please call or email with any questions and thanks for your help as well:

**Triamcinolone 40mg/ml 1ml PF** .....Our price to you is **\$7** per vial when you order a minimum of 250 units. This will save you **\$222.50** per month which translates to **\$2670** per year. It is a preservative free product as well which is an added benefit of buying this from us.

**Hydroxyprogesterone 5ml** ....Our price to you is **\$65** vial with no minimum. As you can see, the price is significantly better even on one vial whereas you currently pay **\$3450** per vial for the commercial product. I would be glad to speak to the doctor or provide you with whatever information you need.

**Naloxone 0.4mg/ml 1ml** .....Our price to you is **\$15** per unit when you order 25 or more. \*\*\* see below

Regards,

Mario

\*\*\*please note....that when your order has been faxed in and confirmed with your facility this will be deemed as a final sale. These requests are all special orders produced on a facility by facility basis. At this point these orders cannot be cancelled, refused, or returned.

**Mario G. Giamei Jr.**

Regional Sales Manager

NECC (New England Compounding Center)

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